

## Announcement of USS Group Used Car Auction Data

FY3/2024(April 1, 2023 - March 31, 2024)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate		Average price of vehicles contracted (thousand yen)		
	Current FY	Previous FY	Current FY	Previous FY	Changes	Current FY	Previous FY	Changes	Current FY	Previous FY	Current FY	Previous FY	Changes
Apr.	78	81	293,022	274,614	106.7%	162,121	163,077	99.4%	55.3%	59.4%	883	929	95.0%
May	62	56	227,077	198,401	114.5%	141,727	131,149	108.1%	62.4%	66.1%	950	990	96.0%
Jun.	76	79	274,839	238,574	115.2%	171,557	160,958	106.6%	62.4%	67.5%	1,085	1,079	100.6%
Jul.	78	81	250,981	223,724	112.2%	158,822	156,355	101.6%	63.3%	69.9%	1,066	1,159	92.0%
Aug.	63	62	210,876	173,070	121.8%	136,832	124,811	109.6%	64.9%	72.1%	1,038	1,115	93.1%
Sep.	81	76	276,840	247,861	111.7%	179,444	172,270	104.2%	64.8%	69.5%	1,074	1,221	88.0%
Oct.	74	78	252,343	249,529	101.1%	162,691	161,241	100.9%	64.5%	64.6%	1,063	1,134	93.7%
Nov.	79	80	277,041	266,158	104.1%	176,359	163,985	107.5%	63.7%	61.6%	1,061	1,060	100.1%
Dec.	72	72	235,504	229,030	102.8%	145,068	130,649	111.0%	61.6%	57.0%	1,016	997	102.0%
Jan.	62	62	212,848	225,117	94.5%	144,694	134,243	107.8%	68.0%	59.6%	1,080	1,019	106.0%
Feb.	73	72	266,985	282,743	94.4%	188,604	165,277	114.1%	70.6%	58.5%	1,185	1,002	118.2%
Mar.	81	82	306,173	349,777	87.5%	218,724	199,973	109.4%	71.4%	57.2%	1,100	898	122.4%
Total	879	881	3,084,529	2,958,598	104.3%	1,986,643	1,863,988	106.6%	64.4%	63.0%	1,055	1,048	100.6%

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

**Comments on Used Car Auction Data (March 2024)**

The number of auctions held in March increased one auction each of six sites, including HAA Kobe and Kyushu and decreased one auction each of seven sites, including Tokyo and Sapporo compared to the same month in the previous fiscal year because of calendar factors.

As a result, number of consigned vehicles was down 12.5% (YoY) and number of contract completions was up 9.4% (YoY).

**Year on year comparison (calendar factor adjusted)**

After adjusting for calendar-related factors, the results for USS Group auctions in March 2024 compared with the corresponding period of the previous year (March 3, 2023 to April 2, 2023) were as follows.

	This month	Prv. year	YoY
Number of consigned vehicles	306K	341K	89.6%
Number of contract completions	218K	194K	112.4%
Contract completion rate	71.4%	56.9%	-
Average price of vehicles contracted	¥1,100K	¥870K	126.3%