

Transforming the Way People Bank and Shop

Third Quarter 2024 Earnings

Performance Summary Update

November 7, 2024

Forward-looking Statements

This presentation and the exhibits hereto may contain statements that are not historical information and are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give current expectations or forecasts of future events and are not guarantees of future performance. These forward-looking statements include, but are not limited to, projections, statements regarding the Company's expected future performance (including expected results of operations and financial guidance), future financial condition, anticipated operating results, strategy plans, future liquidity and financial position. Statements can generally be identified as forward looking because they include words such as "believes," "anticipates," "expects," "intends," "plans," "will," "estimates," "potential," "target," "predict," "project," "seek," and variations thereof or "could," "should" or words of similar meaning. Statements that describe the Company's future plans, objectives or goals are also forward-looking statements, which reflect the current views of the Company with respect to future events and are subject to assumptions, risks and uncertainties that could cause actual results to differ materially. Although the Company believes that these forward-looking statements are based upon reasonable assumptions regarding, among other things, the economy, its knowledge of its business, and key performance indicators that impact the Company, these forward-looking statements involve risks, uncertainties and other factors that may cause actual results to differ materially from those expressed in or implied by the forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. The factors that may affect the Company's results include, among others: the Company's recent emergence from the Chapter 11 Cases and the Dutch Scheme Proceedings, which could adversely affect our business and relationships; the significant variance of our actual financial results from the projections that were filed with the U.S. Bankruptcy Court and Dutch Court; the overall impact of the global supply chain complexities on the Company and its business, including delays in sourcing key components as well as longer transport times, especially for container ships and U.S. trucking, given the Company's reliance on suppliers, subcontractors and availability of raw materials and other components; the Company's ability to generate sufficient cash or have sufficient access to capital resources to service its debt, which, if unsuccessful or insufficient, could force the Company to reduce or delay investments and capital expenditures or to dispose of material assets or operations, seek additional debt or equity capital or restructure or refinance its indebtedness; the Company's ability to comply with the covenants contained in the agreements governing its debt; the Company's ability to successfully convert its backlog into sales, including our ability to overcome supply chain and liquidity challenges; the ultimate impact of infectious disease outbreaks and other public health emergencies, including further adverse effects to the Company's supply chain, and maintenance of increased order backlog; the Company's ability to successfully meet its cost-reduction goals and continue to achieve benefits from its cost-reduction initiatives and other strategic initiatives; the success of the Company's new products, including its DN Series line and EASY family of retail checkout solutions, and electronic vehicle charging service business; the impact of a cybersecurity incident or operational failure on the Company's business; the Company's ability to attract, retain and motivate key employees; the Company's reliance on suppliers, subcontractors and availability of raw materials and other components; changes in the Company's intention to further repatriate cash and cash equivalents and shortterm investments residing in international tax jurisdictions, which could negatively impact foreign and domestic taxes; the Company's success in divesting, reorganizing or exiting non-core and/or nonaccretive businesses and its ability to successfully manage acquisitions, divestitures, and alliances; the ultimate outcome of the appraisal proceedings initiated in connection with the implementation of the Domination and Profit Loss Transfer Agreement with the former Diebold Nixdorf AG (which was dismissed in the Company's favor at the lower court level in 2022) and the merger/squeeze-out (which was dismissed in the Company's favor in 2023); the impact of market and economic conditions, including the bankruptcies, restructuring or consolidations of financial institutions, which could reduce the Company's customer base and/or adversely affect its customers' ability to make capital expenditures, as well as adversely impact the availability and cost of credit; the impact of competitive pressures, including pricing pressures and technological developments; risks related to our international operations, including geopolitical instability and wars; changes in political, economic or other factors such as currency exchange rates, inflation rates (including the impact of possible currency devaluations in countries experiencing high inflation rates), recessionary or expansive trends, disruption in energy supply, taxes and regulations and laws affecting the worldwide business in each of the Company's operations; the Company's ability to maintain effective internal controls; unanticipated litigation, claims or assessments, as well as the outcome/impact of any current/pending litigation, claims or assessments; the effect of changes in law and regulations or the manner of enforcement in the U.S. and internationally and the Company's ability to comply with applicable laws and regulations; and other factors included in the Company's filings with the Securities and Exchange Commission (the "SEC"), including its Annual Report on Form 10-K for the year ended December 31, 2023 as filed with the SEC on March 8, 2024, and its Quarterly Report on Form 10-Q for the guarterly period ended September 30, 2024. Except to the extent required by applicable law or regulation, the Company undertakes no obligation to update these forward-looking statements to reflect future events or circumstances or to reflect the occurrence of unanticipated events. You should consider these factors carefully in evaluating forward-looking statements and are cautioned not to place undue reliance on such statements.



Use of non-GAAP Financial Information

To supplement our condensed consolidated financial information presented in accordance with GAAP, the company considers certain financial measures that are not prepared in accordance with GAAP, including Non-GAAP results, adjusted diluted earnings per share, free cash flow (use) and free cash flow conversion, net debt, EBITDA, adjusted EBITDA, constant currency results, and Combined results for the Predecessor and Successor Companies with removal of the impacts of Fresh Start Accounting. The company calculates constant currency by translating the prior year results at current year exchange rates. The company uses these Non-GAAP financial measures, in addition to GAAP financial measures, to evaluate our operating and financial performance and to compare such performance to that of prior periods and to the performance of our competitors. Also, the company uses these Non-GAAP financial measures in making operational and financial decisions and in establishing operational goals. The company also believes providing these Non-GAAP financial measures to investors, as a supplement to GAAP financial measures, helps investors evaluate our operating and financial performance and trends in our business, consistent with how management evaluates such performance and trends. The company also believes these Non-GAAP financial measures may be useful to investors in comparing its performance to the performance of other companies, although its Non-GAAP financial measures are specific to the company and the Non-GAAP financial measures of other companies may not be calculated in the same manner. We provide EBITDA and Adjusted EBITDA because we believe that investors and securities analysts will find EBITDA and adjusted EBITDA to be useful measures for evaluating our operating performance and comparing our operating performance with that of similar companies that have different capital structures and for evaluating our ability to meet our future debt service, capital expenditure and working capital requirements. We consider free cash flow (use) to be a liquidity measure that provides useful information to management and investors about the amount of cash generated by the business that, after the purchase of property and equipment and capitalized software development, changes in cash of assets held for sale and the use of cash for M&A, and excluding the use/proceeds of cash for the settlement of foreign exchange derivative instruments, can be used for debt servicing, strategic opportunities, including investing in the business, making strategic acquisitions, strengthening the balance sheet and paying dividends. Unlevered free cash flow (use) provides incremental visibility into the company's liquidity by excluding cash used for interest payments from free cash flow (use). Free Cash Flow Conversion is a liquidity ratio that measures the company's ability to convert operating profits into free cash flow and is calculated as Free Cash Flow over Adjusted EBITDA. For more information, please refer to the section, "Notes for Non-GAAP Measures."



Third Quarter 2024 Takeaways

Strong third quarter performance driven by improved operational execution

2 Continue to deliver higher profitability with Lean & Continuous Improvement



Expect to achieve high-end of FY24 Adjusted EBITDA⁽¹⁾ range of \$435M - \$450M

Building a strong company for our employees and customers



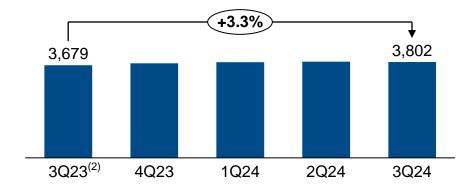
Diebold Nixdorf

DN Continuous Improvement Journey - Consistent Operational Execution

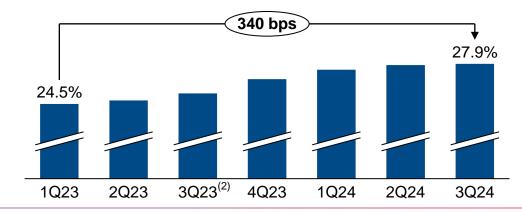
Our Lean efforts are accelerating the flywheel - conducted 3 Shingijutsu Kaizen events improving safety & quality, reducing floor space & inventory and enhancing the flow of people & parts to drive efficiency



Trailing 12-month Revenue⁽¹⁾ Trend (\$M)



Sequential Gross Margin⁽¹⁾ Trend



⁾ Represents a non-GAAP metric. Please refer to supplemental slides for additional information.



Combined results for the reported period is a Non-GAAP measure that reflects financial performance by combining outcomes of both the predecessor and successor periods in 3Q23 – predecessor periods are 1Q23 and 2Q23, successor periods are 4Q23 and forward

Supply Chain Transformation – Lean Manufacturing

Driving results with Lean and Continuous Improvement – Paderborn, Germany and Manaus, Brazil manufacturing facilities
Thank you to our employees for embracing our Lean and Continuous Improvement mindset



Building a Lean Operating System enabled by culture, competency and commitment to drive operational excellence and transformation







Q3 2024 Consolidated Financial Summary

Another solid quarter of operational execution; remaining focused on continuous improvement journey to increase profitability

Non-GAAP Summary ⁽¹⁾ (\$ in millions)	Q3 2023 ⁽³⁾	Q3 2024	Change YoY
Total Revenue	\$943	\$927	(1.7)%
Service Revenue	\$544	\$542	(0.4)%
Product Revenue	\$399	\$385	(3.5)%
Total Gross Profit	\$239	\$259	8.2%
Gross Margin	25.4%	27.9%	+250 bps
Operating Expense	\$144	\$157	8.9%
Operating Profit	\$95	\$102	7.2%
Operating Margin	10.1%	11.0%	+90 bps
Adjusted EBITDA ⁽²⁾	\$109	\$118	7.7%
Adjusted EBITDA Margin ⁽²⁾	11.6%	12.7%	+110 bps
Free Cash Flow (Use) ⁽²⁾	\$(95)	\$(25)	73.7%

Q3-24 Overview

- Banking revenue growth of 3.8% YoY offset by Retail product revenue headwinds
- Gross margin expanded for the seventh straight quarter with 250 bps of YoY expansion, and 10 bps sequentially
- Operating expense primarily impacted by stock-based incentive compensation and other employee benefits
- Adjusted EBITDA⁽²⁾ of \$118 million is up 7.7% YoY and adjusted EBITDA margin expanded 110 basis points to 12.7%
- Free cash use⁽²⁾ of \$25M was favorable YoY by \$70M



⁽¹⁾ Presented on a non-GAAP basis. Please refer to supplemental slides for additional information.

⁽²⁾ Represents a non-GAAP metric. Please refer to supplemental slides for additional information.

⁽³⁾ Combined results for the reported period is a Non-GAAP measure that reflects financial performance by combining outcomes of both the predecessor and successor periods in 3Q23

YTD Q3 2024 Consolidated Financial Summary

Strong year-to-date execution with revenue growth, margin expansion and improved free cash flow performance

Non-GAAP Summary ⁽¹⁾ (\$ in millions)	YTD Q3 2023 ⁽³⁾	YTD Q3 2024	Change YoY
Total Revenue	\$2,714	\$2,764	1.8%
Service Revenue	\$1,594	\$1,607	0.8%
Product Revenue	\$1,120	\$1,157	3.3%
Total Gross Profit	\$677	\$766	13.1%
Gross Margin	24.9%	27.7%	+280 bps
Operating Expense	\$462	\$472	2.1%
Operating Profit	\$215	\$294	36.8%
Operating Margin	7.9%	10.6%	+270 bps
Adjusted EBITDA ⁽²⁾	\$257	\$340	32.1%
Adjusted EBITDA Margin ⁽²⁾	9.4%	12.3%	+290 bps
Free Cash Flow (Use) ⁽²⁾	\$(448)	\$(77)	82.7%

YTD Q3-24 Overview

- YTD revenue up 1.8% YoY driven by disciplined revenue growth in Banking
- Gross profit benefitted from our supply chain & service initiatives, as well as price discipline
- Adjusted EBITDA⁽²⁾ of \$340 million is up 32.1% YoY and adjusted EBITDA margin expanded 290 basis **points to 12.3%**
- YTD 2024 free cash use⁽²⁾ of \$77M represents lowest year-to-date cash use since 2019



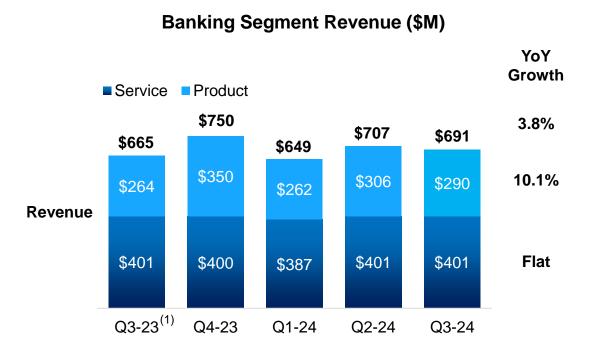
⁽¹⁾ Presented on a non-GAAP basis. Please refer to supplemental slides for additional information.

Represents a non-GAAP metric. Please refer to supplemental slides for additional information.

Transforming the Way People Bank and Shop Combined results for the reported period is a Non-GAAP measure that reflects financial performance by combining outcomes of both the predecessor and successor periods in 3Q23

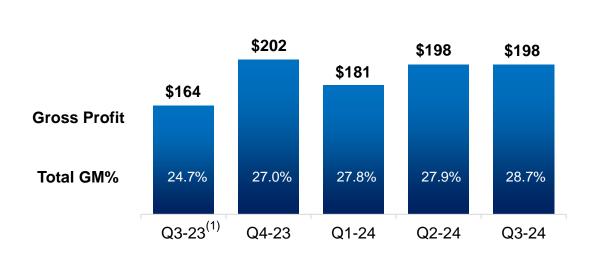
Q3 2024 Banking Financial Performance

Another solid quarter for Banking with strength in product and continued service performance improvement



 Product revenue growth YoY driven by favorable mix with increased cash recycler deliveries in Europe and North America

Banking Segment Gross Profit (\$M)

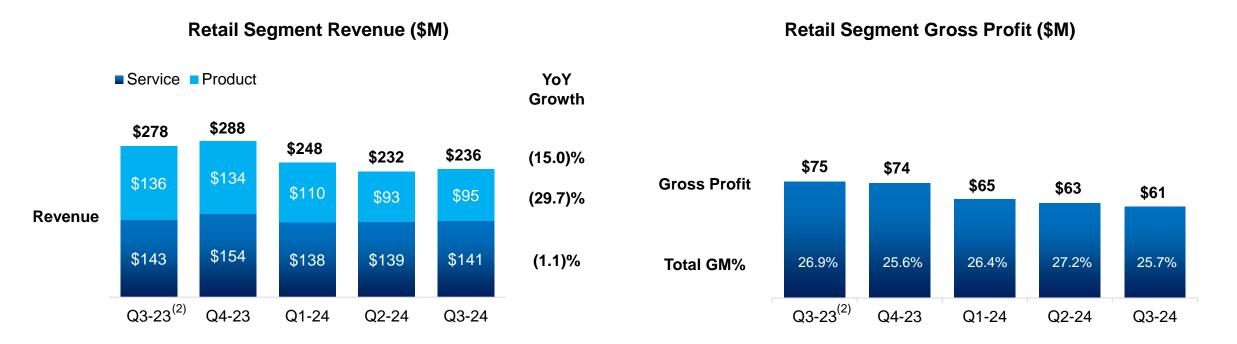


- Banking gross margin of 28.7% is up 400 bps YoY with expansion across both Product & Service and is up 80 bps sequentially
- Service gross margin is up 110 bps YoY driven by improved operational performance across the Americas and EMEA



Q3 2024 Retail Financial Performance

Macro environment continues to impact product revenue, but seeing early signs of stabilization with growing opportunity pipeline



- Product revenue remains under pressure from elongated purchase decisions
- Service revenue is down slightly YoY as growth in higher contract revenue was offset by timing in delivery of large customer projects
- Product gross margin up 40 bps YoY due to greater product input cost control from supply chain excellence program
- Service gross margin is down YoY primarily due to delays in completion of large customer projects



⁽¹⁾ Excludes the results of the non-core European retail business that was sold during September 2023

Combined results for the reported period is a Non-GAAP measure that reflects financial performance by combining outcomes of both the predecessor and successor periods in 3Q23

Q3 2024 Financial Condition Summary

Continue to focus on more linear and stronger cash generation for the benefit of all our stakeholders

(\$ in millions)	Q3-23 ⁽¹⁾	Q4-23	Q1-24	Q2-24	Q3-24
Adjusted EBITDA ⁽²⁾	\$109	\$144	\$103	\$119	\$118
Working Capital source (use)	\$(56)	\$99	\$20	\$(66)	\$(57)
Accounts Receivable	(64)	3	49	3	4
Inventory	(1)	97	(56)	(10)	10
Accounts Payable	68	(15)	16	(41)	(26)
Deferred Revenue	(59)	15	11	(17)	(45)
Cash interest, net	(42)	(41)	(40)	(36)	(37)
Cash paid for taxes	(10)	(14)	(11)	(25)	(10)
Capex	(13)	(12)	(13)	(8)	(9)
Professional fees	(17)	(45)	(15)	(8)	(13)
Restructuring payments	(7)	(6)	(8)	(13)	(9)
Other cash flow	<u>(58)</u>	<u>25</u>	<u>(72)</u>	<u>21</u>	<u>(7)</u>
Free cash flow ⁽²⁾	\$(95)	\$150	\$(36)	(\$16)	(\$25)
Financing activities & other	(1)	(1)	(163)	(22)	2
Change in cash & short-term investments	\$(96)	\$149	\$(199)	\$(38)	\$(23)
Cash & short term investments ⁽³⁾	\$457	\$606	\$407	\$369	\$346
Net Leverage (TTM adjusted EBITDA)(4)	2.2x	1.6x	1.6x	1.5x	1.6x

Overview

- Clear line of sight to +25% free cash flow conversion in 2024 and improved quarterly linearity
- YTD 2024 free cash use⁽²⁾ of \$77M represents lowest year-to-date cash use since 2019
- Strong focus on reducing restructuring and professional fees in 2025
- Opportunity to meaningfully improve free cash flow conversion over the next 12 – 24 months
 - Higher profitability through margin expansion
 - Lower debt costs with anticipated refinancing
 - Eliminating non-recurring payments to certain vendors related to our corporate restructuring
 - Continued working capital efficiency
- Expect corporate restructuring headwinds impacting free cash flow to be addressed in 2024

⁽⁴⁾ Net leverage calculated using net debt divided by trailing twelve month adjusted EBITDA - see "Supplemental Slides" for additional information





Combined results for the reported period is a Non-GAAP measure that combines outcomes of both the predecessor and successor periods.

⁽²⁾ Represents a non-GAAP metric - see "Supplemental Slides" for additional information.

⁽³⁾ Excludes cash from assets held for sale

Reiterating 2024 Performance Outlook

Expect to achieve high-end of FY24 Adjusted EBITDA range of \$435M - \$450M reflecting stronger profitability driven by impact of our lean manufacturing and continuous improvement actions

	FY23 Actuals ⁽¹⁾	Previous FY24 Outlook	Key Details
Total Revenue ⁽²⁾	\$3.75B	Flat	 Incorporates continued strength in Banking delivering disciplined, profitable revenue growth up low single-digits YoY, offset by Retail product market headwinds Includes ~0.5% to 1.0% unfavorable impact from FX for the year Balanced business model with end-market diversification
Adjusted EBITDA ^(2,3)	\$401M	\$435M - \$450M	 Expect to achieve high-end of FY24 Adjusted EBITDA range Continued focus on gross margin expansion through supply chain & logistics improvements and service quality & efficiency Maintaining cost discipline in operating expense
Free Cash Flow Conversion ⁽³⁾	Negative	+25%	 Contemplates conversion of adjusted EBITDA to free cash flow that represents a meaningful improvement compared to full-year 2023 Execute on working capital improvements and finalize payment normalization with certain vendors

¹⁾ Combined results for the reported period is a Non-GAAP measure that reflects financial performance by combining outcomes of both the predecessor and successor periods for the full year 2023 results throughout.

With respect to the company's adjusted EBITDA, free cash flow and free cash flow conversion outlook for 2024, it is not providing a reconciliation to the most directly comparable GAAP financial measures because it is unable to predict with reasonable certainty those items that may affect such measures calculated and presented in accordance with GAAP without unreasonable effort. These measures primarily exclude future restructuring and refinancing actions and net non-routine items. These reconciling items are uncertain, depend on various factors and could significantly impact, either individually or in the aggregate, operating profit and net income calculated and presented in accordance with GAAP.



Non-GAAP metric. See "Supplemental Slides" for additional information.

Long-term Foundational Building Blocks

Implementing best practices from investment grade companies and creating value for shareholders



Improve capital structure and fortify balance sheet

Maintain net leverage⁽¹⁾ at approximately 1.5x and lower interest expense



Drive more linear and stronger free cash flow conversion



Improve free cash flow conversion⁽²⁾ to +40% over the next 12 months



Eliminate spend and complexity related to corporate restructuring



Reduce professional fees and normalize working capital



Implement balanced capital allocation strategy



Return capital to shareholders leveraging returns-based mindset

²⁾ With respect to the company's long-term free cash flow conversion outlook, it is not providing a reconciliation to the most directly comparable GAAP financial measures because it is unable to predict with reasonable certainty those items that may affect such measures calculated and presented in accordance with GAAP without unreasonable effort. These measures primarily exclude future restructuring and refinancing actions and net non-routine items. These reconciling items are uncertain, depend on various factors and could significantly impact, either individually or in the aggregate, operating profit and net income calculated and presented in accordance with GAAP.



⁽¹⁾ Net leverage calculated using net debt divided by trailing twelve month adjusted EBITDA - see "Supplemental Slides" for additional information

Building Momentum Moving into 2025

customers and shareholders

Industry-leading solutions and products winning in the market with highly attractive customer base of banks and retailers

Driving significant improvement in the initial stages of Lean journey and expanding efforts throughout the company

Strengthened leadership team focused on disciplined, value creation for



Supplemental Slides



Reconciliation of GAAP results to Non-GAAP results – Q3-24 (\$M)

					Three r		nded Sep		0, 2024				
	Service Sales	Product Sales	Net Sales	COS - service	COS - product	cos	Gross Profit	% of Sales	SG&A	R&D	Other OPEX	OP	% of Sales
GAAP	\$ 541.7	\$ 385.4	\$ 927.1	\$ 403.5	\$ 287.0	\$ 690.5	\$ 236.6	25.5 %	\$ 164.6	\$ 23.4	\$ 2.2	\$ 46.4	5.0 %
Restructuring and transition - personnel	_	_	_	(3.9)	(1.4)	(5.3)	5.3		(0.9)	(0.5)	_	6.7	
Transformation - other	_	_	_	0.1	_	0.1	(0.1)		(24.5)	_	(0.7)	25.1	
Financial restructuring costs	_	_	_	_	_	_	_		(2.1)	_	_	2.1	
Amortization of fair valued assets	_	_	_	(11.4)	(5.3)	(16.7)	16.7		(2.0)	(0.1)	_	18.8	
Divestitures and asset sales	_	_	_	_	_	_	_		_	_	_	_	
Legal deal matters	_	_	_	_	(0.5)	(0.5)	0.5		(0.7)	_	_	1.2	
Other	_	_	_	_	_	_	_		_	_	(1.5)	1.5	
Non-GAAP Adjusted results	\$ 541.7	\$ 385.4	\$ 927.1	\$ 388.3	\$ 279.8	\$ 668.1	\$ 259.0	27.9 %	\$ 134.4	\$ 22.8	\$ —	\$ 101.8	11.0 %



Reconciliation of GAAP results to Non-GAAP results – YTD Q3-24 (\$M)

					Nine n	nonths en	ided Sept	tember 30, 2024				
						5	Successo	r				
	Service Sales	Product Sales	Net Sales	COS - service	COS - product	cos	Gross Profit	% of Sales SG&A	R&D	Other OPEX	OP	% of Sales
GAAP	\$1,607.2	\$1,155.0	\$2,762.2	\$1,210.2	\$ 863.6	\$2,073.8	\$ 688.4	24.9 % \$ 478.4	\$ 69.7	\$ (0.6) \$	\$ 140.9	5.1 %
Restructuring and transition - personnel	_	_	_	(18.8)	(3.2)	(22.0)	22.0	(10.0) (3.0)	_	35.0	
Transformation - other	_	_	_	(1.0)	_	(1.0)	1.0	(42.4) —	(0.7)	44.1	
Financial restructuring costs	_	_	_	_	_	_	_	(14.1) —	0.1	14.0	
Amortization of fair valued assets	_	_	_	(39.2)	(14.6)	(53.8)	53.8	(5.4) (0.3)	_	59.5	
Divestitures and asset sales	_	_	_	_	_	_	_	_	_	2.6	(2.6)	
Legal deal matters	_	1.7	1.7	_	0.2	0.2	1.5	(1.1) —	_	2.6	
Other		_	_	_	1.1	1.1	(1.1)		_	(1.5)	0.4	
Non-GAAP Adjusted results	\$1,607.2	\$1,156.7	\$2,763.9	\$1,151.2	\$ 847.1	\$1,998.3	\$ 765.6	27.7 % \$ 405.4	\$ 66.4	\$ (0.1)	\$ 293.9	10.6 %



Reconciliation of GAAP results to Non-GAAP results – Q3-23 (\$M)

					Three r	nonths e	nded Sep	tember 30	, 2023				
						C	ombined	*					
	Service Sales	Product Sales	Net Sales	COS - service	COS - product	cos	Gross Profit	% of Sales	Selling, G&A	R, D &	Other OPEX	ОР	% of Sales
Predecessor GAAP Results	\$ 240.6	\$ 111.0	\$ 351.6	\$ 171.3	\$ 94.8	\$ 266.1	\$ 85.5	24.3 % \$	\$ 73.9	\$ 10.5	\$ 0.6	0.5	0.1 %
Successor GAAP Results	305.5	286.3	591.8	226.1	236.1	462.2	129.6	21.9 %	81.1	12.0	(0.4)	36.9	6.2 %
Impacts of Fresh Start Accounting	_	_	_	(8.1)	(16.7)	(24.8)	24.8		3.4	_	_	21.4	
Restructuring and transition - personnel	_	_	_	(1.8)	1.8	_	_		(7.4)	_	_	7.4	
Transformation - other	_	_	_	3.2	(0.2)	3.0	(3.0)		(5.5)	_	_	2.5	
Refinancing related costs	_	_	_	_	_	_	_		0.2	_	_	(0.2)	
Held for sale non-core business	(2.0)	(0.9)	(2.9)	(2.1)	(0.5)	(2.6)	(0.3)		(1.9)	(1.6)	0.9	2.3	
Amortization of fair valued assets	_	_	_	_	_	_	_		(18.0)	_	_	18.0	
Legal deal matters	_	2.8	2.8	_	_	_	2.8		(1.6)	_	_	4.4	
Crisis in Ukraine costs	_	_	_			_	_		(0.1)	_	_	0.1	
Other impairment	_	_	_	_	_	_	_		_	_	(1.7)	1.7	
Non-GAAP Adjusted results	\$ 544.1	\$ 399.2	\$ 943.3	\$ 388.6	\$ 315.3	\$ 703.9	\$ 239.4	25.4 %	\$ 124.1	\$ 20.9	\$ (0.6)	95.0	10.1 %



Reconciliation of GAAP results to Non-GAAP results – YTD Q3-23 (\$M)

					Nine m	onths en	ded Sept	ember 3	0, 2023				
						Pr	redecesso	or					
	Service Sales	Product Sales	Net Sales	COS - service	COS - product	cos	Gross Profit	% of Sales	Selling, G&A	R, D &	Other OPEX	OP	% of Sales
Predecessor GAAP Results	\$1,295.0	\$ 836.9	\$2,131.9	\$ 922.4	\$ 689.5	\$1,611.9	\$ 520.0	24.4%	\$ 458.7	\$ 62.3	\$ 4.5	\$ (5.5)	(0.3)%
Successor GAAP Results	305.5	286.3	591.8	226.1	236.1	462.2	129.6	21.9%	81.1	12.0	(0.4)	36.9	6.2%
Impacts of Fresh Start Accounting	_	_	_	(8.1)	(16.7)	(24.8)	24.8		3.4	_	_	21.4	
Restructuring and transition - personnel	_	_	_	(6.0)	1.8	(4.2)	4.2		(14.0)	(1.0)	_	19.2	
Transformation - other	_	_	_	3.2	(0.8)	2.4	(2.4)		(25.3)	(0.9)	(0.5)	24.3	
Refinancing related costs	_	_	_	_	_	_	_		(44.4)	_	_	44.4	
Held for sale non-core business	(6.6)	(6.0)	(12.6)	(7.9)	(2.6)	(10.5)	(2.1)		(6.1)	(5.8)	0.9	8.9	
Amortization of fair valued assets	_	_	_	_	_	_	_		(53.7)	_	_	53.7	
Legal deal matters	_	2.8	2.8	_	_	_	2.8		(4.6)	_	_	7.4	
Crisis in Ukraine costs	_	_	_	_	_	_	_		(0.1)	_	_	0.1	
Other	_	_	_	0.3	(0.1)	0.2	(0.2)		0.3	_	(0.2)	(0.3)	
Other impairment	_	_	_	_	_	_	_		_	_	(4.4)	4.4	
Non-GAAP Adjusted results	\$1,593.9	\$1,120.0	\$2,713.9	\$1,130.0	\$ 907.2	\$2,037.2	\$ 676.7	24.9 %	\$ 395.3	\$ 66.6	\$ (0.1)	\$ 214.9	7.9 %



Reconciliation of GAAP results to Non-GAAP results – Q1-23 (\$M)

			Q1 2	2023		
	Net Sales	Gross Profit	% of Sales	OPEX	OP	% of Sales
GAAP results	\$ 858.1	\$209.3	24.4 %	\$211.4	\$ (2.1)	(0.2)%
Restructuring and transition - personnel	_	0.6		(7.2)	7.8	
Transformation - other	_	0.3		(6.9)	7.2	
Refinancing related costs	_	_		(14.1)	14.1	
Held for sale non-core European retail business	(4.8)	(0.6)		(4.3)	3.7	
Amortization of Wincor Nixdorf purchase accounting intangible assets (non-cash)	_	_		(17.7)	17.7	
Non-routine income/expense:						
Legal/deal expense	_	_		(0.2)	0.2	
Crisis in Ukraine costs	_	_		_	_	
Other	_	(0.2)		(0.7)	0.5	
North America ERP impairment	_	_		_	_	
Russia/Ukraine impairment	_	_		_	_	
Other impairment	_	_		(0.9)	0.9	
Non-routine (income) expenses, net	_	(0.2)		(1.8)	1.6	
Non-GAAP results	\$ 853.3	\$209.4	24.5 %	\$ 159.4	\$ 50.0	5.9 %

To supplement our condensed consolidated financial statements presented in accordance with GAAP, the company utilizes certain financial measures that are not prepared in accordance with GAAP, including Non-GAAP results, EBITDA and Adjusted EBITDA, adjusted earnings per share, free cash flow (use) and net debt. Restructuring and transition - personnel expenses incurred in the first three months of 2023 relate to the cost savings initiative focused on operational simplification and automation of processes, and include severance and payroll of employees transitioning out of the organization. Costs of third-parties assisting with the execution of the program are categorized as Transformation - other. Refinancing related costs incurred in the first three months of 2023 are advisor fees for the Company's ongoing discussions to increase liquidity and optimize the capital structure that do not qualify for capitalization. Held for sale non-core European retail business is the results of a majority-owned business that the company is committed to sell, that are excluded from the metrics used to evaluate the core business and assign resources. Amortization of Wincor Nixdorf purchase accounting intangible assets (non-cash) expense is taken against the intangible assets established in purchase accounting as management believes that this is useful information. Legal/deal expense primarily relates to third-party expenses and fees paid by the company for M&A activity. Crisis in Ukraine costs primarily relate to humanitarian efforts for our employees and their families, as well as expenses incurred in connection with the economic sanctions levied and steps taken to-date to liquidate our Russian distribution subsidiary. North America ERP impairment was the result of the decision made by management to indefinitely suspend ERP implementation and strategically shift the digital transformation initiatives to the Company's distribution subsidiaries which have a much greater opportunity for process standardization and related cost redu



Reconciliation of free cash flow - Quarter Trend (\$M)

		Qu	arter Ende	ed	
	Q3-23*	Q4-23	Q1-24	Q2-24	Q3-24
Net cash provided (used) by operating activities	\$ (82.2)	\$ 162.8	\$ (23.5)	\$ (8.0)	\$ (15.5)
Excluding the impact of changes in cash of assets held for sale	0.7	-	-	-	-
Capital expenditures	(7.4)	(6.3)	(6.7)	(1.7)	(3.8)
Capitalized software development	(6.0)	(6.1)	(6.2)	(6.4)	(5.6)
Free cash flow/(use) (non-GAAP measure)	(94.9)	150.4	(36.4)	(16.1)	(24.9)
Add back: cash interest	41.6	40.7	40.1	36.3	36.4
Unlevered free cash flow (use) (Non-GAAP measure)	\$ (53.3)	\$ 191.1	\$ 3.7	\$ 20.2	\$ 11.5

^{* -} Combined Results for the reported period, is a Non-GAAP measure that reflects financial performance by combining outcomes of both the predecessor and successor periods as well as the impacts of having implemented Fresh Start Accounting in the successor period



Reconciliation of free cash flow – Year-to-date (\$M)

	Nine months ended									
	Suc	cessor	Combined*							
(\$ in millions)	September 30, 2024 September 30, 2023				% Change					
Net cash used by operating activities	\$	(47.0)	\$	(419.6)	88.8					
Excluding the impact of changes in cash of assets held for sale		_		6.7	(100.0)					
Capital expenditures		(12.2)		(18.6)	34.4					
Capitalized software development		(18.2)		(16.8)	(8.3)					
Free cash flow (use) (Non-GAAP measure)	\$	(77.4)	\$	(448.3)	82.7					

^{* -} Combined Results for the reported period, is a Non-GAAP measure that reflects financial performance by combining outcomes of both the predecessor and successor periods as well as the impacts of having implemented Fresh Start Accounting in the successor period



Reconciliation of GAAP net income to EBITDA and Adjusted EBITDA – Quarter Trend (\$M)

	Quarter Ended										
	Q3	3-23*	G	4-23	G	1-24	G	2-24	Q	3-24	
Net loss	\$	19.4	\$	27.5	\$	(14.0)	\$	14.8	\$	(21.7)	
Impact of Fresh Start Accounting		-		20.6		-		-		-	
Income tax expense (benefit)		(12.4)		(1.5)		(3.1)		32.0		29.9	
Interest income		(3.7)		(4.3)		(4.2)		(3.0)		(2.9)	
Interest expense		44.1		43.4		43.6		38.6		38.4	
Loss on Refinancing		-		-		-		-		-	
Depreciation and amortization		31.0		38.0		33.3		30.2		30.6	
EBITDA		78.4		123.7		55.6		112.6		74.3	
Share-based compensation		0.3		0.1		1.9		2.6		2.9	
Amortization of cloud-based software implementation costs		8.0		0.9		1.8		1.0		1.0	
Foreign exchange loss (gain), net		14.7		(15.1)		(0.4)		(7.6)		2.9	
Miscellaneous loss (gain), net		(2.0)		-		(1.0)		(2.6)		(1.7)	
Equity in loss (earnings) of unconsolidated subsidiaries		(1.3)		(3.6)		2.9		(1.5)		1.5	
Restructuring and transformation expenses		9.9		18.0		36.7		10.5		31.8	
Refinancing related costs		(0.2)		5.4		6.9		5.0		2.1	
Non-routine (income) expense, net		6.2		5.1		(1.1)		(1.2)		2.7	
Held for sale non-core business		2.3		-		-		-		-	
Reorganization items, net		-		9.1		-		-		-	
Adjusted EBITDA	\$	109.1	\$	143.6	\$	103.3	\$	118.8	\$	117.5	

^{* -} Combines Successor and Predecessor periods and the impacts of having implemented Fresh Start Accounting and elimination of Reorganization items, net

The company defines EBITDA as net loss excluding income tax benefit/expense, net interest expense, and depreciation and amortization expense. Adjusted EBITDA is EBITDA excluding the effects of the following items: share-based compensation, amortization of cloud-based software implementation costs, foreign exchange gain/loss net, miscellaneous net, equity in earnings of unconsolidated subsidiaries, restructuring and transformation expenses, refinancing related costs, non-routine expenses, the adjusted EBITDA loss of our held for sale noncore business, and reorganization items, net as outlined in Note 1 of the Non-GAAP measures. The company excluded the amortization of Fresh Start fair valued assets and Wincor Nixdorf purchase accounting intangible assets from nonroutine expenses, net in the Adjusted EBITDA reconciliation. Deferred financing fee amortization is included in interest expense; as a result, the company excluded from the depreciation and amortization caption. Depreciation and amortization expense was excluded from Held for sale noncore business. Amortization of cloud-based software implementation represents amortization of capitalized implementation costs related to cloud-based software arrangements that are included in selling and administrative expenses but are not considered GAAP depreciation and amortization. Reorganization items, net includes all income, expenses, gains, or losses that are incurred or realized as a result of the restructuring proceedings. These are Non-GAAP financial measures used by management to enhance the understanding of our operating results. EBITDA and Adjusted EBITDA should not be considered as alternatives to net income as a measure of operating results or as alternatives to cash flows from operating activities as a measure of liquidity in accordance with GAAP.



Reconciliation of GAAP net income to EBITDA and Adjusted EBITDA – YTD (\$M)

	Successor	Successor	Predecessor		
	Nine months ended	Period from	Period from	,	Q3 YTD 2023
	September 30, 2024 09/30/2023		01/01/2023 through 08/11/2023	Adjustments	Combined*
Net income (loss)	\$ (20.9)	\$ (8.2)	\$1,361.9	\$ (1,464.9)	\$ (111.2)
Income tax expense	58.8	(13.2)	90.4	(93.3)	(16.1)
Interest income	(10.1)	(2.0)	(6.7)	_	(8.7)
Interest expense	120.6	25.3	173.6	(25.2)	173.7
Depreciation and amortization	94.1	21.0	77.3	(6.8)	91.5
EBITDA	242.5	22.9	1,696.5	(1,590.2)	129.2
Share-based compensation	7.4	_	2.4	_	2.4
Amortization of cloud-based software implementation costs	3.8	0.5	2.0	_	2.5
Foreign exchange loss (gain), net	(5.1)	27.3	1.2	(4.7)	23.8
Miscellaneous gain, net	(5.3)	8.0	(12.3)	3.4	(8.1)
Equity in earnings (loss) of unconsolidated subsidiaries, net	2.9	(1.1)	0.5	_	(0.6)
Restructuring and transformation expenses	79.1	5.1	38.4	_	43.5
Refinancing related costs	14.0	(0.3)	44.7	_	44.4
Non-routine (income) expense, net	0.4	0.9	10.7	_	11.6
Held for sale non-core business	_	1.0	7.5	_	8.5
Reorganization items, net	_	8.0	(1,614.1)	1,606.1	_
Adjusted EBITDA	\$ 339.7	\$ 65.1	\$ 177.5	\$ 14.6	\$ 257.2
Adjusted EBITDA as a % of revenue	12.3 %	11.0 %	8.3 %		9.4 %

The company defines EBITDA as net loss excluding income tax benefit/expense, net interest expense, and depreciation and amortization expense. Adjusted EBITDA is EBITDA excluding the effects of the following items: share-based compensation, amortization of cloud-based software implementation costs, foreign exchange gain/loss net, miscellaneous net, equity in earnings of unconsolidated subsidiaries, restructuring and transformation expenses, refinancing related costs, non-routine expenses, the adjusted EBITDA loss of our held for sale noncore business, and reorganization items, net as outlined in Note 1 of the Non-GAAP measures. The company excluded the amortization of Fresh Start fair valued assets and Wincor Nixdorf purchase accounting intangible assets from nonroutine expenses, net in the Adjusted EBITDA reconciliation. Deferred financing fee amortization is included in interest expense; as a result, the company excluded from the depreciation and amortization caption. Depreciation and amortization expense was excluded from Held for sale noncore business. Amortization of cloud-based software implementation represents amortization of capitalized implementation costs related to cloud-based software arrangements that are included in selling and administrative expenses but are not considered GAAP depreciation and amortization. Reorganization items, net included in selling and administrative expenses but are not considered GAAP depreciation and amortization. Reorganization items, net included in selling and administrative expenses but are not considered GAAP depreciation and amortization. Reorganization items, net included in selling and administrative expenses but are not considered GAAP depreciation and amortization. Reorganization items, net included in selling and administrative expenses but are not considered GAAP depreciation and amortization. Reorganization items, net included in selling and administrative expenses but are not considered as a result of the restructuring proceedings. These are Non-GAAP financi



Reconciliation of GAAP net income to EBITDA and Adjusted EBITDA – Trailing Twelve Month

	Trailing Twelve Month (TTM) Quarter End									
	Q3-23*	Q4-23*	Q1-24*	Q2-24*	Q3-24					
Net loss	\$1,179.6	\$1,369.6	\$ (644.4)	\$ 47.7	\$ 6.6					
Impact of Fresh Start Accounting	14.6	32.5	20.6	20.6	20.6					
Income tax expense (benefit)	107.4	82.7	(41.8)	15.0	57.3					
Interest income	(12.8)	(13.0)	(15.5)	(15.2)	(14.4)					
Interest expense	271.7	246.7	200.8	169.7	164.0					
Loss on Refinancing	32.1	-	-	-	-					
Depreciation and amortization	129.2	136.3	133.4	132.5	132.1					
EBITDA	1,721.8	1,854.8	(346.9)	370.3	366.2					
Share-based compensation	6.2	5.2	3.1	4.9	7.5					
Amortization of cloud-based software implementation cost	3.4	3.4	4.3	4.5	4.7					
Foreign exchange loss (gain), net	39.2	13.4	(2.3)	(8.4)	(20.2)					
Miscellaneous loss (gain), net	(16.2)	(11.5)	(6.5)	(5.6)	(5.3)					
Equity in loss (earnings) of unconsolidated subsidiaries	(5.8)	(4.0)	(1.4)	(3.5)	(0.7)					
Restructuring and transformation expenses	68.8	61.5	83.2	75.1	97.0					
Refinancing related costs	63.0	49.8	42.6	17.1	19.4					
Non-routine (income) expense, net	67.0	16.7	14.0	9.0	5.5					
Held for sale non-core business	19.9	8.5	4.9	2.3	-					
Reorganization items, net	(1,606.1)	(1,597.0)	645.3	9.1	9.1					
Adjusted EBITDA	\$ 361.2	\$ 400.8	\$ 440.3	\$ 474.8	\$ 483.2					

^{* -} Combined Results for the reported period, is a Non-GAAP measure that reflects financial performance by combining outcomes of both the predecessor and successor periods as well as the impacts of having implemented Fresh Start Accounting in the successor period



Reconciliation of GAAP to non-GAAP revenue – Trailing Twelve Month

	Trailing Twelve Month (TTM) Quarter Ended										
		Q3-23*		Q4-23*		Q1-24*		Q2-24*		Q3-24	
GAAP Sales Predecessor	\$	3,100.7	\$	2,131.9	\$	1,273.8	\$	351.6	\$	-	
GAAP Sales Successor		591.8		1,628.6		2,524.0		3,463.7		3,799.0	
Held for sale business		(16.6)		(12.6)		(7.8)		(2.9)		-	
Legal deal matters		2.8		4.1		5.8		5.8		3.0	
Non-GAAP adjusted results	\$	3,678.7	\$	3,752.0	\$	3,795.8	\$	3,818.2	\$	3,802.0	

Held for sale business are the results of a formerly majority-owned business that the Company sold in Q3 2023 that are excluded from the metrics used to evaluate the core business and assign resources. Legal deal matters primarily relates to vendor adjustments in a foreign jurisdiction.



^{* -} Combined Results for the reported period, is a Non-GAAP measure that reflects financial performance by combining outcomes of both the predecessor and successor periods as well as the impacts of having implemented Fresh Start Accounting in the successor period

Net Debt Summary (\$M) and Net Leverage

	Quarter Ended									
	Q3-23*		Q4-23		Q1-24		Q2-24		(23-24
Cash, cash equivalents, restricted cash and short-term investments	\$	456.9	\$	605.7	\$	407.3	\$	368.8	\$	345.7
Cash included in assets held for sale		-		-		-		-		-
Debt instruments	(1	1,258.2)	('	1,252.7)	(1	1,110.2)	('	1,100.3)	(1,100.4)
Net debt		(801.3)		(647.0)		(702.9)		(731.5)		(754.7)
Adjusted EBITDA (trailing twelve months)* Net Leverage (Adjusted EBITDA TTM / Net Debt)*	\$	361.2 2.2	\$	400.8 1.6	\$	440.3 1.6	\$	474.8 1.5	\$	483.2 1.6

We believe that cash, cash equivalents, restricted cash, and short-term investments on the balance sheet that net cash against outstanding debt, presented as net debt above, is a meaningful measure.

^{* -} Combined Results for the reported period, is a Non-GAAP measure that reflects financial performance by combining outcomes of both the predecessor and successor periods as well as the impacts of having implemented Fresh Start Accounting in the successor period

