

NEWS RELEASE

Plumas Bancorp Reports Record 2023 Earnings

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RENO, Nev., July 19, 2023 (GLOBE NEWSWIRE) -- Plumas Bancorp (Nasdaq:PLBC), the parent company of Plumas Bank, today announced earnings during the second quarter of 2023 of \$6.7 million or \$1.14 per share, an increase of \$1.0 million from \$5.7 million or \$0.97 per share during the second quarter of 2022. Diluted earnings per share increased to \$1.12 per share during the three months ended June 30, 2023 up from \$0.96 per share during the quarter ended June 30, 2022.

For the six months ended June 30, 2023, the Company reported net income of \$14.3 million or \$2.44 per share, an increase of \$2.9 million from \$11.4 million or \$1.95 per share earned during the six months ended June 30, 2022. Earnings per diluted share increased to \$2.41 during the six months ended June 30, 2023 up \$0.48 from \$1.93 during the first six months of 2022. Earnings during 2023 set a record for any six month period ending June 30th in the Company's history.

Return on average assets was 1.70% during the current quarter, up from 1.40% during the second quarter of 2022. Return on average equity increased to 20.5% for the three months ended June 30, 2023, up from 19.0% during the second quarter of 2022. Return on average assets was 1.81% during the six months ended June 30, 2023, up from 1.41% during the first half of 2022. Return on average equity increased to 22.7% for the six months ended June 30, 2023, up from 18.3% during the first half of 2022.

Balance Sheet Highlights
June 30, 2023 compared to June 30, 2022

• Gross loans increased by \$74 million, or 9%, to \$936 million.

- Investment securities increased by \$104 million to \$469 million.
- Total equity increased by \$12.4 million, or 11% to \$129 million.

President's Comments

"Plumas Bancorp achieved record earnings for the first six months and second quarter of 2023," Andrew J. Ryback, director, president and chief executive officer of Plumas Bancorp and Plumas Bank, announced.

"The ongoing performance was driven by net interest income and net interest margin. Additionally, our ability to maintain a low cost of funds has been and persists as a significant factor in driving profitability.

We continue to evaluate lending opportunities while prioritizing liquidity and assess portfolio performance, allocating resources accordingly with a long-term perspective on performance. Enhancing technology and operational efficiency further will equip us to navigate the evolving landscape effectively," Ryback explained.

"The opening of the Chico branch in the second quarter expanded Plumas Bank's services in Butte County from a loan production office to a full-service branch which has been well-received in the community. Additionally, we continue exploring avenues for strategic opportunities that align with our long-term growth objectives," Ryback concluded.

Loans, Deposits, Investments and Cash

Gross loans increased by \$74 million, or 9%, from \$862 million at June 30, 2022, to \$935 million at June 30, 2023. Increases in loans included, \$69 million in commercial real estate loans, \$15 million in automobile loans, \$1 million in equity lines of credit, \$1 million in agricultural loans and \$1 million in other loans; these items were partially offset by a decrease of \$9 million in commercial loans, \$4 million in construction loans and \$1 million in residential loans. The decrease in commercial loans included a decline in PPP loans from \$8.0 million at June 30, 2022 to \$265,000 at June 30, 2023.

On June 30, 2023, approximately 79% of the Company's loan portfolio was comprised of variable rate loans. The rates of interest charged on variable rate loans are set at specific increments in relation to the Company's lending rate or other indexes such as the published prime interest rate or U.S. Treasury rates and vary with changes in these indexes. The frequency at which variable rate loans reprice can vary from one day to several years. Most of our commercial real estate portfolio reprices every five years. Loans indexed to the prime interest rate were approximately 21% of the Company's loan portfolio; these loans reprice within one day to three months of a change in the prime rate.

Total deposits decreased by \$77 million to \$1.4 billion at June 30, 2023. The decrease in deposits includes decreases of \$48 million in demand deposits, \$33 million in money market accounts, and \$27 million in savings deposits. Partially offsetting these decreases was an increase in time deposit of \$31 million. We attribute much of the decrease to the current interest rate environment as we have seen some deposits leave for higher rates and some customers reluctant to borrow to fund operating expense and instead have drawn down their excess deposit balances. Beginning in April 2023 we began offering a time deposit promotion offering for a limited time 7-month and 11-month time deposits at an interest rate of 4%. We discontinued this promotion, which generated \$46 million in deposits, on June 30, 2023. At June 30, 2023, 51% of the Company's deposits were in the form of non-interest bearing demand deposits. The Company has no brokered deposits.

Total investment securities increased by \$104 million from \$365 million at June 30, 2022, to \$469 million at June 30, 2023. The Bank's investment security portfolio consists of debt securities issued by the US Government, US Government agencies, US Government sponsored agencies and municipalities. Cash and due from banks decreased by \$226 million from \$318 million at June 30, 2022, to \$92 million at June 30, 2023.

Asset Quality and CECL

Nonperforming assets (which are comprised of nonperforming loans, other real estate owned ("OREO") and repossessed vehicle holdings) at June 30, 2023 were \$9.6 million, up from \$2.0 million at June 30, 2022. Included in the \$9.6 million were \$5 million in loans to one customer which were over 90 days past due but not nonaccrual. These loans, which were modified during June, were brought current in July. Nonperforming assets as a percentage of total assets increased to 0.61% at June 30, 2023 up from 0.12% at June 30, 2022. OREO decreased by \$286,000 from \$369,000 at June 30, 2022 to \$83,000 at June 30, 2023. Nonperforming loans were \$9.5 million at June 30, 2023 and \$1.6 million at June 30, 2022. Much of the increase in nonperforming loans were loans to walnut growers including the \$5 million in loans past due over 90 days but not nonaccrual. Walnuts prices have declined significantly from 2022 levels. Nonperforming loans as a percentage of total loans increased to 1.02% at June 30, 2023, up from 0.18% at June 30, 2022.

Upon adoption of CECL we recorded an increase in the allowance for credit losses of \$529,000 and an increase in the reserve for unfunded commitments of \$258,000. The decline in equity, net of tax, related to these two adjustments totaled \$554,000. During the first half of 2023 we recorded a provision for credit losses of \$2,875,000 consisting of a provision for loan losses of \$2,550,000 and an increase in the reserve for unfunded commitments of \$325,000. The increase in the reserves was principally related to an increase in qualitative reserves related to the continuation of increases in market interest rates, a reduction in economic activity and \$837,000 in specific reserves on two loans to one borrower. As time progresses the results of economic conditions will require CECL model assumption inputs to change and further refinements to the estimation process may also be identified.

Net charge-offs totaled \$411,000 and \$133,000 during the six months ended June 30, 2023 and 2022, respectively. The allowance for credit losses totaled \$13.4 million at June 30, 2023 and \$10.9 million at June 30, 2022. The allowance for credit losses as a percentage of total loans increased from 1.27% at June 30, 2022 to 1.43% at June 30, 2023.

The following tables present the activity in the allowance for credit losses and the reserve for unfunded commitments during the six months ended June 30, 2023 and 2022 (in thousands).

Allowance for Credit Losses	June 30, 2023	June 30, 2022
Balance, beginning of period	\$ 10,717	\$ 10,352
Impact of CECL adoption	529	-
Provision charged to operations	2,550	700
Losses charged to allowance	(738) 327	(469) 336
Recoveries	327	 336
Balance, end of period	\$ 13,385	\$ 10,919

Reserve for Unfunded Commitments	June	e 30, 2023	June 30, 2	2022
Balance, beginning of period	<u> </u>	341	\$	341
Impact of CECL adoption		258		-
Provision charged to operations		325		-
Balance, end of period	\$	924	\$	341

Shareholders' Equity

Total shareholders' equity increased by \$12.4 million from \$116.2 million at June 30, 2022, to \$128.6 million at June 30, 2023. The \$12.4 million includes earnings during the twelve-month period totaling \$29.3 million and stock option and restricted stock activity totaling \$606,000. These items were partially offset by the payment of cash dividends totaling \$4.8 million, an increase in accumulated other comprehensive loss of \$12.2 million and the adjustment recorded on the adoption of CECL, net of tax, of \$554,000.

Liquidity

The Company manages its liquidity to provide the ability to generate funds to support asset growth, meet deposit withdrawals (both anticipated and unanticipated), fund customers' borrowing needs and satisfy maturity of short-

term borrowings. The Company's liquidity needs are managed using assets or liabilities, or both. On the asset side, in addition to cash and due from banks, the Company maintains an investment portfolio which includes unpledged U.S. Government-sponsored agency securities that are classified as available-for-sale. On the liability side, liquidity needs are managed by offering competitive offering rates on deposit products and the use of established lines of credit.

The Company is a member of the FHLB and can borrow up to \$231 million from the FHLB secured by commercial and residential mortgage loans with carrying values totaling \$397 million. The Company is also eligible to participate in the Bank Term Lending Program. The Federal Reserve Board, on March 12, 2023, announced the creation of a new Bank Term Funding Program (BTFP). The BTFP offers loans of up to one year in length to banks, savings associations, credit unions, and other eligible depository institutions pledging U.S. Treasuries, agency debt and mortgage-backed securities, and other qualifying assets as collateral. These assets will be valued at par. The Company has pledged as collateral under the BTFP securities with a par value of \$96 million at June 30, 2023. In addition to its FHLB borrowing line and the BTFP, the Company has unsecured short-term borrowing agreements with two of its correspondent banks in the amounts of \$50 million and \$20 million. There were no outstanding borrowings to the FHLB, FRB or the correspondent banks at June 30, 2023 and June 30, 2022.

The Company estimates that it has approximately \$460 million in uninsured deposits. Of this amount, \$101 million represents deposits that are collateralized such as deposits of states, municipalities and tribal accounts.

Management believes that the Company's available sources of funds, including borrowings, will provide adequate liquidity for its operations for the foreseeable future.

Net Interest Income and Net Interest Margin

Net interest income was \$17.2 million for the three months ended June 30, 2023, an increase of \$3.8 million from the same period in 2022. The increase in net interest income includes an increase of \$4.5 million in interest income partially offset by an increase of \$0.7 million in interest expense. Interest and fees on loans, including loans held for sale, increased by \$2.3 million related to growth in the loan portfolio and an increase in yield on the portfolio. Net loan fees/costs declined from net fees of \$200,000 during the 2022 quarter to net costs of \$231,000 during the three months ended June 30, 2023. This decline is mostly related to a decline in fees earned on PPP loans.

Including loans held for sale, average loan balances increased by \$65 million, while the average yield on these loans increased by 62 basis points from 5.21% during the second quarter of 2022 to 5.84% during the current quarter. The increase in loan yield includes the effect of an increase in market rates during 2023 partially offset by a decline in PPP fee income as described above. The average prime interest rate increased from 3.94% during the second quarter of 2022 to 8.16% during the current quarter.

Interest on investment securities increased by \$1.9 million from the second quarter of 2022, related to an increase in average investment securities of \$141 million to \$478 million and an increase in yield on the investment portfolio from 2.31% during the second quarter of 2022 to 3.24% during the current quarter. Interest on interest-earning cash balances increased by \$304,000 related to an increase in the rate earned on these balances partially offset by a decrease in average interest-earning cash balances. The rate paid on interest-earning cash balances increased from 0.84% during the second quarter of 2022 to 5.14% during the current quarter mostly related to an increase in the rate paid on balances held at the Federal Reserve Bank. The average rate paid on Federal Reserve balances was 0.84% during the second quarter of 2022 and 5.06% during the current quarter. Average interest-earning cash balances declined from \$314 million during the second quarter of 2022 to \$75 million in the current quarter related to a decline in average deposits and increases in loans and investments.

Average interest earning assets during the three months ended June 30, 2023 totaled \$1.5 billion, a decrease of \$33 million from the same period in 2022. The average yield on interest earning assets increased 131 basis points to 4.96%, up from 3.65% for the same period in 2022. Net interest margin for the three months ended June 30, 2023 increased 112 basis points to 4.69%, up from 3.57% for the same period in 2022.

Net interest income for the six months ended June 30, 2023 was \$34.4 million, an increase of \$9.0 million from the \$25.4 million earned during the same period in 2022. The increase in net interest income includes an increase of \$10.0 million in interest income partially offset by an increase of \$1.0 million in interest expense. Interest and fees on loans, including loans held for sale, increased by \$4.4 million related to growth in the loan portfolio and an increase in yield on the portfolio. Net loan fees/costs declined from net fees of \$511,000 during the 2022 period to net costs of \$581,000 during the six months ended June 30, 2023. This decline is mostly related to a decline in fees earned on PPP loans. The average yield on loans, including loans held for sale, increased by 60 basis points from 5.13% during the first six months of 2022 to 5.73% during the current period.

Average interest earning assets during the current six month period totaled \$1.5 billion, a decrease of \$26 million from the same period in 2022. This decrease in average interest earning assets resulted from a decline in average interest-earning cash balances of \$237 million, mostly offset by increases of \$63 million in average loan balances and \$148 million in average investment securities. The average yield on interest earning assets increased by 141 basis points to 4.88%, related to increases in market rates. Net interest margin for the six months ended June 30, 2023 increased 127 basis points to 4.66%, up from 3.39% for the same period in 2022.

Non-Interest Income/Expense

Non-interest income decreased by \$521,000 to \$2.1 million during the current quarter from \$2.7 million during the three months ended June 30, 2022. The largest component of this decrease was a decline in gains on sale of SBA

loans of \$645,000. During the current quarter we sold one loan totaling \$652,000. This compares to sales of \$14.1 million during the second quarter of 2022. The SBA 7(a) loan product that is salable in the open market is variable rate tied to prime and we have seen a significant decline in interest in this product given the recent increases in the prime rate. While we continue to produce SBA 7(a) loans for sale at a much lower volume, we have started funding fixed rate SBA 7(a) loans which we portfolio. Additionally during the fourth quarter of 2022 and continuing into 2023 we experienced a significant decline in premiums received on the sale of SBA loans; in response during the three months ended March 30, 2023 and six months ended June 30, 2023 we chose to portfolio \$4.1 million in salable SBA 7(a) loans which did not meet a minimum premium on sale.

During the six months ended June 30, 2023, non-interest income totaled \$6.1 million, a decrease of \$246,000 from \$6.3 million during the six months ended June 30, 2022. The largest component of this decrease was a decline in gain on sale of loans of \$2.1 million from \$2.3 million during the six months ended June 30, 2022 to \$219,000 during the current period. We did not sell SBA 7(a) loans during the second and third quarters of 2021 resulting in an inventory of loans held for sale of \$31.3 million at December 31, 2021. During the first half of 2022 we sold \$38.2 million in guaranteed portions of SBA 7(a) loans. This compares to \$4.9 million in sales during the current period. Mostly offsetting the decline in SBA gains was a gain of \$1.7 million on termination of our interest rate swaps during the first quarter of 2023.

During the three months ended June 30, 2023, total non-interest expense increased by \$1.1 million from \$8.0 million during the second quarter of 2022 to \$9.1 million during the current quarter. The largest components of this increase were an increase in salary and benefit expense of \$628,000, an increase in outside service fees of \$159,000 and an increase in occupancy and equipment costs of \$142,000. The increase in salary and benefit expense primarily relates to an increase in salary expense and a reduction in the deferral of loan origination costs. Salary expense increased by \$440,000 which we attribute primarily to merit and promotional salary increases. In addition, our full time equivalent employee count has increased from 172 at June 30, 2022 to 176 at June 30, 2023. The deferral of loan origination costs declined by \$366,000 from the second quarter of 2022 as we have seen a reduction in loan demand given the current economic environment. The increase in outside service fees was spread among several different categories, the largest of which were network administration, investment management fees, and interchange expense. Occupancy and equipment costs increased by \$142,000, much of which relates to snow removal and other costs attributable to an unusually harsh winter in our service area and the opening of our new Chico, California branch during the second quarter of 2023.

During the six months ended June 30, 2023 non-interest expense increased by \$2.6 million to \$18.3 million. The largest components of this increase were \$1.6 million in salary and benefit expenses, \$345,000 in occupancy and equipment costs and \$245,000 in outside service fees. The largest increases in salary and benefit expense were \$728,000 in salary expense and \$866,000 in the deferral of loan origination costs.

Plumas Bancorp is headquartered in Reno, Nevada. Plumas Bancorp's principal subsidiary is Plumas Bank, which was founded in 1980. Plumas Bank is a full-service community bank headquartered in Quincy, California. The bank operates fifteen branches: thirteen located in the California counties of Butte, Lassen, Modoc, Nevada, Placer, Plumas, Shasta and Sutter and two branches located in Nevada in the counties of Carson City and Washoe. The bank also operates two loan production offices located in Auburn, California and Klamath Falls, Oregon. Plumas Bank offers a wide range of financial and investment services to consumers and businesses and has received nationwide Preferred Lender status with the United States Small Business Administration. For more information on Plumas Bancorp and Plumas Bank, please visit our website at www.plumasbank.com.

This news release includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act of 1934, as amended and Plumas Bancorp intends for such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Future events are difficult to predict, and the expectations described above are necessarily subject to risk and uncertainty that may cause actual results to differ materially and adversely.

Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include the words "believe," "expect," "anticipate," "intend," "plan," "estimate," or words of similar meaning, or future or conditional verbs such as "will," "would," "should," "could," or "may." These forward-looking statements are not guarantees of future performance, nor should they be relied upon as representing management's views as of any subsequent date. Forward-looking statements involve significant risks and uncertainties, and actual results may differ materially from those presented, either expressed or implied, in this news release. Factors that might cause such differences include, but are not limited to: the Company's ability to successfully execute its business plans and achieve its objectives; changes in general economic and financial market conditions, either nationally or locally in areas in which the Company conducts its operations; changes in interest rates; continuing consolidation in the financial services industry; new litigation or changes in existing litigation; increased competitive challenges and expanding product and pricing pressures among financial institutions; legislation or regulatory changes which adversely affect the Company's operations or business; loss of key personnel; and changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or other regulatory agencies.

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PLUMAS BANCORP CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands) (Unaudited) As of June 30,

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ACCETC		2023	 2022	Do	llar Change	Percentage Change
ASSETS Cash and due from banks Investment securities Loans, net of allowance for credit losses Loans held for sale Premises and equipment, net Bank owned life insurance Real estate acquired through foreclosure Goodwill Accrued interest receivable and other assets Total assets	\$	91,765 468,920 924,666 384 19,377 15,902 83 5,502 46,386	\$ 317,657 365,189 853,427 4,646 18,212 16,031 369 5,502 39,593 1,620,626		(225,892) 103,731 71,239 (4,262) 1,165 (129) (286) - - - - - (47,641)	(71.1)% 28.4% 8.3% (91.7)% 6.4% (0.8)% (77.5)% 0.0% 17.2% (2.9)%
LIABILITIES AND SHAREHOLDERS' EQUITY Deposits Accrued interest payable and other liabilities Borrowings Junior subordinated deferrable interest debentures Total liabilities Common stock Retained earnings Accumulated other comprehensive income, net Shareholders' equity Total liabilities and shareholders' equity	\$	1,395,160 39,267 10,000 - 1,444,427 27,739 139,191 (38,372) 128,558 1,572,985	\$ 1,472,602 21,556 10,310 1,504,468 27,133 115,212 (26,187) 116,158 1,620,626		(77,442) 17,711 10,000 (10,310) (60,041) 606 23,979 (12,185) 12,400 (47,641)	(5.3)% 82.2% 100.0% (100.0)% (4.0)% 2.2% 20.8% (46.5)% 10.7% (2.9)%

PLUMAS BANCORP CONDENSED CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data) (Unaudited)

FOR THE THREE MONTHS ENDED JUNE 30,		2023		2022	Dolla	ır Change	Percentage Change
Interest income Interest expense Net interest income before provision for loan losses Provision for loan losses Net interest income after provision for loan losses Non-interest income Non-interest expense Income before income taxes Provision for income taxes Net income	\$	18,223 984 17,239 1,350 15,889 2,143 9,098 8,934 2,274 6,660	\$	13,717 289 13,428 400 13,028 2,664 8,033 7,659 1,979 5,680	\$	4,506 695 3,811 950 2,861 (521) 1,065 1,275 295 980	32.8% 240.5% 28.4% 237.5% 22.0% (19.6)% 13.3% 16.6% 14.9%
Basic earnings per share Diluted earnings per share	\$ \$	1.14 1.12	\$ \$	0.97 0.96	\$ \$	0.17 0.16	17.5% 16.7%

PLUMAS BANCORP CONDENSED CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data) (Unaudited)

FOR THE SIX MONTHS ENDED JUNE 30,	2023			2022	Dollar Change		Percentage Change	
Interest income Interest expense	\$	36,010 1,622	\$	26,033 590	\$	9,977 1,032	38.3% 174.9%	
Net interest income before provision for loan losses Provision for loan losses		34,388 2,875		25,443 700		8,945 2,175	35.2% 310.7%	
Net interest income after provision for loan losses		31,513		24,743		6,770	27.4%	

Non-interest income Non-interest expense Income before income taxes Provision for income taxes Net income	\$ 6,068 18,323 19,258 4,973 14,285	\$ 6,314 15,707 15,350 3,953 11,397	\$ (246) 2,616 3,908 1,020 2,888	(3.9)% 16.7% 25.5% 25.8% 25.3%
Basic earnings per share	\$ 2.44	\$ 1.95	0.49	25.1%
Diluted earnings per share	\$ 2.41	\$ 1.93	0.48	24.9%

PLUMAS BANCORP SELECTED FINANCIAL INFORMATION (Dollars in thousands, except per share data) (Unaudited)

			nre	e Months Ended				Six Months Ended			
	6/3	0/2023		3/31/2023	_	6/30/2022		6/30/2023	_	6/30/2022	
EARNINGS PER SHARE Basic earnings per share Diluted earnings per share Weighted average shares outstanding Weighted average diluted shares outstanding Cash dividends paid per share 1	\$ \$ \$	1.14 1.12 5,862 5,929 0.25	\$ \$ \$	1.30 1.28 5,855 5,940 0.25	\$ \$ \$	0.97 0.96 5,843 5,909 0.16	\$ \$	2.44 2.41 5,858 5,932 0.50	\$ \$ \$	1.95 1.93 5,834 5,913 0.32	
PERFORMANCE RATIOS (annualized for the three mo Return on average assets Return on average equity Yield on earning assets Rate paid on interest-bearing liabilities Net interest margin Noninterest income to average assets Noninterest expense to average assets Efficiency ratio 2	onths)	1.70% 20.5% 4.96% 0.56% 4.69% 0.55% 2.32% 46.9%		1.93% 25.0% 4.81% 0.36% 4.64% 0.99% 2.33% 43.8%		1.40% 19.0% 3.65% 0.16% 3.57% 0.66% 1.98% 49.9%		1.81% 22.7% 4.88% 0.46% 4.66% 0.77% 2.33% 45.3%		1.41% 18.3% 3.47% 0.16% 3.39% 0.78% 1.94% 49.5%	
	6/3	0/2023		3/31/2023		6/30/2022		12/31/2022		12/31/2021	
CREDIT QUALITY RATIOS AND DATA Allowance for loan losses	\$	13,385	\$	12,330	\$	10,919	\$	10,717	\$	10,352	
Allowance for loan losses as a percentage of total loans	4	1.43%	*	1.35%	4	1.27%	*	1.18%	4	1.23%	
Allowance for loan losses as a percentage of total loans - excluding PPP loans Nonperforming loans Nonperforming assets Nonperforming loans as a percentage of total loans	\$ \$	1.43% 9,535 9,636 1.02%	\$	1.35% 3,971 4,153 0.43%	\$	1.28% 1,551 1,960 0.18%	\$	1.18 % 1,172 1,190 0.13 %	\$	1.29% 4,863 5,397 0.58%	
Nonperforming assets as a percentage of total assets Year-to-date net charge-offs Year-to-date net charge-offs as a percentage of	\$	0.61% 411	\$	0.26% 166	\$	0.12% 133	\$	0.07 % 935	\$	0.33% 675	
average loans (annualized)		0.09%		0.07%		0.03%		0.11 %		0.09%	
CAPITAL AND OTHER DATA Common shares outstanding at end of period Shareholders' equity Book value per common share Tangible common equity3 Tangible book value per common share4 Tangible common equity to total assets Gross loans to deposits	\$\$\$\$ \$	5,864 128,558 21.92 121,947 20.80 7.8% 67.0%	\$ \$ \$	5,862 128,823 21,98 122,152 20,84 7,7% 65,0%	\$ \$ \$	5,845 116,158 19.87 109,287 18.70 6.7% 58.5%	\$ \$ \$	5,850 119,004 20.34 112,273 19.19 6.9 % 62.6 %	\$ \$ \$	5,817 134,082 23.05 127,067 21.84 7.9% 58.3%	
PLUMAS BANK REGULATORY CAPITAL RATIOS Tier 1 Leverage Ratio Common Equity Tier 1 Ratio Tier 1 Risk-Based Capital Ratio Total Risk-Based Capital Ratio	_	10.3% 15.0% 15.0% 16.2%		9.8% 14.8% 14.8% 16.0%		8.7% 14.4% 14.4% 15.5%		9.2 % 14.7 % 14.7 % 15.7 %		8.4% 14.4% 14.4% 15.5%	

⁽¹⁾ The Company paid a quarterly cash dividends of \$0.25 per share on February 15, 2023 and May 15, 2023 and a quarterly cash dividend of \$0.16 per share on February 15, 2022, May 16, 2022, August 15, 2022 and November 15, 2022 and a quarterly cash dividend of 14 cents per share on February 15, 2021, May 17, 2021, August 16, 2021 and November 15, 2021.

(2) Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).(3) Tangible common equity is defined as common equity less goodwill and core deposit intangibles.(4) Tangible common book value per share is defined as tangible common equity divided by common shares outstanding.

PLUMAS BANCORP SELECTED FINANCIAL INFORMATION (Dollars in thousands) (Unaudited)

The following table presents for the three-month periods indicated the distribution of consolidated average assets, liabilities and shareholders' equity.

	For th	ne T	hree Months End 6/30/2023	ded	For the	Three Months End 6/30/2022	ded
	 Average Balance		Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate
Interest-earning assets: Loans (2) (3) Loans held for sale Investment securities Non-taxable investment securities	\$ 919,751 202 351,986	\$	13,388 5 2,938	5.84% 9.93% 3.35%	\$ 846,358 \$ 8,600 238,477	10,992 123 1,315	5.21% 5.74% 2.21%
(1) Interest-bearing deposits Total interest-earning assets Cash and due from banks Other assets Total assets	\$ 126,148 75,233 1,473,320 26,050 74,888 1,574,258		927 <u>965</u> 18,223	2.95% 5.14% 4.96%	\$ 98,552 314,289 1,506,276 48,852 68,522 1,623,650	626 661 13,717	2.55% 0.84% 3.65%
Interest-bearing liabilities: Money market deposits Savings deposits Time deposits Total deposits Borrowings Junior subordinated debentures Other interest-bearing liabilities Total interest-bearing liabilities Non-interest-bearing deposits Other liabilities Shareholders' equity Total liabilities & equity Cost of funding interest-earning assets	\$ 229,886 383,599 67,986 681,471 10,000 16,900 708,371 718,372 17,411 130,104 1,574,258	_	338 208 318 864 113 - 7 984	0.59% 0.22% 1.88% 0.51% 4.53% -% 0.17% 0.56%	 255,088 396,868 61,955 713,911 10,310 10,135 734,356 757,655 11,935 119,704 1,623,650	56 85 42 183 - 90 16 289	0.09% 0.09% 0.27% 0.10% -% 3.50% 0.63% 0.16%
(4)		\$	17.239	0.27% 4.69%		13.428	0.08% 3.57%

Net interest income and margin (5)
(1) Not computed on a tax-equivalent basis.
(2) Average nonaccrual loan balances of \$3.6 million for 2023 and \$3.4 million for 2022 are included in average loan balances for computational

(3) Net (cost) fees included in loan interest income for the three-month periods ended June 30, 2023 and 2022 were (\$231) thousand and \$200 thousand, respectively.

(4) Total annualized interest expense divided by the average balance of total earning assets.

(5) Annualized net interest income divided by the average balance of total earning assets.

PLUMAS BANCORP SELECTED FINANCIAL INFORMATION (Dollars in thousands) (Unaudited)

The following table presents for the six-month periods indicated the distribution of consolidated average assets, liabilities and shareholders' equity.

	For th	e Six Months Ende	t	For th	ne Six Months Ende 6/30/2022	d
	 Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate
Interest-earning assets: Loans (2) (3) Loans held for sale Investment securities Non-taxable investment securities	\$ 916,389 \$ 1,016 347,002	26,041 46 5,752	5.73% 9.13% 3.34%	\$ 838,866 9 15,624 226,609	21,302 429 2,314	5.12% 5.54% 2.06%
(1) Interest-bearing deposits Total interest-earning assets Cash and due from banks Other assets Total assets	\$ 125,388 97,103 1,486,898 26,386 75,034 1,588,318	1,841 2,330 36,010	2.96% 4.84% 4.88%	\$ 97,703 333,615 1,512,417 51,663 64,634 1,628,714	1,159 <u>829</u> 26,033	2.39% 0.50% 3.47%
Interest-bearing liabilities: Money market deposits Savings deposits Time deposits Total deposits Borrowings Junior subordinated debentures Other interest-bearing liabilities Total interest-bearing deposits Other liabilities Shareholders' equity Total liabilities & equity Cost of funding interest-earning assets	 232,855 392,899 58,057 683,811 5,691 4,575 17,687 711,764 733,781 15,908 126,865 1,588,318	555 407 369 1,331 141 141 9 1,622	0.48% 0.21% 1.28% 0.39% 5.00% 6.22% 0.10% 0.46%	 258,833 390,812 63,045 712,690 10,310 11,987 734,987 755,979 11,919 125,829 1,628,714	122 167 88 377 - 179 34 590	0.10% 0.09% 0.28% 0.11% -% 3.50% 0.57% 0.16%
(4)	\$	34,388	0.22% 4.66%	<u>.</u>	25,443	0.08% 3.39%

(1) Not computed on a tax-equivalent basis.

(2) Average nonaccrual loan balances of \$3.0 million for 2023 and \$4.2 million for 2022 are included in average loan balances for computational

(3) Net (costs) fees included in loan interest income for the six-month periods ended June 30, 2023 and 2022 were (\$581) thousand and \$511 thousand, respectively.

(4) Total annualized interest expense divided by the average balance of total earning assets.

(5) Annualized net interest income divided by the average balance of total earning assets.

PLUMAS BANCORP SELECTED FINANCIAL INFORMATION (Dollars in thousands) (Unaudited)

The following table presents the components of non-interest income for the six-month periods ended June 30, 2023 and 2022.

	F0	or the Six Months E June 30,	Ended		
		2023	2022 [Dollar Change	Percentage Change
Gain on termination of swaps	\$	1,707 \$ 1.539	- \$ 1.615	1,707	100.0%
Interchange income Service charges on deposit accounts		1,339	1,615	(76) 143	(4.7)% 12.2%
Loan servicing fees		476	422	54	12.8%
Gain on sale of loans, net Earnings on life insurance policies		219 204	2,335 187	(2,116)	(90.6)% 9.1%
Other		610	585	25	4.3%
Total non-interest income	\$	6,068 \$	6,314 \$	(246)	(3.9)%

The following table presents the components of non-interest expense for the six-month periods ended June 30, 2023 and 2022.

	For the Six Months Ended lune 30,							
	 2023		2022	Dolla	ar Change	Percentage Change		
Salaries and employee benefits	\$ 9,933	\$	8,320	\$	1,613	19.4%		

Occupancy and equipment	2,593	2,248	345	15.3%
Outside sérvice fees	2,175	1,930	245	12.7%
Professional fees	626	616	10	1.6%
Advertising and shareholder relations	460	302	158	52.3%
Director compensation and expense	438	275	163	59.3%
Telephone and data communication	403	382	21	5.5%
Deposit insurance	370	372	(2)	(0.5)%
Armored car and courier	347	315	32	10.2%
Business development	305	242	63	26.0%
Loan collection expenses	217	143	74	51.7%
Amortization of core deposit intangible	120	144	(24)	(16.7)%
Other	 336	418	(82)	(19.6)%
Total non-interest expense	\$ 18,323 \$	15,707 \$	2,616	16.7%

PLUMAS BANCORP SELECTED FINANCIAL INFORMATION (Dollars in thousands) (Unaudited)

The following table presents the components of non-interest income for the three-month periods ended June 30, 2023 and 2022.

	For the Three Months Ended June 30,					
						Percentage
		2023		2022	Dollar Change	<u>Change</u>
Interchange income	\$	824	\$	853	\$ (29)	(3.4)%
Service charges on deposit accounts		694		604	90	14.9%
Loan servicing fees		241		212	29	13.7%
Earnings on life insurance policies		100		93	7	7.5%
(Loss) gain on sale of loans, net		(11)		634	(645)	(101.7)%
Other		295		268	27	10.1%
Total non-interest income	\$	2,143	\$	2,664	\$ (521)	(19.6)%

The following table presents the components of non-interest expense for the three-month periods ended June 30, 2023 and 2022.

	For the Three Months Ended June 30,				
		2023		Oollar Change	Percentage Change
Salaries and employee benefits	\$	4,866 \$	4,238 \$	628	14.8%
Occupancy and equipment Outside service fees		1,253 1,181	1,111 1,022	142 159	12.8% 15.6%
Professional fees		284	337	(53)	(15.7)%
Advertising and shareholder relations		281	190	91	47.9%
Telephone and data communication		203	191	12	6.3%
Director compensation and expense		196	134	62	46.3%
Deposit insurance		182	175	7	4.0%
Armored car and courier		182	167	15	9.0%
Business development		166	127	39	30.7%
Loan collection expenses		87	75	12	16.0%
Amortization of core deposit intangible		60	72	(12)	(16.7)%
Other	_	157	194	(37)	(19.1)%
Total non-interest expense	\$	9,098 \$	8,033 \$	1,065	13.3%

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The following table shows the distribution of loans by type at June 30, 2023 and 2022.

	Percent of Loans in Each Balance at End Category to Balance at End of Period Total Loans of Period					Percent of Loans in Each Category to Total Loans
	-	6/30/2023	6/30/2023		6/30/2022	6/30/2022
Commercial	\$	74,958	8.0%	\$	84,378	9.8%
Agricultural		126,841	13.6%		125,807	14.6%
Real estate – residential		14,878	1.6%		15,867	1.8%
Real estate – commercial		517,289	55.3%		447,980	52.0%
Real estate – construction & land		56,331	6.0%		60,891	7.1%
Equity Lines of Credit		35,877	3.8%		34,745	4.0%
Auto		103,050	11.0%		87,907	10.2%
Other		5,990	0.7%		4,577	0.5%
Total Gross Loans	\$	935,214	100%	\$	862,152	100%

The following table shows the distribution of deposits by type at June 30, 2023 and 2022.

	I	Balance at End of Period	Percent of Deposits in Each Category to Total Deposits		
		6/30/2023	6/30/2023	6/30/2022	6/30/2022
Non-interest bearing	\$	716,438	51.4%	\$ 764,907	52.0%
Money Market		213,386	15.3%	246,067	16.7%
Savings		374,013	26.8%	401,091	27.2%
Time		91,323	6.5%	60,537	4.1%
Total Deposits	\$	1,395,160	100%	\$ 1,472,602	100%

Source: Plumas Bancorp