



# Fiscal 2024

## Updates and highlights



### Fiscal 2024 Financial Highlights

(unaudited)

# 7%

Revenue growth to \$19.2 billion

# 8%

 Employer Services revenue growth

# 4%

 PEO Services revenue growth

# 12%

Adj. Diluted EPS<sup>1</sup> growth to \$9.18 per share

# 9%

 Adjusted EBIT<sup>1</sup> growth

# 25.5%

 Adjusted EBIT margin<sup>1</sup>

### Recent business highlights

- ✓ Grew Employer Services new business bookings 7% in FY24
- ✓ Achieved Employer Services client revenue retention of 92% for FY24
- ✓ Reached new all-time high client satisfaction levels
- ✓ Executed effectively across all Strategic Priorities

### Fiscal 2025 Financial Outlook

as of July 31, 2024



## 4 to 7%

ES new business bookings growth



## 5 to 6%

Consolidated revenue growth



## 8 to 10%

Adjusted diluted EPS<sup>1</sup> growth

### Industry-leading scale and financial strength



## 1.1 million+

 clients worldwide

## 42M+ workers paid

 across 140+ countries

## 1 in 6

 US workers paid

## AA credit rating

 AA- S&P, Aa3 Moody's, AA- Fitch

## \$3.1 trillion

 annual payroll/tax processed

## 49 consecutive years

 of dividend increases

1. Adjusted EBIT, adjusted EBIT margin, and adjusted diluted earnings per share are all non-GAAP financial measures. Please refer to the Q4 fiscal 2024 earnings release available at investors.adp.com for a discussion of why ADP believes these measures are important and for a reconciliation of non-GAAP financial measures to their closest comparable GAAP financial measures.

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