#### FOR IMMEDIATE RELEASE

CONTACT: Susan Conway Director of Investor Relations Cognex Corporation

Phone: (508) 650-3353, Email: susan.conway@cognex.com

### COGNEX CORPORATION REPORTS FANTASTIC SECOND QUARTER RESULTS

Machine Vision Company Announces Significant Increases in Revenue, Net Income and Earnings per Share

NATICK, MA, August 1, 2011 — <u>Cognex Corporation</u> (NASDAQ: CGNX) today announced its financial results for the second quarter of 2011. Revenue, net income, and net income per share for the quarter and six months ended July 3, 2011 are compared to the prior quarter and the second quarter and first six months of 2010 in Table 1 below.

Table 1

	<u>Revenue</u>	Net <u>Income</u>	Net Income per <u>Diluted Share</u>
Quarterly Comparisons			
Current quarter: Q2-11	\$83,393,000	\$19,097,000	\$0.45
Prior year's quarter: Q2-10	\$71,811,000	\$14,927,000	\$0.38
Change from Q2-10 to Q2-11	16%	28%	19%
Prior quarter: Q1-11	\$74,394,000	\$13,636,000	\$0.32
Change from Q1-11 to Q2-11	12%	40%	38%
Year to Date Comparisons			
Six months ended July 3, 2011	\$157,787,000	\$32,733,000	\$0.77
Six months ended July 4, 2010	\$130,778,000	\$23,472,000	\$0.59
Change from first six months of			
2010 to first six months of 2011	21%	39%	30%

"This was an outstanding quarter for Cognex," said <u>Dr. Robert J. Shillman</u>, Chairman of Cognex. "We expected to have a good quarter when we gave revenue guidance in May but the actual results surpassed our estimate. Demand was strong in both the Factory Automation and Surface Inspection markets; in fact, we received a record level of orders from each of those markets during the quarter, resulting in record bookings overall. This order strength led to the second highest quarterly revenue in Cognex's 30-year history. The substantial leverage that incremental revenue has on our profitability drove our gross margin to 77%, operating margin to 29% and net income to 23% of revenue for the quarter."

"We are very pleased with our performance in the second quarter of 2011," said Robert J. Willett, Chief Executive Officer of Cognex. "Revenue increased significantly over both the second quarter of last year and the prior quarter as we continued to execute well on our growth initiatives. A key contributor was our business in Asia, particularly China, where we foresee good long-term growth potential for machine vision. And, from an operations standpoint, we delivered strong margin expansion while investing in new product development and in our sales team."

#### **Details of the Quarter**

#### Statement of Operations Highlights - Second Quarter of 2011

- Revenue for the second quarter of 2011 increased 16% from the second quarter of 2010 and 12% from the prior quarter. The increase, both year-on-year and sequentially, was due to record revenue from the Factory Automation market. The largest percentage increase was in Asia, primarily due to strong growth in China where Cognex is expanding its sales and distribution network.
- Gross margin was 77% in the second quarter of 2011, 74% in the second quarter of 2010 and 75% in the prior quarter. Gross margin increased year-on-year due to leverage from the higher revenue level and a stronger mix of modular vision systems, which are Cognex's highest-margin products. Gross margin increased on a sequential basis also due to the higher revenue level as well as improved margins on surface inspection products and services.

- Research, Development & Engineering (R, D & E) spending in the second quarter of 2011 increased 30% from the second quarter of 2010 and 11% from the prior quarter. The increase year-on-year is due to investments in engineering headcount to accelerate new product introductions, stock option expense, and higher patent-related costs on products under development. The increase on a sequential basis is primarily due to a higher bonus accrual. Also contributing to the increase in R, D & E spending, both year-on-year and sequentially, was the impact of foreign exchange rates on the company's international operations.
- Selling, General & Administrative (S, G & A) spending in the second quarter of 2011 increased 14% from the second quarter of 2010 and 1% from the prior quarter. The increase year-on-year is due to the company's initiative to expand its sales organization, the impact of foreign exchange rates, higher stock option expense and higher spending on marketing programs.
- The tax rate was 23% in all quarters presented.

#### Balance Sheet Highlights - July 3, 2011

- Cognex's financial position as of July 3, 2011 was very strong, with no debt and \$353,388,000 in cash and investments. In the second quarter of 2011, Cognex generated positive cash flow from operations of approximately \$27,300,000, and paid out \$3,780,000 in dividends to shareholders.
- Inventories as of July 3, 2011 were relatively flat with the end of the prior quarter.

#### **Financial Outlook**

In Q3-11, revenue is expected to be between \$78 million and \$81 million, which is a decrease
of 3% to 6% on a sequential basis due to typical seasonal softness. Operating expenses are
expected to be relatively flat with Q2-11. And, the effective tax rate is expected to remain at
23%.

#### **Non-GAAP Financial Measures**

Exhibit 2 of this press release includes a reconciliation of certain financial measures from GAAP to non-GAAP. Cognex believes that these non-GAAP financial measures are useful to investors because they allow investors to more accurately assess and compare the company's results over multiple periods and to evaluate the effectiveness of the methodology used by management to review its operating results. In particular, Cognex incurs expense related to stock options included in its GAAP presentation of cost of revenue, research, development, and engineering expenses (R, D & E), and selling, general and administrative expenses (S, G & A). Cognex excludes these expenses for the purpose of calculating non-GAAP adjusted net income and non-GAAP adjusted net income per share when it evaluates its continuing operational performance and in connection with its budgeting process and the allocation of resources, because these expenses have no current effect on cash or the future uses of cash and they fluctuate as a result of changes in Cognex's stock price. Cognex also excludes certain items if they are one-time discrete events, such as revenue from certain Cognex does not intend for these non-GAAP financial measures to be considered in isolation, nor as a substitute for financial information provided in accordance with GAAP.

Cognex estimates the tax effect of the items identified in the reconciliation by applying its effective tax rate to the pre-tax amount, unless the nature of the item and/or the tax jurisdiction in which the item has been recorded requires application of a specific tax rate or tax treatment, in which case the tax effect of such items is estimated by applying such specific tax rate or tax treatment.

#### **Analyst Conference Call and Simultaneous Webcast**

- Cognex will host a conference call to discuss its results for the second quarter of 2011, as well as its financial and business outlook, today at 5:00 p.m. Eastern time. The telephone number for the live call is 866-835-8905 (or 703-639-1412 if outside the United States). A replay will begin at 8:00 p.m. Eastern time today and will run continuously until 11:59 p.m. Eastern time on Thursday, August 4, 2011. The telephone number for the replay is 888-258-7854 (or 703-925-2490 if outside the United States) and the access code is 1539078.
- Internet users can listen to a real-time audio broadcast of the conference call, as well as an archive replay of the call, on Cognex's website at <a href="http://www.cognex.com/Investor">http://www.cognex.com/Investor</a>.

#### **About Cognex Corporation**

Cognex Corporation designs, develops, manufactures and markets a range of products that incorporate sophisticated machine vision technology that gives them the ability to "see." Cognex products include barcode readers, machine vision sensors and machine vision systems that are used in factories, warehouses and distribution centers around the world to guide, gauge, inspect, identify and assure the quality of items during the manufacturing and distribution process. Cognex is the world's leader in the machine vision industry, having shipped more than 600,000 vision-based products, representing over \$3 billion in cumulative revenue, since the company's founding in 1981. Headquartered in Natick, Massachusetts, USA, Cognex has regional offices and distributors located throughout North America, Japan, Europe, Asia and Latin America. For details, visit Cognex on-line at <a href="http://www.cognex.com">http://www.cognex.com</a>.

Certain statements made in this press release, which do not relate solely to historical matters, are forward-looking statements. These statements can be identified by use of the words "expects," "anticipates," "estimates," "believes, "projects," "intends," "plans," "will," "may," "shall," "could," "should," and similar words. These forward-looking statements, which include statements regarding business and market trends, future financial performance, customer demand and order rates, market opportunities, growth initiatives and strategic plans, involve known and unknown risks and uncertainties that could cause actual results to differ materially from those projected. Such risks and uncertainties include: (1) current and future conditions in the global economy; (2) the cyclicality of the semiconductor and electronics industries; (3) the inability to penetrate new markets; (4) the inability to achieve significant international revenue; (5) fluctuations in foreign currency exchange rates; (6) the loss of a large customer; (7) the inability to attract and retain skilled employees; (8) the reliance upon key suppliers to manufacture and deliver critical components for Cognex products; (9) the failure to effectively manage product transitions or accurately forecast customer demand; (10) the inability to design and manufacture high-quality products; (11) the technological obsolescence of current products and the inability to develop new products; (12) the failure to properly manage the distribution of products and services; (13) the inability to protect Cognex proprietary technology and intellectual property; (14) involvement in time-consuming and costly litigation; (15) the impact of competitive pressures; (16) the challenges in integrating and achieving expected results from acquired businesses; (17) potential impairment charges with respect to Cognex's investments or for acquired intangible assets or goodwill; (18) exposure to additional tax liabilities; and (19) the other risks detailed in Cognex reports filed with the SEC, including its Form 10-K for the fiscal year ended December 31, 2010. You should not place undue reliance upon any such forward-looking statements, which speak only as of the date made. Cognex disclaims any obligation to update forward-looking statements after the date of such statements.

# COGNEX CORPORATION Statements of Operations (Unaudited) Dollars in thousands, except per share amounts

. \$	Jul. 3, 2011 83,393		Apr. 3, 2011		Jul. 4, 2010		Jul. 3,		Jul. 4,
•	83.393						2011		2010
	20,000	\$	74,394	\$	71,811	\$	157,787	\$	130,778
·	19,379		18,383		18,717		37,762		34,658
	64,014 77%		56,011 <i>75%</i>		53,094 <i>74%</i>		120,025 76%		96,120 73%
	10,506 <i>13%</i>		9,482 13%		8,076 11%		19,988 <i>13%</i>		16,179 <i>12%</i>
	29,466 <i>35%</i>		29,161 39%		25,738 36%		58,627 37%		49,360 38%
•	-		•		39				88
	24,042 29%		17,368 23%		19,241 27%		41,410 26%		30,493 23%
	210		(59)		(8)		151		(173)
•	549		400		152		949		163
	24,801		17,709		19,385		42,510		30,483
	5,704		4,073		4,458		9,777		7,011
	19,097 23%	\$	13,636 18%	\$	14,927 21%	\$	32,733 21%	\$	23,472 18%
_		_		_		_			
-	0.45	\$	0.33	\$	0.38	\$	0.79	<del>\$</del>	0.59 0.59
-	41,842	***********	41,336		39,683		41,586		39,675 39,736
	<del></del>	•	i	•		•		•	0.11
			***************************************					-	5.04
								-	9.95
\$ 	144 529 1,284	\$	235 809 1,308	\$	25 83 319	\$	379 1,338 2,592	\$	84 334 (24) 394
	\$ \$	19,379 64,014 77% 10,506 13% 29,466 35% 24,042 29% 210 549 24,801 5,704 \$ 19,097 23% \$ 0.46 \$ 0.45 41,842 42,810 \$ 0.09 \$ 8.40 \$ 12.84	19,379 64,014 77% 10,506 13% 29,466 35% 24,042 29% 210 549 24,801 5,704 \$ 19,097 23% \$ 41,842 42,810 \$ 0.09 \$ \$ 8.40 \$ 12.84 \$ \$ \$ \$ 12.84 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	19,379	19,379	19,379       18,383       18,717         64,014       56,011       53,094         77%       75%       74%         10,506       9,482       8,076         13%       13%       11%         29,466       29,161       25,738         35%       39%       36%         -       -       39         24,042       17,368       19,241         29%       23%       27%         210       (59)       (8)         549       400       152         24,801       17,709       19,385         5,704       4,073       4,458         \$ 19,097       \$ 13,636       \$ 14,927         23%       18%       21%         \$ 0.46       \$ 0.33       \$ 0.38         \$ 0.45       \$ 0.32       \$ 0.38         \$ 0.45       \$ 0.32       \$ 0.38         \$ 0.09       \$ 0.08       \$ 0.06         \$ 8.40       \$ 7.62       \$ 5.04         \$ 12.84       \$ 12.18       \$ 9.95	19,379       18,383       18,717         64,014       56,011       53,094         77%       75%       74%         10,506       9,482       8,076         13%       13%       11%         29,466       29,161       25,738         35%       39%       36%         -       -       39         24,042       17,368       19,241         29%       23%       27%         210       (59)       (8)         549       400       152         24,801       17,709       19,385         -5,704       4,073       4,458         -\$       19,097       \$ 13,636       \$ 14,927         23%       18%       21%         -\$       30,46       \$ 0.33       \$ 0.38         -\$       0.45       \$ 0.32       \$ 0.38         -\$       41,842       41,336       39,683         -\$       42,810       42,286       39,793         -\$       5.04       \$         -\$       5.04       \$         -\$       5.04       \$         -\$       5.04       \$         -\$	19,379       18,383       18,717       37,762         64,014       56,011       53,094       120,025         77%       75%       74%       76%         10,506       9,482       8,076       19,988         13%       13%       11%       13%         29,466       29,161       25,738       58,627         35%       39%       36%       37%         -       -       39       -         24,042       17,368       19,241       41,410         29%       23%       27%       26%         210       (59)       (8)       151         549       400       152       949         24,801       17,709       19,385       42,510         5,704       4,073       4,458       9,777         \$ 19,097       \$ 13,636       \$ 14,927       \$ 32,733         23%       18%       21%       21%         \$ 0.46       \$ 0.33       \$ 0.38       \$ 0.79         \$ 0.45       \$ 0.32       \$ 0.38       \$ 0.79         \$ 0.45       \$ 0.32       \$ 0.38       \$ 0.77         \$ 0.09       \$ 0.08       \$ 0.06       \$ 0.17	19,379       18,383       18,717       37,762         64,014       56,011       53,094       120,025         77%       75%       74%       76%         10,506       9,482       8,076       19,988         13%       13%       11%       13%         29,466       29,161       25,738       58,627         35%       39%       36%       37%         -       -       39       -         24,042       17,368       19,241       41,410         29%       23%       27%       26%         210       (59)       (8)       151         549       400       152       949         24,801       17,709       19,385       42,510         5,704       4,073       4,458       9,777         \$ 19,097       \$ 13,636       \$ 14,927       \$ 32,733       \$         \$ 23%       18%       21%       21%         \$ 0.46       \$ 0.33       \$ 0.38       0.79       \$         \$ 0.45       \$ 0.32       \$ 0.38       \$ 0.79       \$         \$ 0.45       \$ 0.32       \$ 0.38       \$ 0.77       \$         \$ 0.49

#### Exhibit 2

# COGNEX CORPORATION Reconciliation of Selected Items from GAAP to Non-GAAP (Unaudited) Dollars in thousands, except per share amounts

_	Ti lul. 3, 2011		nonths Ende Apr. 3, 2011		Jul. 4, 2010		Six-mont Jul. 3, 2011		inded Jul. 4, 2010
Revenue (GAAP)	\$ 83,393	\$	74,394	\$	71,811	\$	157,787	\$	130,778
Operating income (GAAP)	 24,042 1,957	\$	17,368 2,352	\$	19,241 427	\$	41,410 4,309	\$	30,493 394
Operating income excluding stock option expense (Non-GAAP)  Percentage of revenue (Non-GAAP)	\$ 25,999 31%	\$	19,720 27%	\$	19,668 27%	\$	45,719 29%	\$	30,887 24%
Net Income (GAAP)  Stock option expense net of tax  Net income excluding stock option expense (Non-GAAP)	\$ 19,097 1,303 20,400	\$ \$ \$	13,636 1,561 15,197	\$ \$	14,927 283 15,210	\$ \$	32,733 2,864 35,597	\$ \$ \$	23,472 270 23,742
Percentage of revenue (Non-GAAP)	\$ 0.45 0.03 0.48	\$ \$	0.32 0.04 0.36	\$ \$	0.38	\$ \$	0.77 0.07 0.84	\$	0.59 0.01 0.60

#### Exhibit 3

# COGNEX CORPORATION Balance Sheets (Unaudited) In thousands

		July 3, 2011		December 31, 2010			
Assets							
Cash and investments	\$	353,388	\$	283,081			
Accounts receivable		42,480		45,901			
Inventories		27,004		22,717			
Property, plant, and equipment		30,590		29,596			
Goodwill and intangible assets		103,701		105,334			
Other assets		45,494		46,475			
Total assets	\$	602,657	\$	533,104			
Liabilities and Shareholders' Equity							
Accounts payable and accrued liabilities	\$	34,863	\$	36,499			
Income taxes		14,420		13,132			
Deferred revenue and customer deposits		13,089		10,162			
Shareholders' equity		540,285	***************************************	473,311			
Total liabilities and shareholders' equity	\$	602,657	\$	533,104			

#### Exhibit 4

# COGNEX CORPORATION Additional Information Schedule (Unaudited) Dollars in thousands

	Th	ree-months End	Six-months Ended					
	Jul. 3, 2011	Apr. 3, 2011	Jul. 4, 2010	Jul. 3, 2011	Jul. 4, 2010			
Revenue	\$ 83,393	\$ 74,394	\$ 71,811	\$ 157,787	\$ 130,778			
Revenue by division:								
Modular Vision Systems Division	87%	87%	85%	87%	86%			
Surface Inspection Systems Division		13%	15%	13%	14%			
Total		100%	100%	100%	100%			
Revenue by geography:								
Americas	33%	36%	32%	34%	34%			
Europe	33%	32%	30%	33%	30%			
Asia		17%	17%	18%	15%			
Japan		15%	21%	15%	21%			
Total	100%	100%	100%	100%	100%			
Revenue by market:								
Factory automation	74%	70%	69%	72%	70%			
Semiconductor and electronics capital equipment		17%	16%	15%	16%			
Web and surface inspection	13%	13%	15%	13%	14%			
Total	100%	100%	100%	100%	100%			