

# BD Announces Results For 2014 Fourth Fiscal Quarter And Full Year; Provides Fiscal 2015 Guidance

- -- Reports fourth quarter adjusted diluted earnings per share from continuing operations of \$1.68. This represents growth of 13.0 percent on a currency-neutral basis, or 9.1 percent including the unfavorable impact of foreign currency. Reported diluted earnings per share from continuing operations for the fourth quarter were \$1.53.
- -- Announces full fiscal year revenues of \$8.446 billion, an increase of 5.2 percent on a currency-neutral basis, or 4.9 percent including the unfavorable impact of foreign-currency. Reports adjusted diluted earnings per share, excluding the amortization of acquisition-related intangibles, of \$6.50 for the full fiscal year, in-line with the Company's expectations. Adjusted diluted earnings per share from continuing operations were \$6.25. Reported diluted earnings per share from continuing operations were \$5.99.
- -- Expects full fiscal year 2015 adjusted diluted earnings per share from continuing operations, excluding the amortization of acquisition-related intangibles, to be between \$6.76 and \$6.83, which represents growth of 8.0 to 9.0 percent on a currency-neutral basis. Including the estimated unfavorable impact of foreign-currency, the Company expects adjusted diluted earnings per share growth of 4.0 to 5.0 percent. The Company expects full fiscal year reported diluted earnings per share from continuing operations to be between \$6.47 to \$6.54.

FRANKLIN LAKES, N.J., Nov. 4, 2014 /PRNewswire/ -- BD (Becton, Dickinson and Company) (NYSE: BDX), a leading global medical technology company, today reported quarterly revenues of \$2.202 billion for the fourth fiscal quarter ended September 30, 2014, representing an increase of 4.8 percent from the prior-year period, or 4.6 percent on a foreign currency-neutral basis. For the full fiscal year ended September 30, 2014, BD reported revenues of \$8.446 billion, representing an increase of 4.9 percent over the prior-year period, or 5.2 percent on a foreign currency-neutral basis.

"Our strong fourth quarter and fiscal year 2014 results mark the conclusion of another successful year for the Company," said Vincent A. Forlenza, Chairman, CEO and President. "Organic revenue growth continued to accelerate and we delivered a higher quality of earnings while maintaining our ongoing investments to support our innovation strategy. We have built a strong foundation for growth and look forward to fiscal year 2015 with confidence."

#### Fourth Quarter Fiscal 2014 Discussion

Reported diluted earnings per share from continuing operations for the fourth quarter were \$1.53, compared with \$0.46 in the prior-year period. Current quarter results included pre-tax charges of \$46 million, or \$0.15 per share, which primarily consisted of employee termination costs associated with a workforce reduction. The results in the prior-year's period included pre-tax charges of \$347 million, or \$1.08 per share, which primarily consisted of a charge from the RTI verdict. Excluding the impact of these items, adjusted diluted earnings per share from continuing operations were \$1.68 compared with \$1.54 in

the prior-year period. This represents an increase of 9.1 percent, or 13.0 percent on a currency-neutral basis. The effect of these charges on the current and prior-year results are detailed in the accompanying reconciliation of non-GAAP financial measures.

For the full fiscal year ended September 30, 2014, diluted earnings per share from continuing operations were \$5.99, compared with \$4.67 in the prior-year period. Excluding the specified fourth quarter charges in the current and prior year discussed above, as well as other items detailed in the accompanying reconciliation of non-GAAP financial measures from previous quarters of the current and prior year, adjusted diluted earnings per share from continuing operations were \$6.25 compared with \$5.81 in the prior-year period. This represents growth of 7.6 percent, or 11.4 percent on a currency-neutral basis. Excluding the first quarter incremental impact of the medical device excise tax, which went into effect in January 2013 under the U.S. Patient Protection and Affordable Care Act, adjusted diluted earnings per share from continuing operations were \$6.29, representing growth of 8.3 percent, or 12.0 percent on a currency-neutral basis.

Beginning in fiscal year 2015, we will exclude amortization of acquisition-related intangible assets from our adjusted diluted earnings per share non-GAAP measure. Adjusted diluted earnings per share for 2014 would have been \$6.50 if amortization of acquisition-related intangibles had been excluded.

### Segment Results

In the BD Medical segment, worldwide revenues for the quarter were \$1.193 billion, representing an increase of 6.5 percent compared with the prior-year period, or an increase of 6.1 percent on a foreign currency-neutral basis. The segment's revenue growth reflects strong sales in the Diabetes Care and Pharmaceutical Systems units. For the twelve-month period ended September 30, 2014, BD Medical revenues increased 6.2 percent, or 6.3 percent on a currency-neutral basis.

In the BD Diagnostics segment, worldwide revenues for the quarter were \$708 million, representing an increase of 4.2 percent on both a reported and currency-neutral basis as compared with the prior-year period. The segment's growth was driven by solid sales in the Preanalytical Systems and Diagnostic Systems units. For the twelve-month period ended September 30, 2014, BD Diagnostics revenues increased 2.5 percent, or 3.3 percent on a currency-neutral basis.

In the BD Biosciences segment, worldwide revenues for the quarter were \$301 million, which were about flat on both a reported and currency-neutral basis compared with the prior-year period, as expected. The segment's results were impacted by an unfavorable comparison resulting from prior-year order timing in Western Europe. For the twelve-month period ended September 30, 2014, BD Biosciences revenues increased 5.2 percent, or 5.5 percent on a currency-neutral basis.

#### Geographic Results

Fourth quarter revenues in the U.S. of \$871 million represent an increase of 2.3 percent over the prior-year period. Revenues outside of the U.S. were \$1.331 billion, representing an increase of 6.6 percent compared with the prior-year period, or an increase of 6.2 percent on a foreign currency-neutral basis. International revenues reflected continued strength in emerging markets and sales of safety-engineered products.

For the twelve-month period ended September 30, 2014, revenues in the U.S. were \$3.417 billion, representing an increase of 1.9 percent compared with the prior-year period. Revenues outside of the U.S. were \$5.029 billion, representing an increase of 7.0 percent when compared with the prior-year period, or 7.6 percent on a foreign currency-neutral basis.

#### Fiscal 2015 Outlook for Full Year

The Company estimates that revenues for the full fiscal year 2015 will increase 4.5 to 5.0 percent on a foreign currency-neutral basis. On a reported basis, revenues are expected to increase 2.0 to 2.5 percent due to the unfavorable impact of foreign currency. The Company expects adjusted diluted earnings per share from continuing operations, excluding amortization of acquisition-related intangibles, to be between \$6.76 and \$6.83 for the full fiscal year 2015, which represents currency-neutral growth of 8.0 to 9.0 percent over 2014 adjusted diluted earnings per share of \$6.50. Including the estimated unfavorable impact of foreign-currency, adjusted diluted earnings per share are expected to grow between 4.0 to 5.0 percent. The Company expects full fiscal year reported diluted earnings per share from continuing

operations to be between \$6.47 to \$6.54.

Due to the announced agreement to acquire CareFusion Corporation, beginning in fiscal year 2015, the Company's adjusted diluted earnings per share measure will exclude amortization of acquisition-related intangible assets. The Company's share repurchase program has been suspended in connection with the specified agreement, which has an estimated unfavorable impact of \$0.07 to \$0.09 to fiscal year 2015 adjusted diluted earnings per share.

#### **Conference Call Information**

A conference call regarding BD's fourth quarter results will be broadcast live on BD's website, <a href="https://www.bd.com/investors">www.bd.com/investors</a>, along with related slides, at 8:00 a.m. (ET) Tuesday, November 4, 2014. The conference call will be available for replay on BD's website, <a href="https://www.bd.com/investors">www.bd.com/investors</a>, or at 1-800-585-8367 (domestic) and 1-404-537-3406 (international) through the close of business on Tuesday, November 11<sup>th</sup>, 2014, confirmation number 14009656.

#### Non-GAAP Financial Measures/Financial Tables

This news release contains certain non-GAAP financial measures. Reconciliations of these and other non-GAAP measures to the comparable GAAP measures are included in the attached financial tables. Within the attached financial tables presented, certain columns and rows may not add due to the use of rounded numbers. Percentages and earnings per share amounts presented are calculated from the underlying amounts.

#### About BD

BD is a leading medical technology company that partners with customers and stakeholders to address many of the world's most pressing and evolving health needs. Our innovative solutions are focused on improving drug delivery, enhancing the diagnosis of infectious diseases and cancers, supporting the management of diabetes and advancing cellular research. We have more than 30,000 associates in 50 countries who strive to fulfill our purpose of "Helping all people live healthy lives" by advancing the quality, accessibility, safety and affordability of healthcare around the world. For more information, please visit www.bd.com.

This press release, including the section entitled "Fiscal 2015 Outlook for Full Year", contains certain estimates and other forward-looking statements (as defined under Federal securities laws) regarding BD's performance, including future revenues and earnings per share. All such statements are based upon current expectations of BD and involve a number of business risks and uncertainties. Actual results could vary materially from anticipated results described, implied or projected in any forward-looking statement. With respect to forward-looking statements contained herein, a number of factors could cause actual results to vary materially. These factors include, but are not limited to: potential cuts in governmental healthcare spending, which could result in reduced demand for our product or downward pricing pressure; measures to contain healthcare costs; adverse changes in regional, national or foreign economic conditions, including any impact that may result on our ability to access credit markets and finance our operations, the demand for our products and services as a result of reduced government funding, lower utilization rates or otherwise, or our suppliers' ability to provide products needed for our operations; changes in interest or foreign currency exchange rates; our ability to successfully integrate any businesses we acquire; the adverse impact of cyber-attacks on our information systems; competitive factors including technological advances and new products introduced by competitors; pricing and market pressures: difficulties inherent in product development, delays in product introductions and uncertainty of market acceptance of new products; increases in energy costs and their effect on, among other things, the cost of producing BD's products; efficacy or safety concerns relating to product recalls; fluctuations in costs and availability of raw materials and in BD's ability to maintain favorable supplier arrangements and relationships; new or changing laws and regulations impacting our business or changes in enforcement practices with respect to such laws; uncertainties of litigation (as described in BD's filings with the Securities and Exchange Commission); future healthcare reform, including changes in government pricing and reimbursement policies or other cost containment reforms; the effects of potential pandemic diseases; and issuance of new or revised accounting standards, as well as other factors discussed in BD's filings with the Securities and Exchange Commission. We do not intend to update any forwardlooking statements to reflect events or circumstances after the date hereof except as required by applicable laws or regulations.

## <u>Contact:</u> Monique N. Dolecki, Investor Relations 201-847-5453

BECTON DICKINSON AND COMPANY					
CONSOLIDATED INCOME STATEMENTS (Unaudited; Amounts in millions, except share and per share data)					
(Chadanod, 7 infoanto in milliono, Oxoopt chafe and per chafe data)					
			ptember 30,		
		2014		2013	% Change
REVENUES	\$	2,202	\$	2,101	4.8
Cost of products sold		1,099		1,014	8.4
Selling and administrative Research and development		561 140		877 133	(36.0) 5.7
TOTAL OPERATING COSTS		140		133	5.7
AND EXPENSES		1,801		2,024	(11.0)
		·		<u> </u>	
OPERATING INCOME		401		76	NM
ladana at la anna a		40		4.4	(00.7)
Interest income Interest expense		(36)		14 (34)	(28.7) 5.8
Other income, net		(30)		3	(65.9)
					(****)
INCOME FROM CONTINUING OPERATIONS BEFORE					
INCOME TAXES		376		60	NM
language to comparing the constitution of the		70		(24)	NIM.
Income tax provision (benefit)		76		(31)	NM
INCOME FROM CONTINUING OPERATIONS		301		91	NM
				•	
INCOME FROM DISCONTINUED OPERATIONS					
NET OF INCOME TAX PROVISION OF					
\$0 AND \$1, RESPECTIVELY		-		-	-
NET INCOME	\$	301	\$	91	NM
NET INCOME	Ψ	001	Ψ	01	TAIVI
EARNINGS PER SHARE					
Dest.					
Basic: Income from continuing operations	\$	1.56	\$	0.47	NM
Income from discontinued operations	\$	-	\$	-	-
Net income	\$	1.56	\$	0.46	NM
Diluted:	Φ	4.50	Φ.	0.40	<b></b>
Income from continuing operations Income from discontinued operations	\$ \$	1.53	\$ \$	0.46	NM
Net income	\$	1.53	\$	0.46	NM
	Ψ		Ψ	0.10	
AVERAGE SHARES OUTSTANDING (in thousands)					
AVEITAGE STAILES OF TSTAINDING (III tilousalius)					
Basic		192,332		194,697	
Diluted		196,460		198,628	
NIM NIA Magazinati i					
NM - Not Meaningful					
BECTON DICKINSON AND COMPANY					
CONSOLIDATED INCOME STATEMENTS (Unaudited; Amounts in millions, except share and per share data)					
		Torre by 11		- Frd- 10	m4a-mal 00
		Twelve M 2014	onth	s Ended Se 2013	ptember 30, % Change
		2014		2013	70 Change
REVENUES	\$	8,446	\$	8,054	4.9

Cost of products sold		4,145		3,883	6.7
Selling and administrative		2,145		2,422	(11.4)
Research and development TOTAL OPERATING COSTS		550		494	11.3
AND EXPENSES		6.840		6,800	0.6
AND EXPENSES		0,040		0,000	0.6
OPERATING INCOME		1,606		1,254	28.0
OF ENVITING INCOME		1,000		1,204	20.0
Interest income		46		40	15.1
Interest expense		(135)		(138)	(2.2)
Other income, net		5		9	(45.6)
INCOME FROM CONTINUING OPERATIONS BEFORE					
INCOME TAXES		1,522		1,165	30.6
Income tax provision		337		236	42.8
INCOME FROM CONTINUING ORFRATIONS		4 405		000	07.5
INCOME FROM CONTINUING OPERATIONS		1,185		929	27.5
INCOME FROM DISCONTINUED OPERATIONS					
NET OF INCOME TAX PROVISION OF					
\$0 AND \$222, RESPECTIVELY		_		364	NM
NET INCOME	\$	1,185	\$	1,293	(8.4)
				·	
EARNINGS PER SHARE					
Basic:					
Income from continuing operations	\$	6.13	\$	4.76	28.8
Income from discontinued operations Net income	\$ \$	6.13	\$	1.86	NM (7.5)
Net income	Ф	0.13	\$	6.63	(7.5)
Diluted:					
Income from continuing operations	\$	5.99	\$	4.67	28.3
Income from discontinued operations	\$	-	\$	1.83	NM
Net income	\$	5.99	\$	6.49	(7.7)
AVERAGE SHARES OUTSTANDING (in thousands)					
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Basic		193,299		195,157	
Diluted		197,709		199,193	
NM - Not Meaningful					
NW - Not Wearington					
BECTON DICKINSON AND COMPANY					
SUPPLEMENTAL REVENUE INFORMATION					
REVENUES BY SEGMENT AND GEOGRAPHIC AREA					
(Unaudited; Amounts in millions)					
·					
		Three Mo	nth	s Ended Sep	tember 30,
		2014		2013	0/ 01
					% Change
BD MEDICAL					
United States	\$	456	\$	440	3.4
International	Ψ	737	Ψ	680	8.4
TOTAL		1,193	\$	1,120	6.5
	\$			,	
	\$	.,			
	\$	1,100			
BD DIAGNOSTICS	\$	319	\$	319	0.0
BD DIAGNOSTICS United States	\$	319 389		319 361	0.0 7.9
BD DIAGNOSTICS United States International	·	319	\$		
BD DIAGNOSTICS United States International TOTAL	\$	319 389		361	7.9
BD DIAGNOSTICS United States International TOTAL BD BIOSCIENCES	\$	319 389 708	\$	361 680	7.9
BD DIAGNOSTICS United States International TOTAL  BD BIOSCIENCES United States International	\$	319 389		361	7.9

TOTAL	\$ 301	\$ 300	0.2
TOTAL REVENUES			
United States	\$ 871	\$ 851	2.3
International	1,331	1,249	6.6
TOTAL	\$ 2,202	\$ 2,101	4.8

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY SEGMENT AND GEOGRAPHIC AREA (Unaudited; Amounts in millions)

	Twelve Months Ended September 30,						
	2014		2013	% Change			
BD MEDICAL							
United States	\$ 1,799	\$	1,727	4.2			
International	2,774		2,579	7.6			
TOTAL	\$ 4,573	\$	4,306	6.2			
BD DIAGNOSTICS							
United States	\$ 1,251	\$	1,272	(1.7)			
International	1,462		1,374	6.4			
TOTAL	\$ 2,713	\$	2,646	2.5			
BD BIOSCIENCES							
United States	\$ 366	\$	354	3.5			
International	793		748	6.0			
TOTAL	\$ 1,159	\$	1,102	5.2			
TOTAL REVENUES							
United States	\$ 3,417	\$	3,353	1.9			
International	5,029		4,701	7.0			
TOTAL	\$ 8,446	\$	8,054	4.9			

#### BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Three Months Ended September 30,

(Unaudited; Amounts in millions)

**United States** 2014 2013 % Change **BD MEDICAL** \$ 257 \$ 252 1.9 Medical Surgical Systems Diabetes Care 123 113 8.4 Pharmaceutical Systems 76 75 1.1 \$ TOTAL 456 \$ 440 3.4 **BD DIAGNOSTICS** Preanalytical Systems \$ 171 170 0.4 Diagnostic Systems 148 149 (0.4)319 319 TOTAL \$ \$ 0.0 BD BIOSCIENCES \$ 96 \$ 92 4.4 871 \$ TOTAL UNITED STATES \$ 851 2.3

#### SUPPLEMENTAL REVENUE INFORMATION

#### REVENUES BY BUSINESS SEGMENTS AND UNITS

Three Months Ended September 30, (continued)

(Unaudited; Amounts in millions)

	International									
	% Change									
	2014		2013	Reported	FXN	FX Impact				
BD MEDICAL										
Medical Surgical Systems	\$ 331	\$	308	7.4	7.0	0.4				
Diabetes Care	141		131	7.9	7.8	0.1				
Pharmaceutical Systems	265		241	9.9	8.8	1.1				
TOTAL	\$ 737	\$	680	8.4	7.8	0.6				
						_				
BD DIAGNOSTICS										
Preanalytical Systems	\$ 187	\$	172	8.7	8.4	0.3				
Diagnostic Systems	202		189	7.1	7.3	(0.2)				
TOTAL	\$ 389	\$	361	7.9	7.8	0.1				
BD BIOSCIENCES	\$ 205	\$	208	(1.7)	(1.8)	0.1				
TOTAL INTERNATIONAL	\$ 1,331	\$	1,249	6.6	6.2	0.4				

#### BECTON DICKINSON AND COMPANY

SUPPLEMENTAL REVENUE INFORMATION

#### REVENUES BY BUSINESS SEGMENTS AND UNITS

Three Months Ended September 30, (continued)

(Unaudited; Amounts in millions)

		Total									
			% Change								
		2014		2013	Reported	FXN	FX Impact				
BD MEDICAL											
Medical Surgical Systems	\$	588	\$	560	4.9	4.7	0.2				
Diabetes Care		264		244	8.2	8.1	0.1				
Pharmaceutical Systems		341		316	7.8	7.0	8.0				
TOTAL	\$	1,193	\$	1,120	6.5	6.1	0.4				
BD DIAGNOSTICS											
Preanalytical Systems	\$	358	\$	342	4.6	4.4	0.2				
Diagnostic Systems		350		338	3.8	3.9	(0.1)				
TOTAL	\$	708	\$	680	4.2	4.2	-				
BD BIOSCIENCES	\$	301	\$	300	0.2	0.1	0.1				
	_										
TOTAL REVENUES	\$	2,202	\$	2,101	4.8	4.6	0.2				

#### BECTON DICKINSON AND COMPANY

SUPPLEMENTAL REVENUE INFORMATION

REVENUES BY BUSINESS SEGMENTS AND UNITS

Twelve Months Ended September 30,

(Unaudited; Amounts in millions)

	_		Un	ited State	es
		2014		2013	% Change
BD MEDICAL					
Medical Surgical Systems	;	\$ 1,016	\$	983	3.4
Diabetes Care		481		450	6.9
Pharmaceutical Systems		303		294	2.8
TOTAL	;	\$ 1,799	\$	1,727	4.2

BD DIAGNOSTICS			
Preanalytical Systems	\$ 678	\$ 666	1.7
Diagnostic Systems	573	606	(5.3)
TOTAL	\$ 1,251	\$ 1,272	(1.7)
BD BIOSCIENCES	\$ 366	\$ 354	3.5
TOTAL UNITED STATES	\$ 3,417	\$ 3,353	1.9

BECTON DICKINSON AND COMPANY

SUPPLEMENTAL REVENUE INFORMATION

REVENUES BY BUSINESS SEGMENTS AND UNITS

Twelve Months Ended September 30, (continued)

(Unaudited; Amounts in millions)

	International									
	% Change									
		2014		2013	Reported	FXN	FX Impact			
							_			
BD MEDICAL										
Medical Surgical Systems	\$	1,292	\$	1,213	6.5	8.2	(1.7)			
Diabetes Care		557		519	7.2	8.9	(1.7)			
Pharmaceutical Systems		926		847	9.3	6.5	2.8			
TOTAL	\$	2,774	\$	2,579	7.6	7.8	(0.2)			
BD DIAGNOSTICS										
Preanalytical Systems	\$	734	\$	686	7.0	8.3	(1.3)			
Diagnostic Systems		728		688	5.8	7.3	(1.5)			
TOTAL	\$	1,462	\$	1,374	6.4	7.8	(1.4)			
BD BIOSCIENCES	\$	793	\$	748	6.0	6.5	(0.5)			
TOTAL INTERNATIONAL	\$	5,029	\$	4,701	7.0	7.6	(0.6)			

#### BECTON DICKINSON AND COMPANY

SUPPLEMENTAL REVENUE INFORMATION

REVENUES BY BUSINESS SEGMENTS AND UNITS

Twelve Months Ended September 30, (continued)

(Unaudited; Amounts in millions)

	Total									
					% Change					
	2014		2013	Reported	FXN	FX Impact				
BD MEDICAL										
Medical Surgical Systems	\$ 2,307	\$	2,196	5.1	6.0	(0.9)				
Diabetes Care	1,037		969	7.0	8.0	(1.0)				
Pharmaceutical Systems	1,229		1,142	7.6	5.6	2.0				
TOTAL	\$ 4,573	\$	4,306	6.2	6.3	(0.1)				
BD DIAGNOSTICS										
Preanalytical Systems	\$ 1,412	\$	1,352	4.4	5.1	(0.7)				
Diagnostic Systems	1,301		1,294	0.6	1.4	(8.0)				
TOTAL	\$ 2,713	\$	2,646	2.5	3.3	(0.8)				
BD BIOSCIENCES	\$ 1,159	\$	1,102	5.2	5.5	(0.3)				
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TOTAL REVENUES	\$ 8,446	\$	8,054	4.9	5.2	(0.3)				
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BECTON DICKINSON AND COMPANY

#### SUPPLEMENTAL REVENUE INFORMATION

#### SAFETY REVENUES

(Unaudited; Amounts in millions)

Three Months Ended September 30,								
% Change								
	2014		2013	Reported	FXN	FX Impact		
\$	301	\$	303	(0.8)	(8.0)	-		
	265		233	14.1	13.7	0.4		
\$	566	\$	536	5.7	5.5	0.2		
\$	287	\$	269	6.6	6.4	0.2		
	279		267	4.8	4.6	0.2		
\$	566	\$	536	5.7	5.5	0.2		
	\$	\$ 301 265 \$ 566 \$ 287 279	\$ 301 \$ 265 \$ 566 \$ \$ 287 \$ 279	\$ 301 \$ 303 265 233 \$ 566 \$ 536 \$ 287 \$ 269 279 267	2014 2013 Reported  \$ 301 \$ 303 (0.8)     265 233 14.1  \$ 566 \$ 536 5.7  \$ 287 \$ 269 6.6     279 267 4.8	2014         2013         Reported         FXN           \$ 301         \$ 303         (0.8)         (0.8)           \$ 265         233         14.1         13.7           \$ 566         \$ 536         5.7         5.5           \$ 287         \$ 269         6.6         6.4           279         267         4.8         4.6		

	Twelve Months Ended September 30,								
					% Chang	е			
	2014		2013	Reported	FXN	FX Impact			
TOTAL SAFETY REVENUES									
United States	\$ 1,207	\$	1,182	2.1	2.1	-			
International	1,016		917	10.8	12.3	(1.5)			
TOTAL	\$ 2,223	\$	2,099	5.9	6.6	(0.7)			
BY SEGMENT									
BD Medical	\$ 1,119	\$	1,045	7.1	7.8	(0.7)			
BD Diagnostics	1,104		1,054	4.7	5.4	(0.7)			
TOTAL	\$ 2,223	\$	2,099	5.9	6.6	(0.7)			

BECTON	DICKINSON AND CON	/IPANY

SUPPLEMENTAL INFORMATION

FY2014 Quarter-to-Date Reconciliation of Non-

**GAAP Financial Measures** 

(Unaudited)

	Three Months Ended September 30,											
		2014	_	2013	_	Growth		Foreign Currency Translation		Foreign Currency Neutral Change	Growth %	Foreign Currency Neutral Growth %
Reported Diluted Earnings per Share from Continuing Operations	\$	1.53	\$	0.46	\$	1.07	\$	(0.06)	\$	1.13	NM	NM

Non-cash pension settlement charges associated with lump sum benefit payments made primarily from the Company's U.S. supplemental pension plan, as such payments exceeded the service and interest components of the plan's pension cost in each year.

The charges also included settlement losses associated with certain foreign pension plans. (\$3 million or \$2 million after-tax and \$6 million or \$4 million after-tax, respectively)

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Adjustment to the carrying amount of an asset that is being held for sale (\$5 million or \$3 million after-tax)	0.02		-								
Employee termination costs associated with a workforce reduction (\$36 million or \$23 million after-tax)	0.12		-								
Acquisition-related transaction costs incurred in connection with the GenCell Biosystems and pending CareFusion											
acquisitions (\$6 million or \$4 million after-tax)	0.02		-								
Revision to the estimated probable loss previously recorded as a result of the decision to terminate a research and development program in the Medical segment (\$4 million or \$2 million after-tax)	(0.01)		-								
Charge associated with the unfavorable											
verdict returned in the antitrust and false advertising lawsuit filed against the Company by RTI (\$341 million or \$211 million after-tax)	_		1.06								
Adjusted Diluted Earnings per Share from		_		_				-			
Continuing Operations	\$ 1.68	\$	1.54	\$	0.14	\$	(0.06)	\$	0.20	9.1%	13.0%
BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION FY2014 Year-to-Date Reconciliation of Non- GAAP Financial Measures (Unaudited)						_					
					I welve N	1on	ths Ended Se	pte	mber 30,		Foreign
	2014		2013		Growth		Foreign Currency Translation		Foreign Currency Neutral Change	Growth	Currency Neutral Growth
Reported Diluted Earnings per Share from Continuing Operations	\$ 5.99	\$	4.67	\$	1.32	\$	(0.22)	\$	1.54	28.3%	33.0%
Write-off of capitalized product software and, to a lesser extent, fixed assets primarily resulting from the discontinuance of an instrument product development program in the Biosciences segment (\$20 million or \$12 million after-tax)	0.06										
	0.00										
Cost associated with the decision to early terminate a European distributor arrangement in the Diagnostics segment (\$11 million or	0.5										
\$8 million after-tax)	0.04		-								
Gain from a cash distribution received from the sale of company, in which BD had a small equity ownership (\$8 million or \$5 million after-tax)	(0.03)										
THROUGH OF AS THROUGH SHEFTAX I	(0.03)		-								

Charge associated with the decision to terminate a research and development program in the Medical segment; the charge relates to program asset write-offs and obligations (\$6 million or \$4 million after-tax)	0.02	-						
Non-cash pension settlement charges associated with lump sum benefit payments made primarily from the Company's U.S. supplemental pension plan, as such payments exceeded the service and interest components of the plan's pension cost in each year.  The charges also included settlement losses associated with certain foreign pension plans. (\$3 million or \$2 million after-tax and \$6 million or \$4 million after-tax, respectively)	0.01	0.02						
million of \$4 million after-tax, respectively)	0.01	0.02						
Adjustment to the carrying amount of an asset that is being held for sale (\$5 million or \$3 million after-tax)	0.02	-						
Employee termination easts associated with a								
Employee termination costs associated with a workforce reduction (\$36 million or \$23 million after-tax)	0.12	-						
Acquisition-related transaction costs incurred in connection with the GenCell Biosystems and pending CareFusion acquisitions (\$6 million or \$4 million after-tax)	0.02	-						
Charge associated with the litigation settlement related to indirect purchaser antitrust class action cases (\$22 million or \$14 million after-tax)	-	0.07						
Charge associated with the unfavorable verdict returned in the antitrust and false advertising lawsuit filed against the Company by RTI (\$341 million or \$211 million after-tax)	-	1.06						
Adjusted Diluted Earnings per Share from Continuing Operations <sup>(1)</sup> <sup>(2)</sup>	\$ 6.25	\$ 5.81	\$ 0.44	_ \$	(0.22)	\$ 0.66	7.6%	11.4%
Non-cash expenses associated with the amortization of acquisition related intangibles (\$74 million or \$51 million after-tax and \$73 million or \$50 million after-tax, respectively)	0.26	0.25						
Adjusted Diluted Earnings per Share from Continuing Operations for "Cash" EPS	\$ 6.50	\$ 6.06	\$ 0.44	_ \$	(0.22)	\$ 0.66	7.3%	10.9%

<sup>(1)</sup> The total of specified items adjusted from fiscal year 2014 Diluted Earnings per Share from Continuing Operations per the details above is \$0.25.

<sup>(2)</sup> The incremental first quarter fiscal year 2014 impact of the medical device excise tax (which went into effect in January 2013 under the U.S. Patient Protection and Affordable Care Act) was \$0.05. Excluding this impact, adjusted diluted earnings per share from continuing operations grew, on a foreign currency-neutral basis, by 12.0% to \$6.29.

BECTON DICKINSON AND COMPANY					
SUPPLEMENTAL INFORMATION					
FY2015 Outlook Reconciliation					
		Reported			
		Basis		FX Impact	FXN Basis
Revenues - Full Year 2015 estimated growth		2.0% - 2.5%		(2.5%)	4.5% - 5.0%
		E 1137		E 1137	
		Full Year		Full Year	0/ 1
		2015		2014	% Increase
		(estimated)			
Reported Fully Diluted Earnings per Share from Continuing Operations	\$	6.47 - 6.54	\$	5.99	NM
Reported Fully Diluted Earnings per Share from Continuing Operations	Ψ	0.47 - 0.54	Ψ	3.99	INIVI
Amortization of acquisition related intangibles, net of tax		0.29		0.26	
nangus of tax		0.20		0.20	
Other specified items adjusted from 2014 results per previous table		_		0.25	
Adjusted Fully Diluted Earnings per Share					
from Continuing Operations	\$	6.76 - 6.83	\$	6.50	4.0% - 5.0%
•					
FX Impact					(4.0%)
Adjusted FXN Growth					8.0% - 9.0%
NM - Not Meaningful					
FXN = Foreign Currency Neutral					

SOURCE BD (Becton, Dickinson and Company)