

Greenlight Re Announces First Quarter 2022 Financial Results

Net loss for the quarter of \$5.7 million Fully diluted book value per share decreased 2.4% in the quarter to \$13.65

GRAND CAYMAN, Cayman Islands - May 3, 2022 - Greenlight Capital Re, Ltd. (NASDAQ: GLRE) ("Greenlight Re" or the "Company") today reported its financial results for the three months ended March 31, 2022. The results included:

- A net loss of \$5.7 million, or \$0.17 per share, compared to net income of \$6.5 million, or \$0.19 per share, in the first quarter of 2021;
- A combined ratio of 106.2%, compared to a combined ratio of 101.5% in the first quarter of 2021;
- Total investment income of \$7.7 million, compared to total investment income of \$18.7 million in the first quarter of 2021; and
- A decrease in fully diluted book value per share of \$0.34, or 2.4%, to \$13.65.

The following summarizes the Company's underwriting results for the first quarter of 2022 and 2021:

| | Three months ended March 31 | | | | |
|----------------------------|-----------------------------|---------|--|--|--|
| | 2022 | | | | |
| | (\$ in thousa | ands) | | | |
| Gross premiums written | 145,886 | 169,935 | | | |
| Net premiums earned | 125,925 | 135,396 | | | |
| Underwriting income (loss) | (7.682) | (1.990) | | | |
| Combined ratio | 106.2 % | 101.5 % | | | |

Simon Burton, Chief Executive Officer of Greenlight Re, stated, "In April, we continued to make progress in growing our operations with the launch of Greenlight Innovation Syndicate 3456. Our first quarter results were impacted by exposure to the Russian-Ukrainian conflict from our growing short-tailed specialty book that is otherwise well-positioned in the improving underwriting environment."

David Einhorn, Chairman of the Board of Directors, said, "We generated a 1.7% investment return from the Solasglas fund in the first quarter and are well-positioned for the inflationary headwinds affecting the economy. We are maintaining a cautious view to the equity markets, as it appears likely that the 13 year-old bull market has come to an end."

Underwriting and Investment Results

Gross premiums written in the first quarter of 2022 were \$145.9 million, compared to \$169.9 million in the first quarter of 2021. This decrease relates primarily to motor and workers' compensation contracts on which the Company elected to reduce or non-renew its participation. This decrease was partially offset by growth in specialty, general liability, and multiline business, including premium generated by the Company's Innovations partners.

Net premiums earned were \$125.9 million during the first quarter of 2022, a decrease from \$135.4 million in the comparable 2021 period.

The Company recognized a net underwriting loss of \$7.7 million in the first quarter of 2022, driven primarily by the Russian-Ukrainian conflict, and to a lesser degree, by wildfires in Tennessee. The Russian-Ukrainian conflict contributed \$13.6 million, or 10.8%, to the combined ratio. During the comparable 2021 period, the Company incurred an underwriting loss of \$2.0 million, primarily due to losses from Winter Storm Uri.

The Company's total investment income during the first quarter of 2022 was \$7.7 million. The Company's Investment Portfolio, managed by DME Advisors, returned 1.7%, representing a \$4.1 million gain from the Solasglas fund. The Company reported \$3.7 million of other investment income, primarily from its Innovations investments.

Greenlight Capital Re, Ltd. First Quarter 2022 Earnings Call

Greenlight Re will host a live conference call to discuss its financial results on Wednesday, May 4, 2022, at 9:00 a.m. Eastern Time. Dial-in details:

U.S. toll free 1-844-274-4096 International 1-412-317-5608

Telephone participants may avoid any delays by pre-registering for the call using the following link to receive a unique dial-in number and PIN.

Conference Call registration link: https://dpregister.com/sreg/10166452/f27abb3b6c

The conference call can also be accessed via webcast at:

https://services.choruscall.com/mediaframe/webcast.html?webcastid=BvrBWenf

A telephone replay of the call will be available from 11:00 a.m. Eastern time on May 4, 2022, until 9:00 a.m. Eastern time on May 11, 2022. The replay of the call may be accessed by dialing 1-877-344-7529 (U.S. toll-free) or 1-412-317-0088 (international), access code 9155151. An audio file of the call will also be available on the Company's website, www.greenlightre.com.

Non-GAAP Financial Measures

In presenting the Company's results, management has included financial measures that are not calculated under standards or rules that comprise accounting principles generally accepted in the United States (GAAP). Such measures, including basic book value per share, fully diluted book value per share, and net underwriting income (loss), are referred to as non-GAAP measures. These non-GAAP measures may be defined or calculated differently by other companies. Management believes these measures allow for a more thorough understanding of the underlying business. These measures are used to monitor our results and should not be viewed as a substitute for those determined in accordance with GAAP. Reconciliations of such measures to the most comparable GAAP figures are included in the attached financial information in accordance with Regulation G.

Forward-Looking Statements

This news release contains forward-looking statements within the meaning of the U.S. federal securities laws. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in the U.S. Federal securities laws. These statements involve risks and uncertainties that could cause actual results to differ materially from those contained in forward-looking statements made on the Company's behalf. These risks and uncertainties include the impact of general economic conditions and conditions affecting the insurance and reinsurance industry, the adequacy of our reserves, our ability to assess underwriting risk, trends in rates for property and casualty insurance and reinsurance, competition, investment market fluctuations, trends in insured and paid losses, catastrophes, regulatory and legal uncertainties and other factors described in our Form 10-K filed with the Securities Exchange Commission on March 8, 2022. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise, except as provided by law.

About Greenlight Capital Re, Ltd.

Greenlight Re (www.greenlightre.com) provides multiline property and casualty insurance and reinsurance through its licensed and regulated reinsurance entities in the Cayman Islands and Ireland, and its Lloyd's platform, Greenlight Innovation Syndicate 3456. The Company complements its underwriting activities with a non-traditional investment approach designed to achieve higher rates of return over the long term than reinsurance companies that exclusively employ more traditional investment strategies. In 2018, the Company launched its Greenlight Re Innovations unit, which supports technology innovators in the (re)insurance space by providing investment, risk capacity, and access to a broad insurance network.

Contact:

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GREENLIGHT CAPITAL RE, LTD. CONDENSED CONSOLIDATED BALANCE SHEETS UNAUDITED

(expressed in thousands of U.S. dollars, except per share and share amounts)

| | N | March 31, 2022 | De | cember 31, 2021 |
|---|----|-------------------|----|--------------------|
| Assets | | | | |
| Investments | | | | |
| Investment in related party investment fund | \$ | 151,010 | \$ | 183,591 |
| Other investments | | 54,647 | | 47,384 |
| Total investments | | 205,657 | | 230,975 |
| Cash and cash equivalents | | 31,327 | | 76,307 |
| Restricted cash and cash equivalents | | 701,412 | | 634,794 |
| Reinsurance balances receivable (net of allowance for expected credit losses) | | 441,645 | | 405,365 |
| Loss and loss adjustment expenses recoverable (net of allowance for expected credit losses) | | 11,369 | | 11,100 |
| Deferred acquisition costs | | 66,378 | | 63,026 |
| Unearned premiums ceded | | 4,878 | | 42 |
| Other assets | | 5,882 | | 5,885 |
| Total assets | \$ | 1,468,548 | \$ | 1,427,494 |
| Liabilities and equity | | | | |
| Liabilities | | | | |
| Loss and loss adjustment expense reserves | \$ | 549,141 | \$ | 524,010 |
| Unearned premium reserves | | 246,130 | | 227,584 |
| Reinsurance balances payable | | 95,692 | | 91,224 |
| Funds withheld | | 3,929 | | 3,792 |
| Other liabilities | | 5,503 | | 7,164 |
| Convertible senior notes payable | | 99,746 | | 98,057 |
| Total liabilities | | 1,000,141 | | 951,831 |
| Shareholders' equity | | | | |
| Ordinary share capital (Class A: par value \$0.10; authorized, 100,000,000; issued and outstanding, 28,466,516 (2021: 27,589,731): Class B: par value \$0.10; authorized, | \$ | 3,472 | \$ | 3,384 |
| 25.000.000: issued and outstanding. 6.254.715 (2021: 6.254.715)) Additional paid-in capital | ~ | 474,805 | ~ | 481,784 |
| Retained earnings (deficit) | | (9,870) | | (9,505) |
| Total shareholders' equity | | 468,407 | - | 475,663 |
| Total liabilities and equity | • | 1,468,548 | \$ | 1,427,494 |
| iotai nabinties and equity | Þ | 1,400,548 | Þ | 1,44/,494 |

GREENLIGHT CAPITAL RE, LTD. CONDENSED CONSOLIDATED RESULTS OF OPERATIONS UNAUDITED

(expressed in thousands of U.S. dollars, except percentages and per share amounts)

| | Three months ended March 31 | | | | |
|--|-----------------------------|---------------|-----------|----------------|--|
| | 2022 | | | 2021 | |
| Underwriting revenue | | | | | |
| Gross premiums written | \$ | 145.886 | \$ | 169.935 | |
| Gross premiums ceded | | (6.009) | | 55 | |
| Net premiums written | | 139.877 | | 169.990 | |
| Change in net unearned premium reserves | | (13.952) | | (34.594) | |
| Net premiums earned | \$ | 125.925 | \$ | 135.396 | |
| Underwriting related expenses | | | | | |
| Net loss and loss adjustment expenses incurred | | | | | |
| Current vear | \$ | 95.082 | \$ | 97.861 | |
| Prior vear | | 2.325 | | (140) | |
| Net loss and loss adjustment expenses incurred | | 97.407 | | 97.721 | |
| Acquisition costs | | 32.945 | | 33.381 | |
| Underwriting expenses | | 3.221 | | 3.337 | |
| Deposit accounting and other reinsurance expense (income) | | 34 | | 2,947 | |
| Net underwriting income (loss) | \$ | (7.682) | \$ | (1.990) | |
| | | | | | |
| Income (loss) from investment in related party investment fund | \$ | 4,077 | \$ | 4,024 | |
| Net investment income (loss) | | 3,660 | | 14.650 | |
| Total investment income (loss) | \$ | 7.737 | \$ | 18.674 | |
| Net underwriting and investment income (loss) | <u>\$</u> | 55 | <u>\$</u> | 16.684 | |
| Corporate expenses | \$ | 4.011 | \$ | 4.204 | |
| Other (income) expense, net | 'D | 633 | 'D | 703 | |
| Interest expense | | | | | |
| Income tax expense (benefit) | | 1.154 (16) | | 1.544 3.734 | |
| Net income (loss) | • | | \$ | 6.499 | |
| Net income (1088) | <u>.b</u> | (5,727) | <u> </u> | 0.499 | |
| Earnings (loss) per share | | | | | |
| Basic | \$ | (0.17) | \$ | 0.19 | |
| Diluted | \$ | (0.17) | \$ | 0.19 | |
| Underwriting ratios | | | | | |
| Loss ratio - current vear | | 75.6 % |) | 72.3 % | |
| Loss ratio - prior vear | | 1.8 % | <u> </u> | (0.1)% | |
| Loss ratio | | 77.4 % |) | 72.2 % | |
| Acquisition cost ratio | | 26.2 % | | 24.7 % | |
| Composite ratio | | 103.6 % |) | 96.9 % | |
| Underwriting expense ratio | | 2.6 % | <u> </u> | 4.6 % | |
| Combined ratio | | 106.2 % |) | 101.5 % | |

The following tables present the Company's underwriting ratios by line of business:

| | Thr | ee months er | ided March | 31 | Three months ended March 31 | | | | | | |
|----------------------------|-----------------|--------------|------------|---------|-----------------------------|----------|--------|---------|--|--|--|
| | | 202 | 2 | | 2021 | | | | | | |
| | Property | Casualty | Other | Total | Property | Casualty | Other | Total | | | |
| | | | | | | | | | | | |
| Loss ratio | 67.0 % | 68.2 % | 107.0 % | 77.4 % | 80.4 % | 73.7 % | 65.0 % | 72.2 % | | | |
| Acquisition cost ratio | 23.1 | 26.2 | 27.6 | 26.2 | 19.8 | 25.0 | 25.7 | 24.7 | | | |
| Composite ratio | 90.1 % | 94.4 % | 134.6 % | 103.6 % | 100.2 % | 98.7 % | 90.7 % | 96.9 % | | | |
| Underwriting expense ratio | | | - | 2.6 | | | - | 4.6 | | | |
| Combined ratio | | | _ | 106.2 % | | | _ | 101.5 % | | | |

GREENLIGHT CAPITAL RE, LTD. KEY FINANCIAL AND NON-GAAP MEASURES

Management uses certain key financial measures, some of which are not prescribed under U.S. GAAP rules and standards ("non-GAAP financial measures"), to evaluate our financial performance, financial position, and the change in shareholder value. Generally, a non-GAAP financial measure, as defined in SEC Regulation G, is a numerical measure of a company's historical or future financial performance, financial position, or cash flows that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented under U.S. GAAP. We believe that these measures, which may be calculated or defined differently by other companies, provide consistent and comparable metrics of our business performance to help shareholders understand performance trends and facilitate a more thorough understanding of the Company's business. Non-GAAP financial measures should not be viewed as substitutes for those determined under U.S. GAAP.

The key non-GAAP financial measures used in this report are:

- Basic book value per share and fully diluted book value per share; and
- Net underwriting income (loss)

These non-GAAP measures are described below.

Basic Book Value Per Share and Fully Diluted Book Value Per Share

We believe that long-term growth in fully diluted book value per share is the most relevant measure of our financial performance because it provides management and investors a yardstick to monitor the shareholder value generated. Fully diluted book value per share may also help our investors, shareholders, and other interested parties form a basis of comparison with other companies within the property and casualty reinsurance industry. Basic book value per share and fully diluted book value per share should not be viewed as substitutes for the comparable U.S. GAAP measures.

We calculate basic book value per share as (a) ending shareholders' equity, divided by (b) aggregate of Class A and Class B Ordinary shares issued and outstanding, including all unvested service-based restricted shares, and the earned portion of performance-based restricted shares granted after December 31, 2021.

Fully diluted book value per share represents basic book value per share combined with any dilutive impact of in-the-money stock options, unvested service-based RSUs, and the earned portion of unvested performance-based RSUs granted. Fully diluted book value per share also includes the dilutive effect, if any, of ordinary shares expected to be issued upon settlement of the convertible notes.

Our primary financial goal is to increase adjusted fully diluted book value per share over the long term. We use fully diluted book value per share as a financial measure in our annual incentive compensation.

The following table presents a reconciliation of the non-GAAP financial measures basic and fully diluted book value per share to the most comparable U.S. GAAP measure:

| |] | March 31, 2022 | De | ecember 31, 2021 | Se | eptember 30, 2021 | | June 30, 2021 | I | March 31, 2021 |
|---|----|---|----|---------------------|----|----------------------|----|------------------|----|-------------------|
| | | (\$ in thousands, except per share and share amount | | | | | | | s) | |
| Numerator for basic and fully diluted book value ner share: | | | | | | | | | | |
| Total equity (U.S. GAAP) (numerator for basic and fully diluted book value per share) | \$ | 468,407 | \$ | 475,663 | \$ | 450,514 | \$ | 466,826 | \$ | 472,119 |
| Denominator for basic and fully diluted book value per share: (1) | | | | | | | | | | |
| Ordinary shares issued and outstanding as presented in the Company's condensed consolidated balance sheets | | 34,721,231 | | 33,844,446 | | 33,844,446 | | 34,171,068 | | 34,850,528 |
| Less: Unearned performance-based restricted shares granted after December 31, 2021 | | (581,593) | | | | | | | | |
| Denominator for basic book value per | | 34,139,638 | | 33,844,446 | | 33,844,446 | | 34,171,068 | | 34,850,528 |
| Add: In-the-money stock options, service-based RSUs granted, and earned performance-based RSUs granted Denominator for fully diluted book value | | 176,379 | 1 | 154,134 | | 154,134 | | 154,134 | | 154,134 |
| per share | | 34,316,017 | | 33,998,580 | | 33,998,580 | | 34,325,202 | | 35,004,662 |
| Basic book value per share | \$ | 13.72 | \$ | 14.05 | \$ | 13.31 | \$ | 13.66 | \$ | 13.55 |
| Increase (decrease) in basic book value per share (\$) | \$ | (0.33) | \$ | 0.58 | \$ | (0.35) | \$ | 0.11 | \$ | 0.08 |
| Increase (decrease) in basic book value per share (%) | | (2.3)% | | 4.3 % | | (2.6)% | | 0.8 % | | 0.6 % |
| | | | | | | | | | | |
| Fully diluted book value per share | \$ | 13.65 | \$ | 13.99 | \$ | 13.25 | \$ | 13.60 | \$ | 13.49 |
| Increase (decrease) in fully diluted book value per share (\$) | \$ | (0.34) | \$ | 0.57 | \$ | (0.35) | \$ | 0.11 | \$ | 0.07 |
| Increase (decrease) in fully diluted book value per share (%) | | (2.4)% | | 4.2 % | | (2.6)% | | 0.8 % | | 0.5 % |

⁽¹⁾ For periods prior to March 31, 2021, all unvested restricted shares are included in the "basic" and "fully diluted" denominators. Restricted shares with performance-based vesting conditions granted after December 31, 2021 are included in the "basic" and "fully diluted" denominators to the extent that the Company has recognized the corresponding share-based compensation expense. At March 31, 2022, the aggregate number of unearned restricted shares with performance conditions was 774,742 (December 31, 2021: 193,149, September 30, 2021: 193,149, June 30, 2021: 193,149, March 31, 2021: 193,149).

Net Underwriting Income (Loss)

One way that we evaluate the Company's underwriting performance is by measuring net underwriting income (loss). We do not use premiums written as a measure of performance. Net underwriting income (loss) is a performance measure used by management to evaluate the fundamentals underlying the Company's underwriting operations. We believe that the use of net underwriting income (loss) enables investors and other users of the Company's financial information to analyze our performance in a manner similar to how management analyzes performance. Management also believes that this measure follows industry practice and allows the users of financial information to compare the Company's performance with that of our industry peer group.

Net underwriting income (loss) is considered a non-GAAP financial measure because it excludes items used to calculate net income before taxes under U.S. GAAP. We calculate net underwriting income (loss) as net premiums earned, plus other income relating to reinsurance and deposit-accounted contracts, less deposit interest expense, less net loss and loss adjustment expenses, acquisition costs, and underwriting expenses. The measure excludes, on a recurring basis: (1) investment income (loss); (2) other income (expense) not related to underwriting, including foreign exchange gains or losses and adjustments to the allowance for expected credit losses; (3) corporate general and administrative expenses; and (4) interest expense. We exclude total investment income or loss, foreign exchange gains or losses, and expected credit losses as we believe these items are influenced by market conditions and other factors not related to underwriting decisions. We exclude corporate and interest expenses because these costs are generally fixed and not incremental to or directly related to our underwriting operations. We believe all of these amounts are largely independent of our underwriting process, and including them could hinder the analysis of trends in our underwriting operations. Net underwriting income (loss) should not be viewed as a substitute for U.S. GAAP net income before income taxes.

The reconciliations of net underwriting income (loss) to income (loss) before income taxes (the most directly comparable U.S. GAAP financial measure) on a consolidated basis are shown below:

| | Th | Three months ended March 31 | | | | |
|---|----|-----------------------------|----------|--|--|--|
| | | 2022 2021 | | | | |
| | | (\$ in thousands) | | | | |
| Income (loss) before income tax | \$ | (5,743) \$ | 10,233 | | | |
| Add (subtract): | | | | | | |
| Total investment (income) loss | | (7,737) | (18,674) | | | |
| Other non-underwriting (income) expense | | 633 | 703 | | | |
| Corporate expenses | | 4,011 | 4,204 | | | |
| Interest expense | | 1,154 | 1,544 | | | |
| Net underwriting income (loss) | \$ | (7,682) \$ | (1,990) | | | |