



**COCA-COLA İÇECEK A.Ş.  
INTERIM REPORT**

**as of June 30, 2022**



**CONVENIENCE TRANSLATION INTO ENGLISH OF  
INDEPENDENT AUDITOR'S REVIEW REPORT ON SEMI-ANNUAL REPORT  
ORIGINALLY ISSUED IN TURKISH**

To the General Assembly of Coca-Cola İçecek A.Ş.

We have been assigned to the review whether the financial information in the review report of Coca-Cola İçecek A.Ş. (the "Company") and its subsidiaries (collectively referred as the "Group") prepared as at 30 June 2022 is consistent with the reviewed interim condensed consolidated financial information. Management is responsible for the preparation of the semi-annual report. Our responsibility is to express a conclusion on whether the financial information provided in the semi-annual report is consistent with the reviewed interim condensed consolidated financial information on which we have expressed our conclusion dated 9 August 2022.

We conducted our review in accordance with the Standard on Review Engagements ("SRE") 2410 "Review on Interim Financial Information Performed by the Independent Auditor of the Entity". Our review includes the assessment as to whether the financial information included in the semi-annual report is consistent with the reviewed interim condensed consolidated financial statements and other explanatory notes. A review is substantially less in scope than an audit conducted in accordance with Independent Auditing Standards, the objective of which is to express an opinion on the financial statements. Consequently, a review on the semi-annual financial information does not provide assurance that the audit firm will be aware of all significant matters which would have been identified in an audit. Accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to conclude that the accompanying financial information included in the review report is not consistent, in all material respects, with the interim financial information and the information presented in the explanatory notes to interim condensed consolidated financial statements.

PwC Bağımsız Denetim ve  
Serbest Muhasebeci Mali Müşavirlik A.Ş.

Burak Özpoyraz, SMMM  
Partner

Istanbul, 9 August 2022

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## TABLE OF CONTENTS

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COMMENTS FROM THE CEO, BURAK BAŞARIR.....	3
ABOUT CCI.....	4
SHAREHOLDING STRUCTURE .....	4
BOARD OF DIRECTORS.....	4
MANAGEMENT.....	5
DEVELOPMENTS DURING THE PERIOD .....	5
SUBSEQUENT EVENTS.....	14
ADDITIONAL INFORMATION RELATED TO OPERATIONS.....	16
SHAREHOLDERS' INFORMATION.....	18
SUBSIDIARIES .....	19
FINANCIAL&OPERATIONAL PERFORMANCE REVIEW .....	20

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## COMMENTS FROM THE CEO, BURAK BAŞARIR

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Despite a volatile environment, we are pleased to deliver another successful set of results in the second quarter of 2022. We registered 25% reported and 15% organic volume growth on a consolidated basis, building on the first quarter's positive momentum across our markets. This performance was broad-based among our operations. Through leveraging our diverse brand portfolio with excellent execution capabilities, Türkiye's sales volume increased by 20%. This robust growth was achieved on the back of resilient at-home consumption and continued on-premise channel recovery. Cycling a strong 21% growth, the sales volume of international operations increased by 29% on a reported basis and by 13% on an organic basis. The newest member of our operations, Uzbekistan, continued its integration at full speed and achieved a stellar 29% volume growth. Pakistan, one of the fastest growing among our operations, registered a strong 18% increase thanks to the higher outlet reach, cooler placements, and strong recovery at on-premise and modern retail channels. This quarter's record results are a testament to CCI's relentless focus on executing effectively in volatile markets.

Notwithstanding the inflationary pressures across commodity, transportation and labor costs, strong volumes, favorable mix, timely price adjustments, well-managed hedging initiatives, and excellent opex management enabled us to mitigate margin pressures to some extent, and we delivered a 20% EBITDA margin in the second quarter.

As the year 2022 progresses, we will continue to support our consumers on various occasions in at-home channels with our diverse brand portfolio that we continuously innovate to satisfy evolving consumer needs. Our experience in managing challenging operating environments, execution capabilities and highly motivated people help us continue winning in the market.

We have almost complete coverage of commodities' supply for the second half of 2022. We ensured the sustainability of supply and started adding 2023 coverage using occasional opportunities in a highly volatile commodity market. However, the commodities in the year's second half come at a significantly higher cost than in the first half. Paired with the high fuel and transportation costs and other inflationary cost increases, they'll continue pressuring our margins. We will rely on timely pricing actions, efficient discount management, proactive RGM and disciplined spending to cope with the challenges ahead of us. As much as we are cautiously optimistic that with these measures we can deliver in line with our guidance, we still see some downside risk at the EBITDA margin and some upside potential at the topline.

Our Company's purpose is to create value for our stakeholders in everything we do, while placing sustainability at the center of our strategies. Serving to this purpose, we proudly published our second integrated report in its most straightforward, uncomplicated, and transparent form. Inspired by Rumi, our 2021 report's theme is "As We Are" and we are happy to share our achievements, areas of development, and pioneering initiatives with our stakeholders through our integrated Report. We build a better future for our customers & consumers, people and society by focusing on the acceleration of quality growth, leveraging our diverse portfolio. Within our digitally enabled omnichannel platforms, we will keep innovating our product pipeline to serve our consumers and respond to evolving preferences and consumption occasions. I sincerely thank our people for having an agile mindset and being highly motivated in this infinite journey as we dream and act to be the best FMCG player in our geographies.

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## ABOUT CCI

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CCI is a multinational beverage company which operates in Türkiye, Pakistan, Kazakhstan, Iraq, Uzbekistan, Azerbaijan, Kyrgyzstan, Jordan, Tajikistan, Turkmenistan, and Syria. As one of the key bottlers of the Coca-Cola system, CCI produces, distributes, and sells sparkling and still beverages of The Coca-Cola Company.

CCI employs around 10,000 people and has a total of 30 plants in 11 countries, offering a wide range of beverages to a consumer base of 430 million people. In addition to sparkling beverages, the product portfolio includes juices, waters, sports and energy drinks, and iced teas.

CCI's shares are traded on the Istanbul Stock Exchange (BIST) under the symbol "CCOLA.IS".

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## SHAREHOLDING STRUCTURE

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Anadolu Efes Biracılık ve Malt Sanayi A.Ş.	40.12%
The Coca-Cola Export Corporation	20.09%
Efes Pazarlama ve Dağıtım Ticaret A.Ş.	10.14%
Özgörkey Holding A.Ş.	1.53%
Publicly-traded	28.12%
	100.00%

The Articles of Association of our Company do not stipulate any privileges for the exercise of voting rights.

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## BOARD OF DIRECTORS

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CCI has a Board of Directors consisting of 12 members, 4 of whom are independent. The Board Members, elected to the Board of Directors for 1 year at the Ordinary General Assembly Meeting, which was held on April 18, 2022 and in charge as of 30.06.2022 are as follows:

Tuncay Özilhan	Chairperson	(Non-executive)
Sedef Salıngan Şahin	Vice Chairperson	(Non-executive)
Tuğban İzzet Aksoy	Member	(Non-executive)
Kamilhan Süleyman Yazıcı	Member	(Non-executive)
Rasih Engin Akçakoca	Member	(Non-executive)
Agah Uğur	Member	(Non-executive)
Ahmet Boyacıoğlu	Member	(Non-executive)
Mehmet Hürşit Zorlu	Member	(Non-executive)
Lale Develioğlu	Member	(Independent)
Ali Galip Yorgancıoğlu	Member	(Independent)
Uğur Bayar	Member	(Independent)
Tayfun Bayazıt	Member	(Independent)

In 1H22, there arose no situation which revoked the independence of independent members of the Board of Directors.

## Committees established under the Board

There are three committees active under CCI's Board of Directors: Audit Committee, Corporate Governance Committee and Risk Detection Committee. According to the Board of Directors resolution dated 18.04.2022, the members of the Committees are as below:

	Independent Member	Executive Member
<b>Audit Committee</b> Tayfun Bayazit - Chairperson Ali Galip Yorgancıođlu – Member	Yes Yes	No No
<b>Corporate Governance Committee</b> Uđur Bayar – Chairperson M. Hurřit Zorlu - Member Lale Develiođlu - Member R. Yılmaz Argüden – Member* Çiçek Uřaklıgil Özgüneř – Member*	Yes No Yes Yes	No No No No
<b>Risk Detection Committee</b> Ali Galip Yorgancıođlu - Chairperson Agah Uđur– Member Tuđban İzzet Aksoy – Member	Yes No No	No No No

\*Not a board member

## MANAGEMENT

Name-Surname	Title
Burak Bařarır	Chief Executive Officer
Andriy Avramenko	Chief Financial Officer
Kerem Kerimođlu	Chief Supply Chain Officer
Ebru Solak Özgen	Chief Human Resources Officer
Rüřtü Ertuđrul Onur	General Counsel
Ahmet Öztürk	Chief Audit Executive
Tugay Keskin	Chief Operating Officer
Aslı Kamilođlu	Chief Information and Digital Technology Officer
Servet Yıldırım	Chief Corporate Affairs Officer

## DEVELOPMENTS DURING THE PERIOD

**31.05.2022:**

### Announcement on S&P Credit Rating

Following its action on our parent company Anadolu Efes, S&P Ratings placed CCI's "BBB-" rating on Credit Watch with negative implications, stating that possible downgrade of Anadolu Efes would also lead to a maximum of two notches downgrade in the 'BBB-' rating on CCI. This decision is solely based on S&P's action on Anadolu Efes and aimed to equalize its rating on CCI with that on Anadolu Efes according to S&P's methodology. In its press release, S&P Ratings further stated that CCI's stand-alone operations have been resilient in the current volatile and high inflationary environment.

**16.05.2022:**

### **Registration of Our Company's 2021 Ordinary General Assembly Meeting**

The resolutions taken at our Company's 2021 Ordinary General Assembly Meeting, held on April 18, 2022 have been registered by İstanbul Trade Registry Office on May 10, 2022.

**26.04.2022:**

### **Delegation of Authority in Board of Directors**

On April 26, 2022, the Coca-Cola İçecek A.Ş. Board of Directors resolved that:

1. Mr. Tuncay Özilhan be appointed as "Chairperson of the Board of Directors" and Ms. Sedef Salıngan Şahin be appointed as "Vice-Chairperson of the Board of Directors".
2. Mr. Tayfun Bayazıt be appointed as "Chairperson of the Audit Committee" and Mr. Ali Galip Yorgancıoğlu be appointed as "Member of the Audit Committee".
3. Mr. Uğur Bayar be appointed as "Chairperson of the Corporate Governance Committee" and Mr. Mehmet Hurşit Zorlu, Mr. Recep Yılmaz Argüden, Mrs. Lale Develioğlu, and Mrs. Çiçek Özgüneş Uşaklıgil be appointed as "Members of the Corporate Governance Committee".
4. Mr. Ali Galip Yorgancıoğlu be appointed as the "Chairperson of the Committee for Early Determination of Risks" and Mr. Tuğban İzzet Aksoy and Mr. Agah Uğur be appointed as "Members of the Committee for Early Determination of Risks".

**22.04.2022:**

### **Notification on Sale of Real Estate**

The land owned by our Company in Balgat, Çankaya District of Ankara was sold to Fırat Tahin ve Susam San. A.Ş for a price of TL 172.440.000.

**18.04.2022:**

### **Notification Regarding Dividend Payment**

As per the consolidated financial statements of our company prepared in accordance with CMB accounting standards, in 2021, our Company recorded a net income of TL 2,271,412,496.42 in the consolidated financial statements prepared in accordance with the Turkish Financial Reporting Standards. The distribution of a total TL 600,315,045.52 gross dividends to be paid starting from May 18, 2022, was approved in the ordinary General Assembly meeting. As per the decision, the remainder of 2021 net income will be added to the extraordinary reserves.

Entities which are Türkiye resident taxpayers or entitled such dividends through a permanent establishment or a permanent representative in Türkiye, will be paid a gross cash dividend of TL 2.36 (net TL 2.36) per 100 shares, representing TL 1 nominal value. While other shareholders will receive gross TL 2.36 (net TL 2.1240) per 100 shares.

**18.04.2022:**

### **2021 Annual Ordinary General Assembly Results**

The Ordinary General Assembly of Coca-Cola İçecek A.Ş. (CCI) relating to the 2021 financial year was held on April 18, 2022, and summary of items discussed and approved are as follows:

- Company's Financial Statements for the year 2021 prepared in accordance with the Capital Markets legislation and Integrated Annual Report were approved.
- Board Members were individually released from activities and operations of the Company pertaining to the year 2021.



• In 2021, our Company recorded a net income of TL 2,271,412,496.42 in the consolidated financial statements prepared in accordance with the Turkish Financial Reporting Standards. The distribution of a total TL 600,315,045.52 gross dividends to be paid starting from May 18, 2022 was approved. As per the decision, the remainder of 2021 net income will be added to the extraordinary reserves.

• Tuncay Özilhan, Mehmet Hurşit Zorlu, Kamilhan Süleyman Yazıcı, Rasih Engin Akçakoca, Sedef Salıngan Şahin, Agah Uğur, Tuğban İzzet Aksoy, Ahmet Boyacıoğlu, Ali Galip Yorgancıoğlu (Independent), Tayfun Bayazıt (Independent), Uğur Bayar (Independent), and Lale Develioğlu (Independent) were elected to the Board of Directors for 1 year and until their successors are elected in the subsequent Ordinary General Assembly. It was approved that an annual net remuneration of TL 252,000 to be paid to each independent board member; no remuneration will be paid to the other board members for their role as a board member.

• The appointment of PwC Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. as an external independent auditor for the 2022 financial year, was approved.

• The shareholders were informed about the Company's donations of TL 18,076,650 to Anadolu Education and Social Aid Foundation and TL 1,311,146 to other charitable associations and tax-exempt foundations.

• The shareholders were informed that there were no guarantees, pledges, mortgages and surety issued by the Company in favor of third parties and accordingly there were not any income or benefit obtained by the Company, in accordance with the Capital Markets Board's regulations.

• Information was provided to the shareholders that there were no transactions within the context of Article 1.3.6. of Annex-1 of the Corporate Governance Communiqué (II-17.1) of the Capital Markets Board, where shareholders who have a management control, members of the board of directors, managers with administrative liability and their spouses, relatives by blood or marriage up to second degree conduct a significant transaction with the Company or its subsidiaries thereof which may cause a conflict of interest, or/and conduct a transaction on behalf of themselves or a third party which is in the field of activity of the Company or its subsidiaries thereof, or become an unlimited shareholder to a corporation which operates in the same field of activity with the Company or its subsidiaries thereof in 2021.

• The granting of authorization to the members of the board of directors within the framework of articles 395 (Prohibition to Transact with and Incur Indebtedness to the Company) and 396 (Non-Competition) of the Turkish Commercial Code was approved.

### **30.03.2022:**

#### **Conclusion Part of Anticipated Related Party Transactions During 2022**

The conclusion section of the report prepared by Eren Bağımsız Denetim ve Serbest Muhasebecilik Mali Müşavirlik A.Ş. with respect to the terms and conditions of the transactions which are common and of a continuous nature between the Company and its subsidiaries and related parties and expected to reach, during 2022, 10% or more of the cost of sales or revenues stated in the publicly disclosed 2021 annual financial statements of the Company, and comparing these transactions with market conditions, is as follows:

As a result of the evaluation made as per paragraph 3 Article 10 of the Capital Markets Board's "Corporate Governance" communiqué (II.17.1), by taking into account also the work undertaken by the Independent Audit Firm with respect to those transactions which are common and of a continuous nature between our Company and The Coca-Cola Export Corporation and its subsidiaries and our subsidiary Coca-Cola Satış ve Dağıtım A.Ş. and expected to reach, during 2022, 10% or more of the cost of sales or revenues stated in the publicly disclosed 2021 annual financial statements of our



company, it is concluded that; the transaction conditions of "Concentrate/Base" purchases which are contemplated to be made by and between our Company and its related parties, The Coca-Cola Export Corporation and its subsidiaries, and sales which are expected to be made to Coca-Cola Satış ve Dağıtım A.Ş. in 2022 shall be consistent with the transactions of previous years and at arm's length when compared with market conditions.

**23.03.2022:**

### **Invitation to General Assembly Meeting**

Our Company's Board of Directors resolved that, Our Company's Shareholders be invited to the 2021 Ordinary General Assembly meeting to be held on 18 April 2022 at 15:00 at Dudullu OSB Mah. Deniz Feneri Sk. No: 4 Ümraniye 34776 Istanbul to discuss the agenda items specified in the appendix and to apply to the Ministry of Trade of the Republic of Türkiye to invite the superintendent and to execute other necessary legal procedures.

**23.03.2022:**

### **Determination of Independent Audit Company**

In line with the opinion of the Audit Committee and in compliance with Capital Markets Board's Communiqué on Independent Audit, on March 22, 2022, Coca-Cola İçecek's (CCI) Board of Directors resolved to appoint PwC Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. to audit our Company's 2022 financial statements. It was also decided to submit the appointment resolution for the approval of the General Assembly.

**21.03.2022:**

### **Coupon Payment of Debt Instrument**

#### **Related Issue Limit Info**

Currency Unit	: USD
Limit	: 1,000,000,000
Issue Limit Security Type	: Debt Securities
Sale Type	: Oversea
Domestic / Oversea	: Oversea

#### **Capital Market Instrument To Be Issued Info**

Type	: Bond
Maturity Date	: 19.09.2024
Maturity (Day)	: 2,520
Interest Rate Type	: Fixed Rate
Interest Rate - Yearly Simple (%)	: 4.2150
Sale Type	: Oversea
Approval Date of Tenor Issue Document	: 14.09.2017
Ending Date of Sale	: 19.09.2017
Maturity Starting Date	: 19.09.2017
Nominal Value of Capital Market Instrument Sold	: 500,000,000
Issue Price	: 100
Coupon Number	: 14
Currency Unit	: USD

### Redemption Plan of Capital Market Instrument Sold

Coupon Number	Payment Date	Was The Payment Made?
1	19.03.2018	Yes
2	19.09.2018	Yes
3	19.03.2019	Yes
4	19.09.2019	Yes
5	19.03.2020	Yes
6	19.09.2020	Yes
7	19.03.2021	Yes
8	20.09.2021	Yes
9	21.03.2022	Yes
10	19.09.2022	
11	19.03.2023	
12	19.09.2023	
13	19.03.2024	
14	19.09.2024	
Principal/Maturity Date Payment Amount	19.09.2024	

A nominal amount of 200,022,000 USD of our company's Eurobonds with a nominal value of 500,000,000 USD and a maturity of 2024 were early redeemed within the scope of the tender offer.

#### **08.03.2022:**

#### **Announcement Regarding Acquisition of 10.0% Stake in The Coca-Cola Bottling Company of Jordan Limited by CCI**

On March 8, 2022 (today), Coca-Cola Icecek A.Ş. ("CCI"), through its wholly owned subsidiary CCI International Holland BV ("CCI Holland"), acquired a 10.0% stake in The Coca-Cola Bottling Company of Jordan Limited ("TCCBCJ") from Atlantic Industries Company, a subsidiary of The Coca-Cola Company ("TCCC"), for a total consideration of USD 5.4 million.

Through the execution of a share purchase agreement and share transfer instrument, Atlantic Industries Company transferred its 10.0% stake in TCCBCJ to CCI Holland. The trade registration of 10.0% stake has been completed and CCI became the sole owner of TCCBCJ with a 100.0% indirect stake through CCI Holland.

#### **21.02.2022:**

#### **Announcement Regarding Dividend Distribution Proposal**

As per the consolidated financial statements of our company prepared in accordance with CMB accounting standards, in 2021, our Company recorded a net income of TL 2,271,412,496.42. The Board of Directors resolved to propose to the General Assembly the distribution of gross dividends of TL 600,315,045.52, after legal liabilities are deducted from 2021 net income starting from 18 May 2022. As per the proposal, the remainder of 2021 net income will be added to the extraordinary reserves.

Subject to the approval of the General Assembly, entities which are Türkiye resident taxpayers or entitled such dividends through a permanent establishment or a permanent representative in Türkiye, will be paid a gross cash dividend of TL 2.36 (net TL 2.36) per 100 shares, representing TL 1 nominal value. While other shareholders will receive gross TL 2.36 (net TL 2.1240) per 100 shares.

**21.02.2022:**

### **Announcement Regarding 2022 Guidance**

CCI closed out a solid 2021, delivering results ahead of our guidance. Every country in the CCI portfolio positively contributed to growth in 2021. The underlying fundamentals of our business are strong. However, short-term headwinds continue to weigh. We remain cautiously optimistic for the year ahead.

New variants of Covid-19 create uncertainties regarding the operating environment, while macro-economic volatilities and supply chain challenges pressure margins.

As we strive to create value for our shareholders, we will continue driving growth with excellent execution, effective revenue growth management, a frugal expense mindset, and a tight fiscal policy.

Our company's expectations for 2022 are as follows (on a reported basis unless specified otherwise):

Sales Volume:

High single-digit to low-teens volume growth; mid-single-digit growth on a proforma basis (100% consolidation of CCBU for FY2021 and FY2022)

- Flattish in Türkiye
- High teens growth in the international segment; high single-digit growth on a proforma basis

Net Sales Revenue:

- Low to mid 40s percentage FX-neutral NSR growth

EBITDA Margin:

- Flat to 100 bps contraction compared to 2021, including Uzbekistan's dilution impact and commodity price pressures

Capex/Sales:

- 8-10% of consolidated net sales revenue

Net Working Capital and Free Cash Flo

- Low single-digit Net Working Capital/Net Sales Revenues

Absolute growth in Free Cash Flow vs. 2021 despite higher capex spending

**21.02.2022:**

### **Announcement Regarding 2021 Earnings Release**

Continued Value Creation Despite Headwinds

- Sales volume increased by 16.2%
- Net sales revenue grew by 52.4%
- FX-neutral NSR was up by 36.9%
- EBITDA increased by 48.8% with 21.3% EBITDA margin (-52 bps y/y)

**09.02.2022:**

### **Announcement Regarding Final tender results**

The Tender Offer, which was announced by our Company on 10 January 2022 and its early results was announced on 25 January 2022, is now finalized as the details are shown in the attached announcement.

**08.02.2022:**

**Announcement Regarding Withdrawal of the Agreement between Moody's and CCI**

The credit rating agreement between Coca-Cola İçecek A.Ş. (CCI) and Moody's Investor Services (Moody's) has been terminated, upon the request of CCI.

In the context of its existing credit rating agreements, CCI will continue to be rated by Standard & Poor's and Fitch Ratings.

**02.02.2022:**

**Announcement Regarding Investigation by the Competition Board**

Following the assessment of information note, which is prepared regarding various information and documents obtained within the scope of the investigation carried out about some undertakings by manufacturers/suppliers and retailers in the fast moving consumer goods sector, as per Competition Board decisions dated 26.04.2021 and numbered 21-23/271-M, dated 20.05.2021 and numbered 21-26/325-M, dated 19.08.2021 and numbered 21-39/557-M, and dated 25.11.2021 and numbered 21-57/796-M, the Competition Board decided to initiate an investigation as per its decision dated 27.01.2022 and numbered 22-06/84-M on our subsidiary Coca-Cola Satış ve Dağıtım AŞ (CCSD) and conduct this investigation by combining it with the investigation on CCSD dated 26.04.2021 and numbered 21-23/271-M.

The fact that the Competition Board has initiated an investigation does not necessarily mean that the company subject to investigation has actually violated The Act on the Protection of Competition No.4054 nor it will be subject to a penalty due to a violation of the Competition Law. Any further developments in the matter will be announced as required by CMB regulations.

**25.01.2022:**

**Announcement Regarding Tender Offer Results**

The Tender Offer, which was announced by our Company on 10 January 2022, is now finalized as the details are shown in the attached announcement.

**20.01.2022:**

**Announcement Regarding Developments on Eurobond Issuance - Completion**

Upon signing of the Subscription Agreement and obtaining the Tranche Issuance Certificate from the Capital Markets Board (CMB) on 18 January 2022, the sale of the US\$500 million 7-year notes, with the maturity date of 20 January 2029, with a fixed coupon rate of 4.50% and a yield of 4.75%, issued to investors outside of Türkiye, and the admission of these notes to the Irish Stock Exchange has been completed. As of 20 January 2022, the proceeds have been transferred to our Company's accounts. NOT FOR PUBLICATION OR DISTRIBUTION IN THE UNITED STATES, CANADA, JAPAN OR AUSTRALIA. This communication is not an offer of securities or investments for sale nor a solicitation of an offer to buy securities or investments in any jurisdiction where such offer or solicitation would be unlawful. No action has been taken that would permit an offering of securities or possession or distribution of this announcement in any jurisdiction where action for that purpose is required. Persons into whose possession this announcement comes are required to inform themselves about and to observe any such restrictions. These materials are not an offer of securities for sale in the United States. The securities to which these materials relate have not been registered under the US Securities Act of 1933 (the "Securities Act") and may not be offered or sold in the United States absent registration or an exemption from registration or in a transaction not subject to the registration requirements under the Securities Act.

There will be no public offering of the securities in the United States. In the United Kingdom, this document is being distributed only to, and is directed only at persons who have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended (the "Order") and persons falling within Article 49(2) of the Order (all such persons together being referred to as "relevant persons"). In the United Kingdom, any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons. In the United Kingdom, this document must not be acted on or relied on by persons who are not relevant persons. The securities shall not be sold in Türkiye in any circumstances which would constitute a sale or a public offering within the meaning of the Capital Markets Law without the approval of the Capital Markets Board of Türkiye (the "CMB"). No transaction that may be deemed as a sale of the securities in Türkiye by way of private placement or a public offering may be engaged in without the approval of the CMB. Additionally, no prospectus and other offering material related to the offering may be utilized in connection with any general offering to the public within Türkiye for the purpose of the offer or sale of the securities without the prior approval of the CMB.

**19.01.2022:**

**Announcement Regarding Developments on Eurobond Issuance - Subscription Agreement**

Upon completion of the book building of the US\$500 million 7-year notes with a fixed coupon rate of 4.50% and a yield of 4.75%, which was disclosed in our public announcement of January 14, 2022, the subscription agreement for the issuance of the notes is signed on January 18, 2022. The tranche issuance certificate for this issuance, as approved by the Capital Markets Board (CMB), is also attached. Any further developments will be disclosed.

**17.01.2022:**

**Announcement Regarding Registration of Uzbekistan Acquisition**

Following the official completion of LLC Coca-Cola Bottlers Uzbekistan's (CCBU) 42.88% share acquisition, the trade registration has been completed by the State Services Center under the Ministry of Justice of Uzbekistan as of 14 January 2022.

**14.01.2022:**

**Announcement Regarding Developments on Eurobond Issuance - Pricing**

As previously announced, Coca-Cola İçecek A.Ş. (CCI) mandated HSBC Bank Plc., J.P. Morgan Securities Plc., Bank of America Merrill Lynch International and MUFG Securities EMEA Plc. to arrange a series of investor meetings with the participation of senior management, starting on 10 January 2022. The objective of these meetings was the issuance of the Debt Instruments abroad, planned to be sold under Rule 144A and Regulation S. The book building process of the Debt Instruments issue has now been completed. US\$500 million 7-year fixed rate notes with a maturity date of January 20, 2029, will be issued with a coupon rate of 4.50% and yield of 4.75%. The notes are expected to be issued on January 20, 2022 following the approval of CMB of the tranche issuance certificate, execution of definitive documentation and subject to other customary conditions. Any further developments will be disclosed.

**10.01.2022:**

**Announcement Regarding Tender Offer Announcement**

Our Company plans to launch an offer to holders of its outstanding US\$500,000,000 Notes due 2024 to tender such Notes in an aggregate principal amount of up to

US\$250,000,000 (Tender Offer). HSBC Bank Plc., J.P. Morgan Securities Plc., Bank of America Merrill Lynch International and MUFG Securities EMEA Plc. have been authorized to conduct this Tender Offer.

Our Company announces the Tender Offer to the holders of the respective outstanding notes, subject to the terms and conditions explained in the attached announcement in detail.

**10.01.2022:**

### **Announcement Regarding Issue Limit**

Per our public announcement dated 7 December 2021, the application process to Capital Markets Board (CMB) for the bonds to be issued by Coca-Cola İçecek in accordance with Rule 144A and/or Regulation S, with a minimum maturity of more than five years, up to an amount of USD 750,000,000 or equivalent of the same, in USD, EURO or Turkish Lira. Coca-Cola İçecek mandated HSBC Bank Plc., J.P. Morgan Securities Plc., Bank of America Merrill Lynch International and MUFG Securities EMEA Plc. to run investor meetings starting from 10 January 2021 with fixed income investors located in Europe and USA. Subsequently, on the condition that the tranche issuance certificate for the bonds to be issued is approved by CMB and the market conditions are suitable, the issuance of Eurobonds, which are expected to be rated at "BBB-" by Fitch Ratings and "BBB-" by S&P Global Ratings, is planned. Any further developments will be disclosed.

**10.01.2022:**

### **Announcement Regarding 2021 Volumes**

Robust End to a Successful Year

4Q21 Key Highlights:

- Consolidated sales volume up by 17.7% y/y, 6.8% on an organic\* basis
- International sales volume up by 26.3% y/y, 6.0% on an organic\* basis
- Türkiye sales volume up by 7.9% y/y, cycling 7.3% growth
- The sparkling category grew by 15.7%, cycling 20.2% growth
- The outstanding performance of Coca-Cola™, up by 15.4%, cycling 24.8% growth

**07.01.2022:**

### **Announcement Regarding financial statements and footnotes dated 30.09.2021 after special purpose limited independent audit**

Our Company's financial statements and footnotes dated 30.09.2021 are reannounced after special purpose limited independent audit.

**03.01.2022:**

### **Announcement Regarding Registration of Mahmudiye Kaynak Suyu Ltd.**

The trade registration regarding the merger of "Mahmudiye Kaynak Suyu Limited Şirketi" (Mahmudiye) a wholly owned subsidiary of our company under CCI without capital increase has been completed at Istanbul Trade Registry as of 31.12.2021. The merger transaction has been officially completed.

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## SUBSEQUENT EVENTS

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**27.07.2022:**

### **Coupon Payment of Debt Instrument**

#### **Related Issue Limit Info**

Currency Unit : USD  
Limit : 750,000,000  
Issue Limit Security Type : Debt Securities  
Sale Type : Oversea  
Domestic / Oversea : Oversea

#### **Capital Market Instrument to Be Issued Info**

Type : Bond  
Maturity Date : 20.01.2029  
Maturity (Day) : 2,520  
Interest Rate Type : Fixed Rate  
Interest Rate - Yearly Simple (%) : 4.50  
Sale Type : Oversea  
Approval Date of Tenor Issue Document : 18.01.2022  
Ending Date of Sale : 20.01.2022  
Maturity Starting Date : 20.01.2022  
Nominal Value of Capital Market Instrument Sold : 500,000,000  
Issue Price : 98.526  
Coupon Number : 14  
Currency Unit : USD

#### **Redemption Plan of Capital Market Instrument Sold**

Coupon Number	Payment Date	Was The Payment Made?
1	20.07.2022	Yes
2	20.01.2023	
3	20.07.2023	
4	20.01.2024	
5	20.07.2024	
6	20.01.2025	
7	20.07.2025	
8	20.01.2026	
9	20.07.2026	
10	20.01.2027	
11	20.07.2027	
12	20.01.2028	
13	20.07.2028	
14	20.01.2029	
Principal/Maturity Date Payment Amount	20.01.2029	



**01.07.2022:**

### **Fitch Ratings Credit Rating Decision**

Fitch Ratings has affirmed Coca-Cola İçecek's (CCI) Long-Term Foreign and Local-Currency Issuer Default Ratings and senior unsecured long-term rating at 'BBB-'. The Outlook remained positive.

In its credit update, Fitch mentioned that it expects CCI's financial profile to remain resilient with consistently strong operating profitability against weak operating environment in a number of its markets of operations. As a constraint to the credit profile, Fitch pointed inherent foreign-exchange (FX) risks related to hard-currency denominated debt and part of operating costs, while indicating that these are at a manageable level.

The ratings continue to be supported by CCI's leading positions in its core markets, the resilient nature of the soft drinks business and CCI's strong capital structure. CCI's rating also benefits from strategic support from The Coca-Cola Company as per Fitch's Parent and Subsidiary Linkage Criteria.

In the report, Fitch also underlines CCI's strong record of operating under challenging conditions, well managed FX risks, strong cash generation capability and conservative financial policy.

**01.07.2022:**

### **JCR-ER Credit Rating Note**

JCR Ratings has evaluated and affirmed "AAA (tr)" long term national rating for Coca-Cola İçecek A.Ş. which is the highest notation and "J1+ (tr)" short term national rating with "stable" outlook.

JCR Ratings has affirmed "BBB" long term foreign and local currency rating for Coca-Cola İçecek A.Ş. and "J2" short term foreign and local currency rating with "stable" outlook.

JCR Ratings has affirmed "AAA (tr)" long term national rating for Coca-Cola Satış ve Dağıtım A.Ş. which is the highest notation and "J1+ (tr)" short term national rating with "stable" outlook.

JCR Ratings has affirmed "BBB-" long term foreign and local currency rating for Coca-Cola Satış ve Dağıtım A.Ş. and "J3" short term foreign and local currency rating with "stable" outlook.

**01.07.2022:**

### **Corporate Governance Compliance Rating**

On July 1, 2022, SAHA Corporate Governance and Credit Rating Services Inc. (SAHA), one of the companies which is certified by the Capital Markets Board of Türkiye (CMB) on Corporate Governance Rating, has increased Corporate Governance Rating of Coca-Cola İçecek (CCI) to 9.48 from 9.47, out of a maximum of 10.00.

According to the Principles issued by the CMB, the Corporate Governance Rating is determined by taking the weighted average of four headings which are given below:

<b>Main Sections</b>	<b>Weight</b>	<b>Rating</b>
Shareholders	%25	89.25
Public Disclosure & Transparency	%25	98.82
Stakeholders	%15	99.48
Board of Directors	%35	93.87
<b>TOTAL</b>	<b>%100</b>	<b>94.79</b>

A copy of the Rating Report will be available on CCI's corporate web site at [www.cci.com.tr](http://www.cci.com.tr)

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## **ADDITIONAL INFORMATION RELATED TO OPERATIONS**

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### **Information regarding privileged shares and voting rights**

The Articles of Association of our Company do not stipulate any privileges for the exercise of voting rights.

CCI's Articles of Association do not restrict the transfer of Class C shares. However, there are certain stipulations for the transfer of Class A and Class B shares.

Class A and Class B shares have certain privileged rights with respect to management. CCI has a Board of Directors consisting of 12 members, 7 of whom are nominated by Class A shareholders and 1 of whom is nominated by Class B Shareholders. The remaining 4 Directors are independent.

### **Information on the acquisition of own shares**

CCI did not acquire its own shares in 1H22.

### **Research and development activities**

There are no research and development activities and cost during the period. Research and development activities are conducted by The Coca-Cola Company (TCCC), and CCI benefits from the transfer of TCCC's information and know-how.

### **Dividend Right**

Dividend Policy was submitted to the information of General Assembly on April 15, 2014 and published both in the annual report and on the website.

### **Dividend Distribution Policy**

Our Company carries out dividend distributions pursuant to the provisions of Turkish Commercial Code, Capital Markets Regulations, Tax Regulations and other relevant regulations as well as in accordance with the article on dividend distribution of our Company's Articles of Association. Our Company targets to distribute an amount not to be more than 50% of the distributable profit as cash and/or bonus shares each year. This dividend distribution policy is subject to the

investment and other funding needs that may be required for the long-term growth of the Company and any special cases that may arise due to the extraordinary developments in the economic conditions. The Board of Directors adopts a resolution on dividend distribution for each accounting period and submits it for the approval of the General Assembly. Dividend distribution commences on the date to be determined by the General Assembly which shall not be later than the end of the year during which the General Assembly Meeting is held. The Company may consider making advance dividend payment or paying out the dividends in equal or variable installments. Without prejudice to the investment plans and operational requirements, the Board of Directors may propose a dividend distribution at a rate to be higher than the upper limit determined subject to the approval of the General Assembly.

Share groups do not have any privileges with respect to dividends.

### **Information about the Company's capital and equity structure**

Shareholders equity as of 30.06.2022 is TL 16.4 bn and the issued capital is TL 254.37 mn which indicates our strong equity structure.

### **Measures taken to improve the Company's financial structure**

Our Company utilizes long term loans to finance its investments as well as medium and short-term loans to finance its working capital requirements. For a sustainable, healthy financing structure, our main priorities are to diversify the funding sources, to achieve optimum maturity of the funding need, to mitigate the foreign exchange risk diversifying the currencies, to keep good relationships with the financial institutions while closely monitoring the market.

### **Labor movements, labor agreements, and benefits provided to laborers**

Average number of personnel employed during the period is 9,868 (30 June 2021: 8,000)

Starting from workforce planning, all human resources processes such as recruitment, performance management, talent management, training and development, compensation and benefit management are based on ensuring, encouraging and rewarding continuous development and superior performance.

The remuneration policy which was prepared to identify the remuneration system and practices applicable to and the other rights and benefits to the board members and top management, is published on our web site.

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## SHAREHOLDERS' INFORMATION

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Number of Shares: 25,437,078,200 (Nominal value of 100 shares is 1 TL.)  
IPO date: May 12, 2006  
Free-float rate 28.1%

### Share Performance in 1H21

1 Jan - 30 Jun 2022	Minimum	Maximum	Average	30 Jun 2021
Share price (TL)	90.00	141.90	118.28	129.20
Market Cap. (USD million)	1,695	2,240	2,025	1,968

### Independent Auditors:

PWC Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş.

### Credit Rating:

#### Fitch Ratings, (1 July 2022):

Foreign Currency Senior Unsecured rating and IDR, 'BBB-', Positive Outlook  
Local Currency Senior Unsecured and IDR, 'BBB-', Positive Outlook

#### S&P Rating, (22 December 2021)

Long term credit rating "BBB-", Negative Outlook

#### JCR-ER, (1 July 2022):

Long term national rating "AAA (tr)", Stable Outlook  
Short term national rating "J1+ (tr)", Stable Outlook

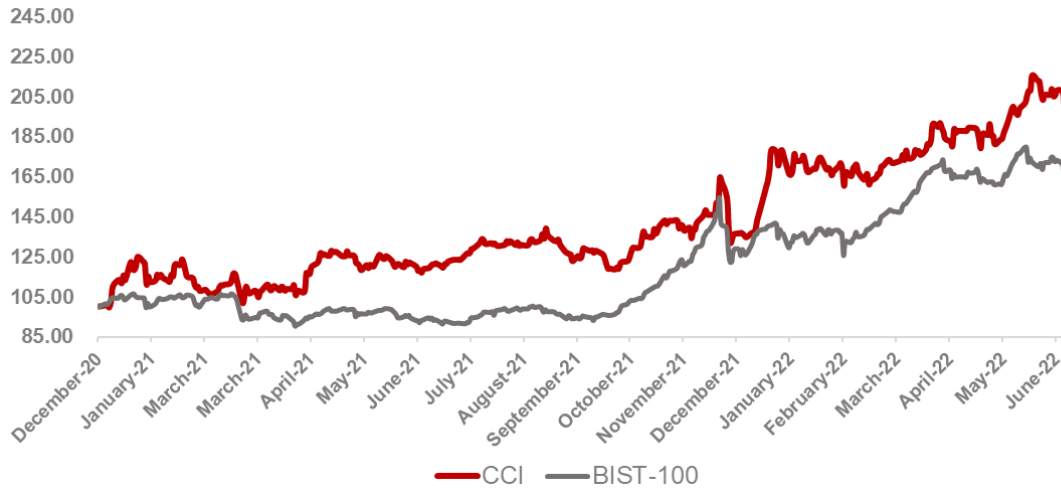
### Corporate Governance Rating:

Corporate Governance Rating of 9.48 out of 10 (SAHA Corporate Governance and Credit Rating Services Inc, 1 July 2022)

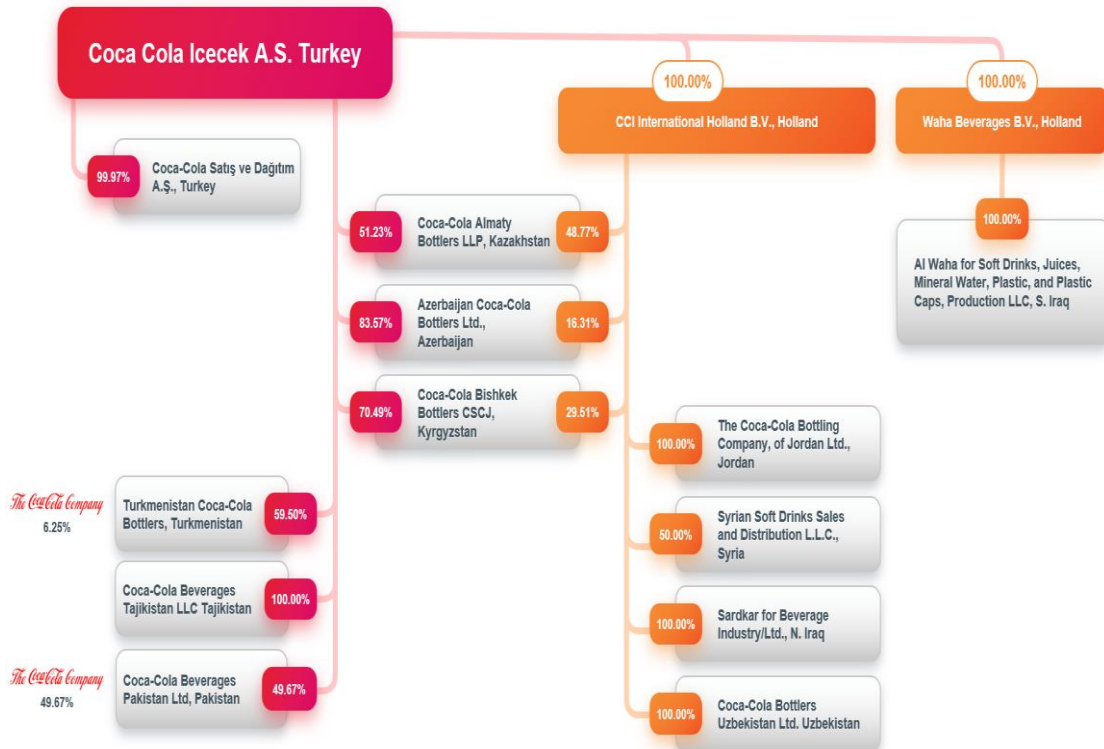
### Contact:

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## Share Performance



## SUBSIDIARIES



## FINANCIAL&OPERATIONAL PERFORMANCE REVIEW

Consolidated (million TL)	2Q22	2Q21	Change %	1H22	1H21	Change %
Volume (million uc)	492	393	25.1%	824	674	22.2%
Net Sales	14,694	5,824	152.3%	23,359	9,571	144.1%
Net Sales (Organic)	13,265	5,824	127.8%	21,184	9,571	121.3%
Gross Profit	4,662	2,089	123.1%	7,506	3,356	123.6%
EBIT	2,446	1,072	128.1%	3,774	1,560	141.9%
<b>EBIT (Exc. other)</b>	<b>2,367</b>	<b>1,077</b>	<b>119.9%</b>	<b>3,694</b>	<b>1,560</b>	<b>136.8%</b>
EBITDA	2,969	1,356	118.9%	4,763	2,119	124.8%
<b>EBITDA (Exc. other)</b>	<b>2,846</b>	<b>1,344</b>	<b>111.8%</b>	<b>4,596</b>	<b>2,093</b>	<b>119.6%</b>
Profit Before Tax	2,289	1,073	113.2%	3,445	1,673	105.9%
Net Income/(Loss)	1,233	721	71.0%	1,863	1,124	65.7%

Gross Profit Margin	31.7%	35.9%		32.1%	35.1%	
EBIT Margin	16.6%	18.4%		16.2%	16.3%	
EBIT Margin (Exc. other)	16.1%	18.5%		15.8%	16.3%	
EBITDA Margin	20.2%	23.3%		20.4%	22.1%	
EBITDA Margin (Exc. other)	19.4%	23.1%		19.7%	21.9%	
Net Income Margin	8.4%	12.4%		8.0%	11.7%	

Türkiye (million TL)	2Q22	2Q21	Change %	1H22	1H21	Change %
Volume (million uc)	184	153	19.8%	306	273	12.1%
Net Sales	5,221	2,191	138.3%	8,170	3,749	117.9%
Gross Profit	1,787	847	110.8%	2,881	1,423	102.5%
EBIT	909	589	54.3%	2,305	1,102	109.2%
<b>EBIT (Exc. other)</b>	<b>597</b>	<b>317</b>	<b>88.2%</b>	<b>945</b>	<b>419</b>	<b>125.5%</b>
EBITDA	1,076	681	58.0%	2,577	1,285	100.6%
<b>EBITDA (Exc. other)</b>	<b>695</b>	<b>396</b>	<b>75.2%</b>	<b>1,134</b>	<b>577</b>	<b>96.3%</b>
Net Income/(Loss)	(879)	434	(302.6%)	(410)	726	(156.5%)

Gross Profit Margin	34.2%	38.7%		35.3%	38.0%	
EBIT Margin	17.4%	26.9%		28.2%	29.4%	
EBIT Margin (Exc. other)	11.4%	14.5%		11.6%	11.2%	
EBITDA Margin	20.6%	31.1%		31.5%	34.3%	
EBITDA Margin (Exc. other)	13.3%	18.1%		13.9%	15.4%	
Net Income Margin	(16.8%)	19.8%		(5.0%)	19.4%	

International (million TL)	2Q22	2Q21	Change %	1H22	1H21	Change %
Volume (million uc)	308	240	28.5%	518	401	29.1%
Net Sales	9,523	3,633	162.1%	15,259	5,826	161.9%
Net Sales (Organic)	8,094	3,633	122.8%	13,084	5,826	124.6%
Gross Profit	2,877	1,242	131.6%	4,627	1,934	139.3%
EBIT	1,804	721	150.5%	2,713	1,080	151.3%
<b>EBIT (Exc. other)</b>	<b>1,678</b>	<b>718</b>	<b>133.6%</b>	<b>2,581</b>	<b>1,063</b>	<b>142.8%</b>
EBITDA	2,175	912	138.4%	3,448	1,455	136.9%
<b>EBITDA (Exc. other)</b>	<b>2,059</b>	<b>906</b>	<b>127.2%</b>	<b>3,294</b>	<b>1,438</b>	<b>129.1%</b>
Net Income/(Loss)	1,229	456	169.3%	1,784	735	142.4%

Gross Profit Margin	30.2%	34.2%		30.3%	33.2%	
EBIT Margin	18.9%	19.8%		17.8%	18.5%	
EBIT Margin (Exc. other)	17.6%	19.8%		16.9%	18.2%	
EBITDA Margin	22.8%	25.1%		22.6%	25.0%	
EBITDA Margin (Exc. other)	21.6%	24.9%		21.6%	24.7%	
Net Income Margin	12.9%	12.6%		11.7%	12.6%	

## Operational Overview

*Coca-Cola Beverages Uzbekistan's ("CCBU") financials were fully consolidated in our 2Q22 consolidated financials, while 2Q21 figures do not include CCBU, as reported. Throughout the operational and financial overview, "organic" refers to figures excluding the impact of Uzbekistan in 2Q22 and "proforma" refers to figures including the effect of Uzbekistan in 2Q21.*

### Sales Volume

#### Consolidated

Robust volume momentum continued in 2Q22, despite cycling a strong base in both Türkiye and international operations. Consolidated volume grew by 25.1% and reached 492 million unit cases ("UC") in 2Q22. On an organic basis, volume growth was 15.5%, and the growth was broad-based across Türkiye and international operations.

Cycling a solid 18.0% growth a year ago, Türkiye recorded a volume growth of 19.8% in 2Q22. This was achieved by the high activity during Ramadan, sustained momentum at home, and continued improvement in the on-premise channel.

International markets also registered solid volume performance, growing 28.5% in 2Q22 year-on-year, mainly led by the continued momentum in Central Asia, successful integration in Uzbekistan, and higher penetration in Pakistan. International operations' organic growth was 12.7% despite cycling a remarkable 20.9% growth in 2Q21. On a proforma basis, international sales volume growth was 14.5%.

The sparkling category continued its solid momentum by growing 25.4% year-on-year in 2Q22. Coca-Cola™ grew by 26.1%. Fanta recorded 34.4% growth in 2Q22 and became the best performer in the sparkling category with new flavors and innovative marketing campaigns. Stills category was up by 24.6% on the back of very sound iced tea and energy drinks performance. The water category grew by 23.2% with continued small pack focus and sound mineral water performance in 2Q22.

Immediate consumption ('IC') share continued to expand on a consolidated basis. It reached 24.9%, with a 155 bps increase, mainly led by on-premise channel recovery and prioritization of IC packs at the at-home channel in 2Q22.



	Growth (YoY)		Breakdown		Growth (YoY)	Breakdown
	2Q22	2Q21	2Q22	2Q21	1H22	1H22
Sparkling	25.4%	17.5%	84%	84%	21.5%	82%
Stills	24.6%	40.0%	7%	7%	25.6%	7%
Water	23.2%	28.7%	9%	9%	25.5%	10%
<b>Total</b>	<b>25.1%</b>	<b>19.8%</b>	<b>100%</b>	<b>100%</b>	<b>22.2%</b>	<b>100%</b>

Totals may not add up due to rounding differences.

## Türkiye:

Sales volume grew by 19.8% on top of 18.0% growth in 2Q21, led by high volume momentum in the Ramadan period supported by focused marketing campaigns and new launches, such as 3lt Coke and new flavors of Fanta. Reviving tourism season, and increased momentum in the on-premise channel positively contributed to this solid performance. Segmented offerings for home occasions and increasing digital presence in the e-commerce channel also supported growth in Türkiye. The sparkling category grew by 14.6% y-o-y. Coca-Cola™ grew by 15.6%. The sugar-free <sup>(1)</sup> share in sparkling was realized at 5.9% in 2Q22. Sprite and Fanta also recorded a sound performance with 16.3% and 11.0% growth rates in 2Q22.

The share of IC packages in 2Q22 increased 606 bps, reaching 31.1% of the total portfolio, the same level as the pre-pandemic. Good performance of the on-premise channel and continued IC multipack consumption at the at-home channel contributed positively to the healthy expansion in IC share.

The stills category grew 26.5%, driven by strong iced tea and energy drinks performance. Growth in energy drinks was 66.5%, mainly on the back of an almost three-fold increase in Monster Energy. The launch of Predator energy drink towards the end of the second quarter also supported the energy category growth in Türkiye.

The water category was up by 41.6%, assisted by the solid performance of mineral waters and the recovery in the on-premise channel leading to a higher share of more profitable IC packs.

(1) Includes low and no-calorie

## International

International operations delivered another strong quarter with 28.5% volume growth in 2Q22. This performance was again led by sustained momentum in the CIS region, successful integration in Uzbekistan, and higher penetration in Pakistan. Organic volume growth was 12.7% in the quarter. Strong volume growth was delivered despite the price increases taken since the start of the year across all markets. Core sparkling and stills categories contributed to this remarkable performance with double-digit growth rates. The sparkling category grew by 31.1% on top of 20.2% y-o-y growth in 2Q21. Coca-Cola™ sustained its trend with 31.6% growth on a yearly basis. The stills category grew by 21.3%, cycling 55.4% in 2Q22, on the back of strong iced tea performance. The water category contracted 6.6% in 2Q22, mainly due to Iraq and Azerbaijan.

Recording the highest growth among all markets, Uzbekistan operation registered a robust 29.5% volume increase, driven by core sparkling and iced tea performance in 2Q22.

Cycling 20.2% from a year ago, Pakistan sustained its growth momentum with an 18.2% increase in volume in 2Q22 on the back of successful Ramadan campaigns, expanding new outlet reach, and recovery at the on-premise, modern trade and e-commerce channels. Coca-Cola™ registered 18.0%, and Fanta delivered 22.4% growth rates in 2Q22, bringing the sparkling category growth to 18.5% on a yearly basis. Coming from a low base, Coca-Cola Zero Sugar almost tripled its sales in 2Q22 year-on-year. The stills category contracted 17.0% in 2Q22 due to the lower juice volume, and the water category grew 1.5%.

Sales volume in Kazakhstan was up by 14.1%, driven by 16.3% growth in the sparkling category and 12.0% in the stills category.

Iraq sales volume contracted 4.6% in 2Q22, cycling 6.4% growth in the same quarter a year ago, mainly due to fierce price competition in the market that CCI chose not to match in IC packs. The sparkling category grew by 1.5%, while the water category contracted by 53.4%, in line with our value focus.

## Financial Overview

### In 2Q22:

- **Net sales revenue ("NSR")** increased 152.3%, driven by sustained volume growth, dynamic Revenue Growth Management ("RGM") initiatives, timely price adjustments as well as improving channel and package mix. FX conversion also positively impacted NSR due to the higher depreciation of the Turkish Lira against the local currencies of our operating countries. On an FX-neutral <sup>(1)</sup> basis, consolidated NSR was up by 77.7%. On a proforma basis, NSR growth was 130.4%. Consolidated NSR per unit case increased by 101.6% on a reported and 97.9% on a proforma basis.
- In Türkiye, NSR was up by 138.3%. NSR/uc grew by 98.9%. This was mainly achieved by dynamic pricing, a positively evolving channel mix, and a higher share of IC packages in the total portfolio on the back of continued post-covid normalization and higher mobility.
- In our International operations, NSR increased by 162.1% (127.4% on a proforma basis), driven by continued volume momentum, timely pricing, and other RGM initiatives, such as efficient discount management, segmented offerings and marketing campaigns. Excluding the impact of currency conversion, NSR was up by 42.5% on an FX-neutral basis.

	Net Sales Revenue (TL m)		NSR per UC (TL)	
	2Q22	YoY Change	2Q22	YoY Change
Türkiye	5,221	138.3%	28.45	98.9%
International	9,523	162.1%	30.87	104.0%
International (proforma)	9,523	127.4%	30.87	98.6%
International (FX Neutral) <sup>(1)</sup>	5,177	42.5%	16.78	10.9%
Consolidated	14,694	152.3%	29.87	101.6%
Consolidated (Proforma)	14,694	130.4%	29.87	97.9%
Consolidated (FX Neutral) <sup>(1)</sup>	10,347	77.7%	21.03	42.0%

(1) F.X.-Neutral: Using constant FX rates when converting country P&Ls to T.L.

- **Gross margin** decreased by 415 bps to 31.7% on a consolidated basis from 35.9% a year ago, despite solid NSR/uc growth and proactive hedging initiatives. The deterioration in gross margin was mainly attributable to persistent raw material inflation, significantly higher energy costs, and weaker local currencies.
- In Türkiye, the gross margin decreased by 446 bps to 34.2% due to higher raw material costs, the negative effect of TRY depreciation, as well as significant increase in energy costs. The gross margin deterioration was partially mitigated by timely pricing in the quarter.

- Our international operation's gross margin decreased by 398 bps to 30.2%. Despite higher NSR per UC and strong volume momentum, the margin deterioration was mainly led by higher raw material and energy costs, currency depreciation and the dilutive impact of Uzbekistan. On a proforma basis, the gross margin declined by 341 bps.
- The gross margin deterioration was partially offset by the improved operational efficiency thanks to our frugal expense management and opex savings despite higher utility and transportation costs. Our consolidated opex as a percentage of NSR decreased by 238 bps to 15.1% with controlled spending and savings as well as higher top-line performance. As a result, contraction in EBIT margin was limited to 177 bps at 16.6%. On a proforma basis, the EBIT margin has contracted by 156 bps.
- **The EBITDA margin** was down by 308 bps (254 bps on a proforma basis) to 20.2% in 2Q22. Cycling a high base from a year ago, the negative impact of raw material cost pressures and higher energy expenses were partially offset by timely raw material hedges, improving package and channel mix, and timely pricing actions. Türkiye operation's EBITDA margin - excluding the impact of other income/(expense) – was down by 479 bps to 13.3%. On the other hand, the EBITDA margin- excluding the effect of other income/(expense) of international operations decreased by 332 bps to 21.6%.
- **Net financial expense**, including lease payables related to TFRS 16, was TL (325) million in 2Q22 compared to TL (18) million in 2Q21. Despite the positive impact of Net Investment Hedges on net FX losses, translation of FX losses incurred in international operations increased the cost of borrowing in Türkiye. Higher working capital loans due to the timing of certain raw material purchases, and higher TL equivalent of USD based interest expenses, resulted in an increase in net financial expenses.

<b>Financial Income / (Expense) (TL million)</b>	<b>2Q22</b>	<b>2Q21</b>	<b>1H22</b>	<b>1H21</b>
Interest income	62	28	93	75
Interest expense (-)	(369)	(109)	(723)	(237)
Other financial FX gain / (loss)	248	144	733	469
Gain / (loss) on Derivative Transactions	15	(0)	66	1
Realized FX gain / (loss) – Borrowings	(0)	(56)	(2,010)	(56)
Unrealized FX gain / (loss) – Borrowings	(280)	(25)	1,306	(159)
<b>Financial Income / (Expense) Net</b>	<b>(325)</b>	<b>(18)</b>	<b>(534)</b>	<b>94</b>

- **Non-controlling interest (minority interest)** was TL (140) million in 2Q22 compared to TL (105) million in 2Q21, driven mainly by the profitable operations in Pakistan.

- **Net profit** was TL 1,233 million in 2Q22 vs. TL 721 million in 2Q21 on the back of higher operating profit despite higher net interest expense and higher effective tax rate.
- In the first half of the year, **free cash flow** was TL (212) million compared to TL 839 million a year ago, mainly due to the timing of certain raw material pre-buys earlier in the year to manage the supply chain bottleneck risks. Higher capex and Eurobond issuance-related one-off finance charges negatively impacted free cash flow.
- **CapEx** was TL 1,763 million in 1H22. 29% of the total capital expenditure was related to the Türkiye operation, while 71% was related to international operations.
- **Consolidated debt** was USD 1.1 billion by 2Q22, compared to USD 703 million at the end of 2021. Consolidated cash was USD 664 million by 2Q22, bringing consolidated net debt to USD 453 million, 1.03x of rolling 12 months' consolidated EBITDA.

<b>Financial Leverage Ratios</b>	<b>1H22<sup>(1)</sup></b>	<b>2021<sup>(1)</sup></b>	<b>1H21<sup>(1)</sup></b>
Net Debt / EBITDA <sup>(2)</sup>	1.03	1.11	0.40
Debt Ratio (Total Fin. Debt / Total Assets)	36%	28%	27%
Fin. Debt-to-Equity Ratio	99%	63%	63%

(1) Including lease payables related to TFRS

16

- As of June 30, 2022, including the USD 150 million of a hedging transaction, 77.2% of our consolidated financial debt was in USD, 4.4% in EUR, 11.9% in TL, and the remaining 6.5% in other currencies.
- The average duration of the consolidated debt portfolio was 3.9 years, and the maturity profile was as follows:

<b>Maturity Date</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2029</b>
% of total debt	16%	16%	22%	46%

## Accounting Principles

The consolidated financial statements and disclosures have been prepared in accordance with the communiqué numbered II-14,1 "Communiqué on the Principles of Financial Reporting in Capital Markets. In accordance with article 5 of the CMB Accounting Standards, companies should apply Turkish Accounting Standards / Turkish Financial Reporting Standards ("TAS" / "TFRS") and interpretations regarding these standards as adopted by the Public Oversight Accounting and Auditing Standards Authority ("POA").

As of June 30, 2022, the list of CCI's subsidiaries and joint ventures is as follows:

Subsidiaries and Joint Ventures	Country	Consolidation Method
Coca-Cola Satış ve Dağıtım A.Ş.	Türkiye	Full Consolidation
JV Coca-Cola Almaty Bottlers LLP	Kazakhstan	Full Consolidation
Azerbaijan Coca-Cola Bottlers LLC	Azerbaijan	Full Consolidation
Coca-Cola Bishkek Bottlers Closed J. S. Co.	Kyrgyzstan	Full Consolidation
CCI International Holland BV.	Holland	Full Consolidation
The Coca-Cola Bottling Company of Jordan Ltd.	Jordan	Full Consolidation
Turkmenistan Coca-Cola Bottlers	Turkmenistan	Full Consolidation
Sardkar for Beverage Industry Ltd	Iraq	Full Consolidation
Waha Beverages BV.	Holland	Full Consolidation
Coca-Cola Beverages Tajikistan LLC	Tajikistan	Full Consolidation
Al Waha LLC	Iraq	Full Consolidation
Coca-Cola Beverages Pakistan Ltd.	Pakistan	Full Consolidation
Coca-Cola Bottlers Uzbekistan Ltd	Uzbekistan	Full Consolidation
Syrian Soft Drink Sales and Distribution LLC	Syria	Equity Method

## EBITDA Reconciliation

The Company's "Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)" definition and calculation is defined as; "Profit/(loss) from operations" plus relevant non-cash expenses including depreciation and amortization, provision for employee benefits like retirement and vacation pay (provision for management bonus not included) and other non-cash expenses like negative goodwill and value increase due to change in scope of consolidation. As of June 30, 2022, and 2021, the reconciliation of EBITDA to profit / (loss) from operations is explained in the following table:

<b>EBITDA (TL million)</b>	<b>2Q22</b>	<b>2Q21</b>	<b>1H22</b>	<b>1H21</b>
<b>Profit / (loss) from operations</b>	2,446	1,072	3,774	1,560
Depreciation and amortization	440	239	814	473
Provision for employee benefits	17	11	45	27
Foreign exchange gain / (loss) under other operating income / (expense)	44	17	87	26
Right of use asset amortization	22	17	43	34
<b>EBITDA</b>	<b>2,969</b>	<b>1,356</b>	<b>4,763</b>	<b>2,119</b>

Totals may not foot due to rounding differences

## Foreign Currency Translations

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are recorded in the consolidated income statement of the relevant period, as foreign currency loss or gain. Foreign currency translation rates announced by the Central Bank of the Republic of Türkiye used by the Group's subsidiaries in Türkiye. USD amounts presented in the asset accounts are translated into TL with the official TL exchange rate of USD buying on June 30, 2022, USD 1,00 (full) = TL 16.6614 (December 31, 2021; USD 1,00 (full) = TL 13.3290) whereas USD amounts in the liability accounts are translated into TL with the official TL exchange rate of USD selling on June 30, 2022, USD 1,00 (full) = TL 16.6914. Furthermore, USD amounts in the income statement are translated into TL, at the average TL exchange rate for USD buying for the period is USD 1,00 (full) = TL 14,8517 (January 1 - June 30, 2021; USD 1,00 (full) = TL 7.8763).

<b>Exchange Rates</b>	<b>1H22</b>	<b>1H21</b>
Average USD/TL	14.8517	7.8763
End of Period USD/TL (purchases)	16.6614	8.6803
End of Period USD/TL (sales)	16.6914	8.6959

The assets and liabilities of subsidiaries and joint ventures operating in foreign countries are translated at the rate of exchange ruling at the balance sheet date and the income statements of foreign subsidiaries and joint ventures are translated at average exchange rates. Differences that occur in the usage of closing and average exchange rates are followed under currency translation differences classified under equity.



## Consolidated Income Statement CCI

Reviewed

(TL million)	January 1 - June 30			April 1 - June 30		
	2022	2021	Change (%)	2022	2021	Change (%)
<b>Sales Volume (UC millions)</b>	<b>824</b>	<b>674</b>	<b>22.2%</b>	<b>492</b>	<b>393</b>	<b>25.1%</b>
Revenue	23,359	9,571	144.1%	14,694	5,824	152.3%
Cost of Sales	(15,853)	(6,215)	155.1%	(10,032)	(3,734)	168.6%
<b>Gross Profit from Operations</b>	<b>7,506</b>	<b>3,356</b>	<b>123.6%</b>	<b>4,662</b>	<b>2,089</b>	<b>123.1%</b>
Distribution, Selling and Marketing Expenses	(3,003)	(1,400)	114.6%	(1,850)	(809)	128.7%
General and Administrative Expenses	(809)	(397)	103.9%	(445)	(204)	118.5%
Other Operating Income	634	132	379.0%	382	52	634.7%
Other Operating Expense	(554)	(132)	319.0%	(303)	(56)	438.2%
<b>Profit/(Loss) from Operations</b>	<b>3,774</b>	<b>1,560</b>	<b>141.9%</b>	<b>2,446</b>	<b>1,072</b>	<b>128.1%</b>
Gain/(Loss) From Investing Activities	207	23	817.4%	170	22	661.3%
Gain/(Loss) from Associates	(2)	(3)	48.4%	(1)	(3)	49.6%
<b>Profit/(Loss) Before Financial Income/(Expense)</b>	<b>3,979</b>	<b>1,579</b>	<b>152.0%</b>	<b>2,614</b>	<b>1,092</b>	<b>139.4%</b>
Financial Income	1,696	704	140.8%	561	226	148.1%
Financial Expenses	(2,230)	(611)	265.1%	(886)	(244)	262.6%
<b>Profit/(Loss) Before Tax</b>	<b>3,445</b>	<b>1,673</b>	<b>105.9%</b>	<b>2,289</b>	<b>1,073</b>	<b>113.2%</b>
Deferred Tax Income/(Expense)	(251)	18	n.m.	(195)	11	n.m.
Current Period Tax Expense	(1,120)	(443)	152.9%	(721)	(258)	179.2%
<b>Net Income/(Loss) Before Minority</b>	<b>2,074</b>	<b>1,248</b>	<b>66.1%</b>	<b>1,373</b>	<b>826</b>	<b>66.2%</b>
Minority Interest	(211)	(124)	69.6%	(140)	(105)	33.1%
<b>Net Income</b>	<b>1,863</b>	<b>1,124</b>	<b>(65.7%)</b>	<b>1,233</b>	<b>721</b>	<b>(71.0%)</b>
<b>EBITDA</b>	<b>4,763</b>	<b>2,119</b>	<b>124.8%</b>	<b>2,969</b>	<b>1,356</b>	<b>118.9%</b>

Totals may not add up due to rounding differences

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## Türkiye Income Statement

Reviewed

(TL million)	January 1 - June 30			April 1 - June 30		
	2022	2021	Change (%)	2022	2021	Change (%)
<b>Sales Volume (UC millions)</b>	<b>306</b>	<b>273</b>	<b>12.1%</b>	<b>184</b>	<b>153</b>	<b>19.8%</b>
Revenue	8,170	3,749	117.9%	5,221	2,191	138.3%
Cost of Sales	(5,289)	(2,326)	127.4%	(3,435)	(1,344)	155.6%
<b>Gross Profit from Operations</b>	<b>2,881</b>	<b>1,423</b>	<b>102.4%</b>	<b>1,787</b>	<b>847</b>	<b>110.8%</b>
Distribution, Selling and Marketing Expenses	(1,485)	(742)	100.2%	(926)	(400)	131.7%
General and Administrative Expenses	(450)	(262)	71.7%	(263)	(130)	101.9%
Other Operating Income	1,747	774	125.8%	558	303	84.3%
Other Operating Expense	(387)	(91)	326.4%	(246)	(31)	703.5%
<b>Profit/(Loss) from Operations</b>	<b>2,305</b>	<b>1,102</b>	<b>109.2%</b>	<b>909</b>	<b>589</b>	<b>54.3%</b>
Gain/(Loss) From Investing Activities	175	4	n.m.	161	4	n.m.
Gain/(Loss) from Associates	0	0	n.a.	0	0	n.a.
<b>Profit/(Loss) Before Financial Income/(Expense)</b>	<b>2,479</b>	<b>1,106</b>	<b>124.1%</b>	<b>1,070</b>	<b>593</b>	<b>80.4%</b>
Financial Income	1,410	618	128.1%	424	203	108.9%
Financial Expenses	(4,071)	(949)	329.1%	(2,241)	(296)	656.6%
<b>Profit/(Loss) Before Tax</b>	<b>(181)</b>	<b>776</b>	<b>(123.3%)</b>	<b>(747)</b>	<b>500</b>	<b>(249.2%)</b>
Deferred Tax Income/(Expense)	197	81	143.0%	105	23	359.3%
Current Period Tax Expense	(426)	(130)	226.4%	(237)	(89)	165.9%
<b>Net Income/(Loss) Before Minority</b>	<b>(410)</b>	<b>726</b>	<b>(156.5%)</b>	<b>(879)</b>	<b>434</b>	<b>(302.6%)</b>
Minority Interest	0	0	n.m.	0	0	n.m.
<b>Net Income</b>	<b>(410)</b>	<b>726</b>	<b>(156.5%)</b>	<b>(879)</b>	<b>434</b>	<b>(302.6%)</b>
<b>EBITDA</b>	<b>2,577</b>	<b>1,285</b>	<b>100.6%</b>	<b>1,076</b>	<b>681</b>	<b>58.0%</b>

Totals may not add up due to rounding differences

## International Income Statement

Reviewed

(TL million)	January 1 - June 30			April 1 - June 30		
	2022	2021	Change (%)	2022	2021	Change (%)
<b>Sales Volume (UC millions)</b>	<b>518</b>	<b>401</b>	<b>29.1%</b>	<b>308</b>	<b>240</b>	<b>28.5%</b>
Revenue	15,259	5,826	161.9%	9,523	3,633	162.1%
Cost of Sales	(10,633)	(3,893)	173.2%	(6,647)	(2,391)	178.0%
<b>Gross Profit from Operations</b>	<b>4,626</b>	<b>1,933</b>	<b>139.3%</b>	<b>2,877</b>	<b>1,242</b>	<b>131.6%</b>
Distribution, Selling and Marketing Expenses	(1,518)	(658)	130.7%	(924)	(409)	125.7%
General and Administrative Expenses	(529)	(213)	148.5%	(276)	(115)	140.6%
Other Operating Income	298	51	487.4%	184	25	623.3%
Other Operating Expense	(166)	(34)	386.3%	(57)	(23)	145.4%
<b>Profit/(Loss) from Operations</b>	<b>2,713</b>	<b>1,080</b>	<b>151.3%</b>	<b>1,804</b>	<b>721</b>	<b>150.5%</b>
Gain/(Loss) From Investing Activities	32	18	75.9%	8	18	(53.6%)
Gain/(Loss) from Associates	(2)	(3)	48.4%	(1)	(3)	49.6%
<b>Profit/(Loss) Before Financial Income/(Expense)</b>	<b>2,743</b>	<b>1,094</b>	<b>150.6%</b>	<b>1,811</b>	<b>736</b>	<b>146.2%</b>
Financial Income	300	98	207.2%	144	29	398.0%
Financial Expenses	(409)	(106)	284.4%	(128)	(67)	89.9%
<b>Profit/(Loss) Before Tax</b>	<b>2,634</b>	<b>1,086</b>	<b>142.6%</b>	<b>1,827</b>	<b>697</b>	<b>162.1%</b>
Deferred Tax Income/(Expense)	(5)	25	(119.8%)	(7)	9	(172.3%)
Current Period Tax Expense	(635)	(250)	153.5%	(450)	(145)	211.1%
<b>Net Income/(Loss) Before Minority</b>	<b>1,995</b>	<b>860</b>	<b>131.9%</b>	<b>1,370</b>	<b>562</b>	<b>143.9%</b>
Minority Interest	(211)	(124)	69.6%	(140)	(105)	33.1%
<b>Net Income</b>	<b>1,784</b>	<b>736</b>	<b>142.4%</b>	<b>1,231</b>	<b>457</b>	<b>169.3%</b>
<b>EBITDA</b>	<b>3,448</b>	<b>1,455</b>	<b>136.9%</b>	<b>2,175</b>	<b>912</b>	<b>138.4%</b>

Totals may not add up due to rounding differences

## CCI Consolidated Balance Sheet

(TL million)	Reviewed June 30 2022	Audited December 31 2021
<b>Current Assets</b>	<b>24,201</b>	<b>10,713</b>
Cash and Cash Equivalents	10,127	4,142
Investments in Securities	939	74
Trade Receivables	6,059	1,870
Other Receivables	40	23
Derivative Financial Instruments	16	41
Inventories	5,422	2,501
Prepaid Expenses	866	1,221
Tax Related Current Assets	132	337
Other Current Assets	601	506
<b>Non-Current Assets</b>	<b>27,638</b>	<b>22,548</b>
Other Receivables	103	94
Property, Plant and Equipment	14,846	12,003
Goodwill	2,746	2,377
Intangible Assets	8,982	7,427
Right of Use Asset	272	253
Prepaid Expenses	130	69
Deferred Tax Asset	558	326
<b>Total Assets</b>	<b>51,839</b>	<b>33,262</b>
<b>Current Liabilities</b>	<b>16,846</b>	<b>7,483</b>
Short-term Borrowings	2,845	830
Current Portion of Long-term Borrowings	2,837	538
Bank borrowings	2,776	481
Finance lease payables	61	56
Trade Payables	8,061	3,957
Due to related parties	2,170	936
Other trade payables to third parties	5,891	3,021
Payables Related to Employee Benefits	82	77
Other Payables	1,822	1,333
Due to related parties	96	405
Other payables to third parties	1,726	928
Derivative Financial Instruments	88	152
Provision for Corporate Tax	396	116
Current Provisions	504	316
Other Current Liabilities	210	163
<b>Non-Current Liabilities</b>	<b>16,189</b>	<b>10,810</b>
Long-term Borrowings	12,645	7,760
Financial lease payables	294	263
Trade Payables	2	2
Provision for Employee Benefits	260	236
Deferred Tax Liability	2,218	1,840
Derivative Financial Instruments	770	708
<b>Equity of the Parent</b>	<b>16,377</b>	<b>13,055</b>
Minority Interest	2,427	1,915
<b>Total Liabilities</b>	<b>51,839</b>	<b>33,262</b>

Totals may not foot due to rounding differences

## CCI Consolidated Cash Flow

(TL million)	Reviewed	
	Period End	
	June 30 2022	June 30 2021
<b>Cash Flow from Operating Activities</b>		
IBT Adjusted for Non-cash items	4,712	2,153
Change in Tax Assets and Liabilities	(639)	(260)
Employee Term. Benefits, Vacation Pay, Management Bonus Payment	(68)	(53)
Change in Operating Assets & Liabilities	(2,000)	(185)
<b>Net Cash Provided by Operating Activities</b>	<b>2,004</b>	<b>1,655</b>
<b>Purchase of Property, Plant &amp; Equipment</b>		
Other Net Cash Provided by/(Used in) Investing Activities	216	38
Other	(865)	22
<b>Net Cash Used in Investing Activities</b>	<b>(2,412)</b>	<b>(551)</b>
Interest Paid	(485)	(220)
Interest Received	93	75
Change in ST & LT Loans	5,753	(504)
Dividends paid (including non-controlling interest)	(601)	(773)
Cash flow hedge reserve	(123)	0
Change in finance lease payables	(62)	(60)
Other	(79)	0
<b>Net Cash Provided by / (Used in) Financing Activities</b>	<b>4,496</b>	<b>(1,480)</b>
Currency Translation Differences	1,897	585
<b>Net Change in Cash &amp; Cash Equivalents</b>	<b>5,985</b>	<b>208</b>
Cash & Cash Equivalents at the beginning of the period	4,142	4,661
<b>Cash &amp; Cash Equivalents at the end of the period</b>	<b>10,127</b>	<b>4,869</b>
<b>Free Cash Flow</b>	<b>(212)</b>	<b>839</b>

Totals may not foot due to rounding difference