

ResMed Inc. Announces Record Financial Results for the Quarter and Nine Months Ended March 31, 2010

SAN DIEGO, April 29 /PRNewswire-FirstCall/ -- ResMed Inc. (NYSE: RMD) today announced record revenue and income for the quarter ended March 31, 2010. Revenue for the quarter ended March 31, 2010 was \$278.7 million, a 22% increase (an 18% increase on a constant currency basis) over the quarter ended March 31, 2009. For the quarter ended March 31, 2010, income from operations was \$61.2 million and net income was \$48.8 million, an increase of 16% and 25%, respectively, compared to the quarter endedMarch 31, 2010 were \$0.63, an increase of 24% compared to the quarter ended March 31, 2009.

(Logo: http://www.newscom.com/cgi-bin/prnh/20100203/RESMEDLOGO)

SG&A expenses were \$84.1 million for the quarter ended March 31, 2010, an increase of \$13.3 million, or 19% (an 11% increase on a constant currency basis) over the quarter ended March 31, 2009. SG&A expenses were negatively impacted by the depreciation of the U.S. dollar against international currencies. The increase in SG&A was primarily due to expenses necessary to support sales growth. SG&A costs were 30% of revenue in the quarter ended March 31, 2010, compared to 31% in the quarter endedMarch 31, 2009.

R&D expenses were \$18.3 million for the quarter ended March 31, 2010, or 7% of revenue. R&D expenses increased by 32% (a 4% increase on a constant currency basis) compared to the quarter ended March 31, 2009. R&D expenses were negatively impacted by the depreciation of the U.S. dollar against international currencies, particularly the Australian dollar.

The company amortized acquired intangibles of \$2.0 million (\$1.3 million, net of tax) during the quarter ended March 31, 2010. Stock-based compensation costs incurred during the quarter ended March 31, 2010 of \$8.0 million (\$5.7 million, net of tax) consisted of expenses associated with stock options, and restricted stock units, and our employee stock purchase plan.

During the quarter ended March 31, 2010, the company donated \$1.0 million (\$0.6 million, net of tax) to the ResMed Foundation. The Foundation's primary mission is to promote research, as well as public and physician awareness of the importance of sleep and respiratory health throughout the world.

For the nine months endedMarch 31, 2010, revenue was \$800.8 million, an increase of 20% over the nine months ended March 31, 2009. For the nine months endedMarch 31, 2010, income from operations and net income were \$171.8 million and \$136.9 million, an increase of 30% and 35%, respectively, compared to the nine months ended March 31, 2009. Diluted earnings per share for the nine months ended March 31, 2010 were \$1.77 per diluted share, an increase of 35% compared to the nine months ended March 31, 2009.

Inventory, at \$197.8 million, increased by \$40.4 million compared to June 30, 2009. Accounts receivable days sales outstanding, at 70 days, decreased by 4 days compared to June 30, 2009.

Kieran T. Gallahue, President and Chief Executive Officer, commented, "In the third quarter of fiscal 2010, we continued to show strong growth year-over-year in the Americas, as well as in Europe and Asia/Pacific. Our favorable mix of product sales and market share gains led to a 20% increase in the Americas over the prior year's quarter, resulting in \$146.8 million in revenue. Sales outside the Americas increased by 25% to\$131.9 million over the prior year's quarter, or a 16% increase on a constant currency basis. Operating profit for the March quarter was \$61.1 million and cash flow from operations was\$53.5 million, demonstrating excellent operating performance. The launches of the S9™ AutoSet and Elite products, the Swift™ FX mask and the Mirage™ SoftGel mask are going especially well. The two new masks are receiving outstanding feedback from customers and patients. HME dealers, physicians, and patients are excited about the improved comfort and sleek, bedroom-friendly design of the S9, but most importantly about the potential for the S9 Series to drive greater patient adherence to therapy.

"Our opportunities for sustained growth continue to present themselves with the increasing confirmation of the strong impact of the relationship between sleep-disordered breathing, obstructive sleep apnea and co-morbidities such as cardiac disease, diabetes, hypertension and obesity. The National Institutes of Health released a clinical study just this month showing that obstructive sleep apnea is associated with an increased risk of stroke in middle-aged and older adults, especially men. There continues to be abundant new evidence that treating sleep-disordered breathing and obstructive sleep apnea can improve health, quality of life and also mitigate the dangers of sleep apnea in occupational health and safety, especially in the transport industry."

About ResMed

ResMed is a leading developer, manufacturer and distributor of medical equipment for treating, diagnosing, and managing sleep-disordered breathing and other respiratory disorders. The company is dedicated to developing innovative products to improve the lives of those who suffer from these conditions and to increasing awareness among patients and healthcare professionals of the potentially serious health consequences of untreated sleep-disordered breathing. For more information on ResMed, visit www.resmed.com.

ResMed will host a conference call at 1:30 p.m. US Pacific Time today to discuss these quarterly results. Individuals wishing to access the conference call may do so via ResMed's Website at www.resmed.com or by dialing (800) 573-4754 (domestic) or +1 (617) 224-4325 (international) and entering conference I.D. No. 85590553. Please allow extra time prior to the call to visit the Web site and download the streaming media player (Windows Media Player) required to listen to the Internet broadcast. The online archive of the broadcast will

be available approximately 90 minutes after the live call and will be available for two weeks. A telephone replay of the conference call is available by dialing (888) 286-8010 (domestic) and +1 (617) 801-6888 (international) and entering conference I.D. No. 23407392.

Further information can be obtained by contacting Constance Bienfait at ResMed Inc., San Diego, at (858) 836-5971; Brett Sandercock at ResMed Limited, Sydney, on (+612) 8884-2090; or by visiting the Company's multilingual Web site at www.resmed.com.

Statements contained in this release that are not historical facts are "forward-looking" statements as contemplated by the Private Securities Litigation Reform Act of 1995. These forward-looking statements, including statements regarding the Company's future revenue, earnings or expenses, new product development and new markets for the Company's products, are subject to risks and uncertainties, which could cause actual results to materially differ from those projected or implied in the forward-looking statements. Those risks and uncertainties are discussed in the Company's Annual Report on Form 10-K for its most recent fiscal year and in other reports the Company files with the U.S. Securities & Exchange Commission. Those reports are available on the Company's Web site.

RESMED INC AND SUBSIDIARIES

Consolidated Statements of Income (Unaudited)

(In US\$ thousands, except per share data)

	Three Months Ended Nine Months Ended			
	March 31,		March 31,	•
	2010	2009	2010	2009
Net revenue	\$278 , 659	\$227 , 865	\$800,785	\$668,776
Cost of sales	112,076	88,922	319,819	271 , 682
Gross profit	166,583	138,943	480,966	397,094
Operating expenses:				
Selling, general and administrative	84,133	70,866	244,984	212,289
Research and development	18,279	13,882	55 , 252	46,089
Amortization of acquired intangible assets	1,992	1,677	5,967	5,304
Donation to Foundation	1,000	-	3,000	1,000
Total operating expenses	105,404	86,425	309,203	264,682
Income from operations	61,179	52,518	171 , 763	132,412

Other	income	(expenses),	net:

Interest income, net	4,092	2,218	9,383	8,115
Other income, net	2,387	(1,142)	7,515	(1,224)
Total other income, net	6,479	1,076	16,898	6,891
Income before income taxes	67 , 658	53,594	188,661	139,303
Income taxes	18,824	14,396	51,742	38,225
Net income	\$48,834	\$39,198	\$136 , 919	\$101,078
Basic earnings per share	\$0.65	\$0.52	\$1.82	\$1.33
Diluted earnings per share	\$0.63	\$0.51	\$1.77	\$1.31
Basic shares outstanding	75 , 438	75,821	75 , 324	75,725
Diluted shares outstanding	77,830	77,255	77,178	77,264

RESMED INC AND SUBSIDIARIES		11		
Consolidated Balance Sheets (Unaudited)				
(In US\$ thousands except share and per share data)				
I	March 31,			
[2010			
 Assets	I			
Current assets:		İİ		
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Cash and cash equivalents	\$520 , 936 	\$415 , 650 		
Accounts receivable, net	223 , 670	212,096		
Inventories	197,812	157,431		
Deferred income taxes	44,573	44,368		

Property, plant and equipment, net	Income taxes receivable	7 , 429	2 , 067
Property, plant and equipment, net 405,098 377,613 Goodwill 215,440 213,169 Other intangibles 36,050 35,023 Deferred income taxes 21,201 19,364 Other assets 5,347 9,515 Total non-current assets 683,136 654,684 Total assets \$1,713,494 \$1,507,968 Liabilities and Stockholders' Equity \$2,201 \$4,507,968 Current liabilities: \$3,47 \$3,507,968 Accounts payable \$51,856 \$48,293 Accrued expenses \$6,816 67,018 Deferred revenue 31,031 28,881 Income taxes payable \$40,573 \$6,972 Deferred income taxes \$473 \$391 Current portion of long-term debt \$114,231 \$67,545 Total current liabilities: \$324,980 \$269,100 Non-current liabilities: \$3,618 \$3,110 Long-term debt \$29,466 \$94,191 Total non-current liabilities \$56,283 \$123,676		35,938	21,672
Goodwill 215,440 213,169 Other intangibles 36,050 35,023 Deferred income taxes 21,201 19,364 Other assets 5,347 9,515 Total non-current assets 683,136 654,684 Total assets \$1,713,494 \$1,507,968 Liabilities and Stockholders' Equity Current liabilities: \$2,881 Accounts payable \$51,856 \$48,293 Accrued expenses 86,816 67,018 Deferred revenue 31,031 28,881 Income taxes payable 40,573 56,972 Deferred income taxes 473 391 Current portion of long-term debt 114,231 67,545 Total current liabilities 324,980 269,100 Non-current liabilities: 324,980 269,100 Non-current debt 13,618 3,110 Long-term debt 29,466 94,191 Total non-current liabilities 381,263 392,776 Stockholders' Equity: 303 301 Common		1,030,358	853 , 284
Other intangibles 36,050 35,023 Deferred income taxes 21,201 19,364 Other assets 5,347 9,515 Total non-current assets 683,136 654,684 Total assets \$1,713,494 \$1,507,968 Liabilities and Stockholders' Equity Current liabilities: Accounts payable \$51,856 \$48,293 Accrued expenses 86,816 67,018 Deferred revenue 31,031 28,881 Income taxes payable 40,573 56,972 Deferred income taxes 473 391 Current portion of long-term debt 114,231 67,545 Total current liabilities 324,980 269,100 Non-current liabilities: 324,980 269,100 Non-current liabilities: 3,618 3,110 Deferred revenue 13,505 15,238 Income taxes payable 3,618 3,110 Long-term debt 29,466 94,191 Total liabilities 381,263 392,776 Stockholders' Equity: 303 </td <td> </td> <td>405,098</td> <td>377,613</td>		405,098	377,613
Deferred income taxes	Goodwill	215,440	213,169
Other assets 5,347 9,515 Total non-current assets 683,136 654,684 Total assets \$1,713,494 \$1,507,968 Liabilities and Stockholders' Equity Current liabilities: \$48,293 Accounts payable \$51,856 \$48,293 Accrued expenses 86,816 67,018 Deferred revenue 31,031 28,881 Income taxes payable 40,573 56,972 Deferred income taxes 473 391 Current portion of long-term debt 114,231 67,545 Total current liabilities 324,980 269,100 Non-current liabilities: 9,694 11,137 Deferred revenue 13,505 15,238 Income taxes payable 3,618 3,110 Long-term debt 29,466 94,191 Total non-current liabilities 56,283 123,676 Total liabilities 381,263 392,776 Stockholders' Equity: 200,000 522,982 Retained earnings 831,710 694,791		36,050	35,023
Total non-current assets 683,136 654,684 Total assets \$1,713,494 \$1,507,968 Liabilities and Stockholders' Equity Current liabilities:		21,201	19,364
Total assets \$1,713,494 \$1,507,968 Liabilities and Stockholders' Equity	Other assets	5,347	9,515
Liabilities and Stockholders' Equity Current liabilities: Accounts payable \$51,856 \$48,293 Accrued expenses 86,816 67,018 Deferred revenue 31,031 28,881 Income taxes payable 40,573 56,972 Deferred income taxes 473 391 Current portion of long-term debt 114,231 67,545 Total current liabilities 324,980 269,100 Non-current liabilities: 9,694 11,137 Deferred revenue 13,505 15,238 Income taxes payable 3,618 3,110 Long-term debt 29,466 94,191 Total non-current liabilities 381,263 392,776 Stockholders' Equity: 200,466 303 301 Common stock 303 301 303 301 Additional paid-in capital 617,190 522,982 303 301 303 301 303 303 301 303 303 303 303 <td> Total non-current assets</td> <td>683,136</td> <td>654,684</td>	Total non-current assets	683,136	654,684
Current liabilities: \$51,856 \$48,293 Accrued expenses 86,816 67,018 Deferred revenue 31,031 28,881 Income taxes payable 40,573 56,972 Deferred income taxes 473 391 Current portion of long-term debt 114,231 67,545 Total current liabilities 324,980 269,100 Non-current liabilities: Deferred income taxes 9,694 11,137 Deferred revenue 13,505 15,238 Income taxes payable 3,618 3,110 Long-term debt 29,466 94,191 Total non-current liabilities 381,263 392,776 Stockholders' Equity: Common stock 303 301 Additional paid-in capital 617,190 522,982 Retained earnings 831,710 694,791 Treasury stock (285,190) (208,659)	 Total assets	\$1,713,494	 \$1,507,968
Accounts payable \$51,856 \$48,293 Accrued expenses 86,816 67,018 Deferred revenue 31,031 28,881 Income taxes payable 40,573 56,972 Deferred income taxes 473 391 Current portion of long-term debt 114,231 67,545 Total current liabilities 324,980 269,100 Non-current liabilities: Deferred revenue 13,505 15,238 Income taxes payable 3,618 3,110 Long-term debt 29,466 94,191 Total non-current liabilities 56,283 123,676 Total liabilities 381,263 392,776 Stockholders' Equity: Common stock 303 301 Additional paid-in capital 617,190 522,982 Retained earnings 831,710 694,791 Treasury stock (285,190) (208,659)	 Liabilities and Stockholders' Equity		
Accrued expenses 86,816 67,018 Deferred revenue 31,031 28,881 Income taxes payable 40,573 56,972 Deferred income taxes 473 391 Current portion of long-term debt 114,231 67,545 Total current liabilities 324,980 269,100 Non-current liabilities: Deferred income taxes 9,694 11,137 Deferred revenue 13,505 15,238 Income taxes payable 3,618 3,110 Long-term debt 29,466 94,191 Total non-current liabilities 56,283 123,676 Total liabilities 381,263 392,776 Stockholders' Equity: Common stock 303 301 Additional paid-in capital 617,190 522,982 Retained earnings 831,710 694,791 Treasury stock (285,190) (208,659)	Current liabilities:		
Deferred revenue 31,031 28,881 Income taxes payable 40,573 56,972 Deferred income taxes 473 391 Current portion of long-term debt 114,231 67,545 Total current liabilities 324,980 269,100 Non-current liabilities: Deferred income taxes 9,694 11,137 Deferred revenue 13,505 15,238 Income taxes payable 3,618 3,110 Long-term debt 29,466 94,191 Total non-current liabilities 56,283 123,676 Total liabilities 381,263 392,776 Stockholders' Equity: Common stock 303 301 Additional paid-in capital 617,190 522,982 Retained earnings 831,710 694,791 Treasury stock (285,190) (208,659)	Accounts payable	\$51 , 856	\$48,293
Income taxes payable	Accrued expenses	86,816	67,018
Deferred income taxes 473 391 Current portion of long-term debt 114,231 67,545 Total current liabilities 324,980 269,100 Non-current liabilities:	Deferred revenue	31,031	28,881
Current portion of long-term debt 114,231 67,545 Total current liabilities 324,980 269,100 Non-current liabilities:	 Income taxes payable	40,573	 56 , 972
Total current liabilities 324,980 269,100 Non-current liabilities:		473	391
Non-current liabilities:		114,231	67 , 545
Deferred income taxes 9,694 11,137 Deferred revenue 13,505 15,238 Income taxes payable 3,618 3,110 Long-term debt 29,466 94,191 Total non-current liabilities 56,283 123,676 Total liabilities 381,263 392,776 Stockholders' Equity: Common stock 303 301 Additional paid-in capital 617,190 522,982 Retained earnings 831,710 694,791 Treasury stock (285,190) (208,659)	 Total current liabilities	324,980	269,100
Deferred revenue 13,505 15,238	Non-current liabilities:	'	
Income taxes payable 3,618 3,110 Long-term debt 29,466 94,191 Total non-current liabilities 56,283 123,676 Total liabilities 381,263 392,776 Stockholders' Equity: Common stock 303 301 Additional paid-in capital 617,190 522,982 Retained earnings 831,710 694,791 Treasury stock (285,190) (208,659)	 Deferred income taxes	9,694	11,137
Long-term debt 29,466 94,191 Total non-current liabilities 56,283 123,676 Total liabilities 381,263 392,776 Stockholders' Equity:	Deferred revenue	13,505	15,238
Total non-current liabilities 56,283 123,676	Income taxes payable	3,618	3,110
Total liabilities 381,263 392,776 Stockholders' Equity:	Long-term debt	29,466	94,191
Stockholders' Equity: Common stock 303 301	 Total non-current liabilities	56 , 283	123,676
Common stock 303 301 Additional paid-in capital 617,190 522,982	Total liabilities	381,263	392,776
Additional paid-in capital 617,190 522,982		 	· '
	Common stock	303	301
Treasury stock (285,190) (208,659)	 Additional paid-in capital	617,190	522,982
		831,710	694,791
	 Treasury stock 	(285,190)	(208,659)

Accumulated other comprehensive income	168,218	105,777
Total stockholders' equity	1,332,231	1,115,192
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Total liabilities and stockholders' equity	\$1,713,494	\$1 , 507 , 968
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SOURCE ResMed Inc.