

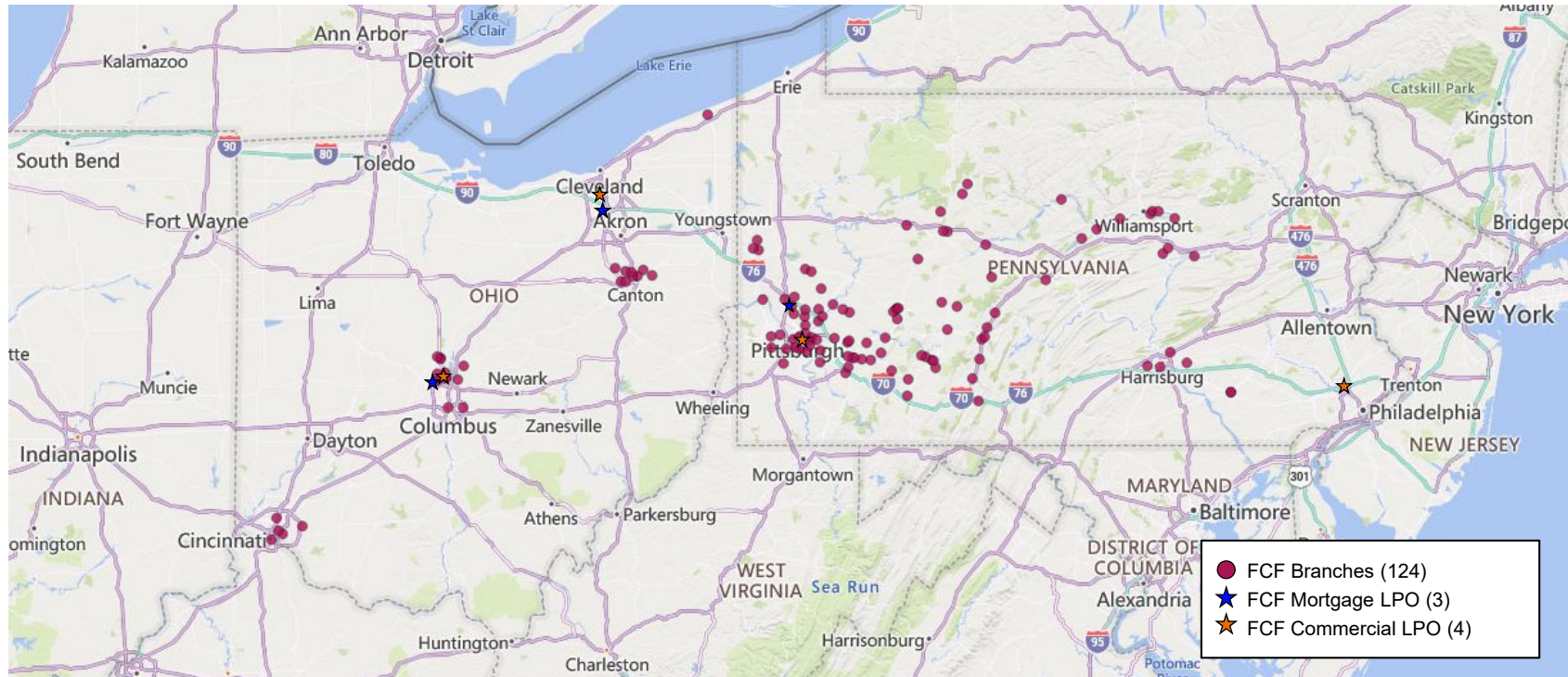


NYSE: FCF



3Q 2024 Investor Relations Discussion Materials

FRANCHISE OVERVIEW



- Diversified community bank with 124 retail branches in Pennsylvania and Ohio
- Active in five major metro markets:
 - Pittsburgh, PA
 - Harrisburg, PA
 - Columbus, OH
 - Cincinnati, OH
 - Cleveland, OH

- Total Assets: \$12.0 billion
- Total Gross Loans: \$9.0 billion
- Total Deposits: \$9.7 billion
- Market Cap: \$1.9 billion
(as of November 8, 2024)

INVESTMENT THESIS

- Well balanced franchise built to enable profitable growth
 - Historically low cost of funds, driven by a high mix of core deposits
 - Cohesive leadership team with an ability to execute
 - Diversified loan portfolio, balanced between commercial vs. consumer and fixed vs. variable
 - Diversified geography across Pennsylvania and Ohio
 - Diversified revenue streams and product mix, with ~21% of revenue from fee income sources (including trust, brokerage, insurance, mortgage and SBA lending)
 - Well-developed suite of digital products have enhanced customer satisfaction and enabled new channels for customers to do business with us
 - Strong capital ratios (11.7% CET-1⁽¹⁾) and strong organic capital generation
- Protecting and enhancing shareholder value
 - Strong credit culture, increased granularity and reduced concentration risk and out-of-market exposures since the last credit cycle
 - Thoughtful balance of share repurchases and strategic M&A to optimize TBV
- Proven ability to execute and deliver positive operating leverage
 - Completed six acquisitions since 2015; 14.6% Core EPS CAGR from 2015-2023
 - Completed 20% reduction of branch facilities in December 2020
 - Redeploying cost savings into digital transformation (e.g., Treasury Management, Banno Digital Platform, Zelle) and revenue-generating growth
 - Strong history of cost containment
- Maintaining a risk and governance culture aligned with expectations of long-term stakeholders

STRATEGIC FOCUS

Proven ability to execute on growth strategies and control expenses to produce positive operating leverage

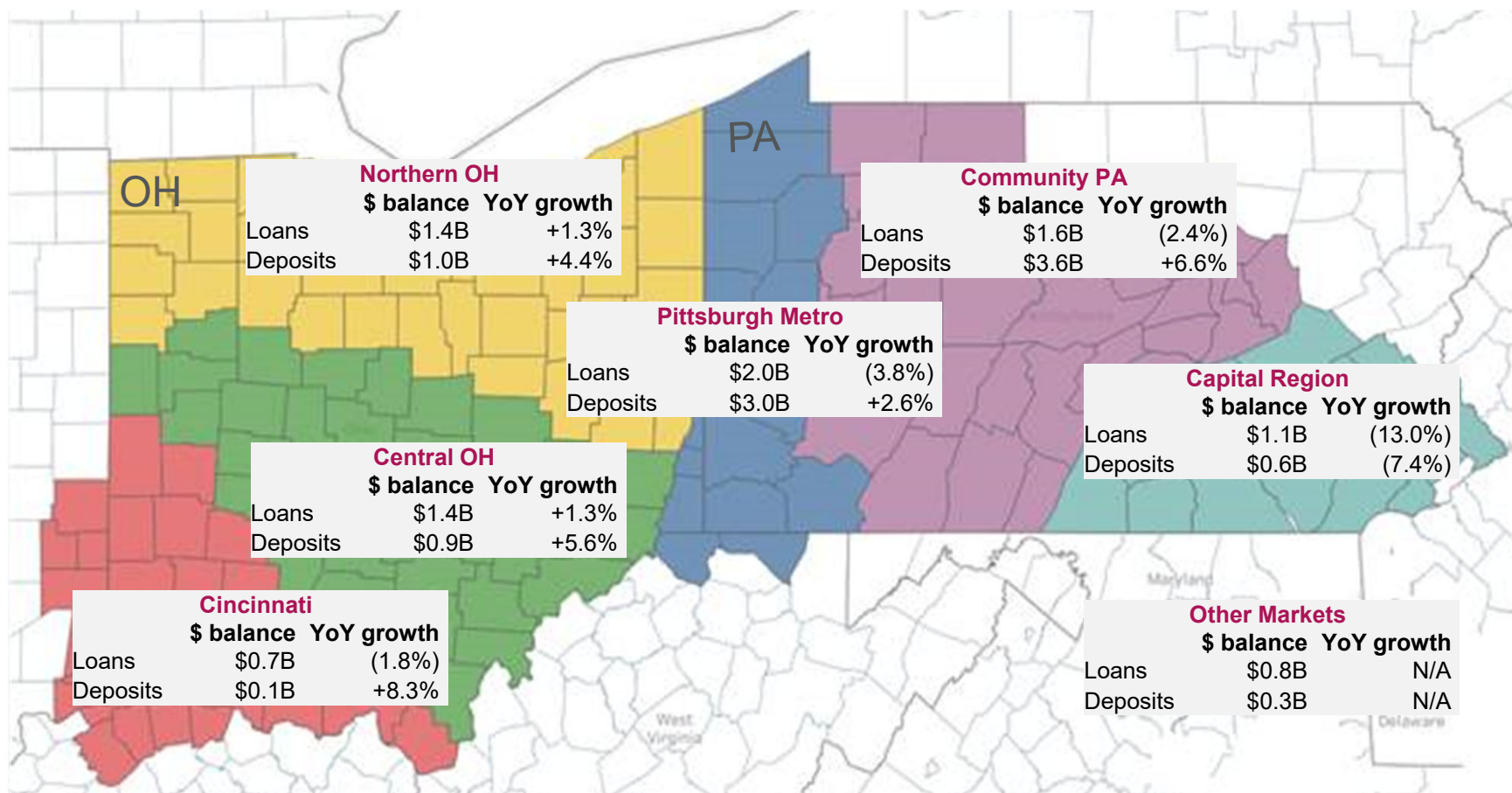
Growth Drivers

- Enhance growth in small, middle-market, and up-market C&I segments
- Improve small business growth through the regional model
- Use the regional model to boost deposit gathering (including public funds), and improve RM and branch manager business deposit efforts

Expanding Capabilities

- Restart mortgage but minimize balance sheet impact; increase indirect auto but explore selling production; jump start credit card
- Use treasury management to deepen relationships while enhancing fee income
- Leverage data for comprehensive consumer lending and enhance cross-selling of fee-based services

2024 REGIONAL LOAN AND DEPOSIT GROWTH

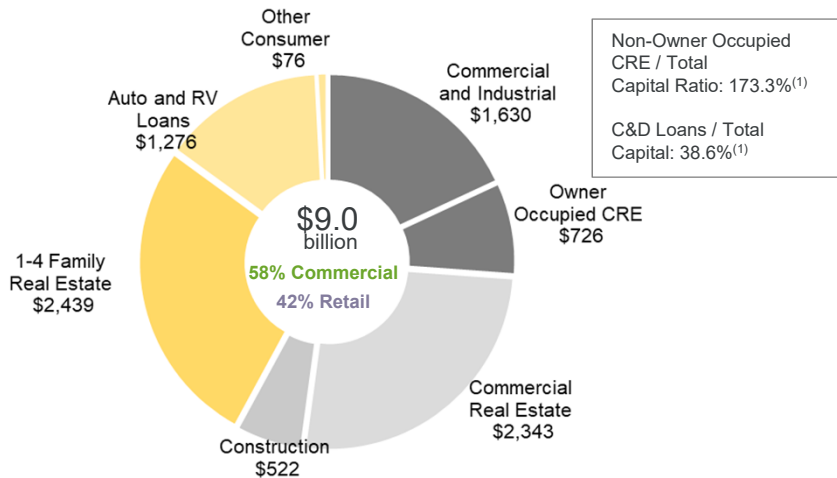


\$ in millions, as of September 30, 2024

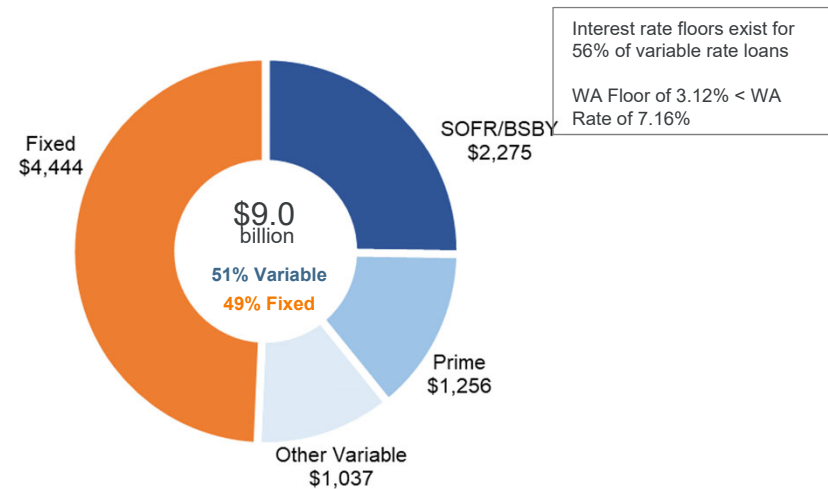
*YTD average deposits; EOP loan balances are based on portfolio location and do not necessarily represent the location of the collateral

A DIVERSIFIED COMMUNITY BANK

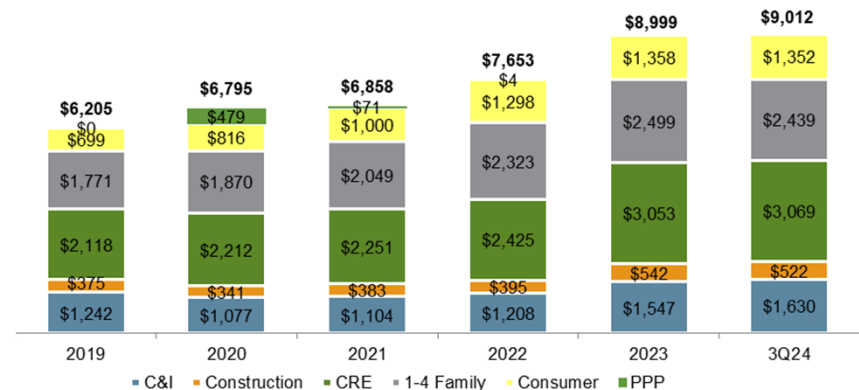
Loan Portfolio Composition (\$mm)



Loan Portfolio Repricing (\$mm)



Loan Portfolio Trends

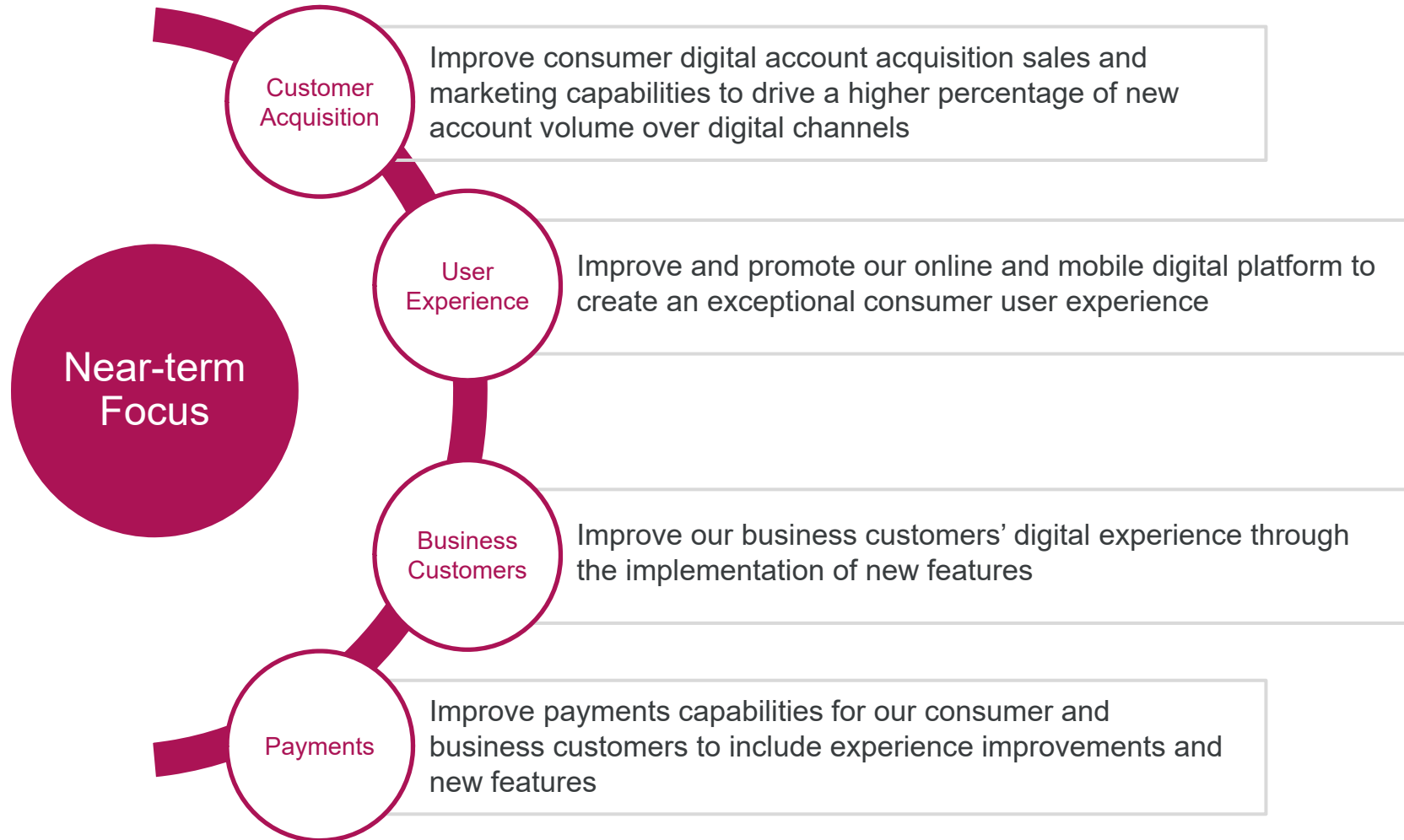


- Balanced mix of commercial and consumer loans
- Recent entry into the Equipment Finance business via lift-out adds C&I growth with nationwide diversification
- Indirect auto has been a flexible source of yield
- Reentry into the Mortgage business in 2014 has enabled the flexibility to produce fee income or add duration to the loan portfolio

DIGITAL STRATEGY

- **Create a mobile-centric, full-service banking capability** that stands on its own without the need for the customer to go to a branch or call the Engagement Center.
- Enhance ability to proactively engage customers in virtual conversations and **provide personalized Community Bank customer experiences**.
- Deliver digital platforms and tools which use contemporary design standards (User-Interface (UI) and User-Experience (UX)) and **promote customer engagement and education** around ongoing enhancements.
- Improve digital infrastructure to **support higher levels of security and integration** of new functionality.
- Drive revenue growth, operational efficiency and superior customer experience through the **digitalization of processes** and by **embracing evolving payments technology**.
- **Evolve data analytics** through education of data availability and tools, governance, and end user talent with outcome of better productivity, focused marketing, lowered risk and improved customer satisfaction.

DIGITAL STRATEGY (CONTINUED)



- Partner with over 30 Fintech companies to provide modern solutions for our customers.
- Leverage artificial intelligence when appropriate including areas of fraud and workforce collaboration.

DIGITAL AND PAYMENTS ROADMAP

Enablement ...
to Deliver the Bank

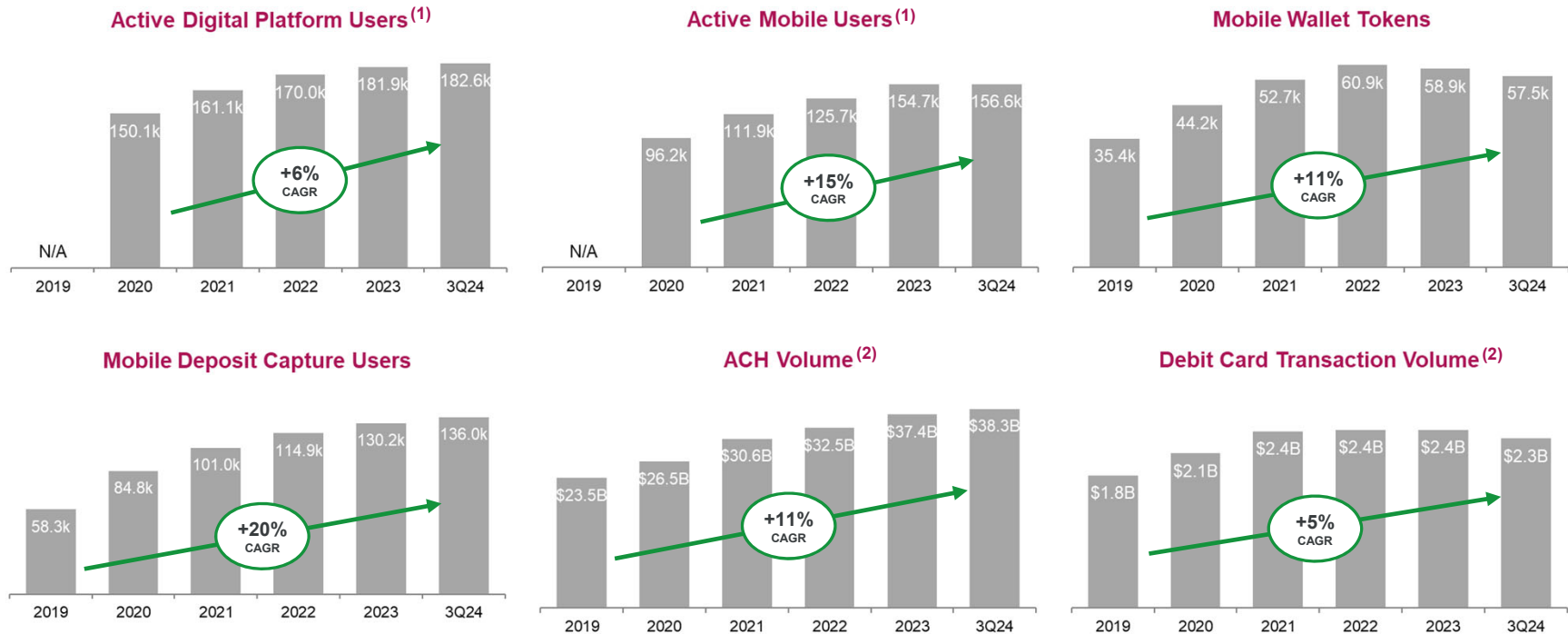
Improvement ...
to Grow Client Satisfaction, Drive Efficiency, and Provide Security

Transformation ...
to Make FCB the Best Digital Financial Service Choice for our Customers

| Recently Accomplished | In Process | Opportunities |
|--|--|--|
| <ul style="list-style-type: none"> Account Aggregation of 3rd party account integrated on summary view in Online Banking Envelope-free deposits across ATM fleet Digital remote signature system upgrade Treasury Online Banking file mgmt. upgrades Tax forms in Online Banking Credit score and credit monitoring tools in Online Banking New international wire platform Secure conversations coworker to coworker in Online Banking for small business Self-service disputes and processing automation Shop insurance quotes via direct link in Online Banking Platform upgrade for small business Online Banking Quick link to fraud prevention resources in Online Banking | <ul style="list-style-type: none"> Debit Card Controls integrated in Online Banking Debit Card Digital issuance and provisioning to mobile wallet Debit Card activation in Online Banking Unified authentication across Digital Platforms Modernize login experience for Treasury Online Banking including update to multi-factor authentication System updates to online account opening software for deposits and loans New mobile application for Treasury Online Banking with goal of parity with Online functions Account Aggregation for small business Expand Debit Card expiration dates to 5 years New Business Debit Card design Tool to track productivity trends to increase efficiency | <ul style="list-style-type: none"> Fraud process and tool evaluations Eliminate fragmented platform experience for small business users New feature integrations via APIs into Treasury Online Banking Digital Account Opening for small business deposits Enhancements and simplification of Digital Account Origination flows Send invoice get paid digitally for small business Contactless and mobile wallet enabled ATMs Self-service Online and Mobile Banking enrollments for small business FedNow Instant Payments – receive AI assisted automation including service interactions Payables and receivables for Treasury |

MOBILE, DIGITAL AND SELF-SERVICE CUSTOMER USAGE

Continued customer migration to mobile and digital channels

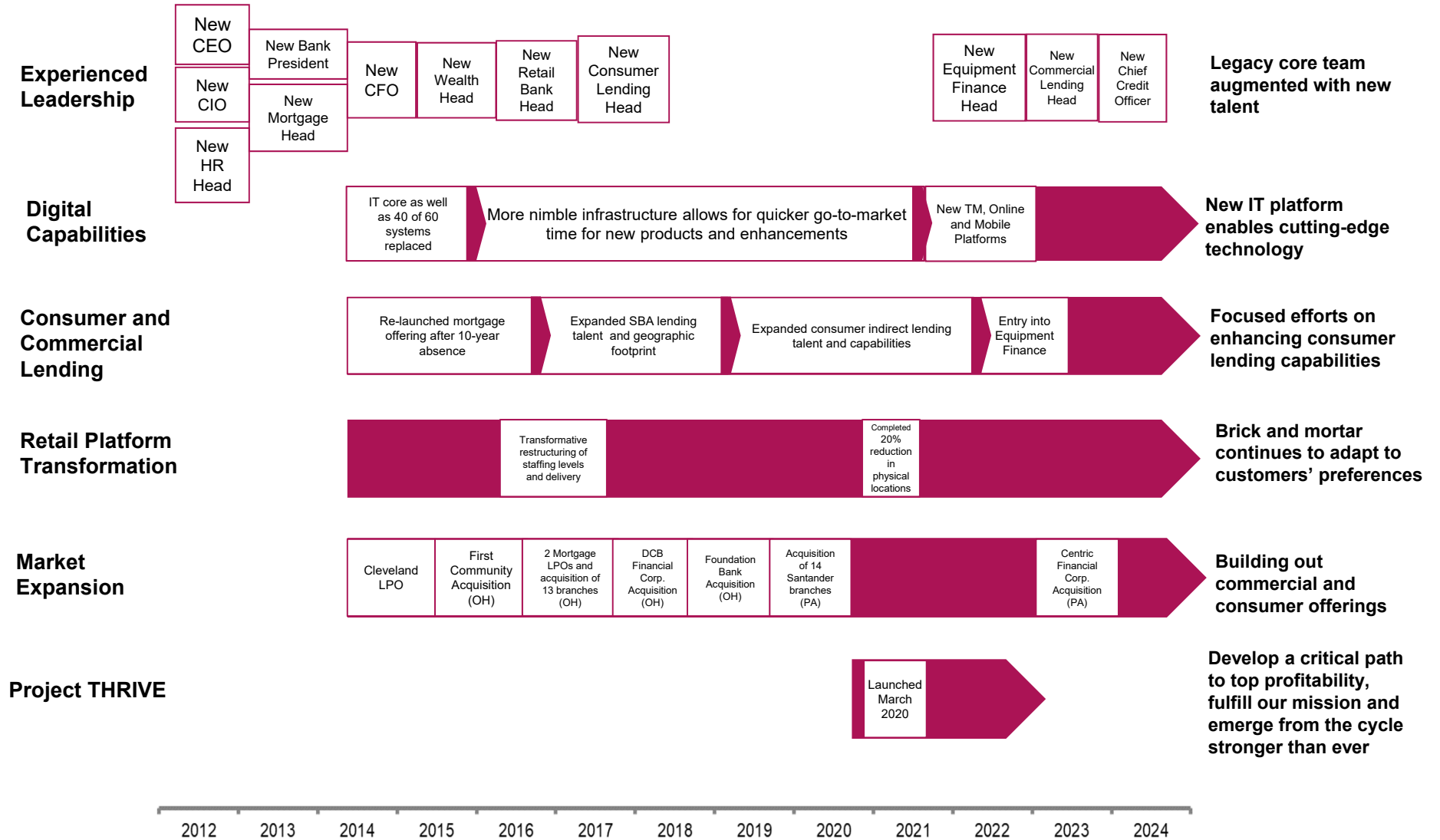


➔ App store ratings have been positive: 4.8 in the Apple App Store and 4.2 in the Google Play Store

(1) Comparable historical data is unavailable due to the conversion to a new online and mobile platform in September 2020

(2) Year-to-date volume annualized as of September 30, 2024

A CULTURE OF CONTINUAL TRANSFORMATION



A HISTORY OF SUCCESSFUL ACQUISITIONS

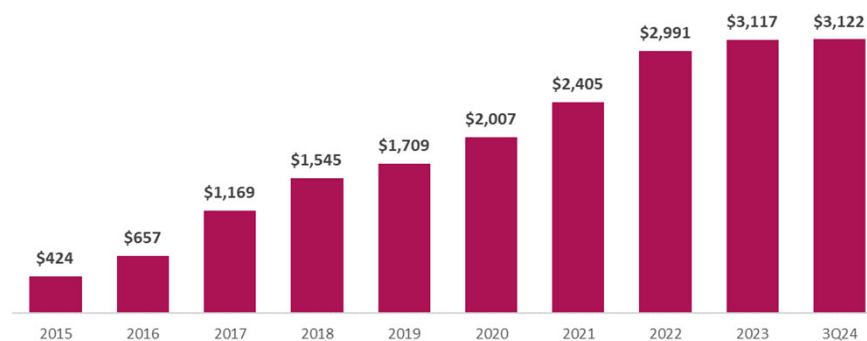
Successful Expansion Efforts

- Expansion efforts leverage our significant management experience in Ohio and Pennsylvania markets
- Acquired First Community Bank in Columbus, OH in October '15
- Completed acquisition of 13 branches from FirstMerit in December '16
- Completed acquisition of DCB Financial Corp in April '17
- Completed acquisition of Foundation Bank in Cincinnati, OH in May '18
- Completed acquisition of 14 former Santander branches in Central PA in September '19
 - Deposit balances have grown \$132 million since conversion
- Opened equipment finance office in eastern PA in Q1 2022
- Completed acquisition of Centric Financial Corporation in January 2023

Recent Acquisition Overview

| Target | Announcement Date | Completion Date | Deal Value \$MM ⁽²⁾ | Total Loans Acquired \$MM | Total Deposits Acquired \$MM |
|---|-------------------|-----------------|--------------------------------|---------------------------|------------------------------|
| First Community Bank | 5/11/2015 | 10/1/2015 | 15 | 61 | 90 |
| 13 FirstMerit Branches | 7/27/2016 | 12/2/2016 | 33 | 102 | 620 |
| DCB Financial Corp. | 10/3/2016 | 4/3/2017 | 106 | 383 | 484 |
| Foundation Bank | 1/10/2018 | 5/1/2018 | 58 | 185 | 141 |
| Total Ohio Acquisitions | | | \$212 | \$731 | \$1,335 |
| <i>Current Ohio Portfolio⁽¹⁾</i> | | | | \$3,122 | \$2,040 |
| 14 Santander Branches | 4/22/2019 | 9/6/2019 | \$33 | \$100 | \$471 |
| Centric Financial | 8/30/2022 | 1/30/2023 | \$142 | \$926 | \$757 |
| Total Pennsylvania Acquisitions | | | \$175 | \$1,026 | \$1,228 |

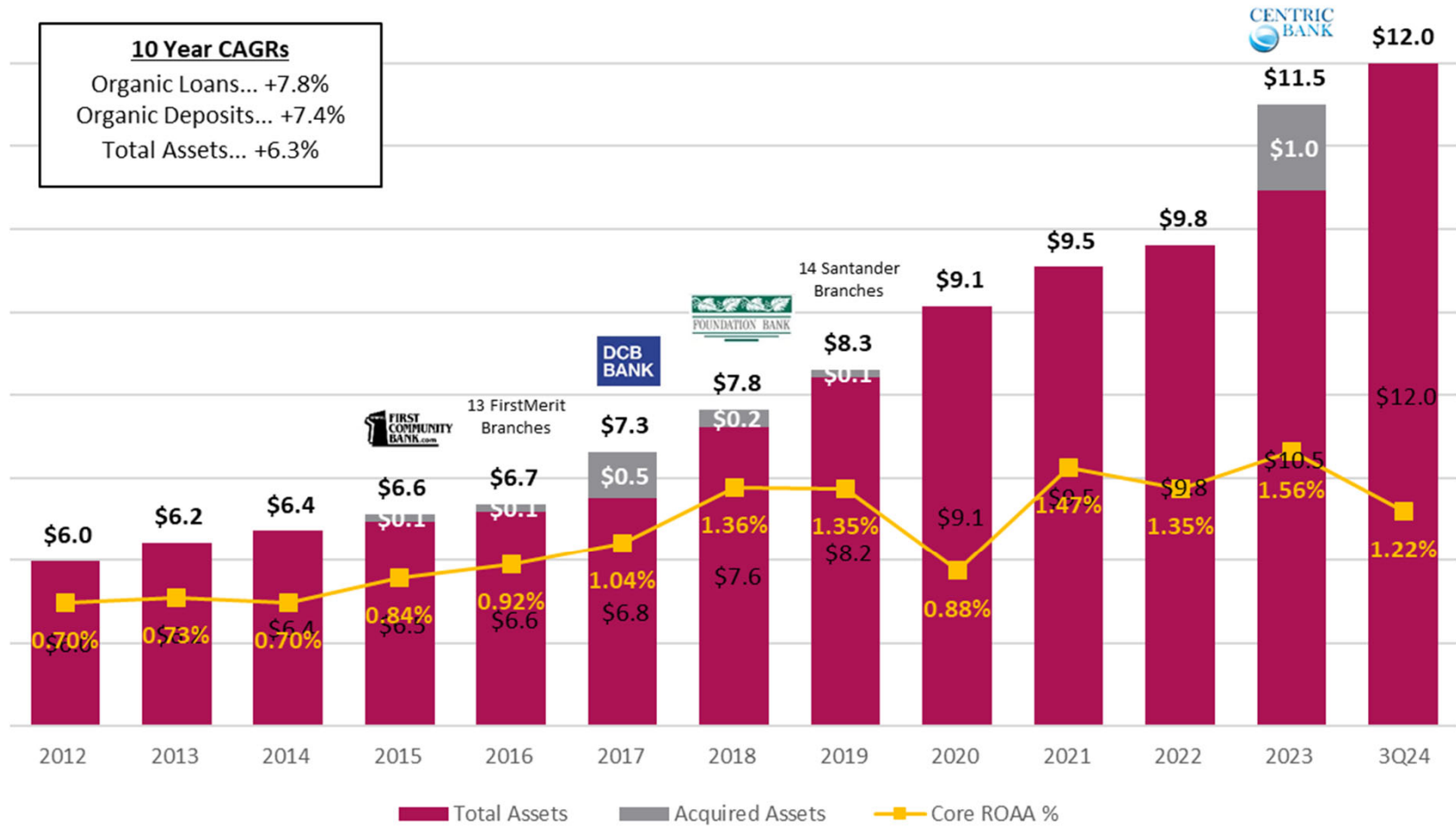
Ohio Loan Portfolio (\$MM)⁽¹⁾



(1) Data as of September 30, 2024. Includes all OH based consumer loans, Commercial Real Estate loans with properties located in OH and C&I loans with borrowers headquartered in OH; excludes Paycheck Protection Program loans

(2) Deal value at announcement

Successful Expansion History and Strong Core Organic Growth



(1) Data as of September 30, 2024

INVESTMENTS ALIGNED WITH REVENUE GROWTH

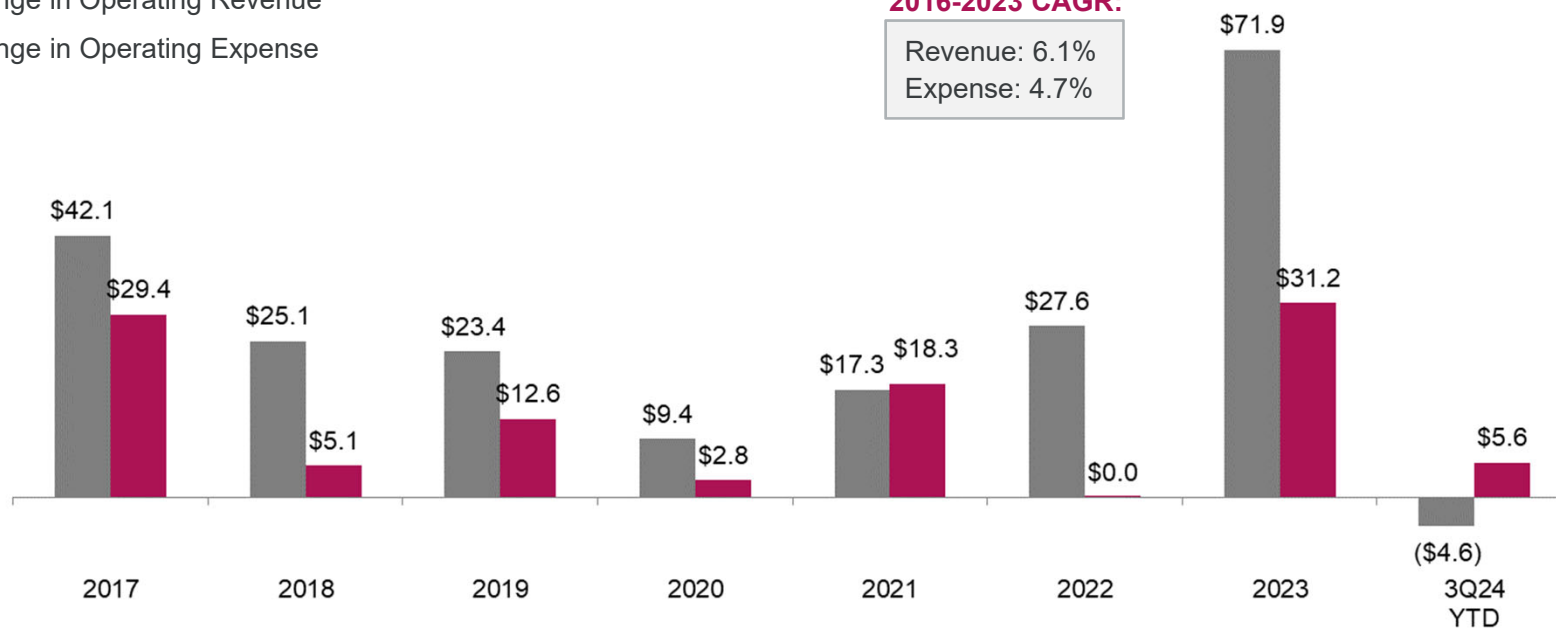
The redeployment of back office and retail restructuring savings in 2014 and 2015 has allowed for profitable investments new geographies, digital enhancements and revenue producing lines of businesses like Mortgage, SBA, Equipment Finance and Indirect Auto

Operating Leverage⁽¹⁾

- Change in Operating Revenue
- Change in Operating Expense

2016-2023 CAGR:

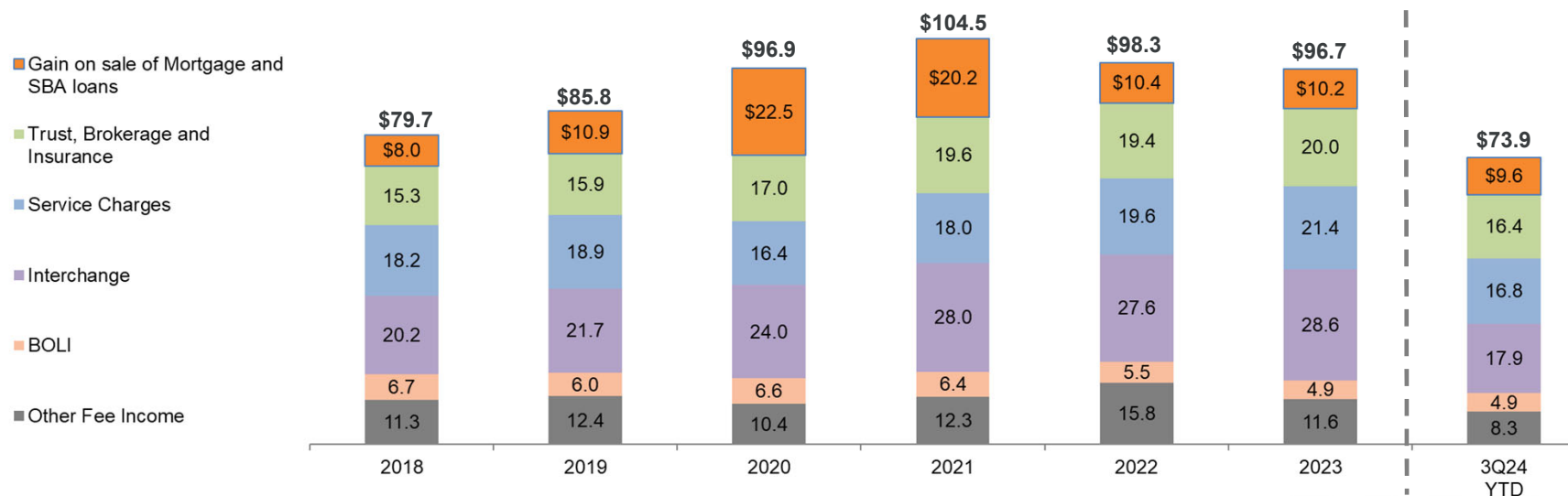
Revenue: 6.1%
Expense: 4.7%



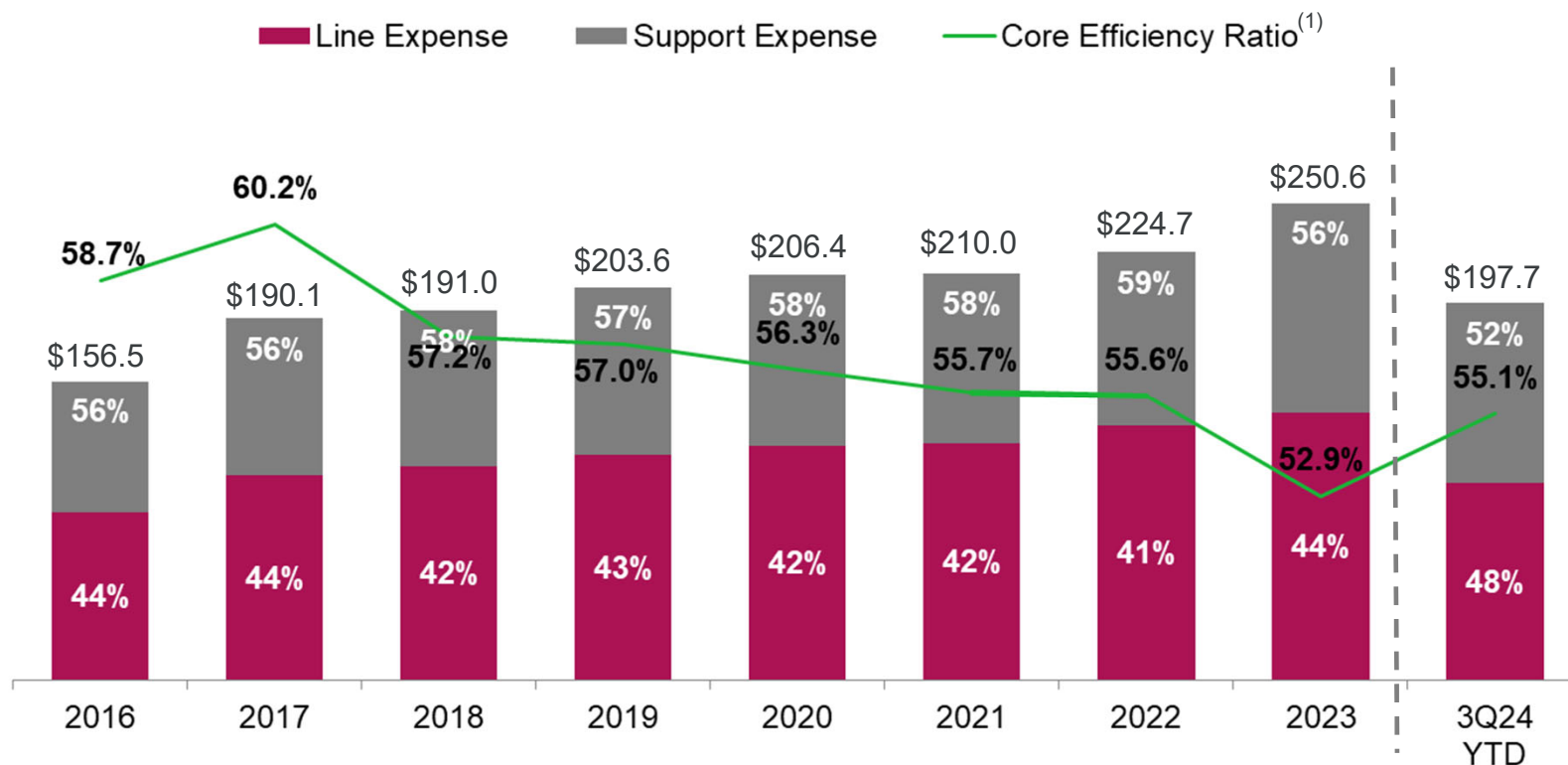
| | | | | | | | | |
|--|---------|---------|---------|--------|---------|---------|---------|----------|
| Operating Leverage(\$M) ⁽¹⁾ | +\$12.7 | +\$20.0 | +\$10.8 | +\$6.6 | (\$0.1) | +\$27.6 | +\$40.7 | (\$10.2) |
| Core Efficiency Ratio (%) ⁽¹⁾ | 60.2% | 57.2% | 57.0% | 56.3% | 54.7% | 54.6% | 53.0% | 55.1% |

FEE INCOME GROWTH: DIVERSIFIED REVENUE STREAMS

| \$ in millions | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | YTD 3Q24 |
|---------------------------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|
| Service charges | \$18.2 | \$18.9 | \$16.4 | \$18.0 | \$19.6 | \$21.4 | \$16.7 |
| Interchange | 20.2 | 21.7 | 24.0 | 28.0 | 27.6 | 28.6 | 17.9 |
| Wealth management | 11.6 | 12.0 | 13.0 | 15.5 | 15.3 | 15.8 | 12.9 |
| Insurance | 3.7 | 3.9 | 4.0 | 4.1 | 4.1 | 4.2 | 3.5 |
| BOLI | 6.7 | 6.0 | 6.6 | 6.4 | 5.5 | 4.9 | 4.9 |
| SWAP fees | 1.9 | 3.4 | 1.6 | 2.5 | 4.7 | 1.5 | 0.1 |
| Gain on sale of mortgage loans | 5.4 | 7.8 | 18.8 | 13.4 | 5.3 | 4.0 | 4.0 |
| Gain on sale of SBA loans | 2.6 | 3.1 | 3.7 | 6.8 | 5.1 | 6.2 | 5.5 |
| Gain on sale of other assets | 2.7 | 1.7 | 1.1 | 1.5 | 1.1 | 0.5 | 0.6 |
| Other fees | 6.7 | 7.3 | 7.7 | 8.3 | 10.0 | 9.6 | 7.5 |
| Total fee income | \$79.7 | \$85.8 | \$96.9 | \$104.5 | \$98.3 | \$96.7 | \$73.9 |
| Gain on sale of securities | 8.1 | 0.0 | 0.1 | 0.0 | 0.0 | (0.1) | (0.2) |
| Derivative mark-to-market | 0.8 | (0.3) | (2.5) | 2.3 | 0.4 | 0.0 | 0.2 |
| Total noninterest income | \$88.6 | \$85.5 | \$94.5 | \$106.8 | \$98.7 | \$96.6 | \$73.9 |
| Fee Income/ Avg. Assets | 1.05% | 1.07% | 1.08% | 1.11% | 1.03% | 0.84% | 0.82% |
| Fee Income/ Operating Revenue | 23.9% | 24.0% | 26.4% | 27.2% | 26.7% | 20.0% | 20.6% |



EXPENSE CONTROL: OPERATING EXPENSE TREND

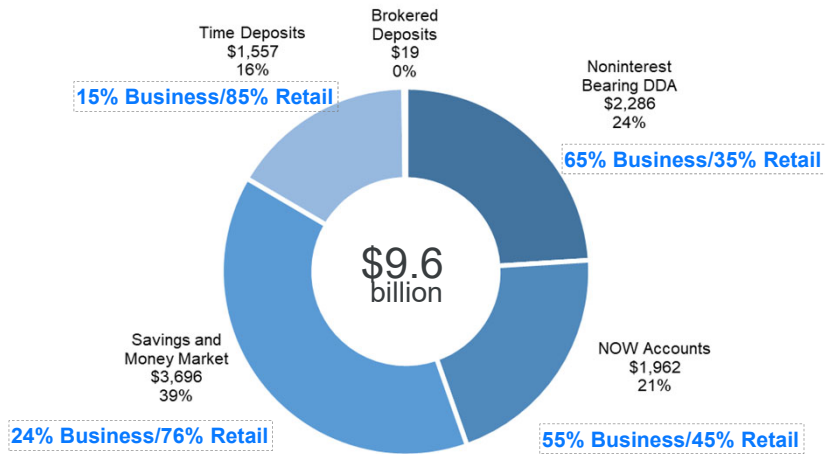


- Successfully redeployed back office savings into revenue producing business lines over the past five years
- Largest investments include reentry into the traditional mortgage and SBA businesses, corporate banking build-out and retail expansion in Ohio, and customer facing technology
- Expense increase from 2017 to 2019 and 2023 driven by acquisitions

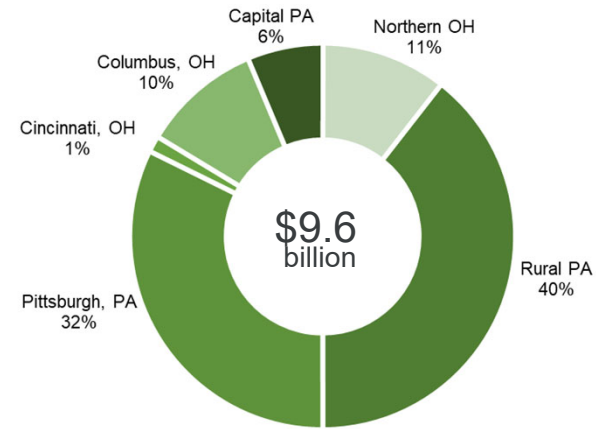
(1) Please refer to the appendix for a reconciliation of non-GAAP measures

STABLE LOW-COST DEPOSIT ADVANTAGE

Deposit Composition (\$mm)⁽¹⁾

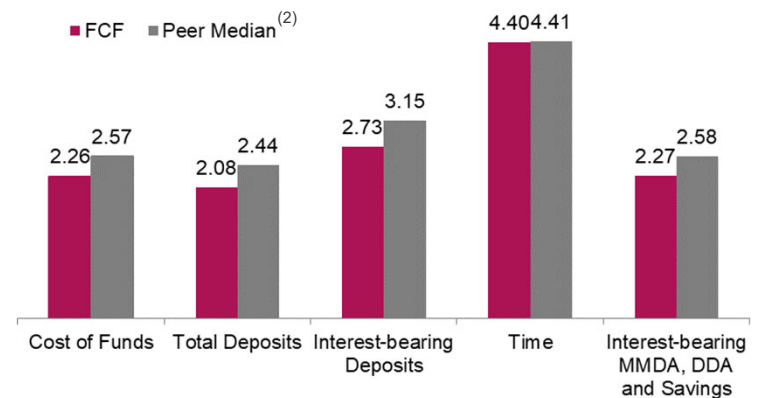


Geographic Breakdown⁽¹⁾



- 51% of the Bank’s deposits are sourced from rural Western Pennsylvania and Northern Ohio where customers tend to be more loyal than larger metropolitan markets
- Strong core depository and households drive fee income
- Noninterest-bearing deposits currently comprise 24% of total deposits

Deposit Costs (%)⁽³⁾



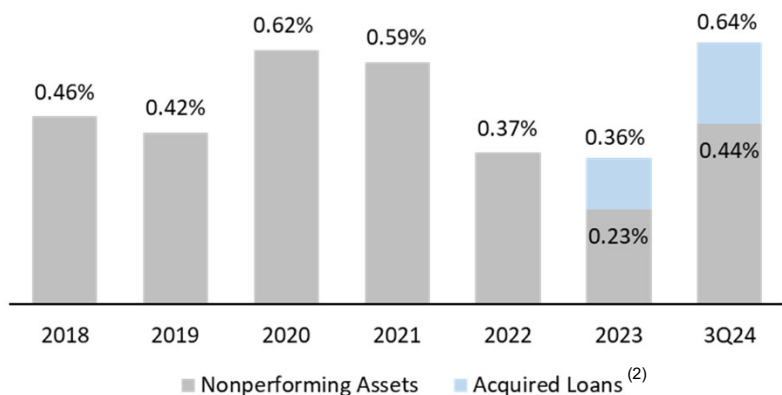
(1) QTD average balance as of September 30, 2024

(2) U.S. Banks \$5 to \$20 billion

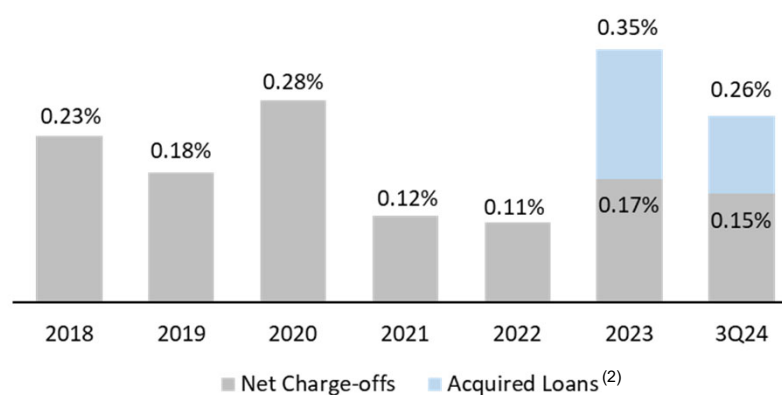
(3) For the quarter ended September 30, 2024; Source: S&P Global Market Intelligence

ASSET QUALITY TRENDS

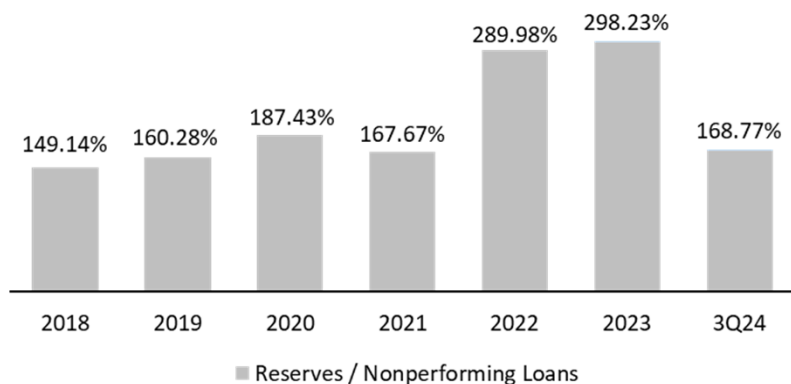
Nonperforming Assets / Assets⁽¹⁾ (%)



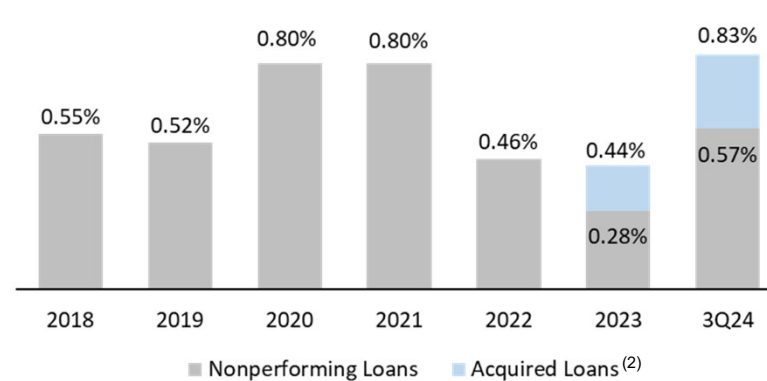
Net Charge-Offs / Loans (%)



Reserves / Nonperforming Loans (%)



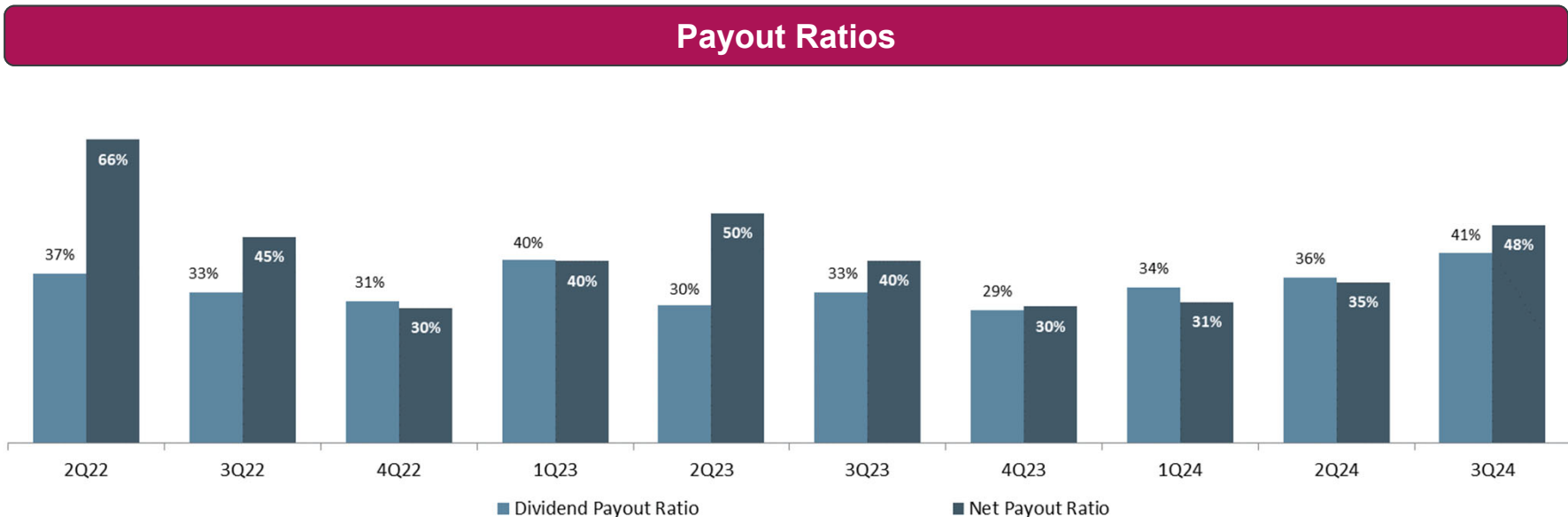
Nonperforming Loans / Loans (%)



(1) Nonperforming assets include nonaccrual loans and leases, renegotiated loans and leases, and foreclosed or repossessed assets

(2) Loans acquired in the Centric Financial Corporation acquisition which was completed on January 31, 2023

CAPITAL RETURN



- Strong capital levels allow us to continue to return capital to shareholders
- There were 146,850 shares repurchased during the third quarter of 2024; remaining capacity under the current program was \$14.6 million as of September 30, 2024
- On April 22, 2024, the Board of Directors authorized a 4.0% increase in the quarterly cash dividend to shareholders
- Capital prioritization: 1) organic loan growth; 2) steady increases in cash dividend; 3) buybacks; and 4) M&A

(1) Net payout ratio represents common stock dividends and share repurchases less share issuances and stock compensation-related items, excluding acquisition-related items, divided by net income attributable to common stock

PERFORMANCE HIGHLIGHTS

| | 2017Y | 2018Y | 2019Y | 2020Y | 2021Y | 2022Y | 2023Y | Trailing 5 Quarters | | | | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------------|----------------|----------------|----------------|----------------|
| | | | | | | | | 3Q23 | 4Q23 | 1Q24 | 2Q24 | 3Q24 |
| Earnings growth | | | | | | | | | | | | |
| Operating revenue ⁽¹⁾ | \$309 | \$334 | \$357 | \$367 | \$384 | \$412 | \$484 | \$123 | \$120 | \$117 | \$121 | \$122 |
| Provision for credit losses | 5 | 13 | 15 | 57 | (1) | 21 | 15 | 6 | (2) | 4 | 8 | 11 |
| Operating expense ⁽²⁾ | 186 | 191 | 204 | 206 | 210 | 225 | 255 | 66 | 64 | 64 | 65 | 69 |
| Core net income ⁽²⁾ | \$75 | \$102 | \$108 | \$79 | \$139 | \$130 | \$173 | \$40 | \$45 | \$38 | \$37 | \$32 |
| Core Pre-Tax Pre-Provision Net Revenue⁽²⁾ | \$114 | \$139 | \$149 | \$154 | \$172 | \$183 | \$222 ★ | \$56 | \$55 | \$51 | \$54 | \$51 |
| Core EPS ⁽²⁾ | \$0.79 | \$1.03 | \$1.10 | \$0.81 | \$1.45 | \$1.38 | \$1.70 | \$0.39 | \$0.44 | \$0.37 | \$0.36 | \$0.31 |
| Core EPS Growth YoY ⁽²⁾ | 14.5% | 30.4% | 6.8% | (26.4%) | 79.0% | 70.4% | 22.1% | 10.3% | 18.2% | (17.8%) | (20.0%) | (26.2%) |
| Return to shareholders | | | | | | | | | | | | |
| Dividend per share | \$0.32 | \$0.35 | \$0.40 | \$0.44 | \$0.46 | \$0.48 | \$0.50 | \$0.125 | \$0.125 | \$0.125 | \$0.130 | \$0.130 |
| Tangible book value per share | 6.34 | 6.98 | 7.49 | 7.82 | 8.43 | 7.92 | 9.09 | 8.35 | 9.09 | 9.26 | 9.56 | 10.03 |
| Period-end close | \$14.32 | \$12.08 | \$14.51 | \$10.94 | \$16.11 | \$13.97 | \$15.44 | \$12.21 | \$15.44 | \$13.92 | \$13.32 | \$17.15 |
| Balance sheet trends (EOP) | | | | | | | | | | | | |
| Investment securities and cash | \$1,291 | \$1,434 | \$1,378 | \$1,562 | \$1,991 | \$1,404 | \$1,638 | \$1,633 | \$1,638 | \$1,824 | \$1,743 | \$2,178 |
| Commercial loans | 3,432 | 3,571 | 3,735 | 4,109 | 3,824 | 4,032 | 5,142 | 5,066 | 5,142 | 5,205 | 5,230 | 5,221 |
| Consumer loans | 1,990 | 2,215 | 2,470 | 2,686 | 3,034 | 3,622 | 3,856 | 3,869 | 3,856 | 3,827 | 3,816 | 3,791 |
| Total loans | 5,422 | 5,786 | 6,205 | 6,795 | 6,858 | 7,654 | 8,998 | 8,935 | 8,998 | 9,032 | 9,046 | 9,012 |
| Noninterest bearing deposits | 1,417 | 1,466 | 1,690 | 2,320 | 2,659 | 2,671 | 2,389 | 2,536 | 2,389 | 2,335 | 2,305 | 2,464 |
| Total deposits | \$5,581 | \$5,898 | \$6,678 | \$7,439 | \$7,982 | \$8,005 | \$9,192 | \$9,241 | \$9,192 | \$9,446 | \$9,409 | \$9,746 |
| Borrowings | 795 | 907 | 436 | 351 | 321 | 554 | 785 | 731 | 785 | 733 | 674 | 675 |
| Equity | \$888 | \$975 | \$1,056 | \$1,069 | \$1,109 | \$1,052 | \$1,314 | \$1,241 | \$1,314 | \$1,325 | \$1,363 | \$1,410 |
| Profitability | | | | | | | | | | | | |
| Core PTPP Return on average assets ⁽²⁾ | 1.58% | 1.84% | 1.85% | 1.71% | 1.83% | 1.91% | 2.00% | 1.95% | 1.91% | 1.77% | 1.87% | 1.72% |
| Core Return on average assets ⁽²⁾ | 1.04% | 1.36% | 1.35% | 0.88% | 1.47% | 1.35% | 1.56% | 1.39% | 1.56% | 1.31% | 1.27% | 1.08% |
| Core Return on average TCE ⁽²⁾ | 12.8% | 15.9% | 15.3% | 10.8% | 18.0% | 17.5% | 20.9% | 18.7% | 20.9% | 16.5% | 15.9% | 13.0% |
| Net interest margin ⁽¹⁾ | 3.57% | 3.71% | 3.75% | 3.32% | 3.26% | 3.58% | 3.81% | 3.76% | 3.65% | 3.52% | 3.57% | 3.56% |
| Core Efficiency ratio ⁽¹⁾⁽²⁾ | 60.2% | 57.2% | 57.0% | 56.3% | 54.7% | 54.6% | 52.9% | 53.4% | 53.0% | 55.1% | 53.6% | 56.7% |

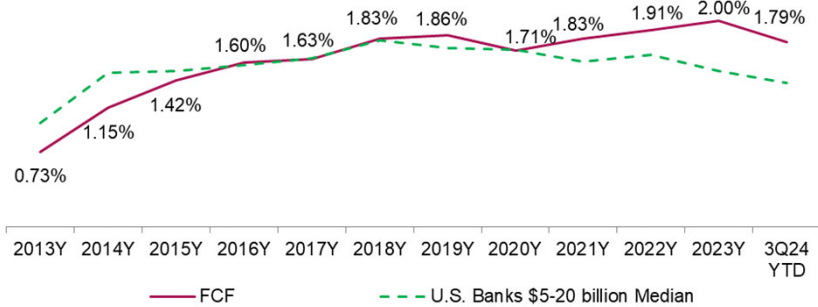
★ Record annual performance metric

(1) Taxable equivalent

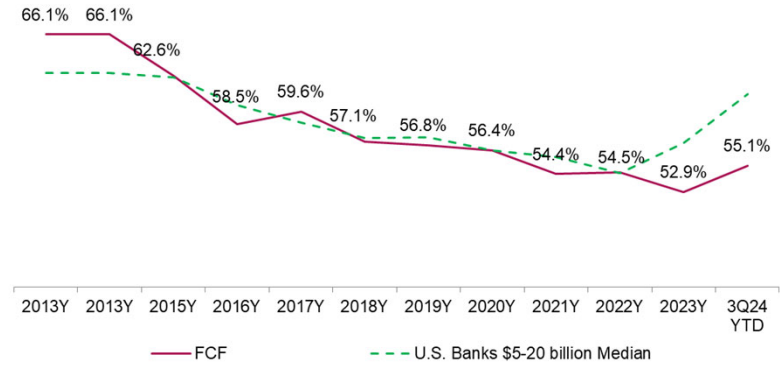
(2) Please refer to the appendix for a reconciliation of non-GAAP measures

PERFORMANCE RELATIVE TO PEERS \$5-20B

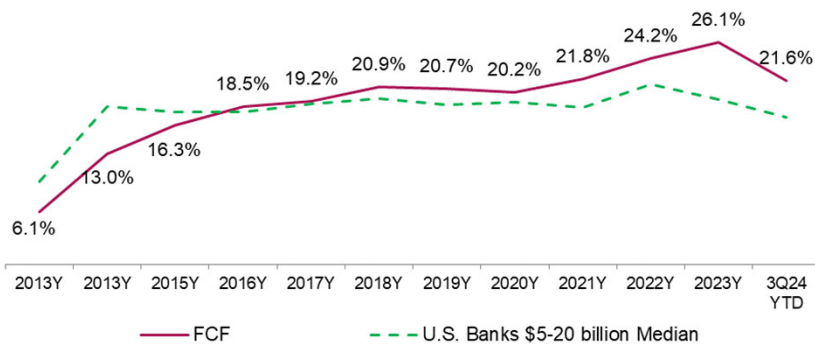
Pre-Provision ROAA (%)⁽¹⁾



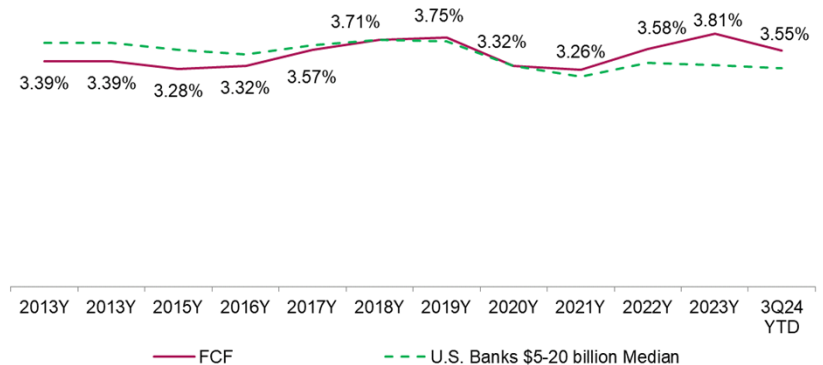
Efficiency Ratio (%)⁽¹⁾



Pre-Provision ROATCE (%)⁽¹⁾



Net Interest Margin (%)⁽¹⁾⁽²⁾



(1) Source: S&P Global Market Intelligence

(2) Taxable equivalent

2024 STRATEGIC THEMES

Eight strategic themes have been identified to enable FCF to achieve its vision and its strategic and financial objectives

Mission

Live the Mission every day at all levels of the organization

Grow

Profitably grow our deposit funding and our lending businesses commensurately

Improve

Get better in every region, LOB and business support unit every year

Digital

Become digital in every facet of our business

Culture

Continue to invigorate talent, leadership and culture

Brand

Increase brand awareness

Operating
Leverage

Remain focused on operating leverage and efficiency

M&A

Execute M&A opportunistically

HOW WE SUCCEED

- **Remain an authentic, mission-driven community bank**
 - Continue to support our employees, customers and communities
 - Proactively engage borrowers and assist them with charting a path forward
 - Win customers through better capabilities and service
 - Deepen relationships with our existing customers

- **Profitably grow the bank**
 - Controlling expenses and deliver positive operating leverage
 - Rethinking the way we do business going forward
 - Redeploying cost savings into digital transformation (e.g. Treasury Management, Banno Digital Platform, Zelle) and revenue-generating growth

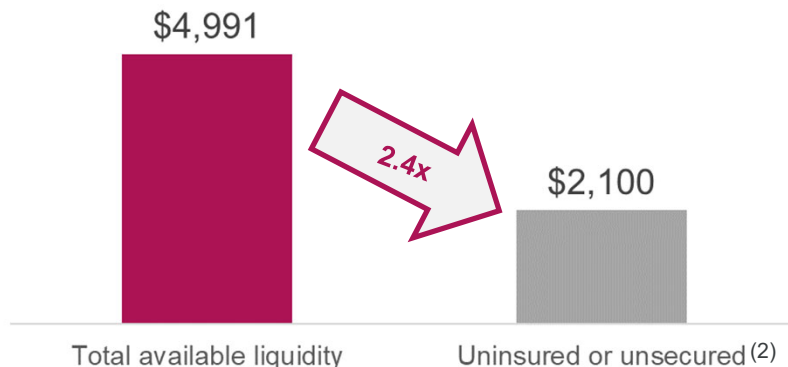
- **Protect shareholder value**
 - Consistently maintain credit costs that outperform peers long-term
 - Thoughtfully deploy capital as market conditions continue to improve

- **Maintain a risk and governance culture aligned with expectations of long-term stakeholders**

ADDITIONAL AREAS OF FOCUS

SOURCES OF LIQUIDITY

| As of September 30, 2024 | Total Available | Amount Used | Net Availability |
|--------------------------|------------------|------------------------|------------------|
| Internal Sources: | | | |
| Unencumbered Securities | \$275.1 | \$0 | \$275.1 |
| Other (Excess Pledged) | \$49.2 | \$0 | \$49.2 |
| External Sources: | | | |
| FHLB | \$2,418.5 | \$200.6 | \$2,217.9 |
| Federal Reserve | \$1,626.7 | \$516.0 ⁽³⁾ | \$1,110.7 |
| Brokered Deposits | \$1,195.4 | \$17.6 ⁽¹⁾ | \$1,177.8 |
| Other (Repo Lines) | \$160.0 | \$0 | \$160.0 |
| Total Liquidity | \$5,724.9 | \$734.2 | \$4,990.7 |



\$ in millions



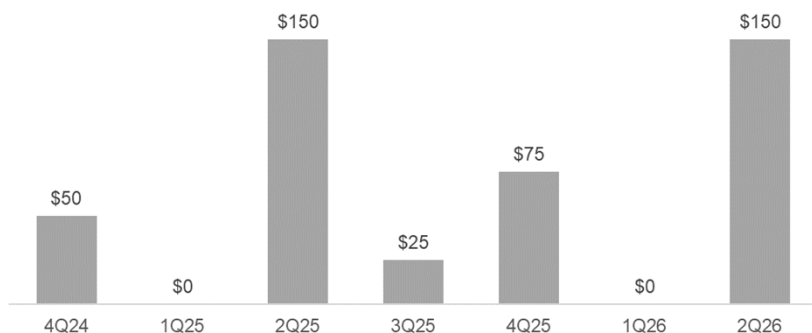
(1) Acquired from Centric

(2) Uninsured deposits include intercompany deposits of \$145 million based on the FDIC's revised instructions for reporting uninsured deposits

(3) Federal Reserve Bank Term Funding Program participation

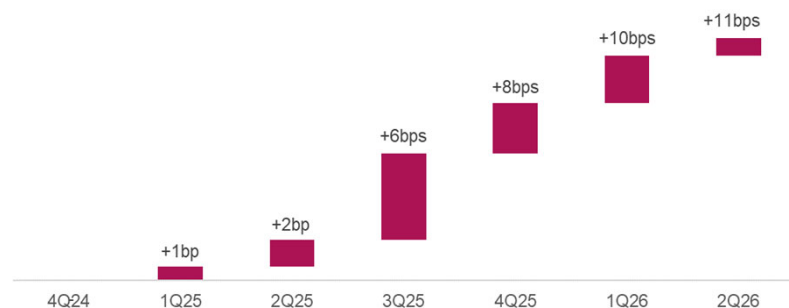
RECEIVE FIXED MACRO SWAPS

Macro Swap Maturity Schedule⁽¹⁾

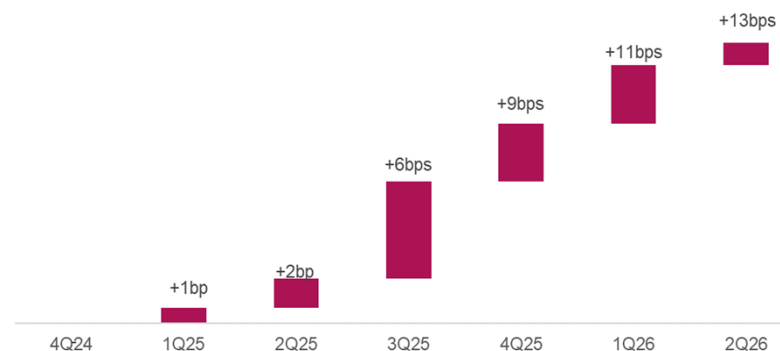


- \$50mm of receive fixed macro swaps mature in 4Q24; \$250mm mature in 2025 and \$175mm mature in 2026
- Under these swaps, FCB receives a fixed rate of approximately 50-100bps and pays 1mSOFR (currently approximately 4.8%)
- The NIM benefit of the swap terminations is greater in a high rate environment
 - Under our current rate forecast, the cumulative benefit is 8bps by YE 2025
 - If rates remain unchanged, the cumulative benefit is 9bps by YE 2025

Cumulative NIM Impact: Baseline Scenario⁽²⁾



Cumulative NIM Impact: Flat Rate Scenario⁽³⁾



\$ in millions

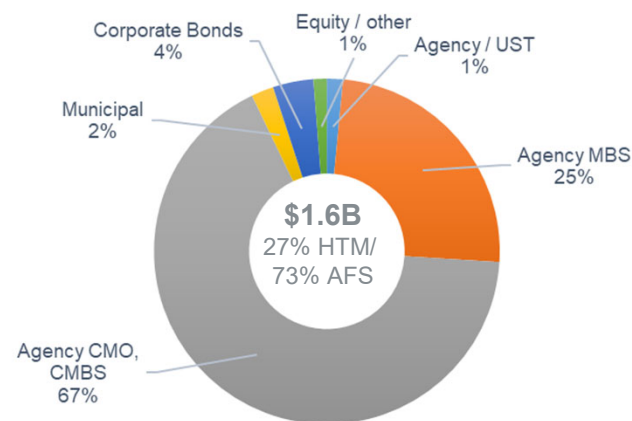


(1) Reflects contractual runoff of notional balances outstanding
 (2) Estimated cumulative impact to the net interest margin based on contractual maturities and the company's internal forecast as of September 30, 2024
 (3) Estimated cumulative impact to the net interest margin based on contractual maturities assuming rates remain unchanged from September 30, 2024

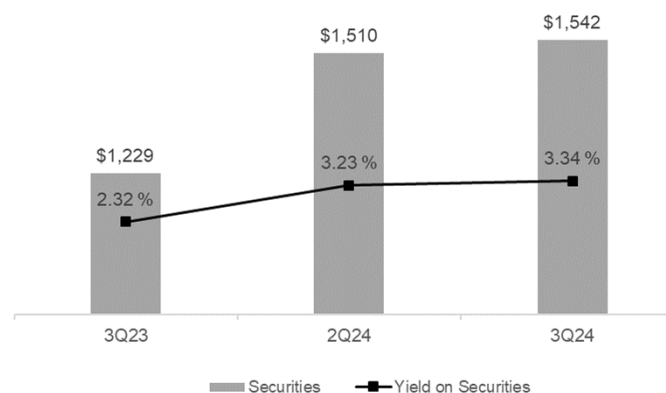
INVESTMENT SECURITIES PORTFOLIO

- Conservative investment portfolio intended to act as a pool of liquidity
 - \$107.2 million in securities were purchased in 3Q24
- Weighted average duration of approximately 4.4 years, down from 4.9 years last quarter
- Low credit risk; 96% of portfolio consists of Agency, CMO and MBS
- Average securities to total interest-earning assets of 14%**
- AOCI/Tangible common equity was 8.1% at September 30, 2024, a decrease from 11.6% at June 30, 2024

Securities Portfolio Composition⁽¹⁾



Average Securities

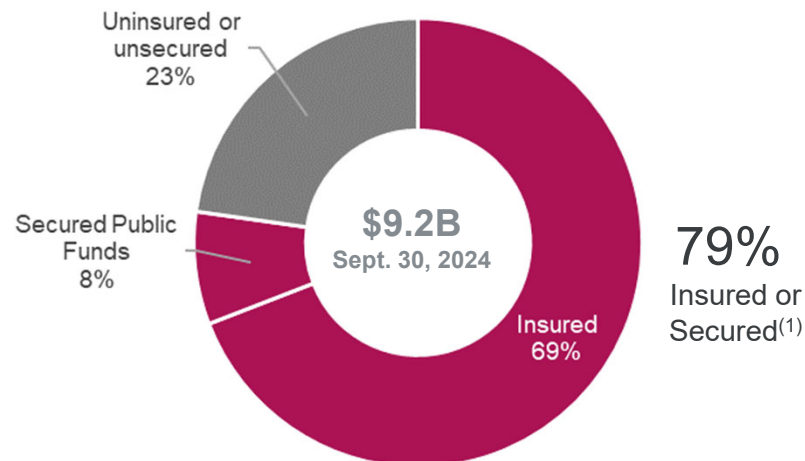


GRANULAR CORE DEPOSIT FRANCHISE

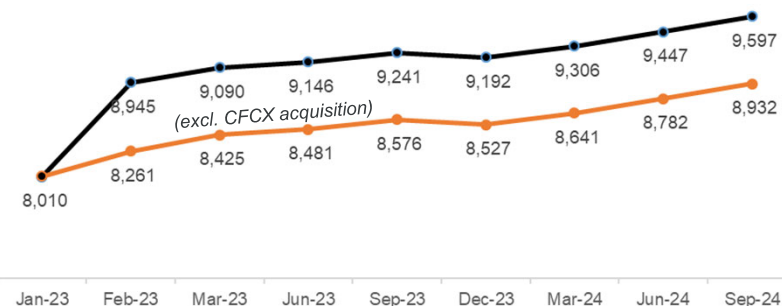
- Strong, granular, well-diversified depository
 - Average deposit account size ~\$18,000
 - Average retail account size ~\$11,000
 - Average business account size ~\$71,000
 - 79% of deposits were insured or secured at September 30, 2024⁽¹⁾

- Mix shift into higher cost interest-bearing accounts slowed during the quarter
 - Specials have been competitive and primarily at shorter terms (3-7 months)
 - Approximately 63% of every dollar from promotional rate specials has been new money year-to-date

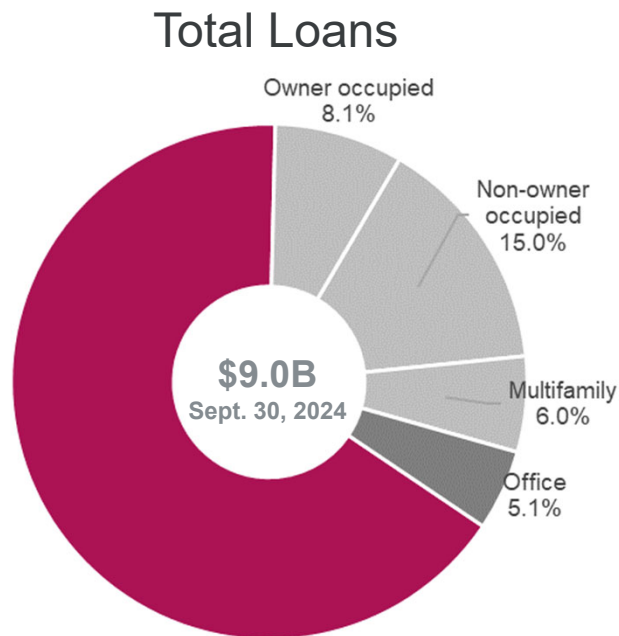
Insured Deposits



Monthly Average Deposit Trends



CRE PORTFOLIO



Commercial Real Estate Portfolio

| | 3Q 24 | % of total loans |
|-----------------------------|-------------------|-------------------------|
| Owner-occupied CRE | \$ 725.9 | 8.1% |
| Multifamily | 540.4 | 6.0% |
| Retail | 640.7 | 7.1% |
| Office | 395.4 | 4.4% |
| Office - Medical | 59.9 | 0.7% |
| Hospitality | 217.5 | 2.4% |
| Industrial Distr./Warehouse | 162.8 | 1.8% |
| Healthcare Facilities | 84.2 | 0.9% |
| Other | 242.6 | 2.7% |
| Total | \$ 3,069.4 | 34.1% |

- Granular portfolios with well-reasoned hold levels
- Stable geographic footprint in familiar markets:
 - Pittsburgh
 - Columbus
 - Cincinnati
 - Cleveland
 - Eastern PA

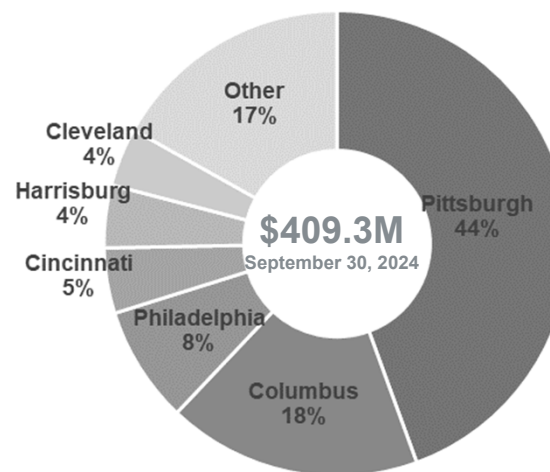
- Strong credit metrics
- Well reserved
- Loans >\$1 million are formally reviewed by committee annually
- Annual in-depth Industry Studies analyze key credit metrics for each CRE segment

CRE PORTFOLIO: OFFICE

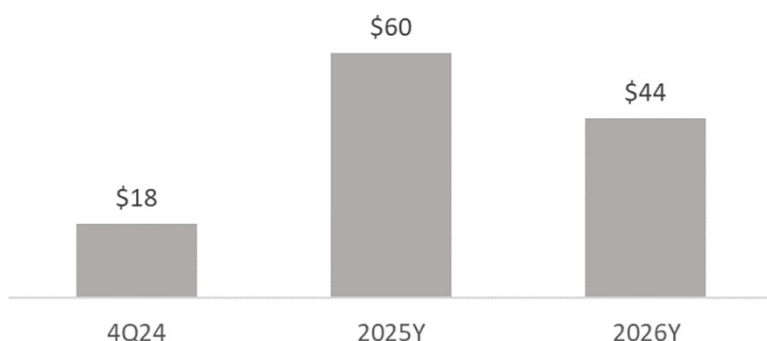
Risk profile reflects well-diversified, granular portfolio and conservative credit culture

- Office credits >\$1 million (90% of Office portfolio balances) are formally reviewed by a committee annually
- Average Office loan size is \$1.6 million
- Average loan size >\$1 million is \$5.2 million
 - 11 loans >\$10 million
- Approximately \$68 million of Office balances are scheduled to mature through 2025
- Approximately \$70 million are located in central business districts (~15% of total office portfolio)
- Approximately 80% are recourse
- Stable credit metrics and stable markets

Geographic Breakdown⁽¹⁾



Office Maturity Schedule⁽¹⁾



| | Commitment | Balance | Average: | | | | |
|--------------|-----------------|----------------|---------------|------------|-----------------|-------------|------------|
| | | | Commit | Vacancy | Rent/SF | DSCR | WALTV |
| | \$ | \$ | \$ | % | \$ | x | % |
| Class A | \$ 227.7 | \$227.7 | \$ 8.4 | 18% | \$ 20.72 | 1.35 | 65% |
| Non-Class A | 129.8 | 128.9 | 3.7 | 16% | 17.04 | 1.60 | 54% |
| Medical | 52.7 | 52.7 | 3.1 | 4% | 22.62 | 1.41 | 67% |
| Total | \$ 410.2 | \$409.3 | \$ 5.1 | 13% | \$ 20.13 | 1.45 | 62% |

(1) Balances as of September 30, 2024; CRE Office portfolio excludes owner-occupied, office properties under construction and commitments <\$1 million
 (2) Loan-to-value as of the most recent appraisal or at origination
 \$ in millions

3Q 2024 Earnings Detail

THIRD QUARTER 2024 HIGHLIGHTS

Highlights

\$50.9 million

Core Pre-tax pre-provision income⁽¹⁾

1.72%

Core PTPP ROAA⁽¹⁾

1.41%

Reserve coverage ratio

\$5.0 billion

Available liquidity

\$339.3 million

Excess capital⁽²⁾

8.8%

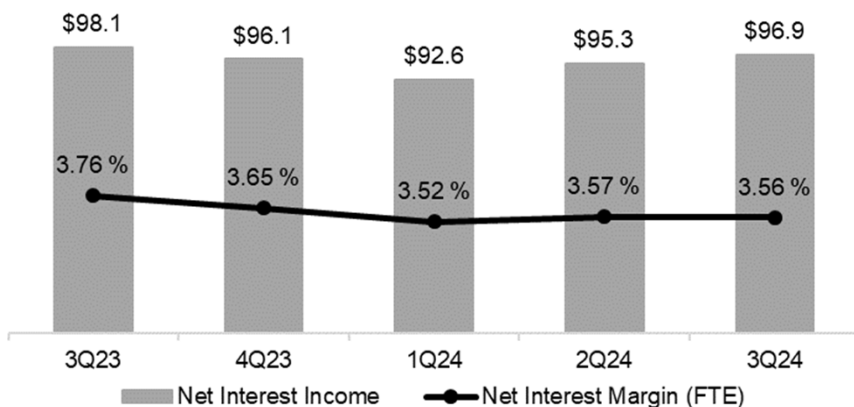
TCE ratio

Diversified balance sheet and revenue streams continue to improve the fundamental earnings of the company

- Core EPS of \$0.31, a decrease of \$0.05 from the previous quarter
 - Provision expense was \$10.6 million, which represented a \$2.8 million increase from the previous quarter
 - Non-interest expense increased by \$4.2 million, reflecting the impact of approximately \$1.8 million in one-time items
 - Spread income, however, increased by \$1.5 million, overcoming one basis point of NIM compression
- Average deposits grew by \$76.4 million, or 3.2% annualized from the previous quarter
- Total loans decreased \$33.4 million, or 1.5% annualized from the previous quarter
- The net interest margin was 3.56%, a one basis point decrease from the previous quarter
- Noninterest income decreased by \$0.7 million from the previous quarter, nearly overcoming a \$3.0 million Durbin amendment headwind
- Tangible book value per share increased \$0.47 to \$10.03, or 19.7% annualized from the previous quarter

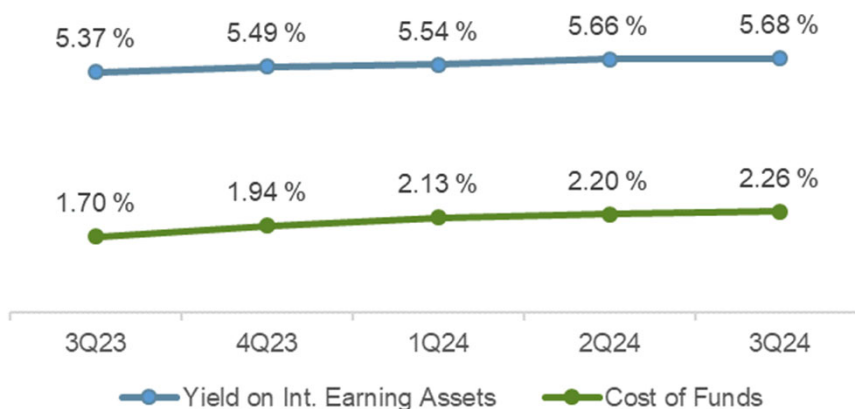
NET INTEREST INCOME AND NET INTEREST MARGIN

Net Interest Income⁽¹⁾



- Net interest income (FTE) of \$96.9 million increased \$1.5 million from LQ and decreased \$1.2 million YoY
- Net interest margin of 3.56% decreased 1bp from LQ and decreased 20bps YoY
 - Yield on loans increased 3bps to LQ
 - Cost of deposits was 2.08% in the current quarter compared to 2.00% LQ
 - Cost of funds was 2.26% in the current quarter compared to 2.20% LQ

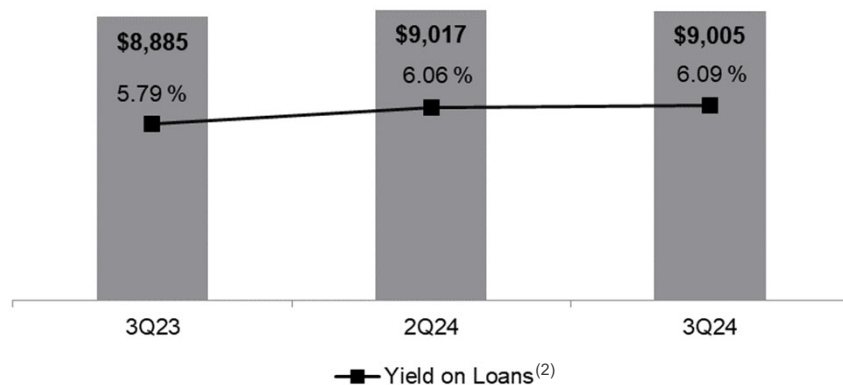
Yield/Cost Trends⁽¹⁾



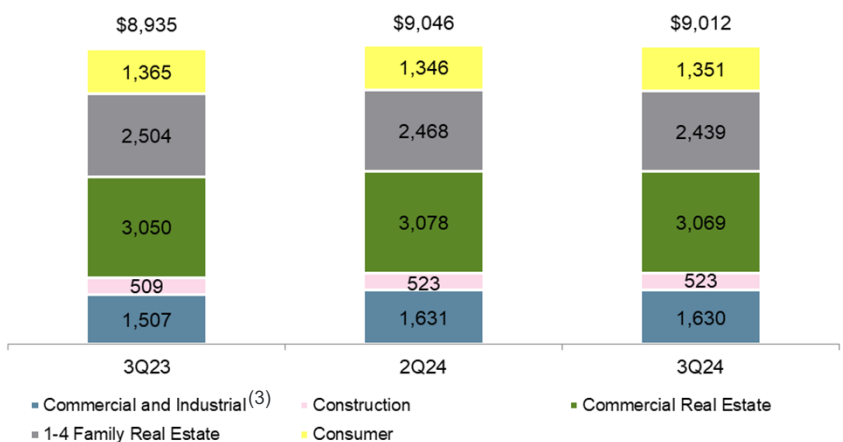
- Approximately \$4.7 billion, or 51%, of the \$9.0 billion loan portfolio is variable
 - Average duration of the loan portfolio is 2.8 years
 - \$50 million of floating rate macro swaps mature in 4Q24 and \$250 million matures in 2025

LOANS

Average Loans⁽¹⁾



Period-end Loans⁽¹⁾



Average

- Average loans decreased \$12.5 million from LQ, but increased \$120.8 million YoY
- The yield on loans increased 3bps from LQ and 30bps YoY

Period-end

- Total loans⁽¹⁾ decreased \$33.4 million from the previous quarter, or 1.5% annualized
- Equipment finance loans increased \$49.8 million
- C&I loans decreased \$49.8 million
- 1-4 family real estate decreased \$26.2 million
- Indirect auto and RV loans increased \$5.7 million to LQ

\$ in millions

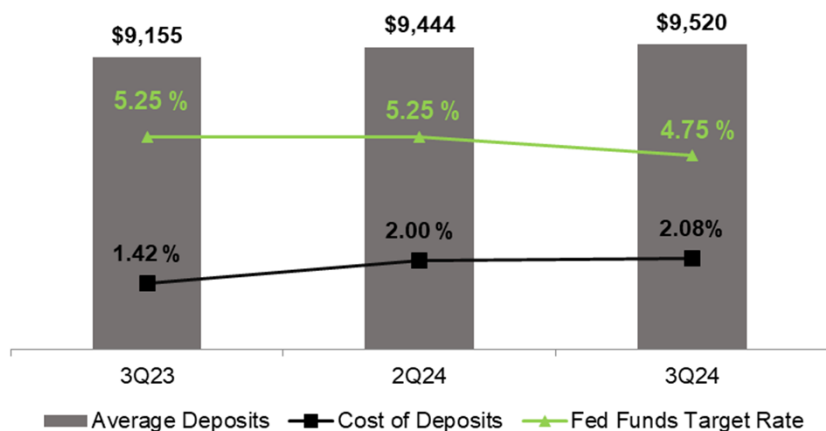
(1) Includes loans held for sale

(2) Taxable equivalent yield

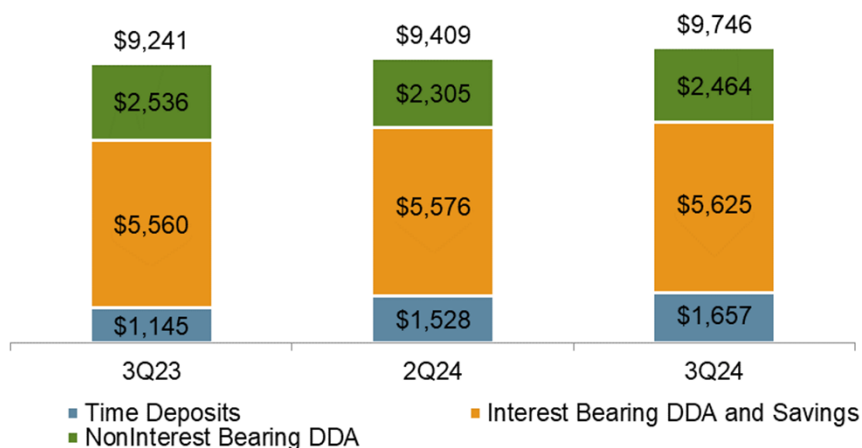
(3) Includes \$367, \$317, and \$190 million Equipment Finance Loans in 3Q24, 2Q24 and 3Q23, respectively

DEPOSITS

Average Deposits



Period-end Deposits



\$ in millions

Average

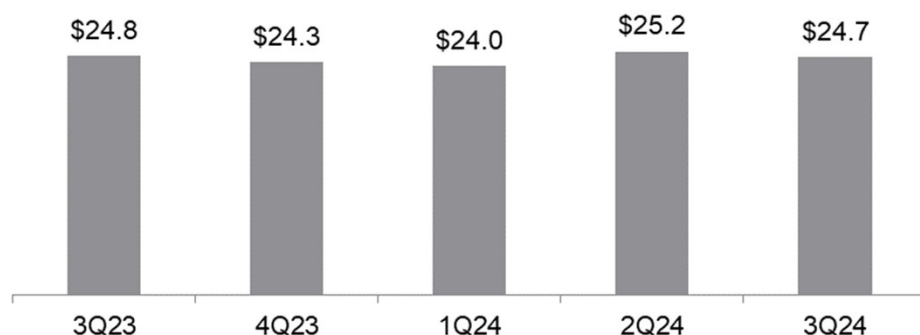
- Average deposits increased \$76.4 million, or 3.2% annualized from LQ
- Average noninterest bearing deposits decreased \$23.8 million, time deposits grew \$71.4 million, interest-bearing demand and savings increased \$28.8 million
- The total cost of deposits increased 8bps from LQ

Period-end

- Total period-end deposits increased \$336.6 million, or 14.2% annualized from LQ
 - A large customer deposit of approximately \$179 million was received in the final days of the quarter
- Noninterest-bearing deposits currently comprise 25.3% of total deposits

NONINTEREST INCOME

| | 3Q24 | 2Q24 | 3Q23 | Change from | |
|---------------------------------|---------------|---------------|---------------|----------------|----------------|
| | | | | 2Q24 | 3Q23 |
| Interchange | \$4.1 | \$7.1 | \$7.2 | (\$3.0) | (\$3.1) |
| Service Charges | 5.8 | 5.5 | 5.6 | 0.3 | 0.2 |
| Trust | 3.2 | 2.8 | 2.9 | 0.4 | 0.3 |
| Retail Brokerage | 1.6 | 1.5 | 1.3 | 0.1 | 0.3 |
| Insurance | 1.1 | 1.2 | 1.0 | (0.1) | 0.1 |
| BOLI | 2.3 | 1.4 | 1.2 | 0.9 | 1.1 |
| Gain on sale of mortgage loans | 1.2 | 1.7 | 1.3 | (0.5) | (0.1) |
| Gain on sale of SBA loans | 2.3 | 1.3 | 0.9 | 1.0 | 1.4 |
| Gain on sale of Assets | 0.3 | 0.1 | 0.1 | 0.2 | 0.2 |
| SWAP fees | 0.1 | 0.0 | 0.5 | 0.1 | (0.4) |
| Other fees | 2.7 | 2.5 | 2.9 | 0.2 | (0.2) |
| Total Fee Income | \$24.7 | \$25.1 | \$24.9 | (\$0.4) | (\$0.2) |
| Gain of sale of securities | 0.1 | (5.5) | (0.1) | 5.6 | 0.2 |
| Gain on VISA exchange | 0.1 | 5.6 | 0.0 | (5.5) | 0.1 |
| Derivative mark-to-market | (0.2) | 0.0 | 0.0 | (0.2) | (0.2) |
| Total Noninterest Income | \$24.7 | \$25.2 | \$24.8 | (\$0.5) | (\$0.1) |

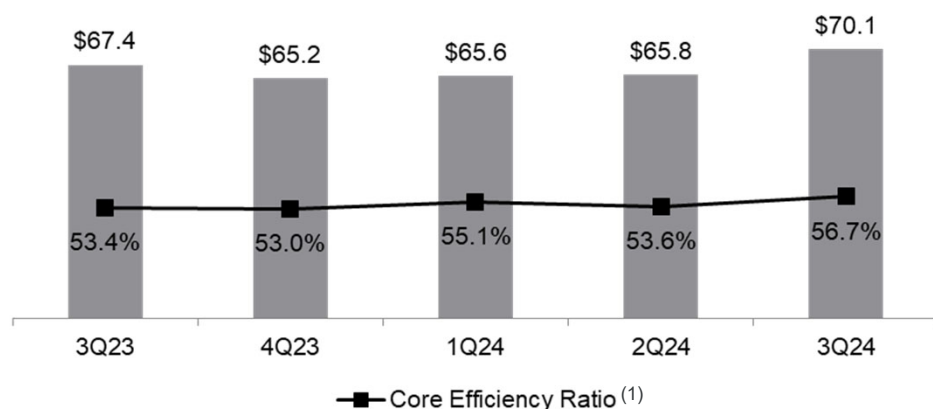


- Fee income decreased \$0.7 million from LQ and decreased \$0.4 million YoY
- Card-related interchange decreased \$3.0 million from LQ due to the Durbin amendment becoming effective in the current quarter, partially offset by a \$1.0 million increase in gain on sale of SBA loans, a \$0.9 million increase in BOLI income and a \$0.5 million increase in retail brokerage and trust fees
- Gain on sale of mortgage loans decreased \$0.5 million from LQ due to lower origination volume
 - 3Q24 mortgage originations of \$76.4 million decreased by \$5.0 million from LQ
- Fee income represented 20.2% of total operating revenue⁽¹⁾

NONINTEREST EXPENSE

| | 3Q24 | 2Q24 | 3Q23 | Change from | |
|---|---------------|---------------|---------------|--------------|--------------|
| | | | | 2Q24 | 3Q23 |
| Salaries and benefits | \$38.6 | \$37.3 | \$35.6 | \$1.3 | \$3.0 |
| Occupancy | 4.9 | 4.8 | 4.8 | 0.1 | 0.1 |
| Furniture and equipment | 4.3 | 4.3 | 4.4 | 0.0 | (0.1) |
| PA shares tax | 1.1 | 1.1 | 1.6 | 0.0 | (0.5) |
| Data processing | 3.9 | 3.8 | 3.9 | 0.1 | 0.0 |
| Professional fees | 1.5 | 1.3 | 1.6 | 0.2 | (0.1) |
| FDIC insurance | 1.6 | 1.3 | 1.9 | 0.3 | (0.3) |
| Operational losses | 2.2 | 0.5 | 1.6 | 1.7 | 0.6 |
| Loss on sale or write-down of assets | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 |
| Other operating expenses | 10.6 | 9.7 | 10.2 | 0.9 | 0.4 |
| Total operating expense | \$68.9 | \$64.2 | \$65.7 | \$4.7 | \$3.2 |
| Intangible amortization | 1.2 | 1.2 | 1.3 | 0.0 | (0.1) |
| Merger Expenses | 0.0 | 0.0 | 0.4 | 0.0 | (0.4) |
| Loss on early redemption of subordinated debt | 0.0 | 0.4 | 0.0 | (0.4) | 0.0 |
| Total noninterest expense | \$70.1 | \$65.8 | \$67.4 | \$4.3 | \$2.7 |

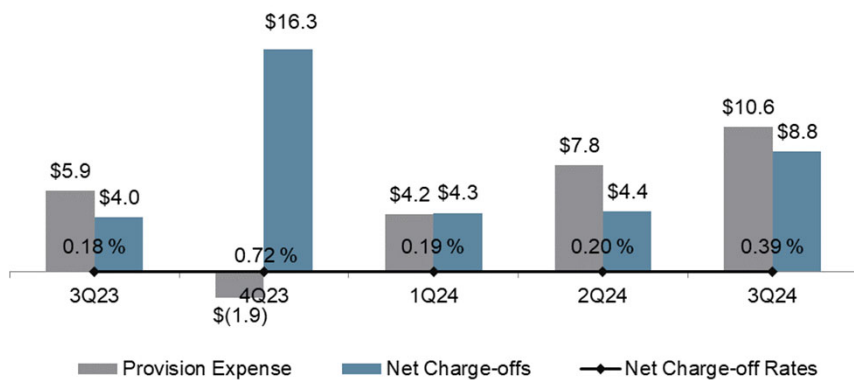
- Total noninterest expense increased \$4.3 million from LQ and increased \$2.7 million YoY
- Operational losses increased \$1.7 million from LQ due to changes in processing of disputed credit card transactions
- Salaries and benefits increased \$1.3 million from LQ due to higher severance and hospitalization expenses
- Advertising and promotion expense increased \$1.1 million due to a \$0.4 million debit card incentive payment received from a vendor in the prior quarter
- FTEs of 1,500 increased 28 from LQ



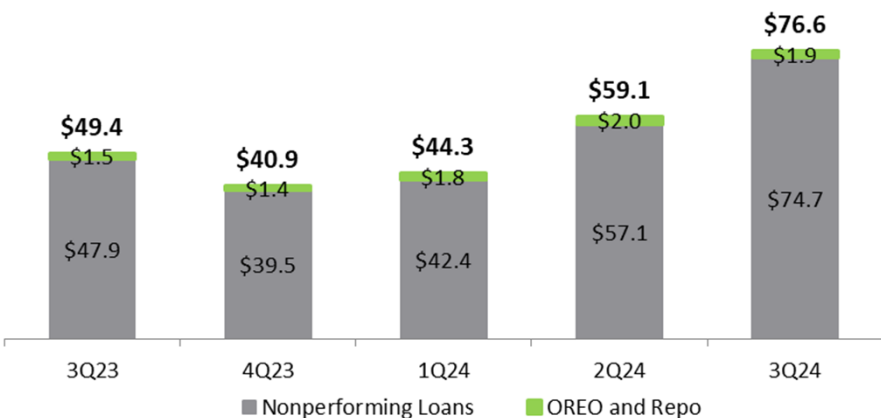
(1) Please refer to the appendix for disclosures regarding non-GAAP measures

CREDIT QUALITY

Provision Expense and Net Charge-offs

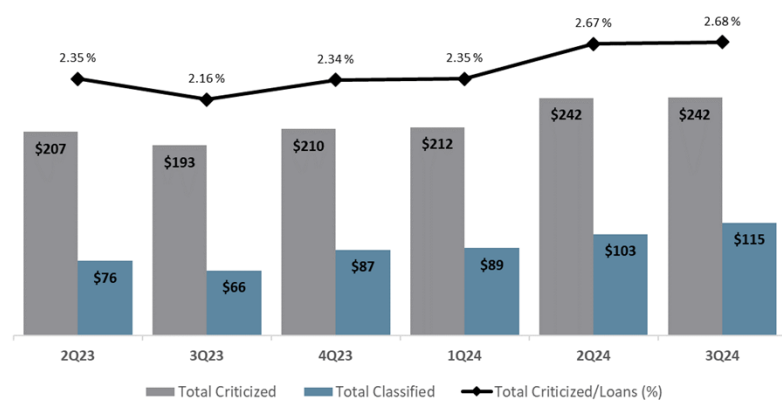


Nonperforming Assets



- Provision expense of \$10.6 million increased \$2.8 million from LQ due primarily to \$2.5 million increase in specific reserves for two legacy commercial credits
- The allowance for credit losses as a percentage of end-of-period loans was 1.41%, which is an increase of 4bps from LQ
- Nonperforming loans of \$74.7 million increased \$17.6 million from LQ
 - Approximately 32% of nonperforming loans were acquired in the Centric acquisition
- Net Charge-offs of \$8.8 million increased \$4.4 million from LQ due to the chargeoff of two acquired loans

Criticized and Classified Loans



(1) Net charge-offs as a percentage of period-to-date average loans, annualized

APPENDIX

NON-GAAP MEASURES

| Operating Revenue | 3Q24 | 2Q24 | 1Q24 | 4Q23 | 3Q23 |
|---|---------------|---------------|---------------|---------------|---------------|
| Net Interest Income | \$96.5 | \$95.0 | \$92.3 | \$95.7 | \$97.8 |
| Tax equivalent adjustment | 0.4 | 0.3 | 0.3 | 0.3 | 0.3 |
| Net Interest Income (FTE) | 96.9 | 95.3 | 92.6 | 96.0 | 98.1 |
| Noninterest Income (Reported) | 24.7 | 25.2 | 24.0 | 24.3 | 24.8 |
| Less: Realized gains / (losses) on securities | 0.2 | 0.0 | 0.0 | 0.0 | (0.1) |
| Less: Derivative mark-to-market | (0.2) | 0.0 | 0.0 | 0.0 | 0.0 |
| Total Noninterest Income (Operating) | \$24.7 | \$25.2 | \$24.0 | \$24.3 | \$24.9 |
| | | | | | |
| Total Operating Revenue | \$121.45 | \$120.5 | \$116.6 | \$120.3 | \$123.0 |
| Average Assets | 11,777 | 11,695 | 11,521 | 11,402 | 11,307 |
| Operating Revenue / Average Assets (%) | 4.14% | 4.12% | 4.05% | 4.22% | 4.35% |
| | | | | | |
| Operating Expense | 3Q24 | 2Q24 | 1Q24 | 4Q23 | 3Q23 |
| Noninterest Expense | \$70.1 | \$65.8 | \$65.6 | \$65.2 | \$67.4 |
| Less: Intangible amortization | 1.2 | 1.2 | 1.3 | 1.2 | 1.3 |
| Less: Merger and acquisition related | 0.0 | 0.0 | 0.1 | 0.2 | 0.4 |
| Total Operating Expense | \$68.9 | \$64.6 | \$64.2 | \$63.8 | \$65.7 |
| Average Assets | 11,777 | 11,695 | 11,521 | 11,402 | 11,307 |
| Operating Expense / Average Assets (%) | 2.34% | 2.21% | 2.23% | 2.24% | 2.32% |
| | | | | | |
| Core Efficiency Ratio ⁽¹⁾ | 56.7% | 53.6% | 55.1% | 53.0% | 53.4% |
| | | | | | |
| Core Pre-tax Pre-Provision Net Income (Reported) | \$50.9 | \$54.4 | \$50.8 | \$55.0 | \$55.7 |
| Average Diluted Shares Outstanding | 102.4 | 102.3 | 102.2 | 102.3 | 102.4 |
| Core Pre-tax Pre-Provision Net Income per share | \$0.50 | \$0.53 | \$0.50 | \$0.54 | \$0.54 |
| | | | | | |
| Average Assets | \$11,777 | \$11,695 | \$11,521 | \$11,402 | \$11,307 |
| Core Pre-tax Pre-Provision Income / Average Assets (%) | 1.72% | 1.87% | 1.77% | 1.91% | 1.95% |

\$ in millions

(1) Core Efficiency Ratio is calculated as Operating Expense as a percentage of Operating Revenue

NON-GAAP MEASURES

| Core Earnings per Share | 3Q24 | 2Q24 | 1Q24 | 4Q23 | 3Q23 |
|---|---------------|---------------|---------------|---------------|---------------|
| Net Income (GAAP) | \$32.1 | \$37.1 | \$37.5 | \$44.8 | \$39.2 |
| <i>(after tax)</i> | | | | | |
| Less: Realized gains/ (losses) on securities <i>(after tax)</i> | (0.2) | 0.0 | 0.0 | 0.0 | 0.1 |
| Less: Merger and acquisition related <i>(after tax)</i> | 0.0 | 0.0 | 0.1 | 0.2 | 0.3 |
| Core Net Income (Non-GAAP) | \$31.9 | \$37.1 | \$37.6 | \$45.0 | \$39.6 |
| Average Diluted Shares Outstanding | 102.4 | 102.3 | 102.2 | 102.3 | 102.4 |
| Core Earnings per Share (Non-GAAP) | \$0.31 | \$0.36 | \$0.37 | \$0.44 | \$0.39 |
| | | | | | |
| Core Return on Average Assets (%) | 3Q24 | 2Q24 | 1Q24 | 4Q23 | 3Q23 |
| Net Income (GAAP) | \$32.1 | \$37.1 | \$37.5 | \$44.8 | \$39.2 |
| Less: Realized gains/ (losses) on securities <i>(after tax)</i> | 0.2 | 0.0 | 0.0 | 0.0 | 0.1 |
| Less: Merger and acquisition related <i>(after tax)</i> | 0.0 | 0.0 | 0.1 | 0.2 | 0.3 |
| Core Net Income (Non-GAAP) | \$31.9 | \$37.1 | \$37.6 | \$45.0 | \$39.6 |
| Average Assets | 11,777 | 11,695 | 11,521 | 11,402 | 11,307 |
| Core Return on Average Assets (Non-GAAP) | 1.09% | 1.27% | 1.31% | 1.56% | 1.39% |
| | | | | | |
| Core Pre-tax Pre-Provision Net Income | \$50.9 | \$54.4 | \$50.8 | \$55.0 | \$55.7 |
| Core Pre-tax Pre-Provision Income / Average Assets (%) | 1.72% | 1.87% | 1.77% | 1.91% | 1.95% |

\$ in millions, except per share data

NON-GAAP MEASURES

Tangible Common Equity / Tangible Assets

(Tangible Common Equity Ratio)

| | 3Q24 | 2Q24 | 1Q24 | 4Q23 | 3Q23 |
|--|--------------|--------------|--------------|--------------|--------------|
| Total Equity | \$1,410 | \$1,363 | \$1,333 | \$1,314 | \$1,241 |
| Less: Intangible assets | 384 | 385 | 386 | 386 | 386 |
| Less: Preferred stock | 0 | 0 | 0 | 0 | 0 |
| Tangible Common Equity | \$1,025 | \$978 | \$947 | \$928 | \$854 |
| Total Assets | \$11,983 | \$11,627 | \$11,694 | \$11,459 | \$11,422 |
| Less: Intangible assets | 384 | 385 | 386 | 386 | 386 |
| Tangible Assets | \$11,599 | \$11,242 | \$11,308 | \$11,073 | \$11,036 |
| Tangible Common Equity / Tangible Assets | 8.8% | 8.7% | 8.4% | 8.4% | 7.7% |
| Tangible Common Equity | \$1,025 | \$978 | \$947 | \$928 | \$854 |
| Less: Accumulated Other Comprehensive Income (AOCI) | (83) | (113) | (119) | (112) | (154) |
| Tangible Common Equity (excl. AOCI) | \$1,108 | \$1,091 | \$1,066 | \$1,040 | \$1,008 |
| Tangible Common Equity / Tangible Assets (excl. AOCI) | 9.6% | 9.7% | 9.4% | 9.4% | 9.1% |
| Return on Average Tangible Common Equity (%) | 3Q24 | 2Q24 | 1Q24 | 4Q23 | 3Q23 |
| Average Equity | \$1,389 | \$1,344 | \$1,325 | \$1,261 | \$1,249 |
| Less: Average intangible assets | 384 | 385 | 386 | 387 | 389 |
| Less: Average preferred stock | 0 | 0 | 0 | 0 | 0 |
| Average Tangible Common Equity | \$1,005 | \$959 | \$939 | \$874 | \$861 |
| Net Income (GAAP) | \$32.1 | \$37.1 | \$37.5 | \$44.8 | \$39.2 |
| Less: Intangible amortization (after tax) | 1.0 | 0.9 | 1.0 | 0.9 | 1.0 |
| Net Income Adjusted for Intangible Amortization (Non-GAAP) | \$33.1 | \$38.0 | \$38.5 | \$45.7 | \$40.2 |
| Return on Average Tangible Common Equity | 13.1% | 16.0% | 16.6% | 20.8% | 18.6% |

\$ in millions



Note: Management believes that it is standard practice in the banking industry to present these non-GAAP measures. These measures provide useful information to management and investors by allowing them to make peer comparisons.

NON-GAAP MEASURES

| Core Return on Average Tangible Common Equity (%) | 3Q24 | 2Q24 | 1Q24 | 4Q23 | 3Q23 |
|---|--------------|--------------|--------------|--------------|--------------|
| Average Equity | \$1,389 | \$1,344 | \$1,325 | \$1,261 | \$1,249 |
| Less: Average intangible assets | 384 | 385 | 386 | 387 | 389 |
| Less: Average preferred stock | 0 | 0 | 0 | 0 | 0 |
| Average Tangible Common Equity | \$1,005 | \$959 | \$939 | \$874 | \$861 |
| Net Income (GAAP) | \$32.1 | \$37.1 | \$37.5 | \$44.8 | \$39.2 |
| Less: Realized gains/ (losses) on securities <i>(after tax)</i> | 0.2 | 0.0 | 0.0 | 0.0 | 0.1 |
| Less: Merger and acquisition related <i>(after tax)</i> | 0.0 | 0.0 | 0.1 | 0.2 | 0.3 |
| Core Net Income (Non-GAAP) | \$31.9 | \$37.1 | \$37.6 | \$45.0 | \$39.6 |
| Less: Intangible amortization <i>(after tax)</i> | 1.0 | 0.9 | 1.0 | 0.9 | 1.0 |
| Core Net Income Adjusted for Intangible Amortization (Non-GAAP) | \$32.9 | \$38.0 | \$38.6 | \$45.9 | \$40.6 |
| Core Return on Average Tangible Common Equity | 13.0% | 15.9% | 16.5% | 20.8% | 18.7% |

\$ in millions

NON-GAAP MEASURES

| Core Earnings per Share | 2023Y | 2022Y | 2021Y | 2020Y | 2019Y | 2018Y | 2017Y |
|--|----------------|----------------|----------------|---------------|----------------|----------------|---------------|
| Net Income (GAAP) | \$128.2 | \$128.2 | \$138.3 | \$73.4 | \$105.3 | \$107.5 | \$55.2 |
| <i>(after tax)</i> | | | | | | | |
| Less: Covid-19 related <i>(after tax)</i> | 0.0 | 0.1 | 0.3 | 0.8 | 0.0 | 0.0 | 0.0 |
| Less: Early Retirement <i>(after tax)</i> | 0.0 | 0.0 | 0.0 | 2.7 | 0.0 | 0.0 | 0.0 |
| Less: Branch Consolidation <i>(after tax)</i> | 0.0 | (0.1) | (0.1) | 2.1 | 0.0 | 0.0 | 0.0 |
| Less: Merger and acquisition <i>(after tax)</i> | 7.1 | 1.3 | 0.0 | 0.0 | 2.8 | 1.3 | 6.6 |
| Less: Realized (gains) / losses on securities <i>(after tax)</i> | (0.1) | 0.0 | 0.0 | 0.0 | 0.0 | (6.4) | (3.3) |
| Less: Deferred tax asset writedown | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 16.7 |
| Core Net Income (Non-GAAP) | \$135.2 | \$129.6 | \$138.5 | \$79.0 | \$108.1 | \$102.4 | \$75.2 |
| Average Diluted Shares Outstanding | 101.8 | 93.9 | 95.8 | 97.8 | 98.6 | 99.2 | 95.3 |
| Core Earnings per Share (Non-GAAP) | \$1.33 | \$1.38 | \$1.45 | \$0.81 | \$1.10 | \$1.03 | \$0.79 |
| Core Return on Average Assets (%) | 2023Y | 2022Y | 2021Y | 2020Y | 2019Y | 2018Y | 2017Y |
| Net Income (GAAP) | \$128.2 | \$128.2 | \$138.3 | \$73.4 | \$105.3 | \$107.5 | \$55.2 |
| Less: Covid-19 related <i>(after tax)</i> | 0.0 | 0.1 | 0.3 | 0.8 | 0.0 | 0.0 | 0.0 |
| Less: Early Retirement <i>(after tax)</i> | 0.0 | 0.0 | 0.0 | 2.7 | 0.0 | 0.0 | 0.0 |
| Less: Branch Consolidation <i>(after tax)</i> | 0.0 | (0.1) | (0.1) | 2.1 | 0.0 | 0.0 | 0.0 |
| Less: Merger and acquisition <i>(after tax)</i> | 0.0 | 0.0 | 0.0 | 0.0 | 2.8 | 1.3 | 6.6 |
| Less: Realized (gains) / losses on securities <i>(after tax)</i> | 7.1 | 1.3 | 0.0 | 0.0 | 0.0 | (6.4) | (3.3) |
| Less: Deferred tax asset writedown | (0.1) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 16.7 |
| Core Net Income (Non-GAAP) | \$135.2 | \$129.6 | \$138.5 | \$79.0 | \$108.1 | \$102.4 | \$75.2 |
| Average Assets | 11,092 | 9,575 | 9,394 | 8,975 | 8,030 | 7,555 | 7,210 |
| Core Return on Average Assets (Non-GAAP) | 1.22% | 1.35% | 1.47% | 0.88% | 1.35% | 1.36% | 1.04% |
| Core Pre-tax Pre-Provision Return on Average Assets | 2.00% | 1.91% | 1.83% | 1.71% | 1.85% | 1.84% | 1.58% |

\$ in millions

NON-GAAP MEASURES

| Core Net Interest Margin (%) | 2023Y | 2022Y | 2021Y | 2020Y | 2019Y | 2018Y | 2017Y |
|---|-----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Net Interest Income (FTE) | \$386.7 | \$313.3 | \$279.6 | \$269.7 | \$271.6 | \$254.2 | \$233.0 |
| Less: Income from Paycheck Protection Program Loans | 0.0 | (2.7) | (23.1) | (12.0) | 0.0 | 0.0 | 0.0 |
| Less: Income from excess cash | 0.0 | (1.7) | (0.4) | (0.2) | 0.0 | 0.0 | 0.0 |
| Core Net Interest Income (FTE) | \$386.7 | \$308.9 | \$256.1 | \$257.5 | \$271.6 | \$254.2 | \$233.0 |
| Average Interest Earning Assets | \$10,152 | \$8,740 | \$8,587 | \$8,128 | \$7,249 | \$6,850 | \$6,531 |
| Less: Paycheck Protection Program Loans | 0 | (21) | (313) | (383) | 0 | 0 | 0 |
| Less: Excess cash | 0 | (182) | (310) | (173) | 0 | 0 | 0 |
| Core Average Interest Earning Assets | \$10,152 | \$8,538 | \$7,964 | \$7,572 | \$7,249 | \$6,850 | \$6,531 |
| Core Net Interest Margin (Non-GAAP) | 3.81% | 3.62% | 3.22% | 3.40% | 3.75% | 3.71% | 3.57% |
| Tangible Common Equity / Tangible Assets (Tangible Common Equity Ratio) | 2023Y | 2022Y | 2021Y | 2020Y | 2019Y | 2018Y | 2017Y |
| Total Equity | \$1,314 | \$1,052 | \$1,109 | \$1,069 | \$1,056 | \$975 | \$888 |
| Less: Intangible assets | 387 | 313 | 315 | 317 | 320 | 287 | 270 |
| Less: Preferred stock | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tangible Common Equity | \$928 | \$739 | \$794 | \$752 | \$736 | \$688 | \$618 |
| Total Assets | \$11,460 | \$9,806 | \$9,545 | \$9,068 | \$8,309 | \$7,828 | \$7,309 |
| Less: Intangible assets | 387 | 313 | 315 | 317 | 320 | 287 | 270 |
| Tangible Assets | \$11,073 | \$9,493 | \$9,230 | \$8,751 | \$7,989 | \$7,541 | \$7,039 |
| Tangible Common Equity / Tangible Assets | 8.4% | 7.8% | 8.6% | 8.6% | 9.2% | 9.1% | 8.8% |

\$ in millions

NON-GAAP MEASURES

| Return on Average Tangible Common Equity (%) | 2023Y | 2022Y | 2021Y | 2020Y | 2019Y | 2018Y | 2017Y |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Average Equity | \$1,227 | \$1,068 | \$1,101 | \$1,077 | \$1,020 | \$942 | \$855 |
| Less: Average intangible assets | 380 | 313 | 315 | 318 | 297 | 282 | 254 |
| Less: Average preferred stock | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Average Tangible Common Equity | \$847 | \$755 | \$786 | \$759 | \$723 | \$660 | \$601 |
| Net Income (GAAP) | \$128.2 | \$128.2 | \$138.3 | \$73.4 | \$105.3 | \$107.5 | \$55.2 |
| Less: Intangible amortization (<i>after tax</i>) | 4.0 | 2.5 | 2.8 | 2.9 | 2.7 | 2.5 | 2.0 |
| Net Income Adjusted for Intangible Amortization (Non-GAAP) | \$132.2 | \$130.7 | \$141.1 | \$76.3 | \$108.0 | \$110.0 | \$57.2 |
| Return on Average Tangible Common Equity | 15.6% | 17.3% | 18.0% | 10.1% | 14.9% | 16.7% | 9.5% |
| Core Return on Average Tangible Common Equity (%) | 2023Y | 2022Y | 2021Y | 2020Y | 2019Y | 2018Y | 2017Y |
| Average Equity | \$1,227 | \$1,068 | \$1,101 | \$1,077 | \$1,020 | \$942 | \$855 |
| Less: Average intangible assets | 380 | 313 | 315 | 318 | 297 | 282 | 254 |
| Less: Average preferred stock | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Average Tangible Common Equity | \$847 | \$755 | \$786 | \$759 | \$723 | \$660 | \$601 |
| Net Income (GAAP) | \$128.2 | \$128.2 | \$138.3 | \$73.4 | \$105.3 | \$107.5 | \$55.2 |
| Less: Covid-19 related (<i>after tax</i>) | \$0.0 | \$0.1 | \$0.3 | \$0.8 | \$0.0 | \$0.0 | \$0.0 |
| Less: Early Retirement (<i>after tax</i>) | \$0.0 | \$0.0 | \$0.0 | \$2.7 | \$0.0 | \$0.0 | \$0.0 |
| Less: Branch Consolidation (<i>after tax</i>) | \$0.0 | (\$0.1) | (\$0.1) | \$2.1 | \$0.0 | \$0.0 | \$0.0 |
| Less: Merger and acquisition (<i>after tax</i>) | 7.1 | 1.3 | 0.0 | 0.0 | 2.8 | 1.3 | 6.6 |
| Less: Realized (gains) / losses on securities (<i>after tax</i>) | (0.1) | 0.0 | 0.0 | 0.0 | 0.0 | (6.4) | (3.3) |
| Less: Deferred tax asset writedown | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 16.7 |
| Core Net Income (Non-GAAP) | \$135.2 | \$129.6 | \$138.5 | \$79.0 | \$108.1 | \$102.4 | \$75.2 |
| Less: Intangible amortization (<i>after tax</i>) | 4.0 | 2.5 | 2.8 | 2.9 | 2.7 | 2.5 | 2.0 |
| Core Net Income Adjusted for Intangible Amortization (Non-GAAP) | \$139.2 | \$132.1 | \$141.3 | \$81.9 | \$110.8 | \$104.9 | \$77.2 |
| Core Return on Average Tangible Common Equity | 16.4% | 17.5% | 18.0% | 10.8% | 15.3% | 15.9% | 12.8% |

\$ in millions

FORWARD-LOOKING STATEMENTS

Certain statements contained in this release that are not historical facts may constitute “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and are intended to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, notwithstanding that such statements are not specifically identified as such. In addition, certain statements may be contained in our future filings with the Securities and Exchange Commission, in press releases, and in oral and written statements made by us or with our approval that are not statements of historical fact and constitute “forward-looking statements” as well. These statements, which are based on certain assumptions and describe our future plans, strategies and expectations, can generally be identified by the use of words such as “may,” “will,” “should,” “could,” “would,” “plan,” “believe,” “expect,” “anticipate,” “intend,” “estimate” or words of similar meaning. These forward-looking statements are subject to significant risks, assumptions and uncertainties, and could be affected by many factors, including, but not limited to:

- *volatility and disruption in national and international financial markets;*
- *the effects of and changes in trade and monetary and fiscal policies and laws, including the interest rate policies of the Federal Reserve Board;*
- *inflation, interest rate, commodity price, securities market and monetary fluctuations;*
- *the effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance) with which First Commonwealth or its customers must comply;*
- *the soundness of other financial institutions; (6) political instability;*
- *impairment of First Commonwealth’s goodwill or other intangible assets;*
- *acts of God or of war or terrorism;*
- *the timely development and acceptance of new products and services and perceived overall value of these products and services by users;*
- *changes in consumer spending, borrowings and savings habits;*
- *changes in the financial performance and/or condition of First Commonwealth’s borrowers;*
- *technological changes;*
- *acquisitions and integration of acquired businesses;*
- *First Commonwealth’s ability to attract and retain qualified employees;*
- *changes in the competitive environment in First Commonwealth’s markets and among banking organizations and other financial service providers;*
- *the ability to increase market share and control expenses;*
- *the effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters;*
- *the reliability of First Commonwealth’s vendors, internal control systems or information systems;*
- *the costs and effects of legal and regulatory developments, the resolution of legal proceedings or regulatory or other governmental inquiries, the results of regulatory examinations or reviews and the ability to obtain required regulatory approvals; and*
- *other risks and uncertainties described in this report and in the other reports that we file with the Securities and Exchange Commission, including our most recent Annual Report on Form 10-K.*

Forward-looking statements speak only as of the date on which they are made. First Commonwealth undertakes no obligation to update any forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements are made.