



Saving Lives

Earnings Conference call Webcast

1st Quarter Financial Results
April 22, 2015



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(*) Non-US GAAP reconciliations are disclosed in our 8-K/10-K/10-Q filings available at www.sec.gov or www.autoliv.com.

Q1 Highlights

Strong start to 2015

■ Financial Performance

- Organic Sales* growth 3.9%, 2pp better than LVP
- Operating margin* 8.9%, better than expected
- EPS* \$1.42, includes \$0.07 related to discrete tax items
- RoCE* ~ 22%, RoE* ~ 15%
- Operating cash flow \$84M

■ Capital Structure and Shareholders returns

- Reached 0.5 times leverage ratio*
- \$152M returned to shareholders
 - Dividend paid \$0.54 per share and repurchased ~ 0.9M shares

■ Active Safety

- Organic sales* growth ~ 31%



🟡 Organic Sales* growth and Operating margin* were better than guidance.

(*) Non-US GAAP measure, Earnings per share, Return on Capital Employed and Return on Equity exclude costs for capacity alignments and antitrust matters, Light Vehicle Production according to IHS @ April 16, 2015.

Strong Performing Models

Contributing to solid organic sales* growth in Q1'15

Mercedes C-Class



Ford Transit



Mercedes B-Class



VW Golf



Hyundai Sonata



Opel Corsa



VW Passat



Baojun 730



Land Rover Discovery Sport



🟡 Active Safety organic sales* growth ~ 31% in Q1'15.

(*) Non-US GAAP measure.

Strong Volume Growth

Unit growth exceeds LVP in essentially all product areas

Autoliv Quantities Delivered (Millions unless specified)	Q1'15	vs. PY
Seatbelts	36.7	2%
• Pretensioners (of which)	15.0	2%
• Active Seatbelts (of which)	0.7	13%
Frontal Airbags	11.8	4%
• Knee Airbags (of which)	1.3	3%
Side Airbags	21.5	3%
• Chest (Thorax)	11.6	4%
• Head (Curtain)	9.9	2%
Steering Wheels	4.2	14%
Electronic Control Units	4.2	(1)%
Active Safety Sensors	1.4	42%
LVP* TRIAD	10.2	(0.1)%
LVP* GLOBAL	22.1	1.9%

🚫 ECU volumes were slightly negative due the timing of new program phase-ins.

(*) Light Vehicle Production according to IHS @ April 16, 2015, TRIAD (WEU, North America, Japan).

Market Conditions

The macro environment remains mixed

■ Asia

- China growth remains strong, Q2'15 LVP ~ 9%
- Japan LVP is expected to decline for FY'15, Q2 (8)%
- RoA LVP growth of 2%, driven by India and Thailand

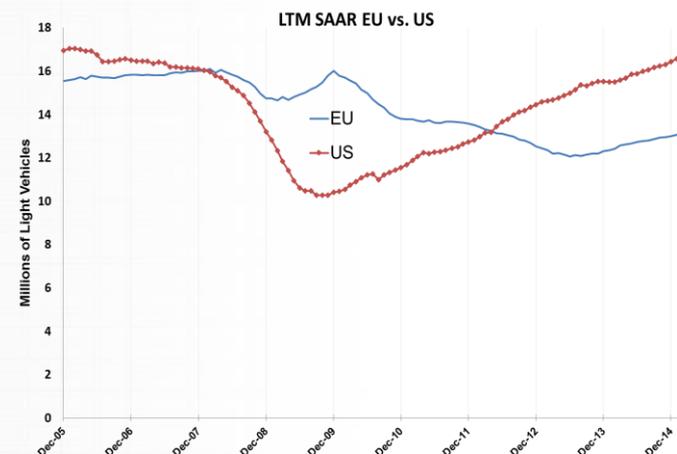
■ Americas

- Stable US SAAR between 16 to 17M, driven by positive replacement demand and low interest rates
- US inventories** ~ 58 days
- South America LVP no real signs of recovery

■ Europe

- EU27** vehicle registrations continue to show a slow steady recovery while EEU declines continue
- LVP is now expected to be relatively flat for FY'15, Q2'15 (2)%

FY'15 LVP * @ Apr. 16, 2015		
Region	Vehicles (Mil's)	YoY Chg.
China	23.3	+7%
Japan	8.6	(5)%
RoA	12.4	+2%
North America	17.4	+2%
South America	3.5	(9)%
Europe	20.1	0%
Global	87.3	+1.9%



🚫 LVP* growth outlook for FY'15 is now ~ 20% lower than expected at the beginning of the year.

(*) Light Vehicle Production according to IHS @ April 16, 2015, (**) Source: ACEA & Ward's Auto.

Q1 Financial Overview

Solid financial performance

(US\$ Million's unless specified)	2015	2014
Sales	\$2,174	\$2,296
Gross Profit	\$423 19.5%	\$445 19.4%
Operating Income*	\$193 8.9%	\$198 8.6%
EPS* (assuming dilution)	\$1.42	\$1.43
RoCE*	22%	23%
RoE*	15%	13%
Operating Cash flow	\$84	\$185
Dividend**	\$0.54	\$0.52
GLVP*** (annual run rate)	~ 88.2M	~ 86.6M

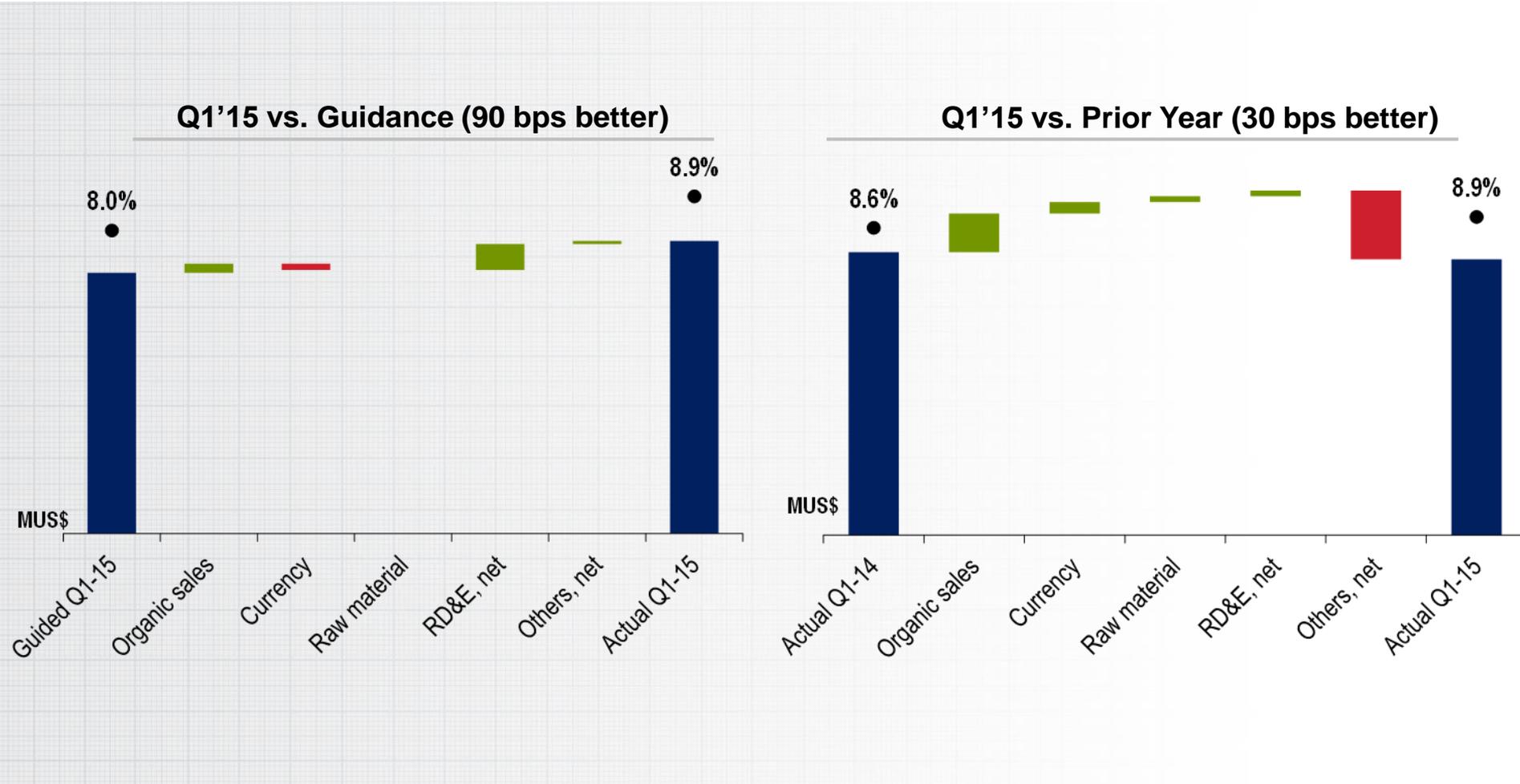
🚫 Q1'15 currency translation effect on sales ~ (\$210)M and positive net currency effect on EPS is \$0.06.

(*) Non-US GAAP, Earnings per share, Return on Capital Employed and Return on Equity exclude costs for capacity alignments and antitrust matters,

(**) Dividend paid per share, (***) Global Light Vehicle Production according to IHS @ April 16, 2015.

Operating Income* Bridge

Q1'15 vs. Guidance and Prior Year



● Operating Margin* 8.9%.

(*) Non-US GAAP measure, excludes costs for capacity alignments and antitrust matters.

Cash Flow

Investments for growth in CapEx and shareholder returns

(US\$ Million's unless specified)	Q1 2015	Q1 2014	FY 2014	FY 2013	FY 2012	FY 2011	FY 2010
Net Income	36	131	469	490	486	627	596
Depreciation & Amortization	74	74	305	286	273	268	282
Other, net	(20)	(6)	42	43	10	38	57
Change in operating WC *	(6)	(14)	(103)	19	(80)	(175)	(11)
Operating cash flow	84	185	713	838	689	758	924
Capital Expenditures, net	(128)	(93)	(453)	(379)	(360)	(357)	(224)
Free cash flow **	(44)	92	260	459	329	401	700
Dividend payment	48	49	195	191	178	154	58
Share repurchase	104	94	616	148	0	0	0

🟡 Shareholder returns of \$152M during Q1'15.

(*) Non US GAAP measure, (**) Non-US GAAP measure, before acquisitions, reconciliation to free cash flow is provided above.

Segment Reporting

Q1 2015

	Organic Growth *	<u>Operating Margin</u>		<u>CapEx</u>		<u>D&A</u>	
		2015	2014	2015	2014	2015	2014
Passive Safety ***	3.1%	3.5%	8.0%	6.6%	4.1%	3.3%	3.1%
Airbags	3.1%						
Seatbelts	3.3%						
Electronics ***	7.6%	2.5%	5.3%	3.3%	3.5%	3.0%	2.9%
Passive Safety	(2.6)%						
Active Safety	31.4%						
Autoliv Group ****	3.9%	8.9% *	8.6% *	5.9%	4.0%	3.4%	3.2%
GLVP **	1.9%						

📍 Segment reporting under our new organizational structure.

(*) Non-US GAAP Organic Sales Growth, Operating margin excludes costs for capacity alignments and antitrust matters, (**) Global Light Vehicle Production according to IHS @ April 16, 2015, (***) Segment reporting, organic growth refers to net sales, (****) CapEx, net

Looking Ahead

Q2'15 Guidance

■ Sales

- **YoY organic sales* increase ~ 6%**
 - mainly related to strong growth in Active Safety and Europe as well North America and China
- **Sequential consolidated sales increase ~ 5%**
 - due to China and North America mainly

■ Operating Margin* ~ 9%

- **YoY**
 - positive effects from organic sales*, commodity costs and currencies are more than off-set by RD&E, net and the ramp-up of capacity for growth
- **Sequential**
 - lower organic sales* effect and higher RD&E, net

🌀 Organic sales* growth in Q2'15 is more than offset by negative currency translation effects.

(*) Non-US GAAP measures, Operating Margin excludes costs for capacity alignments and antitrust matters.

Looking Ahead

FY'15 Indication

■ Sales

- **YoY organic sales* increase > 6%**
 - mainly related to strong growth in Active Safety and Europe as well North America and China
- **YoY currency translation effect > (8)%**
 - primarily due to the strengthening US \$

■ Operating Margin* ~ 9.5%

- **YoY**
 - positive effects from organic sales, commodity costs and currencies are partially off-set by RD&E, net and the ramp-up of capacity for growth and vertical integration

⚡ Expected strong organic sales* growth for FY'15 is more than offset by negative currency translation effects.

(*) Non-US GAAP measures, Operating Margin excludes costs for capacity alignments and antitrust matters.

Financial Outlook

	Q2'15	FY'15
<u>Sales</u>		
Organic*	~ 6 %	> 6%
Acquisitions / (Divestitures)	-	-
Fx**	> (10)%	> (8)%
Consolidated Sales	> (4)%	~ (2)%
Operating Margin*	~ 9%	~ 9.5%

Exchange rates**	Q2 2015	FY 2015
EUR / US\$	1.0754	1.0884
US\$ / JPY	120.20	119.90
US\$ / KRW	1091	1094
US\$ / MXN	14.92	14.94
US\$ / CNY	6.20	6.21

🔴 For FY'15 margins are expected to improve even with higher RD&E, net.

(*) Non-US GAAP measures, Operating Margin excludes costs for capacity alignments and antitrust matters, (**) Mid-April exchange rates.

Autoliv
Safety Systems

*Active
Safety*

*Passive
Safety*

Autoliv

Every year, Autoliv's products
save over 30,000 lives

and prevent ten times
as many severe injuries