









JABIL

FOURTH QUARTER & FISCAL YEAR 2024
Financial Results and Investor Briefing











Fiscal Year 2024

Financial Results

NET REVENUE

\$28.9 BILLION

CORE OP MARGIN¹

5.5%

CORE EPS¹

\$8.49

FREE CASH FLOW¹

\$1+ BILLION

¹ See U.S. GAAP to non-GAAP definitions and reconciliations located at https://investors.jabil.com/

New Business Segments

REGULATED INDUSTRIES

Focusing on regulated markets.

- Automotive & Transportation
- Healthcare & Packaging
- Renewables & Energy Infrastructure

INTELLIGENT INFRASTRUCTURE

Focusing on Al infrastructure.

- Cloud & Data Center
 Infrastructure
- Networking & Communications
- Capital Equipment

CONNECTED LIVING & DIGITAL COMMERCE

Focusing on multiple end-markets.

- Connected Living
- Digital Commerce
- Warehouse Automation
- Robotics
- Robots / Humanoids



Forward Looking Statement

Forward Looking Statements: This presentation contains forward-looking statements, including those regarding our anticipated financial results for our fourth guarter and fiscal year 2024; our guidance for future financial performance in our first guarter of fiscal year 2025 (including, net revenue, segment revenue, U.S. GAAP operating income, U.S. GAAP diluted earnings per share, core operating income (Non-GAAP), net interest expense, core tax rate (Non-GAAP), core diluted earnings per share (Non-GAAP) results and the components thereof); our full year 2025 (including revenue and core margin by end market and segment, net revenue, core operating margin (Non-GAAP), core earnings per share (Non-GAAP) results and the components thereof, and free cash flow); our long-term growth targets and long-term financial targets; our financial priorities; and our expectations with respect to stock repurchase activities. The statements in this presentation are based on current expectations, forecasts and assumptions involving risks and uncertainties that could cause actual outcomes and results to differ materially from our current expectations. Such factors include, but are not limited to: our determination as we finalize our financial results for our fourth quarter and fiscal year 2024 that our financial results and conditions differ from our current preliminary unaudited numbers set forth herein; scheduling production, managing growth and capital expenditures and maximizing the efficiency of our manufacturing capacity effectively, managing rapid declines or increases in customer demand and other related customer challenges that may occur, the effect of COVID-19 on our operations, sites, customers and supply chain; our dependence on a limited number of customers; our ability to purchase components efficiently and reliance on a limited number of suppliers for critical components; risks arising from relationships with emerging companies; changes in technology and competition in our industry; our ability to introduce new business models or programs requiring implementation of new competencies; competition; transportation issues; our ability to maintain our engineering, technological and manufacturing expertise; retaining key personnel; risks associated with international sales and operations, including geopolitical uncertainties; energy price increases or shortages; our ability to achieve expected profitability from acquisitions; risk arising from our restructuring activities; issues involving our information systems, including security issues; regulatory risks (including the expense of complying, or failing to comply, with applicable regulations; risk arising from design or manufacturing defects; risk arising from compliance, or failure to comply, with environmental, health and safety laws or regulations and intellectual property risk); financial risks (including customers or suppliers who become financially troubled; turmoil in financial markets; tax risks; credit rating risks; risks of exposure to debt; currency fluctuations; and asset impairment); changes in financial accounting standards or policies; risk of natural disaster, climate change or other global events; and risks arising from expectations relating to environmental, social and governance considerations. Additional factors that could cause such differences can be found in our Annual Report on Form 10-K for the fiscal year ended August 31, 2023 and our other filings with the Securities and Exchange Commission. We assume no obligation to update these forward-looking statements.



FOURTH QUARTER & FISCAL YEAR 2024 RESULTS FISCAL YEAR 2025 OUTLOOK



Greg HebardChief Financial Officer



Fourth Quarter and FY 2024

Income Highlights

		NTHS ENDED JST 31,	FISCAL YEAR ENDED AUGUST 31,		
(In millions, except for per share data)	2024	2023	2024	2023	
Net revenue	\$6,964	\$8,458	\$28,883	\$34,702	
U.S. GAAP operating income	\$318	\$441	\$2,013	\$1,537	
U.S. GAAP net income	\$138	\$155	\$1,388	\$818	
U.S. GAAP diluted earnings per share	\$1.18	\$1.15	\$11.17	\$6.02	
Core operating income (non-GAAP) ¹	\$401	\$477	\$1,588	\$1,733	
Core earnings (non-GAAP) ¹	\$270	\$328	\$1,056	\$1,172	
Core diluted earnings per share (non-GAAP) ¹	\$2.30	\$2.45	\$8.49	\$8.63	



 $^{^{\}rm 1}\,{\rm See}$ U.S. GAAP to non-GAAP reconciliation in appendix.

Fourth Quarter FY 2024

Segment Results

DIVERSIFIED MANUFACTURING SERVICES (DMS)

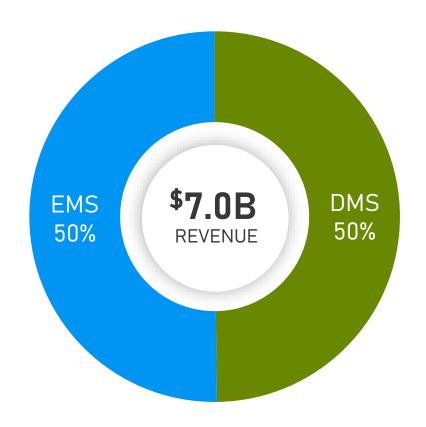
- Net Revenue decrease 22% y/y
- Core margin* (non-GAAP) of 5.4%

ELECTRONICS MANUFACTURING SERVICES (EMS)

- Net Revenue decrease of 13% y/y
- Core margin* (non-GAAP) of 6.1%

TOTAL COMPANY

- Net Revenue decrease of 18% y/y
- Core margin* (non-GAAP) of 5.8%



* Core margin defined as core operating income divided by net revenue | See U.S. GAAP to non-GAAP definitions and reconciliations located at https://investors.jabil.com/



FY24 Revenue by End-Market

\$ in billions

Revenue by End-Market	FY23	FY24	Y/Y % ∆	
Auto & Transportation	\$4.4	\$4.5	2%	
Healthcare & Packaging	\$5.6	\$5.5	-2%	
Networking & Storage	\$3.1	\$2.9	-6%	
Industrial & Semi-Cap	\$4.4	\$3.7	-16%	
Digital Print & Retail	\$3.1	\$2.7	-13%	
Connected Devices	\$4.0	\$3.4	-15%	
5G Wireless & Cloud	\$6.1	\$4.5	-26%	Cloud transitioned to a consignment model
Mobility	\$4.0	\$1.7		Divested in December 2023
Jabil	\$34.7	\$28.9		



Fiscal Year 2024

Cashflow Highlights

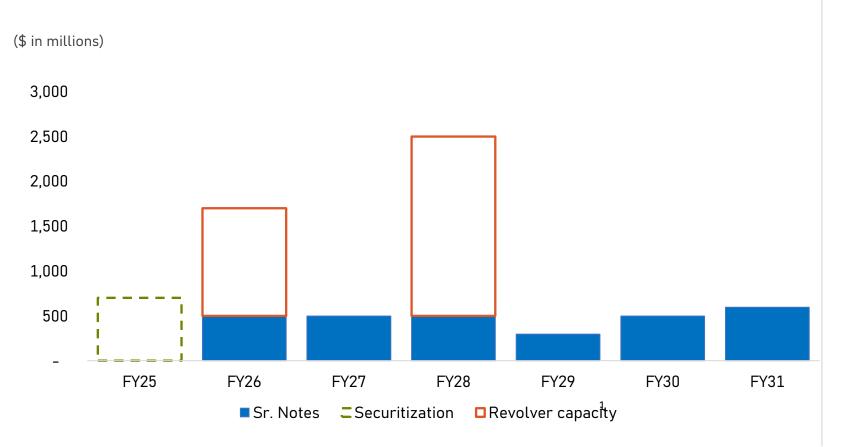
	FISCAL YEAR ENDED AUGUST 31,
(\$ millions)	2024
Net cash provided by operating activities	\$1,716
Acquisition of property, plant and equipment	(\$784)
Proceeds and advances from sale of property, plant and equipment	\$123
Net capital expenditures ¹	(\$661)
Adjusted free cash flow (non-GAAP) ²	\$1,055
Core EBITDA (non-GAAP) ¹	\$2,244
Share repurchases	\$2,500

¹ See U.S. GAAP to non-GAAP reconciliation in appendix and U.S. GAAP to non-GAAP definitions located at https://investors.jabil.com/ ² See U.S. GAAP to non-GAAP reconciliation on Form 8-K filed on September 26, 2024.



Financial Flexibility

Balanced Capital Structure



FINANCIAL STRENGTH

- 1. Balance sheet debt of \$2.9B, as of August 31, 2024
- 2. Credit Agency Ratings/Outlook²
 - Moody's: Baa3 / Stable
 - S&P: BBB- / Stable
 - Fitch: BBB- / Stable

Fully committed to maintaining investment grade rating

¹ Undrawn capacity as of August 31, 2024

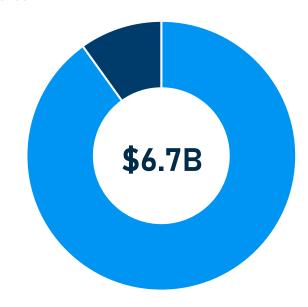
² A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision, suspension or withdrawal at any time. Each credit rating should be evaluated independently of any other credit rating.

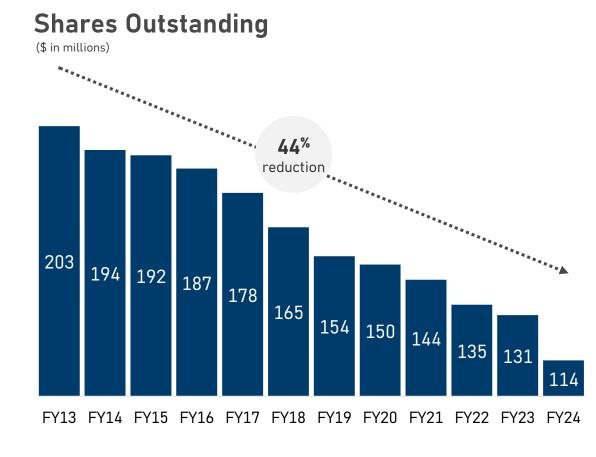
Consistent Shareholder Returns

Supported by New \$1 Billion Share Repurchase Authorization

Cumulative Shareholder Returns FY13-FY24

- Share Repurchases
- Dividends

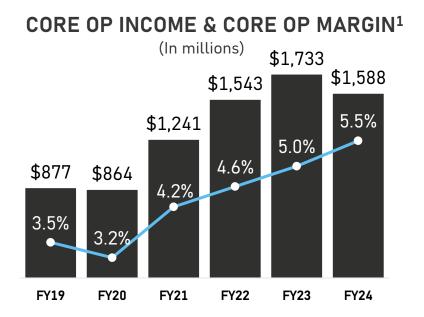




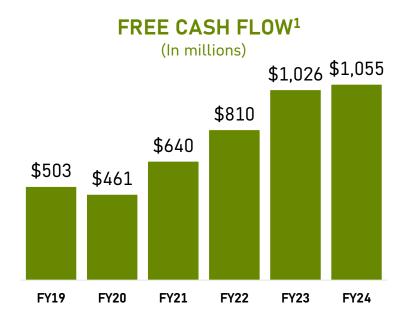
Average Repurchase Price: \$47

Jabil's Financial Performance

What We're Doing is Working









¹See U.S. GAAP to non-GAAP definitions and reconciliations located at https://investors.jabil.com/

First Quarter FY25

Guidance

Segment Revenue Guidance	Q1 FY24	Q1 FY25E
Regulated Industries	\$3.2B	\$2.9B
Intelligent Infrastructure	\$2.4B	\$2.3B
Connected Living & Digital Commerce	\$2.8B	\$1.4B

Consolidated Guidance	Q1 FY25E
Net revenue	\$6.3B - \$6.9B
U.S. GAAP operating income	\$143M - \$223M
U.S. GAAP diluted earnings per share	\$0.26 - \$0.83
Core operating income (non-GAAP) ¹	\$304 - \$364M
Net interest expense ²	\$65M
Core tax rate (non-GAAP) ³	21%
Core diluted earnings per share (non-GAAP) ¹	\$1.65 - \$2.05

¹ See U.S. GAAP to non-GAAP reconciliation on Form-8K filed on September 26, 2024.

³The core tax rate (non-GAAP) is a normalized annual income tax rate with regard to core earnings. See U.S. GAAP to non-GAAP definitions located at https://investors.jabil.com/. Note: Certain customers have been realigned within our end-markets as a result of the transition to our new reporting segments in FY25. Prior year financial information has been recast to include these customer realignments.



² Net interest expense = interest expense, net + loss on sale of AR

Our Outlook

FY25 Financial Plan

NET REVENUE

\$27
BILLION

CORE OP MARGIN¹

5.4%

CORE EPS¹

\$8.65

FREE CASH FLOW¹

\$1.2
BILLION

MANAGEMENT'S OUTLOOK FOR FY25

¹ See U.S. GAAP to non-GAAP definitions and reconciliations located at https://investors.jabil.com/



REGULATED INDUSTRIES

Steve Borges
EVP, Global Business Units





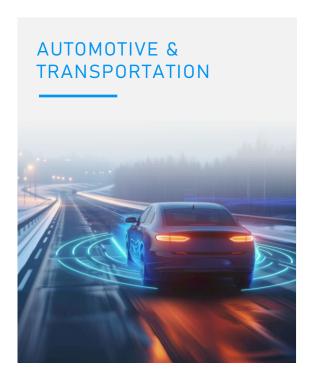
SEGMENTS

REGULATED INDUSTRIES

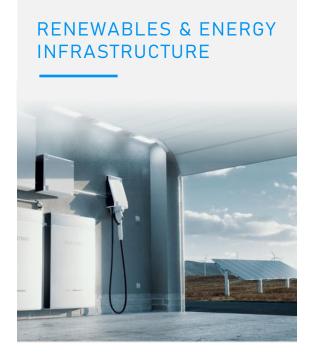
INTELLIGENT INFRASTRUCTURE

CONNECTED LIVING & DIGITAL COMMERCE

END-MARKETS







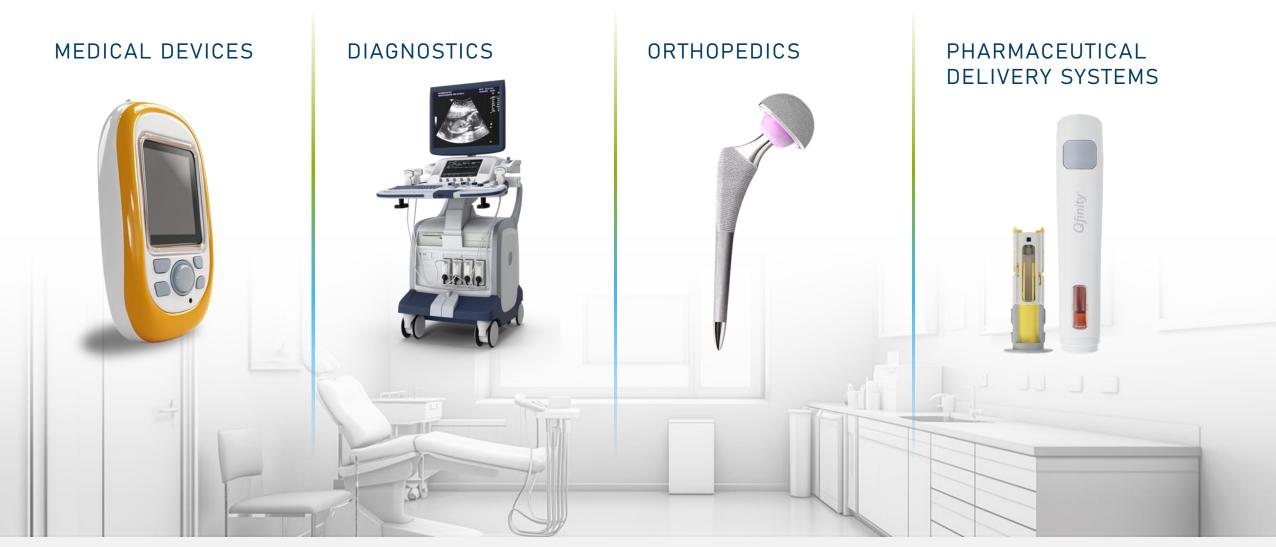
Automotive & Transportation



Renewables & Energy Infrastructure



Healthcare



SEGMENT UPDATE INTELLIGENT INFRASTRUCTURE

Matt Crowley
EVP, Global Business Units





SEGMENTS

REGULATED INDUSTRIES

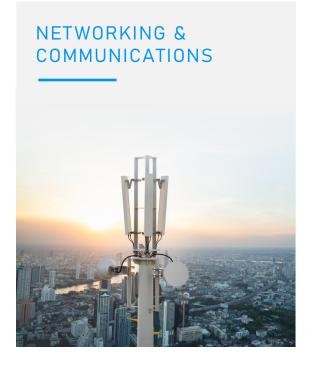
INTELLIGENT INFRASTRUCTURE

CONNECTED LIVING & DIGITAL COMMERCE

END-MARKETS



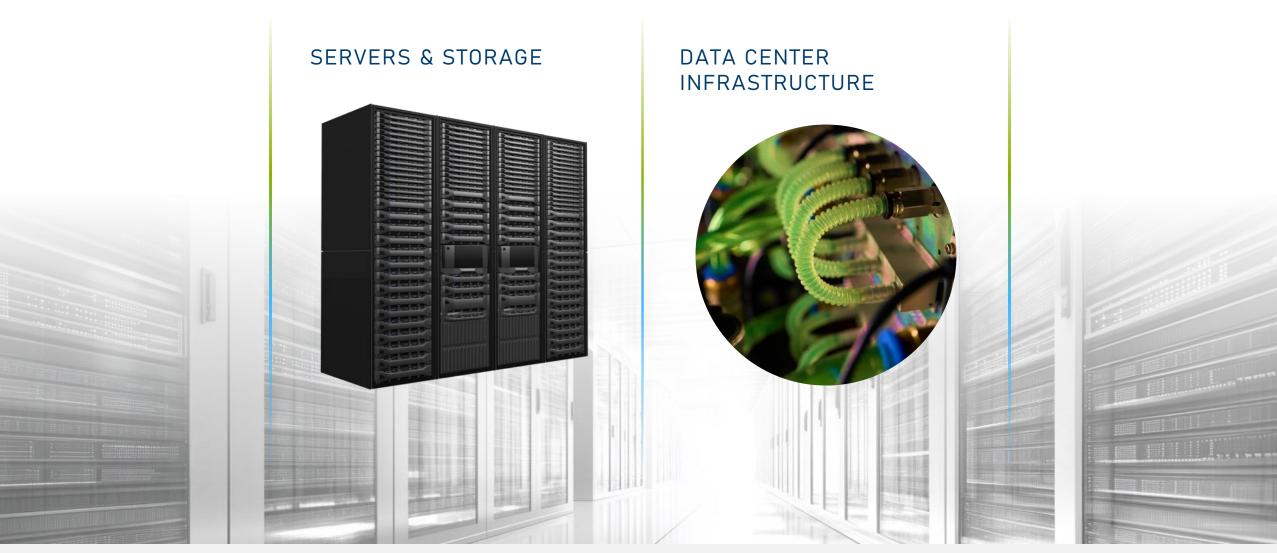




Capital Equipment



Cloud & Data Center Infrastructure



Networking & Communications



SEGMENT UPDATE

CONNECTED LIVING & DIGITAL COMMERCE



Andy Priestley
EVP, Global Business Units



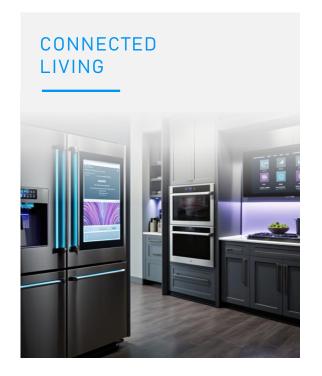
SEGMENTS

REGULATED INDUSTRIES

INTELLIGENT INFRASTRUCTURE

CONNECTED LIVING & DIGITAL COMMERCE

END-MARKETS





Digital Commerce



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BUSINESS UPDATE



Mike Dastoor
Chief Executive Officer



Our Vision and Strategy Remain Intact

Our vision is to be the world's most technologically advanced and trusted manufacturing solutions provider.

OUR CORE STRENGTHS

MANUFACTURING

ENGINEERING

SUPPLY CHAIN



Diversified End-Markets with Secular Trends



Evolving Technology Landscape



Our Global Footprint



Our Customer-centric Approach



Continue Investing in Key Capabilities



Long-term Financial Targets



Our Team

Aligned and Focused



STEVE BORGES



MATT CROWLEY



ANDY PRIESTLEY

REGULATED **INDUSTRIES**

Auto & Transport Healthcare & Packaging Renewable Energy Infrastructure

INTELLIGENT **INFRASTRUCTURE**

Capital Equipment Cloud & DCI Networking & Comms CONNECTED LIVING & DIGITAL COMMERCE

> Connected Living Digital Commerce



GLOBAL OPERATIONS



FRANK MCKAY

SUPPLY CHAIN, PROCUREMENT & SERVICES



Continue Investing in Key Capabilities



NPI



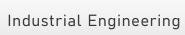
Design Engineering



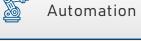
Additive Manufacturing



AI / ML Manufacturing



Optics





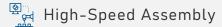
Mechanics



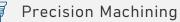
REGULATED INDUSTRIES













INTELLIGENT INFRASTRUCTURE





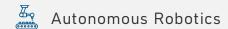








CONNECTED LIVING & DIGITAL COMMERCE







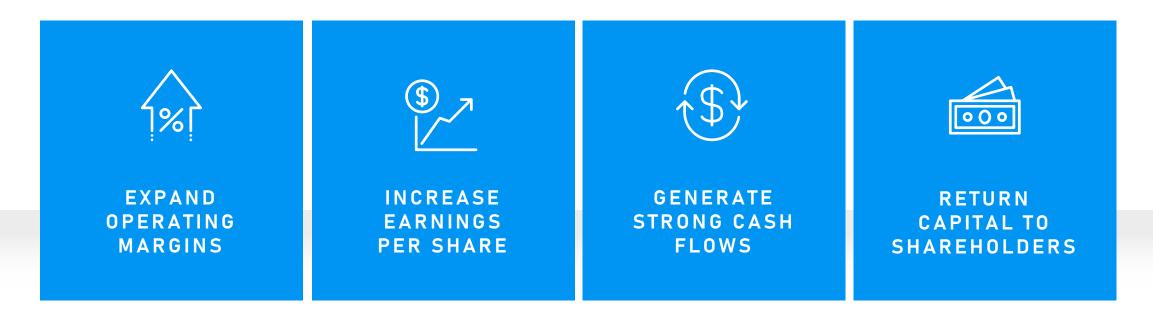




👸 Die Cuts

Our Financial Priorities

Value Creation For Shareholders



ALIGNED & FOCUSED ON DRIVING CONSISTENT CASH FLOWS & PROFITABILITY

Our Approach

Nimble Customer-Centric Model



Our Customers

Long-term Partnerships

REGULATED INDUSTRIES









Dexcom

























































INTELLIGENT INFRASTRUCTURE









infinera Infinera

Calix

ciena

Adtran

APPLIED MATERIALS



















CONNECTED LIVING & DIGITAL COMMERCE









NESPRESSO.



VusionGroup

































Global Operations Enable Manufacturing at Scale

100+ Sites

Strategically Located Around the World

ASIA

Bandung Batu Kawan Beijing Changhua Gotemba

Hachioji Ho Chi Minh Hsinchu Huangpu Kulim

Penang Pune

Neihu Shenzhen Singapore Sungai Petani Sanchong Suzhou Shanghai Taichung

Weihai Wuxi

Wuhan

EUROPE & MIDDLE EAST

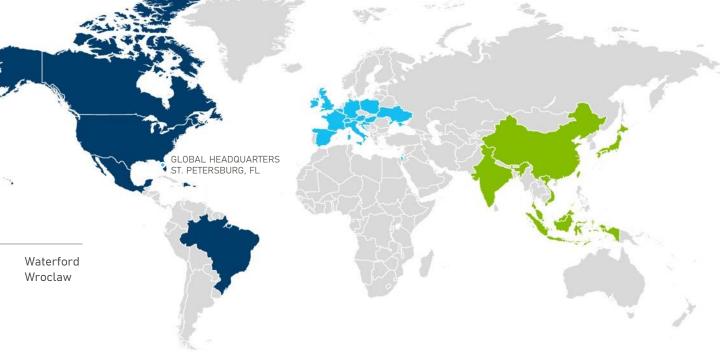
Balsthal Bar-Lev Bettlach Bray Coatbridge

Dublin Grenchen Hägendorf Hasselt Jena

Kwidzyn Livingston Le Locle Marcianise Mezzovico

Nagyigmand Osijek Paris Raron Tiszaújváros

Tortosa Tuttlingen Uzhgorod Vienna



AMERICAS

Albuquerque Anaheim Asheville Atlanta

Auburn Hills Austin Belo Horizonte Benicia

Burlington Cayey Chaska Chicago

Chihuahua Clinton Elmira Florence

Fremont **Grand Junction** Guadalajara Gurnee

Hanover Park Juarez Lexington Manaus

Manteca Maple Grove McLean Mebane

Memphis Monterrey Monument Mount Pleasant

Ottawa Pleasanton Richardson Richmond

Salt Lake City San Cristobal San Jose Santo Domingo St. Petersburg Tijuana Valinhos West Chester

Bolded indicate US sites.



Our Long-term Revenue Growth

By Segment

				FY25E	L/T Target
\$ in billions	FY23	FY24	FY25E	Y/Y Var	Growth
Auto & Transport	\$4.4	\$4.4	\$4.2	-5%	
Healthcare & Packaging	\$5.5	\$5.4	\$5.5	2%	
Renewable Energy Infrastructure	\$3.1	\$2.4	\$2.5	4%	
Regulated Industries Revenue	\$13.0	\$12.3	\$12.2	-1%	5% - 8%
Core Margin	5.0%	5.3%			
Capital Equipment	\$1.9	\$1.6	\$1.9	19%	
Cloud & DCI	\$4.8	\$4.6	\$5.1	11%	
Networking & Comms ¹	\$4.5	\$3.0	\$2.5	-17%	
Intelligent Infrastructure Revenue	\$11.1	\$ 9.2	\$ 9.5	3%	7% - 10%
Core Margin	5.0%	5.1%			
Connected Living	\$3.9	\$3.6	\$3.0	-17%	
Digital Commerce	\$2.4	\$2.1	\$2.3	10%	
Mobility ²	\$4.2	\$1.7	-		
Connected Living & Digital Commerce Revenue	\$10.6	\$7.4	\$ 5.3	-28%	2% - 5%
Core Margin	5.0%	6.2%			
Total Jabil Revenue	\$34.7	\$28.9	\$27.0	-7%	5% - 7%
Core Margin	5.0%	5.5%	5.4%		

¹ Exited legacy networking business at the end of Q4 FY24, which consisted of approximately \$0.7 billion in revenue during fiscal year 2024.

Numbers may not foot due to rounding.



² Divested Mobility Business in December of 2023.

Note: Certain customers have been realigned within our end-markets as a result of the transition to our new reporting segments in FY25. Prior year financial information has been recast to include these customer realignments.

Our Long-Term Financial Targets

Where We are Heading



¹ FCF conversion = Adjusted FCF / Core Net Earnings
See U.S. GAAP to non-GAAP definitions located at https://investors.jabil.com/











Thank you for your commitment and dedication to our customers, communities, and each other.













Q&A

JABIL



Mike Dastoor



Greg Hebard



Steve Borges



Matt Crowley



Andy Priestley



Adam Berry

JABIL MADE POSSIBLE. MADE BETTER.

APPENDIX

GAAP TO NON-GAAP
RECONCILIATIONS



JABIL INC. AND SUBSIDIARIES OPERATING INCOME, EBITDA and NET INCOME NON-GAAP RECONCILIATION

(in millions, except for per share data) (Unaudited)

		Three Mor	l	Fiscal Year Ended				
		st 31, 2024	August 31, 2023		August 31, 2024		August 31, 2023	
Operating income (U.S. GAAP)	\$	318	\$	441	\$	2,013	\$	1,537
Amortization of intangibles	_	13		9		40		33
Stock-based compensation expense and related charges		17		15		89		95
Restructuring, severance and related charges		44		12		296		57
Net periodic benefit (credit) cost		(1)		_		6		11
Business interruption and impairment charges, net		2		_		16		_
Gain from the divestiture of businesses		2		_		(942)		_
Acquisition and divestiture related charges		6		_		70		_
Adjustments to operating income		83		36		(425)		196
Core operating income (Non-GAAP)	\$	401	\$	477	\$	1,588	\$	1,733
Core operating income (Non-GAAP)	\$	401	\$	477	\$	1,588	\$	1,733
Depreciation expense		157		220		656		891
Core EBITDA (Non-GAAP)	\$	558	\$	697	\$	2,244	\$	2,624
Net income attributable to Jabil Inc. (U.S. GAAP)	\$	138	\$	155	\$	1,388	\$	818
Adjustments to operating income		83		36		(425)		196
Net periodic benefit credit (cost)		1		_		(6)		(11)
Adjustments for taxes		48		137		99		169
Core earnings (Non-GAAP)	\$	270	\$	328	\$	1,056	\$	1,172
Diluted earnings per share (U.S. GAAP)	\$	1.18	\$	1.15	\$	11.17	\$	6.02
Diluted core earnings per share (Non-GAAP)	\$	2.30	\$	2.45	\$	8.49	\$	8.63
Diluted weighted average shares outstanding (U.S. GAAP and Non-GAAP)		116.7		134.1		124.3		135.9
Supplemental Information								
Days in inventory ⁽¹⁾		76 days		80 days				
Days in inventory, net ⁽¹⁾		54 days		58 days				

⁽¹⁾ Includes assets held for sale for the three months ended August 31, 2023.

New Reporting Segments

Aligned and Focused

\$ in billions	FY23	Q1 FY24	Q2 FY24	Q3 FY24	Q4 FY24	FY24	Q1 FY25E
Revenue Regulated Industries	\$13.0	\$3.19	\$2.98	\$3.05	\$3.04	\$12.3	\$2.9
Core Margin ¹	5.0%	4.6%	4.6%	6.0%	6.1%	5.3%	
Revenue Intelligent Infrastructure	\$11.1	\$2.37	\$2.24	\$2.28	\$2.31	\$9.2	\$2.3
Core Margin ¹	5.0%	4.7%	4.2%	5.3%	6.2%	5.1%	
Revenue Connected Living & Digital Commerce ²	\$10.6	\$2.83	\$1.54	\$1.44	\$1.62	\$7.4	\$1.4
Core Margin ¹	5.0%	8.5%	6.9%	3.2%	4.5%	6.2%	
Total Jabil Revenue Core Margin ¹	\$34.7 5.0%	\$8.39 6.0%	\$6.77 5.0%	\$6.77 5.2%	\$6.96 5.8%	\$28.9 5.5%	\$6.6

Note: Certain customers have been realigned within our end-markets as a result of the transition to our new reporting segments in FY25. Prior year financial information has been recast to include these customer realignments.

Numbers may not foot due to rounding.



¹See U.S. GAAP to non-GAAP reconciliation in appendix.

²Includes revenue associated with the mobility divestiture of \$1.45 billion and \$0.25 billion in Q1 FY24 and Q2 FY24, respectively