

## Investor Presentation Third Quarter 2024







Keith Demmings President & Chief Executive Officer



Keith Meier Executive Vice President & Chief Financial Officer

## Cautionary Statement

Some of the statements in this presentation, including our business and financial plans and any statements regarding our anticipated future financial performance, business prospects, growth, operating strategies, valuation and similar matters, such as performance outlook, financial objectives, business drivers, our ability to gain market share, and the strength, diversity, predictability and resiliency of enterprise and segment earnings, cash flows and other results, may constitute forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Refer to Exhibit 1 in the Appendix for more information such as factors that could cause our actual results to differ materially from those currently estimated by management, including those projected in the company outlook and financial objectives, and information on where you can find a more detailed discussion of these factors in our SEC filings.

Assurant uses non-GAAP financial measures to analyze the company's operating performance. Assurant's non-GAAP financial measures should not be considered in isolation or as a substitute for GAAP financial measures. Because Assurant's calculation of these measures may differ from similar measures used by other companies, investors should be careful when comparing Assurant's non-GAAP financial measures to those of other companies. Refer to Exhibit 2 in the Appendix for more information, including a reconciliation of non-GAAP financial measures to the most comparable GAAP financial measures.

Assurant, Inc. is an insurance holding company and the ownership of its stock is subject to certain state and foreign insurance law requirements. Refer to Exhibit 3 in the Appendix for additional detail.

## Year-to-Date 2024: Strong Double-Digit Earnings & EPS Growth

#### ✓ Strong year-to-date performance

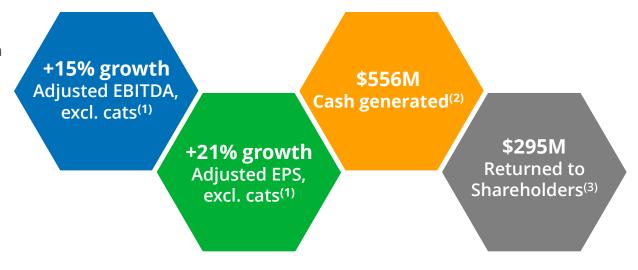
- Continued strength in Global Housing
- Momentum in Connected Living results within Global Lifestyle

#### ✓ Increasing 2024 Outlook

- Low-double-digit growth in Adjusted EBITDA, excl. cats<sup>(1)</sup>
- Mid- to high-teens growth in Adjusted EPS, excl. cats<sup>(1)</sup>

#### ✓ Strong capital position and disciplined capital return

Supported by unique & differentiated Housing and Lifestyle business model



Information listed is for the year-to-date period ended September 30, 2024. Growth rates are compared to the prior year period.

<sup>(3)</sup> Includes share repurchases and common stock dividends.



<sup>(1)</sup> Excludes reportable catastrophes. Refer to Exhibit 2 in the Appendix for information regarding non-GAAP financial measures, including reconciliations to the most directly comparable GAAP

<sup>(2)</sup> Consists of dividends or returns of capital from subsidiaries to the holding company, net of infusions of liquid assets, and excluding acquisitions and divestitures.

## Global Lifestyle Highlights

#### Global Lifestyle Adjusted EBITDA Relatively Flat Year-to-Date; Growth in Connected Living Offset by Lower Auto

#### **Connected Living**

- Opened new, state-of-the-art Innovation and Device Care Center in Nashville
  - Transforms the connected device ecosystem while supplying the global secondary device market, promoting greater sustainability
- Launched program with large financial institution on October 1st
  - Provides end-to-end delivery for ~15 travel and purchase protection benefits
  - Includes underwriting, claim processing and benefit services to millions of cardholders

#### **Global Automotive**

- Over the past two quarters, stabilization of underlying claims severity trends in vehicle service contract business
- Well positioned over the long-term from actions already taken

## **Global Lifestyle** Adjusted EBITDA (\$ millions) +1% \$588 \$582 constant currency<sup>(1)</sup> 213 228 369 360 YTD '24 YTD '23 Connected Living Global Automotive



## Global Housing Highlights

## Global Housing Adjusted EBITDA, excl. cats<sup>(1)</sup>, Delivered Significant Year-to-Date Growth

• Business continues to benefit from critical competitive advantages, including scale and operational efficiencies

#### Homeowners

 In-force policies and placement rate increased, including impacts from new clients and portfolios, as well as impacts from voluntary insurance market pressure

#### **Renters and Other**

- Adjusted EBITDA, excl. cats<sup>(1)</sup> has increased year-to-date, supported by continued growth in our PMC channel
- PMC growth supported by technology innovation aimed at enhancing our digital customer experience, including Assurant Tech Pro as well as our Cover360+ platform

<sup>(1)</sup> Excludes reportable catastrophes. Refer to Exhibit 2 in the Appendix for information regarding non-GAAP financial measures, including reconciliations to the most directly comparable GAAP measures.



# Global Housing Adjusted EBITDA, excl. cats<sup>(1)</sup> (\$ millions)



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## 2024 Outlook: Continuing Track Record of Profitable Growth

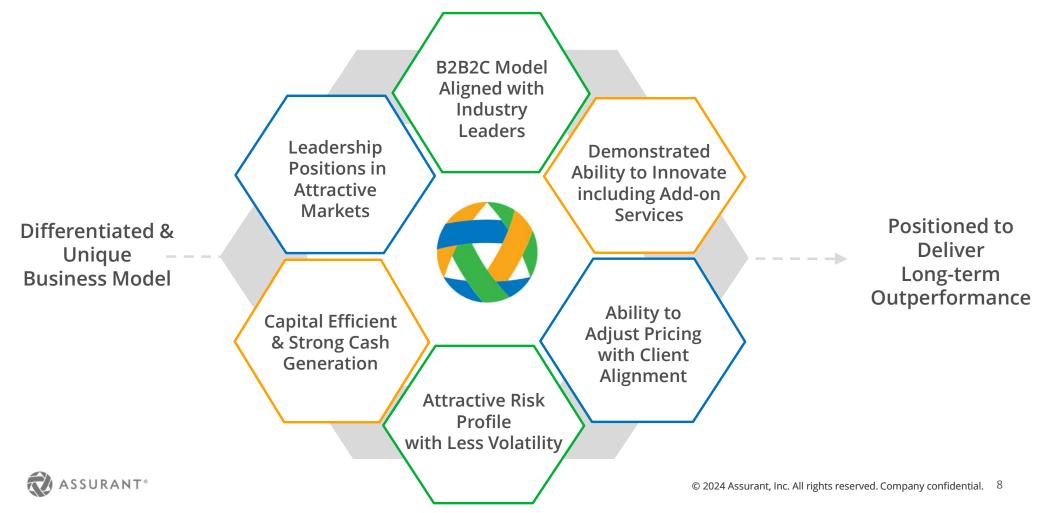
	2023 Baseline	2024 Outlook	
Adjusted EBITDA, excl. cats <sup>(1)</sup>	\$1,369 million	Low double-digit growth	<ul> <li>Adjusted EBITDA, excl. cats<sup>(1)</sup>, to grow low double-digits</li> <li>Expansion led by strong Global Housing growth</li> <li>Modest growth within Global Lifestyle from Connected Living</li> <li>Partially offset by Global Automotive and investments to support growth, mainly in Connected Living</li> </ul>
Adjusted EPS, excl. cats <sup>(1)</sup>	\$17.13	Mid- to high-teens growth	Adjusted EPS, excl. cats <sup>(1)</sup> , to increase mid- to high-teens  • Adjusted EPS, excl. cats <sup>(1)</sup> , growth driven by higher earnings in Global Housing and the impact of share repurchases
Segment Cash Generation <sup>(2)</sup>	\$773 million  Nearly 60% of business segment Adjusted EBITDA, incl. cats	Below 2/3 of business segment Adjusted EBITDA, incl. cats <sup>(1)</sup>	Segment dividends below ~2/3 of segment Adjusted EBITDA, incl. cats <sup>(1)</sup> • Strong holding company liquidity supported by ongoing cash generation of Global Lifestyle and Global Housing

<sup>(1)</sup> Refer to Exhibit 2 in the Appendix for information regarding non-GAAP financial measures, including reconciliations to the most directly comparable GAAP measures.

<sup>(2)</sup> Consists of dividends or returns of capital from operating subsidiaries to the holding company, net of infusions of liquid assets, and excluding acquisitions and divestitures.



# Differentiated & Unique Business Model Positions Assurant to Deliver Long-term Outperformance



## Assurant Represents an Attractive Investment with Meaningful Upside Opportunity at a Compelling Valuation



Delivered strong earnings and EPS growth, including relative to the broader P&C market(1), and see a compelling path for growth ahead



## Strong Double-Digit Earnings and EPS Growth Expected with Robust Cash Generation



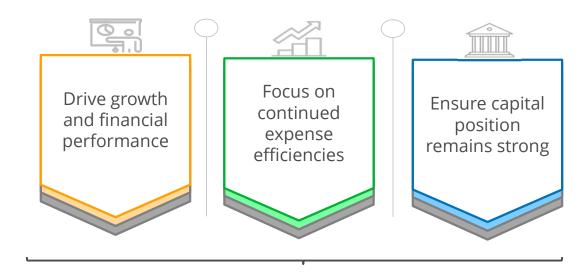
<sup>(1)</sup> Excludes reportable catastrophes and earnings from Global Preneed and non-core businesses. Refer to Exhibit 2 in the Appendix for information regarding non-GAAP financial measures, including reconciliations to the most directly comparable GAAP measures.

<sup>(2) 5-</sup>year expected CAGR includes 2024 outlook.

<sup>(3)</sup> Consists of dividends or returns of capital from operating subsidiaries to the holding company, net of infusions of liquid assets, and excluding acquisitions and divestitures, from 2019 through September 30, 2024. Total excludes Global Preneed contributions.

## Reviewing CFO Priorities over the Past Twelve Months

CFO strategic priorities...



#### **Delivered Significant Results**



Renewed all major U.S. mobile clients, including 3 of the top 5 largest U.S. mobile carriers; expanded relationship with existing clients, and established new partnerships, including an Australian mobile carrier and new U.S. bank relationships within lender-placed and card benefits businesses



Continued to drive expense discipline, improve the customer experience, and leverage automation across the enterprise, as demonstrated by ongoing expense leverage in Global Housing and a new Innovation and Device Care Center supporting Connected Living



Capital position has remained strong; expect \$300 million in buybacks in 2024

## Enterprise Q3'24 Financial Highlights

#### Strong Adjusted EBITDA and Adjusted EPS Growth, both excl. cats<sup>(1)</sup>

- Adjusted EBITDA, excl. cats<sup>(1)</sup>, up 8% year-over-year
- Adjusted EPS, excl. cats<sup>(1)</sup>, up 9% year-over-year

#### **Continued Strong Balance Sheet and Liquidity**

Holding company liquidity of \$636 million

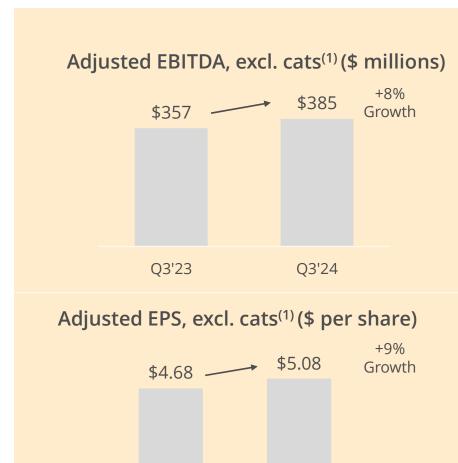
#### **Disciplined Capital Return**

- Share repurchases of \$100 million in Q3; additional \$20 million between October 1st and November 1st
- Common stock dividends of \$38 million

Unless otherwise indicated, information listed is for the period ended September 30, 2024, other than liquidity, which is as of September 30, 2024.

(1) Excludes reportable catastrophes. Refer to Exhibit 2 in the Appendix for information regarding non-GAAP financial measures, including reconciliations to the most directly comparable GAAP measures.





Q3'24

Q3'23

## Global Lifestyle Q3'24 Financial Highlights and 2024 Outlook

#### Q3 2024 Highlights

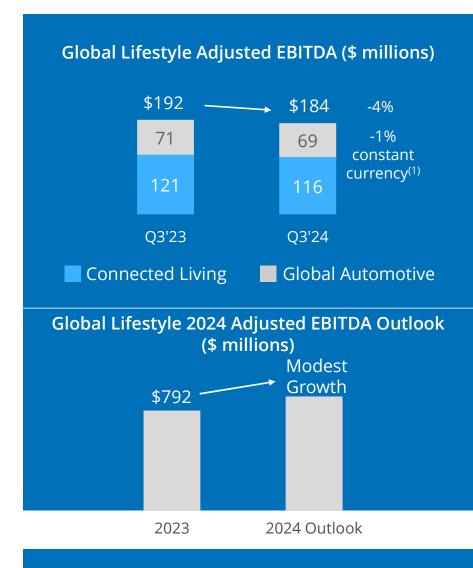
- Adjusted EBITDA decline of 4%, or 1% on a constant currency basis<sup>(1)</sup>
  - Connected Living Adjusted EBITDA relatively flat on a constant currency basis<sup>(1)</sup>
  - Global Automotive Adjusted EBITDA down modestly

#### 2024 Adjusted EBITDA Outlook: Expect Modest Growth

- Connected Living expected to increase from organic growth and improved profitability
  - Growth partially offset by investments for new clients and programs
- Global Automotive expected to be down due to elevated losses
  - Implemented rate actions expected to drive improvement over time

<sup>(1)</sup> Refer to Exhibit 2 in the Appendix for information regarding non-GAAP financial measures, including reconciliations to the most directly comparable GAAP measures.





## Global Housing Q3'24 Financial Highlights and 2024 Outlook

#### Q3 2024 Highlights

- Adjusted EBITDA, excl. cats<sup>(1)</sup>, increased 20%
- Non-cat loss ratio<sup>(1)</sup> of 33.4%
  - Excluding prior period development of \$45 million, non-cat loss ratio<sup>(1)</sup> of 41.5%
- Expense ratio<sup>(2)</sup> of 37.7%

#### 2024 Adjusted EBITDA, excl. cats<sup>(1)</sup>, Outlook: Expect Strong Growth

Expect strong growth to lead enterprise for 2024

<sup>(2)</sup> Expense ratio is defined as (i) underwriting, selling, general and administrative expenses plus depreciation expense and amortization of purchased intangible assets, divided by (ii) net earned premiums, fees and other income.





<sup>(1)</sup> Refer to Exhibit 2 in the Appendix for information regarding non-GAAP financial measures, including reconciliations to the most directly comparable GAAP measures.

## Corporate Q3'24 Financial Highlights and 2024 Outlook

#### Q3 2024 Highlights

 Corporate Adjusted EBITDA loss of \$(30)M, driven by higher third-party and employee-related expenses

#### 2024 Adjusted EBITDA Loss Outlook: Approximate \$(115)M

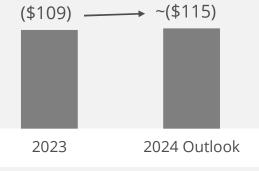
Corporate loss of approximately \$(115)M

# Adjusted EBITDA Loss (\$ millions) (\$30)(\$26)

Q3 '23



Q3 '24





## Significant Cash Generation & Balanced Capital Allocation Drives Shareholder Value

#### Significant Cash Generation(1)

2024 Segment Dividends expected to be below 2/3 of Global Lifestyle + Global Housing Adjusted EBITDA, incl. cats(1)

#### Strong Balance Sheet & Ratings

Maintain Debt Leverage Ratio of <30%, incl. AOCI

Maintain Investment Grade Ratings

Share Repurchases<sup>(2)</sup>

- Since IPO in 2004, repurchased ~70% of outstanding shares
- Repurchased \$200 million in 2023
- Repurchased \$200 million through 11/1/24
- Expect \$300 million repurchases for full year 2024

Common Stock Dividends<sup>(2)</sup>

· Increased dividend for 19 consecutive years – every year since IPO

Organic Investments and M&A

#### Investments

- Digitization across enterprise
- Al & automation focus
- New client partnerships

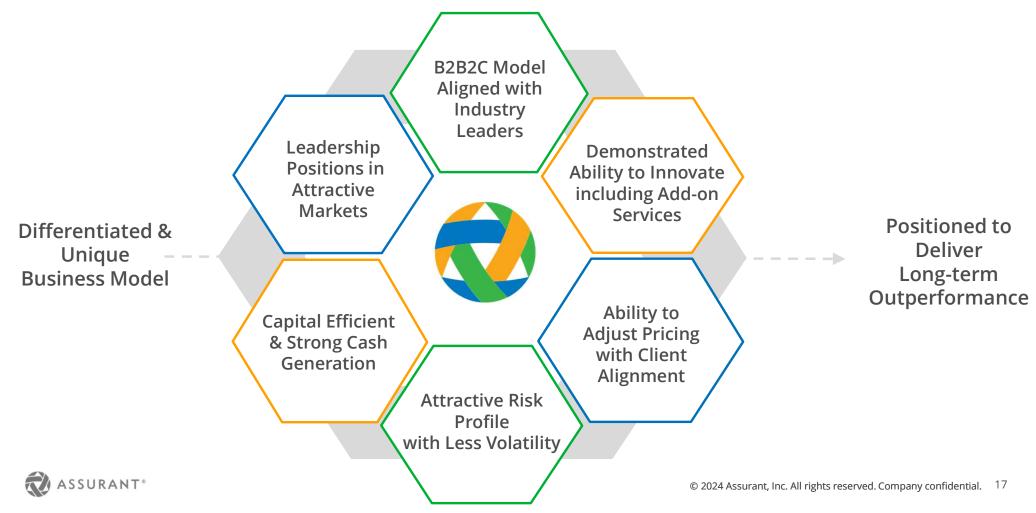
#### M&A

 Disciplined M&A approach focused on Connected Living, Automotive and Renters

<sup>(1)</sup> Consists of dividends or returns of capital from operating subsidiaries to the holding company, net of infusions of liquid assets, and excluding acquisitions and divestitures. 2024

<sup>(2)</sup> Subject to Board approval, strategic M&A opportunities, market conditions and CAT activity.

# Differentiated & Unique Business Model Positions Assurant to Deliver Long-term Outperformance









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**Questions?** Contact: investor.relations@assurant.com

## 2024 Outlook: Adjusted EBITDA to Adjusted Earnings Walk

	2023 Actuals	2024 Outlook
Adjusted EBITDA, excl. cats <sup>(1)</sup> (millions)	\$1,369	Low-double-digit growth
(-) Depreciation Expense	\$(109)	~\$(135)
(-) Interest Expense	\$(108)	~\$(107)
(-) Taxes	\$(231)	~18-20%
Adjusted Earnings, excl. cats <sup>(1)</sup> (millions)	\$921	
Weighted Average Diluted Shares Outstanding (millions)	53.8	Impact of share repurchases <sup>(2)</sup>
Adj. EPS, excl. cats <sup>(1)</sup>	\$17.13	Mid- to high-teens growth

<sup>(1)</sup> Excludes reportable catastrophes. Refer to Exhibit 2 in the Appendix for information regarding non-GAAP financial measures, including reconciliations to the most directly comparable GAAP measures.

<sup>(2)</sup> Subject to strategic M&A opportunities, market conditions and CAT activity.



## B2B2C Model Aligned with Leaders and Long-term Winners

**High client retention 15** of **Top 50** most 20+ year valuable global brands partnerships across all LOBs **Renters & Connected Net earned Auto Homeowners** Other Living premiums, fees and other income<sup>(1)</sup> \$1.9B \$4.7B \$4.2B \$0.5B • Banks Mobile carriers Auto dealers · Property managers Cable operators Affinity partners Mortgage servicers OEMs Client • P&C insurers, agents Retailers Third-party partnerships... and brokers administrators Credit card Affinity partners companies • 4 of top 5 U.S. • 4 of top 5 • 7 of top 10 global • 7 of top 10 mortgage ...with leading multifamily property dealer groups telecommunications servicers global brands management brands companies

<sup>(1)</sup> Amounts reflect net earned premiums, fees and other income for the last twelve months ended September 30, 2024. Refer to Exhibit 4 in the Appendix for a list of sources.



## Our Approach to Sustainability

Assurant is a purpose-driven company that remains committed to integrating our sustainability efforts into our long-term strategy, with a focus on advancing Diversity, Equity, and Inclusion, Circularity, and Climate.



#### **Diversity, Equity & Inclusion**

**Goal:** As a trusted and valued employer that is attuned to the needs of its workforce, we want an environment where all employees feel empowered and rewarded.



#### Circularity

Goal: Be the world's most impactful re-use and refurbishment solutions provider and partner of choice for mobile devices and extend the life of electronics and appliances.



#### Climate

**Goal:** We will set ambitious targets to reduce our climate impact, support our clients in achieving their climate commitments, and create long-term value for our employees and other stakeholders.

(1) Refer to link for full 2024 Assurant Sustainability Report: Assurant 2024 Sustainability Report

## our Sustainability Vision

Advancing a *connected*, *respected*, and *protected* world.

#### ACCELERATED SUSTAINABILITY AGENDA



**Powered by Our Commitment to Responsible Business** 

## Outperforming the Broader P&C Market





<sup>(1)</sup> Excludes earnings from Global Preneed and non-core businesses and, if indicated, reportable catastrophes. Refer to Exhibit 2 in the Appendix for information regarding non-GAAP financial measures, including reconciliations to the most directly comparable GAAP measures.

<sup>(2)</sup> CAGR listed from December 31, 2019 through December 31, 2023. P&C market is represented by the S&P Composite 1500 Property & Casualty Index. Source: Capital IQ. Refer to Exhibit 5 in the Appendix for the Index's definition of adjusted earnings, both excluding and including catastrophes.

## Exhibit 1: Safe Harbor Statement

Some of the statements in this presentation, including our business and financial plans and any statements regarding our anticipated future financial performance, business prospects, growth, operating strategies, valuation and similar matters, such as performance outlook, financial objectives, business drivers, our ability to gain market share, and the strength, diversity, predictability and resiliency of enterprise and segment earnings, cash flows and other results, may constitute forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995.

You can identify forward-looking statements by the use of words such as "outlook," "objective," "will," "may," "can," "anticipates," "expects," "estimates," "projects," "intends," "plans," "believes," "targets," "forecasts," "potential," "approximately," and the negative version of those words and other words and terms with a similar meaning. Any forward-looking statements contained in this presentation are based upon our historical performance and on current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by us or any other person that our future plans, estimates or expectations will be achieved. Our actual results might differ materially from those projected in the forward-looking statements. We undertake no obligation to update or review any forward-looking statement, whether as a result of new information, future events or other developments. The following factors could cause our actual results to differ materially from those currently estimated by management, including those projected in the company outlook: i. the loss of significant clients, distributors or other parties with whom we do business, or if we are unable to renew contracts with them on favorable terms, or if they disintermediate us, or if those parties face financial, reputational or regulatory issues; ii. significant competitive pressures, changes in customer preferences and disruption; iii. the failure to execute our strategy, including through the continuing service of key executives, senior leaders, highly-skilled personnel and a high-performing workforce; iv. the failure to find suitable acquisitions at attractive prices, integrate acquired businesses or divest of non-strategic businesses effectively or achieve organic growth; v. our inability to recover should we experience a business continuity event; vi. the failure to manage vendors and other third parties on whom we rely to conduct business and provide services to our clients; vii. risks related to our international operations; viii. declines in the value and availability of mobile devices, and regulatory compliance or other risks in our mobile business; ix. our inability to develop and maintain distribution sources or attract and retain sales representatives and executives with key client relationships; x. risks associated with joint ventures, franchises and investments in which we share ownership and management with third parties; xi. the impact of catastrophe and non-catastrophe losses, including as a result of the current inflationary environment and climate change; xii. negative publicity relating to our business, industry or clients; xiii. the impact of general economic, financial market and political conditions (including the Israel-Hamas war) and conditions in the markets in which we operate, including the current inflationary environment; xiv. the adequacy of reserves established for claims and our inability to accurately predict and price for claims and other costs: xv. a decline in financial strength ratings of our insurance subsidiaries or in our corporate senior debt ratings; xvi. fluctuations in exchange rates, including in the current environment; xvii. an impairment of goodwill or other intangible assets; xviii. the failure to maintain effective internal control over financial reporting; xix. unfavorable conditions in the capital and credit markets; xx. a decrease in the value of our investment portfolio, including due to market, credit and liquidity risks, and changes in interest rates; xxi. an impairment in the value of our deferred tax assets; xxii. the unavailability or inadequacy of reinsurance coverage and the credit risk of reinsurers, including those to whom we have sold business through reinsurance; xxiii. the credit risk of some of our agents, third-party administrators and clients; xxiv. the inability of our subsidiaries to pay sufficient dividends to the holding company and limitations on our ability to declare and pay dividends or repurchase shares; xxv. limitations in the analytical models we use to assist in our decision-making; xxvi. the failure to effectively maintain and modernize our technology systems and infrastructure, or the failure to integrate those of acquired businesses; xxvii. breaches of our technology systems or those of third parties with whom we do business, or the failure to protect the security of data in such systems, including due to cyberattacks and as a result of working remotely; xxviii. the costs of complying with, or the failure to comply with, extensive laws and regulations to which we are subject, including those related to privacy, data security, data protection and tax; xxix. the impact of litigation and regulatory actions; xxx. reductions or deferrals in the insurance premiums we charge; xxxii. changes in insurance, tax and other regulations, including the Inflation Reduction Act of 2022; xxxii. volatility in our common stock price and trading volume; and xxxiii. employee misconduct.

For additional information on factors that could affect our actual results, please refer to the factors identified in the reports we file with the U.S. Securities and Exchange Commission, including the risk factors identified in our most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q.



### Exhibit 2: Non-GAAP Financial Measures

Assurant uses the following non-GAAP financial measures to analyze the company's operating performance. Assurant's non-GAAP financial measures should not be considered in isolation or as a substitute for GAAP financial measures. Because Assurant's calculation of these measures may differ from similar measures used by other companies, investors should be careful when comparing Assurant's non-GAAP financial measures to those of other companies.

Adjusted EBITDA, excluding reportable catastrophes: Assurant uses Adjusted EBITDA, excluding reportable catastrophes, as an important measure of the company's operating performance. Assurant defines Adjusted EBITDA, excluding reportable catastrophes, as net income from continuing operations, excluding net realized gains (losses) on investments and fair value changes to equity securities, noncore operations, restructuring costs related to strategic exit activities, interest expense, provision (benefit) for income taxes, depreciation expense, amortization of purchased intangible assets and reportable catastrophes (which represents individual catastrophic events that generate losses in excess of \$5.0 million, pre-tax, net of reinsurance and client profit sharing adjustments and including reinstatement and other premiums), as well as other highly variable or unusual items. The company believes this metric provides investors with an important measure of the company's operating performance because it excludes items that do not represent the ongoing operations of the company, and therefore (i) enhances management's and investors' ability to analyze the ongoing operations of its businesses and (ii) facilitates comparisons of its operating performance over multiple periods, including because the amortization expense associated with purchased intangible assets may fluctuate from period to period based on the timing, size, nature and number of acquisitions. It also excludes reportable catastrophes, which can be volatile. Although the company excludes amortization of purchased intangible assets from Adjusted EBITDA, revenue generated from such intangible assets is included within the revenue in determining Adjusted EBITDA. The comparable GAAP measure is net income from continuing operations.

(UNAUDITED)	3	Q			Nine Months					
(\$ in millions)	2024		2023		2024		2023			
GAAP net income	\$ 133.8	\$	190.1	\$	558.9	\$	460.0			
Less:										
Interest expense	26.7		27.0		80.2		81.2			
Provision for income taxes	17.7		38.7		118.4		120.2			
Depreciation expense	38.9		25.8		99.5		77.6			
Amortization of purchased intangible assets	17.0		18.2		51.9		55.6			
Adjustments, pre-tax:										
Net realized losses (gains) on investments and fair value changes to equity securities	18.3	8.3 19.1			46.7		49.7			
Non-core operations	2.3		(3.0)		8.6		39.4			
Restructuring costs	(1.0)		13.2		0.2		18.3			
(Gain) loss on extinguishment of debt	_		_		_		(0.1)			
Assurant Health runoff operations	0.1		0.3		(0.3)		(7.2)			
Acquisition integration expenses	_		0.1		_		0.3			
Foreign exchange related losses	(0.6)		7.4		(4.2)		18.7			
Gain related to benefit plan activity	(6.3)		(6.1)		(18.9)		(18.2)			
Merger and acquisition transaction and other related expenses	_		(0.1)		_		1.2			
Adjusted EBITDA	 246.9		330.7		941.0		896.7			
Reportable catastrophes, pre-tax	138.2		26.4		196.9		90.2			
Adjusted EBITDA, excluding reportable catastrophes	\$ 385.1	\$	357.1	\$	1,137.9	\$	986.9			



## Exhibit 2: Non-GAAP Financial Measures

(UNAUDITED)		1	we	lve Month	าร		
(\$ in millions)	2023	2022		2021		2020	2019
GAAP net income from continuing operations	\$ 642.5	\$ 276.6	\$	602.9	\$	519.4	\$ 306.4
Less:							
Interest expense	108.0	108.3		111.8		104.5	110.6
Provision for income taxes	164.3	73.3		168.4		58.7	148.3
Depreciation expense	109.3	86.3		73.8		56.1	51.8
Amortization of purchased intangible assets	77.9	69.7		65.8		52.7	40.3
Adjustments, pre-tax:							
Net realized losses (gains) on investments and fair value changes to equity securities $% \left( 1\right) =\left( 1\right) \left( 1\right) \left$	68.7	179.7		(128.2)		9.4	(57.0)
Non-core operations	50.4	79.5		14.4		(7.4)	38.0
Restructuring costs	34.3	53.1		11.8		_	_
COVID-19 direct and incremental expenses	_	4.7		10.0		25.2	_
(Gain) loss on extinguishment of debt	(0.1)	0.9		20.7		_	31.8
Assurant Health runoff operations	(6.9)	0.6		(0.6)		(16.1)	(28.0)
Net charge related to Iké	_	_		_		5.9	163.0
Acquisition integration expenses	0.5	14.9		13.9		18.0	24.4
Foreign exchange related losses	31.3	13.4		13.8		11.5	18.2
Gain related to benefit plan activity	(24.0)	(18.2)		(16.2)		(15.6)	(5.6)
Net gain from deconsolidation of consolidated investment entities	_	_		_		(7.0)	_
Net charge related to Green Tree Insurance Agency acquisition	_	_		_		_	15.6
Loss on sale of Mortgage Solutions	_	_		_		_	9.6
Loss on building held for sale	_	_		_		_	7.3
Correction of error identified in 2Q 2022	_	_		_		_	(7.9)
Merger and acquisition transaction and other related expenses	1.3	13.4		3.6		15.5	3.2
Income attributable to non-controlling interests	_	_		_		(1.2)	(5.1)
Adjusted EBITDA	1,257.5	956.2		965.9		829.6	864.9
Reportable catastrophes, pre-tax	111.8	 172.1		155.6		178.5	37.9
Adjusted EBITDA, excluding reportable catastrophes	\$ 1,369.3	\$ 1,128.3	\$	1,121.5	\$	1,008.1	\$ 902.8



(UNAUDITED)		3	Q		Nine M		Twelve Months		
(\$ in millions)		2024		2023	2024	2023	2023		
GAAP Global Housing Adjusted EBITDA	\$	92.4	\$	165.1	\$ 445.8	\$ 388.1	\$	574.2	
Reportable catastrophes, pre-tax		136.8		26.2	195.2	89.1		111.0	
Global Housing Adjusted EBITDA, excluding reportable catastrophes	\$	229.2	\$	191.3	\$ 641.0	\$ 477.2	\$	685.2	

Constant Currency: Represents a non-GAAP financial measure. Excludes the impact of changes in foreign currency exchange rates used in the translation of the income statement because they can be volatile. These amounts are calculated by translating the comparable prior period results at the weighted average foreign currency exchange rates used in the current period, and it excludes the impact of foreign exchange transaction gains (losses) associated with the remeasurement of non-functional currencies. The company believes this information allows investors to identify the significance of changes in foreign currency exchange rates in period-to-period comparisons.

(UNAUDITED)	Constant	Currency		Constant	Currency
	3Q 2024	Nine Months 2024		3Q 2024	Nine Months 2024
Percentage change in Global Lifestyle Adjusted EBITDA:			Percentage change in Connected Living Adjusted EBITDA:		
Including FX impact	(3.9)%	(1.0)%	Including FX impact	(4.3)%	2.6%
FX impact	(2.4)%	(1.6)%	FX impact	(3.6)%	(2.7)%
Excluding FX impact	(1.5)%	0.6%	Excluding FX impact	(0.7)%	5.3%



Adjusted Earnings per Diluted Share: Assurant uses Adjusted earnings per diluted share as an important measure of the company's stockholder value. Assurant defines Adjusted earnings per diluted share as net income from continuing operations, excluding net realized losses (gains) on investments and fair value changes to equity securities, amortization of purchased intangible assets, non-core operations, restructuring costs related to strategic exit activities, as well as other highly variable or unusual items, divided by the weighted average diluted shares outstanding. The company believes this metric provides investors with an important measure of stockholder value because it excludes items that do not represent the ongoing operations of the company, and therefore (i) enhances management's and investors' ability to analyze the ongoing operations of its businesses and (ii) facilitates comparisons of its operating performance over multiple periods, including because the amortization expense associated with purchased intangible assets may fluctuate from period to period based on the timing, size, nature and number of acquisitions. Although the company excludes amortization of purchased intangible assets from Adjusted earnings, revenue generated from such intangible assets is included within the revenue in determining Adjusted earnings. The comparable GAAP measure is net income from continuing operations per diluted share, defined as net income from continuing operations, divided by the weighted average diluted shares outstanding.

Adjusted Earnings, Excluding Reportable Catastrophes, per Diluted Share: Assurant uses Adjusted earnings, excluding reportable catastrophes, per diluted share (each as defined above) as another important measure of the company's stockholder value. The company believes this metric provides investors with an important measure of stockholder value for the reasons noted above, and because it excludes reportable catastrophes, which can be volatile. The comparable GAAP measure is net income from continuing operations per diluted share.

(UNAUDITED)	3	Q		Nine N	/lont	hs
(\$ in millions)	2024		2023	2024		2023
GAAP net income	\$ 133.8	\$	190.1	\$ 558.9	\$	460.0
Adjustments, pre-tax:						
Net realized losses (gains) on investments and fair value changes to equity securities	18.3		19.1	46.7		49.7
Amortization of purchased intangible assets	17.0		18.2	51.9		55.6
Non-core operations	2.3		(3.0)	8.6		39.4
Restructuring costs	(1.0)		13.2	0.2		18.3
Gain on extinguishment of debt	_		_	_		(0.1)
Acquisition integration expenses	_		0.1	_		0.3
Assurant Health runoff operations	0.1		0.3	(0.3)		(7.2)
Foreign exchange related losses	(0.6)		7.4	(4.2)		18.7
Gain related to benefit plan activity	(6.3)		(6.1)	(18.9)		(18.2)
Merger and acquisition transaction and other related expenses	_		(0.1)	_		1.2
Benefit for income taxes	(5.9)		(8.6)	(17.3)		(29.7)
Adjusted earnings	157.7		230.6	625.6		588.0
Reportable catastrophes, pre-tax	138.2		26.4	196.9		90.2
Tax impact of reportable catastrophes	(29.0)		(5.5)	(41.3)		(18.9)
Adjusted earnings, excluding reportable catastrophes	\$ 266.9	\$	251.5	\$ 781.2	\$	659.3



(UNAUDITED)	3	Q		Nine Months						
	2024		2023		2024		2023			
GAAP net income per diluted share	\$ 2.55	\$	3.54	\$	10.60	\$	8.55			
Adjustments per diluted share, pre-tax:										
Net realized losses (gains) on investments and fair value changes to equity securities	0.35		0.36		0.89		0.92			
Amortization of purchased intangible assets	0.33		0.34		0.99		1.03			
Non-core operations	0.04		(0.06)		0.16		0.73			
Restructuring costs	(0.02)		0.25		_		0.34			
Assurant Health runoff operations	_		0.01		(0.01)		(0.13)			
Acquisition integration expenses	_		_		_		0.01			
Foreign exchange related losses	(0.01)		0.13		(0.08)		0.35			
Gain related to benefit plan activity	(0.13)		(0.11)		(0.35)		(0.34)			
Merger and acquisition transaction and other related expenses	_		_		_		0.02			
Benefit for income taxes	(0.11)		(0.17)		(0.33)		(0.55)			
Adjusted earnings per diluted share	3.00		4.29		11.87		10.93			
Reportable catastrophes, pre-tax	2.63		0.49		3.74		1.67			
Tax impact of reportable catastrophes	(0.55)		(0.10)		(0.78)		(0.35)			
Adjusted earnings, excluding reportable catastrophes, per diluted share	\$ 5.08	\$	4.68	\$	14.83	\$	12.25			



(UNAUDITED)			Twe	lve Months	;		
(\$ in millions)	 2023	2022		2021		2020	2019
GAAP net income from continuing operations	\$ 642.5	\$ 276.6	\$	602.9	\$	519.4	306.4
Adjustments, pre-tax:							
Net realized losses (gains) on investments and fair value changes to equity securities	68.7	179.7		(128.2)		8.2	(57.0)
Amortization of purchased intangible assets	77.9	69.7		65.8		52.7	40.3
Non-core operations	50.4	79.5		14.4		(7.4)	38.0
Restructuring costs	34.3	53.1		13.1		_	_
COVID-19 direct and incremental expenses	_	4.7		10.0		26.8	_
(Gain) loss on extinguishment of debt	(0.1)	0.9		20.7		_	37.4
Assurant Health runoff operations	(6.9)	0.6		(0.6)		(16.1)	(28.0)
Net charge related to Iké	_	_		_		5.9	163.0
Acquisition integration expenses	0.5	14.9		17.6		22.1	28.1
Foreign exchange related losses	31.3	13.4		13.8		11.5	18.2
Gain related to benefit plan activity	(24.0)	(18.2)		(16.2)		(15.6)	(5.6
CARES Act tax benefit (after-tax)	_	_		_		(84.4)	_
State tax for AEB sale (after-tax)	_	_		_		2.9	_
Net gain from deconsolidation of consolidated investment entities	_	_		_		(7.0)	_
Impact of Tax Cuts and Jobs Act at enactment (after-tax)	_	_		_		(1.3)	_
Net charge related to Green Tree Insurance Agency acquisition	_	_		_		_	15.6
Loss on sale of Mortgage Solutions	_	_		_		_	9.6
Loss on building held for sale	_	_		_		_	7.3
Correction of error identified in 2Q 2022	_	_		_		_	(7.9)
Merger and acquisition transaction and other related expenses	1.3	13.4		3.6		16.7	3.2
Benefit for income taxes	(43.0)	(78.8)		(1.3)		(11.8)	(17.8)
Net income attributable to non-controlling interests	_	_		_		(0.9)	(4.2)
Preferred stock dividends	_	_		(4.7)		(18.7)	(18.7)
Adjusted earnings	832.9	609.5		610.9		503.0	527.9
Reportable catastrophes, pre-tax	111.8	172.1		155.6		178.5	37.9
Tax impact of reportable catastrophes	(23.5)	 (36.2)		(32.7)		(37.5)	(7.9)
Adjusted earnings, excluding reportable catastrophes	\$ 921.2	\$ 745.4	\$	733.8	\$	644.0 \$	557.9



(UNAUDITED)			Twe	lve Months	5		
	2023	2022		2021		2020	2019
GAAP net income from continuing operations per diluted share	\$ 11.95	\$ 5.05	\$	10.03	\$	8.21	\$ 4.56
Adjustments per diluted share, pre-tax:							
Net realized losses (gains) on investments and fair value changes to equity securities	1.28	3.28		(2.14)		0.14	(0.91
Amortization of purchased intangible assets	1.45	1.27		1.10		0.83	0.65
Non-core operations	0.94	1.45		0.23		(0.12)	0.61
Restructuring costs	0.64	0.97		0.22		_	_
COVID-19 direct and incremental expenses	_	0.08		0.17		0.42	_
Loss on extinguishment of debt	_	0.02		0.34		_	0.60
Assurant Health runoff operations	(0.13)	0.01		(0.01)		(0.25)	(0.45
Net charge related to Iké	_	_		_		0.09	2.62
Acquisition integration expenses	0.01	0.27		0.29		0.35	0.45
Foreign exchange related losses	0.58	0.25		0.23		0.18	0.29
Gain related to benefit plan activity	(0.45)	(0.33)		(0.27)		(0.25)	(0.09
CARES Act tax benefit (after-tax)	_	_		_		(1.34)	_
State tax for AEB sale (after-tax)	_	_		_		0.05	_
Net gain from deconsolidation of consolidated investment entities	_	_		_		(0.11)	_
Impact of Tax Cuts and Jobs Act at enactment (after-tax)	_	_		_		(0.02)	_
Net charge related to Green Tree Insurance Agency acquisition	_	_		_		_	0.25
Loss on sale of Mortgage Solutions	_	_		_		_	0.15
Loss on building held for sale	_	_		_		_	0.12
Correction of error identified in 2Q 2022	_	_		_		_	(0.13
Merger and acquisition transaction and other related expenses	0.02	0.25		0.07		0.27	0.05
Benefit for income taxes	(0.80)	(1.44)		(0.02)		(0.19)	(0.30
Adjusted earnings per diluted share	15.49	11.13		10.24		8.26	8.47
Reportable catastrophes, pre-tax	2.08	3.14		2.59		2.83	0.61
Tax impact of reportable catastrophes	(0.44)	(0.66)		(0.55)		(0.60)	(0.13)
Adjusted earnings, excluding reportable catastrophes, per diluted share	\$ 17.13	\$ 13.61	\$	12.28	\$	10.49	\$ 8.95



Global Housing Non-Catastrophe Loss Ratio: Assurant uses the Global Housing non-catastrophe loss ratio as an important measure of the segment's operating performance. Assurant defines the Global Housing non-catastrophe loss ratio as segment policyholder benefits less reportable catastrophe losses, divided by segment net earned premiums less reinstatement premiums. The Company believes that the Global Housing non-catastrophe loss ratio provides investors with an important measure of the segment's operating performance, because it excludes the impact of reportable catastrophe losses and related reinstatement premiums, which can be volatile. The comparable GAAP measure is the Global Housing loss ratio, defined as segment policyholder benefits divided by segment net earned premiums.

(UNAUDITED)	3Q 2024					
Net earned premiums Reinstatement premiums	\$	557.0 0.5				
Net earned premiums, excluding reinstatement premiums	\$	556.5				
Policyholder benefits Reportable catastrophe losses	\$	323.3 137.3				
Total policyholder benefits, excluding reportable catastrophe losses	\$	186.0				
Global Housing loss ratio Change due to effect of excluding		58.0 %				
reinstatement premiums		0.1				
Change due to effect of excluding reportable catastrophe losses		(24.7)				
Global Housing non-catastrophe loss ratio		33.4 %				



The company outlook for Adjusted earnings, excluding reportable catastrophes, per diluted share and, for Assurant and Global Housing, Adjusted EBITDA, excluding reportable catastrophes, each constitute forward-looking non-GAAP financial measures and the company believes that it cannot, without unreasonable efforts, forecast certain information needed to reconcile such forward-looking non-GAAP financial measures to the most comparable GAAP measure, the probable significance of which cannot be determined. The company is able to quantify a full-year estimate of depreciation expense, interest expense and amortization of purchased intangible assets, each on a pre-tax basis, and the estimated effective tax rate, which are expected to be approximately \$135 million, \$107 million, \$70 million and 18 to 20 percent, respectively. Other GAAP components cannot be reliably quantified due to the combination of variability and volatility of such components and may, depending on the size of the components, have a significant impact on the reconciliation.



## Exhibit 3: Regulatory Requirements

Assurant, Inc. is an insurance holding company, with insurance subsidiaries domiciled in a number of states in the U.S. and international jurisdictions. The ownership of our stock is subject to certain state and foreign insurance law requirements. Those are typically triggered when ownership reaches 10% of voting securities but some jurisdictions may have different requirements. We encourage engagement with us prior to approaching ownership levels that may trigger these requirements.



## Exhibit 4: Data Sources

#### **Assurant**

15 of Top 50 most valuable global brands

**Source**: World 100 Most Valuable Brands in 2023 by Visual Capitalist

#### Global Lifestyle

7 of the top 10 global telecommunications brands

**Source**: Telecoms 150 2023 Ranking by Brand Finance

4 of the top 5 dealer groups

**Source**: Autonews Top 150 (2023), internal management estimates

#### **Global Housing**

4 of the top 5 largest multifamily housing PMCs in the U.S.

**Source:** 2023 NMHC 50 Largest Apartment Managers

7 of the top 10 mortgage servicers

**Source:** Internal management

information

# Exhibit 5: Data Definition from S&P Capital IQ Market Intelligence

Metric	Source	Definition
Adjusted earnings	SNL (S&P Capital IQ Market Intelligence)	Operating income after taxes: Net income after taxes, less the net income attributable to noncontrolling interest, after-tax realized gains, extraordinary items, deferred amortization cost amortization adjustments and certain non-recurring items, net of related taxes.
Adjusted earnings, excluding reportable catastrophes	SNL (S&P Capital IQ Market Intelligence)	Operating income after taxes (defined above), excluding reportable catastrophes