



## Forward-Looking Statements / Non-GAAP Disclosures

#### Cautionary Notice Regarding Forward-Looking Statements

This presentation regarding Mid Penn Bancorp, Inc. ("Mid Penn"), and oral statements made regarding the subjects of this release, contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are not historical facts and include expressions about management's confidence and strategies and management's current views and expectations about new and existing programs and products, relationships, opportunities, technology and market conditions. These statements may be identified by such forward-looking terminology as "continues," "expect," "look," "believe," "anticipate," "may," "will," "should," "projects," "strategy" or similar statements. Actual results may differ materially from such forward-looking statements, and no reliance should be placed on any forward-looking statement. Factors that may cause results to differ materially from such forward-looking statements include, but are not limited to, changes in interest rates, spreads on earning assets and interest-bearing liabilities, and interest rate sensitivity; prepayment speeds, loan originations, credit losses and market values on loans, collateral securing loans, and other assets; sources of liquidity; common shares outstanding; common stock price volatility; fair value of and number of stock-based compensation awards to be issued in future periods; the impact of changes in market values on securities held in Mid Penn's portfolio; legislation affecting the financial services industry as a whole, and Mid Penn and Mid Penn Bank individually or collectively, including tax legislation; results of the regulatory examination and supervision process and oversight, including changes in monetary policy and capital requirements; changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or regulatory agencies; increasing price and product/service competition by competitors, including new entrants; rapid technological developments and changes; the ability to continue to introduce competitive new products and services on a timely, cost-effective basis; the mix of products/services; containing costs and expenses; governmental and public policy changes; protection and validity of intellectual property rights; reliance on large customers; technological. implementation and cost/financial risks in large, multi-year contracts; the outcome of future litigation and governmental proceedings, including tax-related examinations and other matters; continued availability of financing; the availability of financial resources in the amounts, at the times and on the terms required to support Mid Penn and Mid Penn Bank's future businesses; material differences in the actual financial results of merger, acquisition and investment activities compared with Mid Penn's initial expectations, including the full realization of anticipated cost savings and revenue enhancements; the possibility that the anticipated benefits of a transaction are not realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a result of the strength of the economy and competitive factors in legacy Mid Penn and target markets; diversion of management's attention from ongoing business operations and opportunities; potential adverse reactions or changes to business or employee relationships, including those resulting from the announcement or completion of a transaction; the ability to complete the integration of Mid Penn and its target successfully; the dilution caused by Mid Penn's issuance of additional shares of its capital stock in connection with a transaction; and other factors that may affect the future results of Mid Penn.

For a more detailed description of these and other factors which would affect our results, please see Mid Penn's filings with the SEC, including those risk factors identified in the "Risk Factors" section and elsewhere in our Annual Report on Form 10-K for the year ended December 31, 2023 and subsequent filings with the SEC. The statements in this press release are made as of the date of this press release, even if subsequently made available by Mid Penn on its website or otherwise. Mid Penn does not undertake, and specifically disclaims any obligation, to publicly release the result of any revisions which may be made to forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of unanticipated events, except as required by law.

#### Third Party Sources and Non-GAAP Financial Measures

Certain information contained in this presentation and statements made orally during this presentation relate to or are based on publications and other data obtained from third-party sources. While Mid Penn believes these third-party sources to be reliable as of the date of this presentation, Mid Penn has not independently verified, and makes no representation as to the adequacy, fairness, accuracy or completeness of, any information obtained from third-party sources.

This presentation includes certain non-GAAP financial measures intended to supplement, not substitute for, comparable GAAP measures. Reconciliations of certain non-GAAP financial measures to GAAP financial measures are provided in the Appendix. Numbers in this presentation may not sum due to rounding.





# **Experienced Management Team**

Executive	Position	Years at MPB	Years in Industry
Rory G. Ritrievi	Chair, President & Chief Executive Officer	15	38
Scott W. Micklewright	Sr. EVP / President of Commercial and Consumer Banking & Chief Revenue Officer	15	18
Justin T. Webb	Sr. EVP / Chief Financial Officer	12	18
Joan E. Dickinson	Sr. EVP / Chief Retail Officer	11	38
Heather R. Hall	Sr. EVP / Market President & Chief Lending Officer	7	25
Jordan D. Space	Sr. EVP / President of the Private Bank & Chief Operating Officer	2	17
Joseph L. Paese, CFP	First EVP / Director of Trust & Wealth Management	8	38
Ray M. Mincarelli, Jr.	EVP / President of Commercial Real Estate	15	53
John Paul Livingston	EVP / Chief Technology & Chief Information Officer	14	21
Matthew L. Miller	First Sr. VP / Chief Data Officer	19	25
Paul F. Spiegel	First Sr. VP / Senior Operations Manager	13	38
Margaret E. Steinour	First Sr. VP / Chief Administrative Officer	12	19
Zachary C. Miller	First Sr. VP / Chief Risk Officer	8	15
Paul W. Spotts	First Sr. VP / Chief Credit Officer	3	30
	Average:	11.0	28.9



**Mid Penn Bank Regional Presidents** 

Executive	Position / Region	Years at MPB	Years in Industry
Natalie L. Falatek	Sr. VP / Upper Dauphin County	13	20
Mark F. Ketch	Sr. VP / Schuylkill & Luzerne Counties	7	31
Keith C. Rada	Sr. VP / Brunswick Region	7	15
Joseph N. Butto	Sr. VP / Berks County	5	40
Jared E. Utz	Sr. VP / Southeastern Region	4	20
Justin A. Manning	Sr. VP / Lancaster County	2	18
Daniel M. Baronick	Sr. VP / Western Region	11 mos.	19
Jeffrey M. Steigerwalt	Sr. VP / Southern NJ Region	8 mos.	25
Layne G. Crothers	Sr. VP / Scranton/Wilkes Barre Region	6 mos.	16
	Average:	4.5	22.7



## Mid Penn Bancorp, Inc. Overview at June 30, 2024

### **Holding Company for Mid Penn Bank**



# **2Q24 Financial Highlights**

Net Income	\$11.8M / \$0.71 /sh	NPAs / Assets	0.19%
MRQ ROAA <sup>2</sup>	0.88%	MRQ NCOs / Avg. Loans <sup>2</sup>	0.00%
MRQ ROATCE <sup>1,2</sup>	11.57%	TCE / TA <sup>1</sup>	8.1%
MRQ NIM <sup>2</sup>	3.12%	Loans / Deposits <sup>4</sup>	97.0%

## **Franchise Highlights**

- Banking subsidiary: Mid Penn Bank (est. 1868), state chartered non member bank and trust company, headquartered in Millersburg, PA
- A PA-based commercial bank operating strategically in western, central and eastern PA markets and central NJ market
- Dedicated to providing comprehensive banking and trust services
- Highly active in the last 3 years with key strategic initiatives
  - ✓ Share Repurchase Program
    - \$3.0 million / 110k shares in 2022 | \$4.8 million / 217k shares in 2023 | \$323k / 15.5k shares in 2024Q1
  - √ Strategic Acquisitions<sup>(3)</sup>
    - Closed acquisition of Riverview Financial in November 2021 for \$125 million
    - Closed acquisition of Brunswick Bancorp in May 2023 for \$54 million
  - ✓ Attractive Growth Plan
    - Brunswick acquisition provides entry into the dynamic central New Jersey Market

## **Branch Footprint**

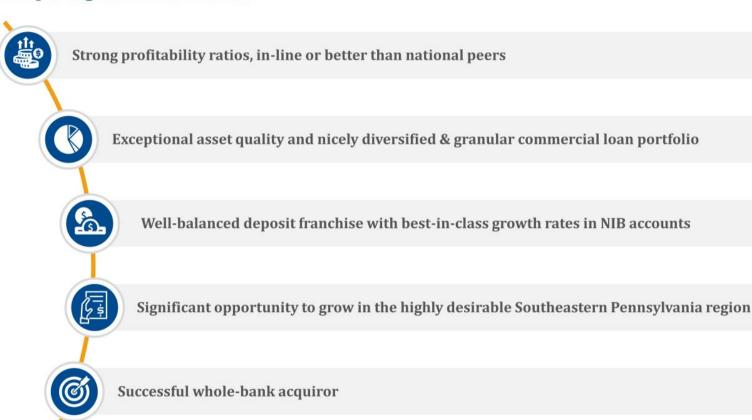




<sup>(3)</sup> Deal value as of deal announcement date. (4) Excludes HFS loans.



# **Compelling Investment Thesis**





Demonstrated track record of outsized shareholder value creation



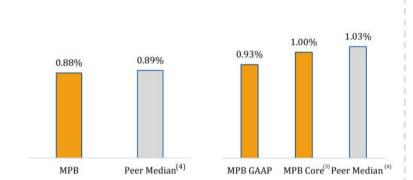


## **Strong Profitability Ratios**

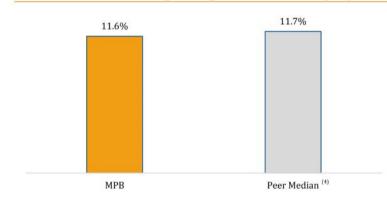


Return on Average Assets

MRQ GAAP ROA<sup>(1)</sup> '20-'24Q2 Avg. ROA<sup>(2)</sup>



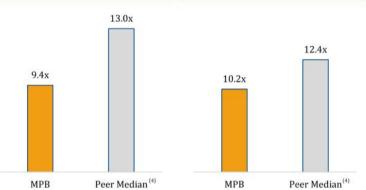
#### MRQ Return on Average Tangible Common Equity(1)(3)



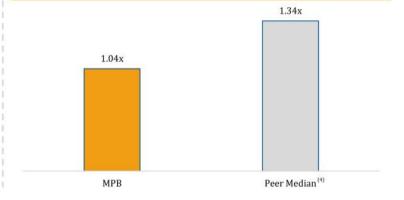
## **Undervalued on All Valuation Multiples**







#### Price / Tangible Book Value<sup>(3)</sup>





Source: S&P Global Market Intelligence, Company Documents. Note: Financial data as of most recent quarter unless otherwise stated. MRQ = Most recent quarter. Market and estimate data as of July 23, 2024.

- (1) Annualized financial metric. (2) GAAP shown for peers. Excludes merger-related expenses and BOLI death benefit income for MPB.
- (3) Non-GAAP financial metric. Please see Appendix for GAAP to non-GAAP reconciliation.
- (4) Includes nationwide major-exchange traded banks with most recent quarter total assets between \$3-\$7B, excluding merger targets and mutuals.

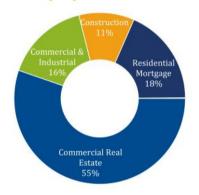


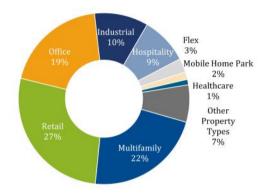
## **Exceptional Asset Quality and Nicely Diversified & Granular Commercial Loan Portfolio**

#### Loan Portfolio Composition(1)

Multifamily + Nonowner Occupied CRE Portfolio<sup>(2)</sup>

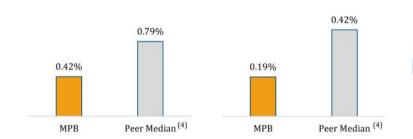
\$4.4 billion gross loan portfolio





#### **Asset Quality Trends**

Cumulative NCOs / Avg. Loans<sup>(3)</sup> MRQ NPAs / Assets



(\$000s)	March 31, 2024										
Commercial Real Estate	Balance	% Total	Loan Count	Avg. Balance	WA LTV						
Multifamily	\$334,952	22.2%	337	\$1,002	63.5%						
Retail	410,387	27.2%	311	1,328	53.7%						
Office	293,232	19.4%	225	1,315	63.9%						
Industrial	153,571	10.2%	86	1,745	58.0%						
Hospitality	134,606	8.9%	34	3,945	48.8%						
Flex	39,646	2.6%	27	1,472	54.5%						
Mobile Home Park	21,840	1.4%	24	912	66.7%						
Healthcare	15,110	1.0%	7	2,146	54.0%						
Other Property Types	106,382	7.0%	121	854	55.5%						
Total Multifamily + NOO CRE	\$1,509,726	100%	1,172	\$1,292	58.2%						





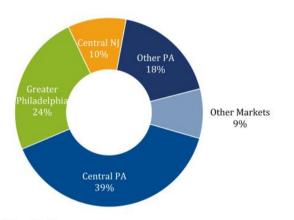
## Commercial Loan Portfolio: Geographic Distribution as of March 31, 2024

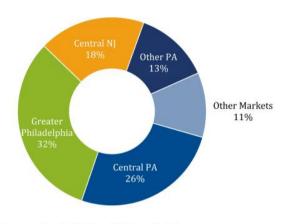
### **Nonowner Occupied CRE Portfolio**

## Nonowner Occupied (Retail) Portfolio

\$1.2 billion

\$410 million

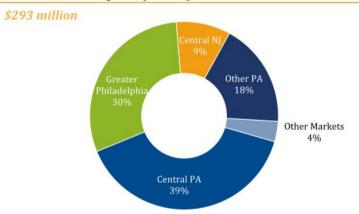




### **Multifamily Portfolio**

Nonowner Occupied (Office) Portfolio





Source: Company Documents, S&P Global Market Intelligence.





## Well-Balanced Deposit Franchise with Best-in-Class Growth Rates in NIB Accounts

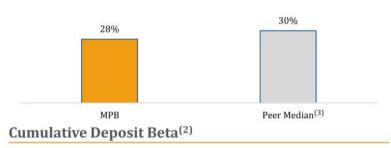
#### **Deposit Franchise Highlights**

- √ Highly diversified deposit base
- ✓ Well balanced between consumer and commercial
- ✓ Leading market share in Harrisburg metro area
- ✓ Better than average level of uninsured deposits
- ✓ Focused on growing NIB commercial business accounts

## Harrisburg MSA Deposit Market Share<sup>(4)</sup>

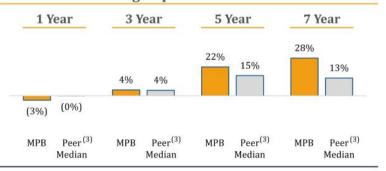
lank	Institution Name	Branches (#)	Total Deposits (\$M)	Deposit Market Share (%)
1	The PNC Finl Svcs Grp (PA)	9	\$5,592	30.10
2	Mid Penn Bancorp Inc. (PA)	16	\$2,002	10.78
3	M&T Bank Corp. (NY)	20	\$1,880	10.12
4	F.N.B. Corp. (PA)	10	\$1,765	9.50
5	Orrstown Financial Services (PA)	9	\$1,182	6.36
6	Wells Fargo & Co. (CA)	7	\$1,036	5.58
7	Fulton Financial Corp. (PA)	8	\$838	4.51
8	Citizens Financial Group Inc. (RI)	6	\$621	3.35
9	Banco Santander S.A.	7	\$613	3.30
10	First Commonwealth Financial (PA)	4	\$581	3.13

#### Uninsured Deposits / Total Deposits(1)





#### **Noninterest-Bearing Deposit Growth CAGRs**





Source: S&P Global Market Intelligence, FDIC.

(1) Bank-level regulatory data used.

(2) Deposit beta is calculated as the change in the Company's deposits costs as a percentage of the Fed Funds Rate from 2015Q1 to 2024Q2.

(3) Includes nationwide major-exchange traded banks with most recent quarter total assets between \$3-\$7B, excluding merger targets and mutuals.

(4) Based on FDIC data as of June 30, 2023. Adjusted for branch closures/openings since June 30, 2023.



## Significant Opportunity to Grow in the Highly Desirable Southeastern Pennsylvania Region

### \$725 Billion in Total Market Deposits

Sizeable Markets

#### Philadelphia MSA

\$538 Bn

Total Deposits in the Market

Top 3 Deposit Market Share

Top 3: Capital One, TD Bank, Wells

#### Central NJ(1)

\$126 Bn

Total Deposits in the Market

> Top 3: PNC, BofA, Wells

Top 3 Deposit

Market Share

#### South NI(2)

\$61 Bn

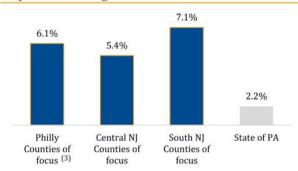
Total Deposits in Top 3

tal Deposits in Top 3 Deposit the Market Market Share

> Top 3: TD Bank, Wells, PNC

Above Average Growth and Wealth

#### Population Change 2010 - 2023



#### 2024 Median Household Income



verizon/









Major Employers























<sup>(2)</sup> South New Jersey defined as Burlington, Gloucester, Ocean and Camden counties.

<sup>(3)</sup> Philadelphia Counties defined as Montgomery, Bucks, Chester and Delaware counties.

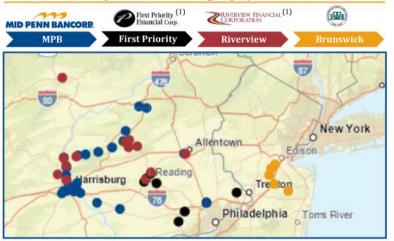


# **Proven Ability to Acquire and Successfully Integrate Franchises**

	Miners	THE SCOTTDALE BANK & TRUST COMPANY
Announcement Date	8/27/2014	3/29/2017
Close Date	3/1/2015	1/8/2018
Assets Acquired (\$M)	\$141	\$263
Deal Value (\$M)	\$15	\$59
Price / TBV (x)	1.10x	1.31x
Key Impacts		
EPS Accretion		
TBV Dilution		
TBV Earnback (yrs.)		

First Priority Financial Corp.	RIVERVIEW FINANCIAL CORPORATION	BA
1/16/2018	6/30/2021	12/20/2022
7/31/2018	11/30/2021	5/19/2023
\$612	\$1,215	\$382
\$91	\$125	\$54
1.94x	1.21x	1.20x
19%	25%	9%
(6.6%)	(6.8%)	(3.8%)
2.8	2.3	2.7

#### MPB's M&A Expansion in Geography of Focus



#### **MPB Demonstrated Success in Growth Markets**

\$ in millions, Deposits in Southeast Pennsylvania Growth markets



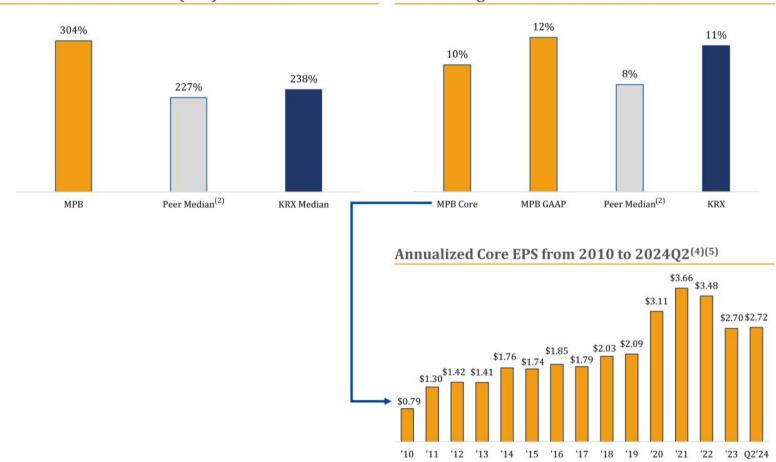




## **Demonstrated Track Record of Outsized Shareholder Value Creation**



#### Core Earnings Per Share CAGR Since 2010<sup>(3)(4)(5)</sup>





Source: S&P Global Market Intelligence. Note: Market data as of July 23, 2024.

<sup>(1)</sup> Shown from January 4, 2010 to July 23, 2024.

<sup>(2)</sup> Includes nationwide major-exchange traded banks with most recent quarter total assets between \$3-\$7B, excluding merger targets and mutuals.

<sup>(3)</sup> GAAP shown for peers. Excludes merger-related expenses for MPB. (4) Non-GAAP financial metric. (5) 2024Q2 core earnings per share is annualized.





# **Non-GAAP Reconciliation**

#### (\$000s)

	As of December 31,							
	2018	2019	2020	2021	2022	2023	2024	
Total Common Equity	\$223,209	\$237,874	\$255,688	\$490,076	\$512,099	\$542,350	\$559,686	
Goodwill	62,840	62,840	62,840	113,835	114,231	127,031	127,031	
Other Intangibles	7,221	5,758	4,360	9,436	7,260	6,479	5,626	
Less: Total Intangible Assets	70,061	68,598	67,200	123,271	121,491	133,510	132,657	
Tangible Common Equity	\$153,148	\$169,276	\$188,488	\$366,805	\$390,608	\$408,840	\$427,029	
Total Assets	\$2,077,981	\$2,231,175	\$2,998,948	\$4,689,425	\$4,486,257	\$5,290,792	\$5,396,467	
Goodwill	62,840	62,840	62,840	113,835	114,231	127,031	127,031	
Other Intangibles	7,221	5,758	4,360	9,436	7,260	6,479	5,626	
Less: Total Intangible Assets	70,061	68,598	67,200	123,271	121,491	133,510	132,657	
Tangible Assets	\$2,007,920	\$2,162,577	\$2,931,748	\$4,566,154	\$4,364,766	\$5,157,282	\$5,263,810	
Tangible Common Equity / Tangible Assets	7.63%	7.83%	6.43%	8.03%	8.95%	7.93%	8.11%	
Tangible Book Value Per Share	\$18.10	\$19.96	\$22.39	\$22.99	\$24.59	\$24.67	\$25.75	





## **Non-GAAP Reconciliation**

#### (\$000s)

	2023Q1	2023Q2	2023Q3	2023Q4	2024Q2
Net Income Available to Common Shareholders	\$11,227	\$4,836	\$9,236	\$12,098	\$11,771
Less: BOLI Death Benefit Income			10 To		487
Plus: Merger and Acquisition Expenses	224	7,944	352		
Less: Tax Effect of Merger and Acquisition Expenses	47	1,668	74		
Net Income Excluding Non-Recurring Expenses	\$11,404	\$11,112	\$9,514	\$12,098	\$11,284
Weighted Average Shares Outstanding	15,886,186	16,235,106	16,571,825	16,574,199	16,576,283
Core Earnings Per Common Share Excluding Non-Recurring Expenses	\$0.72	\$0.68	\$0.57	\$0.73	\$0.68

#### (\$000s)

		For the Years Ended December 31, As of June 30													
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024Q2
Net Income Available to Common Shareholders	\$2,748	\$4,543	\$4,951	\$4,939	\$5,701	\$6,528	\$7,804	\$7,089	\$10,596	\$17,701	\$26,209	\$29,319	\$54,806	\$37,397	\$11,771
Less: BOLI Death Benefit Income	**													-	487
Plus: Merger and Acquisition Expenes	0	0	0	0	573	762	0	619	4,790	0	0	12,947	623	8,520	-
Less: Tax Affect of Merger and Acquisition Expenses	0	0	0	0	120	160	0	130	1,006	0	0	2,719	131	1,789	1
Net Income Excluding Non-Recurring Expenses	\$2,748	\$4,543	\$4,951	\$4,939	\$6,154	\$7,130	\$7,804	\$7,578	\$14,380	\$17,701	\$26,209	\$39,547	\$55,298	\$44,128	\$11,284
Weighted Average Shares Outstanding	3,479,780	3,481,414	3,486,543	3,491,653	3,495,705	4,106,548	4,229,284	4,236,616	7,071,091	8,468,586	8,439,427	10,806,009	15,912,877	16,319,006	16,576,283
Core Earnings Per Common Share Ex. Non-Recurring Expenses	\$0.79	\$1.30	\$1.42	\$1.41	\$1.76	\$1.74	\$1.85	\$1.79	\$2.03	\$2.09	\$3.11	\$3.66	\$3.48	\$2.70	\$0.68
Average Assets	\$623,074	\$688,450	\$706,456	\$697,880	\$734,236	\$883,928	\$1,001,452	\$1,103,439	\$1,665,721	\$2,166,964	\$2,758,429	\$3,520,504	\$4,476,174	\$4,883,087	\$5,378,897
Core Return on Average Assets Ex. Non-Recurring Expenses	0.44%	0.66%	0.70%	0.71%	0.84%	0.81%	0.78%	0.69%	0.86%	0.82%	0.95%	1.12%	1.24%	0.90%	0.84%





# **Non-GAAP Reconciliation**

### (\$000s)

2023Q1	2023Q2	2023Q3	2023Q4	2024Q2
\$11,227	\$4,836	\$9,236	\$12,098	\$11,771
272	364	382	388	336
\$11,499	\$5,200	\$9,618	\$12,486	\$12,107
\$510,857	\$504,535	\$529,067	\$537,219	\$553,675
114,231	120,631	127,031	127,031	127,031
7,129	7,016	7,210	6,716	5,833
\$389,497	\$376,888	\$394,826	\$403,472	\$420,811
12.01%	5.55%	9.69%	12.31%	11.57%
	\$11,227 272 <b>\$11,499</b> \$510,857 114,231 7,129 <b>\$389,497</b>	\$11,227 \$4,836 272 364 <b>\$11,499 \$5,200</b> \$510,857 \$504,535 114,231 120,631 7,129 7,016 <b>\$389,497 \$376,888</b>	\$11,227 \$4,836 \$9,236 272 364 382 <b>\$11,499 \$5,200 \$9,618</b> \$510,857 \$504,535 \$529,067 114,231 120,631 127,031 7,129 7,016 7,210 <b>\$389,497 \$376,888 \$394,826</b>	\$11,227 \$4,836 \$9,236 \$12,098 272 364 382 388 <b>\$11,499 \$5,200 \$9,618 \$12,486</b> \$510,857 \$504,535 \$529,067 \$537,219 114,231 120,631 127,031 127,031 7,129 7,016 7,210 6,716 <b>\$389,497 \$376,888 \$394,826 \$403,472</b>

