

Support Data for the Summary  
of Consolidated Financial Results  
for the Year Ended March 31, 2021

**Challenge & Creation**

April 30, 2021

**AICA KOGYO CO., LTD**

# 1. Summary of consolidated financial results for the year ended March 31, 2021

[Millions of yen]

	FY Mar/2020		FY Mar/2021				
	Results	Profit margin	Budget	Results	Profit margin	Growth Rate	Achievement Rate
Net Sales	191,501	-	174,500	174,628	-	▲ 8.8%	100.1%
Operating Profit	20,850	10.9%	16,500	17,991	10.3%	▲ 13.7%	109.0%
Ordinary Profit	21,333	11.1%	17,000	18,438	10.6%	▲ 13.6%	108.5%
Net Income *	12,732	6.6%	10,000	10,759	6.2%	▲ 15.5%	107.6%

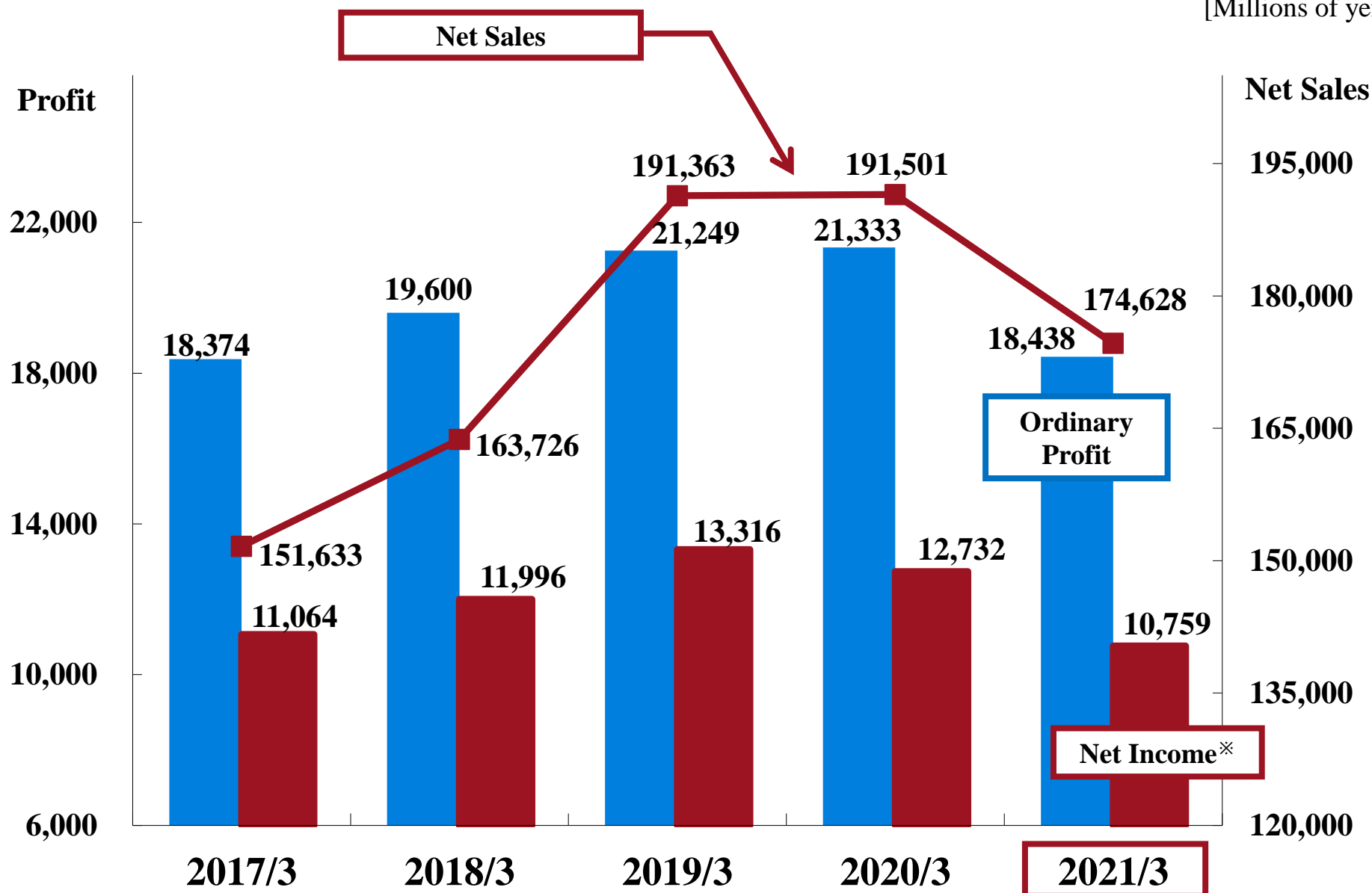
\* Profit attributable to owners of parent

[Unit per share: Yen]

ROE	9.9%	-	7.6%	8.1%	-	-	106.6%
Earnings per share	195.01	-	153.15	164.79	-	-	107.6%
Net assets per share	1,994.03	-	2,025.87	2,064.24	-	-	101.9%

## 2. Historical consolidated results

[Millions of yen]



※ Profit attributable to owners of parent.

### 3. Sales result at the year ended March 31, 2021 and the breakdown by business segment

[Millions of yen]

	Net Sales			Operating Profit			
	FY Mar/2020	FY Mar/2021	Difference	FY Mar/2020	FY Mar/2021	Difference	
Chemical Products	103,945	90,446	▲ 13,499	8,123	7,109	▲ 1,014	Amount
				7.8%	7.9%	0.0%	Profit margin
Construction Materials	87,555	84,182	▲ 3,373	15,874	13,751	▲ 2,123	Amount
				18.1%	16.3%	▲ 1.8%	Profit margin
(Non-allocation operating expenses →)				▲ 3,147	▲ 2,869	278	Amount
TOTAL	191,501	174,628	▲ 16,873	20,850	17,991	▲ 2,859	Amount
				10.9%	10.3%	▲ 0.6%	Profit margin

## 4. Expected sales record at the fiscal year ended March 31, 2022

[Millions of yen]

	FY Mar/2021 (Results)		FY Mar/2022 (Budget)			
	Q1-Q2	Q1-Q4	Q1-Q2	Growth rate (Difference)	Q1-Q4	Growth rate (Difference)
Net Sales	<b>77,927</b>	<b>174,628</b>	<b>93,500</b>	<b>20.0%</b>	<b>200,000</b>	<b>14.5%</b>
Chemical Products	<b>41,212</b>	<b>90,446</b>	<b>47,700</b>	<b>15.7%</b>	<b>102,000</b>	<b>12.8%</b>
Construction Materials	<b>36,714</b>	<b>84,182</b>	<b>45,800</b>	<b>24.7%</b>	<b>98,000</b>	<b>16.4%</b>
Operating Profit	<b>6,077</b>	<b>17,991</b>	<b>9,000</b>	<b>48.1%</b>	<b>21,000</b>	<b>16.7%</b>
Profit Margin	<b>7.8%</b>	<b>10.3%</b>	<b>9.6%</b>	<b>1.8%</b>	<b>10.5%</b>	<b>0.2%</b>
Ordinary Profit	<b>6,521</b>	<b>18,438</b>	<b>9,300</b>	<b>42.6%</b>	<b>21,400</b>	<b>16.1%</b>
Profit Margin	<b>8.4%</b>	<b>10.6%</b>	<b>9.9%</b>	<b>1.6%</b>	<b>10.7%</b>	<b>0.1%</b>
Net Income*	<b>3,792</b>	<b>10,759</b>	<b>5,600</b>	<b>47.7%</b>	<b>13,000</b>	<b>20.8%</b>
Profit Margin	<b>4.9%</b>	<b>6.2%</b>	<b>6.0%</b>	<b>1.1%</b>	<b>6.5%</b>	<b>0.3%</b>

(\*) Profit attributable to owners of parent

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[Billions of yen]

	the last plan	1st year	3rd year
	FY Mar/2021 (Results)	FY Mar/2022 (Budget)	FY Mar/2024 (Budget)
ROE	8.1%	9.4%	Aim for 10%
Overseas + Speciality & Performance materials Sales*	81.2	95.0	115.0
AS Products Sales*	15.5	17.5	21.0
Ordinary Profit	18.4	21.4	24.0
Net sales	174.6	200.0	240.0

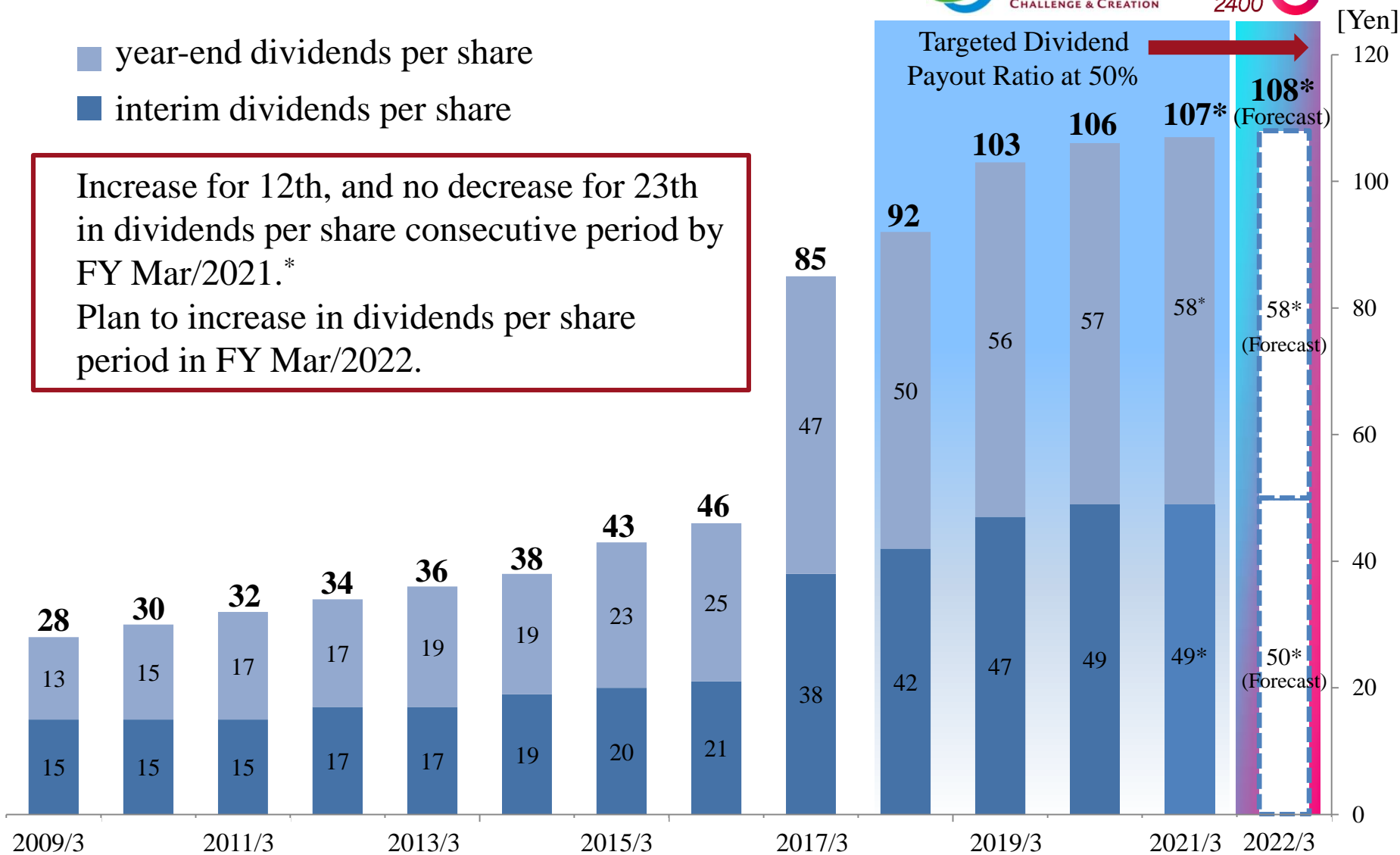
(\*) Simple total sales before consolidation elimination

# 6. Dividends per share



- year-end dividends per share
- interim dividends per share

Increase for 12th, and no decrease for 23th in dividends per share consecutive period by FY Mar/2021.\*  
 Plan to increase in dividends per share period in FY Mar/2022.



(\*) Dividend per share for FY Mar/2021 is formally decide at the Annual General Meeting of Shareholders.  
 Dividend per share for FY Mar/2022 is a forecast as of Apr/2021.

# 【Appendix】 Chemical Products Segment : Sales Breakdown by Product



[Billions of yen]

	FY Mar/2020	FY Mar/2021			
	Results	Budget	Results	Achivement Rate	Growth Rate
Adhesive	<b>63.64</b>	<b>54.85</b>	<b>54.32</b>	<b>99.0%</b>	<b>▲ 14.6%</b>
AAP <sup>(*)</sup>	<b>49.80</b>	<b>42.00</b>	<b>42.02</b>	<b>100.0%</b>	<b>▲ 15.6%</b>
Construction Resin	<b>9.38</b>	<b>8.32</b>	<b>8.63</b>	<b>103.8%</b>	<b>▲ 8.0%</b>
Speciality & Performance materials	<b>20.70</b>	<b>15.95</b>	<b>16.82</b>	<b>105.4%</b>	<b>▲ 18.8%</b>
Others	<b>10.21</b>	<b>10.26</b>	<b>10.67</b>	<b>104.0%</b>	<b>4.5%</b>
<b>Total</b>	<b>103.94</b>	<b>89.40</b>	<b>90.45</b>	<b>101.2%</b>	<b>▲ 13.0%</b>

(\*)AAP: AICA Asia Pacific Holding Pte. Ltd. (Singapore)



# 【Appendix】 Construction Materials Segment : Sales Breakdown by Product **AICA**

[Billions of yen]

	FY Mar/2020	FY Mar/2021			
	Results	Budget	Results	Achivement Rate	Growth Rate
Melamine Decorative Laminated Sheets (HPL)	<b>19.51</b>	<b>22.81</b>	<b>24.22</b>	<b>106.2%</b>	<b>24.1%</b>
Decorative Polyester Boards, Decorative Films, etc	<b>13.17</b>	<b>10.95</b>	<b>11.19</b>	<b>102.2%</b>	<b>▲ 15.0%</b>
Melamine Noncombustible Decorative Panel "Cerarl"	<b>21.00</b>	<b>19.66</b>	<b>19.19</b>	<b>97.6%</b>	<b>▲ 8.6%</b>
Noncombustible Decorative Panel (Except "Cerarl" )	<b>11.53</b>	<b>8.94</b>	<b>8.23</b>	<b>92.1%</b>	<b>▲ 28.6%</b>
Counterstops, Postforming products	<b>16.95</b>	<b>17.39</b>	<b>16.47</b>	<b>94.7%</b>	<b>▲ 2.8%</b>
Fittings, Interior Housing Materials	<b>5.37</b>	<b>5.32</b>	<b>4.86</b>	<b>91.4%</b>	<b>▲ 9.5%</b>
<b>TOTAL</b>	<b>87.55</b>	<b>85.10</b>	<b>84.18</b>	<b>98.9%</b>	<b>▲ 3.8%</b>

[Billions of yen]

	FY Mar/2020		FY Mar/2021		
	Results	Overseas Sales Ratio	Budget	Growth Rate	Overseas Sales Ratio
Chemical Products	<b>70.35</b>	<b>67.7%</b>	<b>60.60</b>	<b>▲ 13.9%</b>	<b>67.0%</b>
Construction Materials	<b>7.59</b>	<b>8.7%</b>	<b>13.94</b>	<b>83.7%</b>	<b>16.6%</b>
TOTAL	<b>77.94</b>	<b>40.7%</b>	<b>74.54</b>	<b>▲ 4.4%</b>	<b>42.7%</b>

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The matters such as current plan, prospect, strategy, or conviction which indicated in this report but not historical fact are only the expectation of the future achievement, and there are the risks or unexpected factors.

This information has made based on the judgment of the manager of Aica Kogyo Co., Ltd. using current available information. The actual result can be difference from the current prospect because of various important elements, so please avoid depending on fully to only this prospect.

This document is not a thing for investment inducement. We request that the decision about the investment will be performed by the judgment of each user.