UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

| ⊠ QUAR | RTERLY REPORT PUI | RSUANT TO SECTION 13 or 15(| d) OF THE SEC | CURITIES EXCHANGE A | CT OF 1934 |
|---|--|--|---|--|--|
| _ | | For the quarterly period ende | d March 28, 202 | :1 | |
| ☐ TRANSITION REPO | RT PURSUANT TO SE | CTION 13 OR 15(d) OF THE SE | CURITIES EXC | CHANGE ACT OF 1934 | |
| | | For the transition period fr | om to | | |
| | | Commission file num | ber 1-5837 | | |
| | THE NE | W YORK TI | MES C | COMPANY | - |
| | | (Exact name of registrant as spec | cified in its char | ter) | |
| | New York | | | 13-1102020 | |
| (Stat incor | te or other jurisdiction of rporation or organization) |) | | (I.R.S. Employer Identification No.) | |
| | | 620 Eighth Avenue, New York | , New York 1001 | 18 | |
| | | (Address and zip code of principa | l executive offices) | | |
| | Regis | trant's telephone number, includi | ng area code 212 | 2-556-1234 | |
| | | | | | |
| Securities registered pursuant | to Section 12(b) of the Act: | | | | |
| Securities registered pursuant of Title of ea Class A Com | ach class | Trading Symbol(s | s) | | ange on which registered Stock Exchange |
| Title of ea Class A Com Indicate by check mark whethe months (or for such shorter per | ach class nmon Stock er the registrant (1) has file | Trading Symbol(s | tion 13 or 15(d) of | New York f the Securities Exchange Act of | Stock Exchange of 1934 during the preceding 12 |
| Class A Com Indicate by check mark whethemonths (or for such shorter per Indicate by check mark whether | ach class nmon Stock er the registrant (1) has file riod that the registrant was er the registrant has submit | Trading Symbol(s NYT d all reports required to be filed by Sec | tion 13 or 15(d) of as been subject to a File required to b | New York f the Securities Exchange Act of such filing requirements for the submitted pursuant to Rule 4 | Stock Exchange of 1934 during the preceding 12 e past 90 days. Yes ⊠ No 405 of Regulation S-T |
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THE NEW YORK TIMES COMPANY

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

THE NEW YORK TIMES COMPANY CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share data)

| | March 28, 2021 (Unaudited) | December 27, 2020 |
|---|--------------------------------|------------------------------|
| Assets | | |
| <u>Current assets</u> | | |
| Cash and cash equivalents | \$ 275,242 | \$ 286,079 |
| Short-term marketable securities | 297,454 | 309,080 |
| Accounts receivable (net of allowances of \$12,498 in 2021 and \$13,797 in 2020) | 145,170 | 183,692 |
| Prepaid expenses | 33,459 | 29,487 |
| Other current assets | 35,327 | 27,497 |
| Total current assets | 786,652 | 835,835 |
| Other assets | | |
| Long-term marketable securities | 317,988 | 286,831 |
| Property, plant and equipment (less accumulated depreciation and amortization of \$900,278 in 2021 and \$886,149 in 2020) | 587,452 | 594,516 |
| Goodwill | 169,295 | 171,657 |
| Deferred income taxes | 98,884 | 99,518 |
| Miscellaneous assets | 322,491 | 319,332 |
| Total assets | \$ 2,282,762 | \$ 2,307,689 |

THE NEW YORK TIMES COMPANY CONDENSED CONSOLIDATED BALANCE SHEETS-(Continued)

(In thousands, except share and per share data)

| | | March 28, 2021 | December 27, 2020 |
|--|----------|----------------|-------------------|
| | | (Unaudited) | |
| Liabilities and stockholders' equity | | | |
| <u>Current liabilities</u> | | | |
| Accounts payable | \$ | 102,699 | \$ 123,157 |
| Accrued payroll and other related liabilities | | 86,844 | 121,159 |
| Unexpired subscriptions revenue | | 114,845 | 105,346 |
| Accrued expenses and other | | 136,318 | 137,086 |
| Total current liabilities | | 440,706 | 486,748 |
| Other liabilities | | | |
| Pension benefits obligation | | 322,543 | 326,555 |
| Postretirement benefits obligation | | 37,136 | 38,690 |
| Other | | 126,915 | 127,585 |
| Total other liabilities | | 486,594 | 492,830 |
| Stockholders' equity | | | |
| Common stock of \$.10 par value: | | | |
| Class A – authorized: 300,000,000 shares; issued: 2021 – 175,916,992; 2020 – 175,308,672 (including treasury shares: 2021 – 8,870,801; 2020 – 8,870,801) | | 17,592 | 17,531 |
| Class B - convertible - authorized and issued shares: 2021 - 781,724; 2020 - 781,724 | | 78 | 78 |
| Additional paid-in capital | | 212,802 | 216,714 |
| Retained earnings | | 1,701,860 | 1,672,586 |
| Common stock held in treasury, at cost | | (171,211) | (171,211) |
| Accumulated other comprehensive loss, net of income taxes: | | | |
| Foreign currency translation adjustments | | 6,407 | 8,386 |
| Funded status of benefit plans | | (417,010) | (421,698) |
| Net unrealized gain on available-for-sale securities | | 2,350 | 3,131 |
| Total accumulated other comprehensive loss, net of income taxes | <u> </u> | (408,253) | (410,181) |
| Total New York Times Company stockholders' equity | | 1,352,868 | 1,325,517 |
| Noncontrolling interest | | 2,594 | 2,594 |
| Total stockholders' equity | | 1,355,462 | 1,328,111 |
| Total liabilities and stockholders' equity | \$ | 2,282,762 | \$ 2,307,689 |

THE NEW YORK TIMES COMPANY CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited) (In thousands, except per share data)

| | For the Quarters Ended | | | | |
|---|------------------------|----------------|----------|----------------|--|
| | N | March 28, 2021 | | March 29, 2020 | |
| | | (13 v | veeks) | | |
| Revenues | | | | | |
| Subscription | \$ | 329,084 | \$ | 285,434 | |
| Advertising | | 97,116 | | 106,137 | |
| Other | | 46,845 | | 52,065 | |
| Total revenues | | 473,045 | | 443,636 | |
| Operating costs | | | | | |
| Cost of revenue (excluding depreciation and amortization) | | 250,997 | | 243,484 | |
| Sales and marketing | | 60,153 | | 73,784 | |
| Product development | | 38,943 | | 31,002 | |
| General and administrative | | 56,577 | | 52,861 | |
| Depreciation and amortization | | 14,717 | | 15,185 | |
| Total operating costs | | 421,387 | | 416,316 | |
| Operating profit | | 51,658 | | 27,320 | |
| Other components of net periodic benefit costs | | 2,599 | | 2,314 | |
| Interest income and other, net | | 1,511 | | 13,854 | |
| Income from continuing operations before income taxes | | 50,570 | <u> </u> | 38,860 | |
| Income tax expense | | 9,461 | | 6,006 | |
| Net income | | 41,109 | | 32,854 | |
| Net income attributable to The New York Times Company common stockholders | \$ | 41,109 | \$ | 32,854 | |
| Average number of common shares outstanding: | ==== | | | | |
| Basic | | 167,647 | | 166,549 | |
| Diluted | | 168,165 | | 167,845 | |
| Basic earnings per share attributable to The New York Times Company common stockholders | \$ | 0.25 | \$ | 0.20 | |
| Diluted earnings per share attributable to The New York Times Company common stockholders | \$ | 0.24 | \$ | 0.20 | |
| Dividends declared per share | \$ | 0.07 | \$ | 0.06 | |
| | | | | | |

THE NEW YORK TIMES COMPANY CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited) (In thousands)

| | For the Quarters Ended | | | |
|---|------------------------|---------|-------|----------------|
| | March 28, 2021 | | | March 29, 2020 |
| | | (13 w | eeks) | |
| Net income | \$ | 41,109 | \$ | 32,854 |
| Other comprehensive income, before tax: | | | | |
| Loss on foreign currency translation adjustments | | (2,702) | | (254) |
| Pension and postretirement benefits obligation | | 6,406 | | 6,397 |
| Net unrealized (loss)/gain on available-for-sale securities | | (1,067) | | 715 |
| Other comprehensive income, before tax | | 2,637 | | 6,858 |
| Income tax expense | | 709 | | 1,915 |
| Other comprehensive income, net of tax | | 1,928 | | 4,943 |
| Comprehensive income attributable to The New York Times Company common stockholders | \$ | 43,037 | \$ | 37,797 |

THE NEW YORK TIMES COMPANY CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY For the Quarters Ended March 28, 2021 and March 29, 2020

(Unaudited) (In thousands, except share data)

| | (| Capital Stock - Class A and Class B Common | Additional Paid-in Capital | Retained Earnings | Common Stock Held in Treasury, at Cost | Accumulated Other Comprehensive Loss, Net of Income Taxes | Total New York Times Company Stockholders' Equity | Non- controlling Interest | Total Stock- holders' Equity |
|---|----|---|----------------------------------|----------------------|--|---|--|---------------------------------|---------------------------------------|
| Balance, December 29, 2019 | \$ | 17,504 \$ | 208,028 \$ | 1,612,658 \$ | (171,211) \$ | (494,976) \$ | 1,172,003 \$ | 1,860 \$ | 1,173,863 |
| Net income | | _ | _ | 32,854 | _ | _ | 32,854 | _ | 32,854 |
| Dividends | | _ | _ | (10,039) | _ | _ | (10,039) | _ | (10,039) |
| Other comprehensive income | | _ | | _ | | 4,943 | 4,943 | _ | 4,943 |
| Issuance of shares: | | | | | | | | | |
| Stock options – 88,775 Class A shares | | 9 | 922 | _ | _ | _ | 931 | _ | 931 |
| Restricted stock units vested – 134,985 Class A shares | | 13 | (3,622) | _ | _ | _ | (3,609) | _ | (3,609) |
| Performance-based awards – 257,098 Class A shares | | 26 | (7,850) | _ | _ | _ | (7,824) | _ | (7,824) |
| Stock-based compensation | | _ | 2,455 | _ | _ | _ | 2,455 | _ | 2,455 |
| Balance, March 29, 2020 | \$ | 17,552 \$ | 199,933 \$ | 1,635,473 \$ | (171,211) \$ | (490,033) \$ | 1,191,714 \$ | 1,860 \$ | 1,193,574 |
| | | | | | | | | | |
| Balance, December 27, 2020 | \$ | 17,609 \$ | 216,714 \$ | 1,672,586 \$ | (171,211) \$ | (410,181) \$ | 1,325,517 \$ | 2,594 \$ | 1,328,111 |
| Net income | | _ | _ | 41,109 | _ | _ | 41,109 | _ | 41,109 |
| Dividends | | _ | _ | (11,835) | _ | _ | (11,835) | _ | (11,835) |
| Other comprehensive income | | _ | _ | _ | _ | 1,928 | 1,928 | _ | 1,928 |
| Issuance of shares: | | | | | | | | | |
| Stock options – 323,360 Class A shares | | 33 | 2,414 | _ | _ | _ | 2,447 | _ | 2,447 |
| Restricted stock units vested – 142,707 Class A shares | | 14 | (4,564) | _ | _ | _ | (4,550) | _ | (4,550) |
| Performance-based awards – 142,253 Class A shares | | 14 | (5,947) | _ | _ | _ | (5,933) | _ | (5,933) |
| Stock-based compensation | | _ | 4,185 | _ | _ | _ | 4,185 | _ | 4,185 |
| Balance, March 28, 2021 | \$ | 17,670 \$ | 212,802 \$ | 1,701,860 \$ | (171,211) \$ | (408,253) \$ | 1,352,868 \$ | 2,594 \$ | 1,355,462 |

THE NEW YORK TIMES COMPANY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (In thousands)

| | For the Quarters Ended | | | |
|---|------------------------|----------------|--------|----------------|
| | | March 28, 2021 | | March 29, 2020 |
| | | (13 v | veeks) | |
| Cash flows from operating activities | | | | |
| Net income | \$ | 41,109 | \$ | 32,854 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | | |
| Depreciation and amortization | | 14,717 | | 15,185 |
| Amortization of right of use asset | | 2,166 | | 2,347 |
| Stock-based compensation expense | | 4,185 | | 2,455 |
| Gain on non-marketable equity investment | | _ | | (10,074) |
| Long-term retirement benefit obligations | | (4,004) | | (4,469) |
| Fair market value adjustment on life insurance products | | 208 | | 3,469 |
| Other – net | | (1,277) | | 3,064 |
| Changes in operating assets and liabilities: | | | | |
| Accounts receivable – net | | 38,522 | | 55,722 |
| Other assets | | (3,768) | | 6,826 |
| Accounts payable, accrued payroll and other liabilities | | (68,428) | | (79,225) |
| Unexpired subscriptions | | 9,499 | | 10,697 |
| Net cash provided by operating activities | | 32,929 | | 38,851 |
| Cash flows from investing activities | | | | |
| Purchases of marketable securities | | (177,543) | | (142,024) |
| Maturities of marketable securities | | 155,782 | | 127,291 |
| Business acquisitions | | _ | | (8,055) |
| (Purchases)/sales of investments – net | | (70) | | 2,965 |
| Capital expenditures | | (6,394) | | (15,217) |
| Other-net | | 2,017 | | 1,617 |
| Net cash used in investing activities | | (26,208) | | (33,423) |
| Cash flows from financing activities | | <u> </u> | | , , , , |
| Long-term obligations: | | | | |
| Dividends paid | | (10,072) | | (8,344) |
| Capital shares: | | , , , | | |
| Proceeds from stock option exercises | | 2,447 | | 931 |
| Share-based compensation tax withholding | | (10,483) | | (11,432) |
| Net cash used in financing activities | | (18,108) | | (18,845) |
| Net decrease in cash, cash equivalents and restricted cash | | (11,387) | | (13,417) |
| Effect of exchange rate changes on cash | | (341) | | 32 |
| Cash, cash equivalents and restricted cash at the beginning of the period | | 301,964 | | 247,518 |
| Cash, cash equivalents and restricted cash at the end of the period | \$ | 290,236 | \$ | 234,133 |
| Cash, cash equivalents and restricted cash at the end of the period | Ψ | 270,230 | Ψ | 437,133 |

NOTE 1. BASIS OF PRESENTATION

In the opinion of management of The New York Times Company (the "Company"), the Condensed Consolidated Financial Statements present fairly the financial position of the Company as of March 28, 2021, and December 27, 2020, and the results of operations, changes in stockholders' equity and cash flows of the Company for the periods ended March 28, 2021, and March 29, 2020. The Company and its consolidated subsidiaries are referred to collectively as "we," "us" or "our." All adjustments necessary for a fair presentation have been included and are of a normal and recurring nature. All significant intercompany accounts and transactions have been eliminated in consolidation. The financial statements were prepared in accordance with the requirements of the Securities and Exchange Commission ("SEC") for interim reporting. As permitted under those rules, certain notes or other financial information that are normally required by accounting principles generally accepted in the United States of America ("GAAP") have been condensed or omitted from these interim financial statements. These financial statements, therefore, should be read in conjunction with the Consolidated Financial Statements and related Notes included in our Annual Report on Form 10-K for the year ended December 27, 2020. Due to the seasonal nature of our business, operating results for the interim periods are not necessarily indicative of a full year's operations. The fiscal periods included herein comprise 13 weeks for the first quarter.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in our Condensed Consolidated Financial Statements. Actual results could differ from these estimates.

Certain prior period amounts have been reclassified to conform with the current period presentation.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Except as described herein, as of March 28, 2021, our significant accounting policies, which are detailed in our Annual Report on Form 10-K for the year ended December 27, 2020, have not changed materially.

Recently Adopted Accounting Pronouncements

| Accounting Standard Update(s) | Торіс | Effective Period | Summary |
|----------------------------------|---|--|---|
| 2019-12 | Simplifying the Accounting for Income Taxes (Topic 740) | Fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020. Early | Simplifies the accounting for income taxes by eliminating certain exceptions to the guidance in Accounting Standards Codification ("ASC") 740 related to the approach for intraperiod tax allocation, the methodology for calculating income taxes in an interim period and the recognition of deferred tax liabilities for outside basis differences. The standard also simplifies aspects of the accounting for franchise taxes and enacted changes in tax laws or rates and clarifies the accounting for transactions that result in a step-up in the tax basis of goodwill. The Company adopted this guidance on December 28, 2020. The adoption did not have a material impact on the Company's consolidated financial statements. |

Recently Issued Accounting Pronouncements

The Company considers the applicability and impact of all recently issued accounting pronouncements. Recent accounting pronouncements not specifically identified in our disclosures are either not applicable to the Company or are not expected to have a material effect on our financial condition or results of operations.

NOTE 3. REVENUE

We generate revenues principally from subscriptions and advertising. Subscription revenues consist of revenues from subscriptions to our digital and print products (which include our news product, as well as our Games, Cooking and Audm products) and single-copy and bulk sales of our print products. Subscription revenues are based on both the number of copies of the printed newspaper sold and digital-only subscriptions, and the rates charged to the respective customers.

Advertising revenue is principally from advertisers (such as technology, financial and luxury goods companies) promoting products, services or brands on digital platforms in the form of display ads, audio and video, and in print, in the form of column-inch ads. Advertising revenue is primarily derived from offerings sold directly to marketers by our advertising sales teams. A smaller proportion of our total advertising revenues is generated through programmatic auctions run by third-party ad exchanges. Advertising revenue is primarily determined by the volume (e.g., impressions), rate and mix of advertisements. Digital advertising includes our core digital advertising business and other digital advertising. Our core digital advertising business includes direct-sold website, mobile application, podcast, email and video advertisements. Direct-sold display

advertising, a component of core digital advertising, includes offerings on websites and mobile applications sold directly to marketers by our advertising sales teams. Other digital advertising includes open-market programmatic advertising and creative services fees. Print advertising includes revenue from column-inch ads and classified advertising, including line-ads as well as preprinted advertising, also known as freestanding inserts.

Other revenues primarily consist of revenues from licensing, Wirecutter affiliate referrals, the leasing of floors in the New York headquarters building located at 620 Eighth Avenue, New York, New York (the "Company Headquarters"), commercial printing, retail commerce, television and film and our live events business.

Subscription, advertising and other revenues were as follows:

| | For the Quarters Ended | | | | | |
|----------------|------------------------|----------------|---------------|----|----------------|---------------|
| (In thousands) | | March 28, 2021 | As % of total | | March 29, 2020 | As % of total |
| Subscription | \$ | 329,084 | 69.6 % | \$ | 285,434 | 64.4 % |
| Advertising | | 97,116 | 20.5 % | | 106,137 | 23.9 % |
| Other (1) | | 46,845 | 9.9 % | | 52,065 | 11.7 % |
| Total | \$ | 473,045 | 100.0 % | \$ | 443,636 | 100.0 % |

⁽¹⁾ Other revenues includes building rental revenue, which is not under the scope of Revenue from Contracts with Customers (Topic 606). Building rental revenue was approximately \$6 million and \$8 million for the quarters ended March 28, 2021, and March 29, 2020, respectively.

The following table summarizes digital and print subscription revenues, which are components of subscription revenues above, for the quarters ended March 28, 2021, and March 29, 2020:

| | For the Quarters Ended | | | | |
|---|------------------------|----------------|----|----------------|--|
| (In thousands) | | March 28, 2021 | | March 29, 2020 | |
| Digital-only subscription revenues: | | | | | |
| News product subscription revenues ⁽¹⁾ | \$ | 161,287 | \$ | 118,958 | |
| Other product subscription revenues ⁽²⁾ | | 18,312 | | 11,052 | |
| Subtotal digital-only subscriptions | | 179,599 | | 130,010 | |
| Print subscription revenues: | | | | | |
| Domestic home delivery subscription revenues ⁽³⁾ | | 134,395 | | 133,736 | |
| Single-copy, NYT International and other subscription revenues ⁽⁴⁾ | | 15,090 | | 21,688 | |
| Subtotal print subscription revenues | | 149,485 | | 155,424 | |
| Total subscription revenues | \$ | 329,084 | \$ | 285,434 | |

⁽¹⁾ Includes revenues from subscriptions to the Company's news product. News product subscription packages that include access to the Company's Games and Cooking products are also included in this category.

The following table summarizes digital and print advertising revenues for the quarters ended March 28, 2021, and March 29, 2020:

| | For the Quarters Ended | | | | |
|-----------------------|------------------------|----------------|----|----------------|--|
| (In thousands) | | March 28, 2021 | | March 29, 2020 | |
| Advertising revenues: | | | | | |
| Digital | \$ | 59,496 | \$ | 51,158 | |
| Print | | 37,620 | | 54,979 | |
| Total advertising | \$ | 97,116 | \$ | 106,137 | |

⁽²⁾ Includes revenues from standalone subscriptions to the Company's Games, Cooking and Audm products.

⁽³⁾ Includes free access to some of the Company's digital products.

⁽⁴⁾ NYT International is the international edition of our print newspaper.

Performance Obligations

We have remaining performance obligations related to digital archive and other licensing and certain advertising contracts. As of March 28, 2021, the aggregate amount of the transaction price allocated to the remaining performance obligations for contracts with a duration greater than one year was approximately \$112 million. The Company will recognize this revenue as performance obligations are satisfied. We expect that approximately \$37 million, \$34 million and \$41 million will be recognized in the remainder of 2021, 2022 and thereafter, respectively.

Contract Assets

As of March 28, 2021, and December 27, 2020, the Company had \$1.7 million and \$1.8 million, respectively, in contract assets recorded in the Condensed Consolidated Balance Sheets related to digital archiving licensing revenue. The contract asset is reclassified to *Accounts receivable* when the customer is invoiced based on the contractual billing schedule.

NOTE 4. MARKETABLE SECURITIES

The Company accounts for its marketable securities as available for sale ("AFS"). The Company recorded \$3.2 million and \$4.3 million of net unrealized gains in *Accumulated other comprehensive income* ("AOCI") as of March 28, 2021, and December 27, 2020, respectively.

The following tables present the amortized cost, gross unrealized gains and losses, and fair market value of our AFS securities as of March 28, 2021, and December 27, 2020:

| | | | | March | 28, 2021 | | | |
|-------------------------------------|----|--------------|------------------------|-------|-------------------------|-------|----|------------|
| (In thousands) | Am | ortized Cost | Gross unrealized gains | | Gross unrealized losses | | | Fair Value |
| Short-term AFS securities | | | | | · | _ | | |
| Corporate debt securities | \$ | 125,933 | \$ | 417 | \$ | (19) | \$ | 126,331 |
| Certificates of deposit | | 59,083 | | _ | | _ | | 59,083 |
| U.S. Treasury securities | | 51,225 | | 27 | | (1) | | 51,251 |
| U.S. governmental agency securities | | 39,362 | | 42 | | _ | | 39,404 |
| Commercial paper | | 21,385 | | _ | | _ | | 21,385 |
| Total short-term AFS securities | \$ | 296,988 | \$ | 486 | \$ | (20) | \$ | 297,454 |
| Long-term AFS securities | | | | | | | - | |
| Corporate debt securities | \$ | 150,272 | \$ | 1,125 | \$ | (119) | \$ | 151,278 |
| U.S. Treasury securities | | 101,222 | | 1,751 | | (8) | | 102,965 |
| U.S. governmental agency securities | | 51,588 | | 15 | | (13) | | 51,590 |
| Municipal securities | | 12,161 | | 1 | | (7) | | 12,155 |
| Total long-term AFS securities | \$ | 315,243 | \$ | 2,892 | \$ | (147) | \$ | 317,988 |

| | | | | Decembe | er 27, 2020 | | |
|-------------------------------------|----|--------------|------------------------|---------|-------------------------|------|---------------|
| (In thousands) | Am | ortized Cost | Gross unrealized gains | | Gross unrealized losses | | Fair Value |
| Short-term AFS securities | | _ | | | | | |
| Corporate debt securities | \$ | 129,805 | \$ | 504 | \$ | (8) | \$ 130,301 |
| Certificates of deposit | | 36,525 | | _ | | _ | 36,525 |
| U.S. Treasury securities | | 79,467 | | 39 | | (3) | 79,503 |
| U.S. governmental agency securities | | 25,113 | | 61 | | (3) | 25,171 |
| Commercial paper | | 37,580 | | _ | | _ | 37,580 |
| Total short-term AFS securities | \$ | 308,490 | \$ | 604 | \$ | (14) | \$ 309,080 |
| Long-term AFS securities | - | | - | | | | |
| Corporate debt securities | \$ | 134,296 | \$ | 1,643 | \$ | (5) | \$ 135,934 |
| U.S. Treasury securities | | 95,511 | | 2,054 | | _ | 97,565 |
| U.S. governmental agency securities | | 48,342 | | 19 | | (13) | 48,348 |
| Municipal securities | | 4,994 | | _ | | (10) | 4,984 |
| Total long-term AFS securities | \$ | 283,143 | \$ | 3,716 | \$ | (28) | \$ 286,831 |

The following tables represent the AFS securities as of March 28, 2021, and December 27, 2020, that were in an unrealized loss position for which an allowance for credit losses has not been recorded, aggregated by investment category and the length of time that individual securities have been in a continuous unrealized loss position:

| | | | | | | March | 28, | 2021 | | | | |
|-------------------------------------|----|------------|------|-------------------------|----|------------|------|--------------------------|--------------|----|--------------------------|--|
| | | Less than | 12 N | Months | | 12 Month | s or | Greater | Total | | | |
| (In thousands) | Fa | Fair Value | | Gross unrealized losses | | Fair Value | | oss unrealized losses | Fair Value | Gr | oss unrealized losses | |
| Short-term AFS securities | | | | | | | | | | | | |
| Corporate debt securities | \$ | 50,264 | \$ | (19) | \$ | _ | \$ | _ | \$ 50,264 | \$ | (19) | |
| U.S. Treasury securities | | 10,563 | | (1) | | _ | | _ | 10,563 | | (1) | |
| Total short-term AFS securities | \$ | 60,827 | \$ | (20) | \$ | _ | \$ | _ | \$ 60,827 | \$ | (20) | |
| Long-term AFS securities | - | | | | | | | | | | | |
| Corporate debt securities | \$ | 42,532 | \$ | (119) | \$ | _ | \$ | _ | \$ 42,532 | \$ | (119) | |
| U.S. Treasury securities | | 9,493 | | (8) | | _ | | _ | 9,493 | | (8) | |
| U.S. governmental agency securities | | 21,235 | | (13) | | _ | | _ | 21,235 | | (13) | |
| Municipal securities | | 7,161 | | (7) | | _ | | _ | 7,161 | | (7) | |
| Total long-term AFS securities | \$ | 80,421 | \$ | (147) | \$ | | \$ | | \$ 80,421 | \$ | (147) | |

| | | | | | | Decemb | er 2 | 7, 2020 | | | | | | |
|-------------------------------------|---|-----------|-------------------------------------|------------|----|---------------------------|------|------------|-------|--------------------------|----|------|--|--|
| | | Less than | than 12 Months 12 Months or Greater | | | | | | Total | | | | | |
| (In thousands) | thousands) Fair Value Gross unrealized losses | |] | Fair Value | Gı | ross unrealized losses | | Fair Value | Gr | oss unrealized losses | | | | |
| Short-term AFS securities | | | | _ | | | | _ | | _ | | | | |
| Corporate debt securities | \$ | 33,735 | \$ | (8) | \$ | _ | \$ | _ | \$ | 33,735 | \$ | (8) | | |
| U.S. Treasury securities | | 20,133 | | (3) | | _ | | _ | | 20,133 | | (3) | | |
| U.S. governmental agency securities | | 4,999 | | (2) | | 8,749 | | (1) | | 13,748 | | (3) | | |
| Total short-term AFS securities | \$ | 58,867 | \$ | (13) | \$ | 8,749 | \$ | (1) | \$ | 67,616 | \$ | (14) | | |
| Long-term AFS securities | | | | | | | | | | | | | | |
| Corporate debt securities | \$ | 6,717 | \$ | (5) | \$ | _ | \$ | _ | \$ | 6,717 | \$ | (5) | | |
| U.S. governmental agency securities | | 26,236 | | (13) | | _ | | _ | | 26,236 | | (13) | | |
| Municipal securities | | 4,984 | | (10) | | _ | | _ | | 4,984 | | (10) | | |
| Total long-term AFS securities | \$ | 37,937 | \$ | (28) | \$ | _ | \$ | _ | \$ | 37,937 | \$ | (28) | | |

We assess AFS securities on a quarterly basis or more often if a potential loss-triggering event occurs.

As of March 28, 2021, and December 27, 2020, we did not intend to sell and it was not likely that we would be required to sell these investments before recovery of their amortized cost basis, which may be at maturity. Unrealized losses related to these investments are primarily due to interest rate fluctuations as opposed to changes in credit quality. Therefore, as of March 28, 2021, and December 27, 2020, we have recognized no losses or allowance for credit losses related to AFS securities.

As of March 28, 2021, and December 27, 2020, our short-term and long-term marketable securities had remaining maturities of less than one month to 12 months and 13 months to 36 months, respectively. See Note 8 for more information regarding the fair value of our marketable securities.

NOTE 5. GOODWILL AND INTANGIBLES

The changes in the carrying amount of goodwill as of March 28, 2021, and since December 27, 2020, were as follows:

| (In thousands) | Total Company |
|---------------------------------|---------------|
| Balance as of December 27, 2020 | \$ 171,657 |
| Foreign currency translation | (2,362) |
| Balance as of March 28, 2021 | \$ 169,295 |

The foreign currency translation line item reflects changes in goodwill resulting from fluctuating exchange rates related to the consolidation of certain international subsidiaries.

The aggregate carrying amount of intangible assets of \$15.8 million is included in *Miscellaneous assets* in our Condensed Consolidated Balance Sheets as of March 28, 2021.

NOTE 6. INVESTMENTS

Non-Marketable Equity Securities

Our non-marketable equity securities are investments in privately held companies/funds without readily determinable market values. Gains and losses on non-marketable securities sold or impaired are recognized in *Interest income and other, net*.

As of March 28, 2021, and December 27, 2020, non-marketable equity securities included in *Miscellaneous assets* in our Condensed Consolidated Balance Sheets had a carrying value of \$21.0 million and \$20.9 million, respectively. During the first quarter of 2020, we recorded a \$10.1 million gain related to a non-marketable equity investment transaction. The gain is comprised of \$2.5 million realized gain due to the partial sale of the investment and a \$7.6 million unrealized gain due to the mark to market of the remaining investment, and is included in *Interest income and other, net* in our Condensed Consolidated Statements of Operations.

NOTE 7. OTHER

Capitalized Computer Software Costs

Amortization of capitalized computer software costs included in *Depreciation and amortization* in our Condensed Consolidated Statements of Operations were \$2.6 million and \$3.8 million in the first quarters of 2021 and 2020, respectively.

Interest income and other, net

Interest income and other, net, as shown in the accompanying Condensed Consolidated Statements of Operations was as follows:

| | For the Qua | rters | Ended |
|--|-----------------|-------|----------------|
| (In thousands) | March 28, 2021 | | March 29, 2020 |
| Interest income and other expense, net (1) | \$ 1,689 | \$ | 14,039 |
| Interest expense | (178) | | (185) |
| Total interest income and other, net | \$ 1,511 | \$ | 13,854 |

⁽¹⁾ The quarter ended March 29, 2020 includes a \$10.1 million gain related to a non-marketable equity investment transaction.

Restricted Cash

A reconciliation of cash, cash equivalents and restricted cash as of March 28, 2021, and December 27, 2020, from the Condensed Consolidated Balance Sheets to the Condensed Consolidated Statements of Cash Flows is as follows:

| (In thousands) | March 28, 2021 | December 27, 2020 |
|---|----------------|--------------------------|
| Reconciliation of cash, cash equivalents and restricted cash | | |
| Cash and cash equivalents | \$ 275,242 | \$ 286,079 |
| Restricted cash included within other current assets | 664 | 686 |
| Restricted cash included within miscellaneous assets | 14,330 | 15,199 |
| Total cash, cash equivalents and restricted cash shown in the Condensed Consolidated Statements of Cash Flows | \$ 290,236 | \$ 301,964 |

Substantially all of the amount included in restricted cash is set aside to collateralize workers' compensation obligations.

Revolving Credit Facility

In September 2019, the Company entered into a \$250.0 million five-year unsecured revolving credit facility (the "Credit Facility"). Certain of the Company's domestic subsidiaries have guaranteed the Company's obligations under the Credit Facility. Borrowings under the Credit Facility bear interest at specified rates based on our utilization and consolidated leverage ratio. The Credit Facility contains various customary affirmative and negative covenants. In addition, the Company is obligated to pay a quarterly unused commitment fee of 0.20%.

As of March 28, 2021, there were no outstanding borrowings under the Credit Facility and the Company was in compliance with the financial covenants contained in the documents governing the Credit Facility.

Severance Costs

We recognized \$0.4 million in severance costs in each of the first quarters of 2021 and 2020, respectively. These costs are recorded in *General and administrative costs* in our Condensed Consolidated Statements of Operations.

We had a severance liability of \$3.3 million and \$5.0 million included in *Accrued expenses and other* in our Condensed Consolidated Balance Sheets as of March 28, 2021, and December 27, 2020, respectively.

NOTE 8. FAIR VALUE MEASUREMENTS

Fair value is the price that would be received upon the sale of an asset or paid upon transfer of a liability in an orderly transaction between market participants at the measurement date. The transaction would be in the principal or most advantageous market for the asset or liability, based on assumptions that a market participant would use in pricing the asset or liability. The fair value hierarchy consists of three levels:

Level 1-quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date;

Level 2-inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and

Level 3-unobservable inputs for the asset or liability.

Assets/Liabilities Measured and Recorded at Fair Value on a Recurring Basis

The following table summarizes our financial assets and liabilities measured at fair value on a recurring basis as of March 28, 2021, and December 27, 2020:

| | | March | 28, | 2021 | | December 27, 2020 | | | | | | | |
|-------------------------------------|---------------|--------------|-----|---------|-------------|--------------------------|---------|---------|--------|---------|---------|----|---------|
| (In thousands) | Total | Level 1 | | Level 2 | Level 3 | | Total | Level 1 | | Level 2 | | | Level 3 |
| Assets: | | | | | | | | | | | | | |
| Short-term AFS securities (1) | | | | | | | | | | | | | |
| Corporate debt securities | \$ 126,331 | \$ _ | \$ | 126,331 | \$ _ | \$ | 130,301 | \$ | _ | \$ | 130,301 | \$ | _ |
| Certificates of deposit | 59,083 | _ | | 59,083 | _ | | 36,525 | | _ | | 36,525 | | _ |
| U.S. Treasury securities | 51,251 | _ | | 51,251 | _ | | 79,503 | | _ | | 79,503 | | _ |
| U.S. governmental agency securities | 39,404 | _ | | 39,404 | _ | | 25,171 | | _ | | 25,171 | | _ |
| Commercial paper | 21,385 | _ | | 21,385 | _ | | 37,580 | | _ | | 37,580 | | _ |
| Total short-term AFS securities | \$ 297,454 | \$ _ | \$ | 297,454 | \$ _ | \$ | 309,080 | \$ | _ | \$ | 309,080 | \$ | |
| Long-term AFS securities (1) | | | | | | | | | | | | | |
| Corporate debt securities | \$ 151,278 | \$ _ | \$ | 151,278 | \$ _ | \$ | 135,934 | \$ | _ | \$ | 135,934 | \$ | _ |
| U.S. Treasury securities | 102,965 | _ | | 102,965 | _ | | 97,565 | | _ | | 97,565 | | _ |
| U.S. governmental agency securities | 51,590 | _ | | 51,590 | _ | | 48,348 | | _ | | 48,348 | | _ |
| Municipal securities | 12,155 | _ | | 12,155 | _ | | 4,984 | | _ | | 4,984 | | _ |
| Total long-term AFS securities | \$ 317,988 | \$ _ | \$ | 317,988 | \$ _ | \$ | 286,831 | \$ | | \$ | 286,831 | \$ | |
| Liabilities: | | | | | | | | | | | | | |
| Deferred compensation (2)(3) | \$ 18,857 | \$ 18,857 | \$ | _ | \$ _ | \$ | 22,245 | \$ | 22,245 | \$ | _ | \$ | |
| Contingent consideration | \$ 7,728 | \$ _ | \$ | _ | \$ 7,728 | \$ | 8,431 | \$ | _ | \$ | _ | \$ | 8,431 |

⁽¹⁾ We classified these investments as Level 2 since the fair value is based on market observable inputs for investments with similar terms and maturities.

⁽²⁾ The deferred compensation liability, included in Other liabilities—other in our Condensed Consolidated Balance Sheets, consists of deferrals under The New York Times Company Deferred Executive Compensation Plan (the "DEC"), which previously enabled certain eligible executives to elect to defer a portion of their compensation on a pre-tax basis. The deferred amounts are invested at the executives' option in various mutual funds. The fair value of deferred compensation is based on the mutual fund investments elected by the executives and on quoted prices in active markets for identical assets. Participation in the DEC was frozen effective December 31, 2015.

⁽³⁾ The Company invests the assets associated with the deferred compensation liability in life insurance products. Our investments in life insurance products are included in Miscellaneous assets in our Condensed Consolidated Balance Sheets, and were \$50.2 million as of March 28, 2021, and \$49.2 million as of December 27, 2020. The fair value of these assets is measured using the net asset value per share (or its equivalent) and has not been classified in the fair value hierarchy.

Level 3 Liabilities

The contingent consideration liability is related to the 2020 acquisition of substantially all the assets and certain liabilities of Serial Productions, LLC (the "Serial acquisition") and represents contingent payments based on the achievement of certain operational targets, as defined in the acquisition agreement, over the 5 years following the acquisition. The Company estimated the fair value using a probability-weighted discounted cash flow model. The estimate of the fair value of contingent consideration requires subjective assumptions to be made regarding probabilities assigned to operational targets and the discount rate. As the fair value is based on significant unobservable inputs, this is a Level 3 liability.

The following table presents the contingent consideration balances as of March 28, 2021, and December 27, 2020:

| (In thousands) | March 28, 2021 | December 27, 2020 |
|---|----------------|--------------------------|
| Balance at the beginning of the period (1) | \$ 8,431 \$ | _ |
| Serial acquisition | | 9,293 |
| Payments | _ | (862) |
| Fair value adjustments (2) | (703) | _ |
| Contingent consideration at the end of the period | \$ 7,728 \$ | 8,431 |

⁽¹⁾ There were no transactions involving contingent consideration during the quarter ended March 29, 2020. The contingent consideration reflected above relates to the Serial acquisition, which was completed during the third quarter of 2020.

The remaining contingent consideration balances as of March 28, 2021, and December 27, 2020, of \$7.7 million and \$8.4 million, respectively, are included in *Accrued expenses and other*, for the current portion of the liability, and *Other non-current liabilities*, for the long-term portion of the liability, in our Condensed Consolidated Balance Sheets.

NOTE 9. PENSION AND OTHER POSTRETIREMENT BENEFITS

Pension

Single-Employer Plans

We maintain The New York Times Companies Pension Plan (the "Pension Plan"), a frozen single-employer defined benefit pension plan. The Company also jointly sponsors a defined benefit plan with The NewsGuild of New York known as the Guild-Times Adjustable Pension Plan (the "APP") that continues to accrue active benefits.

We also have a foreign-based pension plan for certain employees (the "foreign plan"). The information for the foreign plan is combined with the information for U.S. non-qualified plans. The benefit obligation of the foreign plan is immaterial to our total benefit obligation.

The components of net periodic pension cost were as follows:

| | For the Quarters Ended | | | | | | | | | | | | |
|--------------------------------------|------------------------|--------------------|----|----------------------------|----|--------------|----|--------------------|----|----------------------------|----|--------------|--|
| | | Marc | | March 29, 2020 | | | | | | | | | |
| (In thousands) | • | Qualified Plans | | Non- Qualified Plans | | All Plans | Q | Qualified Plans | | Non- Qualified Plans | | All Plans | |
| Service cost | \$ | 2,276 | \$ | _ | \$ | 2,276 | \$ | 2,607 | \$ | _ | \$ | 2,607 | |
| Interest cost | | 7,629 | | 1,088 | | 8,717 | | 11,742 | | 1,648 | | 13,390 | |
| Expected return on plan assets | | (12,677) | | _ | | (12,677) | | (17,736) | | _ | | (17,736) | |
| Amortization of actuarial loss | | 5,055 | | 1,821 | | 6,876 | | 5,655 | | 1,521 | | 7,176 | |
| Amortization of prior service credit | | (486) | | _ | | (486) | | (486) | | _ | | (486) | |
| Net periodic pension cost (1) | \$ | 1,797 | \$ | 2,909 | \$ | 4,706 | \$ | 1,782 | \$ | 3,169 | \$ | 4,951 | |

⁽¹⁾ The service cost component of net periodic pension cost is recognized in Total operating costs, while the other components are included in Other components of net periodic benefit costs in our Condensed Consolidated Statements of Operations, below Operating profit.

During the first quarters of 2021 and 2020, we made pension contributions of \$1.5 million and \$2.1 million, respectively, to the APP. We expect contributions in 2021 to total approximately \$10 million to satisfy funding requirements.

⁽²⁾ Fair value adjustments are included in General and administrative expenses in our Condensed Consolidated Statements of Operations.

Other Postretirement Benefits

The components of net periodic postretirement benefit cost/(income) were as follows:

| | For the Quarters Ended | | | | | | | | | |
|---|------------------------|----------------|----|----------------|--|--|--|--|--|--|
| (In thousands) | | March 28, 2021 | | March 29, 2020 | | | | | | |
| Service cost | \$ | 13 | \$ | 7 | | | | | | |
| Interest cost | | 141 | | 256 | | | | | | |
| Amortization of actuarial loss | | 852 | | 763 | | | | | | |
| Amortization of prior service credit | | (836) | | (1,056) | | | | | | |
| Net periodic postretirement benefit cost/(income) (1) | \$ | 170 | \$ | (30) | | | | | | |

⁽¹⁾ The service cost component of net periodic postretirement benefit cost/(income) is recognized in Total operating costs, while the other components are included in Other components of net periodic benefit costs in our Condensed Consolidated Statements of Operations, below Operating profit.

NOTE 10. INCOME TAXES

The Company had income tax expense of \$9.5 million and \$6.0 million in the first quarters of 2021 and 2020, respectively. The Company's effective tax rates from continuing operations were 18.7% and 15.5% for the first quarters of 2021 and 2020, respectively. The Company received a tax benefit in both periods from stock price appreciation on stock-based awards that settled in the quarters, resulting in a lower than statutory tax rate.

NOTE 11. EARNINGS PER SHARE

We compute earnings per share using a two-class method, which is an earnings allocation method used when a company's capital structure includes either two or more classes of common stock or common stock and participating securities. This method determines earnings per share based on dividends declared on common stock and participating securities (i.e., distributed earnings), as well as participation rights of participating securities in any undistributed earnings.

Earnings per share is computed using both basic shares and diluted shares. The difference between basic and diluted shares is that diluted shares include the dilutive effect of the assumed exercise of outstanding securities. Our stock options, stock-settled long-term performance awards and restricted stock units could have a significant impact on diluted shares. The difference between basic and diluted shares of approximately 0.5 million and 1.3 million as of March 28, 2021, and March 29, 2020, resulted primarily from the dilutive effect of certain stock options, performance awards and restricted stock units.

Securities that could potentially be dilutive are excluded from the computation of diluted earnings per share when a loss from continuing operations exists or when the exercise price exceeds the market value of our Class A Common Stock, because their inclusion would result in an anti-dilutive effect on per share amounts.

There were approximately 0.1 million and 0.2 million restricted stock units excluded from the computation of diluted earnings per share in the first quarters of 2021 and 2020, respectively, because they were anti-dilutive. There were no anti-dilutive stock options or stock-settled long-term performance awards excluded from the computation of diluted earnings per share in the first quarters of 2021 and 2020, respectively.

NOTE 12. SUPPLEMENTAL STOCKHOLDERS' EQUITY INFORMATION

In 2015, the Board of Directors authorized up to \$101.1 million of repurchases of shares of the Company's Class A Common Stock. As of March 28, 2021, repurchases under this authorization totaled \$84.9 million (excluding commissions) and \$16.2 million remained. Our Board of Directors has authorized us to purchase shares from time to time, subject to market conditions and other factors. There is no expiration date with respect to this authorization. There have been no purchases under this authorization since 2016.

The following table summarizes the changes in AOCI by component as of March 28, 2021:

| (In thousands) | F | Foreign Currency Translation Adjustments | | Funded Status of Benefit Plans | Net Unrealized Gain on Available-For- Sale Securities | | | Total Accumulated Other Comprehensive Loss | | |
|--|----|--|----|-----------------------------------|---|---------|----|--|--|--|
| Balance as of December 27, 2020 | \$ | 8,386 | \$ | (421,698) | \$ | 3,131 | \$ | (410,181) | | |
| Other comprehensive income before reclassifications, before tax | | (2,702) | | _ | | (1,067) | | (3,769) | | |
| Amounts reclassified from accumulated other comprehensive loss, before tax | | _ | | 6,406 | | _ | | 6,406 | | |
| Income tax (benefit)/expense | | (723) | | 1,718 | | (286) | | 709 | | |
| Net current-period other comprehensive (loss)/ income, net of tax | | (1,979) | | 4,688 | | (781) | | 1,928 | | |
| Balance as of March 28, 2021 | \$ | 6,407 | \$ | (417,010) | \$ | 2,350 | \$ | (408,253) | | |

The following table summarizes the reclassifications from AOCI for the first quarter ended March 28, 2021:

(In thousands)

| Detail about accumulated other comprehensive loss components | ounts reclassified from accumulated other comprehensive loss | Affects line item in the statement where net income is presented |
|--|--|--|
| Funded status of benefit plans: | | |
| Amortization of prior service credit ⁽¹⁾ | \$ (1,322) | Other components of net periodic benefit costs |
| Amortization of actuarial loss ⁽¹⁾ | 7,728 | Other components of net periodic benefit costs |
| Total reclassification, before tax ⁽²⁾ | 6,406 | |
| Income tax expense | 1,718 | Income tax expense |
| Total reclassification, net of tax | \$ 4,688 | |

⁽¹⁾ These AOCI components are included in the computation of net periodic benefit cost for pension and other postretirement benefits. See Note 9 for more information.

NOTE 13. SEGMENT INFORMATION

The Company identifies a business as an operating segment if: (i) it engages in business activities from which it may earn revenues and incur expenses; (ii) its operating results are regularly reviewed by the Chief Operating Decision Maker (who is the Company's President and Chief Executive Officer) to make decisions about resources to be allocated to the segment and assess its performance; and (iii) it has available discrete financial information. The Company has determined that it has one reportable segment. Therefore, all required segment information can be found in the Condensed Consolidated Financial Statements.

NOTE 14. CONTINGENT LIABILITIES

Legal Proceedings

We are involved in various legal actions incidental to our business that are now pending against us. These actions generally have damage claims that are greatly in excess of the payments, if any, that we would be required to pay if we lost or settled the cases. Although the Company cannot predict the outcome of these matters, it is possible that an unfavorable outcome in one or more matters could be material to the Company's consolidated results of operations or cash flows for an individual reporting period. However, based on currently available information, management does not believe that the ultimate resolution of these matters, individually or in the aggregate, is likely to have a material effect on the Company's financial position.

⁽²⁾ There were no reclassifications relating to noncontrolling interest for the first quarter ended March 28, 2021.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

EXECUTIVE OVERVIEW

We are a global media organization that includes digital and print products and related businesses. We have one reportable segment with businesses that include our core news product and other interest-specific products, and related content and services.

We generate revenues principally from subscriptions and advertising. In addition, we generate other revenues primarily consisting of revenues from licensing, Wirecutter affiliate referrals, the leasing of floors in our New York headquarters building located at 620 Eighth Avenue, New York, New York (the "Company Headquarters"), commercial printing, retail commerce, television and film and our live events business.

Our main operating costs are employee-related costs.

In the accompanying analysis of financial information, we present certain information derived from consolidated financial information but not presented in our financial statements prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP"). We are presenting in this report supplemental non-GAAP financial performance measures that exclude depreciation, amortization, severance, non-operating retirement costs or multiemployer pension plan withdrawal costs, and certain identified special items, as applicable. These non-GAAP financial measures should not be considered in isolation from or as a substitute for the related GAAP measures, and should be read in conjunction with financial information presented on a GAAP basis. For further information and reconciliations of these non-GAAP measures to the most directly comparable GAAP measures, see "Non-Operating Items—Non-GAAP Financial Measurements."

Financial Highlights

Diluted earnings per share from continuing operations were \$0.24 and \$0.20 for the first quarters of 2021 and 2020, respectively. Diluted earnings per share from continuing operations excluding severance, non-operating retirement costs and special items discussed below (or "adjusted diluted earnings per share," a non-GAAP measure) were \$0.26 and \$0.17 for the first quarters of 2021 and 2020, respectively.

The Company had an operating profit of \$51.7 million in the first quarter of 2021, compared with \$27.3 million in the first quarter of 2020. The increase was principally driven by higher digital-only subscription revenues and, to a lesser extent, higher digital advertising revenues, which more than offset lower print advertising, print subscription and other revenues. Operating profit before depreciation, amortization, severance, multiemployer pension plan withdrawal costs and special items discussed below (or "adjusted operating profit," a non-GAAP measure) increased to \$68.1 million in the first quarter of 2021 from \$44.3 million in the first quarter of 2020, primarily as a result of the factors identified above.

Total revenues increased 6.6% to \$473.0 million in the first quarter of 2021 from \$443.6 million in the first quarter of 2020, primarily driven by an increase in subscription revenue. The increase was partially offset by lower advertising and other revenues.

Subscription revenues increased 15.3% in the first quarter of 2021 compared with the same prior-year period, primarily due to year-over-year growth of 39.8% in the number of subscriptions to the Company's digital-only products. Paid digital-only subscriptions totaled approximately 6,991,000 at the end of the first quarter of 2021, a net increase of 301,000 subscriptions compared with the end of the fourth quarter of 2020 and a net increase of 1,990,000 compared with the end of the first quarter of 2020. Of the 301,000 total net additions, 167,000 came from the Company's digital news product, while 134,000 came from the Company's Cooking, Games and Audm products. We experienced significant growth in the number of subscriptions to our digital-only products in 2020, and we do not expect the 2020 growth rate to be sustainable or indicative of results for future periods. In February and March of this year, we began to see declines in the rate of net subscription additions for our digital-only products, when compared with the same months in 2020, and we expect net subscription additions to continue at a moderated pace in the second quarter. We expect total net subscription additions for the 2021 year to be in the range of the number of total net subscription additions in 2019.

Total advertising revenues decreased 8.5% in the first quarter of 2021 compared with the same prior-year period, as declines in print advertising were partially offset by increases in digital advertising revenues. Digital advertising revenues increased 16.3% compared with the prior-year period, reflecting higher direct-sold advertising, including traditional display and podcasts, as well as the impact of the comparison to weak digital advertising revenues in the first quarter of 2020 caused by reduced advertiser spending during the start of the Covid-19 pandemic. Print advertising revenues declined 31.6% compared with the prior-year period, reflecting continued reduced spending on print advertising by businesses negatively impacted by the Covid-19 pandemic, which further accelerated secular trends. We expect reduced advertiser spending by these businesses, along with secular trends, to continue to adversely affect our print advertising revenues. Some of our print advertising revenues may not return to pre-pandemic levels once economic conditions improve.

Operating costs increased in the first quarter of 2021 to \$421.4 million from \$416.3 million in the first quarter of 2020, largely due to an increase in cost of revenue, general and administrative costs and product development costs, partially offset by a decrease in sales and marketing costs. Operating costs before depreciation, amortization, severance and multiemployer pension plan withdrawal costs (or "adjusted operating costs," a non-GAAP measure) increased in the first quarter of 2021 to \$404.9 million from \$399.3 million in the first quarter of 2020, primarily as a result of the factors identified above.

At this time, the full impact that the Covid-19 pandemic will have on our business, operations and financial results is uncertain. The extent to which the pandemic will continue to impact us will depend on numerous evolving factors and future developments, including the scope and duration of the pandemic (including the extent of any resurgence); the effect of ongoing vaccination efforts; the impact of the pandemic on economic conditions and the companies with which we do business; governmental, business and other actions; the status of travel restrictions; and the status of social distancing measures, among many other factors. We will continue to actively monitor the situation and may take further actions that alter our business operations as may be required by federal, state, local or foreign authorities, or that we determine are appropriate. Please see "Item 1A — Risk Factors" in our Annual Report on Form 10-K for the year ended December 27, 2020, for more information.

RESULTS OF OPERATIONS

The following table presents our consolidated financial results:

| | For the Qua | arters E | nded | |
|---|--------------------|----------|----------------|----------|
| (In thousands) | March 28, 2021 | | March 29, 2020 | % Change |
| Revenues | | ' | | |
| Subscription | \$ 329,084 | \$ | 285,434 | 15.3 % |
| Advertising | 97,116 | | 106,137 | (8.5)% |
| Other | 46,845 | | 52,065 | (10.0)% |
| Total revenues | 473,045 | | 443,636 | 6.6 % |
| Operating costs | | | | |
| Cost of revenue (excluding depreciation and amortization) | 250,997 | | 243,484 | 3.1 % |
| Sales and marketing | 60,153 | | 73,784 | (18.5)% |
| Product development | 38,943 | | 31,002 | 25.6 % |
| General and administrative | 56,577 | | 52,861 | 7.0 % |
| Depreciation and amortization | 14,717 | | 15,185 | (3.1)% |
| Total operating costs | 421,387 | | 416,316 | 1.2 % |
| Operating profit | 51,658 | | 27,320 | 89.1 % |
| Other components of net periodic benefit costs | 2,599 | | 2,314 | 12.3 % |
| Interest income and other, net | 1,511 | | 13,854 | (89.1)% |
| Income from continuing operations before income taxes | 50,570 | | 38,860 | 30.1 % |
| Income tax expense | 9,461 | | 6,006 | 57.5 % |
| Net income | 41,109 | | 32,854 | 25.1 % |
| Net income attributable to The New York Times Company common stockholders | \$ 41,109 | \$ | 32,854 | 25.1 % |

Revenues

Subscription Revenues

Subscription revenues consist of revenues from subscriptions to our digital and print products (which include our news product, as well as our Games, Cooking and Audm products), and single-copy and bulk sales of our print products (which represent less than 5% of these revenues). Subscription revenues are based on both the number of copies of the printed newspaper sold and digital-only subscriptions, and the rates charged to the respective customers.

Subscription revenues increased 15.3% in the first quarter of 2021 compared with the same prior-year period, primarily due to year-over-year growth of 39.8% in the number of subscriptions to the Company's digital-only products, as well as a benefit from subscription graduating to higher prices from introductory promotional pricing. Subscription revenues also benefited from an increase in revenue from our domestic home delivery print subscription products. The increases were partially offset by a decrease in revenue from single-copy and bulk sales as a result of business closures, increased levels of remote working and reductions in travel due to the Covid-19 pandemic.

Paid digital-only subscriptions totaled approximately 6,991,000 at the end of the first quarter of 2021, a net increase of 301,000 subscriptions compared with the end of the fourth quarter of 2020 and a net increase of 1,990,000 compared with the end of the first quarter of 2020. We experienced significant growth in the number of subscriptions to our digital-only products in 2020, and we do not expect the 2020 growth rate to be sustainable or indicative of results for future periods. In February and March of this year, we began to see declines in the rate of net subscription additions for our digital-only products, when compared with the same months in 2020, and we expect net subscription additions to continue at a moderated pace in the second quarter. We expect total net subscription additions for the 2021 year to be in the range of the number of total net subscription additions in 2019.

Digital-only news product subscriptions totaled approximately 5,257,000 at the end of the first quarter of 2021, a 167,000 net increase compared with the end of the fourth quarter of 2020 and a 1,360,000 increase compared with the end of the first quarter of 2020. Other product subscriptions (which include our Games, Cooking and Audm products) totaled approximately 1,734,000 at the end of the first quarter of 2021, an increase of 134,000 subscriptions compared with the end of the fourth quarter of 2020 and an increase of 630,000 subscriptions compared with the end of the first quarter of 2020.

Print domestic home delivery subscriptions totaled approximately 825,000 at the end of the first quarter of 2021, relatively flat compared with the end of the fourth quarter of 2020 and a net decrease of 15,000 compared with the end of the first quarter of 2020.

The following table summarizes digital and print subscription revenues for the first quarters of 2021 and 2020:

| (In thousands) | | March 28, 2021 | March 29, 2020 | % Change |
|---|----|----------------|----------------|----------|
| Digital-only subscription revenues: | | | | |
| News product subscription revenues ⁽¹⁾ | \$ | 161,287 | \$ 118,958 | 35.6 % |
| Other product subscription revenues ⁽²⁾ | | 18,312 | 11,052 | 65.7 % |
| Subtotal digital-only subscription revenues | · | 179,599 | 130,010 | 38.1 % |
| Print subscription revenues: | | | | |
| Domestic home delivery subscription revenues ⁽³⁾ | | 134,395 | 133,736 | 0.5 % |
| Single-copy, NYT International and other subscription revenues ⁽⁴⁾ | | 15,090 | 21,688 | (30.4)% |
| Subtotal print subscription revenues | | 149,485 | 155,424 | (3.8)% |
| Total subscription revenues | \$ | 329,084 | \$ 285,434 | 15.3 % |

⁽¹⁾ Includes revenues from subscriptions to the Company's news product. News product subscription packages that include access to the Company's Games and Cooking products are also included in this category.

⁽²⁾ Includes revenues from standalone subscriptions to the Company's Games, Cooking and Audm products.

⁽³⁾ Includes free access to some of the Company's digital products.

⁽⁴⁾ NYT International is the international edition of our print newspaper.

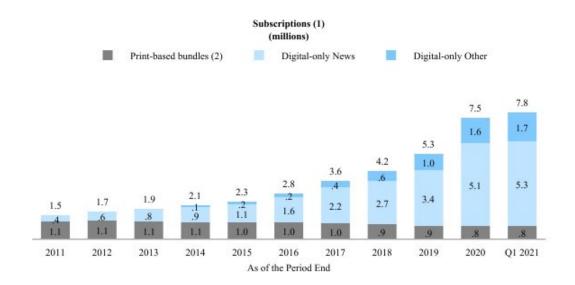
The following table summarizes digital and print subscriptions as of the end of the first quarters of 2021 and 2020:

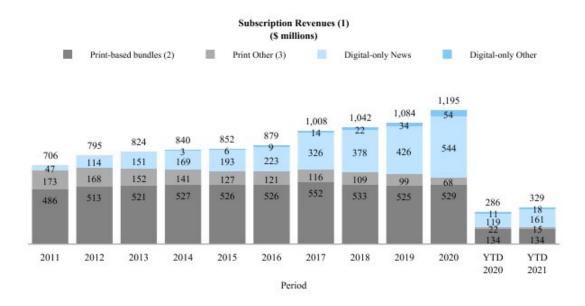
| | Quarters Ended | | | | |
|--|----------------|----------------|----------|--|--|
| (In thousands) | March 28, 2021 | March 29, 2020 | % Change | | |
| Digital-only subscriptions: | | | | | |
| News product subscriptions ⁽¹⁾ | 5,257 | 3,897 | 34.9 % | | |
| Other product subscriptions ⁽²⁾ | 1,734 | 1,104 | 57.1 % | | |
| Subtotal digital-only subscriptions | 6,991 | 5,001 | 39.8 % | | |
| Print subscriptions | 825 | 840 | (1.8)% | | |
| Total subscriptions | 7,816 | 5,841 | 33.8 % | | |

⁽¹⁾ Includes subscriptions to the Company's news product. News product subscription packages that include access to the Company's Games and Cooking products are also included in this category.

⁽²⁾ Includes standalone subscriptions to the Company's Games, Cooking and Audm products.

We believe that the significant growth over the last several years in subscriptions to our products demonstrates the success of our "subscription-first" strategy and the willingness of our readers to pay for high-quality journalism. The following charts illustrate the growth in net digital-only subscription additions and corresponding subscription revenues as well as the relative stability of our print domestic home delivery subscription products since the launch of the digital pay model in 2011.





⁽¹⁾ Amounts may not add due to rounding.

Note: Revenues for 2012 and 2017 include the impact of an additional week.

⁽²⁾ Print domestic home delivery subscriptions include free access to some of our digital products.

 $^{^{(3)} \} Print\ Other\ includes\ single-copy,\ NYT\ International\ and\ other\ subscription\ revenues.$

Advertising Revenues

Advertising revenue is principally from advertisers (such as technology, financial and luxury goods companies) promoting products, services or brands on digital platforms in the form of display ads, audio and video, and in print, in the form of column-inch ads. Advertising revenue is primarily derived from offerings sold directly to marketers by our advertising sales teams. A smaller proportion of our total advertising revenues is generated through programmatic auctions run by third-party ad exchanges. Advertising revenue is primarily determined by the volume (e.g., impressions), rate and mix of advertisements. Digital advertising includes our core digital advertising business and other digital advertising. Our core digital advertising business includes direct-sold website, mobile application, podcast, email and video advertisements. Direct-sold display advertising, a component of core digital advertising, includes offerings on websites and mobile applications sold directly to marketers by our advertising sales teams. Other digital advertising includes open-market programmatic advertising and creative services fees. Print advertising includes revenue from column-inch ads and classified advertising, including line-ads as well as preprinted advertising, also known as freestanding inserts.

The following table summarizes digital and print advertising revenues for the first quarters of 2021 and 2020:

| | For the Quarters Ended | | | | | |
|-----------------------|------------------------|----|----------------|----------|--|--|
| (In thousands) | March 28, 2021 | | March 29, 2020 | % Change | | |
| Advertising revenues: | | | | | | |
| Digital | \$ 59,496 | \$ | 51,158 | 16.3 % | | |
| Print | 37,620 | | 54,979 | (31.6)% | | |
| Total advertising | \$ 97,116 | \$ | 106,137 | (8.5)% | | |

Digital advertising revenues, which represented 61.3% of total advertising revenues in the first quarter of 2021, increased \$8.3 million or 16.3%, to \$59.5 million compared with \$51.2 million in the same prior-year period. The increase was primarily driven by higher direct-sold advertising, including traditional display and podcasts, as well as the impact of the comparison to weak digital advertising revenues in the prior year period caused by reduced advertiser spending during the start of the Covid-19 pandemic. Core digital advertising revenue increased \$9.5 million due to growth in direct-sold display advertising revenue and podcast advertising revenues. Direct-sold display impressions declined 21%, while the average rate grew 33%. Other digital advertising revenue decreased \$1.2 million, primarily as a result of lower creative services revenue resulting from the closure of our Fake Love digital marketing agency in 2020, as well as an 8.8% decrease in open-market programmatic advertising revenue, as impressions decreased by 32%, while the average rate increased 34%.

Print advertising revenues, which represented 38.7% of total advertising revenues in the first quarter of 2021, declined \$17.4 million or 31.6% to \$37.6 million compared with \$55.0 million in the same prior-year period. The decline was primarily in the entertainment, travel and luxury categories, and reflected continued reduced spending on print advertising by businesses negatively impacted by the Covid-19 pandemic, which further accelerated secular trends. We expect reduced advertising spending by these businesses, along with secular trends, to continue to adversely affect our print advertising revenues. Some of our print advertising revenues may not return to pre-pandemic levels once economic conditions improve.

Other Revenues

Other revenues primarily consist of revenues from licensing, Wirecutter affiliate referrals, the leasing of floors in the Company Headquarters, commercial printing, retail commerce, television and film and our live events business.

Other revenues decreased 10.0% in the first quarter of 2021, compared with the same prior-year period, primarily as a result of fewer television episodes as well as lower revenues from live events, commercial printing and building rental revenue. These declines were partially offset by higher Wirecutter affiliate referral revenues.

Building rental revenue from the leasing of floors in the Company Headquarters totaled \$6.2 million and \$7.8 million in the first quarters of 2021 and 2020, respectively.

Operating Costs

Operating costs were as follows:

| (In thousands) | | March 28, 2021 | March 29, 2020 | % Change |
|---|----|----------------|----------------|----------|
| Operating costs: | | | | |
| Cost of revenue (excluding depreciation and amortization) | \$ | 250,997 | \$ 243,484 | 3.1 % |
| Sales and marketing | | 60,153 | 73,784 | (18.5)% |
| Product development | | 38,943 | 31,002 | 25.6 % |
| General and administrative | | 56,577 | 52,861 | 7.0 % |
| Depreciation and amortization | | 14,717 | 15,185 | (3.1)% |
| Total operating costs | \$ | 421,387 | \$ 416,316 | 1.2 % |

Cost of Revenue (excluding depreciation and amortization)

Cost of revenue includes all costs related to content creation, subscriber and advertiser servicing, and print production and distribution as well as infrastructure costs related to delivering digital content, which include all cloud and cloud-related costs as well as compensation for employees that enhance and maintain our platforms.

Cost of revenue increased in the first quarter of 2021 by \$7.5 million compared with the first quarter of 2020, largely due to higher journalism costs of \$9.2 million, higher subscriber servicing costs of \$4.7 million, and higher digital content delivery costs of \$3.9 million. The increases were partially offset by lower print production and distribution costs of \$9.2 million. The increase in journalism costs was largely driven by growth in the number of employees in the newsroom, Games, Cooking and audio, costs in connection with audio content and a higher incentive compensation accrual. This cost growth was partially offset by lower content creation costs as a result of fewer television episodes and lower travel and entertainment costs (due largely to the Covid-19 pandemic). The increase in subscriber servicing costs was primarily due to higher credit card processing fees and third-party commissions due to increased subscriptions. Digital content delivery costs increased due to a growth in the number of employees and higher cloud storage costs. The decrease in print production and distribution costs was largely due to lower newsprint consumption and pricing, as well as lower outside printing and distribution costs.

Sales and Marketing

Sales and marketing includes costs related to the Company's marketing efforts as well as advertising sales costs.

Sales and marketing costs in the first quarter of 2021 decreased by \$13.6 million compared with the first quarter of 2020, primarily due to lower subscription-related media expenses and advertising sales costs.

Media expenses, a component of sales and marketing costs that represents the cost to promote our subscription business, decreased to \$35.9 million in the first quarter of 2021 from \$45.4 million in the first quarter of 2020 as the Company reduced its marketing spend.

Product Development

Product development includes costs associated with the Company's investment into developing and enhancing new and existing product technology, including engineering, product development and data insights.

Product development costs in the first quarter of 2021 increased by \$7.9 million compared with the first quarter of 2020, largely due to growth in the number of digital product development employees in connection with digital subscription strategic initiatives as well as a higher incentive compensation accrual.

General and Administrative Costs

General and administrative costs includes general management, corporate enterprise technology, building operations, unallocated overhead costs, severance and multiemployer pension plan withdrawal costs.

General and administrative costs in the first quarter of 2021 increased by \$3.7 million compared with the first quarter of 2020, primarily due to a higher incentive compensation accrual and growth in the number of employees.

Depreciation and Amortization

Depreciation and amortization costs in the first quarter of 2021 remained relatively flat compared with the same prior-year period.

Other Items

See Note 7 of the Notes to the Condensed Consolidated Financial Statements for additional information regarding other items.

NON-OPERATING ITEMS

Other Components of Net Periodic Benefit Costs

See Note 9 of the Notes to the Condensed Consolidated Financial Statements for information regarding other components of net periodic benefit costs.

Interest Income and other, net

See Note 7 of the Notes to the Condensed Consolidated Financial Statements for information regarding interest income/(expense) and other, net.

Income Taxes

See Note 10 of the Notes to the Condensed Consolidated Financial Statements for information regarding income taxes.

Non-GAAP Financial Measures

We have included in this report certain supplemental financial information derived from consolidated financial information but not presented in our financial statements prepared in accordance with GAAP. Specifically, we have referred to the following non-GAAP financial measures in this report:

- diluted earnings per share from continuing operations excluding severance, non-operating retirement costs and the impact of special items (or adjusted diluted earnings per share from continuing operations);
- operating profit before depreciation, amortization, severance, multiemployer pension plan withdrawal costs and special items (or adjusted operating profit); and
- operating costs before depreciation, amortization, severance and multiemployer pension plan withdrawal costs (or adjusted operating costs).

There were no special items in the first quarter of 2021.

The special item in the first quarter of 2020 consisted of:

• a \$10.1 million gain (\$7.4 million after tax or \$.04 per share) related to a non-marketable equity investment transaction. The gain is comprised of \$2.5 million realized gain due to the partial sale of the investment and a \$7.6 million unrealized gain due to the mark to market of the remaining investment, and is included in Interest income and other, net in our Condensed Consolidated Statements of Operations.

We have included these non-GAAP financial measures because management reviews them on a regular basis and uses them to evaluate and manage the performance of our operations. We believe that, for the reasons outlined below, these non-GAAP financial measures provide useful information to investors as a supplement to reported diluted earnings/(loss) per share from continuing operations, operating profit/(loss) and operating costs. However, these measures should be evaluated only in conjunction with the comparable GAAP financial measures and should not be viewed as alternative or superior measures of GAAP results.

Adjusted diluted earnings per share provides useful information in evaluating the Company's period-to-period performance because it eliminates items that the Company does not consider to be indicative of earnings from ongoing operating activities. Adjusted operating profit is useful in evaluating the ongoing performance of the Company's businesses as it excludes the significant non-cash impact of depreciation and amortization as well as items not indicative of ongoing operating activities. Total operating costs include depreciation, amortization, severance and multiemployer pension plan withdrawal costs. Total operating costs, excluding these items, provide investors with helpful supplemental information on the Company's underlying operating costs that is used by management in its financial and operational decision-making.

Management considers special items, which may include impairment charges, pension settlement charges and other items that arise from time to time, to be outside the ordinary course of our operations. Management believes that excluding these items provides a better understanding of the underlying trends in the Company's operating performance and allows more accurate comparisons of the Company's operating results to historical performance. In addition, management excludes

severance costs, which may fluctuate significantly from quarter to quarter, because it believes these costs do not necessarily reflect expected future operating costs and do not contribute to a meaningful comparison of the Company's operating results to historical performance.

Included in our non-GAAP financial measures are non-operating retirement costs which are primarily tied to financial market performance and changes in market interest rates and investment performance. Management considers non-operating retirement costs to be outside the performance of the business and believes that presenting adjusted diluted earnings per share from continuing operations excluding non-operating retirement costs and presenting adjusted operating results excluding multiemployer pension plan withdrawal costs, in addition to the Company's GAAP diluted earnings per share from continuing operations and GAAP operating results, provide increased transparency and a better understanding of the underlying trends in the Company's operating business performance.

Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP measures are set out in the tables below.

Reconciliation of diluted earnings per share from continuing operations excluding severance, non-operating retirement costs and special items (or adjusted diluted earnings per share from continuing operations)

| | For the Quarters Ended | | | | |
|---|------------------------|----------------|----|----------------|----------|
| | | March 28, 2021 | | March 29, 2020 | % Change |
| Diluted earnings per share from continuing operations | \$ | 0.24 | \$ | 0.20 | 20.0 % |
| Add: | | | | | |
| Non-operating retirement costs: | | | | | |
| Multiemployer pension plan withdrawal costs | | 0.01 | | 0.01 | _ |
| Other components of net periodic benefit costs | | 0.02 | | 0.01 | * |
| Special item: | | | | | |
| Gain from non-marketable equity security | | _ | | (0.06) | * |
| Income tax expense of adjustments | | (0.01) | | 0.01 | * |
| Adjusted diluted earnings per share from continuing operations ⁽¹⁾ | \$ | 0.26 | \$ | 0.17 | 52.9 % |

⁽¹⁾ Amounts may not add due to rounding.

Reconciliation of operating profit before depreciation & amortization, severance, multiemployer pension plan withdrawal costs and special items (or adjusted operating profit)

| (In thousands) | | March 28, 2021 | March 29, 2020 | % Change |
|---|----|----------------|----------------|----------|
| Operating profit | \$ | 51,658 | \$ 27,320 | 89.1 % |
| Add: | | | | |
| Depreciation & amortization | | 14,717 | 15,185 | (3.1)% |
| Severance | | 406 | 370 | 9.7 % |
| Multiemployer pension plan withdrawal costs | | 1,326 | 1,423 | (6.8)% |
| Adjusted operating profit | \$ | 68,107 | \$ 44,298 | 53.7 % |
| | | | | |

Reconciliation of operating costs before depreciation & amortization, severance and multiemployer pension plan withdrawal costs (or adjusted operating costs)

| (In thousands) | | March 28, 2021 | March 29, 2020 | % Change |
|---|----|----------------|----------------|----------|
| Operating costs | \$ | 421,387 | \$ 416,316 | 1.2 % |
| Less: | | | | |
| Depreciation & amortization | | 14,717 | 15,185 | (3.1) % |
| Severance | | 406 | 370 | 9.7 |
| Multiemployer pension plan withdrawal costs | | 1,326 | 1,423 | (6.8) % |
| Adjusted operating costs | \$ | 404,938 | \$ 399,338 | 1.4 % |

^{*} Represents a change equal to or in excess of 100% or not meaningful

LIQUIDITY AND CAPITAL RESOURCES

We believe our cash balance and cash provided by operations, in combination with other sources of cash, will be sufficient to meet our financing needs over the next twelve months. Although there is uncertainty related to the anticipated continued effect of the Covid-19 pandemic on our business (as referenced above and in "Item 1A — Risk Factors" in our Annual Report on Form 10-K for the year ended December 27, 2020), given the strength of our balance sheet and based on the information currently available to us, we do not expect the impact of the pandemic to have a material impact on our liquidity position. As of March 28, 2021, we had cash, cash equivalents and short- and long-term marketable securities of \$890.7 million. Our cash and marketable securities balances between the end of 2020 and March 28, 2021, increased, primarily due to cash proceeds from operating activities, partially offset by share-based compensation tax withholding, dividend payments and capital expenditures.

We have paid quarterly dividends on the Class A and Class B Common Stock each quarter since late 2013. In February 2021, the Board of Directors approved an increase in the quarterly dividend to \$0.07 per share, which was paid in April 2021. We currently expect to continue to pay comparable cash dividends in the future, although changes in our dividends will be considered by our Board of Directors in light of our earnings, capital requirements, financial condition and other factors considered relevant.

Capital Resources

Sources and Uses of Cash

Cash flows provided by/(used in) by category were as follows:

| (In thousands) | | March 28, 2021 | March 29, 2020 | % Change |
|----------------------|----|----------------|----------------|----------|
| Operating activities | \$ | 32,929 | \$ 38,851 | (15.2)% |
| Investing activities | \$ | (26,208) | \$ (33,423) | (21.6)% |
| Financing activities | \$ | (18,108) | \$ (18,845) | (3.9)% |

Operating Activities

Cash from operating activities is generated by cash receipts from subscriptions, advertising sales and other revenue. Operating cash outflows include payments for employee compensation, pension and other benefits, raw materials, marketing expenses and income taxes.

Net cash provided by operating activities decreased in the first quarter of 2021 compared with the same prior-year period primarily due to lower cash collections from accounts receivable, increase in other assets and lower cash payments received from prepaid subscriptions, partially offset by lower cash payments made to settle accounts payable, accrued payroll and other liabilities.

Investing Activities

Cash from investing activities generally includes proceeds from marketable securities that have matured and the sale of assets, investments or a business. Cash used in investing activities generally includes purchases of marketable securities, payments for capital projects and acquisitions of new businesses and investments.

Net cash used in investing activities in the first quarter of 2021 was primarily related to \$21.8 million in net purchases of marketable securities and \$6.4 million in capital expenditures payments.

Financing Activities

Cash from financing activities generally includes borrowings under third-party financing arrangements, the issuance of long-term debt and funds from stock option exercises. Cash used in financing activities generally includes the repayment of amounts outstanding under third-party financing arrangements, the payment of dividends, the payment of long-term debt and finance lease obligations and share-based compensation tax withholding.

Net cash used in financing activities in the first quarter of 2021 was primarily related to share-based compensation tax withholding payments of \$10.5 million and dividend payments of \$10.1 million.

Restricted Cash

We were required to maintain \$15.0 million of restricted cash as of March 28, 2021, and \$15.9 million as of December 27, 2020, substantially all of which is set aside to collateralize workers' compensation obligations.

Capital Expenditures

Capital expenditures totaled approximately \$7 million and \$12 million in the first quarter of 2021 and 2020, respectively. Expenditures in the first quarter of 2021 were primarily driven by improvements at our Company Headquarters and at our College Point, N.Y., printing and distribution facility, and investments in technology. Capital expenditures decreased in 2021 as the build-out of additional office space in Long Island City, N.Y., was completed in 2020. The cash payments related to capital expenditures totaled approximately \$6 million and \$15 million in the first quarter of 2021 and 2020, respectively.

Third-Party Financing

In September 2019, we entered into a \$250 million five-year unsecured credit facility (the "Credit Facility"). Certain of our domestic subsidiaries have guaranteed our obligations under the Credit Facility. As of March 28, 2021, there were no outstanding borrowings under the Credit Facility and the Company was in compliance with the financial covenants contained in the Credit Facility.

CRITICAL ACCOUNTING POLICIES

Our critical accounting policies are detailed in our Annual Report on Form 10-K for the year ended December 27, 2020. Other than as described in Note 2 of the Notes to the Condensed Consolidated Financial Statements, as of March 28, 2021, our critical accounting policies have not changed from December 27, 2020.

CONTRACTUAL OBLIGATIONS & OFF-BALANCE SHEET ARRANGEMENTS

Our contractual obligations and off-balance sheet arrangements are detailed in our Annual Report on Form 10-K for the year ended December 27, 2020. As of March 28, 2021, our contractual obligations and off-balance sheet arrangements have not changed materially from December 27, 2020.

FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q, including the section titled "Management's Discussion and Analysis of Financial Condition and Results of Operations," contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Terms such as "aim," "anticipate," "believe," "confidence," "continue," "conviction," "could," "drive," "estimate," "expect," "forecast," "future," "goal," "guidance," "intend," "likely," "may," "might," "objective," "opportunity," "optimistic," "outlook," "plan," "position," "potential," "predict," "project," "seek," "should," "strategy," "target," "will," "would" or similar statements or variations of such words and other similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain such terms. Forward-looking statements are based upon our current expectations, estimates and assumptions and involve risks and uncertainties that change over time; actual results could differ materially from those predicted by such forward-looking statements. These risks and uncertainties include, but are not limited to: the impact of the Covid-19 pandemic; significant competition in all aspects of our business; our ability to improve and scale our technical infrastructure and respond and adapt to changes in technology and consumer behavior; our ability to continue to retain and grow our subscriber base; numerous factors that affect our advertising revenues, including economic conditions, market dynamics, audience fragmentation, evolving digital advertising trends and the evolution of our strategy; damage to our brand or reputation; economic, geopolitical and other risks associated with the international scope of our business and foreign operations; our ability to attract and maintain a highly skilled and diverse workforce; adverse results from litigation or governmental investigations; the risks and challenges associated with investments we make in new and existing products and services; risks associated with acquisitions, divestitures, investments and other transactions; the effects of the fixed cost nature of significant portions of our expenses; the effects of the size and volatility of our pension plan obligations; liabilities that may result from our participation in multiemployer pension plans; the impact of labor negotiations and agreements; increases in the price of newsprint or significant disruptions in our newsprint supply chain or newspaper printing and distribution channels; security breaches and other network and information systems disruptions; our ability to comply with laws and regulations, including with respect to privacy, data protection and consumer marketing practices; payment processing risk; defects, delays or interruptions in the cloud-based hosting services we utilize; our ability to protect our intellectual property; claims of intellectual property infringement that we have been, and may be in the future, be subject to; the effects of restrictions on our operations as a result of the terms of our credit facility; our future access to capital markets and other financing options; and the concentration of control of our company due to our dual-class capital structure.

More information regarding these risks and uncertainties and other important factors that could cause actual results to differ materially from those in the forward-looking statements is set forth in "Item 1A — Risk Factors" in our Annual Report

on Form 10-K for the year ended December 27, 2020 and "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Form 10-Q. Investors are cautioned not to place undue reliance on any such forward-looking statements, which speak only as of the date they are made. The Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Our Annual Report on Form 10-K for the year ended December 27, 2020, details our disclosures about market risk. As of March 28, 2021, there were no material changes in our market risks from December 27, 2020.

Item 4. Controls and Procedures

EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES

Our management, with the participation of our principal executive officer and our principal financial officer, evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934) as of March 28, 2021. Based upon such evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures were effective to ensure that the information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING

There were no changes in our internal control over financial reporting during the quarter ended March 28, 2021, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

We are involved in various legal actions incidental to our business that are now pending against us. These actions generally have damage claims that are greatly in excess of the payments, if any, that we would be required to pay if we lost or settled the cases. Although the Company cannot predict the outcome of these matters, it is possible that an unfavorable outcome in one or more matters could be material to the Company's consolidated results of operations or cash flows for an individual reporting period. However, based on currently available information, management does not believe that the ultimate resolution of these matters, individually or in the aggregate, is likely to have a material effect on the Company's financial position.

Item 1A. Risk Factors

There have been no material changes to our risk factors as set forth in "Item 1A—Risk Factors" in our Annual Report on Form 10-K for the year ended December 27, 2020.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(c) Issuer Purchases of Equity Securities

In 2015, the Board of Directors authorized up to \$101.1 million of repurchases of shares of the Company's Class A Common Stock. As of March 28, 2021, repurchases under this authorization totaled \$84.9 million (excluding commissions) and \$16.2 million remained. Our Board of Directors has authorized us to purchase shares from time to time, subject to market conditions and other factors. There is no expiration date with respect to this authorization. There have been no purchases under this authorization since 2016.

Item 6. Exhibits

| Exhibit No. | |
|-------------|---|
| 31.1 | Rule 13a-14(a)/15d-14(a) Certification. |
| 31.2 | Rule 13a-14(a)/15d-14(a) Certification. |
| 32.1 | Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2 | Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 101.INS | XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document. |
| 101.SCH | Inline XBRL Taxonomy Extension Schema Document. |
| 101.CAL | Inline XBRL Taxonomy Extension Calculation Linkbase Document. |
| 101.DEF | Inline XBRL Taxonomy Extension Definition Linkbase Document. |
| 101.LAB | Inline XBRL Taxonomy Extension Label Linkbase Document. |
| 101.PRE | Inline XBRL Taxonomy Extension Presentation Linkbase Document. |
| 104 | Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101). |
| | |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

| | THE NEW YORK TIMES COMPANY |
|-------------------|---|
| | (Registrant) |
| Date: May 5, 2021 | /s/ Roland A. Caputo |
| | Roland A. Caputo Executive Vice President and Chief Financial Officer (Principal Financial Officer) |

EXHIBIT 31.1

Rule 13a-14(a)/15d-14(a) Certification

- I, Meredith Kopit Levien, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of The New York Times Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2021

/s/ MEREDITH KOPIT LEVIEN

Meredith Kopit Levien

Chief Executive Officer

EXHIBIT 31.2

Rule 13a-14(a)/15d-14(a) Certification

I, Roland A. Caputo, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of The New York Times Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2021

/s/ ROLAND A. CAPUTO

Roland A. Caputo

Chief Financial Officer

EXHIBIT 32.1

Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report on Form 10-Q of The New York Times Company (the "Company") for the quarter ended March 28, 2021, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Meredith Kopit Levien, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, based on my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

May 5, 2021

/s/ MEREDITH KOPIT LEVIEN

Meredith Kopit Levien

Chief Executive Officer

EXHIBIT 32.2

Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report on Form 10-Q of The New York Times Company (the "Company") for the quarter ended March 28, 2021, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Roland A. Caputo, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, based on my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

May 5, 2021

/s/ ROLAND A. CAPUTO

Roland A. Caputo

Chief Financial Officer