

Dear Shareholder,

Happy summer! We hope you and your family are doing well and are able to enjoy the sunshine, warmer temperatures, and longer daylight of the latest change of season. We are pleased to share our unaudited financial statements for the three months ending June 30, 2023, as well as important updates and recent developments.

### Milestone Anniversaries Celebrated

Several branches celebrated milestone anniversaries during the quarter. Lawrence celebrated 10 years, Methuen 15, Fitchburg 20, and Chelmsford 30. In recognition of their milestones, branches hosted events for customers and invited guests, and provided refreshments and small giveaway items. In addition to branch events and social media posts about the anniversary events, billboards were posted on the Fitchburg-Leominster town line and in Lawrence to promote these branches.



The Lawrence branch's 10th anniversary celebration included a billboard promoting brand awareness and capabilities.



Fitchburg's 20th anniversary was recognized with a billboard supporting brand awareness and market longevity for the Fitchburg and Leominster branches.

### First-time Homebuyer Program

A multi-channel ad campaign featuring \$500 off closing costs for first-time homebuyers launched April 1 and runs through December 29 to promote awareness of our mortgage capabilities and increase the volume of mortgage loans to first-time homebuyers. The campaign includes print ads in English, Spanish, and Khmer; customer handouts; account statement messaging; in-branch digital ads; social media posts; sidewalk and drive-up signs, an email program, and a dedicated webpage.



## Enterprise Bank Recognized by Granite State Development Corp

Enterprise Bank was recently honored by Granite State Development Corporation as their New Hampshire Small Business Administration (SBA) 504 Bank of the Year for the fiscal year ending September 30, 2022.

The award recognized Enterprise for the number and dollar volume of SBA 504 loans granted. GSDC is the most active certified development company (CDC) in New England and works with bank lending partners to assist entrepreneurs in financing their facilities.



Enterprise Bankers Dwight Feeneey, Trish Grauwiler, and Peter Rayno accept the award for GSDC's Bank of the Year from Sean Fitzgerald of Granite State Development Corp (back row, center).



Enterprise Bankers, friends, and family members participated in the 2023 Lowell General Hospital TeamWalk for Cancer Care.

## Team Members Walked for Cancer Care

Approximately 50 Enterprise Bankers, friends, and family members gathered at the Tsongas Center with hundreds of other teams, walkers, and event volunteers to participate in the Lowell General Hospital's annual TeamWalk for Cancer Care. In addition to individual fundraising conducted by team members, Enterprise Bankers served as team organizers and event volunteers. In the weeks before the TeamWalk, various bank departments assembled and donated 19 baskets covering a variety of themes which were raffled off to raise funds donated to the TeamWalk event.

## Open Invitation to all Shareholders

Since opening more than 34 years ago, Enterprise Bank has welcomed Enterprise Bank shareholders as new customers, and customers as new shareholders. If you are not yet a customer of the Bank, it would be our privilege to speak with you personally about how Enterprise Bank, including Enterprise Wealth Management, can help you reach your financial goals. We invite you to contact any one of us directly at [George.Duncan@ebtc.com](mailto:George.Duncan@ebtc.com), [Jack.Clancy@ebtc.com](mailto:Jack.Clancy@ebtc.com), or [Richard.Main@ebtc.com](mailto:Richard.Main@ebtc.com).

We thank you for your continued support of Enterprise Bank.

*As always, if we can be of assistance to you, please do not hesitate to contact us.*

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George L. Duncan  
Chairman

Jack Clancy  
CEO

Richard W. Main  
President