



Prysmian and Encore Wire Announce U.S. Industrial & Construction Sales Agencies

August 1, 2024 – Prysmian, a world leader in the energy transition and digital transformation, alongside Encore Wire are pleased to announce our new combination of best-in-class sales representation for the US Industrial and Construction market with the following agencies:

- **AJB Sales:** Minnesota, West Wisconsin, North Dakota, South Dakota, Montana
- **Apex Electrical Sales, Inc.:** Arizona
- **Arthur A. Boyle, Inc.:** Indiana
- **Callas Kingsley Electrical Sales:** North Illinois, East Wisconsin, Northwest Wisconsin, East Wisconsin, Northwest Indiana, North Michigan
- **Cascade Western:** Oregon, Alaska, Washington, Northern Idaho
- **Convergence Partners, Inc.:** Kansas and Western Missouri
- **ESP (Electrical Specified Products):** Colorado, Southwest Nevada (Vegas) and Eastern Wyoming
- **Enhanced Electrical Sales:** South Texas, Houston Metropolitan & Valley
- **Gallagher Sales Associates, Inc.:** New Hampshire, Maine, Vermont, Connecticut, Massachusetts, Rhode Island
- **Gen-Mark:** Western Pennsylvania and West Virginia
- **Gorin-Cockrell-Decker FL (GCD):** Florida
- **Gorin-Cockrell-Decker (GCD):** Alabama, Georgia, Florida Panhandle
- **Gumersell Cashdan, Inc.:** New York (Long Island, Westchester, Rockland, Putnam & Orange Counties), Northern New Jersey
- **Healy-Mattos:** Northern California, Northwestern Nevada



- **Interwest Electric Sales:** Utah, Eastern Nevada, Southern Idaho and Western Wyoming
- **Joe Bertsch Electrical Sales Company:** Iowa and Nebraska
- **L.P. Chick Company, Inc.:** Kentucky
- **McCreary Sales:** Oklahoma, New Mexico, Texas (excluding South Texas and Houston Metropolitan & Valley)
- **McDonough & Associates:** Michigan
- **Meridian Electrical Sales:** Maryland, DC, Northern Virginia
- **Nelson & Associates:** Southern California, Hawaii
- **Power Corp. – Arkansas:** Arkansas, Louisiana, Western Tennessee, and Mississippi
- **Power Corp. – Tennessee:** Middle and Eastern Tennessee
- **Riffle & Associates:** Ohio
- **Schaeffer Marketing Group, Inc.:** Southern Illinois, Eastern Missouri (STL Metro)
- **Synergy Electrical Sales, Inc.:** Eastern Pennsylvania, Southern New Jersey, Delaware
- **Vincent-Angel, Inc.:** Virginia (excluding NOVA), North Carolina, South Carolina
- **Wire Core Sales:** Upstate New York

Prysmian and Encore Wire believe these agencies bring strength and expertise, ensuring both companies continue to deliver top-quality products and services to customers. For questions, refer to '[Where to Buy](#)' on our website to connect with your local representative.

Encore Wire Corporation, a Prysmian Company, is a leading manufacturer of a broad range of copper and aluminum electrical wire and cables, supplying power generation and distribution solutions to meet our customers' needs today and in the future. The Company focuses on maintaining a low-cost of production while providing exceptional customer service, quickly shipping complete orders coast-to-coast. Our products are proudly made in America at our vertically integrated, single-site, Texas campus.