



Innovex: A Unique Energy Industrial Platform

September 2024



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Historical financial results presented in this Presentation as averages or annualized forms are not necessarily indicative of results that may be expected for any future period.

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Industry Information

We obtained the industry, market and competitive position data used throughout this Presentation from our own internal estimates and research, as well as from independent industry publications, government publications and other published independent sources. Internal estimates are derived from publicly available information released by industry analysts and third-party sources, our internal research and our industry experience and are based on assumptions made by us based on such data and our knowledge of the industry and market, which we believe to be reasonable. In addition, while we believe the industry, market and competitive position data included in this Presentation is reliable and based on reasonable assumptions, we have not independently verified the accuracy or completeness of any third-party information. Some data is also based on our good faith estimates. The industry in which we operate is subject to a high degree of uncertainty and risk due to a variety of factors. These and other factors could cause results to differ materially from those expressed in these publications. Forecasts and other forward-looking statements obtained from these sources are subject to the same qualifications and uncertainties as the other forward-looking statements in this Presentation. No representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information contained herein and no reliance should be placed on it. None of Innovex, the underwriters or any of their respective affiliates, advisers, connected persons or any other person accept any liability for any loss howsoever arising (in negligence or otherwise), directly or indirectly, from this Presentation or its contents or otherwise arising in connection with this Presentation. This shall not, however, restrict or exclude or limit any duty or liability to a person under any applicable law or regulation of any jurisdiction that may not lawfully be disclaimed.

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Financial Information: Non-GAAP Financial Measures

In addition, the financial information for Legacy Innovex for the years ended December 31, 2020, 2019 and 2018 has not been audited in accordance with the standards of the Public Company Oversight Board ("PCAOB").

This Presentation contains both financial measures prepared and presented in accordance with GAAP and non-GAAP financial measures, which are measurements of financial performance that are not prepared and presented in accordance with GAAP. Accordingly, these measures should not be considered as a substitute for data prepared and presented in accordance with GAAP. These non-GAAP financial measures, including Adjusted EBITDA, Adjusted EBITDA Margin, Return on Capital Employed ("ROCE") and Free Cash Flow, are or have been used by Innovex's management when evaluating results of operations and as otherwise described below. Non-GAAP financial measures should not be construed as being more important than comparable GAAP measures. Innovex's management believes these non-GAAP financial measures provide users of our financial statements with additional and useful comparisons of current results of operations with past and future periods. Although we use or have used these non-GAAP financial measures to assess the performance of our business and for the other purposes, the use of these non-GAAP financial measures as an analytical tool has limitations, and you should not consider them in isolation, or as a substitute for analysis of our results of operations as reported in accordance with GAAP. In addition, because not all companies use identical calculations, the non-GAAP financial measures included in this Presentation may not be comparable to similarly titled measures disclosed by other companies, including our peers or other companies in our industry. Please see "Appendix: Supplemental Materials" within the Presentation for reconciliations of the non-GAAP financial measures included in the Presentation to our most directly comparable financial measures calculated and presented in accordance with GAAP.

Use of Website

Investors should note that Innovex announces material financial information in SEC filings, press releases and public conference calls. Innovex may use the Investors section of its website (www.innovex-inc.com) to communicate with investors. It is possible that the financial and other information posted there could be deemed to be material information. Information on Innovex's website is not part of this Presentation.

Vision + Culture = Results

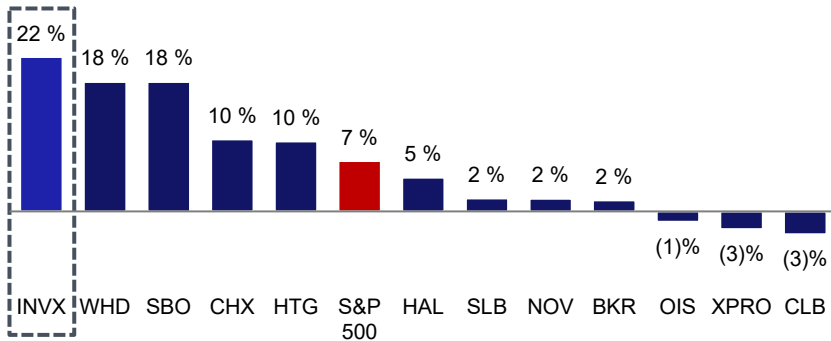


Legacy Innovex has a strong track record of success as a private company

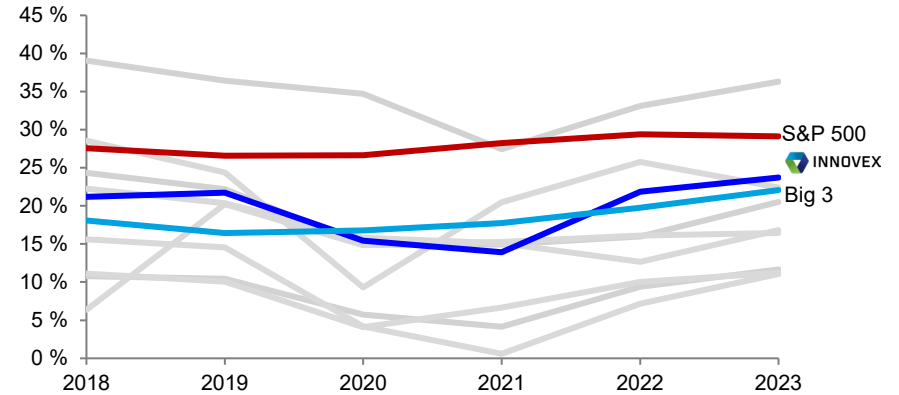
Leading Top Line Growth (2016 - 2023 Revenue per Share CAGR)

2023 Total Debt / Adjusted EBITDA:

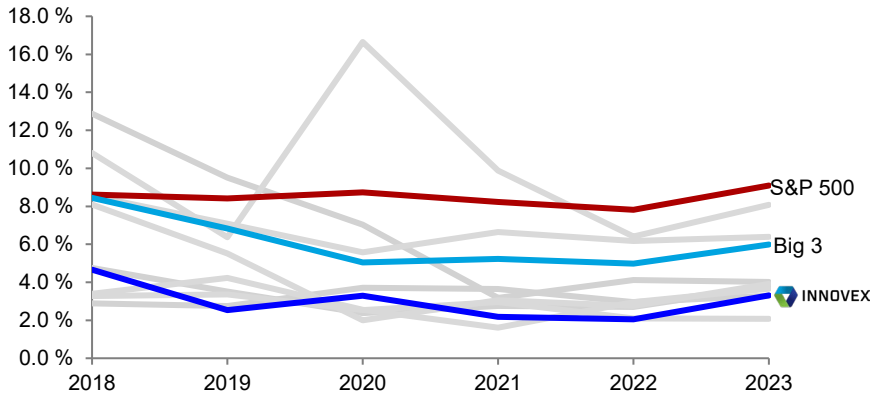
0.4x 0.0x 1.9x 0.9x 0.5x 2.9x 1.5x 1.5x 2.0x 1.6x 1.5x 0.1x 1.9x



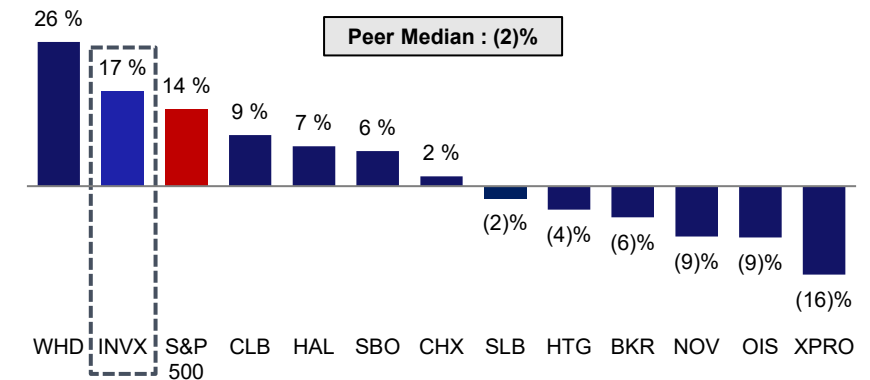
Consistently High Margins¹ (Historical Adj. EBITDA Margins)



Negligible Capex¹ (Investment in PP&E as % of Revenue)



Strong Returns (6-Yr Average Return on Capital Employed ("ROCE")²)



Source: FactSet, Public Disclosure. S&P 500 represents the median metric for current constituents. Big 3 represents the median metric of SLB, BKR and HAL. ¹ Adjusted EBITDA and Adjusted EBITDA Margin are non-GAAP measures. We define Adjusted EBITDA as net income before interest expense, income tax expense, depreciation and amortization, and other expense, net, further adjusted to exclude certain items which we believe are not reflective of our ongoing performance or which are non-cash in nature. We define Adjusted EBITDA Margin as Adjusted EBITDA divided by revenue. See appendix for reconciliation to Innovex's most comparable GAAP measures. Adjusted EBITDA for the presented peers has been pulled or derived from the public filings or presentations of such peers and then divided by the publicly disclosed revenues as applicable to arrive at the margin presented. Legacy Innovex's computation of Adjusted EBITDA may not be comparable to those of its peers. Peers include BKR, CHX, CLB, HAL, HTG, NOV, OIS, SBO, SLB, WHD and XPRO. ² ROCE is a non-GAAP measure and defined as operating income less income tax expense divided by average book equity, book debt, and noncontrolling interest. See appendix for reconciliation to Legacy Innovex's most comparable GAAP measure. ROCE for the presented peers has been derived from the public filings or presentations of such peers and calculated in accordance with Legacy Innovex's definition of ROCE. Legacy Innovex 2020 ROCE excludes post 2020 audit private to public company accounting write-down.

We Generate Real Cash and Actual Returns by Leveraging our Platform



We curate our portfolio based on underlying economic potential, not pitchbook logic

The Innovex Approach

- ✓ Invest in small ticket, big impact products
- ✓ Drive organic growth through customer focused innovation
- ✓ Apply *No Barriers* approach to achieve exceptional margins and free cash flow, leveraging our industrial platform, and attracting long term investors
- ✓ Actively curate a product portfolio that fully integrates with our existing R&D framework
- ✓ Use disciplined approach to M&A and divestitures, enhancing growth with products that fit our approach, at valuations that drive strong returns
- ✓ Defend the strength of our balance sheet

Typical OFS Playbook

- ✗ Aggregate EBITDA
- ✗ Consolidate via a “roll up” strategy
- ✗ Chase “scale,” regardless of the underlying economic moat, to become a cyclical “play” on a cycle
- ✗ Combine distinct segments and business lines that operate autonomously
- ✗ Pay high M&A multiples with low realized ROCE
- ✗ Aggressive use of leverage to justify “accretion”

Innovex will Transform Legacy Dril-Quip via Our Proven Playbook



No Barriers culture will drive focus on margins & market share through a differentiated management approach

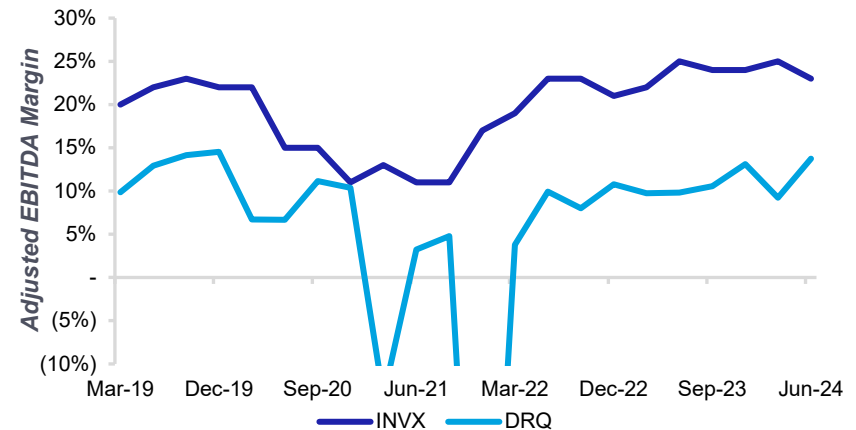
Summary

- **Margins:** Implied \$58mm incremental Adjusted EBITDA opportunity assuming Legacy Dril-Quip margins improve to Legacy Innovex levels. Clear line of sight on first \$30mm via cost synergies over the next 2 years
- **Market Share:** Organic growth through customer linked innovation
- **Management:** Empower and transform legacy Dril-Quip with proven No Barriers approach

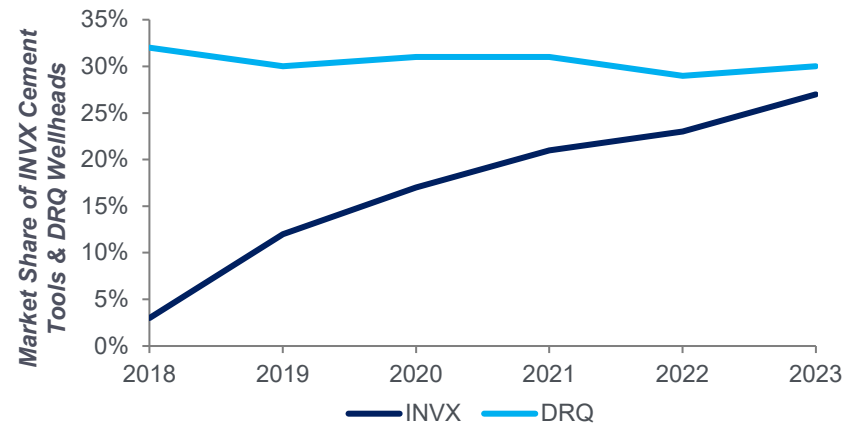
No Barriers Proven Playbook: 2021 Rubicon Acquisition

- Largest acquisition to date with ~\$200mm revenues⁽²⁾
- Drove 1655bps increase in Rubicon Adj. EBITDA margins⁽³⁾
- Drove Rubicon ROCE from (9)% to corporate average⁽³⁾
- Exited underperforming businesses

Significant Margin Opportunity⁽¹⁾



No Barriers Approach Drives Market Share Gains⁽⁴⁾



(1) Adjusted EBITDA Margin is a non-GAAP measure. See appendix for reconciliation to Legacy Dril-Quip's and Legacy Innovex's most comparable GAAP measures. Legacy Dril-Quip's Adjusted EBITDA margin was (14%) in Q1 2021 and (60%) in Q4 2021.

(2) Based on Rubicon 2019 financials.

(3) Based on Rubicon 2019 financials compared to Innovex 2022 consolidated financials.

Pro Forma Financials

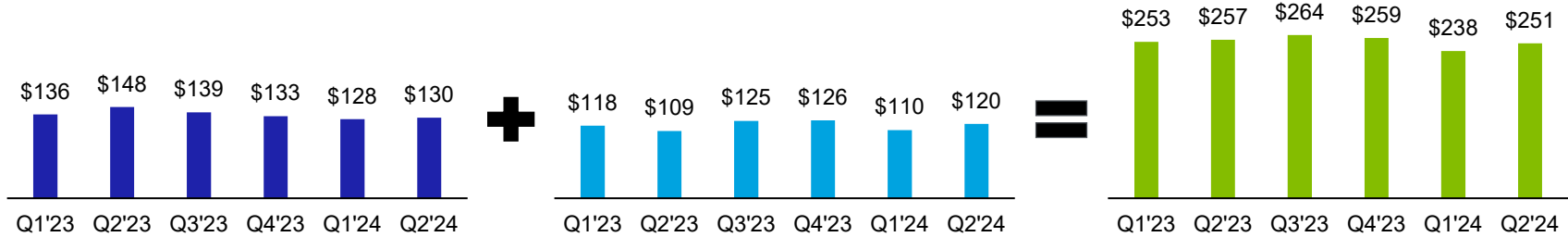


■ Legacy Innovex

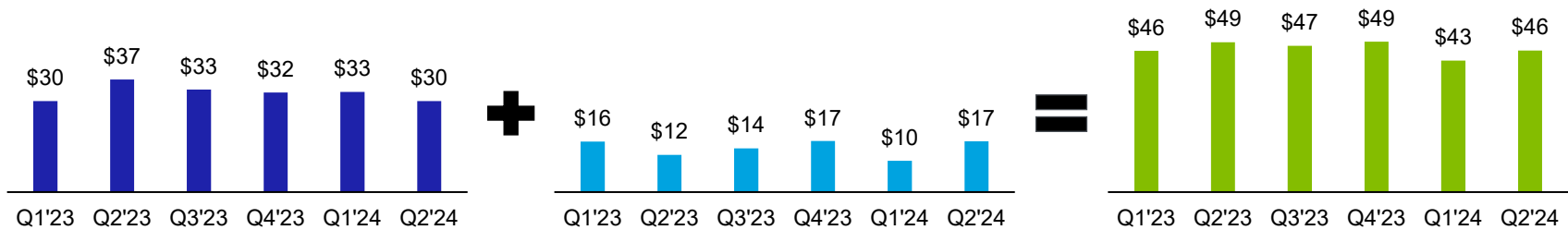
■ Legacy Drill-Quip

■ Pro Forma Innovex

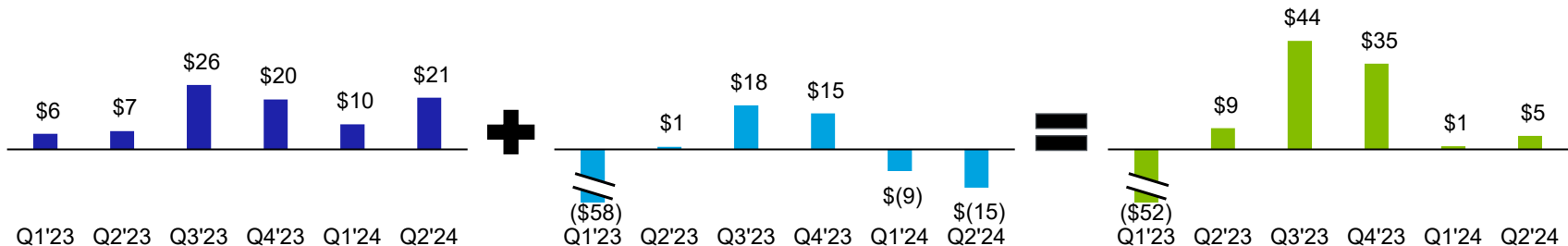
Revenue (\$mm)



Adj. EBITDA (\$mm)⁽¹⁾



Free Cash Flow (\$mm)⁽²⁾



(1) Adjusted EBITDA is a non-GAAP measure. See appendix for reconciliation to Legacy Drill Quip and Legacy Innovex's most comparable GAAP measure.

(2) Free Cash Flow is a non-GAAP measure. See appendix for reconciliation to Legacy Drill Quip and Legacy Innovex's most comparable GAAP measure.

Note: Legacy Drill-Quip quarterly revenue pro forma for Great North acquisition

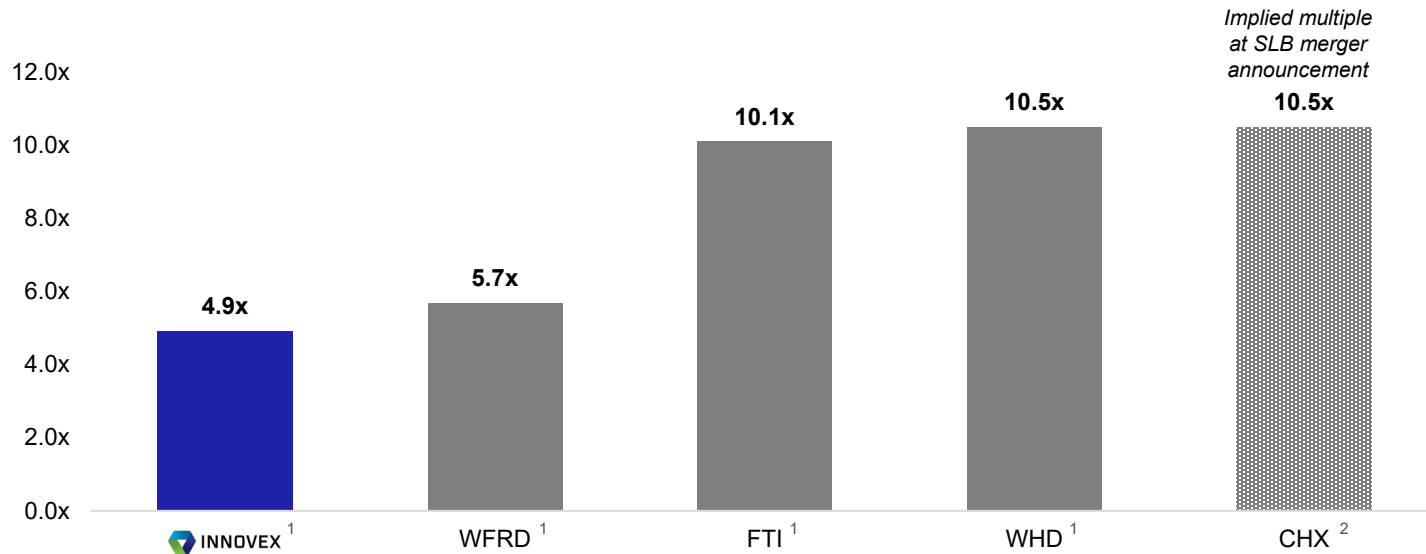
Note: Pro Forma Innovex numbers do not reflect any pro forma tax or accounting adjustments

Upside Relative to Peer Group and Recent M&A



Steep discount to public comps despite superior returns and growth

Trading Multiples Peer Comparison – Total Enterprise Value (TEV) / Adjusted EBITDA (TTM as of Q2 2024)



- ✓ *Financial metrics screen favorably against highest quality OFS peers*
- ✓ *Current trading multiple implies significant discount*
- ✓ *Idiosyncratic opportunities for outperformance given potential merger synergies and M&A optionality*

(1) TEV based on share price as of 9/9/2024. TTM EBITDA is pro forma for the merger as of Q2 2024.

(2) Reflects TEV / TTM Adj. EBITDA as of Q1 2024., with TEV based on value of SLB transaction.

We use the cycle to drive growth



Current market conditions present opportunity

Up-Cycle

- Prioritize execution to drive market share capture
- Expand margins through strategic price increases
- Invest in inventory to support customer needs
- Maintain focused acquisition approach
- Divest underperforming or noncore product families

Mid-Cycle

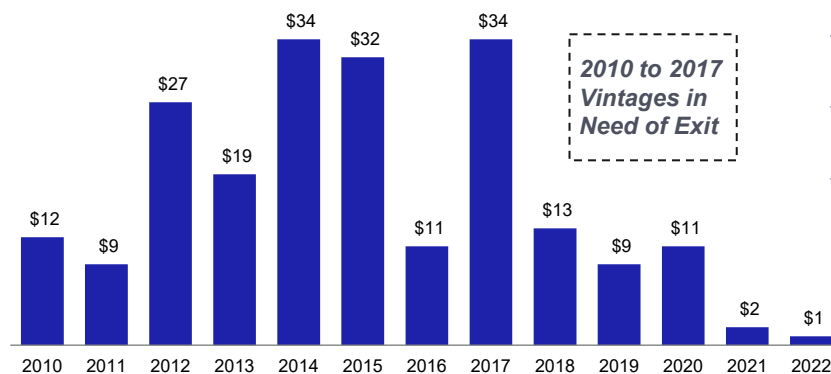
- Maintain balance sheet strength
- Optimize margins and focus on process improvement
- Maintain focused acquisition approach
- Continually prune non-core product lines from portfolio

Down-Cycle

- Invest while competitors struggle
- Unwind working capital to bolster liquidity
- Evaluate transformative opportunities
- Continually prune non-core product lines from portfolio

Decline in Private Capital Formation Creates Opportunity

Energy-Focused Private Equity Capital Raised (\$bn)⁽¹⁾



- ✓ Low and fixed multiple secured for DWS Transaction ⁽²⁾
- ✓ Deep pipeline of PE backed companies that need exit
- ✓ Ideal platform for single product companies needing distribution, international expansion, or backer exit

(1) Source: Pitchbook

(2) Note: Innovex currently owns 20% of Downhole Well Solutions, LLC ("DWS") via an investment made in May 2023 and has an option to acquire the remaining 80%. For additional information, please see the notes to our consolidated financial statements.

Innovex is Building a Unique Energy Industrial Platform




Our VISION is to create the global leader in well-centric products and technologies through organic, customer-linked innovations and disciplined acquisitions to drive returns for our investors





INNOVEX

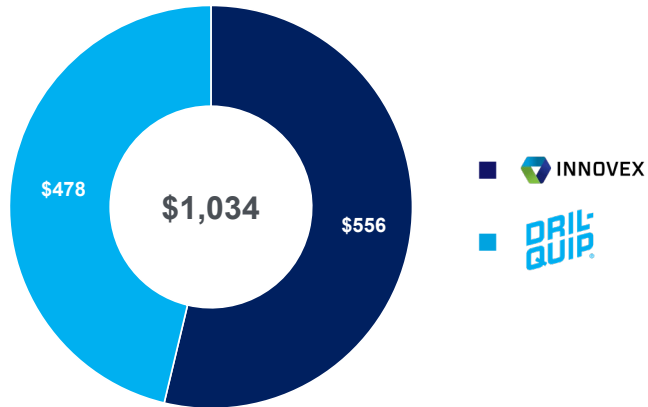


Appendix: Supplemental Materials

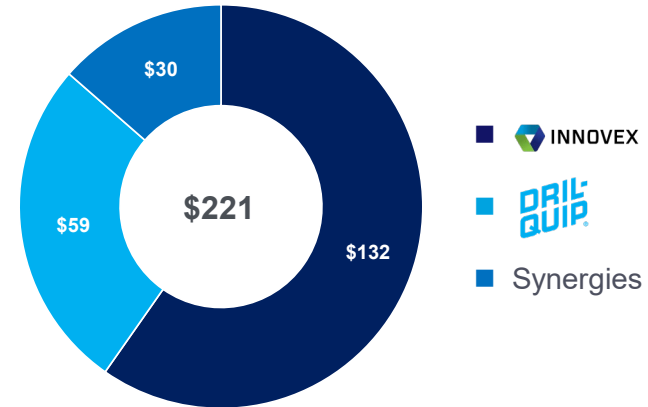
A Resilient Portfolio of Products With Diverse Geographic End Markets



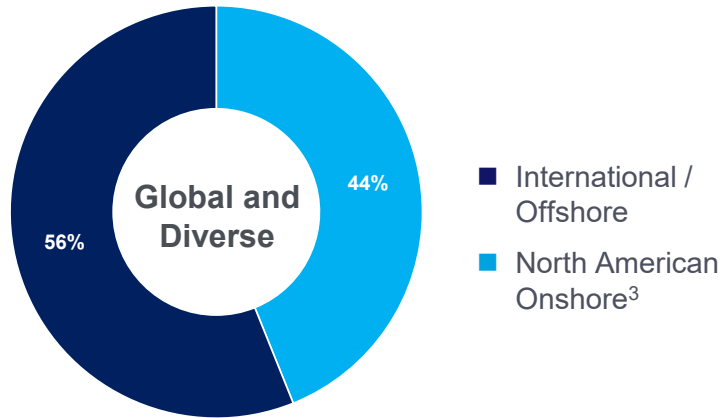
2023 Pro Forma Revenue¹ (\$mm)



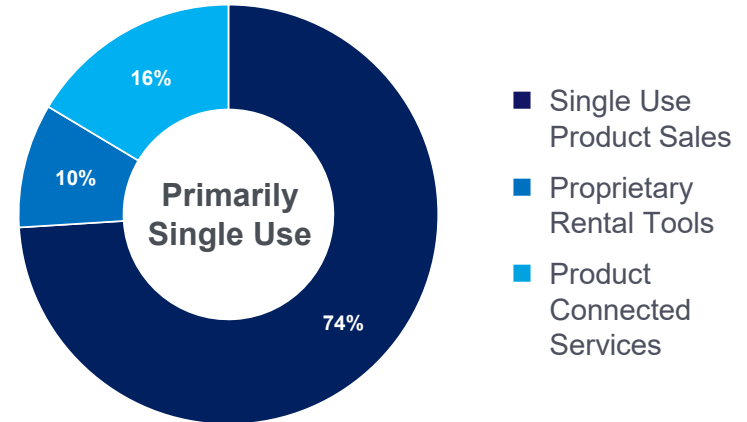
2023 Pro Forma Adjusted EBITDA¹ (\$mm)



2023 Pro Forma Revenue by End Market



2023 Pro Forma Revenue by Offering



(1) Pro forma 2023 Adj. EBITDA includes \$30 million of run rate pre-tax synergies. Adj. EBITDA is a non-GAAP measure. See appendix for reconciliation to Legacy Dril-Quip and Legacy Innovex's most comparable GAAP measure. Legacy Dril-Quip 2023 Revenue and Adj. EBITDA are pro forma for full year impact of Great North.

(2) Includes U.S. and Canada

A Complementary Portfolio of Curated, High Margin Offshore Products & Services



Core products represent ~4%¹ of the cost of an average offshore well

Our Deepwater Subsea Wellbore



Complimentary Business Model

- ✓ *Big Impact, Small Ticket*
- ✓ *Single use / consumable products*
- ✓ *Sustained growth in high moat markets*
- ✓ *>50% revenue from products with top-3 market position*

Growth Upsides

- ✓ *Package Legacy Innovex's casing mounted equipment with Legacy Dril-Quip's deepwater liners, wellheads and connectors*
- ✓ *Leverage combined footprint in the Middle East to drive faster growth*

(1) AFE excludes subsea production systems.

A Complementary Portfolio of Curated, High Margin Onshore Products & Services



Represents ~2%¹ of the cost of an average North American land well

Our Onshore Wellbore



Complimentary Business Model

- ✓ *Big Impact, Small Ticket*
- ✓ *Single use / consumable products*
- ✓ *Durably high margins / low capital intensity*
- ✓ *>50% revenue from products with top-3 market position*

Growth Upsides

- ✓ *Leverage Legacy Innovex's leading U.S. infrastructure to expand Legacy Dril-Quip's wellhead business in the U.S. onshore market*
- ✓ *Leverage Legacy Dril-Quip's strong Canadian infrastructure to grow Legacy Innovex's onshore product suite in Canada*

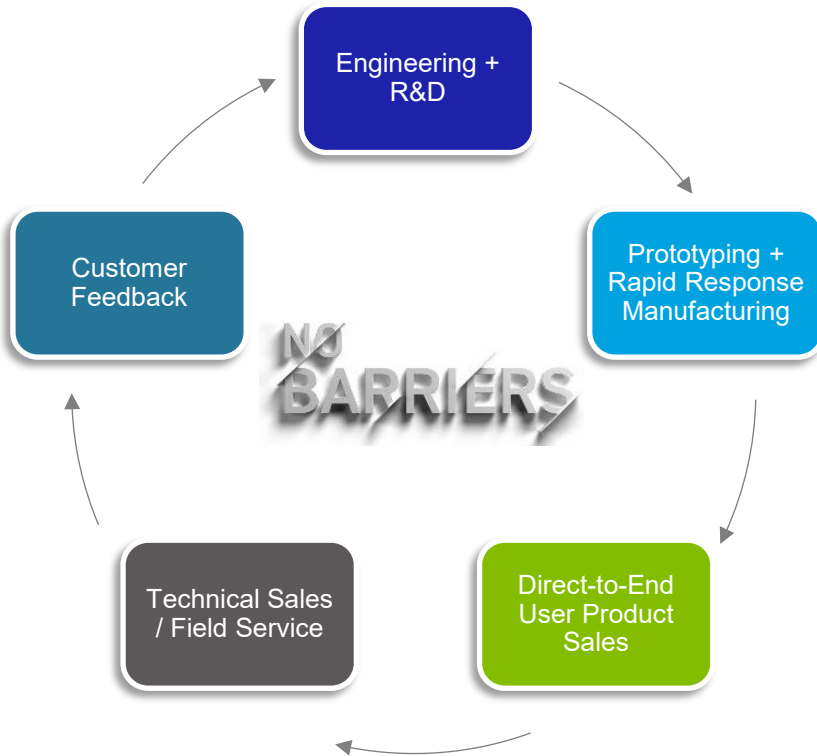
(1) Illustrative Permian, Delaware well via Rystad Energy, excluding facility costs.

Magnet for Customer Led Innovation

Unique *No Barriers* culture underpins relentless, proven innovation cycle



The Technology Feedback Loop



Iterative process of engineering, manufacturing and field trials to solve customer challenges

Recent Results of Innovation Model

INNOVEX

Large Permian producer required more capable liner system for longer complex laterals

DRILQUIP

Large Deepwater producer required wellhead qualified liner hanger seal to facilitate larger tubing sizes and production rates

Pro Forma Reconciliation to Non-GAAP Metrics



Net Income to Adjusted EBITDA

(\$ in millions)	2023			
	Dril-Quip	Innovex	Cost Synergies	Pro Forma
Net Income	\$1	\$74	\$24	\$98
(+) Net Interest Expense	(8)	6	—	(3)
(+) Income Tax Provision	13	20	6	40
(+) Depreciation and Amortization Expense	30	23	—	53
(-) Other Expense / (Income)	13 ¹	(2) ³	—	10
(+) EBITDA Contribution from Minority Investment	—	5	—	50
(+) Great North PF Adjustment	13	—	—	13
(+) Non-Recurring Expenses	(2) ²	7 ⁴	—	5
Adjusted EBITDA	\$59	\$132	\$30	\$221

See Disclaimer-Financial Information; Non-GAAP Financial Measures.

(1) Includes stock-based compensation, change in fair value of earn-out liability and other expense.

(2) Includes restructuring, acquisition costs, gain on asset sale, and gain / loss on foreign currency.

(3) Primarily represents foreign currency exchange gain/loss, the elimination of earnings from minority investment, and other non-operating items.

(4) Reflects stock-based compensation, transaction related expenses, acquisition integration expenses, and IPO preparation expenses.

Legacy Innovex Reconciliation to Non-GAAP Metrics



Adjusted EBITDA and Adjusted EBITDA Margin

(\$ in millions)	2023	2022	2021	2020 ²	2019 ²	2018 ²
Revenue	\$556	\$467	\$295	\$189	\$325	\$277
Net Income	74	63	10	(5)	32	35
Interest Expense	6	4	2	2	4	4
Income Tax Expense	20	10	4	2	9	(4)
Depreciation and Amortization	23	18	18	24	22	19
EBITDA	123	95	34	23	68	54
Other Expense, Net ¹	(2)	(0)	(2)	(1)	(2)	0
Other Adjustments ³	12	7	9	7	5	4
Adjusted EBITDA	\$132	\$102	\$41	\$29	\$71	\$59
<i>Adjusted EBITDA Margin</i>	<i>24%</i>	<i>22%</i>	<i>14%</i>	<i>15%</i>	<i>22%</i>	<i>21%</i>

(1) Primarily represents foreign currency exchange gain/loss, gain/loss related to disposal of assets, elimination of equity income/loss from minority investment, and other non-operating items.

(2) 2020, 2019 and 2018 financial information has not been audited in accordance with PCAOB standards.

(3) Represents IPO preparation costs, our percentage ownership interest in the EBITDA of our minority investment, transaction and acquisition integration expenses, and certain other non-recurring or non-cash items.

Legacy Innovex Reconciliation to Non-GAAP Metrics



Quarterly Net Income to Adjusted EBITDA

(\$ in millions)	Q1'23	Q2'23	Q3'23	Q4'23	Q1'24	Q2'24
Net Income	\$20	\$21	\$15	\$18	\$16	\$10
(+) Net Interest Expense	1	2	2	1	1	1
(+) Income Tax Provision	1	7	8	5	5	4
(+) Depreciation and Amortization Expense	5	5	6	6	5	7
(-) Other Expense / (Income) ¹	1	(1)	(1)	(1)	(0)	(2)
(+) EBITDA Contribution from Minority Investment	0	1	2	2	1	2
(+) Non-Recurring Expenses ²	2	2	2	1	4	8
Adjusted EBITDA	\$30	\$37	\$33	\$32	\$33	\$30

(1) Primarily represents foreign currency exchange gain/loss, the elimination of earnings from minority investment, and other non-operating items

(2) Reflects stock-based compensation, transaction related expenses, acquisition integration expenses, and IPO preparation expenses

Legacy Innovex Reconciliation to Non-GAAP Metrics



Quarterly Free Cash Flow

(\$ in millions)	Q1'23	Q2'23	Q3'23	Q4'23	Q1'24	Q2'24
Cash Flow from Operating Activities	\$9	\$14	\$32	\$21	\$13	\$23
Purchase of Property, Plant, and Equipment	(2)	(7)	(6)	(1)	(2)	(2)
Free Cash Flow	\$6	\$7	\$26	\$20	\$10	\$21

Legacy Innovex Reconciliation to Non-GAAP Metrics



Return on Capital Employed (ROCE)

	2023	2022	2021	2020 ²	2019 ²	2018 ²
(\$ in millions)						
Income From Operations	\$97	\$77	\$14	(\$1)	\$44	\$35
Income Tax Expense	20	10	4	2	9	(4)
Operating Profit After Tax	\$77	\$67	\$10	(\$3)	\$34	\$39
Beginning Debt	90	39	26	65	83	63
Beginning Equity	251	181	91	135	51	31
Ending Debt	51	90	39	26	65	83
Ending Equity	329	251	181	130	135	51
Average Capital Employed	\$360	\$280	\$168	\$178	\$167	\$114
ROCE	21 %	24 %	6 %	(2)%¹	21 %	34 %

(1) 2020 ROCE excludes post 2020 audit private to public company accounting write-down of \$43 million.

(2) 2020, 2019 and 2018 financial information has not been audited in accordance with PCAOB standards.

Legacy Dril-Quip Reconciliation to Non-GAAP Metrics



Adjusted EBITDA and Adjusted EBITDA Margin

(\$ in millions)	2023	2022	2021	2020	2019	2018
Revenue	\$478	\$362	\$322	\$365	\$415	\$385
Net Income	1	(2)	(128)	(31)	2	(96)
Interest Expense, Net	(8)	(4)	0	(2)	(8)	(8)
Income Tax Provision	13	6	3	(31)	9	(19)
Depreciation & Amortization	30	29	30	32	34	35
Other Expense, Net ¹	0	(10)	28	50	1	91
Stock Based Compensation	11	10	15	13	16	13
Great North Pro Forma Adjustment	13	0	0	0	0	0
Adjusted EBITDA	\$59	\$30	\$(52)	\$32	\$54	\$17

Note: 2023 Revenue and Adj. EBITDA are pro forma for full year impact of Great North.

(1) Includes change in fair value of earn-out liability, restructuring costs, acquisition costs, gain on sale of property, plant, and equipment, foreign currency transaction loss/(gain), and other expenses.

Legacy Dril-Quip Reconciliation to Non-GAAP Metrics



Quarterly Net Income to Adjusted EBITDA

(\$ in millions)	Q1'23	Q2'23	Q3'23	Q4'23	Q1'24	Q2'24
Net Income	\$2	\$3	\$(7)	\$2	\$(20)	\$(2)
Interest Expense, Net	(3)	(2)	(2)	(1)	(2)	(2)
Income Tax Provision	4	2	3	4	3	(1)
Depreciation & Amortization	7	7	8	8	8	8
Other Expense, Net ¹	(4)	(4)	8	0	18	10
Stock-Based Compensation	3	3	3	3	3	3
Great North Pro Forma Adjustment	8	3	2	0	0	0
Adjusted EBITDA	\$16	\$12	\$14	\$17	\$10	\$17

(1) Includes change in fair value of earn-out liability, restructuring costs, acquisition costs, gain on sale of property, plant, and equipment, foreign currency transaction loss/(gain), and other expenses.

Legacy Dril-Quip Reconciliation to Non-GAAP Metrics



Quarterly Free Cash Flow

(\$ in millions)	Q1'23	Q2'23	Q3'23	Q4'23	Q1'24	Q2'24
Cash Flow from Operating Activities	\$(53)	\$11	\$24	\$26	\$(4)	\$(9)
Purchase of Property, Plant, and Equipment	(5)	(10)	(5)	(12)	(5)	(6)
Free Cash Flow	\$(58)	\$1	\$18	\$15	\$(9)	\$(15)