

ResMed Inc. Announces Record Financial Results for the Quarter Ended and Nine Months Ended March 31, 2011

SAN DIEGO, April 28, 2011 /PRNewswire/ -- ResMed Inc. (NYSE: RMD) today announced record revenue and income for the quarter ended March 31, 2011. Revenue for the quarter ended March 31, 2011 was \$313.3 million, a 12% increase (also a 12% increase on a constant currency basis) over the quarter ended March 31, 2010. For the quarter ended March 31, 2011, income from operations was \$64.0 million and net income was \$53.4 million, an increase of 5% and 9%, respectively, compared to the quarter endedMarch 31, 2010. Diluted earnings per share for the quarter endedMarch 31, 2011 were \$0.34, an increase of 10% compared to the quarter ended March 31, 2010.

(Logo: https://photos.prnewswire.com/prnh/20100203/RESMEDLOGO)

SG&A expenses were \$92.5 million for the quarter ended March 31, 2011, an increase of \$8.4 million, or 10% (an 8% increase on a constant currency basis) compared to the quarter ended March 31, 2010. SG&A costs were 29.5% of revenue in the quarter endedMarch 31, 2011, compared to 30.2% for the quarter endedMarch 31, 2010.

R&D expenses were \$23.3 million for the quarter ended March 31, 2011, or 7.4% of revenue. R&D expenses increased by 28% (an 18% increase on a constant currency basis) compared to the quarter ended March 31, 2010. R&D expenses were negatively impacted by the appreciation of the Australian dollar against the U.S. dollar.

The company amortized acquired intangibles of \$2.7 million (\$1.8 million, net of tax) during the quarter ended March 31, 2011. Stock-based compensation costs incurred during the quarter ended March 31, 2011 of \$6.8 million (\$4.8 million, net of tax) consisted of expenses associated with stock options, restricted stock units, and our employee stock purchase plan.

For the nine months ended March 31, 2011, revenue was \$901.3 million, an increase of 13% over the nine months ended March 31, 2010 (a 14% increase on a constant currency basis). For the nine months ended March 31, 2011, income from operations and net income were \$200.2 million and \$168.5 million, an increase of 17% and 23%, respectively, compared to the nine months ended March 31, 2010. Diluted earnings per share for the nine months ended March 31, 2011 were \$1.07 per diluted share, an increase of 20% compared to the nine months ended March 31, 2010.

Inventory, at \$205.0 million, increased by \$19.4 million compared to June 30, 2010. Accounts receivable days sales outstanding, at 68 days, decreased by 3 days compared to June 30, 2010.

Peter C. Farrell PhD, Chairman and Chief Executive Officer, commented, "In the third quarter of fiscal 2011 we continued to show strong year-over-year growth especially in Europe and the Asia-Pacific region. Revenue outside the Americas increased by 16% to \$152.7 million over the prior year's quarter, or a 15% increase on a constant currency basis.

Revenue in the Americas increased by over 9% to \$160.5 million over the prior year's quarter. Americas' revenues continued to be adversely impacted by reduced bilevel sales, but we expect that the recent launch of the S9™ bilevel series will help to reverse this trend. Worldwide, our growth in flow generators was mainly driven by sales of the S9 AutoSet™. Patient interface sales did extremely well in all regions. With the recent launches of the Quattro™ FX full face mask and the Mirage™ FX nasal mask, we have completed the release of the trilogy of masks in the FX series. Operating profit for the March quarter was \$64.0 million and cash flow from operations was a record\$81.4 million, demonstrating excellent operating performance.

"We expect the growth of all our products to continue to benefit from the vastly underpenetrated and growing sleep-disordered breathing market. Due to the strong correlation between sleep-disordered breathing and comorbidities, such as heart disease and diabetes, chronic obstructive pulmonary disease, perioperative death and occupational health and safety, we believe that there are significant opportunities to further penetrate the market. In addition, findings from clinical studies continue to demonstrate the importance of diagnosing and treating sleep-disordered breathing. Increasingly, there is evidence coming to light that early intervention in the treatment of sleep-disordered breathing may slow or prevent the progression of chronic diseases."

About ResMed

ResMed is a global leader in the development, manufacturing and marketing of medical products for the diagnosis, treatment and management of respiratory disorders, with a focus on sleep-disordered breathing. The company is dedicated to developing innovative products to improve the lives of those who suffer from these conditions and to increasing awareness among patients and healthcare professionals of the potentially serious health consequences of untreated sleep-disordered breathing. For more information on ResMed, visit www.resmed.com.

ResMed will host a conference call at 1:30 p.m. US Pacific Time today to discuss these quarterly results. Individuals wishing to access the conference call may do so via ResMed's Website at www.resmed.com or by dialing 617-614-4910 (domestic) or +1 617-614-4910 (international) and entering conference pass code no. 57596192. Please allow extra time prior to the call to visit the Website and download the streaming media player (Windows Media Player) required to listen to the Internet broadcast. The online archive of the broadcast will be available approximately 90 minutes after the live call and will be available for two weeks. A telephone replay of the conference call is available by dialing 617-801-6888 (domestic) and +1 617-801-6888 (international) and entering conference I.D. No. 68716093.

Further information can be obtained by contacting Constance Bienfait at ResMed Inc., San

Diego, at (858) 836-5971; Brett Sandercock at ResMed Limited, Sydney, on (+612) 8884-2090; or by visiting the Company's multilingual Website at www.resmed.com.

Statements contained in this release that are not historical facts are "forward-looking" statements as contemplated by the Private Securities Litigation Reform Act of 1995. These forward-looking statements, including statements regarding the Company's future revenue, earnings or expenses, new product development and new markets for the Company's products, are subject to risks and uncertainties, which could cause actual results to materially differ from those projected or implied in the forward-looking statements. Those risks and uncertainties are discussed in the Company's Annual Report on Form 10-K for its most recent fiscal year and in other reports the Company files with the U.S. Securities & Exchange Commission. Those reports are available on the Company's Website.

RESMED INC AND SUBSIDIARIES

Condensed Consolidated Statements of Income (Unaudited)

(In US\$ thousands, except per share data)

	Three Months Ended Nine Months Ended			
	March 31,		March 31,	
	2011	2010	2011	2010
Net revenue	\$313 , 258	\$278 , 659	\$901,255	\$800,785
Cost of sales	130,755	112,076	358,800	319,819
Gross profit	182,503	166,583	542,455	480,966
Operating expenses:				
Selling, general and administrative	92,549	84,133	268,920	244,984
Research and development	23,319	18,279	65 , 032	55,252
Amortization of acquired intangible assets	2,673	1,992	7,276	5,967
Donation to Foundation	_	1,000	1,000	3,000
Total operating expenses	118,541	105,404	342,228	309,203
Income from operations	63,962	61,179	200,227	171 , 763
Other income (expenses), net:				
Interest income (expense), net	6,663	4,092	17 , 765	9,383
Other, net	398	2,387	8,506	7 , 515

Total other income (expenses), net	7,061	6,479	26,271	16,898
Income before income taxes	71,023	67 , 658	226,498	188,661
Income taxes	17,673	18,824	57,984	51,742
Net income	\$53 , 350	\$48,834	\$168,514	\$136,919
Basic earnings per share	\$0.35	\$0.32	\$1.11	\$0.91
Diluted earnings per share	\$0.34	\$0.31	\$1.07	\$0.89
Basic shares outstanding	153 , 251	150,876	152,407	150,648
Diluted shares outstanding	157,616	155,660	157 , 356	154,528

All share and per share information has been adjusted to reflect the two-for-one stock split effected in the form of a 100% stock dividend that was declared on August 5, 2010 and distributed on August 30, 2010.

RESMED INC AND SUBSIDIARIES

Condensed Consolidated Balance Sheets (Unaudited)

(In US\$ thousands except share and per share data)

	March 31,	June 30,
	2011	2010
ASSETS		
Current assets:		
Cash and cash equivalents	\$671,704	\$488 , 776
Accounts receivable, net	251,935	226,911
Inventories	205,000	185,642
Deferred income taxes	12,220	14,112

Income taxes receivable	7,306	5,317
Prepaid expenses and other current assets	54,493	64,583
Total current assets	1,202,658	985,341
Property, plant and equipment, net	447,669	387,148
Goodwill	230,855	198,625
Other intangibles	49,236	30,925
Deferred income taxes	19,999	19,042
Other assets	11,742	5,316
Total non-current assets	759 , 501	641,056
Total assets	\$1,962,159	\$1,626,397
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	52,370	57 , 535
Accrued expenses	90,353	80,883
Deferred revenue	42,133	29,507
Income taxes payable	5,783	22,656
Deferred income taxes	497	402
Current portion of long-term debt	235	121,689
Total current liabilities	191,371	312,672
Non-current liabilities:		
Deferred income taxes	9,376	10,793
Deferred revenue	16,588	12,755
Income taxes payable	1,434	2,641
Non Current portion of long-term debt	80,000	0
Total non-current liabilities	107,398	26,189
Total liabilities	298,769	338,861
STOCKHOLDERS' EQUITY:		
Common stock	614	605
Additional paid-in capital	767,436	660,185
Retained earnings	1,053,390	884,876
Treasury stock	(440,635)	(344,505)

Accumulated other comprehensive income 282,585 86,375

Total stockholders' equity 1,663,390 1,287,536

Total liabilities and stockholders' equity \$1,962,159 \$1,626,397

SOURCE ResMed Inc.