



Presentation of Consolidated Financial Results
for the 1st Quarter of the FY Ended March 31, 2025
(from April 2024 to June 2024)

AIDA

AIDA ENGINEERING, LTD.

Highlights of Consolidated Results P&L



(100million JPY)

(JPY mil.)	FY2024/3 1Q (3M)	FY2025/3 1Q (3M)	Fluctuation	
			Amount	%
Orders	22,679	21,997	△ 682	△3.0%
Net Sales	16,867	17,858	991	5.9%
Cost of Sales	13,743	14,397	654	4.8%
Gross Profit	3,124	3,461	337	10.8%
<Gross Profit ratio>	18.5%	19.4%		(+0.9P)
Selling, general and administrative expenses	2,453	2,562	109	4.5%
Operating Income	671	899	227	33.9%
<Operating Income ratio>	4.0%	5.0%		(+1.0P)
Ordinary Income	748	860	112	15.0%
Income	755	1,220	464	61.5%
Net Income	473	776	303	64.0%
Exchange Rate	1USD	¥137.31	18.63	13.6%
	1EUR	¥149.50	18.39	12.3%

Factors of Change in Operating Income

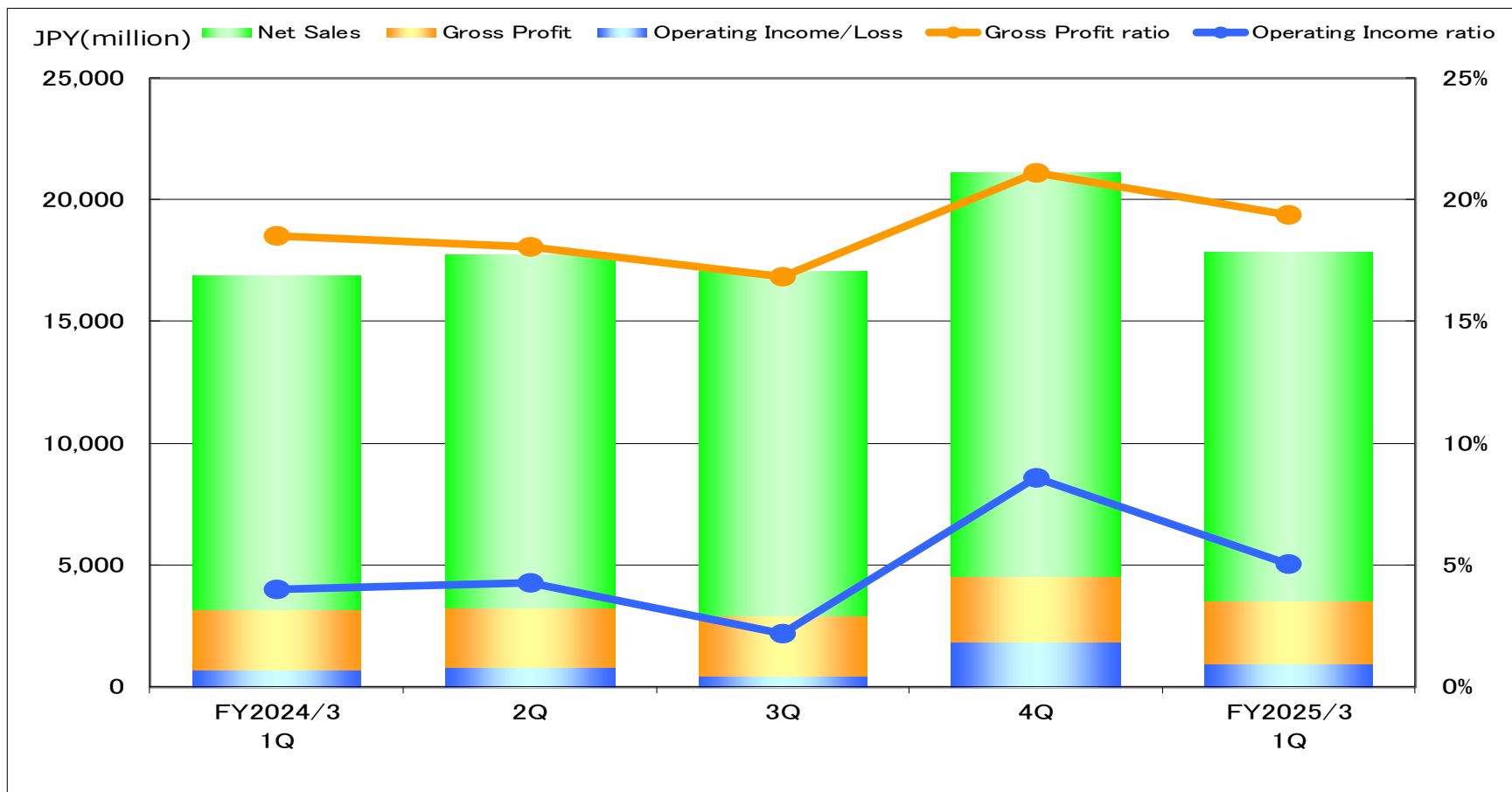
Improvement of gross profit of press sales	1.3
Increase of REJ's operating income	1.0
Total	2.3

<Summary>

Orders decreased year-on-year due to a decline in high-speed presses
Sales increased due to higher sales of middle/large presses and services and a weaker yen
Profit increased mainly due to higher sales and improved gross margins

Orders	Although orders for middle/large presses (customized presses) increased, a decline in high-speed presses for EVs led to a 3% year-on-year decrease.
Net Sales	Sales increased by 5.9% year-on-year due to higher sales of middle/large presses (customized presses) and services, as well as the effect of a weaker yen.
Gross Profit	Gross profit increased by 10.8% year-on-year due to increased sales and improved gross margins.
Operating Income	Operating income increased by 33.9% year-on-year due to the above-mentioned factors for increased gross profit.
Net Income	Net income increased by 64.0% year-on-year due to the above-mentioned factors for increased gross profit and the sale of investment securities.

Trend of Sales, Gross Profit and Operating Income

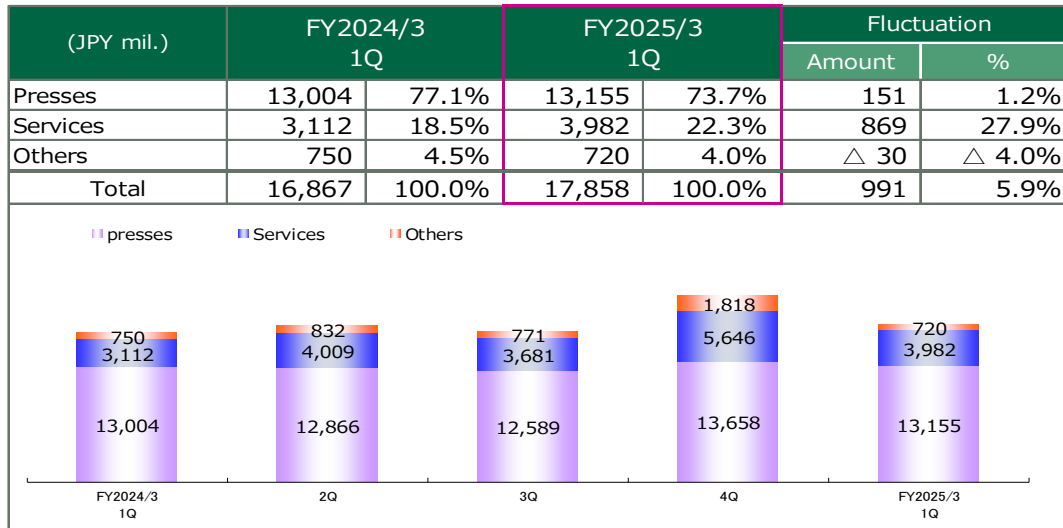


JPY(million)		FY2024/3				FY2025/3
		1Q	2Q	3Q	4Q	1Q
	Net Sales	16,867	17,708	17,042	21,124	17,858
	Gross Profit	3,124	3,200	2,871	4,460	3,461
	Operating Income/Loss	671	756	373	1,813	899
	Gross Profit ratio	18.5%	18.1%	16.8%	21.1%	19.4%
	Operating Income ratio	4.0%	4.3%	2.2%	8.6%	5.0%

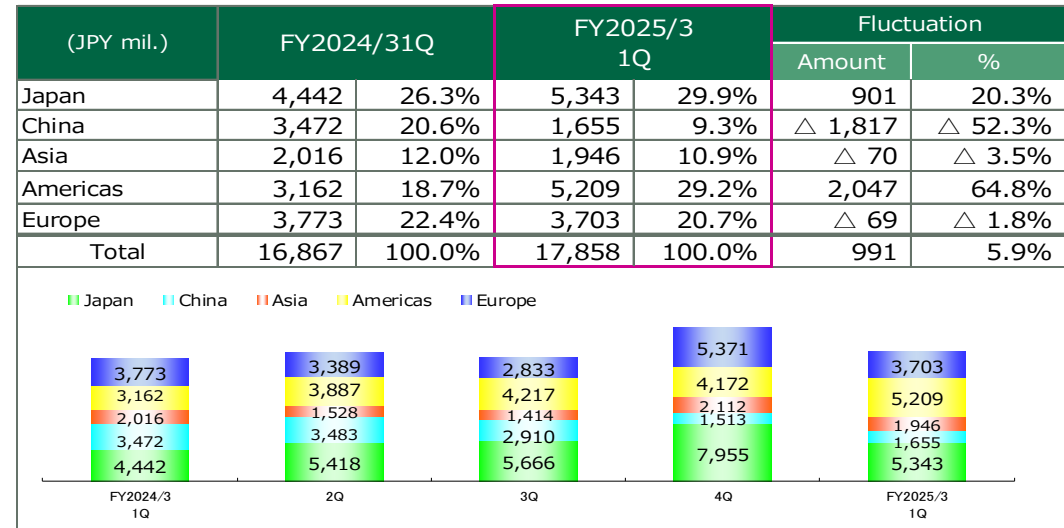
Sales to Third Party (by Business/Customer/Geographic segment)



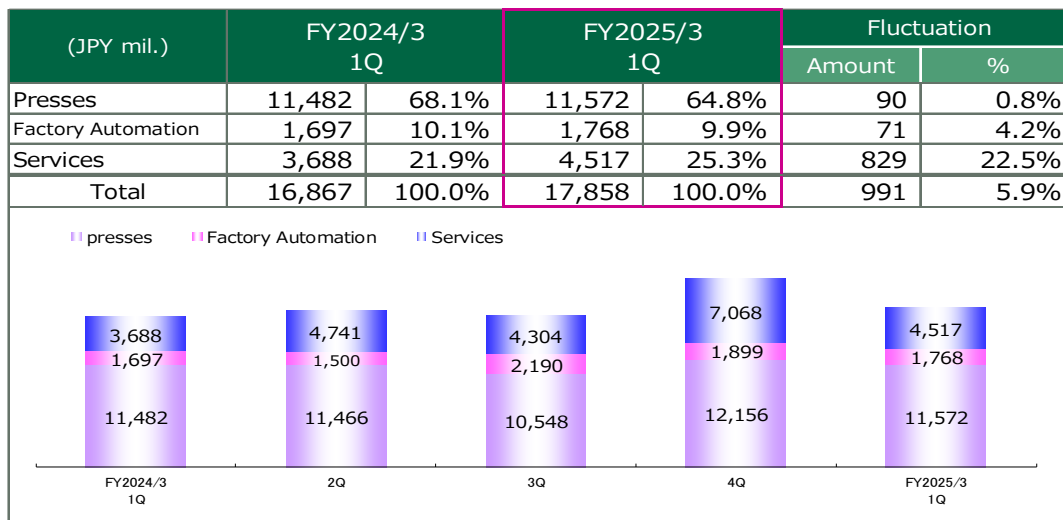
Sales by Business segment (Press related / Others)



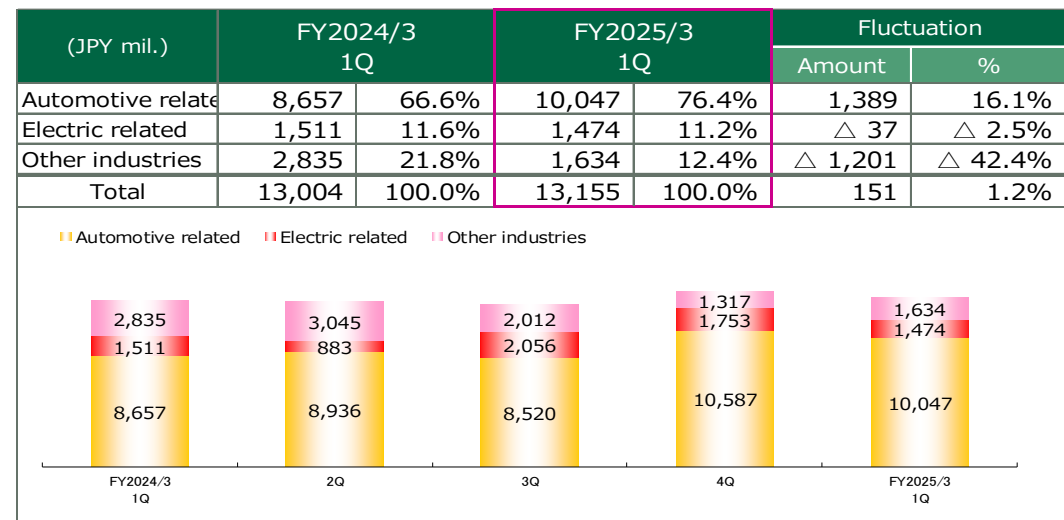
Sales by Geographic segment



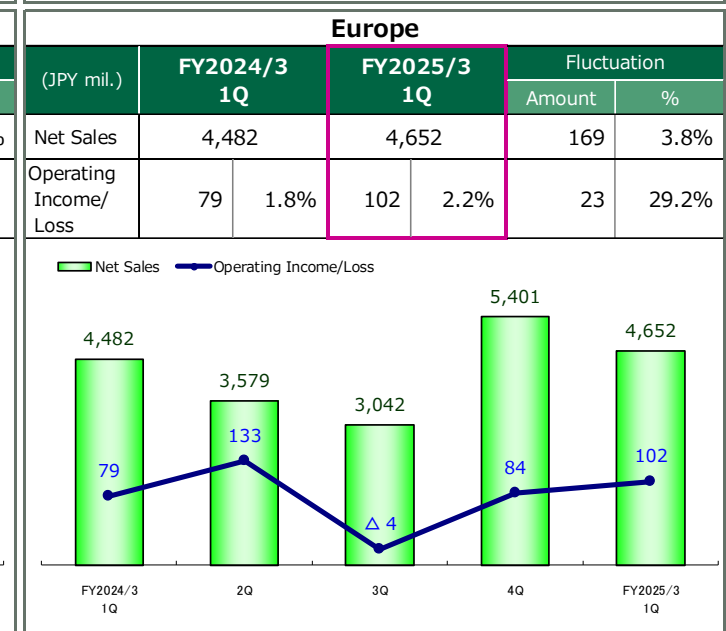
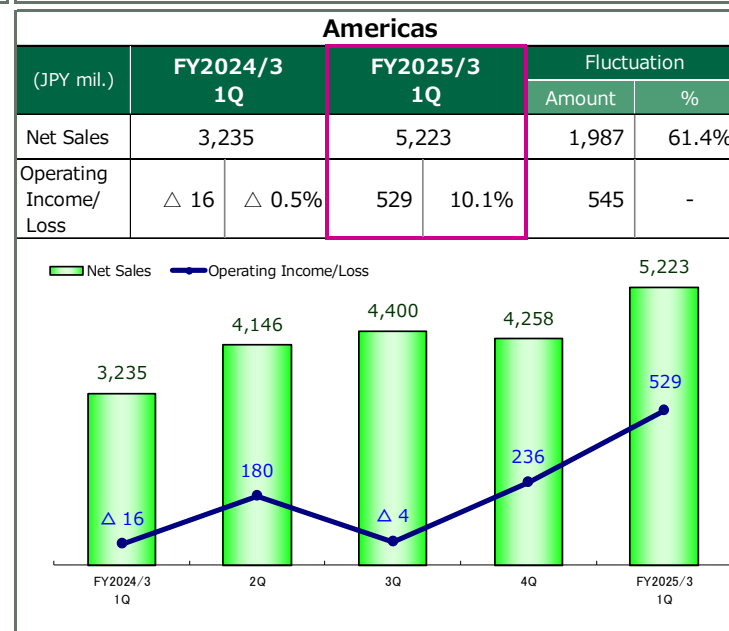
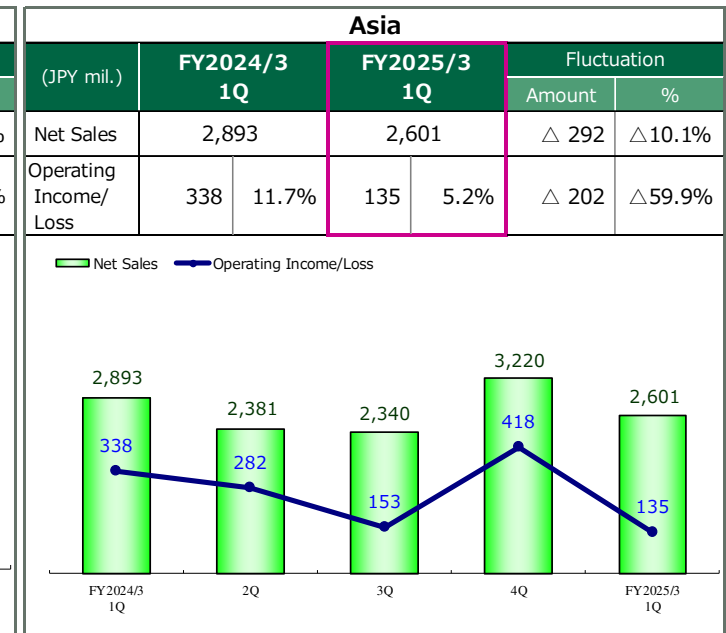
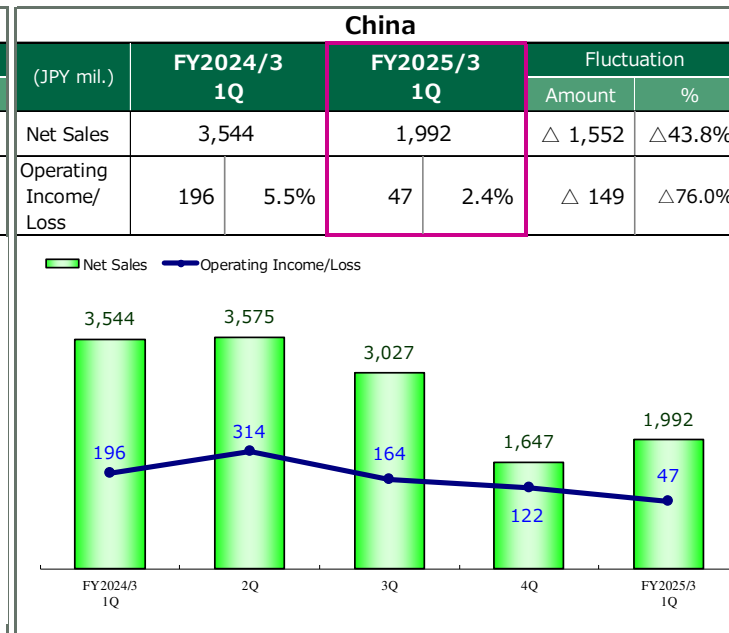
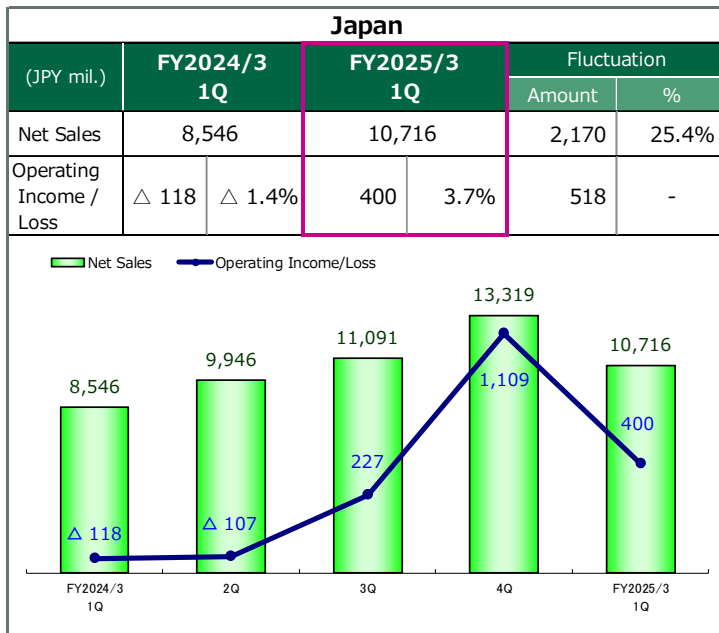
Sales by Business segment of the Medium-Term Management Plan (Press / FA / Service)



Sales (presses) by Customer industry

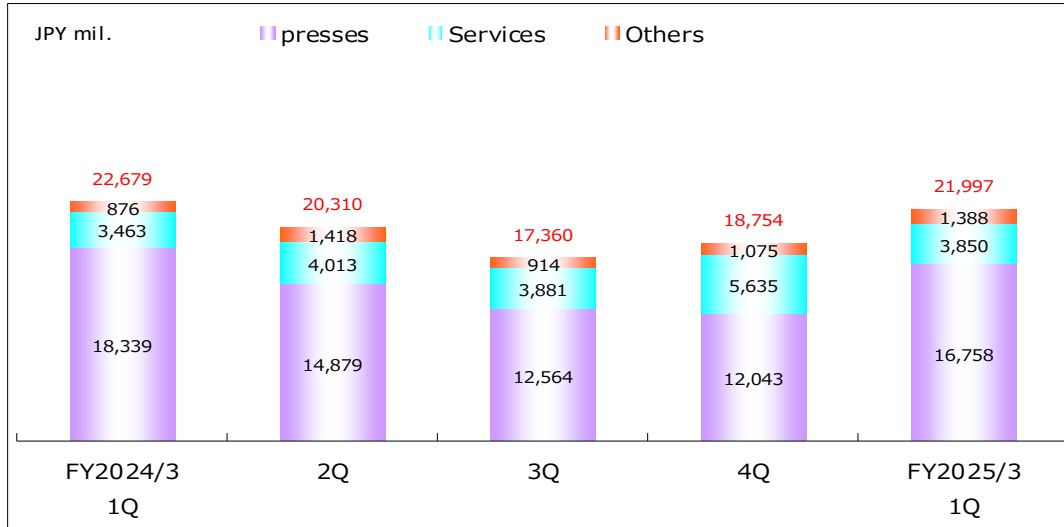


Sales / Operating Income (by Geographic segment)

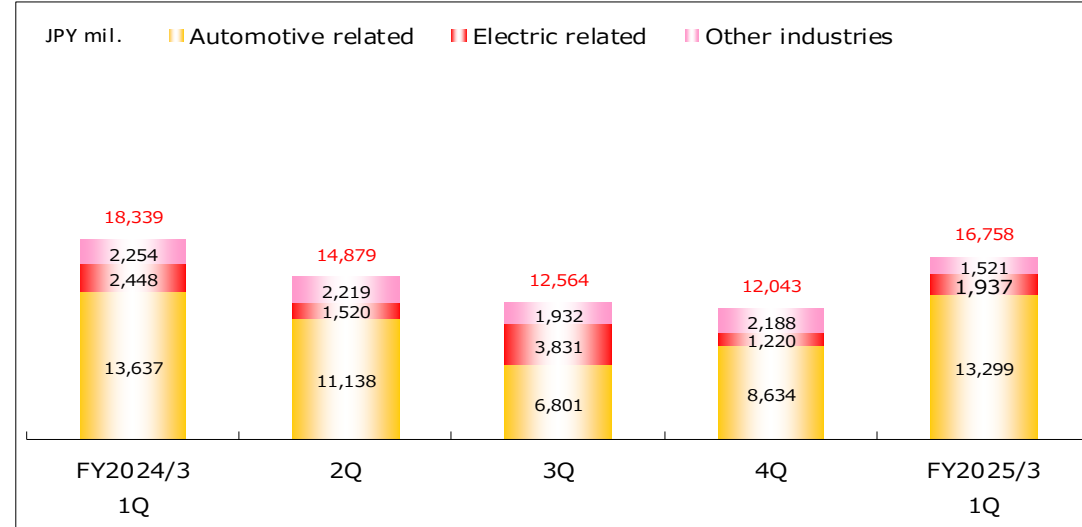


Orders & Backlog (by Business/Customer/Geographic segment)

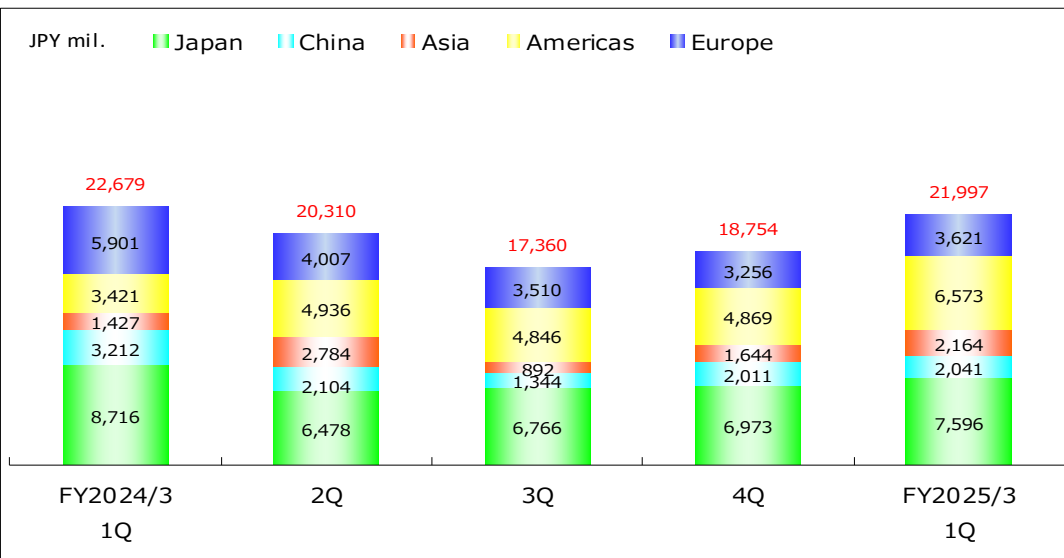
Orders by Business Segment



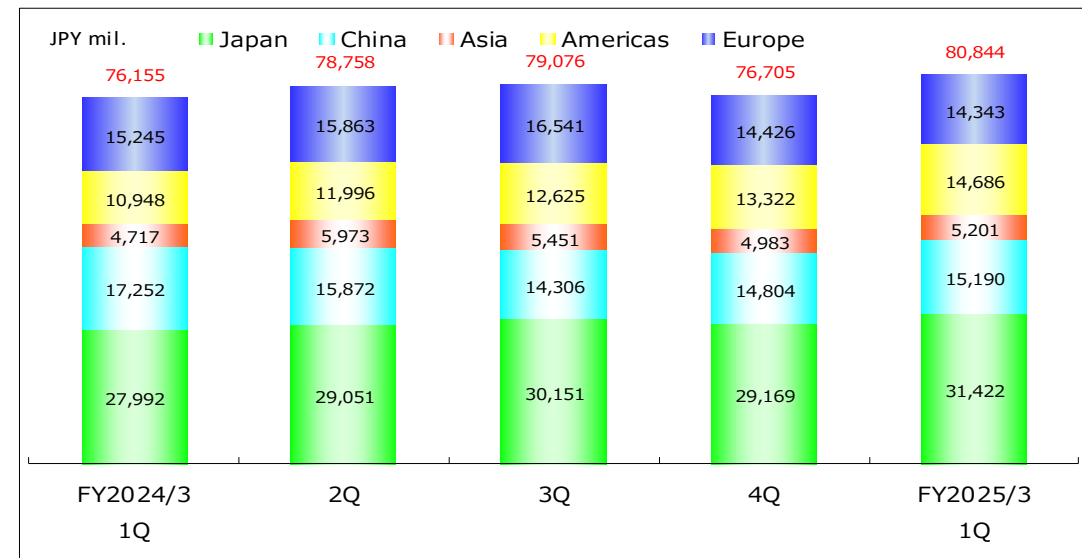
Orders by Customer Industry (Presses)



Orders by Geographic Segment



Order Backlog by Geographic Segment



Sales & Orders & Order Backlog (by Press type)



Sales by Press type

(JPY mil.)	FY2024/3 1Q		FY2025/3 1Q		Fluctuation	
	Amount	%	Amount	%	Amount	%
Customized press and others	4,135	31.8%	5,585	42.5%	1,450	35.1%
Ultimate Precision Forming Press (UL)	229	1.8%	429	3.3%	199	86.6%
High Speed Automatic Press	5,835	44.9%	4,415	33.6%	△ 1,420	△ 24.3%
General Purpose press	2,803	21.6%	2,725	20.7%	△ 77	△ 2.8%
Total	13,004	100.0%	13,155	100.0%	151	1.2%



General Purpose press
⇒ Small size basic models



Ultimate Precision Forming Press (UL)
⇒ Special machines which provide improved precision with high frame-rigidity



High Speed Automatic Press

⇒ Small and mid-size models, designed for high-speed forming strokes



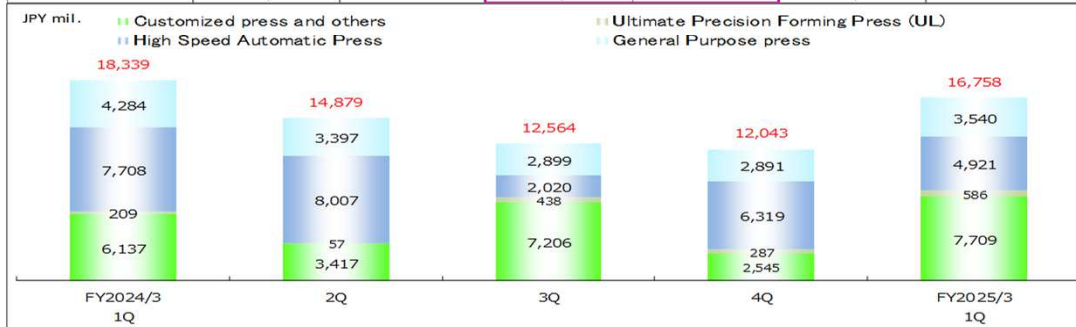
Customized press and others

⇒ Middle and large size machines, upon requests from customers



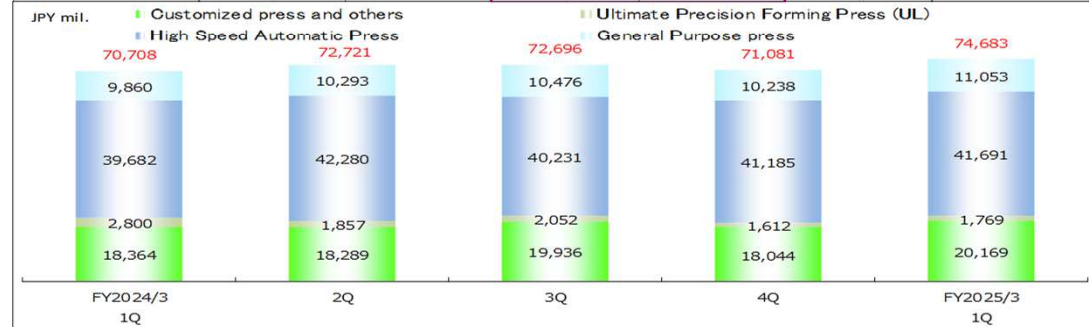
Orders by Press type

(JPY mil.)	FY2024/3 1Q		FY2025/3 1Q		Fluctuation	
	Amount	%	Amount	%	Amount	%
Customized press and others	6,137	33.5%	7,709	46.0%	1,572	25.6%
Ultimate Precision Forming Press (UL)	209	1.1%	586	3.5%	377	180.5%
High Speed Automatic Press	7,708	42.0%	4,921	29.4%	△ 2,787	△ 36.2%
General Purpose press	4,284	23.4%	3,540	21.1%	△ 743	△ 17.4%
Total	18,339	100.0%	16,758	100.0%	△ 1,581	△ 8.6%



Order Backlog by Press type

(JPY mil.)	FY2024/3 1Q		FY2025/3 1Q		Fluctuation	
	Amount	%	Amount	%	Amount	%
Customized press and others	18,364	26.0%	20,169	27.0%	1,804	9.8%
Ultimate Precision Forming Press (UL)	2,800	4.0%	1,769	2.4%	△ 1,031	△ 36.8%
High Speed Automatic Press	39,682	56.1%	41,691	55.8%	2,008	5.1%
General Purpose press	9,860	13.9%	11,053	14.8%	1,192	12.1%
Total	70,708	100.0%	74,683	100.0%	3,975	5.6%

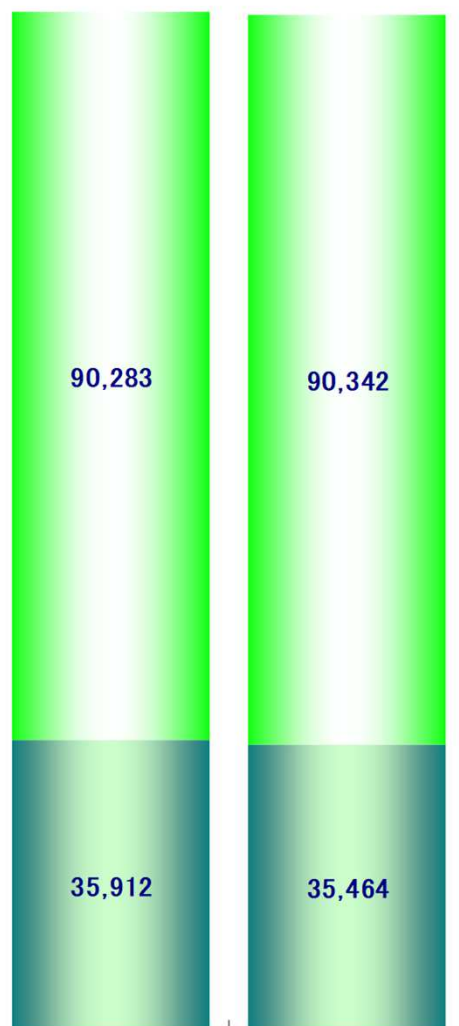


Major Changes on Balance Sheet



Assets

■ Fixed assets ■ Current assets
126,195 125,807



(JPY mil.)

VS end of Previous FY

Total assets \triangle 387

Current assets $+ 59$

Cash and deposits \triangle 3,005

Notes and accounts receivable - trade, and contract assets, $+ 2,837$

Electronically recorded Inventories $+ 1,497$

Fixed assets \triangle 447

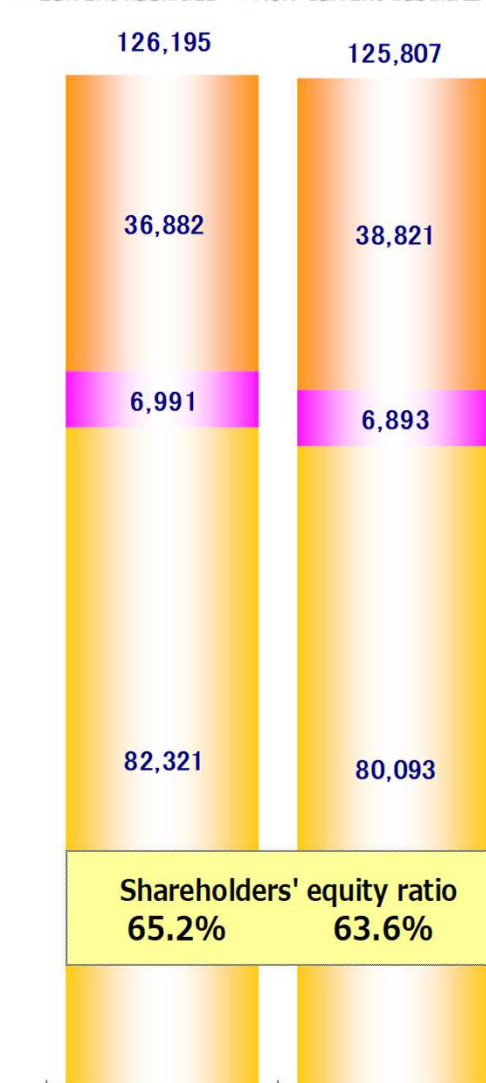
Investment securities \triangle 675

FY2024/3

FY2024/6

Liabilities and Net Assets

■ Current liabilities ■ Non-current liabilities ■ Net assets



(JPY mil.)

VS end of Previous FY

Total liabilities $+ 1,840$

Current liabilities $+ 1,939$

Accounts payable -trade and electronically recorded monetary obligations - operating \triangle 705

Contract liabilities $+ 2,937$

Non-current liabilities \triangle 98

Net assets \triangle 2,228

Retained earnings \triangle 1,147

Purchase of treasury shares \triangle 1,996

Foreign currency translation adjustment $+ 1,696$

FY2024/3

FY2024/6

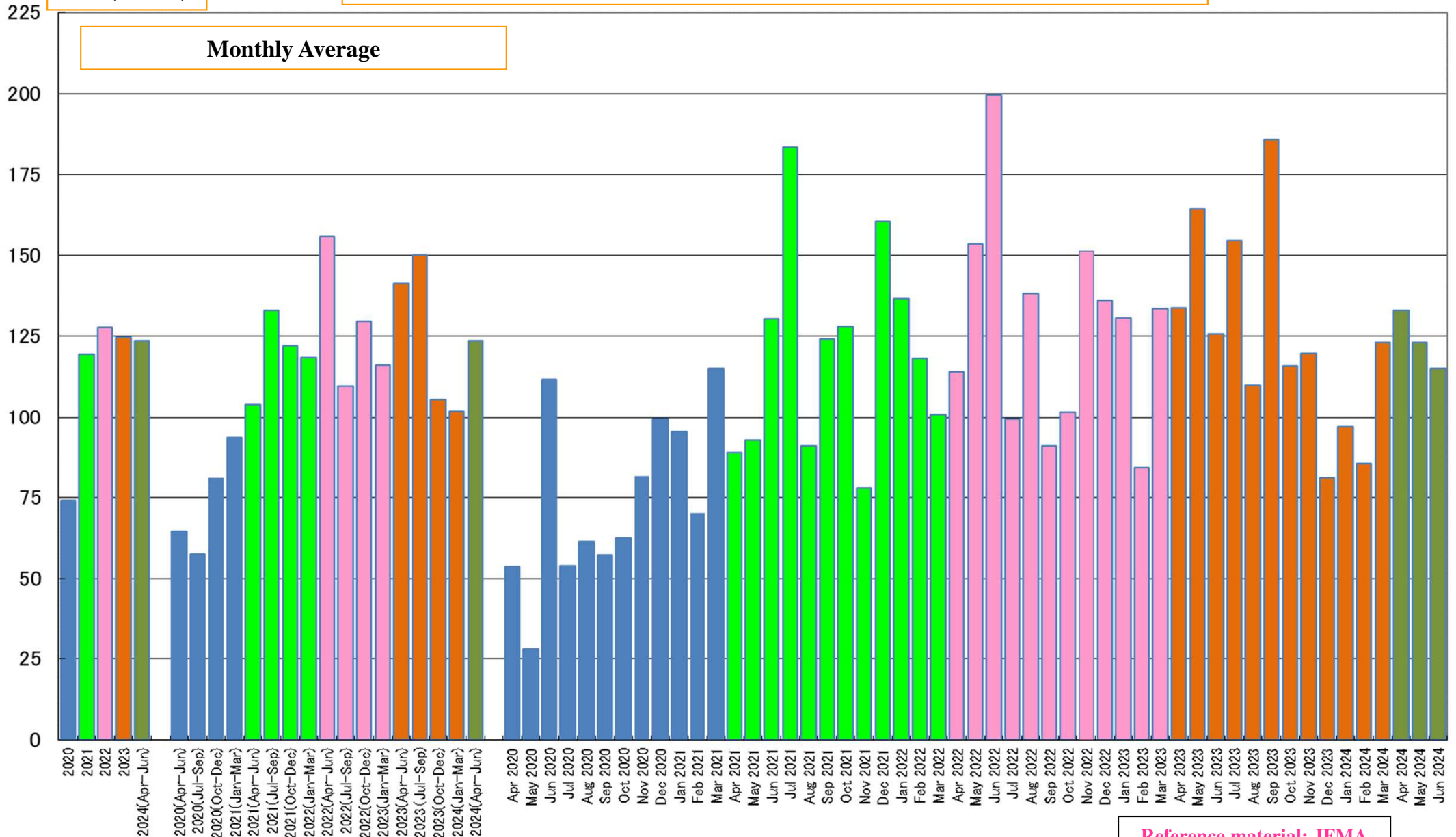
(for Reference) Statistics of Forming Machinery Industry-1



JPY(billion)

Press: Mechanical, Hydraulic, Forging & Automation

Monthly Average



Reference material: JFMA

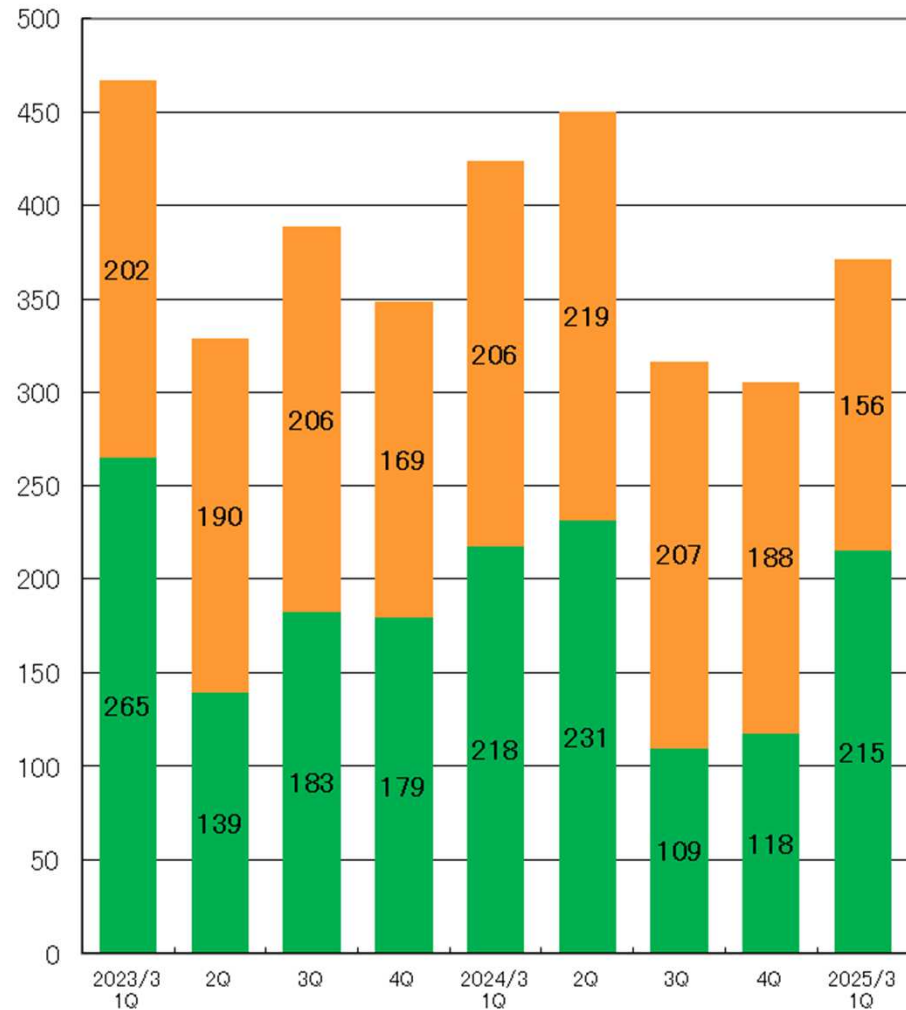
(for Reference) Statistics of Forming Machinery Industry- 2



Orders

JPY
(100million)

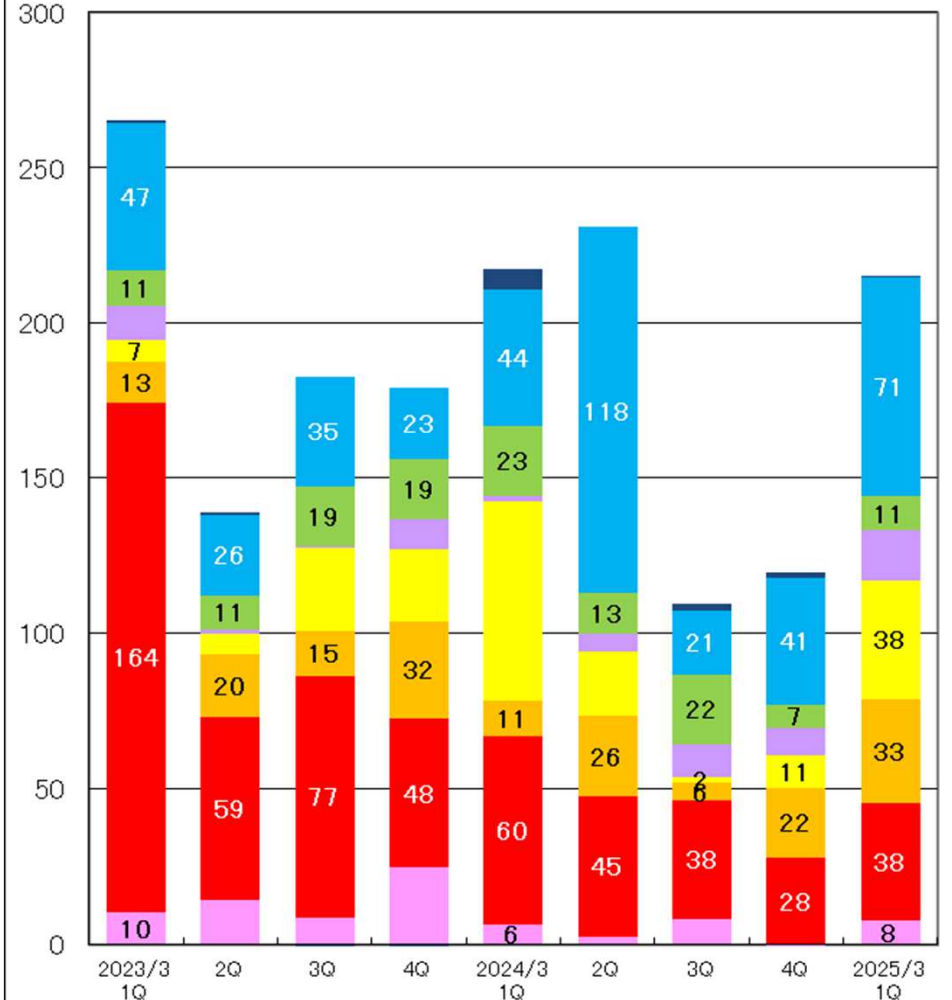
Overseas Japan



Trend of Orders (Overseas) by Geographic Segment

JPY
(100million)

Taiwan • Korea China S.E Asia
India, etc. Russia • E. Europe Europe
U.S • Mexico Latin America



Reference material: JFMA

Remarks



Cautions about forecast statements contained in this package

- **The information in this package contains future forecasts.**
- **Future forecasts contained in this document are based on the judgment of company management based on currently available information. Although the future forecasts are based on or grounded in assumptions, future economic circumstances and actual business results may differ from these assumptions.**
- **Although the Company or its management is stating its expectations and/or convictions regarding future results, this does not guarantee that these expectations or convictions will be realized, nor does it guarantee that the actual results will be close to the forecasts. Moreover, the Company does not assume any obligation to update or revise any forecasts unless otherwise stipulated by law.**

August 2024

AIDA ENGINEERING, LTD.