

THE INDUSTRIAL DISTRIBUTION EXPERTS

Presented by:

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NASDAQ: DXPE AUGUST 2016

FORWARD LOOKING STATEMENTS

This presentation contains forward-looking statements within the meaning of the U.S. federal securities laws that involve risks and uncertainties. Certain statements contained in this report are not purely historical, including statements regarding our expectations, beliefs, intentions or strategies regarding the future that are forward-looking. These statements include statements concerning projected revenues, expenses, gross profit, income, gross margins or other financial items.

All forward-looking statements speak only as of the date of this presentation. You should not place undue reliance on these forward-looking statements. Although we believe our plans, intentions and expectations reflected in or suggested by the forward-looking statements we make in this presentation are reasonable, we may be unable to achieve these plans, intentions or expectations. These cautionary statements qualify all forward-looking statements attributable to us or persons acting on our behalf. Risks and uncertainties that could cause actual results to differ from those in the forward-looking statements are described in "Risk Factors" and "Forward-Looking Statements" in our Quarterly Reports on Form 10-Q and in our Annual Report on Form 10-K as filed with the Securities and Exchange Commission.

Statement Regarding use of Non-GAAP Measures:

The Non-GAAP financial measures contained in this presentation (including, without limitation, EBITDA, Adjusted EBITDA, Adjusted EBITDA Margin, Return on Invested Capital (ROIC) and variations thereof) are not measures of financial performance calculated in accordance with GAAP and should not be considered as alternatives to net income (loss) or any other performance measure derived in accordance with GAAP or as alternatives to cash flows from operating activities as a measure of our liquidity. They should be viewed in addition to, and not as a substitute for, analysis of our results reported in accordance with GAAP, or as alternative measures of liquidity. Management believes that certain non-GAAP financial measures provide a view to measures similar to those used in evaluating our compliance with certain financial covenants under our credit facilities and provide financial statement users meaningful comparisons between current and prior year period results. They are also used as a metric to determine certain components of performance-based compensation. The adjustments and Adjusted EBITDA are based on currently available information and certain adjustments that we believe are reasonable and are presented as an aid in understanding our operating results. They are not necessarily indicative of future results of operations that may be obtained by the Company.

DXP ENTERPRISES, INC. AT-A-GLANCE

Leading provider of technical products and services for MRO (maintenance, repair, operating), OEM and capital equipment customers...

LAST TWELVE MONTHS (LTM)*

Revenue: \$ 1,091.5 million

*EBITDA: \$ 56.5 million

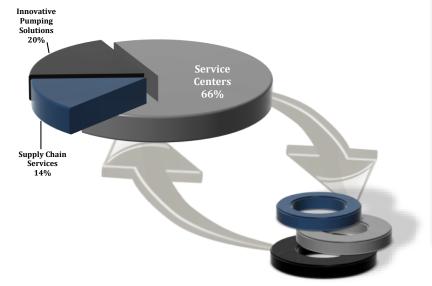
*Free Cash Flow: \$ 53.3 million

ROIC: 14.2 %





LTM Sales % by Business Segment



...Building a North American Platform

- 174 Locations (U.S., Canada, Mexico & Dubai)
- 8 Regional distribution centers
- 12 Fabrication centers
- 1 Customer First Center
- 2,900 Full-time employees

^{*}LTM for the period ended June 30, 2016. Free cash flow is defined as cash flow from operations less capital expenditures. Location summary as of August 2016. EBITDA and free cash flow is pre-impairment, pre-B27 working capital settlement and includes an add-back for above average legal fees.

DXP TODAY

Growth and profit expansion opportunities...

KEY DRIVERS

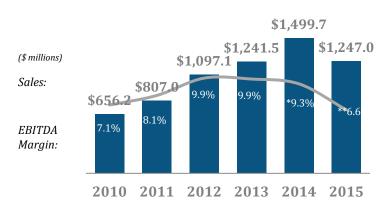
- DXP growth strategies designed to take market share
 - SuperCenters
- Strategic acquisitions
 - Cortech Engineering
 - Tool Supply
 - Machinery Tooling & Supply
 - B27
 - Tool-Tech
 - Alaska Pump & Supply
 - Tucker Tool
- Maximizing existing portfolio and leveraging business model
- Culture of profitable growth driving continuous improvement







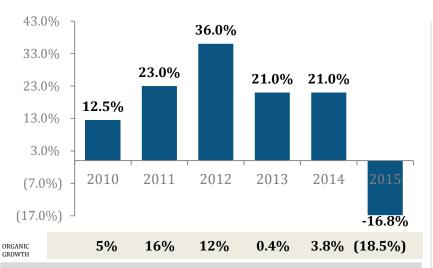
...Execution should produce strong results.



FINANCIAL RESULTS

Financial impact – the evidence

SALES VS. PRIOR YEAR



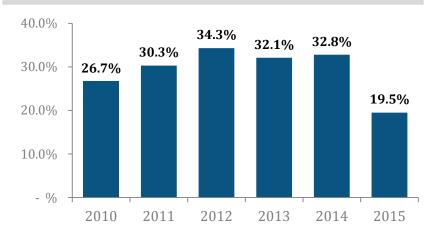
DILUTED EARNINGS PER SHARE*



EBITDA MARGIN (EBITDA%)*



RETURN ON INVESTED CAPITAL*



^{*}Return on invested capital is defined as tax effected LTM EBITDA/Average total net operating assets. EBITDA for 2014 is pre-impairment. **EBITDA percentage for 2015 is pre-impairment, pre-B27 working capital settlement and includes a \$1.0 million add-back for above average legal fees. Diluted earnings per share for 2014 and 2015 excludes non-cash impairment charges and pre-B27 working capital settlement.

STRONG CASH GENERATION THROUGH DIFFERENT CYCLES

Q2' 16 Financial Snapshot

Sales: \$256.2 million

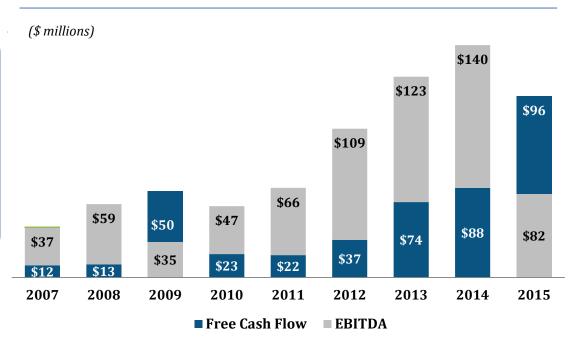
Gross Margin: ~ 28%

EBITDA: \$16.3million

6.4% margin

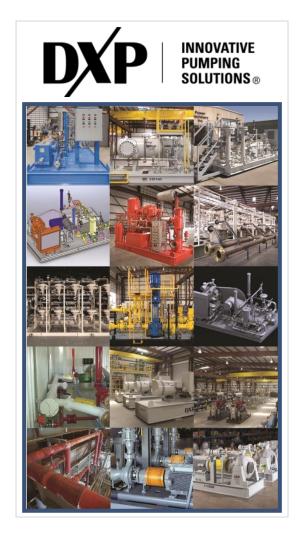
Free cash flow: \$17.7 million

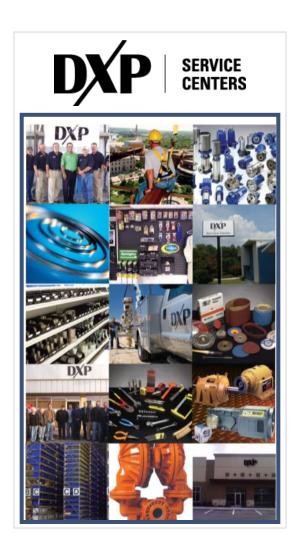
FREE CASH FLOW & EBITDA

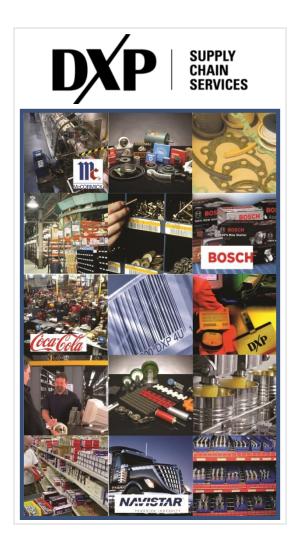


- Robust free cash flow model with downside protection
 - Strong ability to manage current headwinds in broader energy markets
- Flexible cost structure and disciplined working capital management underpin free cash flow

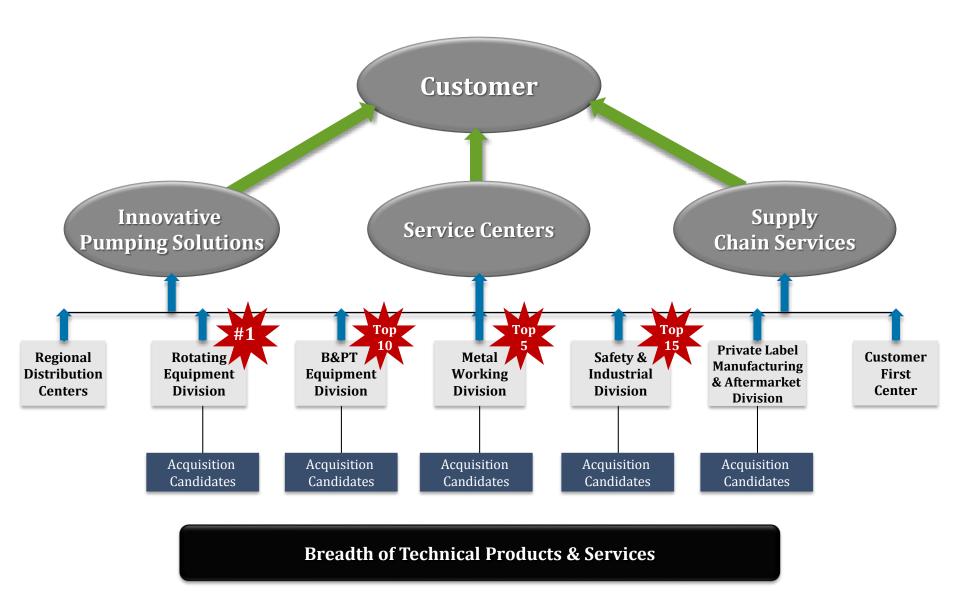
UNIQUE MARKET APPROACH







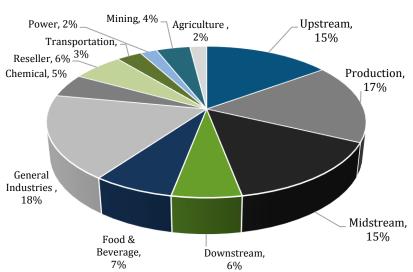
CUSTOMER DRIVEN EXPERTS IN MROP SOLUTIONS



LEADING POSITIONS IN MARKETS & PRODUCTS

DIVERSE, GROWING END MARKETS

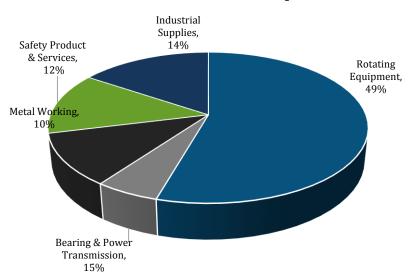
Over 50,000 Customers



- High quality customer base across attractive industries
- Concentration in solid growth sectors such as energy, food & beverage and chemical
- Geographic expansion will increase industry diversification

BREADTH OF TECHNICAL PRODUCTS & SERVICES

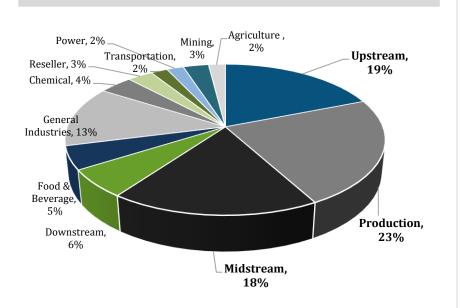
Over 100+ Product Groups



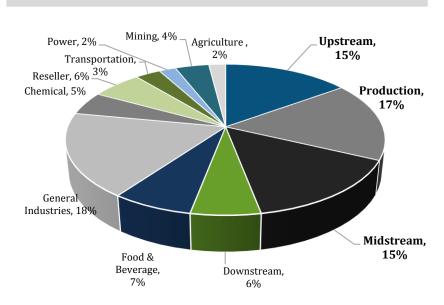
- Breadth of products and services
- Higher margin products and value added services

END MARKET CHANGES 2014-2015

2014 END MARKET SUMMARY







KEY MARKET CHANGES FROM 2014 - 2015

• Upstream Market: 19% to 15%

• Production: 23% - 17%

Midstream: 18% - 15%

STRONG CUSTOMER AND SUPPLIER RELATIONSHIPS

KEY CUSTOMER RELATIONSHIPS

LONG STANDING INDUSTRY PARTNERS











































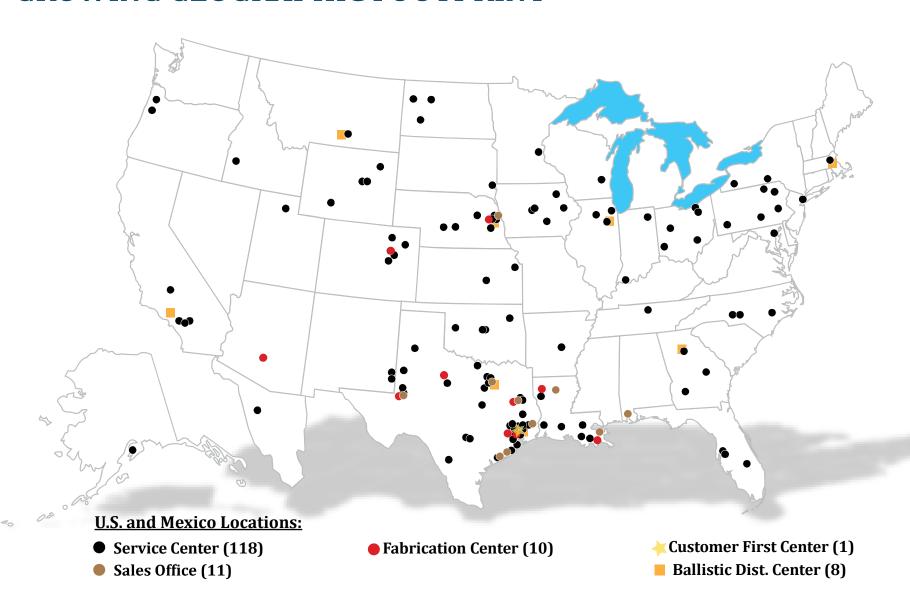




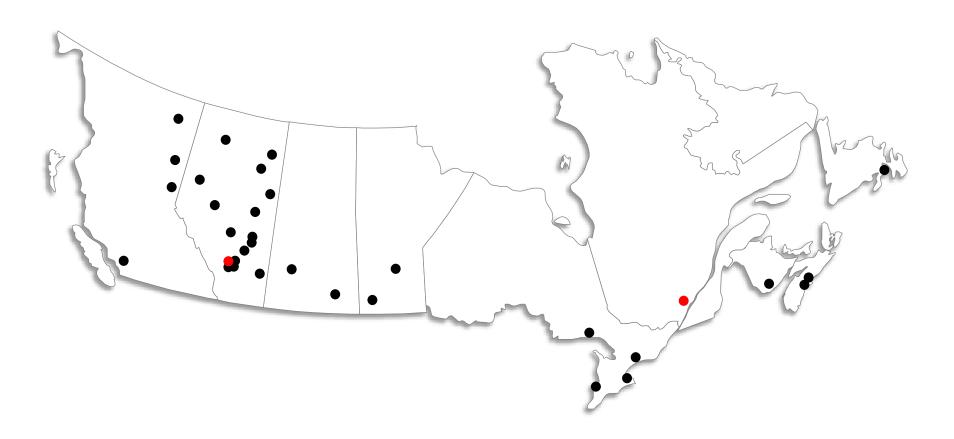




GROWING GEOGRAPHIC FOOTPRINT



GROWING INTERNATIONAL FOOTPRINT



Canada Locations:

- Service Center (32)
- Dubai Sales Office (1)

• Fabrication Facility (2)

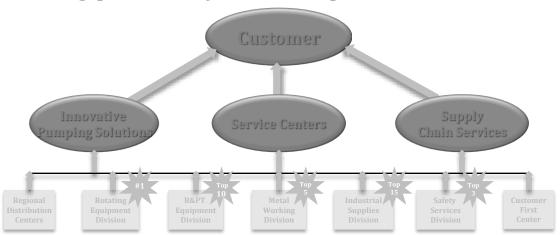
GROWTH STRATEGY

DXP'S GROWTH STRATEGY

- Organic growth remains a top priority.....
 - SuperCenters
 - Sales force expansion
 - New markets and geographies
 - Product line expansion
- Acquisitions accelerate growth and scale
 - Opportunities to enlarge key product divisions
 - All acquisitions leverage DXP's scale and expertise
 - U.S. remains top priority significant "holes" in the map
- Combined, DXP consistently grows in excess of the market
 - Consistent top and bottom-line growth
 - "One-stop" source for customer's technical products and service needs "Customer Driven Experts in MROP Solutions"
 - Long-term shareholder value creation

DXP GROWTH STRATEGY

Leading provider of technical products and services.....





I. INTERNAL - ORGANIC

- Grow Core DXP Business Service Centers, IPS, SCS
- 2 Offer Multiple Products & Services to different Customers
- Serve Strong Growing End Markers

....Building a North American Platform

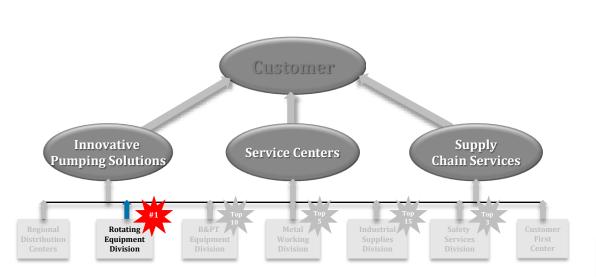


II. EXTERNAL - INORGANIC

- Enhance Product Expertise & Depth
- Expand / Strengthen Geographic Position
- 3 Identify / Expand Strategic Product Divisions
- Improve Overall Financial Metrics

Purposeful, Dynamic Growth Strategy

ACQUISITION STRATEGY & GROWTH PROCESS





I. ACQUIRE

- Core DXP Business
- 2 Product Divisions
- 3 New Geographies



II. ENHANCE

- 4 Challenge to Grow 10%
- **5** Add Segment offering SCS, IPS
- 6 Scale & Purchasing Power
- Sales & Operational Excellence



III. ENLARGE

- 8 Challenge to Grow 10%
- 9 Add DXP Product Divisions
- **10** Scale Multiple Product Divisions
- SuperCenters



IV. EXPAND

- 1 New Markets / Geographies
- 2 Strengthen Position
- 3 Continue to Expand Product Offering

- Margin enhancement and pricing effectiveness
- Strengthening geographic position
- Efficiencies and profit enhancement through IT infrastructure
- New stores in underserved markets

- One-stop source
- Increase value to our customer
- "Cross-sell" to existing and new customers
- 43 SuperCenters as of Q2' 16
- New stores in underserved and new markets
- · Supplier extension and depth
- Expanded customer base

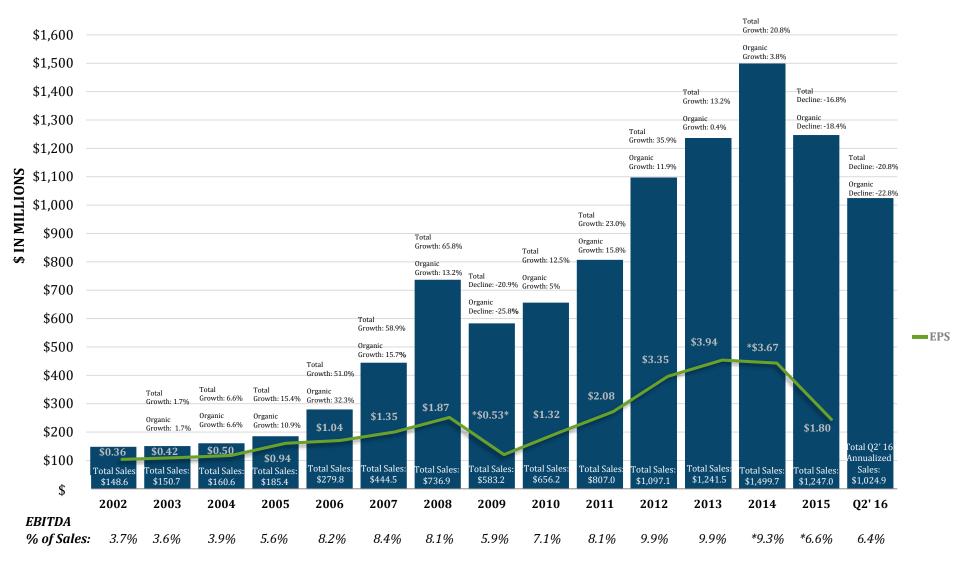
TRACK RECORD OF SUCCESSFUL M&A

Date	Acquisition	Product Division	Region	LTM Revenue* (\$ millions)
September - 15	Cortech Engineering	Rotating Equipment	West	\$26
April - 15	Tool Supply Inc.	Metal Working	North Central	\$5
May - 14	Machinery Tooling & Supply	Metal Working	North Central	\$38
Jan - 14	B27	Rotating Equipment	North TX/Southeast	\$174
July - 13	Tool-Tech	Metal Working	South Central	\$13
July - 13	Alaska Pump & Supply	Rotating Equipment West		\$16
May - 13	Tucker Tool	Metal Working Northeast		\$8
April - 13	Natpro	Rotating Equipment	Canada	\$69
October - 12	Jerzy Industries	Bearings & Power Transmission	Houston	\$9
July - 12	HSE Integrated	Safety	Canada	\$105
June - 12	Austin & Denholm	Rotating Equipment	Canada	\$7
May - 12	Industrial Paramedic Services	Safety	Canada	\$22
April - 12	Aledco & Force	Rotating Equipment Northeast		\$8
February - 12	Pump & Power	Rotating Equipment	quipment North Central	
January - 12	Mid-Continent Safety	Safety	North Central	\$10
			Total	\$514

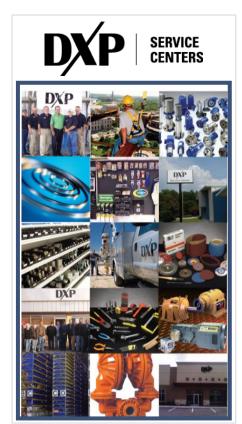
DXP has successfully acquired \$514 million of revenues since January 2012

FINANCIAL OVERVIEW

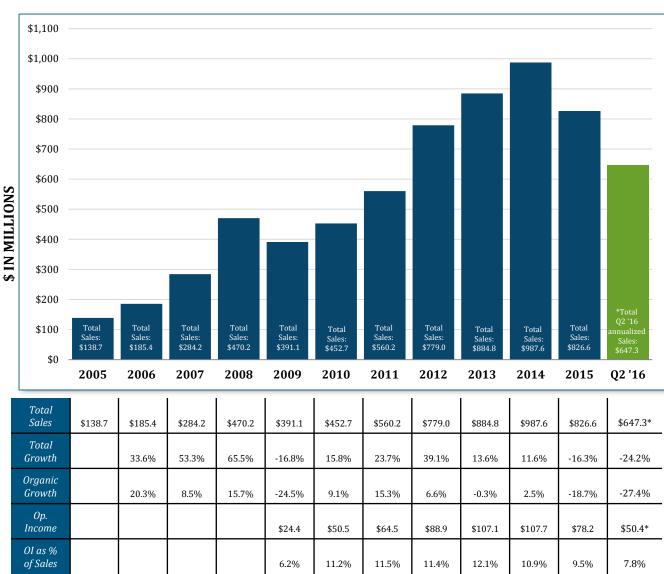
YEAR-OVER-YEAR REVENUE & EARNINGS GROWTH



SERVICE CENTER SEGMENT YEAR-OVER-YEAR GROWTH



The Service Centers are engaged in providing MRO products, equipment and services, including technical expertise and logistics capabilities, to industrial customers with the ability to provide same day delivery. We offer our customers a single source of supply on an efficient and competitive basis by being a first-tier distributor that can provide products in the rotating equipment, power transmission, hose, fluid power, metal working, fastener, industrial supply, safety products and services categories.



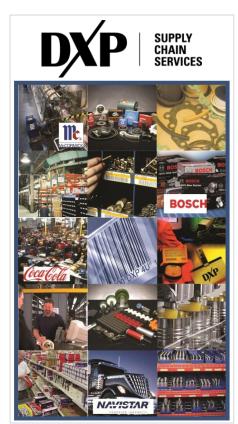
IPS SEGMENT YEAR-OVER-YEAR GROWTH



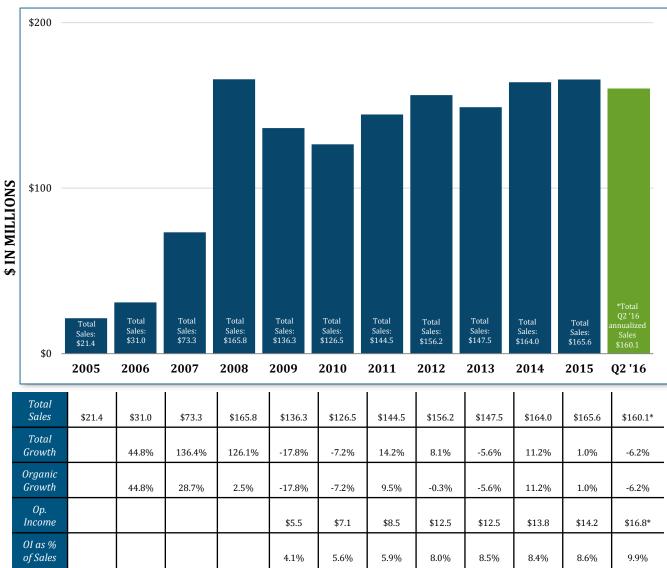
DXP's Innovative Pumping Solutions® segment provides fabrication and technical design to meet the modular pump package equipment requirements of our global customer base. DXP's Innovative Pumping Solutions provides a single source for engineering, systems design and fabrication of custom pump packages. DXP's Innovative Pumping Solutions also, manufactures branded private label pumps, and remanufactures pumps, provides service & repair services for various types of pumps including API and ANSI pumps.



SUPPLY CHAIN SEGMENT YEAR-OVER-YEAR GROWTH

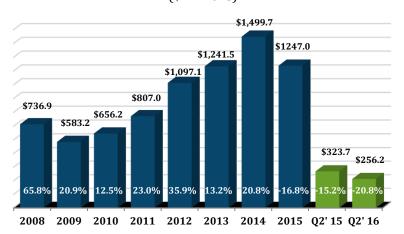


DXP's Supply Chain Services segment manages all or part of its customers' supply chains including procurement and inventory management. DXP's Supply Chain Services provide a fully outsourced MRO solution. DXP's mission is to help customers become more competitive by reducing their indirect material costs and order cycle time by increasing productivity and by creating enterprise-wide inventory and procurement visibility and control.



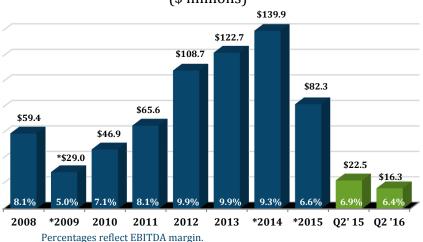
FINANCIAL SUMMARY





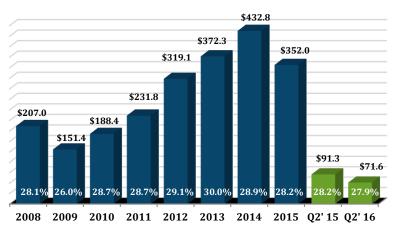
Percentages reflect year-over-year revenue growth from corresponding period.

EBITDA (\$ millions)



Gross Profit

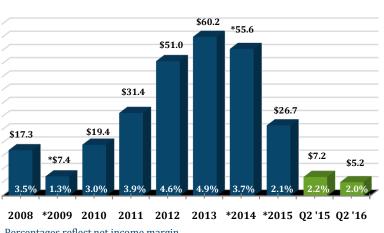
(\$ millions)



Percentages reflect gross margin.

Net Income

(\$ millions)



Percentages reflect net income margin.

^{*}EBITDA and net income are pre-impairment expense in 2009, 2014 and 2015. 2015 is also pre-B27 settlement and includes add back for above average legal fees.

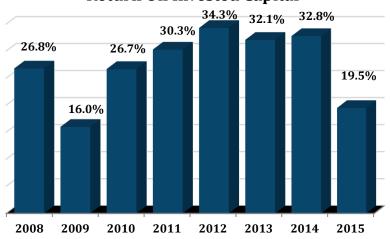
FINANCIAL SUMMARY (CONT'D)

Diluted Earnings Per Share

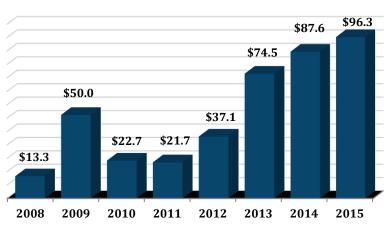


Percentages reflect year-over-year EPS growth.

Return On Invested Capital



Free Cash Flow (\$ millions)



Free cash flow defined as cash from operating activities less capex.

Profitable, sustainable growth
Consistent earnings
Long-term shareholder returns

Return on invested capital is defined as tax affected LTM EBITDA / average total net operating assets.

CAPITAL STRUCTURE

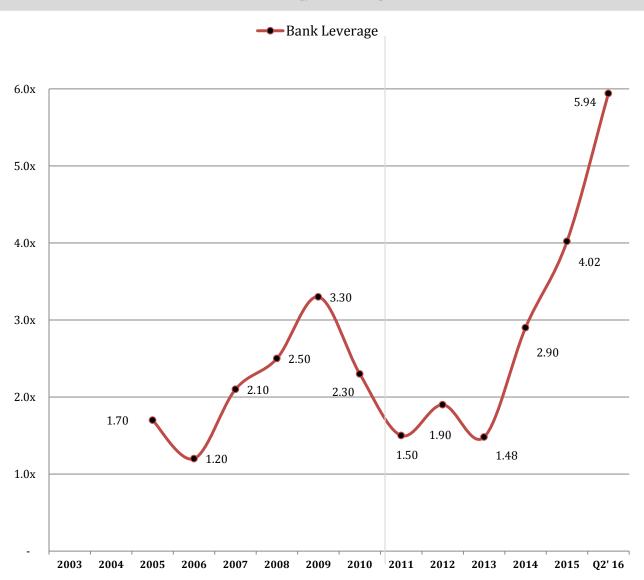
(\$ millions)	As of June 30, 2016		
Cash	\$1.1		
Total Debt	\$347.7		
Shareholders' Equity	\$197.7		
Total Book Capitalization	\$545.4		

Credit Statistics	
LTM EBITDA*	\$56.5
Total Debt/ Total Book Capitalization	63.8%
Bank Total Debt/Bank LTM EBITDA	5.94x

- Senior Credit Facility
 - **_** \$205 million revolver
 - _ \$150 million term loan

CAPITAL STRUCTURE (CONT'D)







RECONCILIATION OF NON-GAAP MEASURES: NET INCOME TO ADJUSTED EBITDA

(\$ THOUSANDS)

The following table is a reconciliation of EBITDA*, a non-GAAP financial measure, to income before income taxes, calculated and reported in accordance with U.S. GAAP.

	Three Months Ended June 30,		Year Ended December 31,	
	2016	2015	2015	2014
Income (loss) before income taxes	\$4,889	\$11,548	\$(38,920)	\$(25,556)
Impairment expense	-	-	68,735	117,569
Plus: interest expense	3,951	2,592	10,932	12,797
Plus: depreciation and amortization	7,489	8,327	33,234	35,078
EBITDA*	\$16,329	\$22,467	\$73,990	139,888
B27 Settlement	-	-	7,348	-
Legal Fees	-	-	1,000	-
Adjusted EBITDA	\$16,329	\$22,467	\$82,338	\$139,888

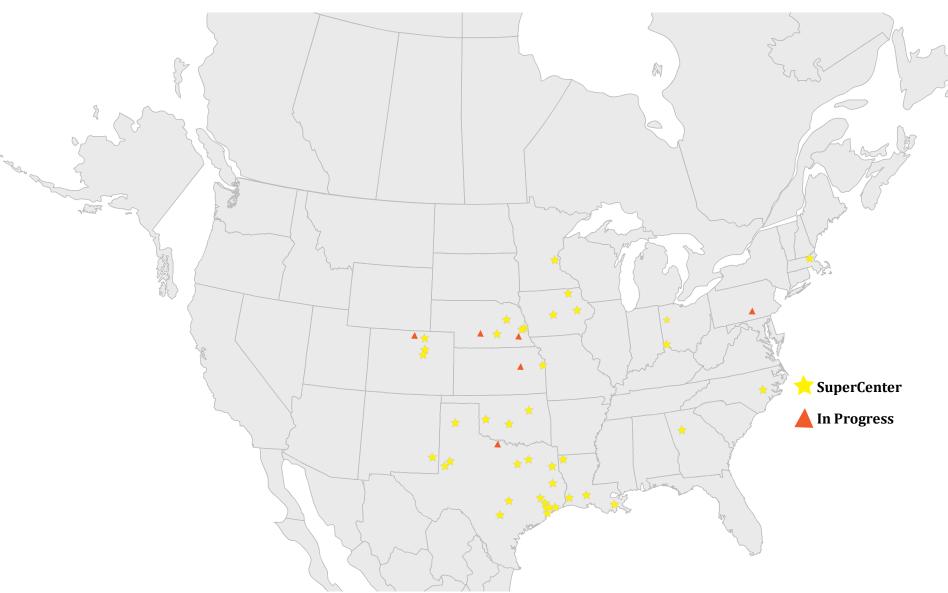
RECONCILIATION OF OPERATING INCOME

(\$ THOUSANDS)

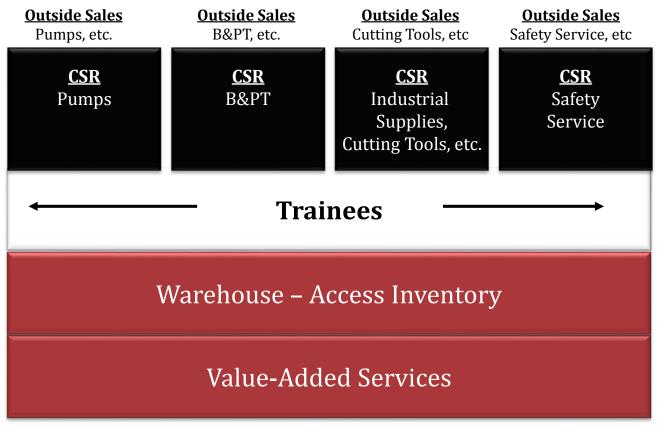
	Three Months Ended June 30,		Year Ended December 31,	
	2016	2015	2015	2014
Operating income for reportable segments	\$22,286	\$30,767	\$113,967	\$172,655
Adjustments for:				
B27 Settlment	-	-	7,348	-
Impairment	-	-	68,735	117,569
Amortization of in tangibles	4,510	5,309	20,621	22,480
Corporate expense	8,927	11,463	45,179	45,234
Total operating income (loss)	8,849	13,995	(27,916)	(12,628)
Interest expense	3,951	2,592	10,932	12,797
Other expense (income), net	9	(145)	72	131
Income (loss) before income taxes	\$4,889	\$11,548	\$(38,920)	\$(25,556)

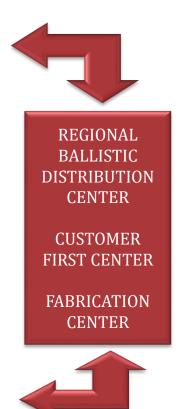


DXP SUPERCENTERS











- Conroe, TX
 Denver, CO
 Des Moines, IA
- Des Moines, IA

 Elk City, OK

 Greeley, CO
- Grand Island, NE
 Grand Prairie. TX
- ✓ Grand Prairie, TX✓ Hobbs. NM

- Houston, TX
- Houston, TX (GCTR)
- ✓ Hopkinton, MA✓ Kansas City, KS
- ✓ Kansas City, ✓ Kemah, TX
- LaPorte, TX
 Lafayette, LA
- Lake Charles, LA

- Lima, OH
- Longview, TX
- Lufkin, TX
- ✓ Mason City, IA✓ Minneapolis, MN
- New Orleans, LA
 Odessa, TX
- Oklahoma City, OK

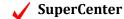
- Omaha West, NE
- Omaha DT, NE Shreveport, LA
- Tulsa, OK
- Wilson, NC
 Avila, IN

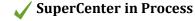
Cedar Rapids, IA San Antonio, TX ✓ Charlotte, NC
✓ Columbus, NE
✓ Orlando, FL
✓ Mechanicsburg, PA
✓ Wichita, KS

Ft. Collins, CO

✓ Wichita Falls, TX✓ Lexington, NE

Lincoln,NE







mpWorks Indu



Finally, a superior ANSI pump that has it all. Only the **PumpWorks Industrial** ANSI Process Pump delivers:

- Standard Carbon Steel construction
- 316 SS Shaft Material and proven flinger disc lubrication
- 5 year unconditional power frame warranty
- All 100% manufactured and tested in the USA

Only **PumpWorks Industrial** offers competitive pricing, unbeatable delivery, and premium quality. Get more information about our **PWA**,

PWA-LF and PWA-SP process pumps at www.pumpworksindustrial.com









ePOD Pump Selector available online at www.pumpworksindustrial.com







Price Delivery Quality GET ALL ω

PUMPWORKS INDUSTRIAL



TECHNOLOGY

- Superior manufacturing capabilities
- USA foundry
- Extensive inventory selection
- Professional, reliable service

FOUNDRY (PumpWorks Castings)

- Precision investment cast impellers yields exceptionally smooth surface finish ensuring repeatable, efficient hydraulic performance.
- One ton piece part capacity
- Metallurgies from Carbon Steel through Titanium
- Complete in house casting inspection includes certified spectrographic, hardness, physical properties and live casting
- X-ray analysis

MANUFACTURING

- All of our pumps are manufactured and tested in the United States of America, utilizing exclusive state-of-the-art manufacturing equipment and US foundries for all castings.
- This ensures consistent quality, product availability, and low cost of ownership.

INVENTORY

 Pump and component inventory in a variety of material options are strategically located through the Northern hemisphere ensuring consistent, rapid shipment tailored to customer requirements.

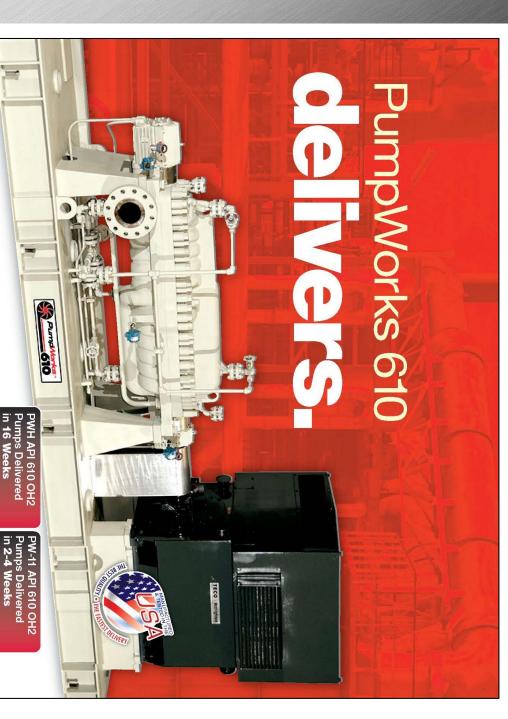
SERVICE

- Fully staffed professional sales and service teams providing superior customer support is available 24/7/365.
- ePOD Pump Selector access by end users and specifiers available online at no additional cost at www.pumpworksindustrial.com









We do it fast and we do it right.

Most pump OEMs make you wait 30 to 50 weeks to deliver their API 610 compliant single and multistage pumps.

By comparison, the **PumpWorks 610** Model PWH and Model PWV standard lead times are **16 weeks or less**, and PWM Multistage pipeline pumps are **28 weeks or less**. In addition, all of our pumps are manufactured in the USA.

PumpWorks 610 offers our online

ePOD Pump Selector to simplify
pump configuration by quickly providing
you with pump selection and performance curves right
off of our website – no log in required.

At **PumpWorks 610**, you can count on our knowledgeable staff to ensure that your finished product meets or exceeds your exact specifications.

Why wait longer to get the pump you need when you need it? Visit www.pumpworks610.com or call 1-800-405-0209 for more information.











Houston Office: 8885 Monroe Road, Houston Texas 77061 USA Toll Free: 1.888.405.0209 Fax: 713.956.2141 pw610sales@pumpworks610.com • twitter: @PumpWorks610

Now with offices in **Dubai UAE**

PUMPWORKS INDUSTRIAL



ENGINEERING & DESIGN

- Team of over 30 PE, PhD and Master level engineers
- Advanced CFD (NASA Inspired) Program
- 3D CAD modeling

QUALITY

- QC personnel imbedded at each facility
- ISO 9001:2008
- Advanced inspection equipment

MACHINGING

CNC machining technology reduces lead times and increases repeatability

PACKAGING & TESTING

- Over 30ton capacity with multi component train systems
- All laser alignments, plumbing, tubing and wiring done in house
- Up to 7,000hp testing capabilities

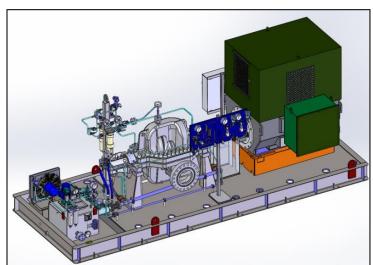
LARGE PUMP MANUFACTURING

- Automated Machining Centers can Process Pumps as large as 40,000 lbs.
- Lead times as low as 20 Weeks vs. Competition at 52 weeks

SERVICES

- 100% Made in the USA
- OEM API610 pump manufacturing
- Full hydraulic and mechanical design
- Complete machining, packaging and performance testing capabilities
- Aftermarket re-rate and part replication
- Unmatched lead times and customer service







THE INDUSTRIAL DISTRIBUTION EXPERTS

NASDAQ: DXPE AUGUST 2016