# November 2024 Investor Presentation

A Global Leader in Acquiring and Collecting Nonperforming Loans





### Forward-Looking Statements

Statements in this presentation, other than statements of historical fact, are forward-looking statements, which are based on our current beliefs, projections, assumptions and expectations concerning future operations and financial performance. Such statements involve uncertainties and risks, some of which are not currently known to us, and may be superseded by future events that could cause actual results to differ materially from those expressed or implied in this presentation.

You are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date of this presentation and are qualified in their entirety by these cautionary statements.

Information regarding risks and other factors that could cause our actual results to differ materially from our expectations can be found in our most recent Annual Report on Form 10-K and in subsequent SEC filings and should be considered when evaluating the forward-looking statements in this presentation. Except as required by law, we assume no obligation to update or revise these statements to reflect changes in the events, conditions, or circumstances upon which any such forward-looking statements are based.



# Agenda

### Company Overview

Market Opportunity

Business Model

Growth Strategy

Financial Performance

Appendix





### Who We Are

### A Global Leader in Acquiring and Collecting Nonperforming Loans

25+

Years in Business

3,000+

Employees Worldwide

18

Countries

\$821M

Market Capitalization<sup>1</sup> \$1.3B

LTM Portfolio Purchases

\$1.8B

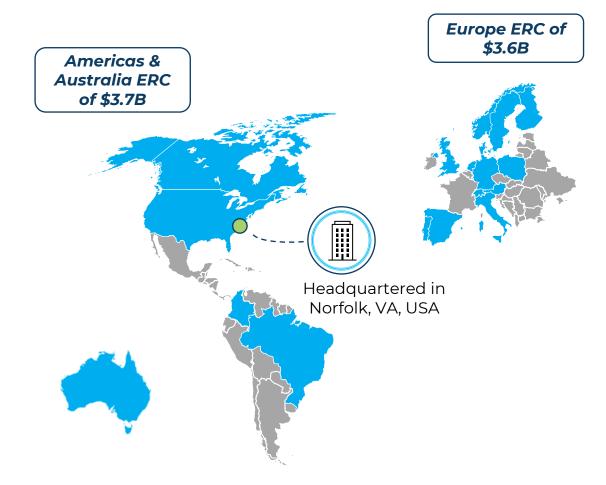
LTM Cash Collections

\$7.3B

Estimated Remaining Collections (ERC)<sup>2</sup>

9.4%

Return on average tangible equity (ROATE)<sup>3</sup>



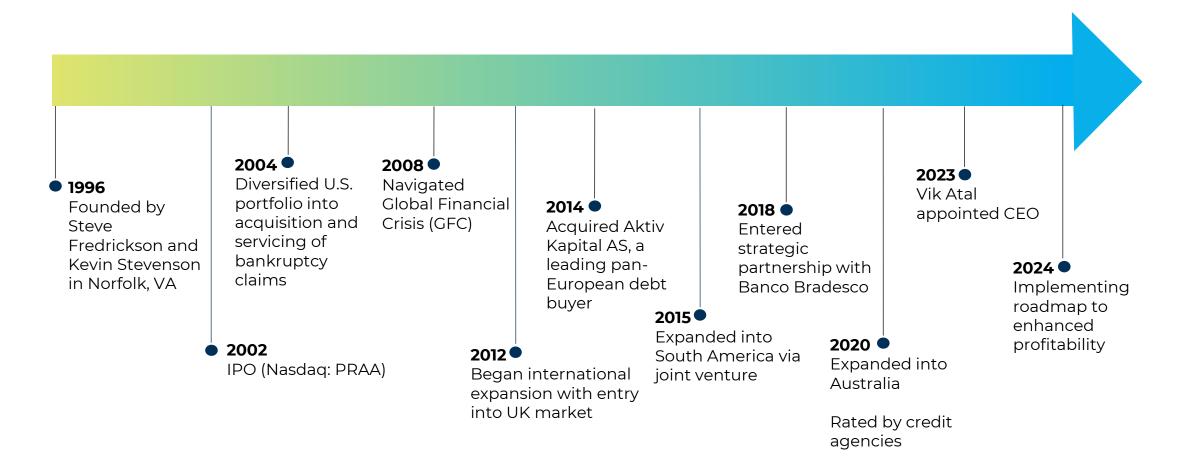
<sup>1.</sup> As of November 1, 2024.

<sup>2.</sup> Estimated remaining collections (ERC) refers to the sum of all future projected cash collections on our nonperforming loan portfolio.

<sup>3.</sup> For the nine months ended September 30, 2024. Return on average tangible equity (ROATE) = annualized net income attributable to PRA Group, Inc. divided by average tangible equity. Average tangible equity = average total stockholders' equity - PRA Group, Inc. less average goodwill and average other intangible assets.

## One of the Largest and Longest-Standing Debt Buyers

Navigating Multiple Credit Cycles Through Disciplined Organic and Inorganic Growth

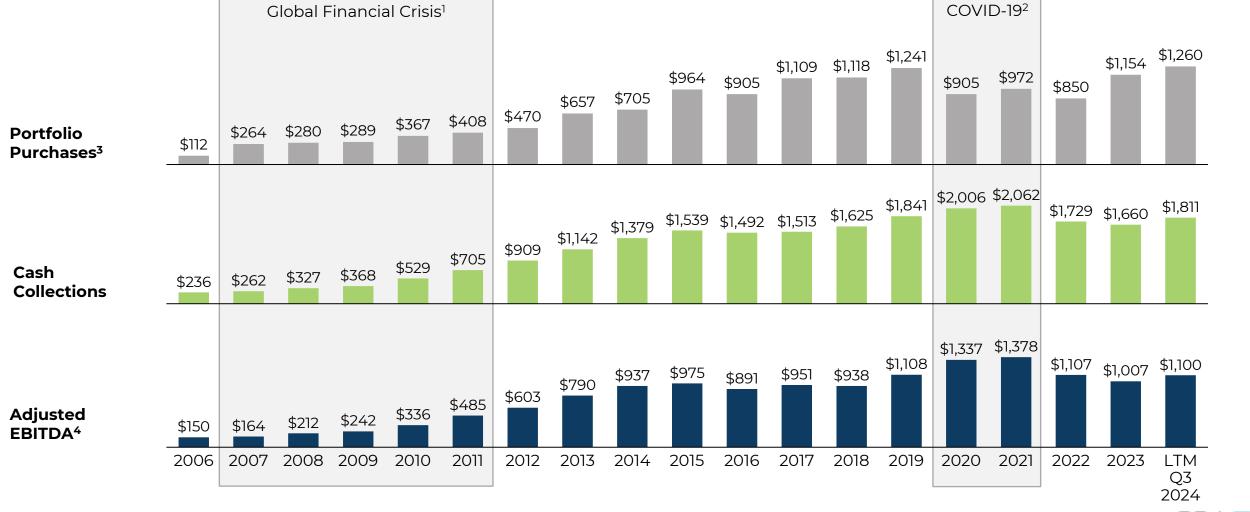




## Strong Track Record Through Credit & Economic Cycles

Higher Portfolio Supply, Improved Pricing, and Resilient Collections

\$ in millions

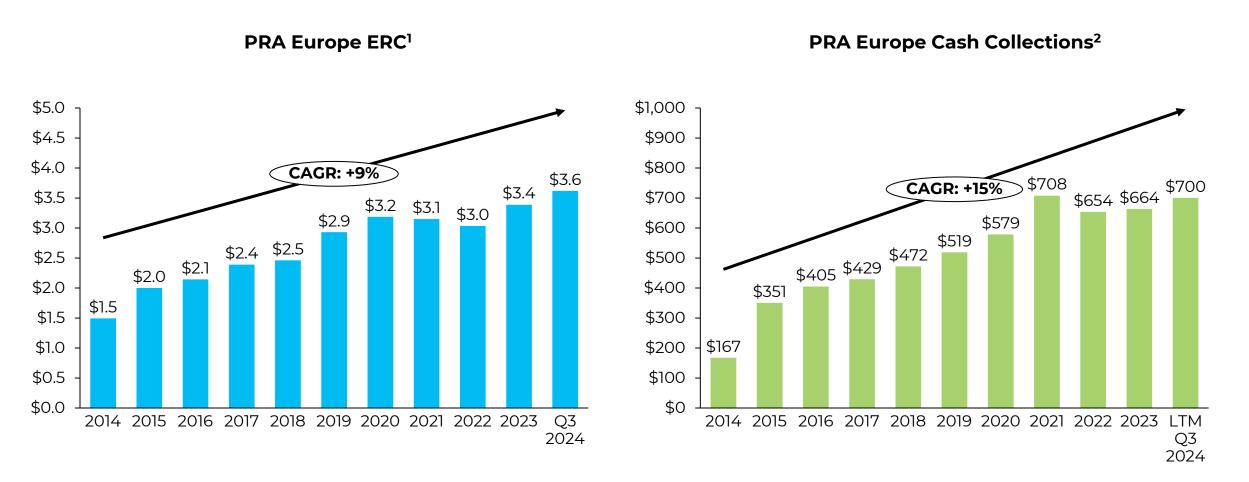






### PRA Europe

A Growing and Differentiated Business with Consistent ERC & Collections Growth





Estimated remaining collections, in billions

<sup>2.</sup> In millions

## Seasoned Management Team

Leveraging Deep Expertise and Industry Experience to Drive Next Stage of Profitable Growth



**Vikram Atal** President. Chief Executive Officer



Rakesh Sehgal Chief Financial Officer

**BARCLAYS** 



LaTisha Tarrant General Counsel and Chief Human **Resources Officer** 

Anthem. \*\*Amerigroup



**Martin Sjölund** President, PRA Group Europe







**Owen James** Global Investments Officer





**Steve Macke** Global Operations Officer



Jan Husby Chief Information Officer



**Adrian Murphy** Chief Data & **Analytics Officer** 





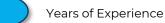
**Elizabeth Kersey** SVP, Communications and Public Policy











& Company

McKinsey

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### Favorable Industry and Market Tailwinds for PRA



U.S. \$3.2B ERC (43% of total)

Capitalizing on elevated supply and stable pricing

#### **Current Environment**

- Improved supply and pricing dynamics after declines in 2020-2022
- Consistent competitive landscape with a handful of competitors
- High barriers to entry due to stringent regulations

#### **Near-Term Outlook**

- Supply anticipated to remain elevated
- Portfolio pricing continues to be healthy

#### **PRA's Positioning**

- Key buyer in the world's largest nonperforming loan (NPL) market
- Strong seller relationships with a focus on further expanding seller engagement
- Executing on multiple initiatives to improve operations and efficiencies



Europe \$3.6B ERC (50% of total)

Continuing to grow with discipline in Europe

- Primarily a **spot-driven** market
- Portfolio supply supported by large inventory of aged NPLs
- Generally more competitive (varies by market)

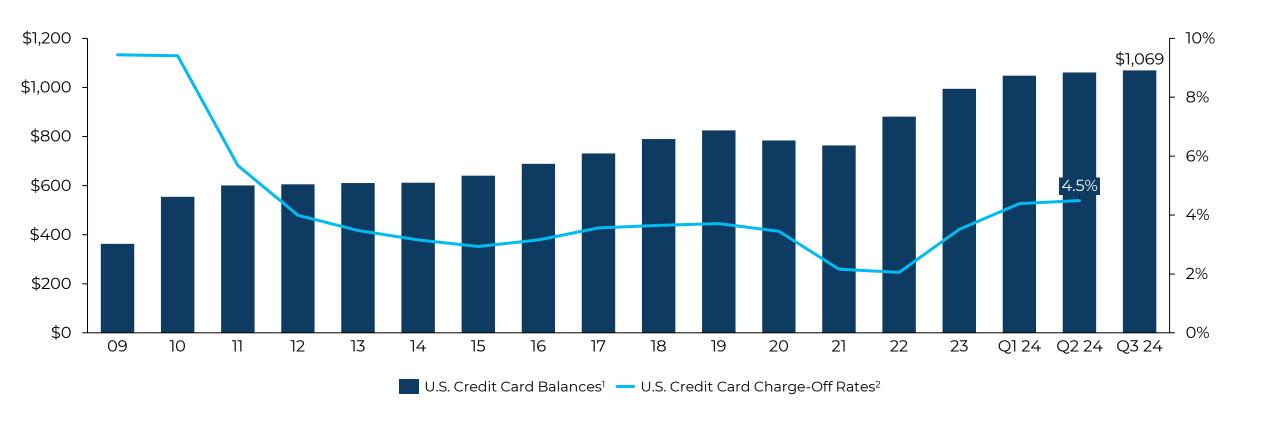
- Stable supply environment
- Competition expected to be more rational in certain markets, as highly levered peers scale back investments
- Diversified presence with portfolios in 13 countries
- Efficient operations with decades of robust collections activity and disciplined underwriting
- Highly experienced and tenured teams



### Expecting Elevated U.S. Portfolio Supply Levels in 2025

\$ in billions

#### U.S. Credit Card Balances<sup>1</sup> and Charge-Off Rates<sup>2</sup>



<sup>1.</sup> FRED, Consumer Loans: Credit Cards and Other Revolving Plans, All Commercial Banks



<sup>2.</sup> Board of Governors of the Federal Reserve Board, Charge-Off and Delinquency Rates on Loans and Leases at Commercial Banks

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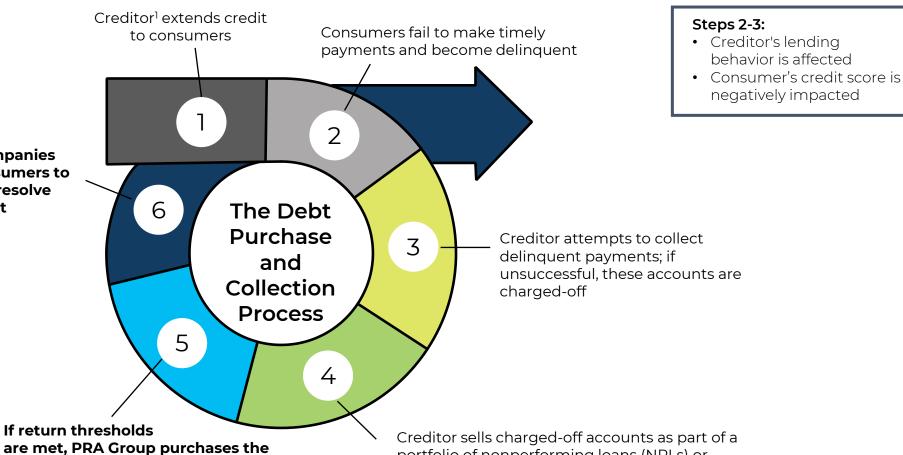
### How the Business Works

### Working with Consumers to Collect on Nonperforming Loans Purchased at a Discount

#### Assets We Purchase:

- Major Credit Cards
- Private Label Credit Cards
- Auto Loans
- Personal Loans

**PRA Group companies** work with consumers to pay down and resolve delinquent debt



#### Steps 5-6:

- Capital generated for creditors
- Consumer's credit score can be enhanced

portfolio of nonperforming loans (NPLs) or manages them either in-house or through 3<sup>rd</sup> party collection agencies

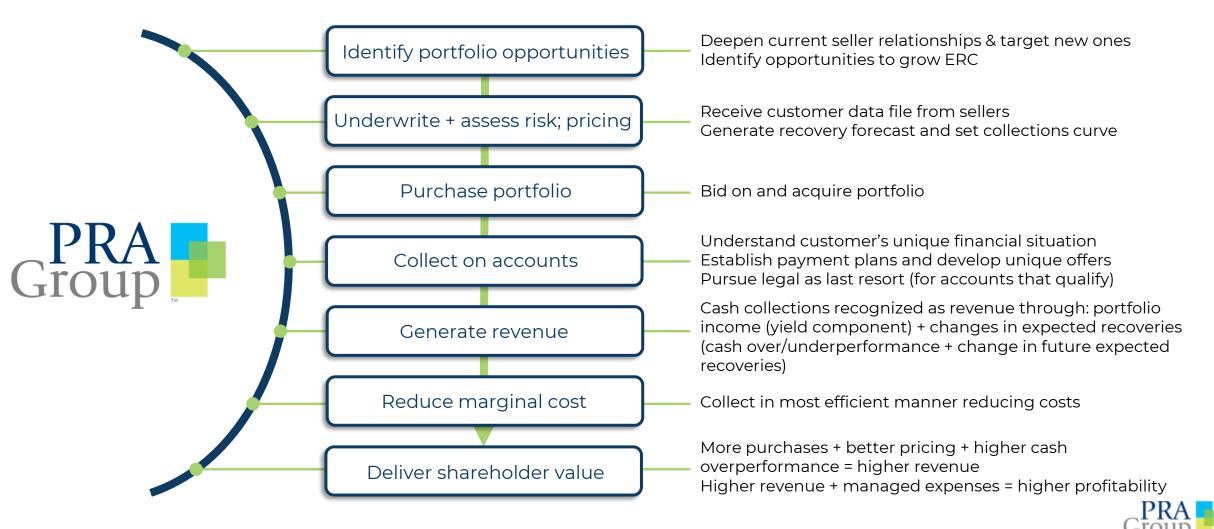


NPL portfolio at a discount to face

value, restoring value to the creditor

### How We Generate Value in Our Business

Purchase Portfolios At Attractive Returns & Collect as Efficiently as Possible



# We Use Data & Analytics to Determine the Most Efficient Collection Strategy



#### **Collection Strategies**



#### **Digital & Other Collections**

- Website, email, text
- Letters



#### **Call Center**

Onshore and offshore call centers



#### **Legal Recovery**

- Internal and external attorneys
- Suit & serve, judgment
- Post-judgment enforcement

Managed dynamically based on understanding of our customers



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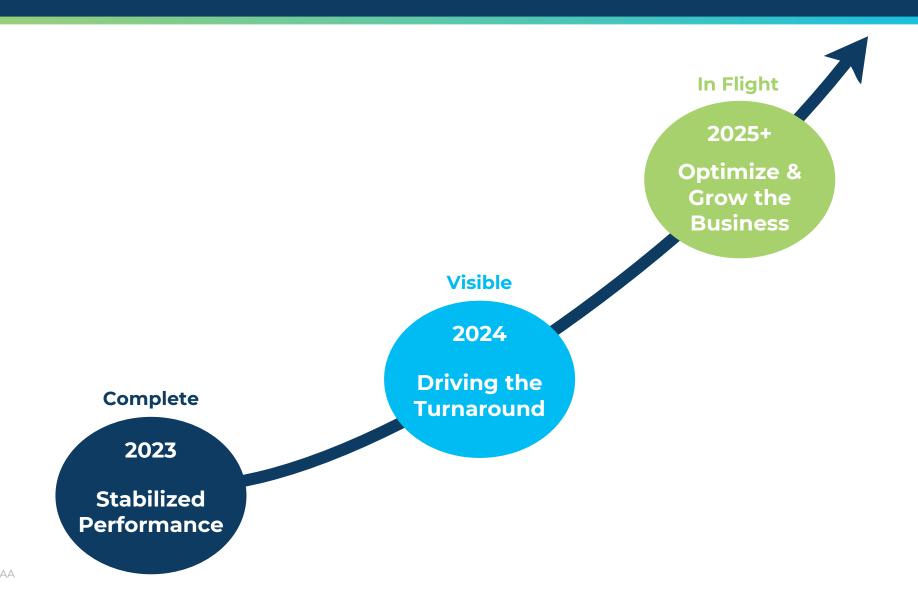
Financial Performance

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### Transformation in U.S. Business Is Well Underway





### Driving the Business Forward Through Multiple Initiatives

- Capitalizing on improved U.S. supply at attractive returns
- Turning around U.S. Business
- Leveraging third parties to launch offshore collection capabilities
- Leveraging strengths of European franchise
- Stabilizing the business and rebuild profitability

- ✓ U.S. portfolio investments for 2024 expected to exceed levels achieved in 2023
- ✓ Purchase price multiples experienced improvement compared to 2023 levels
- Deepened seller relationships

- ✓ U.S. cash collections and ERC up 17% and 38%, respectively, in Q3 YTD 2024 vs. Q3 YTD 2023
- Improved call center operations and enhanced internal legal collection processes
- Leveraging third parties to complement capabilities across all channels and technology
- ✓ Established 2 low-cost third-party sites in Asia, with collectors performing to expectations and making up ~25% of U.S.-focused collector workforce
- Moving closer towards optimal mix of domestic/offshore collections, with an opportunity to further reduce cost and increase effectiveness

- Expanded on successful track record of disciplined growth across multiple countries
- Continued to differentiate business from industry peers
- Deepened seller relationships

 ✓ Net income attributable to PRA of \$52 million in Q3 YTD 2024 vs. (\$75) million loss in Q3 YTD 2023



### Roadmap to Enhanced Profitability

Value Creation from Higher Cash Collections While Reducing Marginal Costs

#### **Optimizing Investments**

Increase ERC and portfolio returns

#### **Operational Execution**

Maximize cash collected per dollar invested

**Managing Expenses** 

Optimize cost structure

#### Q3 2024 Update

- Taking advantage of strong U.S. portfolio supply and attractive pricing
- Expecting elevated levels of U.S. portfolio supply and stable European supply in 2025
- Cycle time across legal processes has improved considerably
- More wage garnishment filings in YTD 2024 than in all of 2023
- Successful pilot of work-from-home collections
- Offshore collectors expected to make up 50% of U.S. focused collector mix by 2H 2025
- Recalibrating U.S. footprint from six collection sites to three by mid-2025

### **Enhanced Profitability**

- ✓ Higher cash collections
- ✓ Lower marginal costs
- ✓ Higher returns on new portfolio investments



### Elements of the U.S. Legal Collections Process

Successfully Reducing Cycle Time, Increasing Wage Garnishments & Driving Cash

\$ in millions

#### Stages of the U.S. Legal Collections Process

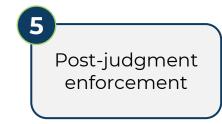
Account selection for legal eligibility

Pre-litigation and attorney placement

Hearing and judgment

> 360 days

**Reduced cycle times by 15-50%** in Q3 2024 relative to Q1 2022

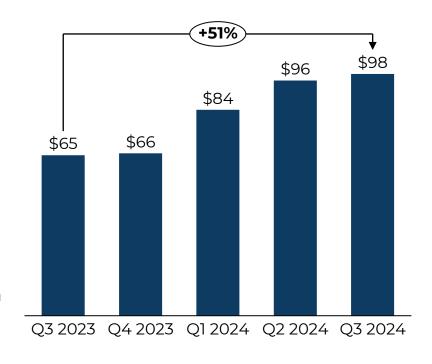




#### Increasing speed and execution

- Wage garnishment filings
- Leveraging 3<sup>rd</sup> parties

#### **U.S. Legal Cash Collections**





### Well-Positioned for the Future

Strong and Established Platform with Clear Opportunities to Grow Further

# Supportive Industry Fundamentals

- ✓ Strong supply tailwinds in U.S.
- Stable supply volumes in Europe
- Improved pricing globally
- Stable regulatory framework

#### **Diversification**

- ✓ Diversified across 18 countries
- Able to shift capital across the globe to capitalize on local market conditions
- Clear asset focus: credit cards, auto loans, and personal loans

# Conservative Investing / Underwriting

- ✓ Disciplined buyer
- ✓ Key seller relationships span over a decade
- Extensive data and sophisticated models

#### 3 Pillar Plan for Rebuilding Profitability

- Increasing ERC and portfolio returns
- Maximizing cash collected per dollar invested
- ✓ Optimizing cost structure
- Cash generating initiatives delivering results
- Maintaining strong risk & compliance

#### Strong Track Record Through Recessions

- Increased chargeoffs
- Expanded supply available to purchase
- Positively improved pricing
- Cash collections were not materially impacted

#### Strong Capital Structure and Liquidity

- Leverage at 3.0x debt to adjusted FBITDA<sup>1</sup>
- √ \$1.0B of availability under credit facilities to drive growth
  - \$412M based on current ERC
  - Additional \$587M subject to borrowing base and debt covenants, incl. advance rates
- ✓ No maturities until 2027



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### Q3 2024 Financial Results

\$ in millions, except per share amounts

#### Q3 2023 vs Q3 2024



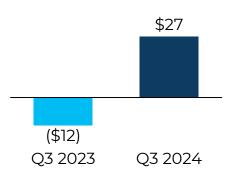




Portfolio Income



Net Income Attributable to PRA Group



**Operating Expenses** 



Diluted Earnings
Per Share



#### **Total Revenues:**

Increase driven by higher changes in expected recoveries and portfolio income

#### **Portfolio Income:**

Increase driven by higher recent purchases and improved pricing

#### **Operating Expenses:**

- Increase driven primarily by higher:
  - Legal collection costs
  - Compensation & employee services
  - Legal collection fees

#### **Interest Expense, Net:**

 Increase driven primarily by higher debt balances to support portfolio investments



### The Two Components of Portfolio Revenue

Both Represent an Important Part of Revenue & Profitability

\$ in millions

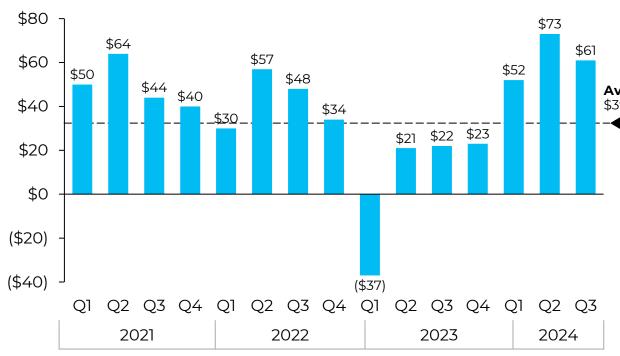
#### **Portfolio Income**

#### **Portfolio Income Continues to Grow**



#### **Changes in Expected Recoveries**

**Changes in Expected Recoveries Trend Positive Over Time** 





### Cash Collections Increased 14% Year-Over-Year

\$ in millions

#### **Cash Collections**





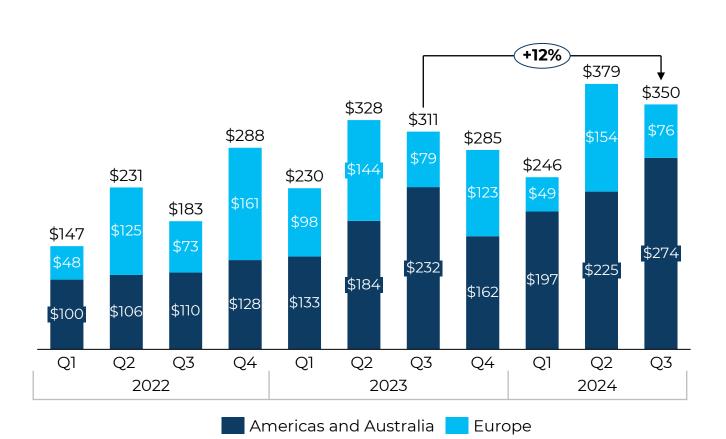
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### Q3 2024 Investments of \$350 Million, Up 12% YoY

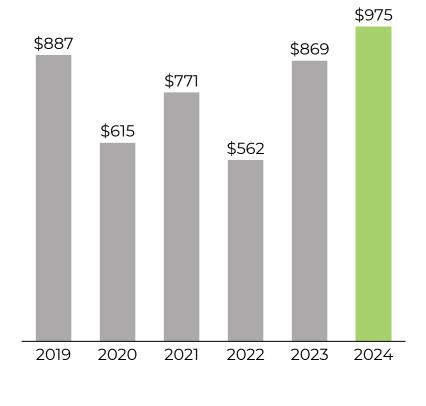
Record Year-to-Date 2024 Investments of \$975 Million

\$ in millions

#### **Quarterly Investments**



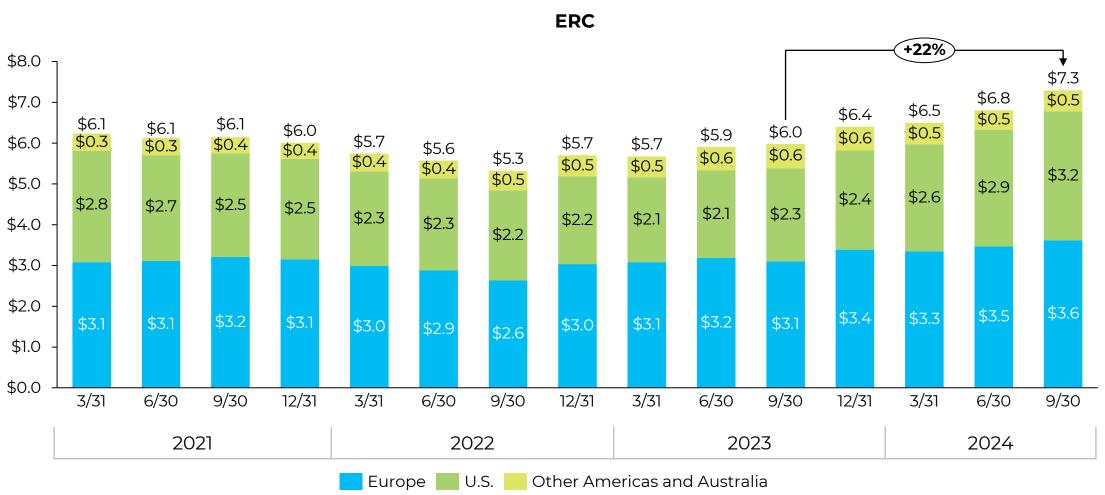
#### Year-to-Date Investments<sup>1</sup>





### ERC Increased 22% Year-over-Year to a Record \$7.3 Billion Up \$491 Million Sequentially

\$ in billions

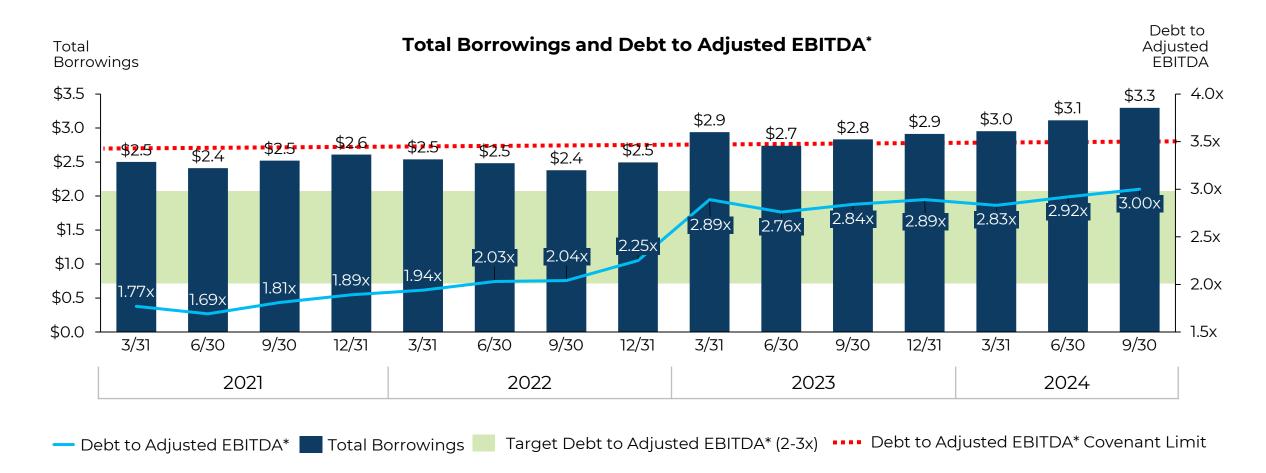




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### Increased Leverage to Support Higher Portfolio Purchases

\$ in billions



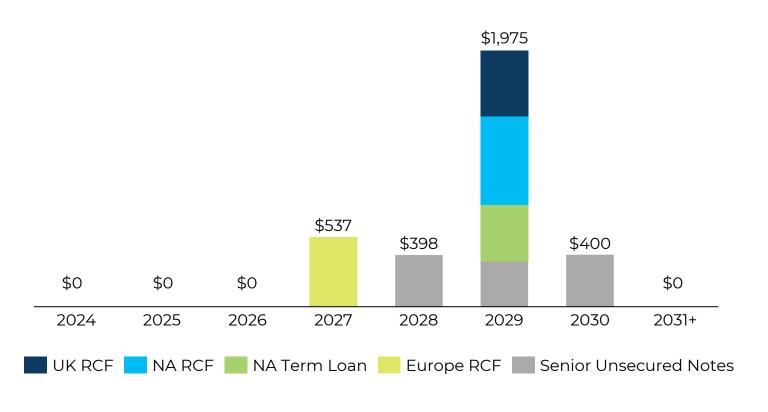


### Strong Capital Structure

### Well-Positioned to Continue Capitalizing on Strong Portfolio Supply

\$ in millions

#### Pro Forma Debt Maturity Profile<sup>1</sup>



- \$1.0 billion available under our credit facilities as of September 30, 2024
  - \$412 million available based on current ERC
  - \$587 million of additional availability subject to borrowing base and debt covenants, including advance rates
- Strong relationships with creditors going back several years
- Bank covenant structure provides the financial flexibility to drive future growth



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### Financial Outlook

On Track to Deliver 2024 Targets and Accelerating Progress in 2025

#### 2024 TARGETS

#### **Double**digit Modest growth in expense cash growth collections 8%+ ~60% cash return on efficiency average ratio<sup>1</sup> tangible equity<sup>2</sup>

#### **2025 TARGETS**

Portfolio Purchases

Portfolio investments to exceed \$1 billion at attractive pricing

Cash Collections  8% - 10% cash collections growth due to portfolio purchases and impact from cash-generating initiatives

Cash Efficiency Ratio<sup>1</sup>

- 60%+ cash efficiency ratio for the full year
- Reflects timing of certain activities, such as legal collections costs

ROATE<sup>2</sup>

• Double-digit ROATE<sup>2</sup>



Strong

portfolio

investment

levels

<sup>2.</sup> Return on average tangible equity (ROATE) = annualized net income attributable to PRA Group, Inc. divided by average tangible equity.

Average tangible equity = average total stockholders' equity - PRA Group, Inc. less average goodwill and average other intangible assets

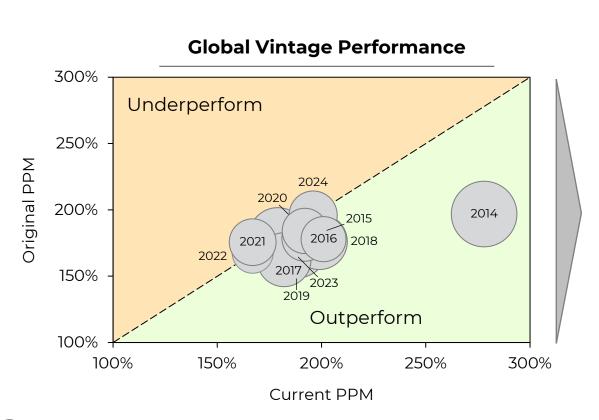
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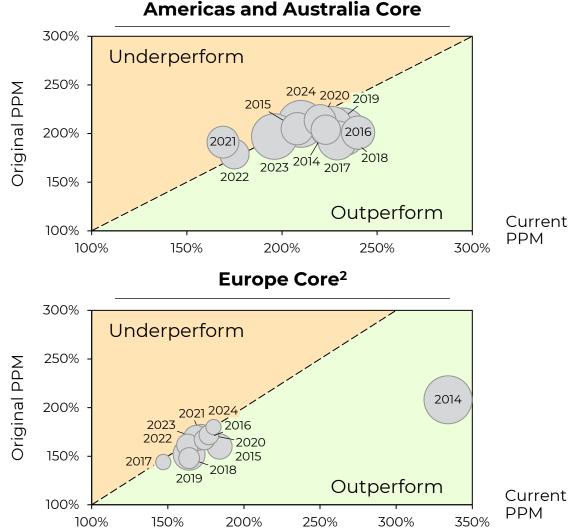




### Strong Vintage Performance Vs Original Purchase Price Multiple (PPM)<sup>1</sup>

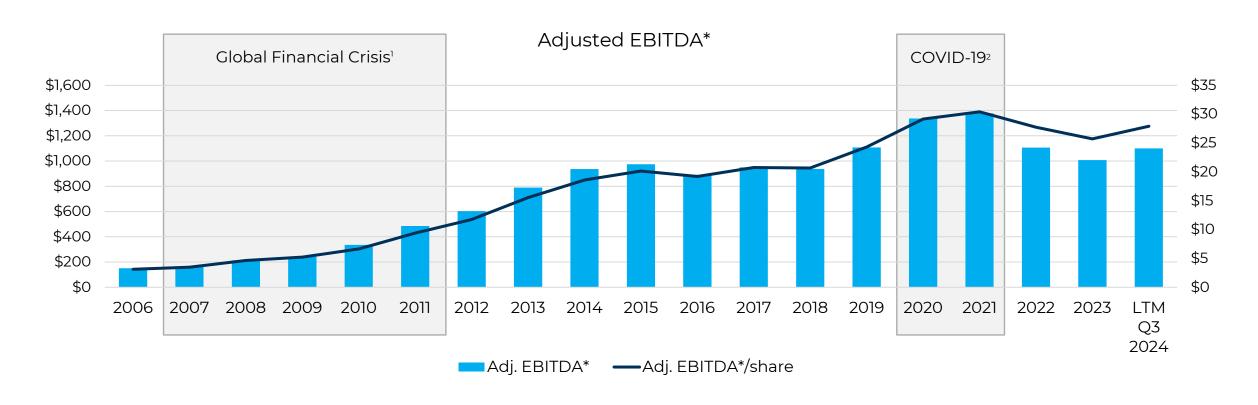


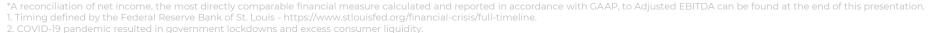




### Growth in Adjusted EBITDA Over Time

\$ in millions, except per share amounts; Adjusted EBITDA per share = Adjusted EBITDA/average diluted shares outstanding during the applicable period







### Our Mission & Core Values



To deliver **nonperforming loan solutions** that drive success
through a long-term focus and
customer care



to always doing our best work



for our actions



in our interactions with each other



in every situation



because we work together as a team



### Components of Portfolio Revenue

#### **Total Portfolio Revenue**

Portfolio Income

Changes in Expected Recoveries

Effective interest rate

X

Finance receivables,
net

In period cash over/ underperformance NPV of changes in expected future recoveries

#### **Total Portfolio Revenue has two components:**

- **Portfolio Income** is the yield component
- Changes in Expected Recoveries is current period over/underperformance + NPV of ERC changes

	Th	ree Months I	Ende	d Sept 30,	Nine Months Ended Sept 30,							
(\$ in thousands)		2024		2023		2024		2023				
Portfolio income	\$	216,122	\$	189,960	\$	627,468	\$	562,492				
Recoveries received in excess of forecast	\$	34,158	\$	18,090	\$	124,256	\$	47,276				
Changes in expected future recoveries		26,456		4,066		61,352		(40,896)				
Changes in expected recoveries	\$	60,614	\$	22,156	\$	185,608	\$	6,380				
Total portfolio revenue	\$	276,736	\$	212,116	\$	813,076	\$	568,872				



# The Basis of Portfolio Income

If Cash is Collected as Expected in Original Underwriting

#### 1. Purchase of Portfolio

- Purchase Price of \$1,000 with Total Estimated Collections of \$2,200 = Purchase Price Multiple of 2.20x
- Effective Interest Rate (EIR) = 28.8% (Gross IRR of purchase price and projected cash collections)
- Finance Receivables, net on the balance sheet reflects the purchase price = \$1,000

#### **Example of Estimated Cash Collections and Effective Interest Rate Calculation**

	Purchase	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Total
Expected Cash Collections	(1,000)	376	478	374	289	224	173	117	82	55	32	2,200
Effective Interest Rate Expected Based on Cash Flows	28.8%											

#### 2. Accounting treatment if cash is collected as expected

- Portfolio Income for each year is calculated as effective interest rate (28.8%) multiplied by the Finance Receivables, net balance
- Expected cash collections minus portfolio income reduces the Finance Receivables, net balance, effectively amortizing the purchase price\*

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Total
Cash Collections	376	478	374	289	224	173	117	82	55	32	2,200
Effective Interest Rate	28.8%	28.8%	28.8%	28.8%	28.8%	28.8%	28.8%	28.8%	28.8%	28.8%	
Portfolio Income (Finance Receivables, net x Effective Interest Rate)	288	263	201	151	111	78	51	32	18	7	1,200
Beginning Finance Receivables, net	1,000	912	697	524	386	273	178	112	62	25	
-(Expected Cash Collections - Portfolio Income = Purchase Price)	88	215	173	138	113	95	66	50	37	25	1,000
Ending Balance Finance Receivables, net	912	697	524	386	273	178	112	62	25	-	



### What Happens When Cash IS NOT Collected As Expected

There is Always Some Level of Changes in Expected Recoveries



# Collecting More Cash Than Expected (Overperformance)

- Cash in excess of expectations is recognized as an increase to revenue through changes in expected recoveries
- If we expect the same total expected cash over the life of the curve, this overperformance is a timing difference where collections are realized earlier in the life of the curve (acceleration):
  - A reduction in projected cash flows resulting in a negative NPV adjustment in the current period
  - This NPV adjustment will not fully offset the increase in current period revenue because of time value of money
- If we expect higher total expected cash over the life of the curve (betterment):
  - An increase in future cash flows (write-up)
  - Any change to future cash flows results in a current period impact equal to the NPV of the change in ERC



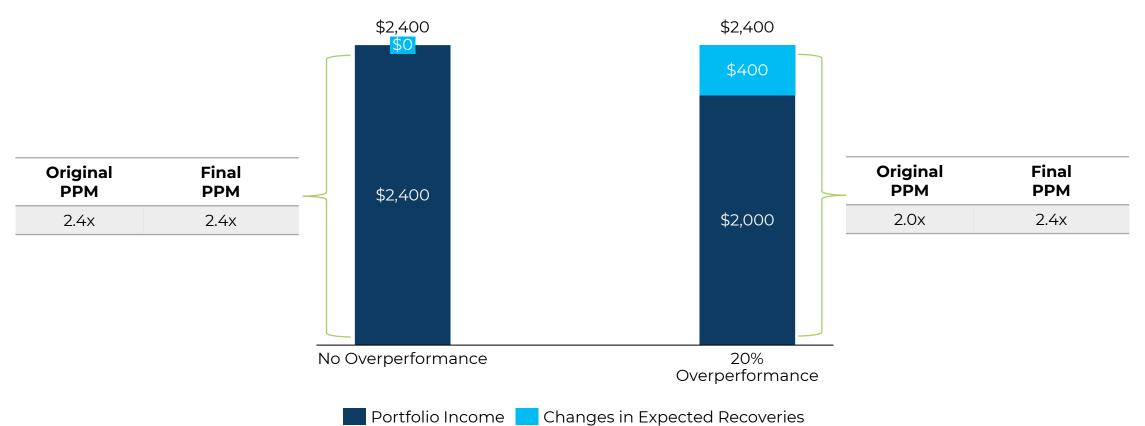
## Collecting Less Cash Than Expected (Underperformance)

- Cash lower than expectations is recognized as a reduction to revenue through changes in expected recoveries
- If we expect the same total expected cash over the life of the curve, this underperformance is a timing difference where collections are expected to be realized later in the life of the curve (delay):
  - An increase in projected cash flows resulting in a positive NPV adjustment in the current period
  - This NPV adjustment will not fully offset the decrease in current period revenue because of time value of money
- **If** we expect lower total expected cash over the life of the curve (impairment):
  - A reduction in future cash flows (write-down)
  - Any change to future cash flows results in a current period impact equal to the NPV of the change in ERC



# How Cash Overperformance Can Lead to Same Lifetime Collections as Portfolio With No Overperformance

#### Total Cash Collected Over the Entire Collections Curve Per \$1,000 Invested





### Reconciliation of Non-GAAP Financial Measures to GAAP

#### \$ in millions

#### **Use of Non-GAAP Financial Measures**

PRA Group, Inc. reports its financial results in accordance with U.S. generally accepted accounting principles (GAAP). However, management uses certain non-GAAP financial measures, including Adjusted EBITDA, internally to evaluate the Company's performance and to set performance goals. Adjusted EBITDA is calculated as net income (or loss) attributable to PRA Group, Inc. plus income tax expense (or less income tax benefit); plus foreign exchange loss (or less foreign exchange gain); plus interest expense, net; plus other expense (or less other income); plus depreciation and amortization; plus impairment of real estate; plus net income attributable to noncontrolling interests; less gain on sale of subsidiaries and property; and plus recoveries applied to negative allowance less changes in expected recoveries. Adjusted EBITDA is a supplemental measure of performance that is not required by, or presented in accordance with, GAAP. PRA Group, Inc. presents Adjusted EBITDA because the Company considers it an important supplemental measure of operational and financial performance.

Management believes Adjusted EBITDA helps provide enhanced period-to-period comparability of the Company's operational and financial performance and is useful to investors as other companies in the industry report similar financial measures. Adjusted EBITDA should not be considered as an alternative to net income determined in accordance with GAAP. Set forth below is a reconciliation of net income, the most directly comparable financial measure calculated and reported in accordance with GAAP, to Adjusted EBITDA for the years ended December 31, 2006 through 2023 as well as the last twelve months (LTM) as of September 30, 2024. The calculation of Adjusted EBITDA below may not be comparable to the calculation of similarly titled measures reported by other companies.

	Fiscal Year Ended December 31,																		LTM Sept 30,		
	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024		
Net Income/(Loss) Attributable to PRA Group	\$44	\$48	\$45	\$44	\$73	\$101	\$127	\$175	\$177	\$168	\$86	\$164	\$66	\$86	\$149	\$183	\$117	(\$83)	\$43		
(+) Income Tax Expense/(Benefit)	28	30	28	28	47	66	81	106	125	89	44	(11)	14	20	41	55	37	(16)	10		
(+) Foreign Exchange Loss (Gain)									6	(8)	(3)	1	1	(12)	(2)	1	(1)		1		
(+) Interest Expense, Net and Other	(0)	3	11	8	9	11	9	14	35	60	87	101	121	142	142	124	132	183	221		
(+) Depreciation and Amortization	5	6	7	9	12	13	15	14	18	20	24	20	19	17	18	15	15	13	11		
(+) Impairment of Real Estate																		5			
(+) Net Income Attributable to Noncontrolling Interests										0	6	7	10	12	18	12	1	17	17		
(-) Gain on Sale of Subsidiaries/Property						1						(48)	(27)								
(+) Recoveries Applied to Negative Allowance less Changes in Expected Recoveries	73	77	120	152	195	293	371	481	576	645	647	717	733	843	968	988	806	888	797		
Adjusted EBITDA	\$150	\$164	\$212	\$242	\$336	\$485	\$603	\$790	\$937	\$975	\$891	\$951	\$938	\$1,108	\$1,337	\$1,378	\$1,107	\$1,007	\$1,100		



# Reconciliation of Non-GAAP Financial Measures to GAAP (Cont.)

#### **Use of Non-GAAP Financial Measures (Cont.)**

The Company also evaluates its business using certain ratios that use Adjusted EBITDA. Debt to Adjusted EBITDA is calculated by dividing borrowings by Adjusted EBITDA. The following table reflects the Company's Debt to Adjusted EBITDA for the LTM as of March 31, 2021 through the LTM as of September 30, 2024.

	LTM Ended																				
	2021							20	022				2023					2024			
	3	3/31	6/30	9/30	1	2/31	3/31	6/30	)	9/30	12/31		3/31	6/30	)	9/30	12/31	3/	31	6/30	9/30
Net Income/(Loss) Attributable to PRA Group, Inc.	\$ 1	89 \$	187	179	\$ 1	183 \$	165 \$	145	\$	135	\$ 117	\$	19 9	(22)	\$	(59) \$	(83)	\$ (2	21) \$	4 \$	43
(+) Income Tax Expense/(Benefit)		55	53	58		55	42	44		43	37		14	1		(8)	(16)		5	12	10
(+) Foreign Exchange Loss (Gain)		_	2	1		1	1	(1	)	_	(1)		(2)	(1)		(1)	_		(1)	_	1
(+) Interest Expense, Net and Other	1	37	131	126	-	124	124	126		129	132		138	150		168	183	19	8	209	221
(+) Depreciation and Amortization		18	18	17		15	15	15		15	15		15	15		14	13	1	3	12	11
(+) Impairment of Real Estate		_	_	_		_	_	_		_	_		_	_		5	5		5	5	_
(+) Net Income Attributable to Noncontrolling Interests		19	20	17		12	4	2		2	1		11	13		15	17	2	0	19	17
(+) Recoveries Applied to Negative Allowance less Changes in Expected Recoveries	9	97	1,017	993	ç	988	958	893		842	806		820	837		864	888	82	.5	804	797
LTM Adjusted EBITDA	\$ 1,4	16 \$	1,428	\$ 1,392	\$ 1,3	78 \$	1,309 \$	1,224	\$	1,167	\$ 1,107	\$	1,015	\$ 993	\$	998	\$ 1,007	\$ 1,04	4 \$	1,065	\$ 1,100
Borrowings	\$ 2,5	501 \$	2,409	2,521	\$ 2,6	509 \$	2,539 \$	2,482	\$	2,380	\$ 2,495	\$ 2	2,938	\$ 2,740	\$ 2	,832 \$	2,914	\$ 2,95	3 \$	3,114 \$	, 3,296
Debt to LTM Adjusted EBITDA	1.5	/7x	1.69x	1.81x	1.	89x	1.94x	2.03)	(	2.04x	<b>2.25</b> x		2.89x	2.76	2	.84x	2.89x	2.83	3x	2.92x	3.00x



# Reconciliation of Non-GAAP Financial Measures to GAAP (Cont.)

#### **Use of Non-GAAP Financial Measures (Cont.)**

In addition, the Company uses return on average tangible equity (ROATE), which is a supplemental measure of performance that is not required by, or presented in accordance with, GAAP, to monitor and evaluate operating performance relative to the Company's equity. Management believes ROATE is a useful financial measure for investors in evaluating the effective use of equity, and is an important component of its long-term shareholder return. Average tangible equity (ATE) is defined as average Total stockholders' equity - PRA Group, Inc. less average goodwill and average other intangible assets. ROATE is calculated by dividing annualized Net income/(loss) attributable to PRA Group, Inc. by ATE. The following table displays the Company's ROATE and provides a reconciliation of Total stockholders' equity - PRA Group, Inc. as reported in accordance with GAAP to ATE for the periods indicated (amounts in thousands, except for ratio data):

							Average Bal	ance						
		Balance as o	of Pe	eriod End	Third (	Quart	er	Year-to-Date						
	Sep	tember 30, 2024	24 September 30, 2023		2024		2023		2024		2023			
Total stockholders' equity - PRA Group, Inc.	\$	1,218,882	\$	1,115,590	\$ 1,182,173	\$	1,140,558	\$	1,165,196	\$	1,166,780			
Less: Goodwill		423,011		412,513	419,329		413,709		420,517		420,997			
Less: Other intangible assets		1,620		1,670	1,609		1,753		1,656		1,797			
Average tangible equity					\$ 761,235	\$	725,096	\$	743,023	\$	743,986			
Net income/(loss) attributable to PRA Group, Inc.					\$ 27,154	\$	(12,262)	\$	52,145	\$	(74,695)			
Return on average tangible equity <sup>1</sup>					14.3%		(6.8)%		9.4%		(13.4)%			





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