

August 29, 2024

First Half 2024 Financial Results



Welcome and Participants

Dr. Jeffrey Graves

President & Chief Executive Officer

Jeffrey Creech

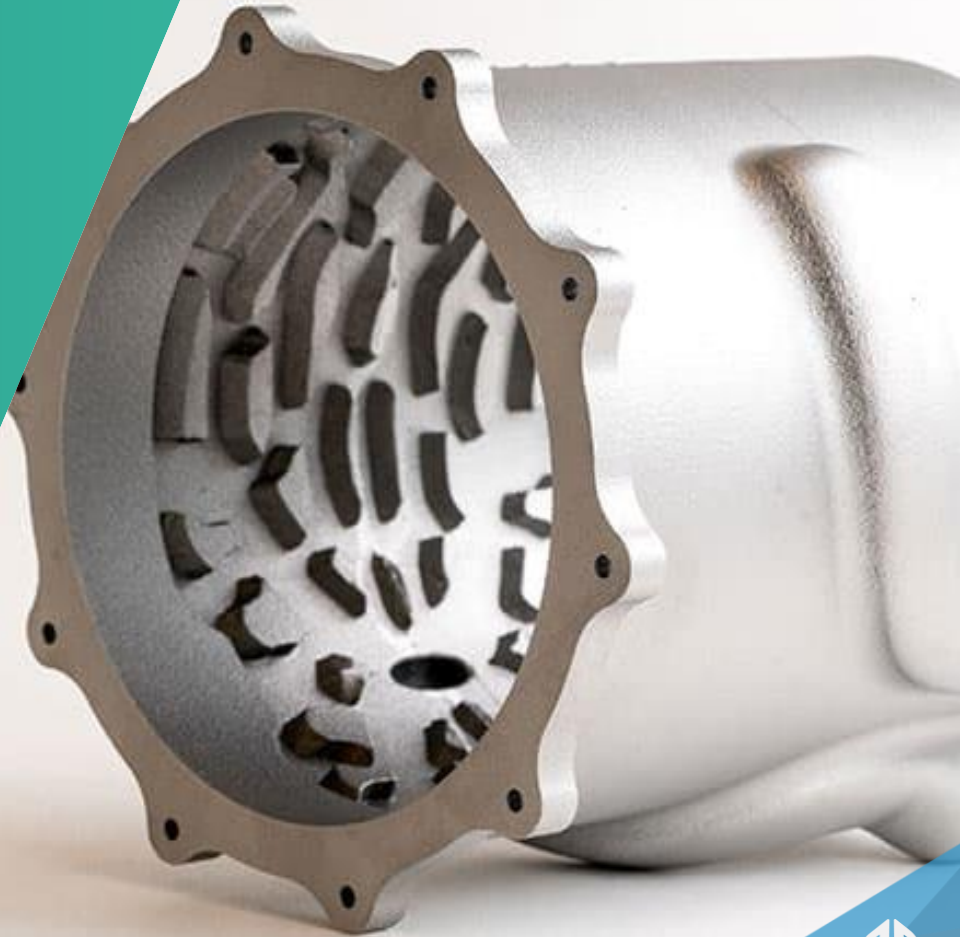
Executive Vice President & Chief Financial Officer

Mick McCloskey

Vice President, Treasury & Investor Relations

To participate via phone, please dial:

1-201-689-8345



Forward Looking Statements

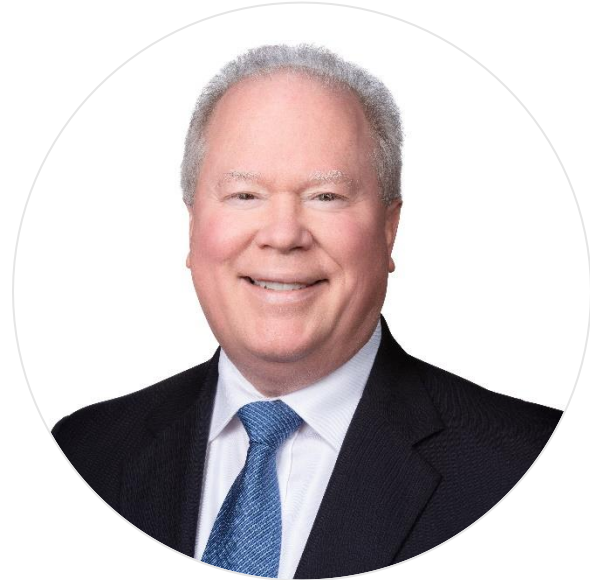
Certain statements made in this presentation that are not statements of historical or current facts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the company to be materially different from historical results or from any future results or projections expressed or implied by such forward-looking statements. In many cases, forward looking statements can be identified by terms such as “believes,” “belief,” “expects,” “may,” “will,” “estimates,” “intends,” “anticipates” or “plans” or the negative of these terms or other comparable terminology. Forward-looking statements are based upon management’s beliefs, assumptions and current expectations and may include comments as to the company’s beliefs and expectations as to future events and trends affecting its business and are necessarily subject to uncertainties, many of which are outside the control of the company. The factors described under the headings “Forward-Looking Statements” and “Risk Factors” in the company’s periodic filings with the Securities and Exchange Commission, as well as other factors, could cause actual results to differ materially from those reflected or predicted in forward-looking statements. Although management believes that the expectations reflected in the forward-looking statements are reasonable, forward-looking statements are not, and should not be relied upon as a guarantee of future performance or results, nor will they necessarily prove to be accurate indications of the times at which such performance or results will be achieved. The forward-looking statements included are made only as the date of the statement. 3D Systems undertakes no obligation to update or revise any forward-looking statements made by management or on its behalf, whether as a result of future developments, subsequent events or circumstances or otherwise, except as required by law.

Further, we encourage you to review “Risk Factors” in Part 1 of our Annual Report on Form 10-K and Part II of our Quarterly Reports on Form 10-Q filed with the SEC as well as other information about us in our filings with the SEC. These are available at www.SEC.gov.

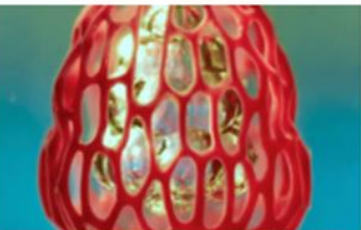
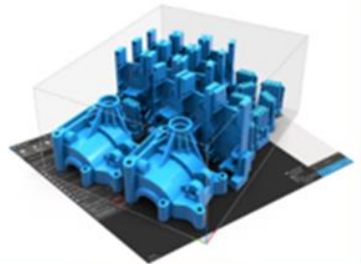
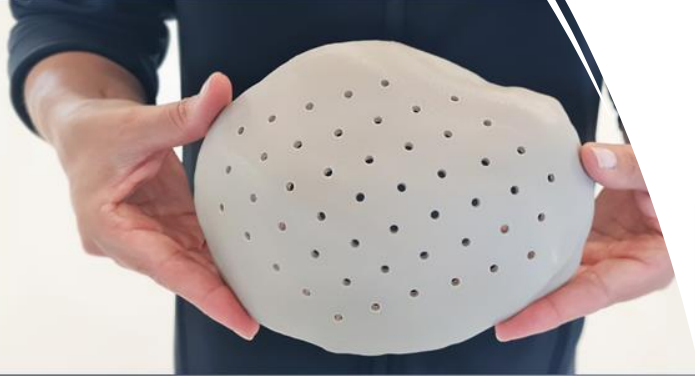


Dr. Jeffrey Graves

President & Chief Executive Officer



First Half Highlights



- **Softer start in Q1, with QoQ momentum building in Q2**
 - Q2 revenues grew 10% QoQ
 - Pipeline and customer engagement remains robust, but still contending with challenging macro environment
 - Healthcare – strong recovery in materials & services, offset by printers given customer’s prior capacity build in dental
 - Personalized Health delivers 10th consecutive Q of YoY growth
 - Services, new contracts & product releases set-up for continued QoQ top-line improvement
- **Continuing to enhance gross margins**
 - Largely mix driven, offset by absorption; future opportunities driven by in-sourcing and cost optimization
- **Targeting near break-even Adj. EBITDA in Q4’24**
 - Restructuring actions present meaningful opportunity for OpEx reduction, expect to see greater impact after extended audit related fees abate
 - Targeting Q4’24 Non-GAAP OpEx under \$60 million



Healthcare Highlights

3D Systems Provides Important Update on Dental Growth Strategy

- Company rapidly expanding market-leading solution portfolio to **address all major facets of dentistry, including alignment, protection, repair, and partial/full replacement of teeth**
- Announces **largest contract award in company history**, with estimated value approaching **a quarter billion dollars over five years**, to support indirect manufacturing process for clear aligners



3D Systems Announces FDA Clearance for World's First 3D-Printed PEEK Cranial Implants

- FDA clearance enables wide-spread adoption of 3D Systems self-contained, cleanroom environment-based printing system, the EXT 220 MED, with medical-grade PEEK materials to deliver patient-specific cranial reconstruction solutions



Industrial Highlights

3D Systems & Precision Resource Announce Strategic Partnership to Advance Metal Additive Manufacturing

- Collaboration intended to catalyze metal AM applications in high-criticality markets
- Precision Resource integrating two 3D Systems DMP Flex 350 Dual printers into manufacturing workflow to support efforts

NAMI Selects 3D Systems' Metal & Polymer Additive Manufacturing Solutions to Power Streamlined Supply Chain for Saudi Electricity Company

- NAMI purchased 3D Systems' metal DMP Factory 500 and DMP Flex 350 Dual solutions, and polymer SLS 380 solution to produce parts for Saudi Electricity Company — improving supply chain efficiency
- Demonstrates positive effects of manufacturing locally and impact of making additive manufacturing more accessible to catalyze innovation



Jeffrey Creech

EVP & Chief Financial Officer



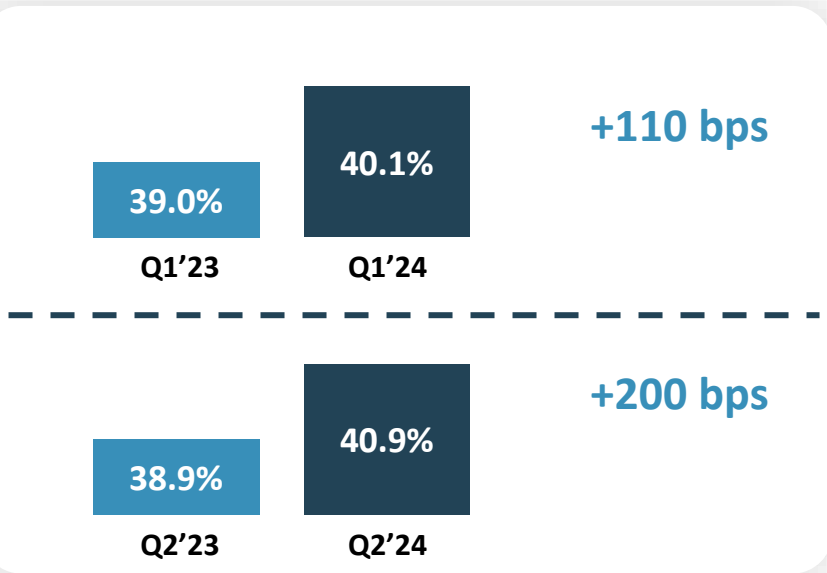
Revenue Summary

(\$ in millions)

	Q1	Y/Y	Q2	Y/Y	1H	Y/Y	Observations
Healthcare	\$49 \$45	(7%)	\$61 \$49	(20%)	\$110 \$94	(14%)	<ul style="list-style-type: none"> 1H'24 decline driven by printers (largely dental & macro) Materials and services deliver strong growth, largely dental
Industrial	\$73 \$57	(21%)	\$67 \$64	(4%)	\$140 \$122	(13%)	<ul style="list-style-type: none"> 1H'24 decline driven by printers & materials, partial offset from services Strong growth from Aerospace & Defense, Semiconductors offset by broad macro weakness
Consolidated	\$121 \$103	(15%)	\$128 \$113	(12%)	\$249 \$216	(13%)	<ul style="list-style-type: none"> 1H'24 decline primarily driven by printers, materials essentially flat, partial offset by services growth



Gross Profit Margin (Non-GAAP)

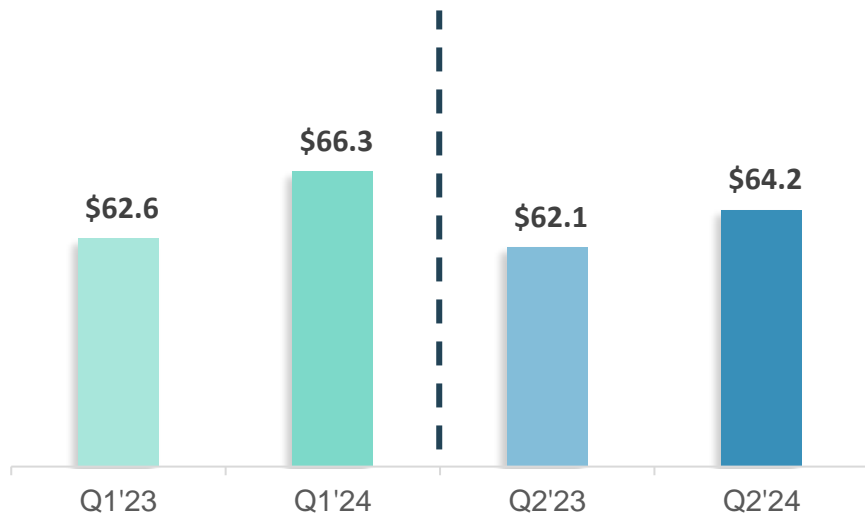


Gross Margin Performance Drivers

- *Resilience in materials and growth in services helped drive favorable mix*
- *Unfavorable absorption given lower sales volumes partially offset by insourcing actions*
- *Q1'24 includes ~\$2.8 million headwind associated with increase in inventory reserves*



Operating Expense (Non-GAAP)



Operating Expense Drivers

- Q1 YoY increase primarily driven by external audit fees and outside services, ~\$5 million higher than expectations
- Q2 YoY increase primarily driven by external audit fees and outside services, ~\$2 million higher than expectations

Expect extended audit-related fees to be a more muted headwind in Q3

Expect a meaningful reduction in OpEx starting Q4



Earnings (Non-GAAP)

(\$ in millions, except per share amounts)

	Q1'23	Q1'24	Y/Y	Q2'23	Q2'24	Y/Y
Adj. EBITDA	(\$10.1)	(\$20.1)	(\$10.0)	(\$6.9)	(\$12.9)	(\$6.0)
Non-GAAP Diluted Loss Per Share	(\$0.09)	(\$0.17)	(\$0.08)	(\$0.07)	(\$0.14)	(\$0.07)

Adjusted EBITDA drivers

- Lower revenues
- Higher than originally expected OpEx spend primarily related to extended 2023 audit

Non-GAAP earnings excludes ~\$22 million gain on debt repayment executed in Q1'24

See Appendix for a reconciliation of Adjusted EBITDA.
See Appendix for reconciliation of Non-GAAP Diluted loss per share.





Balance Sheet Highlights

- Ended the quarter with \$193 million of cash and cash equivalents
- Repurchased ~\$110 million of '26 Convertible Notes at substantial discount for ~\$87 million cash in Q1'24
- Q1'24 and Q4'23 note repurchases reduced our overall 2026 maturity by over 50%, delivered attractive yields and derisked balance sheet
- Expect inventory to be source of cash through 2H'24

2024 Outlook

- ✓ FY'24 Revenues between the range of \$450 million - \$460 million, with continued QoQ growth
- ✓ Non-GAAP gross margin within the range of 40% - 42%
- ✓ Non-GAAP OpEx within the range of \$248 million - \$253 million, expect QoQ improvement in 2H'24
- ✓ Near break-even Adj. EBITDA in Q4'24





Q&A Session

1-201-689-8345



Thank You

Find out more at:

www.3dsystems.com



Appendix

Presentation of Information

3D Systems reports its financial results in accordance with GAAP. Management also reviews and reports certain non-GAAP measures, including: non-GAAP gross profit, non-GAAP operating expense, non-GAAP gross profit margin, non-GAAP diluted income (loss) per share, and Adjusted EBITDA. These non-GAAP measures exclude certain special items that management does not view as part of 3D Systems' underlying results as they may be highly variable, may be unusual or infrequent, are difficult to predict and can distort underlying business trends and results. Management believes that the non-GAAP measures provide useful additional insight into underlying business trends and results and provide a more meaningful comparison of period-over-period results. Additionally, management uses the non-GAAP measures for planning, forecasting and evaluating business and financial performance, including allocating resources and evaluating results relative to employee compensation targets. 3D Systems' non-GAAP measures are not calculated in accordance with or as required by GAAP and may not be calculated the same as similarly titled measures used by other companies. These non-GAAP measures should thus be considered as supplemental in nature and not considered in isolation or as a substitute for the related financial information prepared in accordance with GAAP.

A reconciliation of GAAP to non-GAAP financial measures is provided in the accompanying schedules in the Appendix.

3D Systems does not provide forward-looking guidance for certain measures on a GAAP basis. The company is unable to provide a quantitative reconciliation of forward-looking non-GAAP gross profit margins and non-GAAP operating expenses to the most directly comparable forward-looking GAAP measures without unreasonable effort because certain items, including legal, acquisition expenses, stock-compensation expense, intangible amortization expense, restructuring expenses, and goodwill impairment, are difficult to predict and estimate. These items are inherently uncertain and depend on various factors, many of which are beyond the company's control, and as such, any associated estimate and its impact on GAAP performance could vary materially.

Please see the Company's accompanying earnings press release dated August 29, 2024 for additional information regarding non-GAAP measures.

Appendix
3D Systems Corporation
Unaudited Reconciliations of GAAP to Non-GAAP Measures
Three Months Ended March 31, 2024, 2023

Gross Profit and Gross Profit Margin ⁽¹⁾

<i>(in thousands)</i>	Three Months Ended March 31,			
	2024		2023	
	Gross Profit	Gross Profit Margin	Gross Profit	Gross Profit Margin
GAAP	\$ 40.9	39.8%	\$ 47.1	38.8%
Amortization expense included in Cost of sales	0.3		0.1	
Non-GAAP ⁽²⁾	\$ 41.2	40.1%	\$ 47.2	39.0%

⁽¹⁾ Amounts in table may not foot due to rounding

⁽²⁾ Calculated as non-GAAP gross profit as a percentage of total revenue.

Non-GAAP Operating Expense ⁽¹⁾

<i>(in millions)</i>	Three Months Ended March 31,	
	2024	2023
Operating expense	\$ 80.8	\$ 80.5
Amortization expense	(2.0)	(3.1)
Stock-based compensation expense	(8.2)	(10.3)
Acquisition and divestiture-related expense	(0.1)	(2.7)
Legal and other expense	(4.2)	(0.1)
Restructuring expense	—	(1.7)
Non-GAAP operating expense	\$ 66.3	\$ 62.6

⁽¹⁾ Amounts in table may not foot due to rounding



Appendix
3D Systems Corporation
Unaudited Reconciliations of GAAP to Non-GAAP Measures
Three and Six Months Ended June 30, 2024, 2023

Gross Profit and Gross Profit Margin ⁽¹⁾

<i>(in thousands)</i>	Three Months Ended June 30,			
	2024		2023	
	Gross Profit	Gross Profit Margin	Gross Profit	Gross Profit Margin
GAAP	\$ 47.1	41.6%	\$ 50.0	39.0%
Amortization expense included in Cost of sales	0.3		(0.1)	
Severance accrual adjustment	(1.0)		—	
Non-GAAP ⁽²⁾	<u>\$ 46.4</u>	<u>40.9%</u>	<u>\$ 49.9</u>	<u>38.9%</u>

⁽¹⁾ Amounts in table may not foot due to rounding

⁽²⁾ Calculated as non-GAAP gross profit as a percentage of total revenue.

<i>(in thousands)</i>	Six Months Ended June 30,			
	2024		2023	
	Gross Profit	Gross Profit Margin	Gross Profit	Gross Profit Margin
GAAP	\$ 88.0	40.7%	97.1	38.9%
Amortization expense included in Cost of sales	0.5		—	
Severance accrual adjustment	(1.0)		—	
Non-GAAP ⁽²⁾	<u>\$ 87.5</u>	<u>40.5%</u>	<u>\$ 97.1</u>	<u>38.9%</u>

⁽¹⁾ Amounts in table may not foot due to rounding

⁽²⁾ Calculated as non-GAAP gross profit as a percentage of total revenue.

Non-GAAP Operating Expense ⁽¹⁾

<i>(in millions)</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
	Operating expense	\$ 73.5	\$ 81.7	\$ 154.3
Amortization expense	(2.3)	(3.3)	(4.4)	(6.5)
Stock-based compensation expense	(3.4)	(8.0)	(11.6)	(18.3)
Acquisition and divestiture-related expense	(0.2)	(1.5)	(0.2)	(4.2)
Legal and other expense	(2.3)	(2.7)	(6.6)	(2.7)
Restructuring expense	(1.1)	(4.1)	(1.1)	(5.8)
Non-GAAP operating expense	<u>\$ 64.2</u>	<u>\$ 62.1</u>	<u>\$ 130.4</u>	<u>\$ 124.7</u>

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Appendix
3D Systems Corporation
Unaudited Reconciliations of GAAP to Non-GAAP Measures
Three Months Ended March 31, 2024, 2023

Net (Loss) Income to Adjusted EBITDA ⁽¹⁾

<i>(in thousands)</i>	<u>Three Months Ended March 31,</u>	
	<u>2024</u>	<u>2023</u>
Net (loss) income attributable to 3D Systems Corporation	\$ (16.0)	\$ (29.4)
Interest (income) expense, net	\$ (2.1)	\$ (3.8)
Provision for income taxes	\$ 1.4	\$ —
Depreciation expense	\$ 5.0	\$ 5.3
Amortization expense	\$ 2.3	\$ 3.2
EBITDA	\$ (9.4)	\$ (24.7)
Stock-based compensation expense	\$ 8.2	\$ 10.3
Acquisition and divestiture-related expense	\$ 0.1	\$ 2.7
Legal expense	\$ 4.2	\$ 0.1
Restructuring expense	\$ —	\$ 1.7
Redeemable non-controlling interest	\$ (0.1)	\$ (0.1)
Loss on equity method investment	\$ 0.2	\$ —
Debt extinguishment gain	\$ (21.5)	\$ —
Other (income) expense, net	\$ (1.8)	\$ (0.1)
Adjusted EBITDA	\$ (20.1)	\$ (10.1)

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Appendix
3D Systems Corporation
Unaudited Reconciliations of GAAP to Non-GAAP Measures
Three and Six Months Ended June 30, 2024, 2023

Net Loss to Adjusted EBITDA ⁽¹⁾

<i>(in thousands)</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Net loss attributable to 3D Systems Corporation	\$ (27.3)	\$ (28.9)	\$ (43.3)	\$ (58.3)
Interest (income) expense, net	(0.8)	(4.4)	(2.9)	(8.2)
Provision for income taxes	0.5	0.2	1.8	0.2
Depreciation expense	4.9	5.3	9.9	10.6
Amortization expense	2.6	3.3	4.9	6.5
EBITDA	(20.1)	(24.5)	(29.6)	(49.2)
Stock-based compensation expense	3.4	8.0	11.6	18.3
Acquisition and divestiture-related expense	0.2	1.5	0.2	4.2
Legal and other related costs	2.3	2.7	6.6	2.7
Restructuring expense	0.1	4.1	0.1	5.8
Net loss attributable to redeemable non-controlling interest	—	—	(0.1)	(0.1)
Loss on equity method investments, net of tax	0.9	0.1	1.1	0.1
Gain on repurchase of debt	—	—	(21.5)	—
Other non-operating expense (income)	0.3	1.2	(1.4)	1.2
Adjusted EBITDA	\$ (12.9)	\$ (6.9)	\$ (33.0)	\$ (17.0)

⁽¹⁾ Amounts in table may not foot due to rounding



Appendix
3D Systems Corporation
Unaudited Reconciliations of GAAP to Non-GAAP Measures
Three Months Ended March 31, 2024, 2023

Diluted (Loss) Income per Share ⁽¹⁾

<i>(in dollars)</i>	<u>Three Months Ended March 31,</u>	
	<u>2024</u>	<u>2023</u>
Diluted (loss) income per share	\$ (0.12)	\$ (0.23)
Stock-based compensation expense	0.06	0.08
Amortization expense	0.02	0.03
Acquisition and divestiture-related expense	—	0.02
Legal expense	0.03	0.00
Restructuring expense	—	0.01
Gain on repurchase of debt	(0.16)	—
Non-GAAP diluted (loss) income per share	<u>\$ (0.17)</u>	<u>\$ (0.09)</u>

⁽¹⁾Amounts in table may not foot due to rounding



Appendix
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Unaudited Reconciliations of GAAP to Non-GAAP Measures
Three Months Ended June 30, 2024, 2023

Diluted Loss per Share ⁽¹⁾

<i>(in dollars)</i>	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Diluted loss per share	\$ (0.21)	\$ (0.22)	\$ (0.33)	\$ (0.45)
Stock-based compensation expense	0.03	0.06	0.09	0.14
Amortization expense	0.02	0.03	0.04	0.05
Acquisition and divestiture-related expense	—	0.01	—	0.03
Legal expense	0.02	0.02	0.05	0.02
Restructuring expense	—	0.03	—	0.05
Gain on repurchase of debt	—	—	(0.16)	—
Non-GAAP diluted loss per share	<u>\$ (0.14)</u>	<u>\$ (0.07)</u>	<u>\$ (0.31)</u>	<u>\$ (0.16)</u>

⁽¹⁾Amounts in table may not foot due to rounding

