

Fiscal second quarter 2024 highlights

April 25, 2024

Safe harbor and fair disclosure statement

Some of the statements made and information provided during our call as well as information included in the supporting materials will be forward looking statements, including, without limitation, those regarding revenue, gross margin, selling and administrative expense, operating margin, other income and expense, taxes, cash cycle, capital allocation and future business outlook. Forward-looking statements are not guarantees since there are inherent difficulties in predicting future results, and actual results could differ materially from those expressed or implied in the forward-looking statements. For a list of factors that could cause actual results to differ materially from those discussed, please refer to the Company's periodic SEC filings, particularly the risk factors in our Form 10-K filing for the fiscal year ended September 30, 2023, as supplemented by our form 10-Q filings and the Safe Harbor and Fair Disclosure statement in our press release detailing our quarterly results.

FISCAL SECOND QUARTER THEMES

Sustained strong quarterly wins support outlook for continued market outgrowth

Continue to target 5.5% GAAP operating margin, >6% non-GAAP operating margin in Fiscal 2025

Robust Q2F24 free cash flow generation.
Increasing F24 free cash flow forecast to approximately \$100 million.

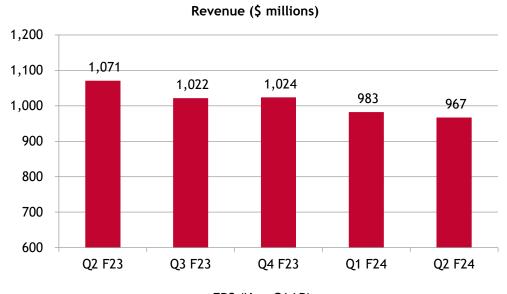
OUR VISION

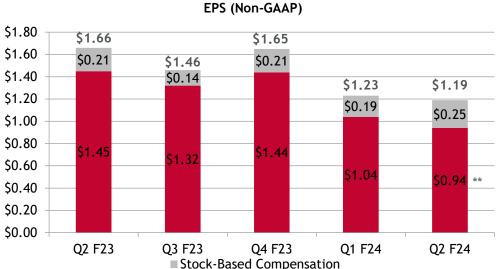
WE HELP CREATE THE PRODUCTS THAT BUILD A BETTER WORLD

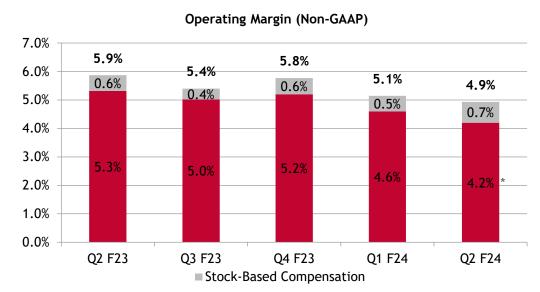
OUR MISSION

THE LEADER IN HIGHLY COMPLEX PRODUCTS AND DEMANDING REGULATORY ENVIRONMENTS

Fiscal second quarter financial results





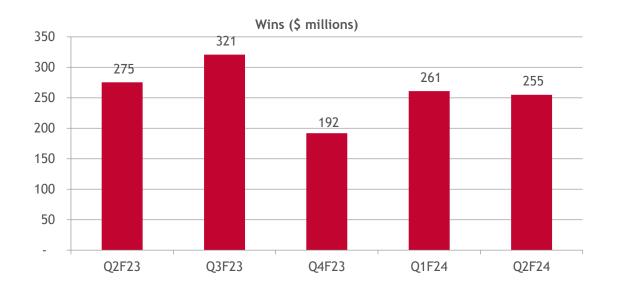


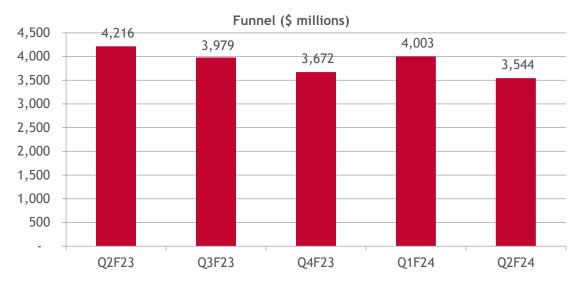
- Revenue and non-GAAP EPS each met the top end of guidance range
- Non-GAAP operating margin, including 73 bps of stock-based compensation, met expectations
- Robust free cash flow of \$65 million

* Excludes 120 bps of restructuring charges **Excludes \$0.36 in restructuring charges

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Wins and funnel highlights





- 32 new manufacturing program wins worth \$255 million
- Solid contribution from all market sectors as well as our SemiCap subsector
- Winning new outsourcing opportunities and gaining market share

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PLEXUS

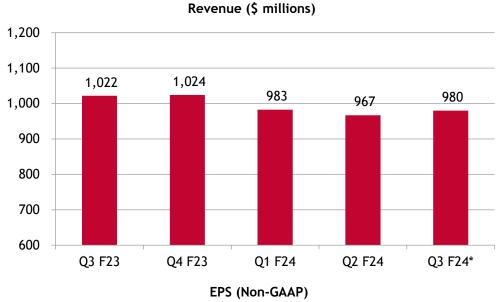
SUSTAINABLE & RESPONSIBLE BUSINESS PRACTICES

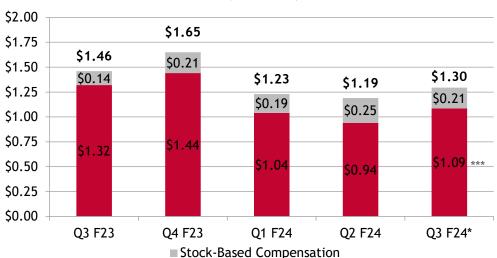


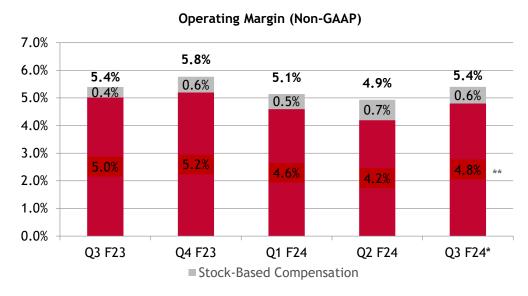
Q2F24 Highlights

- Joined the UN Global Compact's Climate Ambition Accelerator
- Delivered upon fiscal 2024 initiative to assess the environmental and social impact of top 100 suppliers
- Finalist in Scotland's Centre for Engineering, Education & Development (CeeD) "Net Zero Hero" award
- Partnering with Purdue University to strengthen our sustainable product development solutions
- Expected to release our annual Sustainability Report in Q3F24, demonstrating our progress in advancing sustainable and responsible business practices

Fiscal 2024 third quarter guidance







- Q3F24 revenue of \$960 million to \$1.00 billion
- Q3F24 non-GAAP operating margin of 5.2% to 5.6%, up 50 bps from Q2F24
- Restructuring charges of approximately \$6.5 million to realign manufacturing capabilities to customer needs
- Non-GAAP EPS guidance of \$1.22 to \$1.37
- Anticipate a strong finish to fiscal 2024, with continued momentum into fiscal 2025

^{*}All charts reference midpoint of guidance
** Excludes 70 bps of restructuring charges
***Excludes \$0.21 in restructuring charges

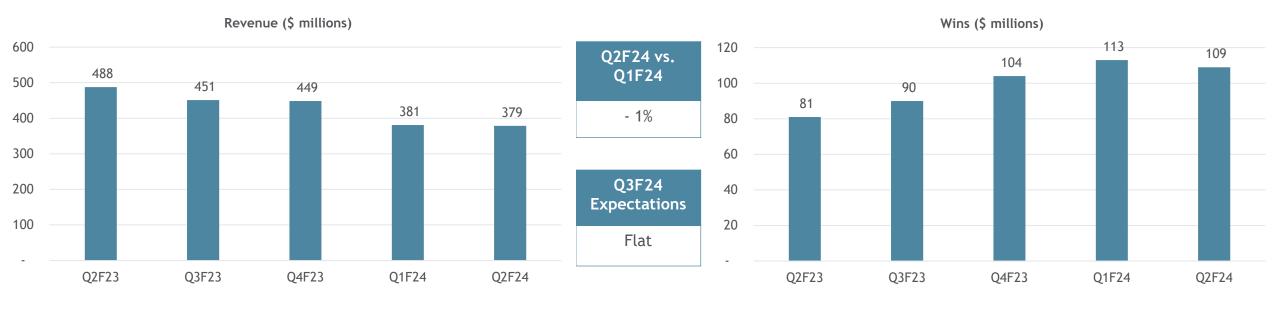
Market sector performance - Industrial



- Q2F24 met expectations
- Broadening inventory correction
- Gradual recovery in SemiCap and Communications
- Anticipate low single-digit F24 revenue decline

- Strong Q2F24 wins of \$104M
- Q2F24 wins highlights:
 - Multiple SemiCap wins
 - Al-enabled mining technology
 - Expanded energy customer engagement

Market sector performance - Healthcare/Life Sciences

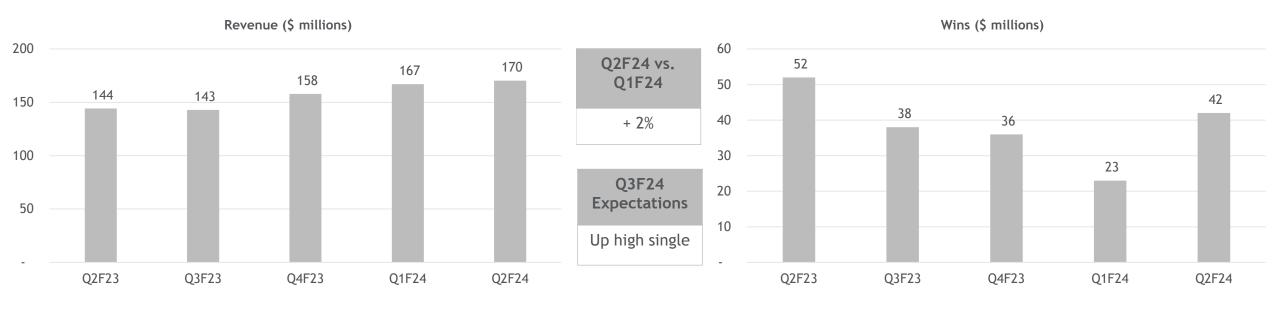


- Q2F24 beat expectations
- New program ramps mitigating customer forecast volatility
- Continue to forecast F24 revenue decline in the teens

- Strong Q2F24 wins of \$109M
- Q2F24 wins highlights:
 - Point-of-care diagnostic
 - In vitro fertilization device
 - Patient monitoring share gain

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Market sector performance - Aerospace/Defense

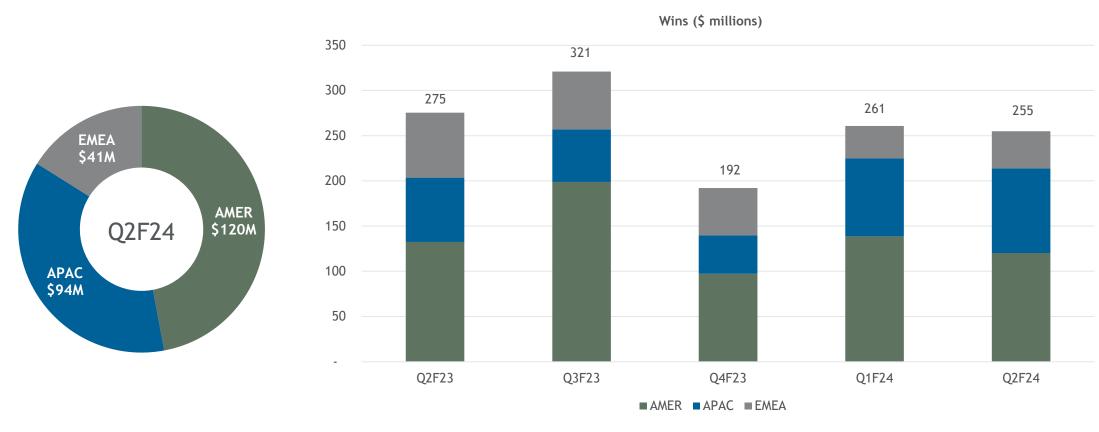


- Q2F24 beat expectations
- Robust commercial aerospace demand
- New program strength in defense, security and space
- F24 expected to exceed F23 revenue growth rate

- Q2F24 wins of \$42M
- Q2F24 wins highlight:
 - Systems for a space program
 - Next-gen security product

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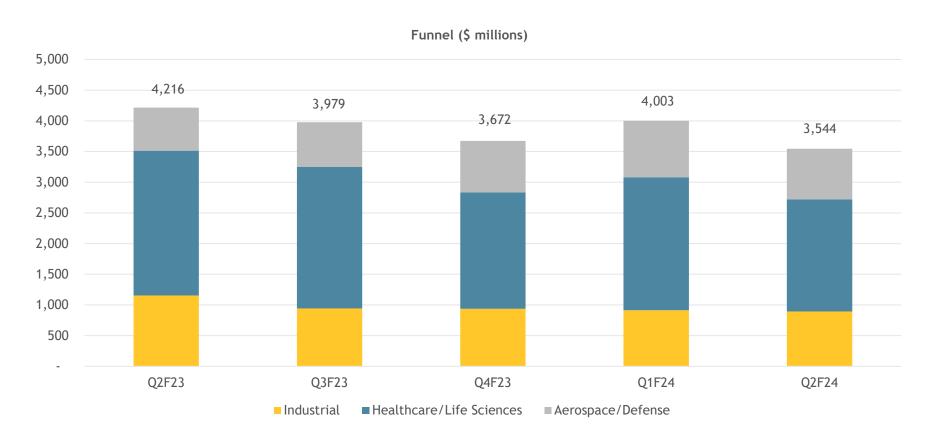
Regional manufacturing wins trends



Strong Q2F24 manufacturing wins of \$255M

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Qualified manufacturing funnel trends



Significant opportunities in unqualified, early stage funnel

Income statement

	Q2F23	Q1F24	Q2F24 Actual	Q2F24 Guidance
Revenue	\$1.07 billion	\$983 million	\$967 million	\$930 million to \$970 million
Gross margin	9.6%	9.0%	9.1%	8.8% to 9.2%
Selling & administrative expenses	\$46.1 million	\$43.0 million	\$47.6 million	\$46.5 to \$47.5 million
GAAP operating margin	5.3%	4.6%	3.0%*	3.0% to 3.4%
Non-GAAP operating margin	5.3%	4.6%	4.2%*	4.0% to 4.4%
Non-operating expenses	\$9.1 million	\$10.3 million	\$10.5 million	\$10.5 to \$11.0 million
GAAP diluted EPS	\$1.45	\$1.04	\$0.58**	\$0.48 to \$0.63
Non-GAAP diluted EPS	\$1.45	\$1.04	\$0.94**	\$0.80 to \$0.95

^{*} Includes 73 bps of stock-based compensation expense

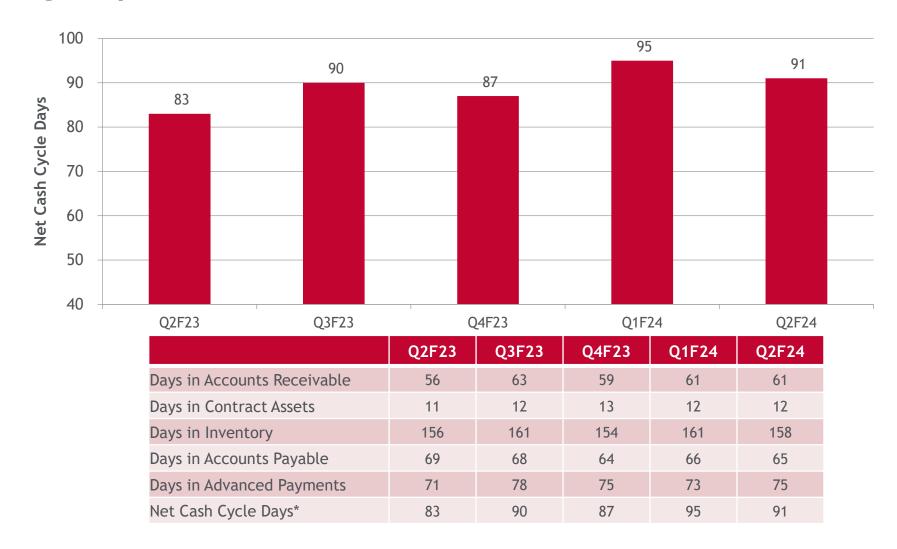
^{**} Includes \$0.25 of stock-based compensation expense

Cash flow and balance sheet

	Q2F23	Q1F24	Q2F24
Free cash flow	\$79.6 million	(\$31.7) million	\$64.9 million
Share repurchases	\$12.4 million	\$0	\$17.6 million
Cash balance	\$270 million	\$232 million	\$265 million
Total debt	\$483 million	\$443 million	\$438 million
Return on invested capital	13.8%	10.3%	9.9%
Cash cycle days	83 days	95 days	91 days

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Working capital trends



Fiscal third quarter 2024 guidance

	Q3F23	Q2F24	Q3F24 Guidance
Revenue	\$1.02 billion	\$967 million	\$960 million to \$1.0 billion
GAAP diluted EPS	\$0.56	\$0.58	\$0.80 to \$0.95
Non-GAAP diluted EPS *	\$1.46	\$1.19	\$1.22 to \$1.37
Gross margin	9.2%	9.1%	9.3% to 9.7%
Selling & administrative expenses	\$42.3 million	\$47.6 million	\$45.5 to \$46.5 million
GAAP operating margin	2.8%	3.0%	3.9% to 4.3%
Non-GAAP operating margin *	5.4%	4.9%	5.2% to 5.6%
Depreciation and amortization	\$18.0 million	\$19.5 million	Approximately \$20 million
Non-operating expenses	\$10.8 million	\$10.5 million	\$10.5 to \$11.0 million
Effective tax rate	8%	13%	15% to 17%
Diluted weighted average shares outstanding	28.0 million	27.9 million	27.8 million
Cash cycle days	90	91	84 to 88 days

Q3F24 guidance excludes stock-based compensation expense. Refer to Table 3 of the press release for a reconciliation between the historic presentation and prospective presentation.



