



## NEWS RELEASE

# PRIMO WATER ANNOUNCES DATE FOR THIRD QUARTER 2023 EARNINGS RELEASE AND CONFERENCE CALL

2023-10-10

TAMPA, Fla., Oct. 10, 2023 /PRNewswire/ – Primo Water Corporation (NYSE: PRMW) (TSX: PRMW) (the “Company” or “Primo Water”), a leading provider of sustainable drinking water solutions direct to consumers in North America and Europe, today announced that the Company will release its third quarter ended September 30, 2023 financial results before the markets open on Thursday, November 2, 2023.

Primo Water will host a conference call, to be simultaneously webcast, on Thursday, November 2, 2023 at 10:00 a.m. Eastern Time. A question and answer session will follow management’s presentation. To participate, please call the following numbers:

### Third Quarter 2023 Earnings Conference Call

North America: (888) 664-6392

International: (416) 764-8659

Conference ID: 93280528

This is a live, listen-only dial-in telephone line.

### Webcast for Third Quarter 2023 Earnings Conference Call

A live audio webcast will be available through the Company’s website at [www.primowatercorp.com](http://www.primowatercorp.com). The webcast will be recorded and archived for playback on the investor relations section of the website for two weeks following

the event.

## ABOUT PRIMO WATER CORPORATION

Primo Water is a leading pure-play water solutions provider in North America and Europe and generated approximately \$2.2 billion in annual revenue in 2022. Primo Water operates largely under a recurring revenue model in the large format water category (defined as 3 gallons or greater). This business strategy is commonly referred to as “razor-razorblade” because the initial sale of a product creates a base of users who frequently purchase complementary consumable products. The razor in Primo Water’s revenue model is its industry leading line-up of innovative water dispensers, which are sold through approximately 10,300 retail locations and online at various price points. The dispensers help increase household and business penetration which drives recurring purchases of Primo Water’s razorblade offering or water solutions. Primo Water’s razorblade offering is comprised of Water Direct, Water Exchange, and Water Refill. Through its Water Direct business, Primo Water delivers sustainable hydration solutions across its 21-country footprint direct to customers, whether at home or to businesses. Through its Water Exchange business, customers visit retail locations and purchase a pre-filled bottle of water. Once consumed, empty bottles are exchanged at our recycling center displays, which provide a ticket that offers a discount toward the purchase of a new bottle. Water Exchange is available in approximately 17,500 retail locations. Through its Water Refill business, customers refill empty bottles at approximately 23,500 self-service refill drinking water stations. Primo Water also offers water filtration units across its 21-country footprint.

Primo Water’s water solutions expand consumer access to purified, spring, and mineral water to promote a healthier, more sustainable lifestyle while simultaneously reducing plastic waste and pollution. Primo Water is committed to its water stewardship standards and is proud to partner with the International Bottled Water Association (IBWA) in North America as well as with Watercoolers Europe (WE), which ensure strict adherence to safety, quality, sanitation and regulatory standards for the benefit of consumer protection.

Primo Water is headquartered in Tampa, Florida (USA). For more information, visit [www.primowatercorp.com](http://www.primowatercorp.com).

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