



Power Integrations, Inc.

NASDAQ: POWI

December 2023

Forward-Looking Statements/Non-GAAP Metrics

These slides may accompany an oral presentation by Power Integrations, Inc., which contains forward-looking statements. Each statement relating to events that will or may occur in the future is a forward-looking statement. The Company's actual results may differ materially from those suggested in the presentation. Information concerning factors that could cause such a difference is contained in the Company's most recent report on Form 10-K.

This presentation may also contain certain non-GAAP financial information. Reconciliations of non-GAAP financial metrics to GAAP results are available on the investor page of the Power Integrations website, <http://investors.power.com>.

ICs for Energy Production, Transmission & Consumption



POWER
MANAGEMENT



Technology leader
in ICs for energy-
efficient AC-DC
power supplies



LED
DRIVERS



High-efficiency
driver ICs energizing
the LED lighting
revolution



GATE
DRIVERS



Gate drivers for
renewable energy,
DC transmission,
electric locomotives
and more



MOTOR
DRIVERS



Highly-efficient,
reliable and
integrated motor
drivers



AUTOMOTIVE
SOLUTIONS

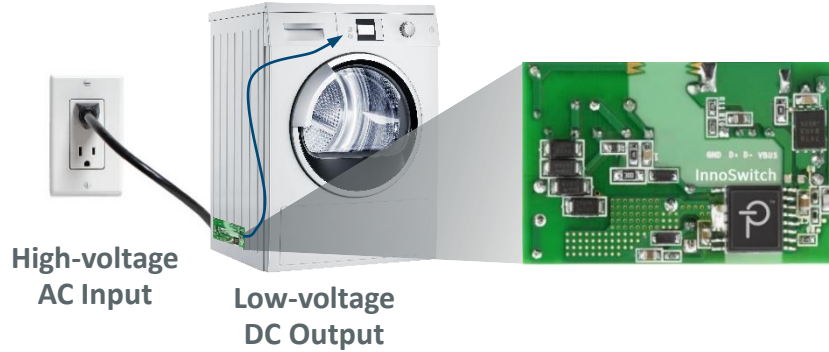


Automotive solutions
for efficient, compact
high-voltage power
conversion and
control

What Are Power Converters?

AC-DC

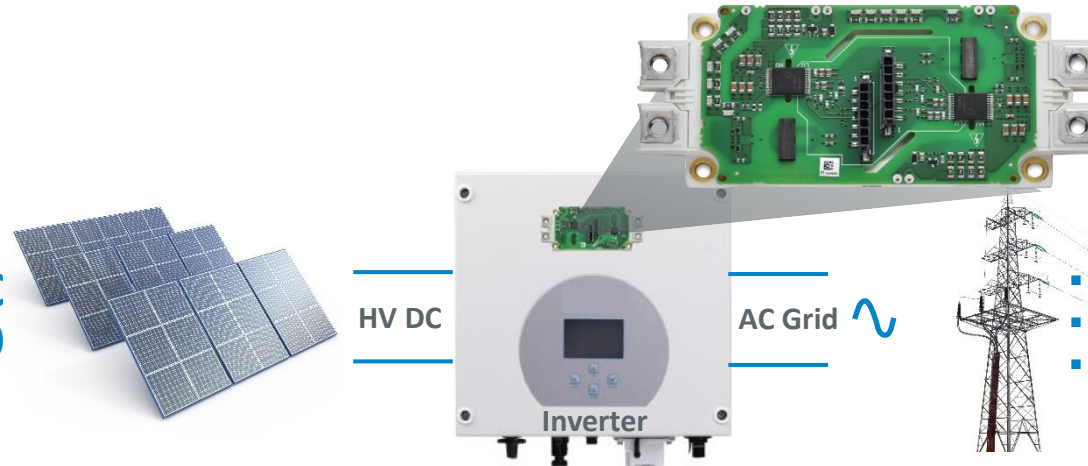
(Power supplies)



- Converts high-voltage AC to low-voltage DC
- Provides safety isolation
- Efficiency critical

DC-AC

(Inverters)



- Converts DC to AC
- Requires safety-isolated gate drivers
- Efficiency critical

Key Takeaways

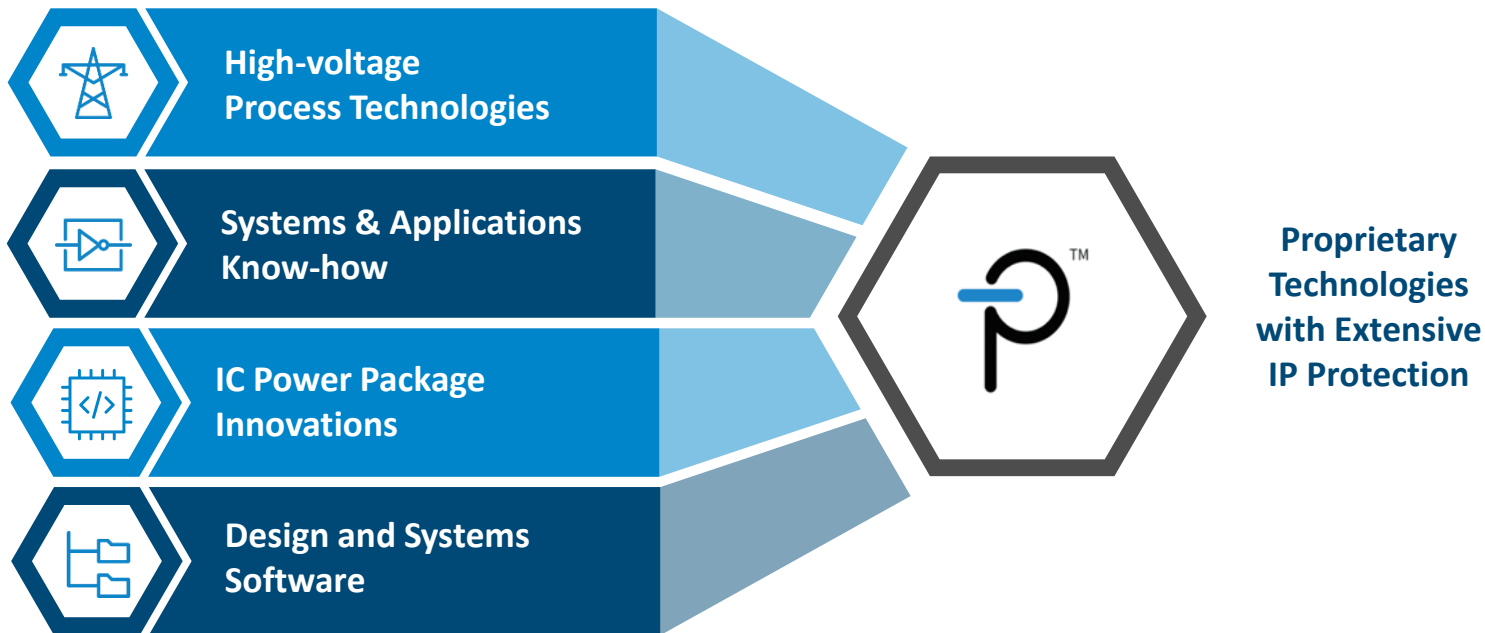
**High voltage (HV) is a Unique Specialty,
and PI is the Only HV Pure Play**

Our Addressable Market is Expanding
and Diversifying

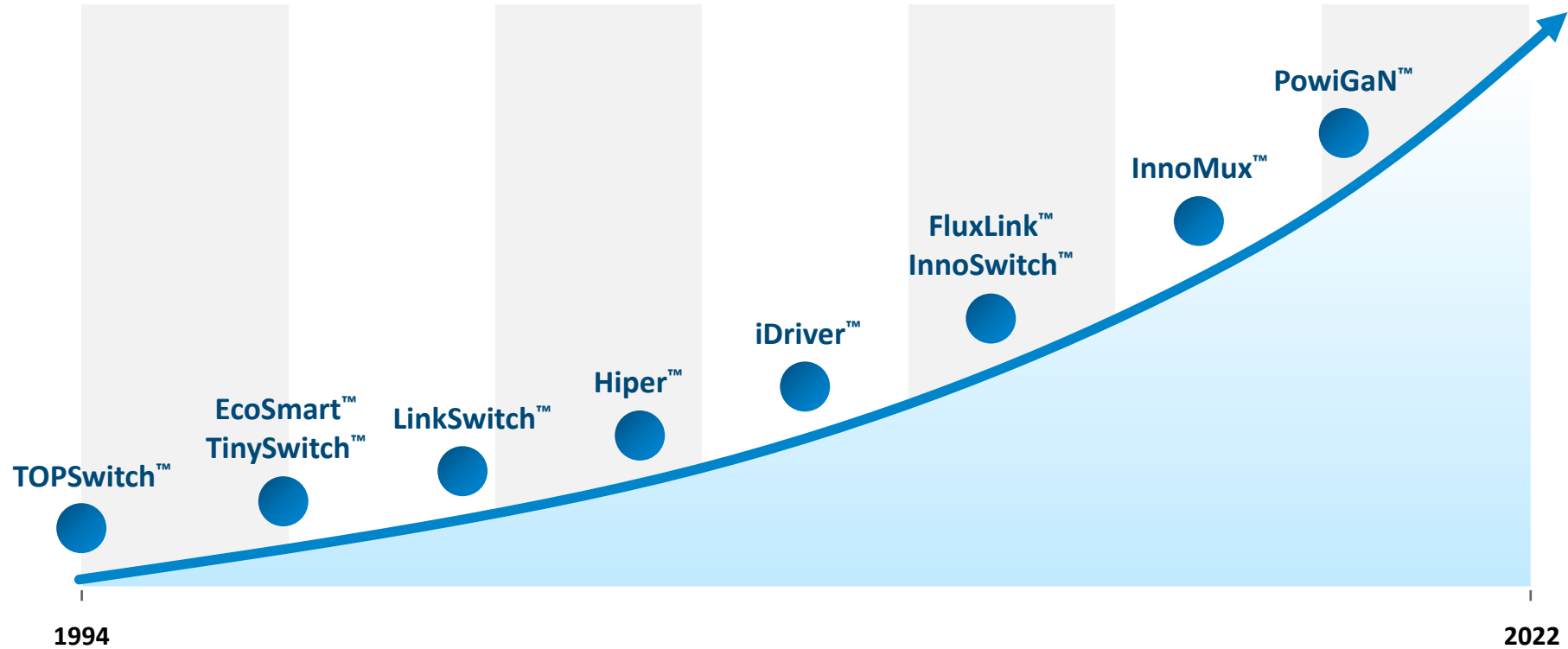
GaN is the Future of HV Power Conversion,
and PI is the Leader in GaN

High-voltage Semiconductors are Crucial
to a Lower-carbon Future

System-level Solutions for High Voltage Power Conversion



Track Record of Innovation



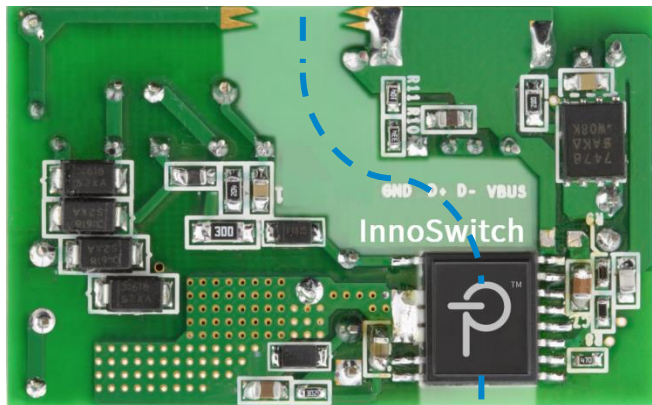
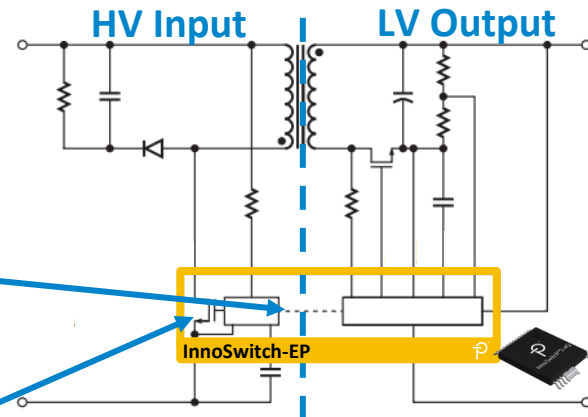
InnoSwitch: A Revolution in HV Power Conversion

Safety-isolated FluxLink Allows Integration of HV and LV sides

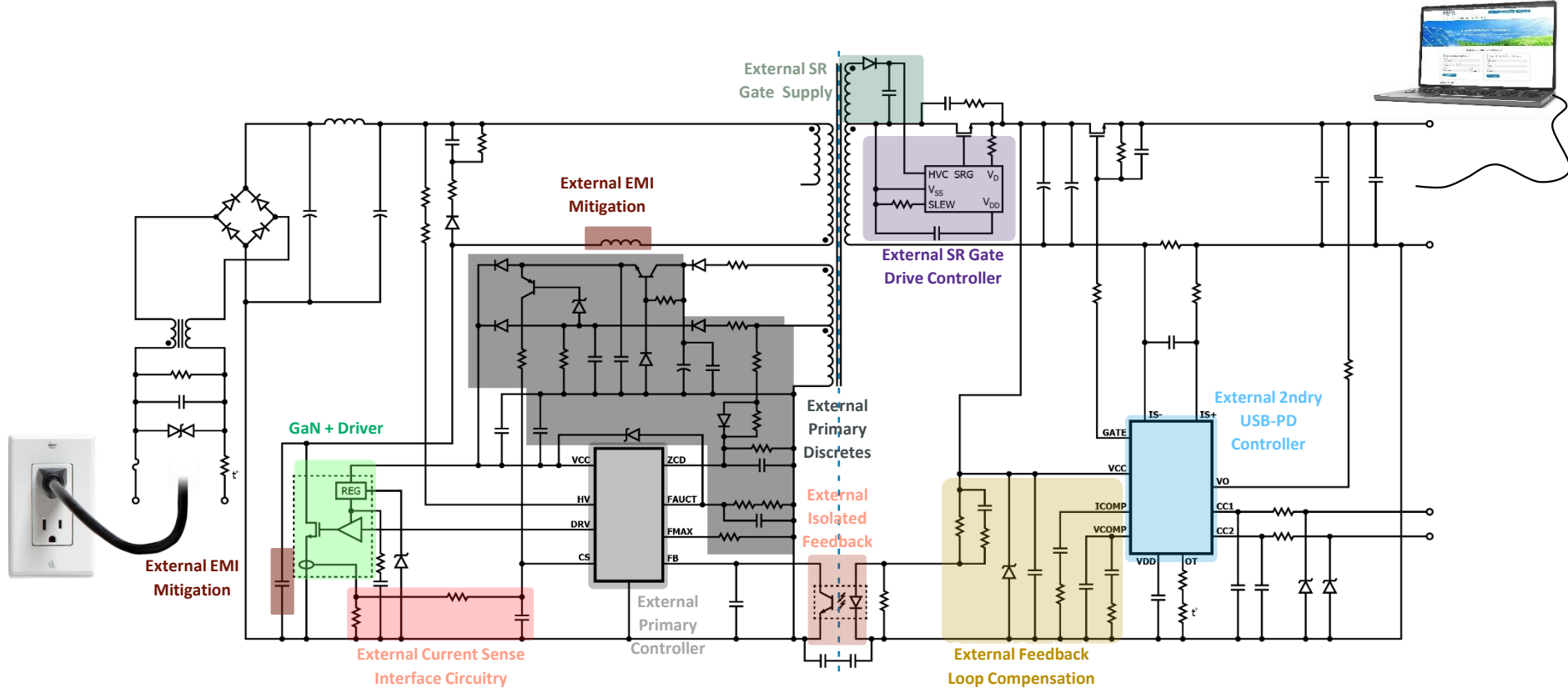
- Drastically reducing component count/sourcing and complexity

Choice of Power Switch: Si, GaN, SiC

Proprietary Control Dramatically Increases Energy Efficiency

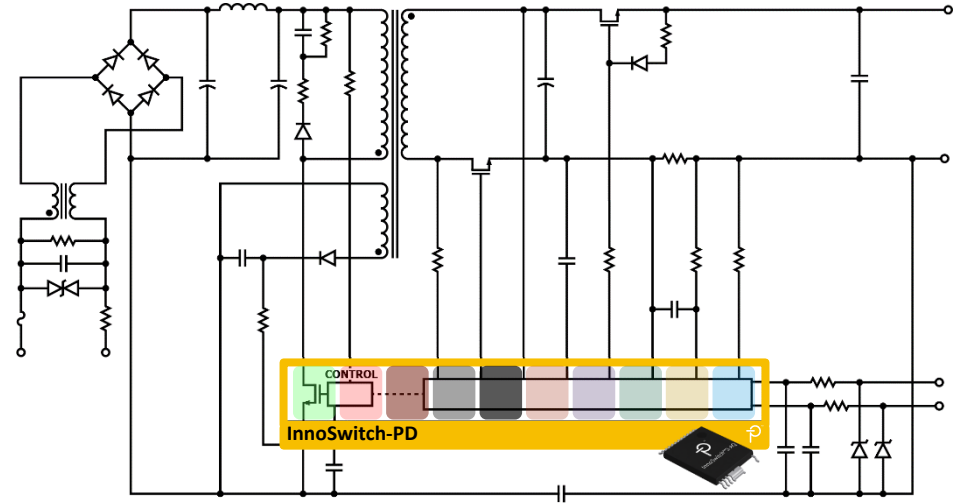


Power Supply Using a PI Competitor

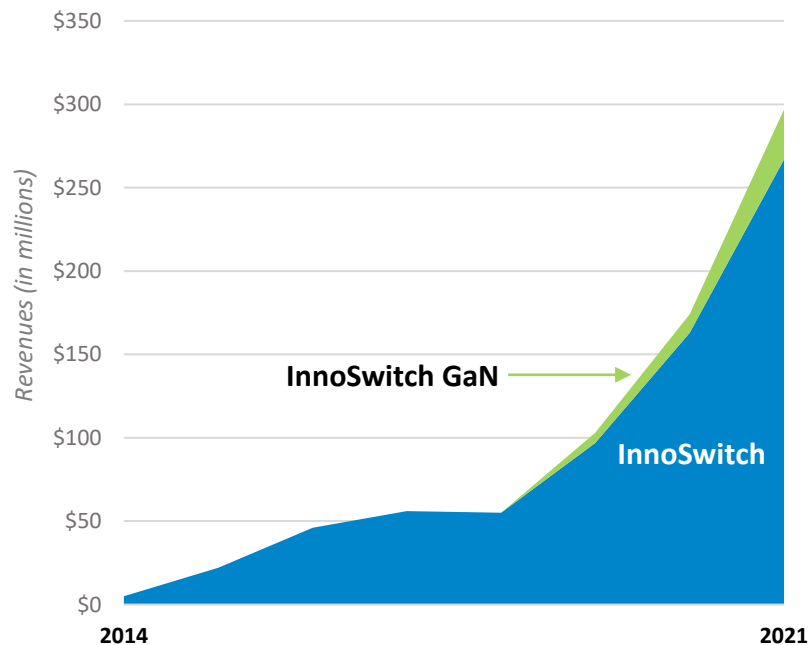


The Power of Integration - InnoSwitch

	Competition	InnoSwitch
GaN, Driver + Sense	Integrated	Integrated
GaN Sense Interface	External	Integrated
EMI Mitigation	External	Integrated
Primary Controller	External	Integrated
Primary Discretes	External	Integrated
Isolated Feedback	External	Integrated
SR Gate Driver	External	Integrated
SR Gate Supply	External	Integrated
Feedback Loop Comp	External	Integrated
USB-PD Controller	External	Integrated
Component Count	101	45



InnoSwitch: A Runaway Success



**Revolutionary Architecture –
Nothing Comparable in the Industry**

- Synergy of process, control, package
- Choice of Si, GaN, SiC switch

**Fastest Revenue Ramp in
Company's History**

Multi-billion-dollar SAM

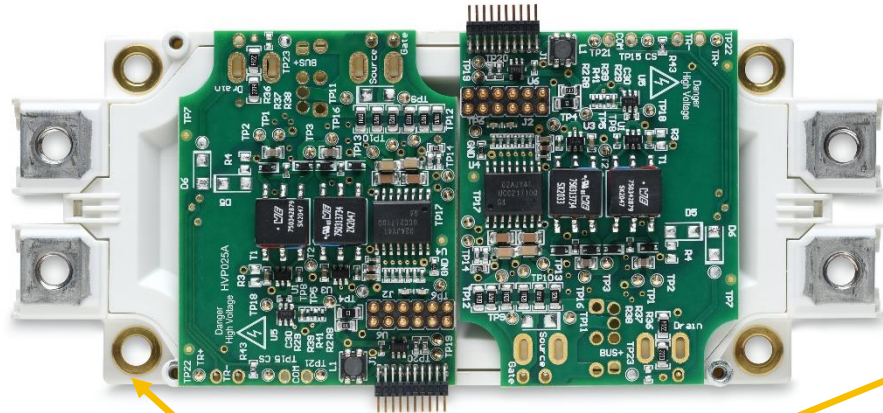
Years of Growth Still Ahead

Bringing Efficiency & Integration Benefits to Gate Drivers

Leveraging Our HV Expertise and IP Portfolio in Gate Drivers

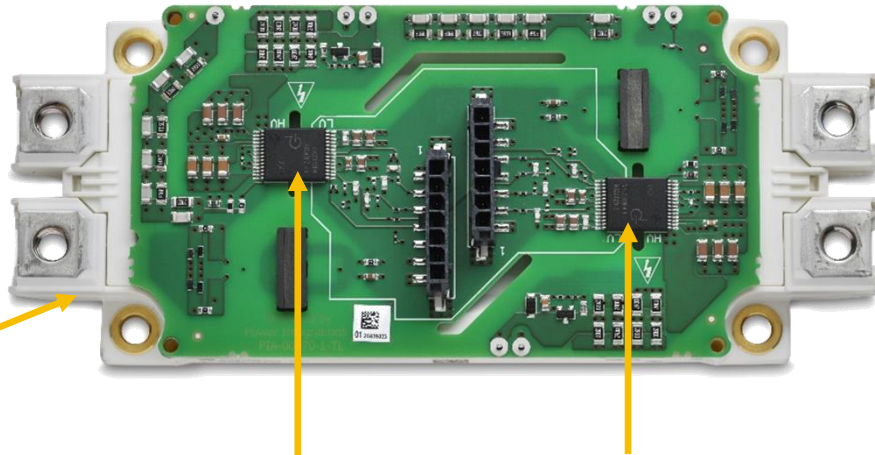
- Improves efficiency and reduces component count by 50%

Competitor



IGBT or SiC power module

SCALE-EV



Same package as InnoSwitch including FluxLink for high-speed isolated communication

Products Serve Broad Range of End Applications

Power Integrations Model



Focused R&D
Handful of Products



Addressing Power Converters

Moderate R&D intensity, high differentiation, premium margins

1,000s
of Applications

Typical Analog Model

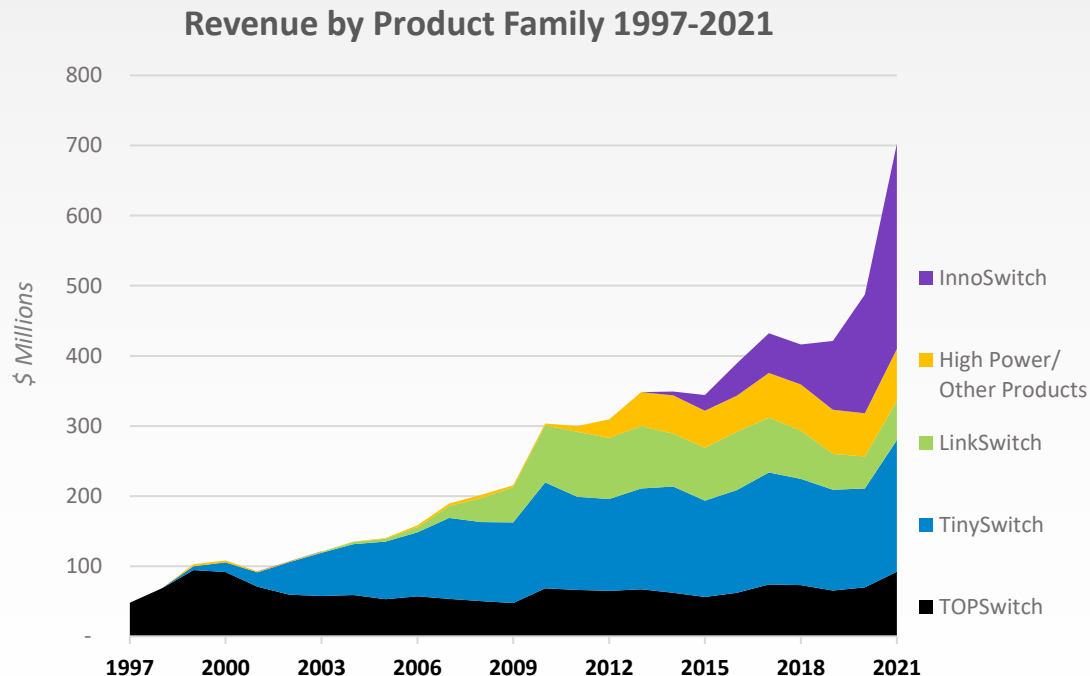


100s of ASSPs

1,000s
of Applications

Annuity Revenue Streams from Long-lived Products

48% of 2021 Sales
from product families
introduced 2001 and prior



Unique Manufacturing Model: “Fabless IDM”

Best-in-class Assurance of Supply, Quality, and Cost

PI Develops, Owns, and Controls the Process Technologies, Device and IC Designs

- Own specific equipment as needed
- Replicate each process technology to multiple (2-5) partner fabs

Geographically Dispersed, Both Inter- and Intra-continental

Long-term Strategic Supply Alliances with IDMs



Key Takeaways

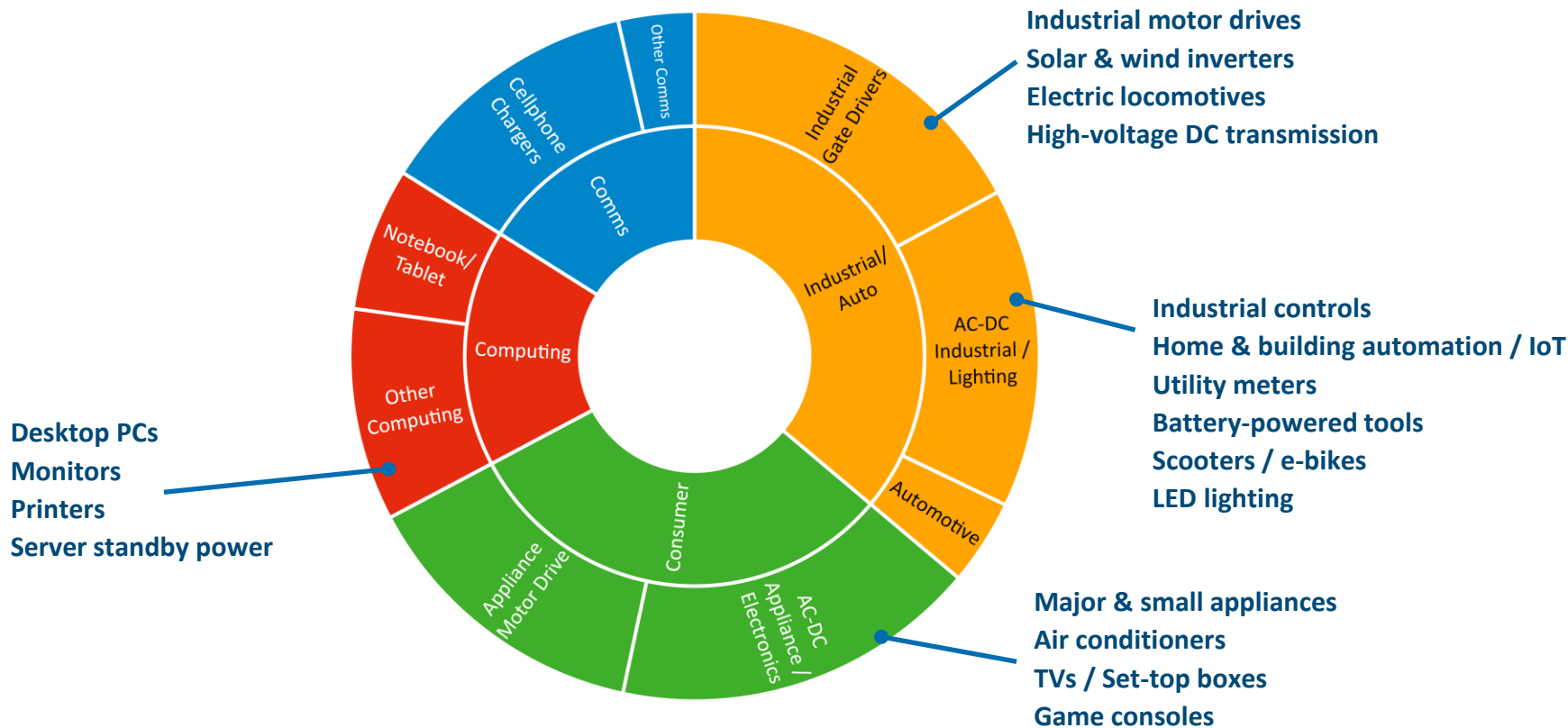
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**Our Addressable Market is Expanding
and Diversifying**

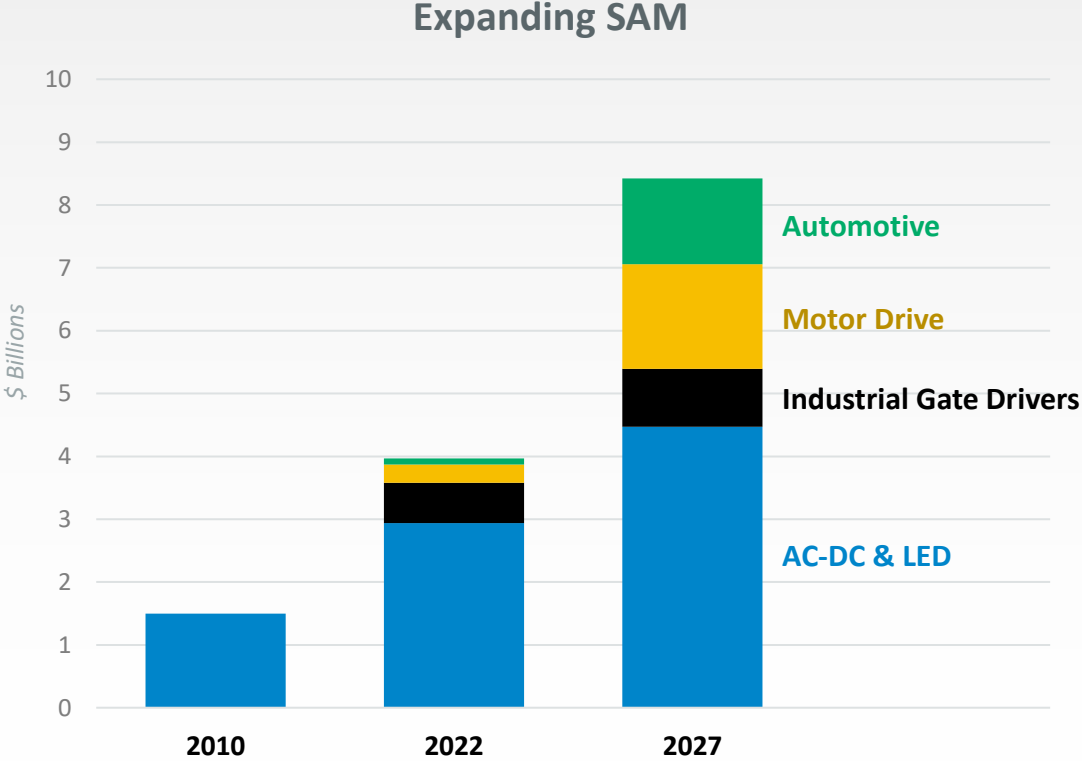
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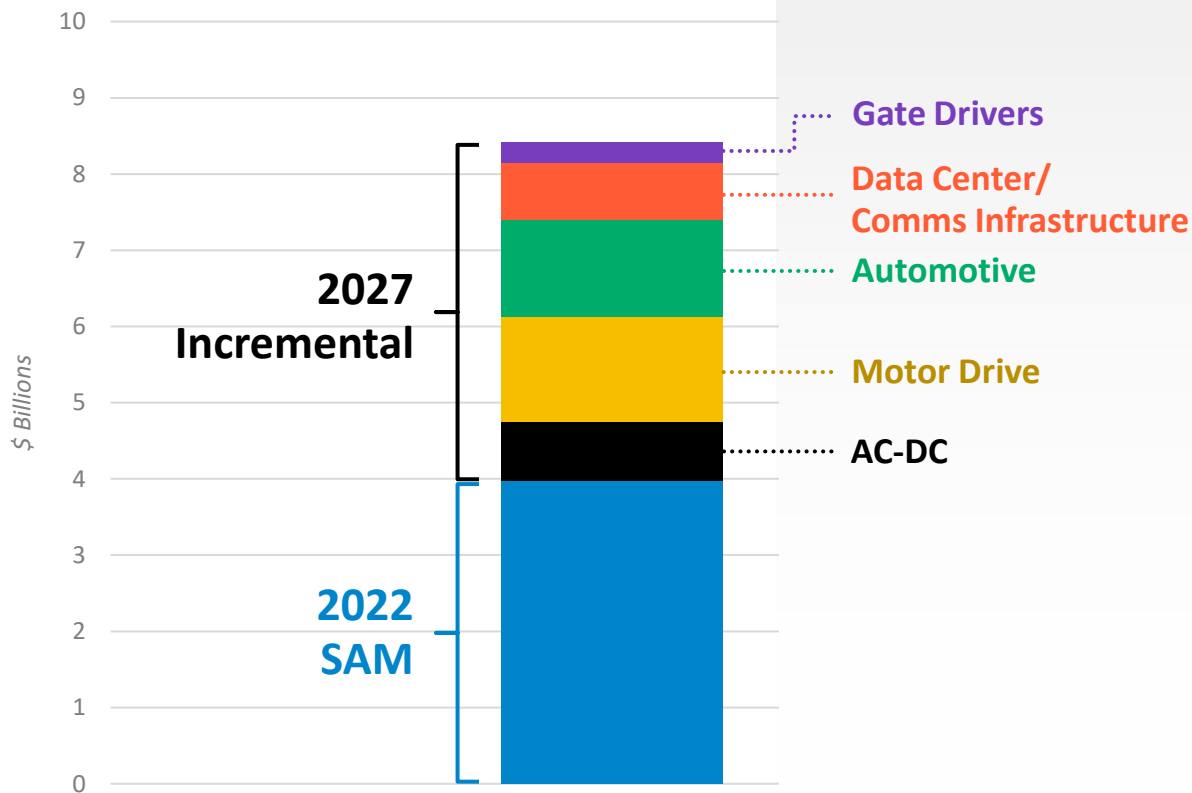
Addressable Market of \$4B



Our SAM Will Double
by 2027 and
Continue to Diversify



SAM to Double by 2027



Big-Picture, Secular Trends

Driving Need for Advanced High-voltage Semiconductors

Smarter, More Efficient Appliances

- Connectivity, LED Lighting
- Transition to BLDC Motors



Advanced Chargers

- Higher power, higher efficiency
- Multiple ports
- Integrating USB PD interface



Electric Vehicles

- Brings high voltage to auto market
- Power supplies, charging, main inverter, etc.



Home and Building Automation / IoT

- USB wall ports, building access, smoke alarms, etc.
- Needs low standby power



Electrification/Electronification

- E-bikes, lawn equipment, tools
- LED lighting
- Electronic meters



De-carbonization

- Energy efficiency
- Renewable energy
- HVDC



Investing and Innovating to Expand SAM

Hiper Product Line

- Extended AC-DC power range from 50 to 500 watts



InnoSwitch Increases Dollar Content

- Integrates isolation and secondary-side functionality



Entered Gate Driver Market with Concept Acquisition

- Renewables
- Traction
- DC transmission



GaN Expands Dollar Content, Unlocks New End Markets

- Higher ASPs
- Extends reach to higher power levels

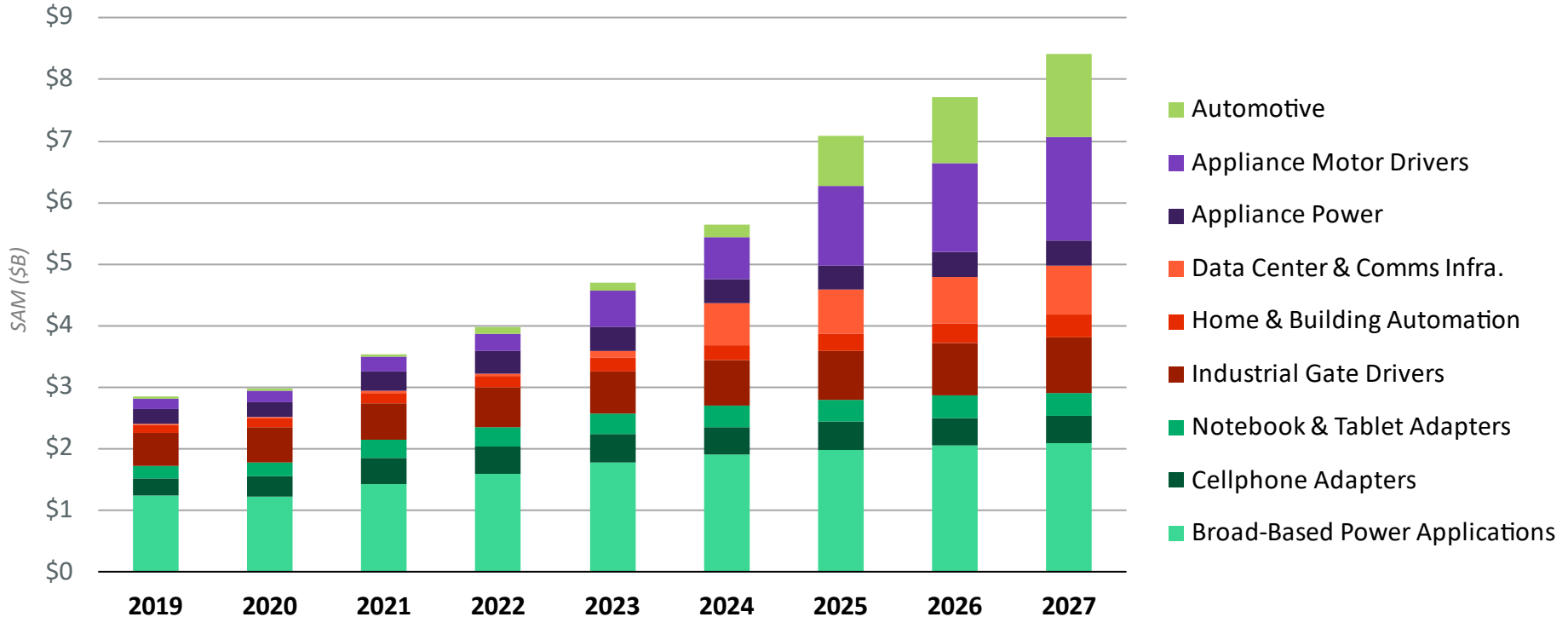


BridgeSwitch for BLDC Motors

- Expands content in appliances



New Innovations Serving Expanding Markets



BridgeSwitch™ Motor-Driver ICs for BLDC Motors

Pumps, Fans, Compressors

- Residential & commercial appliances
- Industrial applications

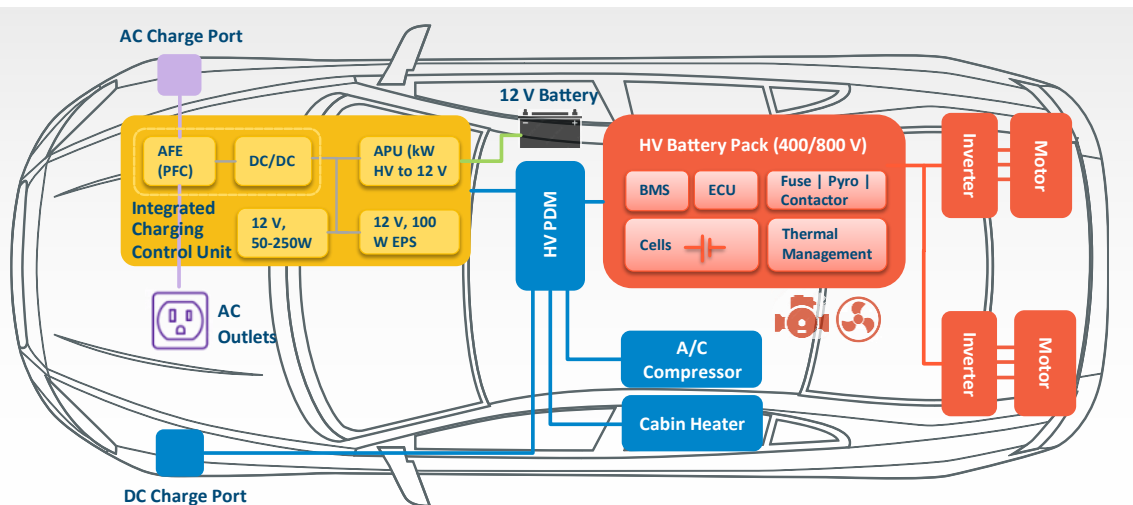
Washer/Dryer Drum Motors

Window Shades/Shutters & Garage Openers

Wide Range of High-Voltage Single or Multi-Phase PM or ACIM Motors



Robust High-Voltage Semiconductor Content in EVs



Integration crucial to reliability
in automotive applications

InnoSwitch with GaN or SiC
to suit battery voltage

Tens of dollars of content
available with current products

Products in pipeline
to expand content to >\$100

Up to 20 power supplies per car addressable with current products

- Auxiliary Power Supplies
- Inverter Emergency Power Supplies
- μ DC-DC Converters

GaN products in pipeline to address onboard charging, high-power DC-DC converters

Key Takeaways

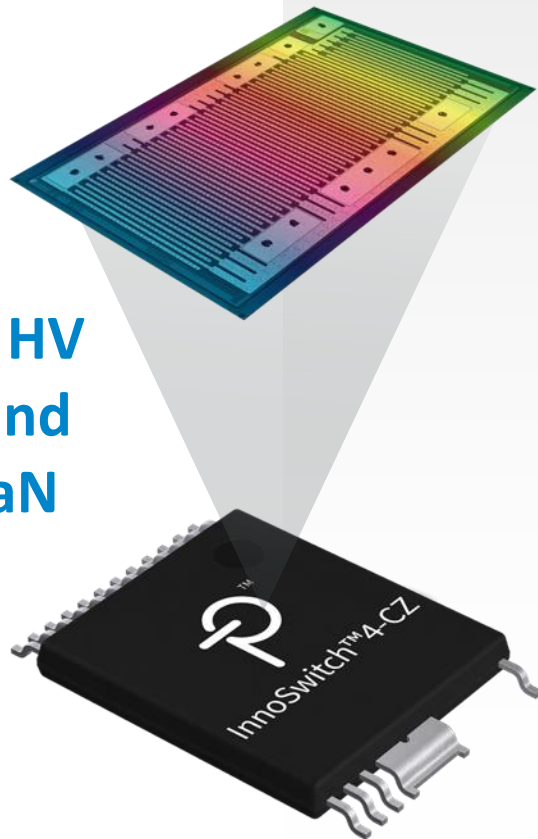
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Proprietary GaN technology

We control the roadmap

Purpose-built for our products

We can tailor the GaN for each product

Highly cost-effective

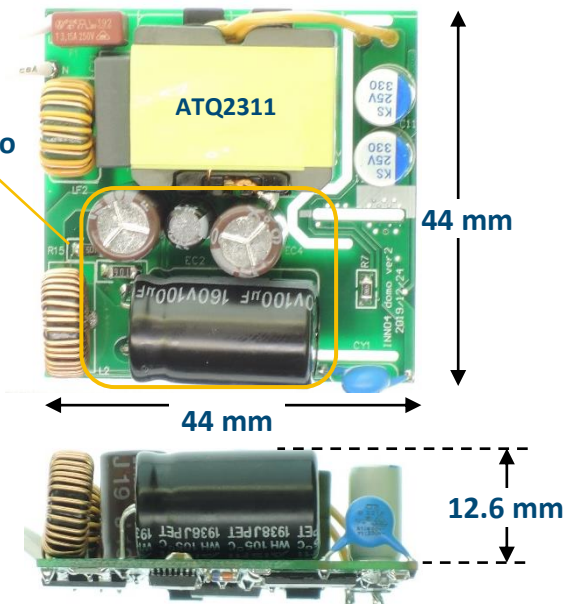
Approaching parity with silicon

Higher-voltage capability

900 V and 1250 V products introduced in 2023

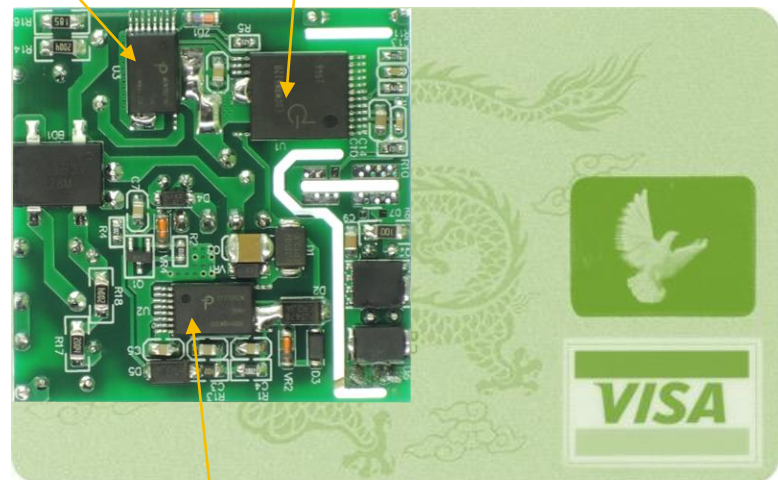
Compact 60W Charger with InnoSwitch4-CZ & ClampZero

Uses GaN-based MinE-CAP IC to reduce size of bulk capacitors



MinE-CAP

InnoSwitch4-CZ with GaN switch



ClampZero

To Scale

Volume = 24.4 cm^3
Power Density = 2.5 W/cm^3
No heatsinks

PowiGaN Winning in Advanced Chargers

65W USB PD



100W Multi-Port



33W USB PD



33 W USB PD



47W Dual Port



45W USB PD



65 W USB PD



20W Slim Charger



GaN Creates Opportunities in Data Center, Comms Equipment

12M servers per year

Approx. **2.5 power supplies** per server

Standby power

- Existing business, high share
-

Main power

- SAM for high-value GaN-based ICs



Key Takeaways

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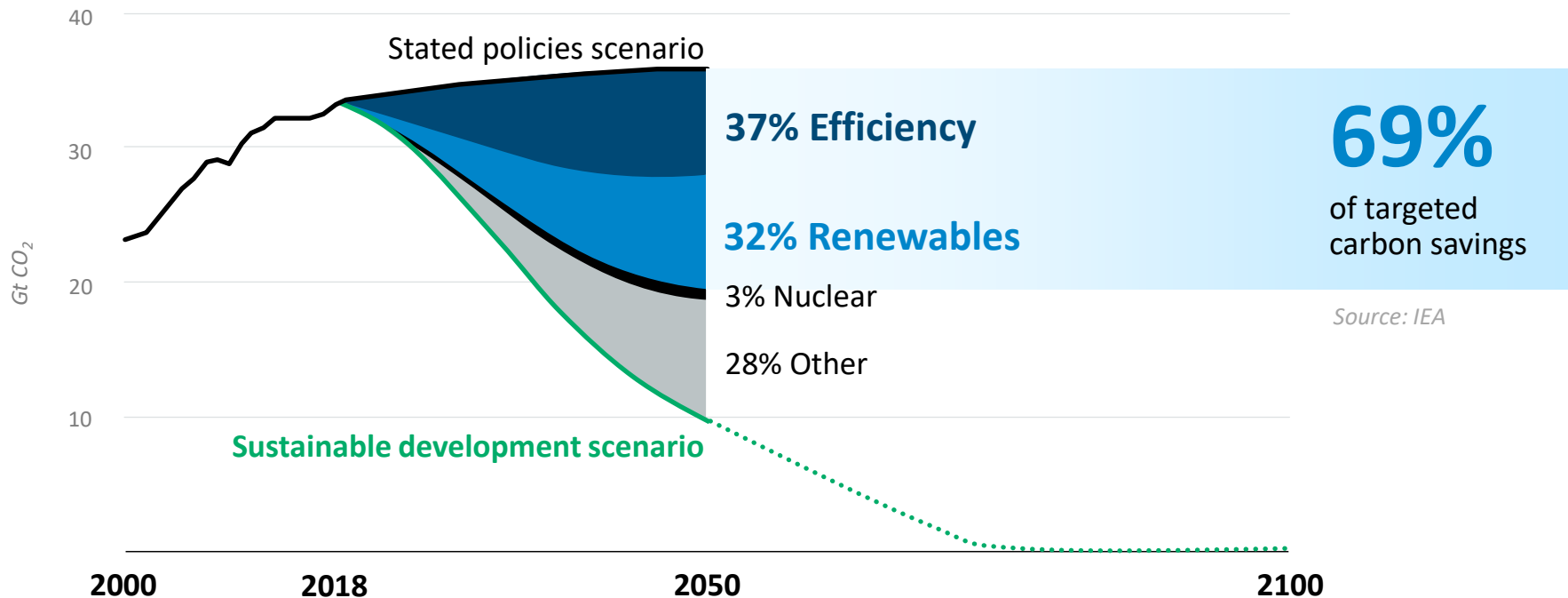
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**High-voltage Semiconductors are Crucial
to a Lower-carbon Future**

High-Voltage Semiconductors are Critical to a Lower-Carbon Future

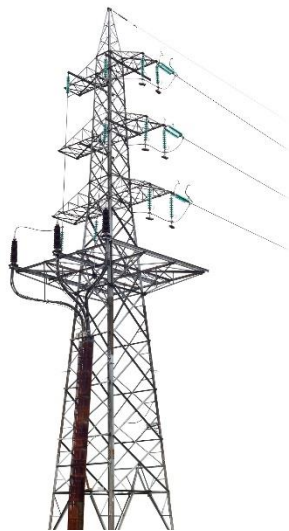
Efficiency and renewables hold the key to achieving carbon-reduction targets



High-Voltage Semiconductors are Critical to a Lower-Carbon Future



**Renewable Energy
Generation**



**Efficient Energy
Transmission**



**Efficient Energy
Consumption**

Recognized Leader in Energy Efficiency

Pioneer in Eliminating Standby Waste

Hundreds of Efficiency-related Patents

First to Market with GaN Power ICs

Inclusion in Numerous
Sustainability Indices

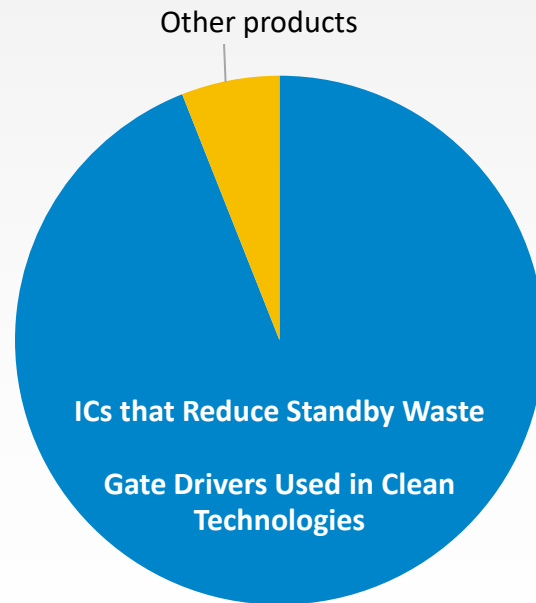
Ardour Global
Alternative Energy Indexes

CELS
Nasdaq Index
Nasdaq Clean Edge
Green Energy

Awards and Certifications



2022 Revenues 94% EU Taxonomy-Eligible*



*Estimate based on information currently known to Power Integrations about taxonomy eligibility.

EcoSmart Technology Slashes Standby Waste

>20 Billion

EcoSmart Chips Sold since 1998

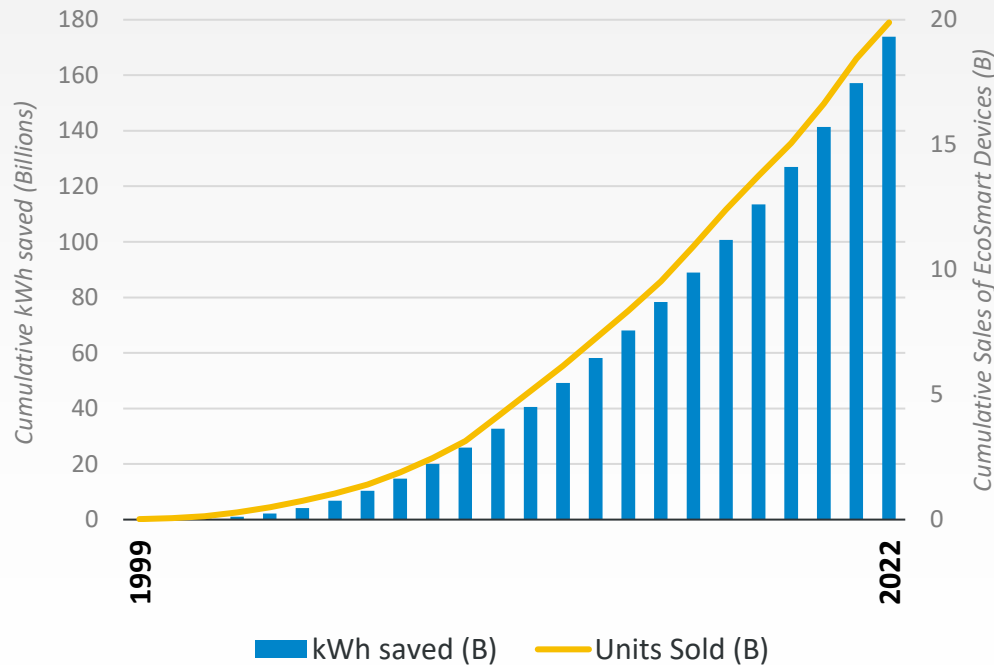
**Estimated 16 TWh
of Standby Energy Saved in 2022**

- Equivalent to annual electricity usage of 2.3M homes*
- Saved ~7M tons of CO₂ emissions**

* Source: U.S. EPA Greenhouse Gas Equivalencies Calculator

**Based on 2021 U.S. average of 0.855 lbs./kWh, per U.S. Energy Information Administration

Estimated Energy Savings from EcoSmart Devices

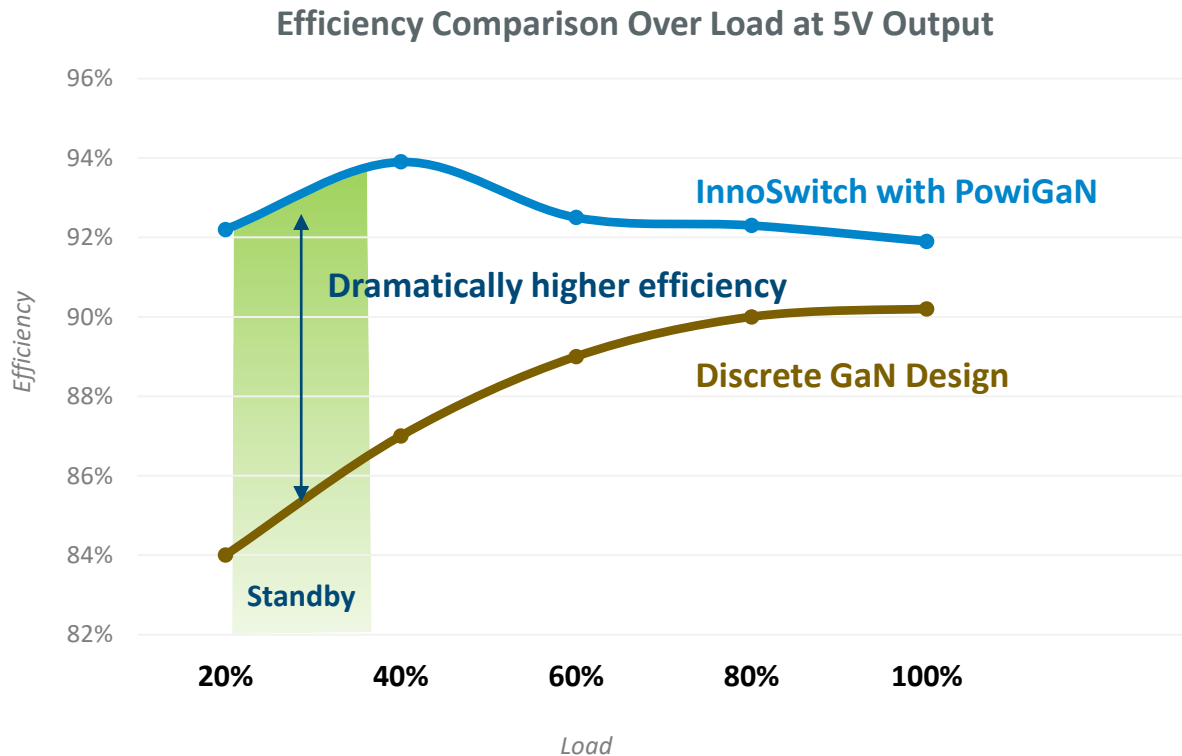


Energy Vampire vs. LinkZero™



System Solution with PowiGaN Delivers Superior Efficiency

**PowiGaN with
proprietary control
delivers highest efficiency
in standby & full load**



Enabler of Clean-Energy Technologies



LED
DRIVERS



Commercial/Industrial &
Smart LED Lighting



GATE
DRIVERS



Renewable Energy, Electric
Locomotives, High-voltage
DC Transmission



MOTOR
DRIVERS



Brushless DC Motors for
Appliances & Industrial



AUTOMOTIVE
SOLUTIONS



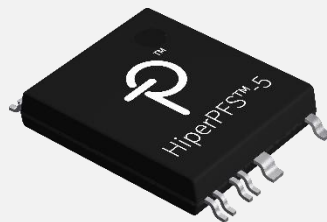
Reliable, Efficient Power
Supplies & Gate Drivers for EVs

Reducing Materials, Energy Use Through Integration

Up to 100 Components...



Are Replaced with Two Hiper ICs



HiperPFS-5



HiperLCS-2

Technology Leadership Makes PI a Policy Influencer

Regular Consultation with Energy Policy Makers and Leading Researchers



Active Participation on Technical Committees for International Standards

- IEC TC47/SC47E for semiconductor devices
- JEDEC JC-70 wide bandgap semiconductors committee
- USB Implementers Forum



Power Sources Manufacturers Association (PSMA)

- Chairing energy management committee last 3+ years



Manufacturing Partners

Fab	Certifications	Carbon Reduction Plans
Partner 1	ISO 14001:2015 EMS Sony Green	• Reduce GHG emissions 70% by FY2030 vs. 2019 level • Parent has goal of carbon neutrality throughout corporate value chain by 2050
Partner 2	ISO 14001:2015 EMS ISO 45001:2018 Occupational Health & Safety Sony Green	• Targeting CO2 30% reduction by 2030 in two facilities • Third facility targeting “zero environmental footprint” by 2050; 2025 goals include increasing use of renewable energy to >15% and 5% reduction in energy per unit
Partner 3	ISO 14001:2015 EMS Sony Green	• By 2030, reduce GHG emissions in line with 1.5°C • Carbon negative & underground resource free by 2050
Partner 4	ISO 14001:2015 EMS Sony Green	• Reported ~25t CO2 reduction in 2020

All assembly & test partners certified Sony Green, ISO14001 (EMS) and ISO 45001:2018 (Occupational Health & Safety).

Lowering Our Internal Carbon Footprint

Extensive Use of Solar Energy in Our Operations



**600 kW System at
San José HQ**

Major Expansion in 2023-2024



**25 kW at New
Switzerland Facility**



**43 kW at New
Germany Facility**

Our Contribution to a Lower-Carbon Future

Pioneer in Cutting Standby Power Waste

Driving Higher Efficiency with GaN

Enabling Clean Technologies

Saving Energy & Materials Through Integration

Recognized Efficiency Expert & Policy Influencer

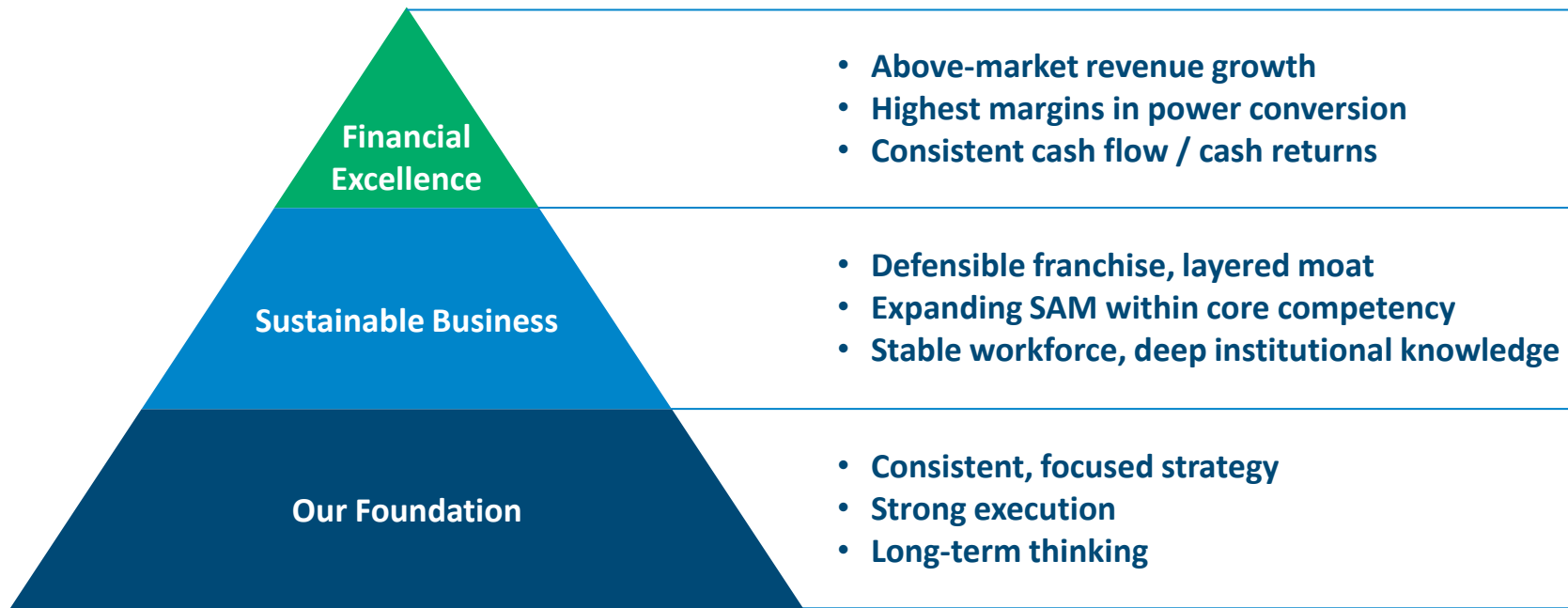
Lowering Carbon Footprint of Our Operations

Financials

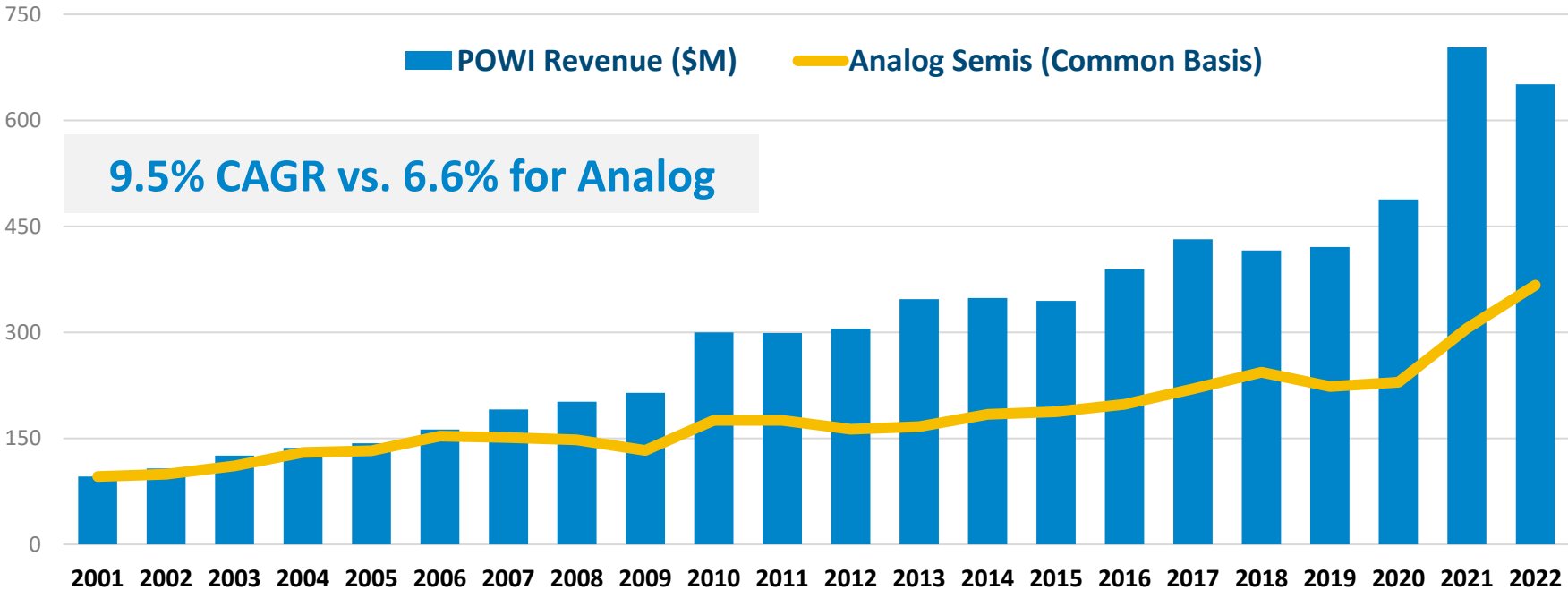


**Best Financially Managed Semiconductor Company Achieving up
to \$1 Billion in Annual Sales**

Consistent, Disciplined Approach to Management



Focused Strategy and System-Level Innovation Drive Above-Market Growth



Note: Analog industry data is per World Semiconductor Trade Statistics; PI revenues prior to 2017 do not reflect ASC 606 recast.



Drivers of Financial Model

Revenue Growth

Substantial Share Gains 2021-22

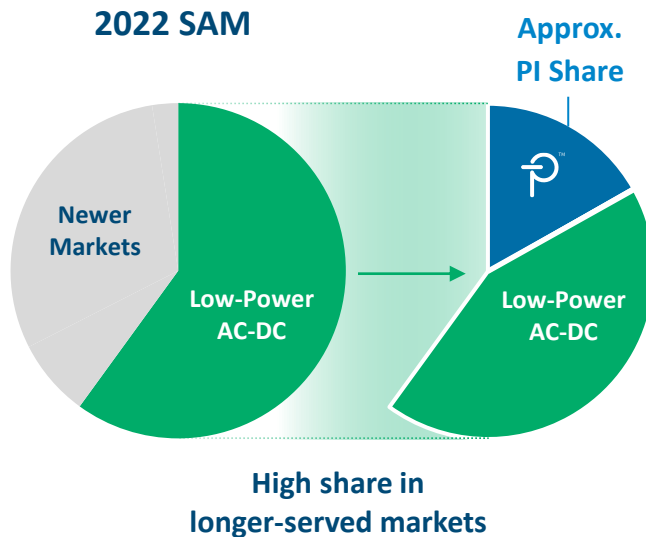
Capitalized on product availability/capacity to accelerate gains

SAM to Double by 2027

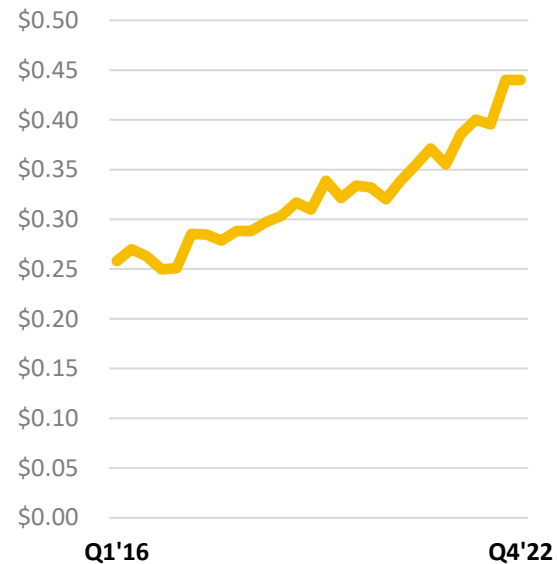
Share of Long-served Markets Demonstrates Potential

Rising Dollar Content

Driven by integration, higher power, GaN

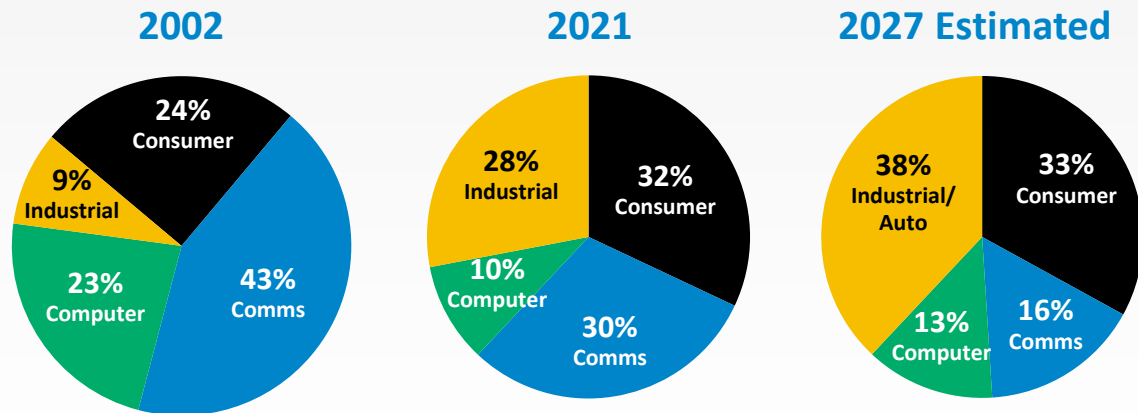


ASP Trend



Drivers of Financial Model

Revenue Mix by End-Market Category



Industrial/Auto/Consumer to be >70% of mix

- Appliances accounted for ~90% of consumer category in 2021

Profitability/Cash Flow

Fabless IDM model
Premium GM, modest CAPEX

R&D Leverage
Focused product portfolio

Richer Mix
More industrial/auto/appliance

Target Financial Model

Revenue Growth

Substantial Share Gains 2021-22

Capitalized on product availability/capacity to accelerate gains

SAM to Double by 2027

Share of Long-served Markets Demonstrates Potential

Rising Dollar Content

Driven by integration, higher power, GaN

3-5 Year Target Model

Revenue Growth	Low-double-digit CAGR
Non-GAAP Gross Margin	50-55%
Non-GAAP Operating Margin	25-30%
Capital Expenditures	5-7% of sales

Profitability/Cash Flow

Fabless IDM model

Premium GM, modest CAPEX

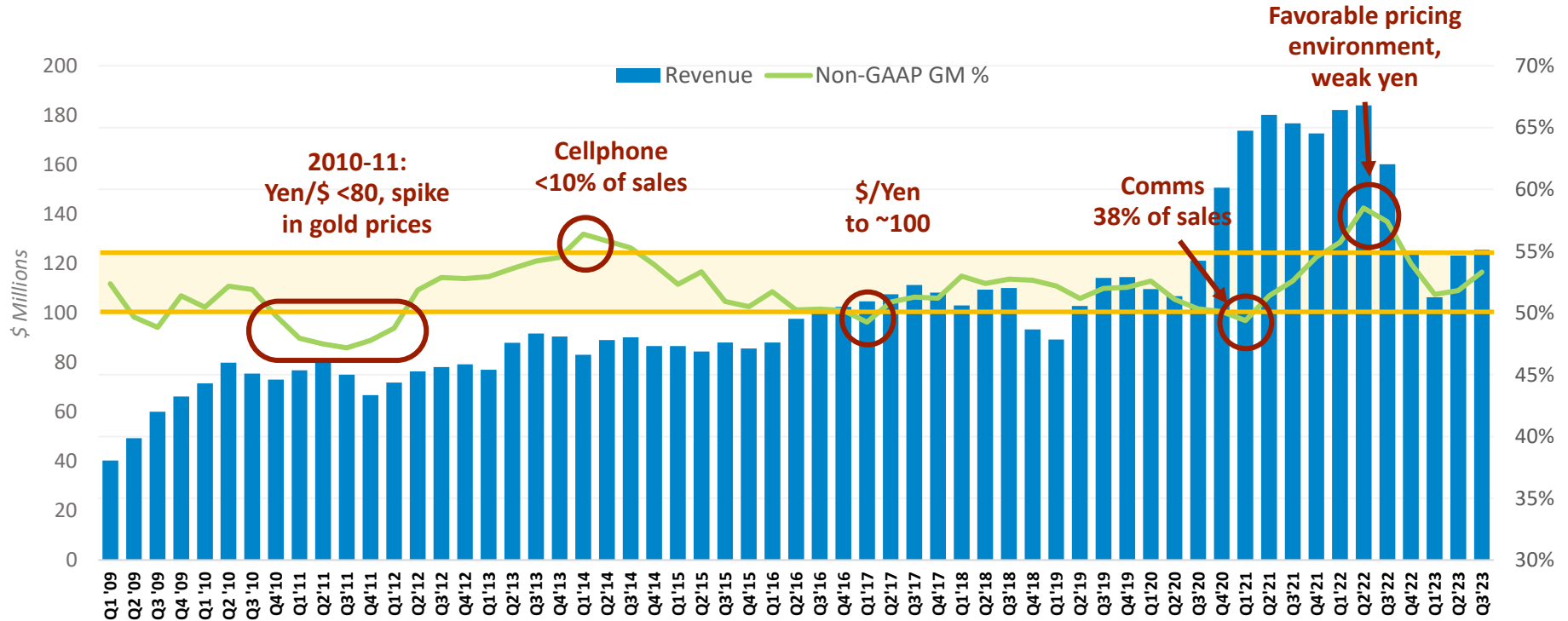
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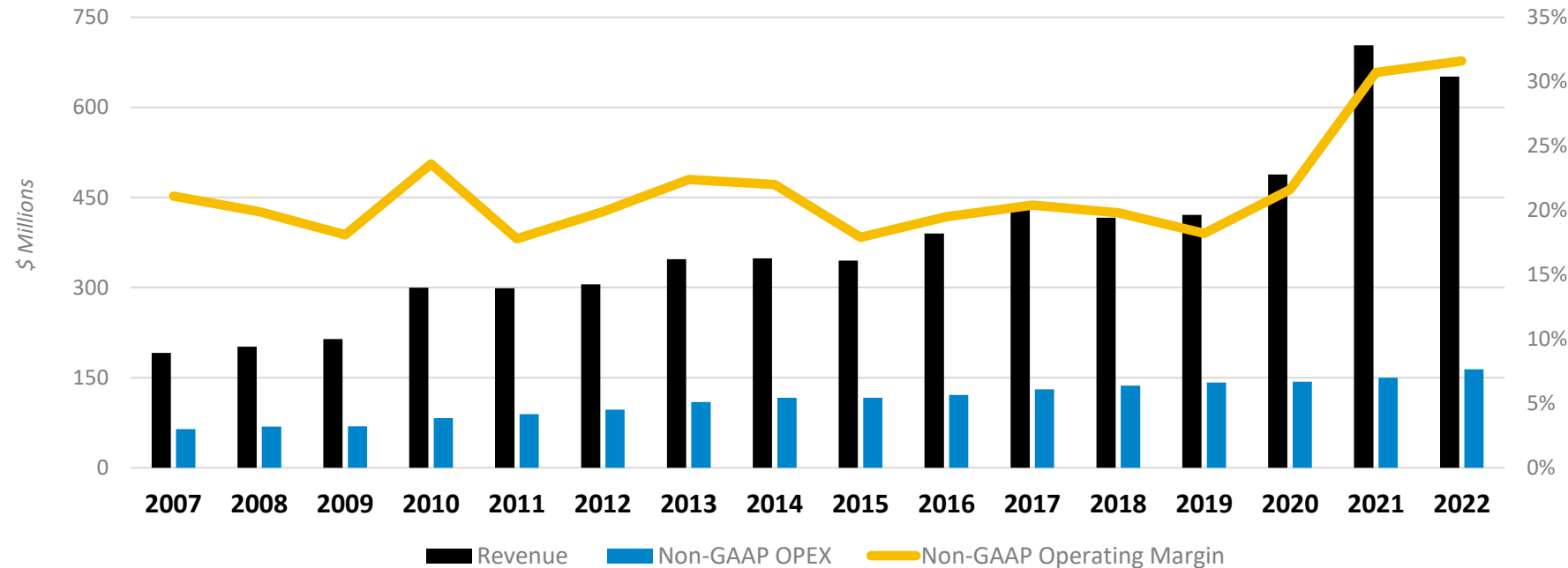
More industrial/auto/appliance

Gross Margin Stability Over Time and Cycles



Consistent Performance to the Model over Time

9% Revenue CAGR vs. 6% OPEX CAGR



FCF Growth Enables Healthy Cash Returns

14%

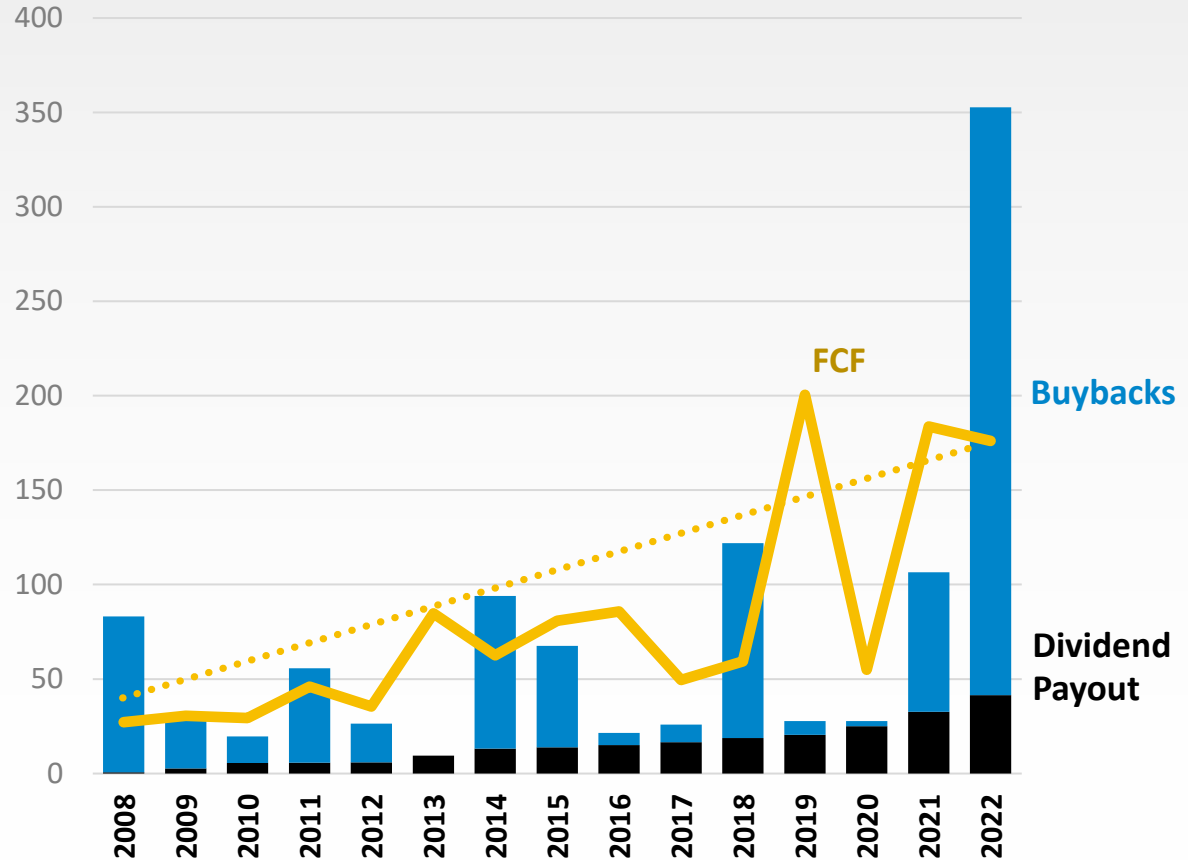
FCF CAGR 2008-2022

27%

FCF Margin in 2022

\$25

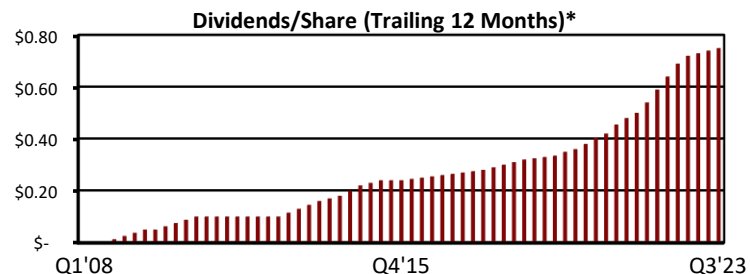
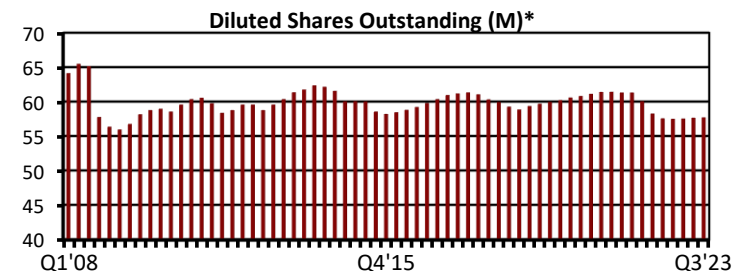
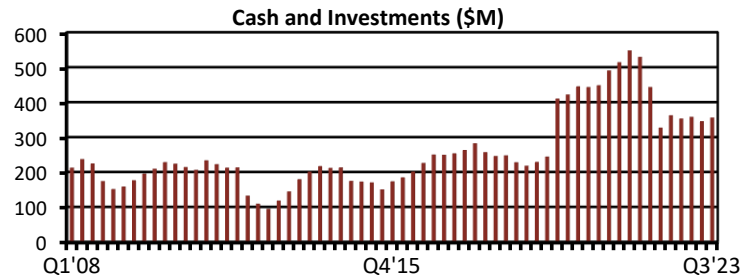
Average Price on
Buybacks since 2004



Strong Balance Sheet

At September 30, 2023

- **\$357M cash and investments**
- **No debt**
- **Dividend payer since 2008**
 - ▶ Quarterly dividend increased to \$0.20 in Q4 2023
- **Share count down 12% since 2008**
 - ▶ \$311M used for repurchases in 2022
 - ▶ \$73M remaining on authorization at 9/30/2023



*Adjusted for August 2020 2:1 stock split

Summary

Focused Strategy – The Only HV Pure Play

Committed to Disruptive Innovation

Defensible, System-level Integration

Capitalizing on Big-Picture, Secular Trends

Track Record of Growth & Profitability

Making a Difference to the Environment

