

California Water Service Group Announces Revenues and Earnings for Year-End and Fourth Quarter 2015

SAN JOSE, CA -- (Marketwired) -- 02/24/16 -- California Water Service Group (NYSE: CWT) today announced net income of \$45.0 million and diluted earnings per share of \$0.94 for 2015, compared to net income of \$56.7 million and earnings per share of \$1.19 in 2014.

The decrease in net income was largely attributable to a decrease of \$4.9 million in estimated unbilled revenue in 2015 net of taxes, a non-recurring \$4.8 million tax benefit in 2014, and drought-related expenses that the Company expects to recover in rates after regulatory review.

Total revenue decreased 1.5% to \$588.4 million in 2015, compared to revenue of \$597.5 million in 2014, primarily due to significant reductions in customers' water usage, which affected both the water revenue decoupling mechanisms and estimated unbilled revenue. (The revenue decoupling mechanisms are the California water revenue adjustment mechanism [WRAM] and modified cost balancing account [MCBA]). The decrease to revenue was partially offset by rate increases of \$5.8 million and rate increases of \$17.7 million related to increased water production cost.

"Responding to California's historic drought and helping our customers achieve the required 25% water-use reduction was our primary focus in 2015. Overall, our customers did an excellent job conserving water, and the company achieved a 28.6% total reduction through December 2015 as compared to the same period in 2013. Further, the company invested \$176.8 million in capital improvements during 2015, an increase of 34% over 2014. This investment in rate base enables us to continue supplying high quality, reliable water service for our customers," said President and Chief Executive Officer Martin A. Kropelnicki.

Total operating expenses increased slightly to \$517.2 million in 2015 compared to the prior year.

Water production expenses decreased \$16.0 million, or 7.2%, to \$207.9 million in 2015, primarily due to the reduction in customer water use associated with the California drought. As designed, the California revenue decoupling mechanisms record a reduction to revenue equal to the reduction in California water production costs.

Administrative & general and other operations expenses increased \$17.2 million, or 10.5%, to \$180.4 million in 2015, primarily due to increases in employee wage and pension benefit costs, drought-related expenses, and water conservation program costs. These cost increases were partially offset by decreases in employee medical costs, lower amounts of uninsured loss, and reduced outside services costs. Changes in employee pension benefits, employee and retiree medical costs, and water conservation program costs for regulated California operations generally do not affect earnings, as the Company is allowed by the

California Public Utilities Commission (CPUC) to record these costs in balancing accounts for future recovery, creating a corresponding change to revenue.

Incremental California drought program operating expenses were approximately \$4.4 million in 2015 and \$0.5 million in 2014. These costs are expensed in the quarter and included in administrative & general, other operations, and maintenance expenses. Further, all incremental drought costs are recorded in a CPUC-authorized memorandum account for which the Company will request recovery later in 2016. Incremental drought costs are recoverable from customers in rates after review and approval of the CPUC.

Maintenance expenses increased \$1.6 million, or 8.1%, to \$21.5 million in 2015, due to increased costs for repairs of transmission and distribution mains.

Income taxes decreased \$2.2 million, or 8.2%, to \$24.5 million in 2015, due primarily to a decrease in net operating income, which was partially offset by non-recurring tax benefits of \$4.8 million in 2014.

Other income, net of income taxes, decreased \$0.7 million in 2015, due primarily to an unrealized loss associated with our nonqualified benefit plan.

"2015 was a challenging year. We led the industry with our customer-first approach to the drought while doing two things that will benefit the Company in the longer term: filing our 2015 General Rate Case in California and continuing to invest in capital improvements needed to provide a safe and reliable water supply to our customers," Kropelnicki said.

Fourth Quarter 2015 Results

For the fourth quarter of 2015, net income decreased \$2.9 million, or 25.6%, to \$8.5 million, and diluted earnings per share decreased \$0.06, or 25.0%, to \$0.18 per diluted share compared to the fourth quarter of 2014. The decrease in net income was due primarily to a decrease in estimated unbilled revenue and increases in employee wage, drought-related, and maintenance costs which were partially offset by reductions in water treatment and uninsured loss costs. Net other income decreased \$0.3 million to \$0.9 million in 2015.

Revenue for the fourth quarter increased \$1.0 million, or 0.8%, to \$138.4 million mostly due to rate increases and changes to various balancing accounts. Total operating expenses for the quarter increased \$2.6 million, or 2.2%, to \$123.5 million. Water production expenses decreased \$0.4 million due to a reduction in customer water consumption. Administrative & general and other operations expenses increased \$1.7 million, or 3.9%, to \$44.1 million due to increase in employee wage and pension benefits costs as well as drought-related expenses. These expenses were partially offset by a decrease in employee health care and water treatment costs. Maintenance expense increased \$0.7 million, or 13.2%, to \$5.7 million due mostly to repairs of mains and services. Other income, net of income taxes, decreased \$0.3 million, or 25%, to \$0.9 million. Net interest expense increased \$1.0 million, or 15.6%, to \$7.4 million.

The under-collected net receivable balance in the WRAM and MCBA mechanism was \$40.6 million as of December 31, 2015, a decrease of 10.2%, or \$4.6 million, from the balance of \$45.2 million as of December 31, 2014.

Regulatory Update

On July 9, 2015, Cal Water filed a GRC application seeking rate increases in all regulated operating districts in California beginning January 1, 2017. The 2015 GRC application requested increased revenues of \$94.8 million for 2017, \$23.0 million for 2018, and \$22.6

million for 2019. In addition to the CPUC's Office of Ratepayer Advocates (ORA), several other entities representing various districts intervened in the case to become active parties.

In the application, Cal Water also requested approval to invest \$693.0 million in districts throughout California over the three-year period from January 1, 2016 through December 31, 2018.

Other Information

All stockholders and interested investors are invited to listen to the 2015 year-end and fourth quarter conference call on February 25, 2016 at 8:00 a.m. PST (11:00 a.m. EST) by dialing 1-888-461-2024 or 1-719-325-2376 and keying in ID #4899398. A replay of the call will be available from 11:00 a.m. PST (2:00 p.m. EST) on February 25, 2016 through April 25, 2016, at 1-888-203-1112 or 1-719-457-0820, ID #4899398. The replay will also be available under the investor relations tab at www.calwatergroup.com. Prior to the call, Cal Water will furnish a slide presentation on its website. The presentation may be found at www.calwatergroup.com/docs/earningsslidesfebruary2016.pdf after 6:00 a.m. PST. The call will be hosted by President and Chief Executive Officer Martin A. Kropelnicki and Vice President and Chief Financial Officer Thomas F. Smegal III.

California Water Service Group is the parent company of California Water Service Company, Washington Water Service Company, New Mexico Water Service Company, Hawaii Water Service Company, Inc., CWS Utility Services, and HWS Utility Services, LLC. Together these companies provide regulated and non-regulated water service to approximately 2 million people in more than 100 California, Washington, New Mexico and Hawaii communities. Group's common stock trades on the New York Stock Exchange under the symbol "CWT." Additional information is available online at www.calwatergroup.com.

This news release contains forward-looking statements within the meaning established by the Private Securities Litigation Reform Act of 1995 ("Act"). The forward-looking statements are intended to qualify under provisions of the federal securities laws for "safe harbor" treatment established by the Act. Forward-looking statements are based on currently available information, expectations, estimates, assumptions and projections, and management's judgment about the Company, the water utility industry and general economic conditions. Such words as would, expects, intends, plans, believes, estimates, assumes, anticipates, projects, predicts, forecasts or variations of such words or similar expressions are intended to identify forward-looking statements. The forward-looking statements are not guarantees of future performance. They are subject to uncertainty and changes in circumstances. Actual results may vary materially from what is contained in a forwardlooking statement. Factors that may cause a result different than expected or anticipated include, but are not limited to: governmental and regulatory commissions' decisions; consequences of eminent domain actions relating to our water systems; changes in regulatory commissions' policies and procedures; the timeliness of regulatory commissions' actions concerning rate relief; inability to renew leases to operate city water systems on beneficial terms; changes in California State Water Resources Control Board water quality standards; changes in environmental compliance and water quality requirements; electric power interruptions;; changes in customer water use patterns and the effects of conservation; the impact of weather and climate on water availability, water sales and operating results; the unknown impact of contagious diseases, such as Zika, avian flu, H1N1 flu and severe acute respiratory syndrome, on the Company's operations; civil disturbances or terrorist threats or acts, or apprehension about the possible future occurrences of acts of this type; labor relations matters as we negotiate with the unions; restrictive covenants in or changes to the credit ratings on our current or future debt that could increase our financing

costs or affect our ability to borrow, make payments on debt or pay dividends; and, other risks and unforeseen events. When considering forward-looking statements, you should keep in mind the cautionary statements included in this paragraph, as well as the annual 10-K, Quarterly 10-Q, and other reports filed from time-to-time with the Securities and Exchange Commission (SEC). The Company assumes no obligation to provide public updates of forward-looking statements.

CALIFORNIA WATER SERVICE GROUP CONDENSED CONSOLIDATED BALANCE SHEETS

Unaudited

Unaddited					
(In thousands, except per share data)		December 31,		December 31,	
		2015		2014	
ASSETS					
Utility plant:					
Utility plant	\$	2,506,946	\$	2,342,471	
Less accumulated depreciation and amortization		(805,178)		(752,040)	
Net utility plant		1,701,768		1,590,431	
Current assets:					
Cash and cash equivalents		8,837		19,587	
Receivables: net of allowance for doubtful accounts of \$730 for 2015 and \$697 for 2014					
Customers		31,512		25,803	
Regulatory balancing accounts		35,052		53,199	
Other		14,760		14,136	
Unbilled revenue		23,181		23,740	
Materials and supplies at weighted average cost		6,339		6,041	
Taxes, prepaid expenses, and other assets		7,897		11,618	
Total current assets		127,578		154,124	
Other assets:					
Regulatory assets		361,893		390,331	
Goodwill		2,615		2,615	
Other assets		52,241		49,850	
Total other assets		416,749		442,796	
	<u>\$</u>	2,246,095	\$	2,187,351	
CAPITALIZATION AND LIABILITIES					
Capitalization:					
Common stock, \$.01 par value	\$	479	\$	478	
Additional paid-in capital		333,135		330,558	
Retained earnings		308,541		295,590	
Total common stockholders' equity		642,155		626,626	
Long-term debt, less current maturities		512,287		419,233	
Total capitalization		1,154,442		1,045,859	

_					
C_{II}	rren	t lı:	ahıl	ıtıΔ	c.

Current maturities of long-term debt	6,600	6,607
Short-term borrowings	33,615	79,115
Accounts payable	66,380	59,395
Regulatory balancing accounts	2,227	6,126
Accrued interest	5,088	4,194
Accrued expenses and other liabilities	34,545	62,269
Total current liabilities	148,455	217,706
Unamortized investment tax credits	1,872	2,032
Deferred income taxes, net	264,897	214,842
Pension and postretirement benefits other than		
pensions	236,266	270,865
Regulatory and other liabilities	82,414	83,279
Advances for construction	180,172	182,284
Contributions in aid of construction	177,577	170,484
Commitments and contingencies		
	\$ 2,246,095	\$ 2,187,351

CALIFORNIA WATER SERVICE GROUP CONDENSED CONSOLIDATED STATEMENTS OF INCOME

Unaudited

(In thousands, except per share data)

For the Three-Months ended:

For the Three-Wohths ended:					
	Dec	December 31, 2015		December 31, 2014	
Operating revenue	\$	138,426	\$	137,384	
Operating expenses:		_		_	
Operations:					
Water production costs		49,265		49,644	
Administrative and General		28,041		24,671	
Other operations		16,021		17,735	
Maintenance		5,728		5,061	
Depreciation and amortization		15,366		14,429	
Income tax expense		3,520		4,143	
Property and other taxes		5,523		5,132	
Total operating expenses	_	123,464		120,815	
Net operating income		14,962		16,569	
Other income and expenses:					
Non-regulated revenue		5,084		5,155	
Non-regulated expenses, net		(3,528)		(3,050)	

Income tax (expense) on other income and			
expenses		(630)	 (854)
Net other income		926	1,251
Interest expense:			
Interest Expense		7,854	7,110
Less: capitalized interest		(443)	(684)
Net interest expense		7,411	 6,426
Net income	<u>\$</u>	8,477	\$ 11,394
Earnings per share			
Basic	\$	0.18	\$ 0.24
Diluted	\$	0.18	\$ 0.24
Weighted average shares outstanding		_	 _
Basic		47,876	 47,806
Diluted		47,886	47,842
Dividends per share of common stock	\$	0.16750	\$ 0.16250

CALIFORNIA WATER SERVICE GROUP CONDENSED CONSOLIDATED STATEMENTS OF INCOME

Unaudited

(In thousands, except per share data)

For the Twelve-Months ended:

		December 31, 2015		December 31, 2014	
Operating revenue	\$	588,368	\$	597,499	
Operating expenses:					
Operations:					
Water production costs		207,926		223,941	
Administrative and General		113,110		97,373	
Other operations		67,248		65,807	
Maintenance		21,463		19,854	
Depreciation and amortization		61,381		61,217	
Income taxes		24,528		26,727	
Property and other taxes		21,559		20,733	
Total operating expenses		517,215		515,652	
Net operating income		71,153		81,847	
Other income and expenses:					
Non-regulated revenue		15,624		17,318	
Non-regulated expenses, net		(13,729)		(14,234)	
Income tax (expense) on other income and					
expenses		(761)		(1,245)	

Net other income		1,134		1,839
Interest expense:				
Interest Expense		29,185		28,483
Less: capitalized interest		(1,915)		(1,53 <u>5</u>)
Net interest expense	<u> </u>	27,270		26,948
Net income	\$	45,017	<u>\$</u>	56,738
Earnings per share				
Basic	<u>\$</u>	0.94	\$	1.19
Diluted	<u>\$</u>	0.94	\$	1.19
Weighted average shares outstanding				
Basic	<u> </u>	47,865		47,791
Diluted		47,880		47,829
Dividends per share of common stock	\$	0.6700	\$	0.6500