

# Investor Meetings November 2024





This presentation is made as of the date hereof and contains "forward-looking statements" as defined in Rule 3b-6 of the Securities Exchange Act of 1934, Rule 175 of the Securities Act of 1933, and relevant legal decisions. The forward-looking statements are subject to risks and uncertainties. All forward-looking statements should be considered in the context of the risk and other factors detailed from time to time in CMS Energy's and Consumers Energy's Securities and Exchange Commission filings. Forward-looking statements should be read in conjunction with "FORWARD-LOOKING STATEMENTS AND INFORMATION" and "RISK FACTORS" sections of CMS Energy's and Consumers Energy's "FORWARD-LOOKING STATEMENTS AND INFORMATION" and "RISK FACTORS" sections are incorporated herein by reference and discuss important factors that could cause CMS Energy's and Consumers Energy's results to differ materially from those anticipated in such statements. CMS Energy and Consumers Energy undertake no obligation to update any of the information presented herein to reflect facts, events or circumstances after the date hereof.

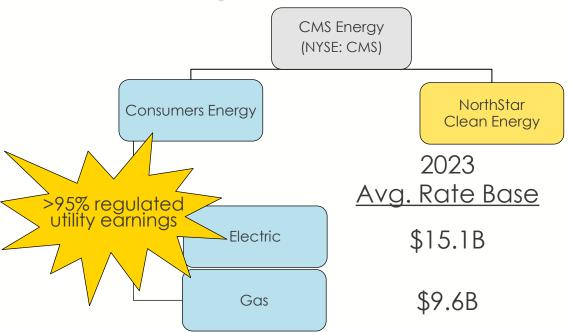
The presentation also includes non-GAAP measures when describing CMS Energy's results of operations and financial performance. A reconciliation of each of these measures to the most directly comparable GAAP measure is included in the appendix and posted on our website at <a href="https://www.cmsenergy.com">www.cmsenergy.com</a>.

Investors and others should note that CMS Energy routinely posts important information on its website and considers the Investor Relations section, <u>www.cmsenergy.com/investor-relations</u>, a channel of distribution.

## **CMS Energy Overview**



## **Corporate Structure**



## **Key Information**

202	23 Financial Statistics  Based in Jackson, MI
>8,300	Employees (44% unionized) <sup>a</sup>
\$7.5B	Revenue
\$907M	Adjusted net income <sup>b</sup>
21 years	Industry-leading financial performance
6% to 8%	Long-term adj. EPS <sup>b</sup> growth
~60% <sup>c</sup>	Payout ratio over time

#### Senior Management Team

Garrick Rochow	Rejji Hayes	Shaun Johnson	Cathy Hendrian People & Culture
CEO	CFO	General Counsel	
LeeRoy Wells Operations	Brian Rich Customer Experience & Tech	Tonya Berry Transformation & Engineering	Brandon Hofmeister Sustainability & External Affairs

## Consumers Energy Positioned Well . . .



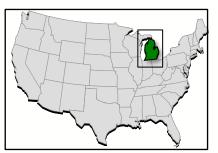
Combined

## **Service Territory**

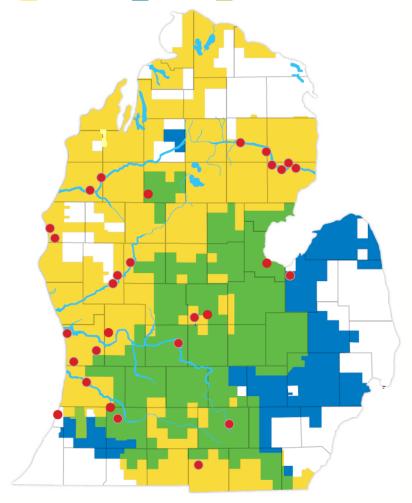
- Electric Utility
   1.9M electric customers
   9,260 MW of capacity
- Gas Utility1.8M gas customers309 Bcf gas storage
- Serving 6.8M Michigan residents

#### Planet Goals<sup>a</sup>

- Exit coal in 2025
- Net zero methane emissions by 2030
- Net zero carbon emissions by 2040
- Net zero GHG emissions by 2050



1,350 MW cumulative contracted load since 2015<sup>b</sup>



Electric

Electric generation and battery storage facilities

## NorthStar Clean Energy<sup>a</sup> Provides Flexible Solutions . " EVERGY

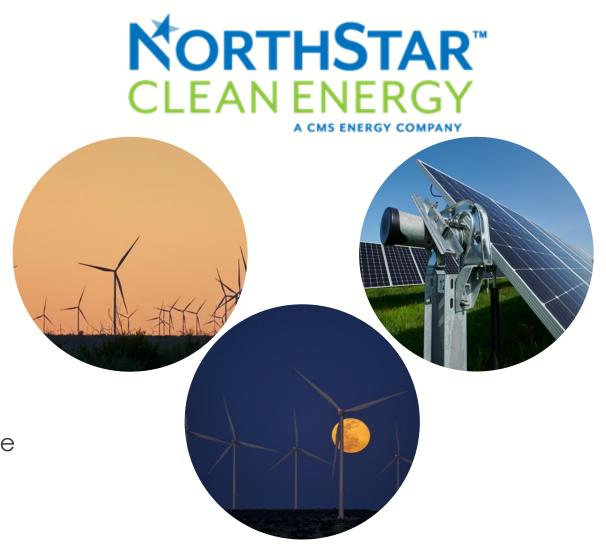


#### Renewable Platform

- 368 MW of wind (OH, TX)
- 64 MW of biomass (MI, NC)
- 210 MW of solar (AR, MI, WI)

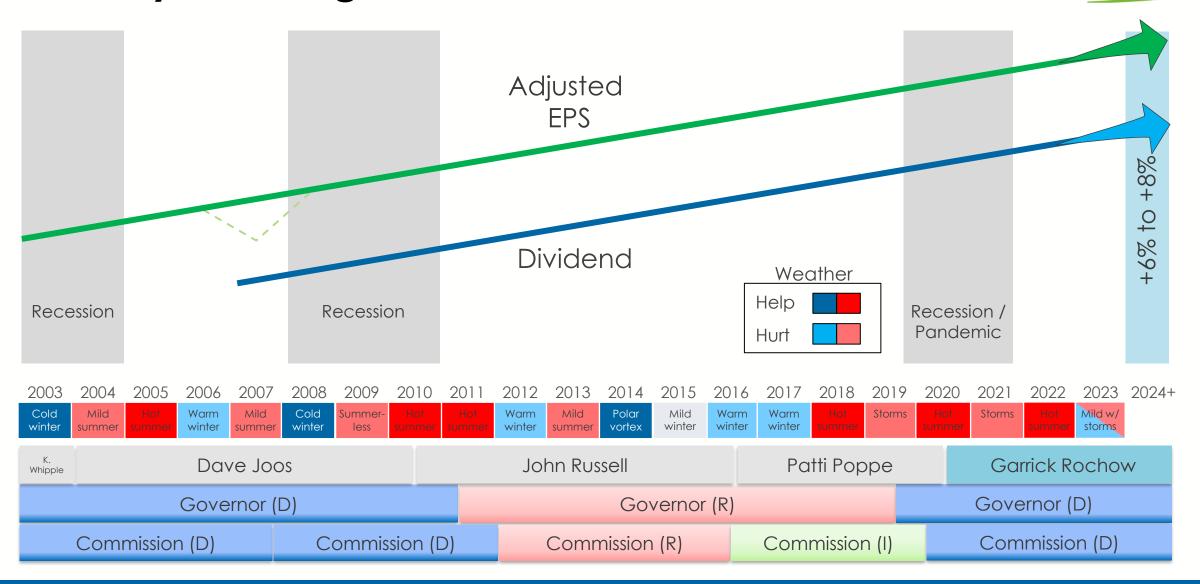
### **Dearborn Industrial Generation** (DIG) & Other

- >1,000 MW in MI (including DIG & Peakers)
- Upside: tightening capacity markets with future retirements



## Industry-Leading Financial Performance . . .







#### **Investment Thesis...**





Industry-leading net zero commitments

Excellence through the **CE WAY** 

Top-tier regulatory jurisdiction<sup>a</sup>

Over two decades of industry-leading financial performance

Presentation endnotes are included after the appendix.

#### Premium total shareholder return

6% to 8% adjusted EPS growth +  $\sim 3\%$  dividend yield

## Infrastructure Renewal is Necessary . . .



\$7B Proposed
Electric Reliability
Roadmap

5-yr plan
Including up to 400
miles per year of
undergrounding



#### New Energy Legislation

Provides capital opportunity to meet 60% Renewable Portfolio Standard by 2035 and 100% Clean Energy Standard by 2040







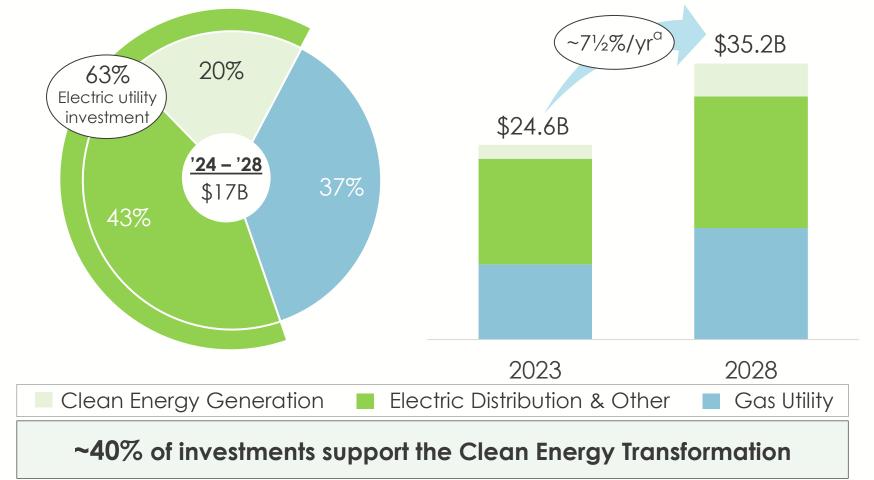
Acquisition of existing ~1.2 GW gas plant Full exit of coal generation in 2025 Adding ~850 MW of battery storage by 2030 25 years of main replacement through our Enhanced Infrastructure Replacement Program

## Updated Customer Investment Plan . . .









#### Other Growth Drivers<sup>b</sup>

- ✓ EE incentive moving from 20% to 22.5% (at 2% YoY load reduction)
- √ ~9% FCM on new PPAs for clean energy contracts
- ✓ NorthStar DIG re-contracting opportunities

## Renewable Energy Plan (REP)...



#### Incremental REP Opportunity

Key Items	Current Long-Term Plan	<u>Planned Filing</u>	Not in Plan
<ul> <li>Solar         (% owned/% contracted)</li></ul>	8,000 MW ~50/50	1,000 MW ~50/50	~\$1B of capital & ~\$40M FCM on PPAs
• Wind (% owned/% contracted)		2,800 MW ~100/0	~\$5½B of capital
• Storage	575 MW	To be file	ed in IRP (2026)
Annual Load Growth	~1/2%	2% - 3%	Incremental manufacturing and
Industrial Growth	3%	6%	data center load growth opportunities
<ul> <li>Long-term Adjusted EPS Growth</li> </ul>	6% - 8%	Strengthens an	nd lengthens our Plan

... complies with Law and delivers across the Triple Bottom Line.

## Electric Reliability Roadmap . . .



#### Electric Reliability Roadmap **5-yr Capital Investments**



#### Additional Customer Value

- Proactive grid enhancements vs. reactive maintenance and repair
- More reliable and resilient system
- Fewer and shorter customer outages
- Lower future operating costs

"The (Liberty) audit underscores that now is the time...to focus more on strategic investments to prevent outages rather than reacting to them." - MPSC Chair Dan Scripps

## Needed Customer Investments . . .



#### **Customer Investments**

Clean Energy Transformation (REP & IRP)<sup>a</sup>



Electric Reliability Roadmap



Natural Gas Delivery Plan



## **Key Affordability Drivers**

- ✓ CE Way cost savings
  - ~\$220M since 2020
- √ Large episodic savings (PPAs/coal exit)
  - >\$200M savings through 2025
- Economic development
  - 1,350 MW of new or expanding load since 2015<sup>b</sup>
- Energy Waste Reduction programs
  - >\$6B in customer savings since 2009, >2% reduction in customer usage per year

## Michigan's Strong Regulatory Environment . . .



2025



- Timely recovery of investments
  - ✓ Forward-looking test years/earn authorized **ROEs**
  - 10-month rate cases
  - Monthly fuel adjustment trackers (PSCR/GCR)
- Supportive incentives
  - ✓ Constructive ROEs for Renewable Portfolio Standard
  - Energy waste reduction incentives
  - FCM adder on PPAs
- **Appointed commissioners**
- Enhanced w/ 2023 Energy Law

Electric Mar. 1st: Oct. 18th: By Mar. 31, 2025: Order Revised **Expected Order** \$92M, 9.9% ROE \$277M<sup>a</sup>, 10.25% ROE U-21585 U-21389 U-21585 Gas Jul. 23<sup>rd</sup>: Dec.: Settlement Approved File Gas Rate \$62.5M<sup>b</sup>, 9.9% ROE Case U-21490 Renewable Energy Plan (REP) Q3 2025: Nov.: **Expected REP** File REP Order

2024

## De-risking Inflationary Pressures . . .



#### **Near-term Risk Mitigation**

<b>Global Risks</b>	<u>Countermeasures</u>
Labor	<ul> <li>✓ Manageable wage inflation (&gt;40% unionized)</li> </ul>
	√ ~95% non-union retention rate <sup>a</sup>
	✓ Manageable supply chain risk
Materials	√ ~90% of material costs capitalized
	✓ Modular solar build-out
	<ul> <li>✓ Owned generation hedges market volatility</li> </ul>
Commodities	✓ Manageable power supply costs
	✓ Leverage gas storage assets

#### **Episodic Cost Savings**

	<u>Year</u>	<u>Event</u>	<u>Savings</u>
1	2022	Palisades retirement	>\$90M
•	2023	Karn 1&2 coal unit retirements <sup>b</sup>	° \$30M
1	2025	MCV contract change	>\$60M
	2025	Campbell coal unit retirements	s <sup>b</sup> >\$60M
	>\$2	00M identified future cost sc	avings

~\$220M in *CE WAY* savings since 2020

## Expansive Economic Development Efforts . . .



#### Corning Inc.

Solar production facility \$900M investment ~1,100 jobs

#### Saab Inc.

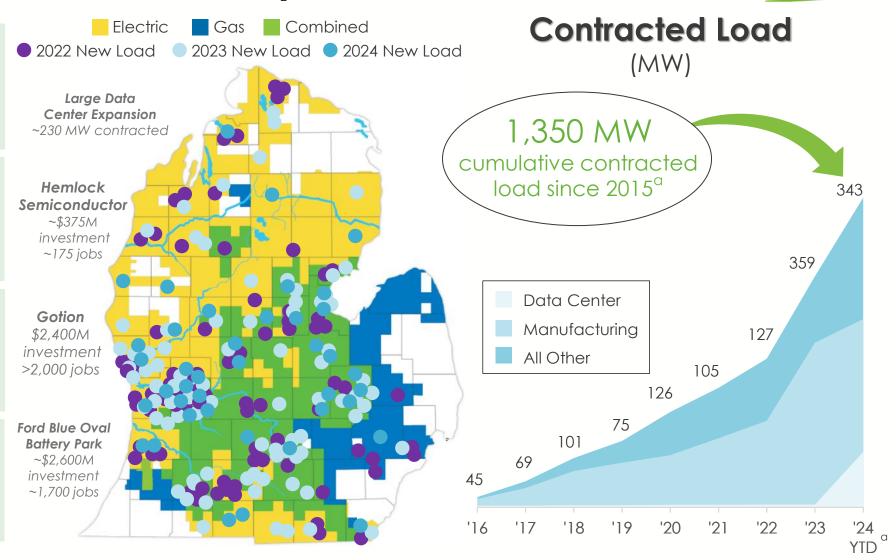
Military & civil security \$75M investment ~70 jobs

#### **Northland Corporation**

High-end appliance products \$21M investment ~200 jobs

#### **Benteler Automotive**

Battery component production \$105M investment ~170 jobs



Presentation endnotes are included after the appendix.

... drive meaningful growth across Michigan and reduce customer rates.

## Strong Balance Sheet . . .



Consumers Energy	S&P	Moody's	Fitch	Key Strengths
Senior Secured	А	A1	A+	✓ Forward-looking recovery
Commercial Paper	A-2	P-2	F-2	✓ Constructive rate construct
Outlook	Stable	Stable	Stable	✓ Strong operating cash flow generation
CMS Energy				
Senior Unsecured	BBB	Baa2	BBB	✓ 100% fixed rate debt
Junior Subordinated	BBB-	Baa3	BB+	✓ Hybrid debt (w/ equity credit)
Outlook	Stable	Stable	Stable	✓ Limited near-term maturities
Last Review	Aug. 2024	Mar. 2024	Apr. 2024	

... maintains credit metrics and solid investment-grade ratings.



## 



#### **Net Zero Targets**



2030

Net zero methane emissions for our gas delivery system



2040

Net zero carbon emissions for our electric business (includes PPAs and market purchases)



2050

Net zero GHG emissions for our entire business

#### **Proof Points**

## Today

- ✓ Retired Karn 1 & 2 coal units, 515 MW
- ✓ Acquired existing ~1.2 GW CCGT
- ✓ Grew VGP<sup>a</sup> Program to ~490 MW
- ✓ Approved for ~\$11M in low-carbon energy infrastructure grants for RNG facilities
- ✓ Heartland wind COD 2023, 201 MW

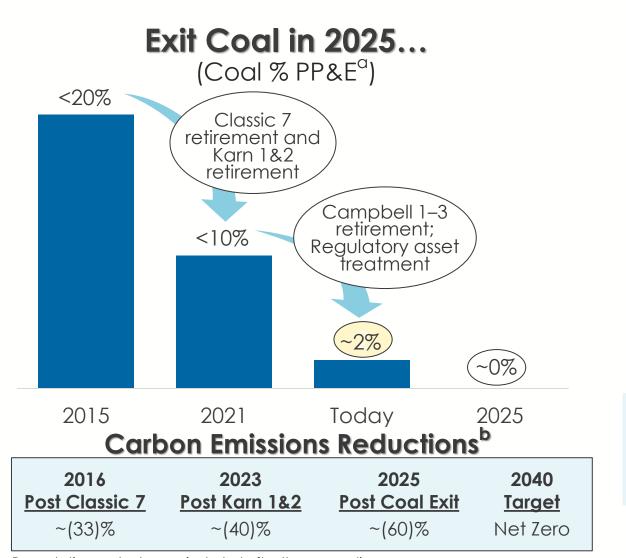
2025

- Retire Campbell 1-3 coal units (exit coal) • ~60% carbon emissions reduction<sup>b</sup>
- **Future**
- 8 GW of solar and 2.5 GW of demandside resources
- Accelerate vintage main and service replacements
- Renewable natural gas (RNG) and hydrogen fuel mix opportunities

Michigan Energy Legislation: 100% clean energy mandate by 2040, 60% renewable energy mandate by 2035

## Our Clean Energy Transformation . . .





#### ...While Ensuring Reliability

- Purchase ~1.2 GW of existing gas capacity (Covert)
- Maintain ~1.2 GW of peaking capacity through 2031 (Karn 3&4)
- Ongoing Energy Efficiency and Demand Response efforts
- Add 8 GW of solar and >0.8 GW of battery storage
- 100% clean energy mandate by 2040 (includes renewables, gas w/ CCS and nuclear)

## **2023 Asset Mix...**



Total	PP&E
(\$M)	(%)

	(4, 1, 1)	(, )
Electric		
Generation	\$4,155	17%
Coal	400	~2%
Wind, solar, hydro	2,245	9
Gas & other	1,510	6
Distribution	8,899	35
Other	<u>737</u>	<u>3</u> ~55%
Total electric	\$13,791	~55%
Gas		
Distribution	\$5,887	23%
Transmission	2,503	10
Underground storage facilities	1,145	5
Other	<u>412</u>	<u>2</u>
Total gas	\$9,947	40%
Other non-utility property	\$34	<1%
NorthStar Clean Energy	\$1,300	5%
Plant, property, and equipment, net	\$25,072	100%

### A Just Transition Out of Coal . . .



#### We Have Done This Before

- ✓ Nine coal units retired to date
- ✓ Clear and ongoing communication with affected communities and stakeholders
- ✓ Co-workers provided retention incentives and placement plans for employees
- ✓ Work to redevelop communities and assist in the transition of local economies





#### **Proven Examples**

- Coal plant decommissioning included:
  - ✓ Environmental abatement
  - ✓ Dismantlement and demolition
  - ✓ Preparation of sites for redevelopment and other economic opportunities
- Environmental efforts included restoring areas around the facilities including:
  - ✓ Coal ash ponds
  - Creating new habitats for bees, butterflies and waterfowl

### Decarbonization of Gas Infrastructure . . .



#### Net zero methane by 2030...

- >100 miles/yr main replacement
- ~5.5K/yr vintage services replacement
- Renewable natural gas (RNG) as clean fuel replacement
- ~1% energy efficiency (~\$90M/yr)
  - Pre-tax incentive ~\$18M/yr
- Reducing methane emissions by ~80% with RNG offset on system to reach net zero

#### Methane Emissions Reductions<sup>a</sup>

2015	2023	2027	2030
<u>Actual</u>	<u>Actual</u>	<u>Estimate</u>	<u>Target</u>
(22)%	>(25)%	(50)%	Net Zero

#### ...with additional opportunities.

- New Michigan Energy Legislation 100% Clean Energy (renewables, gas w/ CCS and nuclear) by 2040
- Largest LDC underground storage in U.S. (309) Bcf)
  - 15 gas storage fields, 8 compressor stations and ~150K horsepower for system reliability/resiliency and mitigate gas price volatility
- Potential to deploy hydrogen and CCUS
- Partnering with EPRI/GTI and utilities across the world to study the expansion of RNG and hydrogen

## ESG Disclosures are Transparent . . .





- CMS Energy & Consumers Energy Websites
- SEC Filings (10-K & Proxy)
- <u>Biodiversity Report</u>
- Sustainability Report
- DE&I Website
- EEO1 Report
- SASB Index (Electric Utilities & Power Generation)
- SASB Index (Gas Utilities & <u>Distributors)</u>

- TCFD Index
- Global Reporting Initiative (GRI) Index
- Global Reporting Initiative (GRI) Human Capital Data
- Political Engagement
- Climate Change Risk, Vulnerability and Resiliency Report

## Committed to Physical Safety . . .



#### **Safety Performance**

(Recordable Safety Incidents)



#### 2023

- >50% reduction in high-risk injuries vs. 2022 3<sup>rd</sup> year in a row of reduction in high-risk injuries
- Safety performance awarded for executive and employee compensation for 2<sup>nd</sup> year in a row
- Proactive, risk-based injury program in partnership with EEI and other utilities



## Cyber and Physical Security Program . . .



#### Program Focus & Approach

- Protect critical infrastructure, customer data and employee safety
- Dedicated team monitors environment and regularly shares threat information with peers, and state and federal partners
- Company projects are reviewed against Security standards to ensure cyber and physical requirements are included
- Conduct regular drills, exercises, vulnerability assessments, and penetration tests to assess the security of our systems
- Conduct monthly phishing tests through "Don't Take the Bait" program
- Annual co-worker training related to awareness, risk prevention and detection, event management and policy compliance

#### **Robust Corporate Governance**

- Board oversight of security risks including cyber and physical security, compliance and data privacy
- Company-wide phishing tests & department updates
- 2 Board members with extensive security experience



Myrna Soto >20 years of IT & security experience



**Deborah Butler** Retired CIO from Norfolk Southern



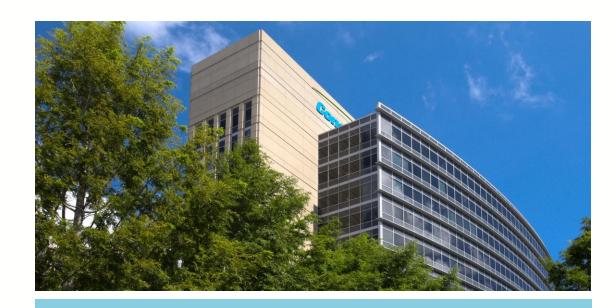


Visit Our Scorecard



## Exceptional Board Governance . . .





10 Members

90% Independent

JOHN RUSSELL



**KURT DARROW** 



JOHN SZNEWAJS



**DEBORAH BUTLER GARRICK ROCHOW** 



RALPH IZZO



LAURA WRIGHT



**RONALD TANSKI** 





## Diverse, Engaged and Experienced Board . . .





40% Female

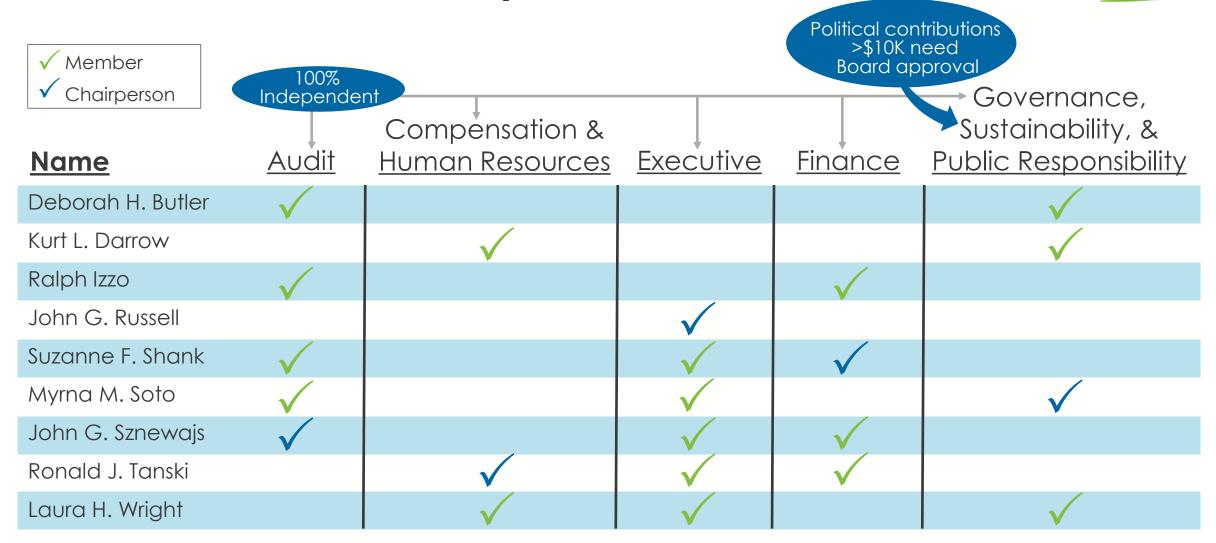
63

20% Ethnically Diverse



## Committee Membership . . .

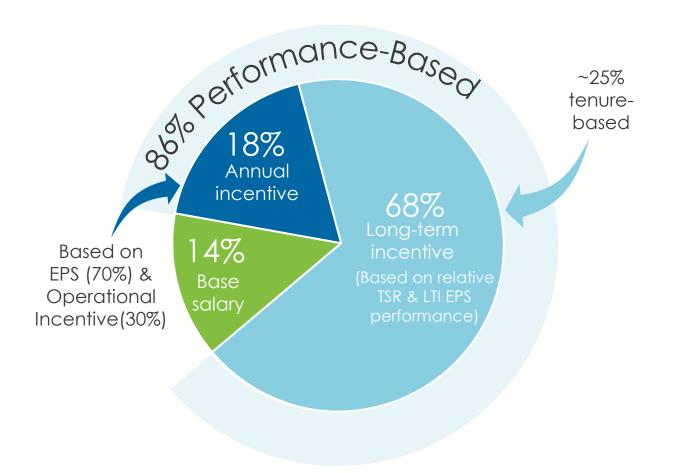




## CEO Compensation . . .



#### **Compensation Mix for CEO**



#### **Operational Goals**

Employee Safety

Culture Index

PEOPLE

PLANET

**PROFIT** 

Customer Experience Index

Electric Reliability

• Methane Emission Reduction

Waste Elimination

## Risks are Carefully Considered . . .



#### Risks

## **Mitigation Efforts**

Regulatory Environment

Participation in legislative and regulatory policy development

Climate Carbon Emissions (Regulation)

 New Michigan Energy Legislation – 60% renewable portfolio mandate by 2035 and 100% clean energy (incl. renewables, gas with CCS and nuclear) by 2040

Severe Weather (Ice, Thunder, Snow) EWR and Demand Response Programs

Water Levels

 Increased investment in infrastructure and smart electric systems; 5-year, \$7B Electric Reliability Roadmap

Natural Disasters

Monitor lake levels at generation plants

Member of EPRI's Climate READi program

**Economic Conditions** 

- Geographically located in low-risk area
- Targeting efforts via donations to reduce uncollectible accounts
- Helping local businesses navigate federal and state assistance programs
- Targeted Economic development efforts, attracted 1,350 MW of new or expanding load since 2015<sup>a</sup>

## Political Giving . . .



#### **Political Giving Focus**

- Meeting Michigan's energy needs
- Helping the state's communities thrive
- Providing safe, reliable, affordable and increasingly clean energy-related services



#### **Enhanced Disclosures**

- Publishing annually on the company's website:
  - Expenditures made to influence the outcome of ballot initiatives
  - Direct corporate contributions to an entity organized under Section 527 and Section 501(c)(4) of the Internal Revenue Code, and non-deductible portion of trade association and other organization dues when annual contributions or mandatory membership dues are >\$25K
- All corporate political contributions come from general funds and are not recovered in customer rates
- The Board of Directors oversees political engagement policies, programs and practices

Click Here for link to Corporate Political Engagement



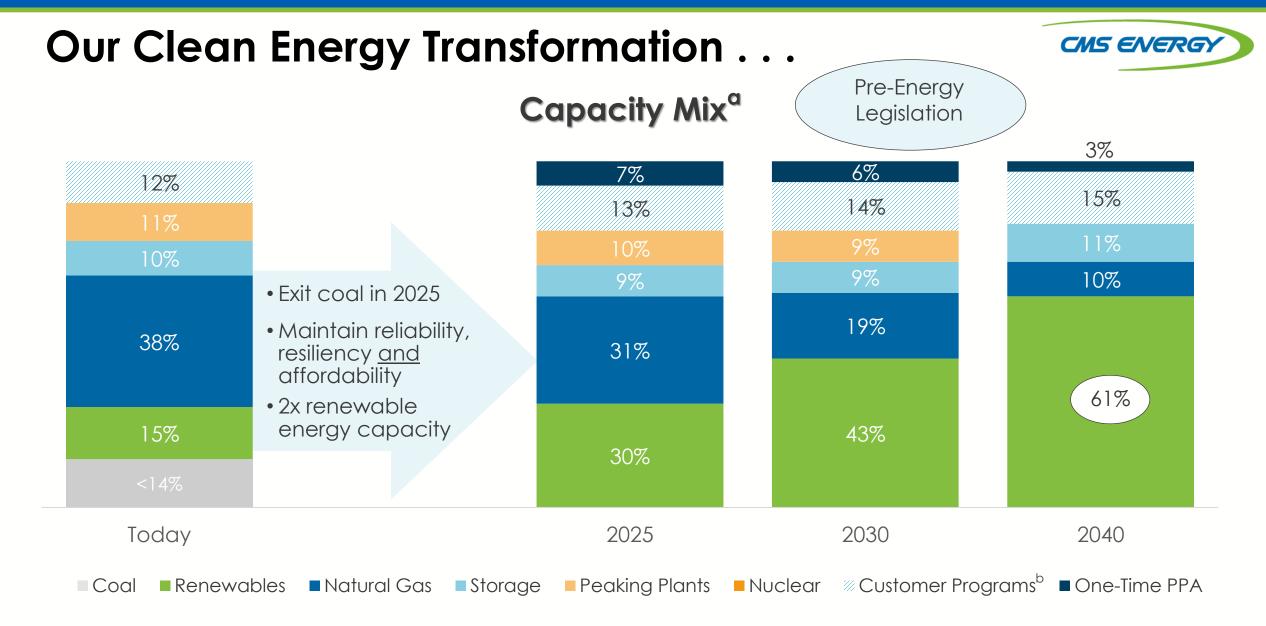
## **APPENDIX**

## 2024 Planned Financings Completed . . .









## Our Energy Supply<sup>a</sup> Will Be Cleaner . . .

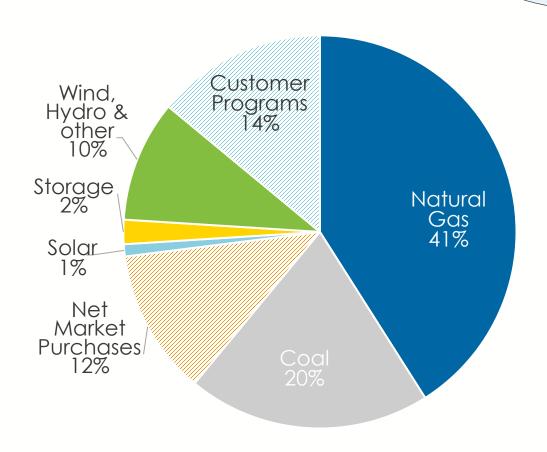


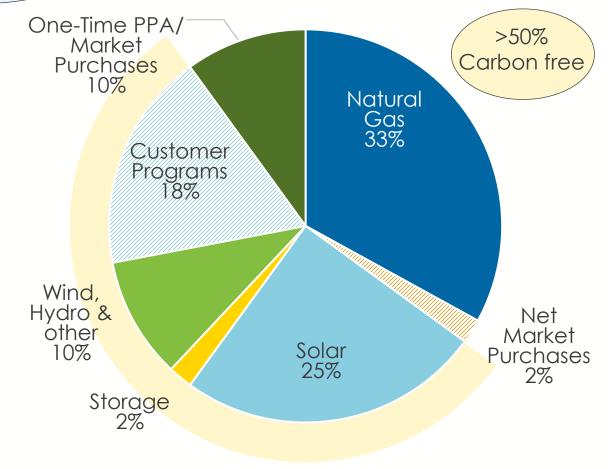




#### **Future Energy Mix (2031)**

(Post-MCV PPA Expiration)







## **ENDNOTES**

#### **Presentation Endnotes**



- **Slide 3:** <sup>a</sup>Excludes seasonal and contract workers <sup>b</sup>Adjusted, (non-GAAP) <sup>c</sup>Dividend Policy: Payout Ratio of ~60% overtime
- **Slide 4:** <sup>a</sup>Net zero methane emissions for our gas delivery system, net zero carbon emissions for our electric business (includes PPAs and MISO market purchases), net zero GHG emissions for our entire business <sup>b</sup>New or expanding load since 2015 as of October 15, 2024
- Slide 5: aRepresents the amount of capacity related to CMS Energy's ownership interest
- **Slide 8:** <sup>a</sup>UBS Research, 2024 state rankings and D.C.
- **Slide 10:** <sup>a</sup>Assumes \$24.6B rate base in 2023, \$35.2B in 2028, CAGR <sup>b</sup>Over plan period years 2024-2028
- Slide 13: <sup>a</sup>Renewable Energy Plan and Integrated Resource Plan <sup>b</sup>New or expanding load since 2015 as of October 15, 2024
- **Slide 14:** <sup>a</sup>\$277M position includes a \$22M surcharge related to distribution investments made in 2023 above prior approved levels. <sup>b</sup>\$62.5M of effective rate relief (\$35M of higher revenue as permanent rate relief and \$27.5M retained gain share from the Appliance Service Plan (ASP) business sale used as an offset in lieu of additional rate relief during the test year)
- **Slide 15:** <sup>a</sup>Consumers Energy, non-union employees, average 5-yr retention rate, excludes 2023 VSP <sup>b</sup>Adjusted O&M savings, excludes potential fuel savings
- Slide 16: a New or expanding load since 2015 as of October 15, 2024
- Slide 19: aVoluntary Green Pricing bCarbon emissions for our electric business (includes PPAs and MISO market purchases) from 2005 baseline
- **Slide 20:** <sup>a</sup>PP&E associated with coal based on calendar year; Today refers to 2023, \$400M of fully depreciated total remaining utility coal assets <sup>b</sup>Net zero carbon emissions for our electric business (includes PPAs and MISO market purchases) from 2005 baseline; estimates based upon one full year of operation post coal unit retirements

### **Presentation Endnotes**



**Slide 23:** <sup>a</sup>Methane emissions from our natural gas delivery system since 2012

**Slide 31:** <sup>a</sup>New or expanding load since 2015 as of October 15, 2024

**Slide 34**: <sup>a</sup>Excludes tax-exempt remarketing in October 2024 <sup>b</sup>\$1,786M in unreserved revolvers + \$385M of unrestricted cash; excludes cash unavailable for debt retirement, such as cash held at NorthStar <sup>c</sup>Weighted average

**Slide 35:** <sup>a</sup>Utility-owned and PPAs, Today as of 2023 <sup>b</sup>Includes energy waste reduction and conservation voltage reduction programs

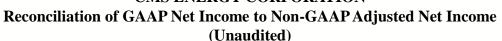
Slide 36: aUtility-owned, PPAs and MISO market purchases, Current as of 2023



CMS Energy provides historical financial results on both a reported (GAAP) and adjusted (non-GAAP) basis and provides forward-looking guidance on an adjusted basis. During an oral presentation, references to "earnings" are on an adjusted basis. All references to net income refer to net income available to common stockholders and references to earnings per share are on a diluted basis. Adjustments could include items such as discontinued operations, asset sales, impairments, restructuring costs, business optimization initiative, changes in accounting principles, voluntary separation program, changes in federal tax policy, regulatory items from prior years, unrealized gains or losses from mark-to-market adjustments, or other items. Management views adjusted earnings as a key measure of the company's present operating financial performance and uses adjusted earnings for external communications with analysts and investors. Internally, the company uses adjusted earnings to measure and assess performance. Because the company is not able to estimate the impact of specific line items, which have the potential to significantly impact, favorably or unfavorably, the company's reported earnings in future periods, the company is not providing reported earnings guidance nor is it providing a reconciliation for the comparable future period earnings. The adjusted earnings should be considered supplemental information to assist in understanding our business results, rather than as a substitute for the reported earnings.

## **GAAP Reconciliation**

#### CMS ENERGY CORPORATION





		In Millions, Except Per Share Amount							
	T	Three Months Ended				Twelve Months Ended			
	12/	12/31/23		12/31/22		12/31/23		12/31/22	
Net Income Available to Common Stockholders	\$	306	\$	168	\$	877	\$	827	
Reconciling items:									
Disposal of discontinued operations (gain) loss		*		-		(1)		(5)	
Tax impact		(*)		-		*		1	
Other exclusions from adjusted earnings**		3		9		9		8	
Tax impact		(1)		(2)		(3)		(2)	
Voluntary separation program		*		1		33		12	
Tax impact		(*)		(*)		(8)		(3)	
Adjusted net income – non-GAAP	\$	308	\$	176	\$	907	\$	838	
Average Common Shares Outstanding - Diluted		292.7		290.1		291.7		290.0	
Diluted Earnings Per Average Common Share									
Reported net income per share	\$	1.05	\$	0.58	\$	3.01	\$	2.85	
Reconciling items:									
Disposal of discontinued operations (gain) loss		*		-		(*)		(0.01)	
Tax impact		(*)		-		*		*	
Other exclusions from adjusted earnings**		0.01		0.03		0.03		0.03	
Tax impact		(0.01)		(0.01)		(0.01)		(0.01)	
Voluntary separation program		*		*		0.11		0.04	
Tax impact		(*)		(*)		(0.03)		(0.01)	
Adjusted net income per share – non-GAAP	\$	1.05	\$	0.60	\$	3.11	\$	2.89	

<sup>\*</sup> Less than \$0.5 million or \$0.01 per share.

Management views adjusted (non-Generally Accepted Accounting Principles) earnings as a key measure of the Company's present operating financial performance and uses adjusted earnings for external communications with analysts and investors. Internally, the Company uses adjusted earnings to measure and assess performance. Adjustments could include items such as discontinued operations, asset sales, impairments, restructuring costs, business optimization initiative, changes in accounting principles, voluntary separation program, changes in federal tax policy, regulatory items from prior years, unrealized gains or losses from mark-to-market adjustments, recognized in net income related to NorthStar Clean Energy's interest expense, or other items. The adjusted earnings should be considered supplemental information to assist in understanding our business results, rather than as a substitute for reported earnings.

<sup>\*\*</sup> Includes restructuring costs, business optimization initiative, and unrealized gains or losses from mark-to-market adjustments, recognized in net income related to NorthStar Clean Energy's interest expense.