

## **BBCN**Bancorp®



2016 Small & Mid Cap Conference June 9-10, 2016

Lotte New York Palace

## **Forward-Looking Statements**

This presentation may contain statements regarding future events or the future financial performance of the Company, including the proposed transaction between BBCN Bancorp and Wilshire Bancorp, the expected timetable for completing the transaction, future financial and operating results, benefits and synergies of the proposed transaction and other statements about the future expectations, beliefs, goals, plans or prospects of the management of each of BBCN Bancorp and Wilshire Bancorp. Such forward-looking statements are based on current expectations, estimates, forecasts and projections and management assumptions about the future performance of each of BBCN Bancorp and Wilshire Bancorp and the combined company, as well as the businesses and markets in which they do and are expected to operate. These statements constitute forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Words such as "expects," "believes," "estimates," "anticipates," "targets," "goals," "projects," "intends," "plans, "seeks," and variations of such words and similar expressions are intended to identify such forward-looking statements which are not statements of historical fact. These forward-looking statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to assess. Actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. The closing of the proposed transaction is subject to regulatory approvals, the approval of the shareholders of both BBCN Bancorp and Wilshire Bancorp, and other customary closing conditions. There is no assurance that such conditions will be met or that the proposed transaction will be consummated within the expected time frame, or at all. If the transaction is consummated, factors that may cause actual outcomes to differ from what is expressed or forecasted in these forwardlooking statements include, among things: difficulties and delays in integrating BBCN Bancorp and Wilshire Bancorp and achieving anticipated synergies, cost savings and other benefits from the transaction; higher than anticipated transaction costs; deposit attrition, operating costs, customer loss and business disruption following the merger, including difficulties in maintaining relationships with employees, may be greater than expected; required governmental approvals of the merger may not be obtained on its proposed terms and schedule, or without regulatory constraints that may limit growth; competitive pressures among depository and other financial institutions may increase significantly and have an effect on revenues; the strength of the United States economy in general, and of the local economies in which the combined company will operate, may be different than expected, which could result in, among other things, a deterioration in credit quality or a reduced demand for credit and have a negative effect on the combined company's loan portfolio and allowance for loan losses; changes in the U.S. legal and regulatory framework; and adverse conditions in the stock market, the public debt market and other capital markets (including changes in interest rate conditions) which would negatively affect the combined company's business and operating results.



### **Additional Information**

In connection with the proposed transaction between BBCN Bancorp, Inc. ("BBCN") and Wilshire Bancorp, Inc. ("WIBC"), BBCN has filed with the Securities and Exchange Commission ("SEC") a Registration Statement on Form S-4 that includes a preliminary Joint Proxy Statement/Prospectus of BBCN and WIBC, as well as other relevant documents concerning the proposed transaction. Shareholders are urged to read the Registration Statement, the preliminary Joint Proxy Statement/Prospectus regarding the merger, the definitive Joint Proxy Statement/Prospectus when it becomes available and any other relevant documents filed with the SEC, as well as any amendments or supplements to those documents, because they will contain important information. The Joint Proxy Statement/Prospectus, as well as other filings containing information about BBCN and WIBC, are available free of charge at the SEC's Internet site (www.sec.gov). These documents are also available free of charge from BBCN at www.BBCNbank.com in the "Investor Relations" section under the "About" tab or from WIBC at www.wilshirebank.com in the "Investor Relations" under the "About Wilshire Bank" tab.

#### Participants In Solicitation

BBCN Bancorp, Wilshire Bancorp and their respective directors, executive officers, management and employees may be deemed to be participants in the solicitation of proxies in respect of the merger. Information concerning BBCN Bancorp's participants is set forth in the proxy statement, dated May 1, 2015, and supplemental proxy materials, dated May 20, 2015, for BBCN Bancorp's 2015 annual meeting of stockholders, as filed with the SEC on Schedules 14A. Information concerning Wilshire Bancorp's participants is set forth in the proxy statement, dated April 9, 2015, for Wilshire Bancorp's 2015 annual meeting of stockholders as filed with the SEC on Schedule 14A. Additional information regarding the interests of participants of BBCN Bancorp and Wilshire Bancorp in the solicitation of proxies in respect of the merger are included in the Registration Statement and Joint Proxy Statement/Prospectus filed with the SEC.



## **Corporate Profile**



- Created through successful merger of Center and Nara
- Highest lending capacity among niche peers
- 12<sup>th</sup> largest SBA lender in the U.S.A. by volume
- Only Korean-American bank with presence in Korea
- Most comprehensive offering of diversified financial services
- Experienced management team
- Only Korean-American bank ever to be listed on Forbes' list of "Best Banks in America"
  - **2013 2014 2015 2016**

#### Financial metrics

	<b>12/31/2011</b> Post MOE	3/31/2016	%
Total assets	\$5.2 billion	\$8.1 billion	56%
Net loans receivable	\$3.7 billion	\$6.3 billion	69%
Total deposits	\$3.9 billion	\$6.5 billion	64%







### **BBCN's Mission & Values**

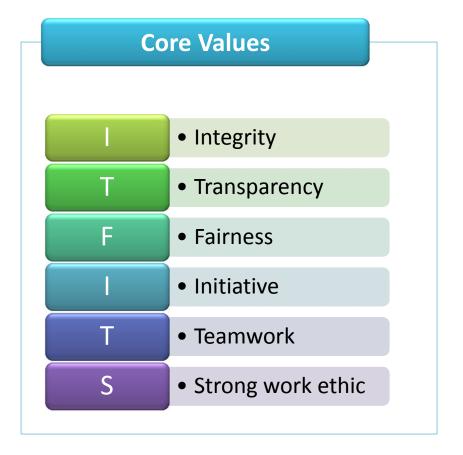


#### **Vision**

We will be the nation's premier
 Asian-American bank, with strong and mutually rewarding relationships with our customers

### Mission

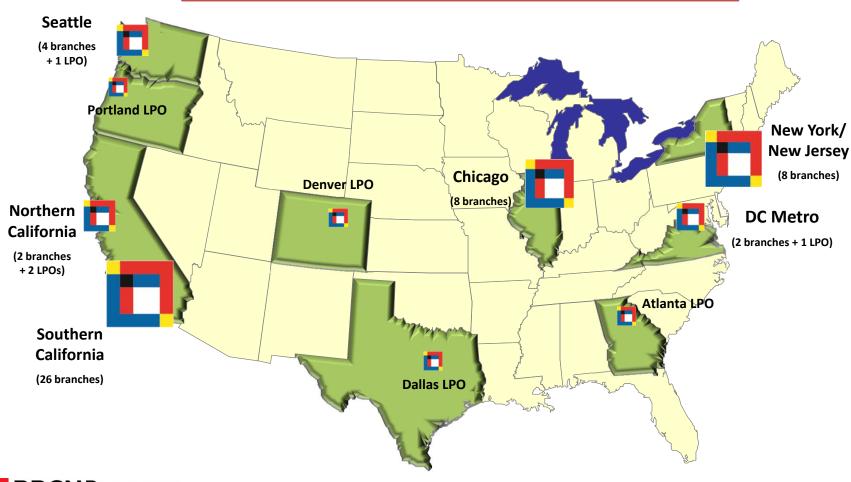
 Our mission is to be a strong banking partner to middle market and small businesses, their owners and employees, and our communities by providing high quality financial products and services





### Better Banking from California to New York

50 Branches and 8 Loan Production Offices in the U.S. + 1 Seoul Representative Office





### 2015 Achievements

# 5 Acmevements

#### Continued to Fortify BBCN's Foundation for Sustained Growth

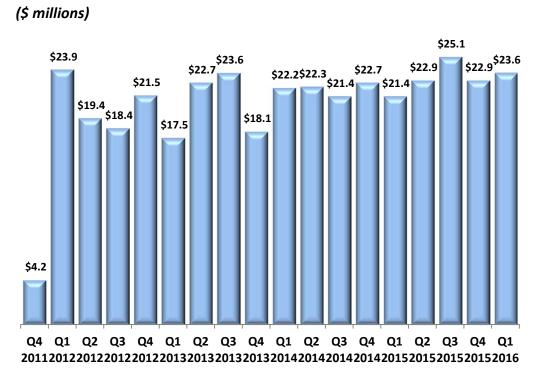
- Consistent delivery of solid financial performance notwithstanding investments in new business initiatives, declining purchase accounting benefits and low interest rate environment
  - Loans receivable growth of 12%; New loan originations up 27% over 2014
  - Total deposit growth of 11%
  - Total asset growth of 11%
  - 4% increase in net income of \$92.3 million, or \$1.16 per diluted common share
  - Solid ROA and ROE of 1.25% and 10.11%, respectively
  - Disciplined cost management during expansion phase with efficiency ratio of 48.43%
- Positive asset quality trends with low loss experience and strong recoveries
  - Nonaccrual loans decreased by 12%
  - Total classified loans decreased by 9%, with declines driven by payoffs and loan upgrades
  - Net recoveries of \$649,000
- Significant progress transforming to a more diversified financial institution with launch of 4 new product offerings during 2015
  - Foreign exchange
  - Bank-issued credit card
  - Wealth management
  - Residential mortgage
- Enhanced shareholder returns with 3<sup>rd</sup> consecutive annual increase in quarterly dividend
- Transformational deal combining top 2 Korean-American lenders to create the only Super Regional Korean-American bank in the United States

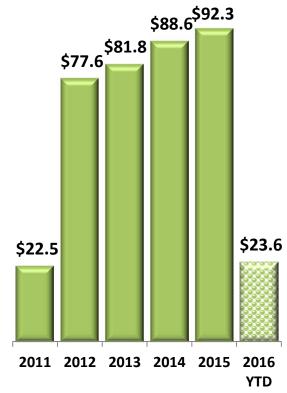


### Positive Net Income<sup>1</sup> Trends

### Quarterly

#### **Annual**







<sup>1</sup> Net income available to common stockholders

lote: Net income benefited from pre-tax acquisition accounting adjustments related to mergers, as detailed on Appendix slide 27.

## Profitability Measurements (Q1 2016)





Note: Q1 2015 results benefited from a total of \$4.0million in pre-tax acquisition accounting adjustments and expenses related to mergers, as detailed on Appendix slide 27.

Peer Group includes continental U.S. commercial banks with total assets between 70% and 200% of BBCN Bank as of 12/31/15, excluding banks with extremely aberrant balance sheet structures.

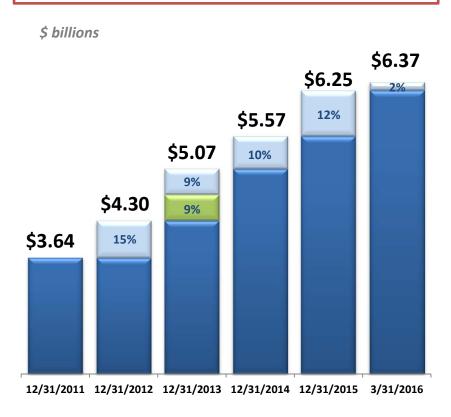
Source: SNL Financial

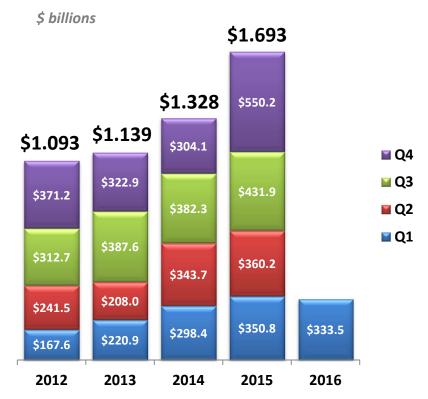
## Strong Organic Loan Growth

- Supplemented by Strategic Growth -

#### **Loans Receivable**

### **New Loan Originations**



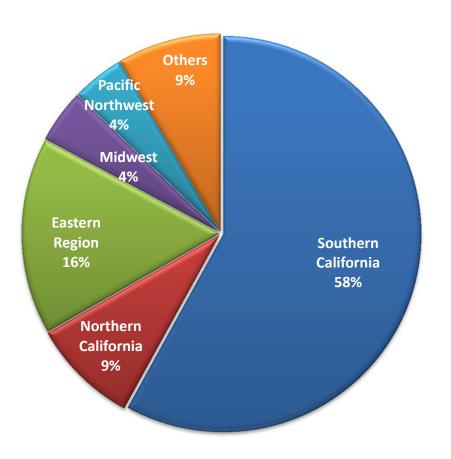






## Loan Portfolio by Region

as of 3/31/2016



#### Southern California

• 1986: Founded by Los Angeles-based Korean-American investors

#### **Northern California**

• 1997: Expanded de novo into Northern California; Acquired Asiana Bank in 2003

#### **Eastern Region**

• 1998: Expanded into New York/New Jersey through multiple acquisitions

#### Midwest

 2004: Expanded into Chicago through branch acquisition; Acquired Foster Bank in 2013

#### **Pacific Northwest**

• 2005: Expanded de novo into Seattle; Acquired Pacific International Bank in 2013

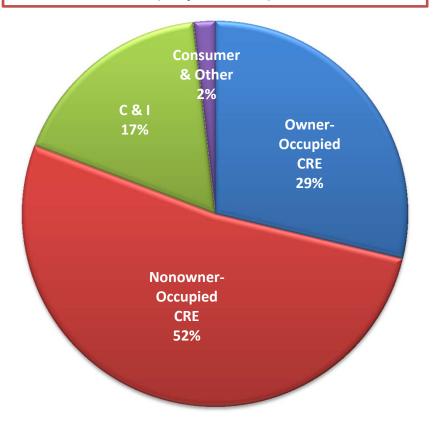
Diverse national footprint spreads credit risk and provides greater growth opportunities



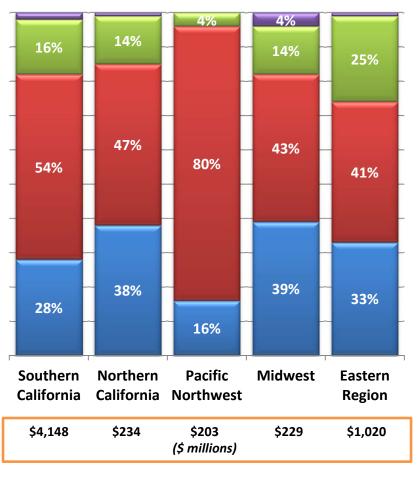
## Loan Portfolio Composition



(as of 3/31/2016)



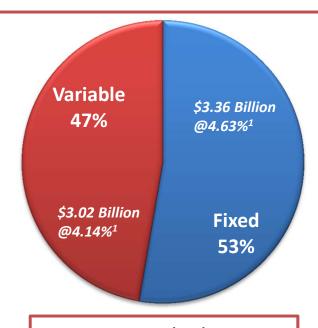
### Portfolio Composition By Region





### Loan Portfolio Rate Sensitivity

#### **Loan Rate Mix**



Loans with Floors \$296.3 million Weighted Avg. Rate of 5.12%

### **Distribution by Loan Type**

Loan Type	Outstanding (\$ millions)	Avg Size (\$ thousands)	Avg Yield	Avg LTV <sup>2</sup>
CRE	\$5,132.5	\$1,352.4	4.48%	61.2
C&I	\$1,118.4	\$418.1	4.06%	
Other (Consumer)	\$124.1	\$64.8	3.86%	
Total Loans Outstanding	\$6,375.0			



<sup>1</sup> The weighted average yield on the variable rate and fixed rate loan portfolios as presented excludes loan discount accretion.

LTV is weighted using loan principal balances as of September 30, 2015 divided by loan collateral values.

C&I average loan size excludes the SOHO loan portfolio acquired as part of an FDIC—assisted transaction. The portfolio includes 308 loans with a total outstanding balance of \$0.06 million as of 3/31/2016.

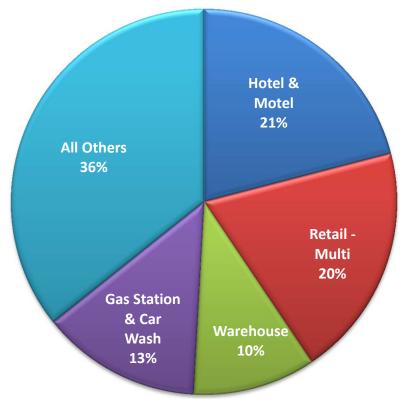
### **CRE Portfolio**

as of 3/31/2016



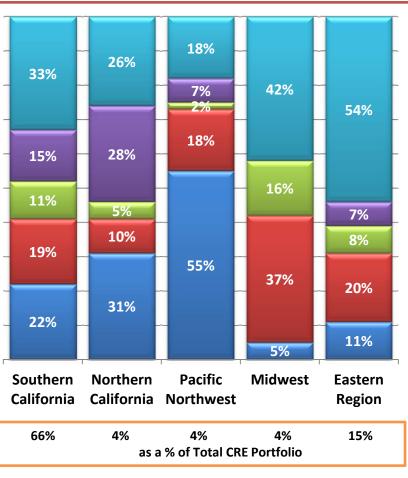
### **By Property Type** \$5.13 Billion





Note: All Others includes property types representing less than 10% of total CRE portfolio, including: Mixed Use, Retail-Single, Church, Residential, Office, Golf Course and Other smaller segments.



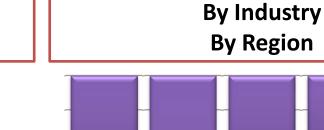


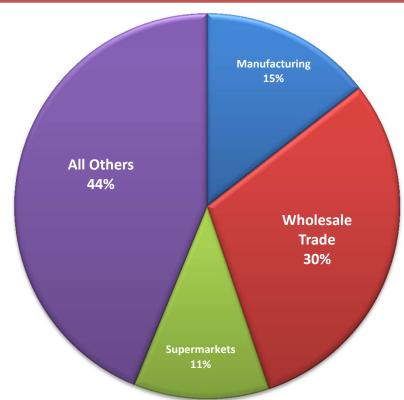
### **C&I Portfolio**

as of 3/31/2016

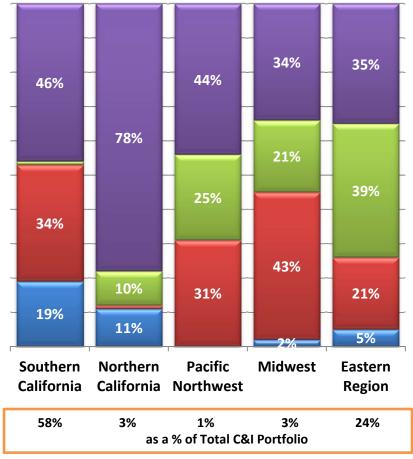


## By Industry \$1.12 Billion





Note: All Others includes business types representing less than 10% of total C&I portfolio, including: Gas Station, Restaurant, Real Estate & Leasing, Retail, Laundries/Drycleaners, Liquor Stores, Hotel/Motel, Services, and Other smaller segments.

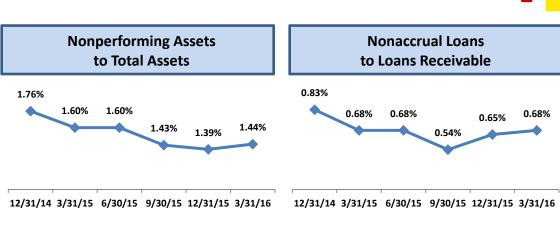




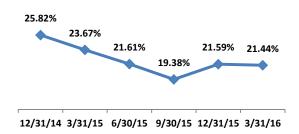
## Stable Asset Quality Trends

4

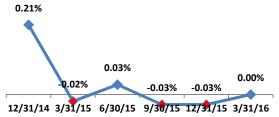
- General improvements and stability in asset quality trends
- Total nonperforming assets declined of 1.44% of total assets
- 76% of nonaccrual loan balances are "Current and Paying as Agreed" as of 3/31/2016
- Classified loans continue downward trend, driven by payoffs and loan upgrades
- Net charge offs to loans receivable remain at minimal levels







### Net Charge Offs to Average Loans Receivable



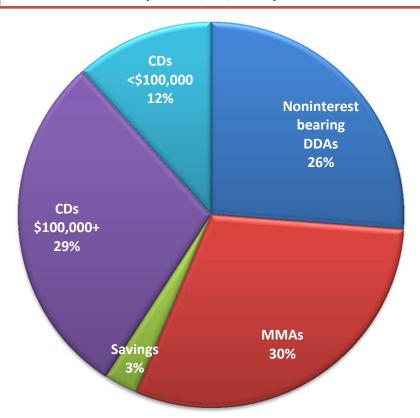


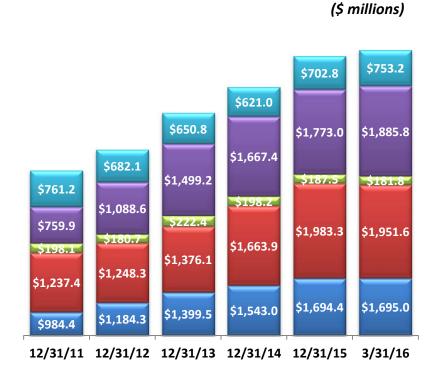
## **Deposit Growth Trends**



## Total Deposits of \$6.47 Billion (as of 3/31/2016)

## Deposit Growth Trends by Category



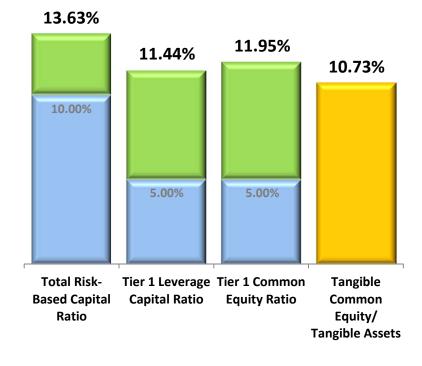




## Capital Strength & Deployment

(As of 3/31/2016)

- Redeemed \$122 million TARP capital in 2Q 2012
- Re-initiated quarterly cash dividend in 4Q 2012
  - Increased cash dividend by 50% in Q3 2013
  - Increased cash dividend by 33% in Q3 2014
  - Increased cash dividend by 10% in Q3 2015
- Acquired Pacific International Bancorp
  - Became dominant player in the Pacific Northwest
- Acquired Foster Bankshares
  - Became the only Korean-American bank in the Mid-West
- Opened Seoul Representative Office
  - First ever expansion by a Korean-American bank into Korea
- New branch openings
  - Opened new branch in Palisades Park, NJ, strengthening market leadership in the New York/New Jersey markets
  - Opened new branch in Centreville, VA, expanding presence in the metropolitan Washington, DC area
- Increasing loan portfolio mostly through organic growth
  - 15% year-over-year growth in 2012
  - 18% year-over-year growth in 2013
    - 9% through strategic acquisitions
  - 10% year-over-year growth in 2014
  - 12% year-over-year growth in 2015



**■** Excess Capital

Proven History of Driving Consolidation in the Korean-American banking sector



### **BBCN's Five-Year Goals**

— Upon Formation of BBCN in Dec 2011 —



- \$10 billion-plus asset bank
- The most successful U.S. enterprise founded by Korean Americans
- Diversified financial services company
- The representative enterprise of the Korean-American banking industry in the U.S. and in Korea

All Goals Will Be Achieved Before Year-End 2016



### **BBCN / Wilshire Merger of Equals**

### — Compelling Strategic & Financial Rationale —



#### Creates the only super regional Korean-American Bank<sup>(1)</sup>

\$12.6 billion in assets

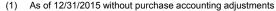
- \$10.1 billion in gross loans
- \$1.5 billion in total equity
- \$10.2 billion in deposits

### Solidifies position as Premier Korean-American bank serving all major MSAs with core target communities

- BBCN gains presence in AL, GA and TX
- Wilshire gains presence in WA, IL and VA
- Strengthens combined market leadership in NY/NJ
- Strengthens competitive position with combination of top 2 lenders in the market
- Considerable branch overlap with 23 or 65.7% of WIBC branches within 1 mile of BBCN branch
- Combines two asset sensitive balance sheets poised to take advantage of a rising rate environment
- Culturally compatible organizations at board and bank levels

# Attractive Financial Returns

- Significant earnings accretion to both companies
  - 13.8% of 2017e EPS accretion for BBCN and 16.6% for WIBC<sup>(2)</sup>
- Greater than 20% IRR(3)



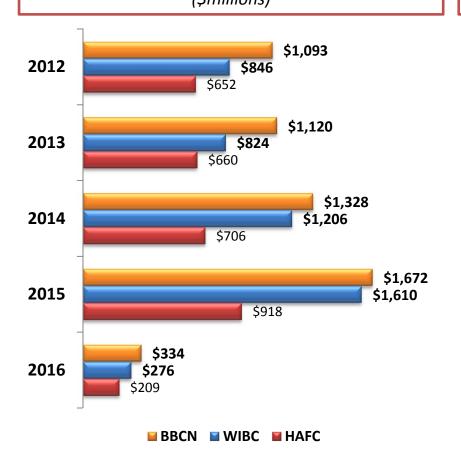
<sup>(2)</sup> Estimated financial impact is presented solely for illustrative purposes using mean analyst estimates per research analyst reports. Includes purchase accounting marks and cost savings. No revenue enhancements were included. Actual results may differ

<sup>(3)</sup> From the perspective of BBCN assuming a terminal multiple of 14.0x



## Strategic Combination of Top 2 Lenders Among KorAm Banks

## New Loan Production<sup>(1)</sup> (\$millions)



### **Drivers of Expansion**

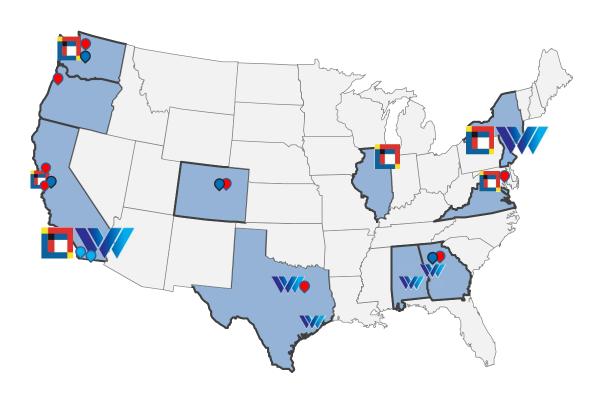
- Increased scale will enable a more efficient operation, facilitate synergies and broaden customer base
- Capitalizes on leading positions to capture additional market share
- Expands presence in underserved markets
- Provides a full range of products and services to larger customer base
- Enhances ability to grow organically and acquisitively
- Improves leverage in working with Korean national banks in trade finance relationships
- Provides scale and depth to excel in complex and evolving regulatory environment



<sup>1)</sup> New Loan Production refers to new loan originations funded and excludes loan purchases

### Nationwide Footprint with Enhanced Scale

- Nationwide footprint with meaningful presence, providing full banking services to the largest Asian-American communities in the U.S.
- Increased scale will enable a more efficient operation, facilitate synergies and broaden customer base
- BBCN gains presence in Texas, Georgia and Alabama; Wilshire gains presence in Illinois, Washington and Virginia





- 28 branches in California
- 8 branches in NY/NJ
- 4 branches in Washington
- 8 branches in Illinois
- 2 branches in Virginia
- 8 Loan Production Offices

#### **WILSHIRE BANK**

- 22 branches in California
- 8 branches in NY/NJ
- 3 branches in Texas
- 1 branch in Georgia
- 1 branch in Alabama
- 6 Loan Production Offices (4 SBA + 2 Residential Mortgage)



### Significant Franchise & Shareholder Value

### Premier KorAm Bank

- Creates the only super regional Korean-American commercial bank from the combination of the two strongest existing franchises
- Expands product set; deepens and expands geographic reach; strengthens already solid regulatory and compliance platforms

## Strong Value Creation

- Accretive to earnings
- Increased earnings potential and significantly enhanced operating leverage
- Financially compelling without assuming revenue enhancements

## Attractive Markets

- Strong position / higher visibility in attractive markets
- Increased convenience for customers

### Proven Leadership

- Experienced board and management focused on execution and maximizing shareholder value
- Merger on track to close in Q3 2016



## 2016 Outlook & Strategies



- Organic loan growth approaching low double-digits
- Continuing strength in SBA loan originations
- Ongoing transformation to a more diversified financial institution with cross sales of new products and services ramping up
  - Equipment lease financing, foreign currency exchange, consumer and commercial credit cards, wealth management services, residential mortgage
- Stable to improving asset quality and credit costs, assuming steady global economic conditions
- Proactive integration planning and preparation to cross the \$10 billion threshold
- Well positioned to capitalize on pending merger of equals with Wilshire Bancorp, on track to close in Q3
  - Regulatory approvals received
  - Shareholder votes on July 14, 2016
- Continuing to build on the foundation for sustained growth



## **Investment Opportunity**



#### **Premier Korean-American Bank in the Nation**

- Strong and consistent core earnings power and capital
- Diversified into 5 targeted geographic markets with market leadership
- Well positioned to continue proven track record of growth
- Deep and experienced executive management team
- Ample growth opportunities in existing U.S. footprint
- Only Korean-American bank with presence in Korea
- Proven history of driving consolidation in the Korean-American banking industry
- Poised to capitalize on definitive leadership position following MOE as the only Super Regional Korean-American bank, with solid presence in all targeted geographic markets and the most comprehensive offering of products and services



## Appendix –

### Q1 2016 Financial Summary <sup>1</sup>

(\$ thousands)	Q1 2016	Q4 2015 Q		Q1 2015
Net income	\$ 23,623	\$ 22,869	\$	21,358
Diluted earnings per share	\$ 0.30	\$ 0.29	\$	0.27
Net interest income	\$ 71,607	\$ 71,768	\$	65,123
GAAP Net interest margin	3.84%	3.88%		3.87%
Noninterest income	\$ 8,775	\$ 10,977	\$	11,048
Noninterest expense	\$ 40,049	\$ 38,938	\$	39,077
Net loans receivable	\$ 6,295,079	\$ 6,171,933	\$	5,641,045
Deposits	\$ 6,467,411	\$ 6,340,976	\$	5,803,254
Nonaccrual loans <sup>2</sup>	\$ 43,538	\$ 40,801	\$	38,755
ALLL to gross loans	1.21%	1.22%		1.22%
ALLL to nonaccrual loans <sup>2</sup>	176.49%	187.27%		179.57%
ALLL to nonperforming assets <sup>2, 3</sup>	66.17%	69.34%		59.86%
Provision for loan losses	\$ 500	\$ 4,900	\$	1,500
Net (recoveries) charge-offs	\$ 52	\$ (398)	\$	(336)
ROA	1.20%	1.19%		1.19%
ROE	9.99%	9.76%		9.60%
Efficiency ratio	49.82%	47.06%		51.30%

<sup>&</sup>lt;sup>1</sup> Financial results include pre-tax acquisition accounting adjustments related to mergers, as detailed on Appendix slide 27.



<sup>&</sup>lt;sup>2</sup> Excludes delinquent SBA loans that are guaranteed and currently in liquidation.

<sup>&</sup>lt;sup>3</sup> Nonperforming assets exclude acquired credit impaired loans.

## Appendix –

# Major Pre-Tax Acquisition Accounting Adjustments Related to Mergers

	Q1 2016	Q4 2015	Q3 2015	Q2 2015	Q1 2015	Q4 2014	Q3 2014	Q2 2014	Q1 2014
Accretion of discount on acquired performing loans	\$ 1,966	\$ 2,648	\$ 2,496	\$ 2,515	\$ 2,183	\$ 3,190	\$ 4,157	\$ 4,575	\$ 3,202
Accretion of discount on acquired credit impaired loans	1,965	2,206	1,723	1,694	1,555	1,670	1,863	2,096	2,645
Amortization of premium on acquired FHLB borrowings	97	97	97	95	94	96	95	94	92
Accretion of discount on acquired subordinated debt	(44)	(44)	(43)	(42)	(41)	(41)	(41)	(40)	(91)
Amortization of premium on acquired time deposits	24	28	34	49	75	105	125	231	314
Increase/(decrease) to pre-tax income	\$ 4,008	\$ 4,935	\$ 4,307	\$ 4,311	\$ 3,866	\$ 5,020	\$ 6,199	\$ 6,956	\$ 6,162



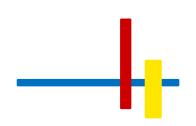
## Appendix –

### Impact of Acquisition Accounting Adjustments

	Q1 2016	Q4 2015	Q3 2015	Q2 2015	Q1 2015	Q4 2014	Q3 2014	Q2 2014	Q1 2014
Reported — NIM	3.84%	3.88%	3.87%	3.91%	3.87%	3.90%	4.15%	4.20%	4.29%
Acquisition accounting adjustments	(0.24)%	(0.29)%	(0.27)%	(0.28)%	(0.26)%	(0.33)%	(0.42)%	(0.48)%	(0.47)%
NIM, excluding effect of acquisition accounting adjustments	3.60%	3.59%	3.60%	3.63%	3.61%	3.57%	3.73%	3.72%	3.82%
Reported — Weighted avg loan yield	4.95%	4.99%	4.94%	4.98%	5.03%	5.11%	5.29%	5.44%	5.37%
Acquisition accounting adjustments	(0.29)%	(0.35)%	(0.32)%	(0.34)%	(0.32)%	(0.40)%	(0.51)%	(0.58)%	(0.54)%
Weighted avg loan yield, excluding effect of acquisition accounting adjustments	4.66%	4.64%	4.62%	4.64%	4.71%	4.71%	4.78%	4.86%	4.83%
Reported — Weighted avg cost of deposits	0.63%	0.60%	0.57%	0.55%	0.55%	0.55%	0.54%	0.54%	0.52%
Acquisition accounting adjustments	_	_	_	0.01%	0.01%	0.01%	0.01%	0.01%	0.03%
Weighted avg cost of deposits, excluding effect of acquisition accounting adjustments	0.63%	0.60%	0.57%	0.56%	0.56%	0.56%	0.55%	0.55%	0.55%



# **Appendix** – Reconciliation of TCE/TA



		3/31/2016
Total stockholders' equity		\$ 961,982
Less:	Common stock warrant	_
	Goodwill and intangible assets, net	(108,008)
Tangible	common equity	\$ 853,974
Total assets		\$ 8,068,305
Less:	Goodwill and intangible assets, net	(108,008)
Tangible	assets	\$ 7,960,297
Common share	es outstanding	79,597,106
Tangible	common equity per share	\$ 10.73
Tangible	common equity to tangible assets	10.73%



# Premier Korean-American Bank in the Nation

	Holding Company/Bank (financial data as of 3/31/2016)	Branches	Total Assets	Total Net Loans	Total Deposits	Branch Operations
-	BBCN + Wilshire	85	\$12,788,706	\$10,127,739	\$10,320,983	CA, NY, NJ, TX, IL, WA, VA, GA
1.	BBCN Bancorp	50	\$8,068,305	\$6,295,079	\$6,467,411	CA, NY, NJ, IL, WA, VA
2.	Wilshire Bancorp	35	\$4,720,401	\$3,832,660	\$3,853,572	CA, TX, NY, NJ, GA
3.	Hanmi Financial Corporation	42	\$4,310,748	\$3,268,035	\$3,499,992	CA, TX, IL, NY, NJ, VA
4.	Pacific City Bank	10	\$1,092,319	\$868,772	\$983,869	CA, NJ
5.	Commonwealth Business Bank	5	\$805,001	\$649,452	\$695,954	CA
6.	Metro City Bank	8	\$726,367	\$594,166	\$612,408	GA, AL, VA
7.	Open Bank	6	\$654,340	\$520,317	\$555,259	CA
8.	First Intercontinental Bank	5	\$298,594	\$227,736	\$245,106	GA
9.	Noah Bank	5	\$298,533	\$200,590	\$245,695	PA, NJ, NY
10.	UniBank	4	\$282,629	\$161,939	\$248,266	WA
11.	NewBank	3	\$275,316	\$181,255	\$230,047	NJ, NY
12.	New Millennium Bank	3	\$263,200	\$179,709	\$229,858	NJ
13.	NOA Bank	3	\$253,888	\$174,496	\$211,129	GA
14.	Uniti Bank	3	\$235,713	\$159,591	\$200,897	CA
15.	US Metro Bank	1	\$157,889	\$104,730	\$138,443	CA
16.	Ohana Pacific Bank	2	\$119,426	\$90,331	\$103,320	HI
U.S. Operating Entities of Korean National Banks						
	Woori America Bank	17	\$1,445,614	\$1,153,049	\$1,272,596	NY, NJ, CA, VA, MD, PA
	Shinhan Bank America	15	\$1,020,920	\$876,887	\$853,240	NY, NJ, CA, TX, GA
	BNB Hana Bank	3	\$270,210	\$160,112	\$209,984	NY, NJ

Source: SNL Financial