



[Provisional Translation Only]

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**Ichigo Inc.** (Tokyo Stock Exchange Prime, 2337)

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## Sale of Residential Assets for Launch of Fifth Ichigo Residence Token

Ichigo Owners, Ichigo's wholly-owned subsidiary, is expanding its digital real estate business leveraging highly secure security tokens on a blockchain platform.

Following the launch of its fourth token in April 2024, Ichigo Owners will begin sales of its fifth token, Ichigo Residence Token: Ichigaya Nakanocho, Bunkyo Kohinata, Komaba Todaimae, Nishi Shinjuku, Kiyosumi Shirakawa, Asakusabashi, & Minowa, with underlying assets comprising seven residential assets (total JPY 11.4B) located in Tokyo's 23 wards.

Note: A security token is a digital asset that represents ownership of an underlying asset, which can be transferred using an electronic information processing system such as a blockchain.

### 1. Ichigo Residence Token Rationale

In order to expand its product offering and provide individuals and business owners with the opportunity to easily invest in high-quality real estate backed by Ichigo's long-standing asset management expertise and real estate know-how, Ichigo Owners launched the Ichigo Residence Token in November 2022, and has decided to begin sales of its fifth token with underlying assets comprising seven Tokyo residential assets with earnings stability that were strategically acquired by Ichigo Owners.

Ichigo's current line-up of investment products available to individuals and business owners includes direct investments in real estate assets, two J-REITs and a listed solar producer, and the Ichigo Owners Co-Ownership business (offering small-lot investments in diverse Ichigo Owners assets). Ichigo is aiming to grow its security token business and the security token market via increasing its market presence.

### 2. Digital Real Estate Outlook

Similar to traditional securities like stocks, the <u>Ichigo Residence Token</u> is regulated by Japan's Financial Instruments and Exchange Act, and is a highly secure investment product given that security ownership is managed on a blockchain, thus minimizing the chances of data fraud. Security tokens also enable small-lot investments in trust beneficiary interests (*juekiken*), therefore providing individual investors the opportunity to invest in alternative investments other than traditional stocks and bonds.

The launch of START, a new trading system designed for the distribution of security tokens developed by Osaka Digital Exchange ("ODX"), has driven the transparency and liquidity of digital real estate transactions via security tokens, and the market is expected to grow. With the aggregate AUM of J-REITs having grown to over JPY 20 trillion during the past two decades and the AUM of private equity funds in Japan at a similar level,

Ichigo believes that digital real estate investments, which are based on security tokens, are a key growth area.

Ichigo Investment Advisors ("IIA"), Ichigo's wholly-owned subsidiary with long-standing expertise in managing two J-REITs, a listed solar producer, and private equity funds, will manage the underlying residential assets of the fifth token and leverage its extensive experience, real estate know-how, and hands-on approach to provide professional real estate asset management services to individual investors. Following the launch of the fifth token, IIA's Ichigo Residence Token AUM will be JPY 42.6 billion.

Ichigo will provide opportunities to make investments in high-quality real estate assets broadly and readily available to many investors. Ichigo's involvement throughout the value chain, starting with product creation through to investment of the underlying assets, will establish touchpoints with new investors and is expected to contribute towards growing Ichigo's long-term stock earnings. Ichigo will continue to work towards growing its new digital real estate business and driving shareholder value.

### Osaka Digital Exchange (ODX) Overview www.odx.co.jp/en

Principal Businesses	Operation of PTS for equities Operation of START, a private security token trading system	
Major Shareholders	SBI PTS Holdings, Co., Ltd. Sumitomo Mitsui Financial Group Nomura Holdings, Inc. Daiwa Securities Group Inc. Cboe Worldwide Holdings Limited	
Representatives	Yoshitaka Kitao, Representative Director & Chairman Kimio Mikazuki, Representative Director & President	
Address	3-2-18, Nakanoshima, Kita-ku, Osaka (Osaka Office) 3-1-1, Roppongi, Minato-ku, Tokyo (Tokyo Office)	
Establishment Date	April 1, 2021	
Registration & License	Financial Instruments Dealer License, Kanto Financial Bureau #3328 PTS Operation for Equities	

## 3. Buyer Overview (Launch Date: October 24, 2024)

Name	GK IST Residence 5 (Operator of Fifth Ichigo Residence Token)	
Address	1-4-1 Marunouchi, Chiyoda-ku, Tokyo	
Representative	Managing Member: Ippan Shadan Hojin IST Residence 5 Manager: Yohei Sekiguchi	
Relationship to Ichigo	The GK does not have any material capital or personnel relationship with Ichigo. Ichigo's consolidated subsidiary, Ichigo Investment Advisors, will provide asset management services.	

Reference: <u>Ichigo Residence Token: Ichigaya Nakanocho, Bunkyo Kohinata, Komaba Todaimae, Nishi Shinjuku, Kiyosumi Shirakawa, Asakusabashi, & Minowa</u> Overview

Total Issue Price	JPY 3.746 billion (Expected as of today)
Total Assets Under Management	JPY 11.4 billion
Investment Term	5 years (Expected)
Asset Management Company	Ichigo Investment Advisors
Custodian	SMBC Trust Bank Ltd.
Security Token Issuer	SMBC Trust Bank Ltd.
Lead Underwriter	SBI Securities Co., Ltd.

To ensure information transparency, disclosures regarding the security tokens will be provided via a dedicated website, which will be made available starting on the same day as the <a href="Ichigo Residence Token: Ichigaya Nakanocho">Ichigaya Nakanocho</a>, <a href="Bunkyo Kohinata">Bunkyo Kohinata</a>, <a href="Komaba">Komaba</a>
<a href="Todaimae">Todaimae</a>, <a href="Nishi Shinjuku</a>, <a href="Kiyosumi Shirakawa</a>, <a href="Asakusabashi">Asakusabashi</a>, <a href="& Minowa</a>. Disclosures will also be available on START-NET, ODX's disclosure system, after the token begins trading on START.

The security tokens will be issued and managed using the BOOSTRY blockchain platform. <a href="https://boostry.co.jp">https://boostry.co.jp</a> (Japanese only)

For inquiries, please contact Ichigo Investment Advisors at +81-3-4485-5230.

#### 4. Transaction Schedule

Board Resolution Date September 20, 2024 Contract Date October 24, 2024 Settlement Date October 24, 2024

## 5. Underlying Asset Details

Asset Name	Construction Completion Date
GRAN PASEO Ichigaya Nakanocho	December 2023
GRAN PASEO Bunkyo Kohinata	March 2023
GRAN PASEO Komaba Todaimae	November 2023
GRAN PASEO Nishi Shinjuku	January 2024
GRAN PASEO Kiyosumi Shirakawa	October 2021
GRAN PASEO Asakusabashi II	December 2023
GRAN PASEO Minowa	March 2024

### 6. Earnings Impact

Ichigo expects to record FY25/2 revenue of JPY 11.4 billion from the sales of <u>Ichigo Residence Token: Ichigaya Nakanocho, Bunkyo Kohinata, Komaba Todaimae, Nishi Shinjuku, Kiyosumi Shirakawa, Asakusabashi, & Minowa, which has already been factored into Ichigo's FY25/2 consolidated earnings forecast.</u>

## Reference:

Underlying Assets of <u>Ichigo Residence Token: Ichigaya Nakanocho, Bunkyo Kohinata, Komaba Todaimae, Nishi Shinjuku, Kiyosumi Shirakawa, Asakusabashi, & Minowa</u>

GRAN PASEO Ichigaya Nakanocho



GRAN PASEO Bunkyo Kohinata



GRAN PASEO Komaba Todaimae







GRAN PASEO Nishi Shinjuku







GRAN PASEO Kiyosumi Shirakawa



GRAN PASEO Asakusabashi II



# GRAN PASEO Minowa

