

QUARTERLY REPORT

July 2024



A MESSAGE FROM

KENDALL W. RIEMAN, *President/CEO*

2024 2nd quarter update includes:

- Net Income year-to-date totaling \$5,269,000 or \$2.51 per share
- The quarterly cash dividend of \$0.57 per share
- Annual Meeting Vote Results
- 136 years strong at Croghan

Croghan generated meaningful earnings again this quarter. While overall earnings for both the quarter, as well as year-to-date are down from the previous year, we are pleased with the results we have been able to produce. Despite the continuation of the inverted yield curve which weighs on our net interest margin, our margin remains strong compared to our peer banks. We have successfully grown our balance sheet including deposits and loans over the first six months of the year which will set us up to generate earnings in the future. Our ability to maintain consistent growth and earnings in this bank environment is a testimony to our entire staff. Our continued focus on our communities and clients has once again proved to be a successful strategy that produces meaningful earnings for our shareholders. Please find the summary financial information included in this newsletter for additional details and comparisons.

For the 2nd quarter of 2024, we are paying a \$0.57 per share dividend. This dividend will be payable on July 31, 2024, to shareholders of record on July 12, 2024.

At our Annual Shareholder Meeting held on May 14, 2024, our shareholders overwhelmingly approved all proposed directors' elections as well as the ratification of the proposed public accounting firm.

Croghan is turning 136 this month! Our generational commitment to our community and clients has proved to be a winning and sustainable strategy. We plan on continuing to *"help good people make good decisions"*.

If you would like more information on a variety of topics ranging from beneficiary information, our Dividend Reinvestment Program, or signing up for our free Direct Deposit program, please email us at bankstock@croghan.com to get your questions answered. We would be happy to help you with any of these issues. As always, thank you for your continued support.

A handwritten signature in black ink, appearing to read 'Kendall W. Rieman'.

FINANCIAL INFORMATION *(unaudited)*

PERIOD END BALANCES

	As of 06/30/24	As of 12/31/23
Cash and cash equivalents	\$ 32,787,000	\$ 37,358,000
Securities	\$ 298,320,000	\$ 301,999,000
Loans	\$ 728,813,000	\$ 713,009,000
Less allowance for loan loss	\$ 8,870,000	\$ 8,869,000
Other assets	\$ 71,894,000	\$ 74,631,000
Total assets	\$ 1,122,944,000	\$ 1,118,128,000
Deposits	\$ 924,756,000	\$ 887,202,000
Other liabilities	\$ 75,176,000	\$ 111,269,000
Total liabilities	\$ 999,932,000	\$ 998,471,000
Net valuation allowance-securities	\$ (27,582,000)	\$ (28,479,000)
Retained earnings	\$ 124,593,000	\$ 121,718,000
Other equity	\$ 26,001,000	\$ 26,418,000
Total capital	\$ 123,012,000	\$ 119,657,000
Total liabilities and capital	\$ 1,122,944,000	\$ 1,118,128,000
Common shares outstanding	2,098,322	2,105,752

CONDENSED STATEMENT OF OPERATIONS

	Year to Date		Three Months Ended	
	06/30/24	06/30/23	6/30/24	06/30/23
Interest income	\$ 25,582,000	\$ 22,839,000	\$ 13,004,000	\$ 11,579,000
Interest expense	8,617,000	4,549,000	4,439,000	2,607,000
Net interest income	16,965,000	18,290,000	8,565,000	8,972,000
Provision for loan losses	-	50,000	-	-
Net interest income after provision for loan losses	16,965,000	18,240,000	8,565,000	8,972,000
Other non-interest income	4,250,000	3,135,000	1,794,000	1,709,000
Non-interest expenses	14,814,000	14,193,000	7,469,000	7,202,000
Income before federal income taxes	6,401,000	7,182,000	2,890,000	3,479,000
Federal income taxes	1,132,000	1,204,000	558,000	598,000
Net income	\$ 5,269,000	\$ 5,978,000	\$ 2,332,000	\$ 2,881,000

PER SHARE DATA (BASIC)

	Year to Date	
	06/30/24	06/30/23
Net income	\$ 2.51	\$ 2.78
Cash dividends declared	\$ 1.14	\$ 1.14
Book value	\$ 58.62	\$ 53.91
Tangible book value	\$ 47.94	\$ 43.39
Closing price	\$ 45.55	\$ 48.00
Average common shares outstanding	\$ 2,103,270	\$ 2,149,344

FINANCIAL RATIOS

	Year to Date	
	06/30/24	06/30/23
Return on average assets	0.96%	1.08%
Return on average equity	8.83%	10.46%
Net interest margin	3.18%	3.42%
Loans to deposits	78.81%	79.47%