

INVESTOR PRESENTATION

Second Quarter 2024



Create Exceptional™

August 2024



FORWARD LOOKING STATEMENTS AND NON-GAAP DISCLAIMER

This presentation may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including without limitation statements regarding the prospects of the industries of MGP Ingredients, Inc. (the “Company” or “MGP”); the Company’s prospects, plans, mission, strategies, capital allocation priorities, ability to shift business mix, grow distribution footprint, and benefit from U.S. spirits growth, growth opportunities and upside; costs associated with the Atchison distillery closure; and the Company’s 2024 guidance, including its expectations for sales, adjusted EBITDA, adjusted basic earnings per common share (“EPS”), shares outstanding, and capital expenditures. Forward looking statements are usually identified by or are associated with words such as “intend,” “plan,” “believe,” “estimate,” “expect,” “anticipate,” “project,” “forecast,” “hopeful,” “should,” “may,” “will,” “could,” “encouraged,” “opportunities,” “potential,” and similar terminology. These forward-looking statements reflect management’s current beliefs and estimates of future economic circumstances, industry conditions, Company performance, Company financial results, and Company financial condition and are not guarantees of future performance.

All forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially. Factors that could cause actual results to differ materially from our expectations include without limitation any effects of changes in consumer preferences and purchases and our ability to anticipate or react to those changes; our ability to compete effectively; damage to our reputation or that of any of our key customers or their brands; failure to introduce successful new brands and products or have effective marketing or advertising; changes in public opinion about alcohol or our products; our reliance on our distributors to distribute our branded spirits; our reliance on fewer, more profitable customer relationships; interruptions in our operations or a catastrophic event at our facilities; decisions concerning the quantity of maturing stock of our aged distillate; warehouse expansion issues; our reliance on a limited number of suppliers; our reliance on a limited number of suppliers; work disruptions or stoppages; climate change and measures to address climate change; our closure of our Atchison, Kansas distillery; regulation and taxation and compliance with existing or future laws and regulations; tariffs, trade relations, and trade policies; excise taxes, incentives and customs duties; our ability to protect our intellectual property rights and defend against alleged intellectual property rights infringement claims; failure to secure and maintain listings in control states; labeling or warning requirements or limitations on the availability of our products; product recalls or other product liability claims; anti-corruption laws, trade sanctions and restrictions; class action or other litigation; higher costs or the unavailability and cost of raw materials, product ingredients, energy resources, or labor; failure of our information technology systems, networks, processes, associated sites, or service providers; acquisitions and potential future acquisitions; interest rate increases; reliance on key personnel; commercial, political, and financial risks; covenants and other provisions in our credit arrangements; pandemics or other health crises; ability to pay any dividends; limited rights of common stockholders and antitakeover provisions in our governing documents; the impact of issuing shares of our common stock; and the effectiveness or execution of our strategic plan. For further information on these risks and uncertainties and other factors that could affect the Company’s business, see the “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” sections of the Company’s Annual Report on Form 10-K for the year ended December 31, 2023 and its Quarterly Reports on Form 10-Q for the quarter ended March 31 and June 30, 2024, as well as the Company’s other SEC filings. The Company undertakes no obligation to update any forward-looking statements or information in this presentation, except as required by law.

Non-GAAP Financial Measures

In addition to providing financial information in accordance with U.S. GAAP, the Company provides certain non-GAAP financial measures that are not in accordance with, or alternatives for, GAAP. In addition to the comparable GAAP measures, the Company has disclosed measures excluding the impact of the Atchison closure, adjusted gross profit, adjusted gross margin, adjusted operating income, adjusted net income, adjusted EBITDA, adjusted EBITDA less capital expenditures, net debt, net debt leverage ratio, and adjusted basic and diluted EPS, as well as guidance for adjusted EBITDA and adjusted basic EPS. The presentation of these non-GAAP financial measures should be reviewed in conjunction with gross profit, operating income, net income, capital expenditures, debt, and basic and diluted EPS computed in accordance with U.S. GAAP and should not be considered a substitute for the GAAP measure. We believe that the non-GAAP measures provide useful information to investors regarding the Company’s performance and overall results of operations. In addition, management uses these non-GAAP measures in conjunction with GAAP measures when evaluating the Company’s operating results compared to prior periods on a consistent basis, assessing financial trends and for forecasting purposes. Non-GAAP financial measures may not provide information that is directly comparable to other companies, even if similar terms are used to identify such measures. The appendix provide a full reconciliation of historical non-GAAP financial measures to the most directly comparable U.S. GAAP financial measure. Full year 2024 guidance measures of adjusted EBITDA and adjusted basic EPS are provided on a non-GAAP basis without a reconciliation to the most directly comparable GAAP measures because the Company is unable to predict with a reasonable degree of certainty certain items contained in the GAAP measures without unreasonable efforts. Such items include without limitation, acquisition related expenses, restructuring and related expenses, and other items not reflective of the Company’s ongoing operations.

SECOND QUARTER 2024 RESULTS

STRONG 2Q24 PERFORMANCE LARGELY DRIVEN BY CONTINUED BRAND MOMENTUM AND SOLID BROWN GOODS SALES

- Sales decreased 9% to \$190.8 million, primarily due to the Atchison distillery closure. Excluding the impact of the Atchison distillery, consolidated sales increased by 7% in the second quarter.
- Gross profit increased 9% to \$83.2 million, representing 43.6% of sales. Excluding the impact of the Atchison distillery, second quarter gross margin improved approximately 80 basis points from the prior year period.
- Adjusted EBITDA increased 7% to \$57.5 million. Adjusted EBITDA margin increased by 450 basis points to 30.2%, our highest quarterly adjusted EBITDA margin.
- Net income was largely flat at \$32.0 million. Adjusted net income increased 15% to \$38.0 million. Net income margin increased 150 basis points to 16.8%. Adjusted net income margin increased 410 basis points to 19.9%.
- Basic EPS decreased to \$1.43 per share from \$1.44 per share. Adjusted basic EPS increased 15% to \$1.71 per share from \$1.49 per share.
- Capital expenditures were \$22.6 million year-to-date. Net debt leverage ratio was approximately 1.4x, as of June 30, 2024.

SOLID SALES GROWTH

SECOND QUARTER SALES INCREASED BY 7%, EXCLUDING THE IMPACT OF THE ATCHISON DISTILLERY

- Distilling Solutions segment sales increased 9% to \$93.3 million, driven primarily by higher brown goods sales.
- Branded Spirits segment sales increased 11% to \$64.0 million, driven primarily by the ongoing momentum in our premium plus portfolio.
- Ingredient Solutions segment sales decreased 3% to \$33.4 million due to lower sales of commodity wheat starches and specialty wheat proteins.

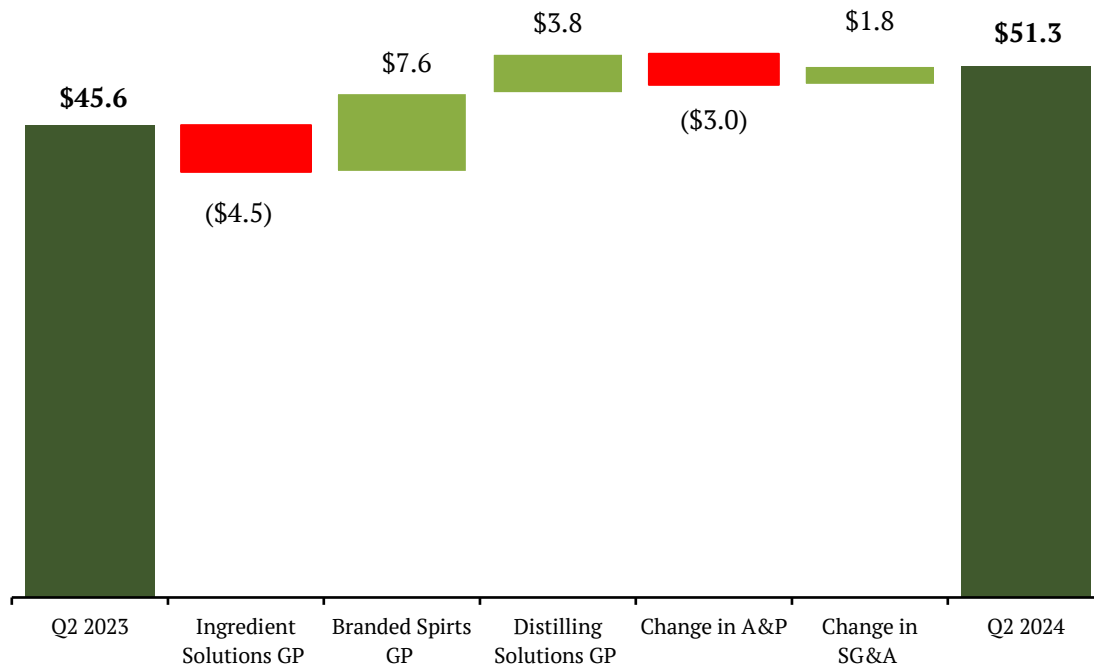
Consolidated Sales, excluding Atchison distillery (Quarter Ended 6/30/2024)	\$MM	Change vs Prior Year	
		\$MM	%
Distilling Solutions	\$93.3	\$7.4	9%
Branded Spirits	64.0	6.4	11
Ingredient Solutions	33.4	(1.1)	(3)
MGP Ingredients	\$190.8	\$12.7	7%

DOUBLE DIGIT ADJUSTED OPERATING INCOME AND EARNINGS GROWTH

SECOND QUARTER GROWTH DRIVEN LARGELY BY BRANDED SPIRITS AND BROWN GOODS

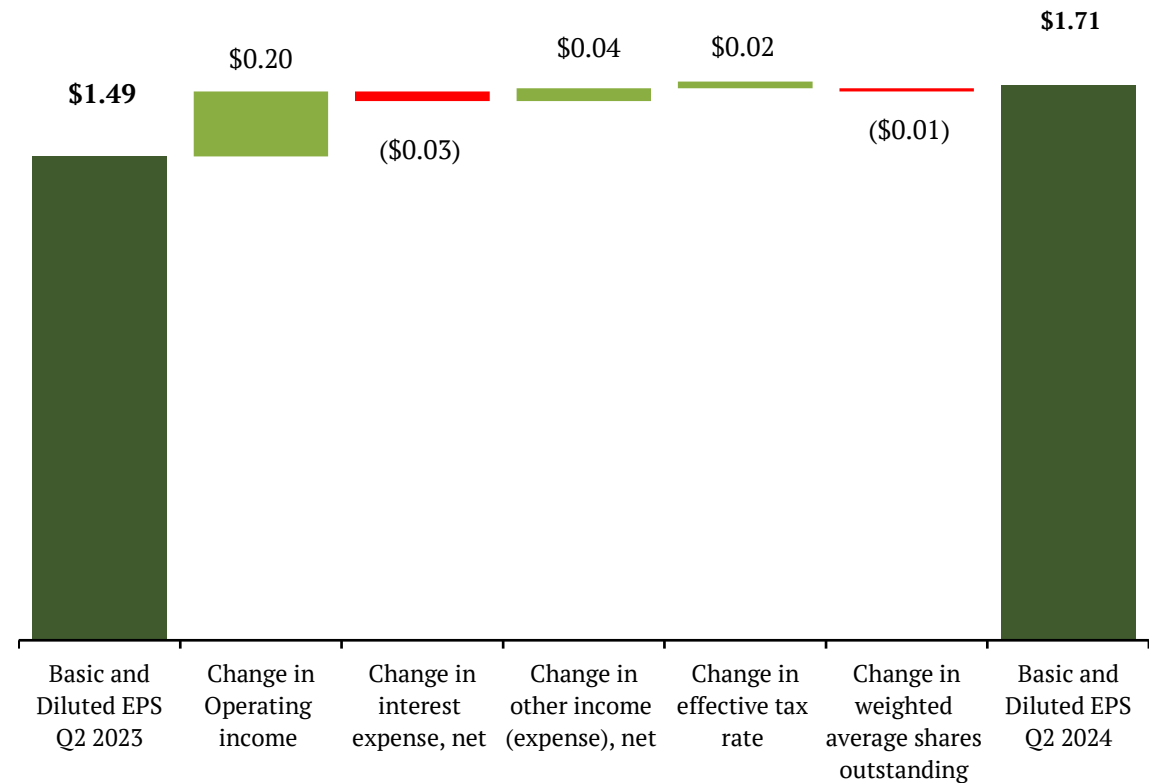
Adjusted Operating Income Drivers

Second Quarter 2023-24 (\$MM)



Adjusted EPS Drivers¹

Second Quarter 2023-24 (\$MM)



¹ Items are net of tax based on the effective tax rate for the base year (2023)
 Note: See appendix for GAAP to non-GAAP reconciliations.

DISTILLING SOLUTIONS

BROWN GOODS SALES REBOUNDED; CONTINUED SHIFT TOWARDS NEW DISTILLATE

Distilling Solutions (excluding Atchison distillery) (Quarter ended 6/30/2024)	\$MM	Change vs Prior Year	
		\$MM	% Change
Brown goods	\$75.4	\$2.3	3%
Warehouse services	8.4	1.6	24
White goods and other co-products	9.5	3.4	56
Sales	\$93.3	\$7.4	9%
Gross Profit	\$42.5	\$2.2	5%
Gross Margin	45.6%		(1.4) pp

BRANDED SPIRITS

BRANDED SEGMENT GROWTH DRIVEN BY STRONG PREMIUM PLUS PRICE TIER BRANDS

Branded Spirits (Quarter ended 6/30/2024)	SMM	Change vs Prior Year	
		SMM	%
Premium plus	\$30.7	\$6.9	29%
Mid	17.1	-	-
Value	11.7	0.1	1
Other	4.6	(0.6)	(11)
Sales	\$64.0	\$6.4	11%
Gross Profit	\$33.6	\$7.6	29%
Gross Margin	52.5%		7.4 pp

INGREDIENT SOLUTIONS

COMMODITY STARCHES AND SPECIALTY PROTEIN SOFTNESS PRESSURED QUARTERLY SEGMENT SALES

Ingredient Solutions (excluding Atchison distillery) (Quarter ended 6/30/2024)	SMM	Change vs Prior Year	
		SMM	%
Specialty wheat starches	\$19.2	\$2.1	12%
Specialty wheat proteins	11.2	(1.4)	(11)
Commodity wheat starches	3.0	(1.9)	(39)
Commodity wheat proteins	-	-	-
Sales	\$33.4	\$(1.1)	(3)%
Gross Profit	\$7.1	\$(2.9)	(29)%
Gross Margin	21.4%		(7.6) pp

REITERATE 2024 FINANCIAL GUIDANCE

Full Year 2024 Guidance¹

Sales	\$742 million to \$756 million
Adjusted EBITDA ²	\$218 million to \$222 million
Adjusted basic EPS	\$6.12 to \$6.23
Basic weighted average shares outstanding	~ 22.3 million
Capital expenditures	~ \$85 million

MGP AT-A-GLANCE



MGP AT-A-GLANCE

TOTAL SALES OF \$837MM FOR FULL YEAR 2023

DISTILLING SOLUTIONS



Sales: \$451MM
(54% of Total)
GP Margin: 32.2%

- Leading supplier of distilled spirits, including bourbons, rye whiskeys, American single malt whiskey, distilled gins, and grain neutral spirits ("GNS")
- Shifting business mix towards higher margin brown goods for an increasingly diverse range of customers
- Long track record of high-quality distilling capabilities creates sustainable competitive advantage

BRANDED SPIRITS



Sales: \$254MM
(30% of Total)
GP Margin: 44.4%

- Attractive and growing portfolio of spirit brands in fastest growing categories
- Branded Spirits segment provides a platform for both organic and acquisitive growth opportunities
- Award winning premium plus brands offer a significant long-term growth upside

INGREDIENT SOLUTIONS



Sales: \$132MM
(16% of Total)
GP Margin: 35.7%

- Leading U.S. producer of specialty wheat proteins and starches
- Aligned with several important consumer trends (e.g., plant based high protein foods, and lower net carbohydrate foods)
- MGP's history affords unique know-how in the specialty ingredient category, and we are widely regarded as experts in the industry

ATCHISON DISTILLERY CLOSURE

IMPACT ON CONSOLIDATED AND SEGMENT FINANCIALS

Pro-Forma Results⁽¹⁾, excluding Atchison Distillery

	Consolidated			
	FY 2022		FY 2023	
	Pro-Forma ⁽¹⁾	Change	Pro-Forma ⁽¹⁾	Change
Sales	\$641.5	(\$140.8)	\$728.0	(\$108.5)
Gross Profit	\$253.9	\$0.6	\$309.4	\$4.7
Gross Margin	39.6%	7.2 pp ⁽²⁾	42.5%	6.1 pp ⁽²⁾

	Distilling Solutions			
	FY 2022		FY 2023	
	Pro-Forma ⁽¹⁾	Change	Pro-Forma ⁽¹⁾	Change
Sales	\$287.7	(\$140.8)	\$342.4	(\$108.5)
Gross Profit	\$132.4	\$6.1	\$156.1	\$11.1
Gross Margin	46.0%	16.5 pp ⁽²⁾	45.6%	13.4 pp ⁽²⁾

	Ingredient Solutions			
	FY 2022		FY 2023	
	Pro-Forma ⁽¹⁾	Change	Pro-Forma ⁽¹⁾	Change
Sales	\$115.9	\$-	\$131.7	\$-
Gross Profit	\$26.0	(\$5.5)	\$40.5	(\$6.4)
Gross Margin	22.4%	(4.8) pp ⁽²⁾	30.8%	(4.9) pp ⁽²⁾

Overview of Closure Related Expenses

- We incurred one-time aggregate pre-tax charges of approximately \$19.4 million in 2023. These charges include:
 - \$17.1 million in non-cash restructuring expenses for asset impairments (fixed assets, inventory, leases)
 - \$2.3 in cash expenses for items such as severance costs, contract termination fees, inventory write-offs, and consulting fees
- Additional one-time expenses may occur, including those related to equipment sales in subsequent quarters
- Capital expenditure of \$1.6 million in 2023 to decouple the Atchison distillery from the Ingredient Solutions facility. Expect additional \$7.5 million of capex for the mini-fuel plant during 2024
- Temporary operating costs of \$4-\$6 million expected in 2024 to process the waste starch stream in the Ingredient Solutions segment

12 1. Pro-Forma results are presented in thousands and exclude results associated with the Atchison distillery. See appendix for more information
 2. Percentage points (“pp”)

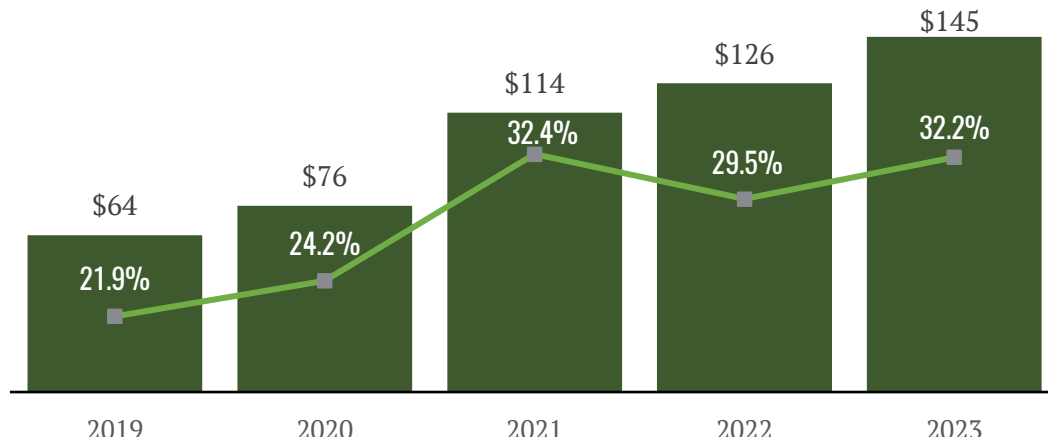
DISTILLING SOLUTIONS

ONE OF THE LEADING SUPPLIERS OF DISTILLED SPIRITS, PARTICULARLY NEW AND AGED AMERICAN WHISKEYS

2023 Total Revenue of \$451MM



Historical Gross Profit and Margin (%)



Products consist of the following:

- **Brown Goods:** Premium bourbon, rye, and other whiskeys sold as aged whiskey or unaged new distillate, which is then aged by customers for two to four years on average
- **Warehouse Services:** Services related primarily to customer storage and handling of Brown Goods products for aging
- **White Goods and Other Co-Products:** Primarily grain neutral spirits (GNS), including vodka and gin, as well as industrial alcohol, fuel grade alcohol, and distillers feed and related co-products

Diversified customer base supporting more than 840 new distillate and aged customers, as of December 31, 2023

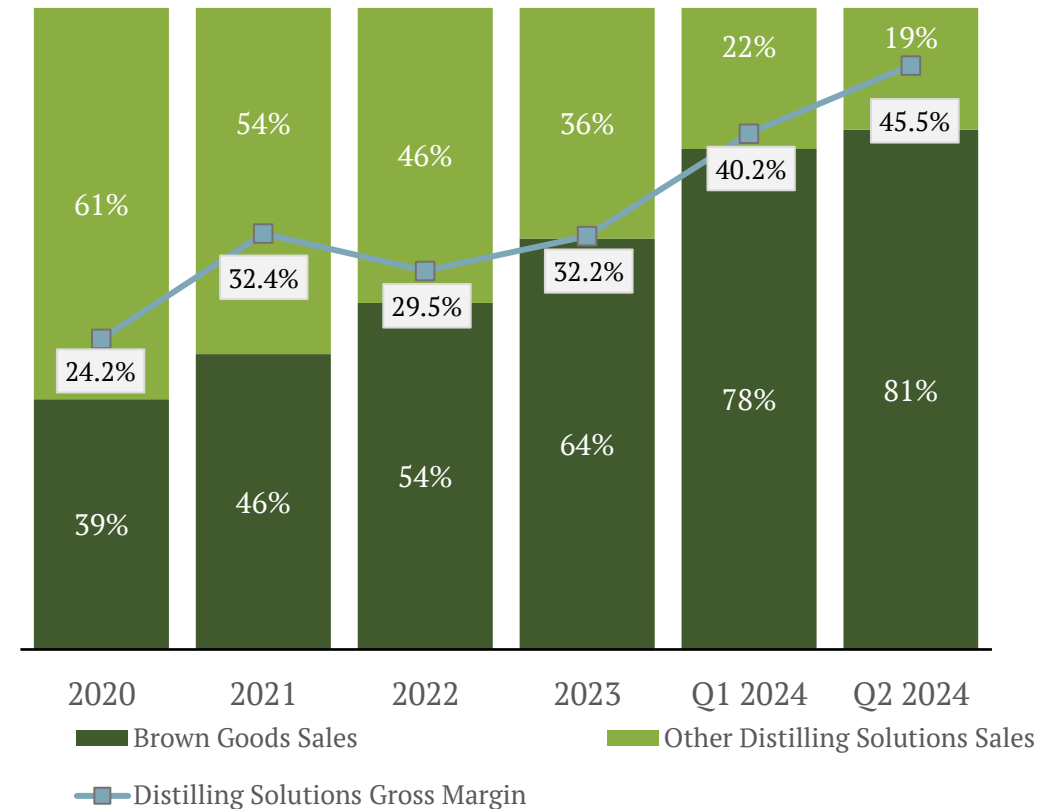
Leading brown goods supplier with a long track record of new product innovation, unique liquid characteristics, competitive pricing, strong quality, and customer service

DISTILLING SOLUTIONS

BROWN GOODS ARE THE KEY FOCUS POST ATCHISON DISTILLERY CLOSURE

- Brown goods accounted for more than 80% of segment sales in the second quarter 2024 given greater focus on higher-margin brown goods
- White goods and industrial alcohol sales continue to become a smaller portion of segment sales with the closure of the Atchison distillery
- Beginning in 2022, gross margins turned negative for white goods and industrial alcohol produced at the Atchison distillery due to increased industry capacity following COVID and the continued high corn basis in the Atchison, KS region

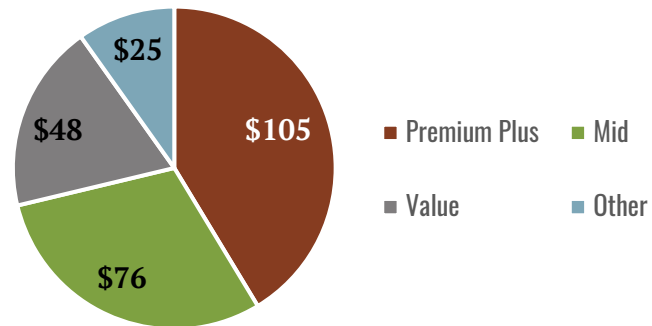
Brown Goods as a Percentage of Total Segment Sales and Distilling Solutions Gross Margin



BRANDED SPIRITS

FOCUSED ON GROWING HIGH POTENTIAL, HIGH MARGIN PREMIUM PLUS BRANDS

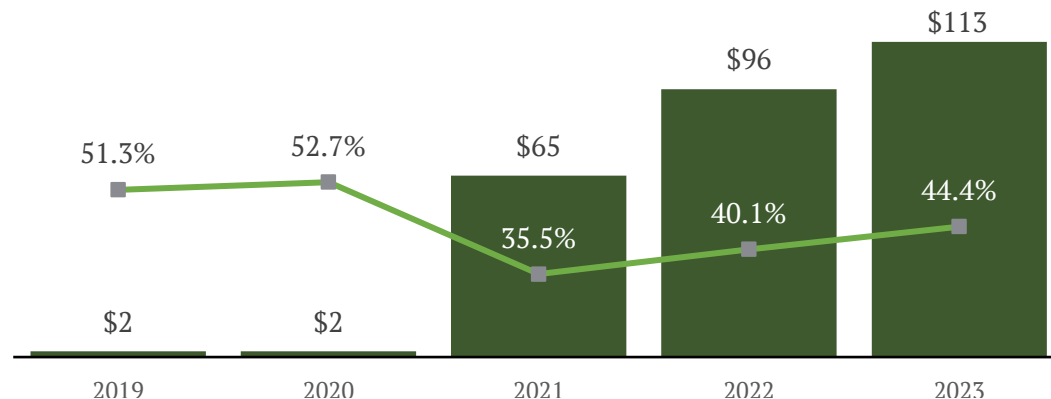
2023 Total Revenue of \$254MM



Brand Examples By Price Tier:

- **Premium Plus:** Yellowstone Bourbon, Remus Bourbon, Penelope Bourbon, Blood Oath Bourbon, Rebel Bourbon, Ezra Books Bourbon, Dos Primos Tequila, Minor Case Straight Rye Whiskey, Rossville Union Straight Rye Whiskey, The Quiet Man Irish Whiskey, Green Hat Gin, Everclear, El Mayor Tequila, and St. Brendan’s Irish Cream
- **Mid:** Brady’s Irish Cream, Pearl Vodka, Lord Calvert Canadian Whisky, Exotico Tequila
- **Value:** Arrow Cordials, Canada House Canadian Whisky, Lady Bligh Rum, Juarez Tequila
- **Other:** Includes private label products, retail sales, and contract bottling

Historical Adjusted Gross Profit and Adjusted Margin (%)



BRANDED SPIRITS

BROAD PORTFOLIO OF BRANDS FOCUSED ON THE PREMIUM PLUS SEGMENT



100 Proof
SRP: \$19.99



99 Proof
SRP: \$24.99



Blanco Tequila
SRP: \$26.99



Four Grain
Whiskey
SRP: \$34.99



Master Crafted
Straight Rye
Whiskey
SRP: \$39.99



Straight Rye Whiskey
SRP: \$39.99



Straight Bourbon
Whiskey
SRP: \$39.99



Straight Bourbon
Whiskey
SRP: \$39.99



8-Year Irish Whiskey
SRP: \$42.99



Blanco Tequila
SRP: \$44.99



American Single Malt
Whiskey
SRP: \$54.99



Private Select
Whiskey
SRP: \$69.99



7-Year Straight Rye
Whiskey
SRP: \$79.99



Straight Bourbon Whiskey
SRP: \$99.99



Straight Bourbon
Whiskey
SRP: \$99.99



Straight Bourbon Whiskey
SRP: \$129.99



Straight Bourbon Whiskey
SRP: \$199.99



BRANDED SPIRITS

GROWING DISTRIBUTION FOOTPRINT SUPPORTED BY A NATIONAL SALES PLATFORM AND EXTENSIVE DISTILLERY NETWORK

National Distribution Partners



Extensive Distillery and Bottling Network



Lux Row Distillery
Bardstown, KY



Ross & Squibb Distillery
Lawrenceburg, IN



Limestone Distillery
Lebanon, KY



DGL Distillery (Joint Venture)
Arandas, Mexico

Bottling / Blending
Various bottling lines with cream, spirits, and RTD processing capabilities

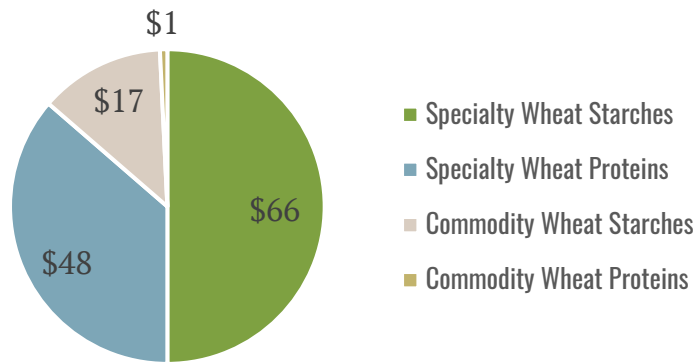
Distribution Center
Warehouse and fulfillment center in St. Louis

SUPPORTED BY A NATIONAL SALES AND MARKETING TEAM

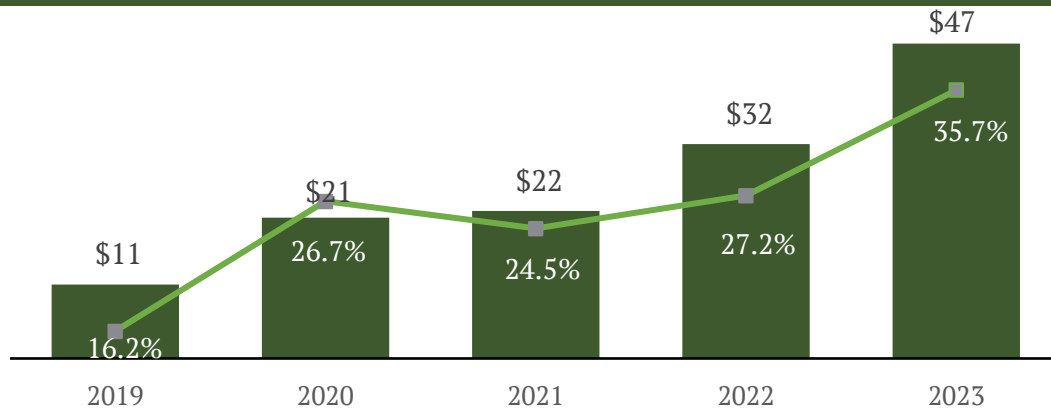
INGREDIENT SOLUTIONS

A LEADING SUPPLIER OF SPECIALTY WHEAT STARCHES AND PROTEINS

2023 Total Revenue of \$132MM



Historical Gross Profit and Margin (%)

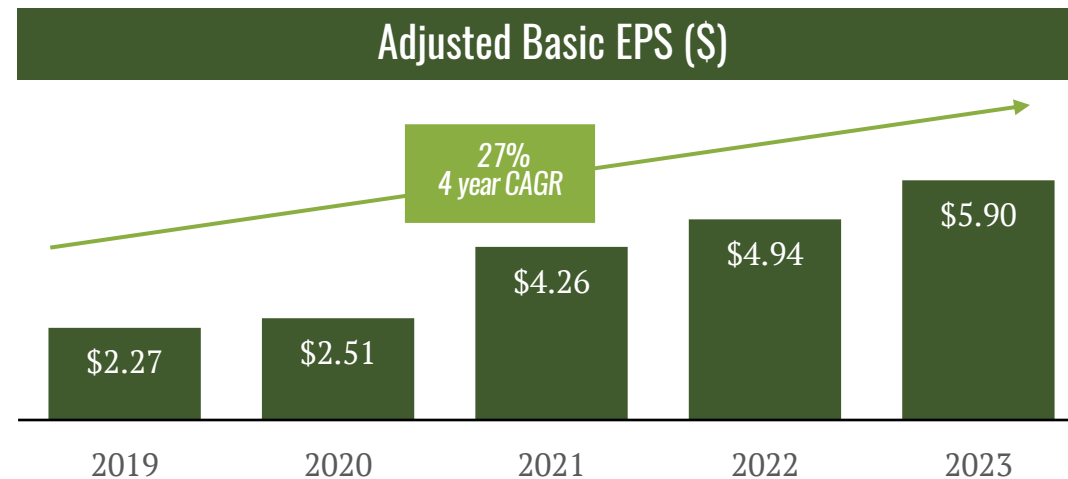
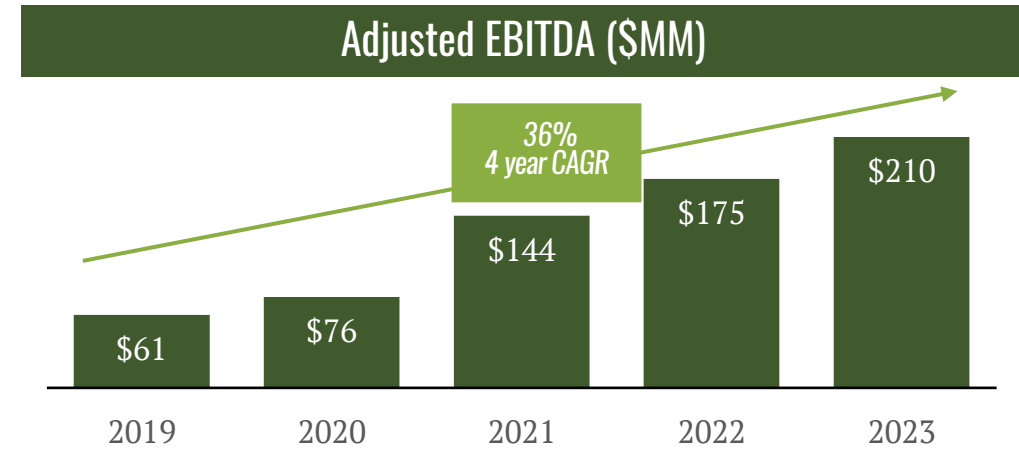
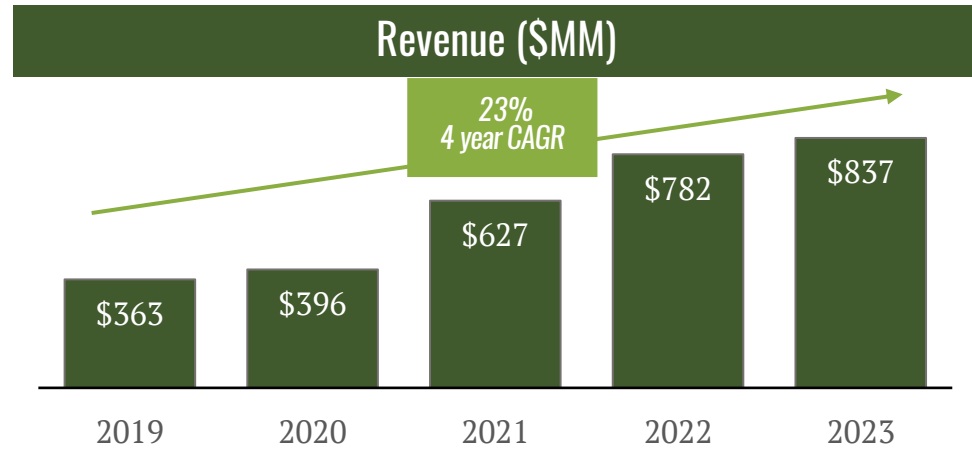


Products consist of the following:

- Specialty Wheat Starches:** Premium wheat starches are sold primarily to food processors and distributors to improve taste, texture, and nutritional profile of their products
 - Fibersym® is expertly modified to add dietary fiber in foods while reducing calories and net carbs on labels
- Specialty Wheat Proteins:** Derived from vital wheat gluten for food applications
 - Arise® improves functional texture and softness in baked goods while increasing protein content in foods
 - Proterra® is an emerging textured plant protein that is a premium meat replacement solution
- Commodity Wheat Starches:** Non-specialized starch product for non-food and food applications, which competes primarily with corn starch
- Commodity Wheat Proteins:** Also known as vital wheat gluten. It contains 70 - 80% protein and is used by bakeries and food processors to improve the nutritional content, texture, strength, shape, and other aspects of their products

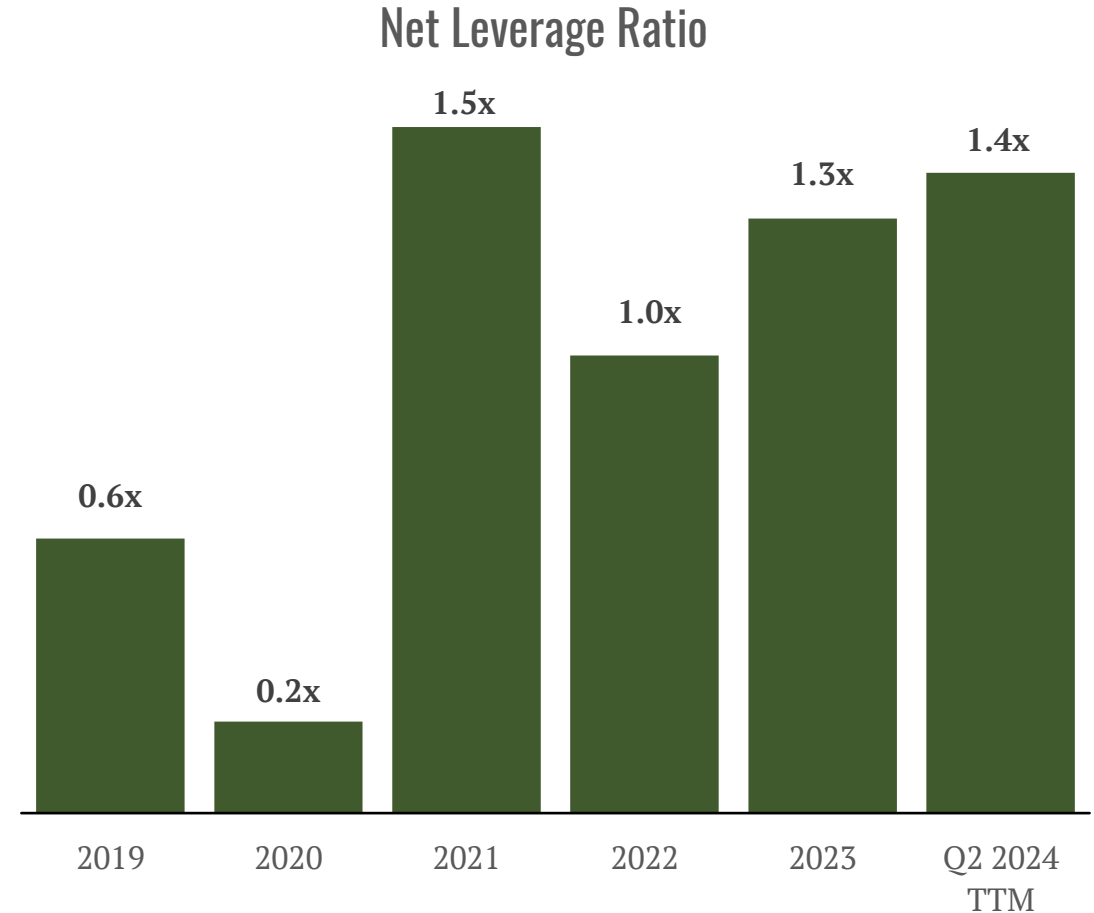
HISTORICAL FINANCIAL RESULTS

TRACK RECORD OF CONSISTENT GROWTH



STRONG BALANCE SHEET WITH EXCELLENT ACCESS TO CAPITAL

- Balance sheet remains healthy, and we remain well capitalized with debt totaling \$309 million and a cash position of \$21 million
- Excellent access to capital with total availability of nearly \$536 million under our credit agreement and note purchase agreement, as of June 30, 2024
- Net leverage ratio of 1.4x, as of June 30, 2024



CAPITAL ALLOCATION PRIORITIES

Capital Allocation to Prioritize Organic and Inorganic Growth



- **M&A** - Focused on alcohol spirits brands
- **Capital Expenditures** – Invest in initiatives to support our growth and strengthen our competitive positioning
- **Whiskey Put-Away** – American whiskey put-away for aging to support long-term Branded Spirits and Distilling Solutions growth
- **Return Capital to Shareholders**
 - **Dividends** – Quarterly cash dividend of \$0.12 to all common shareholders
 - **Share Repurchase Program** – Opportunistic share repurchases under the current \$100 million authorization
- **Manage Net Leverage** – Attractive net debt leverage of 1.4x

OUR APPROACH TO SUSTAINABILITY



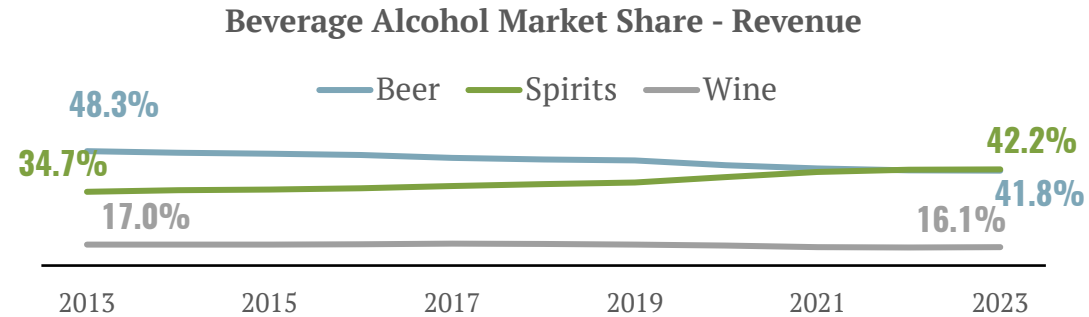
A solid, vertical green bar is located on the left side of the slide, extending from the top to the bottom.

APPENDIX

DISTILLING SOLUTIONS

WELL POSITIONED TO CONTINUE BENEFITTING FROM GROWTH IN U.S. SPIRITS – PRIMARILY AMERICAN WHISKEY

U.S. Spirits Continue To Gain Share Of Total Beverage Alcohol



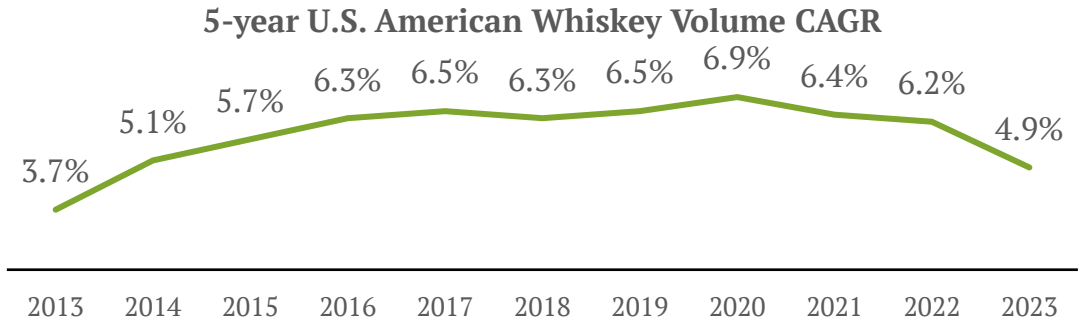
- Total distilled spirits have experienced 14 straight years of market share gains in the U.S.
 - 2023 volume up 1.2% vs. 2022 to 309M cases
 - 2023 revenues up 0.2% vs. 2022 to \$37.7B
- Premiumization trends across categories continued to drive U.S. volume growth for high end and super premium brands in 2023 vs. 2022
 - Super Premium American Whiskey +4.0%
 - Rye Whiskey +8.6% (2)
 - Super Premium Gin +16.0%

Note: Data sourced from Distilled Spirits Council Annual Economic Briefing Report – 2023

(1) The LDA population for 2023 is an estimate provided by Distilled Spirits Council

(2) The Rye Whiskey growth is comparing 2022 vs. 2021

American Whiskey Remains Strong



- 2023 volume was slightly down 0.4% vs. 2022 to 31.1M cases, revenues up 3.8% vs. 2022 to \$5.3B

- Historical length of trends in the U.S. indicates sustainable growth opportunities

9-LTR Case Volume	1970	2010	2023
American Whiskey	35.6M	15.3M	31.1M
Vodka	18.8M	62.1M	74.9M
Tequila	0.4M	11.6M	31.6M

- Significant headroom for additional American Whiskey growth in the U.S.

Amer. Whiskey Metrics	1970	2010	2023
9-LTR Case Volume	35.6M	15.3M	31.1M
Per Capita Consumption	0.69	0.16	0.30
LDA Population	122M	221M	249M ⁽¹⁾
Share of TDS	22.8%	8.0%	10.1%

U.S. SPIRITS MARKET

9-Liter Cases (000s)

	2023 Volume	% Change Y/Y
Total Distilled Spirits (TDS)	308,807	+1.2%
Total Whiskey	74,591	-4.2%
American Whiskey (Bourbon/Rye/Tennessee)	31,110	-0.4%
Super Premium	5,655	+4.0%
Rye ⁽¹⁾	1,730	+8.6%
Vodka	74,908	-2.6%
Super Premium	5,377	+4.2%
Gin	8,977	-8.7%
Super Premium	706	+16.0%
Tequila/Mezcal	31,561	+5.7%
Super Premium	7,959	-1.2%

RECONCILIATION OF SELECTED GAAP TO NON-GAAP MEASURES

BRANDED SPIRITS GROSS PROFIT TO ADJUSTED GROSS PROFIT - UNAUDITED

Branded Spirits segment (\$ in thousands)	2019	2020	2021	2022	2023
Gross Profit	\$1,536	\$2,187	\$62,644	\$95,521	\$112,781
Inventory Step-Up	-	-	2,529	-	-
Adjusted Gross Profit	\$1,536	\$2,187	\$65,173	\$95,521	\$112,781
Adjusted Gross Margin	51.3%	52.7%	35.5%	40.1%	44.4%

RECONCILIATION OF SELECTED GAAP TO NON-GAAP MEASURES

BASIC EARNINGS PER COMMON SHARE (“EPS”) TO ADJUSTED BASIC EARNINGS PER COMMON SHARE - UNAUDITED

	2019	2020	2021	2022	2023
Basic EPS	\$2.27	\$2.37	\$4.37	\$4.94	\$4.82
Impairment of long-lived assets and other	-	-	-	-	0.66
Fair value of contingent consideration	-	-	-	-	0.24
Business Acquisition Costs	-	0.05	0.36	-	0.07
Executive Transition Costs	-	0.09	-	-	0.11
Insurance recoveries	-	-	(0.59)	-	-
Inventory Step-Up – Branded Spirits	-	-	0.12	-	-
Adjusted Basic EPS	\$2.27	\$2.51	\$4.26	\$4.94	\$5.90

RECONCILIATION OF SELECTED GAAP TO NON-GAAP MEASURES

NET INCOME TO ADJUSTED EBITDA AND ADJUSTED EBITDA LESS CAPITAL EXPENDITURES¹ - UNAUDITED

(\$ in thousands)	2019	2020	2021	2022	2023
Net Income	\$38,793	\$40,345	\$90,817	\$108,872	\$107,130
Interest	1,305	2,267	4,037	5,451	6,647
Taxes	7,144	12,256	30,279	31,300	34,616
Depreciation and amortization	11,572	12,961	19,092	21,455	22,113
Share-based compensation expense	2,547	5,289	3,306	5,502	7,501
Equity method investment	-	-	1,611	2,220	337
Impairment of long-lived assets and other	-	-	-	-	19,391
Fair value of contingent consideration	-	-	-	-	7,100
Business acquisition costs	-	919	8,927	-	2,060
Executive transition costs	-	1,932	-	-	3,134
Insurance recoveries	-	-	(16,325)	-	-
Inventory step-up – Branded Spirits	-	-	2,529	-	-
Adjusted EBITDA	\$61,361	\$75,969	\$144,273	\$174,800	\$210,029
Capital Expenditures ¹	16,730	19,701	47,389	45,323	55,267
Adjusted EBITDA less Capital Expenditures¹	\$44,631	\$56,268	\$96,884	\$129,477	\$154,762
Adjusted EBITDA less Capital Expenditures ¹ as a percentage of Adjusted EBITDA	72.7%	74.1%	67.2%	74.1%	73.7%

RECONCILIATION OF DEBT TO NET DEBT

(\$ in thousands)	2019	2020	2021	2022	2023
Total Debt	\$41,060	\$39,871	\$233,399	\$230,335	\$287,249
Cash and cash equivalents	3,309	21,662	21,568	47,889	18,388
Net Debt	\$37,751	\$18,209	\$211,831	\$182,446	\$268,861
Adjusted EBITDA	\$61,361	\$75,969	\$144,273	\$174,800	\$210,029
Net Debt Leverage Ratio¹	0.6x	0.2x	1.5x	1.0x	1.3x

RECONCILIATION OF SELECTED GAAP TO NON-GAAP MEASURES

FOR THE QUARTERS ENDED JUNE 30, 2024 AND 2023

Quarter Ended June 30, 2024 (in thousands)	Operating Income	Net Income	Basic and Diluted EPS
Reported GAAP Results	\$43,387	\$32,017	\$1.43
Impairment of long-lived assets and other	21	16	-
Fair value of contingent consideration	5,400	4,104	0.19
Business acquisition costs	15	11	-
Executive transition costs	843	641	0.03
Unusual items costs	1,639	1,246	0.06
Adjusted Non-GAAP Results	\$51,305	\$38,035	\$1.71

Quarter Ended June 30, 2023 (in thousands)	Operating Income	Net Income	Basic and Diluted EPS
Reported GAAP Results	\$44,143	\$31,964	\$1.44
Business acquisition costs	1,500	1,125	0.05
Adjusted Non-GAAP Results	\$45,643	\$33,089	\$1.49

RECONCILIATION OF SELECTED GAAP TO NON-GAAP MEASURES

RECONCILIATION OF NET INCOME TO ADJUSTED EBITDA

(\$ in thousands)	Quarter Ended 6/30/2024	Quarter Ended 6/30/2023
Net income	\$32,017	\$31,964
Interest expense	2,205	1,282
Income tax expense	10,108	10,804
Depreciation and amortization	5,329	5,319
Share based compensation	865	2,422
Equity method investment loss (gain)	(910)	319
Impairment of long-lived assets and other	21	-
Fair value of contingent consideration	5,400	-
Business acquisition costs	15	1,500
Executive transition costs	843	-
Unusual items costs	1,639	-
Adjusted EBITDA ¹	\$57,532	\$53,610

RECONCILIATION OF SELECTED GAAP TO NON-GAAP MEASURES

NET DEBT LEVERAGE RATIO

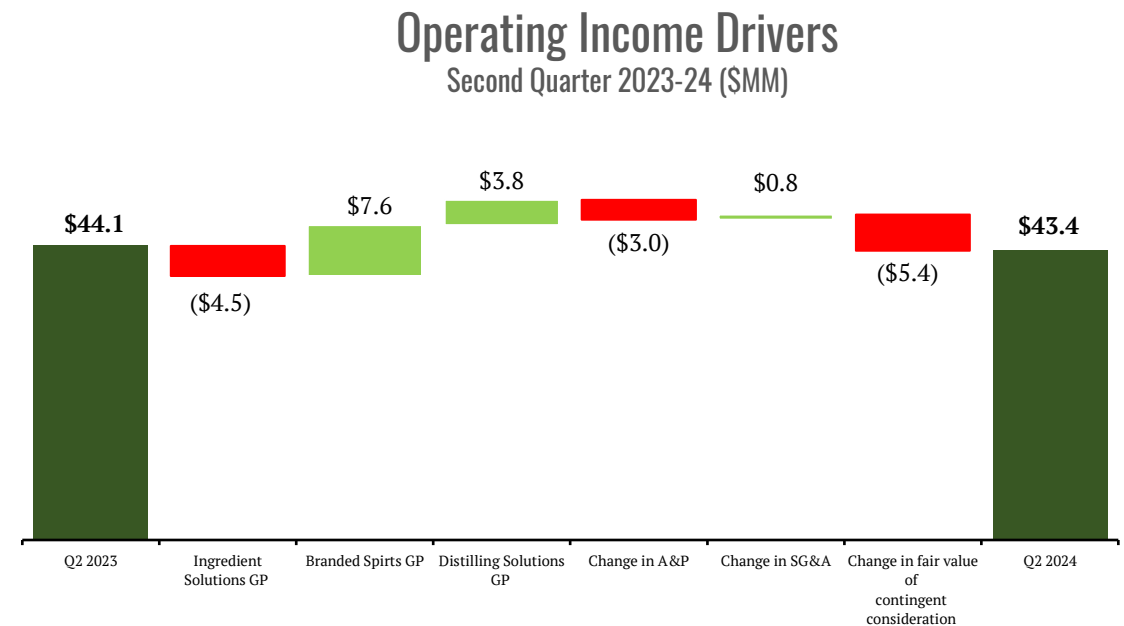
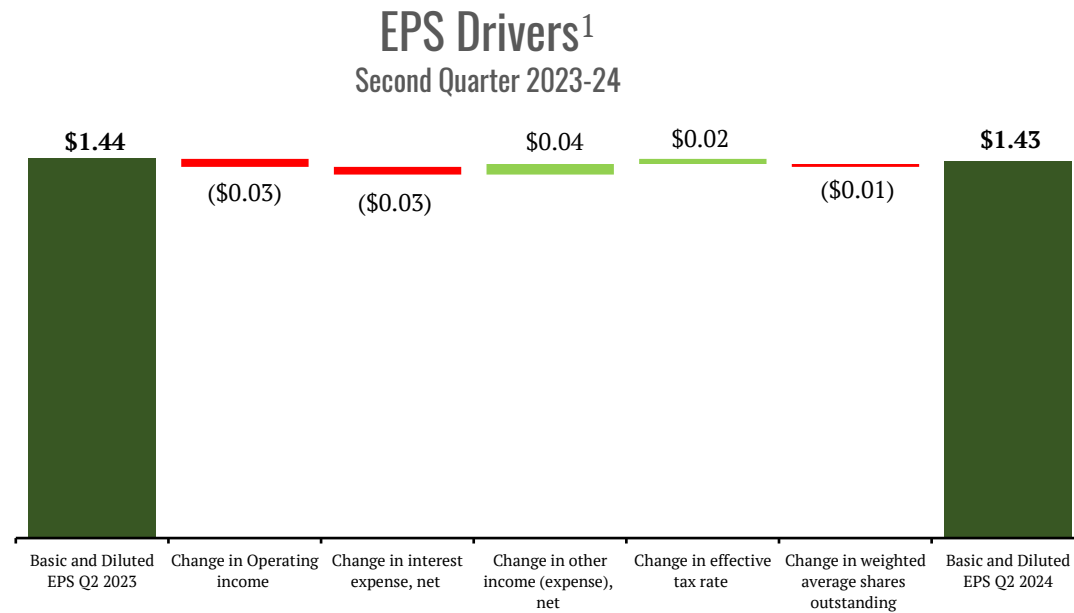
(\$ in thousands)	Quarter Ended 9/30/2023	Quarter Ended 12/31/2023	Quarter Ended 3/31/2024	Quarter Ended 6/30/2024	TTM ¹ 6/30/2024
Net income	\$13,088	\$31,046	\$20,584	\$32,017	\$96,735
Interest expense	2,353	2,017	2,019	2,205	8,594
Income tax expense	4,373	9,784	6,262	10,108	30,527
Depreciation and amortization	5,782	5,841	5,289	5,329	22,241
Share based compensation	2,014	1,850	1,116	865	5,845
Equity method investment loss (gain)	(388)	146	296	(910)	(856)
Impairment of long-lived assets and other	18,334	1,057	116	21	19,528
Fair value of contingent consideration	4,200	2,900	4,100	5,400	16,600
Business acquisition costs	314	246	71	15	646
Executive transition costs	-	3,134	375	843	4,352
Unusual items costs	-	-	-	1,639	1,639
Adjusted EBITDA	\$50,070	\$58,021	\$40,228	\$57,532	\$205,851
Total debt					\$309,396
Cash and cash equivalents					21,011
Net debt					\$288,385
Net debt leverage ratio²					1.4x

DESCRIPTION OF NON-GAAP ITEMS

- MGP Earnings is defined as “Net Income used in Earnings Per Common Share calculation”
- The tax rate used for non-GAAP items for the quarter ended June 30, 2024 was 24.0%
- The impairment of long-lived assets and other relates to miscellaneous expenses incurred in connection with the closure of the Atchison distillery. Impairment of long-lived assets and other are included in the Condensed Consolidated Statement of Income as a component of operating income and relates to the Distilling Solutions segment.
- Fair value of contingent consideration relates to the quarterly adjustment of the contingent consideration liability related to the acquisition of Penelope Bourbon LLC. It is included in the Condensed Consolidated Statement of Income as a component of operating income and relates to the Branded Spirits segment.
- Business acquisition costs are included in the Condensed Consolidated Statement of Income within the selling, general, and administrative line item and include transaction and integration costs associated with the various acquisitions and mergers.
- The executive transition costs are included in the Condensed Consolidated Statement of Income within the selling, general, and administrative line item. The adjustment includes costs related to the transition of certain executive positions.
- The unusual items costs are included in the Condensed Consolidated Statement of Income within the selling, general and administrative line item. The adjustment includes professional and legal costs associated with special projects.
- The insurance recovery costs are included in the Condensed Consolidated Statement of Income within the insurance recoveries line item. During November 2020, the Company experienced a fire at the Atchison facility. The fire damaged certain equipment in the facility's feed drying operations and caused a temporary loss of production time. This adjustment includes the legally binding commitment from our insurance carrier for final settlement for the replacement of the damaged dryer.
- The finished goods inventory valuation step-up costs are included in the Condensed Consolidated Statement of Income within the cost of goods by the Branded Spirits segment. The adjustment includes the purchase accounting adjustment to value the acquired finished goods inventory at its fair value.
- Adjusted net income margin is defined as adjusted net income divided by net sales.
- Adjusted EBITDA margin is defined as adjusted EBITDA divided by net sales.

QUARTERLY GAAP RESULTS

Consolidated Sales (Quarter Ended 6/30/2024)	SMM	Change vs Prior Year	
		SMM	%
Distilling Solutions	\$93.4	\$(23.5)	(20)%
Branded Spirits	64.0	6.4	11
Ingredient Solutions	33.4	(1.1)	(3)
MGP Ingredients	\$190.8	\$(18.2)	(9)%



¹ Items are net of tax based on the effective tax rate for the base year (2023)

IMPACT OF THE CLOSURE OF THE ATCHISON DISTILLERY

UNAUDITED PRO-FORMA RESULTS – CONSOLIDATED

Quarter Ended 6/30/2024 (in thousands)	As Reported ⁽¹⁾	Pro-Forma ⁽³⁾	Change	
			\$	%
Sales	\$190,805	\$190,760	\$(45)	-%
Gross Profit	\$83,232	\$83,294	\$62	-%
Gross Margin %	43.6%	43.7%		0.1 pp ⁽⁴⁾

Quarter Ended 6/30/2023 (in thousands)	As Reported ⁽²⁾	Pro-Forma ⁽³⁾	Change	
			\$	%
Sales	\$209,001	\$178,099	\$(30,902)	(15)%
Gross Profit	\$76,295	\$76,394	\$99	-
Gross Margin %	36.5%	42.9%		6.4 pp ⁽⁴⁾

- (1) Represents actual results of the Company for the quarter ended June 30, 2024, as reported in the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2024.
- (2) Represents actual results of the Company for the quarter ended June 30, 2023, as reported in the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2023.
- (3) Represents the Company's results for the quarter ended June 30, 2023 or 2024 excluding results associated with the Company's Atchison, Kansas distillery. These are pro-forma unaudited financial results. In some circumstances, white goods, industrial alcohol, fuel grade alcohol, and at times certain co-products are produced at the Company's Lawrenceburg, Indiana distillery. The pro-forma financial results assume the loss of the waste starch slurry credit and no gain or loss on the disposal. The results of the Branded Spirits segment for the quarter ended June 30, 2023 and 2024 would not have been impacted by a closure of the Atchison, Kansas distillery.
- (4) Percentage points ("pp").

IMPACT OF THE CLOSURE OF THE ATCHISON DISTILLERY

UNAUDITED PRO-FORMA RESULTS – DISTILLING SOLUTIONS

Quarter Ended June 30, 2024 (in thousands)	As Reported ⁽¹⁾	Pro-Forma ⁽³⁾	Change	
			\$	%
Brown Goods	\$75,443	\$75,443	\$-	-%
Warehouse Services	8,392	8,392	-	-
White goods and other co-products	9,553	9,508	(45)	-
Sales	\$93,388	\$93,343	\$(45)	-%
Gross Profit	\$42,473	\$42,535	\$62	-%
Gross Margin %	45.5%	45.6%		0.1 pp⁽⁴⁾

Quarter Ended June 30, 2023 (in thousands)	As Reported ⁽²⁾	Pro-Forma ⁽³⁾	Change	
			\$	%
Brown Goods	\$73,124	\$73,124	\$-	-%
Warehouse Services	6,747	6,747	-	-
White goods and other co-products	36,994	6,092	(30,902)	(84)
Sales	\$116,865	\$85,963	\$(30,902)	(26)%
Gross Profit	\$38,678	\$40,379	\$1,701	4%
Gross Margin %	33.1%	47.0%		13.9 pp⁽⁴⁾

- (1) Represents actual results of the Company for the quarter ended June 30, 2024, as reported in the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2024.
- (2) Represents actual results of the Company for the quarter ended June 30, 2023, as reported in the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2023.
- (3) Represents the Company's results for the quarter ended June 30, 2023 or 2024 excluding results associated with the Company's Atchison, Kansas distillery. These are pro-forma unaudited financial results. In some circumstances, white goods, industrial alcohol, fuel grade alcohol, and at times certain co-products are produced at the Company's Lawrenceburg, Indiana distillery. The pro-forma financial results assume the loss of the waste starch slurry credit and no gain or loss on the disposal. The results of the Branded Spirits segment for the quarter ended June 30, 2023 and 2024 would not have been impacted by a closure of the Atchison, Kansas distillery.
- (4) Percentage points ("pp").

IMPACT OF THE CLOSURE OF THE ATCHISON DISTILLERY

UNAUDITED PRO-FORMA RESULTS – INGREDIENT SOLUTIONS

Quarter Ended 6/30/2024 (in thousands)	As Reported ⁽¹⁾	Pro-Forma ⁽³⁾	Change	
			\$	%
Specialty Wheat Starches	\$19,203	\$19,203	\$-	-%
Specialty Wheat Proteins	11,200	11,200	-	-
Commodity Wheat Starches	2,973	2,973	-	-
Commodity Wheat Proteins	-	-	-	-
Sales	\$33,376	\$33,376	\$-	-%
Gross Profit	\$7,126	\$7,126	\$-	-%
Gross Margin %	21.4%	21.4%		- pp⁽⁴⁾

Quarter Ended 6/30/2023 (in thousands)	As Reported ⁽²⁾	Pro-Forma ⁽³⁾	Change	
			\$ ⁽⁵⁾	%
Specialty Wheat Starches	\$17,095	\$17,095	\$-	-%
Specialty Wheat Proteins	12,588	12,588	-	-
Commodity Wheat Starches	4,837	4,837	-	-
Commodity Wheat Proteins	-	-	-	-
Sales	\$34,520	\$34,520	\$-	-%
Gross Profit	\$11,614	\$10,012	\$(1,602)	(14)%
Gross Margin %	33.6%	29.0%		(4.6) pp⁽⁴⁾

(1) Represents actual results of the Company for the quarter ended June 30, 2024, as reported in the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2024.

(2) Represents actual results of the Company for the quarter ended June 30, 2023, as reported in the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2023.

(3) Represents the Company's results for the quarter ended June 30, 2023 or 2024 excluding results associated with the Company's Atchison, Kansas distillery. These are pro-forma unaudited financial results. In some circumstances, white goods, industrial alcohol, fuel grade alcohol, and at times certain co-products are produced at the Company's Lawrenceburg, Indiana distillery. The pro-forma financial results assume the loss of the waste starch slurry credit and no gain or loss on the disposal. The results of the Branded Spirits segment for the quarter ended June 30, 2023 and 2024 would not have been impacted by a closure of the Atchison, Kansas distillery.

(4) Percentage points ("pp").

(5) The reduction in gross profit for the Ingredient Solutions segment is the result of increased cost of goods sold from no longer receiving an intercompany credit for the waste starch slurry by-product purchased by the adjoining Atchison, Kansas distillery. The value of the intercompany credit is derived from the value of corn which has fluctuated over time.

IMPACT OF THE CLOSURE OF THE ATCHISON DISTILLERY

UNAUDITED PRO-FORMA RESULTS – CONSOLIDATED

Year Ended 12/31/2022	As Reported ⁽¹⁾	Pro-Forma ⁽³⁾	Change	
			\$	%
Sales	\$782,358	\$641,536	\$(140,822)	(18)%
Gross Profit	\$253,306	\$253,926	\$620	-
Gross Margin %	32.4%	39.6%		7.2 pp ⁽⁴⁾

Year Ended 12/31/2023	As Reported ⁽²⁾	Pro-Forma ⁽³⁾	Change	
			\$	%
Sales	\$836,523	\$728,025	\$(108,498)	(13)%
Gross Profit	\$304,712	\$309,394	\$4,682	2
Gross Margin %	36.4%	42.5%		6.1 pp ⁽⁴⁾

- (1) Represents actual results of the Company for the year ended December 31, 2022, as reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2022.
- (2) Represents actual results of the Company for the year ended December 31, 2023, as reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2023.
- (3) Represents the Company's results for the year ended December 31, 2022 or 2023 excluding results associated with the Company's Atchison, Kansas distillery. These are pro-forma unaudited financial results and are preliminary. In some circumstances, white goods, industrial alcohol, fuel grade alcohol, and at times certain co-products are produced at the Company's Lawrenceburg, Indiana distillery. The pro-forma financial results assume the loss of the waste starch slurry credit and no gain or loss on the disposal. The results of the Branded Spirits segment for the year ended December 31, 2022 and 2023 would not have been impacted by a closure of the Atchison, Kansas distillery.
- (4) Percentage points ("pp").

IMPACT OF THE CLOSURE OF THE ATCHISON DISTILLERY

UNAUDITED PRO-FORMA RESULTS – DISTILLING SOLUTIONS

(Year Ended 12/31/2022)	As Reported ⁽¹⁾	Pro-Forma ⁽³⁾	Change	
			\$	%
Brown Goods	\$229,523	\$229,523	\$-	-%
Warehouse Services	23,598	23,598	-	-
White goods and other co-products	175,357	34,535	(140,822)	(80)
Sales	\$428,478	\$287,656	\$(140,822)	(33)%
Gross Profit	\$126,282	\$132,388	\$6,106	5%
Gross Margin %	29.5%	46.0%		16.5 pp⁽⁴⁾

(Year Ended 12/31/2023)	As Reported ⁽²⁾	Pro-Forma ⁽³⁾	Change	
			\$	%
Brown Goods	\$289,191	\$289,191	\$-	-%
Warehouse Services	28,632	28,632	-	-
White goods and other co-products	133,031	24,533	(108,498)	(82)
Sales	\$450,854	\$342,356	\$(108,498)	(24)%
Gross Profit	\$144,964	\$156,075	\$11,111	8%
Gross Margin %	32.2%	45.6%		13.4 pp⁽⁴⁾

- (1) Represents actual results of the Company for the year ended December 31, 2022, as reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2022.
- (2) Represents actual results of the Company for the year ended December 31, 2023, as reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2023.
- (3) Represents the Company's results for the year ended December 31, 2022 or 2023 excluding results associated with the Company's Atchison, Kansas distillery. These are pro-forma unaudited financial results. In some circumstances, white goods, industrial alcohol, fuel grade alcohol, and at times certain co-products are produced at the Company's Lawrenceburg, Indiana distillery. The pro-forma financial results assume the loss of the waste starch slurry credit and no gain or loss on the disposal. The results of the Branded Spirits segment for the year ended December 31, 2022 and 2023 would not have been impacted by a closure of the Atchison, Kansas distillery.
- (4) Percentage points ("pp").

IMPACT OF THE CLOSURE OF THE ATCHISON DISTILLERY

UNAUDITED PRO-FORMA RESULTS – INGREDIENT SOLUTIONS

Year Ended 12/31/2022	As Reported ⁽¹⁾	Pro-Forma ⁽³⁾	Change	
			\$ ⁽⁵⁾	%
Specialty Wheat Starches	\$62,567	\$62,567	\$-	-%
Specialty Wheat Proteins	39,313	39,313	-	-
Commodity Wheat Starches	14,023	14,023	-	-
Commodity Wheat Proteins	38	38	-	-
Sales	\$115,941	\$115,941	\$-	-%
Gross Profit	\$31,503	\$26,017	\$(5,486)	(17)%
Gross Margin %	27.2%	22.4%		(4.8) pp⁽⁴⁾

Year Ended 12/31/2023	As Reported ⁽²⁾	Pro-Forma ⁽³⁾	Change	
			\$ ⁽⁵⁾	%
Specialty Wheat Starches	\$66,050	\$66,050	\$-	-%
Specialty Wheat Proteins	48,291	48,291	-	-
Commodity Wheat Starches	16,413	16,413	-	-
Commodity Wheat Proteins	982	982	-	-
Sales	\$131,736	\$131,736	\$-	-%
Gross Profit	\$46,967	\$40,538	\$(6,429)	(14)%
Gross Margin %	35.7%	30.8%		(4.9) pp⁽⁴⁾

- (1) Represents actual results of the Company for the year ended December 31, 2022, as reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2022.
- (2) Represents actual results of the Company for the year ended December 31, 2023, as reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2023.
- (3) Represents the Company's results for the year ended December 31, 2022 or 2023 excluding results associated with the Company's Atchison, Kansas distillery. These are pro-forma unaudited financial results and are preliminary. In some circumstances, white goods, industrial alcohol, fuel grade alcohol, and at times certain co-products are produced at the Company's Lawrenceburg, Indiana distillery. The pro-forma financial results assume the loss of the waste starch slurry credit and no gain or loss on the disposal. The results of the Branded Spirits segment for the year ended December 31, 2022 and 2023 would not have been impacted by a closure of the Atchison, Kansas distillery.
- (4) Percentage points ("pp").
- (5) The reduction in gross profit for the Ingredient Solutions segment is the result of increased cost of goods sold from no longer receiving an intercompany credit for the waste starch slurry by-product purchased by the adjoined Atchison, Kansas distillery. The value of the intercompany credit is derived from the value of corn which has fluctuated over time.