

Finding Ways To Improve Everyday Life

# Sidoti Summer Small Cap Virtual Conference

Company Overview

June 2022

### **Forward Looking Statements**

This communication contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that are subject to the safe harbor created by that Act and other legal protections. Forward-looking statements include, without limitation, those regarding EPS and other financial guidance, acquisition integration and performance, growth prospects, future end-market trends, the future effects of supply chain challenges and price increases, future cash flows, net leverage, purchase accounting impacts, effective tax rates, planned investments, impacts of the COVID-19 pandemic on our operations, profitability, and cash flow, and other statements generally identified by words such as "believe," "expect," "intend," "guidance," "plan," "forecast," "potential," "anticipate," "confident," "project," "appear," "future," "should," "likely," "could," "may,", "will", "typically," and similar words.

These forward-looking statements are prospective in nature and not based on historical facts, but rather on current expectations and on numerous assumptions regarding the business strategies and the environment in which SWM and Neenah shall operate in the future and are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied by those statements. No assurance can be given that such expectations will prove to have been correct and persons reading this presentation are therefore cautioned not to place undue reliance on these forward-looking statements which speak only as at the date of this communication. These statements are not guarantees of future performance and involve certain risks and uncertainties, and assumptions that may cause actual results to differ materially from our expectations as of the date of this release. These risks include, among other things, the following factors: risks associated with pandemics and other public health emergencies, including the continued impact of, and the governmental and third party response to, the COVID-19 pandemic and its variant strains (including any proposed new regulation concerning mandatory COVID-19 vaccination of employees); changes in sales or production volumes, pricing and/or manufacturing costs of reconstituted tobacco products, cigarette paper (including for LIP cigarettes), including any change by our customers in their tobacco and tobacco-related blends for their cigarettes, their target inventory levels and/or the overall demand for their products, new technologies such as e-cigarettes, inventory adjustments and rebalancings in our EP segment. Additionally, competition and changes in AMS end-market products due to changing customer demands; changes in the Chinese economy, including relating to the demand for reconstituted tobacco, premium cigarettes and netting and due to impact of tariffs; risks associated with the implementation of our strategic growth initiatives, including diversification, and the Company's understanding of, and entry into, new industries and technologies; changes in the source and intensity of competition in our commercial segments; our ability to attract and retain key personnel, including in connection with the Merger, labor shortages, labor strikes, stoppages or other disruptions; weather conditions, including potential impacts, if any, from climate change, known and unknown, seasonality factors that affect the demand for virgin tobacco leaf and natural disasters or unusual weather events; seasonal or cyclical market and industry fluctuations which may result in reduced net sales and operating profits during certain periods; increases in commodity prices and lack of availability of such commodities, including energy, wood pulp and resins, which could impact the sales and profitability of our products; adverse changes in the oil, gas, automotive, construction and infrastructure, and mining sectors impacting key AMS segment customers; increases in operating costs due to inflation or otherwise, such as labor expense, compensation and benefits costs; changes in employment, wage and hour laws and regulations in the U.S., France and elsewhere, including the loi de Securisation de l'emploi in France, unionization rule and regulations by the National Labor Relations Board in the U.S., equal pay initiatives, additional anti-discrimination rules or tests and different interpretations of exemptions from overtime laws; the impact of tariffs, and the imposition of any future additional tariffs and other trade barriers, and the effects of retaliatory trade measures; existing and future governmental regulation and the enforcement thereof, for example relating to the tobacco industry, taxation and the environment (including the impact thereof on our Chinese joint ventures); new reports as to the effect of smoking on human health or the environment; changes in general economic, financial and credit conditions in the U.S., Europe, China and elsewhere, including the impact thereof on currency exchange rates (including any weakening of the Euro and Real) and on interest rates; the phasing out of USD LIBOR rates after 2023 and the replacement with SOFR; changes in the manner in which we finance our debt and future capital needs, including potential acquisitions; the success of, and costs associated with, our current or future restructuring initiatives, including the granting of any needed governmental approvals and the occurrence of work stoppages or other labor disruptions; changes in the discount rates, revenue growth, cash flow growth rates or other assumptions used by the Company in its assessment for impairment of assets and adverse economic conditions or other factors that would result in significant impairment charges; supply chain disruptions, including the failure of one or more material suppliers, including energy, resin and pulp suppliers, to supply materials as needed to maintain our product plans and cost structure;



### Forward Looking Statements (cont.)

international conflicts and disputes, which restrict our ability to supply products into affected regions, due to the corresponding effects on demand, the application of international sanctions, or practical consequences on transportation, banking transactions, and other commercial activities in troubled regions; compliance with the FCPA and other anti-corruption laws or trade control laws, as well as other laws governing our operations; the pace and extent of further international adoption of LIP cigarette standards and the nature of standards so adopted; risks associated with our 50%-owned, non-U.S. joint ventures relating to control and decision-making, compliance, accounting standards, transparency and customer relations, among others; a failure in our risk management and/or currency or interest rate swaps and hedging programs, including the failures of any insurance company or counterparty; the number, type, outcomes (by judgment or settlement) and costs of legal, tax, regulatory or administrative proceedings, litigation and/or amnesty programs, including those in Brazil, France and Germany; the outcome and cost of the LIP-related intellectual property litigation against Glatz in Europe; risks associated with our technological advantages in our intellectual property and the likelihood that our current technological advantages are unable to continue indefinitely; risks associated with acquisitions, dispositions, strategic transactions and global asset realignment initiatives of SWM; costs and timing of implementation of any upgrades or changes to our information technology systems; failure by us to comply with any privacy or data security laws or to protect against theft of customer, employee and corporate sensitive information; changes in tax rates, the adoption of new U.S. or international tax legislation or exposure to additional tax liabilities; changes in construction and infrastructure spending and its impact on demand for certain products; potential loss of consumer awareness and demand for acquired companies' products if it is decided to rebrand those products under the Company's legacy brand names; the occurrence of any event, change or other circumstances that could give rise to the right of one or both of SWM and Neenah to terminate the merger agreement; the outcome of any legal proceedings that may be instituted against SWM, Neenah or their respective directors; the ability to obtain regulatory approvals and meet other closing conditions to the Merger on a timely basis or at all, including the risk that regulatory approvals required for the Merger are not obtained on a timely basis or at all, or are obtained subject to conditions that are not anticipated or that could adversely affect the combined company or the expected benefits of the transaction; the ability to obtain approval by SWM shareholders and Neenah shareholders on the expected terms and schedule; difficulties and delays in integrating SWM and Neenah businesses; failing to fully realize anticipated cost savings and other anticipated benefits of the Merger when expected or at all; business disruptions from the proposed Merger that will harm SWM's or Neenah's business, including current plans and operations; potential adverse reactions or changes to business relationships resulting from the announcement or completion of the Merger, including as it relates to SWM's or Neenah's ability to successfully renew existing client contracts on favorable terms or at all and obtain new clients; the substantial indebtedness SWM expects to incur and assume in connection with the proposed transaction and the need to generate sufficient cash flows to service and repay such debt; the possibility that SWM may be unable to achieve expected synergies and operating efficiencies within the expected time-frames or at all and to successfully integrate Neenah's operations with those of SWM; uncertainty as to the long-term value of the common stock of SWM following the Merger, including the dilution caused by SWM's issuance of additional shares of its common stock in connection with the transaction; and other factors described elsewhere in this document and from time to time in documents that we file with the SEC.

All forward-looking statements made in this document are qualified by these cautionary statements. Forward-looking statements herein are made only as of the date of this document, and neither SWM nor Neenah undertakes any obligation, other than as may be required by law, to update or revise any forward-looking or cautionary statements to reflect changes in assumptions, the occurrence of events, unanticipated or otherwise, or changes in future operating results over time or otherwise. For a more detailed discussion of these factors, also see the information under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in SWM's and Neenah's most recent annual reports on Form 10-K for the year ended December 31, 2021, and any material updates to these factors contained in any of SWM's and Neenah's future filings with the SEC. The discussion of these risks is specifically incorporated by reference into this release. The financial results reported in this release are unaudited.

Comparisons of results for current and any prior periods are not intended to express any future trends or indications of future performance unless expressed as such and should only be viewed as historical data. The financial results reported in this release are unaudited.



#### **Non-GAAP Financial Measures**

Certain financial measures and comments contained in this communication exclude restructuring and impairment expenses, certain purchase accounting adjustments related to AMS segment acquisitions, acquisition/merger and integration related costs, interest expense, the effect of income tax provisions and other tax impacts, capital spending, capitalized software costs, and depreciation and amortization. This communication also provides certain information regarding the Company's financial results excluding currency impacts. This information estimates the impact of changes in foreign currency rates on the translation of the Company's current financial results as compared to the applicable comparable period and is derived by translating the current local currency results into U.S. Dollars based upon the foreign currency exchange rates for the applicable comparable period. Financial measures which exclude or include these items have not been determined in accordance with accounting principles generally accepted in the United States (GAAP) and are therefore "non-GAAP" financial measures. Reconciliations of these non-GAAP financial measures to the most closely analogous measure determined in accordance with GAAP are included in the financial schedules attached to this release.

The Company believes that the presentation of non-GAAP financial measures in addition to the related GAAP measures provides investors with greater transparency on the information used by the Company's management in its financial and operational decision-making. Management also believes that the non-GAAP financial measures provide additional insight for analysts and investors in evaluating the Company's financial and operational performance in the same way that management evaluates the Company's financial performance. Management believes that providing this information enables investors to better understand the Company's operating performance and financial condition. These non-GAAP financial measures are not calculated or presented in accordance with, and are not intended to be considered in isolation or as alternatives or substitutes for, or superior to, financial measures prepared and presented in accordance with GAAP, and should be read only in conjunction with the Company's financial measures prepared and presented in accordance with GAAP. The non-GAAP financial measures used in this release may be different from the measures used by other companies.



### Other Legal Disclosures

#### Additional Information and Where to Find It

In connection with the proposed Merger, on May 4, 2022 SWM filed with the SEC a registration statement on Form S-4 to register the shares of SWM's common stock to be issued in connection with the Merger (which registration statement has not yet been declared effective). The registration statement includes a preliminary joint proxy statement/prospectus which is not complete and will be further amended. INVESTORS AND SECURITY HOLDERS ARE URGED TO READ THE REGISTRATION STATEMENT ON FORM S-4 AND THE RELATED JOINT PROXY STATEMENT/PROSPECTUS INCLUDED WITHIN THE REGISTRATION STATEMENT ON FORM S-4, AS WELL AS ANY AMENDMENTS OR SUPPLEMENTS TO THOSE DOCUMENTS AND ANY OTHER RELEVANT DOCUMENTS FILED OR TO BE FILED WITH THE SEC IN CONNECTION WITH THE PROPOSED MERGER, WHEN THEY BECOME AVAILABLE, BECAUSE THEY DO AND WILL CONTAIN IMPORTANT INFORMATION ABOUT SWM, NEENAH AND THE PROPOSED MERGER. Investors and security holders may obtain copies of these documents free of charge through the website maintained by the SEC at <a href="https://www.sec.gov">www.sec.gov</a> or from SWM at its website, <a href="https://www.swmintl.com">www.swmintl.com</a>, or from Neenah at its website, <a href="https://www.neenah.com">www.neenah.com</a>. Documents filed with the SEC by SWM will be available free of charge by accessing SWM's website at <a href="https://www.swmintl.com">www.swmintl.com</a>, under the heading Investor Relations (1-800-514-0186), and documents filed with the SEC by Neenah will be available free of charge by accessing Neenah's website at <a href="https://www.neenah.com">www.neenah.com</a> under the heading Investor Relations or, alternatively, by directing a request by telephone or mail to Neenah at 3460 Preston Ridge Road, Alpharetta, Georgia 30005, Attention: Investor Relations: (678-566-6500).

#### **Participants in the Solicitation**

SWM and Neenah and certain of their respective directors, executive officers and other members of management and employees may be deemed to be participants in the solicitation of proxies from the shareholders of Neenah and SWM in connection with the proposed Merger under the rules of the SEC. Information about SWM's directors and executive officers is available in SWM's proxy statement dated March 18, 2022 for its 2022 Annual Meeting of Shareholders. Information about Neenah's directors and executive officers is available in Neenah's proxy statement dated April 8, 2022 for its 2022 Annual Meeting of Shareholders. Other information regarding the participants in the proxy solicitation and a description of their direct and indirect interests, by security holdings or otherwise, will be contained in the joint proxy statement/prospectus and other relevant materials to be filed with the SEC regarding the Merger when they become available. Investors should read the joint proxy statement/prospectus carefully when it becomes available before making any voting or investment decisions. You may obtain free copies of these documents from the SEC's website at <a href="https://www.sec.gov">www.sec.gov</a> or from Neenah or SWM using the sources indicated above.

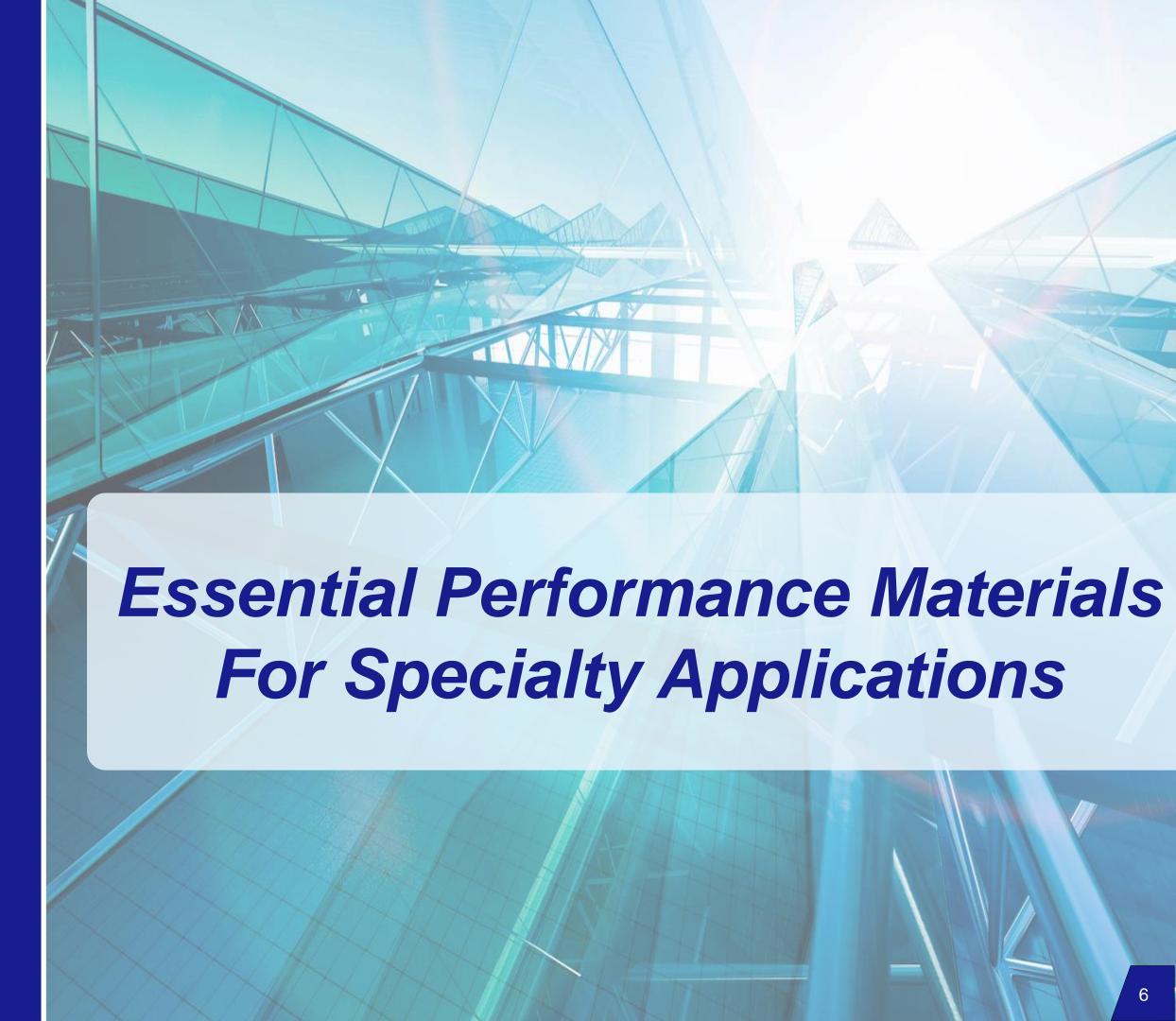
#### No Offer or Solicitation

This communication shall not constitute an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities, in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offering of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act.





We harness the power of engineering to help our customers solve their most complex challenges





### Our Products Are Everywhere

Helping ordinary products make an extraordinary impact

Construction materials Specialty Finger bandages Heavy Erosion control tapes Agriculture equipment Highway Undersea cables Liquid purification construction Hospital Carpet Face shields Turf backing Pressure Sensitives Switchable glass Shipping Paint protection films Medical devices Wipes Topicals Dental films Digital printing devices Semiconductor manufacturing Medical packaging Specialty Facemasks Foodservice papers Pipeline protection apparel Batteries Wind turbine Hemp

Woundcare
Home & bedding

Fuel filters blades

Air filtration strip tests

Bulletproof glass

Tobacco products Bulletproof glass

Green Greaseproof Absorbent Reduced risk papers/bags materials smoking products

Health & wellness Flooring and furniture



### **Full Suite Of Solutions**

Helping customers solve their most complex challenges

- Resin and fiber-based substrates
  - Films
  - Nets
  - Papers
  - Tapes
  - Non-wovens
- Coating, converting, packaging
- Innovation, development, formulation, design









# Focus On High-Value Specialty Applications Where Customers Value Partnership, Service Technology, And Innovation

Technical Expertise

- · Resins & Fibers
- Innovation
- Converting & Coating

Customization

- Designed to Spec
- Co-development
- Strategic Relationships
- Integrated Solutions

**Operational Excellence** 

- Cost Efficiencies
- Quality and Yield
- · Customer Service

Global Capabilities

- Supply Chain Flexibility
- Local Supply to Customers
- Growth Optionality

**Industry Leadership** 

High Category Shares

Strong Profitability



### Nearly \$1.5 Billion Annualized\* Sales

## **Advanced Materials & Structures (AMS)**

- GDP+ growth
- Diversified end-markets...

Filtration, Transportation, Healthcare, Construction, Industrial

 Deep resin expertise, coating, converting, packaging



## Engineered Papers (EP)

- High cash flow
- Recession resistant tobacco presence
- Opportunities in sustainability, green solutions
  - Advanced fiber capabilities

#### **SWM** Reported 2021 Financial Highlights<sup>(1)</sup>

Sales \$1.4 billion Adj. OP \$159 million 11.0% Margin Adj. EBITDA \$209 million

14.5% Margin

Adjusted EPS \$3.10

(1) Adjusted OP, EBITDA, and EPS, are non-GAAP financial measures and are reconciled to GAAP at the end of this presentation

<sup>\*</sup> In April 2021, SWM acquired Scapa Group, which added \$306 million of reported sales since the acquisition date



### **Investment Highlights**

#### Positioned for long-term organic growth

- Successfully executed multi-year diversification/growth plan
- ≈ 70% of sales from growing industries
- Mature operations generate stable cash flow

### Strong margins, high-value product portfolio

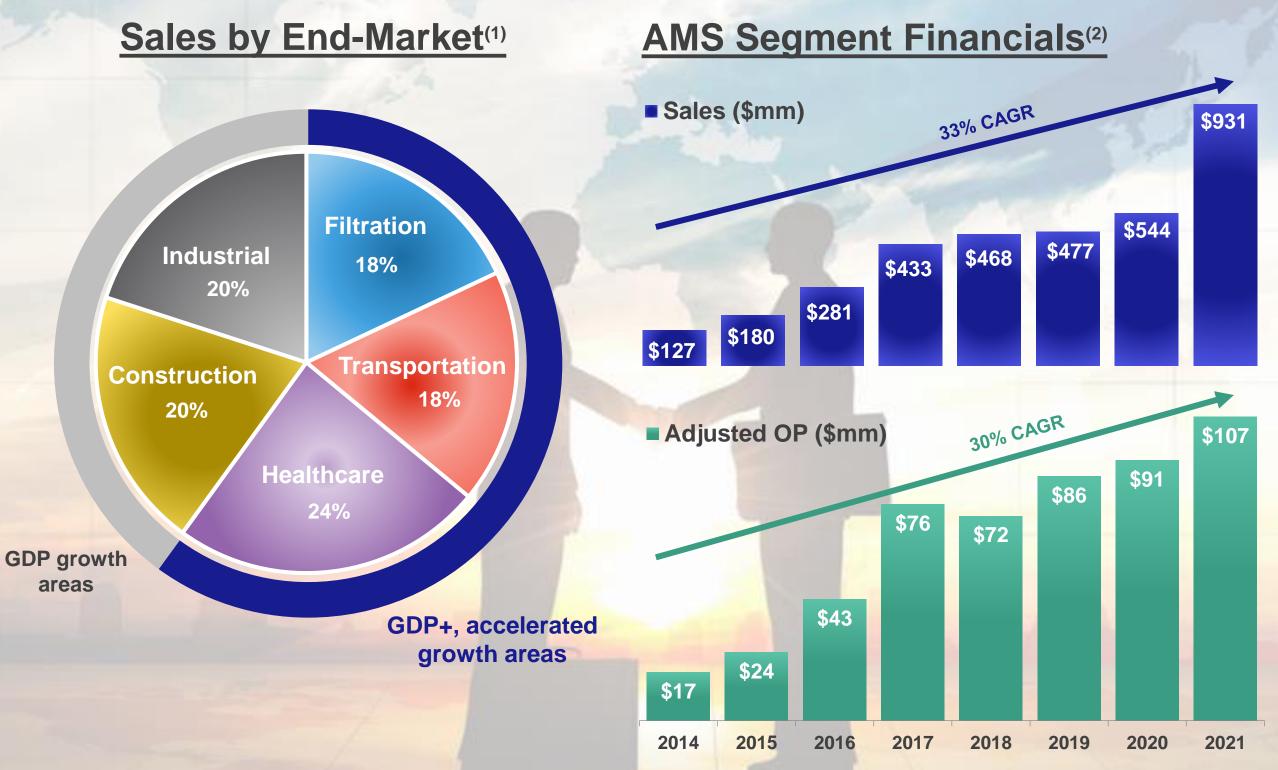
• Leading shares (over 50%) in many flagship product in lines

Resilient end-markets, low cyclicality

**Earnings Growth + Dividends = Attractive Total Return Potential** 



### **AMS:** ≈ \$1 Billion Diversified Growth Segment



<sup>(1)</sup> Reported 2021 SWM end-market sales, includes Scapa (acquired in April 2021)

<sup>(2)</sup> Adjusted operating profit is a non-GAAP financial measure and is reconciled to GAAP at the end of this presentation





Increasing Demand For Safer, Cleaner, Purer





# 5%+ Expected Long-Term Growth; Replenishment Driven Model

**WATER** 

# Strong share in water filtration components, reverse osmosis technology

- Global water shortages, desalination
- Asia and Middle East industrialization
- Food & beverage production
- High technical requirements
- SWM production in US/EU/China



AIR & PROCESS

# High performance media and filter components across industries

- Air filtration demand/upgrade cycle following COVID-19
- Heavy equipment hydraulics filters
- Semiconductor manufacturing solvent filters
- Environmental concerns, higher-quality, efficiency









# 5%+ Expected Long-Term Growth; SWM Uniquely Positioned, Strength In Asia

AUTO PAINT PROTECTION FILMS

# Increasing global penetration of paint protection films driving strong growth

- Aftermarket automotive
- Early-stage consumer adoption story, not reliant on global auto production
- SWM manufacturing in US/EU/China
- Technical leadership... ultra-clear, defect free, installer-friendly



INTERLAYER GLASS

# Stable growth in security glass; emerging demand for auto/rail glass applications

- Ballistic resistant glass
- Cabin safety
- Innovations in "smart" glass



# Healthcare





# Scapa Acquisition Tripled Growing Healthcare Business, Now ≈ \$250 Million

#### WOUNDCARE

# Integrated suite of coated film/substrate woundcare solutions

- Development, formulation, coating, converting, packaging, regulatory advisory
- Advanced skin-friendly technologies
- Trusted partner to blue-chip healthcare OEMs



# OTHER SPECIALTY APPLICATIONS

- Monitoring devices/wearables
- · Health and wellness
- Creams and topicals
- Dental films
- Packaging
- Diagnostic strip tests
- Facemasks









# EP: Profit Stability And High Cash Flow, Innovation & Sustainability Opportunities

#### Multi-pronged approach

# Focus on high-value products

- Leading position in key high-value products
- Unique wrapper and binder technologies
- Positive mix

#### Cost reductions / efficiencies

- Fixed cost reductions, capacity when appropriate
- Lean Six Sigma improving asset yields

## Innovation / collaboration

- Heat-not-Burn technology for reducedrisk products
- Proprietary hemp and botanical fibers for new applications
- Sustainable solutions

#### **EP Segment Financials**<sup>(1)</sup>





#### Adjusted OP (\$mm)





### Tailored To Meet Critical Performance Needs In Both Traditional And Emerging Products

#### TOBACCO PRODUCTS

Innovative "re-engineered" fibers for traditional tobacco and alternative categories

- LIP technology (fire safety feature) 100% mandated in US and EU, SWM over 50% category share
- Oral pouches with newly developed materials
- Exploring fiber-based filters, sustainable solution
- Growing Heat-not-Burn category (reduced-risk)



#### NATURAL FIBERS

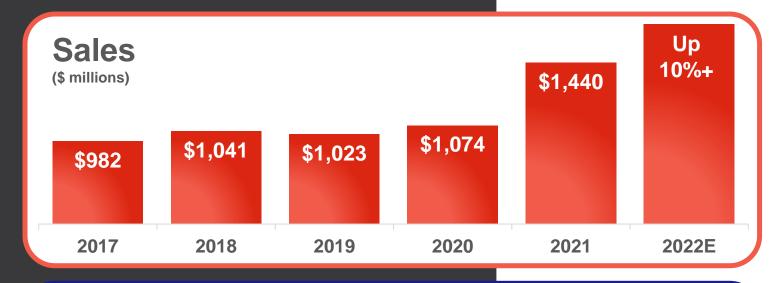
Multiple growth opportunities in emerging products and sustainability

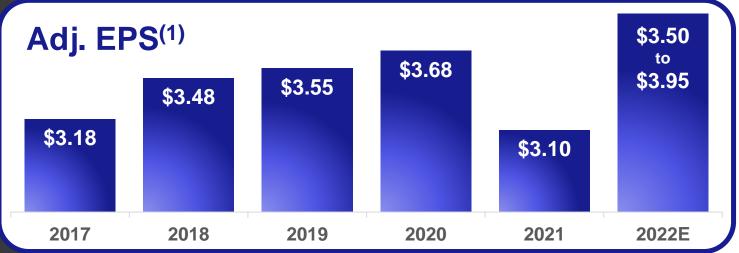
- Creating unique hemp-based products to meet demand for innovation in wrappers, papers, and infused fillers
- Increasing global opportunities in sustainability and recyclability, green solutions for single-use products... food and medical packaging, hygiene/wipes



### FINANCIAL HIGHLIGHTS

# 2021 Global Inflation/Supply Chain Challenges, Strong 2022 Growth Outlook







- 2020: Portfolio resilient during Covid volatility
- Acquired Scapa in April 2021, accelerating longterm growth prospects
- 2021: Organic sales growth, inflation/supply chain headwinds
  - AMS: 11% organic top-line growth led by filtration, transportation, and construction
  - Price increases implemented, and improved price/cost expected in 2022
- 2022 guidance for strong growth
  - Adjusted EPS between \$3.50 and \$3.95, up to 27% growth
  - Adjusted EBITDA up 20% to 30% (midpoint ≈ \$260 million)
  - Free Cash Flow ≈ \$100 million
  - Year-end net leverage expected be near 4x

### M&A TRACK RECORD

**Best-in**class technical expertise

GDP+ growth outlook

Commercial synergies Internationalize, cross-sel

> Cost synergies fixed costs footprint efficiencies

Investable growth opportunities

Leadership positions in specialty applications

**Growth acceleration** 

#### **Strategic Fit**

- ✓ Complementary customer and product portfolios
- ✓ Broadens positions in key end-markets and geographies
- ✓ Expands technology suite for innovation

#### **Synergies**

√ \$65 million+ initial cost synergies

Strategic MOE with Neenah creates ~\$3

billion global leader in specialty materials

- ✓ Highly achievable and can be delivered quickly
- ✓ Additional upside revenue opportunities and working capital

#### Scale

- ✓ Increased relevance with customers and suppliers
- ✓ Improved stock liquidity and access to capital markets
- ✓ Unlocks strategic optionality

**Meaningful Value Creation Potential** 

Global leader in **Specialty Materials** 

# SWM & NEENAH MERGER

Better.
Stronger.
Together.

# Transformative Increase in Scale and Strategic Position, Strong Financial Profile

	Actuals YE 2021								
	<b>SVV</b>	NEENAH							
Revenue	\$1.4B	\$1.0B							
Adj. EBITDA <sup>(1)</sup>	\$209M	\$117M							
Adj. EBITDA Margin	15%	11%							
L5Y Average Free Cash Flow as % of Sales <sup>(2)</sup>	8%	6%							

<b>5</b> V	W + NEENAH Pro Forma 2022E <sup>(3)</sup>
✓ \$65M+ transaction- enabled synergies	~\$3B
✓ Full year impact of strategic acquisitions	~\$450M
<ul> <li>✓ Robust demand, innovation and capacity to accelerate growth</li> </ul>	15%+
✓ Key initiatives in place to drive	7%+

margin expansion

### SWM & NEENAH MERGER

Better.
Stronger.
Together.

# Significant Shareholder Value Creation Potential from Synergies

Projected Run-Rate Cost Synergies									
SG&A									
<ul> <li>Organizational optimization</li> <li>Rationalization of public company costs</li> <li>Consolidation of external spend</li> </ul>	~50%								
Supply Chain									
<ul> <li>Procurement and in-sourcing</li> <li>Route optimization</li> <li>Manufacturing efficiencies</li> </ul>	~45%								
Other	~5%								
To be achieved within 24 to 36 months post close, over half executed within first year	\$65M+								

# SWM & NEENAH MERGER

Better.
Stronger.
Together.

### Highly Strategic & Compelling Combination

Creates a Global Leader
in Specialty Materials
with a Broad Portfolio of
Solutions

Meaningful Value
Creation from Highly
Achievable Cost
Synergies

Accelerates Growth with Enhanced Scale and Larger Global Footprint



Strong Financial Profile
and Commitment to
Shareholder Value

Creation

Accelerates Innovation with Enhanced Material Science Capabilities

Shared Values and
Complementary
Cultures



### APPENDIX

Non-GAAP Reconciliations & Supplemental Data Historical Segment Financials



#### Non-GAAP Reconciliations & Supplemental Data

Certain financial measures and comments contained in this presentation are "non-GAAP" financial measures, specifically measures which exclude one or more of the following: restructuring and impairment expenses, plant closure expenses, asset sale gains/losses, depreciation and amortization, interest expense, tax provision (benefit), capital spending, capitalized software expenditures, purchase accounting expenses, one-time tax items, and acquisition and integration costs, or other items. We believe that investors' understanding is enhanced by disclosing these non-GAAP financial measures as a reasonable basis for comparison of our ongoing results of operations.

Adjusted Operating Profit from Continuing Operations:	FY 2017	FY 2018	FY 2019	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022
Operating Profit from Continuing Operations	\$ 128.3	\$ 135.0	\$ 134.0	\$ 128.8	\$ 33.5	\$ 15.9	\$ 23.0	\$ 10.9	\$ 83.3	\$ 10.6
Plus: Restructuring and impairment, and plant closure expenses	8.1	1.7	3.7	16.9	1.7	2.3	2.4	4.4	10.8	13.5
Plus: Purchase accounting adjustments	24.6	20.7	20.3	25.8	6.5	14.3	11.3	11.2	43.3	11.1
Plus: Acquisition/merger and integration related costs	-	-	-	-	3.6	12.1	3.3	2.4	21.4	7.1
Plus: Brazil tax assessment	-	-	1.5	-	-	-	-	-	-	-
Adjusted Operating Profit from Continuing Operations	\$ 161.0	\$ 157.4	\$ 159.5	\$ 171.5	\$ 45.3	\$ 44.6	\$ 40.0	\$ 28.9	\$ 158.8	\$ 42.3
Adjusted Operating Margin from Continuing Operations	16.4%	15.1%	8.8%	16.0%	15.7%	11.8%	10.4%	7.4%	11.0%	10.4%
Adjusted Net Income from Continuing Operations:	FY 2017	FY 2018 FY 2019		FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022
Net income from continuing operations	\$ 34.4	\$ 94.8	\$ 85.8	\$ 83.8	\$ 21.6	\$ 1.8	\$ 12.2	\$ 53.3	\$ 88.9	\$ 1.6
Plus: Restructuring and impairment expense	8.1	1.7	3.7	11.9	1.7	2.3	1.9	4.2	10.1	13.5
Less: Tax impact of restructuring and impairment expense	(1.4)	(0.4)	(0.7)	(3.1)	(0.4)	(0.6)	(0.5)	(0.9)	(2.4)	(2.8)
Less: Gain on sale of assets	-	-	-	-	-	-	-	(35.2)	(35.2)	(0.5)
Plus: Tax impact on gain on sale of Spotswood	-	-	-	-	-	-	-	8.0	8.0	0.1
Plus: Plant closure	-	-	-	4.9	-	-	0.5	0.2	0.7	-
Less: Tax impact of plant closure	-	-	-	(1.1)	-	-	(0.1)	(0.1)	(0.2)	-
Plus: Purchase accounting adjustments	24.6	21.4	20.3	25.8	6.5	14.3	11.3	11.2	43.3	11.1
Less: Tax impact of purchase accounting adjustments	(7.8)	(4.0)	(3.7)	(6.3)	(1.6)	(2.6)	(2.2)	(2.3)	(8.7)	(2.3)
Plus: Brazil tax assessments	-	-	10.8	0.1	(6.1)	-	-	-	(6.1)	-
Less: Tax impact of Brazil tax assessments	-	-	(4.2)	-	2.7	(0.2)	0.3	-	2.8	-
Plus: Acquisition and integration related costs	-	-	-	-	3.6	12.1	3.3	2.4	21.4	7.1
Less: Tax impact on acquisition and integration related costs	-	-	-	-	(0.8)	(2.6)	(0.8)	(0.5)	(4.7)	(1.5)
Plus: Acquisition related foreign currency exchange impacts	-	-	-	-	5.6	1.3	-	-	6.9	-
Less: Tax impact on Acquisition related foreign currency exchange impacts	-	-	-	-	(1.3)	1.3	-	-	-	-
Less: Luxembourg valuation allow ance release	-	-	-	-	-	-	-	(33.6)	(33.6)	-
Plus: Reversal of valuation allow ance on prior year tax credits	-	-	-	-	-	-	-	4.6	4.6	-
Less: Transitional tax adjustment	48.7	(13.0)	(0.6)	-	-	-	-	-	-	-
Less: Write off of contingent consideration	-	(10.2)	-	-	-	-	-	-	-	-
Plus: Tax impact of write off of contingent consideration	-	2.5	-	-	-	-	-	-	-	-
Plus: CTS impairment expense	-	15.0	-	-	-	-	-	-	-	-
Less: Tax legislative changes, net of other discrete items	(9.1)	(0.6)	(0.8)	(0.4)	0.7	1.5	(0.1)	1.4	3.5	1.8
Less: RTL-Philippine sale gain	-	-	(0.3)	-	-	-	-	-	-	-
Adjusted Net Income from Continuing Operations	\$ 97.5	\$ 107.2	\$ 110.3	\$ 115.6	\$ 32.2	\$ 28.6	\$ 25.8	\$ 12.7	\$ 99.3	\$ 28.1



#### Non-GAAP Reconciliations & Supplemental Data

Certain financial measures and comments contained in this presentation are "non-GAAP" financial measures, specifically measures which exclude one or more of the following: restructuring and impairment expenses, plant closure expenses, asset sale gains/losses, depreciation and amortization, interest expense, tax provision (benefit), capital spending, capitalized software expenditures, purchase accounting expenses, one-time tax items, and acquisition and integration costs, or other items. We believe that investors' understanding is enhanced by disclosing these non-GAAP financial measures as a reasonable basis for comparison of our ongoing results of operations.

Adjusted EBITDA from Continuing Operations:	FY 20	Y 2017 FY 2018 FY 2019		FY 2020 Q1 2021			Q2 2021		2 2021 Q3 2021		21 Q4 2021		FY 2021		Q1	2022			
Net Income	\$ 3	34.5	\$ 94.5	\$ 8	85.8	\$	83.8	\$	21.6	\$	1.8	\$	12.2	\$	53.3	\$	88.9	\$	1.6
Plus: Loss (income) from discontinued operations		<u>(0.1</u> )	0.3								-		-		-				
Income from continuing operations	3	34.4	94.8	3	85.8		83.8		21.6		1.8		12.2		53.3		88.9		1.6
Plus: Interest expense	2	26.9	28.2	2	29.0		30.5		7.4		13.1		15.3		14.8		50.6		14.5
Plus: Interest on Brazil tax assessments		-	-		7.1		0.1		(4.5)		-		-		-		(4.5)		-
Plus: Provision for income taxes	6	69.6	10.7	•	15.2		18.4		7.4		3.5		1.5		(21.8)		(9.4)		2.1
Plus: Depreciation & amortization	6	61.5	60.2	Ę	58.0		70.1		16.4		27.0		24.1		26.5		94.0		23.9
Plus: Restructuring and impairment expense		8.1	1.7		3.7		11.9		1.7		2.3		1.9		4.2		10.1		13.5
Plus: Inventory write-down expense related to plant closure		-	-		-		2.0		-		-		0.5		(0.2)		0.3		-
Plus: Acquisition and integration related costs		-	-		-		-		3.6		12.1		3.3		2.4		21.4		7.1
Plus: loss (Income) from equity affiliates	1	(2.5)	11.3		(4.1)		(4.9)		(1.0)		(2.8)		(2.3)		(0.3)		(6.4)		(2.1)
Plus: Other (income) expense, net	1	(0.1)	(10.0)		1.0		1.0		(1.4)		(1.0)		(3.7)		(35.1)		(41.2)		(5.5)
Plus: Acquisition related foreign currency exchange impacts		-	-		-		-		5.6		1.3		-		-		6.9		-
Plus: Brazil tax assessments		_	-		1.5		-		(1.6)		-				_		(1.6)		
Adjusted EBITDA from continuing operations	<u>\$ 19</u>	97.9	<u>\$ 196.9</u>	\$ 19	97.2	\$	212.9	\$	55.2	\$	57.3	\$	52.8	\$	43.8	\$	209.1	\$	55.1
Adjusted EBITDA from Continuing Operations:	FY 20	)17	FY 2018	FY 20	019	FY	2020	Q1	2021	Q2	2021	Q3	2021	Q4 :	2021	FY	2021	Q1	2022
AMS adjusted EBITDA	\$ 8	87.1	\$ 86.5	\$ 9	99.2	\$	106.7	\$	32.1	\$	40.2	\$	34.3	\$	28.1	\$	134.7	\$	42.4
EP adjusted EBITDA	14	48.6	146.5	14	46.6		158.0		37.0		31.9		32.0		30.2		131.1		30.9
Unallocated adjusted EBITDA	(3	37.8)	(36.1)	(4	48.6)		(51.8)		(13.9)		(14.8)		(13.5)		(14.5)		(56.7)		(18.2)
Adjusted EBITDA from continuing operations	\$ 19	97.9	\$ 196.9	\$ 19	97.2	\$	212.9	\$	55.2	\$	57.3	\$	52.8	\$	43.8	\$	209.1	\$	55.1



#### Non-GAAP Reconciliations & Supplemental Data

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Adjusted Earnings Per Share from Continuing Operations - Diluted	FY 2017	FY 2018	FY 2019	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022
Diluted net income per share from continuing operations	\$ 1.12	\$ 3.07	\$ 2.76	\$ 2.66	\$ 0.68	\$ 0.06	\$ 0.38	\$ 1.68	\$ 2.80	\$ 0.05
Plus: Income tax valuation allow ance adjustments, per share	-	-	-	-					-	
Plus: Restructuring and impairment expense, per share	0.26	0.05	0.12	0.38	0.06	0.07	0.06	0.13	0.32	0.43
Less: Tax impact of restructuring and impairment expense, per share	(0.05)	(0.01)	(0.02)	(0.10)	(0.01)	(0.02)	(0.02)	(0.03)	(80.0)	(0.09)
Less: Gain on sale of assets	-	-	-	-	-	-	-	(1.12)	(1.12)	(0.02)
Plus: Tax impact on gain on sale of Spotswood	-	-	-	-	-	-	-	0.25	0.25	-
Plus: Plant closure	-	-	-	0.16	-	-	0.02	-	0.02	-
Less: Tax impact of plant closure	-	-	-	(0.04)	-	-	-	(0.01)	(0.01)	-
Plus: Purchase accounting adjustments, per share	0.81	0.70	0.66	0.83	0.21	0.45	0.36	0.35	1.37	0.35
Less: Tax impact of purchase accounting adjustments, per share	(0.25)	(0.13)	(0.12)	(0.20)	(0.05)	(0.09)	(0.07)	(0.07)	(0.28)	(0.07)
Plus: Brazil tax assessments	-	-	0.35	-	(0.20)	-	-	-	(0.20)	-
Less: Tax impact of Brazil tax assessments	-	-	(0.14)	-	0.09	(0.01)	0.01	-	0.09	-
Plus: Acquisition and integration related costs	-	-	-	-	0.11	0.39	0.10	0.08	0.68	0.23
Less: Tax impact on acquistion and integration related costs	-	-	-	-	(0.02)	(0.09)	(0.02)	(0.02)	(0.15)	(0.05)
Plus: Acquisition related foreign currency exchange impacts	-	-	-	-	0.18	0.04	-	-	0.22	-
Less: Tax impact on acquisition related foreign currency exchange impacts	-	-	-	-	(0.05)	0.05	-	-	-	-
Less: Luxembourg valuation allow ance release	-	-	-	-	-	-	-	(1.07)	(1.07)	-
Plus: Reversal of valuation allow ance on prior year tax credits	-	-	-	-	-	-	-	0.15	0.15	-
Less: Transitional tax adjustment	1.59	(0.43)	(0.02)	-	-	-	-	-	-	-
Less: Write off of contingent consideration	-	(0.33)	-	-	-	-	-	-	-	-
Plus: Tax impact of write off of contingent consideration	-	0.08	-	-	-	-	-	-	-	-
Plus: CTS impairment expense	-	0.50	-	-	-	-	-	-	-	-
Less: Tax legistlative changes, Net deferred tax movements, one-time tax expense & income tax valuation allow ance	(0.30)	(0.02)	(0.03)	(0.01)	0.02	0.05	-	0.04	0.11	0.06
Less: RTL-Philippine sale gain	-	-	(0.01)	-	-	-	-	-	-	-
Adjusted Earnings Per Share from Continuing Operations - Diluted	\$ 3.18	\$ 3.48	\$ 3.55	\$ 3.68	\$ 1.02	\$ 0.90	\$ 0.82	\$ 0.36	\$ 3.10	\$ 0.89
Free Cash Flow	FY 2017	FY 2018	FY 2019	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022
Cash provided by Operating Activities by Continuing Operations	\$ 130.9	\$ 138.9	\$ 160.3	\$ 161.6	\$ 12.7	\$ 7.1	\$ 7.7	\$ 30.6	\$ 58.1	\$ 5.0
Less: Capital spending	(37.2)	(27.0)	(28.6)	(30.1)	(7.1)	(9.2)	(7.5)	` '	(35.9)	(8.7)
Less: Capitalized software expenditure	(3.5)	(2.7)	(5.5)	(3.2)	(0.5)	(0.8)	(0.6)	(1.1)	(3.0)	(0.9)
Free Cash Flow	\$ 90.2	\$ 109.2	<u>\$ 126.2</u>	<u>\$ 128.3</u>	<u>\$ 5.1</u>	<u>\$ (2.9)</u>	<u>\$ (0.4)</u>	<u>\$ 17.4</u>	\$ 19.2	<u>\$ (4.6)</u>



### **Historical Segment Data**

Net Sales	FY 2017	FY 2018	FY 2019	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY2021	Q1 2022
AMS	\$ 433.2	\$ 467.9	\$ 477.2	\$ 543.5	\$ 163.0	\$ 252.0	\$ 260.1	\$ 255.6	\$ 930.7	\$ 272.9
EP	548.9	573.4	545.6	530.9	125.2	125.8	123.5	134.8	509.3	133.9
Total Consolidated	\$ 982.1	<u>\$1,041.3</u>	\$1,022.8	<u>\$1,074.4</u>	\$ 288.2	\$ 377.8	\$ 383.6	\$ 390.4	<u>\$1,440.0</u>	<u>\$ 406.8</u>
Y/Y Sales Change	FY 2017	FY 2018	FY 2019	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY2021	Q1 2022
AMS	54%	8%	2%	14%	33%	90%	87%	72%	71%	67%
EP	-2%	4%	-5%	-3%	-10%	4%	-12%	3%	-4%	7%
Total Consolidated	17%	6%	-2%	5%	10%	49%	37%	40%	34%	41%
Operating Profit (Loss) from										
Continuing Operations	FY 2017	FY 2018	FY 2019	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY2021	Q1 2022
AMS	\$ 48.5	\$ 49.5	\$ 64.3	\$ 64.8	\$ 21.3	\$ 18.9	\$ 15.9	\$ 5.5	\$ 61.6	\$ 10.3
EP	119.7	121.8	119.2	116.8	29.9	24.2	24.0	22.4	100.5	25.7
Unallocated	(39.9)	(36.3)	(49.5)	(52.8)	(17.7)	(27.2)	(16.9)	(17.0)	(78.8)	(25.4)
Total Consolidated	<u>\$ 128.3</u>	<u>\$ 135.0</u>	<u>\$ 134.0</u>	<u>\$ 128.8</u>	\$ 33.5	<u>\$ 15.9</u>	\$ 23.0	<u>\$ 10.9</u>	<u>\$ 83.3</u>	<u>\$ 10.6</u>
Non-GAAP Adjustments	FY 2017	FY 2018	FY 2019	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY2021	Q1 2022
AMS - Restructuring & Impairment Expense		\$ 1.5	\$ 1.1	\$ 0.6	\$ -	\$ -	\$ -	\$ 1.9	\$ 1.9	\$ 13.2
AMS - Purchase Accounting Adjustments	24.6	20.7	20.3	25.8	6.5	14.3	11.3	11.2	43.3	11.1
EP - Restructuring & Impairment Expense,	•		_5.5		0.0				.0.0	
plant closure expenses, and tax assessment	5.3	0.2	4.1	16.3	1.7	2.3	2.4	2.5	8.9	0.3
Unallocated	0.1	-	-	0.1	3.6	12.1	3.3	2.4	21.4	7.1
Total Consolidated	\$ 32.7	\$ 22.4	\$ 25.5	\$ 42.8	\$ 11.8	\$ 28.7	\$ 17.0	\$ 18.0	\$ 75.5	\$ 31.7
Adjusted Operating Profit (Loss) from										
Continuing Operations	FY 2017	FY 2018	FY 2019	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY2021	Q1 2022
AMS	\$ 75.8	\$ 71.7	\$ 85.7	\$ 91.2	\$ 27.8	\$ 33.2	\$ 27.2	\$ 18.6	\$ 106.8	\$ 34.6
EP	125.0	122.0	123.3	133.1	31.6	26.5	26.4	24.9	109.4	26.0
Unallocated	(39.8)	(36.3)	(49.5)	(52.7)	(14.1)	(15.1)	(13.6)	(14.6)	(57.4)	(18.3)
Total Consolidated	\$ 161.0	\$ 157.4	\$ 159.5	\$ 171.6	\$ 45.3	\$ 44.6	\$ 40.0	\$ 28.9	\$ 158.8	\$ 42.3
Adjusted OP as % of Sales	FY 2017	FY 2018	FY 2019	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY2021	Q1 2022
AMS	17.5%	15.3%	18.0%	16.8%	17.1%	13.2%	10.5%	7.3%	11.5%	12.7%
EP	22.8%	21.3%	22.6%	25.1%	25.2%	21.1%	21.4%	18.5%	21.5%	19.4%
Unallocated	-4.1%	-3.5%	-4.8%	-4.9%	-4.9%	-4.0%	-3.5%	-3.7%	-4.0%	-4.5%
Total Consolidated	16.4%	15.1%	15.6%	16.0%	15.7%	11.8%	10.4%	7.4%	11.0%	10.4%
					_	_	_	_		_

