

Q2 2024 EARNINGS RELEASE & SUPPLEMENTAL INFORMATION

# TABLE OF CONTENTS

Forward-Looking Statements	2
Earnings Release	4
Company Information	6
Consolidated Balance Sheets	8
Consolidated Statements of Operations	9
Key Performance Metrics	10
Funds From Operations - Summary	13
Funds From Operations - Detail	14
Portfolio Statistics	17
Same Property Performance	20
Office Leasing Activity	21
Office Lease Expirations	22
Top 20 Office Tenants	23
Tenant Industry Diversification	24
Investment Activity	25
Development Pipeline	27
Land Inventory	28
Debt Schedule	29
Joint Venture Information	32
Non-GAAP Financial Measures - Calculations and Reconciliations	33
Non GAAP Financial Measures Definitions	40



Pictured Above: Domain 9, Austin, TX

Pictured on Cover: Promenade Tower, Atlanta, GA

#### FORWARD-LOOKING STATEMENTS

Certain matters contained in this report are "forward-looking statements" within the meaning of the federal securities laws and are subject to uncertainties and risks, as itemized in Item 1A included in the Annual Report on Form 10-K for the year ended December 31, 2023, and the Quarterly Report on Form 10-Q for the quarter ended June 30, 2024. These forward-looking statements include information about the Company's possible or assumed future results of the business and our financial condition, liquidity, results of operations, plans, and objectives. They also include, among other things, statements regarding subjects that are forward-looking by their nature, such as: guidance and underlying assumptions; business and financial strategy; future debt financings; future acquisitions and dispositions of operating assets or joint venture interests; future acquisitions and dispositions of land, including ground leases; future acquisitions of investments in real estate debt; future development and redevelopment opportunities; future issuances and repurchases of common stock, limited partnership units, or preferred stock; future distributions; projected capital expenditures; market and industry trends; future occupancy or volume and velocity of leasing activity; entry into new markets, changes in existing market concentrations, or exits from existing markets; future changes in interest rates and liquidity of capital markets; and all statements that address operating performance, events, investments, or developments that we expect or anticipate will occur in the future — including statements relating to creating value for stockholders.

Any forward-looking statements are based upon management's beliefs, assumptions, and expectations of our future performance, taking into account information that is currently available. These beliefs, assumptions, and expectations may change as a result of possible events or factors, not all of which are known. If a change occurs, our business, financial condition, liquidity, and results of operations may vary materially from those expressed in forward-looking statements. Actual results may vary from forward-looking statements due to, but not limited to, the following: the availability and terms of capital; the ability to refinance or repay indebtedness as it matures; any changes to our credit rating; the failure of purchase, sale, or other contracts to ultimately close; the failure to achieve anticipated benefits from acquisitions, developments, investments, or dispositions; the effect of common stock or operating partnership unit issuances, including those undertaken on a forward basis; the availability of buyers and pricing with respect to the disposition of assets; changes in national and local economic conditions, the real estate industry, and the commercial real estate markets in which we operate (including supply and demand changes), particularly in Atlanta, Austin, Tampa, Charlotte, Phoenix, Dallas, and Nashville, including the impact of high unemployment, volatility in the public equity and debt markets, and international economic and other conditions; threatened terrorist attacks or sociopolitical unrest such as political instability, civil unrest, armed hostilities, or political activism which may result in a disruption of day-to-day building operations; changes to our strategy in regard to our real estate assets which may require impairment to be recognized; leasing risks, including the ability to obtain new tenants or renew expiring tenants, the ability to lease newly developed and/or recently acquired space, the failure of a tenant to commence or complete tenant improvements on schedule or to occupy leased space, and the risk of declining leasing rates; changes in the preferences of our tenants brought about by the desire for co-working arrangements, trends toward utilizing less office space per employee, and the effect of employees working remotely; any adverse change in the financial condition or liquidity of one or more of our tenants or borrowers under our real estate debt investments; volatility in interest rates (including the impact upon the effectiveness of forward interest rate contract arrangements) and insurance rates; inflation; competition from other developers or investors; the risks associated with real estate developments (such as zoning approval, receipt of required permits, construction delays, cost overruns, and leasing risk); supply chain disruptions, labor shortages, and increased construction costs; risks associated with security breaches through cyberattacks, cyber intrusions or otherwise, as well as other significant disruptions of our information technology networks and related systems, which support our operations and our buildings; changes in senior management, changes in the Board of Directors, and the loss of key personnel; the potential liability for uninsured losses, condemnation, or environmental issues; the potential liability for a failure to meet regulatory requirements, including the Americans with Disabilities Act and similar laws or the impact of any investigation regarding the same; the financial condition and liquidity of, or disputes with, joint venture partners; any failure to comply with debt covenants under credit agreements; any failure to continue to qualify for taxation as a real estate investment trust or meet regulatory requirements; potential changes to state, local, or federal regulations applicable to our business; material changes in dividend rates on common shares or other securities or the ability to pay those dividends; potential changes to the tax laws impacting REITs and real estate in general; risks associated with climate change and severe weather events, as well as the regulatory efforts intended to reduce the effects of climate changes and investor and public perception of our efforts to respond to the same; the impact of newly adopted accounting principles on our accounting policies and on period-to-period comparisons of financial results; risks associated with possible federal, state, local, or property tax audits; and those additional risks and environmental or other factors discussed in reports filed with the Securities and Exchange Commission ("SEC") by the Company.

#### FORWARD-LOOKING STATEMENTS

The risks set forth above are not exhaustive. The Annual Report on Form 10-K for the year ended December 31, 2023, including Part I, Item 1A. Risk Factors, and the Quarterly Report on Form 10-Q for the quarter ended June 30, 2024, including Part II, Item 1A. Risk Factors, include additional factors that could adversely affect our business and financial performance. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to predict all risk factors, nor can we assess the potential impact of all risk factors on our business or the extent to which any factors, or any combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. The words "believes," "expects," "anticipates," "estimates," "plans," "may," "intend," "will," or similar expressions are intended to identify forward-looking statements. Although we believe that our plans, intentions, and expectations reflected in any forward-looking statements are reasonable, we can give no assurance that such plans, intentions, or expectations will be achieved. Given the uncertainties and risks discussed and referenced herein, investors should not place undue reliance on forward-looking statements as a prediction of actual results. Investors should also refer to our Quarterly Reports on Form 10-Q and our Annual Reports on Form 10-K for future periods, and our Current Reports on Form 8-K as we file such reports with the SEC, and to other materials we may file with or furnish to the SEC, for a discussion of risks and uncertainties that may cause actual results, performance, or achievements to differ materially from those expressed or implied by any forward-looking statements. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of future events, new information, or otherwise, except as required under U.S. federal securities laws.

### **EARNINGS RELEASE**

# COUSINS PROPERTIES REPORTS SECOND QUARTER 2024 RESULTS Raises Midpoint of Full Year 2024 FFO Guidance by \$0.02 per share

ATLANTA (July 25, 2024) - Cousins Properties (NYSE:CUZ) today reported its results of operations for the quarter ended June 30, 2024.

"We had another solid quarter, driven by improving office fundamentals in our Sun Belt markets," said Colin Connolly, president and chief executive officer of Cousins Properties. "Demand for highly-amenitized lifestyle office space continues to accelerate while supply has contracted. As the market begins to re-balance, we are deploying capital into compelling and accretive investment opportunities."

#### **Financial Results**

For second quarter 2024:

- Net income available to common stockholders was \$7.8 million, or \$0.05 per share, compared to \$22.6 million, or \$0.15 per share, for second quarter 2023. The decrease in net income is primarily attributable to increased depreciation expense.
- Funds From Operations ("FFO") was \$103.3 million, or \$0.68 per share, compared to \$103.0 million, or \$0.68 per share, for second quarter 2023.

For six months ended June 30, 2024:

- Net income available to common stockholders was \$21.1 million, or \$0.14 per share, compared to \$44.8 million, or \$0.29 per share, for the six months ended June 30, 2023. The decrease in net income is primarily attributable to increased depreciation expense.
- Funds From Operations ("FFO") was \$202.8 million, or \$1.33 per share, compared to \$201.0 million, or \$1.32 per share, for the six months ended June 30, 2023.

### **Operations and Leasing Activity**

For second quarter 2024:

- Same property net operating income ("NOI") on a cash-basis increased 5.1%.
- Second generation net rent per square foot on a cash-basis increased 18.2%.
- Executed 391,000 square feet of office leases, including 240,000 square feet of new and expansion leases, representing 61% of total leasing activity.

For six months ended June 30, 2024:

- Same property NOI on a cash-basis increased 5.8%.
- Second generation net rent per square foot on a cash-basis increased 11.7%.
- Executed 794,000 square feet of office leases, including 526,000 square feet of new and expansion leases, representing 66% of total leasing activity.

#### **EARNINGS RELEASE**

#### **Financing and Investing Activity**

- In April, we received corporate investment grade credit ratings of BBB and Baa2 from S&P and Moody's, respectively.
- In May and June, we acquired two mezzanine loans for \$27.2 million. The weighted average spread over SOFR for these loans is 8.66%.

#### **Earnings Guidance**

Full year 2024 earnings guidance updated as follows:

- Net income between \$0.31 and \$0.36 per share, updated from previous guidance of \$0.32 and \$0.39 per share.
- FFO between \$2.63 and \$2.68 per share, updated from previous guidance of \$2.60 and \$2.67 per share.
- The increase in FFO is primarily driven by improved leasing activity, higher parking income, and the recent acquisition of two mezzanine loans.
- Guidance does not include any benefit from our approximately \$9.6 million SVB Financial Group bankruptcy claim.
- Guidance does not include any operating property acquisitions, operating property dispositions, or development starts.
- Guidance does not include any capital markets transactions.
- Guidance reflects management's current plans and assumptions as of the date of this earnings release and is subject to the risks
  and uncertainties more fully described in our Securities and Exchange Commission filings. Actual results could differ materially
  from this guidance.

#### Investor Conference Call and Webcast

The Company will conduct a conference call at 10:00 a.m. (Eastern Time) on Friday, July 26, 2024 to discuss the results of the quarter ended June 30, 2024. The number to call for this interactive teleconference is (800) 836-8184. The live webcast of this call can be accessed on the Company's website, www.cousins.com, through the "Cousins Properties Second Quarter Conference Call" link on the Investor Relations page. A replay of the conference call will be available for seven days by dialing (888) 660-6345 and entering the passcode 43599#. The playback can also be accessed on the Company's website.

### **COMPANY INFORMATION**

#### THE COMPANY

Cousins Properties Incorporated ("Cousins") is a fully integrated, self-administered, and self-managed real estate investment trust (REIT). The Company, based in Atlanta and acting through its operating partnership, Cousins Properties LP, primarily invests in Class A office buildings located in high-growth Sun Belt markets. Founded in 1958, Cousins creates shareholder value through its extensive expertise in the development, acquisition, leasing, and management of high-quality real estate assets. The Company has a comprehensive strategy in place based on a simple platform, trophy assets, and opportunistic investments. For more information, please visit www.cousins.com.

#### **MANAGEMENT**

M. Colin Connolly Gregg D. Adzema **Kennedy Hicks** Richard G. Hickson IV President & Chief Executive Officer **Executive Vice President &** Executive Vice President, Chief **Executive Vice President, Operations** Chief Financial Officer Investment Officer & Managing Director John S. McColl Pamela F. Roper Jeffrey D. Symes Executive Vice President, Development Executive Vice President, General Senior Vice President &

Counsel & Corporate Secretary

#### **BOARD OF DIRECTORS**

Chief Accounting Officer

Robert M. Chapman	Charles T. Cannada	M. Colin Connolly
Non-executive Chairman of Cousins Properties, Chief Executive Officer of Centerpoint Properties Trust	Private Investor	President and Chief Executive Officer of Cousins Properties
Scott W. Fordham	Lillian C. Giornelli	R. Kent Griffin Jr.
Former Chief Executive Officer and Director of TIER REIT, Inc.	Chairman, Chief Executive Officer and Trustee of The Cousins Foundation Inc.	Managing Director of Phicas Investors
Donna W. Hyland	Dionne Nelson	R. Dary Stone
President and Chief Executive Officer of Children's Healthcare of Atlanta	President and Chief Executive Officer of Laurel Street Residential	President and Chief Executive Officer of R.D. Stone Interests

### **COMPANY INFORMATION**

#### **COMPANY INFORMATION**

### Corporate Headquarters

3344 Peachtree Road NE Suite 1800 Atlanta GA 30326 404.407.1000 Roni Imbeaux Vice President, Finance & Investor Relations rimbeaux@cousins.com 404.407.1104

**Investor Relations** 

#### Transfer Agent

Equiniti Trust Company equiniti.com 866.627.2649

#### Stock Exchange

NYSE: CUZ

#### **RATING AGENCIES (1)**

**S&P Global Ratings** 

**Moody's Investors Service** 

Hannah Gray 212.438.0244 Christian Azzi 212.553.9342

Current Corporate Credit Rating: BBB Current Corporate Credit Rating: Baa2

#### **EQUITY RESEARCH COVERAGE (1)**

Barclays BofA Securities

Brendan Lynch Camille Bonnel

212.526.9428 416.369.2140

Green Street

Steve Sakwa 212.446.9462

Green Street

Dylan Burzinski 949.640.8780 Peter Abramowitz

**BMO Capital** 

212.885.4115

John Kim

**Jefferies** 

9.640.8780 Peter Abramov 212.336.7241

KeyBanc

Anthony Paolone 212.622.6682 Upal Rana 917.368.2316 Mizuho Securities

Vikram Malhotra 212.282.3827

Wells Fargo

**RW Baird** 

**Evercore ISI** 

J.P. Morgan

Nicholas Thillman 414.298.5053 **Truist Securities** 

Michael Lewis Blaine Heck 212.319.5659 410.662.2556

**Wolfe Research** 

Andrew Rosivach 646.582.9250

<sup>(1)</sup> Please note that any opinions, estimates, or forecasts regarding Cousins' performance made by the analysts and rating agencies listed above are theirs alone and do not represent opinions, forecasts, or predictions of Cousins or its management. Cousins does not, by its reference above or distribution, imply its endorsement of, or concurrence with, such information, conclusions, or recommendations.



# CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share amounts)

	Ju	ine 30, 2024	Dece	mber 31, 2023
Assets:				
Real estate assets:				
Operating properties, net of accumulated depreciation of \$1,476,681 and \$1,329,406 in 2024 and 2023, respectively	\$	6,917,570	\$	6,775,093
Projects under development		_		132,884
Land		154,727		154,728
		7,072,297		7,062,705
Cash and cash equivalents		5,954		6,047
Investments in real estate debt, at fair value		27,585		_
Accounts receivable		16,348		11,109
Deferred rents receivable		221,268		209,370
Investment in unconsolidated joint ventures		160,873		143,831
Intangible assets, net		98,472		110,667
Other assets, net		97,731		90,745
Total assets	\$	7,700,528	\$	7,634,474
Liabilities:				
Notes payable	\$	2,586,732	\$	2,457,627
Accounts payable and accrued expenses		236,786		299,767
Deferred income		263,420		181,744
Intangible liabilities, net		38,044		42,193
Other liabilities		98,042		104,830
Total liabilities		3,223,024		3,086,161
Commitments and contingencies				
Equity:				
Stockholders' investment:				
Common stock, \$1 par value per share, 300,000,000 shares authorized, 152,140,188 and 154,335,798 issued, and 152,140,188 and 151,799,215 outstanding in 2024 and 2023, respectively	<i>'</i>	152,140		154,336
Additional paid-in capital		5,500,937		5,638,709
Treasury stock at cost, 2,536,583 shares in 2023		_		(145,696)
Distributions in excess of cumulative net income		(1,202,222)		(1,125,390)
Accumulated other comprehensive income		2,767		2,192
Total stockholders' investment		4,453,622		4,524,151
Nonredeemable noncontrolling interests		23,882		24,162
Total equity		4,477,504		4,548,313
Total liabilities and equity	\$	7,700,528	\$	7,634,474

### **CONSOLIDATED STATEMENTS OF OPERATIONS**

(unaudited; in thousands, except per share amounts)

		Three Mo	nths E	nded	Six Mont	hs En	ded
		June	e 30,				
		2024		2023	2024		2023
Revenues:				_			
Rental property revenues	\$	211,474	\$	203,954	\$ 420,292	\$	404,030
Fee income		406		352	785		726
Other		1,098		14	1,142		2,292
		212,978		204,320	422,219		407,048
Expenses:							
Rental property operating expenses		70,634		67,099	141,709		138,312
Reimbursed expenses		151		159	291		366
General and administrative expenses		8,907		8,021	18,121		16,459
Interest expense		29,743		25,972	58,651		51,002
Depreciation and amortization		95,415		80,269	181,645		156,039
Other		603		476	 1,275		861
		205,453		181,996	401,692		363,039
Income from unconsolidated joint ventures		439		753	787		1,426
Gain (loss) on investment property transactions		(3)		_	98		(2)
Net income		7,961		23,077	21,412		45,433
Net income attributable to noncontrolling interests		(121)		(456)	(284)		(616)
Net income available to common stockholders	\$	7,840	\$	22,621	\$ 21,128	\$	44,817
Net income per common share — basic	\$	0.05	\$	0.15	\$ 0.14	\$	0.30
Net income per common share — diluted	\$	0.05	\$	0.15	\$ 0.14	\$	0.29
Weighted average shares — basic		152,095		151,721	152,020		151,650
Weighted average shares — diluted		152,614		152,126	152,500		152,003

# **KEY PERFORMANCE METRICS (1)**

	2022	2023 1st	2023 2nd	2023 3rd	2023 4th	2023	2024 1st	2024 2nd	YTD 2024
Property Statistics									
Consolidated Operating Properties	34	34	34	34	34	34	34	34	34
Consolidated Rentable Square Feet (in thousands)	18,424	18,444	18,444	18,434	18,434	18,434	18,434	18,434	18,434
Unconsolidated Operating Properties	2	2	2	2	2	2	2	2	2
Unconsolidated Rentable Square Feet (in thousands)	711	711	711	711	711	711	711	711	711
Total Operating Properties	36	36	36	36	36	36	36	36	36
Total Rentable Square Feet (in thousands)	19,135	19,155	19,155	19,145	19,145	19,145	19,145	19,145	19,145
Office Percent Leased (period end)	91.0 %	90.8 %	90.8 %	91.1 %	90.9 %	90.9 %	90.8 %	91.2 %	<b>91.2</b> %
Office Weighted Average Occupancy	87.3 %	87.2 %	87.7 %	88.0 %	87.6 %	87.5 %	88.4 %	88.5 %	88.4 %
Office Leasing Activity (2)									
Net Leased during the Period (SF, in thousands)	1,976	258	435	548	453	1,694	404	391	794
Net Rent (per SF)	\$34.08	\$34.45	\$38.65	\$33.94	\$33.53	\$35.15	\$36.06	\$37.64	\$36.83
Net Free Rent (per SF)	(1.97)	(2.07)	(2.04)	(2.27)	(2.56)	(2.25)	(2.10)	(2.51)	(2.30)
Leasing Commissions (per SF)	(2.74)	(2.83)	(2.53)	(2.60)	(2.65)	(2.62)	(2.61)	(2.91)	(2.75)
Tenant Improvements (per SF)	(5.98)	(6.29)	(5.88)	(5.30)	(5.86)	(5.72)	(7.15)	(7.37)	(7.26)
Leasing Costs (per SF)	(10.69)	(11.19)	(10.45)	(10.17)	(11.07)	(10.59)	(11.86)	(12.79)	(12.31)
Net Effective Rent (per SF)	\$23.39	\$23.26	\$28.20	\$23.77	\$22.46	\$24.56	\$24.20	\$24.85	\$24.52
Change in Second Generation Net Rent	23.2 %	20.1 %	19.6 %	28.7 %	10.4 %	20.2 %	20.1 %	37.6 %	28.8 %
Change in Cash-Basis Second Generation Net Rent	9.5 %	6.1 %	7.9 %	9.8 %	0.8 %	5.8 %	5.3 %	18.2 %	11.7 %
Same Property Information (3)									
Percent Leased (period end)	90.1 %	90.6 %	90.5 %	90.8 %	90.6 %	90.6 %	90.8 %	91.2 %	91.2 %
Weighted Average Occupancy	86.6 %	87.0 %	87.3 %	87.7 %	87.5 %	87.3 %	88.4 %	88.5 %	88.4 %
Change in NOI (over prior year period)	0.0%	5.3 %	6.3 %	4.1 %	4.2 %	5.0 %	6.6 %	4.2 %	5.4 %
Change in Cash-Basis NOI (over prior year period)	1.0 %	4.9 %	3.7 %	4.6 %	3.5 %	4.2 %	6.6 %	5.1 %	5.8 %
Development Pipeline (4)									
Estimated Project Costs (in thousands)	\$428,500	\$428,500	\$428,500	\$428,500	\$428,500	\$428,500	\$437,950	\$441,550	\$441,550
Estimated Project Costs/Total Undepreciated Assets	4.8 %	4.8 %	4.7 %	4.7 %	4.6 %	4.6 %	4.6 %	4.6 %	4.6 %

### **KEY PERFORMANCE METRICS (1)**

	2022	2023 1st	2023 2nd	2023 3rd	2023 4th	2023	2024 1st	2024 2nd	YTD 2024
Market Capitalization									
Common Stock Price Per Share	\$25.29	\$21.38	\$22.80	\$20.37	\$24.35	\$24.35	\$24.04	\$23.15	\$23.15
Common Stock/Units Outstanding (in thousands)	151,482	151,718	151,774	151,774	151,824	151,824	152,096	152,165	152,165
Equity Market Capitalization (in thousands)	\$3,830,980	\$3,243,731	\$3,460,447	\$3,091,636	\$3,696,914	\$3,696,914	\$3,656,388	\$3,522,620	\$3,522,620
Debt (in thousands)	2,424,004	2,544,956	2,548,073	2,559,871	2,608,675	2,608,675	2,723,978	2,754,358	2,754,358
Total Market Capitalization (in thousands)	\$6,254,984	\$5,788,687	\$6,008,520	\$5,651,507	\$6,305,589	\$6,305,589	\$6,380,366	\$6,276,978	\$6,276,978
Credit Ratios									
Net Debt/Total Market Capitalization	38.6 %	43.7 %	42.1 %	45.0 %	41.2 %	41.2 %	42.5 %	43.7 %	43.7 %
Net Debt/Total Undepreciated Assets	27.2 %	28.1 %	27.8 %	27.8 %	28.0 %	28.0 %	28.8 %	28.8 %	28.8 %
Net Debt/Annualized EBITDAre	4.93	5.13	4.89	5.02	5.14	5.14	5.25	5.12	5.12
Fixed Charges Coverage (EBITDAre)	5.21	4.48	4.53	4.28	4.20	4.37	4.09	4.12	4.10
Dividend Information									
Common Dividend per Share	\$1.28	\$0.32	\$0.32	\$0.32	\$0.32	\$1.28	\$0.32	\$0.32	\$0.32
Funds From Operations (FFO) Payout Ratio	47.4 %	49.5 %	47.3 %	49.2 %	49.2 %	48.8 %	48.9 %	47.1 %	48.0 %
Funds Available for Distribution (FAD) Payout Ratio	70.6 %	65.3 %	71.8 %	70.1 %	82.5 %	71.9 %	82.1 %	62.1 %	70.7 %
Operations Ratio									
Annualized General and Administrative Expenses/ Total Undepreciated Assets	0.30 %	0.37 %	0.35 %	0.36 %	0.32 %	0.32 %	0.39 %	0.37 %	0.37 %
Additional Information									
In-Place Gross Rent (per SF) (5)	\$44.87	\$46.02	\$46.43	\$46.64	\$46.95	\$46.95	\$46.82	\$46.75	\$46.75
Straight-Line Rental Revenue (in thousands)	\$28,953	\$8,431	\$3,703	\$7,508	\$5,858	\$25,500	\$8,604	\$4,423	\$13,027
Above and Below Market Rents Amortization, Net (in thousands)	\$6,444	\$1,559	\$2,525	\$1,371	\$1,421	\$6,876	\$1,460	\$1,559	\$3,019
Second Generation Capital Expenditures (in thousands)	\$99,501	\$15,467	\$29,317	\$20,224	\$31,900	\$96,908	\$30,212	\$17,270	\$47,482

<sup>(1)</sup> For Non-GAAP Financial Measures, see the Calculations and Reconciliations on pages 33 through 39.

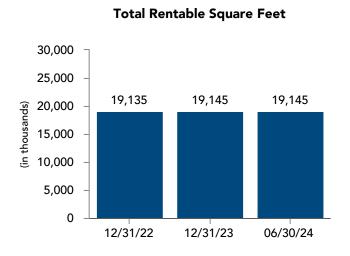
<sup>(2)</sup> See Office Leasing Activity on page 21 for additional detail and explanations.

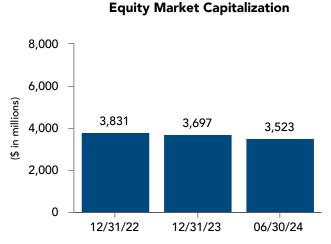
<sup>(3)</sup> Same Property Information is derived from the pool of same office properties that existed in the period as originally reported. See Same Property Performance on page 20 and Non-GAAP Financial Measures - Calculations and Reconciliations beginning on page 33 for additional information.

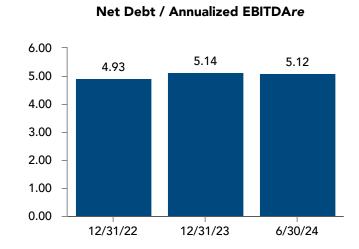
<sup>(4)</sup> The Company's share of estimated project costs. See Development Pipeline on page 27 for additional detail.

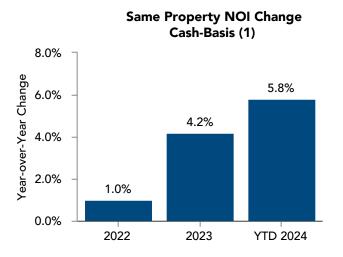
<sup>(5)</sup> In-place gross rent equals the annualized cash rent including the tenant's share of estimated operating expenses, if applicable, as of the end of the period divided by occupied square feet.

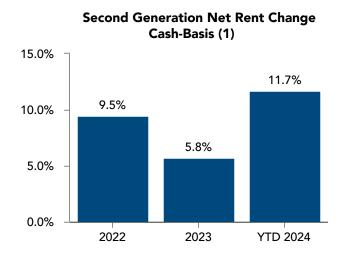
### **KEY PERFORMANCE METRICS**

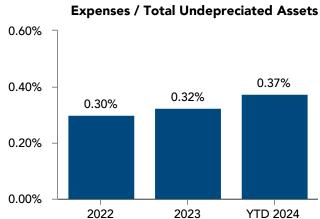












**Annualized General & Administrative** 

(1) Office properties only.

Note: See additional information included herein for calculations, definitions, and reconciliations to GAAP financial measures.

### **FUNDS FROM OPERATIONS - SUMMARY**

(amounts in thousands, except per share amounts)

	2022	2023 1st	2023 2nd	2023 3rd	2023 4th	2023	2024 1st	2024 2nd	YTD 2024
Net Income	\$167,445	\$ 22,356	\$ 23,077	\$ 19,491	\$ 18,892	\$ 83,816	\$ 13,451	\$ 7,961	\$ 21,412
Fee and Other Income	(11,243)	(2,788)	(6,936)	(690)	(756)	(11,170)	(893)	(2,590)	(3,483)
General and Administrative Expenses	28,319	8,438	8,021	8,336	7,536	32,331	9,214	8,907	18,121
Interest Expense	72,537	25,030	25,972	27,008	27,453	105,463	28,908	29,743	58,651
Depreciation and Amortization	295,587	75,770	80,269	79,492	79,366	314,897	86,230	95,415	181,645
Reimbursed and Other Expenses	4,158	592	635	772	737	2,736	812	754	1,566
Income from Unconsolidated Joint Ventures (1)	(7,700)	(673)	(753)	(582)	(291)	(2,299)	(348)	(439)	(787)
NOI from Unconsolidated Joint Ventures (1)	9,524	1,409	1,559	1,564	1,292	5,824	1,352	1,561	2,913
Transaction Loss (Gain)	(56,427)	2	_	(507)	1	(504)	(101)	3	(98)
NOI (1)	\$502,200	\$130,136	\$131,844	\$ 134,884	\$134,230	\$531,094	\$ 138,625	\$141,315	\$279,940
Fee and Other Income (1)	11,459	2,825	6,974	725	786	11,310	908	2,630	3,538
General and Administrative Expenses	(28,319)	(8,438)	(8,021)	(8,336)	(7,536)	(32,331)	(9,214)	(8,907)	(18,121)
Interest Expense (1)	(75,140)	(25,310)	(26,334)	(27,516)	(27,979)	(107,139)	(29,436)	(30,378)	(59,814)
Reimbursed and Other Expenses (1)	(4,057)	(605)	(642)	(795)	(752)	(2,794)	(843)	(769)	(1,612)
Gain (Loss) on Sales of Undepreciated Investment Properties	4,478	_	_	507	(1)	506	_	(3)	(3)
Depreciation and Amortization of Non-Real Estate Assets	(558)	(108)	(111)	(113)	(116)	(448)	(115)	(116)	(231)
Partners' Share of FFO in Consolidated Joint Ventures	(1,304)	(406)	(759)	(384)	(360)	(1,909)	(429)	(426)	(855)
FFO (1)	\$ 408,759	\$ 98,094	\$102,951	\$ 98,972	\$ 98,272	\$398,289	\$ 99,496	\$103,346	\$202,842
Weighted Average Shares - Diluted	150,419	151,880	152,126	152,048	152,105	152,040	152,385	152,614	152,500
FFO per Share (1)	\$ 2.72	\$ 0.65	\$ 0.68	\$ 0.65	\$ 0.65	\$ 2.62	\$ 0.65	\$ 0.68	\$ 1.33

<sup>(1)</sup> The above amounts include our share of amounts from unconsolidated joint ventures for the respective category. The Company does not control the operations of these unconsolidated joint ventures but believes including these amounts is meaningful to investors and analysts.

# FUNDS FROM OPERATIONS - DETAIL (1)

### (amounts in thousands, except per share amounts)

	2022	2023 1st	2023 2nd	2023 3rd	2023 4th	2023	2024 1st	2024 2nd	YTD 2024
NOI									
Consolidated Properties									
The Domain (2)	\$ 68,704		-	-	-				
Terminus (2)	32,908	8,097	8,442	8,596	8,669	33,804	8,087	8,080	16,167
Corporate Center (2)	28,594	7,467	7,600	7,548	7,585	30,200	7,321	7,437	14,758
Spring & 8th (2)	29,419	7,361	7,372	7,270	7,352	29,355	7,363	7,344	14,707
300 Colorado	13,120	3,772	4,608	5,166	5,428	18,974	5,756	5,696	11,452
BriarLake Plaza (2)	14,746	3,545	3,588	3,648	3,896	14,677	5,579	5,656	11,235
Buckhead Plaza (2)	16,980	4,766	5,312	5,436	5,453	20,967	5,321	5,301	10,622
San Jacinto Center	16,003	3,940	4,093	3,748	4,456	16,237	5,076	5,197	10,273
Northpark (2)	22,699	5,136	4,901	5,141	5,391	20,569	4,980	5,072	10,052
725 Ponce	18,543	4,777	4,753	4,828	5,040	19,398	5,032	4,735	9,767
Fifth Third Center	17,675	4,732	4,726	4,840	4,661	18,959	4,759	4,688	9,447
Hayden Ferry (2)	24,304	5,934	4,323	6,106	4,456	20,819	4,600	4,499	9,099
Avalon (2)	15,927	4,243	4,145	4,326	4,168	16,882	4,425	4,411	8,836
Colorado Tower	12,452	3,282	3,740	4,152	4,236	15,410	4,234	4,565	8,799
One Eleven Congress	17,398	4,246	4,542	4,850	4,045	17,683	4,190	4,138	8,328
3344 Peachtree	15,691	3,992	4,107	4,112	3,847	16,058	4,023	3,962	7,985
The Terrace (2)	13,413	3,698	3,903	4,036	3,879	15,516	3,939	3,913	7,852
Promenade Tower	12,170	3,377	3,483	3,568	3,266	13,694	3,432	3,997	7,429
100 Mill	7,298	3,603	3,575	3,352	3,196	13,726	3,842	3,587	7,429
The RailYard	12,900	3,332	3,308	3,296	3,233	13,169	3,081	3,092	6,173
Heights Union (2)	8,312	2,338	2,525	2,669	2,539	10,071	2,621	2,750	5,371
Legacy Union One	9,421	2,364	2,366	2,348	2,363	9,441	2,380	2,382	4,762
550 South	10,694	2,698	2,730	2,811	2,757	10,996	2,527	2,002	4,529
Domain Point (2)	7,085	2,025	2,260	2,186	2,166	8,637	2,183	2,032	4,215
Promenade Central (3)	224	716	775	1,084	1,234	3,809	1,570	1,761	3,331
3350 Peachtree	5,520	1,477	1,447	855	735	4,514	1,363	1,729	3,092
111 West Rio	5,669	1,417	1,395	1,408	1,387	5,607	1,411	1,410	2,821
Tempe Gateway	4,273	819	957	1,084	1,166	4,026	1,259	1,378	2,637
3348 Peachtree	4,772	1,050	1,160	1,119	1,277	4,606	1,163	1,217	2,380
The Pointe	4,852	1,056	695	381	1,137	3,269	1,168	1,191	2,359
Research Park V	4,468	1,166	918	934	1,091	4,109	1,087	1,066	2,153
5950 Sherry Lane	3,469	861	852	886	1,034	3,633	1,078	1,029	2,107
Meridian Mark Plaza	4,961	1,286	1,215	1,237	1,058	4,796	1,215	869	2,084
Harborview Plaza	3,429	849	841	848	856	3,394	835	959	1,794
Other (4)	4,583	1,161	1,162	1,148	1,441	4,912	2,018	3,839	5,857
Subtotal - Consolidated	492,676	128,727	130,285	133,320	132,938	525,270	137,273	139,754	277,027

# FUNDS FROM OPERATIONS - DETAIL (1)

#### (amounts in thousands, except per share amounts)

	(amounts in thousands, except per snare amounts)											
	2022	2023 1st	2023 2nd	2023 3rd	2023 4th	2023	2024 1st	2024 2nd	YTD 2024			
Unconsolidated Properties (5)												
Medical Offices at Emory Hospital	4,531	1,054	1,203	1,161	1,170	4,588	1,116	1,212	2,328			
120 West Trinity (2)	1,302	326	338	389	194	1,247	319	364	683			
Other (6)	3,691	29	18	14	(72)	(11)	(83)	(15)	(98)			
Subtotal - Unconsolidated	9,524	1,409	1,559	1,564	1,292	5,824	1,352	1,561	2,913			
Total Net Operating Income (1)	502,200	130,136	131,844	134,884	134,230	531,094	138,625	141,315	279,940			
Fee and Other Income												
Management Fees (7)	2,941	374	352	318	329	1,373	379	406	785			
Termination Fees	2,464	136	6,570	271	366	7,343	471	1,085	1,556			
Development Fees	3,178	_	_	_	-	_	_	_	_			
Interest Income from Real Estate Debt	_	_	_	_	-	_	_	367	367			
Other Income	2,660	2,278	14	101	61	2,454	44	731	775			
Other Income - Unconsolidated (5)	216	37	38	35	30	140	14	41	55			
Total Fee and Other Income	11,459	2,825	6,974	725	786	11,310	908	2,630	3,538			
General and Administrative Expenses	(28,319)	(8,438)	(8,021)	(8,336)	(7,536)	(32,331)	(9,214)	(8,907)	(18,121)			
Interest Expense												
Consolidated Interest Expense												
Term Loan, Unsecured (\$400M)	(4,936)	(5,856)	(6,158)	(6,306)	(6,359)	(24,679)	(6,050)	(5,805)	(11,855)			
Credit Facility, Unsecured	(9,759)	(3,054)	(3,583)	(3,589)	(3,929)	(14,155)	(5,449)	(6,047)	(11,496)			
Term Loan, Unsecured (\$350M)	(11,609)	(4,902)	(4,944)	(5,009)	(5,010)	(19,865)	(4,892)	(4,909)	(9,801)			
Terminus (2)	(5,644)	(3,513)	(3,514)	(3,514)	(3,514)	(14,055)	(3,514)	(3,514)	(7,028)			
Senior Notes, Unsecured (\$275M)	(10,975)	(2,744)	(2,744)	(2,743)	(2,744)	(10,975)	(2,744)	(2,744)	(5,488)			
Senior Notes, Unsecured (\$250M)	(9,958)	(2,490)	(2,489)	(2,490)	(2,489)	(9,958)	(2,490)	(2,489)	(4,979)			
Senior Notes, Unsecured (\$250M)	(9,764)	(2,441)	(2,441)	(2,441)	(2,441)	(9,764)	(2,441)	(2,441)	(4,882)			
Senior Notes, Unsecured (\$125M)	(4,789)	(1,197)	(1,197)	(1,198)	(1,197)	(4,789)	(1,197)	(1,198)	(2,395)			
Fifth Third Center	(4,508)	(1,108)	(1,101)	(1,094)	(1,085)	(4,388)	(1,078)	(1,070)	(2,148)			
Senior Notes, Unsecured (\$100M)	(4,145)	(1,036)	(1,036)	(1,037)	(1,036)	(4,145)	(1,036)	(1,037)	(2,073)			
Colorado Tower	(3,917)	(965)	(960)	(953)	(948)	(3,826)	(942)	(936)	(1,878)			
Domain 10	(3,141)	(774)	(770)	(765)	(760)	(3,069)	(756)	(751)	(1,507)			
Other (8)	(4,792)	(41)	(40)	(41)	(40)	(162)	(25)	_	(25)			
Capitalized (9)	15,400	5,091	5,005	4,172	4,099	18,367	3,706	3,198	6,904			
Subtotal - Consolidated Interest Expense	(72,537)	(25,030)	(25,972)	(27,008)	(27,453)	(105,463)	(28,908)	(29,743)	(58,651)			
Unconsolidated Interest Expense (5)												
Medical Offices at Emory Hospital	(1,147)	(280)	(362)	(508)	(509)	(1,659)	(508)	(508)	(1,016)			
Other (8)	(1,456)	_	_	_	(17)	(17)	(20)	(127)	(147)			
Subtotal - Unconsolidated Interest Expense	(2,603)	(280)	(362)	(508)	(526)	(1,676)	(528)	(635)	(1,163)			
Total Interest Expense	(75,140)	(25,310)	(26,334)	(27,516)	(27,979)	(107,139)	(29,436)	(30,378)	(59,814)			

### **FUNDS FROM OPERATIONS - DETAIL (1)**

#### (amounts in thousands, except per share amounts)

	2022		2023 1st	2023 2nd	2023 3rd	2023 4th	2023	2024 1st	2024 2nd	YTD 2024
Reimbursed and Other Expenses										
Reimbursed Expenses (7)	(2,0	24)	(207)	(159)	(149)	(93)	(608)	(140)	(151)	(291)
Property Taxes and Other Land Holding Costs (5)	(1,0	65)	(323)	(276)	(318)	(473)	(1,390)	(389)	59	(330)
Severance	(	70)	(72)	(90)	(63)	(167)	(392)	2	_	2
Gain on Extinguishment of Debt		69	_	_	_	_	_	_	_	_
Predevelopment & Other Costs (5)	(9	67)	(3)	(117)	(265)	(19)	(404)	(316)	(677)	(993)
Total Reimbursed and Other Expenses	(4,0	57)	(605)	(642)	(795)	(752)	(2,794)	(843)	(769)	(1,612)
Gain (Loss) on Sales of Undepreciated Investment Properties										
Consolidated		_	_	_	507	(1)	506	_	(3)	(3)
Unconsolidated (5)	4,4	78	_	_	_	_	_	_	_	_
Total Gain (Loss) on Sales of Undepreciated Investment Properties	4,4	78	_	_	507	(1)	506	_	(3)	(3)
Depreciation and Amortization of Non-Real Estate Assets	(!	58)	(108)	(111)	(113)	(116)	(448)	(115)	(116)	(231)
Partners' Share of FFO in Consolidated Joint Ventures	(1,3	04)	(406)	(759)	(384)	(360)	(1,909)	(429)	(426)	(855)
FFO	\$ 408,7	59 \$	98,094	\$ 102,951	\$ 98,972	\$ 98,272	\$ 398,289	\$ 99,496	\$ 103,346	\$ 202,842
Weighted Average Shares - Diluted	150,4	19	151,880	152,126	152,048	152,105	152,040	152,385	152,614	152,500
FFO per Share	\$ 2	72 \$	0.65	\$ 0.68	\$ 0.65	\$ 0.65	\$ 2.62	\$ 0.65	\$ 0.68	\$ 1.33

Note: Amounts may differ slightly from other schedules contained herein due to rounding.

- (1) See Non-GAAP Financial Measures Calculations and Reconciliations beginning on page 33.
- (2) Contains multiple buildings that are grouped together for reporting purposes.
- (3) A redevelopment of Promenade Central reached substantial completion in the fourth quarter of 2022, but is not yet stabilized.
- (4) Primarily represents the College Street Garage and properties in the final stages of development and not yet stabilized. Also includes properties sold prior to June 30, 2024.
- (5) Unconsolidated amounts included in the reconciliation above represent amounts recorded in unconsolidated joint ventures multiplied by the Company's ownership interest. The Company does not control the operations of the unconsolidated joint ventures but believes including these amounts in the categories indicated is meaningful to investors and analysts.
- (6) Primarily represents unconsolidated investments sold prior to June 30, 2024, see page 26. Also includes NOI from unconsolidated investments not yet stabilized.
- (7) Reimbursed Expenses include costs incurred by the Company for management services provided to our unconsolidated joint ventures. The reimbursement of these costs by the unconsolidated joint ventures is included in Management Fees.
- (8) Primarily represents interest on consolidated loans repaid and our share of interests on loans of unconsolidated investments sold prior to June 30, 2024. Also includes interest expense from unconsolidated investments not yet stabilized.
- (9) Amounts of consolidated interest expense related to consolidated debt that are capitalized to consolidated development and redevelopment projects as well as to equity in unconsolidated development projects.

### **PORTFOLIO STATISTICS**

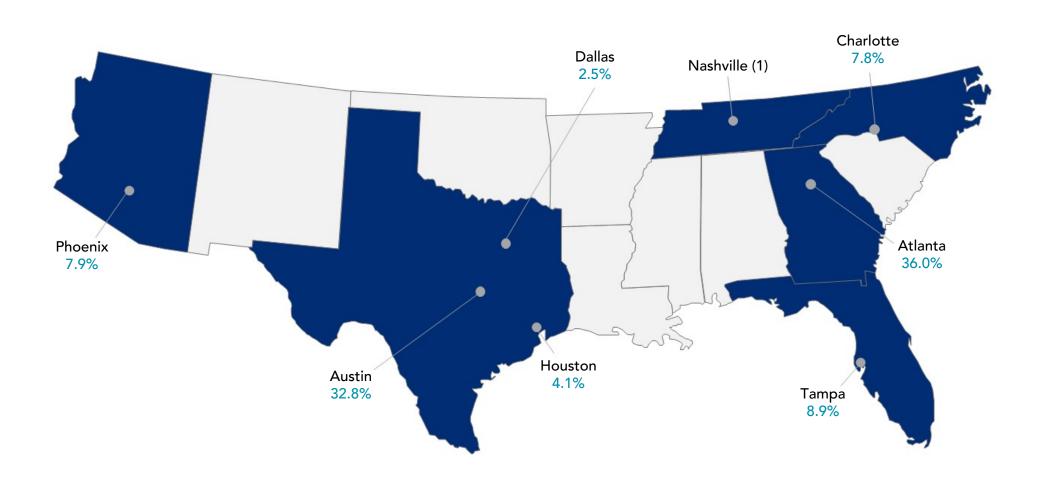
	Rentable	Financial	Company's	End of Peri	iod Leased	Weighted Occupa	l Average ancy (2)		
Office Properties (1)	Square Feet	Statement Presentation	Ownership Interest	2Q24	1Q24	2Q24	1Q24	% of Total NOI / 2Q24	ty Level Debt housands) (3)
Terminus (4)	1,226,000	Consolidated	100%	80.7%	84.7%	79.6%	82.0%	5.7%	\$ 220,709
Spring & 8th (4)	765,000	Consolidated	100%	100.0%	100.0%	100.0%	100.0%	5.2%	_
Buckhead Plaza (4)	678,000	Consolidated	100%	97.5%	96.3%	88.0%	86.9%	3.8%	_
Northpark (4)	1,539,000	Consolidated	100%	75.1%	74.2%	73.6%	72.8%	3.7%	_
725 Ponce	372,000	Consolidated	100%	87.6%	100.0%	95.9%	100.0%	3.4%	_
Avalon (4)	480,000	Consolidated	100%	100.0%	100.0%	100.0%	100.0%	3.2%	_
Promenade Tower	777,000	Consolidated	100%	89.6%	88.6%	76.4%	67.0%	2.9%	_
3344 Peachtree	484,000	Consolidated	100%	93.9%	95.1%	94.3%	95.1%	2.9%	_
Promenade Central (5) (6)	367,000	Consolidated	100%	77.7%	76.0%	71.3%	67.5%	1.3%	_
3350 Peachtree	413,000	Consolidated	100%	84.0%	74.2%	62.2%	60.3%	1.2%	_
3348 Peachtree	258,000	Consolidated	100%	79.3%	76.9%	76.6%	76.9%	0.9%	_
Emory University Hospital Midtown	358,000	Unconsolidated	50%	99.5%	99.5%	99.5%	99.5%	0.9%	41,178
Meridian Mark Plaza	160,000	Consolidated	100%	100.0%	100.0%	100.0%	100.0%	0.6%	_
120 West Trinity Office	43,000	Unconsolidated	20%	74.2%	100.0%	74.2%	100.0%	0.1%	_
ATLANTA (6)	7,920,000		•	87.5%	87.9%	83.9%	83.2%	35.8%	261,887
The Domain (4) (7)	1,899,000	Consolidated	100%	100.0%	100.0%	100.0%	99.4%	13.6%	71,444
300 Colorado	378,000	Consolidated	100%	100.0%	100.0%	100.0%	100.0%	4.1%	_
San Jacinto Center	399,000	Consolidated	100%	96.1%	95.9%	95.9%	95.9%	3.8%	_
Colorado Tower	373,000	Consolidated	100%	98.8%	98.8%	98.8%	98.3%	3.3%	105,275
One Eleven Congress	519,000	Consolidated	100%	80.0%	79.0%	78.4%	79.9%	3.0%	_
The Terrace (4)	619,000	Consolidated	100%	80.8%	79.4%	78.3%	78.7%	2.7%	_
Domain Point (4)	240,000	Consolidated	96.5%	96.5%	100.0%	96.5%	100.0%	1.5%	_
Research Park V	173,000	Consolidated	100%	93.0%	93.0%	89.0%	89.0%	0.8%	
AUSTIN	4,600,000			94.3%	94.3%	93.6%	93.7%	32.8%	176,719
Corporate Center (4)	1,227,000	Consolidated	100%	95.8%	91.5%	91.7%	91.9%	5.3%	_
Heights Union (4)	294,000	Consolidated	100%	100.0%	100.0%	100.0%	100.0%	2.0%	_
The Pointe	253,000	Consolidated	100%	90.0%	90.4%	86.3%	86.5%	0.9%	_
Harborview Plaza	206,000	Consolidated	100%	88.7%	88.7%	83.7%	82.1%	0.7%	
TAMPA	1,980,000			95.0%	92.3%	91.4%	91.2%	8.9%	_
Hayden Ferry (4) (8)	792,000	Consolidated	100%	84.9%	84.8%	84.8%	85.1%	3.3%	_
100 Mill	288,000	Consolidated	90%	98.1%	98.1%	92.3%	92.3%	2.6%	_
111 West Rio	225,000	Consolidated	100%	100.0%	100.0%	100.0%	100.0%	1.0%	_
Tempe Gateway	264,000	Consolidated	100%	92.7%	87.3%	64.1%	64.7%	1.0%	
PHOENIX (8)	1,569,000			91.6%	90.4%	84.7%	85.0%	7.9%	_
Fifth Third Center	692,000	Consolidated	100%	92.6%	92.6%	91.6%	91.1%	3.5%	124,545
Railyard	329,000	Consolidated	100%	99.1%	99.4%	99.6%	99.0%	2.2%	_
550 South	394,000	Consolidated	100%	76.9%	76.9%	76.9%	90.1%	1.4%	 _
CHARLOTTE	1,415,000			89.7%	89.8%	89.4%	92.7%	7.1%	124,545

### **PORTFOLIO STATISTICS**

	Rentable	Financial	Company's	End of Per	iod Leased		l Average ancy (2)		
Office Properties (1)	Square Feet	Statement Presentation	Ownership Interest	2024	1Q24	2Q24	1024	% of Total NOI / 2Q24	Property Level Debt (\$ in thousands) (3)
Legacy Union One	319,000	Consolidated	100%	100.0%	100.0%	100.0%	100.0%	1.8%	_
5950 Sherry Lane	197,000	Consolidated	100%	85.0%	79.3%	81.1%	79.3%	0.7%	_
DALLAS	516,000		•	94.3%	92.1%	92.8%	92.1%	2.5%	_
BriarLake Plaza (4)	835,000	Consolidated	100%	98.4%	95.5%	95.9%	94.4%	4.1%	_
HOUSTON	835,000		•	98.4%	95.5%	95.9%	94.4%	4.1%	
TOTAL OFFICE (6)	18,835,000			91.2%	90.8%	88.5%	88.4%	99.1%	\$ 563,151
Other Properties (1)									
College Street Garage - Charlotte (5)	N/A	Consolidated	100%	NA	NA	NA	NA	0.7%	_
120 West Trinity Apartment - Atlanta (330 units) (5)	310,000	Unconsolidated	20%	98.8%	95.9%	95.9%	95.3%	0.2%	
TOTAL OTHER	310,000			98.8%	95.9%	95.9%	95.3%	0.9%	<u> </u>
TOTAL (6) (8)	19,145,000		•	91.3%	90.8%	88.5%	88.4%	100.0%	\$ 563,151

- (1) Represents the Company's operating properties, excluding properties in the development pipeline, full building redevelopments that are not yet stabilized, and properties sold prior to June 30, 2024.
- (2) The weighted average economic occupancy of the property over the period for which the property was available for occupancy.
- (3) The Company's share of property-specific mortgage debt, net of unamortized loan costs, as of June 30, 2024.
- (4) Contains two or more buildings that are grouped together for reporting purposes.
- (5) Not included in Same Property as of June 30, 2024.
- (6) A redevelopment of Promenade Central reached substantial completion in the fourth quarter of 2022. This building will be excluded from the Atlanta, Total Office, and Total Portfolio end of period leased and weighted average occupancy calculations until stabilized.
- (7) Domain 9 commenced initial operations in the first quarter of 2024 and will be excluded from all metrics in this schedule until stabilized. It remains on our Development Pipeline (see page 27) and is not included in Same Property as of June 30, 2024.
- (8) Hayden Ferry 1 in this group of buildings has been excluded from Same Property, end of period leased, and weighted average occupancy due to commencement of a full redevelopment of this building effective October 1, 2023. It is also excluded from the Phoenix, Total Office, and Total Portfolio calculations.

### Portfolio NOI by Market Second Quarter 2024



<sup>(1)</sup> The Company owns 50% of Neuhoff, a mixed-use development in Nashville, through a joint venture. It has commenced initial operations but is not yet stabilized. See pages 27 and 32 for additional details.

### **SAME PROPERTY PERFORMANCE (1)**

# (\$ in thousands) Three Months Ended June 30,

	2024		2023	\$	Change	% Change
Rental Property Revenues (2)	\$ 203,906	\$	195,895	\$	8,011	4.1 %
Rental Property Operating Expenses (2)	68,524		66,015		2,509	3.8 %
Same Property Net Operating Income	\$ 135,382	\$	129,880	\$	5,502	4.2 %
Cash-Basis Rental Property Revenues (3)	\$ 192,314	\$	183,785	\$	8,529	4.6 %
Cash-Basis Rental Property Operating Expenses (4)	68,347		65,778		2,569	3.9 %
Cash-Basis Same Property Net Operating Income	\$ 123,967	\$	118,007	\$	5,960	5.1 %
End of Period Leased	91.2 %		90.7 %			
Weighted Average Occupancy	88.5 %		87.5 %			
		S	ix Months E	nded	June 30,	
	2024		2023	\$	Change	% Change
Rental Property Revenues (2)	\$ 408,356	\$	392,824	\$	15,532	4.0 %
Rental Property Operating Expenses (2)	138,113		136,421		1,692	1.2 %
Same Property Net Operating Income	\$ 270,243	\$	256,403	\$	13,840	5.4 %
Cash-Basis Rental Property Revenues (3)	\$ 383,095	\$	367,851	\$	15,244	4.1 %
Cash-Basis Rental Property Operating Expenses (4)	137,728		135,961		1,767	1.3 %
Cash-Basis Same Property Net Operating Income	\$ 245,367	\$	231,890	\$	13,477	5.8 %
Weighted Average Occupancy	88.4 %		87.3 %			

- (1) Same Properties include those office properties that were stabilized and owned by the Company for the entirety of all comparable reporting periods presented. See Portfolio Statistics on pages 17 and 18 for footnotes indicating which properties are not included in Same Property. See Non-GAAP Financial Measures Calculations and Reconciliations beginning on page 33.
- (2) Rental Property Revenues and Operating Expenses include results for the Company and its share of unconsolidated joint ventures and exclude termination fee income. Net operating income for unconsolidated joint ventures is calculated as Rental Property Revenues less termination fee income and Rental Property Expenses at the joint ventures, multiplied by the Company's ownership interest. The Company does not control the operations of the unconsolidated joint ventures but believes that including these amounts with consolidated net operating income is meaningful to investors and analysts.
- (3) Cash-Basis Rental Property Revenues include that of the Company and its share of unconsolidated joint ventures. It represents Rental Property Revenues, excluding termination fee income, straight-line rents, and other deferred income amortization, amortization of lease inducements, and amortization of acquired above and below market rents.
- (4) Cash-Basis Rental Property Operating Expenses include that of the Company and its share of unconsolidated joint ventures. It represents Rental Property Operating Expenses, excluding straight-line ground rent expense and amortization of above and below market ground rent expense.

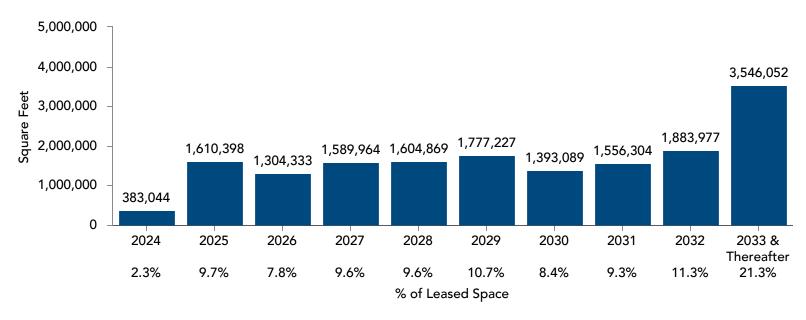
### **OFFICE LEASING ACTIVITY**

	Three	Months I	Ended Jur	ne 30, 20	024	Six Months Ended June 30, 2024			
	New	Renewa	Expans	sion	Total	New	Renewal	Expansion	Total
Gross leased square feet (1)					634,630				1,096,706
Less exclusions (2)				(	244,044)				(302,466)
Net leased square feet	216,073	151,04	23,	.468	390,586	404,011	268,210	122,019	794,240
Number of transactions	21	10	<u>,</u>	3	40	38	28	11	77
Lease term in years (3)	8.8	7.7		12.1	8.6	8.4	6.4	9.2	7.8
Net effective rent calculation (per square foot per year) (3)									
Net annualized rent (4)	\$ 38.47	\$ 36.5	\$ 3	7.20 \$	37.64	\$ 38.88	\$ 34.86	\$ 34.40	\$ 36.83
Net free rent	(2.53)	(2.5	(2	2.21)	(2.51)	(2.49)	(2.08)	(2.14)	(2.30)
Leasing commissions	(3.12)	(2.5	5) (3	3.41)	(2.91)	(3.10)	(2.20)	(2.85)	(2.75)
Tenant improvements	(7.94)	(6.4	5) (7	7.98)	(7.37)	(7.97)	(5.50)	(8.76)	(7.26)
Total leasing costs	(13.59)	(11.5	(1:	3.60)	(12.79)	(13.56)	(9.78)	(13.75)	(12.31)
Net effective rent	\$ 24.88	\$ 25.00	\$ 23	3.60 \$	24.85	\$ 25.32	\$ 25.08	\$ 20.65	\$ 24.52
Second generation leased square footage (5)				2	213,648				427,324
Increase in straight-line basis second generati	on net rent	per square	foot (6)		37.6 %				28.8 %
Increase in cash-basis second generation net r	ent per squ	are foot (7	·)		18.2 %				11.7 %

- (1) Comprised of total square feet leased, unadjusted for ownership share and excluding apartment leasing.
- (2) Adjusted for leases approximately one year or less, along with leases for retail, amenity, storage, and intercompany space.
- (3) Weighted average of net leased square feet. Excludes percentage rent leases.
- (4) Straight-line net rent per square foot (operating expense reimbursements deducted from gross leases) over the lease term, prior to any deductions for leasing costs.
- (5) Excludes leases executed for spaces that were vacant upon acquisition, new leases in development properties, percentage rent leases, and leases for spaces that have been vacant for one year or more.
- (6) Increase in second generation straight-line basis net annualized rent on a weighted average basis.
- (7) Increase in second generation net cash rent at the end of the term paid by the prior tenant compared to net cash rent at the beginning of the term (after any free rent period) paid by the current tenant on a weighted average basis. For early renewals, the final net cash rent paid under the original lease is compared to the first net cash rent paid under the terms of the renewal. Net cash rent is net of any recovery of operating expenses but prior to any deductions for leasing costs.

Lease Expirations by Year (1)

Year of Expiration	Square Feet Expiring	% of Leased Space	Annual Contractual Rent (\$ in thousands) (2)	% of Annual Contractual Rent	Annual Contractual Rent/Sq. Ft.
2024	383,044	2.3 %	\$ 15,426	1.8 %	\$ 40.27
2025	1,610,398	9.7 %	71,859	8.2 %	44.62
2026	1,304,333	7.8 %	60,819	7.0 %	46.63
2027	1,589,964	9.6 %	73,194	8.4 %	46.04
2028	1,604,869	9.6 %	81,695	9.4 %	50.90
2029	1,777,227	10.7 %	92,312	10.5 %	51.94
2030	1,393,089	8.4 %	72,108	8.3 %	51.76
2031	1,556,304	9.3 %	93,021	10.7 %	59.77
2032	1,883,977	11.3 %	108,011	12.4 %	57.33
2033 & Thereafter	3,546,052	21.3 %	204,289	23.3 %	57.61
Total	16,649,257	100.0 %	\$ 872,734	100.0 %	\$ 52.42



<sup>(1)</sup> Company's share of leases expiring after June 30, 2024. Expiring square footage for which new leases have been executed at operating properties is reflected based on the expiration date of the new lease.

<sup>(2)</sup> Annual Contractual Rent is the estimated rent in the year of expiration. It includes the minimum base rent and an estimate of the tenant's share of operating expenses, if applicable, as defined in the respective leases.

### **TOP 20 OFFICE TENANTS**

	Tenant (1)	Number of Properties Occupied	Number of Markets Occupied	Company's Share of Square Footage	Company's Share of Annualized Rent (\$ in thousands) (2)	Percentage of Company's Share of Annualized Rent	Weighted Average Remaining Lease Term (Years)
1	Amazon	5	3	1,296,397	\$ 68,706	9.1%	5.7
2	NCR Voyix	2	2	815,634	41,056	5.4%	8.9
3	ExxonMobil (fka Pioneer Natural Resources)	2	1	359,660	25,176	3.3%	7.2
4	Meta Platforms	1	1	319,863	18,755	2.5%	7.1
5	Expedia	1	1	315,882	17,139	2.3%	6.8
6	Apache	1	1	364,707	14,872	2.0%	14.1
7	Bank of America	2	2	347,139	12,661	1.7%	1.5
8	Ovintiv USA	1	1	318,582	8,313	1.1%	3.0
9	ADP	1	1	225,000	7,894	1.0%	3.8
10	Wells Fargo	5	3	192,712	7,601	1.0%	4.5
11	Westrock Shared Services	1	1	205,185	7,352	1.0%	5.8
12	Regus Equity Business Centers	5	4	145,584	7,284	1.0%	6.6
13	BlackRock	1	1	131,656	7,166	1.0%	11.9
14	Amgen	1	1	163,169	6,700	0.9%	4.3
15	Workrise Technologies	1	1	93,210	6,647	0.9%	4.1
16	McKinsey & Company	2	2	130,513	6,492	0.9%	8.4
17	Samsung Engineering America	1	1	133,860	6,367	0.8%	2.4
18	Allstate	1	1	148,262	5,937	0.8%	5.5
19	Time Warner Cable	2	1	119,018	5,847	0.8%	1.5
20	Morgan Stanley	1	1	120,653	5,703	0.7%	4.7
	Total			5,946,686	\$ 287,668	38.2%	6.3

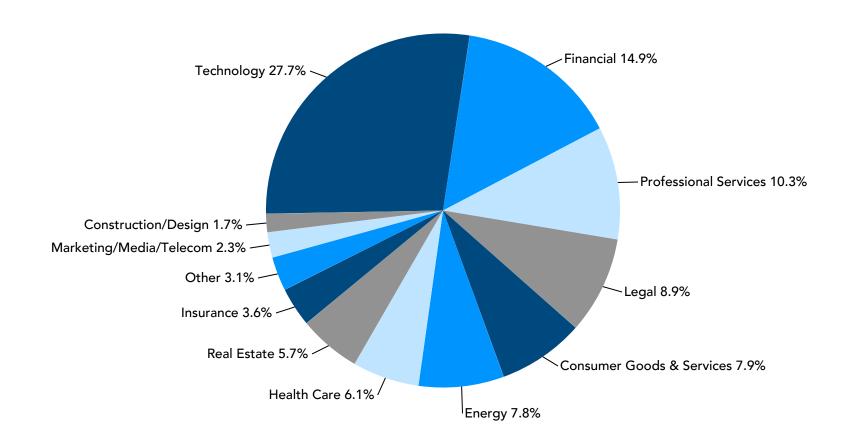
Note: This schedule includes leases that have commenced. Leases that have been signed but have not commenced are excluded.

<sup>(1)</sup> In some cases, the actual tenant may be an affiliate of the entity shown.

<sup>(2)</sup> Annualized Rent represents the annualized cash rent including the tenant's share of estimated operating expenses, if applicable, paid by the tenant as of June 30, 2024. If the tenant is in a free rent period as of June 30, 2024, Annualized Rent represents the annualized contractual rent the tenant will pay in the first month it is required to pay full cash rent.

### TENANT INDUSTRY DIVERSIFICATION

#### Percentage of Company's Share of Annualized Rent (1)



<sup>(1)</sup> Annualized Rent represents the annualized cash rent including the tenant's share of estimated operating expenses, if applicable, paid by the tenant as of June 30, 2024. If the tenant is in a free rent period as of June 30, 2024, Annualized Rent represents the annualized contractual rent the tenant will pay in the first month the tenant is required to pay full rent.

Note: Management uses SIC codes when available, along with their judgment, to determine tenant industry classification. This schedule includes leases that have commenced. Leases that have been signed but have not commenced are excluded.

### **INVESTMENT ACTIVITY**

### **Completed Operating Property Acquisitions**

Property	Туре	Market	Company's Ownership Interest	Timing	Square Feet	Price (\$ in thousands) (1)
2022						
Avalon (2)	Office	Atlanta	100%	2Q	480,000	\$ 43,400
2021						
725 Ponce	Office	Atlanta	100%	3Q	372,000	300,200
Heights Union	Office	Tampa	100%	4Q	294,000	144,800
2020						
The RailYard	Office	Charlotte	100%	4Q	329,000	201,300
2019						
Promenade Central	Office	Atlanta	100%	1Q	370,000	82,000
TIER REIT, Inc.	Office	Various	Various	20	5,799,000	(3)
Terminus (4)	Office	Atlanta	100%	40	1,226,000	246,000
					8,870,000	\$ 1,017,700

### **Completed Property Developments**

Project	Туре	Market	Company's Ownership Interest	Timing (5)	Square Feet		Project Cost ousands) (1)
Troject	Турс	Market	merese	Tilling (0)	Square rect	(Ψ ε	ousunus, (1)
2022							
300 Colorado	Office	Austin	100%	1Q	369,000	\$	193,000
100 Mill	Office	Phoenix	90%	4Q	288,000		156,000
2021							
10000 Avalon	Office	Atlanta	90%	1Q	251,000		96,000
120 West Trinity	Mixed	Atlanta	20%	2Q	353,000		89,000
Domain 10	Office	Austin	100%	3Q	300,000		111,000
2020							
Domain 12	Office	Austin	100%	4Q	320,000		117,000
2019							
Dimensional Place	Office	Charlotte	50%	1Q	281,000		96,000
					2,162,000	\$	858,000

<sup>(1)</sup> Except as otherwise noted, amounts represent total purchase prices, total project costs paid by the Company and, where applicable, its joint venture partner. (2) Purchased outside interest of 10% in HICO Avalon LLC and HICO Avalon II LLC for \$43 million in a transaction that valued the properties at \$302 million.

<sup>(3)</sup> Properties acquired in the merger with TIER REIT, Inc.

<sup>(4)</sup> Purchased outside interest of 50% in Terminus Office Holdings, LLC for \$246 million before reductions for existing mortgage debt.

<sup>(5)</sup> Represents timing of stabilization.

### **INVESTMENT ACTIVITY**

### **Completed Operating Property Dispositions**

Property	Туре	Market	Company's Ownership Interest	Timing	Square Feet	oss Sales Price in thousands)
2022						
Carolina Square	Mixed	Charlotte	50%	3Q	468,000	\$ 105,000 (1)
2021						
Burnett Plaza	Office	Fort Worth	100%	2Q	1,023,000	137,500
One South at the Plaza	Office	Charlotte	100%	3Q	891,000	271,500
Dimensional Place	Office	Charlotte	50%	3Q	281,000	60,800 (1)
816 Congress	Office	Austin	100%	4Q	435,000	174,000
2020						
Hearst Tower	Office	Charlotte	100%	1Q	966,000	455,500
Gateway Village	Office	Charlotte	50%	1Q	1,061,000	52,200 (1)
Woodcrest	Office	Cherry Hill	100%	1Q	386,000	25,300
					5,511,000	\$ 1,281,800

<sup>(1)</sup> Amount represents proceeds, before debt and other adjustments, received by the Company for the sale of its unconsolidated interest in the joint venture to its partner.

### **DEVELOPMENT PIPELINE (1)**

Project	Туре	Market	Company's Ownership Interest	Construction Start Date	Square Feet/Units	mated Project Cost (1) (2) n thousands)	l Pro	ompany's Share of Estimated ject Cost (2) n thousands)	lr	roject Cost ncurred to Date (2) n thousands)	of I	ppany's Share Project Cost irred to Date (2) n thousands)	Percent Leased	Initial Occupancy (3)	Estimated Stabilization (4)
Neuhoff (5)	Mixed	Nashville	50 %	3Q21		\$ 589,100	\$	294,550	\$	506,215	\$	253,108			
Office and Retail					448,000								37 %	4Q23	4Q25
<b>Apartments</b>					542								7 %	2024	2Q26
Domain 9	Office	Austin	100 %	2Q21	338,000	147,000		147,000		129,037		129,037	98 %	1Q24	1Q25
Total						\$ 736,100	\$	441,550	\$	635,252	\$	382,145			

- (1) This schedule shows projects currently under active development through the substantial completion of construction as well as properties in an initial lease up period prior to stabilization. Amounts included in the estimated project cost column include direct financing costs. Significant estimation is required to derive these costs, and the final costs may differ from these estimates.
- (2) Estimated and incurred project costs are construction costs plus financing costs on project-specific debt. Neuhoff has a project-specific construction loan (see footnote 5). The above schedule excludes any financing cost assumptions for projects without project-specific debt and any other incremental capitalized costs required by GAAP.
- (3) Initial occupancy represents the quarter within which the Company first recognized, or estimates it will begin recognizing, revenue under GAAP. The Company capitalizes interest, real estate taxes, and certain operating expenses on the unoccupied portion of office and retail properties, which have ongoing construction of tenant improvements, until the earlier of (1) the date on which the project achieves 90% economic occupancy or (2) one year from cessation of major construction activity. For residential project construction, the Company continues to capitalize interest, real estate taxes, and certain operating expenses until cessation of major construction activity.
- (4) Reflects the estimated quarter of economic stabilization for each project.
- (5) The Neuhoff estimated project cost will be funded with a combination of \$276.4 million of equity contributed by the joint venture partners and a \$312.7 million construction loan. These costs include approximately \$66 million of site and associated infrastructure work related to a future phase. The estimated project cost includes revisions related to updated initial leasing costs and construction loan interest costs.

# LAND INVENTORY

	Market	Company's Ownership Interest	Financial Statement Presentation	Total Developable Land (Acres)	 asis of Land housands)
3354/3356 Peachtree	Atlanta	95%	Consolidated	3.2	
715 Ponce	Atlanta	50%	Unconsolidated	1.0	
887 West Peachtree	Atlanta	100%	Consolidated	1.6	
Domain Point 3	Austin	90%	Consolidated	1.7	
Domain Central	Austin	100%	Consolidated	5.6	
South End Station	Charlotte	100%	Consolidated	3.4	
303 Tremont	Charlotte	100%	Consolidated	2.4	
Legacy Union 2 & 3	Dallas	95%	Consolidated	4.0	
Corporate Center 5 & 6 (1)	Tampa	100%	Consolidated	14.1	
Total	·			37.0	\$ 162,811
Company's Share				36.0	\$ 156,007

<sup>(1)</sup> Corporate Center 5 is controlled through a long-term ground lease.

# DEBT SCHEDULE (1)

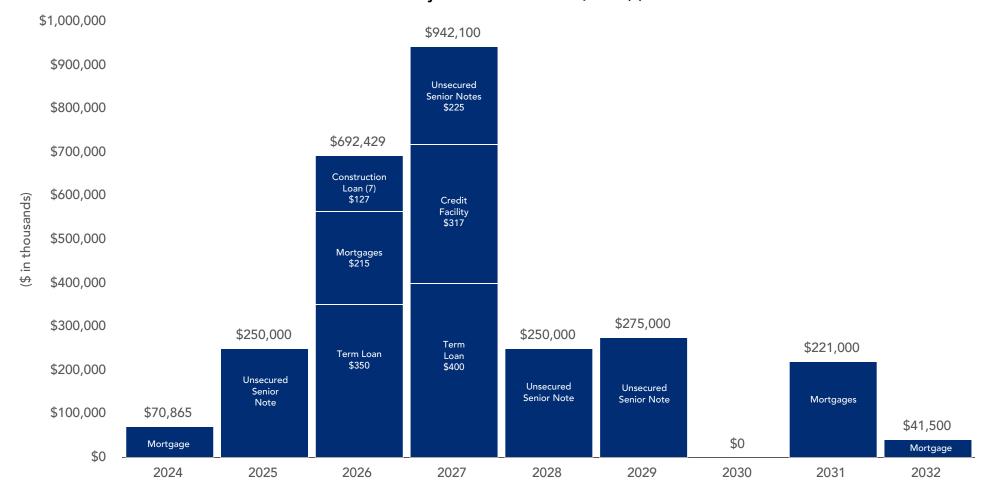
### **Company's Share of Debt Maturities and Principal Payments**

(\$ in thousands)

Description (Interest Rate Base, if not fixed)	Company's Ownership Interest	Rate at End of Quarter	Maturity Date (2)	2024	2025	2026	2027	2028	Thereafter	Total Principal	Deferred Loan Costs	Total
Consolidated Debt - Floating Rate												
Credit Facility, Unsecured (Adjusted SOFR + 0.775% to 1.40%) (3)	100%	6.19%	4/30/27	\$ —	\$ —	\$ —	\$317,100	\$ —	\$ —	\$ 317,100	\$ —	\$ 317,100
Total Consolidated Floating Rate Debt							317,100			317,100		317,100
Consolidated Debt - Fixed Rate												
Term Loan, Unsecured (4)	100%	5.43%	3/3/27	_	_	_	400,000	_	_	400,000	(729)	399,271
Term Loan, Unsecured (5)	100%	5.33%	8/30/26	_	_	350,000	_	_	_	350,000	(74)	349,926
Senior Note, Unsecured	100%	3.95%	7/6/29	_	_	_	_	_	275,000	275,000	(560)	274,440
Senior Note, Unsecured	100%	3.91%	7/6/25	_	250,000	_	_	_	_	250,000	(183)	249,817
Senior Note, Unsecured	100%	3.86%	7/6/28	_	_	_	_	250,000	_	250,000	(452)	249,548
Terminus (6)	100%	6.34%	1/15/31	_	_	_	_	_	221,000	221,000	(291)	220,709
Senior Note, Unsecured	100%	3.78%	7/6/27	_	_	_	125,000	_	_	125,000	(190)	124,810
Fifth Third Center	100%	3.37%	10/1/26	1,889	3,874	118,928	_	_	_	124,691	(146)	124,545
Colorado Tower	100%	3.45%	9/1/26	1,404	2,881	101,199	_	_	_	105,484	(209)	105,275
Senior Note, Unsecured	100%	4.09%	7/6/27	_	_	_	100,000	_	_	100,000	(153)	99,847
Domain 10	100%	3.75%	11/1/24	71,549	_	_	_	_	_	71,549	(105)	71,444
Total Consolidated Fixed Rate Debt				74,842	256,755	570,127	625,000	250,000	496,000	2,272,724	(3,092)	2,269,632
Total Consolidated Debt				74,842	256,755	570,127	942,100	250,000	496,000	2,589,824	(3,092)	2,586,732
Unconsolidated Debt - Floating Rate												
Neuhoff (SOFR + 3.45%) (7)	50%	8.78%	9/30/26			127,270				127,270	(822)	126,448
Total Unconsolidated Floating Rate Debt				_	_	127,270	_		_	127,270	(822)	126,448
Unconsolidated Debt - Fixed Rate												
Medical Offices at Emory Hospital	50%	4.80%	6/1/32	_	_	_	_	_	41,500	41,500	(322)	41,178
Total Unconsolidated Fixed Rate Debt				_			_		41,500	41,500	(322)	41,178
Total Unconsolidated Debt						127,270			41,500	168,770	(1,144)	167,626
Total Debt				\$ 74,842	\$256,755	\$697,397	\$942,100	\$250,000	\$ 537,500	\$ 2,758,594	\$ (4,236)	\$ 2,754,358
Total Maturities (8)				\$ 70,865	\$250,000	\$692,429	\$942,100	\$250,000	\$ 537,500	\$ 2,742,894	Ī	
% of Maturities				3 %	9 %	25 %	34 %	9 %	20 %	100 %		

### **DEBT SCHEDULE (1)**

### Debt Maturity Schedule as of June 30, 2024 (2)



### **DEBT SCHEDULE (1)**

#### Floating and Fixed Rate Debt Analysis

	Total Principal (\$ in thousands)	Total Debt (%)	Weighted Average Interest Rate	Weighted Average Maturity (Years) (2)
Floating Rate Debt	\$ 444,370	16 %	6.93 %	2.7
Fixed Rate Debt	2,314,224	84 %	4.58 %	3.2
Total Debt	\$ 2,758,594	100 %	4.96 %	3.1

- (1) All amounts are presented at Company share.
- (2) Maturity dates shown assume the Company exercises all available extension options. Without the extensions noted below, our weighted average maturity would be 2.5 years.
- (3) As of June 30, 2024, the Company had \$317.1 million drawn under the Credit Facility and had the ability to borrow the remaining \$682.9 million. The spread over Adjusted SOFR (SOFR + 0.10%) under the Credit Facility at June 30, 2024 was 0.775%.
- (4) As of June 30, 2024, the spread over Adjusted SOFR (SOFR + 0.10%) under the 2022 Term Loan was 0.85%. The original maturity date is March 3, 2025 with four consecutive options to extend the maturity date for an additional six months each. In the second quarter of 2023, the Company entered into a floating-to-fixed interest rate swap with respect to \$200 million of the \$400 million Term Loan through the initial maturity date, effectively fixing the underlying SOFR rate at 4.298%. In January 2024, the Company entered into a floating-to-fixed interest rate swap with respect to the remaining \$200 million of the \$400 million Term Loan through the initial maturity date, effectively fixing the underlying SOFR rate at 4.6675%. These swaps effectively fixed the underlying SOFR rate at a weighted average of 4.48% for the entire \$400 million through initial maturity.
- (5) In June 2024, the Company noticed the administrative agent for the Term Loan of our execution of the first of four consecutive options to extend the maturity date of this term loan for an additional 180 days each. In the third quarter of 2022, the Company entered into a floating-to-fixed interest rate swap through the initial maturity date of August 30, 2024, effectively fixing the underlying SOFR rate at 4.234%. The spread over Adjusted SOFR (SOFR + 0.10%) at June 30, 2024 was 1%.
- (6) Represents \$123.0 million and \$98.0 million non-cross collateralized mortgages secured by the Terminus 100 and Terminus 200 buildings, respectively.
- (7) The Company's share of the total borrowing capacity of the construction loan is \$156.4 million. The joint venture has one option, subject to conditions, to extend the maturity date for an additional 12 months from the initial maturity date of September 30, 2025.
- (8) Maturities include principal payments due at the maturity date. Maturities do not include scheduled principal payments due prior to the maturity date.

### **JOINT VENTURE INFORMATION (1)**

Joint Venture	Joint Venture Property Cash Flows to Cousins (2)		Options
Consolidated:	400 h 4:11	000/ ( ) ( ) ( ) ( )	
HICO 100 Mill LLC	100 Mill	90% of cash flows until return of contributed capital to partners; portions of cash amounts received in excess of contributed capital are paid to our partner as a promote.	Cousins can trigger a sale process, subject to a right of first offer that can be exercised by partner.
TR Domain Point LLC	Domain Point	Preferred return on preferred equity contribution, then 96.5% of remaining cash flows.	Partner has put option under various circumstances.
Unconsolidated: AMCO 120 WT Holdings LLC	120 West Trinity	20% of cash flows.	Cousins or partner can trigger a buyout upon which Cousins would receive the office component, and partner
			would receive the multifamily component, with a net settlement at a then agreed upon value.
Crawford Long-CPI, LLC	Medical Offices at Emory Hospital	50% of cash flows.	Cousins can put its interest to partner, or partner can call Cousins' interest, at a value determined by appraisal.
Neuhoff Holdings LLC	Neuhoff	50% of cash flows until return of contributed capital to partners; portions of cash amounts received in excess of contributed capital to equity partners are paid to development partner as a promote.	Cousins or its equity partner can trigger a sale process, subject to a right of first offer that can be exercised by the non-triggering party.

<sup>(1)</sup> This schedule only contains information related to joint ventures that hold an ownership interest in operating assets or projects under active development.

<sup>(2)</sup> Each respective joint venture agreement may contain additional terms that affect the distribution of operating cash flows and capital transaction proceeds that are not yet effective, including the distribution of promoted interest.

	2022	2023 1st	2023 2nd	2023 3rd	2023 4th	2023	2024 1st	2024 2nd	YTD 2024
FFO and EBITDAre									
Net income available to common stockholders	\$ 166,793	\$ 22,196	\$ 22,621	\$ 19,361	\$ 18,785	\$ 82,963	\$ 13,288	\$ 7,840	\$ 21,128
Depreciation and amortization of real estate assets:									
Consolidated properties	295,029	75,662	80,158	79,379	79,250	314,449	86,116	95,299	181,415
Share of unconsolidated joint ventures	3,927	479	476	485	491	1,931	459	513	972
Partners' share of real estate depreciation	(794)	(249)	(307)	(257)	(257)	(1,070)	(268)	(308)	(576)
Loss (gain) on depreciated property transactions:									
Consolidated properties	9	2	_	_	_	2	(101)	_	(101)
Share of unconsolidated joint ventures	(81)	_	_	_	_	_	_	_	_
Sale of investments in unconsolidated joint ventures	(56,267)	_	_	_	_	_	_	_	_
Non-controlling interest related to unitholders	143	4	3	4	3	14	2	2	4
FFO (1)	408,759	98,094	102,951	98,972	98,272	398,289	99,496	103,346	202,842
Interest Expense	75,139	25,310	26,334	27,516	27,979	107,139	29,436	30,378	59,814
Non-Real Estate Depreciation and Amortization	558	108	111	113	116	448	115	116	231
EBITDAre (1)	484,456	123,512	129,396	126,601	126,367	505,876	129,047	133,840	262,887
FFO and Net Operating Income from Unconsolidated Joint Ventures									
Income from Unconsolidated Joint Ventures	7,700	673	753	582	291	2,299	348	439	787
Depreciation and Amortization of Real Estate	3,927	479	476	485	491	1,931	459	513	972
Gain on sale of depreciated investment properties, net	(81)	_	_	_	_	_	_	_	_
FFO - Unconsolidated Joint Ventures	11,546	1,152	1,229	1,067	782	4,230	807	952	1,759
Gain on sale of undepreciated property	(4,478)	_	_	_	_	_	_	_	_
Interest Expense	2,603	280	362	508	526	1,676	528	635	1,163
Other Expense	70	14	6	24	14	58	31	15	46
Other Income	(217)	(37)	(38)	(35)	(30)	(140)	(14)	(41)	(55)
Net Operating Income - Unconsolidated Joint Ventures	9,524	1,409	1,559	1,564	1,292	5,824	1,352	1,561	2,913
Market Capitalization									
Common Stock Price Per Share at Period End	\$ 25.29	\$ 21.38	\$ 22.80	\$ 20.37	\$ 24.35	\$ 24.35	\$ 24.04	\$ 23.15	\$ 23.15
Number of Common Stock/Units Outstanding at Period End	151,482	151,718	151,774	151,774	151,824	151,824	152,096	152,165	152,165
Equity Market Capitalization	3,830,980	3,243,731	3,460,447	3,091,636	3,696,914	3,696,914	3,656,388	3,522,620	3,522,620
Consolidated Debt	2,334,606	2,448,942	2,423,761	2,418,403	2,457,627	2,457,627	2,563,332	2,586,732	2,586,732
Share of Unconsolidated Debt	89,398	96,014	124,312	141,468	151,048	151,048	160,646	167,626	167,626
Debt (1)	2,424,004	2,544,956	2,548,073	2,559,871	2,608,675	2,608,675	2,723,978	2,754,358	2,754,358
Total Market Capitalization	6,254,984	5,788,687	6,008,520	5,651,507	6,305,589	6,305,589	6,380,366	6,276,978	6,276,978

	2022	2023 1st	2023 2nd	2023 3rd	2023 4th	2023	2024 1st	2024 2nd	YTD 2024
Credit Ratios									
Debt (1)	2,424,004	2,544,956	2,548,073	2,559,871	2,608,675	2,608,675	2,723,978	2,754,358	2,754,358
Less: Cash and Cash Equivalents	(5,145)	(3,585)	(8,031)	(6,926)	(6,047)	(6,047)	(5,452)	(5,954)	(5,954)
Less: Share of Unconsolidated Cash and Cash Equivalents (1)	(1,721)	(8,905)	(7,789)	(8,269)	(2,042)	(2,042)	(6,217)	(5,962)	(5,962)
Net Debt (1)	2,417,138	2,532,466	2,532,253	2,544,676	2,600,586	2,600,586	2,712,309	2,742,442	2,742,442
Total Market Capitalization	6,254,984	5,788,687	6,008,520	5,651,507	6,305,589	6,305,589	6,380,366	6,276,978	6,276,978
Net Debt / Total Market Capitalization	38.6 %	43.7%	42.1 %	45.0 %	41.2 %	41.2 %	42.5 %	43.7 %	43.7 %
Total Assets - Consolidated	7,537,016	7,582,970	7,595,785	7,585,309	7,634,474	7,634,474	7,682,981	7,700,528	7,700,528
Accumulated Depreciation - Consolidated	1,261,752	1,314,000	1,381,054	1,443,382	1,518,572	1,518,572	1,596,116	1,664,950	1,664,950
Undepreciated Assets - Unconsolidated (1)	209,636	240,386	257,697	272,556	289,202	289,202	304,617	316,303	316,303
Less: Investment in Unconsolidated Joint Ventures	(112,839)	(136,721)	(138,992)	(141,250)	(143,831)	(143,831)	(155,210)	(160,873)	(160,873)
Total Undepreciated Assets (1)	8,895,565	9,000,635	9,095,544	9,159,997	9,298,417	9,298,417	9,428,504	9,520,908	9,520,908
Net Debt (1)	2,417,138	2,532,466	2,532,253	2,544,676	2,600,586	2,600,586	2,712,309	2,742,442	2,742,442
Net Debt / Total Undepreciated Assets (1)	27.2 %	28.1%	27.8 %	27.8 %	28.0 %	28.0 %	28.8 %	28.8 %	28.8 %
Coverage Ratios (1)									
Interest Expense	75,139	25,310	26,334	27,516	27,979	107,139	29,436	30,378	59,814
Scheduled Principal Payments	17,774	2,272	2,214	2,077	2,095	8,658	2,114	2,132	4,246
Fixed Charges	92,913	27,582	28,548	29,593	30,074	115,797	31,550	32,510	64,060
EBITDAre	484,456	123,512	129,396	126,601	126,367	505,876	129,047	133,840	262,887
Fixed Charges Coverage Ratio (EBITDAre) (1)	5.21	4.48	4.53	4.28	4.20	4.37	4.09	4.12	4.10
Net Debt	2,417,138	2,532,466	2,532,253	2,544,676	2,600,586	2,600,586	2,712,309	2,742,442	2,742,442
Annualized EBITDAre (2)	490,676	494,048	517,584	506,404	505,468	505,468	516,188	535,360	535,360
Net Debt / Annualized EBITDAre	4.93	5.13	4.89	5.02	5.14	5.14	5.25	5.12	5.12
<u>Dividend Information</u>									
Common Dividends	193,893	48,598	48,650	48,650	48,350	194,248	48,658	48,685	97,343
FFO	408,759	98,094	102,951	98,972	98,272	398,289	99,496	103,346	202,842
FFO Payout Ratio	47.4 %	49.5%	47.3 %	49.2 %	49.2 %	48.8 %	48.9 %	47.1 %	48.0 %

	2022	2023 1st	2023 2nd	2023 3rd	2023 4th	2023	2024 1st	2024 2nd	YTD 2024
Net income available to common stockholders	\$ 166,793	\$ 22,196	\$ 22,621	\$ 19,361	\$ 18,785	\$ 82,963	\$ 13,288	\$ 7,840	\$ 21,128
Depreciation and amortization of real estate assets	298,162	75,892	80,327	79,607	79,484	315,310	86,307	95,504	181,811
Loss (gain) on depreciated property transactions	(56,339)	2	_	_	_	2	(101)	_	(101)
Non-controlling interest related to unitholders	143	4	3	4	3	14	2	2	4
FFO (1)	408,759	98,094	102,951	98,972	98,272	398,289	99,496	103,346	202,842
Amortization of Deferred Financing Costs	3,397	1,030	1,044	1,050	1,051	4,175	1,051	984	2,035
Non-Cash Stock-Based Compensation	10,059	3,512	2,770	2,817	2,801	11,900	4,312	3,467	7,779
Non-Real Estate Depreciation and Amortization	558	108	111	113	116	448	115	116	231
Lease Inducement Amortization	1,629	492	1,991	607	472	3,562	539	530	1,069
Straight-Line Rent Ground Leases	491	126	125	125	105	481	116	118	234
Above and Below Market Ground Rent	339	82	82	82	82	328	82	53	135
Debt Premium Amortization	(3,913)	_	_	_	_	_	_	_	_
Deferred Income - Tenant Improvements	(7,405)	(3,609)	(5,772)	(4,779)	(5,116)	(19,276)	(6,167)	(6,974)	(13,141)
Above and Below Market Rents, Net	(6,444)	(1,559)	(2,525)	(1,371)	(1,421)	(6,876)	(1,460)	(1,559)	(3,019)
Second Generation Capital Expenditures (CAPEX)	(99,501)	(15,467)	(29,317)	(20,224)	(31,900)	(96,908)	(30,212)	(17,270)	(47,482)
Straight-Line Rental Revenue	(28,953)	(8,431)	(3,703)	(7,508)	(5,858)	(25,500)	(8,604)	(4,423)	(13,027)
Loss (Gain) on Sales of Undepreciated Investment Properties	(4,478)	_	_	(507)	1	(506)	_	3	3
FAD (1)	274,538	74,378	67,757	69,377	58,605	270,117	59,268	78,391	137,659
Weighted Average Shares - Diluted	150,419	151,880	152,126	152,048	152,105	152,040	152,385	152,614	152,500
FAD per share	\$ 1.83	\$ 0.49	\$ 0.45	\$ 0.46	\$ 0.39	\$ 1.79	\$ 0.39	\$ 0.51	\$ 0.90
Common Dividends	193,893	48,598	48,650	48,650	48,350	194,248	48,658	48,685	97,343
Common Dividends per share	\$ 1.28	\$ 0.32	\$ 0.32	\$ 0.32	\$ 0.32	\$ 1.28	\$ 0.32	\$ 0.32	\$ 0.64
FAD Payout Ratio	70.6 %	65.3%	71.8 %	70.1 %	82.5 %	71.9 %	82.1 %	62.1 %	70.7 %
Operations Ratio									
Total Undepreciated Assets (1)	8,895,565	9,000,635	9,095,544	9,159,997	9,298,417	9,298,417	9,428,504	9,520,908	9,520,908
General and Administrative Expenses	28,319	8,438	8,021	8,336	7,536	32,331	9,214	8,907	18,121
Annualized General and Administrative Expenses (2) / Total Undepreciated Assets	0.30 %	0.37%	0.35 %	0.36 %	6 0.32 %	0.32 %	0.39 %	0.37 %	0.37 %
2nd Generation CAPEX									
Second Generation Leasing Related Costs	68,329	11,182	22,640	10,810	26,198	70,830	23,110	14,210	37,320
Second Generation Building Improvements	31,172	4,285	6,677	9,414	5,702	26,078	7,102	3,060	10,162
	99,501	15,467	29,317	20,224	31,900	96,908	30,212	17,270	47,482

<sup>(1)</sup> Includes the Company's share of unconsolidated joint ventures. These amounts are derived from the amounts in the categories indicated that are recorded at the joint venture multiplied by the Company's ownership interest. The Company does not control the operations of the unconsolidated joint ventures but believes that including these amounts in the categories indicated is meaningful to investors and analysts.

Note: Amounts may differ slightly from other schedules contained herein due to rounding.

<sup>(2)</sup> Amounts represent most recent quarter annualized.

#### **FUNDS FROM OPERATIONS**

(\$ in thousands, except per share amounts)

Three Months Ended June 30,

			2024			2023				
		Dollars	Weighted Average Common Shares		Per Share Amount		Dollars	Weighted Average Common Shares		Per Share mount
Net Income Available to Common Stockholders	\$	7,840	152,095	\$	0.05	\$	22,621	151,721	\$	0.15
Noncontrolling interest related to unitholders		2	25		_		3	25		_
Potentially dilutive common shares - ESPP		_	2		_		_	_		_
Conversion of unvested restricted stock units			492					380	_	
Net Income — Diluted		7,842	152,614		0.05		22,624	152,126		0.15
Depreciation and amortization of real estate assets:										
Consolidated properties		95,299	_		0.63		80,158	_		0.53
Share of unconsolidated joint ventures		513	_		_		476	_		_
Partners' share of real estate depreciation		(308)	_		_		(307)			
Funds From Operations	\$	103,346	152,614	\$	0.68	\$	102,951	152,126	\$	0.68

36

(\$ in thousands, except per share amounts)

Six Months Ended June 30,

	2024					2023					
		Dollars	Weighted Average Common Shares		Per Share Amount		Dollars	Weighted Average Common Shares	Per Share Amount		
Net Income Available to Common Stockholders	\$	21,128	152,020	\$	0.14	\$	44,817	151,650	\$ 0.30		
Noncontrolling interest related to unitholders		4	25		_		7	25	_		
Potentially dilutive common shares - ESPP		_	1		_		_	_	_		
Conversion of unvested restricted stock units			454		_			328	(0.01)		
Net Income — Diluted		21,132	152,500		0.14		44,824	152,003	0.29		
Depreciation and amortization of real estate assets:											
Consolidated properties		181,415	_		1.18		155,820	_	1.03		
Share of unconsolidated joint ventures		972	_		0.01		955	_	_		
Partners' share of real estate depreciation		(576)	_		_		(556)	_	_		
Loss (gain) on depreciated property transactions:											
Consolidated properties		(101)	_		_		2	_	_		
Funds From Operations	\$	202,842	152,500	\$	1.33	\$	201,045	152,003	\$ 1.32		

The tables above show FFO and the related reconciliation from Net Income Available to Common Stockholders for Cousins Properties Incorporated and Subsidiaries. See page 40 for definition of FFO.

(\$	in	th	OΠ	sa	nd	(۲

(\$ in thousands)

		Three Moi	ths Ended	Ī	Six Months Ended					
Net Operating Income	Jun	e 30, 2024	June 30, 2023		June 30, 2024		June 30, 2023			
Net income	\$	7,961	\$	23,077	\$	21,412	\$	45,433		
Net operating income from unconsolidated joint ventures		1,561		1,559		2,913		2,968		
Fee income		(406)		(352)		(785)		(726)		
Termination fee income		(1,086)		(6,570)		(1,556)		(6,706)		
Other income		(1,098)		(14)		(1,142)		(2,292)		
Reimbursed expenses		151		159		291		366		
General and administrative expenses		8,907		8,021		18,121		16,459		
Interest expense		29,743		25,972		58,651		51,002		
Depreciation and amortization		95,415		80,269		181,645		156,039		
Other expenses		603		476		1,275		861		
Income from unconsolidated joint ventures		(439)		(753)		(787)		(1,426)		
Loss (gain) on investment property transactions		3		_		(98)		2		
Net Operating Income		141,315		131,844		279,940		261,980		
Less:										
Partners' share of NOI from consolidated joint ventures		(429)		(437)		(890)		(898)		
Cousins' share of NOI	\$	140,886	\$	131,407	\$	279,050	\$	261,082		
Net Operating Income	\$	141,315	\$	131,844	\$	279,940	\$	261,980		
Non-cash income		(13,845)		(11,220)		(29,697)		(24,668)		
Non-cash expense		178		239		386		463		
Cash-Basis Net Operating Income	\$	127,648	\$	120,863	\$	250,629	\$	237,775		
Net Operating Income										
Same Property	\$	135,382	\$	129,880	\$	270,243	\$	256,403		
Non-Same Property		5,933		1,964		9,697	·	5,577		
, ,	\$	141,315	\$	131,844	\$	279,940	\$	261,980		
Cash-Basis Net Operating Income										
Same Property	\$	123,967	\$	118,007	\$	245,367	\$	231,890		
Non-Same Property		3,681		2,856		5,262		5,885		
	\$	127,648	\$	120,863	\$	250,629	\$	237,775		

# RECONCILIATION OF 2024 PROJECTED NET INCOME AVAILABLE TO COMMON STOCKHOLDERS TO 2024 PROJECTED FFO

Full Year 2024 Guidance (\$ in thousands, except per share amounts)

	Low				High				
		Dollars		r Share ount (1)		Dollars		Per Share Amount (1)	
Net Income Available to Common Stockholders and Net Income	\$	47,531	\$	0.31	\$	55,162	\$	0.36	
Add: Noncontrolling interest related to unitholders		10		_		10		_	
Net Income		47,541		0.31		55,172		0.36	
Add: Depreciation and amortization of real estate assets		353,935		2.32		353,935		2.32	
Less: Gain on invesment property transactions		(101)				(101)		_	
Funds From Operations	\$	401,375	\$	2.63	\$	409,006	\$	2.68	

<sup>(1)</sup> Calculated based on projected weighted average shares outstanding of 152.6 million.

### **NON-GAAP FINANCIAL MEASURES - DEFINITIONS**

The Company uses non-GAAP financial measures in its filings and other public disclosures. The following lists non-GAAP financial measures that the Company commonly uses, a description for each measure, the reasons that management believes the measure is useful to investors and, if material, additional uses of the measure by management of the Company.

"Cash-Basis Net Operating Income" represents Net Operating Income excluding straight-line rents, amortization of lease inducements, amortization of acquired above and below market rents, and non-cash ground lease expense.

**"EBITDAre"** is a supplemental operating performance measure used in the real estate industry. The Company calculates EBITDAre in accordance with the Nareit definition, which is net income (loss) available to common stockholders (computed in accordance with GAAP) plus interest expense, income tax expense, depreciation and amortization, losses (gains) on the disposition of depreciated property, and impairment. All additions include the Company's share of unconsolidated joint ventures. Management believes that EBITDAre provides analysts and investors with uniform and appropriate information to use in various ratios that evaluate the Company's level of debt.

"Funds Available for Distribution" ("FAD") represents FFO adjusted to exclude the effect of non-cash items and transaction costs and include deductions for second generation Capital Expenditures ("CAPEX"). Management believes that FAD provides analysts and investors with information that assists in the comparability of the Company's dividend policy with other real estate companies.

"Funds From Operations" ("FFO") is a supplemental operating performance measure used in the real estate industry. The Company calculates FFO in accordance with the Nareit definition: net income (loss) available to common stockholders (computed in accordance with GAAP), excluding extraordinary items, cumulative effect of change in accounting principle and gains or losses from sales of depreciable real property, plus depreciation and amortization of real estate assets, impairment on depreciable investment property and after adjustments for unconsolidated partnerships and joint ventures to reflect FFO on the same basis. FFO is used by industry analysts and investors as a supplemental measure of an equity REIT's operating performance. Historical cost accounting for real estate assets implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, many industry investors and analysts have considered presentation of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. Thus, Nareit created FFO as a supplemental measure of REIT operating performance that excludes historical cost depreciation, among other items, from GAAP net income. Management believes that the use of FFO, combined with the required primary GAAP presentations, has been fundamentally beneficial, improving the understanding of operating results of REITs among the investing public and making comparisons of REIT operating results more meaningful. Company management evaluates operating performance in part based on FFO. Additionally, the Company uses FFO and FFO per share, along with other measures, as a performance measure for incentive compensation to its officers and other key employees.

"Net Debt" represents the Company's consolidated debt plus the Company's share of unconsolidated debt, less consolidated cash and cash equivalents and our share of unconsolidated cash and cash equivalents. The Company believes excluding cash and cash equivalents from total debt provides an estimate of the net contractual amount of borrowed capital to be repaid, which it believes is a beneficial disclosure to investors and analysts.

"Net Operating Income" ("NOI") is used by industry analysts, investors and Company management to measure operating performance of the Company's properties. NOI, which is rental property revenues (excluding termination fee income) less rental property operating expenses, excludes certain components from net income in order to provide results that are more closely related to a property's results of operations. Certain items, such as interest expense, while included in FFO and net income, do not affect the operating performance of a real estate asset and are often incurred at the corporate level as opposed to the property level. As a result, management uses only those income and expense items that are incurred at the property level to evaluate a property's performance. Depreciation, amortization, gains or losses on sales of depreciated investment assets, and impairment are also excluded from NOI for the reasons described under FFO.

"Same Property Net Operating Income" represents Net Operating Income or Cash-Basis Net Operating Income for those office properties that were stabilized and owned by the Company for the entirety of all comparable reporting periods presented. Same Property Net Operating Income or Cash-Basis Same Property Net Operating Income allows analysts, investors, and management to analyze continuing operations and evaluate the growth trend of the Company's portfolio.

"Second Generation Tenant Improvements and Leasing Costs and Building CAPEX" is used in the valuation and analysis of real estate. Because the Company develops and acquires properties, in addition to operating existing properties, its property acquisition and development expenditures included in the Statements of Cash Flows includes both initial costs associated with developing and acquiring investment assets and those expenditures necessary for operating and maintaining existing properties at historic performance levels. The latter costs are referred to as second generation costs and are useful in evaluating the economic performance of the asset and in valuing the asset. Accordingly, the Company discloses the portion of its property acquisition and development expenditures that pertain to second generation space in its operating properties. The Company excludes from second generation costs amounts incurred to lease vacant space in newly acquired buildings, leasing costs for spaces that have been vacant for one year or more, building improvements on newly acquired buildings that management identifies as necessary to bring the building to the Company's operational standards, and leasing costs and building improvements associated with properties identified as under redevelopment or repositioning. In addition, the Company excludes building improvements intended to attract tenants to increase revenues and/or occupancy rates.