

Alliance Resource Partners, L.P.

**Investor Presentation** 

December 2024



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#### Non-GAAP Financial Measures

This presentation contains certain non-GAAP financial measures. These measures include Distributable Cash Flow, Distribution Coverage Ratio, EBITDA, EBITDA Margin, Adjusted EBITDA, Segment Adjusted EBITDA, Free Cash Flow and Net Leverage. Definitions and reconciliations to the nearest historical GAAP financial measures are included in Appendix of this presentation. These non-GAAP financial measures should not be considered in isolation or as a substitute for net income, income from operations, net cash provided by operating activities or any other measures prepared under GAAP.

The Partnership has not provided comparable GAAP financial information on a forward-looking basis because it would require the Partnership to create estimated ranges on a GAAP basis, which would entail unreasonable effort. Adjustments required to reconcile forward-looking non-GAAP measures cannot be predicted with reasonable certainty but may include, among others, costs related to debt amendments and unusual charges, expenses and gains. Some or all of those adjustments could be significant

#### **Industry and Market Data**

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### Alliance Resource Partners, L.P. Snapshot

#### **Company Description**

- Leading energy company with nearly three decades of operational expertise, providing reliable baseload energy to the power grid, powering U.S. households and fueling electric vehicles as the largest coal producer in the eastern U.S.
- Alliance entered oil & gas minerals leasing in 2014, continuously investing capital in the business since and positioning for sustainable growth by re-deploying organic cash flow to fund scale acquisitions
- Extensive track record as prudent stewards of capital and a demonstrated commitment to financial discipline
  - Strong alignment of incentives, with insiders possessing a ~17% equity stake in the business

#### **Key Statistics (Q3'24 LTM)**

\$2,484 TO

Revenue

FCF<sup>2</sup>

\$776 Adj. EBITDA<sup>2</sup>

\$3,648 Market Capitalization<sup>3</sup>

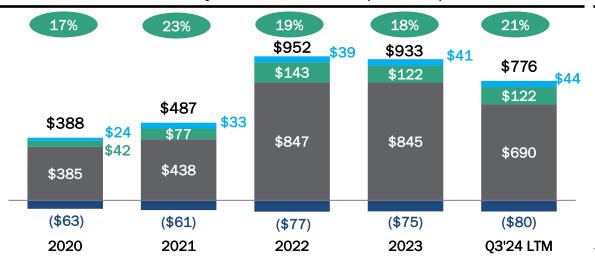
\$313
Million

0.4x

Net Leverage<sup>2</sup> \$3,971

Enterprise Value<sup>3</sup>

### Alliance Adj. EBITDA Over Time (\$ million)<sup>1,2</sup>



Royalties Seg Adj. EBITDA % Total

# Alliance Business Overview



Coal

Largest coal producer in

eastern U.S., operating seven

underground mining

complexes serving major domestic and international

electric power generation

markets





#### Mineral Royalties

Growing portfolio of mineral and royalty interests in strategic oil & gas producing regions of the U.S. as well as strategic coal reserves in basins in which we operate

#### **Matrix & New Ventures**

Investing in high-growth platforms like Matrix, which provides safety and productivity solutions to the mining and industrial sectors

<sup>&</sup>lt;sup>1</sup> Segment Adjusted EBITDA is displayed for Coal Operations (excluding Coal Royalties), O&G Royalties, and other segments. Alliance Adj. EBITDA includes corporate G&A expense. <sup>2</sup> This is a non-GAAP financial measure. Please see Appendix for a definition and reconciliation to its comparable GAAP measure. <sup>3</sup> As of 22-November-2024.



■ Coal ■ O&G Royalties ■ Coal Royalties ■ G&A / Other

### Master Limited Partnership ("MLP") Overview<sup>1</sup>

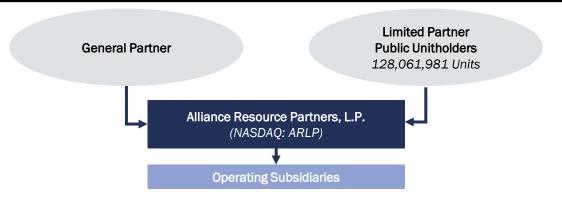
#### What Is An MLP?

- MLPs are tax-advantaged, yield-oriented public vehicles formed for the purpose of owning certain qualifying businesses, typically related to energy infrastructure or other natural resource-related activities
- Publicly traded limited partnership interests trade in "units" rather than stock
- An MLP classified as a partnership, is a pass-through entity which pays no federal
  income tax at the entity level; instead, unitholders report their proportionate
  share of annual partnership K-1 income or loss on their individual tax returns
- This compares to public corporations whereby income is taxed twice once at the corporate level and again at the shareholder level when distributed (dividends)

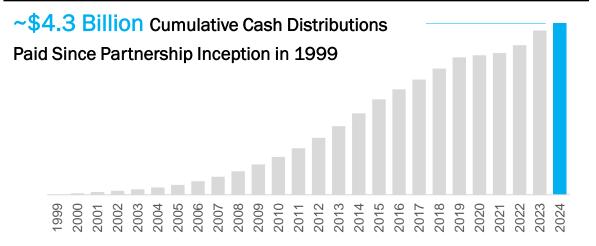
#### MLP Tax Advantages (Distributions & Basis)

- MLP unitholders receive cash distributions rather than dividends
- Generally, cash distributions are treated as a non-taxable return of capital as long as the unitholder's tax basis remains above zero
- Unitholder basis in partnership units (the amount paid, increased or decreased by various adjustments) is reduced by the amount of the distribution
- When an investor sells an MLP unit, their taxable gain is the difference between the sales price and the unitholder's adjusted basis
- Additionally, if a unitholder passes away and the units pass to heirs, the basis is reset to fair market value of the units on the date of death, and prior distributions are not taxed

### **Summary Organizational Structure**



#### **Alliance Historical Cash Distributions**



Please note this is for informational purposes only and should not be construed as offering tax advice. Consult your tax advisor regarding your own situation.

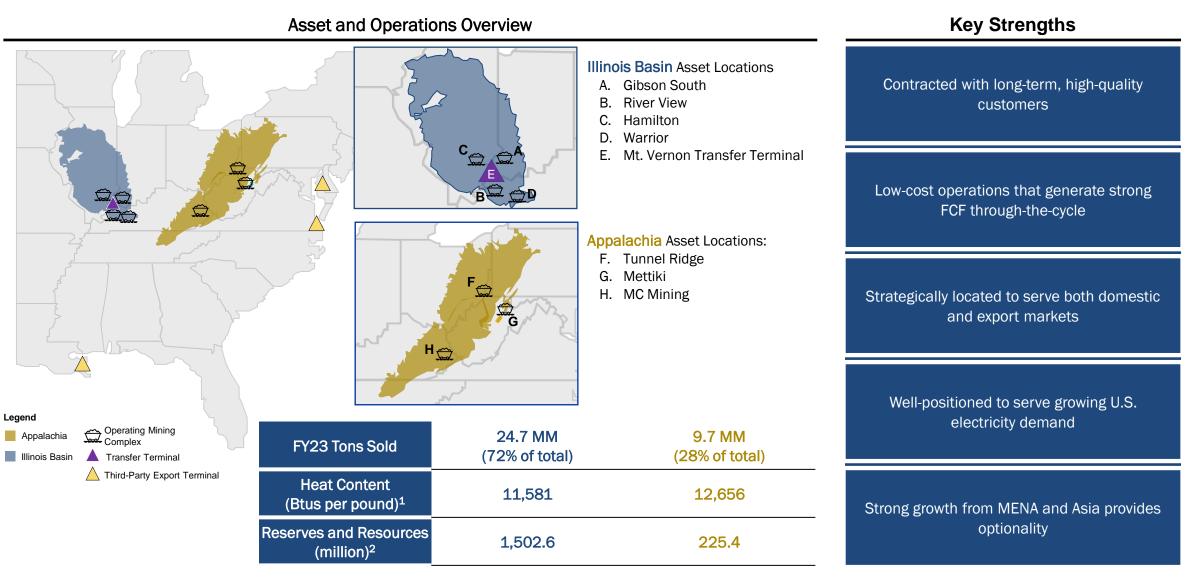


### Key Investment Highlights

- Consistently Strong Adjusted EBITDA Margins Through A Well-Covered, Multi-Year Coal Contract Book
- Significant Growth in U.S. Electricity Demand from EVs, On-Shoring Manufacturing, and Data Centers (incl. AI) is Delaying Coal-Fired Power Plant Retirements
- 3 Developing Countries in MENA and Asia Continue to Build Coal-Fired Power Generation, Offsetting Retirements in Europe
- 4 Permian-Weighted Minerals Position with Robust Growth Through Commodity Cycles
- 5 Meaningful Exposure to Top-Tier Operators in the Permian Basin with Significant Running Room Over Alliance's Royalty Position
- 6 Activity on Acreage Meaningfully Exceeds Level Required to Maintain Production
- 7 Strong Cash Flow Generation Through the Commodity Cycles
- 8 Disciplined Financial Principles & Capital Allocation Strategy



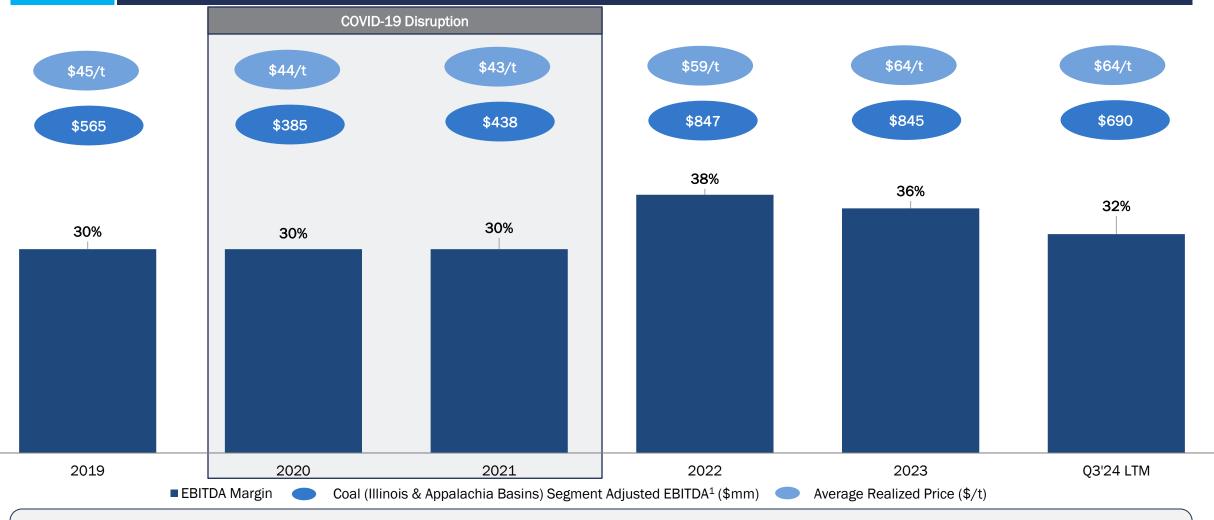
### Largest Coal Producer in Eastern U.S. Strategically Located in Close Proximity to Domestic Customers

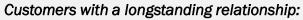


<sup>&</sup>lt;sup>1</sup> As of 31-Dec-2023. Represents a weighted average of each mine by total resources. <sup>2</sup> As of 31-Dec-2023. Includes ~557.7M tons of reserves and ~1,062.6M tons of resources included in Coal Royalties segment and leased/subleased to our mining complexes.



# Consistently Strong Coal Operations Segment Adjusted EBITDA<sup>1</sup> Margins through a Well-Covered, Multi-Year Coal Contract Book













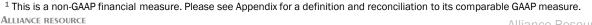






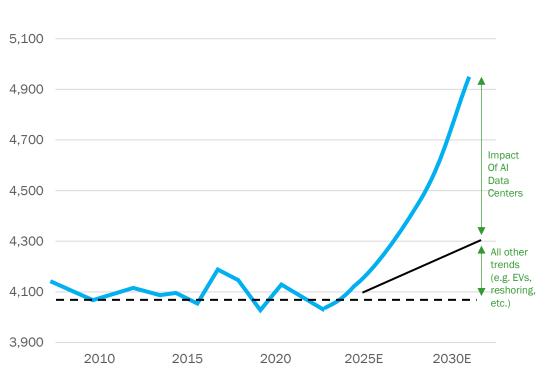






# Significant Growth in U.S. Electricity Demand from EVs, On-Shoring Manufacturing, and Data Centers (including AI) is Delaying Coal-Fired Power Plant Retirements





# Demand for Electricity Leads to Delays in Coal Power Plant retirements in the United States

- Revival of Domestic Manufacturing Recent supply chain disruptions intensified the onshoring of U.S. manufacturing, resulting in over \$536 billion in private sector investments<sup>1</sup> since 2020, largely concentrated in the Midwest and Eastern U.S.
- **Data Center** growth is forecasted to exceed \$150 billion through 2028, supercharged by artificial intelligence ("AI"), which is significantly more energy intensive than traditional data center applications
- Electric Vehicles could account for 6-8% of total electricity demand by 2035, up from 0.5% today. In the US electric light vehicles sales are estimated to reach approximately 55% in 2030 and 70% in 2035<sup>2</sup>

"Different states in the US are starting to run out of electricity

...that lack of capacity in the electric grids in the industrial world with Al and EVs is creating enormous investment opportunities"

Stephen Schwarzman, co-founder

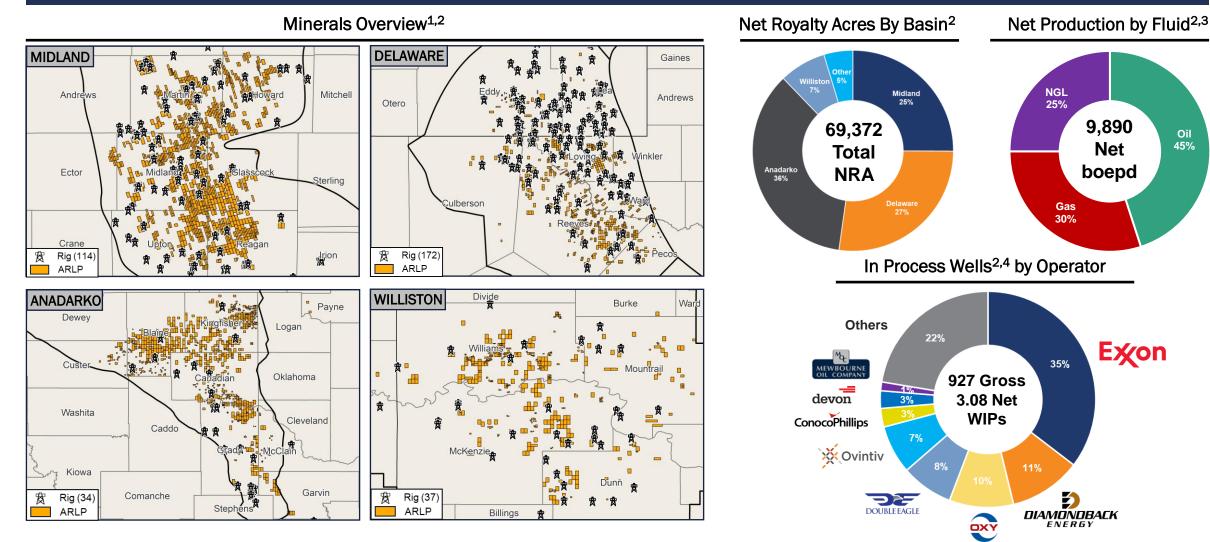
Stepnen Schwarzman, co-founder and chairman of Blackstone

"Forecast reflects the accelerated growth...driven by the electrification of multiple sectors combined with consumer demands for technology.. underscores the need to maintain and develop enough generation resources to serve that growing demand"

Kenneth S. Seiler, senior vice president of PJM Planning

# High-Quality O&G Mineral Acreage Portfolio With Meaningful Exposure to Top-Tier Operators in Permian Basin

### Alliance's mineral interests consist of high quality, liquids-weighted assets across core regions of top-tier L48 Basins



Oil 45%

**E**Xon

### Permian-Weighted Minerals Position has Seen Significant Growth and Activity Through Commodity Cycles

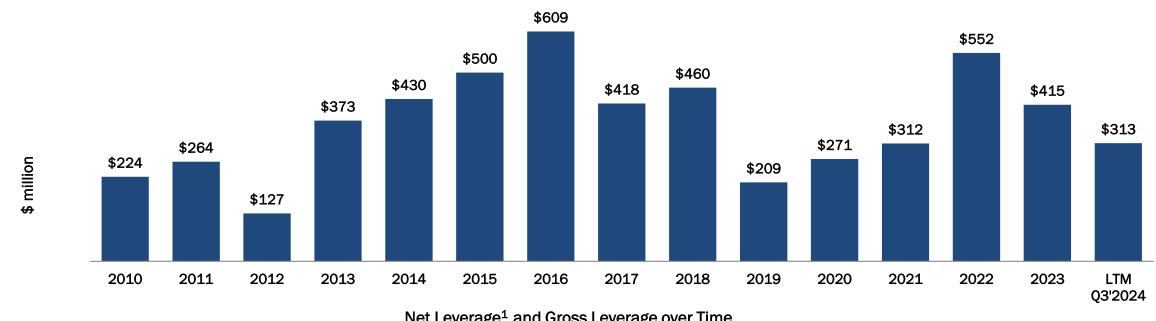
#### Gross oil production on Alliance's minerals portfolio accounts for 14% of total U.S. onshore production and 22% of Permian production % US L48 14% Production<sup>1</sup> % Permian 3% 5% 10% 13% 16% 20% 19% 21% 21% 22% Production<sup>1,2</sup> 1,600 1,400 140 Winter COVID-19 Storm Uri disruption 1,200 120 Gross Oil Production (Mbbld) 100 (ldd/\$) ITW 60 400 40 200 20 2014 Midland Delaware Anadarko Williston (Permian) (Permian)



## Strong Free Cash Flow Generation Through the Commodity Cycle

Consistently delivering strong operating and financial performance while maintaining a conservative balance sheet throughout market cycles

#### Free Cash Flow over Time<sup>1</sup>



### Net Leverage<sup>1</sup> and Gross Leverage over Time

|                              | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | Q3'2024 |
|------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|---------|
| Net<br>Leverage <sup>2</sup> | 0.8x | 0.8x | 1.3x | 1.2x | 1.0x | 1.2x | 0.9x | 0.9x | 0.7x | 1.3x | 1.4x | 0.7x | 0.1x | 0.3x | 0.4x    |
| Gross<br>Leverage            | 1.4x | 1.2x | 1.4x | 1.3x | 1.0x | 1.2x | 0.9x | 0.9x | 1.1x | 1.3x | 1.6x | 0.9x | 0.4x | 0.4x | 0.6x    |

<sup>&</sup>lt;sup>1</sup> This is a non-GAAP financial measure. Please see Appendix for a definition and reconciliation to its comparable GAAP measure.



### Disciplined Financial Principles & Capital Allocation Strategy

#### **Capital Allocation Priorities**

Financial Principles Conservative balance sheet and strong free cash flow generation

- Maximize risk-adjusted returns with excess free cash flows through disciplined investments and pursue opportunistic refinancings of existing indebtedness
- · Ensure high-quality reporting and messaging on strategy, industry dynamics and financial results

Capital Expenditures

- 2024 capital expenditures are anticipated to be \$420 -\$460 million
  - ~\$395 430mm maintenance capex for the coal operations segment
  - \$25 30mm of growth capex
- . Consistent with messaging in recent quarters, 2023 and 2024 are years of elevated maintenance capital expenditures as strategic investments are made in mines to ensure reliability and low-cost
- Starting in 2025, maintenance capital expenditures anticipated to return to a more normalized levels of \$6.75 \$7.75 per ton produced

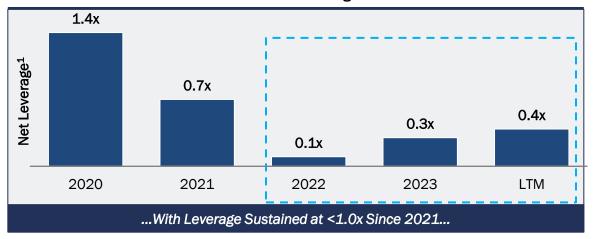
Investment Opportunities

- Committed to continuing growing the oil & gas royalties business in 2024 and beyond
  - Invested \$111 million in 2023 in additional oil & gas royalties, principally in the Permian Basin
- · Committed to pursuing growth opportunities beyond coal and oil & gas royalties by investing in platforms for future lines of businesses
  - Invested \$25 million in Infinitum and \$25 million in Ascend Elements in 2023

Unitholder Returns

- Distributions have been the primary means of unitholder returns
- Modest levels of unit buybacks have also been done in the past
- The Board considers multiple factors when considering distribution levels including implied current yield of units, distribution coverage, capital needs, investment opportunities and debt service costs

#### Alliance Has Maintained a Strong Balance Sheet...



#### ...While Distributing Capital to Unitholders Responsibly (\$ million)





### Key Investment Highlights

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# **Current Capitalization**

|                       | xEBITDA <sup>1</sup>   |  |                       |                          |
|-----------------------|--|--|-----------------------|--------------------------|
| 9/30/2024 (mm)        | Q3'2024A   | Spread / Coupon  | Tranche Ratings       | Maturity                 |
| \$ 204                |  |  |                       |                          |
| _                     |  | S + CSA <sup>2</sup> + 325   | NR / NR / BB+         | Mar-28                   |
| 53                    |  | S + CSA <sup>2</sup> + 325   | NR / NR / BB+         | Mar-28                   |
| _                     |  | ND   |                       | Jan-25                   |
| 51                    |  | 8.29%  |                       | Feb-28                   |
| \$ 104                | 0.1 x  |  |                       |                          |
| (100)                 | (O <sub>-</sub> 1)x  |  |                       |                          |
| \$ 400                |  | 8.625%   | B1 / BB- / BB         | Jun-29                   |
| \$ 504                | 0.6 x  |  |                       |                          |
| 300                   | 0.4 x  |  |                       |                          |
| \$ 23                 |  |  |                       |                          |
| 3,648                 |  |  |                       |                          |
| \$ 3,971 <sup>3</sup> | 5.1 x  |  |                       |                          |
|                       | \$ 204  - 53 - 51 \$ 104 (100) \$ 400 \$ 504 300 \$ 23 3,648 | 9/30/2024 (mm) \$ 204  53 51  \$ 104 (100) (0.1)x \$ 400  \$ 504 300 0.4 x \$ 23 3,648 | 9/30/2024 (mm) \$ 204 | 9/30/2024 (mm) \$ 204  - |

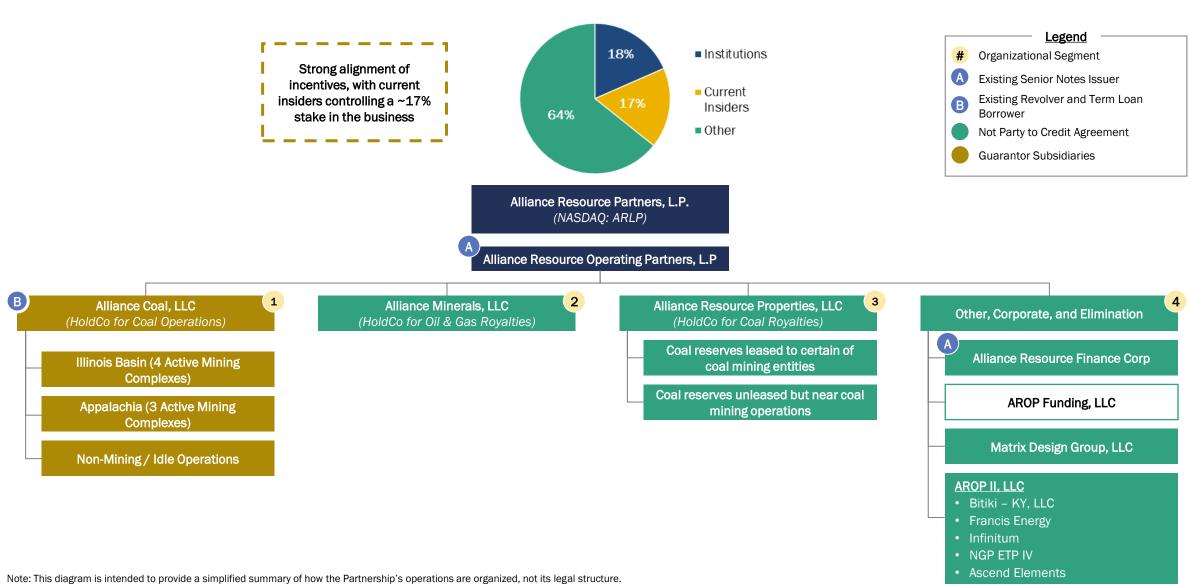
#### **EBITDA**

Q3'24 LTM Adj. EBITDA<sup>1</sup> \$ 776



16

### **Organizational Chart**



ALLIANCE RESOURCE

17

### Snapshot of Coal Operations<sup>1</sup>

#### Description

### Key Segment Statistics (Q3'24 LTM)

- Leading coal producer in the Illinois Basin and Appalachia with seven underground mining complexes in IL, IN, KY, MD, PA, and WV, as well as a coal-loading terminal in IN on the Ohio River
- Produces high heat content thermal coal, ranging from 11,450 to 13,200 Btu/lb
- Customers include major domestic and international utilities as well as industrial users
- Multi-year contracts mitigate pricing volatility impact and provide strong visibility into sales volumes and cash flows
  - Over 98% of 2024 sales-tonnage is contracted<sup>4</sup>; Alliance strategically maintains flexibility regarding global markets through its unsold position
  - Approximately 66% of 2025 sales-tonnage is contracted<sup>4</sup>; Alliance is set up to maximize value in both domestic and international markets



### Coal Operations Segment Cash Flow Profile through the Commodity Cycle (\$ million)<sup>3</sup>



<sup>&</sup>lt;sup>1</sup> Coal Operations includes Illinois Basin and Appalachia. <sup>2</sup> As of 31-Dec-2023. Includes total reserves and resources for Coal Operations and Coal Royalties. <sup>3</sup> This is a non-GAAP financial measure. Please see Appendix for a definition and reconciliation to its comparable GAAP measure. <sup>4</sup> Based on midpoint of FY24 total sales as of 30-September-2024.

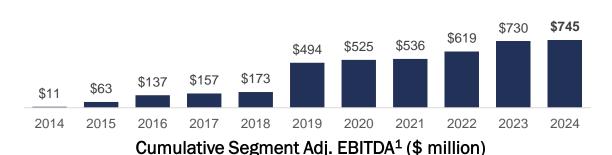


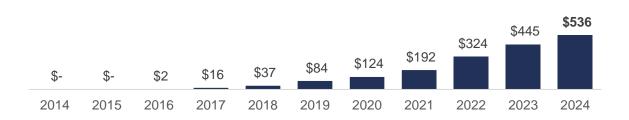
### Snapshot of O&G Royalties

#### Description

- Alliance has established a successful track record of investing in mineral interests under top-tier operators in the core of the prolific Permian Basin, with additional exposure to Anadarko, Williston and Appalachia Basins
- We believe royalties provide highest cash flow-margin enterprise in the oil & gas value chain with hedge-free exposure to commodity price and cost-free organic growth potential

### Cumulative Amount Invested (\$ million)





### Key Segment Statistics (Q3'24 LTM)

**\$122** Segment

Million

Adi. EBITDA<sup>1</sup>

84% Segment Adj. EBITDA Margin<sup>1</sup>

В

Oil Share of BOE Revenue

Production<sup>2</sup>

MBOE Total Proved Reserve<sup>2</sup>

#### Avenues for Sustainable Growth

#### **Resilient Minerals Position**

- Permian weighted
- Concentrated in core acreage positions of well-capitalized operators

### **Focused Acquisition** Strategy

- Selective acquisition strategy with strict underwriting standards
- Target both scaled asset packages and ground game mineral interest acquisitions

### Visibility to Organic Growth

- Decades of inventory at current activity levels
- Organic growth potential at no additional capital cost for Alliance

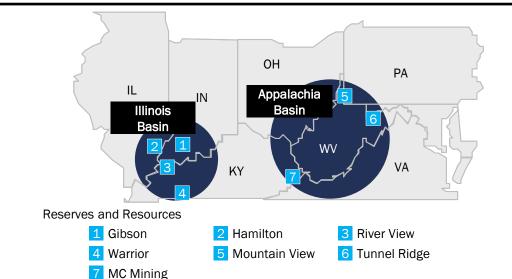
This is a non-GAAP financial measure. Please see Appendix for a definition and reconciliation to its comparable GAAP measure. Oil & Gas Royalties Segment Adjusted EBITDA of \$122 million does not include Coal Royalties Segment Adjusted EBITDA. As of 31-Dec-2023. One thousand barrels of oil equivalent determined using a ratio of six Mcf of natural gas to one Bbl of crude oil, condensate, or natural gas liquids. ALLIANCE RESOURCE

### **Snapshot of Coal Royalties**

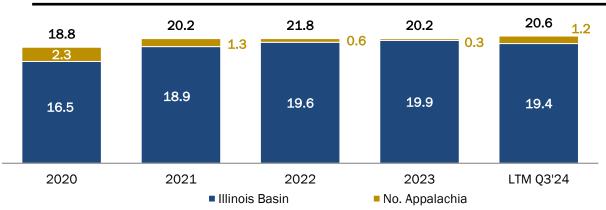
#### Overview

- Segment includes ~558mm tons of proved and probable coal reserves and substantially all of the ~1.06bn tons of Alliance's measured, indicated and inferred coal mineral resources (throughout ILB and APP)
- Substantial majority of Company coal reserves and resources are leased to Alliance mining complexes
  - ~60% of the royalty-based leases have an initial term of 5 to 40 years
  - Substantially all lessees have the option to extend the lease for additional terms
- Lessees are granted the right to mine and sell coal reserves and resources in exchange for royalty payments
  - Royalty payments are based on a percentage of sales price or a fixed royalty per ton of coal mined and sold
- LTM Q3'24 Segment Adjusted EBITDA<sup>1</sup> of \$44M

### Coal Royalties - Mine Geography



### Coal Royalties Tons Sold by Region (Mt)<sup>2</sup>



20

<sup>&</sup>lt;sup>1</sup> This is a non-GAAP financial measure. Please see Appendix for a definition and reconciliation to its comparable GAAP measure. <sup>2</sup> Represents tons sold by Coal Operations associated with coal reserves leased from the Coal Royalties.



## **Snapshot of Matrix Business**



#### Matrix develops, supplies, and supports technology that enhances productivity and improves safety in industrial and mining environments



Expertise in Mining and Technology

- Wholly owned subsidiary of Alliance
- 15+ years as a leader in safety systems in mining
- Highly-skilled technical team of 175+ employees

Market Leaders

- Technology leader for industrial productivity and safety
- Footprint in domestic and international markets

Product Innovators

- Designing products to withstand the harshest of environments across several mining applications
- Incorporating data analytics and AI with a tailored understanding of customer's business and strategic goals









Brand

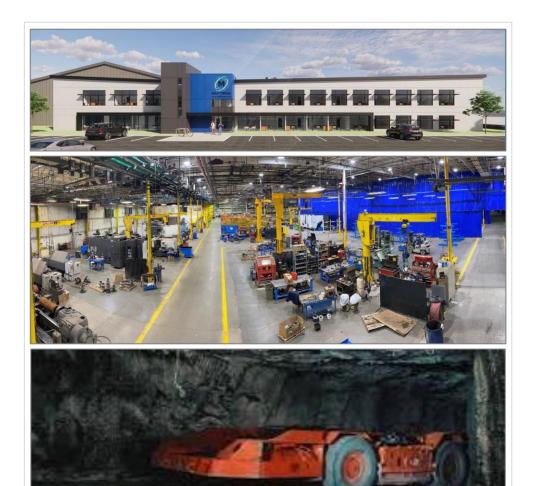
- · A best-in-class field service team in mining
- NIOSH award winning proximity detection system
- Multiple patents in tracking, communications, proximity detection systems, and lighting technology



### Alliance & Matrix Vertical Integration



Matrix and Alliance are uniquely positioned to deliver fully-vetted, production-ready systems via vertically integrated business units



**Engineering, R&D, and Test:** Matrix excels in hardware, software, data science, AI, and industry certifications. \*New Engineering HQ / Test Laboratory Opening Q1 2025









**Advanced Manufacturing and Assembly:** Alliance's in-house central region repair and machine shop utilizes 140,000 sqft facility for precision manufacturing, machining, assembly, and rebuild services for both internal and third-party client needs

**Tested and Proven in ARLP Mining Environment:** Matrix's engineering and test facilities, Alliance's in-house advanced manufacturing facilities, and best-in-class operations provide full integration from concept to commercial product.



### Snapshot of New Ventures Investments

New Ventures focused on diversifying business into high-growth areas that are indirectly linked to Alliance's core competencies

### **Investment Approach**

We are allocating excess cash flows into high growth businesses where we can leverage our core competencies and strategic relationships to generate meaningful, risk-adjusted returns

These investments fall into two primary categories:

- Operated Growth Assets: entities that we directly operate or control
- Strategic Investments: non-controlling investments in highly strategic areas that may lead to controlling opportunities, strategic customer/supplier opportunities, and/or significant returns upon exit

#### **Areas of Focus**

- Execute Matrix Growth Strategy
- Industrial Land Development/Data Centers/Recycling
- Battery Energy Storage Systems

#### Strategic Investments









| Entity Description  | Invested Capital | Partnership                                |
|---|------------------|--|
| Ascend Elements: A leading provider of sustainable, closed-loop battery materials solutions | \$25 million     | Potential Shredding /<br>Logistics Partner |
| Infinitum: Manufacturer of highly efficient patented air core motors                        | \$67 million     | Joint Development<br>Agreement with Matrix |



### **Supplemental Information**

Reconciliation of GAAP "Net Income Attributable to ARLP" to NON-GAAP "EBITDA" and "Distributable Cash Flow" (in thousands):

|  | <br>Three Mor<br>Septen | nths Ende<br>lber 30, | d        | <br>Nine Mon<br>Septem | d             | T  | hree Months Ended June 30, |
|--|-------------------------|-----------------------|----------|------------------------|---------------|----|----------------------------|
|  | <br>2024                |                       | 2023     | <br>2024               | <br>2023      |    | 2024                       |
|  |                         |                       |          |                        |               |    |                            |
| Net income attributable to ARLP                | \$<br>86,281            | \$                    | 153,699  | \$<br>344,525          | \$<br>514,674 | \$ | 100,187                    |
| Depreciation, depletion and amortization       | 72,971                  |                       | 65,393   | 204,974                | 199,582       |    | 66,454                     |
| Interest expense, net                          | 10,873                  |                       | 6,876    | 29,623                 | 26,193        |    | 9,979                      |
| Capitalized interest                           | (3,521)                 |                       | (1,809)  | (8,605)                | (4,432)       |    | (2,786)                    |
| Income tax expense                             | <br>4,123               |                       | 3,401    | <br>12,932             | 11,641        |    | 3,860                      |
| EBITDA   | 170,727                 |                       | 227,560  | 583,449                | 747,658       |    | 177,694                    |
| Litigation expense accrual (1)                 | _                       |                       | _        | 15,250                 | _             |    | _                          |
| Change in fair value of digital assets (2)     | <br>(332)               |                       |          | <br>(8,437)            |               |    | 3,748                      |
| Adjusted EBITDA                                | 170,395                 |                       | 227,560  | 590,262                | 747,658       |    | 181,442                    |
| Equity method investment loss                  | 2,327                   |                       | 1,842    | 3,032                  | 3,784         |    | 152                        |
| Distributions from equity method investments   | 849                     |                       | 904      | 2,849                  | 2,878         |    | 1,118                      |
| Interest expense, net                          | (10,873)                |                       | (6,876)  | (29,623)               | (26,193)      |    | (9,979)                    |
| Income tax expense                             | (4,123)                 |                       | (3,401)  | (12,932)               | (11,641)      |    | (3,860)                    |
| Deferred income tax benefit (3)                | (765)                   |                       | (2,400)  | (1,834)                | (2,981)       |    | (962)                      |
| Litigation expense accrual (1)                 | _                       |                       | _        | (15,250)               | _             |    | _                          |
| Estimated maintenance capital expenditures (4) | <br>(60,171)            |                       | (58,910) | <br>(196,367)          | (190,329)     |    | (65,471)                   |
| Distributable Cash Flow                        | \$<br>97,639            | \$                    | 158,719  | \$<br>340,137          | \$<br>523,176 | \$ | 102,440                    |
| Distributions paid to partners                 | \$<br>90,725            | \$                    | 90,899   | \$<br>272,707          | \$<br>273,767 | \$ | 90,736                     |
| Distribution Coverage Ratio                    | 1.08                    |                       | 1.75     | 1.25                   | 1.91          |    | 1.13                       |

<sup>&</sup>lt;sup>1</sup> Litigation expense accrual is a non-recurring \$15.3 million accrual relating to certain litigation described in Item 3 of Part I of Alliance's Form 10-K filed on February 23, 2024 with the SEC for the period ended December 31, 2023. <sup>2</sup> On January 1, 2024, ARLP elected to early adopt new accounting guidance which clarifies the accounting and disclosure requirements for certain crypto assets. The new guidance requires entities to measure certain crypto assets at fair value, with the change in fair value included in net income. <sup>3</sup> Deferred income tax expense (benefit) is the amount of income tax expense (benefit) during the period on temporary differences between the tax basis and financial reporting basis of recorded assets and liabilities. These differences generally arise in one period and reverse in subsequent periods to eventually offset each other and do not impact the amount of distributable cash flow available to be paid to partners. <sup>4</sup> Maintenance capital expenditures are those capital expenditures required to maintain, over the long-term, the existing infrastructure of our coal assets. We estimate maintenance capital expenditures are assumed to be \$7.76 per ton produced compared to an estimated \$7.05 per ton produced in 2023. Our actual maintenance capital expenditures fluctuate depending on various factors, including maintenance schedules and timing of capital projects, among others.



## **Supplemental Information**

### Reconciliation of GAAP "Cash Flows from Operating Activities" to NON-GAAP "Free Cash Flow" (in thousands):

|  |    | Three Mon<br>Septem |    | ed        |    | Nine Mont<br>Septem |    | ed        | Th | ree Months Ended<br>June 30, |
|--|----|---------------------|----|-----------|----|---------------------|----|-----------|----|------------------------------|
|  |    | 2024                |    | 2023      |    | 2024                |    | 2023      |    | 2024                         |
| Cash flows from operating activities               | \$ | 209,272             | \$ | 229,578   | \$ | 634,711             | \$ | 730,298   | \$ | 215,766                      |
| Capital expenditures                               | Ψ  | (110,298)           | Ψ  | (110,339) | Ψ  | (335,586)           | Ψ  | (295,356) | Ψ  | (101,442)                    |
| Change in accounts payable and accrued liabilities |    | 4,247               |    | 2,624     |    | 9,191               |    | (23,006)  |    | 613                          |
| Free cash flow                                     | \$ | 103,221             | \$ | 121,863   | \$ | 308,316             | \$ | 411,936   | \$ | 114,937                      |

### Reconciliation of Non-GAAP " EBITDA" to "Segment Adjusted EBITDA" (in thousands):

|   |               | Three Mon<br>Septem | <br>          | <br>Nine Mont<br>Septem | <br>            | Thre | e Months Ended<br>June 30, |
|---|---------------|---------------------|---------------|-------------------------|-----------------|------|----------------------------|
|   |               | 2024                | <br>2023      | <br>2024                | <br>2023        |      | 2024                       |
| Operating expense   | \$            | 384,844             | \$<br>339,099 | \$<br>1,100,308         | \$<br>1,012,224 | \$   | 351,605                    |
| Litigation expense accrual (1)                            |               | 190,158             | _             | (15,250)                | _               |      | _                          |
| Outside coal purchases                                    |               | 8,192               | 11,530        | 27,912                  | 15,739          |      | 10,608                     |
| Other expense (income)                                    |               | 681                 | <br>(223)     | <br>2,245               | <br>173         |      | 17,963                     |
| Segment Adjusted EBITDA Expense                           |               | 583,875             | 350,406       | 1,115,215               | 1,028,136       |      | 380,176                    |
| Segment Adjusted EBITDA Expense – Non Coal Operations (1) | (197,548)     |                     | <br>(2,116)   | <br>(18,399)            | (6,945)         |      | (24,001)                   |
| Segment Adjusted EBITDA Expense – Coal Operations         | \$ 386,327 \$ |                     | \$<br>348,290 | \$<br>1,096,816         | \$<br>1,021,191 | \$   | 356,175                    |



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Reconciliation of GAAP "net income attributable to ARLP" to non-GAAP "EBITDA", "Adjusted EBITDA", and "Segment Adjusted EBITDA".

#### Illinois Bain Operations Segment

|  | Year Ended December, |      |    |       |    |      |          |       |    |      |    |            |
|--|----------------------|------|----|-------|----|------|----------|-------|----|------|----|------------|
|  |                      | 2019 |    | 2020  |    | 2021 |          | 2022  |    | 2023 | _  | Q3 '24 LTM |
|  |                      |      |    |       |    |      | (in mill | ions) |    |      |    |            |
| Net income attributable to ARLP          | \$                   | 132  | \$ | (135) | \$ | 117  | \$       | 262   | \$ | 357  | \$ | 335        |
| Depreciation, depletion and amortization |                      | 193  |    | 182   |    | 135  |          | 144   |    | 142  |    | 142        |
| Interest expense, net                    | _                    | -    |    |       |    | -    |          |       |    | -    | _  | -          |
| EBITDA                                   | \$                   | 325  | \$ | 47    | \$ | 252  | \$       | 406   | \$ | 499  | \$ | 477        |
| Litigation expense accrual               |                      | -    |    | -     |    | -    |          | -     |    | -    |    | 11         |
| Asset impairments                        |                      | 7    |    | 23    |    | -    |          | -     |    | -    |    | -          |
| Goodwill impairment                      | _                    | -    |    | 132   |    | -    |          |       |    | -    | _  | -          |
| Adjusted EBITDA                          | \$                   | 332  | \$ | 202   | \$ | 252  | \$       | 406   | \$ | 499  | \$ | 488        |
| General & Administrative Expenses        | _                    | 18   |    | 12    |    | 13   | _        | 15    |    | 15   | _  | 15         |
| Segment Adjusted EBITDA                  | \$                   | 350  | \$ | 214   | \$ | 265  | \$       | 421   | \$ | 514  | \$ | 503        |

#### **Appalachia Operations Segment**

|  |           |           | Year | Ended Decem | ber,        |      |            |    |            |
|--|-----------|-----------|------|-------------|-------------|------|------------|----|------------|
|  | <br>2019  | 2020      |      | 2021        |             | 2022 | 2023       |    | Q3 '24 LTM |
|  | <br>      | <br>      |      |             | (in million | ns)  | <br>       | _  | _          |
|  |           |           |      |             |             |      |            |    |            |
| Net income attributable to ARLP          | \$<br>139 | \$<br>72  | \$   | 76          | \$          | 332  | \$<br>258  | \$ | 108        |
| Depreciation, depletion and amortization | 70        | 94        |      | 91          |             | 88   | 67         |    | 70         |
| Interest expense, net                    | <br>-     | <br>-     |      | -           |             |      | <u>-</u> _ |    | -          |
| EBITDA                                   | \$<br>209 | \$<br>166 | \$   | 167         | \$          | 420  | \$<br>325  | \$ | 178        |
| Litigation expense accrual               | <br>-     | <br>-     |      | -           |             |      | <u>-</u> _ |    | 4          |
| Adjusted EBITDA                          | \$<br>209 | \$<br>166 | \$   | 167         | \$          | 420  | \$<br>325  | \$ | 182        |
| General & Administrative Expenses        | <br>6     | <br>5     |      | 6           |             | 6    | 6          | _  | 5          |
| Segment Adjusted EBITDA                  | \$<br>215 | \$<br>171 | \$   | 173         | \$          | 426  | \$<br>331  | \$ | 187        |



#### Coal Segments' Segment Adjusted EBITDA Margin

|   | 2019        |    | 2020  | _  | 2021  |          | 2022   |    | 2023  | _  | Q3 '24 LTM |
|---|-------------|----|-------|----|-------|----------|--------|----|-------|----|------------|
|   |             |    |       |    |       | (in mill | lions) |    |       |    |            |
| Segment Adjusted EBITDA                       |             |    |       |    |       |          |        |    |       |    |            |
| Illinois Basin                                | \$<br>350   | \$ | 214   | \$ | 265   | \$       | 421    | \$ | 514   | \$ | 503        |
| Appalachia                                    | 215         |    | 171   | _  | 173   | _        | 426    |    | 331   | _  | 187        |
| Total Coal Segments' Segment Adjusted EBITDA  | \$<br>565   | \$ | 385   | \$ | 438   | \$       | 847    | \$ | 845   | \$ | 690        |
| Revenues                                      |             |    |       |    |       |          |        |    |       |    |            |
| Illinois Basin                                | 1,237       |    | 770   |    | 920   |          | 1,296  |    | 1,482 |    | 1,504      |
| Appalachia                                    | 644         |    | 500   | _  | 545   |          | 928    | _  | 883   | _  | 767        |
| Total Coal Segments' Revenues                 | \$<br>1,881 | \$ | 1,270 | \$ | 1,465 | \$       | 2,224  | \$ | 2,365 | \$ | 2,271      |
| Coal Segments' Segment Adjusted EBITDA Margin | 30          | %  | 30    | %  | 30    | %        | 38     | %  | 36    | %  | 30         |

#### Coal Royalties Segment

|  |          | Year End | ed Dec | ember,        |          |    |            |
|--|----------|----------|--------|---------------|----------|----|------------|
|  | <br>2020 | 2021     |        | 2022          | 2023     |    | Q3 '24 LTM |
|  |          |          | _      | (in millions) | <br>     | _  |            |
| Net income attributable to ARLP          | \$<br>13 | \$<br>22 | \$     | 29            | \$<br>30 | \$ | 33         |
| Depreciation, depletion and amortization | 9        | 11       |        | 10            | 11       |    | 10         |
| EBITDA                                   | \$<br>22 | \$<br>33 | \$     | 39            | \$<br>41 | \$ | 43         |
| Asset impairments                        | <br>2    | <br>-    |        |               | <br>-    |    | -          |
| Adjusted EBITDA                          | \$<br>24 | \$<br>33 | \$     | 39            | \$<br>41 | \$ | 43         |
| General & Administrative Expenses        | <br>-    | <br>-    |        | -             | <br>-    |    | 1          |
| Segment Adjusted EBITDA                  | \$<br>24 | \$<br>33 | \$     | 39            | \$<br>41 | \$ | 44         |



## Non-GAAP Reconciliations and Cumulative Amount Invested Calculation

#### Oil & Gas Royalties Segment

|  |    |      |    |      |    |      |    |      |    |      | Year En | led December, |     |        |           |        |    |        |    |        |    |            |
|--|----|------|----|------|----|------|----|------|----|------|---------|---------------|-----|--------|-----------|--------|----|--------|----|--------|----|------------|
|  |    | 2014 |    | 2015 |    | 2016 |    | 2017 |    | 2018 |         | 2019 *        |     | 2020 * |           | 2021 * |    | 2022 * |    | 2023 * |    | Q3 '24 LTM |
|  | _  |      | _  |      |    |      |    |      |    |      | _       | (in millio    | ns) |        | · <u></u> |        |    |        |    |        |    |            |
| Net income attributable to ARLP                          | \$ | -    | \$ | (1)  | \$ | 3    | \$ | 13   | \$ | 21   | \$      | 177           | \$  | 7      | \$        | 48     | \$ | 55     | \$ | 65     | \$ | 64         |
| Depreciation, depletion and amortization                 |    | =    |    | =    |    | =    |    | =    |    | =    |         | 24            |     | 28     |           | 26     |    | 30     |    | 36     |    | 40         |
| Interest expense, net                                    |    | -    |    | =    |    | =    |    | -    |    | -    |         | 12            |     | 3      |           | -      |    | -      |    | 2      |    | -          |
| Income tax expense (benefit)                             |    | -    |    | =    |    | =    |    | -    |    | =    |         | -             |     | =      |           | =      |    | 55     |    | 15     |    | 15         |
| EBITDA   | \$ | -    | \$ | (1)  | \$ | 3    | \$ | 13   | \$ | 21   | \$      | 213           | \$  | 38     | \$        | 74     | \$ | 140    | \$ | 118    | \$ | 119        |
| Acquisition gain   |    | =    |    | =    |    | -    |    | =    |    | =    |         | (177)         |     | -      |           | -      |    | -      |    | -      |    | =          |
| Acquisition gain attributable to noncontrolling interest |    | -    |    | =    |    | -    |    | -    |    | -    |         | 7             |     | -      |           | -      |    | =      |    | =      |    | -          |
| Adjusted EBITDA  | \$ | =    | \$ | (1)  | \$ | 3    | \$ | 13   | \$ | 21   | \$      | 43            | \$  | 38     | \$        | 74     | \$ | 140    | \$ | 118    | \$ | 119        |
| General & Administrative Expenses                        |    | -    |    | =    |    | -    |    | -    |    | -    |         | 6             |     | 4      |           | 3      |    | 3      |    | 4      |    | 3          |
| Segment Adjusted EBITDA                                  | \$ | =    | \$ | (1)  | \$ | 3    | \$ | 13   | \$ | 21   | \$      | 49            | \$  | 42     | \$        | 77     | \$ | 143    | \$ | 122    | \$ | 122        |
| Revenues (Equity Earnings prior to 2019)                 |    | -    |    | (1)  |    | 4    |    | 14   |    | 22   |         | 55            |     | 46     |           | 86     |    | 155    |    | 142    |    | 145        |
| Segment Adjusted EBITDA Margin                           |    | 0    | %  | 100  | %  | 75   | %  | 93   | %  | 95   | %       | 89            | %   | 91 9   | %         | 90     | %  | 92     | %  | 86     | %  | 84 %       |

<sup>\*</sup> Reflects the impact of the 2023 JC Resources Acquisition as though we, rather than JC Resources LP, acquired the mineral interests in 2019

#### Oil & Gas Royalties Segment

|  |          |                |    |     |      |     | Ye        | ar Ende | d December, |      |          |           |           |           |
|--|----------|----------------|----|-----|------|-----|-----------|---------|-------------|------|----------|-----------|-----------|-----------|
|  | <br>2014 | 2015 2016 2017 |    |     | 2018 |     | 2019      |         | 2020        | 2021 | <br>2022 | 2023      |           |           |
|  | _        | <br>           |    |     |      |     |           |         | (in millio  | ns)  |          |           |           | _         |
| Oil & Gas Royalties Segment - Annual Investments | 11       | 52             |    | 74  |      | 20  | 16        |         | 321         |      | 31       | 11        | 83        | 111       |
| Cumulative Amount Invested                       | \$<br>11 | \$<br>63       | \$ | 137 | \$   | 157 | \$<br>173 | \$      | 494         | \$   | 525      | \$<br>536 | \$<br>619 | \$<br>730 |



#### Other, Corporate and Eliminations

|  | •  | 2019 | 2020       |    | 2021 | 2022         |      |    | 2023 | Q  | 3 '24 LTM |
|--|----|------|------------|----|------|--------------|------|----|------|----|-----------|
|  |    |      | <br>       | _  |      | (in millions | 3)   |    |      |    |           |
| Net income attributable to ARLP          | \$ | (63) | \$<br>(88) | \$ | (81) | \$           | (92) | \$ | (80) | \$ | (80)      |
| Depreciation, depletion and amortization |    | 10   | 3          |    | 4    |              | 6    |    | 12   |    | 11        |
| Interest expense, net                    |    | 34   | 44         |    | 39   |              | 36   |    | 31   |    | 37        |
| Capitalized interest                     |    | (1)  | (1)        |    | -    |              | (1)  |    | (7)  |    | (11)      |
| Income tax expense (benefit)             |    | -    | -          |    | -    |              | (1)  |    | (6)  |    | (5)       |
| EBITDA                                   | \$ | (20) | \$<br>(42) | \$ | (38) | \$           | (52) | \$ | (50) | \$ | (48)      |
| Change in fair value of digital assets   |    |      | <br>       |    | -    |              |      |    |      |    | (8)       |
| Adjusted EBITDA                          | \$ | (20) | \$<br>(42) | \$ | (38) | \$           | (52) | \$ | (50) | \$ | (56)      |
| General & Administrative Expenses        |    | 44   | 40         |    | 47   |              | 56   |    | 54   |    | 58        |
| Segment Adjusted EBITDA                  | \$ | 24   | \$<br>(2)  | \$ | 9    | \$           | 4    | \$ | 4    | \$ | 2         |



#### Consolidated

| Consontated  |    |      |    |      |    |      |    |      |    |      |    |      |    | Year Ended | l Decer | nber,       |    |      |    |        |    |        |           |    |        |    |        |    |         |
|--|----|------|----|------|----|------|----|------|----|------|----|------|----|------------|---------|-------------|----|------|----|--------|----|--------|-----------|----|--------|----|--------|----|---------|
|  |    | 2010 |    | 2011 |    | 2012 |    | 2013 |    | 2014 |    | 2015 |    | 2016       |         | 2017        | _  | 2018 |    | 2019 * | _  | 2020 * | 2021 *    |    | 2022 * |    | 2023 * | Q3 | '24 LTM |
|  |    |      |    |      |    |      |    |      |    |      |    |      |    |            | (ir     | n millions) |    |      |    |        |    |        |           |    |        |    |        |    |         |
| Net income attributable to ARLP                          | \$ | 321  | \$ | 389  | \$ | 336  | \$ | 393  | \$ | 497  | \$ | 306  | \$ | 339        | \$      | 304         | \$ | 367  | \$ | 400    | \$ | (130)  | \$<br>183 | \$ | 586    | \$ | 630    | \$ | 460     |
| Depreciation, depletion and amortization                 |    | 147  |    | 161  |    | 217  |    | 266  |    | 275  |    | 325  |    | 337        |         | 269         |    | 280  |    | 310    |    | 315    | 264       |    | 277    |    | 269    |    | 273     |
| Interest expense, net                                    |    | 31   |    | 36   |    | 37   |    | 35   |    | 33   |    | 30   |    | 31         |         | 40          |    | 41   |    | 47     |    | 47     | 40        |    | 36     |    | 33     |    | 37      |
| Capitalized interest                                     |    | (1)  |    | (15) |    | (8)  |    | (9)  |    | (1)  |    | (1)  |    | -          |         | (1)         |    | (1)  |    | (1)    |    | (1)    | -         |    | (1)    |    | (7)    |    | (11)    |
| Income tax expense (benefit)                             | _  | 2    | _  | -    | _  | (1)  | _  | 1    | _  |      | _  | -    | _  | -          | _       | -           | _  | -    | _  | -      | _  | -      | -         | _  | 54     | _  | 8      |    | 10      |
| EBITDA   | \$ | 500  | \$ | 571  | \$ | 581  | \$ | 686  | \$ | 804  | \$ | 660  | \$ | 707        | \$      | 612         | \$ | 687  | \$ | 756    | \$ | 231    | \$<br>487 | \$ | 952    | \$ | 933    | \$ | 769     |
| Litigation expense accrual                               |    | -    |    | -    |    | -    |    | -    |    | -    |    | -    |    | -          |         | -           |    | -    |    | -      |    | -      | -         |    | -      |    | -      |    | 15      |
| Change in fair value of digital assets                   |    | -    |    | -    |    | -    |    | -    |    | -    |    | -    |    | -          |         | -           |    | -    |    | -      |    | -      | -         |    | -      |    | -      |    | (8)     |
| Settlement gain  |    | -    |    | -    |    | -    |    | -    |    | -    |    | -    |    | -          |         | -           |    | (80) |    | -      |    | -      | -         |    | -      |    | -      |    |         |
| Debt extinguishment loss                                 |    | -    |    | -    |    | -    |    | -    |    | -    |    | -    |    | -          |         | 8           |    | -    |    | -      |    | -      | -         |    | -      |    | -      |    |         |
| Acquisition gain   |    | -    |    | -    |    | -    |    | -    |    | -    |    | (23) |    | -          |         | -           |    | -    |    | (177)  |    | -      | -         |    | -      |    | -      |    | -       |
| Acquisition gain attributable to noncontrolling interest |    | -    |    | -    |    | -    |    | -    |    | -    |    | -    |    | -          |         | -           |    | -    |    | 7      |    | -      | -         |    | -      |    | -      |    | -       |
| Asset impairments  |    | -    |    | -    |    | 19   |    | -    |    | -    |    | 100  |    | -          |         | -           |    | 40   |    | 15     |    | 25     | -         |    | -      |    | -      |    | -       |
| Goodwill impairment                                      | _  | -    | _  | -    |    | -    |    |      | _  | -    |    | -    | _  | -          | _       | -           | _  | -    | _  | -      | _  | 132    | -         |    | -      | _  | -      |    | -       |
| Adjusted EBITDA  | \$ | 500  | \$ | 571  | \$ | 600  | \$ | 686  | \$ | 804  | \$ | 737  | \$ | 707        | \$      | 620         | \$ | 647  | \$ | 601    | \$ | 388    | \$<br>487 | \$ | 952    | \$ | 933    | \$ | 776     |
| General & Administrative Expenses                        | _  | 50   |    | 52   |    | 59   |    | 64   | _  | 72   |    | 68   | _  | 72         | _       | 62          | _  | 69   | _  | 73     | _  | 61     | 70        |    | 81     | _  | 79     |    | 82      |
| Segment Adjusted EBITDA                                  | \$ | 550  | \$ | 623  | \$ | 659  | \$ | 750  | \$ | 876  | \$ | 805  | \$ | 779        | \$      | 682         | \$ | 716  | \$ | 674    | \$ | 449    | \$<br>557 | \$ | 1,033  | \$ | 1,012  | \$ | 858     |

<sup>\*</sup> Reflects the impact of the 2023 JC Resources Acquisition as though we, rather than JC Resources LP, acquired the mineral interests in 2019



Reconciliation of GAAP "net income attributable to ARLP" to non-GAAP "Distributable Cash Flow"

|      |       | -     |      |
|------|-------|-------|------|
| Year | Ended | Decem | ber. |

|  |        | Year Ended December, |               |        |            |  |  |  |  |  |  |  |
|--|--------|----------------------|---------------|--------|------------|--|--|--|--|--|--|--|
|  | 2020 * | 2021 *               | 2022 *        | 2023 * | Q3 '24 LTM |  |  |  |  |  |  |  |
|  |        |                      | (in millions) |        |            |  |  |  |  |  |  |  |
| Adjusted EBITDA                              | 388    | 487                  | 952           | 933    | 776        |  |  |  |  |  |  |  |
| Equity method investment loss (income)       | (1)    | (2)                  | (6)           | 1      | 1          |  |  |  |  |  |  |  |
| Distributions from equity method investments | 2      | 3                    | 7             | 4      | 4          |  |  |  |  |  |  |  |
| Interest expense, net                        | (47)   | (40)                 | (36)          | (33)   | (37)       |  |  |  |  |  |  |  |
| Income tax benefit (expense)                 | -      | -                    | (54)          | (8)    | (10)       |  |  |  |  |  |  |  |
| Deferred income tax benefit                  | -      | -                    | 35            | (9)    | (8)        |  |  |  |  |  |  |  |
| Litigation expense accrual                   | -      | -                    | -             | -      | (15)       |  |  |  |  |  |  |  |
| Estimated maintenance capital expenditures   | (131)  | (158)                | (201)         | (246)  | (252)      |  |  |  |  |  |  |  |
| Distributable Cash Flow                      | 211    | 290                  | 697           | 642    | 459        |  |  |  |  |  |  |  |
| Distributions paid to partners               | 52     | 52                   | 196           | 365    | 364        |  |  |  |  |  |  |  |
| Distribution Coverage Ratio                  | 4.06   | 5.58                 | 3.56          | 1.76   | 1.26       |  |  |  |  |  |  |  |
|  |        |                      |               |        |            |  |  |  |  |  |  |  |

<sup>\*</sup> Reflects the impact of the 2023 JC Resources Acquisition as though we, rather than JC Resources LP, acquired the mineral interests in 2019

| Reconciliation od GAAP "Cash flows from operating activities" to non-GAAP "Free cash flow" |    |       |    |       |         |       |   |       |    |       |   |       |    | Year 1 | Ended December, |    |        |        |   |        |    |        |    |        |    |        |    |           |
|--|----|-------|----|-------|---------|-------|---|-------|----|-------|---|-------|----|--------|-----------------|----|--------|--------|---|--------|----|--------|----|--------|----|--------|----|-----------|
|  |    | 2010  |    | 2011  |         | 2012  |   | 2013  |    | 2014  |   | 2015  |    | 2016   | 2017            | 20 | 18     | 2019 * |   | 2020 * |    | 2021 * |    | 2022 * |    | 2023 * | Q3 | 3 '24 LTM |
|  |    |       |    |       |         |       |   |       |    |       |   |       |    |        | (in millions    | )  |        |        |   |        |    |        |    |        |    |        |    |           |
| Cash Flow from Operations  | \$ | 521   | \$ | 574   | \$      | 556   | s | 705   | \$ | 739   | s | 716   | \$ | 704 \$ | 556             | \$ | 694 \$ | 515    | s | 401    | \$ | 432    | \$ | 802    | \$ | 824    | \$ | 730       |
| Capital Expenditures   |    | (290) |    | (322) |         | (425) |   | (329) |    | (307) |   | (213) |    | (91)   | (145)           |    | (233)  | (306)  |   | (121)  |    | (123)  |    | (286)  |    | (379)  |    | (420)     |
| Change in accounts payable and accrued Liabilities   | _  | (7)   |    | 12    | <u></u> | (4)   |   | (3)   |    | (2)   |   | (3)   |    | (4)    | 7               |    | (1)    |        | _ | (9)    |    | 3      |    | 36     |    | (30)   |    | 3         |
| Erro Cach Flour  | •  | 224   | •  | 264   | •       | 127   | • | 272   | •  | 420   | 6 | 500   | ¢  | 600 \$ | 419             | ¢  | 460 \$ | 200    | • | 271    | •  | 212    | ¢  | 552    | ¢  | 415    | ¢  | 212       |



#### CALCULATION OF GROSS AND NET LEVERAGE

|                                       |              |      |    |       |        |        |    |        | Y     | ear Ended December, |          |        |        |        |        |        |        | _        |          |
|---------------------------------------|--------------|------|----|-------|--------|--------|----|--------|-------|---------------------|----------|--------|--------|--------|--------|--------|--------|----------|----------|
|                                       | 2010         | 2011 |    | 2012  | 2013   | 2014   |    | 2015   | 2016  | 2017                |          | 2018   | 2019 * | 2020 * | 2021 * | 2022 * | 2023 * | Q3       | '24 LTM  |
|                                       |              |      |    |       |        |        |    |        |       | (in mi              | llions)  |        |        |        |        |        |        |          |          |
|                                       |              |      |    |       |        |        |    |        |       |                     |          |        |        |        |        |        |        |          |          |
| Current Portion Long-Term Debt        | \$<br>18 \$  | 18   | \$ | 18    | \$ 37  | \$ 230 | \$ | 239 \$ | 150   | \$ 72               | \$       | 92 \$  | 13     | \$ 73  | \$ 16  | \$ 25  | \$ 20  | \$       | 22       |
| Long-Term Debt                        | 704          | 686  |    | 773   | 831    | 589    |    | 578    | 399   | 416                 |          | 564    | 768    | 519    | 419    | 397    | 317    | 7        | 456      |
| Deferred Financing Costs              | <br>-        |      |    | -     |        | 2      |    | 2      | 1     | 14                  | <u> </u> | 11     | 8      | 12     | 8      | 5      | 11     | <u> </u> | 18       |
| Total Debt                            | \$<br>722 \$ | 704  | \$ | 791   | \$ 868 | \$ 821 | \$ | 819 \$ | 550   | \$ 502              | \$       | 667 \$ | 789    | \$ 604 | \$ 443 | \$ 427 | \$ 348 | 8 \$     | 496      |
| Financing Leases                      | <br>-        | 3    | _  | 20    | 18     | 17     |    | 100    | 113   | 86                  | <u></u>  | 57     | 11     | 2      | 2      | 1      |        |          | <u> </u> |
| Total Debt including financing leases | \$<br>722 \$ | 707  | \$ | 811   | \$ 886 | \$ 838 | \$ | 919 \$ | 663   | \$ 588              | \$       | 724 \$ | 800    | \$ 606 | \$ 445 | \$ 428 | \$ 348 | 3 \$     | 496      |
| Adjusted EBITDA                       | 500          | 571  |    | 600   | 686    | 804    |    | 737    | 707   | 620                 |          | 647    | 601    | 388    | 487    | 952    | 933    | 3        | 776      |
| Gross Leverage                        | 1.4 x        | 1.2  | x  | 1.4 x | 1.3 x  | 1.0    | x  | 1.2 x  | 0.9 x | 0.9                 | x        | 1.1 x  | 1.3 x  | 1.6    | 0.9    | x 0.4  | x 0.4  | 1 x      | 0.6 x    |
|                                       |              |      |    |       |        |        |    |        |       |                     |          |        |        |        |        |        |        |          |          |
| Total Debt including financing leases | \$<br>722 \$ | 707  | \$ | 811   | \$ 886 | \$ 838 | \$ | 919 \$ | 663   | \$ 588              | \$       | 724 \$ | 800    | \$ 606 | \$ 445 | \$ 428 | \$ 348 | 3 \$     | 496      |
| Less: Cash and Cash Equivalents       | <br>(340)    | (274 |    | (28)  | (94)   | (25)   |    | (33)   | (40)  | (7                  | <u> </u> | (244)  | (36)   | (56)   | (122)  | (296)  | (60    | 0)       | (195)    |
| Net Debt including financing leases   | \$<br>382 \$ | 433  | \$ | 783   | \$ 792 | \$ 813 | S  | 886 \$ | 623   | \$ 581              | \$       | 480 \$ | 764    | \$ 550 | \$ 323 | \$ 132 | \$ 288 | 8 \$     | 301      |
| Adjusted EBITDA                       | 500          | 571  |    | 600   | 686    | 804    |    | 737    | 707   | 620                 |          | 647    | 601    | 388    | 487    | 952    | 933    | 3        | 776      |
| Net Leverage                          | 0.8 x        | 0.8  | x  | 1.3 x | 1.2 x  | 1.0    | х  | 1.2 x  | 0.9 x | 0.9                 | x        | 0.7 x  | 1.3 x  | 1.4    | 0.7    | x 0.1  | x 0.:  | 3 x      | 0.4 x    |



# **Definitions**

| Distributable Cash Flow     | We define Distributable Cash Flow as Adjusted EBITDA excluding equity method investment earnings, interest expense (before capitalized interest), interest income, income taxes and estimated maintenance capital expenditures and adding distributions from equity method investments and litigation expense accrual. |
|-----------------------------|--|
| Distribution Coverage Ratio | We define Distribution Coverage Ratio as Distributable Cash Flows divided by distributions paid to partners.   |
| EBITDA                      | We define EBITDA as net income attributable to ARLP before net interest expense, income taxes and depreciation, depletion and amortization.  |
| EBITDA Margin               | We define EBITDA Margin as EBITDA divided by Total Revenues.   |
| Adjusted EBITDA             | We define Adjusted EBITDA as EBITDA modified for certain items that we characterize as unrepresentative of our ongoing operations, such as litigation accruals or fluctuations in the fair value of our digital assets.  |
| Cumulative Amount Invested  | We define Cumulative Amount Invested as cash invested in oil & gas reserves, including business combinations and asset acquisitions as well as contributions to equity method investments that held oil & gas reserves   |
| Segment Adjusted EBITDA     | We define Segment Adjusted EBITDA as net income attributable to ARLP before net interest expense, income taxes, depreciation, depletion and amortization and general and administrative expense.   |
| Free Cash Flow              | Free cash flow is defined as cash flows from operating activities less capital expenditures and the change in accounts payable and accrued liabilities from purchases of property, plant and equipment.  |
| Free Cash Flow Conversion % | Free cash flow conversion % equals free cash flow divided by Adjusted EBITDA.  |
| Net Leverage                | We define net leverage as Net Debt divided by Adjusted EBITDA.   |
| Q3'24 LTM                   | We define Q3'24 LTM as the Company's historical consolidated financial data for the fiscal year ended December 31, 2023, plus the historical consolidated financial data for the nine months ended September 30, 2024, less the historical consolidated financial data for the nine months ended September 30, 2023.   |

