

Dear Shareholder,

The crisp of autumn is arriving, and we hope that you and your families are enjoying the cool weather and warm colors of the season. We are pleased to share our unaudited financial statements for the three months ended September 30, 2020, as well as important updates and recent developments.

Series on Racial Equity and Inclusion

On September 29, Enterprise Bank was proud to host the first forum in the “Series on Racial Equity and Inclusion.” As recent events brought to the forefront the systemic racism, inequality, and injustice afflicting BIPOC (Black, Indigenous, and People of Color) in our country, we found ourselves asking how, as a community leader, we could be part of the solution.

Working with several outstanding community partners—the Greater Lowell Community Foundation, The Lowell Plan, Greater Lowell Chamber of Commerce, and Non-Profit Alliance of Greater Lowell—we developed this series with a goal to create a safe space to promote constructive engagement and broaden our perspectives. More than 200 community members and business leaders participated in the September 29 virtual event with speaker Deo Mwano, of Deo Mwano Consultancy. With the BIPOC community guiding us, the remaining forums in this series will feature speakers who will bring different viewpoints and life experiences, leading conversations to promote racial healing and a more equitable future for all.

Two New Directors Appointed

At the September Board of Directors meeting, Anita Worden and Nickolas Stavropoulos were appointed to serve on our Boards of Directors. Anita R. Worden previously served as the Co-Founder, Chief Executive Officer and Director of Yaskawa Solectria Solar (formerly Solectria Renewables, LLC) headquartered in Lawrence, Massachusetts. Ms. Worden is a highly skilled senior executive and has founded multiple high technology startup companies in the renewable energy and electric vehicle arenas. She has been recognized by several organizations and publications celebrating women in technology and business, and she is active in the Greater Lawrence community, serving as a trustee for several organizations.

Mr. Stavropoulos has served many roles in the energy sector, including executive positions with Pacific Gas and Electric Company (PG&E), National Grid USA, and KeySpan Energy Delivery. He previously served on our Boards of Directors before relocating to the West Coast, and we are honored to welcome him back to the area and to our board. Both of our newest directors are accomplished leaders who share a commitment to corporate governance and adherence to the values upon which Enterprise Bank was founded.



Anita Worden



Nickolas Stavropoulos



Shelf Registration

During the third quarter, we filed a document with the Securities and Exchange Commission (“SEC”) called a shelf registration statement (“shelf”). A shelf is a common filing for public companies and provides us the flexibility, but not the obligation, to raise up to \$75 million in capital over the next three years. The shelf expires after three years but can be renewed in three-year installments.

The benefit of a shelf is that, if we decide to raise capital in the future, the offering process should be streamlined. The Bank is considered “well capitalized” under FDIC regulations and has neither a need nor an intention to raise capital at this time. However, this could change in the future based on our growth, market opportunities, regulatory changes, or other factors.

Commitment to Community

Enterprise Bank was recognized once again for our commitment to our community at the Boston Business Journal’s Corporate Citizenship Summit virtual event held on September 10, 2020. The Bank was ranked #2 for the highest average hours (53.12 per employee) in community service, tying its rank from last year. The Bank was also recognized in the Top 50 listing of the largest corporate donors in Massachusetts with a ranking of #48, up from #55 the previous year. Alison Burns, Community Relations and Customer Experience Officer, SVP, said, “Enterprise Bank’s stated purpose is ‘to make a positive difference in the lives of the individuals, businesses, and communities we so passionately serve, and to play an active role in making every community in which we operate a better place to live and work.’ It is gratifying to see our team members embrace this purpose year after year.”



A group of Enterprise Bank team members volunteered at Household Goods in Acton, MA in June 2019.

504 Lender of the Year for NH

Enterprise Bank was honored to again be named the Granite State Development Corporation’s SBA 504 Lender of the Year for New Hampshire for FY 2020. With low down payment requirements and low debenture rates, the 504 Loan has been a tremendous option for clients purchasing real estate or equipment.

As always, we thank you for your continued support of Enterprise Bank. If we can ever be of any assistance to you, please do not hesitate to contact us.

George L. Duncan
Chairman

Jack Clancy
CEO

Richard W. Main
President