## Earnings reconciliation

(\$ in thousands, except per share data)

Operating income, as Reported         \$176,432         \$199,816         \$237,337           Intangible assets amortization expense         11,138         11,108         10,007           Restructuring, integration, and other charges         14,660         3,935         18,248           Trade name impairment charge         78,000             Operating income, as Adjusted         \$280,230         \$214,859         \$265,592           Net income attributable to shareholders, as Reported         \$116,177         \$146,864         \$134,831           Intangible assets amortization expense         9,105         9,086         8,120           Restructuring, integration, and other charges         11,222         2,556         13,341           Trade name impairment charge         47,911             Gain on sale of investment          (18,269)            Settlement of tax matters:           15,447           Interest (net of taxes)           297           Net income attributable to shareholders, as Adjusted         \$184,415         \$140,237         \$172,036           Diluted EPS, as Reported         \$1.18         \$1.47         \$1.32           Intangible assets amortization expense<		Q4 2014	Q3 2014	Q4 2013
Restructuring, integration, and other charges         14,660         3,935         18,248           Trade name impairment charge         78,000             >perating income, as Adjusted         \$280,230         \$214,859         \$265,592           Net income attributable to shareholders, as Reported         \$116,177         \$146,864         \$134,831           Intangible assets amortization expense         9,105         9,086         8,120           Restructuring, integration, and other charges         11,222         2,556         13,341           Trade name impairment charge         47,911             Gain on sale of investment          (18,269)            Settlement of tax matters:           15,447           Interest (net of taxes)           297           Net income attributable to shareholders, as Adjusted         \$184,415         \$140,237         \$172,036           Diluted EPS, as Reported         \$1.18         \$1.47         \$1.32           Intangible assets amortization expense         .09         .09         .08           Restructuring, integration, and other charges         .11         .03         .13           Trade name impairment charge         .	Operating income, as Reported	\$176,432	\$199,816	\$237,337
Trade name impairment charge         78,000              perating income, as Adjusted         \$280,230         \$214,859         \$265,592           Net income attributable to shareholders, as Reported         \$116,177         \$146,864         \$134,831           Intangible assets amortization expense         9,105         9,086         8,120           Restructuring, integration, and other charges         11,222         2,556         13,341           Trade name impairment charge         47,911             Gain on sale of investment          (18,269)            Settlement of tax matters:           15,447           Income taxes           15,447           Interest (net of taxes)           297           Net income attributable to shareholders, as Adjusted         \$184,415         \$140,237         \$172,036           Diluted EPS, as Reported         \$1.18         \$1.47         \$1.32           Intangible assets amortization expense         .09         .09         .08           Restructuring, integration, and other charges         .11         .03         .13           Trade name impairment charge         49	Intangible assets amortization expense	11,138	11,108	10,007
Operating income, as Adjusted         \$280,230         \$214,859         \$265,592           Net income attributable to shareholders, as Reported         \$116,177         \$146,864         \$134,831           Intangible assets amortization expense         9,105         9,086         8,120           Restructuring, integration, and other charges         11,222         2,556         13,341           Trade name impairment charge         47,911             Gain on sale of investment          (18,269)            Settlement of tax matters:           (18,269)            Income taxes           297           Net income attributable to shareholders, as Adjusted         \$184,415         \$140,237         \$172,036           Diluted EPS, as Reported         \$1.18         \$1.47         \$1.32           Intangible assets amortization expense         .09         .09         .08           Restructuring, integration, and other charges         .11         .03         .13           Trade name impairment charge         .49             Gain on sale of investment          (.18)            Settlement of tax matters:	Restructuring, integration, and other charges	14,660	3,935	18,248
Net income attributable to shareholders, as Reported         \$116,177         \$146,864         \$134,831           Intangible assets amortization expense         9,105         9,086         8,120           Restructuring, integration, and other charges         11,222         2,556         13,341           Trade name impairment charge         47,911             Gain on sale of investment          (18,269)            Settlement of tax matters:           15,447           Income taxes           297           Net income attributable to shareholders, as Adjusted         \$184,415         \$140,237         \$172,036           Diluted EPS, as Reported         \$1.18         \$1.47         \$1.32           Intangible assets amortization expense         .09         .09         .08           Restructuring, integration, and other charges         .11         .03         .13           Trade name impairment charge         .49             Gain on sale of investment          (.18)            Settlement of tax matters:           .15           Income taxes           .15 <t< td=""><td>Trade name impairment charge</td><td>78,000</td><td></td><td></td></t<>	Trade name impairment charge	78,000		
Intangible assets amortization expense         9,105         9,086         8,120           Restructuring, integration, and other charges         11,222         2,556         13,341           Trade name impairment charge         47,911             Gain on sale of investment          (18,269)            Settlement of tax matters:           15,447           Income taxes           297           Net income attributable to shareholders, as Adjusted         \$184,415         \$140,237         \$172,036           Diluted EPS, as Reported         \$1.18         \$1.47         \$1.32           Intangible assets amortization expense         .09         .09         .08           Restructuring, integration, and other charges         .11         .03         .13           Trade name impairment charge         .49             Gain on sale of investment          (.18)            Settlement of tax matters:           .15           Income taxes           .15           Interest (net of taxes)	)perating income, as Adjusted	\$280,230	\$214,859	\$265,592
Restructuring, integration, and other charges         11,222         2,556         13,341           Trade name impairment charge         47,911             Gain on sale of investment          (18,269)            Settlement of tax matters:           15,447           Income taxes           297           Net income attributable to shareholders, as Adjusted         \$184,415         \$140,237         \$172,036           Diluted EPS, as Reported         \$1.18         \$1.47         \$1.32           Intangible assets amortization expense         .09         .09         .08           Restructuring, integration, and other charges         .11         .03         .13           Trade name impairment charge         .49             Gain on sale of investment          (.18)            Settlement of tax matters:           .15           Income taxes           .15           Interest (net of taxes)	Net income attributable to shareholders, as Reported	\$116,177	\$146,864	\$134,831
Trade name impairment charge         47,911           18,269)            Settlement of tax matters:         Income taxes          (18,269)           15,447           Income taxes            297           Net income attributable to shareholders, as Adjusted         \$184,415         \$140,237         \$172,036           Diluted EPS, as Reported         \$1.18         \$1.47         \$1.32           Intangible assets amortization expense         .09         .09         .08           Restructuring, integration, and other charges         .11         .03         .13           Trade name impairment charge         .49             Gain on sale of investment          (.18)            Settlement of tax matters:           .15           Income taxes           .15           Interest (net of taxes)	Intangible assets amortization expense	9,105	9,086	8,120
Gain on sale of investment        (18,269)          Settlement of tax matters:       Income taxes         15,447         Interest (net of taxes)         297         Net income attributable to shareholders, as Adjusted       \$184,415       \$140,237       \$172,036         Diluted EPS, as Reported       \$1.18       \$1.47       \$1.32         Intangible assets amortization expense       .09       .09       .08         Restructuring, integration, and other charges       .11       .03       .13         Trade name impairment charge       .49           Gain on sale of investment        (.18)          Settlement of tax matters:       Income taxes         .15         Interest (net of taxes)	Restructuring, integration, and other charges	11,222	2,556	13,341
Settlement of tax matters:         Income taxes           15,447           Interest (net of taxes)           297           Net income attributable to shareholders, as Adjusted         \$184,415         \$140,237         \$172,036           Diluted EPS, as Reported         \$1.18         \$1.47         \$1.32           Intangible assets amortization expense         .09         .09         .08           Restructuring, integration, and other charges         .11         .03         .13           Trade name impairment charge         .49             Gain on sale of investment          (.18)            Settlement of tax matters:           .15           Income taxes               Interest (net of taxes)	Trade name impairment charge	47,911		
Income taxes	Gain on sale of investment		(18,269)	
Interest (net of taxes)	Settlement of tax matters:			
Net income attributable to shareholders, as Adjusted         \$184,415         \$140,237         \$172,036           Diluted EPS, as Reported         \$1.18         \$1.47         \$1.32           Intangible assets amortization expense         .09         .09         .08           Restructuring, integration, and other charges         .11         .03         .13           Trade name impairment charge         .49             Gain on sale of investment          (.18)            Settlement of tax matters:         Income taxes           .15           Interest (net of taxes)	Income taxes			15,447
Diluted EPS, as Reported         \$1.18         \$1.47         \$1.32           Intangible assets amortization expense         .09         .09         .08           Restructuring, integration, and other charges         .11         .03         .13           Trade name impairment charge         .49             Gain on sale of investment          (.18)            Settlement of tax matters:           .15           Income taxes               Interest (net of taxes)	Interest (net of taxes)			297
Intangible assets amortization expense         .09         .09         .08           Restructuring, integration, and other charges         .11         .03         .13           Trade name impairment charge         .49             Gain on sale of investment          (.18)            Settlement of tax matters:           .15           Income taxes               Interest (net of taxes)	Net income attributable to shareholders, as Adjusted	\$184,415	\$140,237	\$172,036
Restructuring, integration, and other charges .11 .03 .13  Trade name impairment charge .49  Gain on sale of investment (.18)  Settlement of tax matters:  Income taxes15  Interest (net of taxes)	Diluted EPS, as Reported	\$1.18	\$1.47	\$1.32
Trade name impairment charge       .49           Gain on sale of investment        (.18)          Settlement of tax matters:         .15         Income taxes              Interest (net of taxes)	Intangible assets amortization expense	.09	.09	.08
Gain on sale of investment       (.18)          Settlement of tax matters:      15         Income taxes      1          Interest (net of taxes)	Restructuring, integration, and other charges	.11	.03	.13
Settlement of tax matters:         Income taxes         .15         Interest (net of taxes)	Trade name impairment charge	.49		
Income taxes           .15           Interest (net of taxes)	Gain on sale of investment		(.18)	
Interest (net of taxes)	Settlement of tax matters:			
· · · · · · · · · · · · · · · · · · ·	Income taxes			.15
Diluted EPS, as Adjusted \$1.88 \$1.40 \$1.69	Interest (net of taxes)			
	Diluted EPS, as Adjusted	\$1.88	\$1.40	\$1.69

The sum of the components for net income per share, as Adjusted, may not agree to totals, as presented, due to rounding.



## Earnings reconciliation

- **Q4-14 Intangible Assets Amortization Expense:** During the fourth quarter of 2014, the company recorded intangible assets amortization expense of \$11.1 million (\$9.1 million net of related taxes or \$.09 per share on both a basic and diluted basis).
- **Q4-14 Restructuring, Integration, and Other Charges:** During the fourth quarter of 2014, the company recorded restructuring, integration, and other charges of \$14.7 million (\$11.2 million net of related taxes or \$.12 and \$.11 per share on a basic and diluted basis, respectively).
- **Q4-14 Trade name impairment Charge:** During the fourth quarter of 2014, the company recorded a non-cash impairment charge associated with discontinuing the use of a trade name of \$78.0 million (\$47.9 million net of related taxes or \$.49 per share on both a basic and diluted basis).
- **Q3-14 Intangible Assets Amortization Expense:** During the third quarter of 2014, the company recorded intangible assets amortization expense of \$11.1 million (\$9.1 million net of related taxes or \$.09 per share on both a basic and diluted basis).
- Q3-14 Restructuring, Integration, and Other Charges: During the third quarter of 2014, the company recorded restructuring, integration, and other charges of \$3.9 million (\$2.6 million net of related taxes or \$.03 per share on both a basic and diluted basis).
- Q3-14 Gain on Sale of Investment: During the third quarter of 2014, the company recorded a gain on sale of investment of \$29.7 million (\$18.3 million net of related taxes or \$.19 and \$.18 per share on a basic and diluted basis, respectively).
- **Q4-13 Intangible Assets Amortization Expense:** During the fourth quarter of 2013, the company recorded intangible assets amortization expense of \$10.0 million (\$8.1 million net of related taxes or \$.08 per share on both a basic and diluted basis).
- **Q4-13 Restructuring, Integration, and Other Charges:** During the fourth quarter of 2013, the company recorded restructuring, integration, and other charges of \$18.2 million (\$13.3 million net of related taxes or \$.13 per share on both a basic and diluted basis).
- **Q4-13 Settlement of tax matters:** During the fourth quarter of 2013, the company recorded an increase in the provision for income taxes of \$15.4 million (\$.15 per share on both a basic and diluted basis) and interest expense (net of related taxes) of \$.3 million relating to the settlement of certain international tax matters.

