

BIOMERICA

**Investor Presentation** • November 2024

## Forward-Looking Statement

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements. Certain information included in this presentation (as well as information included in oral statements or other written statements made or to be made by Biomerica) contains statements that are forward-looking, including statements not of historical fact; such as statements relating to - intended launch dates, sales potential, product benefits, market size, number of sufferers with IBS, prospects, new products, favorable outlook, market competition, anticipated or possible future revenues including InFoods® technology revenue opportunities, the regulatory pathway to FDA clearance, probability of FDA or other regulatory clearances, insurance reimbursement availability and amounts, physician adoption rates, efficacy and pricing of competing products, patent protection of the InFoods® technology, production volume of the Company's products, and the launch or success of current and new product offerings; as well as statements relating to the Company's products including; the efficacy of InFoods IBS at treating IBS symptoms in patients, accuracy of the InFoods product at detecting correct foods causing patient IBS symptoms, results of studies testing the Company's products' efficacy and accuracy, FDA clearance timing and requirements, EU clearance including CE Mark, the rapidity of testing results, uniqueness of these tests, use and commercial adoption of the Company's tests, pricing of the Company's test kits, domestic and international demand and orders, the Company's manufacturing capacity, patent protection, and all regulatory approvals necessary prior to commercialization of the Company's tests; and, resource and other constraints on our suppliers; dependence on our third party manufacturers; dependence on international shipping carriers; governmental import/export regulations; competition from other similar products and from competitors that have significantly more financial and other resources available; and any other aspect of the Company's tests and products. Such forwardlooking information involves important risks and uncertainties that could significantly affect anticipated results in the future, and accordingly, such results may differ materially from those expressed in any forward-looking statements made by or on behalf of Biomerica. Forward looking statements also include the assumptions underlying or relating to such statements. The underlying assumptions could prove to be inaccurate or known or unknown risks or uncertainties could materialize, therefore actual results could vary materially. The potential risks and uncertainties include, among others, fluctuations in the Company's operating results, downturns in international and or national economies, the Company's ability to raise additional capital as needed, the competitive environment in which the Company will be competing, and the Company's dependence on strategic relationships and on regulatory approvals. A further list and description of these risks, uncertainties and other factors can be found in our report on Form 10-K filed with the Securities and Exchange Commission on August 29, 2022. Any forward-looking statements made in this presentation speak only as of the date of the presentation. The Company is under no obligation to update any forward-looking statements after the date of this presentation.



### Who We Are

#### **Depth of Scientific Leadership**

US Members of the Rome Foundation Clinical studies lead by principal investigators who set GI "treatment guidelines"

### Large-scale Device Manufacture

Production of products in GI and areas at 2 facilities

**2 FDA, CE, CFDA registered manufacturing facilities** in California
and Mexico Headquarter: Irvine, CA, USA



Develops, patents, manufactures & markets advanced diagnostics for use in Clinical lab, Point-of-Care, At-Home

#### **Contract Manufacturer**

For 2 multinational pharma companies, Bio-Rad & other leading organization

**Experienced Manufacturer** of **FDA cleared & CE marked** products

## Our customers in USA













## Leadership, Board & Depth in Science

#### Management

#### **Scientific Advisory Board**



#### **ZACK IRANI-COHEN**

- Chief Executive Officer & Chairman
- Previous CEO & Chairman of Lancer Orthodontics Inc.



#### ALLEN BARBIERI

- Executive Vice Chairman
- Previous CEO of numerous public and private companies

#### **Independent BOD Members**

Cathy Coste, CPA
Former Deloitte Partner

Jane Emerson, MD, PhD Chief of Clinical Pathology, USC

David Moatazedi CEO Evolus (NASDAQ: EOLS)



#### **DOUGLAS DROSSMAN, MD**

- President Emeritus, Rome Foundation
- Co-Director Emeritus, UNC Center for Functional GI and Motility Disorders



#### LIN CHANG, MD

- Professor of Medicine, UCLA, Division of Digestive Diseases
- Rome Board member
- Served on FDA GI advisory panel



#### WILLIAM CHEY, MD, AGAF, FACG, FACP

- Professor GI & Nutrition Sciences, Univ. of Michigan
- Rome Board member
- Co-Director Michigan Bowel Program



#### **BRIAN LACY, MD, PHD**

- Mayo Clinic
- Co-Author of ACG Guidelines



#### **ANTHONY LEMBO, MD**

- Harvard Medical & Beth Israel Deaconess Medical Center
- Associate Editor of Journal of Clinical Gastroenterology and Digestive Diseases and Science

Principal Investigators or Collaborators for:

**Linzess**⊁

**Xifaxan** 

*Linzess* <sup>⅓</sup>

Viberzi

Xifoxon



*Linzess* ✓ Viberzi

#### WILLIAM CHEY, MD, AGAF, FACG, FACP

• University of Michigan – Ann Arbor

**InFoods® Principal Investigators** 

- Director of the Digestive Diseases Center
- Co-Author of ACG Guidelines

#### **ANTHONY LEMBO, MD**

 Harvard – Beth Israel Deaconess Medical Center

#### TISHA LUNSFORD, MD

- Mayo Clinic
- Director of the Motility Interest Group

#### **BRIAN LACY, MD, PHD**

- Mayo Clinic
- Current co-Editor in Chief of the American Journal of Gastroenterology
- Co-Author of ACG Guidelines

#### **EAMONN QUIGLEY, MD**

 Chief, Division of Gastroenterology and Hepatology at Houston Methodist

#### BROOKS CASH, MD, AGAF, FACG, FACP, FASGE

 Chief of Gastroenterology, University of Texas Health Science Center at Houston



#### **BIOMERICA**

## **Background & Innovation**

Leveraging diagnostic expertise to transition into diagnostic-guided therapeutics

**Specialty diagnostics** *enabling early disease detection and monitoring* 

- Two FDA, CE, CFDA registered manufacturing facilities in California and Mexico
- Commercially launched FDA cleared diagnostic tests



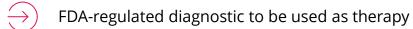
**Disruptive patented technology platform** *enabling diagnostic therapies* 

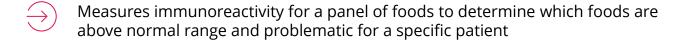
- Redefining the treatment of GI diseases
- Also applicable for treating non-GI chronic inflammatory diseases
- Gross margin opportunities similar to drugs

## InFoods® - Diagnostic Guided Therapy (DGT) Personalize Medicine for IBS patients









Allows physicians to identify patient-specific foods which, when removed from diet, may alleviate or improve the patient's gastrointestinal symptoms and suffering

Clinical trial guided by U.S. members of the Rome Foundation, the leading organization that sets IBS treatment guidelines

Note: Clinical lab product in clinical studies.



#### LAB RESULTS

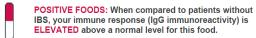


PATIENT NAME: TESTLAST, TESTFIRST ORDER ID #: IBSTEST01 PROVIDER NAME: 01-01-1960 AGE: 63 GENDER: F ACCESSION: V2211100027 CLINIC NAME: Biomerica Inc. SPECIMEN TYPE: Vial - Red Top **RECEIVED DATE:** 01/27/2023 CLINIC ADDRESS: 17571 Von Karman Ave COLLECTED DATE: 01/26/2023 **REPORT DATE:** 11/10/2022 PHONE: 949-379-2874

#### About this test

The patented inFoods® IBS test panel is designed to identify foods that cause an elevated immune response (foods with an elevated IgG level) in patients with irritable bowel syndrome (IBS). In a clinical study, patients who removed positive foods from their diet experienced reduced symptoms of IBS including pain and bloating, as well as an improvement in overall feelings of wellbeing. Discuss the results of this test and any treatment plans with your healthcare provider

What your results mean:





**NEGATIVE FOODS: When compared to patients without** IBS, your immune response (IgG immunoreactivity) is at a NORMAL level for this food.

#### **POSITIVE FOODS**









#### **NEGATIVE FOODS**

Whole Egg

Pineapple



# Irritable Bowel Syndrome (IBS) is Very Common and Costly

IBS is the **#1 most common diagnosis** made by gastroenterologists<sup>1</sup>

IBS is the **#7** most common diagnosis made by **all physicians**<sup>1</sup>

IBS patients visit doctors **3x more** than non-IBS patients

IBS sufferers have **74% more** direct healthcare
costs vs. non-IBS sufferers

The Majority of IBS patients believe **foods trigger** their **symptoms** 

<sup>1</sup>Recent AGA Survey (American Gastroenterological Association).



## IBS Market is Significant Today and Growing

**\$30B+**U.S. TAM<sup>1</sup>



1/3 IBS-C (Constipation)

1/3 IBS-D (Diarrhea)

1/3 IBS-M (Mixed: Alternates C+D)

IBS = recurrent abdominal pain & change in bowel habits

~16

**US IBS Patients:** 

seeking consistent physician treatment



**IBS-M Patients:** 

No approved therapy/drug<sup>2</sup>

<sup>1</sup>Global prevalence of and risk factors for irritable bowel syndrome: a meta-analysis. *Clinical gastroenterology and hepatology*. 2012 Jul 1;10(7):712-21. <sup>2</sup>Irritable bowel syndrome in the United States: prevalence, symptom patterns and impact. *Alimentary pharmacology & therapeutics*. 2005 Jun;21(11):1365-75.

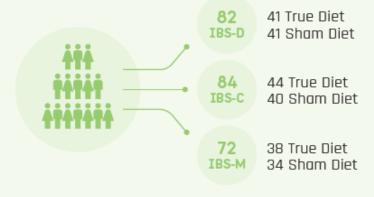


## **Clinical Study**

### Clinical Study of InFoods IBS<sup>1</sup>

- Study Sites: Mayo Clinic, Harvard Beth-Israel, Univ. Michigan, Univ. Texas Houston
- Study Design: 8-week, prospective, double-blinded, placebo-controlled, randomized, multi-center
- Treatment Arm: True Diet Elimination of positive foods (above normal levels of IgG) from the diet of IBS patients
- Placebo Arm: Sham Diet Elimination of non-positive foods from the diet of IBS patients

238 IBS Patients were randomized into the trial

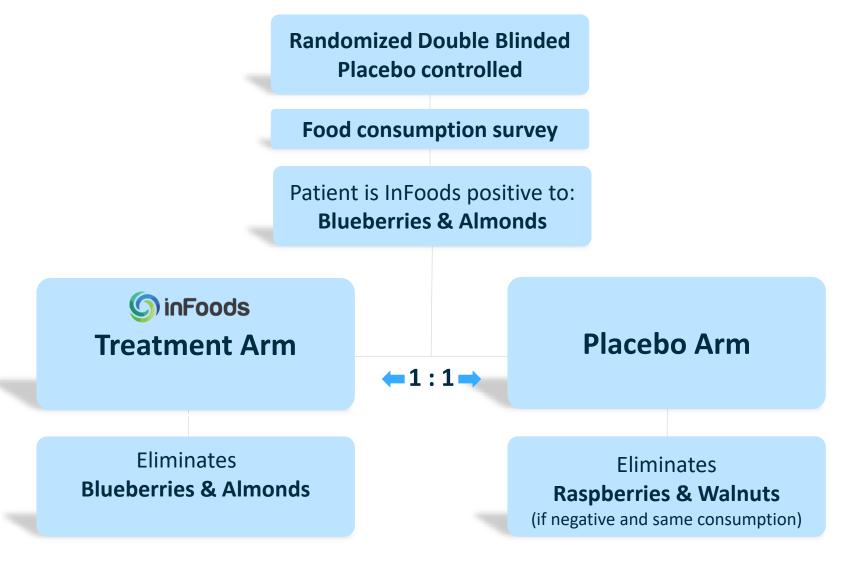


- · Mean Age: 41
- 21.5% Male
- **78.5%** Female
- **93.4** mean number of months treated for IBS prior to enrollment

<sup>1</sup>Endpoint Determination Study for An Antibody Guided Dietary Restriction Trial Using Biomerica InFoods" IBS Test in Patients With a Previous Diagnosis of Irritable Bowel Syndrome (IBS) (NCT03459482)



## InFoods® IBS: Clinical Trial Design Summary



## Highlights

Statistically meaningful improvements were seen in multiple endpoints (symptoms), this is only a selection of topline results from the InFoods® IBS endpoint trial

#### **Global Endpoints**

SGA

 $\supset$ 

#### GIS $\Rightarrow$

## InFoods® IBS Top Line - Global Endpoints

© inFoods
Treatment Arm

Vs.

Placebo Arm

P-value of 0.007 for improvement in the Subject's Global Assessment of Relief (SGA) endpoint for all patient subtypes as a group (baseline vs 8 weeks)

Subject's global assessment (SGA) of relief is a single measure (endpoint) encompassing abdominal pain/discomfort, altered bowel function, and overall well-being. This measure, which has been validated in populations with IBS, was considered the standard assessment of symptoms for IBS trials in the past<sup>1</sup>

P-value of 0.040 for improvement in the Global Improvement Scale (GIS) endpoint for all patient subtypes as a group (baseline vs 8 weeks)

Global Improvement Scale (GIS) assesses multiple irritable bowel syndrome (IBS) symptoms using a patient-defined 7-point Likert scale ranging from symptoms substantially worse to substantially improved

## Highlights

Statistically meaningful improvements were seen in multiple endpoints (symptoms), this is only a selection of topline results from the InFoods® IBS endpoint trial

Pain and Bloating

API

 $\Rightarrow$ 

Bloating  $\ni$ 

## InFoods® IBS Top Line - Global Endpoints

© inFoods
Treatment Arm

Vs.

Placebo Arm

**P-value of 0.012** for improvement in the **Abdominal Pain Intensity (API)** endpoint for IBS-Mixed & IBS-Constipation patients as a group (baseline vs 8 weeks)

IBS is partly defined by pain, and pain is the cornerstone of the IBS illness experience for many patients. Abdominal Pain Index (API) is the only instrument that can be scored as a composite measure of overall abdominal pain severity composed of pain frequency, intensity, and duration<sup>1</sup>

**P-value of 0.022** for improvement in the **Bloating** endpoint for IBS-Mixed & IBS-Constipation patients as a group (baseline vs 8 weeks)

Bloating is reported by up to 96% of patients with irritable bowel syndrome (IBS), is more common in females, and is often ranked as their most bothersome symptom<sup>2</sup>

1. J Pediatr Psychol. 2015 Jun; 40(5): 517–525 & Aliment Pharmacol Ther. 2010 Nov; 32(9): 1192–1202.

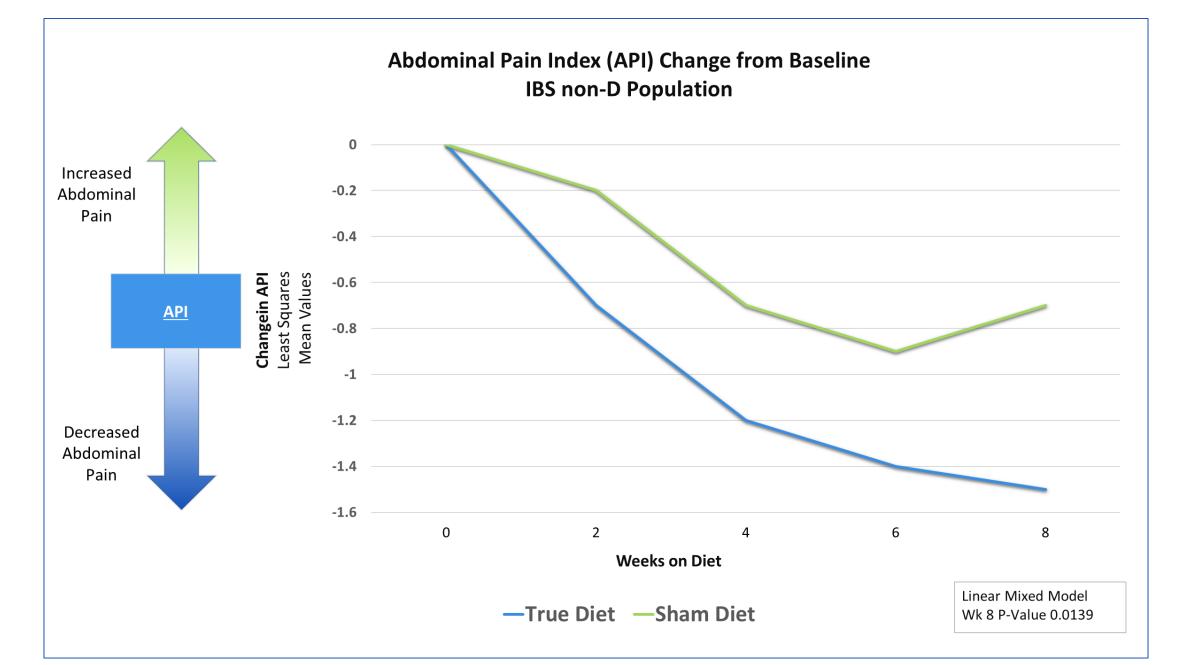
.. Gastroenterology Volume 131, Issue 4, P1003-1010, October 2006



## FDA Approved Drugs are Expensive and have **Efficacy and Safety Limitations**

Drug	FDA Approval	Treatment Response	Placebo Response	Efficacy: Treatment minus Placebo	Monthly Cost	Annualized U.S. Sale	Limitations
Linzess	2012	20% - 34%	6% - 27%	7% - 14%	\$467	\$1,963M	Diarrhea side effect (20%)
Amitiza	2008	14%	8%	6%	\$371	\$410M	<ul> <li>Indicated for women only; not for men</li> </ul>
Xifaxan	2015	41%	32%	9%	\$2,757 <sup>1</sup>	\$1,905M	Not for chronic use
Viberzi	2015	25% - 30%	17% - 16%	8% - 14%	\$1,383	\$266M	Abdominal pain (secondary) endpoint not met
Lotronex	2002	NA	NA	13% - 20%	\$2,240 <sup>2</sup>	\$6M	<ul><li>For women only</li><li>Black box warning</li></ul>
InFoods	LDT launch	58% 58%	48% 43%	10% to 15%	N/A	New	<ul><li>No side effects</li><li>10% all patients</li><li>15% women only</li></ul>
L	Linzess  Amitiza  (ifaxan  /iberzi  .otronex	Approval  Linzess 2012  Amitiza 2008  Kifaxan 2015  Jiberzi 2015  Lotronex 2002	Approval         Response           Linzess         2012         20% - 34%           Amitiza         2008         14%           Kifaxan         2015         41%           Viberzi         2015         25% - 30%           Lotronex         2002         NA	Approval         Response         Response           Linzess         2012         20% - 34%         6% - 27%           Amitiza         2008         14%         8%           Kifaxan         2015         41%         32%           Viberzi         2015         25% - 30%         17% - 16%           Lotronex         2002         NA         NA	Approval         Response         Treatment minus Placebo           Linzess         2012         20% - 34%         6% - 27%         7% - 14%           Amitiza         2008         14%         8%         6%           Kifaxan         2015         41%         32%         9%           Viberzi         2015         25% - 30%         17% - 16%         8% - 14%           Lotronex         2002         NA         NA         13% - 20%           LDT Jaunch         58%         48%         10% to	Approval         Response         Response         Treatment minus Placebo         Cost           Linzess         2012         20% - 34%         6% - 27%         7% - 14%         \$467           Amitiza         2008         14%         8%         6%         \$371           Kifaxan         2015         41%         32%         9%         \$2,757¹           Viberzi         2015         25% - 30%         17% - 16%         8% - 14%         \$1,383           Lotronex         2002         NA         NA         13% - 20%         \$2,240²	Approval         Response         Response         Treatment minus Placebo         Cost         U.S. Sale           Linzess         2012         20% - 34%         6% - 27%         7% - 14%         \$467         \$1,963M           Amitiza         2008         14%         8%         6%         \$371         \$410M           Kifaxan         2015         41%         32%         9%         \$2,757¹         \$1,905M           Viberzi         2015         25% - 30%         17% - 16%         8% - 14%         \$1,383         \$266M           Lotronex         2002         NA         NA         13% - 20%         \$2,240²         \$6M







## InFoods® Regulatory & Commercial Pathway

IP & Data

**Product Dev. R&D** 

FDA Sub Q

**End Point Trial** 

**CLIA Lab Developed Test** 

**Dual Path** 

Pivotal Trial 12 - 14 months

**FDA Approval** 

- CLIA Lab Developed Test to be launched on fiscal Q3
- FDA has determined proposed IBS clinical study is **a non-significant**risk → De Novo
- Recently competed Endpoint Trial results driving significant interest from physician groups

#### **Endpoint and Pivotal Trials Overview**



Mayo Clinic, Harvard BID, University of Michigan, Houston Methodist, University of Texas Houston & others

#### Design

Double-blind randomized placebo controlled trial of true diet for foods with a positive immune response v. sham diet of random foods

#### **Primary Endpoint**

All 9 FDA endpoints QOL, API, BSS, SSS, etc. for Endpoint Trial; one endpoint to be selected for Pivotal Trial (e.g. API)

#### **Participants**

N=180 (Endpoint Trial); N=500-700 (Expected for Pivotal Trial)

#### **Complete**

Completed Endpoint Clinical Trial shows improvements in Multiple Symptoms for IBS Patients



## Launch of InFoods IBS as LDT with Gastro Health

#### **New Relationship with Gastro Health (GH):**

A leading gastroenterology group with over **390 employed GI physicians**. A leader in advanced innovation and technology in GI patient care .

Operates over 100 patient care centers in Alabama, Florida, Maryland, Massachusetts, Ohio, Virginia, and Washington.

InFoods IBS is now integrated into GH patient systems to facilitate doctors' **"one click" ordering** for the inFoods IBS test.

#### **New Groups Recently Added:**

Integrated medical system that employs approximately 7,500 medical staff

The large GI group has over 90 physicians in 60 locations and offers advanced treatment options for GI diseases.

#### **Pilot**

Pilot of inFoods® IBS with Large 1,100 Physician Group



## InFoods IBS: Whole Blood

## inFoods® IBS: Now Validated for Use with Simple Finger Stick Whole Blood Collection Technology

Finger stick (capillary) patient whole blood samples simplify sample collection and facilitate wider access to the test.

Any trained medical professional in the doctor's office can collect the patient's blood sample during their office visit and forward the sample to the Lab for processing.

This workflow enhancement greatly simplifies the process for healthcare providers to order the inFoods IBS test and is much easier for patients



At Home Collection & Workflow



- Simple At-Home Self Collection
- Return shipping (USPS) label included in kit
- Simple Instructions and video
- Quick Turnaround 2 to 3 weeks



Patient pays for test

Lab to ships kit to customer

(or NP hands kit to

patient)

Patient receives kit, self collects sample & returns sample to lab

Lab receives, processes and reports results



## InFoods® IBS: Broad Benefits to Patients, Physicians, and Healthcare Insurers

Targets 100% of the IBS Market (IBS-M, IBS-C, IBS-D)<sup>1</sup>

#### **Patient Benefits**

InFoods® targets underlying causes without causing side effects



IBS Drugs – Primarily treat symptoms AND can cause **major side effects** 

#### **Physician Benefits**

InFoods®: Recurring revenue potential as problem foods change in patients



IBS Drugs = \$0 revenue to physician

#### **Payer/insurer Benefits**

InFoods® insurer savings
Currently: IBS Patients require 3x
doctor visits & monthly drug costs

U.S. Healthcare annual costs of IBS ~\$30B/year

<sup>1</sup>IBS-M = Mixed: Alternates C+D; IBS-C = Constipation; IBS-D = Diarrhea.



## InFoods® Commercialization Strategy

#### **Multiple Avenues to Drive Adoption**

#### **Inclusion in Guidelines**

- Inclusion in the IBS treatment guidelines will accelerate product adoption
- The Rome Foundation holds significant influence in setting the treatment guidelines
- in the IBS clinical session at 2024 DDW

## Reimbursement Awareness and Enhanced Coverage

- Help GI physicians monetize their largest patient population: reimbursement code already exists for Medicare patients
- Initiate conversations with payors to enhance access to product at both the point of care and outpatient diagnostic centers

#### **Broad Physician Interest**

- Capitalize on strong physician interest evidenced by market research¹
- → GI physician and PCP respondents indicated they would adopt this product for 95% 100% of their patients, depending on the IBS subtype¹

95% GI Physicians and PCPs Would Adopt InFoods® for Their Patients Depending on Subtype

<sup>1</sup>Market Research Source: Market Vision. Percentages shown represent medians for both GI physicians and PCPs based on the information they were presented as part of the market research survey.



## **SAB: Rome Foundation-**Sets IBS Guidelines **Expertise in Clinical Trials**

**Dr. Doug Drossman** 

(Biomerica SAB Chair)



**Rome Foundation** (Leading IBS organization)

on the diagnosis and

including IBS

those patients

Rome creates the

treatment of functional

diagnostic criteria and guidelines that FDA and

IBS patient, and treat

gastrointestinal disorders,

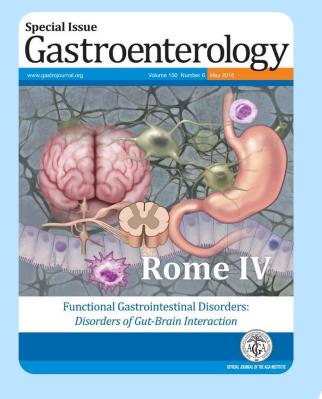
physicians use to define an

Leading independent non-Dr. Doug Drossman profit organization focused

Participated in 50+ Clinical

**Key Expertise on IBS Clinical Trials** 

- (President Emeritus of the Rome Foundation) is one of the foremost opinion leaders in IBS
  - Studies for IBS
- SAB members were the Pl's on clinical trials for multiple approved GI drugs, including Linzess®, Viberzi®, and Xifaxan®
- Members serve on FDA GI advisory panel





## Platform **Technology:**

## InFoods<sup>®</sup> Development Pipeline

Gastrointestinal

Disorders

**Functional** 

Gastrointestinal Diseases

Other Chronic Inflammatory Diseases

58 Foods

79 Foods

52 Foods

59 Foods

26 Foods

**Product** Dev. R&D

FDA Sub Q

End **Point Trial**  **CLIA LDT** Launch

**Pivotal Trial & FDA Approval** 

Irritable Bowel Syndrome (IBS)

Functional Dyspepsia

**GERD** disease

**Ulcerative Colitis (UC)** 

Crohn's

**IP & Data** 

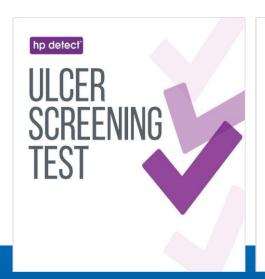
Migraines

**Psoriasis** 

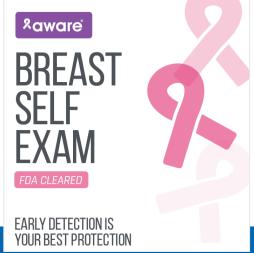
Depression

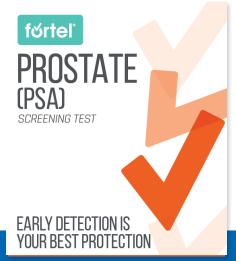


## **Specialty Diagnostics**









## 2024 Growth opportunity - H. pylori

#### hp detect

Detects H. pylori Antigen

H. pylori is a bacteria that infects approximately 35% of the U.S. population and 45% of the population in the five major countries in the Europe. Approximately 20% of H. Pylori infected patients develop a range of issues including peptic ulcer disease, dyspepsia and gastric cancer.

- Status: Biomerica received FDA 510K clearance
- Gastric Cancer: Gastric cancer is the 3rd most common cause of cancer related death in the world. Over 80% of gastric cancers are attributed to *H. pylori* infection. In 2017, the World Health Organization (WHO) listed *H. pylori* among the 16 antibiotic-resistant bacteria that pose the greatest threat to human health and designated *H. pylori* as a Class 1 carcinogen.
- Profit Opportunity: Biomerica H. pylori product has clinical and economic benefits while being able to be sold at a significant discount to competitive products.
- Customers: The majority of H. pylori diagnostic tests are sold to large labs such as Quest, LabCorp and ARUP. Therefore, less marketing effort is needed to achieve material market penetration.

### **Colorectal Disease Test: EZ Detect™**

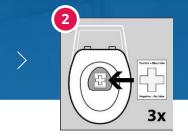
EZ Detect is a 2-minute, at-home test for the determination of fecal occult blood, an early warning sign of colorectal cancer (CRC) and other colorectal diseases.

Quick & Simple:

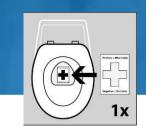
**No Stool Handling** 















Negative



**Positive** 



Positive

DISEASE Self-test for early warning

signs of colorectal disease

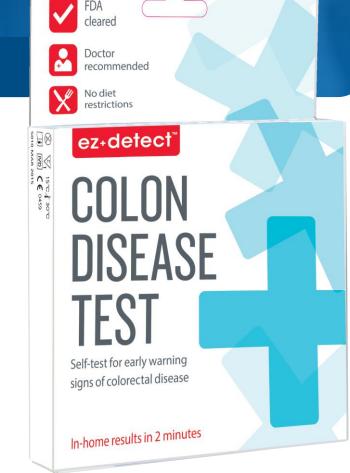
In-home results in 2 minutes

Any color in the test area (no matter how small) should be considered as a positive result

## Key performance metrics for EZ Detect™,

Cologuard®, & FITs

Value	EZ Detect <sup>™ (1)</sup>	Cologuard® (2)	<b>FIT</b> <sup>(2)</sup>
Price	\$14	\$649	\$22
Accuracy	93.2%	86.6%	94.7%
<b>Positive Likelihood Ratio</b>	91.2	6.9	14.3
Negative Likelihood Ratio	0.27	0.09	0.28
Specificity (vs. all negative findings on colonoscopy/sigmoidoscopy)	99.2% (124/125)	86.6% (7936/9167)	94.9% (8,695/9167)
Sensitivity (vs. all CRC found by colonoscopy/sigmoidoscopy)	72.9% (27/37)	92.3% (60/65)	73.8% (48/65)
Negative Predictive Value	92.5% (124/134)	99.9% (7936/7941)	99.8% (8695/8712)
Positive Predictive Value	96.4% (27/28)	4.6% (60/1291)	9.2% (48/520)



<sup>(2)</sup> Multitarget Stool DNA Testing for Colorectal-Cancer Screening. Imperiale, Thomas F, et al. 2014, The New England Journal of Medicine, Vol. 370, pp. 1287-1297.



<sup>(1)</sup>Results of the Study (Screening) Conducted by Renfe's Medical Department. 2000.

### Aware® Breast Self Exam



**Raware** 

- FDA Cleared and CE Mark
- The Aware® Pad is as an aid for performing athome breast self-examination
- About **80% of breast cancers** are **detected** because women themselves notice changes in their breasts<sup>1</sup>
- Recurrent purchases and several pads for female family members

BREAST SELF EXAM FDA CLEARED EARLY DETECTION IS YOUR BEST PROTECTION 2 Self exam in minutes 2 Up to 70% increase in lump detection\* vs. bare hand 2 Clinically proven Renhances sense of touch

laware

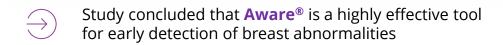
https://www.pinkribbon-deutschland.de/vorsorge-fakten/fakten, accessed 02 AUG 2022



### **Aware® Performance**



## Clinical Study **Kawasaki Medical University Hospital**for Aware FDA approval (N=832 Patients)



Regular practice of Breast Self Exam is extremely important for early cancer detection

#### **Detection Ratios**

	Breast Cancer	Fibroma Biopsy Case / Non-Biopsy Case	Mastitis Biopsy Case / Non-Biopsy Case	Non-Tumor
Patient	98.6%	90.9%/87.8%	86.4%/65.2%	9.8%
Nurse	100%	96.0%/92.0%	86.4%/58.2%	4.8%



## **Prostate (PSA) Screening Test**



- The Fortel® Prostate (PSA) Screening test is a simple at-home visual test to **detect elevated levels of Prostate Specific Antigen (PSA)** using a finger prick blood sample
- Laboratory accuracy in the comfort of your home
- Results in 10 minutes

Prostate (PSA) screening made easy.



## **Laboratory Accuracy**



**Clinical Study #1** 

Performance vs. Reference Method (Immulite 2000/ Abbott Axsym Total PSA /Roche E170 tests)

**Sensitivity: 100%** 

Specificity: 95%

**Accuracy:** 97.5%

		Reference Method			
Fortel® Prostate		Positive	Negative	Total	
	Positive	80	4	84	
(PSA) Screening	Negative	0	77	77	
Test	Total	80	81	161	

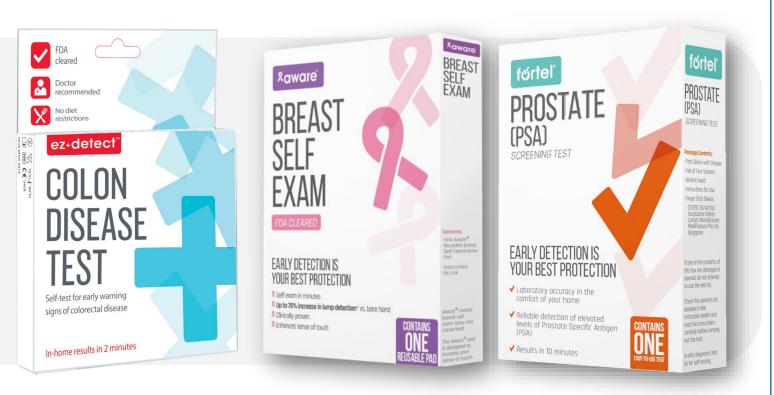
• Clinical studies for PSA were performed using 161 clinically confirmed samples.



ez+detect\*

2 aware





#### **Insurance reimbursement & distribution**

ez+detect<sup>™</sup>

2aware

New multi-year exclusive distribution agreement with leading UAE healthcare company recently signed

Dubai Government Grants Insurance Reimbursement for EZ Detect

In discussions with other governments for Insurance Reimbursement in UAE and other MENA countries

#### főrteľ

Fortel® Prostate PSA received approval from the Kingdom of Saudi Arabia

# Leveraging Our Unique Technology



## Disruptive Patented Platform Technology redefining the GI Market

Addressing the large need for IBS patients and then targeting multiple other diseases



#### **InFoods Model is Unique**

Benefits Patient / Physician / Insurer



#### **Broad IP Protection**

Robust patent portfolio (35 issued patents; 100+ patents pending)

- 15+ year remaining on patents filed
- Patents cover multiple disease states



#### **Financially Attractive**

- Low burn rate
- Clean Cap table No warrants, no preferred equity and no debt



#### **IBS Key Opinion Leaders set Treatment Guidelines**

- SAB Leadership includes US Members of the Rome Foundation
- Clinical studies lead by principal investigators who set GI "treatment guidelines"

