



## Non-Invasive Tests for the Identification of Gynecologic Disease

Corporate Presentation  
September 2024









## Safe Harbor

This presentation contains forward-looking statements, as defined in the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical facts, included in this presentation are forward-looking statements. These forward-looking statements include, among others, statements about the strategies and objectives of Aspira Women's Health Inc. (the "Company"), including product and financial goals, potential addressable market and revenue opportunity, potential product expansion, anticipated timing of product launches and expected development of commercial relationships. The Company's actual results may differ materially from the views expressed in these forward-looking statements. Words such as "may," "expects," "intends," "anticipates," "believes," "estimates," "plans," "seeks," "could," "should," "continue," "will," "potential," "projects" and similar expressions are intended to identify such forward-looking statements.

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The forward-looking statements are subject to certain risks, uncertainties and assumptions, including the risks and uncertainties inherent in the Company's business and including those described in the section entitled "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2023, and in the Company's Quarterly Reports on Form 10-Q for the quarters ended March 31, 2024 and June 30, 2024.

# Aspira Women's Health Investment Highlights

 Revenue Generating Company	<b>Revenue generating commercial diagnostics company</b> focused on products to aid in the detection of gynecologic disease
 Steady Growth Metrics	Year-over-year <b>volume and revenue growth since 2020</b>
 Novel Products	OvaSuite <sup>SM</sup> (OvaWatch & Ova1Plus) <b>proprietary, AI-powered blood tests</b> to assess the risk of ovarian cancer in an adnexal mass
 Innovative Pipeline	<b>\$1B pipeline opportunity</b> in ovarian cancer and endometriosis
 Market Access & Reimbursement	Medicare reimbursement of OvaWatch <sup>®</sup> and Ova1Plus <sup>®</sup> established at <b>\$897 per test</b> and reimbursement by numerous commercial and state Medicaid plans
 Experienced Management	<b>Mission-driven executives</b> with relevant experience and proven success in small and mid-cap companies, including in women's health and diagnostics

# An Experienced Executive Team



**Nicole Sandford**  
Chief Executive Officer

**Deloitte.**



**Sandra Milligan, MD, JD**  
President












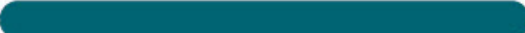





**John Kallassy**  
Interim Chief Financial  
Officer



**Michelle Snider**  
SVP, Commercial Strategy  
& Operations



# Our Portfolio of Commercial Products and Pipeline

Ovarian Cancer		U.S. TAM Patients/Year	In Development	Marketed
		200-400K		
		2.0-4.0 M		
		1.2-1.5M		
Endometriosis				
		2.5M		
		6.5M		   <small>Founding Member, Mass General Brigham</small>

# Our Suite of Commercial Products

## Historical Clinical Consideration for Women with an Adnexal Mass



Patient presents with vague abdominal bloating that is recurring frequently.



An internet search tells her it could be anything from IBS to cancer, driving confusion & frustration.



She visits her ObGyn. Physical exam is unremarkable. ObGyn includes possible ovarian cancer in differential diagnosis.



Complete workup includes orders for an ultrasound and bloodwork.



While waiting for her appointment, patient starts to worry and consults with family, friends and Dr. Google.



At the ultrasound appointment, they find a 6cm mass. It has a few suspicious features, but not overtly malignant and is ruled indeterminate.



Healthcare providers may decide “it’s better to be safe than sorry” and schedule surgery to remove the mass and/or ovaries.

## Historical Treatment Paradigm Leads to Negative Outcomes

1.2M+ women in the US present with an adnexal mass each year, of which 200,000 will be referred for surgery.

**Most of those surgeries are performed on women without a malignancy.**

**In the US, women with ovarian cancer will wait an average of 24 weeks to be diagnosed** – the longest of anywhere in the developed world.

### Traditional methods of diagnosis are ineffective

- Non-surgical tissue sample may result in dissemination of cancer cells
- Ultrasounds are rarely definitive
- Off-label use of CA-125 is not sensitive or specific for diagnosis



Leads To

### Late-stage cancer detection and unnecessary surgery

- 65% of ovarian cancers are found at Stages III and IV when 5-year survival rate is less than 30%
- 80%+ of women that undergo surgery to remove their ovaries do NOT have cancer





# Blood Tests to Understand Malignancy Risk for Every Woman with an Adnexal Masses

**Right Patient. Right Treatment. Right Time.**

## OvaSuite<sup>SM</sup>

### OvaWATCH<sup>®</sup>

#### Non-Surgical Management

For the initial and periodic assessment of risk when an adnexal mass is likely benign or indeterminate in nature

Negative Predictive Value (NPV) = 99.4%

### Ova<sup>1</sup> plus<sup>®</sup>

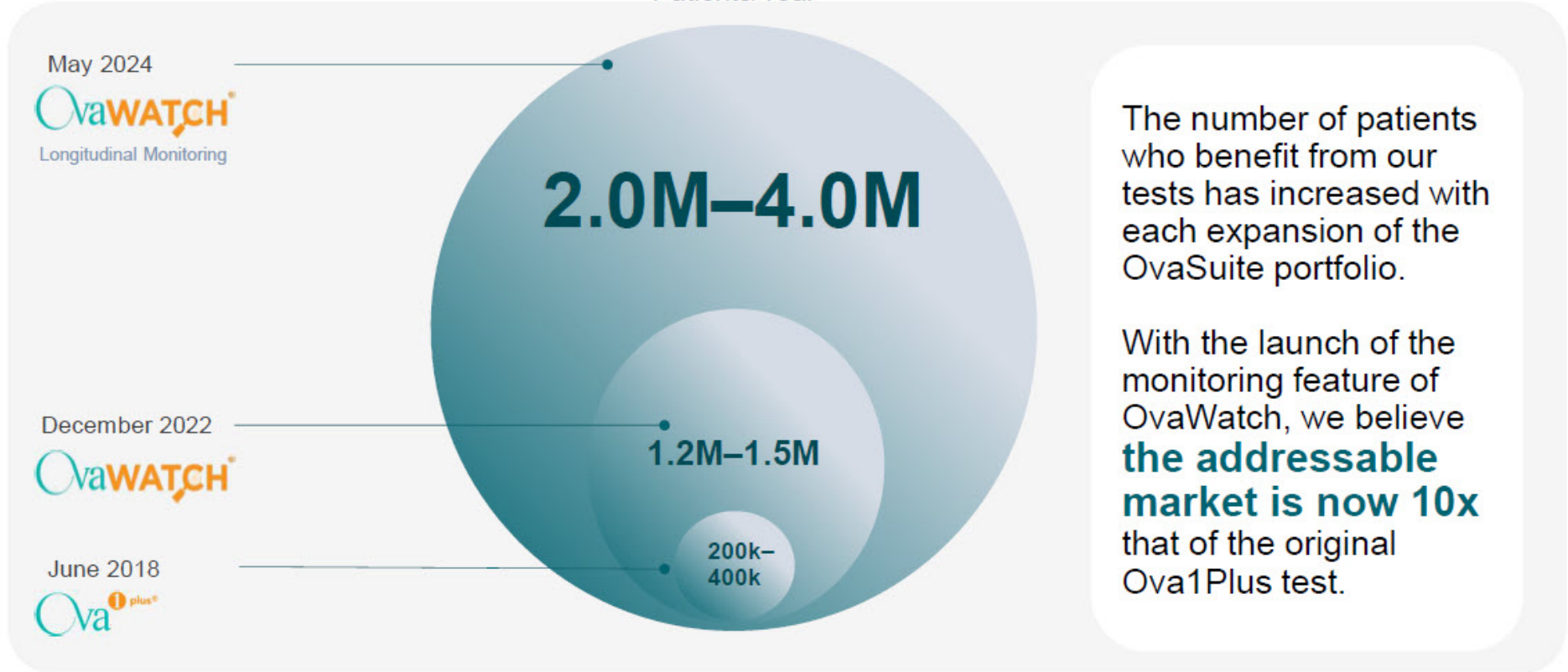
#### Planned for Surgery

A reflex process for women with an adnexal mass that are planned for surgical intervention

Has a sensitivity of 96% with clinical assessment. Adding the reflex process improves specificity to 72%.

# OvaSuite<sup>SM</sup> Designed to Address a Significant Unmet Need in Gynecologic Care

U.S. Total Addressable Market (TAM)  
Patients/Year



OvaWatch is a non-invasive test intended for use in assessing the risk of ovarian cancer for women with adnexal masses that are likely benign or cannot be classified by initial clinical assessment (indeterminate).

With its superior negative predictive value, OvaWatch allows physicians to confidently choose the appropriate initial and ongoing clinical management path for their patients.



#### PATIENT INFORMATION

Last Name: OVAWATCHREPORT  
 First Name: NEW  
 MRN:  
 DOB: 01/01/1992  
 Age: 31  
 Ethnicity: CAUCASIAN  
 Clinical Info: Premenopausal

#### PROVIDER INFORMATION

Ordering Provider: TEST PHYSICIAN  
 Practice Name: TEST CLIENT  
 Street Address: TEST ADDRESS  
 City, State, Zip: TEST ADDRESS  
 Tel: TEST PHONE  
 Fax:  
 Copy-to-Physician:  
 Fax:

#### LAB INFORMATION

Accession No: AZ002686  
 Client No: TEST  
 Collection Date: 08/08/2023  
 Received Date: 08/08/2023  
 Report Date: 08/08/2023  
 Comments:

Results:	Score	Status	Reference Range	NPV*	PPV**
OvaWATCH®	2.5	Low probability of malignancy	Low probability of malignancy <5.0 Indeterminate ≥5.0	99%	N/A

#### OvaWatch® Scores

Report date: 17 August 2022

**LOW PROBABILITY OF MALIGNANCY**

OvaWatch result indicates a low probability of malignancy for this adnexal mass. Consultation with gynecology and monitoring is recommended. If indicated, follow up imaging and clinical studies.

Collection Date:	30-Jul-22	8-Nov-22	8-Aug-23
OvaWatch Score:	2.6	2.4	2.1

The scores shown were determined at the time points indicated. No conclusion can be drawn from the score changes from point to point.

NR: No Result; TNP: Test Not Performed

## Strong Evidence to Support OvaWatch for Adnexal Mass Management

**“Ovarian Cancer Surgical Consideration is Markedly Improved by the Neural Network Powered-MIA3G Multivariate Index Assay” published in Frontiers in Medicine (May 2024)**

Use of OvaWatch may have significantly reduced surgical intervention in women with benign adnexal masses.

**77%** of premenopausal women

**59%** of asymptomatic women

**62%** of all women



Ova1Plus is a proprietary reflex process

Included in Guidelines for Adnexal Mass Management

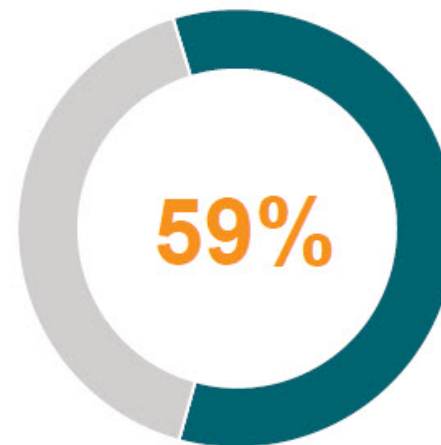


ACOG

The American College of Obstetricians and Gynecologists

Ova1 performs better than off-label use of CA-125 alone

Ovarian malignancies properly identified by Ova1 that were missed by CA-125



We aim to make our OvaSuite of products available to all women



Medicare

\$897<sup>[a]</sup>



Medicaid

Available in 9 states

Anthem

Cigna

Louisiana

CareFirst

United Healthcare

Medicare Advantage

HIGHMARK

Blue Cross Blue Shield of Michigan

BlueCross BlueShield of Illinois

TRICARE

WellCare Health Plans

BlueCross BlueShield of Texas

# Our Development Pipeline

## Aspira's Advantages

- ✓ Existing protein-based FDA approved test
- ✓ Exclusive rights to miRNA identified by Dana Farber
- ✓ Experience in AI developed tests and proprietary algorithms
- ✓ Brand recognition with healthcare providers
- ✓ Access to large biobank for verification and validation

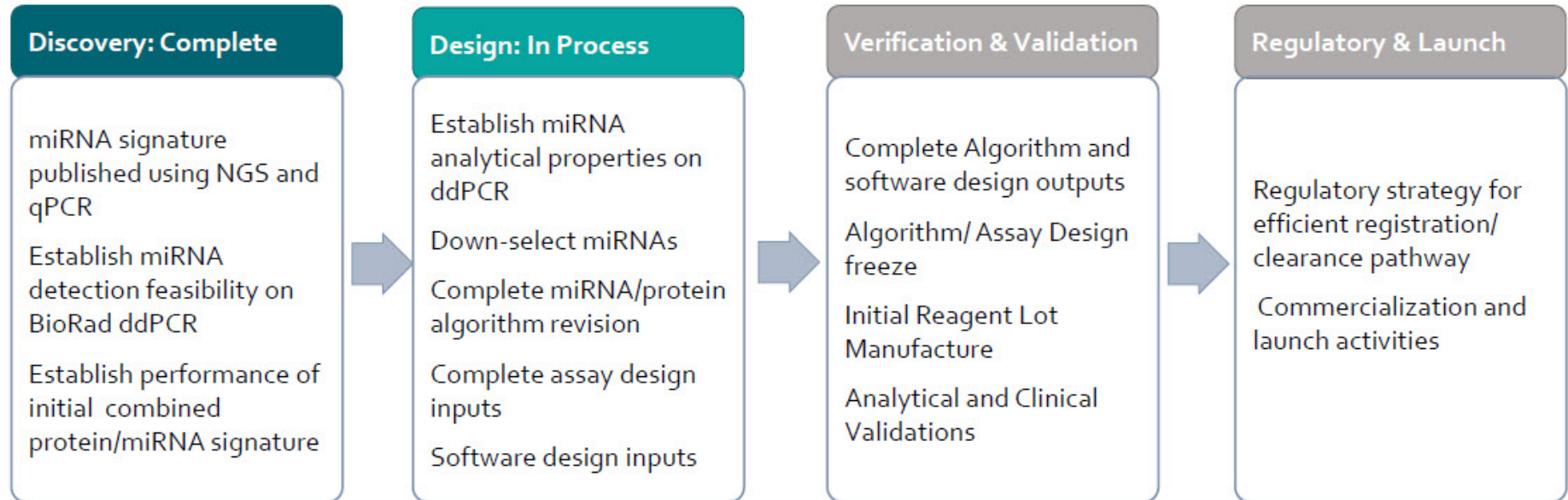
## OvaMDx Assay Features

A promising new AI-powered blood test to aid in the identification of ovarian cancer in women diagnosed with an adnexal mass.

- Non-invasive, blood-based assay utilizing multiple, differentiating biomarkers
- Combines Aspira's protein biomarkers with miRNAs licensed from Dana Farber and clinical data in a proprietary algorithm for:
  - Improved specificity for all stage cancers vs. proteins alone
  - Improved sensitivity for early-stage cancers vs. proteins alone
- Platform migration in process with CRO partner



**OvaMDx is an AI-powered multivariate blood test for the identification of ovarian cancer in women diagnosed with an adnexal mass. AWH has an exclusive license for the Dana Farber miRNA technology.**



## Endometriosis: A Diagnostic Dilemma

*Endometriosis* is a debilitating condition in which tissue similar to the lining of the uterus grows outside the uterus. **It affects an estimated 6.5 million women in the US alone.** Only 50% of women who undergo a laparoscopic procedure are diagnosed with endometriosis.

### Lack of effective tools for diagnosis

- Symptoms overlap with other conditions
- Currently requires an invasive procedure, typically laparoscopy with or without histologic verification



Leads to:

### Potentially long times to diagnosis

- 4-11 years from first symptom onset to surgical diagnosis
- Symptoms may be ignored by patient or dismissed by physician





## Aspira's Advantages

- ✓ FDA-approved platform
- ✓ Validating in CLIA/CAP/ NY/CA/MD/PA/RI state-approved laboratory
- ✓ Experienced in AI developed tests utilizing protein biomarkers and proprietary algorithms

## EndoCheck Assay Features

Designed to aid in the diagnosis of endometriomas, which are present in approximately 40%+ of women with endometriosis.

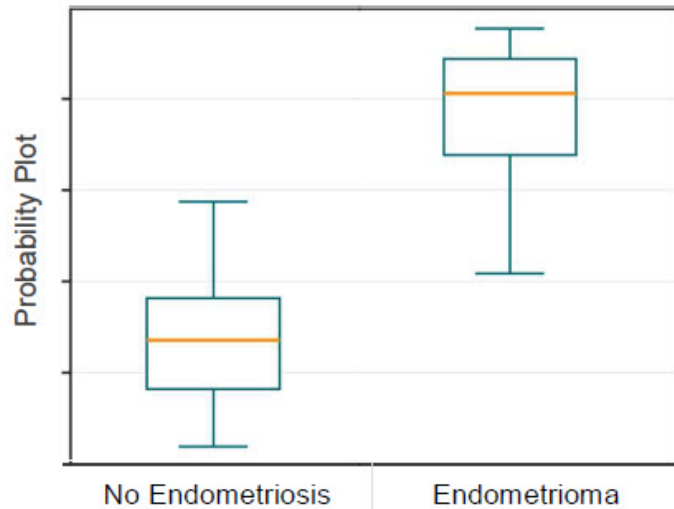
- Non-invasive, blood-based assay utilizing multiple, differentiating biomarkers
- Proprietary algorithm leverages core Aspira technologies and experience
- Developed with histology confirmed endometriosis and appropriate control cohorts

Currently running clinical validation with additional patient samples in CLIA-certified laboratory environment



## Identification of Endometriomas with an AI-powered Protein Algorithm

### Prediction Values for subsets of Oxford Dataset presented at Society of Reproductive Investigation (March 2024)



Clear grouping of the endometrioma populations from non-endometriomas.

First-of-its-kind blood test with preliminary accuracy of 85% for the identification of endometriomas and preliminary specificity of 90-93%.

Performance of the EndoCheck algorithm was verified using statistically significant set of histologically confirmed samples obtained from the University of Oxford.

Additional validation is currently in process with approximately 400 samples collected from our ongoing clinical study. Data is expected to be available in the second half of 2024.

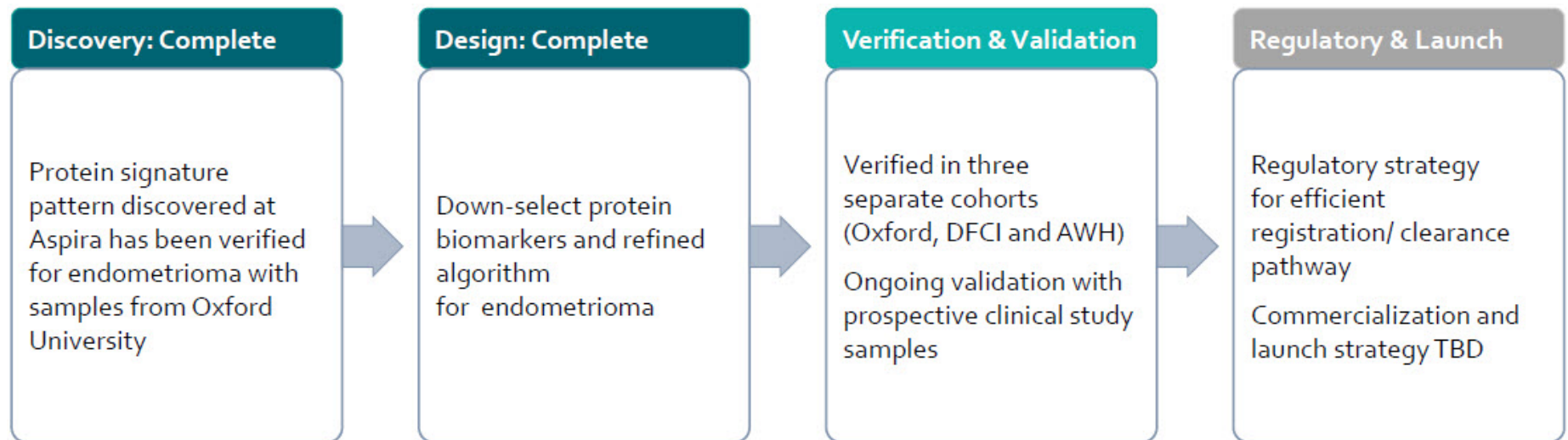


“If a physician can rule out ovarian cancer with OvaWatch and rule in or out endometrioma using EndoCheck, it allows for more confidence in understanding the diagnosis prior to initiating a treatment plan.” -Kevin Elias, M.D., Gynecologic Oncologist and leading researcher



# Development Pathway

EndoCheck is an AI-powered multivariate blood test to aid in the diagnosis of endometrioma, an endometriosis mass located on the ovary





## Aspira's Advantages

- ✓ Leverages OvaMDx platform development
- ✓ Ongoing clinical study providing samples to complete development
- ✓ AI expertise

## EndoMDx Assay Features

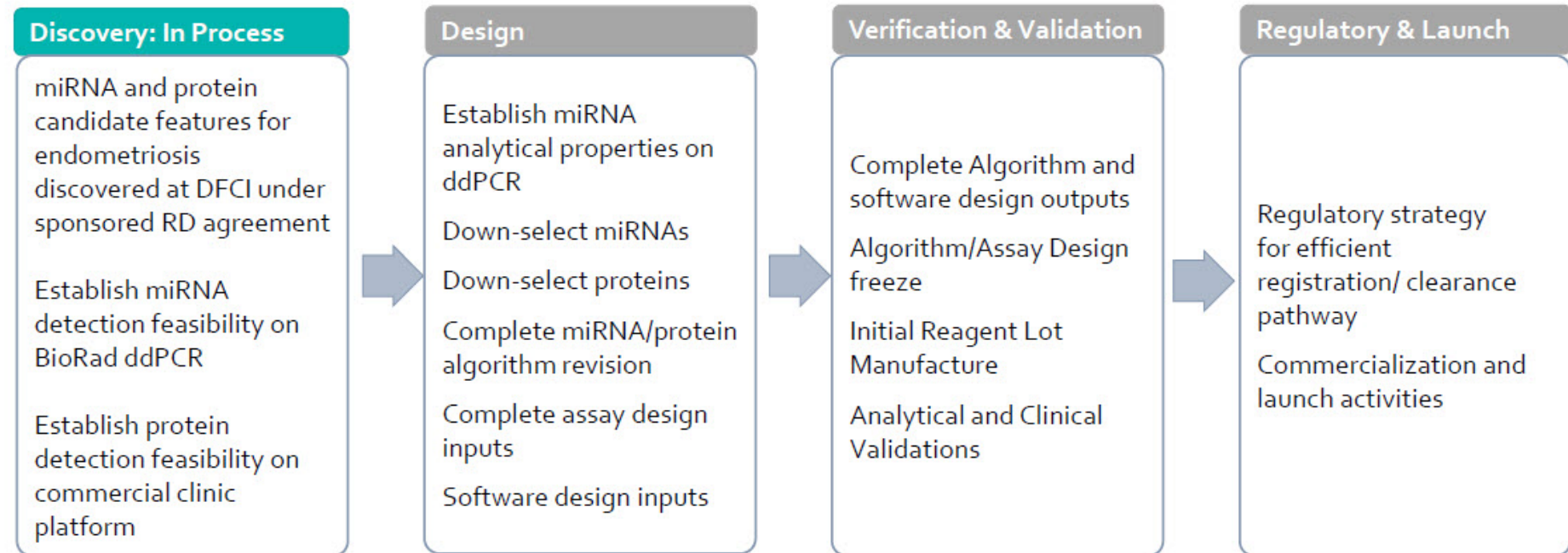
**EndoMDx** is being designed to aid in the diagnosis of all endometriosis, including the 60% not attributed to endometrioma.

- Expands patient population beyond endometrioma
- Non-invasive, blood-based assay utilizing proteins, clinical factors, and miRNAs
- Proprietary IP for miRNAs identified by DFCl under terms of our Sponsored Research Agreement
- Platform migration underway for simple ddPCR test for OvaMDx; EndoMDx will follow on same BioRad platform



# Development Pathway

EndoMDx is an AI-powered multivariate blood test to aid in the diagnosis of all endometriosis



## 2024 Product Development Milestones

- ✓ 1 Publication of OvaWatch Longitudinal Monitoring Manuscript and Commercial Launch of Expanded Application
- ✓ 2 Publication of OvaWatch Surgical Selection Manuscript
- ✓ 3 Publication and Presentation of EndoCheck Abstract (with Oxford University) at SRI on 3/15/24
- 4 Publication of MDx Related Manuscript(s)
- 5 Research Grant Applications/Approvals
- 6 Launch of EndoCheck
- 7 FDA Submission for OvaWatch
- 8 BioRad platform migration for OvaMDx and EndoMDx

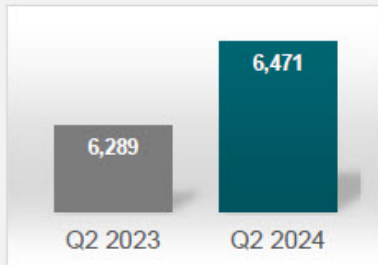


# Operations

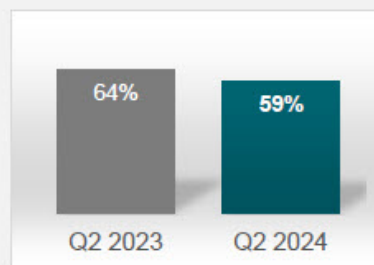
# Financial Performance Snapshot

## Q2 2024 YoY Comparison

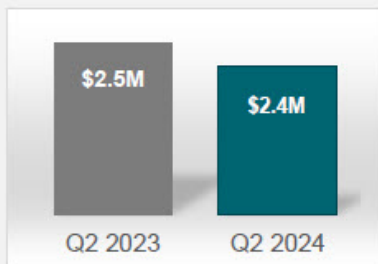
### Product Volume 3%



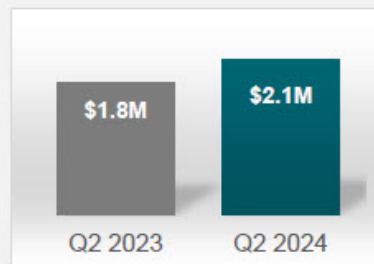
### Gross Margin -480bps



### Product Revenue -2.7%



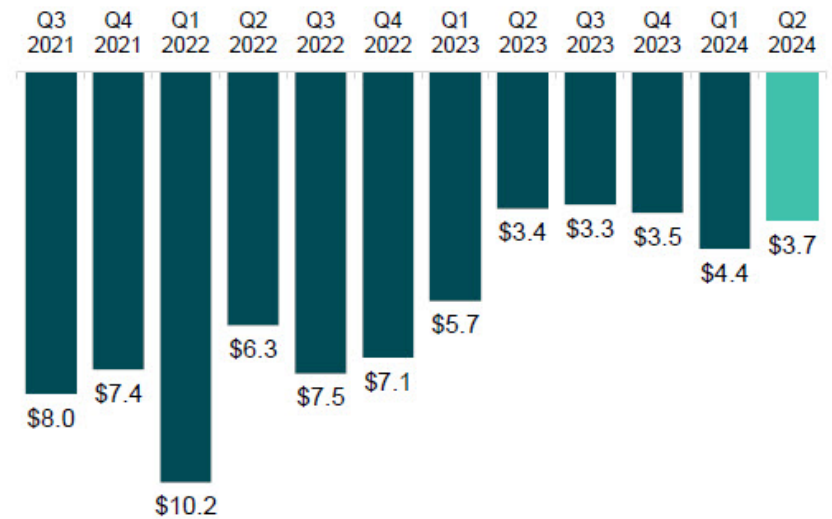
### Sales & Marketing 21%



## Balance Sheet

Adjusted cash as of June 30, 2024: \$5.0M\*  
 2024 Operating cash utilization target: \$13 to \$14.5M

## Cash Used in Operations (in Millions)

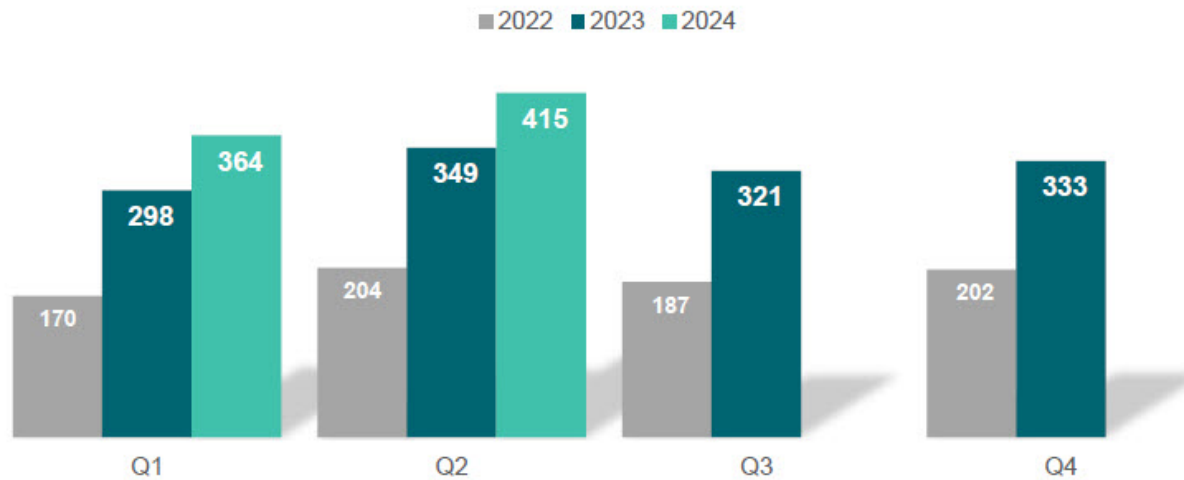


\* Includes cash, cash equivalents and the gross proceeds from two transactions completed in July of 2024.

## Sales Force Productivity: Doing More with Less

Shift to targeted marketing, turn-over of underperforming territories, commercial partnerships and inside sales led to **consistent improvement** in the number of tests sold by each full-time sales representative.

OvaSuite Volume Per Sales Rep\* (Field and Inside Sales Included)



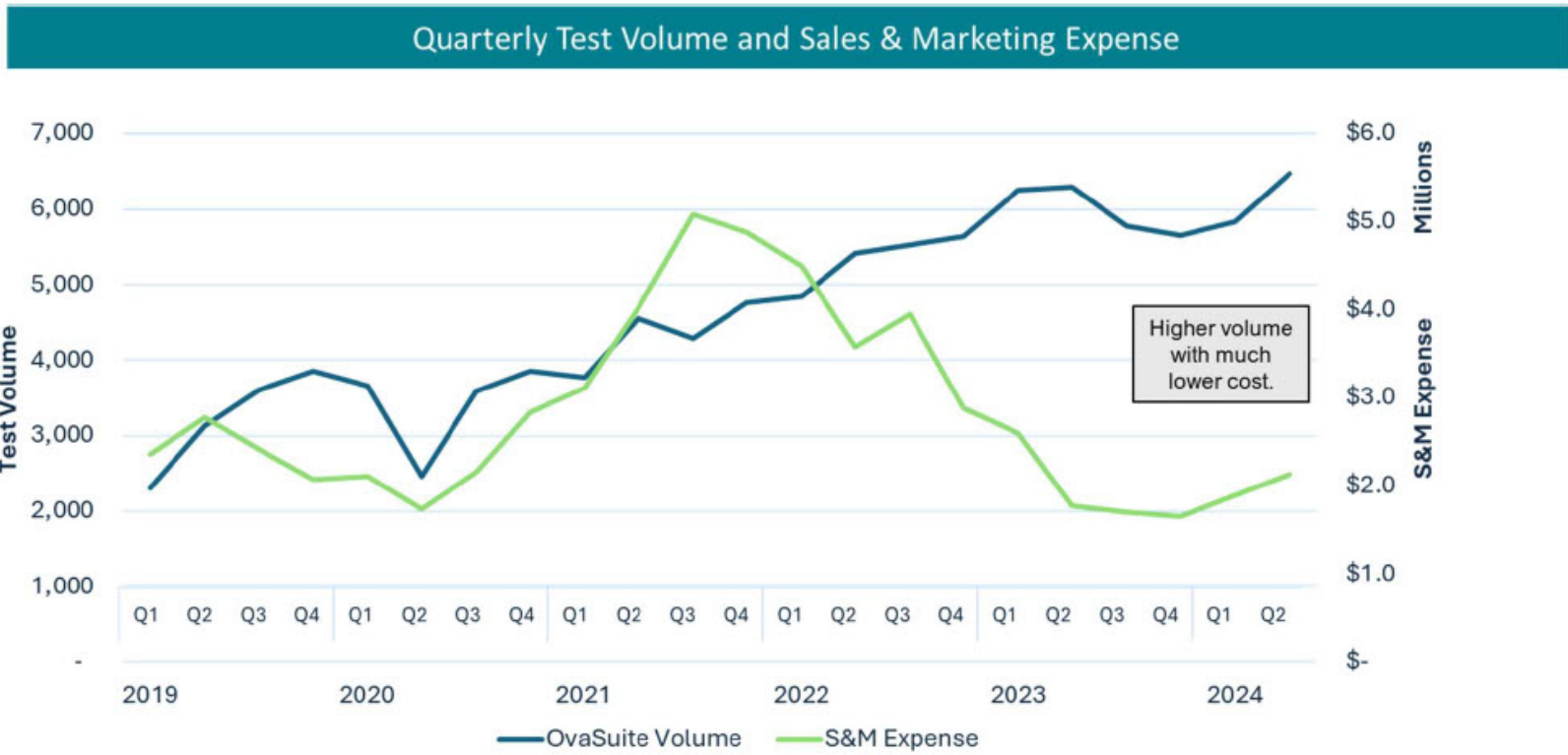
Team of 16 field sales reps as of June 20, 2024

- Average **tenure of 2+ yrs**
- **203 years** of combined sales experience
- **87 years** of combined women's health sales experience

\*Calculated by dividing total volume per quarter by the average of the number of reps on the first and last days of the quarter.

# OvaSuite<sup>SM</sup> Field and Inside Sales Performance

Strategic refresh of commercial capabilities have resulted in steady increases in volume at a lower cost.



## 2024 Key Growth Drivers

### OvaSuite Adoption and Growth



Complete commercial refresh to capture the large patient population of women with adnexal masses

### Market Access and Reimbursement



Expand OvaSuite payer adoption and improve average unit price

### Accelerate Innovation and R&D

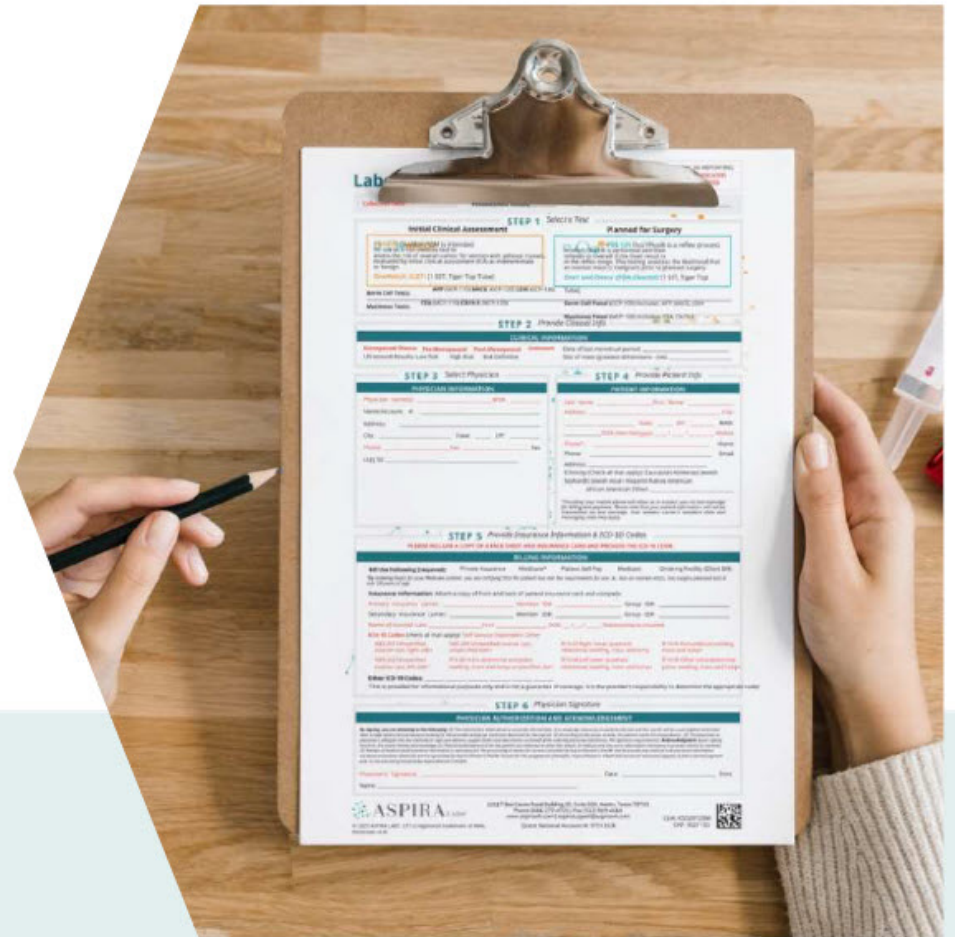


Planned expansion of product portfolio

### Collaboration Opportunities



Secure additional development and commercial partnerships



## Contact Us

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Chief Executive Officer

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