

PRESS RELEASE

STRATEGIC AND INDUSTRIAL PARTNERSHIP BETWEEN GEODESIA (ALTICE EUROPE) AND DEUTSCHE GLASFASER

Deutsche Glasfaser partners with Geodesia to deliver capacity for at least one million fiber optic connections in Germany by 2025

- Through the cooperation, Deutsche Glasfaser can further accelerate Fiber To The Home (FTTH) rollout in rural and suburban areas: from planning to connection and customer activation
- Partnership contributes to Deutsche Glasfaser's growth target of supplying 4 million households with fiber by 2025
- Geodesia provides construction capacities with high quality and reliability, supported by an entire suite of dedicated end-to-end solutions and products
- Partnership marks the successful entry of Altice/Geodesia into the German market

Düsseldorf, 30.11.2021. Deutsche Glasfaser, the leading fiber optic provider for rural areas in Germany, today entered a strategic partnership for the planning, deployment and activation of at least one million fiber optic connections by 2025 with Geodesia, a global construction company with 20 years of expertise in fiber optic deployment across the world. Deutsche Glasfaser is thus securing significant construction capacity to drive the company's targeted growth and provide rural and suburban areas in Germany with fiber optics, both quickly and efficiently. Deutsche Glasfaser is planning a total of 6 million fiber-optic connections, including 4 million by the end of 2025.

Together, Deutsche Glasfaser and Geodesia will work towards modernizing Germany's high-speed internet infrastructure, an asset found to be crucial for everyone within society: citizens, private households, companies (also known as B2B players), public institutions, as was starkly evidenced during the recent difficult pandemic times.

Thorsten Dirks, CEO of Deutsche Glasfaser, says: "As digital provider for the regions, we are driving the nationwide provision of rural and suburban areas with fiber. Thanks to the partnership with Geodesia, we can further accelerate our high-speed fiber rollout. Geodesia is a highly specialized construction partner with many years of experience in fiber roll-out and the highest quality standards. We look forward to supplying our customers reliably and quickly with future-proof infrastructure together in the future."

As part of the partnership, Geodesia will be responsible for deployment of the fiber and the connection of customers. In the future, this cooperation with Geodesia will represent the largest of the 28 partnerships agreed between Deutsche Glasfaser and its construction partners across Germany.

"By partnering with Geodesia, we can further increase our planning security in the context of our ambitious growth plans. This strengthens our leading position in the growing competition for capacity", says Jens Müller, CFO of Deutsche Glasfaser.

With the agreement concluded today, Geodesia is initiating its entry into the German market. For over 20 years, Geodesia has been driving the expansion of modern telecommunications infrastructure in France and Portugal, among other countries. With around 4,000 employees, Geodesia has so far connected over 15 million households to fiber across the world.

David Drahi says: "Geodesia's key strategic partnership with Deutsche Glasfaser heralds the beginning of an exciting German adventure for the Altice Group. This partnership marks a long-lasting relationship whose goal is to build and maintain state-of-the-art High-Speed Fiber Networks in order to meet Deutsche Glasfaser's ambitious fiber-coverage plans in Germany. We are proud to bring our experience and Altice Labs' unrivalled range of products to a new country, and share them with a long-term industrial partner and German friend."

Anthony Maatouk, CEO of Geodesia, says: "Deutsche Glasfaser will benefit from Geodesia's long-proven acumen in deploying FTTH technologies to its customers, thereby enjoying full end-to-end turnkey solutions complemented with a line of dedicated innovative products. Geodesia's expertise and competence in the build-up of end-to-end chains of FTTH Networks has been rigorously demonstrated by its achievements notably in France and Portugal, Europe's leading countries in FTTH."

About Deutsche Glasfaser

The Deutsche Glasfaser Group is the leading fibre-optic provider for rural areas in Germany. As a pioneer and pacesetter in the industry, Deutsche Glasfaser plans, builds and operates open-supplier fibre optic connections for private households, businesses and public institutions. As the digital provider of the regions, it strives for the nationwide expansion of fibre optics and thus makes a significant contribution to Germany's digital progress. With innovative planning and construction methods, Deutsche Glasfaser is the technology leader for fast and cost-efficient FTTH expansion. The group of companies is one of the financially strongest providers in the German market and, with the experienced fiber-optic investors EQT and OMERS, it has a private-sector investment volume of seven billion euros.
www.deutsche-glasfaser.de

About Geodesia

Geodesia—as part of Altice Europe, a worldwide leading industrial telecom group—is an engineering and construction company whose core mission is to deliver the finest Very High-Speed Telecom Networks. Over the past 20 years, its operations have spanned across France, Portugal, Israel, the Caribbean, and the United States, with a perpetual goal of bettering Geodesia's expertise and know-how in the end-to-end build-up of Telecom Networks. Geodesia's solutions comprise the full range of Telecom Networks' activities for both fixed and mobile technologies (engineering, civil engineering, installation and commissioning, maintenance, etc.) whilst also proposing a bespoke line of dedicated products (ODN passive networks, GPON active solutions, small cells, OSS, etc.). Geodesia is committed to enhance people's quality of life—paying attention to security and the environment—thereby striving for a better tomorrow. <https://www.geodesia.net/>