

# **BD Announces Results For 2012 Third Fiscal Quarter**

- -- Reported results reflect reclassification of Discovery Labware unit as discontinued operations, excluding Advanced Bioprocessing.
- -- Third-quarter earnings per share of \$1.59 include \$1.52 from continuing operations and \$0.07 from discontinued operations relating to the Discovery Labware unit.

FRANKLIN LAKES, N.J., Aug. 2, 2012 /PRNewswire/ -- BD (Becton, Dickinson and Company) (NYSE: BDX), a leading global medical technology company, today reported quarterly revenues of \$1.981 billion for the third fiscal quarter ended June 30, 2012, representing an increase of 1.5 percent from the prior-year period, or 4.9 percent on a foreign currency-neutral basis.

"We are very pleased with our third quarter results," said Vincent A. Forlenza, Chairman of the Board, Chief Executive Officer and President. "As we anticipated, our revenue and earnings growth improved this quarter, demonstrating that our strategy implementation is on track and in line with our previously communicated expectations."

# Update on Agreement to Sell Discovery Labware Unit, Excluding Advanced Bioprocessing

In April 2012, the Company signed a definitive agreement to sell its BD Biosciences - Discovery Labware unit, excluding its Advanced Bioprocessing platform. The transaction is expected to be completed by the end of calendar year 2012, subject to the satisfaction of customary closing conditions, including consultations and regulatory approvals. The results of operations associated with this disposal group have been reclassified as discontinued operations for all quarters and years referred to in this release.

As illustrated on page 3 of the attached financial tables, diluted earnings per share for the third quarter of \$1.59 less the \$0.07 from discontinued operations resulted in earnings per share from continuing operations of \$1.52.

Also included for reference in the attached financial tables are the Company's Consolidated Income Statements reflecting the reclassification change of the Discovery Labware disposal group to discontinued operations, for the first two quarters of fiscal year 2012 and for all periods in fiscal year 2011.

#### Third Quarter and Nine-Month Fiscal 2012 Operating Results

Reported diluted earnings per share from continuing operations for the third quarter were \$1.52, representing an increase of 5.6 percent over the prior-year period. On a foreign currency-neutral basis, diluted earnings per share from continuing operations for the third quarter increased by 9.7 percent.

For the nine-month period ending June 30, 2012, reported diluted earnings per share from continuing operations were \$3.95, representing a decrease of 1.7 percent over the prior- year period. On a foreign currency-neutral basis, diluted earnings per share from continuing operations increased by 1.0 percent for this period.

# **Segment Results**

In the BD Medical segment, worldwide revenues for the quarter were \$1.070 billion, representing an increase of 2.4 percent compared with the prior-year period, or 6.4 percent on a currency-neutral basis. The segment's revenue growth reflected strong sales and favorable comparisons in the Diabetes Care

and Pharmaceutical Systems units. For the nine-month period ended June 30, 2012, BD Medical revenues increased 3.0 percent, or 4.8 percent on a currency-neutral basis.

In the BD Diagnostics segment, worldwide revenues for the quarter were \$642 million, representing an increase of 1.7 percent compared with the prior-year period, or 4.7 percent on a foreign currency-neutral basis. The segment's growth was primarily driven by solid sales of Preanalytical Systems safety-engineered products and strong sales in the Women's Health and Cancer platform. For the nine-month period ended June 30, 2012, BD Diagnostics revenues increased 3.0 percent, or 4.3 percent on a currency-neutral basis.

In the BD Biosciences segment, worldwide revenues for the quarter were \$268 million, representing a decrease of 2.7 percent compared with the prior-year period. On a currency-neutral basis, revenues increased by 0.2 percent. Segment results continue to be negatively affected by weakness in the U.S. research market. For the nine-month period ended June 30, 2012, BD Biosciences revenues increased 0.2 percent, or 1.3 percent on a currency-neutral basis.

## **Geographic Results**

Third quarter revenues in the U.S. were \$837 million, representing an increase of 1.1 percent compared with the prior-year period. Revenues outside of the U.S. were \$1.144 billion, representing an increase of 1.7 percent compared with the prior-year period, or an increase of 7.8 percent on a foreign currency-neutral basis. International revenues reflected continued strength in emerging markets and strong sales of safety-engineered products. For the nine-month period ended June 30, 2012, revenues in the U.S. were \$2.464 billion, representing an increase of 1.3 percent compared with the prior-year period. Revenues outside of the U.S. were \$3.277 billion, representing an increase of 3.6 percent compared with the prior-year period, or 6.4 percent on a foreign currency-neutral basis.

#### Fiscal 2012 Outlook for Full Year

The Company expects reported revenue growth for the full fiscal year 2012 to be about 1 percent versus its previously disclosed guidance of 1 to 2 percent. This reflects the anticipated effects of unfavorable currency translation. On a currency-neutral basis, the Company is raising the lower end of its previously disclosed guidance of 3 to 4 percent to about 4 percent. The Company expects reported diluted earnings per share from continuing operations for the full fiscal year 2012 to be between \$5.33 and \$5.38. This reflects the reclassification of the Discovery Labware unit as discontinued operations and the anticipated effects of unfavorable currency translation. On a currency-neutral basis, the Company reaffirms its previously disclosed diluted earnings per share growth guidance of 4 to 5 percent, which includes the estimated impact of our recently announced agreement to acquire Safety Syringes, Inc.

#### **Conference Call Information**

A conference call regarding BD's third quarter results and its expectations for the full fiscal year 2012 will be broadcast live on BD's website, <a href="www.bd.com/investors">www.bd.com/investors</a>, along with related slides, at 8:00 a.m. (ET) Thursday August 2, 2012. The conference call will be available for replay on BD's website, <a href="www.bd.com/investors">www.bd.com/investors</a>, or at 1-800-585-8367 (domestic) and 1-404-537-3406 (international) through the close of business on Tuesday, August 9, 2012, access code 96886040.

## **Non-GAAP Financial Measures**

This news release contains certain non-GAAP financial measures. Reconciliations of these and other non-GAAP measures to the comparable GAAP measures are included in the attached financial tables.

#### **About BD**

BD is a leading global medical technology company that develops, manufactures and sells medical devices, instrument systems and reagents. The Company is dedicated to improving people's health throughout the world. BD is focused on improving drug delivery, enhancing the quality and speed of diagnosing infectious diseases and cancers, and advancing research, discovery and production of new drugs and vaccines. BD's capabilities are instrumental in combating many of the world's most pressing diseases. Founded in 1897 and headquartered in Franklin Lakes, New Jersey, BD employs approximately

29,000 associates in more than 50 countries throughout the world. The Company serves healthcare institutions, life science researchers, clinical laboratories, the pharmaceutical industry and the general public. For more information, please visit <a href="https://www.bd.com">www.bd.com</a>.

This press release, including the section entitled "Fiscal 2012 Outlook for Full Year", contains certain estimates and other forward-looking statements (as defined under Federal securities laws) regarding BD's performance, including future revenues and earnings per share. All such statements are based upon current expectations of BD and involve a number of business risks and uncertainties. Actual results could vary materially from anticipated results described, implied or projected in any forward-looking statement. With respect to forward-looking statements contained herein, a number of factors could cause actual results to vary materially from any forward-looking statement. These factors include, but are not limited to: adverse changes in regional, national or foreign economic conditions, including any impact that may result from the current global economic conditions on our ability to access credit markets and finance our operations, the demand for our products and services as a result of reduced government funding, lower utilization rates or otherwise, or our suppliers' ability to provide products needed for our operations; the unknown consequences of healthcare reform in the United States, including the impact of the reduction in Medicare and Medicaid payments to hospitals, pharmaceutical companies and other customers, which could reduce demand for our products and increase downward pricing pressure; changes in interest or foreign currency exchange rates; competitive factors; pricing and other market pressures; our ability to successfully integrate any businesses we acquire; difficulties inherent in product development and delays in product introductions; increases in energy costs and their effect on, among other things, the cost of producing BD's products; fluctuations in costs and availability of raw materials and in BD's ability to maintain favorable supplier arrangements and relationships; new or changing laws impacting our business or changes in enforcement practices with respect to such laws; uncertainties of litigation (as described in BD's filings with the Securities and Exchange Commission); future healthcare reform, including changes in government pricing and reimbursement policies or other cost containment reforms; the effects of potential pandemic diseases; and issuance of new or revised accounting standards, as well as other factors discussed in BD's filings with the Securities and Exchange Commission. We do not intend to update any forward-looking statements to reflect events or circumstances after the date hereof except as required by applicable laws or regulations.

## Contact:

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BECTON DICKINSON AND COMPANY
CONSOLIDATED INCOME STATEMENTS
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(Unaudited; Amounts in thousands, except per share

	Three Months Ended June 30,							
		%						
	2012		2011	Change				
REVENUES	\$ 1,980,530	\$	1,951,889	1.5				
Cost of products sold	947,395		922,652	2.7				
Selling and administrative	469,130		467,968	0.2				
Research and development	114,987		114,078	0.8				
TOTAL OPERATING COSTS								
AND EXPENSES	1,531,512		1,504,698	1.8				
OPERATING INCOME	449,018		447,191	0.4				
Interest income	6,253		11,508	(45.7)				
Interest expense	(34,849)		(22,211)	56.9				
Other expense, net	(1,881)		(1,318)	42.7				
INCOME FROM CONTINUING OPERATIONS BEFORE								
INCOME TAXES	418,541		435,170	(3.8)				
Income tax provision	106,960		113,630	(5.9)				

INCOME FROM CONTINUING OPERATIONS		311,581	321,540	(3.1)
INCOME FROM DISCONTINUED OPERATIONS				
NET OF INCOME TAX PROVISION OF		45.005	04.540	(00.0)
\$7,288 AND \$9,012, RESPECTIVELY		15,285	21,518	(29.0)
NET INCOME	\$	326,866	\$ 343,058	(4.7)
	<u> </u>	•	•	
EARNINGS PER SHARE				
Basic:				
Income from continuing operations	\$	1.54	\$ 1.47	4.8
Income from discontinued operations	\$	0.08	\$ 0.10	(20.0)
Net income	\$	1.62	\$ 1.57	3.2
Diluted:				
Income from continuing operations	\$	1.52	\$ 1.44	5.6
Income from discontinued operations	\$	0.07	\$ 0.10	(30.0)
Net income (1)	\$	1.59	\$ 1.53	3.9
AVERAGE SHARES OUTSTANDING				
Basic		202,015	218,966	
Diluted		205,290	223,567	
(1) Total per share amounts may not add due to rounding.				
(1) Total per shale amounts may not add due to founding.				

# BECTON DICKINSON AND COMPANY CONSOLIDATED INCOME STATEMENTS (Unaudited; Amounts in thousands, except per share data)

		Nine Months Ended June 30.								
		Mille	IVIOIT	iis Elided Julie	%					
		2012		2011	Change					
REVENUES	\$	5,741,211	\$	5,595,856	2.6					
Cost of products sold		2,789,044		2,654,081	5.1					
Selling and administrative		1,439,094		1,343,946	7.1					
Research and development		343,968		344,989	(0.3)					
TOTAL OPERATING COSTS										
AND EXPENSES		4,572,106		4,343,016	5.3					
ODEDATING INCOME		4 400 405		4.050.040	(0.7)					
OPERATING INCOME		1,169,105		1,252,840	(6.7)					
Interest because		00.070		44.004	(7.4)					
Interest income		38,379		41,294	(7.1)					
Interest expense		(99,367) 2,392		(61,685) (8,436)	61.1 NM					
Other income (expense), net		2,392		(0,430)	INIVI					
INCOME FROM CONTINUING OPERATIONS BEFORE										
INCOME TAXES		1,110,509		1.224.013	(9.3)					
		, .,		, , , -	()					
Income tax provision		275,260		308,177	(10.7)					
INCOME FROM CONTINUING OPERATIONS		835,249		915,836	(8.8)					
INCOME FROM DISCONTINUED OPERATIONS										
NET OF INCOME TAX PROVISION OF		45.005		FF 470	(47.0)					
\$22,158 AND \$26,338, RESPECTIVELY		45,635		55,179	(17.3)					
NET INCOME	\$	880.884	\$	971.015	(9.3)					
THE THOOME	Ψ	000,004	Ψ	07 1,010	(0.0)					
EARNINGS PER SHARE										
EARNINGS PER SHARE										

Basic:			
Income from continuing operations	\$ 4.02	\$ 4.11	(2.2)
Income from discontinued operations	\$ 0.22	\$ 0.25	(12.0)
Net income	\$ 4.24	\$ 4.36	(2.8)
Diluted:			
Income from continuing operations	\$ 3.95	\$ 4.02	(1.7)
Income from discontinued operations	\$ 0.22	\$ 0.24	(8.3)
Net income	\$ 4.17	\$ 4.26	(2.1)
AVERAGE SHARES OUTSTANDING			
Basic	207,605	222,674	
Diluted	211,254	227,782	

#### NM - Not Meaningful

**Becton Dickinson and Company** 

Supplemental Income Statement Information - Fiscal 2012

Revised for discontinued operations of Discovery Labware divestiture

(Unaudited: Amounts in thousands, except per-share data)

		Amounts	
	B	reclassified to	A
	Previously	Discontinued	As
	Reported	Operations	Revised
Quarter 1			
Revenues	\$ 1,887,645	\$ 55,925	\$ 1,831,720
Income from Continuing Operations	\$ 263,010	\$ 14,466	\$ 248,544
Diluted Earnings Per Share from Continuing Operations	\$ 1.21	\$ 0.07	\$ 1.14
Quarter 2			
Revenues	\$ 1,990,818	\$ 61,857	\$ 1,928,961
Income from Continuing Operations	\$ 290,548	\$ 15,424	\$ 275,124
Diluted Earnings Per Share from Continuing Operations	\$ 1.38	\$ 0.07	\$ 1.31

		Amounts	
		reclassified to	From
		Discontinued	Continuing
	Pro Forma	Operations	Operations
Quarter 3			
Revenues	\$ 2,040,760	\$ 60,230	\$ 1,980,530
Income	\$ 326,795	\$ 15,214	\$ 311,581
Diluted Earnings Per Share	\$ 1.59	\$ 0.07	\$ 1.52
YTD			
Revenues	\$ 5,919,224	\$ 178,013	\$ 5,741,211
Income	\$ 880,353	\$ 45,104	\$ 835,249
Diluted Earnings Per Share (1)	\$ 4.17	\$ 0.21	\$ 3.95
Revenues Income	\$ 880,353	\$ 45,104	\$ 835,249

Certain quarterly amounts may not add to the year-to-date totals due to rounding.

(1) Diluted Earnings per Share may not add due to rounding.

Supplemental Income Statement Information - Fiscal 2011 and 2010

Revised for discontinued operations of Discovery Labware divestiture

(Unaudited: Amounts in thousands, except per-share data)

		Amounts	
		reclassified to	
	Previously	Discontinued	As
	Reported	Operations	Revised
Fiscal 2011	-	-	
Revenues	\$ 7,828,904	\$ 244,867	\$ 7,584,037
Income from Continuing Operations	\$ 1,264,852	\$ 63,969	\$ 1,200,883
Diluted Earnings Per Share from Continuing Operations	\$ 5.59	\$ 0.28	\$ 5.31
Fiscal 2010			
Revenues	\$ 7,372,333	\$ 247,948	\$ 7,124,385
Income from Continuing Operations	\$ 1,176,340	\$ 61,496	\$ 1,114,844
Diluted Earnings Per Share from Continuing Operations	\$ 4.90	\$ 0.26	\$ 4.64

#### BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY SEGMENT AND GEOGRAPHIC AREA

(Unaudited; Amounts in thousands)

	Three Months Ended June 30,							
		%						
	2012		2011	Change				
BD MEDICAL								
United States	\$ 429,621	\$	416,729	3.1				
International	640,455		628,107	2.0				
TOTAL	\$ 1,070,076	\$	1,044,836	2.4				
BD DIAGNOSTICS								
United States	\$ 315,240	\$	312,802	0.8				
International	327,010		318,557	2.7				
TOTAL	\$ 642,250	\$	631,359	1.7				
				_				
BD BIOSCIENCES								
United States	\$ 91,674	\$	97,914	(6.4)				
International	176,530		177,780	(0.7)				
TOTAL	\$ 268,204	\$	275,694	(2.7)				
TOTAL REVENUES								
United States	\$ 836,535	\$	827,445	1.1				
International	1,143,995		1,124,444	1.7				
TOTAL	\$ 1,980,530	\$	1,951,889	1.5				

BECTON DICKINSON AND COMPANY
SUPPLEMENTAL REVENUE INFORMATION
REVENUES BY SEGMENT AND GEOGRAPHIC
AREA
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(Unaudited; Amounts in thousands)

		Nine Months Ended June 30,							
		2012	2012 2011 (						
BD MEDICAL United States	\$	1,262,811	\$	1,220,744	3.4				
International	Ψ	1,778,849	Ψ	1,731,969	2.7				
TOTAL	\$	3,041,660	\$	2,952,713	3.0				
BD DIAGNOSTICS		0.45.400	_	000 000					
United States	\$	945,460	\$	932,269	1.4				

International	947,552	906,160	4.6
TOTAL	\$ 1,893,012	\$ 1,838,429	3.0
BD BIOSCIENCES			
United States	\$ 255,587	\$ 280,096	(8.8)
International	550,952	524,618	5.0
TOTAL	\$ 806,539	\$ 804,714	0.2
TOTAL REVENUES			
United States	\$ 2,463,858	\$ 2,433,109	1.3
International	3,277,353	3,162,747	3.6
TOTAL	\$ 5,741,211	\$ 5,595,856	2.6

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS

Three Months Ended June 30,

(Unaudited; Amounts in thousands)

	United States						
	2012		2011	% Change			
BD MEDICAL							
Medical Surgical Systems	\$ 241,320	\$	244,756	(1.4)			
Diabetes Care	110,013		100,465	9.5			
Pharmaceutical Systems	78,288		71,508	9.5			
TOTAL	\$ 429,621	\$	416,729	3.1			
BD DIAGNOSTICS							
Preanalytical Systems	\$ 165,962	\$	162,589	2.1			
Diagnostic Systems	149,278		150,213	(0.6)			
TOTAL	\$ 315,240	\$	312,802	0.8			
BD BIOSCIENCES							
Cell Analysis (1)	\$ 91,674	\$	97,914	(6.4)			
TOTAL	\$ 91,674	\$	97,914	(6.4)			
TOTAL UNITED STATES	\$ 836,535	\$	827,445	1.1			

(1) Cell Analysis consists of the Cell Analysis unit and the Advanced Bioprocessing platform. Advanced Bioprocessing was previously reported with the Discovery Labware unit.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Three Months Ended June 30, (continued)

(Unaudited; Amounts in thousands)

	International											
					% Change							
	2012		2011	Reported	FXN	FX Impact						
BD MEDICAL												
Medical Surgical Systems	\$ 290,451	\$	284,262	2.2	8.4	(6.2)						
Diabetes Care	122,662		119,719	2.5	8.7	(6.2)						
Pharmaceutical Systems	227,342		224,126	1.4	8.7	(7.3)						
TOTAL	\$ 640,455	\$	628,107	2.0	8.5	(6.5)						
BD DIAGNOSTICS												
Preanalytical Systems	\$ 167,492	\$	167,737	(0.1)	6.3	(6.4)						
Diagnostic Systems	159,518		150,820	5.8	10.9	(5.1)						
TOTAL	\$ 327,010	\$	318,557	2.7	8.5	(5.8)						

\$ 176,530	\$	177,780	(0.7)	3.8	(4.5)
\$ 176,530	\$	177,780	(0.7)	3.8	(4.5)
\$ 1,143,995	\$	1,124,444	1.7	7.8	(6.1)
\$ \$	\$ 176,530	\$ 176,530 \$	\$ 176,530 \$ 177,780	\$ 176,530 \$ 177,780 (0.7)	\$ 176,530 \$ 177,780 (0.7) 3.8

(1) Cell Analysis consists of the Cell Analysis unit and the Advanced Bioprocessing platform. Advanced Bioprocessing was previously reported with the Discovery Labware unit.

#### BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Three Months Ended June 30, (continued) (Unaudited; Amounts in thousands)

				Total		
	_				% Change	
		2012	2011	Reported	FXN	FX Impact
BD MEDICAL						
Medical Surgical Systems	\$	531,771	\$ 529,018	0.5	3.8	(3.3)
Diabetes Care		232,675	220,184	5.7	9.1	(3.4)
Pharmaceutical Systems		305,630	295,634	3.4	8.9	(5.5)
TOTAL	\$	1,070,076	\$ 1,044,836	2.4	6.4	(4.0)
BD DIAGNOSTICS						
Preanalytical Systems	\$	333,454	\$ 330,326	0.9	4.2	(3.3)
Diagnostic Systems		308,796	301,033	2.6	5.1	(2.5)
TOTAL	\$	642,250	\$ 631,359	1.7	4.7	(3.0)
BD BIOSCIENCES						
Cell Analysis (1)	\$	268,204	\$ 275,694	(2.7)	0.2	(2.9)
TOTAL	\$	268,204	\$ 275,694	(2.7)	0.2	(2.9)
				· ·		
TOTAL REVENUES	\$	1,980,530	\$ 1,951,889	1.5	4.9	(3.4)
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(1) Cell Analysis consists of the Cell Analysis unit and the Advanced Bioprocessing platform. Advanced Bioprocessing was previously reported with the Discovery Labware unit.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Nine Months Ended June 30, (Unaudited; Amounts in thousands)

	United States							
		2012		2011	% Change			
BD MEDICAL								
Medical Surgical Systems	\$	727,335	\$	733,582	(0.9)			
Diabetes Care		321,264		295,989	8.5			
Pharmaceutical Systems		214,212		191,173	12.1			
TOTAL	\$	1,262,811	\$	1,220,744	3.4			
BD DIAGNOSTICS								
Preanalytical Systems	\$	491,532	\$	481,624	2.1			
Diagnostic Systems		453,928		450,645	0.7			
TOTAL	\$	945,460	\$	932,269	1.4			

# **BD BIOSCIENCES**

Cell Analysis (1)	\$ 255,587	\$ 280,096	(8.8)
TOTAL	\$ 255,587	\$ 280,096	(8.8)
TOTAL UNITED STATES	\$ 2,463,858	\$ 2,433,109	1.3

(1) Cell Analysis consists of the Cell Analysis unit and the Advanced Bioprocessing platform. Advanced Bioprocessing was previously reported with the Discovery Labware unit.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Nine Months Ended June 30, (continued)

(Unaudited; Amounts in thousands)

	International									
						% Change				
		2012		2011	Reported	FXN	FX Impact			
BD MEDICAL										
Medical Surgical Systems	\$	845,685	\$	812,752	4.1	7.0	(2.9)			
Diabetes Care		356,575		345,837	3.1	5.7	(2.6)			
Pharmaceutical Systems		576,589		573,380	0.6	4.1	(3.5)			
TOTAL	\$	1,778,849	\$	1,731,969	2.7	5.8	(3.1)			
BD DIAGNOSTICS										
Preanalytical Systems	\$	481,857	\$	467,570	3.1	6.5	(3.4)			
Diagnostic Systems		465,695		438,590	6.2	8.2	(2.0)			
TOTAL	\$	947,552	\$	906,160	4.6	7.3	(2.7)			
BD BIOSCIENCES										
Cell Analysis (1)	\$	550,952	\$	524,618	5.0	6.6	(1.6)			
TOTAL	\$	550,952	\$	524,618	5.0	6.6	(1.6)			
							` ,			
TOTAL INTERNATIONAL	\$	3,277,353	\$	3,162,747	3.6	6.4	(2.8)			

(1) Cell Analysis consists of the Cell Analysis unit and the Advanced Bioprocessing platform. Advanced Bioprocessing was previously reported with the Discovery Labware unit.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Nine Months Ended June 30, (continued) (Unaudited; Amounts in thousands)

			Total		
				% Change	
	2012	2011	Reported	FXN	FX Impact
BD MEDICAL					
Medical Surgical Systems	\$ 1,573,020	\$ 1,546,334	1.7	3.3	(1.6)
Diabetes Care	677,839	641,826	5.6	7.0	(1.4)
Pharmaceutical Systems	790,801	764,553	3.4	6.1	(2.7)
TOTAL	\$ 3,041,660	\$ 2,952,713	3.0	4.8	(1.8)
BD DIAGNOSTICS					
Preanalytical Systems	\$ 973,389	\$ 949,194	2.5	4.2	(1.7)
Diagnostic Systems	919,623	889,235	3.4	4.4	(1.0)
TOTAL	\$ 1,893,012	\$ 1,838,429	3.0	4.3	(1.3)
BD BIOSCIENCES					
Cell Analysis (1)	\$ 806,539	\$ 804,714	0.2	1.3	(1.1)

TOTAL	\$	806,539	\$	804,714	0.2	1.3	(1.1)
TOTAL DEVENIUES	¢	5 741 211	¢	E EOE 9E6	2.6	4.1	(1 E)
TOTAL REVENUES	Ф	5,741,211	ф	5,595,856	2.0	4.1	(1.5)

(1) Cell Analysis consists of the Cell Analysis unit and the Advanced Bioprocessing platform. Advanced Bioprocessing was previously reported with the Discovery Labware unit.

#### BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION SAFETY REVENUES

(Unaudited; Amounts in thousands)

	Three Months Ended June 30,									
					% Change					
	2012		2011	Reported	FXN	FX Impact				
TOTAL SAFETY										
<u>REVENUES</u>										
United States	\$ 284,830	\$	280,696	1.5	1.5	-				
International	215,964		198,417	8.8	15.7	(6.9)				
TOTAL	\$ 500,794	\$	479,113	4.5	7.4	(2.9)				
BY SEGMENT										
BD Medical	\$ 240,065	\$	223,460	7.4	9.8	(2.4)				
BD Diagnostics	260,729		255,653	2.0	5.3	(3.3)				
TOTAL	\$ 500,794	\$	479,113	4.5	7.4	(2.9)				

		Nine Months Ended June 30,									
	-					% Change					
		2012		2011	Reported	FXN	FX Impact				
TOTAL SAFETY											
REVENUES											
United States	\$	858,175	\$	828,002	3.6	3.6	-				
International		618,290		545,530	13.3	16.7	(3.4)				
TOTAL	\$	1,476,465	\$	1,373,532	7.5	8.8	(1.3)				
BY SEGMENT											
BD Medical	\$	715,776	\$	641,635	11.6	12.4	(8.0)				
BD Diagnostics		760,689		731,897	3.9	5.6	(1.7)				
TOTAL	\$	1,476,465	\$	1,373,532	7.5	8.8	(1.3)				

## BECTON DICKINSON AND COMPANY

CONSOLIDATED INCOME STATEMENTS FISCAL 2012

Revised for discontinued operations of Discovery Labware divestiture

(Unaudited; Amounts in thousands, except per-share data)

	Quarter 1	Quarter 2	Quarter 2 YTD
REVENUES	\$ 1,831,720	\$ 1,928,961	\$ 3,760,681
Cost of products sold	900,465	941,184	1,841,649
Selling and administrative	482,271	487,694	969,964
Research and development	112,227	116,753	228,981
TOTAL OPERATING COSTS			
AND EXPENSES	1,494,963	1,545,631	3,040,594
OPERATING INCOME	336,757	383,330	720,087
Interest income	15,448	16,678	32,126
Interest expense	(29,378)	(35,140)	(64,518)

Other (expense) income, net		(385)		4,657		4,272
INCOME EDOM CONTINUING OPERATIONS REFORE						
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES		322,442		369,525		691,967
INCOME TAXES		322,442		309,323		091,907
Income tax provision		73,898		94,401		168,298
·						
INCOME FROM CONTINUING OPERATIONS		248,544		275,124		523,669
Income from Discontinued Operations						
before Income Tax		21,768		23,453		45,221
belote meetic rax		21,700		20,400		40,221
Income Tax provision		7,327		7,544		14,871
						_
INCOME FROM DISCONTINUED OPERATIONS		14,441		15,909		30,350
NET INCOME	\$	262,985	\$	291,033	\$	554,019
	-			·		
EARNINGS PER SHARE						
Basic:						
Income from continuing operations	\$	1.16	\$	1.33	\$	2.49
Income from discontinued operations	\$	0.07	\$	0.08	\$	0.14
Net income	\$	1.23	\$	1.41	\$	2.63
Diluted:						
Income from continuing operations	\$	1.14	\$	1.31	\$	2.45
Income from discontinued operations	\$	0.07	\$	0.08	\$	0.14
Net income	\$	1.21	\$	1.39	\$	2.59
THE INCOME	Ψ	1.21	Ψ	1.00	Ψ	2.00
AVERAGE SHARES OUTSTANDING						
Basic		214,300		206,426		210,385
Diluted		217,634		209,803		213,970

Certain quarterly amounts may not add to the year-to-date totals due to rounding.

# BECTON DICKINSON AND COMPANY

CONSOLIDATED INCOME STATEMENTS FISCAL 2011
Revised for discontinued operations of Discovery Labware divestiture
(Unaudited; Amounts in thousands, except per-share data)

	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Year
REVENUES	\$ 1,783,353	\$ 1,860,614	\$ 1,951,889	\$ 1,988,181	\$ 7,584,037
Cost of products sold	840,166	891,262	922,652	971,041	3,625,122
Selling and administrative	440,955	435,024	467,968	479,591	1,823,537
Research and development	113,568	117,343	114,078	124,528	469,517
TOTAL OPERATING COSTS					
AND EXPENSES	1,394,689	1,443,629	1,504,698	1,575,160	5,918,176
OPERATING INCOME	388,664	416,985	447,191	413,021	1,665,861
Interest income	15,222	14,564	11,508	1,915	43,209
Interest expense	(15,553)	(23,921)	(22,211)	(22,334)	(84,019)
Other (expense) income, net	(4,596)	(2,522)	(1,318)	1,272	(7,164)
INCOME FROM CONTINUING					
OPERATIONS BEFORE					
INCOME TAXES	383.737	405,106	435,170	393,874	1,617,887
	000,.0.	.00,.00	.00,	555,51	.,0,00.
Income tax provision	85,291	109,256	113,630	108,827	417,004
INCOME FROM CONTINUING					
OPERATIONS	298,446	295,850	321,540	285,047	1,200,883

Income from Discontinued Operations										
before Income Tax		26,298		24,688		30,530		23,793		105,310
Income Tax provision		8,807		8,519		9,012		8,860		35,199
INCOME FROM DISCONTINUED		47.404		40.400		04.540		44.000		70 444
OPERATIONS		17,491		16,169		21,518		14,933		70,111
NET INCOME	\$	315,937	\$	312,019	\$	343,058	\$	299,980	\$	1,270,994
EARNINGS PER SHARE										
Basic:									_	
Income from continuing operations	\$	1.31	\$	1.34	\$	1.47	\$	1.32	\$	5.43
Income from discontinued operations	\$	0.08	\$	0.07	\$	0.10	\$	0.07	\$	0.32
Net income (1)	\$	1.39	\$	1.41	\$	1.57	\$	1.38	\$	5.75
Dilutado										
Diluted:	<b>ሰ</b>	4.00	φ	4.04	<b>ሰ</b>	1 11	Φ	4.00	<b>ው</b>	F 04
Income from continuing operations	\$	1.28	\$	1.31	\$	1.44	\$	1.29	\$	5.31
Income from discontinued operations	\$	0.08	\$	0.07	\$	0.10	\$	0.07	\$	0.31
Net income (1)	\$	1.36	\$	1.38	\$	1.53	\$	1.36	\$	5.62
AVERAGE SHARES OUTSTANDING										
Pasia		220 002		220.904		219.066		216 726		224 475
Basic		228,083		220,894		218,966		216,726		221,175
Diluted		232,915		225,467		223,567		220,859		226,280

Certain quarterly amounts may not add to the year-to-date totals due to rounding.

# BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION

Quarter-to-Date Fiscal 2012 Reconciliation - FX Impact

(Unaudited; Amounts in millions, except per share data)

	Three Months Ended June 30,										
	· ·					Reported		Foreign			
		Reported		Reported		Growth		Currency		FXN	FXN
		FY2012		FY2011		\$		Translation		Change	Growth
											_
REVENUES	\$	1,981	\$	1,952	\$	29	\$	(68)	\$	96	4.9%
Diluted Earnings per Share											
from Continuing Operations	\$	1.52	\$	1.44	\$	0.08	\$	(0.06)	\$	0.14	9.7%

All figures rounded. Totals may not add due to rounding.

FXN = Foreign Currency Neutral

# BECTON DICKINSON AND COMPANY

SUPPLEMENTAL INFORMATION

Year-to-Date Fiscal 2012 Reconciliation - FX Impact

(Unaudited; Amounts in millions, except per share data)

	Nine Months Ended June 30,												
						Reported		Foreign					
		Reported		Reported		Growth		Currency		FXN	FXN		
		FY2012		FY2011		\$		Translation		Change	Growth		
REVENUES	\$	5,741	\$	5,596	\$	145	\$	(86)	\$	232	4.1%		

<sup>(1)</sup> Total per share amounts may not add due to rounding.

Diluted Earnings per Share						
from Continuing Operations	\$ 3.95	\$ 4.02	\$ (0.07)	\$ (0.11)	\$ 0.04	1.0%

All figures rounded. Totals may not add due to rounding. FXN = Foreign Currency Neutral

SOURCE BD (Becton, Dickinson and Company)