







# THIRD-QUARTER 2024 RESULTS

**Brian Chambers** | Chair & Chief Executive Officer **Todd Fister** | Chief Financial Officer



November 6, 2024 | Q3 2024















# FORWARD-LOOKING STATEMENTS AND NON-GAAP MEASURES

This presentation and the associated remarks contain forward-looking statements. We caution you against relying on these statements as they are subject to risks, uncertainties and other factors and actual results may differ materially from those results projected in the statements. These risks, uncertainties and other factors include, without limitation: levels of residential and commercial or industrial construction activity; demand for our products; industry and economic conditions including, but not limited to, supply chain disruptions, recessionary conditions, inflationary pressures, interest rate and financial markets volatility, and the viability of banks and other financial institutions; availability and cost of energy and raw materials; levels of global industrial production; competitive and pricing factors; relationships with key customers and customer concentration in certain areas; issues related to acquisitions, divestitures and joint ventures or expansions; climate change, weather conditions and storm activity; legislation and related regulations or interpretations, in the United States or elsewhere; domestic and international economic and political conditions, policies or other governmental actions, as well as war and civil disturbance; changes to tariff, trade or investment policies or laws; uninsured losses, including those from natural disasters, catastrophes, pandemics, theft or sabotage; environmental, product-related or other legal and regulatory liabilities, proceedings or actions; research and development activities and intellectual property protection; issues involving implementation and protection of information technology systems; foreign exchange and commodity price fluctuations; our level of indebtedness; our liquidity and the availability and cost of credit; our ability to achieve expected synergies, cost reductions and/or productivity improvements, including our ability to achieve the strategic and other objectives relating to the acquisition of Masonite International Corporation ("Masonite"); the level of fixed costs required to run our business; levels of goodwill or other indefinite-lived intangible assets; price volatility in certain wind energy markets in the U.S.; loss of key employees and labor disputes or shortages; our ability to successfully integrate the Masonite acquisition; our ability to achieve the objectives relating to the strategic review of our glass reinforcements business; defined benefit plan funding obligations; and factors detailed from time to time in the company's Securities and Exchange Commission filings. The information in this presentation speaks as of November 6, 2024, and is subject to change. The company does not undertake any duty to update or revise forward-looking statements except as required by federal securities laws.

The terms "year to date" or last twelve months ("LTM") refer to the period ended on the last calendar day of the quarter preceding the date of the investor event referenced on the first page above. Otherwise, the information in this presentation speaks as of the date of the investor event and is subject to change. The Company assumes no obligation to update or revise forward-looking statements except as required by law. Any distribution of this presentation after the investor event is not intended and should not be construed as updating or confirming such information.

This presentation contains references to certain "non-GAAP financial measures" as defined by the SEC, which may be referenced in the Appendix or in the tables of our earnings press release. Adjusted EBITDA, adjusted earnings, adjusted EPS and return on capital exclude certain items that management does not allocate to its segment results because it believes they are not representative of the company's ongoing operations. When the company provides forward-looking expectations for non-GAAP measures, the most comparable GAAP measures and reconciliations to those GAAP measures are generally not available without unreasonable effort due to the variability, complexity and limited visibility of the adjusting items that would be excluded from the non-GAAP measures in future periods. The variability in timing and amount of adjusting items could have significant and unpredictable effects on future GAAP results.



# **AGENDA**











COMPANY HIGHLIGHTS	Brian Chambers
FINANCIAL RESULTS	Todd Fister
BUSINESS OUTLOOK	Brian Chambers
QUESTIONS AND DISCUSSION	All

Owens Corning Delivers Net Sales of \$3.0 Billion; Generates Net Earnings of \$321 Million and Adjusted EBIT of \$582 Million



# **OWENS CORNING HIGHLIGHTS**



Maintained a high level of safety performance within the quarter



17<sup>th</sup> consecutive quarter of mid-teens or better Adjusted EBIT margins and 20% or better Adjusted EBITDA margins



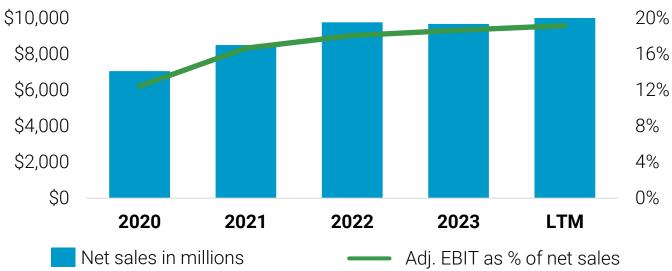
Sharpening geographic focus on North America and Europe by entering agreement to sell building products business in China and Korea



Investing in U.S. fiberglass insulation network through new line of capacity within Kansas City facility

(\$ in millions) <sup>1</sup>	Q3 2024	Q3 2023	YTD 2024	YTD 2023
Net sales	3,046	2,479	8,135	7,373
Adjusted EBIT	582	518	1,608	1,413
Adjusted EBIT as % of net sales	19%	21%	20%	19%
Adjusted EBITDA	766	644	2,073	1,795
Adjusted EBITDA as % of net sales	25%	26%	25%	24%









# **FINANCIAL SUMMARY**











(\$ in millions, except per share data) <sup>1</sup>	Q3 2024	Q3 2023	YTD 2024	YTD 2023
Net sales	3,046	2,479	8,135	7,373
Net sales growth	23%	(2%)	10%	(1%)
Net earnings attributable to OC	321	337	905	1,065
Net earnings attributable to OC as % of net sales	11%	14%	11%	14%
Adjusted EBIT	582	518	1,608	1,413
Adjusted EBIT as % of net sales	19%	21%	20%	19%
Adjusted EBITDA	766	644	2,073	1,795
Adjusted EBITDA as % of net sales	25%	26%	25%	24%
EPS (diluted)	\$3.65	\$3.71	\$10.28	\$11.64
Adjusted earnings	385	380	1,109	1,025
Adjusted EPS (diluted)	\$4.38	\$4.18	\$12.60	\$11.20

<sup>1.</sup> Doors segment added on May 15, 2024 as a result of the acquisition of Masonite. Doors segment contributed \$573mm in net sales, \$36mm in adjusted EBIT and \$89mm in adjusted EBITDA for the period July 1, 2024 through September 30, 2024. Doors segment contributed \$884mm in net sales, \$70mm in adjusted EBIT and \$150mm in adjusted EBITDA for the period May 15, 2024 through September 30, 2024.















# **BALANCE SHEET AND CAPITAL DEPLOYMENT**

Capital allocation strategy remains focused on consistently generating strong free cash flow, returning approximately 50% to investors over time, and maintaining an investment grade balance sheet, while executing on business strategies to grow the company

### Third-Quarter 2024:

- Cash Generation and Return
  - Generated \$558mm of free cash flow
  - Returned \$252mm of free cash flow to shareholders through share repurchases and dividends
  - At the end of Q3, 6.9mm shares were available for repurchase under the current authorization
  - $\circ$  Exited Q3 with net debt-to-adjusted EBITDA that was slightly below targeted range of 2x to 3x $^{1}$
- Internal Investment
  - Capital additions of \$141mm
  - Return on capital was 15% for the last twelve months<sup>2</sup>
- Liquidity
  - Maintained liquidity of approximately \$1.8b, consisting of \$499mm of cash and \$1.3b of combined availability on bank debt facilities

<sup>1.</sup> Refer to Appendix A for reconciliation to Owens Corning SEC filings.



# **ROOFING BUSINESS**



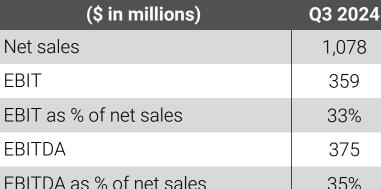
Delivered third-quarter revenue of \$1,078mm, in line with prior year

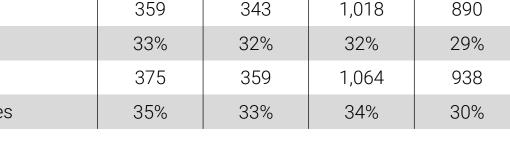


Generated \$359mm of EBIT with 33% EBIT margin and 35% EBITDA margin



Shingle volumes outperformed the U.S. asphalt shingle market





Q3 2023

1,084

YTD 2024

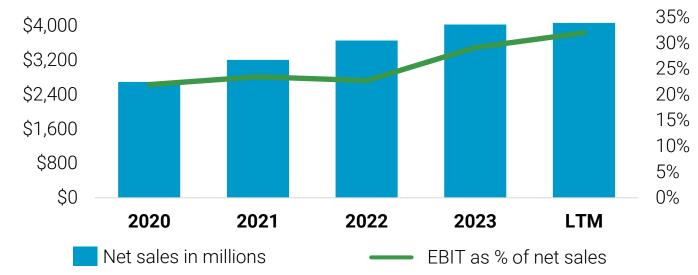
3,140

YTD 2023

3,102



1,078







# **INSULATION BUSINESS**



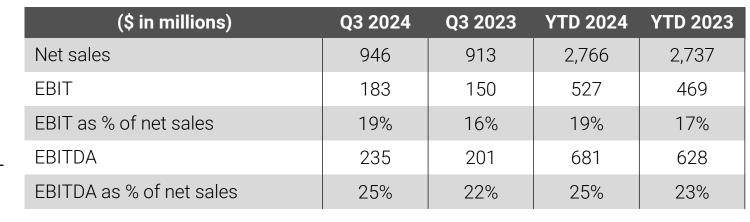
Delivered third-quarter revenue of \$946mm, up 4% from prior year

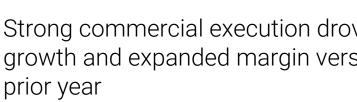


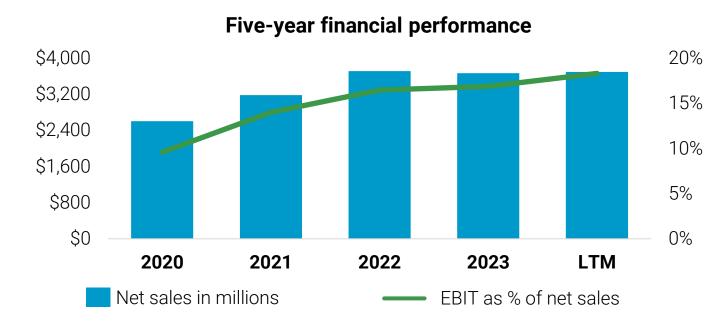
Generated \$183mm of EBIT with 19% EBIT margin and 25% EBITDA margin



Strong commercial execution drove growth and expanded margin versus











# **DOORS BUSINESS**



Delivered third-quarter revenue of \$573mm



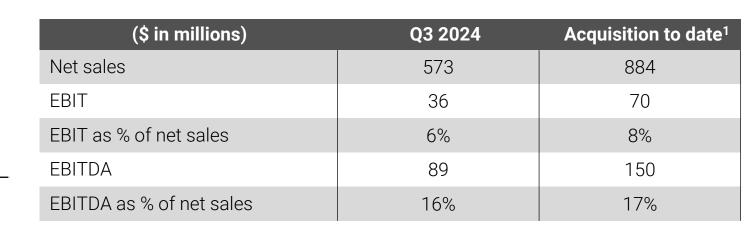
Generated \$36mm of EBIT with 6% EBIT margin and 16% EBITDA margin



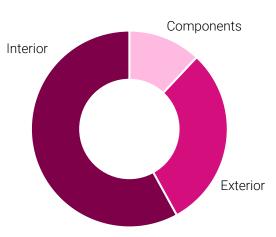
Leveraging commercial and operational model to manage through challenging market conditions



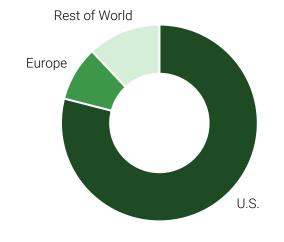








### Revenue by Geography<sup>2</sup>



<sup>1.</sup> Doors segment added on May 15, 2024 as a result of the acquisition of Masonite. Acquisition to date reflects the period May 15, 2024 through September 30, 2024

<sup>2.</sup> Source: Masonite 2023 full year financial results including Architectural



# **COMPOSITES BUSINESS**



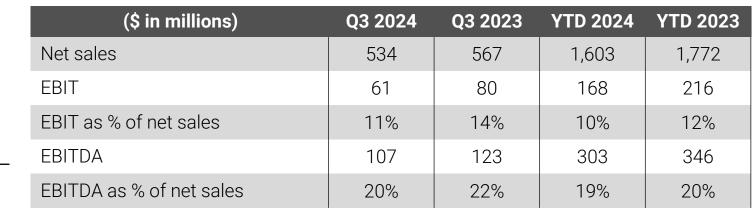
Delivered third-quarter revenue of \$534mm, down 6% from prior year



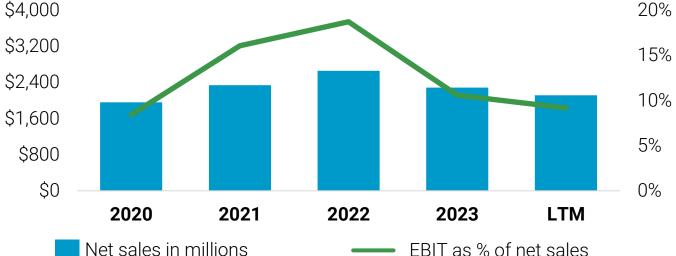
Generated \$61mm of EBIT with 11% EBIT margin and 20% EBITDA margin



Started up new nonwovens line in Fort Smith, Arkansas























	Current as of Q3 2024
General corporate expenses	Approximately \$250mm <sup>2</sup>
Interest expense	\$210mm - \$220mm
Full-year effective tax rate	24% - 26%
Capital additions	Approximately \$650mm
Depreciation and amortization	Approximately \$650mm

<sup>1.</sup> The above outlook includes the impact of all completed acquisitions or divestitures 2. Previously \$255mm to \$265mm













# **Q4 2024 BUSINESS OUTLOOK**

### ENTERPRISE:

- Revenue growth around 20% with legacy revenue slightly below Q4 2023
- Mid-teen EBIT margin and approximately 20% EBITDA margin

### **ROOFING**

- Revenue down mid-single digits
- Industry shipments for U.S. shingle end-market demand down low to mid-single digits with OC shingle volumes relatively flat
- Additional components volume headwind due to normalized attachment rates and exit of protective packaging
- Positive price partially offsets revenue impact of lower components volumes
- Anticipate higher manufacturing costs
- EBIT margin approaching 30% / EBITDA margin approximately 31%

### **DOORS**

- Revenue down high-single digits from Q3 2024
- Continued market pressure and distributors tightly managing end-ofyear inventories
- Lower volumes and associated deleverage partially offset by synergies, in line with what has been realized to date
- Positive price/cost driven by incremental catch up of tariff recovery for input costs
- EBITDA margin of low to mid-teens; reflects business performance without the impact of purchase accounting

#### INSULATION

- Revenue down slightly
- In North American residential, positive price realization offset by slightly lower volumes
- In technical and global, revenue down slightly driven by lower volumes partially offset by price realization
- Incremental costs tied to impact from hurricane activity; input materials and delivery relatively neutral
- Anticipate positive price/cost
- EBIT and EBITDA margin similar to Q4 2023

### COMPOSITES

- Revenue similar to Q4 2023
- Volume growth, primarily in North American glass reinforcements is offset by lower contract and spot price and unfavorable mix
- Solid demand and pricing in nonwovens business
- Lower production downtime and manufacturing productivity
- EBIT margin of mid to high-single digits / EBITDA margin of mid-teens

# QUESTIONS AND DISCUSSION

The adjusting income (expense) items to EBIT are shown in the tables below (in millions):

		Twelve Month Decembe		1	hree Month Septembe		Nine Montl Septemi		Last Twelve Months (LTM) Ended September 30, 2024
	2020	2021	2022	2023 (A)	2023	2024	2023 (B)	2024 (C)	(A) - (B) + (C)
Restructuring costs	\$ (41)	\$ (34)\$	(48) \$	(169) \$	(41) \$	(1) \$	(106)	\$ (62)	\$ (125)
Gain on sale of Shanghai, China facility	_	_	27	_	_	_	_	_	_
Gain on sale of land in India	_	15	_	_	_	_	_	_	_
Acquisition and divestiture-related costs	_	_	(7)	_	_	_	_	_	_
Acquisition-related transaction costs	_	_	_	_	_	(2)	_	(49)	(49)
Acquisition-related integration costs	_	_	_	_	_	(53)	_	(74)	(74)
Recognition of acquisition inventory fair value step-up	_	(1)	_	_	_	(6)	_	(18)	(18)
Pension settlement losses	_	_	_	(145)	_	_	_	_	(145)
Loss on sale of Chambery, France assets held for sale	_	_	(30)	_	_	_	_	_	_
Gain on remeasurement of Fiberteq equity investment	_	_	130	_	_	_	_	_	_
Gain on sale of Santa Clara, California site	_	_	_	189	_	_	189	_	_
Paroc marine recall	_	_	_	(15)	(14)	(1)	(14)	(8)	(9)
Loss on sale of Russian operations	_	_	(33)	_	_	_	_	_	_
Strategic review-related charges	_	_	_	_	_	(16)	_	(33)	(33)
Impairment of venture investment	_	_	_	_	_	(13)	_	(13)	(13)
(Losses) gains on asset sales, impairments, useful life changes and insurance activity	(961)	53	(78)	2	_	19	2	19	19
Total adjusting items (a)	\$ (1,002)	\$ 33 \$	(39) \$	(138) \$	(55) \$	(73) \$	71 9	\$ (238)	\$ (447)

<sup>(</sup>a) Please refer to each year's respective Form 10-K filing in the "Adjusted Earnings Before Interest and Taxes ("Adjusted EBIT")" paragraph of Management's Discussion and Analysis for additional information on these adjusting items. For the three and nine months ended September 30, 2023 and September 30, 2024, please refer to our Form 10-Q filing for the third quarter of 2024 in the "Adjusted Earnings Before Interest and Taxes" paragraph of Management's Discussion and Analysis for additional information on these items.



The reconciliation of Net earnings attributable to Owens Corning to EBIT and Adjusted EBIT, and a reconciliation from EBIT to EBITDA and Adjusted EBITDA are shown in the table below (in millions):

		Three Mo Septe				Nine Mor Septer		
		2024		2023		2024		2023
NET EARNINGS ATTRIBUTABLE TO OWENS CORNING	\$	321	\$	337	\$	905	\$	1,065
Net loss attributable to non-redeemable and redeemable noncontrolling interests		_		_		_		(2)
NET EARNINGS		321		337		905		1,063
Equity in net earnings of affiliates		2		1		4		2
Income tax expense		120		110		318		361
EARNINGS BEFORE TAXES		439		446		1,219		1,422
Interest expense, net		70		17		151		62
EARNINGS BEFORE INTEREST AND TAXES		509		463		1,370		1,484
Less: Adjusting items (a)		(73)		(55)		(238)		71
ADJUSTED EBIT	\$	582	\$	518	\$	1,608	\$	1,413
Net sales		3,046		2,479		8,135		7,373
ADJUSTED EBIT as a % of Net sales		19 %	6	21 %	6	20 %	6	19 %
EARNINGS BEFORE INTEREST AND TAXES	\$	509	S	463	S	1.370	\$	1.484
Depreciation and amortization	Ψ	185	Ψ	160	Ψ	483	Ψ	446
EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION		694		623		1.853		1,930
Less: Adjusting items (a)		(73)		(55)		(238)		71
Accelerated depreciation and amortization included in restructuring and integration		(1)		(34)		(18)		(64)
ADJUSTED EBITDA	\$	766	\$	644	\$	2,073	\$	1,795
Net sales		3,046		2,479		8,135		7,373
ADJUSTED EBITDA as a % of Net sales		25 %	6	26 %	6	25 %	6	24 %



The reconciliation from net earnings (loss) attributable to Owens Corning to EBIT and Adjusted EBIT is shown in the table below (in millions):

			Twelve M Dece						.TM Ended ptember 30,
	2020		2021		2022		2023		2024 <sup>(b)</sup>
Net (loss) earnings attributable to Owens Corning	\$ (383)	\$	995	\$	1,241	\$	1,196	\$	1,036
Less: Net (loss) earnings attributable to non-redeemable and redeemable noncontrolling interests	(2)		_		_		(3)		(1)
Net (loss) earnings	(385)		995		1,241		1,193		1,035
Equity in net earnings (loss) of affiliates	_		1		_		3		5
Income tax expense	129		319		373		401		358
(Loss) earnings before taxes	(256)		1,313		1,614		1,591		1,388
Interest expense, net	132		126		109		76		165
Loss on debt extinguishment	_		9		_		_		_
(Loss) earnings before interest and taxes	(124)		1,448		1,723		1,667		1,553
Less: Adjusting items (a)	(1,002)		33		(39)		(138)		(447)
Adjusted EBIT	\$ 878	\$	1,415	\$	1,762	\$	1,805	\$	2,000
Net sales	\$ 7,055	\$	8,498	\$	9,761	\$	9,677	\$	10,439
Adjusted EBIT as a % of Net sales	12 %	6	17 9	%	18 %	6	19 %	6	19 %

<sup>(</sup>a) Management excludes from Net (loss) earnings attributable to Owens Corning certain items it believes are not representative of ongoing operations. Please refer to Table 1 of Appendix A for explanation of adjusting items.



<sup>(</sup>b) For a calculation of Adjusted EBIT for the last 12 months ended September 30, 2024, please refer to Table 5 of Appendix A.

A reconciliation from Net earnings attributable to Owens Corning to Adjusted earnings and a reconciliation from Diluted earnings per share to Adjusted diluted earnings per share are shown in the tables below:

to Adjusted diluted earnings per share are shown in the tables below:				
	Three Months Septembe		Nine Months September	
	2024	2023	2024	2023
RECONCILIATION TO ADJUSTED EARNINGS				
NET EARNINGS ATTRIBUTABLE TO OWENS CORNING	\$ 321 \$	337 \$	905 \$	1,065
Adjustment to remove adjusting items and other adjustments(a)	73	55	254	(71)
Adjustment to remove tax (benefit)expense on adjusting items and other adjustments (b)	(10)	(11)	(41)	24
Adjustment to tax (benefit) expense to reflect pro forma tax rate (c)	1	(1)	(9)	7
ADJUSTED EARNINGS	\$ 385 \$	380 \$	1,109 \$	1,025
RECONCILIATION TO ADJUSTED DILUTED EARNINGS PER SHARE ATTRIBUTABLE TO OWENS CORNING COMMON STOCKHOLDERS				
DILUTED EARNINGS PER COMMON SHARE ATTRIBUTABLE TO OWENS CORNING COMMON STOCKHOLDERS	\$ 3.65 \$	3.71 \$	10.28 \$	11.64
Adjustment to remove adjusting items (a)	0.83	0.61	2.89	(0.78)
Adjustment to remove tax (benefit) expense on adjusting items (b)	(0.11)	(0.12)	(0.47)	0.26
Adjustment to tax (benefit) expense to reflect pro forma tax rate (c)	0.01	(0.02)	(0.10)	0.08
ADJUSTED DILUTED EARNINGS PER SHARE ATTRIBUTABLE TO OWENS CORNING COMMON STOCKHOLDERS	\$ 4.38 \$	4.18 \$	12.60 \$	11.20
RECONCILIATION TO DILUTED SHARES OUTSTANDING				
Weighted-average number of shares outstanding used for basic earnings per share	87.0	90.0	87.2	90.6
Non-vested restricted stock units and performance share units	0.9	0.9	0.8	0.9
Weighted-average number of shares outstanding and common equivalent shares used for diluted earnings per share	87.9	90.9	88.0	91.5

<sup>(</sup>a) Management excludes from net earnings attributable to Owens Corning certain items it believes are not representative of ongoing operations. Please refer to Table 1 of Appendix A for explanation of adjusting items. Adjusting items shown here also include financing fees of \$16 million relative to the term loan amortized to interest expense, net for the nine months ended September 30, 2024.



<sup>(</sup>b) The tax impact of adjusting items is based on our expected tax accounting treatment and rate for the jurisdiction of each adjusting item.

<sup>(</sup>c) To compute adjusted earnings, we apply a full year pro forma effective tax rate to each quarter presented. The pro forma tax rate is equal to each year's effective tax rate, excluding the tax impact of adjusting items referenced in (a) and (b), and excluding the impact of significant tax items. For 2024, we have used a full year pro forma effective tax rate of 25%, which is the mid-point of our 2024 effective tax rate guidance of 24% to 26%. For comparability, in 2023, we used an effective tax rate of 24%, which was our 2023 effective tax rate, excluding the adjusting items referenced in (a) and (b). There were no significant tax items in 2023 or the first nine months of 2024.

The reconciliation from Net earnings attributable to Owens Corning to EBIT and Adjusted EBIT, a reconciliation from EBIT to EBITDA and the calculation of net operating profit after tax (NOPAT) are shown in the table below (in millions):

	Twelve Months Ended December 31,	N	ine Months Ended September 30,	N	ine Months Ended September 30,		Last Twelve Months (LTM) Ended September 30, 2024
	2023 (A)		2023 (B)		2024 (C)		(A) - (B) + (C)
Net earnings attributable to Owens Corning	\$ 1,196	\$	1,065	\$	905	\$	1,036
Less: Net earnings (loss) attributable to non-redeemable and redeemable noncontrolling interests	(3)		(2)		_		(1)
Net earnings	1,193		1,063		905		1,035
Equity in net earnings (loss) of affiliates	3		2		4		5
Income tax expense	401		361		318		358
Earnings before taxes	1,591		1,422		1,219		1,388
Interest expense, net	76		62		151		165
Earnings before interest and taxes	1,667		1,484		1,370		1,553
Less: Adjusting items (a)	(138)		71		(238)		(447)
Adjusted EBIT	\$ 1,805	\$	1,413	\$	1,608	\$	2,000
Less: Taxes at pro forma tax rate (b)	\$ (433)	\$	(353)	\$	(402)	\$	(482)
Net operating profit after tax	\$ 1,372	\$	1,060	\$	1,206	\$	1,518
Net sales	\$ 9,677	\$	7,373	\$	8,135	\$	10,439
Adjusted EBIT as a % of Net sales	19 9	%	19 %	5	20 %	5	19 %
Earnings before interest and taxes	\$ 1,667	\$	1,484	\$	1,370	\$	1,553
Depreciation and amortization	609		446		483		646
Earnings before interest, taxes, depreciation and amortization	\$ 2,276	\$	1,930	\$	1,853	\$	2,199
Less: Adjusting items (a)	(138)		71		(238)		(447)
Accelerated depreciation and amortization included in restructuring and integration	(101)		(64)		(18)		(55)
Adjusted EBITDA	\$ 2,313	\$	1,795	\$	2,073	\$	2,591
Net sales	\$ 9,677	\$	7,373	\$	8,135	\$	10,439
Adjusted EBITDA as a % of Net sales	24 9	%	24 %	ő	25 %	ó	25 %

<sup>(</sup>a) Management excludes from net earnings (loss) attributable to Owens Corning certain items it believes are not representative of ongoing operations. Please refer to Table 1 of Appendix A for explanation of adjusting items.



<sup>(</sup>b) To compute adjusted earnings, we apply a full year pro forma effective tax rate to each quarter presented. The pro forma tax rate is equal to each year's effective tax rate, excluding the tax impact of adjusting items referenced in (a), and excluding the impact of significant tax items. For 2024, we have used a full year pro forma effective tax rate of 25% which is the mid-point of our 2024 effective tax rate guidance of 24% to 26%. For comparability, in 2023, we have used an effective tax rate of 24% which was our 2023 effective tax rate, excluding the adjusting items referenced in (a). There were no significant tax items in 2023 or the first nine months of 2024.

The calculations of net operating profit after tax (NOPAT), total capital and return on capital<sup>(a)</sup> (ROC) are shown in the table below (in millions):

The same and the s	(122)		(
		ast Twelve N	Months Ended,
	Sept	ember 30, 2024	September 30, 2023
Numerator			
Adjusted EBIT (b)	\$	2,000	N/A
Less: Taxes at pro forma tax rate (c)		(482)	N/A
Net operating profit after tax	\$	1,518	N/A
<u>Denominator</u>			
Goodwill	\$	2,867	\$ 1,37
Intangible assets, net		2,771	1,52
Receivables, less allowances		1,577	1,30
Inventories		1,596	1,23
Less: Accounts payable		(1,401)	(1,16
Property, plant and equipment, net		4,593	3,68
Total capital	\$	12,003	\$ 7,96
Average of beginning and ending total capital (d)	\$	9,983	N/A
Return on capital (NOPAT / Average total capital) (e)		15 %	N/A
3 · · · · · · · · · · · · · · · · · · ·			

- (a) The return on capital calculation has been simplified so that it can be calculated from published information. Under the previous methodology, the Company excluded the pre-emergence and fresh start goodwill and intangible assets.
- (b) Please refer to Table 5 of Appendix A for the reconciliation of net earnings attributable to Owens Corning to Adjusted EBIT for the last twelve months ended September 30, 2024.
- (c) To compute NOPAT, we apply a full year pro forma effective tax rate to each quarter presented. The pro forma tax rate is equal to each year's effective tax rate, excluding the tax impact of adjusting items referenced in (a), and excluding the impact of significant tax items. For 2024, we used a full year pro forma effective tax rate of 25%, which is the mid-point of our 2024 effective tax rate guidance of 24% to 26%. For 2023, we used an effective rate of 24% which was our 2023 effective tax rate, excluding the adjusting items referenced in (a). There were no significant tax items in 2023 or the first nine months of 2024.
- (d) No adjustment was applied to 2024 average total capital for the May 15, 2024 Masonite acquisition, due to the proximity of its acquisition date to mid-vear.
- (e) When used to discuss segment ROC, the measure differs from the total company ROC formula. Segment return on capital uses a business-specific tax rate and excludes fresh-start accounting adjustments from the numerator and the denominator.



The reconciliation of EBITDA for the Company's segments is shown in the tables below (in millions):

Three Months Ended September 30, 2024											Three Months Ended September 30, 2023								
		Roofing	lr	sulation		Doors	C	omposites		Roofing	h	nsulation		Doors	Co	mposites			
Segment Net Sales	\$	1,078	\$	946	\$	573	\$	534	\$	1,084	\$	913	\$	_	\$	567			
Segment EBIT	\$	359	\$	183	\$	36	\$	61	\$	343	\$	150	\$	_	\$	80			
Segment Depreciation and amortization expense		16		52		53		46		16		51		_		43			
Segment EBITDA	\$	375	\$	235	\$	89	\$	107	\$	359	\$	201		N/A	4 \$	123			
Segment EBITDA as a % of Net Sales		35 %	6	25 %	%	16 9	%	20 %	,	33 %	%	22 %	6	N/A	4	22 %			

			Nine Mo Septemb			Nine Months Ended September 30, 2023									
	Roofing	li	nsulation		Doors	C	omposites		Roofing	li	nsulation		Doors	Co	mposites
Segment Net Sales	\$ 3,140	\$	2,766	\$	884	\$	1,603	\$	3,102	\$	2,737	\$	_	\$	1,772
Segment EBIT	\$ 1,018	\$	527	\$	70	\$	168	\$	890	\$	469	\$	_	\$	216
Segment Depreciation and amortization expense	46		154		80		135		48		159		_		130
Segment EBITDA	\$ 1,064	\$	681	\$	150	\$	303	\$	938	\$	628		N/A	4 \$	346
Segment EBITDA as a % of Net Sales	34 %	6	25 %	%	17 9	6	19 %		30 %	%	23 %	6	N/A	4	20 %



The reconciliation from Net cash flow provided by (used for) operating activities to free cash flow is shown in the table below (in millions):

	т	Three Months Ended September 30,				Nine Months Ende September 30,					
		2024 2023		2024			2023				
NET CASH FLOW PROVIDED BY OPERATING ACTIVITIES	\$	699	\$	691	\$	1,216	\$	1,021			
Less: Cash paid for property, plant and equipment		(141)		(110)		(450)		(390)			
FREE CASH FLOW	\$	558	\$	581	\$	766	\$	631			



The reconciliation from Net earnings attributable to Owens Corning to EBIT, Adjusted EBIT and Adjusted EBITDA for 2024 is shown in the table below (in millions):

(III TIMINOTO).	1	Three Month				
	М	arch 31,	June 30,			
		2024	2024			
NET EARNINGS ATTRIBUTABLE TO OWENS CORNING	\$	299	\$ 285			
Net loss attributable to non-redeemable and redeemable noncontrolling interests		(1)	1			
NET EARNINGS		298	286			
Equity in net earnings of affiliates		_	2			
Income tax expense		88	110			
EARNINGS BEFORE TAXES		386	394			
Interest expense, net		17	64			
EARNINGS BEFORE INTEREST AND TAXES		403	458			
Less: Adjusting items (below)		(35)	(130)			
ADJUSTED EBIT		438	\$ 588			
Depreciation and amortization		131	167			
Accelerated depreciation and amortization included in restructuring		(4)	(13)			
ADJUSTED EBITDA	\$	565	\$ 742			
Net Sales		2,300	2,789			
ADJUSTED EBIT as a % of Net Sales		19 %	21 (			
ADJUSTED EBITDA as a % of Net Sales		25 %	27			
ADJUSTING ITEMS TO EBIT AND EBITDA						
Restructuring costs	\$	(14)	\$ (47)			
Acquisition-related transaction costs		(18)	(29)			
Acquisition-related integration costs		_	(21)			
Recognition of inventory fair value step-up		_	(12)			
Paroc marine recall		(1)	(6)			
Strategic review-related charges		(2)	(15)			
TOTAL ADJUSTING ITEMS (a)	\$	(35)	\$ (130)			



<sup>(</sup>a) Please refer to each period's respective Form 10-Q or Form 10-K filing in the "Adjusted Earnings Before Interest and Taxes ("Adjusted EBIT")" paragraph of Management's Discussion and Analysis for additional information on these adjusting items.

The reconciliation from Net earnings attributable to Owens Corning to EBIT, Adjusted EBIT and Adjusted EBITDA for 2023 is shown in the table below (in millions):

		Three Months Ended								
	М	March 31,		June 30,		une 30,		eptember 30,	De	cember 31,
		2023	20	023		2023		2023		
NET EARNINGS ATTRIBUTABLE TO OWENS CORNING	\$	383	\$	345	\$	337	\$	131		
Net loss attributable to non-redeemable and redeemable noncontrolling interests		(1)		(1)		_		(1)		
NET EARNINGS		382		344		337		130		
Equity in net earnings of affiliates		_		1		1		1		
Income tax expense		130		121		110		40		
EARNINGS BEFORE TAXES		512		464		446		169		
Interest expense, net		22		23		17		14		
EARNINGS BEFORE INTEREST AND TAXES		534		487		463		183		
Less: Adjusting items (below)		173		(47)		(55)		(209)		
ADJUSTED EBIT		361	\$	534	\$	518	\$	392		
Depreciation and amortization		127		159		160		163		
Accelerated depreciation and amortization included in restructuring		(1)		(29)		(34)		(37)		
ADJUSTED EBITDA	\$	487	\$	664	\$	644	\$	518		
Net Sales		2,331		2,563		2,479		2,304		
ADJUSTED EBIT as a % of Net Sales		15 %	,	21 9	6	21 %	)	17 %		
ADJUSTED EBITDA as a % of Net Sales		21 %		26 %	6	26 %	)	22 %		
ADJUSTING ITEMS TO EBIT AND EBITDA										
Restructuring costs	\$	(18)	\$	(47)	\$	(41)	\$	(63)		
Pension settlement losses		_		_		_		(145)		
Paroc marine recall		_		_		(14)		(1)		
Gains on asset sales, impairments, useful life changes and insurance activity		191		_		_		_		
TOTAL ADJUSTING ITEMS (a)	\$	173	\$	(47)	\$	(55)	\$	(209)		



<sup>(</sup>a) Please refer to each period's respective Form 10-Q or Form 10-K filing in the "Adjusted Earnings Before Interest and Taxes ("Adjusted EBIT")" paragraph of Management's Discussion and Analysis for additional information on these adjusting items.

The reconciliation from Net earnings attributable to Owens Corning to EBIT, Adjusted EBIT and Adjusted EBITDA for 2022 is shown in the table below (in millions):

		Three Months Ended						
	M	arch 31,		June 30,	Se	ptember 30,	December 31,	
		2022		2022		2022	2022	
NET EARNINGS ATTRIBUTABLE TO OWENS CORNING	\$	304	\$	343	\$	470	\$ 124	
Net earnings (loss) attributable to non-redeemable and redeemable noncontrolling interests		3		_		(1)	(2)	
NET EARNINGS		307		343		469	122	
Equity in net (loss) earnings of affiliates		_		(1)		1	_	
Income tax expense		107		119		114	33	
EARNINGS BEFORE TAXES		414		463		582	155	
Interest expense, net		28		26		28	27	
EARNINGS BEFORE INTEREST AND TAXES		442		489		610	182	
Less: Adjusting items (below)		25		(36)		123	(151)	
ADJUSTED EBIT		417		525		487	333	
Depreciation and amortization		132		138		130	131	
Accelerated depreciation included in restructuring		(6)		(7)		(9)	(4)	
ADJUSTED EBITDA	\$	543	\$	656	\$	608	\$ 460	
Net Sales		2,346		2,601		2,529	2,285	
ADJUSTED EBIT as a % of Net Sales		18 %	6	20 %	6	19 %	15 %	
ADJUSTED EBITDA as a % of Net Sales		23 %	6	25 %	6	24 %	20 %	
ADJUSTING ITEMS TO EBIT AND EBITDA								
Restructuring costs	\$	(6)	\$	(11)	\$	(12)	\$ (19)	
Acquisition and divestiture-related costs		_		(3)		(2)	(2)	
Gain on remeasurement of Fiberteq equity investment		_		_		130	_	
Gain on sale of Shanghai, China facility		27		_		_	_	
Loss on sale of Chambery, France DUCS business		_		(29)		_	(1)	
Loss on sale of Russian operations				_		_	(33)	
Gains (losses) on asset sales, impairments, useful life changes and insurance activity		4		7		7	(96)	
Total adjusting items (a)	\$	25	\$	(36)	\$	123	\$ (151)	

<sup>(</sup>a) Please refer to each period's respective Form 10-Q or Form 10-K filing in the "Adjusted Earnings Before Interest and Taxes ("Adjusted EBIT")" paragraph of Management's Discussion and Analysis for additional information on these adjusting items.



The reconciliation from Net earnings attributable to Owens Corning to EBIT, Adjusted EBIT and Adjusted EBITDA for 2021 is shown in the table below (in millions):

	Three Months Ended						
	March 31,		June 30,	Se	eptember 30,	De	cember 31,
	2021		2021		2021		2021
NET EARNINGS ATTRIBUTABLE TO OWENS CORNING	\$ 210	\$	298	\$	260	\$	227
Net (loss) earnings attributable to non-redeemable and redeemable noncontrolling interests	_		_		(1)		1
NET EARNINGS	210		298		259		228
Equity in net earnings (loss) of affiliates	1		_		(1)		1
Income tax expense	59		97		94		69
EARNINGS BEFORE TAXES	268		395		354		296
Interest expense, net	33		33		31		29
Loss on extinguishment of debt	_		_		9		_
EARNINGS BEFORE INTEREST AND TAXES	301		428		394		325
Less: Adjusting items (below)	19		20		(6)		_
ADJUSTED EBIT	282		408		400		325
Depreciation and amortization	119		122		129		132
Accelerated depreciation included in restructuring	(1)		(1)		(6)		(5)
ADJUSTED EBITDA	\$ 400	\$	529	\$	523	\$	452
Net Sales	1,915		2,239		2,213		2,131
ADJUSTED EBIT as a % of Net Sales	15 %	ó	18 %	6	18 %		15 %
ADJUSTED EBITDA as a % of Net Sales	21 %	0	24 %	0	24 %		21 %
ADJUSTING ITEMS TO EBIT AND EBITDA							
Restructuring costs	\$ (1)	\$	(1)	\$	(20)	\$	(12)
Gain on sale of land in India	_		_		15		_
Recognition of acquisition inventory fair value step-up	_		_		(1)		
Gains on asset sales, impairments, useful life changes and insurance activity	20		21		_		12
TOTAL ADJUSTING ITEMS (a)	\$ 19	\$	20	\$	(6)	\$	_

<sup>(</sup>a) Please refer to each period's respective Form 10-Q or Form 10-K filing in the "Adjusted Earnings Before Interest and Taxes ("Adjusted EBIT")" paragraph of Management's Discussion and Analysis for additional information on these adjusting items.



The reconciliation from Net earnings attributable to Owens Corning to EBIT, Adjusted EBIT and Adjusted EBITDA for the third and fourth quarters of 2020 is shown in the table below (in millions):

		Three Moi	s Ended			
	Sept	tember 30,	Dec	ember 31,		
		2020		2020		
NET EARNINGS ATTRIBUTABLE TO OWENS CORNING	\$	206	\$	232		
Net loss attributable to non-redeemable and redeemable noncontrolling interests		_		(2)		
NET EARNINGS		206		230		
Equity in net earnings (loss) of affiliates		1		(1)		
Income tax expense		56		10		
EARNINGS BEFORE TAXES		261		241		
Interest expense, net		35		34		
EARNINGS BEFORE INTEREST AND TAXES		296		275		
Less: Adjusting items (below)		7		(31)		
ADJUSTED EBIT		289		306		
Depreciation and amortization		120		141		
Accelerated depreciation included in restructuring		_		(19)		
ADJUSTED EBITDA	\$	409	\$	428		
Net Sales		1,904		1,925		
ADJUSTED EBIT as a % of Net Sales		15 %	5	16 %		
ADJUSTED EBITDA as a % of Net Sales		21 %	5	22 %		
ADJUSTING ITEMS TO EBIT AND EBITDA						
Restructuring costs	\$	_	\$	(31)		
Gains on asset sales, impairments, useful life changes and insurance activity		7		_		
TOTAL ADJUSTING ITEMS (a)	\$	7	\$	(31)		

<sup>(</sup>a) Please refer to each period's respective Form 10-Q or Form 10-K filing in the "Adjusted Earnings Before Interest and Taxes ("Adjusted EBIT")" paragraph of Management's Discussion and Analysis for additional information on these adjusting items.



Net debt (a non-GAAP financial measure) is defined by the Company as total borrowings, less cash and cash equivalents. The reconciliation from 'Total debt to Net earnings attributable to Owens Corning' to 'Net debt to Adjusted EBITDA' is shown in the table below (in millions):

	ember 30, 2024
Short-term debt	\$ _
Long-term debt - current portion	437
Long-term debt, net of current portion	5,028
Total debt	\$ 5,465
Less: Cash and cash equivalents	(499)
Net debt	\$ 4,966
Last Twelve Months (LTM) Net earnings attributable to Owens Corning (a)	\$ 1,036
Total Debt / LTM Net earnings attributable to Owens Corning	5.3
Last Twelve Months Adjusted EBITDA (a)	\$ 2,591
Net Debt / LTM Adjusted EBITDA	1.9



<sup>(</sup>a) Please refer to Table 5 of Appendix A for the reconciliation of net earnings attributable to Owens Corning to Adjusted EBITDA for the last twelve months ended September 30, 2024.