## SyNOVUS

## Second Quarter 2024 Results

Earnings Release

July 18, 2024

## Forward-Looking Statements

This slide presentation and certain of our other filings with the Securities and Exchange Commission contain statements that constitute "forward-looking statements" within the meaning of, and subject to the
 statements. You can identify these forward-looking statements through Synovus' use of words such as "believes," "anticipates," "expects," "may," "will," "assumes," "predicts," "could," " "should," "would," "intends, targets," "estimates," "projects," "plans," "potential" and other similar words and expressions of the future or otherwise regarding the outlook for Synovus' future business and financial performance and/or the osts; (3) net interest income and net interest margin; (4) revenue growth; (5) non-interest expense; (6) credit trends and key credit performance metrics; (7) our future operating and financial performance; (8) our strategy and initiatives for future revenue growth, balance sheet optimization, capital management, and expense management; (9) our effective tax rate; and (10) our assumptions underlying these expectations. Prospective investors are cautioned that any such forward-looking statements are not guarantees of future performance and involve known and unknown risks and uncertainties which may cause the actual results, performance or achievements of Synovus to be materially different from the future results, performance or achievements expressed or implied by such forward-looking statements. Forward-looking statements are based on the information known to, and current beliefs and expectations of, Synovus' management and are subject to significant risks and uncertainties. Actual results may differ materially from those contemplated by such forward-looking statements. A number of factors could cause actual results to differ materially from those contemplated by the forward-looking statements in this presentation. Many of these factors are beyond Synovus' ability to control or predict.
 including, without limitation, the risks and other factors set forth in Synovus' filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K for the year ended December 31, 2023 under the captions "Cautionary Notice Regarding Forward-Looking Statements" and "Risk Factors" and in Synovus' quarterly reports on Form 10-Q and current reports on Form 8-K. We believe these forwardooking statements are reasonable; however, undue reliance should not be placed on any forward-looking statements, which are based on current expectations and speak only as of the date that they are made. We do not assume any obligation to update any forward-looking statements as a result of new information, future developments or otherwise, except as otherwise may be required by law.

## Use of Non-GAAP Financial Measures

 following: adjusted net income available to common shareholders; adjusted diluted earnings per share; adjusted return on average assets; return on average tangible common equity; adjusted return on average tangible common equity; adjusted non-interest revenue; adjusted revenue; adjusted non-interest expense; adjusted tangible efficiency ratio; tangible common equity ratio; and adjusted pre-provision net revenue PPNR). The most comparable GAAP measures to these measures are net income (loss) available to common shareholders; diluted earnings (loss) per share; return on average assets; return on average common equity; total non-interest revenue; total revenue; total non-interest expense; efficiency ratio-TE; total Synovus Financial Corp. shareholders' equity to total assets ratio; and PPNR, respectively. Management believes at these non-GAAP financial measures provide meaningful additional information about Synovus to assist management and investors in evaluating Synovus' operating results financial strength the performance of

 factors, and since they are not required to be uniformly applied they may not be comparable to other similarly titled measures at other companies. Adjusted net income available to common shareholders, adjusted diluted earnings per share and adjusted return on average assets are measures used by management to evaluate operating results exclusive of items that are not indicative of ongoing operations and impact period
 or位 ( ( an


Management does not provide a reconciliation for forward-looking non-GAAP financial measures where it is unable to provide a meaningful or accurate calculation or estimation of reconciling items and the information is not available without unreasonable effort. This is due to the inherent difficulty of forecasting the occurrence and the financial impact of various items that have not yet occurred, are out of Synovis ontrol, or cannot be reasonably predicted. For the same reasons, Synovus' management is unable to address the probable significance of the unavailabe information Forward-looking non-GAAP financial measures provided without the most directly comparable GAAP financial measures may vary materially from the corresponding GAAP financial measures.

## Second Quarter 2024 Financial Highlights

- Reported 2024 EPS of $\$(0.16)$ impacted by a securities loss, while adjusted EPS was $\$ 1.16$
- Net interest income up $4 \%$ QoQ, with the NIM ${ }^{(3)}$ expanding 16 bps to $3.20 \%$
- Non-interest revenue of $\$(129)$ million was negatively impacted by a $\$ 257$ million securities loss
- Adjusted non-interest revenue of $\$ 127$ million rose $9 \% \mathrm{OoO}$ and $15 \% \mathrm{YoY}$
- Non-interest expense declined 6\% OoO and was down 2\% YoY
- Loans and core deposits ${ }^{(4)}$ were relatively stable OoQ
- NCOs/average loans were $0.32 \%$ compared to $0.41 \%$ in 1 Q24
- CET1 ratio ${ }^{(5)}$ increased 24 bps QoQ to $10.62 \%$, inclusive of $\$ 91$ million in share repurchases

| Key Performance Metrics | Reported | Adjusted ${ }^{(1)}$ |
| :--- | :---: | :---: |
| Net Income (Loss) Available to Common <br> Shareholders |  |  |
| Diluted Earnings (Loss) Per Share | $\$(23,741)$ | $\$ 169,617$ |
| Return on Average Assets | $\$(0.16)$ | $\$ 1.16$ |
| Return on Average Tangible Common Equity | $(0.10) \%$ | $1.21 \%$ |
| Efficiency Ratio-TE ${ }^{(3)}$ | $(2.2) \%$ | $17.6 \%$ |
| Balance Sheet | $98.1 \%$ | $53.1 \%$ |
| (Period-end, \$ in millions) |  |  |
| Loans, Net of Unearned | Total |  |
| Deposits | $\$ 43,093$ |  |

- Period end loans down \$216 million QoO
- Loan balances impacted by $\sim \$ 250$ million decline in large corporate and specialty line utilization
- Strategic C\&Iloan ${ }^{(1)}$ growth of $5 \%$ annualized in 2 O 24 and 8\% annualized in 1H24
- Production rose $58 \%$ QoQ driven by broad based contribution from our commercial lines of business
- Expect Senior Housing and National Accounts balances to be more stable in 2 H 24


## Loan Growth Attribution



CRE and Senior Housing Loan Payoffs and Paydowns

## Primary Drivers of 2 O 24 Loan Growth ${ }^{(2)}$

2Q24 Strategic
Growth $+\$ 157$ Million

| Middle |
| :--- |
| Market |
| Specialty |
| $\mathrm{C} \mathrm{\& I}^{(3)}$ |

(\$ in millions)

\$758


[^0] Structured Lending, Insurance Premium Finance, and Restaurant Services; (4) Primarily non-core syndicated lending

## Deposits

- Period end core deposits ${ }^{(1)}$ down $\$ 68$ million QoQ
- Slowing pace of diminishment in non-interest bearing deposits through 2 Q
- Growth in Time and MMA impacted by targeted pricing adjustments
- Brokered deposits down $\$ 317$ million or $6 \%$ from 1024, the fourth consecutive quarter of decline
- Total cost of deposits up 1 bp QoO to $2.68 \%$


## OoO Change in Deposit Balances ${ }^{(2)}$

(\$ in millions)


Improving Trends in Non-Interest Bearing Deposit Diminishment ${ }^{(3)}$ (\$ in millions)


## Net Interest Income

- Net interest income increased $\$ 16$ million or 4\% OoO
- NIM expansion of 16 bps, supported by stronger loan and securities yields, as well as stable deposit cost
- Expect 2H24 NIM expansion to be supported by continued fixed-rate asset repricing and relative stability in deposit cost

Net Interest Income and Net Interest Margin Trends
(\$ in millions)


Net Interest Margin Attribution

| 1 Q24 NIM | 3.04\% |
| :---: | :---: |
|  | bps difference QoQ |
| Loan Yield | - +0.07\% |
| Deposit Rate | $\nabla-0.01 \%$ |
| Deposit Mix | $\Delta+0.01 \%$ |
| 2 2 24 Securities Repositioning | - + 0.05\% |
| Impact of HTM Reclassification | $\triangle+0.04 \%$ |
| -2Q24 NIM | 3.20\% |

- Sequential growth primarily attributable to robust syndication and debt capital markets fees
- Year over year growth driven by higher Treasury and Payment Solutions, Capital Markets and Commercial Sponsorship income ${ }^{(1)}$
- Wealth revenue declined YoY from lower repo revenue and divestiture of GLOBALT in 2023
- Recorded $\$ 257$ million loss on the securities repositioning

Non-Interest Revenue

| (\$ in millions) | 2Q24 | QoQ $\Delta$ | YoY $\Delta$ |
| :--- | :---: | :---: | :---: |
| Core Banking Fees ${ }^{(2)}$ | $\$ 48$ | $2 \%$ | $4 \%$ |
| Wealth Revenue $^{(3)}$ | $\$ 41$ | $(3) \%$ | $(5) \%$ |
| Capital Markets Income | $\$ 15$ | $128 \%$ | $59 \%$ |
| Net Mortgage Revenue | $\$ 4$ | $15 \%$ | $(14) \%$ |
| Other Income $^{(4)(5)}$ | $\$ 19$ | $13 \%$ | $166 \%$ |
| Total Adjusted Non-Interest Revenue ${ }^{(6)}$ | $\$ 127$ | $9 \%$ | $15 \%$ |
| Total Non-Interest Revenue | $\$(129)$ | $(208) \%$ | $(215) \%$ |

Growth and Stability in Core Client Non-Interest Revenue ${ }^{(778)}$
(\$ in millions)
$\xrightarrow[\sim]{\sim 12 \%}$ CAGR $\quad \$ 435 \mathrm{M}-\$ 445 \mathrm{M}$


[^1]
## Non-Interest Expense

- Employment expense declined 4\% OoQ, largely due to seasonality and $1 \%$ YoY from 2023 efficiency actions
- Legal fees up ~\$6 million QoQ, mostly due to expenses associated with resolved credits
- Recorded a $\$ 3.9$ million non-interest expense reversal in 2 O 24 for lower than expected FDIC Special Assessment

Headcount Down 7\% YoY


| Non-Interest Expense |  |  |  |
| :---: | :---: | :---: | :---: |
| (\$ in millions) | 2024 | OoO $\triangle$ | YoY $\Delta$ |
| Total Employment | \$179 | (4)\% | (1)\% |
| Total Other | \$77 | (11)\% | -\% |
| Total Occupancy, Equipment, and Software | \$46 | (1)\% | 8\% |
| Total Adjusted Non-Interest Expense ${ }^{(1)}$ | \$302 | (5)\% | -\% |
| Total Non-Interest Expense | \$302 | (6)\% | (2)\% |

Excluding FDIC Special Assessment, Adjusted Non-Interest Expense ${ }^{(1)}$ Stable (\$ in millions)


[^2]
## Credit Quality

- NCOs were $0.32 \%$, down from $0.41 \%$ in the first quarter
- Provision for credit losses declined 51\% OoQ
- ACL was relatively unchanged at $1.25 \%$ as credit metrics have stabilized

Conn NCO expect flat to down NCOs/average loans in 2 H 24 versus $0.36 \%$ in 1H24


## Credit Quality

- Non-performing loan ratio declined to $0.59 \%$ of loans, down from $0.81 \%$ in 1024
- NPL inflows improved from the prior quarter
- Criticized and classified loans declined slightly


## Credit Metric Trends



## Non-Performing Loan Inflows

(\$ in thousands)


## Capital

- 2024 CET1 Ratio ${ }^{(1)}$ up 24 basis points OoQ to $10.62 \%$, highest since 2015
- Capital position supported by core earnings and RWA optimization effort
- Offset by impact of securities repositioning and $\$ 91$ million of common share repurchases
- Continue to prudently manage capital near high-end of 10.0-10.5\% operating range


## Capital Metrics



Common Equity Tier 1 Modestly Above Top-End of Operating Range 2024 CET1 Change


## 2024 Guidance

|  | Current Range | Key Assumptions |
| :---: | :---: | :---: |
| EoP Loan Growth | 0\%-2\% | - C\&I growth continues in core Middle Market, CIB and Specialty verticals <br> - Forecasting declines in Institutional CRE in second half of the year as market-activity paydowns accelerate <br> - Continued strategic declines in Third Party Consumer <br> - 2 H24 stability in Senior Housing and National Accounts balances |
| EoP Core <br> Deposit ${ }^{(1)}$ Growth | 2\%-4\% | - 2 H 24 growth in overall core deposits ${ }^{(1)}$ supported by seasonal benefits and Core C\&l business line expansion <br> - Forecasting stable to modest declines in overall DDA balances as second half seasonal benefits and new account production support balances |
| Adjusted Revenue Growth ${ }^{(2)(3)}$ | (3)\% to 0\% | - Guidance incorporates a 25 basis point interest rate cut in December 2024; forecast interest rate path consistent with June Federal Reserve dot plot <br> - Expecting relatively stable total cost of deposits from current levels <br> - Continued fixed asset repricing and 4Q hedge maturities support NIM expansion in 2H24 <br> - Expect mid-single digit adjusted non-interest revenue growth ${ }^{(2)}$ supported by robust Capital Markets pipeline |
| Adjusted NIE Growth ${ }^{(2)(3)(4)}$ | $\begin{gathered} 1 \%-3 \% \\ \text { (ex FDIC Special } \\ \text { Assessments) } \end{gathered}$ | - Modest increase in expense expectations due to technology infrastructure investments, legal costs from resolved problem credits and higher incentive accruals from improved earnings projections <br> - Guidance excludes impact of FDIC Special Assessments impact in 4O23, 1 O 24 and 2 O 24 <br> - Continuous focus on improving efficiency of how we serve our clients |
| CET1 Guidance | 10.0\%-10.5\% | - Currently managing CET1 at high end of target range of $10.0 \%-10.5 \%$ <br> - Expect share repurchases throughout remainder of 2024 |
| Effective Tax Rate | ~21\% | - Supported by tax credit investments and further diversification of revenue sources |

[^3]
## Appendix

## SYNOVUS

## Estimated 40\%-45\% Deposit Beta in Easing Rate Cycle

| Deposit Portfolio (as of 6/30/24) | \% of Deposits | Approx. Beta in Easing Cycle |
| :--- | :---: | :---: |
| Non-Interest Bearing Deposits | $23 \%$ | $-\%$ |
| Core Time Deposits | $17 \%$ | $70 \%-80 \%$ |
| Brokered Deposits | $11 \%$ | $75 \%-85 \%$ |
| Low-Beta/Standard Non-Maturity Deposits | $24 \%$ | $15 \%-25 \%$ |
| Higher-Beta Non-Maturity Deposits | $25 \%$ | $70 \%-80 \%$ |
| Total Deposits | $100 \%$ | $40 \%-45 \%$ |

## Loan Trends

## Period End Loans

(\$ in millions)


## Average Loans

(\$ in millions)


## Deposit Trends

Period End Deposits
(\$ in millions)


## Average Deposits

## (\$ in millions)



## Allowance for Credit Losses



Economic Scenario Assumptions and Weightings

|  | 2nd Quarter | Change from | $2024{ }^{(3)}$ |  | $2025{ }^{(3)}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Scenario | Model Weighting | Previous Quarter | GDP | Unemployment | GDP | Unemployment |
| Consensus Baseline | 55\% | 5\% | 2.4\% | 4.0\% | 1.7\% | 4.0\% |
| Slow Growth ${ }^{(4)}$ | 25\% | (10)\% | 2.4\% | 4.1\% | 1.2\% | 5.1\% |
| Downside ${ }^{(4)}$ | 10\% | 5\% | 1.5\% | 5.0\% | (1.4)\% | 7.5\% |
| Upside ${ }^{(5)}$ | 10\% | NC | 2.9\% | 3.6\% | 3.3\% | 3.1\% |
|  |  | Weighted Average | 2.4\% | 4.1\% | 1.4\% | 4.5\% |

[^4]
## Loan Portfolio by Category

Highly Diverse Loan Mix


C\&I - C\&I portfolio is well-diversified among multiple lines-of-business
Portfolio - Diverse C\&l industry mix aligned with economic and demographic drivers $\$ 22.5$ billion - SNCs total $\$ 5.0$ billion, $\sim \$ 500$ million of which is agented by SNV
.........................................................................................................................................................

CRE - 93\% are income-producing properties
Portfollio - Diversity among property types and geographies
$\$ 12.2$ billion - 30+ Days Past Due Ratio includes $0.30 \%$ attributable to one office loan that is no longer 30+ days past due as of July 17
Consumer • Weighted average credit score of 796 and 782 for Home Equity and

Portfolio $\quad$| Mortgage, respectively |
| :--- |

$\$ 8.3$ billion Weighted average LTV of $72.9 \%$ and $70.8 \%$ for Home Equity and
Mortgage, respectively ${ }^{(2)}$

| 2Q24 Portfolio Characteristics | C\&I | CRE | Consumer |
| :--- | :---: | :---: | :---: |
| NPL Ratio | $0.76 \%$ | $0.13 \%$ | $0.83 \%$ |
| QTD Net Charge-off Ratio (annualized) | $0.53 \%$ | $(0.01) \%$ | $0.24 \%$ |
| 30+ Days Past Due Ratio | $0.08 \%$ | $0.67 \%$ | $0.37 \%$ |
| $90+$ Days Past Due Ratio | $0.01 \%$ | $0.00 \%$ | $0.02 \%$ |

## C\&I Loan Portfolio

Diverse Industry Exposure
Total C\&I Portfolio \$22.5 billion


- Finance/Insurance predominantly represented by secured lender finance portfolio
- 0.00\% NPL Ratio
- (0.01)\% Net Charge-Off Ratio (annualized)
- 0.00\% 30+ Day Past Due Ratio
- Senior Housing consists of $90 \%$ private pay assisted living/ independent living facilities

| Credit Indicator |  |
| :--- | :---: |
| NPL Ratio | $0.76 \%$ |
| Net Charge-off Ratio (annualized) | $0.53 \%$ |
| 30+ Days Past Due Ratio | $0.08 \%$ |
| $90+$ Days Past Due Ratio | $0.01 \%$ |

[^5] Estate, Rental, and Leasing

## Commercial Real Estate Loan Portfolio

Composition of 2 O 24 CRE Portfolio Total CRE Portfolio $\$ 12.2$ billion


Investment Properties portfolio represent $93 \%$ of total CRE portfolio

- The portfolio is well diversified among property types


## CRE Credit Quality

- 0.13\% NPL Ratio
- (0.01)\% Net Charge-Off Ratio (annualized)
- 0.67\% 30+ Day Past Due Ratio
- 0.00\% 90+ Day Past Due Ratio

Office Building 30+ Days Past Due Ratio includes 2.04\% attributable to one office loan that is no longer 30+ days past due as of July 17

|  | Investment Properties |  |  |  |  |  | Land, Development and Residential Properties |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Portfolio Characteristics (as of June 30, 2024) | Office Building | Multi-family | Shopping Centers | Hotels | Other Investment Properties | Warehouse | Residential Properties ${ }^{(1)}$ | Development \& Land |
| Balance (in millions) | \$1,802 | \$4,288 | \$1,299 | \$1,802 | \$1,271 | \$865 | \$553 | \$335 |
| Weighted Average LTV ${ }^{(2)}$ | 54.0\% | 52.5\% | 55.2\% | 56.1\% | 48.8\% | 54.4\% | N/A | N/A |
| NPL Ratio | 0.41\% | 0.04\% | 0.04\% | 0.00\% | 0.14\% | 0.02\% | 0.55\% | 0.27\% |
| Net Charge-off Ratio (annualized) | 0.00\% | 0.00\% | 0.04\% | (0.03)\% | 0.00\% | 0.00\% | (0.03)\% | (0.17)\% |
| 30+ Days Past Due Ratio | 4.25\% | 0.00\% | 0.00\% | 0.00\% | 0.15\% | 0.00\% | 0.23\% | 0.57\% |
| 90+ Days Past Due Ratio | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.03\% | 0.00\% | 0.00\% | 0.00\% |

[^6] portfolio by the 6/30/24 commitment amount and any senior lien

## Office Loan Portfolio

Top 10 MSAs by Note Current Balance + Unfunded Commitment, with Weighted Average LTV 54.0\% ${ }^{(1)}$
(\$ in millions)


[^7] LTV calculated by dividing most recent appraisal (typically at origination) on non-construction component of portfolio by the 6/30/24 commitment amount and any senior lien

## Multi-Family Loan Portfolio

Top 10 MSAs by Note Current Balance + Unfunded Commitment, with Weighted Average LTV 52.5\% ${ }^{(1)}$
(\$ in millions)


## \$5.1 Billion

Note Current Balance of \$4.3B + Unfunded Commitment of \$802MM

| 0.04\% | 0.00\% | 0.00\% |
| :---: | :---: | :---: |
| NPL Ratio | 1024 NCO Ratio | 90 DPD Ratio |
| 247254 |  |  |
| \# Loans \# Properties |  |  |

## 52.5\% <br> Weighted Average LTV <br> \$20.0 Million <br> Average Loan Size


$\qquad$ Maturity
$52.5 \%$ Matures in 2024 \& 2025 (\$ in millions)
Project Status

 construction component of portfolio by the 6/30/24 commitment amount and any senior lien

## Consumer Loan Portfolio

## Total Consumer Portfolio $\$ 8.3$ billion



- ~86\% of Consumer portfolio is backed by residential real estate
- Other Consumer includes secured and unsecured products
- Average consumer card utilization rate is $22.3 \%$
- Third party HFI portfolio $\$ 641$ million

| Credit Indicator | Home Equity | Mortgage |
| :--- | :---: | :---: |
| Weighted Average Credit Score of | 795 | 769 |
| 2Q24 Originations  <br> Weighted Average Credit Score of 796 <br> Total Portfolio $72.9 \%$ <br> Weighted Average LTV $^{(1)}$ $33.7 \%$ <br> Average DTI  <br> Utilization Rate $38.1 \%$ | $70.8 \%$ |  |

## Risk Distribution



Portfolio Risk Distribution

|  | Composition |  | Change |
| :--- | :---: | :---: | :---: |
| Risk Category | $\mathbf{2 Q 2 4}$ | $\mathbf{1 0 2 4}$ | 2Q24 vs. <br> 1024 |
| Passing Grades | $\$ 41,504$ | $\$ 41,676$ | $\$(172)$ |
| Special Mention | 639 | 653 | $\$(14)$ |
| Substandard <br> Accruing <br> Non-Performing <br> Loans | 695 | 631 | $\$ 64$ |
| Total Loans | $\$ 43,093$ | $\$ 43,310$ | $\$(217)$ |

## Earning Assets Composition

Loan Portfolio Rate Mix and Yield


Derivative Hedge Portfolio ${ }^{(1)}$


12-Month Net Interest Income Sensitivity: Rates \& Betas ${ }^{(2)}$

| Parallel Shock | \% NII Impact |  |  | +100 Shock |
| :---: | :---: | :---: | :---: | :---: |
|  | \% NII Impact |  |  |  |
| +100bps | $1.4 \%$ |  | $\sim 35$ Beta | $4.2 \%$ |
| -100bps | $(1.5) \%$ |  | $\sim 45$ Beta | $1.4 \%$ |
|  |  |  | $\sim 55$ Beta | $(1.3) \%$ |

[^8] balance sheet; beta sensitivity estimates represent approximations, based on total deposit cost betas

## Securities Portfolio



Securities \& Cash Flow Hedges:
Estimated Unrealized Loss in AOCI (After-Tax) ${ }^{(2)}$ (\$ in billions)


Securities Portfolio Composition


## Securities Repositioning

## Repositioning of AFS Securities in 2 O 24

$\left.\begin{array}{r|l}\begin{array}{r|r}\text { Securities } \\ \text { Sold }\end{array} & \begin{array}{l}\text { \$1.6B of MBS (book value) } \\ \text { Realized Loss: \$257MM } \\ \text { Book Yield: 1.4\% } \\ \text { Average Risk Weighting: 20\% }\end{array} \\ \text { Securities } \\ \text { Purchased }\end{array} \begin{array}{l}\text { \$1.5B of Treasuries, MBS, CMBS } \\ \text { Book Yield: 5.0\% } \\ \text { Average Risk Weighting: 6\% } \\ \text { 5-year Payback Period }\end{array}\right\}$

Impact

2O24 NII Benefit: ~\$6MM Annualized Benefit: ~\$48MM

Improved Risk Profile
.......................................

Reduced Risk Weight

## Total Average Deposit Costs

|  | 1024 |  | 2 O 24 |  | June 2024 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions; rates annualized) | Avg. Balance | Avg. Rate | Avg. Balance | Avg. Rate | Avg. Rate |
| Non-interest-bearing | \$12,072 | N/A | \$12,099 | N/A | N/A |
| Interest-bearing non-maturity (NMD) | \$24,474 | 2.77\% | \$24,443 | 2.77\% | 2.80\% |
| Time | \$7,903 | 4.40\% | \$8,383 | 4.48\% | 4.47\% |
| Brokered | \$5,737 | 5.42\% | \$5,483 | 5.42\% | 5.43\% |
| Total interest-bearing | \$38,114 | 3.51\% | \$38,309 | 3.53\% | 3.54\% |
| Total deposits | \$50,186 | 2.67\% | \$50,408 | 2.68\% | 2.71\% |

## Quarterly Highlights Trend

|  |  | 2 Q 23 | 3023 | 4023 | 1024 | 2 Q 24 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial Performance | Diluted EPS | \$1.13 | \$0.60 | \$0.41 | \$0.78 | \$(0.16) |
|  | Net interest margin | 3.20\% | 3.11\% | 3.11\% | 3.04\% | 3.20\% |
|  | Efficiency ratio-TE | 53.99\% | 64.11\% | 72.03\% | 59.87\% | 98.15\% |
|  | Adjusted tangible efficiency ratio ${ }^{(1)}$ | 52.57\% | 55.01\% | 61.97\% | 58.88\% | 53.05\% |
|  | ROAA ${ }^{(2)}$ | 1.15\% | 0.64\% | 0.47\% | 0.85\% | (0.10)\% |
|  | Adjusted ROAA ${ }^{(1)(2)}$ | 1.18\% | 0.87\% | 0.84\% | 0.85\% | 1.21\% |
| Balance Sheet QoQ Growth | Total loans | 1\% | (2)\% | (1)\% | -\% | -\% |
|  | Total deposits | -\% | -\% | 1\% | -\% | (1)\% |
| Credit Quality | NPA ratio | 0.59\% | 0.64\% | 0.66\% | 0.86\% | 0.60\% |
|  | NCO ratio ${ }^{(2)}$ | 0.24\% | 0.61\% | 0.38\% | 0.41\% | 0.32\% |
| Capital | Common shares outstanding ${ }^{(3)}$ | 146,153 | 146,205 | 146,705 | 146,418 | 144,150 |
|  | Leverage ratio | 9.23\% | 9.38\% | 9.49\% | 9.62\% | $9.44 \%{ }^{(4)}$ |
|  | Tangible common equity ratio ${ }^{(1)}$ | 6.17\% | 5.90\% | 6.84\% | 6.67\% | 6.76\% |

## Non-GAAP Financial Measures

| (\$ in thousands, except per share data) | 2 O 23 | 1024 | 2024 |
| :---: | :---: | :---: | :---: |
| Net income (loss) available to common shareholders | \$165,819 | \$114,822 | \$(23,741) |
| Investment securities losses (gains), net | - | - | 256,660 |
| Loss (gain) on other loans held for sale | 2,360 | - | - |
| Restructuring charges (reversals) | (110) | 1,524 | (658) |
| (Gain) loss on early extinguishment of debt | (377) | - | - |
| Valuation adjustment to Visa derivative | 3,027 | - | - |
| Tax effect of adjustments ${ }^{(1)}$ | $(1,193)$ | (373) | $(62,644)$ |
| Adjusted net income available to common shareholders | \$169,526 | \$115,973 | \$169,617 |
| Weighted average common shares outstanding, diluted | 146,550 | 147,122 | 145,565 |
| Net income (loss) per common share, diluted | \$1.13 | \$0.78 | \$(0.16) |
| Adjusted net income per common share, diluted | \$1.16 | \$0.79 | \$1.16 ${ }^{(2)}$ |

## Non-GAAP Financial Measures, Continued

| (\$ in thousands) | 2 Q 23 | 3023 | 4 Q 23 | 1024 | 2 O 24 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net income (loss) | \$173,944 | \$96,465 | \$69,573 | \$124,070 | \$ $(14,680)$ |
| Loss (gain) on other loans held for sale | 2,360 | 30,954 | - | - | - |
| Restructuring charges (reversals) | (110) | 17,319 | 1,231 | 1,524 | (658) |
| Gain on sale of GLOBALT | - | $(1,929)$ | - | - | - |
| Valuation adjustment to Visa derivative | 3,027 | 900 | - | - | - |
| Gain (loss) on early extinguishment of debt | (377) | (526) | $(4,497)$ | - | - |
| Investment securities losses (gains), net | - | - | 77,748 | - | 256,660 |
| Tax effect of adjustments ${ }^{(1)}$ | $(1,193)$ | $(11,371)$ | $(18,226)$ | (373) | $(62,644)$ |
| Adjusted net income | \$177,651 | \$131,812 | \$125,829 | \$125,221 | \$178,678 |
| Net income (loss) annualized | \$697,687 | \$382,714 | \$276,023 | \$499,007 | \$(59,043) |
| Adjusted net income annualized | \$712,556 | \$522,950 | \$499,213 | \$503,636 | \$718,639 |
| Total average assets | \$60,515,077 | \$59,916,679 | \$59,164,065 | \$59,022,231 | \$59,246,849 |
| Return on average assets (annualized) | 1.15\% | 0.64\% | 0.47\% | 0.85\% | (0.10)\% |
| Adjusted return on average assets (annualized) | 1.18\% | 0.87\% | 0.84\% | 0.85\% | 1.21\% |

## Non-GAAP Financial Measures, Continued

| (\$ in thousands) | 2O23 | 1024 | 2Q24 |
| :---: | :---: | :---: | :---: |
| Net income (loss) available to common shareholders | \$165,819 | \$114,822 | \$(23,741) |
| Loss (gain) on other loans held for sale | 2,360 | - | - |
| Restructuring charges (reversals) | (110) | 1,524 | (658) |
| Valuation adjustment to Visa derivative | 3,027 | - | - |
| Gain (loss) on early extinguishment of debt | (377) | - | - |
| Investment securities losses (gains), net | - | - | 256,660 |
| Tax effect of adjustments ${ }^{(1)}$ | $(1,193)$ | (373) | $(62,644)$ |
| Adjusted net income available to common shareholders | \$169,526 | \$115,973 | \$169,617 |
| Adjusted net income available to common shareholders annualized | \$679,967 | \$466,441 | \$682,196 |
| Amortization of intangibles, tax effected, annualized | 7,344 | 8,831 | 8,831 |
| Adjusted net income available to common shareholders excluding amortization of intangibles annualized | \$687,311 | \$475,272 | \$691,027 |
| Net income (loss) available to common shareholders annualized | \$665,098 | \$461,812 | \$ $(95,486)$ |
| Amortization of intangibles, tax effected, annualized | 7,344 | 8,831 | 8,831 |
| Net income (loss) available to common shareholders excluding amortization of intangibles annualized | \$672,442 | \$470,643 | \$ $(86,655)$ |
| Total average Synovus Financial Corp. shareholders' equity less preferred stock | \$4,303,722 | \$4,542,616 | \$4,455,198 |
| Average goodwill | $(460,118)$ | $(480,440)$ | $(480,902)$ |
| Average other intangible assets, net | $(36,738)$ | $(44,497)$ | $(41,547)$ |
| Total average Synovus Financial Corp. tangible shareholders' equity less preferred stock | \$3,806,866 | \$4,017,679 | \$3,932,749 |
| Return on average common equity (annualized) | 15.5\% | 10.2\% | (2.1)\% |
| Adjusted return on average common equity (annualized) | 15.8\% | 10.3\% | 15.3\% |
| Return on average tangible common equity (annualized) | 17.7\% | 11.7\% | (2.2)\% |
| Adjusted return on average tangible common equity (annualized) | 18.1\% | 11.8\% | 17.6\% |

## Non-GAAP Financial Measures, Continued

| (\$ in thousands) | 2 O 23 | 3023 | 4 Q 23 | 1024 | 2 O 24 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total non-interest revenue | \$112,276 | \$107,139 | \$51,468 | \$118,888 | \$ 128,851 ) |
| Gain on sale of GLOBALT | - | $(1,929)$ | - | - | - |
| Investment securities (gains) losses, net | - | - | 77,748 | - | 256,660 |
| Fair value adjustment on non-qualified deferred compensation | $(1,598)$ | 1,035 | $(3,053)$ | $(2,299)$ | (561) |
| Adjusted non-interest revenue | \$110,678 | \$106,245 | \$126,163 | \$116,589 | \$127,248 |
| Total non-interest expense | \$307,181 | \$353,532 | \$352,858 | \$322,741 | \$301,801 |
| Loss on other loans held for sale | $(2,360)$ | $(30,954)$ | - | - | - |
| Restructuring (charges) reversals | 110 | $(17,319)$ | $(1,231)$ | $(1,524)$ | 658 |
| Fair value adjustment on non-qualified deferred compensation | $(1,598)$ | 1,035 | $(3,053)$ | $(2,299)$ | (561) |
| Valuation adjustment to Visa derivative | $(3,027)$ | (900) | - | - | - |
| Gain (loss) on early extinguishment of debt | 377 | 526 | 4,497 | - | - |
| Adjusted non-interest expense | \$300,683 | \$305,920 | \$353,071 | \$318,918 | \$301,898 |

## Non-GAAP Financial Measures, Continued

| (\$ in thousands) | 2 O 23 | 3 O 23 | 4 O 23 | 1024 | 2 O 24 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Adjusted non-interest expense | \$300,683 | \$305,920 | \$353,071 | \$318,918 | \$301,898 |
| Amortization of intangibles | $(2,420)$ | $(3,042)$ | $(3,168)$ | $(2,907)$ | $(2,907)$ |
| Adjusted tangible non-interest expense | \$298,263 | \$302,878 | \$349,903 | \$316,011 | \$298,991 |
| Net interest income | \$455,531 | \$443,159 | \$437,214 | \$418,846 | \$434,998 |
| Total non-interest revenue | 112,276 | 107,139 | 51,468 | 118,888 | $(128,851)$ |
| Total revenue | 567,807 | 550,298 | 488,682 | 537,734 | 306,147 |
| Net interest income | \$455,531 | \$443,159 | \$437,214 | \$418,846 | \$434,998 |
| Tax equivalent adjustment | 1,138 | 1,148 | 1,216 | 1,310 | 1,351 |
| Net interest income TE | \$456,669 | \$444,307 | \$438,430 | \$420,156 | \$436,349 |
| Total non-interest revenue | 112,276 | 107,139 | 51,468 | 118,888 | $(128,851)$ |
| Total TE revenue | 568,945 | 551,446 | 489,898 | 539,044 | 307,498 |
| Investment securities losses (gains), net | - | - | 77,748 | - | 256,660 |
| Gain on sale of GLOBALT | - | $(1,929)$ | - | - | - |
| Fair value adjustment on non-qualified deferred compensation | $(1,598)$ | 1,035 | $(3,053)$ | $(2,299)$ | (561) |
| Adjusted revenue | \$567,347 | \$550,552 | \$564,593 | \$536,745 | \$563,597 |
| Efficiency ratio-TE | 54.0\% | 64.1\% | 72.0\% | 59.9\% | 98.1\% |
| Adjusted tangible efficiency ratio | 52.6\% | 55.0\% | 62.0\% | 58.9\% | 53.1\% |

## Non-GAAP Financial Measures, Continued

| (\$ in thousands) | $\mathbf{2 Q 2 3}$ | $\mathbf{1 0 2 4}$ | $\mathbf{2 Q 2 4}$ |
| :--- | :---: | :---: | :---: |
| Net interest income | $\$ 455,531$ | $\$ 418,846$ | $\$ 434,998$ |
| Total non-interest revenue | 112,276 | 118,888 | $(128,851)$ |
| Total non-interest expense | $(307,181)$ | $(322,741)$ | $(301,801)$ |
| Pre-provision net revenue (PPNR) | $\$ 260,626$ | $\$ 214,993$ | $\$ 4,346$ |
| Net interest income | $\$ 455,531$ | $\$ 418,846$ | $\$ 434,998$ |
| Total non-interest revenue | 112,276 | 118,888 | $(128,851)$ |
| Total revenue | $\$ 567,807$ | $\$ 537,734$ | $\$ 306,147$ |
| Tax equivalent adjustment | 1,138 | 1,310 | 1,351 |
| Total TE revenue | 568,945 | 539,044 | 307,498 |
| Investment securities losses (gains), net | - | - | 256,660 |
| Fair value adjustment on non-qualified deferred compensation | $(1,598)$ | $(2,299)$ | $(561)$ |
| Adjusted revenue | $\$ 567,347$ | $\$ 536,745$ | $\$ 563,597$ |
| Total non-interest expense | $\$ 307,181$ | $\$ 32,741$ | $\$ 301,801$ |
| Loss on other loans held for sale | $(2,360)$ | - | - |
| Restructuring (charges) reversals | 110 | $(1,524)$ | 658 |
| Fair value adjustment on non-qualified deferred compensation | $(1,598)$ | $(2,299)$ | $(561)$ |
| Valuation adjustment to Visa derivative | $(3,027)$ | - | - |
| Gain (loss) on early extinguishment of debt | 377 | - | - |
| Adjusted non-interest expense | $\$ 300,683$ | $\$ 318,918$ | $\$ 301,898$ |
| Adjusted revenue | $\$ 567,347$ | $\$ 536,745$ | $(318,918)$ |
| Adjusted non-interest expense | $(300,683)$ | $\$ 563,597$ |  |
| Adjusted PPNR | $\$ 266,664$ | $\$ 217,827$ | $(301,898)$ |

## Non-GAAP Financial Measures, Continued

| (\$ in thousands) | 2 O 23 | 3023 | 4Q23 | 1024 | 2 Q 24 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets | \$60,655,591 | \$59,342,930 | \$59,809,534 | \$59,835,120 | \$59,606,343 |
| Goodwill | $(475,573)$ | $(479,851)$ | $(480,440)$ | $(480,440)$ | $(480,440)$ |
| Other intangible assets, net | $(61,538)$ | $(49,096)$ | $(45,928)$ | $(43,021)$ | $(40,114)$ |
| Tangible assets | \$60,118,480 | \$58,813,983 | \$59,283,166 | \$59,311,659 | \$59,085,789 |
| Total Synovus Financial Corp. shareholders' equity | \$4,782,528 | \$4,536,958 | \$5,119,993 | \$5,017,918 | \$5,053,606 |
| Goodwill | $(475,573)$ | $(479,851)$ | $(480,440)$ | $(480,440)$ | $(480,440)$ |
| Other intangible assets, net | $(61,538)$ | $(49,096)$ | $(45,928)$ | $(43,021)$ | $(40,114)$ |
| Preferred Stock, no par value | $(537,145)$ | $(537,145)$ | $(537,145)$ | $(537,145)$ | $(537,145)$ |
| Tangible common equity | \$3,708,272 | \$3,470,866 | \$4,056,480 | \$3,957,312 | \$3,995,907 |
| Total Synovus Financial Corp. shareholders' equity to total assets ratio | 7.88\% | 7.65\% | 8.56\% | 8.39\% | 8.48\% |
| Tangible common equity ratio | 6.17\% | 5.90\% | 6.84\% | 6.67\% | 6.76\% |


[^0]:    

[^1]:    
    
     Commercial Sponsorship, and other miscellaneous income; (8) Reclassification of Core Client NIR performed in 1Q24

[^2]:    Amounts may not total due to rounding; (1) Non-GAAP financial measure; see appendix for applicable reconciliation; (2) Includes $\$ 3.9 M M$ reversal related to the FDIC Special Assessment

[^3]:    billion, excluding the FDIC Special Assessment, the amount is $\$ 1.21$ billion; (4) SNV incurred $\$ 51$ million, $\$ 13$ million and ( $\$ 4$ ) million of FDIC Special Assessments in $4 \mathrm{O} 23 / 1 \mathrm{Q} 24 / 2 \mathrm{Q} 24$, respectively

[^4]:     correspond to Moody's May 2024 'S5" Slow Growth scenario and 'S3'Downside 90th Percentile scenario; (5) Upside refers to Moody's May 2024 "ST Upside 10th Percentile scenario

[^5]:    

[^6]:    

[^7]:    

[^8]:    

