

# **Second Quarter 2009 Statistical Supplement**

# Unum Group Statistical Supplement Second Quarter 2009

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(dollars in millions, except share data and where noted)
Interim Results are Unaudited

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Throughout this supplement, segment operating results exclude income taxes and realized investment gains and losses.

See "Notes to Statistical Supplement" on page 15 for a discussion of non-GAAP financial measures and significant transactions and events.

N.M. = not a meaningful percentage

### **Unum Group Financial Highlights**

	Three Mo	onths Ended	Six Mont	hs Ended	Year Ended					
	6/30/2009	6/30/2008	6/30/2009	6/30/2008	12/31/2008	12/31/2007	12/31/2006			
Financial Results										
Premium Income	\$ 1,875.9	\$ 1,968.6	\$ 3,748.7	\$ 3,919.1	\$ 7,783.3	\$ 7,901.1	\$ 7,948.2			
Segment Operating Revenue Net Realized Investment Gain (Loss)	\$ 2,540.7 87.3	\$ 2,649.2 26.1	\$ 5,054.2 22.7	\$ 5,258.3 (42.4)	\$ 10,448.2 (465.9)	\$ 10,585.1 (65.2)	\$ 10,533.1 2.2			
Revenue	\$ 2,628.0	\$ 2,675.3	\$ 5,076.9	\$ 5,215.9	\$ 9,982.3	\$ 10,519.9	\$ 10,535.3			
Income from Continuing Operations Income from Discontinued Operations, net of tax	\$ 267.2	\$ 240.3	\$ 432.1 	\$ 403.4	\$ 553.2 	\$ 672.4 6.9	\$ 403.6 7.4			
Net Income	\$ 267.2	\$ 240.3	\$ 432.1	\$ 403.4	\$ 553.2	\$ 679.3	\$ 411.0			
Assets			\$ 51,339.8	\$ 51,767.8	\$ 49,417.4	\$ 52,701.9	\$ 52,977.8			
A33613			\$ 51,557.0	\$ 31,707.0	\$ 47,417.4	\$ 32,701.9	\$ 32,711.0			
Stockholders' Equity			\$ 7,478.4	\$ 7,664.3	\$ 6,397.9	\$ 8,039.9	\$ 7,718.8			

### 2007

- Full year 2007 results include a claim reassessment charge of \$53.0 million before tax, or \$34.5 million after tax.
- Full year 2007 results include costs related to early retirement of debt of \$58.8 million before tax, or \$38.3 million after tax.

### 2006

- Full year 2006 results include claim reassessment charges of \$411.4 million before tax, or \$267.4 million after tax.
- Full year 2006 results include costs related to early retirement of debt of \$25.8 million before tax, or \$16.9 million after tax.
- Full year 2006 results include broker compensation settlement expenses of \$18.5 million before tax, or \$12.7 million after tax.
- Full year 2006 results include income of \$2.6 million before tax, or \$3.9 million after tax, attributable to the receipt of interest and tax refunds on prior year tax items in excess of what was previously provided.
- Full year 2006 results include an income tax benefit of approximately \$91.9 million primarily as the result of group relief benefits obtained from the use of net operating losses in a foreign jurisdiction in which our businesses operate.

# **Unum Group Financial Highlights**

	 Three Mor 30/2009	onths Ended 6/30/2008		6/3	Six Mont 30/2009	hs Ended 6/30/2008		12/31/2008		Year Ended 12/31/2007		12/31/2006	
Per Common Share Information	 			\ <u>-</u>									
Assuming Dilution: Income from Continuing Operations Income from Discontinued Operations, net of tax Net Income	\$ 0.80 - 0.80	\$	0.69 - 0.69	\$	1.30 - 1.30	\$	1.16 - 1.16	\$	1.62 - 1.62	\$	1.89 0.02 1.91	\$	1.21 0.02 1.23
Basic: Income from Continuing Operations Income from Discontinued Operations, net of tax Net Income	\$ 0.81 - 0.81	\$	0.70 - 0.70	\$	1.31 - 1.31	\$	1.16 - 1.16	\$	1.62 - 1.62	\$	1.90 0.02 1.92	\$	1.25 0.02 1.27
Dividends Paid	\$ 0.075	\$	0.075	\$	0.150	\$	0.150	\$	0.300	\$	0.300	\$	0.300
Book Value				\$	22.57	\$	22.19	\$	19.32	\$	22.28	\$	22.53
Price (UNM closing price on last trading day of period)				\$	15.86	\$	20.45	\$	18.60	\$	23.79	\$	20.78

### **Unum Group Consolidated Statements of Income**

		•			Year Ended							
		onths Ended		ths Ended								
	6/30/2009	6/30/2008	6/30/2009	6/30/2008	12/31/2008	12/31/2007	12/31/2006					
Revenue Premium Income Net Investment Income Net Realized Investment Gain (Loss) Other Income	\$ 1,875.9 597.6 87.3 67.2	\$ 1,968.6 613.1 26.1 67.5	\$ 3,748.7 1,171.3 22.7 134.2	\$ 3,919.1 1,204.5 (42.4) 134.7	\$ 7,783.3 2,389.0 (465.9) 275.9	\$ 7,901.1 2,409.9 (65.2) 274.1	\$ 7,948.2 2,320.6 2.2 264.3					
Total Revenue	2,628.0	2,675.3	5,076.9	5,215.9	9,982.3	10,519.9	10,535.3					
Benefits and Expenses Benefits and Change in Reserves for Future Benefits Commissions Interest and Debt Expense - Non-recourse Debt Interest and Debt Expense - All Other Debt Cost Related to Early Retirement of Debt Deferral of Acquisition Costs Amortization of Deferred Acquisition Costs Other Expenses Total Benefits and Expenses Income from Continuing Operations Before Income Taxes	1,584.2 212.4 4.6 25.8 - (148.7) 132.8 405.7 2,216.8	1,674.7 212.9 10.2 30.2 0.4 (153.6) 127.3 406.2 2,308.3	3,159.9 428.6 10.8 52.2 - (302.3) 264.6 801.3 4,415.1	3,331.6 431.8 22.4 61.9 0.4 (299.2) 257.3 798.0 4,604.2	6,626.4 853.3 39.3 117.0 0.4 (590.9) 519.1 1,593.7 9,158.3	6,988.2 841.1 15.8 167.3 58.8 (556.3) 480.4 1,527.4 9,522.7	7,577.2 819.0 1.3 190.5 25.8 (528.2) 478.6 1,505.7 10,069.9					
Income Taxes	144.0	126.7	229.7	208.3	270.8	324.8	61.8					
Theome raxes	144.0	120.7	227.1	200.5	270.0	324.0	01.0					
Income from Continuing Operations	267.2	240.3	432.1	403.4	553.2	672.4	403.6					
Income from Discontinued Operations, net of tax						6.9	7.4					
Net Income	\$ 267.2	\$ 240.3	\$ 432.1	\$ 403.4	\$ 553.2	\$ 679.3	\$ 411.0					
Average Number of Shares Outstanding												
Basic Dilutive Securities: Purchase Contracts Options and Nonvested Stock Awards Assuming Dilution	331,171,834 - - - - - - - - - - - - - - - - - - -	345,443,517 - - 591,903 346,035,420	330,988,790 - 471,549 331,460,339	348,082,188 - 669,082 348,751,270	341,022,792 - 537,505 341,560,297	352,969,131 1,672,949 1,134,373 355,776,453	324,654,923 8,153,001 1,553,820 334,361,744					
Actual Number of Shares Outstanding			331,328,109	345,453,899	331,120,345	360,893,475	342,627,521					

### **Unum Group Sales Data**

	Thre	ee Months End	ded	Six	Months Ende	ed	Year Ended					
	6/30/2009	6/30/2008	% Change	6/30/2009	6/30/2008	% Change	12/31/2008 12/31/2007		12/31/2006			
Unum US Segment												
Fully Insured Products Administrative Services	\$ 170.7	\$ 154.4	10.6 %	\$ 351.0	\$ 328.1	7.0 %	\$ 701.5	\$ 631.0	\$ 671.8			
Only (ASO) Products	2.2	1.7	29.4	2.9	2.9	-	7.2	7.2	13.7			
Total Unum US Segment	172.9	156.1	10.8	353.9	331.0	6.9	708.7	638.2	685.5			
Unum UK Segment	29.5	30.9	(4.5)	49.1	49.6	(1.0)	99.5	105.4	101.1			
Colonial Life Segment	78.0	81.2	(3.9)	145.6	148.9	(2.2)	340.2	334.9	315.1			
Individual Disability - Closed Block Segment	0.4	0.4	-	0.8	0.9	(11.1)	2.4	3.0	4.4			
Total Sales	\$ 280.8	\$ 268.6	4.5	\$ 549.4	\$ 530.4	3.6	\$ 1,150.8	\$ 1,081.5	\$ 1,106.1			

### **Unum Group Sales Data for Unum US Segment**

	Thre	ee Months End	led	Six	x Months Ende	ed	Year Ended				
	6/30/2009	6/30/2008	% Change	6/30/2009	6/30/2008	% Change	12/31/2008	12/31/2007	12/31/2006		
Sales by Product											
Fully Insured Products											
Group Disability, Group Life, and AD&D											
Group Long-term Disability	\$ 54.3	\$ 45.4	19.6 %	\$ 86.0	\$ 81.5	5.5 %	\$ 190.3	\$ 177.7	\$ 208.5		
Group Short-term Disability	19.4	16.4	18.3	35.3	29.8	18.5	71.5	64.7	74.1		
Group Life	48.6	38.6	25.9	80.4	65.7	22.4	165.4	134.0	149.8		
AD&D	5.1	3.4	50.0	8.0	6.3	27.0	17.2	13.8	13.7		
Subtotal	127.4	103.8	22.7	209.7	183.3	14.4	444.4	390.2	446.1		
Supplemental and Voluntary											
Individual Disability - Recently Issued	11.6	12.8	(9.4)	27.3	29.3	(6.8)	57.9	59.7	55.4		
Group Long-term Care	4.9	7.9	(38.0)	11.9	16.7	(28.7)	32.2	32.8	25.1		
Individual Long-term Care	0.8	2.2	(63.6)	2.3	4.9	(53.1)	8.4	9.9	11.0		
Voluntary Benefits	26.0	27.7	(6.1)	99.8	93.9	6.3	158.6	138.4	134.2		
Subtotal	43.3	50.6	(14.4)	141.3	144.8	(2.4)	257.1	240.8	225.7		
Total Fully Insured Products	170.7	154.4	10.6	351.0	328.1	7.0	701.5	631.0	671.8		
ASO Products	2.2	1.7	29.4	2.9	2.9	-	7.2	7.2	13.7		
Total Sales	\$ 172.9	\$ 156.1	10.8	\$ 353.9	\$ 331.0	6.9	\$ 708.7	\$ 638.2	\$ 685.5		
Sales by Market Sector											
Group Disability, Group Life, and AD&D											
Core Market (< 2,000 lives)	\$ 74.4	\$ 62.7	18.7 %	\$ 130.5	\$ 111.0	17.6 %	\$ 297.2	\$ 240.3	\$ 238.9		
Large Case Market	53.0	41.1	29.0	79.2	72.3	9.5	147.2	149.9	207.2		
Šubtotal	127.4	103.8	22.7	209.7	183.3	14.4	444.4	390.2	446.1		
6 1 1 1 1 1 1 - 1	40.0		(4.4.4)	111.0	1110	(0.4)	057.4	0.40.0			
Supplemental and Voluntary	43.3	50.6	(14.4)	141.3	144.8	(2.4)	257.1	240.8	225.7		
Total Fully Insured Products	170.7	154.4	10.6	351.0	328.1	7.0	701.5	631.0	671.8		
ASO Products	2.2	1.7	29.4	2.9	2.9	-	7.2	7.2	13.7		
Total Sales	\$ 172.9	\$ 156.1	10.8	\$ 353.9	\$ 331.0	6.9	\$ 708.7	\$ 638.2	\$ 685.5		

### **Unum Group Sales Data for Unum UK Segment**

	Three Months Ended						Six	( Mor	nths Ende	ed	Year Ended					
	6/3	0/2009	6/3	0/2008	% Change	6/3	6/30/2009		0/2008	% Change	12/31/2008		12/	31/2007	12/	31/2006
Group Long-term Disability Group Life Individual Disability	\$	15.5 12.6 1.4	\$	23.2 5.8 1.9	(33.2) % 117.2 (26.3)	\$	31.8 14.7 2.6	\$	38.0 7.9 3.7	(16.3) % 86.1 (29.7)	\$	72.7 19.6 7.2	\$	84.4 13.2 7.8	\$	79.1 16.5 5.5
Total Sales	\$	29.5	\$	30.9	(4.5)	\$	49.1	\$	49.6	(1.0)	\$	99.5	\$	105.4	\$	101.1
(in millions of pounds)																
Group Long-term Disability Group Life Individual Disability	£	10.0 8.1 0.9	£	11.8 2.9 1.0	(15.3) % 179.3 (10.0)	£	21.3 9.6 1.7	£	19.2 4.0 1.9	10.9 % 140.0 (10.5)	£	39.7 10.9 3.9	£	42.1 6.6 3.9	£	42.1 9.0 3.0
Total Sales	£	19.0	£	15.7	21.0	£	32.6	£	25.1	29.9	£	54.5	£	52.6	£	54.1

### **Unum Group Sales Data for Colonial Life Segment**

	Three Months Ended							nths Ende	Year Ended							
	6/3	0/2009	6/3	0/2008	% Change	6/3	6/30/2009		30/2008	% Change	12/31/2008		12/31/2007		12/	′31/2006
Accident, Sickness, and Disability Life Cancer and Critical Illness	\$	51.0 15.3 11.7	\$	53.5 15.3 12.4	(4.7) % - (5.6)	\$	95.4 28.3 21.9	\$	97.4 28.8 22.7	(2.1) % (1.7) (3.5)	\$	222.1 64.0 54.1	\$	211.3 66.7 56.9	\$	194.4 66.6 54.1
Total Sales	\$	78.0	\$	81.2	(3.9)	\$	145.6	\$	148.9	(2.2)	\$	340.2	\$	334.9	\$	315.1

# **Unum Group Consolidated Balance Sheets**

	June 30,	Deceml	per 31,
	2009	2008	2007
Assets			
Investments			
Fixed Maturity Securities	\$ 34,902.8	\$ 32,134.1	\$ 35,814.7
Mortgage Loans	1,300.6	1,274.8	1,068.9
Policy Loans	2,729.6	2,753.8	2,617.7
Other Long-term Investments Short-term Investments	285.6 858.8	520.1 1,183.1	232.1
			1,486.8
Total Investments	40,077.4	37,865.9	41,220.2
Cash and Bank Deposits	48.7	49.9	199.1
Accounts and Premiums Receivable	1,788.1	1,784.8	1,914.7
Reinsurance Recoverable	5,002.9	4,974.2	5,160.0
Accrued Investment Income	621.2	605.6	592.3
Deferred Acquisition Costs	2,488.3	2,472.4	2,381.9
Goodwill  Property and Equipment	201.8 423.9	200.5 409.4	204.3 393.7
Property and Equipment Deferred Income Tax	423.9 77.9	438.8	393.7
Other Assets	600.0	605.4	- 615.5
Separate Account Assets	9.6	10.5	20.2
Total Assets	\$ 51,339.8	\$ 49,417.4	\$ 52,701.9
Liabilities  Relieve and Contract Reposits	ф 1704 F	ф 17/05	¢ 10707
Policy and Contract Benefits  Posserves for Future Policy and Contract Benefits	\$ 1,724.5 35,895.0	\$ 1,769.5	\$ 1,979.7
Reserves for Future Policy and Contract Benefits Unearned Premiums	555.0	34,581.5 463.9	35,828.0 523.1
Other Policyholders' Funds	1,653.3	1,675.6	1,821.2
Income Tax Payable	131.2	1,075.5	400.3
Short-term Debt	45.0	190.5	175.0
Long-term Debt - Non-recourse	834.4	843.2	912.5
Long-term Debt - All Other	1,416.2	1,416.2	1,602.7
Other Liabilities	1,597.2	1,953.1	1,399.3
Separate Account Liabilities	9.6	10.5	20.2
Total Liabilities	43,861.4	43,019.5	44,662.0
Stockholders' Equity			
Common Stock	36.3	36.3	36.3
Additional Paid-in Capital	2,564.6	2,546.9	2,516.9
Accumulated Other Comprehensive Income (Loss)	(291.9)	(958.2)	463.5
Retained Earnings	5,923.6	5,527.1	5,077.4
Treasury Stock	(754.2)	(754.2)	(54.2)
Total Stockholders' Equity	7,478.4	6,397.9	8,039.9
Total Liabilities and Stockholders' Equity	\$ 51,339.8	\$ 49,417.4	\$ 52,701.9

# **Unum Group Deferred Acquisition Costs by Segment**

	Unum US		Un	um UK	Colc	nial Life	Cor	nsolidated
Balances at December 31, 2006	\$ 2	,205.2	\$	165.1	\$	612.8	\$	2,983.1
Cumulative Effect of SOP 05-1		(589.8)		(88.3)		-		(678.1)
Capitalized		304.2		41.2		210.9		556.3
Amortized		(277.1)		(49.4)		(153.9)		(480.4)
Foreign Currency and Other		-		1.0		-		1.0
Balances at December 31, 2007	1	,642.5		69.6		669.8		2,381.9
Capitalized		329.7		37.4		223.8		590.9
Amortized		(320.3)		(32.4)		(166.4)		(519.1)
Foreign Currency and Other		9.9		(19.9)		28.7		18.7
Balances at December 31, 2008	1	,661.8		54.7		755.9		2,472.4
Capitalized		175.3		13.1		113.9		302.3
Amortized		(160.1)		(14.8)		(89.7)		(264.6)
Foreign Currency and Other		(8.2)		6.6		(20.2)		(21.8)
Balances at June 30, 2009	\$ 1	,668.8	\$	59.6	\$	759.9	\$	2,488.3

### Unum Group Balance Sheets by Segment - June 30, 2009

		Unun	n US						
	Group Disability	Group Life and Accidental Death & Dismemberment	Supplemental and Voluntary	Total Unum US	Unum UK	Colonial Life	Individual Disability - Closed Block	Corporate and Other	Consolidated
Assets									
Investments Deferred Acquisition Costs Goodwill All Other Total Assets	\$ 9,674.3 126.0 2.5 335.4 \$ 10,138.2	\$ 2,076.8 86.5 - 133.1 \$ 2,296.4	\$ 7,321.3 1,456.3 187.5 (45.7) \$ 8,919.4	\$ 19,072.4 1,668.8 190.0 422.8 \$ 21,354.0	\$ 2,822.4 59.6 11.8 365.7 \$ 3,259.5	\$ 1,714.0 759.9 - 101.7 \$ 2,575.6	\$ 11,563.3 - - - 3,132.3 \$ 14,695.6	\$ 4,905.3 - - 4,549.8 \$ 9,455.1	\$ 40,077.4 2,488.3 201.8 8,572.3 \$ 51,339.8
Liabilities									
Reserves and Policyholder Benefits	\$ 8,327.8	\$ 1,462.1	\$ 6,248.3	\$ 16,038.2	\$ 2,411.0	\$ 1,563.5	\$ 12,416.6	\$ 7,398.5	\$ 39,827.8
Debt	97.5	7.1	22.9	127.5	-	15.0	736.9	1,416.2	2,295.6
All Other Total Liabilities	<u>36.1</u> 8,461.4	9.1 1,478.3	170.0 6,441.2	215.2 16,380.9	<u>107.8</u> 2,518.8	34.0 1,612.5	268.5 13,422.0	1,112.5 9,927.2	1,738.0 43,861.4
Total Liabilities	0,401.4	1,470.3	0,441.2	10,300.9	2,316.6	1,012.5	13,422.0	7,721.2	43,001.4
Other Allocated Stockholders' Equity Net Unrealized Gain/Loss on Securities an	1,692.4 d	817.7	2,285.3	4,795.4	650.9	981.7	1,290.7	(406.1)	7,312.6
Net Gain on Cash Flow Hedges	(15.6)	0.4	192.9	177.7	89.8	(18.6)	(17.1)	(66.0)	165.8
Total Allocated Stockholders' Equity	1,676.8	818.1	2,478.2	4,973.1	740.7	963.1	1,273.6	(472.1)	7,478.4
Total Liabilities and Allocated Stockholders' Equity	\$ 10,138.2	\$ 2,296.4	\$ 8,919.4	\$ 21,354.0	\$ 3,259.5	\$ 2,575.6	\$ 14,695.6	\$ 9,455.1	\$ 51,339.8

Allocated stockholders' equity is determined on the basis of an internal allocation formula that reflects the volume and risk components of the business and aligns with the Company's target capital levels for regulatory and rating agency purposes. This formula is modified periodically to recognize changes in the views of capital requirements.

### Unum Group Balance Sheets by Segment - December 31, 2008

	Unum US													
		Group Disability	and I	roup Life Accidental Death & nemberment	Supplemental and Voluntary		Total Unum US	Unum UK		Colonial Life	Individual Disability - Closed Bloc		Corporate and Other	Consolidated
Assets														
Investments Deferred Acquisition Costs Goodwill	\$	9,227.2 128.3 2.5	\$	2,011.9 85.7	\$	6,782.6 1,447.8 187.5	\$ 18,021.7 1,661.8 190.0	\$	2,568.5 54.7 10.5	\$ 1,570.5 755.9	\$ 11,112.4 -	\$	4,592.8 -	\$ 37,865.9 2,472.4 200.5
All Other		460.5		120.6		(13.7)	567.4		231.7	120.5	3,240.6		4,718.4	8,878.6
Total Assets	\$	9,818.5	\$	2,218.2	\$	8,404.2	\$ 20,440.9	\$	2,865.4	\$ 2,446.9	\$ 14,353.0	_ =	9,311.2	\$ 49,417.4
Liabilities														
Reserves and Policyholder Benefits Debt	\$	8,013.4 102.5	\$	1,435.8	\$	5,851.4	\$ 15,300.6 102.5	\$	-	\$ 1,537.2	\$ 12,179.5 799.1		1,548.3	\$ 38,490.5 2,449.9
All Other Total Liabilities	_	31.7 8,147.6	_	9.8 1,445.6		284.4 6,135.8	325.9 15,729.0	_	77.6 2,129.6	35.7 1,572.9	387.3 13,365.9		1,252.6 10,222.1	2,079.1 43,019.5
Other Allocated Stockholders' Equity Net Unrealized Gain/Loss on Securities ar	nd	1,785.7		806.1		2,174.9	4,766.7		668.0	937.7	1,205.4		(805.8)	6,772.0
Net Gain on Cash Flow Hedges		(114.8)		(33.5)		93.5	(54.8)		67.8	(63.7)	(218.3	<u> </u>	(105.1)	(374.1)
Total Allocated Stockholders' Equity Total Liabilities and Allocated		1,670.9		772.6		2,268.4	4,711.9	_	735.8	874.0	987.1		(910.9)	6,397.9
Stockholders' Equity	\$	9,818.5	\$	2,218.2	\$	8,404.2	\$ 20,440.9	\$	2,865.4	\$ 2,446.9	\$ 14,353.0	_ \$	9,311.2	\$ 49,417.4

Allocated stockholders' equity is determined on the basis of an internal allocation formula that reflects the volume and risk components of the business and aligns with the Company's target capital levels for regulatory and rating agency purposes. This formula is modified periodically to recognize changes in the views of capital requirements.

# **Unum Group Financial Results by Segment**

	Th	ree Months End	ded	S	ix Months Ende	ed
	6/30/2009	6/30/2008	% Change	6/30/2009	6/30/2008	% Change
Duranti una Lucania						
Premium Income Unum US	\$ 1,223.7	\$ 1,246.9	(1.9) %	\$ 2,450.0	\$ 2,477.3	(1.1) %
Unum UK	э 1,223.7 173.4	э 1,246.9 241.7	(28.3)	336.4	Φ 2,477.3 482.3	(30.3)
Colonial Life	250.8	241.7	3.4	504.2	483.0	4.4
Individual Disability - Closed Block	228.0	242.0	(3.9)	457.6	475.6	(3.8)
Corporate and Other	-	0.2	(100.0)	0.5	0.9	(44.4)
corporate and other					_	` ,
	1,875.9	1,968.6	(4.7)	3,748.7	3,919.1	(4.3)
Net Investment Income						
Unum US	304.1	286.5	6.1	595.4	562.5	5.8
Unum UK	34.3	51.5	(33.4)	61.2	94.0	(34.9)
Colonial Life	28.4	26.4	7.6	56.0	52.3	7.1
Individual Disability - Closed Block	187.4	198.4	(5.5)	373.8	389.3	(4.0)
Corporate and Other	43.4	50.3	(13.7)	84.9	106.4	(20.2)
	597.6	613.1	(2.5)	1,171.3	1,204.5	(2.8)
Other Income						
Unum US	30.0	33.4	(10.2)	61.6	66.0	(6.7)
Unum UK	0.6	0.2	200.0	1.2	0.4	200.0
Colonial Life	0.2	0.1	100.0	0.3	0.2	50.0
Individual Disability - Closed Block	25.8	25.4	1.6	52.7	49.5	6.5
Corporate and Other	10.6	8.4	26.2	18.4	18.6	(1.1)
	67.2	67.5	(0.4)	134.2	134.7	(0.4)
Total Operating Revenue						
Unum US	1,557.8	1,566.8	(0.6)	3,107.0	3,105.8	
Unum UK	208.3	293.4	(29.0)	398.8	576.7	(30.8)
Colonial Life	279.4	269.1	3.8	560.5	535.5	4.7
Individual Disability - Closed Block	441.2	461.0	(4.3)	884.1	914.4	(3.3)
Corporate and Other	54.0	58.9	(8.3)	103.8	125.9	(17.6)
·	2,540.7	2,649.2	(4.1)	5,054.2	5,258.3	(3.9)

# **Unum Group Financial Results by Segment**

	Thr	ee Months End	ded	Si	x Months Ende	ed
	6/30/2009	6/30/2008	% Change	6/30/2009	6/30/2008	% Change
Benefits and Expenses						
Unum US	\$ 1,366.5	\$ 1,395.2		\$ 2,732.1	\$ 2,775.9	(1.6) %
Unum UK	141.0	200.8	(29.8)	269.2	399.8	(32.7)
Colonial Life	208.1	200.9	3.6	418.3	399.9	4.6
Individual Disability - Closed Block	431.2	445.8	(3.3)	862.8	896.3	(3.7)
Corporate and Other	70.0	65.6	6.7	132.7	132.3	0.3
	2,216.8	2,308.3	(4.0)	4,415.1	4,604.2	(4.1)
Income (Loss) Before Income Taxes and Net Realized Investment Gain (Loss)						
Unum US	191.3	171.6	11.5	374.9	329.9	13.6
Unum UK	67.3	92.6	(27.3)	129.6	176.9	(26.7)
Colonial Life	71.3	68.2	4.5	142.2	135.6	4.9
Individual Disability - Closed Block	10.0	15.2	(34.2)	21.3	18.1	17.7
Corporate and Other	(16.0)	(6.7)	(138.8)	(28.9)	(6.4)	N.M.
	323.9	340.9	(5.0)	639.1	654.1	(2.3)
Income Taxes	108.1	117.7	(8.2)	216.6	223.1	(2.9)
Income Before Net Realized Investment	215.8	223.2	(2, 2)	422.5	431.0	(2.0)
Gain (Loss)	215.8	223.2	(3.3)	422.5	431.0	(2.0)
Net Realized Investment Gain (Loss)	87.3	26.1	234.5	22.7	(42.4)	153.5
Tax Expense (Benefit) on Net Realized Investment Gain (Loss)	35.9	9.0	N.M.	13.1	(14.8)	188.5
Net Income	\$ 267.2	\$ 240.3	11.2	\$ 432.1	\$ 403.4	7.1

### **Unum Group Quarterly Historical Financial Results by Segment**

	6/30/09	3/31/09	12/31/08	9/30/08	6/30/08	3/31/08	12/31/07	9/30/07	6/30/07
Premium Income	<b># 4 000 7</b>	<b># 1 00/ 0</b>	<b>*</b> 4 04/ /	<b># 4 000 4</b>	<b># 1 04/ 0</b>	<b># 4 000 4</b>	<b># 1 0 10 1</b>	<b># 4 055 0</b>	<b># 4 0/5 7</b>
Unum US	\$ 1,223.7	\$ 1,226.3	\$ 1,246.6	\$ 1,239.1	\$ 1,246.9	\$ 1,230.4	\$ 1,248.1	\$ 1,255.3	\$ 1,265.7
Unum UK	173.4	163.0	182.3	224.7	241.7	240.6	251.4	247.6	247.0
Colonial Life	250.8	253.4	249.1	245.2	242.6	240.4	232.0	227.0	224.8
Individual Disability - Closed Block	228.0	229.6	239.2	237.5	237.2	238.4	252.2	256.0	249.4
Corporate and Other		0.5	0.5		0.2	0.7	0.2	0.6	(0.2)
	1,875.9	1,872.8	1,917.7	1,946.5	1,968.6	1,950.5	1,983.9	1,986.5	1,986.7
Net Investment Income									
Unum US	304.1	291.3	289.6	284.3	286.5	276.0	279.1	278.5	282.7
Unum UK	34.3	26.9	42.1	45.8	51.5	42.5	54.0	44.0	46.3
Colonial Life	28.4	27.6	26.9	26.5	26.4	25.9	25.6	25.0	24.9
Individual Disability - Closed Block	187.4	186.4	188.9	189.3	198.4	190.9	206.0	213.6	203.4
Corporate and Other	43.4	41.5	42.3	48.8	50.3	56.1	54.7	42.1	40.5
	597.6	573.7	589.8	594.7	613.1	591.4	619.4	603.2	597.8
Other Income									
Unum US	30.0	31.6	33.2	33.5	33.4	32.6	33.6	32.8	34.6
Unum UK	0.6	0.6	0.7	0.9	0.2	0.2	0.4	0.7	0.3
Colonial Life	0.2	0.1	0.1	0.1	0.1	0.1	-	0.3	0.3
Individual Disability - Closed Block	25.8	26.9	25.3	23.8	25.4	24.1	25.1	27.5	25.8
Corporate and Other	10.6	7.8	14.6	9.0	8.4	10.2	6.9	5.3	9.7
	67.2	67.0	73.9	67.3	67.5	67.2	66.0	66.6	70.7
Total Operating Revenue									
Unum US	1,557.8	1,549.2	1,569.4	1,556.9	1,566.8	1,539.0	1,560.8	1,566.6	1,583.0
Unum UK	208.3	190.5	225.1	271.4	293.4	283.3	305.8	292.3	293.6
Colonial Life	279.4	281.1	276.1	271.8	269.1	266.4	257.6	252.3	250.0
Individual Disability - Closed Block	441.2	442.9	453.4	450.6	461.0	453.4	483.3	497.1	478.6
Corporate and Other	54.0	49.8	57.4	57.8	58.9	67.0	61.8	48.0	50.0
	2,540.7	2,513.5	2,581.4	2,608.5	2,649.2	2,609.1	2,669.3	2,656.3	2,655.2

### **Unum Group Quarterly Historical Financial Results by Segment**

	6/30/09	3/31/09	12/31/08	9/30/08	6/30/08	3/31/08	12/31/07	9/30/07	6/30/07
Benefits and Expenses									
Unum US	\$ 1,366.5	\$ 1,365.6	\$ 1,386.8	\$ 1,385.3	\$ 1,395.2	\$ 1,380.7	\$ 1,399.9	\$ 1,408.8	\$ 1,496.5
Unum UK	141.0	128.2	170.5	178.9	200.8	199.0	224.1	194.7	219.5
Colonial Life	208.1	210.2	209.8	205.6	200.9	199.0	198.8	189.8	185.1
Individual Disability - Closed Block	431.2	431.6	446.3	448.1	445.8	450.5	468.3	467.7	436.0
Corporate and Other	70.0	62.7	57.8	65.0	65.6	66.7	127.0	70.2	95.6
	2,216.8	2,198.3	2,271.2	2,282.9	2,308.3	2,295.9	2,418.1	2,331.2	2,432.7
Income (Loss) Before Income Taxes and Net Realized Investment Gain (Loss)									
Unum US	191.3	183.6	182.6	171.6	171.6	158.3	160.9	157.8	86.5
Unum UK	67.3	62.3	54.6	92.5	92.6	84.3	81.7	97.6	74.1
Colonial Life	71.3	70.9	66.3	66.2	68.2	67.4	58.8	62.5	64.9
Individual Disability - Closed Block	10.0	11.3	7.1	2.5	15.2	2.9	15.0	29.4	42.6
Corporate and Other	(16.0)	(12.9)	(0.4)	(7.2)	(6.7)	0.3	(65.2)	(22.2)	(45.6)
	323.9	315.2	310.2	325.6	340.9	313.2	251.2	325.1	222.5
Income Taxes	108.1	108.5	100.8	108.7	117.7	105.4	74.2	108.1	75.5
Income Before Net Realized Investment Gain (Loss)	215.8	206.7	209.4	216.9	223.2	207.8	177.0	217.0	147.0
Net Realized Investment Gain (Loss)	87.3	(64.6)	(257.7)	(165.8)	26.1	(68.5)	(25.8)	(46.1)	10.4
Tax Expense (Benefit) on Net Realized Investment Gain (Loss)	35.9	(22.8)	(90.1)	(56.9)	9.0	(23.8)	(9.3)	(16.1)	3.9
Net Income	\$ 267.2	\$ 164.9	\$ 41.8	\$ 108.0	\$ 240.3	\$ 163.1	\$ 160.5	\$ 187.0	\$ 153.5
Net Income Per Common Share - Assuming Dilution	\$ 0.80	\$ 0.50	\$ 0.13	\$ 0.32	\$ 0.69	\$ 0.46	\$ 0.44	\$ 0.52	\$ 0.43

# **Unum Group Financial Results for Unum US Segment**

	Three Mor	iths Ended	Six Mont	hs Ended		Year Ended	
	6/30/2009	6/30/2008	6/30/2009	6/30/2008	12/31/2008	12/31/2007	12/31/2006
Operating Revenue							
Premium Income	\$ 1,223.7	\$ 1,246.9	\$ 2,450.0	\$ 2,477.3	\$ 4,963.0	\$ 5,014.0	\$ 5,196.0
Net Investment Income	304.1	286.5	595.4	562.5	1,136.4	1,114.0	1,057.5
Other Income	30.0	33.4	61.6	66.0	132.7	135.6	108.5
Total Operating Revenue	1,557.8	1,566.8	3,107.0	3,105.8	6,232.1	6,263.6	6,362.0
Benefits and Expenses							
Benefits and Change in Reserves for Future Benefits	974.2	1,006.8	1,946.8	1,996.7	3,998.4	4,246.4	4,752.1
Commissions	132.6	130.3	268.4	262.5	518.6	501.5	505.2
Interest and Debt Expense	0.5	1.0	1.3	2.3	4.2	7.5	1.3
Deferral of Acquisition Costs	(85.1)	(84.5)	(175.3)	(165.6)	(329.7)	(304.2)	(306.2)
Amortization of Deferred Acquisition Costs	81.3	77.8	160.1	159.5	320.3	277.1	302.2
Other Expenses	263.0	263.8	530.8	520.5	1,036.2	993.2	1,018.7
Total Benefits and Expenses	1,366.5	1,395.2	2,732.1	2,775.9	5,548.0	5,721.5	6,273.3
Operating Income Before Income Taxes and							
Net Realized Investment Gains and Losses	\$ 191.3	\$ 171.6	\$ 374.9	\$ 329.9	\$ 684.1	\$ 542.1	\$ 88.7
Operating Ratios							
Benefit Ratio	79.6 %	80.7 %	79.5 %	80.6 %	80.6 %	84.7 %	91.5 %
Other Expense Ratio	21.5 %	21.2 %	21.7 %	21.0 %	20.9 %	19.8 %	19.6 %
Before-tax Profit Margin	15.6 %	13.8 %	15.3 %	13.3 %	13.8 %	10.8 %	1.7 %
Operating Income Before Income Taxes and							
Net Realized Investment Gains and Losses,							
as Reported	\$ 191.3	\$ 171.6	\$ 374.9	\$ 329.9	\$ 684.1	\$ 542.1	\$ 88.7
Settlement Agreements Claim Reassessment -	,	,	,	,	,	•	,
Reserve Charge	-	_	-	-	_	(76.5)	(349.2)
Settlement Agreements Claim Reassessment -						` ,	, ,
Other Expense Charge	-	-	-	-	-	10.3	(15.0)
Operating Income Before Income Taxes and							
Net Realized Investment Gains and Losses,							
as Adjusted	\$ 191.3	\$ 171.6	\$ 374.9	\$ 329.9	\$ 684.1	\$ 608.3	\$ 452.9
Operating Ratios, as Adjusted							
Benefit Ratio	79.6 %	80.7 %	79.5 %	80.6 %	80.6 %	83.2 %	84.7 %
Other Expense Ratio	21.5 %	21.2 %	21.7 %	21.0 %	20.9 %	20.0 %	19.3 %
Before-tax Profit Margin	15.6 %	13.8 %	15.3 %	13.3 %	13.8 %	12.1 %	8.7 %

# Unum Group Financial Results for Unum US Group Disability

	Three Mor	nths Ended	Six Mont	hs Ended		Year Ended	
	6/30/2009	6/30/2008	6/30/2009	6/30/2008	12/31/2008	12/31/2007	12/31/2006
Operating Revenue							
Premium Income							
Group Long-term Disability	\$ 433.4	\$ 463.0	\$ 871.5	\$ 922.4	\$ 1,838.5	\$ 1,895.7	\$ 1,953.3
Group Short-term Disability	107.6	110.6	215.2	219.6	435.1	485.6	530.2
Total Premium Income	541.0	573.6	1,086.7	1,142.0	2,273.6	2,381.3	2,483.5
Net Investment Income	161.6	160.7	318.1	317.5	631.3	648.7	638.5
Other Income	21.8	25.3	45.2	49.7	100.2	100.1	82.3
Total Operating Revenue	724.4	759.6	1,450.0	1,509.2	3,005.1	3,130.1	3,204.3
Benefits and Expenses							
Benefits and Change in Reserves for Future Benefits	470.8	519.1	951.2	1,036.5	2,043.9	2,277.4	2,702.5
Commissions	41.5	41.6	83.6	84.4	165.9	167.7	175.8
Interest and Debt Expense	0.5	1.0	1.3	2.3	4.2	7.5	1.3
Deferral of Acquisition Costs	(15.8)	(15.0)	(31.6)	(29.4)	(59.4)	(60.4)	(64.5)
Amortization of Deferred Acquisition Costs	17.1	19.1	34.0	38.5	76.7	66.2	86.4
Other Expenses	142.0	146.8	285.5	289.8	572.4	561.6	588.7
Total Benefits and Expenses	656.1	712.6	1,324.0	1,422.1	2,803.7	3,020.0	3,490.2
Operating Income (Loss) Before Income Taxes and							
Net Realized Investment Gains and Losses	\$ 68.3	\$ 47.0	\$ 126.0	\$ 87.1	\$ 201.4	\$ 110.1	\$ (285.9)
Operating Ratios							
Benefit Ratio	87.0 %	90.5 %	87.5 %	90.8 %	89.9 %	95.6 %	108.8 %
Other Expense Ratio	26.2 %	25.6 %	26.3 %	25.4 %	25.2 %	23.6 %	23.7 %
Before-tax Profit (Loss) Margin	12.6 %	8.2 %	11.6 %	7.6 %	8.9 %	4.6 %	(11.5)%
Premium Persistency:							
Group Long-term Disability			88.2 %	88.3 %	87.8 %	85.1 %	87.8 %
Group Short-term Disability			89.0 %	83.6 %	82.1 %	74.0 %	85.6 %
Case Persistency:							
Group Long-term Disability			87.6 %	88.6 %	89.2 %	88.4 %	87.4 %
Group Short-term Disability			86.7 %	87.4 %	88.2 %	87.4 %	86.2 %

# **Unum Group Financial Results for Unum US Group Disability - Continued**

	Three Moi	nths Ended	Six Months Ended	<u></u>	Year Ended	
	6/30/2009	6/30/2008	6/30/2009 6/30/200	12/31/2008	12/31/2007	12/31/2006
Operating Income (Loss) Before Income Taxes and Net Realized Investment Gains and Losses, as Reported	\$ 68.3	\$ 47.0	\$ 126.0 \$ 87.	1 \$ 201.4	\$ 110.1	\$ (285.9)
Settlement Agreements Claim Reassessment - Reserve Charge	-	-		-	(76.5)	(349.2)
Settlement Agreements Claim Reassessment - Other Expense Charge			<u> </u>	<u> </u>	10.3	(15.0)
Operating Income Before Income Taxes and Net Realized Investment Gains and Losses, as Adjusted	\$ 68.3	\$ 47.0	\$ 126.0 \$ 87.	1 \$ 201.4	\$ 176.3	\$ 78.3
Operating Ratios, as Adjusted						
Benefit Ratio	87.0 %	90.5 %	87.5 % 90.8		92.4 %	94.8 %
Other Expense Ratio	26.2 %	25.6 %	26.3 % 25.4			23.1 %
Before-tax Profit Margin	12.6 %	8.2 %	11.6 % 7.6	% 8.9 %	7.4 %	3.2 %

# Unum Group Financial Results for Unum US Group Life and Accidental Death and Dismemberment

		nths Ended		hs Ended		Year Ended	
	6/30/2009	6/30/2008	6/30/2009	6/30/2008	12/31/2008	12/31/2007	12/31/2006
Operating Revenue							
Premium Income		+ 2/22	+ ==	+ === .			
Group Life	\$ 264.6	\$ 268.0	\$ 526.8	\$ 529.4	\$ 1,062.8	\$ 1,107.4	\$ 1,248.1
Accidental Death & Dismemberment Total Premium Income	<u>27.2</u> 291.8	32.6	53.0 579.8	<u>63.6</u> 593.0	127.6 1,190.4	131.0	151.6 1,399.7
Net Investment Income	32.1	300.6	63.1	63.2	1,190.4	1,238.4	1,399.7
Other Income	0.6	0.7	1.1	1.2	2.3	2.4	141.3
		_					1 5 4 1 0
Total Operating Revenue	324.5	333.2	644.0	657.4	1,318.7	1,375.7	1,541.0
Benefits and Expenses							
Benefits and Change in Reserves for Future Benefits	205.7	208.9	406.8	408.2	827.6	901.6	1,067.3
Commissions	21.7	20.8	43.1	42.4	85.4	88.7	90.1
Deferral of Acquisition Costs	(12.1)	(10.2)	(24.0)	(19.8)	(40.3)	(36.1)	(37.7)
Amortization of Deferred Acquisition Costs	11.5	13.7	23.1	27.4	55.0	39.4	65.0
Other Expenses	49.0	45.7	98.0	89.5	180.1	164.9	178.3
Total Benefits and Expenses	275.8	278.9	547.0	547.7	1,107.8	1,158.5	1,363.0
Operating Income Before Income Taxes and							
Net Realized Investment Gains and Losses	\$ 48.7	\$ 54.3	\$ 97.0	\$ 109.7	\$ 210.9	\$ 217.2	\$ 178.0
Operating Ratios							
Benefit Ratio	70.5 %	69.5 %	70.2 %	68.8 %	69.5 %	72.8 %	76.3 %
Other Expense Ratio	16.8 %	15.2 %	16.9 %	15.1 %	15.1 %	13.3 %	12.7 %
Before-tax Profit Margin	16.7 %	18.1 %	16.7 %	18.5 %	17.7 %	17.5 %	12.7 %
Premium Persistency:							
Group Life			87.1 %	84.8 %	83.8 %	78.8 %	81.2 %
Accidental Death & Dismemberment			88.7 %	86.7 %	86.4 %	80.8 %	82.8 %
Case Persistency:							
Group Life			87.5 %	88.2 %	89.1 %	87.7 %	86.9 %
Accidental Death & Dismemberment			87.4 %	88.5 %	89.2 %	88.0 %	87.0 %

# Unum Group Financial Results for Unum US Supplemental and Voluntary

	Three Mor	nths Ended	Six Mont	hs Ended		Year Ended	
	6/30/2009	6/30/2008	6/30/2009	6/30/2008	12/31/2008	12/31/2007	12/31/2006
Operating Revenue							
Premium Income							
Individual Disability - Recently Issued	\$ 118.2	\$ 116.1	\$ 238.1	\$ 234.3	\$ 471.5	\$ 456.7	\$ 438.5
Long-term Care	148.9	143.9	296.9	285.2	580.7	532.9	492.4
Voluntary Benefits Total Premium Income	123.8 390.9	<u>112.7</u> 372.7	248.5 783.5	<u>222.8</u> 742.3	446.8 1,499.0	404.7	381.9
Net Investment Income	390.9 110.4	93.9	783.5 214.2	742.3 181.8	379.1	1,394.3 330.4	1,312.8 277.7
Other Income	7.6	7.4	15.3	15.1	30.2	33.1	26.2
			-				_
Total Operating Revenue	508.9	474.0	1,013.0	939.2	1,908.3	1,757.8	1,616.7
Benefits and Expenses							
Benefits and Change in Reserves for Future Benefits	297.7	278.8	588.8	552.0	1,126.9	1,067.4	982.3
Commissions	69.4	67.9	141.7	135.7	267.3	245.1	239.3
Deferral of Acquisition Costs	(57.2)	(59.3)	(119.7)	(116.4)	(230.0)	(207.7)	(204.0)
Amortization of Deferred Acquisition Costs	52.7	45.0	103.0	93.6	188.6	171.5	150.8
Other Expenses	72.0	71.3	147.3	141.2	283.7	266.7	251.7
Total Benefits and Expenses	434.6	403.7	861.1	806.1	1,636.5	1,543.0	1,420.1
Operating Income Before Income Taxes and							
Net Realized Investment Gains and Losses	\$ 74.3	\$ 70.3	\$ 151.9	\$ 133.1	\$ 271.8	\$ 214.8	\$ 196.6
Operating Ratios							
Benefit Ratios							
Individual Disability - Recently Issued	52.1 %	52.2 %	52.2 %	52.4 %	53.3 %	56.7 %	58.0 %
Long-term Care	111.8 %	106.3 %	109.6 %	105.3 %	106.1 %	106.0 %	99.2 %
Voluntary Benefits	56.2 %	57.9 %	56.0 %	57.9 %	58.0 %	60.1 %	62.7 %
Other Expense Ratio	18.4 %	19.1 %	18.8 %	19.0 %	18.9 %	19.1 %	19.2 %
Before-tax Profit Margin	19.0 %	18.9 %	19.4 %	17.9 %	18.1 %	15.4 %	15.0 %
Interest Adjusted Loss Ratios							
Individual Disability - Recently Issued	33.7 %	34.8 %	34.0 %	35.3 %	35.9 %	40.0 %	42.8 %
Long-term Care	77.5 %	75.9 %	75.9 %	75.3 %	75.5 %	77.7 %	73.1 %
Premium Persistency:							
Individual Disability - Recently Issued			89.9 %	90.7 %	90.7 %	90.6 %	90.5 %
Long-term Care			94.8 %	95.4 %	95.5 %	95.4 %	95.3 %
Voluntary Benefits			79.0 %	80.6 %	80.4 %	79.4 %	80.9 %

# **Unum Group Financial Results for Unum UK Segment**

	Three Mor	nths Ended	Six Mont	hs Ended		Year Ended	
	6/30/2009	6/30/2008	6/30/2009	6/30/2008	12/31/2008	12/31/2007	12/31/2006
Operating Revenue							
Premium Income							
Group Long-term Disability	\$ 130.4	\$ 178.6	\$ 254.2	\$ 363.6	\$ 675.9	\$ 752.6	\$ 638.9
Group Life	34.6	52.8	66.1	98.3	174.6	177.4	171.0
Individual Disability	8.4	10.3	16.1	20.4	38.8	38.3	32.9
Total Premium Income	173.4	241.7	336.4	482.3	889.3	968.3	842.8
Net Investment Income	34.3	51.5	61.2	94.0	181.9	187.4	170.1
Other Income	0.6	0.2	1.2	0.4	2.0	3.1	0.1
Total Operating Revenue	208.3	293.4	398.8	576.7	1,073.2	1,158.8	1,013.0
Benefits and Expenses							
Benefits and Change in Reserves for Future Benefits	94.3	141.0	181.1	278.8	511.4	574.3	553.5
Commissions	11.6	13.7	22.2	30.8	59.0	67.0	49.7
Deferral of Acquisition Costs	(7.0)	(11.9)	(13.1)	(20.5)	(37.4)	(41.2)	(34.4)
Amortization of Deferred Acquisition Costs	7.7	8.3	14.8	15.7	32.4	49.4	32.0
Other Expenses	34.4	49.7	64.2	95.0	183.8	183.5	158.9
Total Benefits and Expenses	141.0	200.8	269.2	399.8	749.2	833.0	759.7
Operating Income Before Income Taxes and							
Net Realized Investment Gains and Losses	\$ 67.3	\$ 92.6	\$ 129.6	\$ 176.9	\$ 324.0	\$ 325.8	\$ 253.3
Operating Ratios							
Benefit Ratio	54.4 %	58.3 %	53.8 %	57.8 %	57.5 %	59.3 %	65.7 %
Other Expense Ratio	19.8 %	20.6 %	19.1 %	19.7 %	20.7 %	19.0 %	18.9 %
Before-tax Profit Margin	38.8 %	38.3 %	38.5 %	36.7 %	36.4 %	33.6 %	30.1 %
Premium Persistency:							
Group Long-term Disability			88.8 %	86.0 %	87.4 %	88.0 %	90.4 %
Group Life			77.5 %	78.1 %	74.9 %	70.5 %	69.1 %
Individual Disability			87.5 %	88.7 %	87.6 %	89.4 %	88.2 %

# **Unum Group Financial Results for Unum UK Segment - Continued**

(in millions of pounds)	Three Mor	nths Ended	Six Mont	hs Ended		Year Ended	
	6/30/2009	6/30/2008	6/30/2009	6/30/2008	12/31/2008	12/31/2007	12/31/2006
Operating Revenue							
Premium Income							
Group Long-term Disability	£ 83.9	£ 90.6	£ 170.1	£ 184.1	£ 364.4	£ 375.9	£ 346.3
Group Life	22.2	26.8	44.1	49.8	93.3	88.5	92.4
Individual Disability	5.5	5.2	10.9	10.3	20.9	19.1	17.8
Total Premium Income	111.6	122.6	225.1	244.2	478.6	483.5	456.5
Net Investment Income	22.2	26.2	40.9	47.7	98.5	93.5	92.1
Other Income	0.4	0.1	0.8	0.2	1.2	1.6	
Total Operating Revenue	134.2	148.9	266.8	292.1	578.3	578.6	548.6
Benefits and Expenses							
Benefits and Change in Reserves for Future Benefits	60.4	71.5	120.8	141.2	275.8	286.8	300.2
Commissions	7.6	7.0	14.9	15.6	31.9	33.5	27.0
Deferral of Acquisition Costs	(4.5)	(6.0)	(8.7)	(10.4)	(20.1)	(20.6)	(18.7)
Amortization of Deferred Acquisition Costs	5.0	4.2	9.9	8.0	17.9	24.7	17.1
Other Expenses	21.8	25.2	42.7	48.1	99.6	91.6	86.1
Total Benefits and Expenses	90.3	101.9	179.6	202.5	405.1	416.0	411.7
Operating Income Before Income Taxes and							
Net Realized Investment Gains and Losses	£ 43.9	£ 47.0	£ 87.2	£ 89.6	£ 173.2	£ 162.6	£ 136.9
Weighted Average Pound/Dollar Exchange Rate	1.533	1.971	1.486	1.975	1.871	2.004	1.851

# **Unum Group Financial Results for Colonial Life Segment**

	Three Mor	nths Ended	Six Mont	hs Ended		Year Ended	
	6/30/2009	6/30/2008	6/30/2009	6/30/2008	12/31/2008	12/31/2007	12/31/2006
Operating Revenue							
Premium Income							
Accident, Sickness, and Disability	\$ 154.8	\$ 150.6	\$ 311.6	\$ 300.1	\$ 606.9	\$ 566.6	\$ 533.3
Life	40.8	39.0	82.0	77.5	157.4	143.5	130.5
Cancer and Critical Illness	55.2	53.0	110.6	105.4	213.0	197.1	178.3
Total Premium Income	250.8	242.6	504.2	483.0	977.3	907.2	842.1
Net Investment Income	28.4	26.4	56.0	52.3	105.7	99.9	93.6
Other Income	0.2	0.1	0.3	0.2	0.4	0.9	1.1
Total Operating Revenue	279.4	269.1	560.5	535.5	1,083.4	1,008.0	936.8
Benefits and Expenses							
Benefits and Change in Reserves for Future Benefits	116.4	113.8	233.7	227.3	464.0	437.8	441.4
Commissions	53.1	53.4	107.4	106.5	211.8	201.6	184.9
Deferral of Acquisition Costs	(56.6)	(57.2)	(113.9)	(113.1)	(223.8)	(210.9)	(187.6)
Amortization of Deferred Acquisition Costs	43.8	41.2	89.7	82.1	166.4	153.9	144.4
Other Expenses	51.4	49.7	101.4	97.1	196.9	179.8	155.0
Total Benefits and Expenses	208.1	200.9	418.3	399.9	815.3	762.2	738.1
Operating Income Before Income Taxes and							
Net Realized Investment Gains and Losses	\$ 71.3	\$ 68.2	\$ 142.2	\$ 135.6	\$ 268.1	\$ 245.8	\$ 198.7
Operating Ratios							
Benefit Ratio	46.4 %	46.9 %	46.4 %	47.1 %	47.5 %	48.3 %	52.4 %
Other Expense Ratio	20.5 %	20.5 %	20.1 %	20.1 %	20.1 %	19.8 %	18.4 %
Before-tax Profit Margin	28.4 %	28.1 %	28.2 %	28.1 %	27.4 %	27.1 %	23.6 %
Premium Persistency:							
Accident, Sickness, and Disability			73.6 %	76.1 %	75.8 %	75.9 %	74.9 %
Life			84.7 %	84.6 %	84.7 %	83.8 %	84.2 %
Cancer and Critical Illness			83.1 %	84.1 %	84.0 %	84.1 %	82.3 %

# **Unum Group Financial Results for Individual Disability - Closed Block Segment**

	Three Mor	nths Ended	Six Months Ended				
	6/30/2009	6/30/2008	6/30/2009	6/30/2008	12/31/2008	12/31/2007	12/31/2006
Operating Revenue							
Premium Income	\$ 228.0	\$ 237.2	\$ 457.6	\$ 475.6	\$ 952.3	\$ 1,009.9	\$ 1,062.8
Net Investment Income	187.4	198.4	373.8	389.3	767.5	827.6	828.7
Other Income	25.8	25.4	52.7	49.5	98.6	103.7	105.1
Total Operating Revenue	441.2	461.0	884.1	914.4	1,818.4	1,941.2	1,996.6
Benefits and Expenses							
Benefits and Change in Reserves for Future Benefits	376.3	385.1	752.5	772.6	1,544.8	1,614.5	1,709.7
Commissions	14.8	15.2	30.1	31.3	62.7	69.1	76.2
Interest and Debt Expense	4.3	9.2	10.1	20.1	35.1	8.3	-
Other Expenses	35.8	36.3	70.1	72.3	148.1	139.8	139.4
Total Benefits and Expenses	431.2	445.8	862.8	896.3	1,790.7	1,831.7	1,925.3
Operating Income Before Income Taxes and							
Net Realized Investment Gains and Losses	\$ 10.0	\$ 15.2	\$ 21.3	\$ 18.1	\$ 27.7	\$ 109.5	\$ 71.3
Operating Ratios							
Interest Adjusted Loss Ratio	82.0 %	82.4 %	81.6 %	82.4 %	82.2 %	84.1 %	90.5 %
Premium Persistency			93.6 %	94.0 %	93.8 %	94.3 %	94.4 %
Operating Income Before Income Taxes and							
Net Realized Investment Gains and Losses,							
as Reported	\$ 10.0	\$ 15.2	\$ 21.3	\$ 18.1	\$ 27.7	\$ 109.5	\$ 71.3
Settlement Agreements Claim Reassessment -	Ψ 10.0	Ψ 10.2	Ψ 21.0	Ψ 10.1	Ψ 27.7	Ψ 107.0	Ψ ,1.0
Reserve Charge	_	_	_	_	_	10.7	(47.2)
Settlement Agreements Claim Reassessment -							(17.12)
Other Expense Charge	_	_	_	-	_	2.5	_
Operating Income Before Income Taxes and							
Net Realized Investment Gains and Losses,							
as Adjusted	\$ 10.0	\$ 15.2	\$ 21.3	\$ 18.1	\$ 27.7	\$ 96.3	\$ 118.5
Interest Adjusted Loss Ratio, as Adjusted	82.0 %	82.4 %	81.6 %	82.4 %	82.2 %	85.2 %	86.1 %
iliterest Aujusteu Loss Ratio, as Aujusteu	02.0 %	02.4 70	01.0 %	02.4 70	02.2 %	63.2 76	66.1 76

# **Unum Group Financial Results for Corporate and Other Segment**

	Three Mor	nths Ended	Six Months Ended				
	6/30/2009	6/30/2008	6/30/2009	6/30/2008	12/31/2008	12/31/2007	12/31/2006
Operating Revenue							
Premium Income	\$ -	\$ 0.2	\$ 0.5	\$ 0.9	\$ 1.4	\$ 1.7	\$ 4.5
Net Investment Income	43.4	50.3	84.9	106.4	197.5	181.0	170.7
Other Income	10.6	8.4	18.4	18.6	42.2	30.8	49.5
Total Operating Revenue	54.0	58.9	103.8	125.9	241.1	213.5	224.7
Benefits and Expenses							
Benefits and Change in Reserves for Future Benefits	23.0	28.0	45.8	56.2	107.8	115.2	120.5
Commissions	0.3	0.3	0.5	0.7	1.2	1.9	3.0
Interest and Debt Expense	25.6	30.2	51.6	61.9	117.0	167.3	190.5
Cost Related to Early Retirement of Debt	-	0.4	-	0.4	0.4	58.8	25.8
Other Expenses	21.1	6.7	34.8	13.1	28.7	31.1	33.7
Total Benefits and Expenses	70.0	65.6	132.7	132.3	255.1	374.3	373.5
Operating Loss Before Income Taxes and							
Net Realized Investment Gains and Losses	\$ (16.0)	\$ (6.7)	\$ (28.9)	\$ (6.4)	\$ (14.0)	\$ (160.8)	\$ (148.8)
Operating Loss Before Income Taxes and							
Net Realized Investment Gains and Losses,							
as Reported	\$ (16.0)	\$ (6.7)	\$ (28.9)	\$ (6.4)	\$ (14.0)	\$ (160.8)	\$ (148.8)
Broker Compensation Settlement	-	-	-	-	-	-	(18.5)
Interest on Federal Income Tax Refund	-	-	-	-	-	-	2.6
Cost Related to Early Retirement of Debt						(58.8)	(25.8)
Operating Loss Before Income Taxes and							
Net Realized Investment Gains and Losses,							
as Adjusted	\$ (16.0)	\$ (6.7)	\$ (28.9)	\$ (6.4)	\$ (14.0)	\$ (102.0)	\$ (107.1)

### **Unum Group Reserves**

				June	30, 2009			
			G	ross			Total	
	Policy			eserves	=		Reinsurance	Total
	Reserves	%	Incurred	IBNR	%	Total	Ceded	Net
Group Disability	\$ -	- %	\$ 7,754.7	\$ 579.9	33.8 %	\$ 8,334.6	\$ 77.3	\$ 8,257.3
Group Life and Accidental Death & Dismemberment	70.5	0.5	730.2	168.1	3.7	968.8	2.1	966.7
Individual Disability - Recently Issued	502.2	3.9	926.8	90.1	4.1	1,519.1	85.1	1,434.0
Long-term Care	3,137.0	24.2	328.1	35.9	1.5	3,501.0	50.2	3,450.8
Voluntary Benefits	962.6	7.4	21.0	39.8	0.2	1,023.4	20.3	1,003.1
Unum US Segment	4,672.3	36.0	9,760.8	913.8	43.3	15,346.9	235.0	15,111.9
Unum UK Segment	27.0	0.2	2,135.2	185.9	9.4	2,348.1	115.5	2,232.6
Colonial Life Segment	1,198.6	9.2	236.0	94.5	1.3	1,529.1	27.7	1,501.4
Individual Disability - Closed Block Segment	1,484.8	11.4	10,254.8	340.6	43.0	12,080.2	1,456.3	10,623.9
Corporate and Other Segment	5,601.5	43.2	469.7	253.7	3.0	6,324.9	4,843.5	1,481.4
Subtotal, Excluding Unrealized Adjustment	\$ 12,984.2	100.0 %	\$ 22,856.5	\$ 1,788.5	100.0 %	37,629.2	6,678.0	30,951.2
Unrealized Adjustment to Reserves for Unrealized Loss on Securities						(9.7)	8.7	(18.4)
Consolidated						\$ 37,619.5	\$ 6,686.7	\$ 30,932.8

The decrease in the Unum US Segment IBNR from December 31, 2008 is due to a slight decline in insured lives in the group disability and group life and accidental death and dismemberment lines of business.

The increase in Unum US Segment Policy Reserves Incurred from December 31, 2008 is due primarily to growth in the active life reserves for the Unum US long-term care line of business.

The increase in the Unum UK Segment amounts from December 31, 2008 is due primarily to the increase in the foreign exchange rate.

### **Unum Group Reserves**

				December	31, 2008			
			G	ross			Total	
	Policy		Claim F	Reserves			Reinsurance	Total
	Reserves	%	Incurred	IBNR	%	Total	Ceded	Net
Group Disability Group Life and Accidental Death & Dismemberment Individual Disability - Recently Issued	\$ - 72.9 493.6	- % 0.6 3.9	\$ 7,799.1 750.1 882.5	\$ 583.1 170.3 90.3	34.3 % 3.8 4.0	\$ 8,382.2 993.3 1,466.4	\$ 81.1 0.9 84.1	\$ 8,301.1 992.4 1,382.3
Long-term Care	2,915.3	22.9	295.9	35.2	1.3	3,246.4	48.9	3,197.5
Voluntary Benefits	925.5	7.2	293.9	37.0	0.2	983.6	19.1	964.5
Unum US Segment	4,407.3	34.6	9,748.7	915.9	43.6	15,071.9	234.1	14,837.8
onum os segment	4,407.3	34.0	7,740.7	713.7	43.0	13,071.7	234.1	14,037.0
Unum UK Segment	22.6	0.2	1,887.6	181.5	8.5	2,091.7	102.7	1,989.0
Colonial Life Segment	1,172.2	9.2	237.0	97.3	1.4	1,506.5	31.1	1,475.4
Individual Disability - Closed Block Segment	1,527.6	12.0	10,239.9	350.3	43.4	12,117.8	1,456.6	10,661.2
Corporate and Other Segment	5,605.4	44.0	490.7	270.1	3.1	6,366.2	4,853.8	1,512.4
Subtotal, Excluding Unrealized Adjustment	\$ 12,735.1	100.0 %	\$ 22,603.9	\$ 1,815.1	100.0 %	37,154.1	6,678.3	30,475.8
Unrealized Adjustment to Reserves for Unrealized Loss on Securities						(803.1)	(31.9)	(771.2)
Consolidated						\$ 36,351.0	\$ 6,646.4	\$ 29,704.6

### Unum Group Investment Fact Sheet at June 30, 2009

Fixed Maturity Securities (Fair Value)	6/30/2009			Selected Statistics	6/3	30/09	3/31/09	
Public (1)	\$	21,940.0	62.9 %	Portfolio Yield (2)		6.74 %		6.74 %
Asset-Backed Securities		321.8	0.9	Average Duration		7.56		7.32
Residential Mortgage-Backed Securities		3,493.3	10.0	Average Credit Quality		Α		Α
Commercial Mortgage-Backed Securities		4.2	-					
Private Placements		3,503.4	10.1					
High Yield		2,174.2	6.2					
Government Securities		2,975.1	8.5					
Municipal Securities		419.0	1.2					
Redeemable Preferred Stocks		71.8	0.2					
Total	\$	34,902.8	100.0 %					
Quality Ratings of Fixed Maturity Securities	Amo	rtized Cost	Fair Value	Schedule BA and Non-Current				
Aaa		18.6 %	19.7 %	Total Non-Current Investments	\$	49.1	\$	37.6
Aa		7.2	7.3	Total Schedule BA Assets	\$	81.8	\$	83.7
A		27.3	28.4					
Baa		39.3	38.4					
Below Baa		7.6	6.2					
Total		100.0 %	100.0 %					

<sup>(1)</sup> Includes \$16.8 million of collateralized debt obligations.(2) Bond equivalent yield is a book value and duration weighted average of the yield on the fixed income securities in the portfolio.

### Unum Group Investment Fact Sheet at June 30, 2009

### Fixed Maturity Securities - By Industry Classification - Unrealized Gain/Loss

				Net realized	Fixe Se wi	r Value of d Maturity ecurities ith Gross nrealized	Ur	Gross realized	Fixe Secu	ir Value of ed Maturity urities with Gross nrealized	Un	Gross realized
Classification	Fa	ir Value		n (Loss)		Loss		Loss		Gain		Gain
Basic Industry	\$	1,875.0	\$	(188.8)	\$	1,230.4	\$	230.2	\$	644.6	\$	41.4
Capital Goods		2,835.5		(115.2)		1,765.6		216.1		1,069.9		100.9
Communications		2,150.8		11.7		761.3		122.6		1,389.5		134.3
Consumer Cyclical		1,196.7		(170.4)		823.8		194.3		372.9		23.9
Consumer Non-Cyclical		4,729.1		63.1		1,629.5		155.9		3,099.6		219.0
Energy (Oil & Gas)		2,743.2		105.2		816.3		75.4		1,926.9		180.6
Financial Institutions		2,679.1		(429.0)		2,242.4		446.0		436.7		17.0
Mortgage/Asset-Backed		3,819.3		299.7		329.2		10.2		3,490.1		309.9
Sovereigns		1,547.7		106.7		445.6		11.1		1,102.1		117.8
Technology		728.3		(9.5)		332.1		41.2		396.2		31.7
Transportation		919.6		26.9		344.9		29.7		574.7		56.6
U.S. Government Agencies												
and Municipalities		1,781.8		(36.0)		738.3		116.3		1,043.5		80.3
Utilities .		7,824.9		(113.6)		3,887.8		405.2		3,937.1		291.6
Redeemable Preferred Stocks		71.8		(37.8)		71.8		37.8		-		_
Total	\$	34,902.8	\$	(487.0)	\$	15,419.0	\$	2,092.0	\$	19,483.8	\$	1,605.0
Fixed Mat	urity	Securities	- Finai	ncial Instit	utions	s Classificati	on - U	nrealized G	Sain/L	oss		
Associations	\$	12.3	\$	0.2	\$	_	\$	_	\$	12.3	\$	0.2
Banking		1,529.9		(301.9)		1,271.9		308.0		258.0		6.1
Bond Funds		16.8		(0.2)		16.8		0.2		_		_
Brokerage		135.0		(5.9)		108.0		8.9		27.0		3.0
Finance Non-Captive		60.1		(7.4)		60.1		7.4				-
Finance Captive		164.1		(12.6)		109.1		13.6		55.0		1.0
Insurance		642.6		(89.7)		582.6		92.2		60.0		2.5
Other Financial Institutions		58.5		1.5		34.1		2.7		24.4		4.2
Real Estate Management Services		59.8		(13.0)		59.8		13.0		27.7		7.2
Total	\$	2,679.1	\$	(429.0)	\$	2,242.4	\$	446.0	\$	436.7	\$	17.0

### Gross Unrealized Loss on Fixed Maturity Securities By Length of Time in Unrealized Loss Position

		Investment-Grade				Below-Inves					
				Gross realized				Gross ealized			
Category	Fa	ir Value		Loss	Fai	ir Value		Loss			
Less than 91 days	\$	562.2	\$	19.8	\$	68.3	\$	1.4			
91 through 180 days		619.3		30.2		13.9		0.7			
181 through 270 days		911.4		50.2		152.1		34.7			
271 days to 1 year		1,487.8		133.4		279.3		32.8			
Greater than 1 year		9,871.0		1,327.3		1,453.7		461.5			
Total	\$	13,451.7	\$	1,560.9	\$	1,967.3	\$	531.1			

# Unum Group Investment Fact Sheet at June 30, 2009

### Asset and Mortgage-Backed Securities Portfolio

	Amortized Cost	Fair Val	ue	% of Total Fixed Maturity Securities	Average Rating
Asset-Backed Securities Credit Cards Rate Reduction Bonds	\$ 323.7 4.7	\$ 316.5 4.8	8.3 % 0.1	0.9 % -	AAA AAA
Home Equity Collateralized Debt Obligations Total	1.3 - 329.7	0.5 - 321.8	8.4	0.9	A3 - AAA
Residential Mortgage-Backed Securities Agency CMOs	3,072.1	3,377.4	88.4	9.7	AAA
Agency Pass-throughs Whole Loans	89.6 24.6	93.2 22.7	2.5 0.6	0.2 0.1	AAA AAA
Alt-A Subprime	- - -	- - -	- -	- - -	- -
Collateralized Debt Obligations Total	3,186.3	3,493.3	91.5	10.0	- AAA
Commercial Mortgage-Backed Securities	4.2	4.2	0.1		AA1
Total	\$ 3,520.2	\$ 3,819.3	100.0 %	10.9_%	AAA

# **Unum Group Statutory Capital and Surplus**

		As of June 30, 2009				
	Capital and Surplus	AVR	Capital and Surplus + AVR	December 31, 2008 Capital and Surplus + AVR		
Traditional U.S. Life Insurance Compa	nies					
Provident Life and Accident	\$ 474.1	\$ 63.2	\$ 537.3	\$ 496.0		
Unum Life of America	1,414.7	122.5	1,537.2	1,484.5		
Paul Revere Life (1)	406.1	17.8	423.9	367.3		
Colonial Life & Accident	379.3	13.9	393.2	398.0		
Provident Life and Casualty	122.9	4.6	127.5	125.3		
First Unum Life	208.9	2.8	211.7	206.3		
Paul Revere Variable (1)	98.5	0.5	99.0	94.9		
(1) Capital and Surplus of Paul Revere Var	iable is included in Pau	l Revere Life				
Special Purpose Reinsurance Vehicles						
Tailwind Reinsurance Company	\$ 94.6	\$ -	\$ 94.6	\$ 111.8		
Northwind Reinsurance Company	1,204.6	2.1	1,206.7	1,190.4		
UnumProvident International Ltd.	514.8	-	514.8	512.9		

### **Unum Group Statutory Operating Results**

						Six Months E							
		Net Gain (					Investment Gain (Loss)						
		Operation	s After			ter Tax and T	ransfer			Net Incor	ne (Lo		
		2009		2008		2009		2008		2009		2008	
Provident Life and Accident	\$	63.7	\$	48.6	\$	(12.4)	\$	6.0	\$	51.3	\$	54.6	
Unum Life of America		162.0		120.7		(47.5)		(26.7)		114.5		94.0	
Paul Revere Life		51.0		48.1		(17.9)		1.1		33.1		49.2	
Colonial Life & Accident		58.0		53.7		(8.9)		(0.4)		49.1		53.3	
Provident Life and Casualty		1.9		13.6		(0.4)		-		1.5		13.6	
First Unum Life		17.6		12.5		(19.0)		(2.6)		(1.4)		9.9	
Paul Revere Variable		3.1		2.8				0.1		3.1		2.9	
Total - Traditional U.S. Life			·		·	_		<u> </u>				_	
Insurance Companies	\$	357.3	\$	300.0	\$	(106.1)	\$	(22.5)	\$	251.2	\$	277.5	
Tailwind Reinsurance Company	\$	(14.5)	\$	9.2	\$	_	\$	_	\$	(14.5)	\$	9.2	
Northwind Reinsurance Company	*	35.3	•	39.6	*	-	*	(0.1)	•	35.3	•	39.5	
UnumProvident International Ltd.		9.4		(20.3)		(8.4)		(0.4)		1.0		(20.7)	
Total - Special Purpose			·		·		•						
Reinsurance Vehicles	\$	30.2	\$	28.5	\$	(8.4)	\$	(0.5)	\$	21.8	\$	28.0	
					т	hree Months	Ended .	une 30					
		Net Gain (	Loss) fr	om	Net R	Realized Inves	stment	Gain (Loss)					
		Operation	s After			ter Tax and T	ransfer			Net Incor	ne (Lo		
		2009		2008		2009		2008		2009		2008	
Provident Life and Accident	\$	25.4	\$	25.8	\$	(5.7)	\$	7.2	\$	19.7	\$	33.0	
Unum Life of America		75.0		60.5		(26.0)		(5.2)		49.0		55.3	
Paul Revere Life		4.7		19.0		6.8		(1.8)		11.5		17.2	
Colonial Life & Accident		32.5		32.0		(8.4)		(0.4)		24.1		31.6	
Provident Life and Casualty		(2.1)		5.9		0.3		-		(1.8)		5.9	
First Unum Life		12.8		7.0		(8.1)		0.4		4.7		7.4	
Paul Revere Variable		1.2		1.4		-		0.1		1.2		1.5	
Total - Traditional U.S. Life													
Insurance Companies	\$	149.5	\$	151.6	\$	(41.1)	\$	0.3	\$	108.4	\$	151.9	

Note: Statutory results for our domestic insurers are reported in conformity with statutory accounting principles as prescribed by the National Association of Insurance Commissioners and adopted by the applicable state laws. For UnumProvident International Ltd., results are reported in conformity with accounting principles as prescribed by applicable Bermuda laws.

3.0

29.2

30.9

(1.3)

\$

(3.0)

42.5

10.4

49.9

Tailwind Reinsurance Company

Northwind Reinsurance Company

UnumProvident International Ltd.

Total - Special Purpose Reinsurance Vehicles 0.2

(7.5)

(7.3)

(2.8)

42.5

42.6

2.9

(0.1)

(0.1)

(0.2)

3.0

29.1

(1.4)

30.7

# Unum Life Insurance Company of America - Statutory Basis Group Accident and Health Statutory Claim Reserves and Liabilities, Net of Ceded On Claims Incurred Prior to January 1

	2009	2008	2007	2006
Reserve Balance from Prior Year End	\$ 6,982.6	\$ 6,904.6	\$ 6,686.6	\$ 5,192.8
Reinsurance Recapture	-	-	-	891.4
Other Adjustments to Beginning Balance (see Schedule H)			46.4	15.9
Reserve Balance January 1 (a)	6,982.6	6,904.6	6,733.0	6,100.1
Paid on Prior Year Claims	(386.4)	(397.2)	(437.4)	(395.9)
Interest Earned on Reserves	113.0	111.0	108.3	102.1
Incurred on Prior Year Claims	(103.0)	(33.7)	8.7	45.6
Reserve Charges Incurred for Settlement Agreements	-	- · · · · · · · · · · · · · · · · · · ·	- -	68.4
Reserve Balance March 31	\$ 6,606.2	\$ 6,584.7	\$ 6,412.6	\$ 5,920.3
Reserve Balance March 31	\$ 6,606.2	\$ 6,584.7	\$ 6,412.6	\$ 5,920.3
Paid on Prior Year Claims	(335.6)	(347.2)	(398.4)	(348.3)
Interest Earned on Reserves	108.3	105.8	104.5	99.3
Incurred on Prior Year Claims	(104.3)	(74.6)	2.1	51.4
Reserve Charges Incurred for Settlement Agreements			77.3	
Reserve Balance June 30	\$ 6,274.6	\$ 6,268.7	\$ 6,198.1	\$ 5,722.7
Reserve Balance June 30		\$ 6,268.7	\$ 6,198.1	\$ 5,722.7
Paid on Prior Year Claims		(315.3)	(355.9)	(350.6)
Interest Earned on Reserves		102.6	94.6	97.6
Incurred on Prior Year Claims		(51.5)	(18.3)	(11.9)
Reserve Charges Incurred for Settlement Agreements				246.0
Reserve Balance September 30		\$ 6,004.5	\$ 5,918.5	\$ 5,703.8
Reserve Balance September 30		\$ 6,004.5	\$ 5,918.5	\$ 5,703.8
Paid on Prior Year Claims		(287.2)	(296.2)	(314.5)
Interest Earned on Reserves		` 99.1 <sup>´</sup>	`89.5 <sup>°</sup>	94.5
Incurred on Prior Year Claims		(71.2)	4.9	2.7
Reserve Balance December 31 on Prior Year Claims		5,745.2	5,716.7	5,486.5
Reserve Balance December 31 on Current Year Claims		1,237.4	1,187.9	1,200.1
Reserve Balance December 31 on Total Claims Incurred (b)		\$ 6,982.6	\$ 6,904.6	\$ 6,686.6

- (a) balances to Schedule H Part 3 Line 3.2 Column 2
- (b) balances to Schedule H Part 2 Line C.1 Column 2

# Reconciliation to Unum Life Insurance Company of America - Statutory Basis Schedule H Part 3 for Group Accident and Health

	2008	2007	2006
Paid on Prior Year Existing Claims - Full Year (balances to Schedule H Part 3 Line 1.1 Column 2)	\$ 1,346.9	\$ 1,487.9	\$ 1,409.2
Incurred on Prior Year Claims - Full Year	\$ (231.0)	\$ 74.7	\$ 402.1
Interest Earned on Reserves - Full Year	418.5	396.9	393.5
Incurred on Prior Year Claims - Full Year, Excluding Interest Earned	\$ 187.5	\$ 471.6	\$ 795.6
(balances to Schedule H Part 3 Line 3.3 Column 2)			

Note: Group A&H for Unum Life Insurance Company of America includes group long- and short-term disability, group accidental death & dismemberment, and group voluntary disability, cancer, and critical illness products reported in our Unum US segment as well as the reinsurance pools reported in our Corporate and Other segment.

### **Notes to Statistical Supplement**

### **Non-GAAP Financial Measures**

We analyze our Company's performance using non-GAAP financial measures which exclude certain items and the related tax thereon from net income. We believe operating income or loss excluding realized investment gains and losses, which are recurring, is a better performance measure and a better indicator of the profitability and underlying trends in our business. Realized investment gains and losses are dependent on market conditions and general economic events and are not necessarily related to decisions regarding our Company's underlying business. We also believe that the exclusion of certain other items specified and presented in the reconciliations on the segment financial results pages throughout this supplement enhances the understanding and comparability of our Company's performance and the underlying fundamentals in our operations, but this exclusion is not an indication that similar items may not recur.

### **2009 Significant Transactions and Events**

### Financing

During the first six months of 2009, we made principal payments of \$3.8 million and \$5.0 million on our senior secured non-recourse variable rate notes issued by Northwind Holdings, LLC and Tailwind Holdings, LLC, respectively. We also purchased and retired the remaining \$132.2 million of our 5.859% senior notes due May 2009.

### Accounting Principle Change

Effective April 1, 2009, we adopted the provisions of FASB Staff Position No. FAS 115-2 and FAS 124-2 (FSP FAS 115-2 and FAS 124-2), *Recognition and Presentation of Other-Than-Temporary Impairments*. This FSP amends the other-than-temporary impairment guidance for debt securities and expands and increases the frequency of previously existing disclosures for other-than-temporary impairments. The cumulative effect of applying the provisions of FSP FAS 115-2 and FAS 124-2 increased the April 1, 2009 opening balance of retained earnings \$14.3 million, net of tax of \$7.7 million, with a corresponding adjustment to accumulated other comprehensive income (loss).

# 2008 Significant Transactions and Events

### Stock Repurchase Agreement

During 2007, our board of directors authorized the repurchase of up to \$700.0 million of Unum Group's common stock. In January 2008, we repurchased approximately 14.0 million shares for \$350.0 million, using an accelerated share repurchase agreement. Under the terms of the repurchase agreement, we were to receive, or be required to pay, a price adjustment based on the volume weighted average price of our common stock during the term of the agreement. Any price adjustment payable to us was to be settled in shares of our common stock. Any price adjustment we would have been required to pay was to be settled, at our option, in either cash or common stock. The final settlement occurred during the second quarter of 2008, and in total, we repurchased 15.4 million shares of our common stock under this agreement.

During August 2008, we repurchased approximately 12.5 million shares for \$350.0 million, using an accelerated share repurchase agreement with terms similar to the earlier agreement. The final settlement occurred during October 2008, with the price adjustment resulting in the delivery to us of approximately 2.0 million additional shares of our common stock, for a total repurchase of 14.5 million shares.

### Financing

During 2008, we purchased and retired \$17.8 million of our outstanding 5.859% notes and \$175.0 million of our 5.997% senior notes. We made principal payments of \$59.3 million and \$10.0 million on our senior secured non-recourse variable rate notes issued by Northwind Holdings and Tailwind Holdings, respectively. We also purchased and retired \$36.6 million of our 6.85% senior debentures due 2015. The costs associated with this debt reduction decreased our 2008 income approximately \$0.4 million before tax, or \$0.3 million after tax.

### **2007 Significant Transactions and Events**

### Revised Claim Reassessment Reserve Estimate

In the second quarter of 2007, we increased our provision for the estimated cost of the claim reassessment process \$53.0 million before tax and \$34.5 million after tax based on changes in our emerging experience for the number of decisions being overturned and the average cost per reassessed claim. The claim reassessment process was implemented as a result of the settlement agreements we entered into with various state insurance regulators in 2004 and 2005.

### Disposition

During the first quarter of 2007, we closed the sale of our wholly-owned subsidiary GENEX Services, Inc. (GENEX). Financial results for GENEX are reported as discontinued operations. The after-tax gain recognized on the sale was \$6.2 million.

# Financing

The scheduled remarketing of the senior note element of the adjustable conversion-rate equity security units (units) issued in May 2004 occurred in February 2007, as stipulated by the terms of the original offering, and we reset the interest rate on \$300.0 million of senior notes due May 15, 2009 to 5.859%. We purchased \$150.0 million of the senior notes in the remarketing which were subsequently retired. The associated write-off of deferred debt costs decreased first quarter of 2007 income by \$2.4 million before tax, or \$1.6 million after tax. In May 2007, we settled the purchase contract element of the units by issuing 17.7 million shares of common stock. We received proceeds of approximately \$300.0 million from the transaction.

During the second quarter of 2007, we purchased \$34.5 million aggregate principal amount of our outstanding 6.85% notes due 2015. The costs associated with this debt reduction decreased our second quarter 2007 income approximately \$0.8 million before tax, or \$0.6 million after tax.

In the fourth quarter of 2007, we purchased and retired \$17.5 million of our outstanding 6.75% notes scheduled to mature in 2028. Pursuant to a cash tender offer, we tendered \$23.5 million aggregate principal amount of the 7.405% junior subordinated debt securities due 2038; \$99.9 million aggregate principal amount of the 7.625% notes due 2011; \$210.5 million aggregate principal amount of the 7.375% notes due 2032; and \$66.1 million aggregate principal amount of the 6.75% notes due 2028. We also called and retired all \$150.0 million principal amount of our outstanding 7.25% notes scheduled to mature in 2032. The costs associated with this debt reduction decreased our fourth quarter 2007 income approximately \$55.6 million before tax, or \$36.1 million after tax.

In October 2007, Northwind Holdings issued \$800.0 million of senior secured notes in a private placement. Interest on the notes is variable based upon the three month London Interbank Offered Rate (LIBOR) plus a margin. None of Unum Group or any other affiliate of Northwind Holdings is an obligor or guarantor on the notes.

During 2007, we made principal payments of \$17.5 million on our senior secured notes due 2036 which were issued by Tailwind Holdings.

### Accounting Principle Changes

Effective January 1, 2007, we adopted Statement of Position 05-1 (SOP 05-1), *Accounting by Insurance Enterprises for Deferred Acquisition Costs in Connection With Modifications or Exchanges of Insurance Contracts.* SOP 05-1 provides guidance on accounting by insurance enterprises for deferred acquisition costs on internal replacements of insurance and investment contracts other than those specifically described in Statement of Financial Accounting Standards No. 97, *Accounting and Reporting by Insurance Enterprises for Certain Long-Duration Contracts and for Realized Gains and Losses from the Sale of Investments.* The cumulative effect of applying the provisions of SOP 05-1 decreased our 2007 opening balance of retained earnings \$445.2 million.

Effective January 1, 2007, we adopted Financial Accounting Standards Board Interpretation No. 48 (FIN 48), *Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109 (SFAS 109)*. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS 109. Additionally, FIN 48 provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. The cumulative effect of applying the provisions of FIN 48 increased our 2007 opening balance of retained earnings \$22.7 million.

### 2006 Significant Transactions and Events

### Revised Claim Reassessment Reserve Estimate

In the first quarter of 2006, we completed an analysis of our assumptions related to the reserves we established for the claim reassessment process. Our analysis was based on preliminary data as of the end of the first quarter of 2006, when actual results to date were considered credible enough to enable us to update our initial expectations of costs related to the reassessment process. We concluded that a change in our initial assumptions, primarily related to the number of claimants for

whom payments will continue because the claimant remains eligible for disability payments, was warranted. We based our conclusion and our revised estimate on the information that existed at that time, which was the actual cost related to approximately 20 percent of the projected ultimate total number of claims expected to be reassessed. The characteristics, profile, and cost of those initial 20 percent of claims were more statistically credible than the information on which we based the initial charges in 2004 and 2005. Based on our analysis, in the first quarter of 2006 we recorded a charge of \$86.0 million before tax, or \$55.9 million after tax, to reflect our then current estimate of future obligations for benefit costs for claims reopened in the reassessment. The first quarter charge decreased before-tax operating results for our Unum US group disability line of business \$72.8 million and our Individual Disability – Closed Block segment \$13.2 million.

In the third quarter of 2006 we increased our provision for the cost of the reassessment process \$325.4 million before tax and \$211.5 million after tax based on changes in our emerging experience for the number of decisions being overturned by the reassessment process and the average cost per reassessed claim. The revised third quarter estimate was based on the cost of approximately 55 percent of the projected ultimate total number of claims expected to be reassessed. The third quarter charge was comprised of \$310.4 million to reflect our revised estimate of future obligations for benefit costs for claims reopened in the reassessment and \$15.0 million for additional incremental direct claim reassessment operating expenses because of the additional time then estimated to complete the process. Our best estimate of \$310.4 million for the reopened claims assumed that the nature and characteristics of the approximately 45 percent remaining claims estimated to be reassessed at that time would be similar to the average profile of the 55 percent already reviewed at that time. The third quarter charge decreased before-tax operating results for our Unum US group disability line of business \$291.4 million and our Individual Disability – Closed Block segment \$34.0 million.

### Broker Compensation Settlement

In June 2004, we received a subpoena from the Office of the New York Attorney General (NYAG) requesting documents and information relating to compensation arrangements between insurance brokers or intermediaries and our subsidiaries. In November 2006, we entered into a settlement agreement with the NYAG in the form of an assurance of discontinuance that provided for a national restitution fund of \$15.5 million, a fine of \$1.9 million, and certain other expenses approximating \$1.1 million.

### Income Tax

In the fourth quarter of 2006, we recorded income of \$2.6 million before tax and approximately \$3.9 million after tax attributable to the receipt of interest and tax refunds on prior year tax items in excess of what was previously provided. Additionally, in the fourth quarter of 2006 we recognized an income tax benefit of approximately \$91.9 million as the result of the reversal of tax liabilities related primarily to group relief benefits recognized from the use of net operating losses in a foreign jurisdiction in which our businesses operate.

### Financing

In the second quarter of 2006, pursuant to a cash tender offer, we purchased \$50.0 million of our outstanding 7.405% junior subordinated debt securities due 2038 and \$250.0 million aggregate principal amount of our outstanding 7.625% notes due

2011. The cost of the cash tender offer decreased second quarter 2006 income by \$17.8 million before tax, or \$11.6 million after tax. In the fourth quarter of 2006, we purchased \$32.0 million of our outstanding 6.850% notes due 2015 on the open market. The cost of the debt purchase decreased fourth quarter 2006 income by \$2.7 million before tax, or \$1.9 million after tax.

The scheduled remarketing of the senior note element of the units issued in May 2003 occurred in February 2006, as stipulated by the terms of the original offering, and we reset the interest rate on \$575.0 million of senior notes due May 15, 2008 to 5.997%. We purchased \$400.0 million of the senior notes in the remarketing which were subsequently retired. The associated write-off of deferred debt costs decreased first quarter of 2006 income by \$5.3 million before tax, or \$3.4 million after tax. In May 2006, we settled the purchase contract element of the units by issuing 43.3 million shares of common stock. We received proceeds of approximately \$575.0 million from the transaction.

In November 2006, Tailwind Holdings issued \$130.0 million of senior, secured notes in a private placement. Interest on the notes is variable based upon LIBOR plus a margin. None of Unum Group or any other affiliate of Tailwind Holdings is an obligor or guarantor on the notes.

### Accounting Principle Changes

Effective January 1, 2006, we adopted Statement of Financial Accounting Standards No. 123 (revised 2004) (SFAS 123(R)), Share-Based Payment. SFAS 123(R) focuses primarily on accounting for transactions in which an entity obtains employee service in exchange for share-based payments. The adoption of SFAS 123(R) did not have a material effect on our financial position or results of operations.

Effective December 31, 2006, we adopted the provisions of Statement of Financial Accounting Standards No. 158 (SFAS 158), *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans.* SFAS 158 requires an employer to recognize the overfunded or underfunded status of a defined benefit pension and other postretirement plans as an asset or liability in its balance sheet and to recognize changes in that funded status through comprehensive income. Also, under SFAS 158, defined benefit pension and other postretirement plan assets and obligations are to be measured as of the date of the employer's fiscal year-end. The adoption of SFAS 158, which resulted in an \$84.1 million decrease in accumulated other comprehensive income in stockholders' equity, had no effect on our results of operations.