

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2024

Commission File Number 0-15572

**FIRST BANCORP**

(Exact Name of Registrant as Specified in its Charter)

North Carolina

56-1421916

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification Number)

300 SW Broad St., Southern Pines, North Carolina

28387

(Address of Principal Executive Offices)

(Zip Code)

(Registrant's telephone number, including area code)

(910) 246-2500

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Trading Symbol</u>	<u>Name of each exchange on which registered:</u>
Common Stock, No Par Value	FBNC	The Nasdaq Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one)

Large Accelerated Filer	<input checked="" type="checkbox"/>	Accelerated Filer	<input type="checkbox"/>
Non-Accelerated Filer	<input type="checkbox"/>	Smaller Reporting Company	<input type="checkbox"/>
		Emerging Growth Company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

The number of shares of the registrant's Common Stock outstanding on October 31, 2024 was 41,341,919.

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**FIRST BANCORP AND SUBSIDIARIES**

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## **FORWARD-LOOKING STATEMENTS**

Part I of this report contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995, which statements are inherently subject to risks and uncertainties. Forward-looking statements are statements that include projections, predictions, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Further, forward-looking statements are intended to speak only as of the date made. Such statements are often characterized by the use of qualifying words (and their derivatives) such as “expect,” “believe,” “estimate,” “plan,” “project,” or other statements concerning our opinions or judgment about future events. Our actual results may differ materially from those anticipated in any forward-looking statements, as they will depend on many factors about which we are unsure, including many factors which are beyond our control. Factors that could influence the accuracy of such forward-looking statements include, but are not limited to, the financial success or changing strategies of our customers, our level of success in integrating acquisitions, actions of government regulators, the level of market interest rates, geopolitical influences and general economic conditions. For additional information about factors that could affect the matters discussed in this paragraph, see the “Risk Factors” section of our 2023 Annual Report on Form 10-K (“2023 Annual Report”) and Item 1A of Part II of this report.

**Part I. Financial Information**  
**Item 1 - Financial Statements**

**First Bancorp and Subsidiaries**  
**Consolidated Balance Sheets**

<i>(\$ in thousands - unaudited)</i>	September 30, 2024	December 31, 2023
<b>Assets</b>		
Cash and due from banks, noninterest-bearing	\$ 74,034	\$ 100,891
Due from banks, interest-bearing	670,407	136,964
Total cash and cash equivalents	<u>744,441</u>	<u>237,855</u>
Securities available for sale (amortized cost of \$2,238,996 and \$2,590,099, respectively)	1,907,458	2,189,379
Securities held to maturity (fair values of \$448,300 and \$449,623, respectively)	521,801	533,678
Presold mortgages in process of settlement	9,888	2,667
Loans	8,013,538	8,150,102
Allowance for credit losses on loans	(122,718)	(109,853)
Net loans	<u>7,890,820</u>	<u>8,040,249</u>
Premises and equipment, net	144,868	150,957
Accrued interest receivable	32,890	37,351
Goodwill	478,750	478,750
Other intangible assets, net	24,466	29,507
Bank-owned life insurance	187,236	183,897
Other assets	210,812	230,652
Total assets	<u>\$ 12,153,430</u>	<u>\$ 12,114,942</u>
<b>Liabilities</b>		
Deposits		
Noninterest-bearing deposits	\$ 3,350,237	\$ 3,379,876
Interest-bearing deposits	7,154,692	6,651,723
Total deposits	<u>10,504,929</u>	<u>10,031,599</u>
Borrowings	91,694	630,158
Accrued interest payable	5,566	5,699
Other liabilities	73,716	75,106
Total liabilities	<u>10,675,905</u>	<u>10,742,562</u>
Commitments and contingencies		
<b>Shareholders' Equity</b>		
Preferred stock, no par value per share. Authorized: 5,000,000 shares		
Issued & outstanding: none and none, respectively	—	—
Common stock, no par value per share. Authorized: 60,000,000 shares		
Issued & outstanding: 41,340,099 shares and 41,109,987 shares, respectively	970,450	963,990
Retained earnings	761,881	716,420
Stock in rabbi trust assumed in acquisition	(1,148)	(1,385)
Rabbi trust obligation	1,148	1,385
Accumulated other comprehensive loss	(254,806)	(308,030)
Total shareholders' equity	<u>1,477,525</u>	<u>1,372,380</u>
Total liabilities and shareholders' equity	<u>\$ 12,153,430</u>	<u>\$ 12,114,942</u>

See accompanying notes to unaudited consolidated financial statements.

**First Bancorp and Subsidiaries**  
**Consolidated Statements of Income**

(\$ in thousands, except share data - unaudited)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
<b>Interest Income</b>				
Interest and fees on loans	\$ 111,076	\$ 106,514	\$ 331,346	\$ 308,857
Interest on investment securities:				
Taxable interest income	10,779	12,936	34,798	39,415
Tax-exempt interest income	1,116	1,118	3,350	3,368
Other, principally overnight investments	8,438	3,283	17,351	10,546
<b>Total interest income</b>	<b>131,409</b>	<b>123,851</b>	<b>386,845</b>	<b>362,186</b>
<b>Interest Expense</b>				
Interest on deposits	46,420	32,641	130,299	78,887
Interest on borrowings	1,946	6,508	13,114	19,125
<b>Total interest expense</b>	<b>48,366</b>	<b>39,149</b>	<b>143,413</b>	<b>98,012</b>
<b>Net interest income</b>	<b>83,043</b>	<b>84,702</b>	<b>243,432</b>	<b>264,174</b>
Provision for credit losses	14,200	—	15,941	14,864
<b>Net interest income after provision for credit losses</b>	<b>68,843</b>	<b>84,702</b>	<b>227,491</b>	<b>249,310</b>
<b>Noninterest Income</b>				
Service charges on deposit accounts	4,320	4,661	12,327	13,012
Other service charges and fees	5,555	5,450	16,439	16,677
Presold mortgage loan fees and gains on sale	690	325	1,616	1,288
Commissions from sales of financial products	1,371	1,207	4,068	3,926
SBA loan sale gains	1,108	1,101	3,339	2,052
Bank-owned life insurance income	1,205	1,104	3,548	3,216
Securities losses, net	—	—	(1,161)	—
Other income, net	(670)	1,329	900	2,777
<b>Total noninterest income</b>	<b>13,579</b>	<b>15,177</b>	<b>41,076</b>	<b>42,948</b>
<b>Noninterest Expense</b>				
Salaries incentives and commissions expense	29,955	29,394	85,406	87,391
Employee benefit expense	6,495	6,539	19,467	19,097
<b>Total personnel expense</b>	<b>36,450</b>	<b>35,933</b>	<b>104,873</b>	<b>106,488</b>
Occupancy and equipment expense	4,856	5,003	15,294	15,042
Merger and acquisition expenses	—	—	—	13,506
Intangibles amortization expense	1,613	1,953	5,041	6,147
Other operating expenses	16,931	19,335	52,120	56,809
<b>Total noninterest expenses</b>	<b>59,850</b>	<b>62,224</b>	<b>177,328</b>	<b>197,992</b>
<b>Income before income taxes</b>	<b>22,572</b>	<b>37,655</b>	<b>91,239</b>	<b>94,266</b>
Income tax expense	3,892	7,762	18,575	19,809
<b>Net income</b>	<b>\$ 18,680</b>	<b>\$ 29,893</b>	<b>\$ 72,664</b>	<b>\$ 74,457</b>
<b>Earnings per common share:</b>				
Basic	\$ 0.45	\$ 0.73	\$ 1.76	\$ 1.82
Diluted	0.45	0.73	1.76	1.81
<b>Weighted average common shares outstanding:</b>				
Basic	40,971,520	40,744,042	40,924,822	40,691,751
Diluted	41,366,743	41,199,058	41,294,137	41,149,990

See accompanying notes to unaudited consolidated financial statements.

**First Bancorp and Subsidiaries**  
**Consolidated Statements of Comprehensive Income (Loss)**

(\$ in thousands - unaudited)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Net income	\$ 18,680	\$ 29,893	\$ 72,664	\$ 74,457
Other comprehensive income (loss):				
Unrealized gains (losses) on securities available for sale:				
Unrealized holding gains (losses) arising during the period, pretax	78,550	(81,515)	68,021	(77,597)
Tax (expense) benefit	(18,184)	18,871	(15,747)	18,719
Reclassification to realized losses	—	—	1,161	—
Tax expense	—	—	(269)	—
Postretirement Plans:				
Amortization of unrecognized net actuarial losses	25	44	75	132
Tax benefit	(6)	(10)	(17)	(31)
Other comprehensive income (loss)	60,385	(62,610)	53,224	(58,777)
Comprehensive income (loss)	\$ 79,065	\$ (32,717)	\$ 125,888	\$ 15,680

See accompanying notes to unaudited consolidated financial statements.

**First Bancorp and Subsidiaries**  
**Consolidated Statements of Shareholders' Equity**

(\$ and share data in thousands - unaudited)	Common Stock		Retained Earnings	Stock in Rabbi Trust Assumed in Acquisition	Rabbi Trust Obligation	Accumulated Other Comprehensive Loss	Total Shareholders' Equity
	Shares	Amount					
<b>Three Months Ended September 30, 2023</b>							
Balances, July 1, 2023	41,083	\$ 960,851	\$ 674,933	\$ (1,365)	\$ 1,365	\$ (338,142)	\$ 1,297,642
Net income			29,893				29,893
Cash dividends declared (\$0.22 per common share)			(9,035)				(9,035)
Change in Rabbi Trust Obligation				(10)	10		—
Stock options exercised	2	66					66
Stock-based compensation	—	1,727					1,727
Other comprehensive loss						(62,610)	(62,610)
Balances, September 30, 2023	<u>41,085</u>	<u>\$ 962,644</u>	<u>\$ 695,791</u>	<u>\$ (1,375)</u>	<u>\$ 1,375</u>	<u>\$ (400,752)</u>	<u>\$ 1,257,683</u>
<b>Three Months Ended September 30, 2024</b>							
Balances, July 1, 2024	41,188	\$ 967,239	\$ 752,294	\$ (1,139)	\$ 1,139	\$ (315,191)	\$ 1,404,342
Net income			18,680				18,680
Cash dividends declared (\$0.22 per common share)			(9,093)				(9,093)
Change in Rabbi Trust Obligation				(9)	9		—
Stock options exercised	111	2,324					2,324
Stock withheld for payment of taxes	(11)	(478)					(478)
Stock-based compensation	52	1,365					1,365
Other comprehensive income						60,385	60,385
Balances, September 30, 2024	<u>41,340</u>	<u>\$ 970,450</u>	<u>\$ 761,881</u>	<u>\$ (1,148)</u>	<u>\$ 1,148</u>	<u>\$ (254,806)</u>	<u>\$ 1,477,525</u>

See accompanying notes to unaudited consolidated financial statements.

**First Bancorp and Subsidiaries**  
**Consolidated Statements of Shareholders' Equity**

(\$ and share data in thousands - unaudited)	Common Stock		Retained Earnings	Stock in Rabbi Trust Assumed in Acquisition	Rabbi Trust Obligation	Accumulated Other Comprehensive Loss	Total Shareholders' Equity
	Shares	Amount					
<b>Nine Months Ended September 30, 2023</b>							
Balances, January 1, 2023	35,704	\$ 725,153	\$ 648,418	\$ (1,585)	\$ 1,585	\$ (341,975)	\$ 1,031,596
Net income			74,457				74,457
Cash dividends declared (\$0.66 per common share)			(27,084)				(27,084)
Change in Rabbi Trust Obligation				210	(210)		—
Equity issued related to acquisition	5,033	229,489					229,489
Stock options exercised	195	3,769					3,769
Stock withheld for payment of taxes	(6)	(186)					(186)
Stock-based compensation	159	4,419					4,419
Other comprehensive loss						(58,777)	(58,777)
Balances, September 30, 2023	<u>41,085</u>	<u>\$ 962,644</u>	<u>\$ 695,791</u>	<u>\$ (1,375)</u>	<u>\$ 1,375</u>	<u>\$ (400,752)</u>	<u>\$ 1,257,683</u>
<b>Nine Months Ended September 30, 2024</b>							
Balances, January 1, 2024	41,110	\$ 963,990	\$ 716,420	\$ (1,385)	\$ 1,385	\$ (308,030)	\$ 1,372,380
Net income			72,664				72,664
Cash dividends declared (\$0.66 per common share)			(27,203)				(27,203)
Change in Rabbi Trust Obligation				237	(237)		—
Stock options exercised	163	3,429					3,429
Stock withheld for payment of taxes	(15)	(604)					(604)
Stock-based compensation	82	3,635					3,635
Other comprehensive income						53,224	53,224
Balances, September 30, 2024	<u>41,340</u>	<u>\$ 970,450</u>	<u>\$ 761,881</u>	<u>\$ (1,148)</u>	<u>\$ 1,148</u>	<u>\$ (254,806)</u>	<u>\$ 1,477,525</u>

See accompanying notes to unaudited consolidated financial statements.



**First Bancorp and Subsidiaries**  
**Consolidated Statements of Cash Flows**

(\$ in thousands-unaudited)	Nine Months Ended September 30,	
	2024	2023
<b>Cash Flows From Operating Activities</b>		
Net income	\$ 72,664	\$ 74,457
Reconciliation of net income to net cash provided by operating activities:		
Provision for credit losses	15,941	14,864
Net security premium amortization	6,700	7,082
Deferred income taxes, net	(5,814)	(2,839)
Loan discount accretion	(8,060)	(10,354)
Deposit and debt discount accretion, net	1,253	3,241
Foreclosed property gains, net	(214)	(131)
Securities losses, net	1,161	—
Other (gains) losses, net	(504)	(1,402)
Bank-owned life insurance income	(3,548)	(3,216)
Net amortization of deferred loan costs/(fees)	(975)	(1,087)
Depreciation of premises and equipment	5,884	5,583
Amortization of operating lease right-of-use assets	1,420	1,559
Repayments of lease obligations	(1,360)	(1,473)
Stock-based compensation expense	3,458	3,972
Amortization of intangible assets	5,041	6,147
Amortization and impairment of SBA servicing assets	1,248	952
Gains on sale of loans	(4,955)	(3,340)
Origination of presold mortgage loans and SBA loans held for sale	(120,281)	(107,878)
Proceeds from sales of presold mortgage loans and SBA loans	131,430	92,162
Decrease (increase) in accrued interest receivable	4,461	1,033
(Increase) decrease in other assets	(2,527)	10,713
(Decrease) increase in accrued interest payable	(133)	2,391
Increase (decrease) in other liabilities	3,762	793
Net cash provided by (used in) operating activities	106,052	93,229
<b>Cash Flows From Investing Activities</b>		
Proceeds from maturities, calls and principal repayments of securities available for sale	204,848	133,341
Proceeds from maturities, calls and principal repayments of securities held to maturity	7,567	2,807
Proceeds from sales of securities available for sale	138,182	111,863
Proceeds from sale of VISA B shares	4,522	—
Purchases of Federal Reserve and FHLB stock	(39,553)	(61,162)
Redemptions of Federal Reserve and FHLB stock	52,810	45,372
Proceeds from bank owned life insurance death benefits	209	136
Purchases of other investments	(1,858)	(7,460)
Net decrease (increase) in loans	125,241	(347,419)
Proceeds from sales of foreclosed properties	687	554
Purchases of premises and equipment	(2,159)	(3,201)
Proceeds from sales of premises and equipment	754	59
Net cash received in acquisition activities	—	22,610
Net cash provided by (used in) investing activities	491,250	(102,500)
<b>Cash Flows From Financing Activities</b>		
Net increase (decrease) in deposits	472,649	(40,040)
Proceeds from the issuance of other borrowings	986,000	1,665,000
Repayment of other borrowings	(1,515,036)	(1,590,099)
Repayment of subordinated debentures	(10,000)	—
Cash dividends paid – common stock	(27,154)	(25,902)
Proceeds from stock option exercises	3,429	3,769
Payment of taxes related to stock withheld	(604)	(186)
Net cash (used) provided by financing activities	(90,716)	12,542
Increase (decrease) in cash and cash equivalents	506,586	3,271
Cash and cash equivalents, beginning of period	237,855	270,318
Cash and cash equivalents, end of period	\$ 744,441	\$ 273,589

(Continued)



**First Bancorp and Subsidiaries**  
**Consolidated Statements of Cash Flows**

<i>(\$ in thousands-unaudited)</i>	Nine Months Ended September 30,	
	2024	2023
<b>Supplemental Disclosures of Cash Flow Information:</b>		
Cash paid during the period for interest	\$ 142,610	\$ 92,383
Cash paid during the period for income taxes	26,084	21,856
Non-cash: Unrealized gain (loss) on securities available for sale, net of taxes	53,166	(58,878)
Non-cash: Foreclosed loans transferred to other real estate	1,066	1,000
Non-cash: Accrued dividends at end of period	9,093	9,039
Non-cash: Cancellation of operating lease right-of-use assets and operating lease liabilities	(1,497)	—
Non-cash: Initial recognition of operating lease right-of-use assets and operating lease liabilities	—	260
Non-cash: Revision of operating lease right-of-use assets and operating lease liabilities	—	(562)
Acquisition of GrandSouth Bancorporation	—	See Note 2

See accompanying notes to consolidated financial statements.

**First Bancorp and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
*(unaudited)*

**Note 1. Organization and Basis of Presentation**

The consolidated financial statements include the accounts of First Bancorp (the "Company") and its wholly owned subsidiary First Bank (the "Bank"). The Bank has three wholly owned subsidiaries that are fully consolidated, SBA Complete, Inc. ("SBA Complete"), Magnolia Financial, Inc. ("Magnolia Financial"), and First Troy SPE, LLC. All significant intercompany accounts and transactions have been eliminated. During the second quarter of 2024, SBA Complete became inactive with certain activities transitioning to the Bank.

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all information and notes necessary for complete financial statements in accordance with GAAP. In the opinion of the Company, the accompanying unaudited consolidated financial statements contain all adjustments necessary to present fairly the consolidated financial position of the Company as of September 30, 2024, the consolidated results of income, comprehensive income and shareholders' equity for the three and nine months ended September 30, 2024 and 2023, and the consolidated cash flows for the nine months ended September 30, 2024 and 2023. Any such adjustments were of a normal, recurring nature. These interim financial statements should be read in conjunction with the Company's audited consolidated financial statements and notes in the 2023 Annual Report for the year ended December 31, 2023. Operating results for interim period are not necessarily indicative of the results that may be expected for the full year.

In certain instances, amounts reported in prior years' consolidated financial statements have been reclassified to conform to the current presentation. Such reclassifications had no effect on previously reported shareholders' equity or net income.

Refer to Note 1 of the 2023 Annual Report filed with the Securities and Exchange Commission ("SEC") for a discussion of accounting policies and other relevant information with respect to the consolidated financial statements.

The Company has evaluated all subsequent events through the date the consolidated financial statements were issued.

Accounting Standards Adopted in 2024

Accounting Standards Update ("ASU") 2023-02, "Investments—Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Tax Credit Structures Using the Proportional Amortization Method" permits reporting entities to elect to account for their tax equity investments, regardless of the tax credit program from which the income tax credits are received, using the proportional amortization method if certain conditions are met. This update is effective for fiscal years beginning after December 15, 2023, including interim periods within those fiscal years. The adoption of ASU 2023-02 did not have a significant impact on the Company's consolidated financial statements.

Accounting Standards Pending Adoption

ASU 2023-07, "Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures" amended existing guidance to improve disclosures about a public entity's reportable segments and provide more detailed information about a reportable segment's expenses. ASU 2023-07 clarifies that an entity which has a single reportable segment is to provide all the disclosures required by Topic 280 and ASU 2023-07. The amendment is effective for fiscal years beginning after December 15, 2023 and interim periods within fiscal years beginning after December 15, 2024. The adoption of ASU 2023-07 is not expected to have a significant impact on the Company's consolidated financial statements.

ASU 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures" amends existing guidance to improve the transparency of income tax disclosures, including disclosure of specific categories in the rate reconciliation, providing additional information for certain reconciling items, and providing details on income taxes

paid. The amendments are effective for annual periods beginning after December 15, 2024. The adoption of ASU 2023-09 is not expected to have a significant impact on the Company's consolidated financial statements.

Other accounting standards that have been issued or proposed by the Financial Accounting Standards Board ("FASB") or other standards-setting bodies are not expected to have a material impact on the Company's consolidated financial statements.

## Note 2. Acquisitions

On January 1, 2023, the Company completed its acquisition of GrandSouth Bancorporation ("GrandSouth"), in an all-stock transaction. The results of GrandSouth are included beginning on the January 1, 2023 acquisition date. This transaction was accounted for using the acquisition method of accounting for business combinations, and accordingly, the assets acquired, intangible assets identified, and liabilities assumed of GrandSouth were recorded based on estimates of fair values as of January 1, 2023. The operations of GrandSouth have been integrated into existing First Bank operations and therefore separate results of operations or balance sheet information is not presented.

## Note 3. Securities

The book values and approximate fair values of investment securities at September 30, 2024 and December 31, 2023 are summarized as follows:

(\$ in thousands)	September 30, 2024				December 31, 2023			
	Amortized Cost	Fair Value	Unrealized		Amortized Cost	Fair Value	Unrealized	
			Gains	(Losses)			Gains	(Losses)
Securities available for sale:								
U.S. Treasuries	\$ —	\$ —	\$ —	\$ —	\$ 174,785	\$ 172,570	\$ —	\$ (2,215)
Government-sponsored enterprise securities	71,968	62,872	—	(9,096)	71,964	60,266	—	(11,698)
Mortgage-backed securities	2,150,849	1,828,802	39	(322,086)	2,323,674	1,937,784	30	(385,920)
Corporate bonds	16,179	15,784	—	(395)	19,676	18,759	—	(917)
<b>Total available for sale</b>	<b>\$ 2,238,996</b>	<b>\$ 1,907,458</b>	<b>\$ 39</b>	<b>\$ (331,577)</b>	<b>\$ 2,590,099</b>	<b>\$ 2,189,379</b>	<b>\$ 30</b>	<b>\$ (400,750)</b>
Securities held to maturity:								
Mortgage-backed securities	\$ 9,923	\$ 9,564	\$ —	\$ (359)	\$ 12,085	\$ 11,447	\$ —	\$ (638)
State and local governments	511,878	438,736	29	(73,171)	521,593	438,176	39	(83,456)
<b>Total held to maturity</b>	<b>\$ 521,801</b>	<b>\$ 448,300</b>	<b>\$ 29</b>	<b>\$ (73,530)</b>	<b>\$ 533,678</b>	<b>\$ 449,623</b>	<b>\$ 39</b>	<b>\$ (84,094)</b>

All of the Company's mortgage-backed securities were issued by government-sponsored enterprises ("GSEs"), except for private mortgage-backed securities with a fair value of \$0.7 million as of September 30, 2024 and December 31, 2023.

The following table presents information regarding all securities with unrealized losses at September 30, 2024:

(\$ in thousands)	Securities in an Unrealized Loss Position for Less than Twelve Months		Securities in an Unrealized Loss Position for More than Twelve Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Government-sponsored enterprise securities	\$ —	\$ —	\$ 62,872	\$ 9,096	\$ 62,872	\$ 9,096
Mortgage-backed securities	318	—	1,835,466	322,445	1,835,784	322,445
Corporate bonds	380	49	13,654	346	14,034	395
State and local governments	520	—	433,118	73,171	433,638	73,171
<b>Total unrealized loss position</b>	<b>\$ 1,218</b>	<b>\$ 49</b>	<b>\$ 2,345,110</b>	<b>\$ 405,058</b>	<b>\$ 2,346,328</b>	<b>\$ 405,107</b>

The following table presents information regarding all securities with unrealized losses at December 31, 2023:

(\$ in thousands)	Securities in an Unrealized Loss Position for Less than Twelve Months		Securities in an Unrealized Loss Position for More than Twelve Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Treasuries	\$ —	\$ —	\$ 172,570	\$ 2,215	\$ 172,570	\$ 2,215
Government-sponsored enterprise securities	—	—	60,266	11,698	60,266	11,698
Mortgage-backed securities	1,117	5	1,945,830	386,553	1,946,947	386,558
Corporate bonds	—	—	17,008	917	17,008	917
State and local governments	—	—	432,476	83,456	432,476	83,456
Total unrealized loss position	\$ 1,117	\$ 5	\$ 2,628,150	\$ 484,839	\$ 2,629,267	\$ 484,844

As of September 30, 2024, the Company's securities portfolio included 620 securities of which 586 securities were in an unrealized loss position. As of December 31, 2023, the Company's securities portfolio included 657 securities of which 632 securities were in an unrealized loss position.

In the above tables, all of the securities that were in an unrealized loss position at September 30, 2024 and December 31, 2023 are bonds that the Company has determined are in a loss position due primarily to interest rate factors and not credit quality concerns. In arriving at this conclusion, the Company reviewed third-party credit ratings and considered the severity of the impairment. The state and local government investments are comprised almost entirely of highly-rated municipal bonds issued by state and local governments throughout the nation. The Company has no significant concentrations of bond holdings from one state or local government entity. Nearly all of our mortgage-backed securities were issued by Federal Home Loan Mortgage Corporation ("FHLMC"), Federal National Mortgage Association ("FNMA"), Government National Mortgage Association ("GNMA"), or the Small Business Administration ("SBA"), each of which is a government agency or GSE and guarantees the repayment of the securities.

At September 30, 2024 and December 31, 2023, the Company determined that expected credit losses associated with held to maturity securities and available for sale debt securities were insignificant.

The book values and fair values of investment securities at September 30, 2024, by contractual maturity, are summarized in the table below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

(\$ in thousands)	Securities Available for Sale		Securities Held to Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due after one year but within five years	\$ 39,996	\$ 35,320	\$ 5,394	\$ 5,289
Due after five years but within ten years	48,151	43,336	183,914	159,345
Due after ten years	—	—	322,570	274,102
Mortgage-backed securities	2,150,849	1,828,802	9,923	9,564
Total securities	\$ 2,238,996	\$ 1,907,458	\$ 521,801	\$ 448,300

At September 30, 2024 and December 31, 2023, investment securities with carrying values of \$924.8 million and \$971.3 million, respectively, were pledged as collateral for public deposits. In addition, at September 30, 2024 and December 31, 2023, investment securities with carrying values of \$582.6 million and \$679.0 million, respectively, were pledged as collateral for Federal Reserve Bank ("Federal Reserve") borrowings.

At September 30, 2024 and December 31, 2023, there were no holdings of securities of any one issuer, other than the U.S. Government and its agencies or GSEs, in an amount greater than 10% of shareholders' equity.

There were no sales of investment securities during the three months ended September 30, 2024.

During the second quarter of 2024, the Company sold all of its holdings of Class B shares of Visa, Inc. ("Visa") stock that were received upon Visa's initial public offering and recognized a gain of \$4.5 million. As the Class B stock did not initially have a readily determinable fair value, it was carried at \$0 prior to the sale.

During the second quarter of 2024, the Company received proceeds from sales of securities of \$138.2 million and recorded \$4.7 million in gross losses from the sales. This loss was partially offset by the \$4.5 million gain on the sale of the Visa stock discussed above. Included in "Securities losses, net" in the consolidated statements of income, during the first quarter of 2024, the Company received proceeds from the call of a security of \$5.2 million and recorded a \$975 thousand loss related to the unamortized premium balance at the time of the call. During the first quarter of 2023, the Company sold substantially all of the securities acquired from GrandSouth at their initially recorded fair values. Accordingly, there was no gain or loss recorded on the sale of acquired securities.

Included in "Other assets" in the consolidated balance sheets are investments in Federal Home Loan Bank ("FHLB") and Federal Reserve stock totaling \$41.2 million and \$54.5 million at September 30, 2024 and December 31, 2023, respectively. These investments do not have readily determinable fair values. The FHLB stock had a cost of \$8.5 million and \$21.7 million at September 30, 2024 and December 31, 2023, respectively, and serves as part of the collateral for the Company's line of credit with the FHLB and is also a requirement for membership in the FHLB system. The Federal Reserve stock had a cost and fair value of \$32.7 million and \$32.8 million at September 30, 2024 and December 31, 2023, respectively, and is a requirement for Federal Reserve member bank qualification. Periodically, both the FHLB and Federal Reserve recalculate the Company's required level of holdings, and the Company either buys more stock or redeems a portion of the stock at cost. The Company determined that neither stock was impaired at either period end.

#### Note 4. Loans, Allowance for Credit Losses, and Asset Quality Information

The following is a summary of the major categories of total loans outstanding:

(\$ in thousands)

	September 30, 2024		December 31, 2023	
	Amount	Percentage	Amount	Percentage
Commercial and industrial	\$ 847,284	11 %	\$ 905,862	11 %
Construction, development & other land loans	760,949	9 %	992,980	12 %
Commercial real estate - owner occupied	1,226,050	15 %	1,259,022	16 %
Commercial real estate - non owner occupied	2,572,901	32 %	2,528,060	31 %
Multi-family real estate	460,565	6 %	421,376	5 %
Residential 1-4 family real estate	1,737,133	22 %	1,639,469	20 %
Home equity loans/lines of credit	331,072	4 %	335,068	4 %
Consumer loans	76,787	1 %	68,443	1 %
Subtotal	8,012,741	100 %	8,150,280	100 %
Unamortized net deferred loan costs/(fees)	797		(178)	
Total loans	\$ 8,013,538		\$ 8,150,102	

Also included in the table above are various SBA loans, generally originated under the SBA 7A program, with additional information on these loans presented in the table below.

(\$ in thousands)

	September 30, 2024	December 31, 2023
Guaranteed portions of SBA loans included in table above	\$ 36,131	\$ 35,462
Unguaranteed portions of SBA loans included in table above	104,472	107,784
Total SBA loans included in the table above	\$ 140,603	\$ 143,246
Sold portions of SBA loans with servicing retained - not included in tables above	\$ 341,517	\$ 349,275

At September 30, 2024 and December 31, 2023, there were remaining unaccreted discounts on the retained portion of sold SBA loans amounting to \$3.3 million and \$3.5 million, respectively.

At September 30, 2024 and December 31, 2023, loans in the amount of \$6.6 billion and \$6.5 billion, respectively, were pledged as collateral for certain borrowings.

At September 30, 2024 and December 31, 2023, total loans included loans to executive officers and directors of the Company, and their associates, totaling approximately \$63.3 million and \$63.7 million, respectively. While there was one new loan, advances on existing loans totaled approximately \$1.3 million for the nine months ended September 30, 2024, and repayments amounted to \$1.6 million for that period. Available credit on related party loans totaled \$1.0 million and \$2.7 million at September 30, 2024 and December 31, 2023, respectively.

As of September 30, 2024 and December 31, 2023, unamortized discounts on all acquired loans totaled \$17.3 million and \$24.0 million, respectively. Loan discounts are generally amortized as yield adjustments over the respective lives of the loans, so long as the loans perform. There was no impairment of acquired loans during the three and nine months ended September 30, 2024 that would require acceleration of amortization or charge off of unamortized discount.

Nonperforming assets ("NPAs") are defined as nonaccrual loans, modifications to borrowers in financial distress, loans past due 90 or more days and still accruing interest, and foreclosed real estate.

The following table summarizes the NPAs for each date presented.

<i>(\$ in thousands)</i>	September 30, 2024	December 31, 2023
Nonaccrual loans	\$ 34,125	\$ 32,208
Modifications to borrowers in financial distress	10,262	11,719
Total nonperforming loans	44,387	43,927
Foreclosed real estate	1,519	862
Total nonperforming assets	<u>\$ 45,906</u>	<u>\$ 44,789</u>

At September 30, 2024 and December 31, 2023, the Company had \$0.8 million and \$1.0 million, respectively, in residential mortgage loans in the process of foreclosure.

At September 30, 2024 and December 31, 2023, there were two and one loans, respectively, with commitments to lend an immaterial amount of additional funds to a borrower whose loan was nonperforming.

The following table is a summary of the Company's nonaccrual loans by major categories as of September 30, 2024:

<i>(\$ in thousands)</i>	Nonaccrual Loans with No Allowance	Nonaccrual Loans with an Allowance	Total Nonaccrual Loans
Commercial and industrial	\$ —	\$ 10,310	\$ 10,310
Construction, development & other land loans	—	17	17
Commercial real estate - owner occupied	879	9,211	10,090
Commercial real estate - non owner occupied	—	6,067	6,067
Residential 1-4 family real estate	—	5,578	5,578
Home equity loans/lines of credit	—	1,925	1,925
Consumer loans	—	138	138
Total	<u>\$ 879</u>	<u>\$ 33,246</u>	<u>\$ 34,125</u>



The following table is a summary of the Company's nonaccrual loans by major categories as of December 31, 2023:

<i>(\$ in thousands)</i>	Nonaccrual Loans with No Allowance	Nonaccrual Loans with an Allowance	Total Nonaccrual Loans
Commercial and industrial	\$ 944	\$ 8,932	\$ 9,876
Construction, development & other land loans	—	399	399
Commercial real estate - owner occupied	960	6,082	7,042
Commercial real estate - non owner occupied	6,121	1,082	7,203
Residential 1-4 family real estate	—	4,843	4,843
Home equity loans/lines of credit	534	2,169	2,703
Consumer loans	—	142	142
Total	<u>\$ 8,559</u>	<u>\$ 23,649</u>	<u>\$ 32,208</u>

There was no interest income recognized during the periods presented on nonaccrual loans. In the period that the Company places a loan on nonaccrual status, contractual interest income is reversed in the consolidated income statement.

The following table represents the accrued interest receivables written off by reversing interest income during each period indicated:

<i>(\$ in thousands)</i>	Nine Months Ended September 30, 2024	Nine Months Ended September 30, 2023
Commercial and industrial	\$ 360	\$ 182
Construction, development & other land loans	—	2
Commercial real estate - owner occupied	238	105
Commercial real estate - non owner occupied	55	8
Residential 1-4 family real estate	45	29
Home equity loans/lines of credit	26	39
Consumer loans	1	2
Total	<u>\$ 725</u>	<u>\$ 367</u>

The following table presents an analysis of the payment status of the Company's loans as of September 30, 2024:

<i>(\$ in thousands)</i>	Accruing Current	Accruing 30-59 Days Past Due	Accruing 60-89 Days Past Due	Nonaccrual Loans	Total Loans Receivable
Commercial and industrial	\$ 834,306	\$ 2,468	\$ 200	\$ 10,310	\$ 847,284
Construction, development & other land loans	759,957	910	65	17	760,949
Commercial real estate - owner occupied	1,215,472	279	209	10,090	1,226,050
Commercial real estate - non owner occupied	2,566,325	287	222	6,067	2,572,901
Multi-family real estate	460,419	146	—	—	460,565
Residential 1-4 family real estate	1,725,659	1,794	4,102	5,578	1,737,133
Home equity loans/lines of credit	327,772	1,278	97	1,925	331,072
Consumer loans	76,095	322	232	138	76,787
Total	<u>\$ 7,966,005</u>	<u>\$ 7,484</u>	<u>\$ 5,127</u>	<u>\$ 34,125</u>	<u>\$ 8,012,741</u>
Unamortized net deferred loan costs/(fees)					797
Total loans					<u>\$ 8,013,538</u>

The following table presents an analysis of the payment status of the Company's loans as of December 31, 2023:

<i>(\$ in thousands)</i>	Accruing Current	Accruing 30-59 Days Past Due	Accruing 60-89 Days Past Due	Nonaccrual Loans	Total Loans Receivable
Commercial and industrial	\$ 892,003	\$ 3,726	\$ 257	\$ 9,876	\$ 905,862
Construction, development & other land loans	992,084	241	256	399	992,980
Commercial real estate - owner occupied	1,250,670	906	404	7,042	1,259,022
Commercial real estate - non owner occupied	2,520,496	361	—	7,203	2,528,060
Multi-family real estate	421,376	—	—	—	421,376
Residential 1-4 family real estate	1,612,357	18,868	3,401	4,843	1,639,469
Home equity loans/lines of credit	331,413	603	349	2,703	335,068
Consumer loans	67,900	270	131	142	68,443
<b>Total</b>	<b>\$ 8,088,299</b>	<b>\$ 24,975</b>	<b>\$ 4,798</b>	<b>\$ 32,208</b>	<b>8,150,280</b>
Unamortized net deferred loan costs/(fees)					(178)
<b>Total loans</b>					<b>\$ 8,150,102</b>

Collateral dependent loans are loans for which the repayment is expected to be provided substantially through the operation or sale of the collateral and the borrower is experiencing financial difficulty. The Company reviews individually evaluated loans on nonaccrual with a net book balance of \$500,000 or greater for designation as collateral dependent loans, as well as certain other loans that may still be accruing interest and/or are less than \$500,000 in size that management of the Company designates as having higher risk. These loans do not share common risk characteristics and are not included within the collectively evaluated loans for determining the Allowance for Credit Losses ("ACL").

The following table presents an analysis of collateral dependent loans of the Company as of September 30, 2024:

<i>(\$ in thousands)</i>	Residential Property	Business Assets	Commercial Property	Total Collateral- Dependent Loans
Commercial real estate - owner occupied	\$ —	\$ —	\$ 879	\$ 879
Commercial real estate - non owner occupied	—	—	5,050	5,050
<b>Total</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 5,929</b>	<b>\$ 5,929</b>

The following table presents an analysis of collateral dependent loans of the Company as of December 31, 2023:

<i>(\$ in thousands)</i>	Residential Property	Business Assets	Commercial Property	Total Collateral- Dependent Loans
Commercial and industrial	\$ —	\$ 2,385	\$ —	\$ 2,385
Commercial real estate - owner occupied	—	—	1,142	1,142
Commercial real estate - non owner occupied	—	—	6,121	6,121
Home equity loans/lines of credit	534	—	—	534
<b>Total</b>	<b>\$ 534</b>	<b>\$ 2,385</b>	<b>\$ 7,263</b>	<b>\$ 10,182</b>

There have been no material changes from the treatment of collateral dependent loans under CECL as discussed in Note 4 of the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

The following tables presents the activity in the ACL on loans for each of the periods indicated to include Purchase Credit Deterioration ("PCD") activity in applicable periods. Fluctuations in the ACL each period are based on loan mix and growth, changes in the levels of nonperforming loans, economic forecasts impacting loss drivers, other assumptions and inputs to the current expected credit loss ("CECL") model, and as occurred in 2023, adjustments for acquired loan portfolios. The change to the level of ACL during the nine months ended September 30, 2024 was determined based primarily on updated economic forecasts, which are a key assumption in the CECL model and which indicated improvement in certain economic forecasts along with reductions in loan balances during the period, partially offset by a continued reduction of the commercial real estate pricing index. Other than the impact from Hurricane Helene, there was little change to the ACL for the quarter or year to date.

(\$ in thousands)

	Beginning balance	Charge-offs	Recoveries	Provisions / (Reversals)	Ending balance
<b>As of and for the three months ended September 30, 2024</b>					
Commercial and industrial	\$ 19,837	\$ (1,913)	\$ 246	\$ (27)	\$ 18,143
Construction, development & other land loans	9,996	—	35	1,394	11,425
Commercial real estate - owner occupied	17,859	(21)	4	657	18,499
Commercial real estate - non owner occupied	25,876	—	3	2,754	28,633
Multi-family real estate	5,129	—	—	161	5,290
Residential 1-4 family real estate	24,855	—	28	9,183	34,066
Home equity loans/lines of credit	3,177	—	232	165	3,574
Consumer loans	3,329	(754)	17	496	3,088
<b>Total</b>	<b>\$ 110,058</b>	<b>\$ (2,688)</b>	<b>\$ 565</b>	<b>\$ 14,783</b>	<b>\$ 122,718</b>

**As of and for the nine months ended September 30, 2024**

Commercial and industrial	\$ 21,227	\$ (5,976)	\$ 1,346	\$ 1,546	\$ 18,143
Construction, development & other land loans	13,940	(79)	182	(2,618)	11,425
Commercial real estate - owner occupied	18,218	(109)	12	378	18,499
Commercial real estate - non owner occupied	24,916	(158)	46	3,829	28,633
Multi-family real estate	3,825	—	—	1,465	5,290
Residential 1-4 family real estate	21,396	(6)	255	12,421	34,066
Home equity loans/lines of credit	3,339	(2)	254	(17)	3,574
Consumer loans	2,992	(1,130)	197	1,029	3,088
<b>Total</b>	<b>\$ 109,853</b>	<b>\$ (7,460)</b>	<b>\$ 2,292</b>	<b>\$ 18,033</b>	<b>\$ 122,718</b>

(\$ in thousands)

	Beginning balance	Initial ACL for acquired PCD loans	Charge-offs	Recoveries	Provisions / (Reversals)	Ending balance
<b>As of and for the three months ended September 30, 2023</b>						
Commercial and industrial	\$ 23,442	\$ —	\$ (2,650)	\$ 450	\$ 1,202	\$ 22,444
Construction, development & other land loans	18,477	—	(120)	54	(4,761)	13,650
Commercial real estate - owner occupied	16,381	—	(24)	34	1,873	18,264
Commercial real estate - non owner occupied	26,274	—	—	302	(1,240)	25,336
Multi-family real estate	3,946	—	—	3	(481)	3,468
Residential 1-4 family real estate	14,305	—	—	50	4,374	18,729
Home equity loans/lines of credit	3,717	—	—	11	(431)	3,297
Consumer loans	2,688	—	(409)	67	664	3,010
<b>Total</b>	<b>\$ 109,230</b>	<b>\$ —</b>	<b>\$ (3,203)</b>	<b>\$ 971</b>	<b>\$ 1,200</b>	<b>\$ 108,198</b>

**As of and for the nine months ended September 30, 2023**

Commercial and industrial	\$ 17,718	\$ 5,197	\$ (6,361)	\$ 1,216	\$ 4,674	\$ 22,444
Construction, development & other land loans	15,128	49	(120)	277	(1,684)	13,650
Commercial real estate - owner occupied	14,972	191	(24)	104	3,021	18,264
Commercial real estate - non owner occupied	22,780	51	(235)	734	2,006	25,336
Multi-family real estate	2,957	—	—	10	501	3,468
Residential 1-4 family real estate	11,354	113	—	275	6,987	18,729
Home equity loans/lines of credit	3,158	8	(2)	85	48	3,297
Consumer loans	2,900	1	(833)	144	798	3,010
<b>Total</b>	<b>\$ 90,967</b>	<b>\$ 5,610</b>	<b>\$ (7,575)</b>	<b>\$ 2,845</b>	<b>\$ 16,351</b>	<b>\$ 108,198</b>

Credit Quality Indicators

There have been no material changes from the treatment of credit quality tracking and risk grade descriptions as discussed in Note 4 of the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

In the tables that follow, substantially all of the "Classified" loans have grades of 7 or Fail, with those categories having similar levels of risk. The tables below present the Company's recorded investment in loans by credit quality indicators by year of origination or renewal as of the periods indicated. Acquired loans are presented in the year originated, not in the year of acquisition.

(\$ in thousands)	Term Loans by Year of Origination							Revolving	Total
	2024	2023	2022	2021	2020	Prior			
<b>As of September 30, 2024</b>									
<b>Commercial and industrial</b>									
Pass	\$ 91,552	\$ 88,620	\$ 128,666	\$ 88,256	\$ 61,355	\$ 73,296	\$ 299,188	\$ 830,933	
Special Mention	944	361	174	207	347	794	1,890	4,717	
Classified	160	1,817	3,440	486	1,009	4,181	541	11,634	
Total commercial and industrial	92,656	90,798	132,280	88,949	62,711	78,271	301,619	847,284	
Gross charge-offs, YTD	126	460	800	195	134	752	3,509	5,976	
<b>Construction, development &amp; other land loans</b>									
Pass	321,727	192,331	114,704	32,788	14,857	9,801	70,195	756,403	
Special Mention	2,497	612	164	9	—	265	13	3,560	
Classified	910	—	—	—	67	9	—	986	
Total construction, development & other land loans	325,134	192,943	114,868	32,797	14,924	10,075	70,208	760,949	
Gross charge-offs, YTD	—	79	—	—	—	—	—	79	
<b>Commercial real estate - owner occupied</b>									
Pass	120,529	229,996	272,334	261,248	158,253	127,257	16,711	1,186,328	
Special Mention	13,218	1,940	3,515	187	147	7,654	—	26,661	
Classified	957	179	1,977	1,268	1,572	7,108	—	13,061	
Total commercial real estate - owner occupied	134,704	232,115	277,826	262,703	159,972	142,019	16,711	1,226,050	
Gross charge-offs, YTD	—	25	—	19	—	65	—	109	
<b>Commercial real estate - non owner occupied</b>									
Pass	345,170	435,235	683,731	638,235	263,275	149,114	29,739	2,544,499	
Special Mention	14,968	268	189	13	337	5,890	—	21,665	
Classified	234	401	570	11	4,233	1,288	—	6,737	
Total commercial real estate - non owner occupied	360,372	435,904	684,490	638,259	267,845	156,292	29,739	2,572,901	
Gross charge-offs, YTD	—	—	—	—	—	158	—	158	
<b>Multi-family real estate</b>									
Pass	55,518	41,990	115,324	161,142	41,642	14,628	29,379	459,623	
Special Mention	—	146	—	—	—	796	—	942	
Classified	—	—	—	—	—	—	—	—	
Total multi-family real estate	55,518	42,136	115,324	161,142	41,642	15,424	29,379	460,565	
Gross charge-offs, YTD	—	—	—	—	—	—	—	—	
<b>Residential 1-4 family real estate</b>									
Pass	181,377	333,878	416,275	301,453	176,169	311,209	3,298	1,723,659	
Special Mention	215	—	11	139	62	910	—	1,337	
Classified	1,892	245	2,257	549	1,198	5,996	—	12,137	
Total residential 1-4 family real estate	183,484	334,123	418,543	302,141	177,429	318,115	3,298	1,737,133	
Gross charge-offs, YTD	—	—	—	—	—	6	—	6	
<b>Home equity loans/lines of credit</b>									
Pass	2,128	2,679	661	377	175	943	317,182	324,145	
Special Mention	121	152	—	—	—	—	16	289	
Classified	175	54	—	137	89	8	6,175	6,638	
Total home equity loans/lines of credit	2,424	2,885	661	514	264	951	323,373	331,072	
Gross charge-offs, YTD	—	—	—	—	—	—	2	2	
<b>Consumer loans</b>									
Pass	13,328	11,137	8,076	2,757	1,252	373	39,517	76,440	
Special Mention	—	—	—	—	—	—	23	23	
Classified	6	72	46	21	—	28	151	324	
Total consumer loans	13,334	11,209	8,122	2,778	1,252	401	39,691	76,787	
Gross charge-offs, YTD	6	53	24	33	—	—	1,014	1,130	
Total loans	\$ 1,167,626	\$ 1,342,113	\$ 1,752,114	\$ 1,489,283	\$ 726,039	\$ 721,548	\$ 814,018	8,012,741	
Unamortized net deferred loan costs/(fees)								797	
Total loans, net of deferred loan costs/(fees)								\$ 8,013,538	
Total gross charge-offs, year to date	\$ 132	\$ 617	\$ 824	\$ 247	\$ 134	\$ 981	\$ 4,525	\$ 7,460	

(\$ in thousands)	Term Loans by Year of Origination						Revolving	Total
	2023	2022	2021	2020	2019	Prior		
<b>As of December 31, 2023</b>								
<b>Commercial and industrial</b>								
Pass	\$ 136,735	\$ 161,131	\$ 111,069	\$ 75,312	\$ 38,495	\$ 60,626	\$ 302,684	\$ 886,052
Special Mention	2,832	2,547	167	185	448	672	1,135	7,986
Classified	1,626	1,152	720	1,389	1,647	4,487	803	11,824
Total commercial and industrial	141,193	164,830	111,956	76,886	40,590	65,785	304,622	905,862
Gross charge-offs, YTD	171	1,036	713	537	821	1,547	3,533	8,358
<b>Construction, development &amp; other land loans</b>								
Pass	563,998	231,450	90,374	16,662	11,598	5,816	70,852	990,750
Special Mention	489	273	59	—	2	4	19	846
Classified	657	708	—	—	8	11	—	1,384
Total construction, development & other land loans	565,144	232,431	90,433	16,662	11,608	5,831	70,871	992,980
Gross charge-offs, YTD	—	—	—	—	—	120	—	120
<b>Commercial real estate - owner occupied</b>								
Pass	210,449	323,852	299,135	196,343	92,452	86,784	23,198	1,232,213
Special Mention	338	2,533	271	817	5,755	2,253	—	11,967
Classified	4,456	1,505	1,721	895	2,288	3,904	73	14,842
Total commercial real estate - owner occupied	215,243	327,890	301,127	198,055	100,495	92,941	23,271	1,259,022
Gross charge-offs, YTD	—	—	49	—	—	92	3	144
<b>Commercial real estate - non owner occupied</b>								
Pass	509,596	748,854	722,472	287,235	119,515	84,690	29,001	2,501,363
Special Mention	11,353	199	36	393	1,183	5,942	342	19,448
Classified	871	32	14	4,214	634	1,484	—	7,249
Total commercial real estate - non owner occupied	521,820	749,085	722,522	291,842	121,332	92,116	29,343	2,528,060
Gross charge-offs, YTD	—	—	235	—	—	—	—	235
<b>Multi-family real estate</b>								
Pass	57,378	137,533	139,879	43,881	12,231	10,323	20,151	421,376
Special Mention	—	—	—	—	—	—	—	—
Classified	—	—	—	—	—	—	—	—
Total multi-family real estate	57,378	137,533	139,879	43,881	12,231	10,323	20,151	421,376
Gross charge-offs, YTD	—	—	—	—	—	—	—	—
<b>Residential 1-4 family real estate</b>								
Pass	363,410	400,483	317,515	186,459	94,567	260,102	3,247	1,625,783
Special Mention	681	41	202	64	587	1,987	—	3,562
Classified	1,848	50	474	741	472	6,539	—	10,124
Total residential 1-4 family real estate	365,939	400,574	318,191	187,264	95,626	268,628	3,247	1,639,469
Gross charge-offs, YTD	—	—	—	—	—	4	—	4
<b>Home equity loans/lines of credit</b>								
Pass	2,830	1,136	1,141	223	499	1,233	319,199	326,261
Special Mention	163	—	122	—	—	—	18	303
Classified	255	—	146	91	112	10	7,890	8,504
Total home equity loans/lines of credit	3,248	1,136	1,409	314	611	1,243	327,107	335,068
Gross charge-offs, YTD	—	—	—	—	—	—	309	309
<b>Consumer loans</b>								
Pass	16,497	12,906	4,999	2,173	432	429	30,757	68,193
Special Mention	—	—	—	—	—	—	—	—
Classified	130	7	45	—	3	34	31	250
Total consumer loans	16,627	12,913	5,044	2,173	435	463	30,788	68,443
Gross charge-offs, YTD	34	79	73	23	—	1	795	1,005
Total loans	\$ 1,886,592	\$ 2,026,392	\$ 1,690,561	\$ 817,077	\$ 382,928	\$ 537,330	\$ 809,400	8,150,280
Unamortized net deferred loan costs/(fees)								(178)
Total loans, net of deferred loan costs/(fees)								\$ 8,150,102
Total gross charge-offs, year to date	\$ 205	\$ 1,115	\$ 1,070	\$ 560	\$ 821	\$ 1,764	\$ 4,640	\$ 10,175

Loan Modifications to Borrowers Experiencing Financial Difficulty

Occasionally, the Company modifies loans to borrowers in financial distress as a part of our loss mitigation activities. Various types of modification may be offered including principal forgiveness, term extension, payment delays, or interest rate reductions. In some cases, the Company will modify a certain loan by providing multiple types of concessions. Typically, one type of concession, such as a term extension, is granted initially. If the borrower continues to experience financial difficulty, another concession may be granted. For loans included in the "combination" columns below, multiple types of modifications have been made on the same loan within the current reporting period.

The following tables present the amortized cost basis at September 30, 2024 and September 30, 2023 of the loans modified during the three and nine months then ended for borrowers experiencing financial difficulty, by loan category and type of concession granted.

<i>(\$ in thousands)</i>	<u>Payment Delay</u>	<u>Term Extension</u>	<u>Combination - Term Extension and Payment Delay</u>	<u>Combination - Interest Rate Reduction and Term Extension</u>	<u>Total</u>	<u>Percent of Total Class of Loans</u>
<b>As of and for the three months ended September 30, 2024</b>						
Construction, development & other land loans	\$ —	\$ 143	\$ —	\$ —	\$ 143	0.02 %
Home equity loans/lines of credit	—	96	—	—	96	0.03 %
<b>Total</b>	<b>\$ —</b>	<b>\$ 239</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 239</b>	<b>— %</b>
<b>As of and for the nine months ended September 30, 2024</b>						
Commercial and industrial	\$ 114	\$ 1	\$ 878	\$ 92	\$ 1,085	0.13 %
Construction, development & other land loans	—	208	—	—	208	0.03 %
Commercial real estate - non owner occupied	—	107	—	—	107	— %
Residential 1-4 family real estate	—	199	—	—	199	0.01 %
Home equity loans/lines of credit	—	417	—	173	590	0.18 %
<b>Total</b>	<b>\$ 114</b>	<b>\$ 932</b>	<b>\$ 878</b>	<b>\$ 265</b>	<b>\$ 2,189</b>	<b>0.03 %</b>

(\$ in thousands)

	Payment Delay	Term Extension	Combination - Interest Rate Reduction and Term Extension	Total	Percent of Total Class of Loans
<b>As of and for the three months ended September 30, 2023</b>					
Commercial and industrial	\$ 1,142	\$ 117	\$ —	\$ 1,259	0.14 %
Construction, development & other land loans	—	594	—	594	0.06 %
Commercial real estate - owner occupied	—	4,023	—	4,023	0.32 %
Commercial real estate - non owner occupied	—	131	—	131	0.01 %
Residential 1-4 family real estate	—	245	—	245	0.02 %
Home equity loans/lines of credit	24	401	99	524	0.16 %
Consumer loans	—	9	—	9	0.01 %
<b>Total</b>	<b>\$ 1,166</b>	<b>\$ 5,520</b>	<b>\$ 99</b>	<b>\$ 6,785</b>	<b>0.08 %</b>

<b>As of and for the nine months ended September 30, 2023</b>					
Commercial and industrial	\$ 2,589	\$ 216	\$ —	\$ 2,805	0.31 %
Construction, development & other land loans	—	594	10	604	0.06 %
Commercial real estate - owner occupied	185	4,302	—	4,487	0.36 %
Commercial real estate - non owner occupied	—	219	—	219	0.01 %
Residential 1-4 family real estate	—	750	—	750	0.05 %
Home equity loans/lines of credit	24	1,669	99	1,792	0.54 %
Consumer loans	—	66	—	66	0.10 %
<b>Total</b>	<b>\$ 2,798</b>	<b>\$ 7,816</b>	<b>\$ 109</b>	<b>\$ 10,723</b>	<b>0.13 %</b>

For the three and nine months ended September 30, 2024 and September 30, 2023, there were no modifications for borrowers experiencing financial difficulty with principal forgiveness concessions.

The following table describes the financial effect for the three and nine months ended September 30, 2024 of the modifications made for borrowers experiencing financial difficulty:

	Financial Effect of Modification to Borrowers Experiencing Financial Difficulty		
	Weighted Average Interest Rate Reduction	Weighted Average Payment Delay (in months)	Weighted Average Term Extension (in months)
<b>For the three months ended September 30, 2024</b>			
Construction, development & other land loans	—%	0	8
Home equity loans/lines of credit	—%	0	40
<b>For the nine months ended September 30, 2024</b>			
Commercial and industrial	0.75%	36	13
Construction, development & other land loans	—%	0	6
Commercial real estate - non owner occupied	—%	0	13
Residential 1-4 family real estate	—%	0	103
Home equity loans/lines of credit	2.13%	0	65



The following table describes the financial effect for the three and nine months ended September 30, 2023 of the modifications made for borrowers experiencing financial difficulty:

	Financial Effect of Modification to Borrowers Experiencing Financial Difficulty		
	Weighted Average Interest Rate Reduction	Weighted Average Payment Delay (in months)	Weighted Average Term Extension (in months)
<b>For the three months ended September 30, 2023</b>			
Commercial and industrial	—%	6	26
Construction, development & other land loans	—%	0	8
Commercial real estate - owner occupied	—%	0	32
Commercial real estate - non owner occupied	—%	0	11
Residential 1-4 family real estate	—%	0	23
Home equity loans/lines of credit	2.61%	24	84
Consumer loans	—%	0	24
<b>For the nine months ended September 30, 2023</b>			
Commercial and industrial	—%	4	20
Construction, development & other land loans	1.53%	0	9
Commercial real estate - owner occupied	—%	12	34
Commercial real estate - non owner occupied	—%	0	13
Residential 1-4 family real estate	—%	0	24
Home equity loans/lines of credit	2.61%	24	55
Consumer loans	—%	0	9

The Company closely monitors the performance of the loans that are modified for borrowers experiencing financial difficulty to understand the effectiveness of its modification efforts. The following table depicts the performance of loans that were modified in the last twelve months as of September 30, 2024:

(\$ in thousands)	Payment Status (Amortized Cost Basis)			
	Current	30-59 Days Past Due	60-89 Days Past Due	90+ Days Past Due
Commercial and industrial	\$ 1,086	\$ —	\$ —	\$ —
Construction, development & other land loans	250	—	—	—
Commercial real estate - non owner occupied	107	—	—	—
Residential 1-4 family real estate	134	—	65	—
Home equity loans/lines of credit	1,278	—	—	—
	<u>\$ 2,855</u>	<u>\$ —</u>	<u>\$ 65</u>	<u>\$ —</u>

The following table depicts the performance of loans that were modified in the last twelve months as of December 31, 2023:

(\$ in thousands)	Payment Status (Amortized Cost Basis)			
	Current	30-59 Days Past Due	60-89 Days Past Due	90+ Days Past Due
Commercial and industrial	\$ 2,841	\$ —	\$ —	\$ —
Construction, development & other land loans	362	—	—	—
Commercial real estate - owner occupied	4,455	—	—	—
Commercial real estate - non owner occupied	206	—	—	—
Residential 1-4 family real estate	656	79	—	—
Home equity loans/lines of credit	3,114	—	—	—
Consumer loans	6	—	—	—
	<u>\$ 11,640</u>	<u>\$ 79</u>	<u>\$ —</u>	<u>\$ —</u>

None of the modifications made for borrowers experiencing financial difficulty during the three and nine months ended September 30, 2024 and September 30, 2023 are considered to have had a payment default.

Upon the Company's determination that a modified loan (or portion of a loan) has subsequently been deemed uncollectible, the loan (or a portion of the loan) is written off. Therefore, the amortized cost basis of the loan is reduced by the uncollectible amount and the ACL is adjusted by the same amount.

#### Concentration of Credit Risk

Most of the Company's business activity is with customers located within the markets where it has banking operations. Therefore, the Company's exposure to credit risk is significantly affected by changes in the economy within its markets. Approximately 88% of the Company's loan portfolio is secured by real estate and is therefore susceptible to changes in real estate valuations. There have been no material changes to the primary loan markets (as identified by counties) from year end.

#### Impact of Hurricane Helene

Within the portions of Western North and South Carolina that were significantly impacted by Hurricane Helene, the Company identified borrowers with approximately \$755 million of loans outstanding. The following is a summary of the categories of those loans outstanding as of September 30, 2024:

<i>(\$ in thousands)</i>	Balance
Commercial and industrial	\$ 10,481
Construction, development & other land loans	29,429
Commercial real estate - owner occupied	98,958
Commercial real estate - non owner occupied	284,825
Multi-family real estate	25,677
Residential 1-4 family real estate	266,554
Home equity loans/lines of credit	39,470
Consumer loans	—
Total	<u>\$ 755,394</u>

Given that the storm impacted the area just prior to September 30, 2024 and recovery continues in many communities, the Company performed analyses to identify possible impacts from the storm and has reserved accordingly based upon the information available at this time. The Company applied increased reserve rates based upon severe economic factors to the approximately \$755 million of loans in the most impacted path of Hurricane Helene. Additionally, the Company performed an initial evaluation of the largest commercial loans in that area and applied incremental reserves to those loans that were suspected of having higher potential property damage or economic impact from the storm. Due to the potential exposure from Hurricane Helene, the ACL on these impacted loans increased by \$13.0 million, expanding the ACL as a percent of loans in the impacted geography from 1.29% to 3.01% as of September 30, 2024 and adding 16 basis points to the overall ACL as a percent of total loans, which was 1.53% as of September 30, 2024.

#### Allowance for Unfunded Loan Commitments

In addition to the ACL on loans, the Company maintains an allowance for lending-related commitments such as unfunded loan commitments and letters of credit. The Company estimates expected credit losses over the contractual period in which the Company is exposed to credit risk via a contractual obligation to extend credit, unless that obligation is unconditionally cancellable by the Company. The allowance for lending-related commitments on off-balance sheet credit exposures is adjusted as a provision for unfunded commitments expense. The estimate includes consideration of the likelihood that funding will occur, which is based on a historical funding study derived from internal information, and an estimate of expected credit losses on commitments expected to be funded over its estimated life, which are the same loss rates that are used in computing the ACL on loans. The allowance for unfunded loan commitments of \$9.3 million and \$11.4 million at September 30, 2024 and

December 31, 2023, respectively, were separately classified on the consolidated balance sheets within "Other liabilities."

The following table presents the balance and activity in the allowance for unfunded loan commitments for the three and nine months ended September 30, 2024 and 2023:

(\$ in thousands)	Three months ended September 30,		Nine months ended September 30,	
	2024	2023	2024	2023
Beginning balance	\$ 9,860	\$ 13,019	\$ 11,369	\$ 13,306
Initial provision for credit losses on unfunded commitments acquired from GrandSouth	—	—	—	1,921
Charge-offs	—	—	—	—
Recoveries	—	—	—	—
Reversal of provision for unfunded commitments	(583)	(1,200)	(2,092)	(3,408)
Ending balance	\$ 9,277	\$ 11,819	\$ 9,277	\$ 11,819

#### Allowance for Credit Losses - Securities Held to Maturity

The ACL for securities held to maturity was insignificant at September 30, 2024 and December 31, 2023.

#### **Note 5. Goodwill, Other Intangible Assets and Servicing Assets**

The following is a summary of the gross carrying amount and accumulated amortization of amortizable intangible assets and the carrying amount of unamortized intangible assets as of the periods presented.

(\$ in thousands)	September 30, 2024			December 31, 2023		
	Gross Carrying Amount	Accumulated Amortization	Net Amount	Gross Carrying Amount	Accumulated Amortization	Net Amount
<b>Amortizable intangible assets:</b>						
Customer lists	\$ 1,600	\$ 1,307	\$ 293	\$ 2,700	\$ 2,167	\$ 533
Core deposit intangibles	57,890	33,717	24,173	57,890	28,933	28,957
Other intangibles	100	100	—	100	83	17
<b>Total amortizable intangible assets</b>	<b>\$ 59,590</b>	<b>\$ 35,124</b>	<b>\$ 24,466</b>	<b>\$ 60,690</b>	<b>\$ 31,183</b>	<b>\$ 29,507</b>
<b>Unamortizable intangible assets:</b>						
Goodwill	\$ 478,750			\$ 478,750		

Customer lists are generally amortized over five years and core deposit intangibles are generally amortized over 10 years, both at an accelerated rate.

Amortization expense of all amortizable intangible assets totaled \$1.6 million and \$2.0 million for the three months ended September 30, 2024 and 2023, respectively, and \$5.0 million and \$6.1 million for the nine months ended September 30, 2024 and 2023, respectively.

Goodwill is evaluated for impairment on at least an annual basis, with the annual evaluation occurring as of October 31 of each year. Goodwill is also evaluated for impairment any time there is a triggering event indicating that impairment may have occurred. No triggering events were identified during 2024 to date and, therefore, the Company did not perform interim impairment evaluations. The Company's most recent evaluation of goodwill, which occurred in the fourth quarter of 2023, indicated that there was no goodwill impairment. There was no change to carrying amounts of goodwill during 2024.

The following table presents the estimated amortization expense schedule related to acquisition-related amortizable intangible assets. These amounts will be recorded as "Intangibles amortization expense" within the noninterest expense section of the consolidated statements of income. These estimates are subject to change in future periods

to the extent management determines it is necessary to make adjustments to the carrying value or estimated useful lives of amortizable intangible assets.

<i>(\$ in thousands)</i>	Estimated Amortization Expense
October 1, 2024 to December 31, 2024	\$ 1,562
2025	5,672
2026	4,704
2027	3,951
2028	3,197
Thereafter	5,380
Total	<u>\$ 24,466</u>

The Company recorded SBA guaranteed servicing fee income of \$0.8 million for the three months ended September 30, 2024 and 2023, and \$2.3 million and \$2.7 million for the nine months ended September 30, 2024 and 2023, respectively. There was no impairment of SBA servicing assets at September 30, 2024 and December 31, 2023 and no significant methodology changes have been made since year end.

The following table presents the changes in the SBA servicing assets (included in "Other assets" in the Company's consolidated balance sheet) for the three and nine months ended September 30, 2024 and 2023:

<i>(\$ in thousands)</i>	Three months ended September 30,		Nine months ended September 30,	
	2024	2023	2024	2023
Beginning balance, net	\$ 3,003	\$ 3,781	\$ 3,350	\$ 4,004
Add: New servicing assets	315	191	858	464
Less: Amortization expense and impairment charges	358	457	1,248	953
Ending balance, net	<u>\$ 2,960</u>	<u>\$ 3,515</u>	<u>\$ 2,960</u>	<u>\$ 3,515</u>

**Note 6. Borrowings**

The following tables present information regarding the Company's outstanding borrowings at September 30, 2024 (\$ in thousands):

Description	Due date	Call Feature	Balance at September 30, 2024	Interest Rate
FHLB Principal Reducing Credit	6/26/2028 to 12/20/2028	None	\$ 814	0.00% to 1.00% fixed
Trust Preferred Securities	1/23/2034	Quarterly by Company beginning 1/23/2009	10,310	8.17% at 9/30/24 adjustable rate 3 month CME Term SOFR + 2.91%
Trust Preferred Securities	1/23/2034	Quarterly by Company beginning 1/23/2009	10,310	8.27% at 9/30/24 adjustable rate 3 month CME Term SOFR + 3.01%
Trust Preferred Securities	9/20/2034	Quarterly by Company beginning 9/20/2009	12,372	7.23% at 9/30/24 adjustable rate 3 month CME Term SOFR + 2.41%
Trust Preferred Securities	1/7/2035	Quarterly by Company beginning 1/7/2010	10,310	7.56% at 9/30/24 adjustable rate 3 month CME Term SOFR + 2.00%
Trust Preferred Securities	6/15/2036	Quarterly by Company beginning 6/15/2011	25,774	6.60% at 9/30/24 adjustable rate 3 month CME Term SOFR + 1.65%
Trust Preferred Securities	6/23/2036	Quarterly by the Company beginning 6/23/2011	8,248	6.86% at 9/30/24 adjustable rate 3 month CME Term SOFR + 2.11%
Subordinated Debentures	11/15/2030	Continuous by Company beginning 11/15/2025	18,000	4.38% fixed
Total borrowings / weighted average rate as of September 30, 2024			96,138	6.69%
Unamortized discount on acquired borrowings			(4,444)	
Total borrowings			<u>\$ 91,694</u>	

The following tables present information regarding the Company's outstanding borrowings at December 31, 2023 (\$ in thousands):

Description	Due date	Call Feature	Balance at December 31, 2023	Interest Rate
FHLB Principal Reducing Credit	6/26/2028 to 12/20/2028	None	\$ 851	0.00% to 1.00% fixed
FHLB Fixed Rate Credit	1/16/2024	None	80,000	5.59% fixed
FHLB Fixed Rate Credit	2/27/2024	None	100,000	5.61% fixed
FHLB Fixed Rate Credit	3/20/2024	None	100,000	5.61% fixed
FRB Bank Term Funding Program	12/20/2024	None	224,000	4.85% fixed
FRB Bank Term Funding Program	12/27/2024	None	25,000	4.83% fixed
Trust Preferred Securities	1/23/2034	Quarterly by Company beginning 1/23/2009	10,310	8.30% at 12/31/23 adjustable rate 3 month CME Term SOFR + 2.91%
Trust Preferred Securities	1/23/2034	Quarterly by Company beginning 1/23/2009	10,310	8.40% at 12/31/23 adjustable rate 3 month CME Term SOFR + 3.01%
Trust Preferred Securities	9/20/2034	Quarterly by Company beginning 9/20/2009	12,372	7.78% at 12/31/23 adjustable rate 3 month CME Term SOFR + 2.41%
Trust Preferred Securities	1/7/2035	Quarterly by Company beginning 1/7/2010	10,310	7.66% at 12/31/23 adjustable rate 3 month CME Term SOFR + 2.00%
Trust Preferred Securities	6/15/2036	Quarterly by Company beginning 6/15/2011	25,774	7.04% at 12/31/23 adjustable rate 3 month CME Term SOFR + 1.65%
Trust Preferred Securities	6/23/2036	Quarterly by Company beginning 6/23/2011	8,248	7.47% at 12/31/23 adjustable rate 3 month CME Term SOFR + 2.11%
Subordinated Debentures	11/30/2028	Continuous by Company beginning 11/30/2023	10,000	9.09% at 12/31/23 adjustable rate 3 month CME Term SOFR + 3.69%
Subordinated Debentures	11/15/2030	Continuous by Company beginning 11/15/2025	18,000	4.38% fixed
Total borrowings / weighted average rate as of December 31, 2023			635,175	5.57%
Unamortized discount on acquired borrowings			(5,017)	
Total borrowings			<u>\$ 630,158</u>	

## Note 7. Leases

The Company enters into leases in the normal course of business. As of September 30, 2024, the Company leased 14 bank branch offices for which the land and buildings are leased and ten branch offices for which the land is leased but the buildings are owned. The Company also leases office space for several operational departments. The lease agreements have maturity dates ranging from November 2024 through May 2076, some of which include options for multiple five- and ten-year extensions. The weighted average remaining life of the lease term for these leases was 21.1 years as of September 30, 2024. Certain of the Company's lease agreements include variable lease payments based on changes in inflation, with the impact of that factor being insignificant to the Company's total lease expense. As permitted by applicable accounting standards, the Company has elected not to recognize leases with original lease terms of twelve months or less (short-term leases) on the Company's consolidated balance sheets. The short-term lease cost for each period presented was insignificant.

Leases are classified as either operating or finance leases at the lease commencement date and all of the Company's leases have been determined to be operating leases. Lease expense for operating leases and short-term leases is recognized on a straight-line basis over the applicable lease term. Right-of-use assets represent the Company's right to use an underlying asset for the lease term and lease liabilities represent the Company's obligation to make lease payments arising from the lease. Right-of-use assets and lease liabilities are recognized at the lease commencement date based on the estimated present value of lease payments over the lease term.

The Company uses its incremental borrowing rate, on a collateralized basis, at lease commencement to calculate the present value of lease payments when the rate implicit in the lease is not known. The weighted average discount rates for leases were 3.32% and 3.19% as of September 30, 2024 and December 31, 2023, respectively.

The right-of-use assets, included in "Other assets" on the Company's consolidated balance sheet, and lease liabilities, included in "Other liabilities" on the Company's consolidated balance sheet, were \$14.1 million and \$14.9 million as of September 30, 2024, respectively, and were \$17.1 million and \$17.8 million as of December 31, 2023, respectively.

Total operating lease expenses, included in "Other operating expenses" in the Company's consolidated statement of income, were \$0.6 million and \$0.8 million for the three months ended September 30, 2024 and 2023, respectively, and \$1.8 million and \$2.3 million for the nine months ended September 30, 2024 and 2023, respectively.

Future undiscounted lease payments for operating leases with initial terms of greater than one year as of September 30, 2024 are as follows:

(\$ in thousands)

October 1, 2024 to December 31, 2024	\$	550
2025		1,800
2026		1,517
2027		1,236
2028		1,145
Thereafter		16,120
Total undiscounted lease payments		22,368
Less effect of discounting		(7,436)
Present value of estimated lease payments (lease liability)	\$	14,932

#### Note 8. Pension Plans

The Company recorded periodic pension cost totaling \$63,000 and \$51,000 for the three months ended September 30, 2024 and 2023, respectively, and \$189,000 and \$152,000 for the nine months ended September 30, 2024 and 2023, respectively.

#### Note 9. Fair Value of Financial Instruments

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal and most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) of identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The following table summarizes the Company's financial instruments that were measured at fair value on a recurring and nonrecurring basis at September 30, 2024:

(\$ in thousands)

Description of Financial Instruments	Fair Value at September 30, 2024	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Recurring</b>				
Securities available for sale:				
Government-sponsored enterprise securities	\$ 62,872	\$ —	\$ 62,872	\$ —
Mortgage-backed securities	1,828,802	—	1,828,802	—
Corporate bonds	15,784	—	15,784	—
Total available for sale securities	<u>\$ 1,907,458</u>	<u>\$ —</u>	<u>\$ 1,907,458</u>	<u>\$ —</u>
Derivative financial assets	\$ 551	\$ —	\$ 551	\$ —
Presold mortgages in process of settlement	\$ 9,888	\$ —	\$ 9,888	\$ —
Derivative financial liabilities	\$ 553	\$ —	\$ 553	\$ —
<b>Nonrecurring</b>				
Individually evaluated loans	\$ 4,746	\$ —	\$ —	\$ 4,746

The following table summarizes the Company's financial instruments that were measured at fair value on a recurring and nonrecurring basis at December 31, 2023:

(\$ in thousands)

Description of Financial Instruments	Fair Value at December 31, 2023	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Recurring</b>				
Securities available for sale:				
US Treasury securities	\$ 172,570	\$ —	\$ 172,570	\$ —
Government-sponsored enterprise securities	60,266	—	60,266	—
Mortgage-backed securities	1,937,784	—	1,937,784	—
Corporate bonds	18,759	—	18,759	—
Total available for sale securities	<u>\$ 2,189,379</u>	<u>\$ —</u>	<u>\$ 2,189,379</u>	<u>\$ —</u>
Derivative financial assets	\$ 295	\$ —	\$ 295	\$ —
Presold mortgages in process of settlement	\$ 2,667	\$ —	\$ 2,667	\$ —
Derivative financial liabilities	\$ 349	\$ —	\$ 349	\$ —
<b>Nonrecurring</b>				
Individually evaluated loans	\$ 1,953	\$ —	\$ —	\$ 1,953

The following is a description of the valuation methodologies used for financial instruments measured at fair value.

**Securities Available for Sale** — When quoted market prices are available in an active market, the securities are classified as Level 1 in the valuation hierarchy. If quoted market prices are not available, but fair values can be estimated by observing quoted prices of securities with similar characteristics, the securities are classified as Level 2 on the valuation hierarchy. Most of the fair values for the Company's Level 2 securities are determined by the Company's third-party bond accounting provider using matrix pricing. Matrix pricing is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities. For the Company, Level 2 securities include U.S Treasury bonds, mortgage-backed securities, commercial mortgage-backed obligations, government-sponsored enterprise securities, and corporate bonds. In cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy.



The Company reviews the pricing methodologies utilized by the bond accounting provider to ensure the fair value determination is consistent with the applicable accounting guidance and that the investments are properly classified in the fair value hierarchy.

*Presold Mortgages in Process of Settlement* - The fair value is based on the committed price that an investor has agreed to pay for the loan which is considered a Level 2 input.

*Derivative financial assets and liabilities* - The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. These are considered a Level 2 input.

*Individually evaluated loans* — Fair values for individually evaluated loans are measured on a non-recurring basis and are based on the underlying collateral values securing the loans, adjusted for estimated selling costs, or the net present value of the cash flows expected to be received for such loans. Collateral may be in the form of real estate or business assets including equipment, inventory and accounts receivable. The vast majority of the collateral is real estate. The value of real estate collateral is generally determined by third-party appraisers using an income or market valuation approach based on an appraisal conducted by an independent, licensed third party appraiser (Level 3). The value of business equipment is based upon an outside appraisal if deemed significant, or the net book value on the applicable borrower's financial statements if not considered significant. Likewise, values for inventory and accounts receivable collateral are based on borrower financial statement balances or aging reports on a discounted basis as appropriate (Level 3). Appraisals used in this analysis are generally obtained at least annually based on when the loans first became impaired, and thus the appraisals are not necessarily as of the period ends presented. Any fair value adjustments are recorded in the period incurred as provision for credit losses on the consolidated statements of income.

There were no significant changes in the reported amount of Level 3 assets and liabilities measured at fair value on either a recurring or a non-recurring basis as of September 30, 2024.

The carrying amounts and estimated fair values of financial instruments not carried at fair value at September 30, 2024 and December 31, 2023 were as follows:

(\$ in thousands)	Level in Fair Value Hierarchy	September 30, 2024		December 31, 2023	
		Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Cash and due from banks, noninterest-bearing	Level 1	\$ 74,034	\$ 74,034	\$ 100,891	\$ 100,891
Due from banks, interest-bearing	Level 1	670,407	670,407	136,964	136,964
Securities held to maturity	Level 2	521,801	448,300	533,678	449,623
Total loans, net of allowance	Level 3	7,890,820	7,232,306	8,040,249	7,379,079
SBA Servicing Asset	Level 3	2,960	3,946	3,351	4,049
Demand deposits, money market and savings	Level 1	9,507,268	9,507,268	9,052,905	9,052,905
Time deposits	Level 2	997,661	994,002	978,694	972,513
Borrowings	Level 2	91,694	80,268	630,158	615,614

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no highly liquid market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on- and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial assets or liabilities include

net premises and equipment, intangible and other assets such as deferred income taxes, prepaid expense accounts, income taxes currently payable, and other various accrued expenses. In addition, the income tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in any of the estimates.

#### Note 10. Stock-Based Compensation

The Company recorded total stock-based compensation expense of \$1.4 million and \$1.2 million for the three months ended September 30, 2024 and 2023, respectively, and \$3.0 million and \$3.4 million for the nine months ended September 30, 2024 and 2023, respectively. These amounts are included in "Total personnel expense" on the accompanying consolidated statements of income.

The Company recognized income tax benefits related to stock-based compensation expense in its income statement of \$304,000 and \$278,000 for the three months ended September 30, 2024 and 2023, respectively, and \$675,000 and \$798,000 for the nine months ended September 30, 2024 and 2023, respectively.

At September 30, 2024, the sole equity-based compensation plan of the Company was the First Bancorp 2024 Equity Plan (the "Equity Plan"), which was approved by shareholders on May 31, 2024. As of September 30, 2024, the Equity Plan had 1,929,731 shares remaining available for grant. During the second quarter, the First Bancorp 2014 Equity Plan expired and was replaced by the Equity Plan.

The Equity Plan is intended to serve as a means to attract, retain, and motivate key employees and directors and to associate the interests of the Equity Plan's participants with those of the Company and its shareholders. The Equity Plan allows for both grants of stock options and other types of equity-based compensation, including stock appreciation rights, restricted and unrestricted stock, restricted performance stock, and performance units. For the last several years, the only equity-based compensation granted by the Company has been shares of restricted stock, as it relates to employees, and unrestricted stock as it relates to non-employee directors.

There have been no material changes to the treatment of stock awards and equity grants as discussed in Note 15 of the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

In addition to employee equity awards, the Company's practice is to grant unrestricted common shares to each non-employee director (currently twelve in total) in June of each year. The grants were valued at approximately \$37,500 in 2024. Compensation expense associated with these director awards is fully recognized by the date of the award since there are no vesting conditions.

The following table presents information regarding the activity for the first nine months of 2024 related to the Company's outstanding restricted stock awards:

	Long-Term Restricted Stock Awards	
	Number of Units	Weighted-Average Grant-Date Fair Value
Nonvested at January 1, 2024	291,291	\$ 38.01
Granted during the period	67,080	38.09
Vested during the period	(50,501)	39.29
Forfeited or expired during the period	—	—
Nonvested at September 30, 2024	307,870	\$ 37.42

Total unrecognized compensation expense as of September 30, 2024 amounted to \$4.4 million with a weighted average remaining term of 1.9 years. For the nonvested awards that were outstanding at September 30, 2024, the Company expects to record \$2.9 million in compensation expense in the next twelve months, \$1.3 million of which is expected to be recorded in the remaining quarter of 2024.

**Note 11. Earnings Per Share**

The following is a reconciliation of the numerators and denominators used in computing Basic and Diluted Earnings Per Common Share ("EPS"):

For the Three Months Ended September 30,						
(\$ in thousands except per share amounts)	2024			2023		
	Income (Numerator)	Shares (Denominator)	Per Share Amount	Income (Numerator)	Shares (Denominator)	Per Share Amount
<b>Basic EPS:</b>						
Net income	\$ 18,680			\$ 29,893		
Less: income allocated to restricted stock	(134)			(247)		
Basic EPS per common share	\$ 18,546	40,971,520	\$ 0.45	\$ 29,646	40,744,042	\$ 0.73
<b>Diluted EPS:</b>						
Net income	\$ 18,680	40,971,520		\$ 29,893	40,744,042	
Effect of dilutive securities	—	395,223		—	455,016	
Diluted EPS per common share	\$ 18,680	41,366,743	\$ 0.45	\$ 29,893	41,199,058	\$ 0.73
For the Nine Months Ended September 30,						
(\$ in thousands except per share amounts)	2024			2023		
	Income (Numerator)	Shares (Denominator)	Per Share Amount	Income (Numerator)	Shares (Denominator)	Per Share Amount
<b>Basic EPS:</b>						
Net income	\$ 72,664			\$ 74,457		
Less: income allocated to restricted stock	(471)			(539)		
Basic EPS per common share	\$ 72,193	40,924,822	\$ 1.76	\$ 73,918	40,691,751	\$ 1.82
<b>Diluted EPS:</b>						
Net income	\$ 72,664	40,924,822		\$ 74,457	40,691,751	
Effect of dilutive securities	—	369,315		—	458,239	
Diluted EPS per common share	\$ 72,664	41,294,137	\$ 1.76	\$ 74,457	41,149,990	\$ 1.81

**Note 12. Accumulated Other Comprehensive Income (Loss)**

The components of accumulated other comprehensive income (loss) ("AOCI") for the Company for the periods shown were as follows:

<i>(\$ in thousands)</i>	September 30, 2024	December 31, 2023
Unrealized loss on securities available for sale	\$ (331,538)	\$ (400,720)
Deferred tax asset	76,751	92,767
Net unrealized loss on securities available for sale	<u>(254,787)</u>	<u>(307,953)</u>
Postretirement plans liability	(25)	(100)
Deferred tax asset	6	23
Net postretirement plans liability	<u>(19)</u>	<u>(77)</u>
Total accumulated other comprehensive loss	<u>\$ (254,806)</u>	<u>\$ (308,030)</u>

The following tables disclose the changes in AOCI for the three and nine months ended September 30, 2024 and 2023 (all amounts are net of tax):

<i>(\$ in thousands)</i>	For the Three Months Ended September 30, 2024		
	Unrealized Loss on Securities Available for Sale	Postretirement Plans Asset (Liability)	Total
Beginning balance	\$ (315,153)	\$ (38)	\$ (315,191)
Other comprehensive income before reclassifications	60,366	—	60,366
Amounts reclassified from accumulated other comprehensive income	—	19	19
Net current period other comprehensive income	<u>60,366</u>	<u>19</u>	<u>60,385</u>
Ending balance	<u>\$ (254,787)</u>	<u>\$ (19)</u>	<u>\$ (254,806)</u>

<i>(\$ in thousands)</i>	For the Three Months Ended September 30, 2023		
	Unrealized Loss on Securities Available for Sale	Postretirement Plans Asset (Liability)	Total
Beginning balance	\$ (338,251)	\$ 109	\$ (338,142)
Other comprehensive loss before reclassifications	(62,644)	—	(62,644)
Amounts reclassified from accumulated other comprehensive income	—	34	34
Net current period other comprehensive (loss) income	<u>(62,644)</u>	<u>34</u>	<u>(62,610)</u>
Ending balance	<u>\$ (400,895)</u>	<u>\$ 143</u>	<u>\$ (400,752)</u>

(\$ in thousands)	For the Nine Months Ended September 30, 2024		
	Unrealized Loss on Securities Available for Sale	Postretirement Plans Asset (Liability)	Total
Beginning balance	\$ (307,953)	\$ (77)	\$ (308,030)
Other comprehensive income before reclassifications	52,274	—	52,274
Amounts reclassified from accumulated other comprehensive income	892	58	950
Net current-period other comprehensive income	53,166	58	53,224
Ending balance	\$ (254,787)	\$ (19)	\$ (254,806)

(\$ in thousands)	For the Nine Months Ended September 30, 2023		
	Unrealized Loss on Securities Available for Sale	Postretirement Plans Asset (Liability)	Total
Beginning balance	\$ (342,017)	\$ 42	\$ (341,975)
Other comprehensive loss before reclassifications	(58,878)	—	(58,878)
Amounts reclassified from accumulated other comprehensive income	—	101	101
Net current-period other comprehensive (loss) income	(58,878)	101	(58,777)
Ending balance	\$ (400,895)	\$ 143	\$ (400,752)

Amounts reclassified from AOCI for unrealized gain (loss) on securities available for sale represent realized securities gains or losses, net of tax effects. Amounts reclassified from AOCI for postretirement plans asset (liability) represent amortization of amounts included in AOCI, net of taxes, and are recorded in the "Other operating expenses" line item of the consolidated statements of income.

**Note 13. Revenue from Contracts with Customers**

All of the Company's revenues that are in the scope of the "Revenue from Contracts with Customers" accounting standard ("ASC 606") are recognized within noninterest income. The following table presents the Company's sources of noninterest income for the three and nine months ended September 30, 2024 and 2023. Items outside the scope of ASC 606 are noted as such.

(\$ in thousands)	For the Three Months Ended		For the Nine Months Ended	
	September 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023
Noninterest Income in-scope of ASC 606:				
Service charges on deposit accounts	\$ 4,320	\$ 4,661	\$ 12,327	\$ 13,012
Other service charges and fees:				
Bankcard interchange income, net	2,372	2,239	7,045	7,190
Other service charges and fees	1,710	1,354	5,208	4,184
Commissions from sales of financial products	1,371	1,207	4,068	3,926
Portion of other income in-scope of ASC 606	—	478	312	1,408
Noninterest income (in-scope of ASC 606)	9,773	9,939	28,960	29,720
Noninterest income (out-of-scope of ASC 606)	3,806	5,238	12,116	13,228
Total noninterest income	\$ 13,579	\$ 15,177	\$ 41,076	\$ 42,948

There have been no material changes from the Company's revenue streams accounted for under ASC 606 as discussed in Note 20 of the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

## **Item 2 - Management's Discussion and Analysis of Consolidated Results of Operations and Financial Condition**

Highlights of the results for the quarter and year-to-date period are presented below (refer also to additional discussion in the "Results of Operations" and "Financial Condition" sections following). Comparisons for the financial periods presented are impacted by the GrandSouth acquisition which was completed on January 1, 2023 with the related core system conversion occurring in March 2023.

### **Overview and Highlights at and for Three Months Ended September 30, 2024**

We earned net income of \$18.7 million, or \$0.45 diluted EPS, during the three months ended September 30, 2024 compared to net income of \$29.9 million, or \$0.73 diluted EPS, for the three months ended September 30, 2023. The decrease in net income in the current year period as compared to the prior year period was driven primarily by a \$14.2 million increase in provision for credit losses, \$13.0 million of which was related to anticipated impact from Hurricane Helene and a higher cost of funds, partially offset by a higher yield on interest earning assets, both of which were driven by the overall interest rate environment for the past year. Adjusting for the impact from Hurricane Helene, our adjusted net income was \$29.0 million, or \$0.70 per diluted share, for the third quarter.

- Net interest income for the third quarter of 2024 was \$83.0 million, a 2.0% decrease from the \$84.7 million recorded in the third quarter of 2023. The decrease in net interest income from the prior year period was driven by higher cost of funds, partially offset by higher yield on earning assets.
- Net interest margin ("NIM") on a tax-equivalent basis decreased in the third quarter of 2024 to 2.90% from 2.97% for the third quarter of 2023 as a result of the higher cost of funds and decreased loan accretion, partially offset by increases in market interest rates driving higher yields on loans and other earning assets.
- We remained well-capitalized by all regulatory standards. Capital grew during the quarter with a total common equity Tier 1 ratio of 14.37%, Tier 1 risk-based capital ratio of 15.19% and total risk-based capital ratio of 16.65% at September 30, 2024, all growing for the quarter and from September 30, 2023.
- The provision for credit losses for the third quarter of 2024 was \$14.2 million, driven by an incremental provision of \$13.0 million related to the potential exposure from Hurricane Helene and \$2.1 million of net charge-off activity, partially offset by generally improving economic forecasts that lead to a reduction in the reserves required for unfunded commitments. See the "Allowance for Credit Losses, Allowance for Unfunded Commitments, and Loan Loss Experience" discussion in the Financial Condition section of Management's Discussion and Analysis.
- Noninterest income for the three months ended September 30, 2024 totaled \$13.6 million which was a decrease of \$1.6 million, or 10.5%, from the comparable period of 2023 and was primarily related to an decrease in Other income, net, related to the timing of the recognition of gain and loss from other investment activity, which does not include available for sale or held to maturity securities.
- Noninterest expense of \$59.9 million for the quarter ended September 30, 2024 decreased \$2.4 million, or 3.8%, from the three months ended September 30, 2023. This decrease is attributable to a \$2.4 million decrease in other operating expenses.
- These third quarter results include the potential impact of Hurricane Helene of \$13.4 million, comprised of \$13.0 million of provision for potential credit loss exposure in our footprint hardest hit by Helene, \$0.3 million of estimated property damages and an additional \$0.1 million of other impacts. After considering the tax effect of these items, our net income was reduced by \$10.3 million.

### **Overview and Highlights at and for Nine Months Ended September 30, 2024**

We earned net income of \$72.7 million, or \$1.76 diluted EPS, during the nine months ended September 30, 2024 compared to net income of \$74.5 million, or \$1.81 diluted EPS, for the nine months ended September 30, 2023. Adjusting for the potential impact from Hurricane Helene, our adjusted net income was \$83.0 million, or \$2.01 per diluted share, for the nine months ended September 30, 2024.

- Net interest income for the nine months ended September 30, 2024 was \$243.4 million, a 7.9% decrease from the \$264.2 million recorded for the comparable period of 2023. The decrease in net interest income was driven by higher cost of funds, partially offset by higher yields on interest earning assets.
- NIM on a tax-equivalent basis decreased to 2.86% for the nine months ended September 30, 2024 from 3.12% for the nine months ended September 30, 2023 related to higher cost of funds driven by increases in market rates and competition for deposits. Higher rates on interest-bearing liabilities and lower purchase accounting loan discount accretion were partially offset by increased loan yields from market rate increases and pricing on new loans.
- For the nine months ended September 30, 2024, the Company recorded \$15.9 million in provision for credit losses as compared to \$14.9 million for the nine months ended September 30, 2023. The higher provision in 2024 was significantly impacted by the \$13.0 million provision related to Hurricane Helene. The 2023 provision was primarily driven by the GrandSouth acquisition as follows: (1) a one-time provision of \$12.2 million for non-credit deteriorated loans; and (2) a one-time initial provision for unfunded commitments of \$1.9 million.
- Noninterest income for the nine months ended September 30, 2024 totaled \$41.1 million, a decrease of \$1.9 million, or 4.4%, from the comparable period of 2023 primarily related to decreased Other income, net of \$1.9 million and increased securities losses of \$1.2 million, partially offset by an increase in SBA loan sale gains of \$1.3 million.
- Noninterest expense decreased \$20.7 million, or 10.4%, to \$177.3 million for the nine months ended September 30, 2024 as compared to the prior year period, primarily driven by a \$13.5 million decrease in merger expenses resulting from the GrandSouth acquisition along with a \$4.7 million decrease in other operating expenses and a \$1.6 million decrease in personnel expense.
- These 2024 year to date results include the potential impact of Hurricane Helene of \$13.4 million. This comprised of \$13.0 million of provision for potential credit loss exposure in our footprint hardest hit by Helene, \$0.3 million of estimated property damages and an additional \$0.1 million of other impacts. After considering the tax effect of these items, our net income was reduced by \$10.3 million.

Total assets at September 30, 2024 amounted to \$12.2 billion, a 0.3% increase from December 31, 2023, and was driven primarily by higher interest-bearing cash balances, partially offset by a short term strategy to intentional reduce investment securities and loan balances. The primary balance sheet changes are presented below.

- Total loans amounted to \$8.0 billion at September 30, 2024, reflecting a contraction of \$136.6 million from December 31, 2023.
- Total deposits were \$10.5 billion at September 30, 2024, an increase of \$473.3 million, or 4.72%, from December 31, 2023.
- Credit quality continued to be strong at September 30, 2024, with NPAs of 0.38% of total assets as of September 30, 2024, up slightly from 0.37% at December 31, 2023.
- On-balance sheet liquidity ratio was 17.7% at September 30, 2024. Available off-balance sheet sources totaled \$2.4 billion at quarter end, resulting in a total liquidity ratio of 35.2%.
- Capital grew during the quarter, keeping us well-capitalized by all regulatory standards. At September 30, 2024, our total common equity Tier 1 ratio was 14.37%, our Tier 1 risk-based capital ratio was 15.19% and our total risk-based capital ratio was 16.65%. All capital ratios grew during the quarter and from September 30, 2023.

### **Critical Accounting Estimates**

The accounting principles we follow and our methods of applying these principles conform with GAAP and with general practices followed by the banking industry. Certain policies inherently have a greater reliance on the use of estimates, assumptions, or judgments and as such, have a greater possibility of producing results that could be materially different than originally reported. We have identified the determination of our ACL and related Allowance for Unfunded Commitments, as well as business combinations, related fair value measurements and goodwill determination to be the accounting areas that require the most subjective or complex judgments, estimates, and assumptions, and where changes in those judgments, estimates, and assumptions (based on new or additional

information, changes in the economic climate and/or market interest rates, etc.) could have a significant effect on our financial statements. See the "Allowance for Credit Losses, Allowance for Unfunded Commitments, and Loan Loss Experience" discussion in the Financial Condition section of Management's Discussion and Analysis.

There have been no material changes to the Company's significant accounting policies as discussed in Note 1 of the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

**Current Accounting Matters**

See Note 1 to the consolidated financial statements for information about recently announced or adopted accounting standards.



**RESULTS OF OPERATIONS****Net Interest Income**

Net interest income is our largest source of revenue and is the difference between the interest earned on interest-earning assets (generally loans and investment securities) and the interest expense incurred in connection with interest-bearing liabilities (generally deposits and borrowed funds). Changes in the net interest income are the result of changes in volume and the net interest spread which affects NIM. Volume refers to the average dollar levels of interest-earning assets and interest-bearing liabilities. Net interest spread refers to the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities. NIM refers to net interest income divided by average interest-earning assets and is influenced by the level and relative mix of interest-earning assets and interest-bearing liabilities. Net interest income is also influenced by external factors such as local economic conditions, competition for loans and deposits, and market interest rates.

Net interest income for the three months ended September 30, 2024 amounted to \$83.0 million, a decrease of \$1.7 million, or 2.0%, from the \$84.7 million recorded in the third quarter of 2023. The decrease was primarily driven by higher cost of funds, partially offset by higher yields on earning assets. While average interest-earning assets for the third quarter of 2024 increased \$83.9 million, or 0.7%, from the comparable period of the prior year, the mix of assets shifted to higher earning assets, with average loans growing \$79.9 million and short term investments growing \$400.0 million, while taxable securities decreased \$391.5 million. The increase in the cost of interest bearing deposits of 64 basis points between the third quarter of 2023 and the third quarter of 2024 more than offset improvements from earning asset mix changes and higher yields. This resulted in the reduction in our tax-equivalent NIM (see discussion below) from 2.97% for the third quarter of 2023 to 2.90% for the third quarter of 2024.

For internal purposes, we evaluate our NIM on a tax-equivalent basis by adding the tax benefit realized from tax-exempt loans and securities to reported interest income then dividing by total average earning assets. We believe that analysis of tax-equivalent NIM is useful and appropriate because it allows a comparison of net interest income in different periods without taking into account the different mix of taxable versus non-taxable loans and investments that may have existed during those periods. The following is a reconciliation of reported net interest income to tax-equivalent net interest income and the resulting NIM as reported and on a tax-equivalent basis.

(\$ in thousands)	For the Three Months Ended September 30,	
	2024	2023
Net interest income, as reported	\$ 83,043	\$ 84,702
Tax-equivalent adjustment	722	740
Net interest income, tax-equivalent	\$ 83,765	\$ 85,442
Net interest margin, as reported	2.88 %	2.95 %
Net interest margin, tax-equivalent	2.90 %	2.97 %

The following table presents an analysis of net interest income for the three months ended September 30, 2024 and 2023:

**Average Balances and Net Interest Income Analysis**

(\$ in thousands)	Three Months Ended September 30,					
	2024			2023		
	Average Volume	Interest Earned or Paid	Average Rate	Average Volume	Interest Earned or Paid	Average Rate
<b>Assets</b>						
Loans (1) (2)	\$ 8,019,730	\$ 111,076	5.51 %	\$ 7,939,783	\$ 106,514	5.32 %
Taxable securities	2,493,924	10,779	1.72 %	2,885,443	12,936	1.78 %
Non-taxable securities	290,939	1,116	1.53 %	295,403	1,118	1.50 %
Short-term investments, primarily interest-bearing cash	684,634	8,438	4.90 %	284,678	3,283	4.58 %
Total interest-earning assets	<u>11,489,227</u>	<u>131,409</u>	4.55 %	<u>11,405,307</u>	<u>123,851</u>	4.31 %
Cash and due from banks	84,060			94,963		
Premises and equipment	146,448			152,415		
Other assets	406,878			353,093		
Total assets	<u>\$ 12,126,613</u>			<u>\$ 12,005,778</u>		
<b>Liabilities</b>						
Interest-bearing checking	\$ 1,393,611	\$ 2,688	0.77 %	\$ 1,448,603	\$ 2,007	0.55 %
Money market deposits	4,173,884	34,878	3.32 %	3,530,532	23,397	2.63 %
Savings deposits	549,132	317	0.23 %	646,782	307	0.19 %
Other time deposits	626,341	4,726	3.00 %	646,798	4,037	2.48 %
Time deposits >\$250,000	390,208	3,811	3.89 %	359,884	2,893	3.19 %
Total interest-bearing deposits	<u>7,133,176</u>	<u>46,420</u>	2.59 %	<u>6,632,599</u>	<u>32,641</u>	1.95 %
Borrowings	97,150	1,946	7.97 %	438,808	6,508	5.88 %
Total interest-bearing liabilities	<u>7,230,326</u>	<u>48,366</u>	2.66 %	<u>7,071,407</u>	<u>39,149</u>	2.20 %
Noninterest-bearing checking	3,376,061			3,547,447		
Other liabilities	75,197			83,675		
Shareholders' equity	<u>1,445,029</u>			<u>1,303,249</u>		
Total liabilities and shareholders' equity	<u>\$ 12,126,613</u>			<u>\$ 12,005,778</u>		
Net yield on interest-earning assets and net interest income		<u>\$ 83,043</u>	2.88 %		<u>\$ 84,702</u>	2.95 %
Net yield on interest-earning assets and net interest income – tax-equivalent (3)		<u>\$ 83,765</u>	2.90 %		<u>\$ 85,442</u>	2.97 %
Interest rate spread			1.89 %			2.11 %
Average prime rate			8.43 %			8.43 %

(1) Average loans include nonaccruing loans, the effect of which is to lower the average rate shown. Interest earned includes recognized net loan fees, including late fees, prepayment fees, and net deferred loan (cost)/fee amortization in the amounts of \$(342,000), and \$52,000 for three months ended September 30, 2024 and 2023, respectively.

(2) Includes accretion of discount on acquired loans of \$2.0 million and \$2.8 million for three months ended September 30, 2024 and 2023, respectively.

(3) Includes tax-equivalent adjustments of \$722,000 and \$740,000 for three months ended September 30, 2024 and 2023, respectively, to reflect the tax benefit that we receive related to tax-exempt securities and tax-exempt loans, which carry interest rates lower than similar taxable investments/loans due to their tax-exempt status. This amount has been computed assuming a 23% tax rate and is reduced by the related nondeductible portion of interest expense.

Overall, as demonstrated in the table above, despite the change in the mix of earning assets to higher yielding assets, the compression in NIM drove the decrease in net interest income.

- During 2023, the Federal Reserve increased the fed funds rate four times for a total of 100 basis points, in addition to the substantial increases made during 2022. During 2024, the Federal Reserve did not change rates until mid September at which point the fed funds rate was reduced 50 basis points. These changes resulted in a decrease of 50 basis points in fed funds rates between September 2023 and September 2024, with an average prime rate of 8.43% for three months ended September 30, 2024, a slight decrease from the prior year period. During much of 2024, the market yield curve was inverted.
- Average loan volumes for the three months ended September 30, 2024 were \$79.9 million higher than the same period in 2023. In addition, interest rates on loans increased 19 basis points to 5.51% for the third quarter of 2024, resulting in an increase in interest income on loans of \$4.6 million.
- Due to the impact of the aforementioned fed funds increases in 2022 and 2023 and the resulting increased market rates along with higher average balances, deposit interest expense for the three months ended September 30, 2024 increased \$13.8 million compared to the same period in 2023. Average interest-bearing deposit balances increased \$500.6 million while rates on those deposits increased 64 basis points as compared to the same period in the prior year.
- Average borrowings were \$341.7 million lower in the third quarter of 2024 as compared to the third quarter of 2023 due in large part to the decreased utilization of short-term borrowings to fund loan growth and manage fluctuations in deposit balances. This decrease in volume of borrowings between periods was partially offset by higher rates on the remaining borrowings, with overall rates increasing 209 basis points in the third quarter of 2024 from the third quarter of 2023. These changes resulted in the \$4.6 million decrease in interest expense on borrowings.
- The decrease in NIM was directly related to higher rates on interest-bearing liabilities driven by the aforementioned short-term Federal Reserve rate increases in 2022 and 2023, the inverted yield curve in 2024 and the repricing of our deposits during the last year occurring at a more rapid pace than the increase in yields on interest-earning assets.

Net interest income for the nine months ended September 30, 2024 amounted to \$243.4 million, a decrease of \$20.7 million, or 7.9%, from the \$264.2 million recorded in the nine months ended September 30, 2023. As described above, the Federal Reserve actions from 2022 through 2024 affected market rates which had resulting impacts on the rates we paid or received in 2023 and 2024. Similar to the impact during the three months ended September 30, 2024, the decrease for the nine months ended September 30, 2024 was also driven by higher cost of funds, partially offset by increased yields on interest-earning assets. Our tax-equivalent NIM fell to 2.86% for the nine months ended September 30, 2024 from 3.12% for the nine months ended September 30, 2023 as discussed further below.

The following is a reconciliation of reported net interest income to tax-equivalent net interest income and the resulting NIM as reported and on a tax-equivalent basis.

(\$ in thousands)	For the Nine Months Ended September 30,	
	2024	2023
Net interest income, as reported	\$ 243,432	\$ 264,174
Tax-equivalent adjustment	2,186	2,139
Net interest income, tax-equivalent	\$ 245,618	\$ 266,313
Net interest margin, as reported	2.83 %	3.09 %
Net interest margin, tax-equivalent	2.86 %	3.12 %

The following table presents an analysis of net interest income for the nine months ended September 30, 2024 and 2023.

(\$ in thousands)	Average Balances and Net Interest Income Analysis					
	Nine Months Ended September 30,					
	2024			2023		
Average Volume	Interest Earned or Paid	Average Rate	Average Volume	Interest Earned or Paid	Average Rate	
<b>Assets</b>						
Loans (1) (2)	\$ 8,064,480	\$ 331,346	5.49 %	\$ 7,840,344	\$ 308,857	5.27 %
Taxable securities	2,633,093	34,798	1.77 %	2,943,798	39,415	1.79 %
Non-taxable securities	292,056	3,350	1.53 %	296,985	3,368	1.52 %
Short-term investments, primarily interest-bearing cash	490,782	17,351	4.72 %	337,701	10,546	4.18 %
<b>Total interest-earning assets</b>	<b>11,480,411</b>	<b>\$ 386,845</b>	<b>4.50 %</b>	<b>11,418,828</b>	<b>362,186</b>	<b>4.24 %</b>
Cash and due from banks	86,514			94,483		
Premises and equipment	149,073			152,058		
Other assets	381,806			369,968		
<b>Total assets</b>	<b>\$ 12,097,804</b>			<b>\$ 12,035,337</b>		
<b>Liabilities</b>						
Interest bearing checking	\$ 1,398,137	\$ 7,472	0.71 %	\$ 1,476,979	\$ 4,205	0.38 %
Money market deposits	3,961,707	95,102	3.21 %	3,253,840	52,263	2.15 %
Savings deposits	567,202	942	0.22 %	683,741	705	0.14 %
Other time deposits	694,469	16,235	3.12 %	773,755	14,807	2.56 %
Time deposits >\$250,000	372,561	10,548	3.78 %	338,797	6,907	2.73 %
<b>Total interest-bearing deposits</b>	<b>6,994,076</b>	<b>130,299</b>	<b>2.49 %</b>	<b>6,527,112</b>	<b>78,887</b>	<b>1.62 %</b>
Borrowings	280,370	13,114	6.25 %	453,694	19,125	5.64 %
<b>Total interest-bearing liabilities</b>	<b>7,274,446</b>	<b>143,413</b>	<b>2.63 %</b>	<b>6,980,806</b>	<b>98,012</b>	<b>1.88 %</b>
Noninterest bearing checking	3,346,669			3,665,313		
Other liabilities	76,922			91,997		
Shareholders' equity	1,399,767			1,297,221		
<b>Total liabilities and shareholders' equity</b>	<b>\$ 12,097,804</b>			<b>\$ 12,035,337</b>		
Net yield on interest-earning assets and net interest income		\$ 243,432	2.83 %		\$ 264,174	3.09 %
Net yield on interest-earning assets and net interest income – tax-equivalent (3)		\$ 245,618	2.86 %		\$ 266,313	3.12 %
Interest rate spread			1.87 %			2.36 %
Average prime rate			8.48 %			8.09 %

(1) Average loans include nonaccruing loans, the effect of which is to lower the average rate shown. Interest earned includes recognized net loan fees, including late fees, prepayment fees, and deferred loan (cost)/fee amortization (including deferred PPP fees), in the amounts of \$(716,000), and \$458,000 for nine months ended September 30, 2024 and 2023, respectively.

(2) Includes accretion of discount on acquired loans of \$6.7 million and \$9.0 million for nine months ended September 30, 2024 and 2023, respectively.

(3) Includes tax-equivalent adjustments of \$2.2 million and \$2.1 million for nine months ended September 30, 2024 and 2023, respectively, to reflect the tax benefit that we receive related to tax-exempt securities and tax-exempt loans, which carry interest rates lower than similar taxable investments/loans due to their tax exempt status. This amount has been computed assuming a 23% tax rate and is reduced by the related nondeductible portion of interest expense

Overall, as demonstrated in the table above, the reduction in NIM, partially offset by higher earning asset volumes, drove the decrease in net interest income.

- During 2023, the Federal Reserve increased the fed funds rate four times for a total of 100 basis points, in addition to the substantial increases made during 2022. During 2024, the Federal Reserve did not change rates until mid September at which point the fed funds rate was reduced 50 basis points. These changes resulted in a decrease of 50 basis points in fed funds rates between September 2023 and September 2024, with an average prime rate of 8.48% for nine months ended September 30, 2024, compared to 8.09% for the prior year period. During much of 2024, the market yield curve was inverted.
- Average loan volumes for the nine months ended September 30, 2024 were \$224.1 million higher than the same period in 2023 due to organic loan growth. In addition, interest rates on loans increased 22 basis points to 5.49% for the nine months ended September 30, 2024, resulting in an increase in loan interest income of \$22.5 million.
- Primarily due to higher market rates as well as the increase in average balances, deposit interest expense for the nine months ended September 30, 2024 increased \$51.4 million compared to the same period in 2023. Average interest-bearing deposit balances increased \$467.0 million while rates on those deposits increased 87 basis points as compared to the same period in the prior year.
- Interest expense on borrowings decreased \$6.0 million for the nine months ended September 30, 2024 as compared to the same period in 2023 due to the \$173.3 million decrease in the average volume of borrowings between periods, partially offset by a 61 basis point increase in the rates on those borrowings. The lower balances were due in large part to a decreased reliance on short-term borrowings during 2024 as deposit growth provided additional liquidity. The remaining borrowings are longer term in nature and carry higher interest rates than those that were paid off.
- NIM decreased 26 basis points between the comparable periods as higher loan yields and reduced cost of borrowings were more than offset by the higher cost of deposits, also driven by the increases in Fed funds rates during 2022 and 2023 and competition for deposits.

Our NIM for all periods presented benefited from the net accretion income arising from purchase accounting premiums/discounts associated with acquisitions. Presented in the table below is the amount of accretion which increased net interest income in each time period presented.

(\$ in thousands)	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2024	2023	2024	2023
Interest income – increased by accretion of loan discount on acquired loans	\$ 2,003	\$ 2,766	\$ 6,743	\$ 9,043
Total interest income impact	2,003	2,766	6,743	9,043
Interest expense – increased by discount accretion of deposits	(174)	(709)	(681)	(2,606)
Interest expense – increased by discount accretion of borrowings	(193)	(215)	(572)	(635)
Total net interest expense impact	(367)	(924)	(1,253)	(3,241)
Total impact on net interest income	\$ 1,636	\$ 1,842	\$ 5,490	\$ 5,802

The most significant component of the purchase accounting adjustments in each year was loan discount accretion on purchased loans. Generally, the level of loan discount accretion will decline each year due to the natural reduction in outstanding balance of acquired loans.

At September 30, 2024 and 2023, unaccreted loan discounts on purchased loans amounted to \$17.3 million and \$26.5 million, respectively. The GrandSouth acquired portfolio comprised the majority of the remaining unaccreted loan discount at September 30, 2024.

In addition to the loan discount accretion recorded on acquired loans, we recorded accretion on the discounts associated with the retained unguaranteed portions of SBA loans sold in the secondary market. The level of SBA

loan discount accretion will fluctuate relative to the SBA loan portfolio balances. At September 30, 2024 and 2023, the unaccreted loan discounts on SBA loans amounted to \$3.3 million and \$4.0 million, respectively.

### **Provision for Credit Losses and Provision for Unfunded Commitments**

The provision for credit losses is comprised of the provision for loan losses and the provision for unfunded commitments. The provision recorded in each period represents the amount required such that the total ACL reflects the current estimate of life of loan credit losses in the loan portfolio and the allowance for unfunded commitments reflects the current expected losses on unfunded loan commitments that are expected to result in outstanding loan balances. Our estimate of credit losses is determined using a complex model that relies on reasonable and supportable forecasts and historical loss information to determine the balance of the ACL and allowance for unfunded commitments. Refer also to "Critical Accounting Estimates" in Item 7 of the 2023 Annual Report on Form 10-K filed with the SEC for more information.

The provision for credit losses was \$14.2 million and zero for the three months ended September 30, 2024 and 2023, respectively, and \$15.9 million and \$14.9 million for the nine months ended September 30, 2024 and 2023, respectively.

For the three months ended September 30, 2024 as compared to the same period in 2023, the higher provision was primarily due to the \$13.0 million provision specifically attributed to Hurricane Helene. Generally improving economic forecasts that lead to a reduction in the reserves required for unfunded commitments during the three months ended September 30, 2024, but the effect was not as impactful as was the case in the three months ended September 30, 2023 by \$0.6 million.

For the nine months ended September 30, 2024 as compared to the same period in 2023, the higher provision was primarily due to the \$13.0 million provision specifically attributed to Hurricane Helene and a \$0.4 million increase in net charge off activity for the period, partially offset by generally improving economic forecasts that lead to a reduction in the reserves required for unfunded commitments. The provision for the nine months ended September 30, 2023 was directly related to the GrandSouth acquisition, which consisted of: (1) a one-time provision of \$12.2 million for non-credit deteriorated loans; and (2) a one-time initial provision for unfunded commitments of \$1.9 million.

Within the portions of Western North and South Carolina that were significantly impacted by Hurricane Helene, the Company identified borrowers with approximately \$755 million of loans outstanding. Given that the storm impacted the area just prior to September 30, 2024 and recovery continues in many communities, the Company performed analyses to identify possible impacts from the storm and has reserved accordingly based upon the information available at this time. The Company applied increased reserve rates based upon severe economic factors to the approximately \$755 million of loans in the path of Helene. Additionally, the Company performed an initial evaluation of the largest commercial loans in its impacted markets and applied incremental reserves to those loans that were suspected of having higher potential property damage or economic impact from the storm. The incremental provision related to the potential exposure from Hurricane Helene added 0.16% to the ACL as of September 30, 2024.

Additional discussion of the CECL method and our asset quality and credit metrics, which impact our provision for credit losses, is provided in the "Nonperforming Assets" and "Allowance for Credit Losses, Allowance for Unfunded Commitments, and Loan Loss Experience" sections following.

**Noninterest Income**

Our noninterest income amounted to \$13.6 million and \$15.2 million for the three months ended September 30, 2024 and 2023, respectively, and \$41.1 million and \$42.9 million for the nine months ended September 30, 2024 and 2023, respectively. The lower noninterest income in the current quarter as compared to the same prior year period is primarily the result of lower "Other income, net," partially offset by an increase in "Presold mortgage loan fees and gains on sale." The decreased noninterest income for the nine months ended September 30, 2024 as compared to the same period in 2023 is a result of "Securities losses, net" in 2024 and lower "Other income, net," partially offset by increased "SBA loan sale gains." Details of the more significant components of noninterest income are presented in the table below. For the three and nine months ended September 30, 2024, the change in "Other income, net" was related to the timing of the recognition of gain and loss from other investment activity, which does not include available for sale or held to maturity securities.

(\$ in thousands)	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2024	2023	2024	2023
Service charges on deposit accounts	\$ 4,320	\$ 4,661	\$ 12,327	\$ 13,012
Other service charges and fees - bankcard interchange income, net	2,372	2,239	7,045	7,190
Other service charges and fees - other	3,183	3,211	9,394	9,487
Presold mortgage loan fees and gains on sale	690	325	1,616	1,288
Commissions from sales of financial products	1,371	1,207	4,068	3,926
SBA loan sale gains	1,108	1,101	3,339	2,052
Bank-owned life insurance income	1,205	1,104	3,548	3,216
Securities losses, net	—	—	(1,161)	—
Other income, net	(670)	1,329	900	2,777
Total noninterest income	\$ 13,579	\$ 15,177	\$ 41,076	\$ 42,948

**Noninterest Expenses**

Total noninterest expenses totaled \$59.9 million and \$62.2 million for the three months ended September 30, 2024 and 2023, respectively, and \$177.3 million and \$198.0 million for the nine months ended September 30, 2024 and 2023, respectively. The primary contributors to the \$2.4 million, or 3.8%, decrease in noninterest expense for the third quarter of 2024 as compared to the same period of 2023 were the \$1.4 million decrease in "Other operating expenses", the \$0.6 million decrease in "Non-credit losses," and the \$0.5 million decrease in "Equipment related expenses," partially offset by an increase in "Total personnel expense" of \$0.5 million. The primary contributors to the \$20.7 million decrease for the nine months ended September 30, 2024 as compared to the same period in 2023 were the \$13.5 million decrease in "Merger and acquisition expenses," the \$2.7 million decrease in "Other operating expenses," the \$1.7 million decrease in "Non-credit losses," and the \$1.6 million decrease in "Total personnel expenses." The decline in "Other operating expenses" was primarily related to a \$2.4 million charge in 2023 for the estimated termination costs associated with the Company's pension plan. For the three and nine months ended September 30, 2024, there was an overall effort my management to cut costs and control expenses.

The following table presents the primary components of noninterest expenses.

(\$ in thousands)	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2024	2023	2024	2023
Salaries	\$ 29,955	\$ 29,394	\$ 85,406	\$ 87,391
Employee benefits	6,495	6,539	19,467	19,097
Total personnel expense	36,450	35,933	104,873	106,488
Occupancy expense	3,738	3,409	10,910	10,644
Equipment related expenses	1,118	1,594	4,384	4,398
Credit card rewards and other bankcard expenses	1,813	1,397	4,670	3,840
Telephone and data lines	727	996	2,557	2,973
Software licenses and other software costs	1,942	1,860	5,928	6,163
Data processing expense	2,275	2,098	6,580	6,370
Professional fees	1,479	1,765	4,694	4,631
Advertising and marketing	755	997	2,685	3,207
Non-credit losses	953	1,564	2,264	4,000
FDIC insurance costs	1,442	1,729	5,099	5,286
Corporate insurance costs	558	579	1,728	1,687
Other operating expenses	5,048	6,446	16,129	18,783
Merger and acquisition expenses	—	—	—	13,506
Amortization of intangible assets	1,613	1,953	5,041	6,147
Foreclosed property gains, net	(61)	(96)	(214)	(131)
<b>Total noninterest expense</b>	<b>\$ 59,850</b>	<b>\$ 62,224</b>	<b>\$ 177,328</b>	<b>\$ 197,992</b>

### Income Taxes

We recorded income tax expense of \$3.9 million and \$7.8 million for the three months ended September 30, 2024 and 2023, respectively. Our effective tax rate was 17.2% and 20.6% for the three months ended September 30, 2024 and 2023, respectively. The lower effective tax rate for 2024 was attributable primarily to decreased pretax income driven by the potential impact of Hurricane Helene. For the nine months ended September 30, 2024 and 2023, we recorded tax expense of \$18.6 million and \$19.8 million, respectively. Our effective tax rate was 20.4% and 21.0% for the nine months ended September 30, 2024 and 2023, respectively.

### FINANCIAL CONDITION

Total assets at September 30, 2024 amounted to \$12.2 billion, a \$38.5 million, or 0.3%, increase from December 31, 2023 and was primarily related to higher interest-bearing cash balances, partially offset by reductions in investment securities and loan balances.

Total loans at September 30, 2024 amounted to \$8.0 billion, a decrease of \$136.6 million, or 1.7%, from December 31, 2023. The mix of our loan portfolio remained substantially the same at September 30, 2024 as compared to December 31, 2023, with the exception of "Construction, development & other land loans," which, as a percentage of the loan portfolio, fell from 12% at December 31, 2023 to 9% at September 30, 2024. The majority of our real estate loans were personal mortgages and commercial loans where real estate provides additional security for the loan. Note 4 to the consolidated financial statements presents additional detail regarding our mix of loans. At September 30, 2024, we had no notable concentrations in geographies or industries, including in office or hospitality categories. The Company's exposure to non-owner occupied commercial office loans represented approximately 5.7% of the total portfolio at September 30, 2024, with the largest loan being \$26.6 million and the average loan outstanding balance being \$1.3 million. Non-owner occupied office loans were generally in non-metro markets and the 10 largest loans in this category represented less than 2% of the total loan portfolio at September 30, 2024.

Total investment securities were \$2.4 billion at September 30, 2024, a decrease of \$293.8 million from December 31, 2023. During the three and nine months ended September 30, 2024, the Company made no purchases of investment securities. There were no sales of investment securities during the third quarter of 2024.



During the second quarter of 2024, the Company sold \$142.9 million of available for sale investment securities at a \$4.7 million loss that was substantially offset by the \$4.5 million gain on sale of the VISA B shares during that quarter. The call of a security during the first quarter of 2024 resulted in a loss of \$975 thousand related to the unamortized premium balance. In addition, the Company continues to utilize cash flows from investment securities to fund earning assets and repay borrowings and brokered deposits.

The composition of our investment portfolio remained substantially the same at September 30, 2024 as at December 31, 2023, with the exception of U.S. Treasuries, of which \$175.9 million was sold or matured during the first nine months of 2024 and Mortgage-backed securities, of which \$34.6 million and \$169.3 million were sold, matured or were paid down during the three and nine months ended September 30, 2024, respectively. The composition of the investment portfolio continued to reflect our investment strategy of maintaining an appropriate level of liquidity while providing a stable source of income. The investment portfolio also provides a balance to interest rate risk and credit risk in other categories of the balance sheet while providing a vehicle for the investment of available funds, furnishing liquidity, and supplying securities to pledge as required collateral for certain deposits.

The unrealized loss on available for sale securities totaled \$331.5 million at September 30, 2024. Refer to Note 3 to the consolidated financial statements for additional detailed information regarding our mix of investments and the unrealized losses for each category. We evaluated the unrealized losses on individual securities at September 30, 2024 and determined them to be of a temporary nature due primarily to interest rate factors and not credit quality concerns. In arriving at this conclusion, we reviewed third-party credit ratings and considered the severity of the impairment.

Total deposits amounted to \$10.5 billion at September 30, 2024, an increase of \$473.3 million, or 4.7%, from December 31, 2023. Brokered deposits decreased \$3.1 million from year end, while organic growth from customer deposits totaled \$476.4 million.

We continue to have a diversified and granular deposit base which has remained stable with continued growth in customer deposits, primarily money market accounts. Our deposit mix has remained relatively consistent and has not changed significantly and there has been no notable shift in deposits from noninterest-bearing to interest-bearing.

(\$ in thousands)	September 30, 2024		December 31, 2023	
	Amount	Percentage	Amount	Percentage
Noninterest-bearing checking accounts	\$ 3,350,237	32 %	\$ 3,379,876	34 %
Interest-bearing checking accounts	1,426,356	13 %	1,411,142	14 %
Money market accounts	4,189,174	40 %	3,653,506	36 %
Savings accounts	541,501	5 %	608,380	6 %
Other time deposits	602,148	6 %	610,887	6 %
Time deposits >\$250,000	385,995	4 %	355,209	4 %
Total customer deposits	10,495,411	100 %	10,019,000	100 %
Brokered deposits	9,518	— %	12,599	— %
Total deposits	\$ 10,504,929	100 %	\$ 10,031,599	100 %

As of September 30, 2024, the estimated insured deposits totaled \$6.5 billion or 61.8% of total deposits. In addition, we had collateralized deposits at that date of \$730.8 million such that approximately 68.7% of our total deposits were insured or collateralized at September 30, 2024.

**Nonperforming Assets**

NPAs are defined as nonaccrual loans, modifications to borrowers in financial distress, loans past due 90 or more days and still accruing interest, and foreclosed real estate. NPAs are summarized as follows:

<i>(\$ in thousands)</i>	<u>September 30, 2024</u>	<u>December 31, 2023</u>
<b>Nonperforming assets</b>		
Nonaccrual loans	\$ 34,125	\$ 32,208
Modifications to borrowers in financial distress	10,262	11,719
Total nonperforming loans	<u>44,387</u>	<u>43,927</u>
Foreclosed real estate	1,519	862
Total nonperforming assets	<u>\$ 45,906</u>	<u>\$ 44,789</u>

**Asset Quality Ratios**

Nonaccrual loans to total loans	0.43 %	0.40 %
Nonperforming loans to total loans	0.55 %	0.54 %
Nonperforming assets to total loans and foreclosed properties	0.57 %	0.55 %
Nonperforming assets to total assets	0.38 %	0.37 %
Allowance for credit losses to total loans	1.53 %	1.35 %
Allowance for credit losses to nonaccrual loans	359.61 %	341.07 %
Allowance for credit losses to nonperforming loans	276.47 %	250.08 %

As shown in the table above, total NPAs at September 30, 2024 increased slightly to \$45.9 million from year end and related primarily to the \$1.9 million increase in nonaccrual loans, partially offset by the \$1.5 million decrease in modifications to borrowers in financial distress.

"Commercial and industrial" is the largest category of nonaccrual loans, at \$10.3 million, or 30.2%, of total nonaccrual loans, followed by "Commercial real estate - owner occupied" at \$10.1 million, or 29.6%, of total nonaccrual loans. Included in various loan categories are nonaccrual SBA loans totaling \$21.7 million at September 30, 2024, or 63.5% of total nonaccrual loans, and which have \$11.8 million in guarantees from the SBA.

As reflected in Note 4 to the accompanying consolidated financial statements, total classified loans decreased 4.9% to \$51.5 million at September 30, 2024 compared to \$54.2 million at December 31, 2023. The decrease resulted primarily from improvements in "Home equity loans/lines of credit" loans of \$1.9 million and "Commercial real estate - owner occupied" loans of \$1.8 million, partially offset by an increase in "Residential 1-4 family real estate" of \$2.0 million. Special mention loans increased 34.2% from \$44.1 million at December 31, 2023 to \$59.2 million at September 30, 2024. The majority of the increase was attributable to "Commercial real estate - owner occupied" loans, which increased \$14.7 million.

**Allowance for Credit Losses, Allowance for Unfunded Commitments, and Loan Loss Experience**

The total allowance for credit losses amounted to \$122.7 million at September 30, 2024 compared to \$109.9 million at December 31, 2023. Fluctuations in the ACL are based on loan mix and growth, changes in the levels of nonperforming loans, economic forecasts impacting loss drivers, other assumptions and inputs to the CECL model, and as occurred in 2023, adjustments for acquired loan portfolios. As discussed previously in the "Provision for Credit Losses and Provision for Unfunded Commitments" section, much of the change to the level of ACL during the period ended September 30, 2024 was primarily related to the provision of \$13.0 million related to potential impact from Hurricane Helene, slower prepayment assumptions and updated economic forecasts which are a key assumption in the CECL model and which indicated improvement in some factors, but also to a continued reduction of the commercial real estate pricing index, thus projecting a higher allowance for credit losses balance, partially offset by reductions in loan balances during the period. The ACL as a percent of loans at September 30, 2024 was 1.53%, 16 basis points of which was attributable to the potential impact from Hurricane Helene.

Within the portions of Western North and South Carolina that were significantly impacted by Hurricane Helene, the Company identified borrowers with approximately \$755 million of loans outstanding. The following is a summary of the categories of those loans outstanding as of September 30, 2024:

[Index](#)

<i>(\$ in thousands)</i>	Balance
Commercial and industrial	10,481
Construction, development & other land loans	29,429
Commercial real estate - owner occupied	98,958
Commercial real estate - non owner occupied	284,825
Multi-family real estate	25,677
Residential 1-4 family real estate	266,554
Home equity loans/lines of credit	39,470
Consumer loans	—
<b>Total</b>	<b>755,394</b>

Given that the storm impacted the area just prior to September 30, 2024 and recovery continues in many communities, the Company performed analyses to identify possible impacts from the storm and has reserved accordingly based upon the information available at this time. The Company applied increased reserve rates based upon severe economic factors to the approximately \$755 million of loans in the most impacted path of Helene. Additionally, the Company performed an initial evaluation of the largest commercial loans in that area and applied incremental reserves to those loans that were suspected of having higher potential property damage or economic impact from the storm. Due to the impact from from Hurricane Helene, the ACL on these impacted loans increased by \$13.0 million, expanding the ACL as a percent of loans in the impacted markets from 1.29% to 3.01% as of September 30, 2024 and adding 0.16% to the overall ACL as a percent of total loans as of September 30, 2024.

The ACL reflects our estimate of life of loan expected credit losses that will result from the inability of our borrowers to make required loan payments. We use systematic methodologies to determine the ACL for loans and the allowance for certain off-balance-sheet credit exposures. We consider the effects of past events, current conditions, and reasonable and supportable forecasts on the collectability of the loan portfolio. The ACL is calculated using collectively evaluated pools for loans with similar risk characteristics applying the discounted cash flow ("DCF") method. When a loan no longer shares similar risk characteristics with its segment, the loan is evaluated on an individual basis applying a DCF or asset approach for collateral-dependent loans.

For the periods indicated, the following table summarizes our balances of loans outstanding, average loans outstanding, ACL, charge-offs and recoveries, and key ratios:

<i>(\$ in thousands)</i>	Nine Months Ended September 30, 2024	Twelve Months Ended December 31, 2023	Nine Months Ended September 30, 2023
Loans outstanding at end of period	\$ 8,013,538	\$ 8,150,102	\$ 8,027,037
Average amount of loans outstanding	8,064,480	7,902,628	7,840,344
Allowance for credit losses, at period end	122,718	109,853	108,198
Total charge-offs	(7,460)	(10,175)	(7,575)
Total recoveries	2,292	3,701	2,845
Net charge-offs	\$ (5,168)	\$ (6,474)	\$ (4,730)

Ratios:

Net charge-offs as a percent of average loans (annualized)	0.09 %	0.08 %	0.08 %
Allowance for credit losses as a percent of loans at end of period	1.53 %	1.35 %	1.35 %

While our estimate of the ACL involves a high degree of judgment, we believe the ACL was adequate at each period end presented. Our assessment of the ACL involves uncertainty and judgment and is subject to change in future periods. The amount of any changes could be significant if the assessment of loan quality or collateral values changes substantially with respect to one or more loan relationships or portfolios or if there is a significant change in the reasonable and supportable forecast or assumptions used to model our expected credit losses. No assurance can be given that we will not in any particular period sustain loan losses that are sizable in relation to the amounts reserved or that subsequent evaluations of the loan portfolio, in light of conditions and factors then prevailing, will not require significant changes in the ACL or future charges to earnings. In addition, various regulatory agencies, as an integral part of their examination process, periodically review our ACL and the value of our collateral-dependent

loans. Such agencies may require us to recognize adjustments to the ACL based on their judgments about information available at the time of their examinations. Refer also to "Critical Accounting Policies – Allowance for Credit Losses on Loans and Allowance for Unfunded Commitments" in Note 1 to the 2023 Annual Report on Form 10-K filed with the SEC for more information.

In addition to the ACL on loans, we maintain an allowance for lending-related commitments such as unfunded loan commitments. We estimate expected credit losses associated with these commitments over the contractual period in which we are exposed to credit risk via a contractual obligation to extend credit, unless that obligation is unconditionally cancellable. The allowance for lending-related commitments on off-balance sheet credit exposures is adjusted as a component of the provision for credit losses expense. The estimate includes consideration of the likelihood that funding will occur and an estimate of expected credit losses on commitments expected to be funded over its estimated life. The allowance for unfunded commitments of \$9.3 million and \$11.4 million at September 30, 2024 and December 31, 2023, respectively, is classified on the consolidated balance sheets within "Other liabilities." The decline in the level of the allowance between periods was driven by the reduction in reserve rates and balances of available lines of credit during the nine months ended September 30, 2024.

### **Liquidity, Commitments, and Contingencies**

Our liquidity is determined by our ability to convert assets to cash or acquire alternative sources of funds to meet the needs of our customers who are withdrawing or borrowing funds, and to maintain required reserve levels, pay expenses and operate the Company on an ongoing basis. Our primary liquidity sources are net income from operations, cash and due from banks, federal funds sold and other short-term investments. Our securities portfolio has a high percentage of amortizing mortgage-backed securities generating monthly cash flows. In addition, the portfolio is comprised almost entirely of readily marketable securities, which could also be sold to provide cash. We also maintain available lines of credit from the FHLB and the Federal Reserve, as well as federal funds lines from several correspondent banks which are summarized below.

At September 30, 2024, the Company had the following sources of readily available borrowing capacity:

- An existing borrowing capacity with the FHLB of approximately \$1.3 billion which can be structured as either short-term or long-term borrowings, depending on the particular funding or liquidity need, and is secured by a blanket lien on most of our real estate loan portfolio, select securities from our investment portfolio, and our FHLB stock (of which \$0.8 million and \$280.9 million were outstanding at September 30, 2024 and December 31, 2023, respectively);
- Federal funds lines with several correspondent banks totaling \$265.0 million, which provide for overnight unsecured federal funds purchased (of which none were outstanding at September 30, 2024 or December 31, 2023); and,
- A line of credit with the Federal Reserve through its discount window borrowing program of approximately \$799.6 million which is secured by a blanket lien on a portion of our commercial and consumer loan portfolio (excluding real estate loans) and specific investment securities. All of this line was available at both September 30, 2024 and December 31, 2023.

Our overall on-balance sheet liquidity ratio was 17.7% at September 30, 2024 compared to 14.6% at December 31, 2023. We define our liquidity ratio as net liquid assets (cash, unpledged securities and other marketable assets) as a percentage of our net liabilities (unpledged deposits and borrowings). Our total liquidity ratio, including the \$2.4 billion in available lines of credit at quarter end, was 35.2% as of September 30, 2024. Not included in these ratios are the readily available sources of funds through brokered deposits. As of September 30, 2024, our brokered deposits availability was \$1.8 billion per our internal policy.

The amount and timing of our contractual obligations and commercial commitments have not changed materially since December 31, 2023, the detail of which is presented in the "Contractual Obligations and Other Commercial Commitments" table of our 2023 Annual Report on Form 10-K. In addition, we are not involved in any legal proceedings that, in our opinion, could have a material effect on our consolidated financial position.

### **Off-Balance Sheet Arrangements and Derivative Financial Instruments**

Off-balance sheet arrangements include transactions, agreements, or other contractual arrangements pursuant to which we have obligations or provide guarantees on behalf of an unconsolidated entity. We have no off-balance

sheet arrangements of this kind other than letters of credit and repayment guarantees associated with our trust preferred securities and subordinated debentures.

In the normal course of business, we are exposed to certain risks arising from both our business operations and economic conditions. As an element of our risk management strategies, we may enter into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. Derivative financial instruments include futures, forwards, interest rate swaps, options contracts, and other financial instruments with similar characteristics.

We do not engage in significant derivatives activities. However, in 2023 to accommodate customers, we implemented a program whereby we enter into interest rate swaps with certain commercial loan customers, with offsetting positions to dealers under a back-to-back swap program. At September 30, 2024, the Company's derivative financial instruments consisted entirely of customer back-to-back interest rate swaps which are not designated as hedges. Under this program, the Company executes interest rate swaps with commercial banking customers to facilitate their risk management strategies. Those interest rate swaps are simultaneously economically hedged by offsetting derivatives that the Company executes with a third party, such that the Company minimizes its net risk exposure resulting from such transactions. As the interest rate derivatives associated with this program are not designated as hedging instruments, changes in the fair value of both the customer derivatives and the offsetting derivatives are recognized directly in earnings. There have been no material changes from the derivative positions discussed in Note 13 of the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

### **Capital Resources**

The Company is regulated by the Federal Reserve and is subject to the securities registration and public reporting regulations of the SEC. Our Bank is also regulated by the Federal Reserve and the North Carolina Office of the Commissioner of Banks ("NCCOB"). We must comply with regulatory capital requirements established by the Federal Reserve and the NCCOB. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on our financial statements. We are not aware of any recommendations of regulatory authorities or otherwise which, if they were to be implemented, would have a material effect on our liquidity, capital resources, or operations.

Under Basel III standards and capital adequacy guidelines and the regulatory framework for prompt corrective action, we must meet specific capital guidelines that involve quantitative measures of our assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. Our capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

The Federal Reserve's capital standards require us to maintain minimum ratios of "common equity tier 1" capital to total risk-weighted assets, "tier 1" capital to total risk-weighted assets, and total capital to risk-weighted assets of 4.50%, 6.00% and 8.00%, respectively. Common equity tier 1 capital is comprised of common stock and related surplus, plus retained earnings, and is reduced by goodwill and other intangible assets, net of associated deferred tax liabilities. Tier 1 capital is comprised of common equity tier 1 capital plus "additional tier 1 capital", which includes non-cumulative perpetual preferred stock and trust preferred securities. Total risk-based capital is comprised of tier 1 capital plus qualifying subordinated debentures, and certain adjustments, the largest of which is our ACL and allowance for unfunded commitments. The Company has elected to exclude AOCI related primarily to available for sale securities from common equity tier 1 capital. Risk-weighted assets refer to our on- and off-balance sheet exposures, adjusted for their related risk levels using formulas set forth in Federal Reserve regulations.

In addition to the risk-based capital requirements described above, we are subject to a leverage capital requirement, which calls for a minimum ratio of Tier 1 capital (as defined above) to quarterly average total assets of 3.00% to 5.00%, depending upon the institution's composite ratings as determined by its regulators. The Federal Reserve has not advised us of any requirement specifically applicable to us.

At September 30, 2024, our capital ratios exceeded the regulatory minimum ratios discussed above. The capital ratios at September 30, 2024 increased as compared to 2023 year end ratios related primarily to retention of earnings increasing capital, combined with loan reductions and shifts in asset mix to lower risk-weighted assets.

The following table presents the capital ratios for the Company and the regulatory minimums discussed above for the periods indicated:

	September 30, 2024	December 31, 2023	Minimum required
<b>Risk-based capital ratios:</b>			
Common equity Tier 1 to Tier 1 risk weighted assets	14.37 %	13.20 %	7.00 %
Tier I capital to Tier 1 risk weighted assets	15.19 %	13.99 %	8.50 %
Total risk-based capital to Tier II risk weighted assets	16.65 %	15.54 %	10.50 %
<b>Leverage capital ratio:</b>			
Tier 1 capital to quarterly average total assets	11.29 %	10.91 %	4.00 %

The Bank is also subject to capital requirements that do not vary materially from the Company's capital ratios presented above. At September 30, 2024, the Bank exceeded the minimum ratios established by the regulatory authorities.

In addition to regulatory capital ratios, we also closely monitor our ratio of tangible common equity ("TCE") to tangible assets, which is a non-GAAP financial measure. The TCE ratio was 8.47% at September 30, 2024 compared to 7.56% at December 31, 2023.

The following table reconciles common equity to TCE and provides the calculation of the TCE ratio:

*(\$ in thousands)*

	September 30, 2024	December 31, 2023
<b>Reconciliation of Common Equity to TCE</b>		
Total shareholders' common equity	\$ 1,477,525	\$ 1,372,380
Less: Goodwill and other intangibles, net of related taxes	(489,139)	(493,211)
Tangible common equity	<u>\$ 988,386</u>	<u>\$ 879,169</u>
<b>Reconciliation of Total Assets to Tangible Assets</b>		
Total assets	\$ 12,153,430	\$ 12,114,942
Less: Goodwill and other intangibles, net of related taxes	(489,139)	(493,211)
Tangible assets	<u>\$ 11,664,291</u>	<u>\$ 11,621,731</u>
TCE divided by Tangible Assets	<u>8.47 %</u>	<u>7.56 %</u>

### Stock Repurchase Plans

On January 30, 2024, the Board of Directors of the Company authorized the repurchase of up to \$40 million in shares of the Company's common stock. Any such repurchases would be made pursuant to a plan approved by and containing provisions about the timing, purchase prices and quantities purchased determined by management in its discretion. During the quarter ended September 30, 2024, the Company did not make any such purchases.

## Item 3 – Quantitative and Qualitative Disclosures About Market Risk

### Market Risk

Market risk is the risk of loss arising from adverse changes in the fair value of financial instruments due to changes in interest rates, exchange rates, and equity prices. The Company's market risk is composed primarily of interest rate risk inherent in the normal course of lending and deposit-taking activities. We are also exposed to market risk in our investing activities. We do not have any trading assets or activities.

### Interest Rate Risk

Net interest income is our most significant component of earnings and we consider interest rate risk to be our most significant market risk. Our net interest income results from the difference between the yields we earn on our interest-earning assets, primarily loans and investments, and the rates that we pay on our interest-bearing liabilities, primarily deposits and borrowings. When interest rates change, the yields we earn on our interest-earning assets and the rates we pay on our interest-bearing liabilities do not necessarily move in tandem with each other because

of the difference between their maturities and repricing characteristics and which can negatively impact net interest income.

Interest rates are highly sensitive to many factors that are beyond our control, including general economic conditions and policies of various governmental and regulatory agencies and, in particular, the Federal Reserve. Changes in monetary policy, including changes in interest rates, influence not only the interest we receive on loans and investments and the amount of interest we pay on deposits and borrowings, but such changes could also affect the average duration of our mortgage portfolio, investment securities and other interest-earning assets.

Our goal is to structure our asset/liability composition to maximize net interest income while managing interest rate risk so as to minimize the adverse impact of changes in interest rates on net interest income and capital in either a rising or declining interest rate environment. Profitability is affected by fluctuations in interest rates. A sudden and substantial change in interest rates may impact our earnings adversely because the interest rates of the underlying assets and liabilities do not change at the same speed, to the same extent or on the same basis.

Interest rate risk is monitored through the use of several complementary modeling tools, primarily earnings simulation modeling, and economic value simulation (net present value estimation). These models measure changes in a variety of interest rate scenarios. While interest rate risk models have limitations, taken together they represent a reasonably comprehensive view of the magnitude of our interest rate risk, the level of risk through time, and the amount of exposure to changes in certain interest rate relationships. Earnings simulation and economic value models are utilized by management on a regular basis as they more effectively measure the cash flow and optionality impacts than does a static gap analysis. From the various model results and our expectations regarding future interest rate movements, the national, regional and local economies, and other financial and business risk factors, we quantify the overall magnitude of interest sensitivity risk and then determine appropriate strategies and practices governing asset growth and pricing, funding sources and pricing, and off-balance sheet commitments.

#### *Earnings Simulation Analysis*

We use net interest income simulations which measure the short-term earnings exposure from changes in market rates of interest. The model calculates an earnings estimate based on current and projected balances and rates, incorporating our current financial position with assumptions regarding future business to calculate net interest income under varying hypothetical rate scenarios. This method is subject to the accuracy of the assumptions that underlie the process, but it provides a better analysis of the sensitivity of earnings to changes in interest rates than other analyses, such as the static gap analysis.

Assumptions used in the model are derived from historical trends and management's outlook. The model assumes a static balance sheet with cash flows reinvested in similar instruments to maintain the balance sheet levels and current composition. Actual cash flows and repricing characteristics for our balance sheet instruments are input to the model. The model incorporates market-based assumptions regarding the impact of changing interest rates on the prepayment rate of certain assets and liabilities. Because these assumptions are inherently uncertain, actual results may differ from simulated results.

Different interest rate scenarios and yield curves are used to measure the sensitivity of earnings to changing interest rates in both a "shocked" instantaneous move and a "ramped" move of rates. Interest rates on different asset and liability accounts move differently when the Federal Reserve changes rates and such assumptions are reflected in the different rate scenarios. The model does not take into account any future actions that management may take to mitigate the impact of interest rate changes, and it is our strategy to proactively change the volume and mix of our balance sheet in order to mitigate our interest rate risk.

There has been no significant change in the Company's estimated net interest income sensitivity position from December 31, 2023. From a net interest income perspective, the Company generally has a fairly neutral interest sensitivity position in the short-term (within a twelve-month period) and within the lower ranges (+ - 100 to 200 basis points) of interest rate changes. With the current inverted interest rate yield curve, modeling of net interest income in changing rate environments presents particular challenges. As of September 30, 2024, the net interest income sensitivity indicates a slight asset sensitive position in both rising and falling rates over a one year period; however, a steepening of the yield curve reduces the impact of a 200 basis point reduction in rates to less than 2% of net interest income over a one year period and less than a 1% reduction over a two year period. The interest rate yield curve remains flat/inverted as of September 30, 2024. A flat or inverted interest rate yield curve is an unfavorable interest rate environment for many financial institutions, including the Bank, as short-term interest rates generally drive our deposit pricing and longer-term interest rates generally drive loan pricing. When these rates converge or



invert, the profit spread we realize between loan yields and deposit rates narrows, which pressures our NIM, as was the case in 2022 and 2023.

With regard to rising rates, with an immediate increase or shock of 200 basis points in market rates we would expect to realize an increase in net interest income of approximately 3% over both a one-year and two-year horizon. As previously noted, these assumptions are inherently uncertain, and actual results may differ from simulated results. Subsequent to September 30, 2024 market indications indicate that the yield curve may begin to normalize and steepen. In addition to the 50 basis points reduction in September 2024, the market consensus is that the Federal Reserve will continue to reduce short-term rates through late 2024 and into 2025. With reductions by the Federal Reserve, we are actively managing the cost of funds. Further, variable rate interest-earning assets will likely reprice to lower rates. Our ability to reduce cost of funds may be impacted by market competition for deposits.

#### *Economic Value Simulation*

Economic value simulation is used to calculate the estimated fair value of assets and liabilities over different interest rate environments. Economic values are calculated based on discounted cash flow analysis. The net economic value of equity is the economic value of all assets minus the economic value of all liabilities assuming a liquidation of the current balance sheet. The change in net economic value over different rate environments is an indication of the longer-term earnings capability of the balance sheet. The same assumptions are generally used in the economic value simulation as in the earnings simulation, including immediate and parallel rate shocks and static assumptions for deposit average decay rate and average lives.

As of December 31, 2023, the Company's economic value of equity ("EVE") was generally liability sensitive in both a rising and falling interest rate environment, which continues to be the case as of September 30, 2024. In the rising rate scenarios, EVE declines and in the falling rate scenarios, EVE improves. The decline in EVE under a rising rate environment is driven by the composition of the loans and investment portfolios, primarily related to fixed rate loans and fixed rate mortgage-backed securities as compared to a higher proportion of deposits having variable rates. In a rising rate environment, the fixed rate loan and securities portfolios tend to extend due to slower prepayments, thus lowering their relative valuation in the EVE calculation. In declining rate environments, these same loan and securities portfolios tend to prepay. As of September 30, 2024, the impact of increasing rates on EVE are less severe than at December 31, 2023. Further, at the same date, the benefit from declining rates on EVE remains positive in most declining rate scenarios, but at a lower level than at December 31, 2023.

Additional discussion concerning our exposure to interest rate risk is presented in Item 7A of the 2023 Annual Report on Form 10-K filed with the SEC.

#### **Inflation**

Our financial statements have been prepared in accordance with GAAP, which requires the financial position and operating results to be measured principally in terms of historic dollars without considering the change in the relative purchasing power of money over time due to inflation.

Nearly all of the Company's assets and liabilities are monetary in nature, and as such, changes in interest rates (as discussed above) generally affect the financial condition of the Company to a greater degree than changes in the rate of inflation. Although interest rates are influenced by changes in the inflation rate, they do not necessarily change at the same rate or in the same magnitude as the inflation rate. Inflation affects the Company's results of operations mainly through increased operating costs, and the impact of inflation on banks in general is normally not as significant as its influence on those businesses that have large investments in plant and inventories. We review pricing of our products and services, as well as our controllable operating and labor costs in light of current and expected costs due to inflation, to mitigate the inflationary impact on financial performance to the extent possible.

#### **Item 4 – Controls and Procedures**

Management, under the supervision of and with the participation of our Chief Executive Officer and Chief Financial Officer, assessed the effectiveness of the design and operation of the Company's disclosure controls and procedures, which are our controls and other procedures that are designed to ensure that information required to be disclosed in our periodic reports with the SEC is recorded, processed, summarized and reported within the required time periods. Disclosure controls and procedures include, without limitation, controls and procedures designed to



ensure that information required to be disclosed is communicated to our management to allow timely decisions regarding required disclosure. Based on this assessment, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures as of September 30, 2024 are effective in allowing timely decisions regarding disclosure to be made about material information required to be included in our periodic reports with the SEC. In addition, there has been no change in our internal control over financial reporting which has occurred during, or subsequent to, the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## **Part II. Other Information**

### **Item 1 – Legal Proceedings**

Various legal proceedings may arise in the ordinary course of business and may be pending or threatened against the Company and its subsidiaries. Neither the Company nor any of its subsidiaries are involved in any pending legal proceedings that management believes are material to the Company or its consolidated financial position. If an exposure were to be identified, it is the Company's policy to establish and accrue appropriate reserves during the accounting period in which a loss is deemed to be probable and the amount is determinable.

### **Item 1A – Risk Factors**

Investing in shares of our common stock involves certain risks, including those identified and described in Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2023, as well as cautionary statements contained in this Form 10-Q, including those under the caption "Forward-Looking Statements" set forth in the forepart of this Form 10-Q, risks and matters described elsewhere in this Form 10-Q and in our other filings with the SEC. There are no material changes from the risk factors set forth in the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

### **Item 5 – Other Information**

#### **5(c) Trading Arrangements of Section 16 Reporting Persons.**

During the quarter ended September 30, 2024, no person who is required to file reports pursuant to Section 16(a) of the Securities Exchange Act of 1934, as amended, with respect to holdings of, and transactions in, the Company's common shares (i.e. directors and certain officers of the Company) maintained, adopted, modified or terminated a "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1(c) arrangement", as those terms are defined in Section 229.408 of the regulations of the SEC.

**Item 6 - Exhibits**

The following exhibits are filed with this report or, as noted, are incorporated by reference. Except as noted below the exhibits identified have Securities and Exchange Commission File No. 000-15572. Management contracts, compensatory plans and arrangements are marked with an asterisk (\*).

- 3.a [Articles of Incorporation of the Company and amendments thereto were filed as Exhibits 3.a.i through 3.a.v to the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2002](#), and are incorporated herein by reference. Articles of Amendment to the Articles of Incorporation were filed as [Exhibits 3.1 and 3.2 to the Company's Current Report on Form 8-K filed on January 13, 2009](#), and are incorporated herein by reference. Articles of Amendment to the Articles of Incorporation were filed as [Exhibit 3.1.b to the Company's Registration Statement on Form S-3D filed on June 29, 2010 \(Commission File No. 333-167856\)](#), and are incorporated herein by reference. Articles of Amendment to the Articles of Incorporation were filed as [Exhibit 3.1 to the Company's Current Report on Form 8-K filed on September 6, 2011](#), and are incorporated herein by reference. Articles of Amendment to the Articles of Incorporation were filed as [Exhibit 3.1 to the Company's Current Report on Form 8-K filed on December 26, 2012](#), and are incorporated herein by reference. Articles of Amendment to the Articles of Incorporation were filed as [Exhibit 99.1 to the Company's Current Report on Form 8-K filed June 14, 2022](#), and are incorporated herein by reference.
- 3.b [Amended and Restated Bylaws of the Company were filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed on February 9, 2018, and are incorporated herein by reference.](#)
- 4.a [Form of Common Stock Certificate was filed as Exhibit 4 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 1999, and is incorporated herein by reference.](#)
- 31.1 [Chief Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302\(a\) of the Sarbanes-Oxley Act of 2002.](#)
- 31.2 [Chief Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302\(a\) of the Sarbanes-Oxley Act of 2002.](#)
- 32.1 [Chief Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.](#)
- 32.2 [Chief Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002](#)
- 101 The following financial information from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2024, formatted in eXtensible Business Reporting Language (XBRL): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statements of Shareholders' Equity, (v) the Consolidated Statements of Cash Flows, and (vi) the Notes to Consolidated Financial Statements.

**Copies of exhibits are available upon written request to: First Bancorp, Investor Relations, 300 SW Broad Street, Southern Pines, North Carolina, 28387**

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FIRST BANCORP

November 6, 2024

BY:/s/ Richard H. Moore

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Richard H. Moore  
Chief Executive Officer  
(Principal Executive Officer),  
and Director

November 6, 2024

BY:/s/ Elizabeth B. Bostian

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Elizabeth B. Bostian  
Executive Vice President  
and Chief Financial Officer

November 6, 2024

BY:/s/ T. Brent Hicks

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T. Brent Hicks  
Executive Vice President  
and Chief Accounting Officer

Chief Executive Officer Certification Pursuant to 18 U.S.C. Section 1350,  
As Adopted Pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002

I, Richard H. Moore, certify that:

1. I have reviewed this Form 10-Q of First Bancorp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures, and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 6, 2024

/s/ Richard H. Moore  
Richard H. Moore  
Chief Executive Officer

Chief Financial Officer Certification Pursuant to 18 U.S.C. Section 1350,  
As Adopted Pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002

I, Elizabeth B. Bostian, certify that:

1. I have reviewed this Form 10-Q of First Bancorp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures, and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 6, 2024

/s/ Elizabeth B. Bostian  
Elizabeth B. Bostian  
Chief Financial Officer

Chief Executive Officer  
Certification Pursuant to 18 U.S.C. Section 1350,  
as Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of First Bancorp (the "Company") on Form 10-Q for the period ended September 30, 2024 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Richard H. Moore, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Richard H. Moore  
Richard H. Moore  
Chief Executive Officer  
November 6, 2024

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906 has been provided to First Bancorp and will be retained by First Bancorp and furnished to the Securities and Exchange Commission or its staff upon request.

Chief Financial Officer  
Certification Pursuant to 18 U.S.C. Section 1350,  
as Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of First Bancorp (the "Company") on Form 10-Q for the period ended September 30, 2024 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Elizabeth B. Bostian, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Elizabeth B. Bostian  
Elizabeth B. Bostian  
Chief Financial Officer  
November 6, 2024

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906 has been provided to First Bancorp and will be retained by First Bancorp and furnished to the Securities and Exchange Commission or its staff upon request.