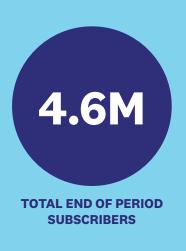


## Wellness that Works:

Q1 2019 earnings overview







"Trends improved sequentially throughout the quarter, resulting in 4.6 million subscribers at quarter end, up 1% year-over-year," said Mindy Grossman, the Company's President and CEO. "We are confident that our strategy to focus on providing holistic wellness solutions leveraging our best-in-class weight management program is the right path to support long-term sustainable growth."

Predictable seasonal subscriber trend

**End of Period Subscribers.** 

in millions

