



Iowa City, Iowa



Minneapolis, Minnesota



Denver, Colorado



Dubuque, Iowa

**Investor Presentation
September 30, 2024**



MidWestOne[™]
FINANCIAL GROUP, INC.

Forward Looking Statements & Non-GAAP Measures

Cautionary Note Regarding Forward-Looking Statements

This presentation contains certain “forward-looking statements” within the meaning of such term in the Private Securities Litigation Reform Act of 1995. We and our representatives may, from time to time, make written or oral statements that are “forward-looking” and provide information other than historical information. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results to be materially different from any results, levels of activity, performance or achievements expressed or implied by any forward-looking statement. These factors include, among other things, the factors listed below. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of our management and on information currently available to management, are generally identifiable by the use of words such as “believe,” “expect,” “anticipate,” “should,” “could,” “would,” “plans,” “goals,” “intend,” “project,” “estimate,” “forecast,” “may” or similar expressions. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those expressed in, or implied by, these statements. Readers are cautioned not to place undue reliance on any such forward-looking statements, which speak only as of the date made. Additionally, we undertake no obligation to update any statement in light of new information or future events, except as required under federal securities law.

Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors that could have an impact on our ability to achieve operating results, growth plan goals and future prospects include, but are not limited to, the following: (1) the risks of mergers or branch sales (including the recent sale of our Florida banking operations and the acquisition of Denver Bankshares, Inc.), including, without limitation, the related time and costs of implementing such transactions, integrating operations as part of these transactions and possible failures to achieve expected gains, revenue growth and/or expense savings from such transactions; (2) credit quality deterioration, pronounced and sustained reduction in real estate market values, or other uncertainties, including the impact of inflationary pressures on economic conditions and our business, resulting in an increase in the allowance for credit losses, an increase in the credit loss expense, and a reduction in net earnings; (3) the effects of changes in interest rates, including on our net income and the value of our securities portfolio; (4) changes in the economic environment, competition, or other factors that may affect our ability to acquire loans or influence the anticipated growth rate of loans and deposits and the quality of the loan portfolio and loan and deposit pricing; (5) fluctuations in the value of our investment securities; (6) governmental monetary and fiscal policies; (7) changes in and uncertainty related to benchmark interest rates used to price loans and deposits; (8) legislative and regulatory changes, including changes in banking, securities, trade, and tax laws and regulations and their application by our regulators, and any changes in response to the failures of other banks; (9) the ability to attract and retain key executives and employees experienced in banking and financial services; (10) the sufficiency of the allowance for credit losses to absorb the amount of actual losses inherent in our existing loan portfolio; (11) our ability to adapt successfully to technological changes to compete effectively in the marketplace; (12) credit risks and risks from concentrations (by geographic area and by industry) within our loan portfolio; (13) the effects of competition from other commercial banks, thrifts, mortgage banking firms, consumer finance companies, credit unions, securities brokerage firms, insurance companies, money market and other mutual funds, financial technology companies, and other financial institutions operating in our markets or elsewhere or providing similar services; (14) the failure of assumptions underlying the establishment of allowances for credit losses and estimation of values of collateral and various financial assets and liabilities; (15) volatility of rate-sensitive deposits; (16) operational risks, including data processing system failures or fraud; (17) asset/liability matching risks and liquidity risks; (18) the costs, effects and outcomes of existing or future litigation; (19) changes in general economic, political, or industry conditions, nationally, internationally or in the communities in which we conduct business, including the risk of a recession; (20) changes in accounting policies and practices, as may be adopted by state and federal regulatory agencies and the Financial Accounting Standards Board; (21) war or terrorist activities, including the ongoing conflict in the Middle East and the Russian invasion of Ukraine, widespread disease or pandemic, or other adverse external events, which may cause deterioration in the economy or cause instability in credit markets; (22) the occurrence of fraudulent activity, breaches, or failures of our or our third-party vendors' information security controls or cyber-security related incidents, including as a result of sophisticated attacks using artificial intelligence and similar tools; (23) the imposition of tariffs or other domestic or international governmental policies impacting the value of the agricultural or other products of our borrowers; (24) potential changes in federal policy and at regulatory agencies as a result of the upcoming 2024 presidential election; (25) the concentration of large deposits from certain clients, including those who have balances above current FDIC insurance limits; (26) the effects of recent developments and events in the financial services industry, including the large-scale deposit withdrawals over a short period of time that resulted in recent bank failures; and (27) other risk factors detailed from time to time in Securities and Exchange Commission filings made by the Company.

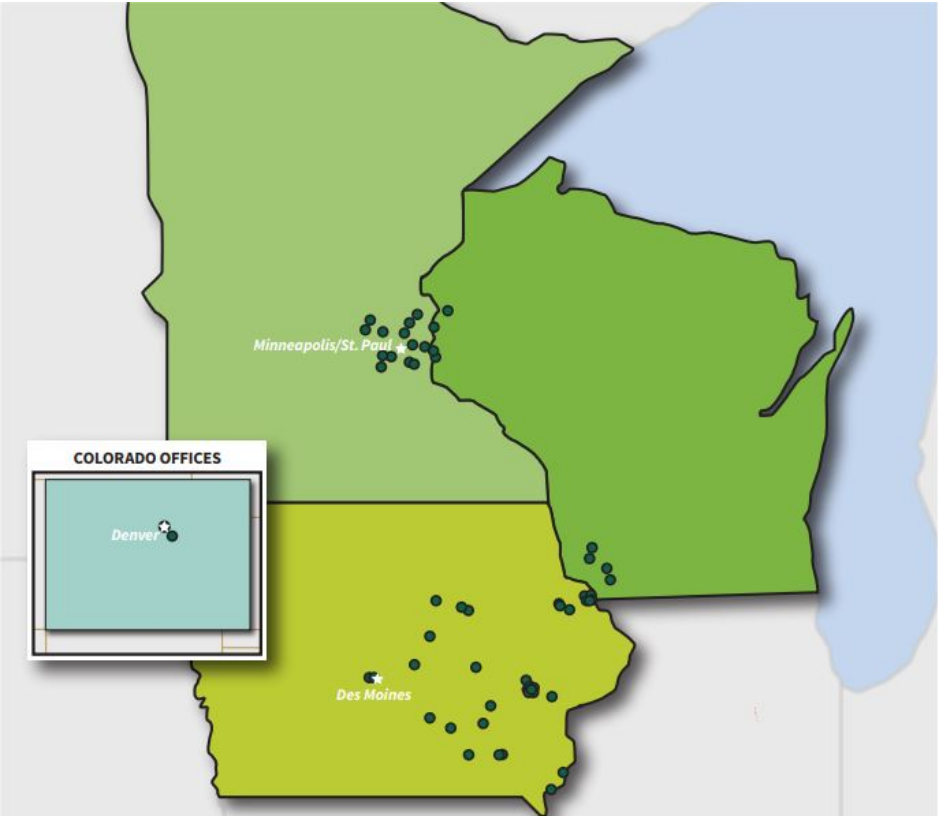
Non-GAAP Measures

This presentation contains non-GAAP measures for tangible common equity, tangible book value per share, tangible common equity ratio, loan yield, tax equivalent, efficiency ratio, pre-tax, pre-provision earnings, return on average tangible equity, net interest margin, tax equivalent, adjusted earnings, and adjusted earnings per share. Management believes these measures provide investors with useful information regarding the Company's profitability, financial condition and capital adequacy, consistent with how management evaluates the Company's financial performance. A reconciliation of each non-GAAP measure to the most comparable GAAP measure is included, as necessary, in the Non-GAAP Financial Measures section.

Overview of MidWestOne

Diverse & Expanding Markets:

Iowa, Minnesota, Wisconsin, and Colorado



Growing communities for 90 years

Headquartered in Iowa City, IA

- 56 Banking Offices

Commercial and Consumer Banking

- \$6.6B Total Assets
- \$4.3B Loans and \$5.4B Deposits

Wealth Management

- \$3.18B AUA



Our History and Growth Profile

Iowa State Bank & Trust Company **Founded in 1934**.

In 2008, **MidWestOne Financial Group, Inc. merged with ISB Financial Corp.**, with common shares listed on NASDAQ under the ticker symbol "MOFG".

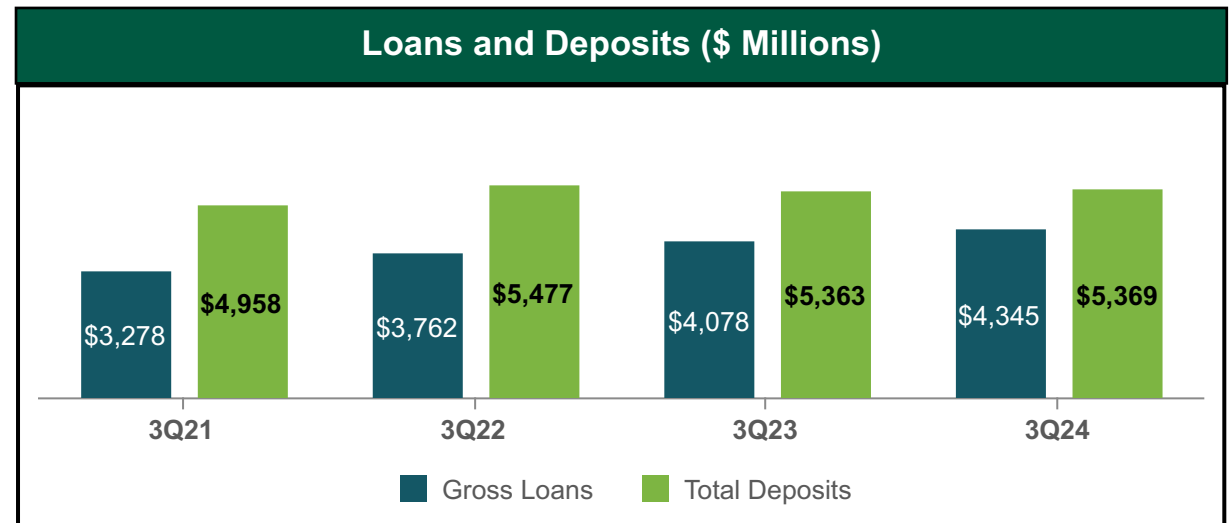
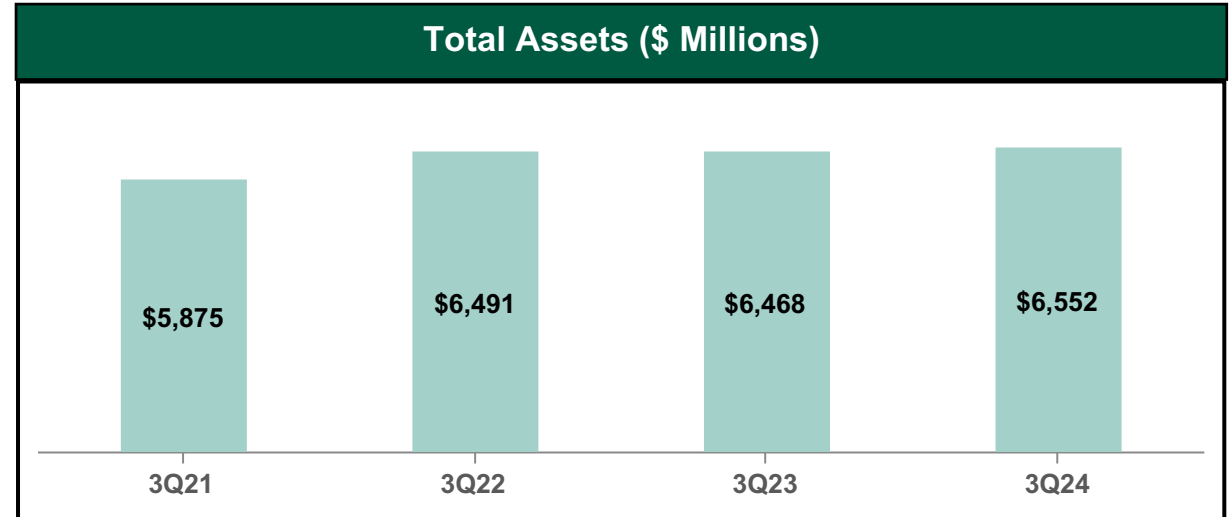
In 2015, MidWestOne **acquired Central Bancshares, Inc.**, expanding the Company into Minneapolis- St. Paul Metro and Southwest Florida.

MidWestOne **expanded into Denver, Colorado** in 2017 with team lift-out.

Acquired ATBancorp in 2019, expanding MidWestOne into Dubuque and Des Moines, IA and Southwest Wisconsin.

In June 2022, MidWestOne **acquired Iowa First Bancshares Corp.**

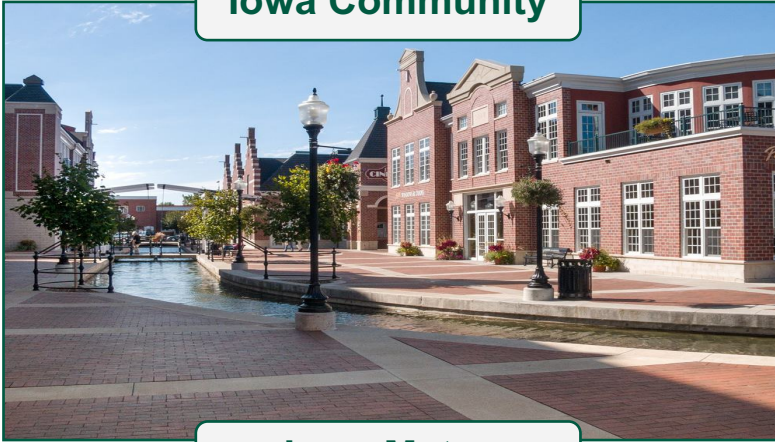
In January 2024, MidWestOne **acquired Denver Bankshares, Inc.** and in June 2024, MidWestOne **divested our Florida banking operations**.



MOFG's Attractive and Growing Core Markets

Rural core deposit franchise that supports growing metropolitan markets

Iowa Community



22
Banking Offices

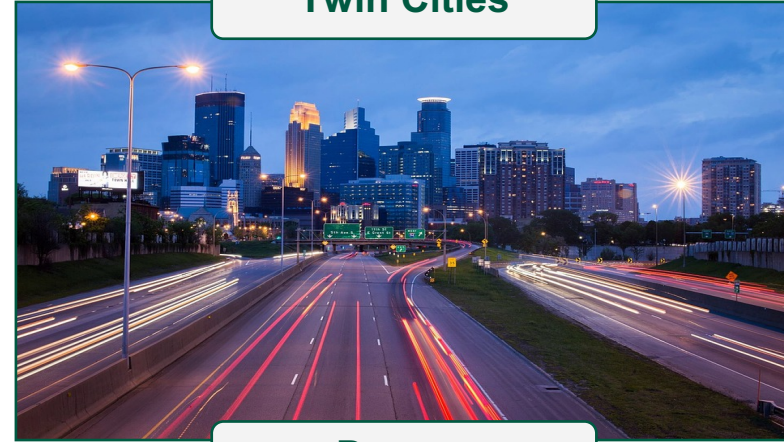
\$1.7B
Deposits

\$842M
Gross Loans

\$70K
Median HHI

10.4%
Proj. '24-'29 HHI Δ

Twin Cities



15
Banking Offices

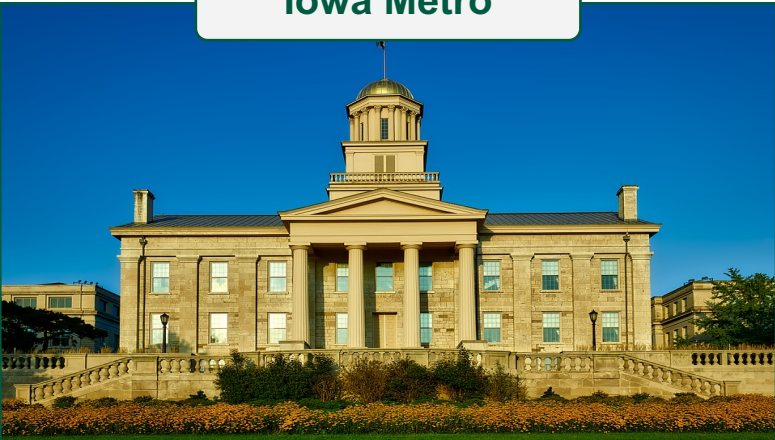
\$1.2B
Deposits

\$1.3B
Gross Loans

\$94K
Median HHI

7.4%
Proj. '24-'29 HHI Δ

Iowa Metro



17
Banking Offices

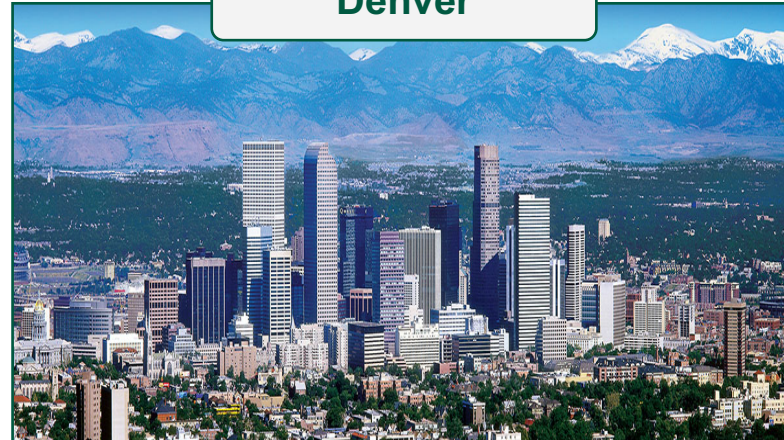
\$1.8B
Deposits

\$1.5B
Gross Loans

\$76K
Median HHI

8.4%
Proj. '24-'29 HHI Δ

Denver



2
Banking Offices

\$406M
Deposits

\$720M
Gross Loans

\$99K
Median HHI

10.4%
Proj. '24-'29 HHI Δ

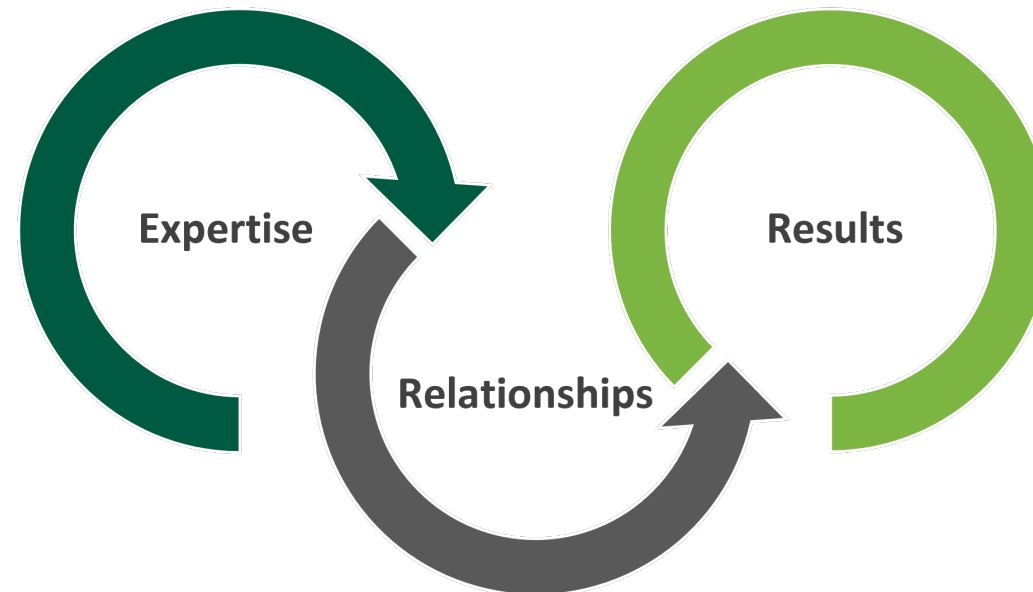
Source: S&P Capital IQ Pro. Markets are representative of the following metropolitan areas (combined as applicable):

- Iowa Community - IA: Muscatine, Fort Madison, Oskaloosa, Pella, and Burlington; WI: Platteville.
- Iowa Metro - Cedar Rapids, Des Moines/West Des Moines, Dubuque, Iowa City and Waterloo/Cedar Falls.
- Twin Cities - Minneapolis/St. Paul/Bloomington, MN - WI.
- Denver - Denver/Aurora, Colorado

Note: Banking offices, deposits, and gross loans are as of September 30, 2024. Deposit balance excludes brokered time deposits of \$200.0 million.

OUR VISION

To be the preeminent relationship-driven community bank where our expertise and proactive approach generate meaningful impact for our stakeholders



Shareholder Value Strategy



MidWestOne™
FINANCIAL GROUP, INC.

Executive Management Driving Change



Chip Reeves
Chief Executive Officer

- Joined MOFG as CEO in November 2022
- President and CEO for Beach Bancorp, Inc. from 2018-2022
- President and COO of Cascade Bancorp from 2012-2017
- Worked at Fifth Third Bank for 22 years, serving as Executive Vice President, Commercial Banking in Chicago and Chicago Market President



Len Devaisher
President and Chief Operating Officer

- Joined MOFG as President and COO in July of 2020
- Served as the Wisconsin Region CEO of Old National Bank from 2016-2019
- Worked at Old National Bank beginning in 2000 in Commercial Banking and then in various line of business leadership roles from 2013-2016



Barry Ray
Senior Executive VP and Chief Financial Officer

- Joined MOFG as CFO in June of 2018
- Served in various roles at Columbia State Bank from 2006-2018, most recently as Chief Accounting Officer and Controller
- Served as a Business Analyst with Russell Investment Group from 2005-2006 and a Consulting Services Manager with RSM US LLP from 2000-2005

Company Focus

MOFG's Five Strategic Pillars to Deliver Improved Results



- 1 Enhance MOFG's award winning culture with a continued focus on performance and financial results
- 2 Protect and enhance MOFG's dominant community bank franchise through product expansion
- 3 Continue to hire exceptional relationship bankers and wealth management professionals
- 4 Develop specialty commercial banking verticals by continuing to attract experienced professionals
- 5 Continue to identify and execute on opportunities for efficiency gains and cost reduction

Strategic Pillar #1: Exceptional Customer and Employee Engagement

Build Upon **MOFG's Award-Winning Culture**

Results Driven Performance

Results Driven Talent Development

Reward Driven Performance Metrics

Integrate Employee Insights to Improve

1

Measurable goals aligned to MidWestOne's financial results

2

Invest in capabilities to achieve a successful transformation

3

Incentivize financial results focused performance metrics

4

Leverage employee feedback to drive improvements

Strategic Pillar #2: Strong Core Local Banking Model

Stable and Granular, Core Deposit Base Supports MOFG's Strategic Plan

Relationship
Driven
Community
Bank

Average Account Size	Average Services Used	Average Branch Deposit Size	New Deposit Accounts	Avg % of Customers Who Consider MOFG Primary Financial Institution
\$29k	3.49	\$92mm	Positive net new consumer & commercial deposit accounts	75%

MOFG's relationship driven community bank platform offers diverse products and services that **attracts deposits** from consumer and commercial customers while **driving cross sell opportunities**

Strategic Pillar #3: Commercial Banking and Wealth Management

Leaning Into Our Major Markets of the Twin Cities, Denver and Metro Iowa

Commercial Banking

- Continue to hire experienced bankers with proven track records
- Target companies from \$20 - \$150 million in revenues
- Focus on major markets and specialty verticals
- Maintain a prudent approach to risk and growth
- Exiting 2025 - targeting high single digit loan growth, annually

Treasury Management

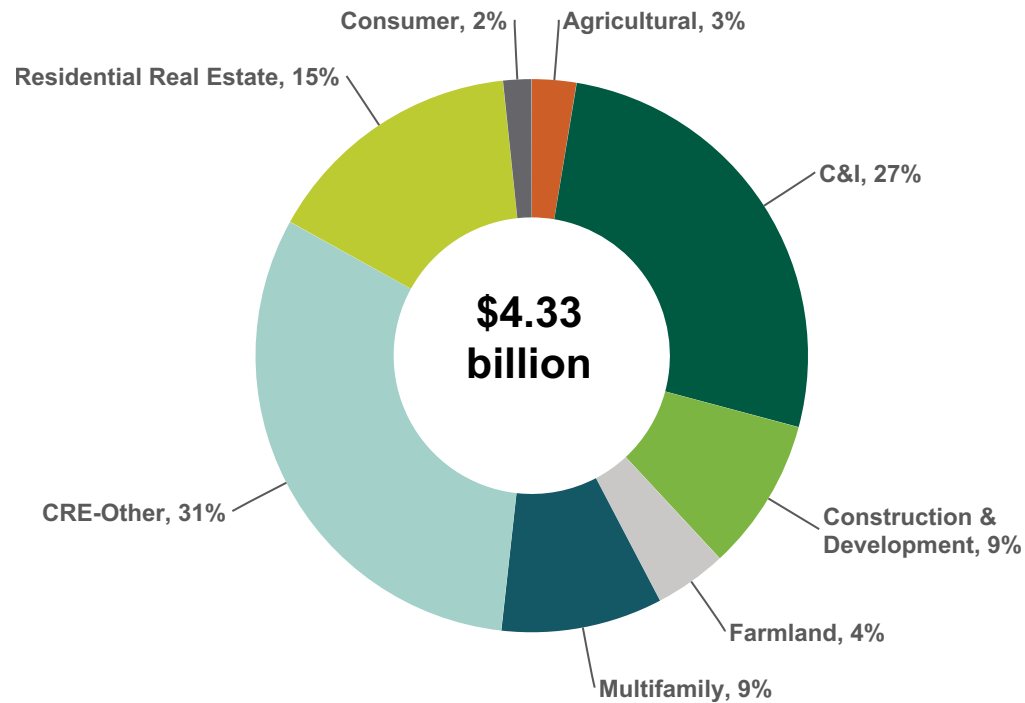
- Treasury Management is a key enabler to our commercial success
- Will invest to expand our platform, product offerings, and talent
- Goals - drive deposit growth, improve non-interest bearing deposit mix as a % of total deposits, & increase fee income

Wealth Management

- Team lift outs in the Twin Cities and Cedar Rapids driving AUM growth
- Will continue to look for team lift outs to further drive asset growth and fee income
- Continue to add to MOFG's investment strategy platforms

Diversified and Granular Loan Portfolio

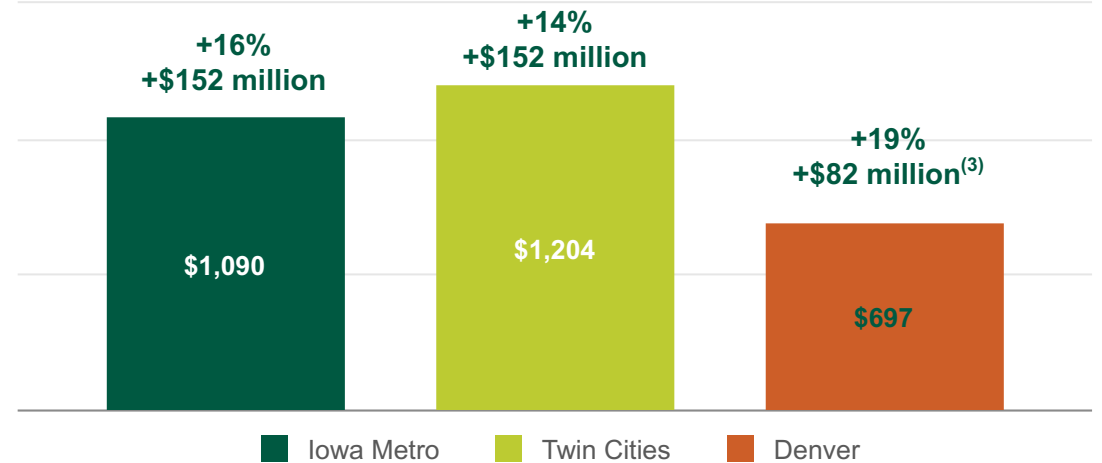
Loans Held for Investment 09/30/24



5.86% Yield⁽⁴⁾

**<\$495K
Avg. Commercial
Loan Size⁽¹⁾**

LTM Commercial Loan Growth in Targeted Regions⁽²⁾



Financial Information as of September 30, 2024.

⁽¹⁾ Average net nonaccrual active principal balance of the commercial loan portfolio.

⁽²⁾ Commercial loan net active principal balances reported in millions (\$).

⁽³⁾ Excludes \$193 million net active principal balance of commercial loans acquired in Denver Bankshares, Inc. acquisition.

⁽⁴⁾ Non-GAAP Measure. See the Non-GAAP measures section for a reconciliation of the most directly comparable GAAP measure.

Focusing on Growth in Wealth Management

Private Banking

- Right-size book of business with consistent eligibility
- Launched new concierge support
- Building out product set
- Added a new Senior Private Banker in Des Moines and Denver during 2024

Private Wealth

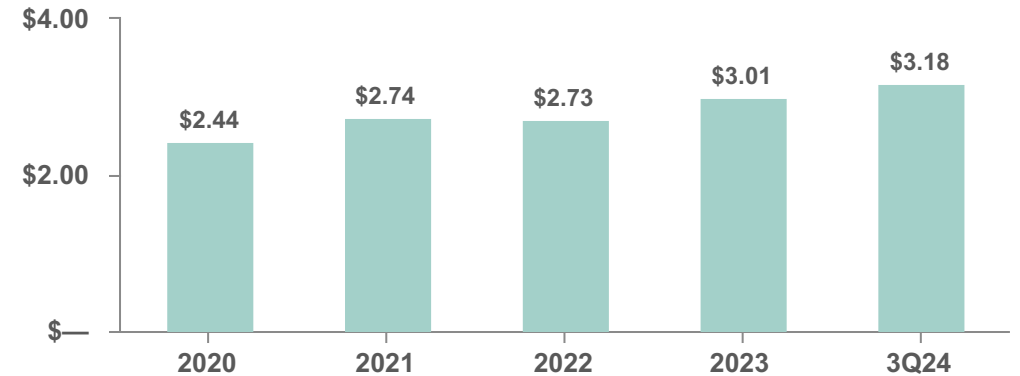
- Enhance planning with a single platform across Private Wealth and Investment Services
- Reviewing platform options to dramatically enhance investment offering in the first quarter of 2025
- Increase focus on thought leadership
- Enhance fee opportunities with fiduciary services and proprietary investments

Investment Services

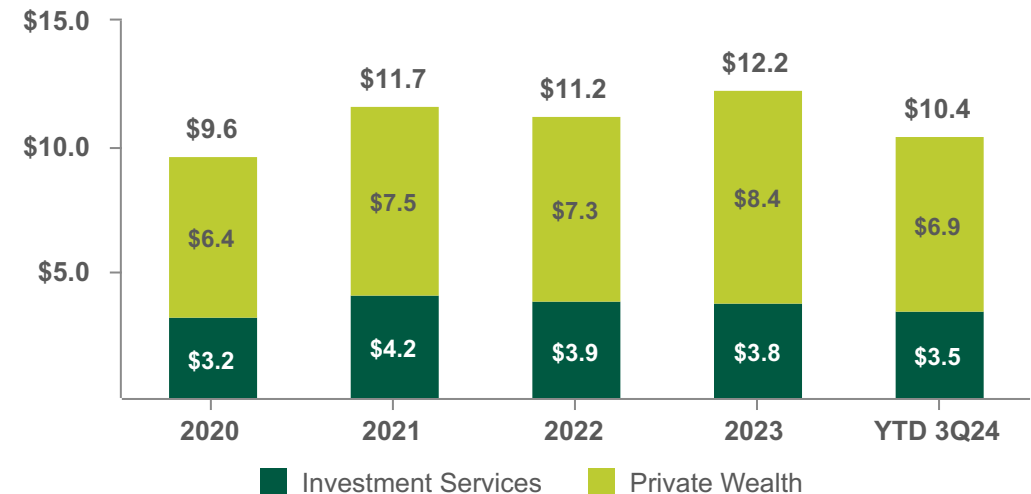
- Adding advisors in Twin Cities & Denver
- Focus on building recurring revenue through fee-based business



Wealth Management Assets Under Administration



Investment Services and Private Wealth Revenue



- Asset amounts presented are in billions of dollars
- Revenue amounts presented are in millions of dollars

Strategic Pillar #4: Specialty Business Lines

Growth Opportunities in Specialty Commercial Business Lines

Leverage Recent Talent Acquisition Expertise In:

- **Middle Market** C&I
- **Government / Non-Profit**
- **Commercial** Real Estate
- **Government Guaranteed** Lending
- **Agri** Business

Over the Medium Term:

- **Develop Deposit** Vertical
- **Sponsor** Finance

- **Recruit** Product Specialists
- **Innovative** Commercial Loan Platform
- **Specialization** Policy Development
- **Evolved** Decisioning Process
- **Enhanced** Compliance Controls

Focus on Full Customer Relationship Acquisition
Drive Deposit Growth While Maintaining Risk Management

Strategic Pillar #5: Improving Our Efficiency and Operations

- **Engaged a third-party** strategic consulting firm to identify areas for efficiency gains and cost reduction
- Focusing on **operational efficiency** and **expense discipline** in 2024
- **Investing in digital capabilities and infrastructure:** creating a three-year technology / digital road map focused on improving customer experience and enabling the company to achieve its strategic plan priorities

Drive Operational Efficiency

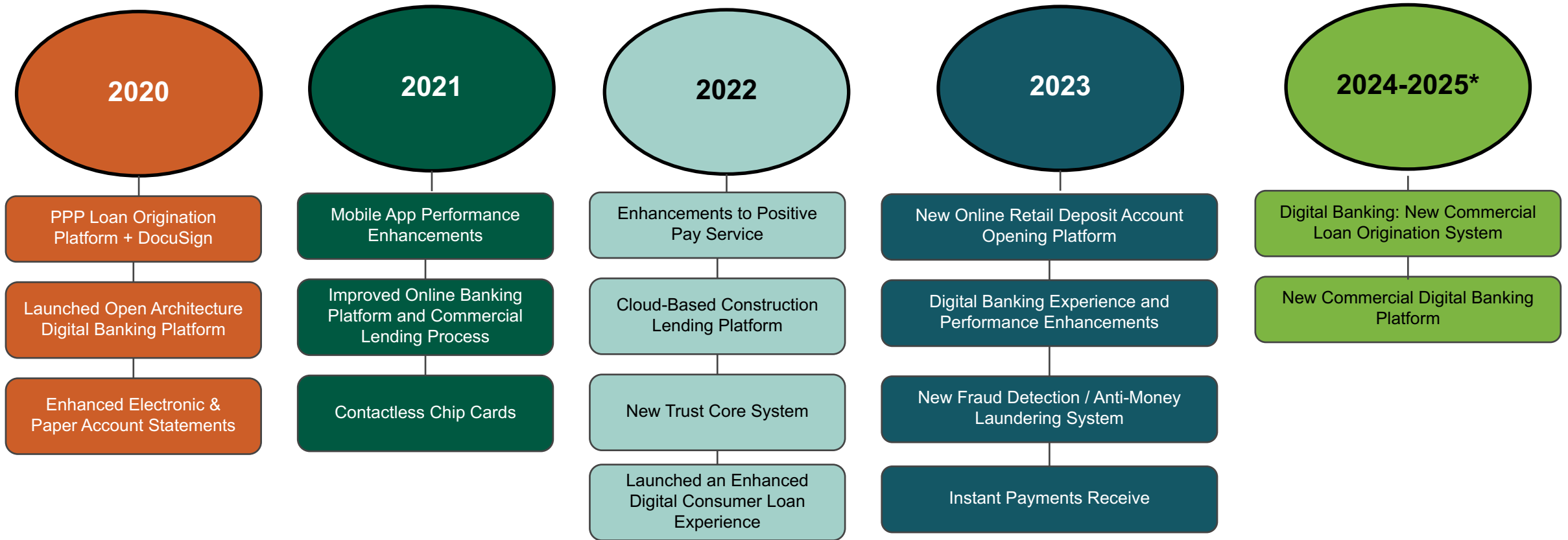
Improve efficiency and ability to scale operations to reduce costs and improve customer experiences

Modernize Our Infrastructure

Reduce core dependency to increase speed-to-market, control costs, and drive scalability

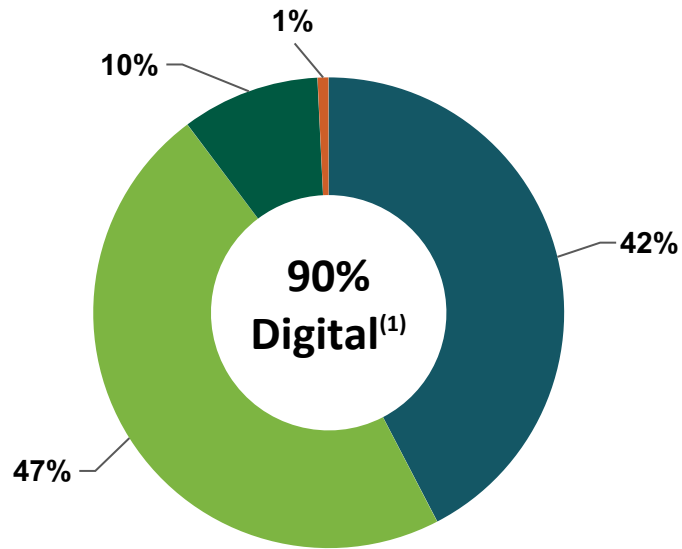
Strategic Enabler: Expanding and Enhancing our Digital Capabilities

The constant evolution of customer expectations and technology advancements require continuous investment in digital experiences, technology, and automation. We intend to meet these demands through **continued investment** in new technology platforms, architecture improvement, and talent acquisition to **improve the customer experience** and **streamline internal processes**.



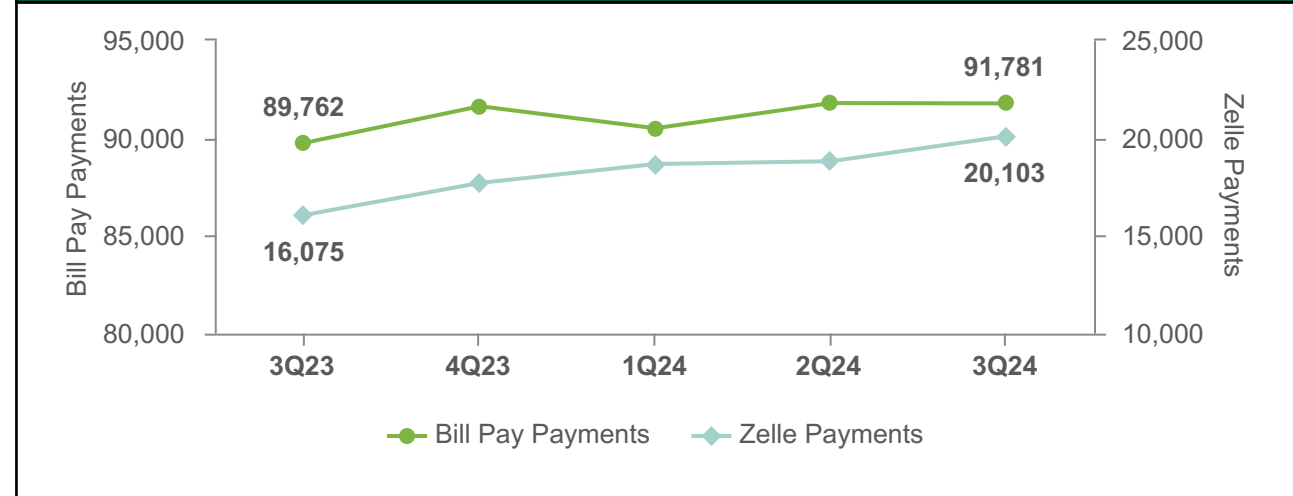
Digital and Branch Banking Trends

Customer Interactions

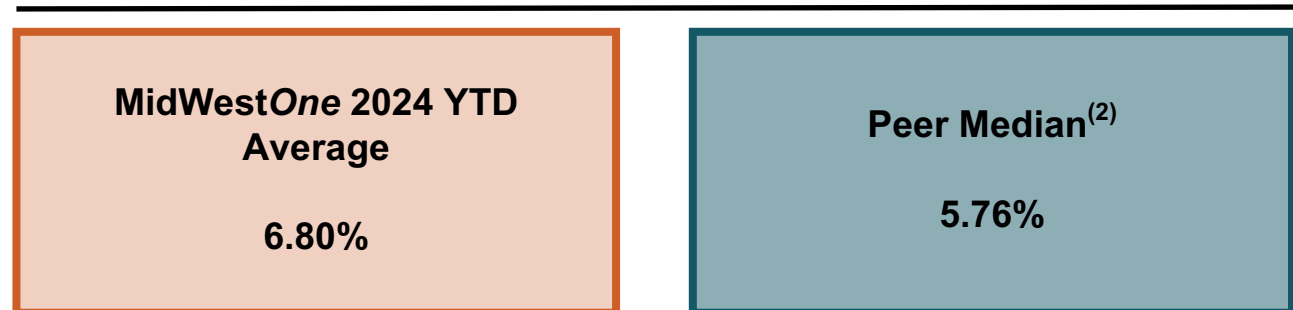


- Mobile Logins
- Online/Desktop Logins
- Branch/Teller Transactions
- Service Center Calls

Retail Payments



Retail Depository Digital Account Opening

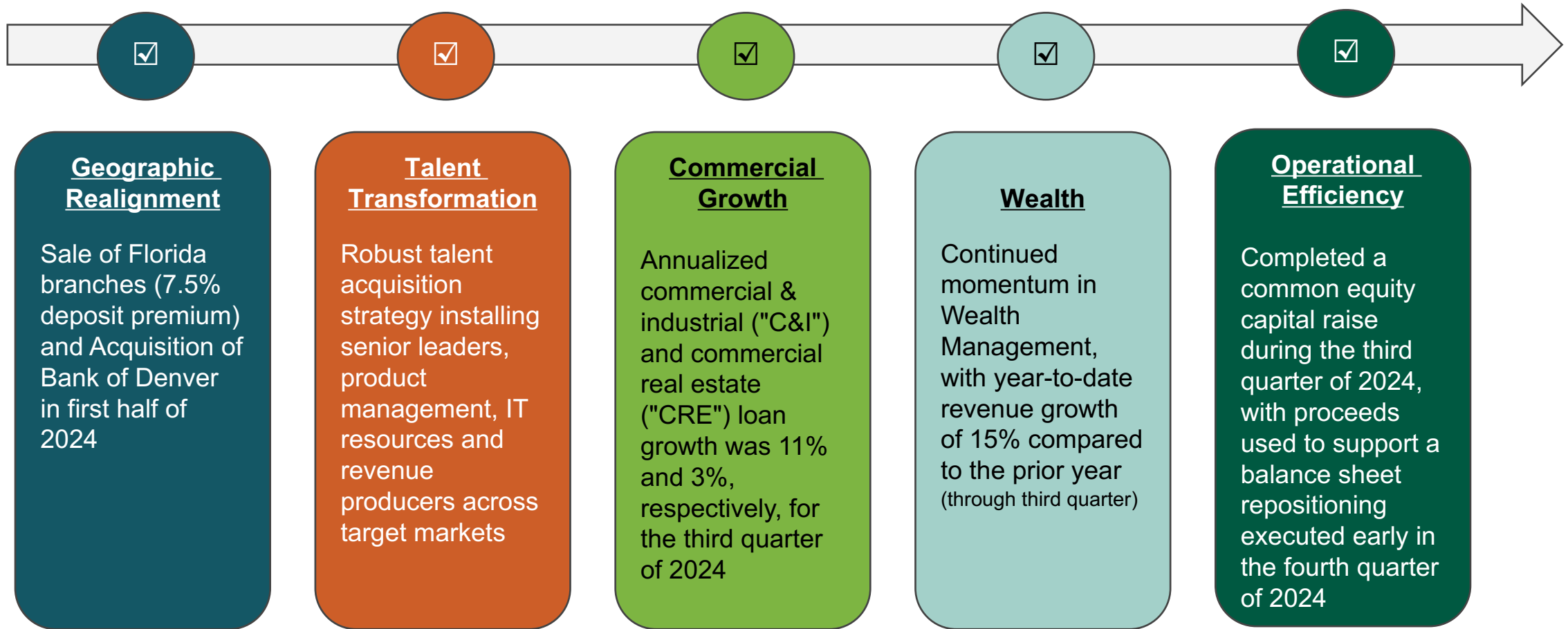


⁽¹⁾ Total digital includes mobile and online/desktop.

⁽²⁾ Includes banks surveyed by a third-party strategic consulting firm with an asset size of \$5-\$10 billion.

What We Have Accomplished

Strategic Plan Updates



What does this mean for our Stakeholders?

Customers

Simply Better Banking...delivered

- Vast array of Advanced Products and Technology
- Proactive Service
- Industry Expertise

Communities

Enabling more people to flourish

- Strong Businesses Make Strong Communities
- Philanthropic Giving, Economic Development, and Job Creation



Employees

Clarity, Rewards, and Pride of Achievement

- Clearly Defined Strategies, Goals, and Recognition
- Expanded Career Opportunities, Development and Advancement
- Esprit de Corps of Balanced Success

Shareholders

Return with a Strong Corporate Citizen

- Increased, and Appropriate, Return for Investment
- Improved Efficiency, with an Ability to Scale Operations to Reduce Costs
- Improved Performance Metrics to "Median" Compared to Peers Exiting 2025

Financial Performance



MidWestOne™
FINANCIAL GROUP, INC.

Financial Highlights

Third Quarter 2024 Summary¹

- Completed a common equity capital raise, resulting in net proceeds of \$118.6 million to facilitate a balance sheet repositioning. \$140.4 million of securities impairment related to the repositioning was recognized in pre-tax earnings.
- Subsequent to quarter-end:
 - Sold \$1.0 billion of debt securities (weighted average yield of 1.58%, weighted average life of 5.6 years).
 - Purchased \$589.8 million of debt securities (weighted average yield of 4.65%)
 - Paid in full \$418.7 million of Bank Term Funding Program borrowings (weighted average cost of 4.77%).
 - Estimated earn back period for the securities losses is 4.5 years.
- Recognized a net loss for the quarter of \$95.7 million, or \$(6.05) per diluted common share, reflecting the effects of the capital raise and balance sheet repositioning.
- Adjusted earnings were \$9.1 million², or \$0.58 per diluted common share, which included a \$1.2 million fraud loss related to a single incident.
- Net interest margin (tax equivalent) expanded 10 bps to 2.51%².
- Annualized loan growth of 3.9%.
- Noninterest bearing deposits increased 4.0% from the linked quarter.
- Nonperforming assets ratio improved 8 bps to 0.39%; classified loans declined \$14.5 million to \$134.8 million; net charge-off ratio was 0.16%.



3Q24 Financial Highlights ³				
<i>Dollars in millions, except per share amounts</i>				
	3Q24	2Q24	Change vs. 3Q23	
Balance Sheet	Total assets	\$ 6,552.5	(0.44) %	1.31 %
	Total loans held for investment, net	4,328.8	0.97	6.46
	Total deposits	5,368.7	(0.81)	0.10
Capital and Liquidity	Equity to assets ratio	8.58 %	33 bps	77 bps
	Tangible common equity ratio (non-GAAP)	7.22	34	68
	CET1 risk-based capital ratio	9.91	35	39
	Total risk-based capital ratio	12.96	34	51
	Loans to deposits ratio	80.63	142	482
Profitability	Net interest margin, tax equivalent (non-GAAP)	2.51 %	10 bps	16 bps
	Cost of total deposits	2.14	3	43
	Return on average assets	(5.78)	(673)	(634)
	Efficiency ratio (non-GAAP)	70.32	1,403	426
	Diluted EPS	\$ (6.05)	(705) %	(1143) %
	Adjusted EPS (non-GAAP)	0.58	12	4
Credit Risk Profile	Nonperforming loans ratio	0.51 %	(8) bps	(20) bps
	Nonperforming assets ratio	0.39	(8)	(6)
	Net charge-off ratio	0.16	11	12
	Allowance for credit losses ratio	1.25	(1)	(2)

⁽¹⁾ Third Quarter 2024 Summary compares to the second quarter of 2024 unless noted.

⁽²⁾ See the section "Non-GAAP Financial measures."

⁽³⁾ Financial metrics as of or for the quarter ended September 30, 2024.

Capital Raise & Balance Sheet Repositioning

Transaction Details⁽¹⁾

Capital Raise (net proceeds)	\$118.6 million
Securities Sold (market value):	\$1.0 billion
Average Yield on Securities Sold:	1.58%
Reinvested Securities (market value):	\$589.8 million
Average Yield on Reinvested Securities	4.65%
Funding Paid Down:	\$418.7 million⁽²⁾
Weighted Avg Cost of Funding Paid Down:	4.77%

⁽¹⁾Transaction details are as of 10/21/24.

⁽²⁾Represents \$405.0 million of Federal Reserve Bank Term Funding Program borrowings and \$13.7 million of accrued interest.

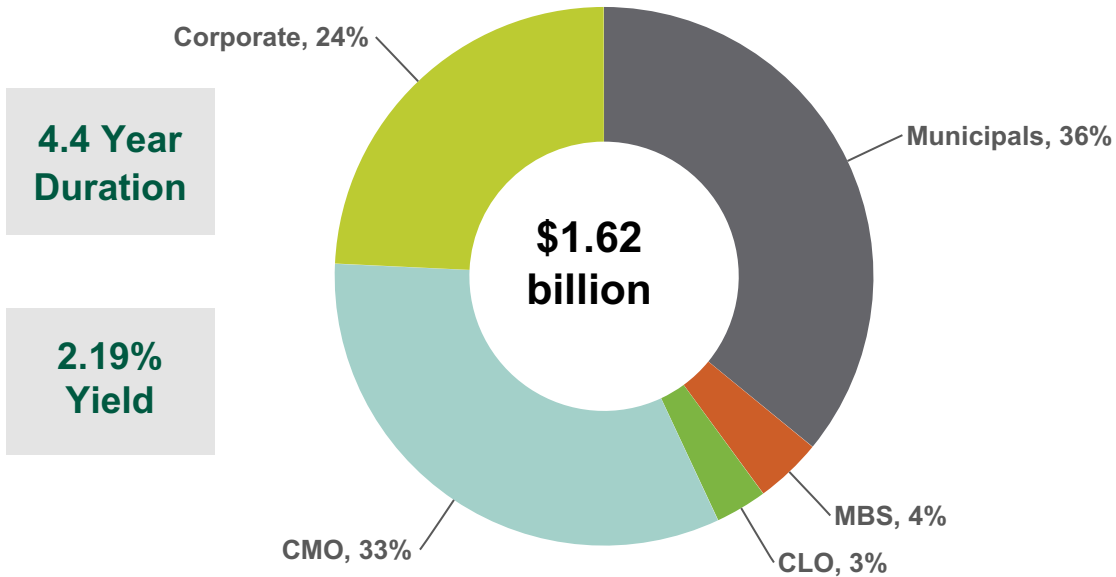
Balance Sheet

Period end balances, \$ millions	3Q24 vs. 2Q24			3Q24 vs. 3Q23	
	3Q24	\$ Change	% Change	\$ Change	% Change
Loans	\$4,328.8	\$41.6	1 %	\$262.8	6 %
Investment securities	\$1,623.1	\$(201.0)	(11)%	\$(335.4)	(17)%
Interest earning deposits in banks	\$129.7	\$94.4	267 %	\$125.9	3313 %
Deposits	\$5,368.7	\$(43.7)	(1)%	\$5.4	— %
Borrowed funds	\$525.7	\$(3.8)	(1)%	\$27.2	5 %
Shareholders' equity	\$562.2	\$18.9	3 %	\$56.8	11 %

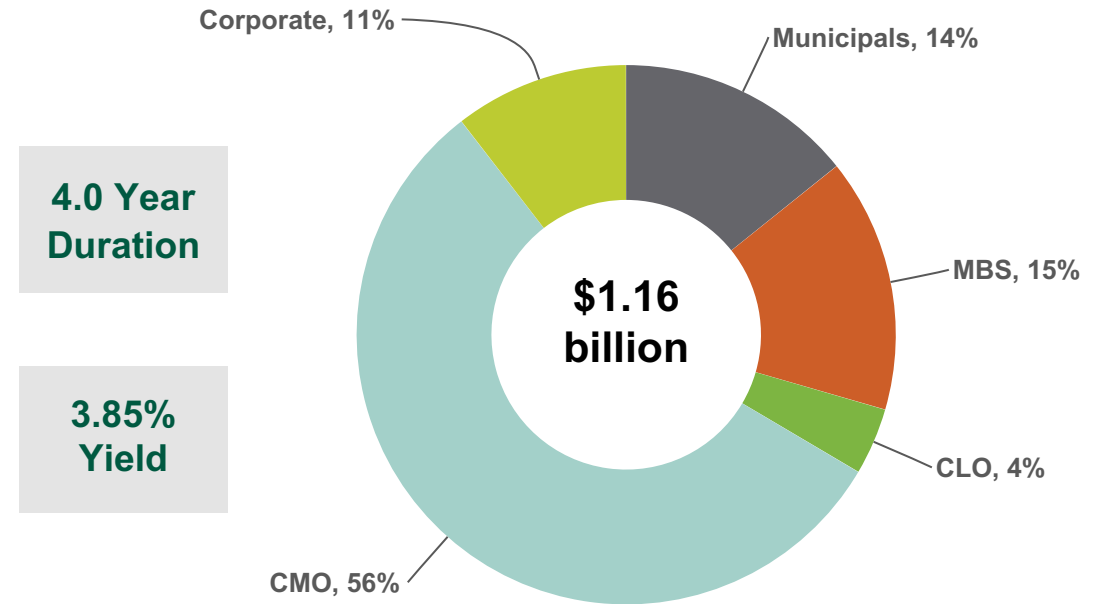
Period end	3Q24	2Q24	3Q24	3Q23	3Q24
			vs. 2Q24		vs. 3Q23
Tangible book value per share (non-GAAP)	\$22.43	\$28.27	(21)%	\$26.60	(16)%
Common equity Tier 1 capital ratio	9.91 %	9.56 %	35 bps	9.52 %	39 bps
AOCI	\$(58.8)	\$(58.1)	(1)%	\$(84.6)	30 %
Return on average tangible equity (non-GAAP)	(82.78)%	15.74 %	(9,852) bps	9.68 %	(9,246) bps

Balance Sheet - Debt Securities Portfolio

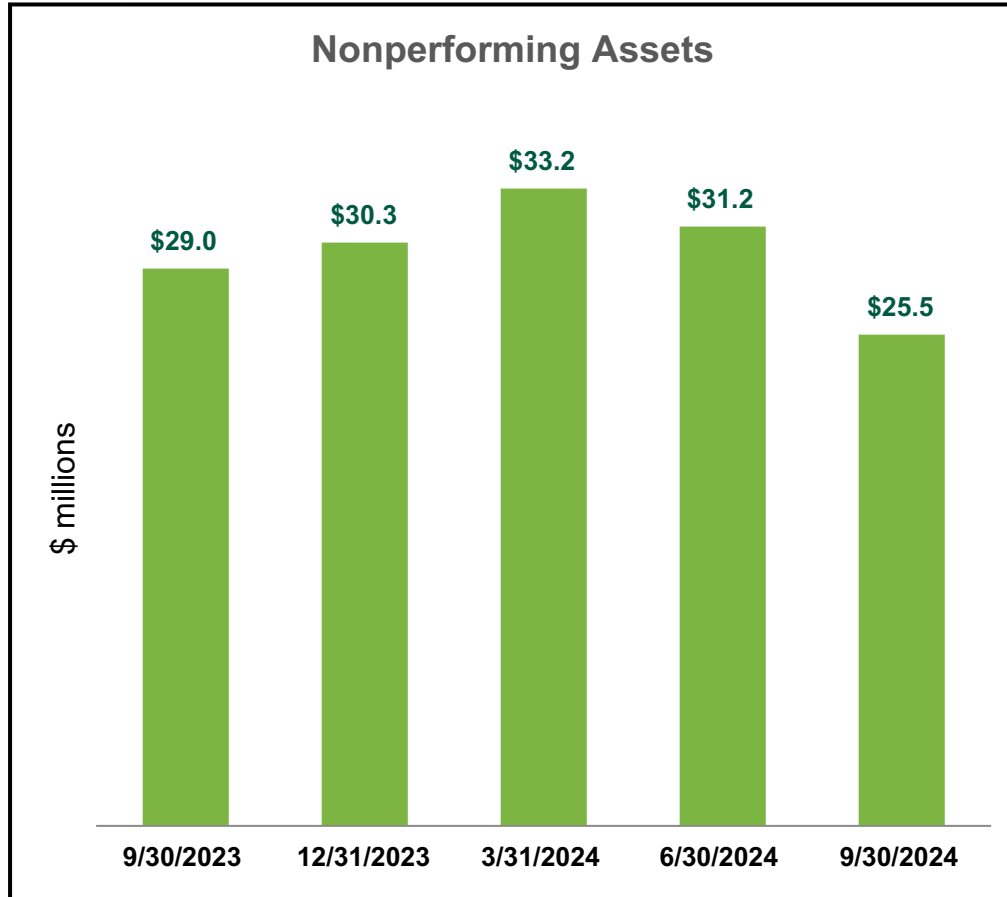
Portfolio Mix (09/30/24)



Portfolio Mix (10/18/24)

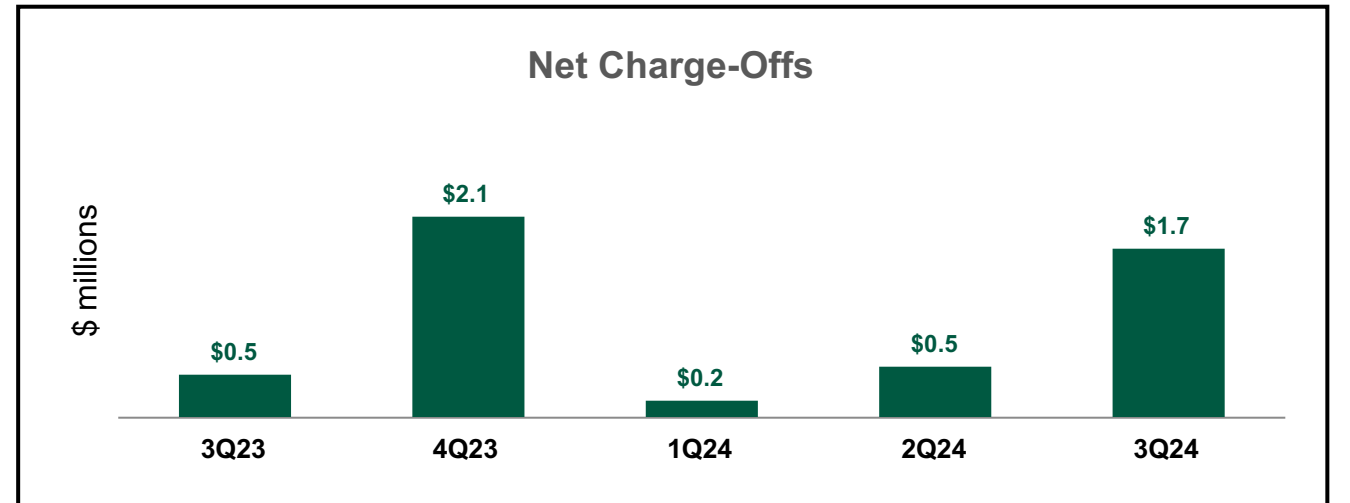


Credit Quality



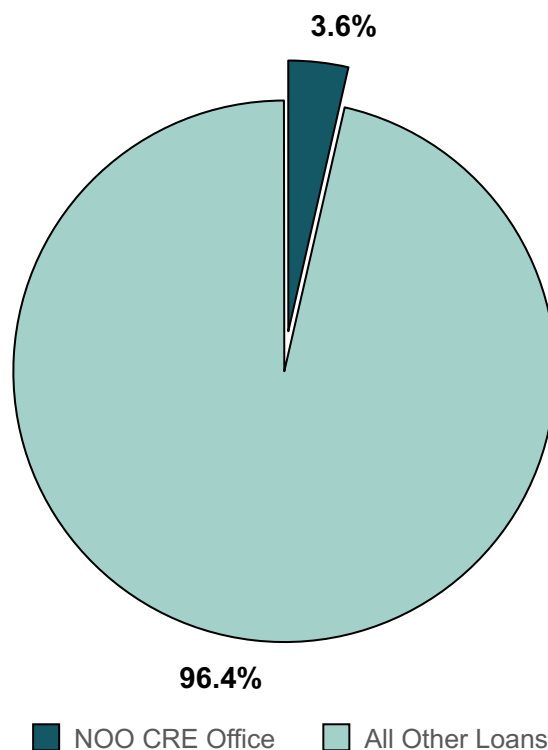
Credit Quality Measures

\$ millions	3Q23	4Q23	1Q24	2Q24	3Q24
Nonperforming assets ratio	0.45 %	0.47 %	0.49 %	0.47 %	0.39 %
Net charge-off ratio	0.04 %	0.20 %	0.02 %	0.05 %	0.16 %
Loans greater than 30 days past due and accruing	\$6.4	\$10.8	\$8.8	\$9.4	\$11.9
Allowance for credit losses ratio	1.27 %	1.25 %	1.27 %	1.26 %	1.25 %



Commercial Real Estate

Non-Owner Occupied CRE Office September 30, 2024



Portfolio Highlights September 30, 2024

Average NOO CRE Office outstanding principal (\$ millions)	\$ 1.4		
	% of Total Capital		
Commercial Real Estate Concentration:	3Q24	2Q24	Regulatory Threshold
Construction, land development and other land	56%	52%	100%
Total CRE loans ⁽¹⁾	232%	237%	300%

Commercial Real Estate Portfolio⁽²⁾ September 30, 2024

\$ millions	3Q24	2Q24
Construction & Development	\$ 386.9	\$ 351.6
Farmland	182.2	183.6
Multifamily	409.5	430.1
CRE Other:		
NOO CRE Office	154.7	157.1
OO CRE Office	84.6	84.6
Industrial and Warehouse	403.5	407.3
Retail	282.4	262.0
Hotel	111.7	112.8
Other	316.6	324.7
Total Commercial Real Estate	\$ 2,332.1	\$ 2,313.8

⁽¹⁾Total CRE loans includes construction, land development and other land, in addition to multifamily and NOO CRE.

⁽²⁾Represents the amortized cost of the CRE portfolio.

Income Statement

\$ millions	3Q24	2Q24	3Q23	3Q24 vs.	3Q24 vs.
				2Q24	3Q23
Net interest income	\$37.5	\$36.3	\$34.6	3 %	8 %
Noninterest (loss) income	(130.4)	21.6	9.9	(704)%	(1417)%
Total revenue	(92.9)	57.9	44.5	(260)%	(309)%
Noninterest expense	35.8	35.8	31.5	— %	14 %
Pre-tax, pre-provision earnings (non-GAAP)	\$(128.7)	\$22.1	\$13.0	(682)%	(1090)%
Credit loss expense	\$1.5	\$1.3	\$1.6	15 %	(6)%
Income tax (benefit) expense	\$(34.5)	\$5.1	\$2.2	(776)%	(1668)%
Net (loss) income	\$(95.7)	\$15.8	\$9.1	(706)%	(1152)%
Adjusted earnings (non-GAAP)	\$9.1	\$8.1	\$8.9	12 %	2 %
				3Q24	3Q24
	3Q24	2Q24	3Q23	vs. 2Q24	vs. 3Q23
Net interest margin (non-GAAP)	2.51 %	2.41 %	2.35 %	10 bps	16 bps
Efficiency ratio (non-GAAP)	70.32 %	56.29 %	66.06 %	1,403 bps	(426) bps
Diluted EPS	\$(6.05)	\$1.00	\$0.58	(705)%	(1143)%
Adjusted EPS (non-GAAP)	\$0.58	\$0.52	\$0.56	12 %	4 %

Appendix



MidWestOne™
FINANCIAL GROUP, INC.

Our Mission and Our Operating Principles

Take care of our customers ... and those who should be.

Since our company was founded during the Great Depression, it has been our belief that the communities we serve are the purpose behind our existence.

We passionately pursue success for our neighbors and we support organizations that create opportunities in our communities. Because we believe the positive actions of each one of us contributes to the success of us all.

Our brand is built by the actions of our employees, supporting our mission statement, one relationship at a time. It's about caring.

Our Operating Principles

- **Expertise:** Learn constantly so we can continually improve
- **Integrity:** Always conduct yourself with the utmost integrity
- **Teamwork:** Work as one team
- **Talent:** Hire and retain excellent employees
- **Results:** Generate impact for our stakeholders

Leadership within the Community



Kiwanis Kids Day Parade 2024 - Fairfield, IA



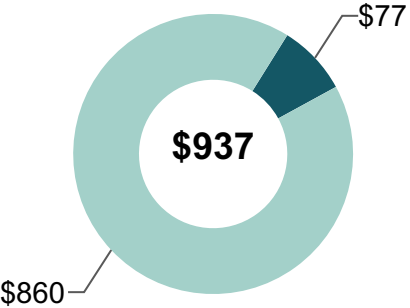
Habitat for Humanity Build - Twin Cities Region



Volunteer Hours



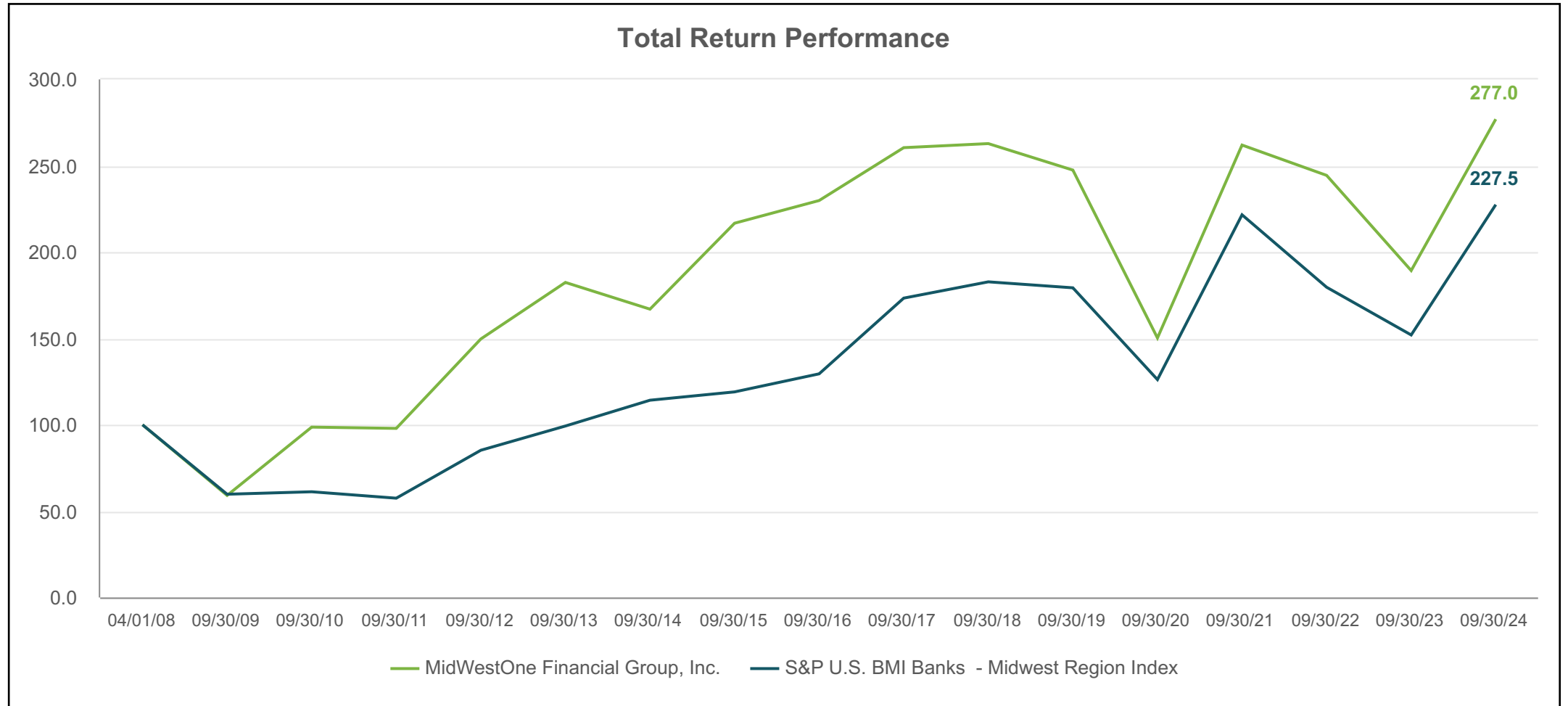
Company and Employee Giving \$ thousands



Employee Company

Note: Company & Employee Giving and Volunteer Hours are for YTD Q3.24

Long-term Shareholder Return



Non-GAAP Financial Measures



MidWestOne™
FINANCIAL GROUP, INC.

Non-GAAP Financial Measures

Tangible Common Equity / Tangible Book Value per Share / Tangible Common Equity Ratio			
	September 30, 2023	June 30, 2024	September 30, 2024
<i>dollars in thousands</i>			
Total shareholders' equity	\$ 505,411	\$ 543,286	\$ 562,238
Intangible assets, net	(87,987)	(97,327)	(96,257)
Tangible common equity	<u>\$ 417,424</u>	<u>\$ 445,959</u>	<u>\$ 465,981</u>
Total assets	\$ 6,467,818	\$ 6,581,658	\$ 6,552,482
Intangible assets, net	(87,987)	(97,327)	(96,257)
Tangible assets	<u>\$ 6,379,831</u>	<u>\$ 6,484,331</u>	<u>\$ 6,456,225</u>
Book value per share	\$ 32.21	\$ 34.44	\$ 27.06
Tangible book value per share ⁽¹⁾	\$ 26.60	\$ 28.27	\$ 22.43
Shares outstanding	15,691,738	15,773,468	20,774,919
Tangible common equity ratio ⁽²⁾	6.54 %	6.88 %	7.22 %

(1) Tangible common equity divided by shares outstanding.
(2) Tangible common equity divided by tangible assets.

Loan Yield, Tax Equivalent			
For the Three Months Ended			
	September 30, 2023	June 30, 2024	September 30, 2024
<i>dollars in thousands</i>			
Loan interest income, including fees	\$ 51,870	\$ 61,643	\$ 62,521
Tax equivalent adjustment ⁽¹⁾	735	938	951
Tax equivalent loan interest income	<u>\$ 52,605</u>	<u>\$ 62,581</u>	<u>\$ 63,472</u>
Yield on loans, tax equivalent ⁽²⁾	5.19 %	5.69 %	5.86 %
Average Loans	\$ 4,019,852	\$ 4,419,697	\$ 4,311,693

(1) The federal statutory tax rate utilized was 21%.
(2) Annualized tax equivalent loan interest income divided by average loans.

Non-GAAP Financial Measures

Efficiency Ratio			
For the Three Months Ended			
	September 30, 2023	June 30, 2024	September 30, 2024
<i>dollars in thousands</i>			
Total noninterest expense	\$ 31,544	\$ 35,761	\$ 35,798
Amortization of intangibles	(1,460)	(1,593)	(1,470)
Merger-related expenses	(11)	(854)	(133)
Noninterest expense used for efficiency ratio	<u>\$ 30,073</u>	<u>\$ 33,314</u>	<u>\$ 34,195</u>
Net interest income, tax equivalent ⁽¹⁾	\$ 35,742	\$ 37,662	\$ 38,837
Noninterest (loss) income	9,861	21,554	(130,388)
Investment securities (losses) gains, net	79	33	(140,182)
Net revenues used for efficiency ratio	<u>\$ 45,524</u>	<u>\$ 59,183</u>	<u>\$ 48,631</u>
Efficiency ratio	66.06 %	56.29 %	70.32 %

(1) The federal statutory tax rate utilized was 21%.

(2) Noninterest expense adjusted for amortization of intangibles and merger-related expenses divided by the sum of tax equivalent net interest income, noninterest (loss) income and net investment securities (losses) gains.

Pre-tax / Pre-provision Net Revenue			
For the Three Months Ended			
	September 30, 2023	June 30, 2024	September 30, 2024
<i>dollars in thousands</i>			
Net interest income	\$ 34,575	\$ 36,347	\$ 37,521
Noninterest (loss) income	9,861	21,554	(130,388)
Noninterest expense	(31,544)	(35,761)	(35,798)
Pre-tax / Pre-provision Net Revenue	<u>\$ 12,892</u>	<u>\$ 22,140</u>	<u>\$ (128,665)</u>

Non-GAAP Financial Measures

Return on Average Tangible Equity			
For the Three Months Ended			
	September 30, 2023	June 30, 2024	September 30, 2024
<i>dollars in thousands</i>			
Net (loss) income	\$ 9,138	\$ 15,819	\$ (95,707)
Intangible amortization, net of tax ⁽¹⁾	1,095	1,195	1,090
Tangible net (loss) income	<u>\$ 10,233</u>	<u>\$ 17,014</u>	<u>\$ (94,617)</u>
Average shareholders' equity	\$ 508,066	\$ 533,994	\$ 551,414
Average intangible assets, net	(88,699)	(99,309)	(96,706)
Average tangible equity	<u>\$ 419,367</u>	<u>\$ 434,685</u>	<u>\$ 454,708</u>
Return on average equity	7.14 %	11.91 %	(69.05)%
Return on average tangible equity ⁽²⁾	9.68 %	15.74 %	(82.78)%

(1) The income tax rate utilized was the blended marginal tax rate.
(2) Annualized tangible net income divided by average tangible equity.

Net Interest Margin, Tax Equivalent			
For the Three Months Ended			
	September 30, 2023	June 30, 2024	September 30, 2024
<i>dollars in thousands</i>			
Net interest income	\$ 34,575	\$ 36,347	\$ 37,521
Tax equivalent adjustments:			
Loans ⁽¹⁾	735	938	951
Securities ⁽¹⁾	432	377	365
Net Interest Income, tax equivalent	<u>\$ 35,742</u>	<u>\$ 37,662</u>	<u>\$ 38,837</u>
Average interest earning assets	\$ 6,032,636	\$ 6,282,494	\$ 6,167,525
Net interest margin, tax equivalent ⁽²⁾	2.35 %	2.41 %	2.51 %

(1) The federal statutory tax rate utilized was 21%.
(2) Annualized tax equivalent net interest income divided by average interest earning assets.

Non-GAAP Financial Measures

Adjusted Earnings / Adjusted Earnings Per Share			
	For the Three Months Ended		
	September 30, 2023	June 30, 2024	September 30, 2024
<i>dollars in thousands</i>			
Net (loss) income	\$ 9,138	\$ 15,819	\$ (95,707)
Less: Investment securities (losses) gains, net of tax ⁽¹⁾	59	24	(103,988)
Less: Mortgage servicing rights (loss) gain, net of tax ⁽¹⁾	212	96	(761)
Plus: Merger-related expenses, net of tax ⁽¹⁾	8	634	99
Less: Gain on branch sale, net of tax ⁽¹⁾	—	8,201	—
Adjusted earnings	<u>\$ 8,875</u>	<u>\$ 8,132</u>	<u>\$ 9,141</u>
Weighted average diluted common shares outstanding	15,711,137	15,780,935	15,829,032
Earnings per common share - diluted	\$0.58	\$1.00	\$(6.05)
Adjusted earnings per common share ⁽²⁾	\$0.56	\$0.52	\$0.58
<p>(1) The income tax rate utilized was the blended marginal tax rate.</p> <p>(2) Adjusted earnings divided by weighted average diluted common shares outstanding.</p>			