

As originally reported (GAAP)

In conjunction with the Company's implementation of a new enterprise resource planning system in the first quarter of 2018, the Company changed the manner in which certain shared functional costs are allocated to its reportable segments. Segment financial information has been retrospectively adjusted to reflect this change to the cost allocation methodology.

	Q1		Q2		Q3		Q4		Year	
	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017
Retail/LTC	\$ 5,829.6	\$ 5,675.8	\$ 5,836.7	\$ 5,674.8	\$ 5,893.8	\$ 5,685.0	\$ 6,178.1	\$ 6,281.5	\$ 23,738.2	\$ 23,317.2
<i>% of revenue</i>	28.99%	29.35%	29.19%	29.02%	29.26%	29.02%	29.63%	30.04%	29.27%	29.37%
PBM	1,101.8	1,096.4	1,367.4	1,469.0	1,796.7	1,645.1	1,634.9	1,829.2	5,900.9	6,039.7
<i>% of revenue</i>	3.83%	3.51%	4.63%	4.54%	5.90%	5.00%	5.23%	5.36%	4.92%	4.62%
Eliminations	(187.5)	(192.3)	(188.8)	(209.2)	(198.1)	(203.3)	(207.8)	(206.9)	(782.3)	(811.7)
Consolidated Gross Profit	\$ 6,743.9	\$ 6,579.9	\$ 7,015.3	\$ 6,935.0	\$ 7,492.4	\$ 7,127.2	\$ 7,605.2	\$ 7,904.1	\$ 28,856.8	\$ 28,545.5
<i>% of revenue</i>	15.61%	14.78%	16.04%	15.18%	16.79%	15.43%	16.54%	16.34%	16.25%	15.45%
Retail/LTC	\$ 4,045.5	\$ 4,264.8	\$ 4,125.8	\$ 4,263.6	\$ 4,116.2	\$ 4,132.1	\$ 4,148.7	\$ 4,187.6	\$ 16,436.1	\$ 16,848.1
<i>% of revenue</i>	20.12%	22.05%	20.63%	21.80%	20.44%	21.09%	19.90%	20.03%	20.27%	21.22%
PBM	318.0	312.5	327.8	334.3	339.0	292.1	240.3	346.2	1,225.1	1,285.1
<i>% of revenue</i>	1.11%	1.00%	1.11%	1.03%	1.11%	0.89%	0.77%	1.01%	1.02%	0.98%
Corporate	211.7	226.6	219.8	239.4	227.5	220.4	230.9	279.7	891.0	966.2
Eliminations	(15.3)	(16.6)	(15.3)	(19.6)	(14.7)	(16.9)	(15.6)	(17.9)	(60.9)	(71.0)
Consolidated Operating Expenses	\$ 4,559.8	\$ 4,787.4	\$ 4,658.1	\$ 4,817.7	\$ 4,668.0	\$ 4,627.7	\$ 4,604.3	\$ 4,795.6	\$ 18,491.4	\$ 19,028.3
<i>% of revenue</i>	10.55%	10.75%	10.65%	10.55%	10.46%	10.02%	10.02%	9.91%	10.42%	10.30%
Retail/LTC	\$ 1,784.1	\$ 1,411.0	\$ 1,710.9	\$ 1,411.2	\$ 1,777.6	\$ 1,552.9	\$ 2,029.5	\$ 2,093.9	\$ 7,302.1	\$ 6,469.1
<i>% of revenue</i>	8.87%	7.30%	8.56%	7.22%	8.82%	7.93%	9.73%	10.01%	9.00%	8.15%
PBM	783.8	783.9	1,039.6	1,134.8	1,457.7	1,352.9	1,394.6	1,483.1	4,675.7	4,754.6
<i>% of revenue</i>	2.72%	2.51%	3.52%	3.51%	4.79%	4.11%	4.46%	4.34%	3.90%	3.64%
Corporate	(211.7)	(226.6)	(219.8)	(239.4)	(227.5)	(220.4)	(230.9)	(279.7)	(891.0)	(966.2)
Eliminations	(172.2)	(175.7)	(173.5)	(189.6)	(183.4)	(186.4)	(192.2)	(189.1)	(721.3)	(740.7)
Consolidated Operating Profit	\$ 2,184.1	\$ 1,792.5	\$ 2,357.1	\$ 2,117.0	\$ 2,824.4	\$ 2,499.1	\$ 2,998.9	\$ 3,108.2	\$ 10,365.5	\$ 9,516.8
<i>% of revenue</i>	5.05%	4.03%	5.39%	4.63%	6.33%	5.41%	6.52%	6.42%	5.84%	5.15%

CVS HEALTH CORPORATION



New (GAAP)

	Q1		Q2		Q3		Q4		Year	
	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017
Retail/LTC	\$ 5,835.9	\$ 5,680.2	\$ 5,842.9	\$ 5,677.9	\$ 5,900.4	\$ 5,689.3	\$ 6,181.9	\$ 6,285.0	\$ 23,761.2	\$ 23,332.6
<i>% of revenue</i>	29.02%	29.37%	29.22%	29.04%	29.29%	29.04%	29.65%	30.06%	29.30%	29.39%
PBM	1,084.7	1,082.5	1,352.4	1,456.6	1,779.9	1,631.9	1,618.4	1,814.8	5,835.6	5,985.8
<i>% of revenue</i>	3.77%	3.47%	4.58%	4.51%	5.85%	4.96%	5.18%	5.31%	4.86%	4.58%
Eliminations	(187.5)	(192.3)	(188.8)	(209.2)	(198.1)	(203.3)	(207.8)	(206.9)	(782.3)	(811.7)
Consolidated Gross Profit	\$ 6,733.2	\$ 6,570.4	\$ 7,006.5	\$ 6,925.7	\$ 7,482.2	\$ 7,118.3	\$ 7,592.6	\$ 7,893.3	\$ 28,814.5	\$ 28,507.0
<i>% of revenue</i>	15.58%	14.76%	16.02%	15.16%	16.77%	15.41%	16.52%	16.31%	16.23%	15.43%
Retail/LTC	\$ 4,006.0	\$ 4,247.6	\$ 4,099.7	\$ 4,249.3	\$ 4,084.5	\$ 4,108.5	\$ 4,133.4	\$ 4,168.9	\$ 16,323.5	\$ 16,774.4
<i>% of revenue</i>	19.92%	21.96%	20.50%	21.73%	20.28%	20.97%	19.83%	19.94%	20.13%	21.13%
PBM	330.4	325.1	340.7	345.2	350.9	305.1	245.4	358.8	1,267.4	1,334.2
<i>% of revenue</i>	1.15%	1.04%	1.15%	1.07%	1.15%	0.93%	0.79%	1.05%	1.06%	1.02%
Corporate	228.1	221.7	224.2	233.5	237.1	222.1	228.4	274.9	919.0	952.3
Eliminations	(15.3)	(16.6)	(15.3)	(19.6)	(14.7)	(16.9)	(15.6)	(17.9)	(60.9)	(71.0)
Consolidated Operating Expenses	\$ 4,549.1	\$ 4,777.9	\$ 4,649.3	\$ 4,808.4	\$ 4,657.8	\$ 4,618.8	\$ 4,591.7	\$ 4,784.8	\$ 18,449.1	\$ 18,989.8
<i>% of revenue</i>	10.53%	10.73%	10.63%	10.53%	10.44%	10.00%	9.99%	9.89%	10.39%	10.28%
Retail/LTC	\$ 1,829.9	\$ 1,432.6	\$ 1,743.2	\$ 1,428.6	\$ 1,815.9	\$ 1,580.8	\$ 2,048.6	\$ 2,116.1	\$ 7,437.7	\$ 6,558.2
<i>% of revenue</i>	9.10%	7.41%	8.72%	7.31%	9.02%	8.07%	9.83%	10.12%	9.17%	8.26%
PBM	754.3	757.4	1,011.7	1,111.5	1,429.0	1,326.7	1,373.0	1,456.1	4,568.1	4,651.6
<i>% of revenue</i>	2.62%	2.43%	3.43%	3.44%	4.70%	4.03%	4.39%	4.26%	3.81%	3.56%
Corporate	(228.1)	(221.7)	(224.2)	(233.5)	(237.1)	(222.1)	(228.4)	(274.9)	(919.0)	(952.3)
Eliminations	(172.2)	(175.7)	(173.5)	(189.6)	(183.4)	(186.4)	(192.2)	(189.1)	(721.3)	(740.7)
Consolidated Operating Profit	\$ 2,184.1	\$ 1,792.5	\$ 2,357.1	\$ 2,117.0	\$ 2,824.4	\$ 2,499.1	\$ 2,998.9	\$ 3,108.2	\$ 10,365.5	\$ 9,516.8
<i>% of revenue</i>	5.05%	4.03%	5.39%	4.63%	6.33%	5.41%	6.52%	6.42%	5.84%	5.15%

As originally reported (Non-GAAP)

In conjunction with the Company's implementation of a new enterprise resource planning system in the first quarter of 2018, the Company changed the manner in which certain shared functional costs are allocated to its reportable segments. Segment financial information has been retrospectively adjusted to reflect this change to the cost allocation methodology.

	Q1		Q2		Q3		Q4		Year	
	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017
Retail/LTC	5,833.5	5,676.5	5,843.0	5,680.3	5,898.6	5,686.8	6,208.5	6,276.9	23,783.6	23,320.6
<i>% of revenue</i>	29.01%	29.35%	29.22%	29.05%	29.28%	29.02%	29.78%	30.02%	29.33%	29.37%
PBM	1,101.8	1,096.4	1,367.4	1,469.0	1,796.7	1,645.1	1,634.9	1,829.2	5,900.9	6,039.7
<i>% of revenue</i>	3.83%	3.51%	4.63%	4.54%	5.90%	5.00%	5.23%	5.36%	4.92%	4.62%
Eliminations	(187.5)	(192.3)	(188.8)	(209.2)	(198.1)	(203.3)	(207.8)	(206.9)	(782.3)	(811.7)
<i>% of revenue</i>	3.31%	3.18%	3.27%	3.38%	3.33%	3.22%	3.39%	3.10%	3.32%	3.22%
Consolidated Gross Profit	\$ 6,747.8	\$ 6,580.6	\$ 7,021.6	\$ 6,940.1	\$ 7,497.3	\$ 7,128.6	\$ 7,635.6	\$ 7,899.2	\$ 28,902.2	\$ 28,548.6
<i>% of revenue</i>	15.61%	14.78%	16.06%	15.19%	16.80%	15.44%	16.61%	16.33%	16.28%	15.45%
Retail/LTC	3,988.9	4,051.8	4,052.3	4,117.9	4,069.0	4,119.2	4,057.8	4,133.6	16,168.0	16,422.5
<i>% of revenue</i>	19.83%	20.95%	20.26%	21.06%	20.20%	21.02%	19.46%	19.77%	19.94%	20.68%
PBM	317.9	312.5	327.2	334.3	339.5	292.1	328.4	346.2	1,313.1	1,285.1
<i>% of revenue</i>	1.11%	1.00%	1.11%	1.03%	1.12%	0.89%	1.05%	1.01%	1.09%	0.98%
Corporate	207.5	226.6	219.2	239.4	214.2	223.2	235.9	236.5	876.8	925.7
Eliminations	(15.3)	(16.6)	(15.3)	(19.6)	(14.7)	(16.9)	(15.6)	(17.9)	(60.9)	(71.0)
<i>% of revenue</i>	0.27%	0.27%	0.27%	0.32%	0.25%	0.27%	0.25%	0.27%	0.26%	0.28%
Consolidated Operating Expenses	\$ 4,499.0	\$ 4,574.3	\$ 4,583.4	\$ 4,672.0	\$ 4,607.9	\$ 4,617.7	\$ 4,606.5	\$ 4,698.3	\$ 18,296.9	\$ 18,562.3
<i>% of revenue</i>	10.41%	10.28%	10.48%	10.23%	10.33%	10.00%	10.02%	9.71%	10.31%	10.05%
Retail/LTC	1,844.6	1,624.7	1,790.6	1,562.4	1,829.6	1,567.6	2,150.7	2,143.3	7,615.6	6,898.1
<i>% of revenue</i>	9.17%	8.40%	8.95%	7.99%	9.08%	8.00%	10.32%	10.25%	9.39%	8.69%
PBM	783.9	783.9	1,040.2	1,134.8	1,457.2	1,352.9	1,306.5	1,483.1	4,587.8	4,754.6
<i>% of revenue</i>	2.73%	2.51%	3.52%	3.51%	4.79%	4.11%	4.18%	4.34%	3.82%	3.64%
Corporate	(207.5)	(226.6)	(219.2)	(239.4)	(214.2)	(223.2)	(235.9)	(236.5)	(876.8)	(925.7)
Eliminations	(172.2)	(175.7)	(173.5)	(189.6)	(183.4)	(186.4)	(192.2)	(189.1)	(721.3)	(740.7)
<i>% of revenue</i>	3.04%	2.90%	3.00%	3.06%	3.08%	2.95%	3.13%	2.83%	3.06%	2.94%
Consolidated Operating Profit	\$ 2,248.8	\$ 2,006.3	\$ 2,438.1	\$ 2,268.1	\$ 2,889.3	\$ 2,511.0	\$ 3,029.1	\$ 3,200.9	\$ 10,605.3	\$ 9,986.3
<i>% of revenue</i>	5.20%	4.51%	5.58%	4.96%	6.48%	5.44%	6.59%	6.62%	5.97%	5.40%

New (Non-GAAP)

	Q1		Q2		Q3		Q4		Year	
	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017
Retail/LTC	5,839.8	5,680.9	5,849.2	5,683.4	5,905.2	5,691.1	6,212.3	6,280.4	23,806.6	23,336.0
<i>% of revenue</i>	29.04%	29.37%	29.25%	29.06%	29.32%	29.05%	29.80%	30.04%	29.35%	29.39%
PBM	1,084.7	1,082.5	1,352.4	1,456.6	1,779.9	1,631.9	1,618.4	1,814.8	5,835.6	5,985.8
<i>% of revenue</i>	3.77%	3.47%	4.58%	4.51%	5.85%	4.96%	5.18%	5.31%	4.86%	4.58%
Eliminations	(187.5)	(192.3)	(188.8)	(209.2)	(198.1)	(203.3)	(207.8)	(206.9)	(782.3)	(811.7)
<i>% of revenue</i>	3.31%	3.18%	3.27%	3.38%	3.33%	3.22%	3.39%	3.10%	3.32%	3.22%
Consolidated Gross Profit	\$ 6,737.1	\$ 6,571.1	\$ 7,012.8	\$ 6,930.8	\$ 7,487.1	\$ 7,119.7	\$ 7,623.0	\$ 7,888.4	\$28,859.9	\$28,510.1
<i>% of revenue</i>	15.59%	14.76%	16.04%	15.17%	16.78%	15.42%	16.58%	16.30%	16.26%	15.43%
Retail/LTC	3,949.4	4,034.6	4,026.2	4,103.6	4,037.3	4,095.6	4,042.5	4,114.9	16,055.4	16,348.8
<i>% of revenue</i>	19.64%	20.86%	20.13%	20.99%	20.04%	20.90%	19.39%	19.68%	19.80%	20.59%
PBM	330.3	325.1	340.1	345.2	351.4	305.1	333.5	358.8	1,355.4	1,334.2
<i>% of revenue</i>	1.15%	1.04%	1.15%	1.07%	1.15%	0.93%	1.07%	1.05%	1.13%	1.02%
Corporate	223.9	221.7	223.6	233.5	223.8	224.9	233.4	231.7	904.8	911.8
Eliminations	(15.3)	(16.6)	(15.3)	(19.6)	(14.7)	(16.9)	(15.6)	(17.9)	(60.9)	(71.0)
<i>% of revenue</i>	0.27%	0.27%	0.27%	0.32%	0.25%	0.27%	0.25%	0.27%	0.26%	0.28%
Consolidated Operating Expenses	4,488.3	4,564.8	4,574.6	4,662.7	4,597.7	4,608.8	4,593.9	4,687.5	18,254.6	18,523.8
<i>% of revenue</i>	10.39%	10.25%	10.46%	10.21%	10.31%	9.98%	9.99%	9.69%	10.28%	10.03%
Retail/LTC	1,890.4	1,646.3	1,822.9	1,579.8	1,867.9	1,595.5	2,169.8	2,165.5	7,751.2	6,987.2
<i>% of revenue</i>	9.40%	8.51%	9.12%	8.08%	9.27%	8.14%	10.41%	10.36%	9.56%	8.80%
PBM	754.4	757.4	1,012.3	1,111.5	1,428.5	1,326.7	1,284.9	1,456.1	4,480.2	4,651.6
<i>% of revenue</i>	2.62%	2.43%	3.43%	3.44%	4.69%	4.03%	4.11%	4.26%	3.73%	3.56%
Corporate	(223.9)	(221.7)	(223.6)	(233.5)	(223.8)	(224.9)	(233.4)	(231.7)	(904.8)	(911.8)
Eliminations	(172.2)	(175.7)	(173.5)	(189.6)	(183.4)	(186.4)	(192.2)	(189.1)	(721.3)	(740.7)
<i>% of revenue</i>	3.04%	2.90%	3.00%	3.06%	3.08%	2.95%	3.13%	2.83%	3.06%	2.94%
Consolidated Operating Profit	\$ 2,248.8	\$ 2,006.3	\$ 2,438.1	\$ 2,268.1	\$ 2,889.3	\$ 2,511.0	\$ 3,029.1	\$ 3,200.9	\$10,605.3	\$ 9,986.3
<i>% of revenue</i>	5.20%	4.51%	5.58%	4.96%	6.48%	5.44%	6.59%	6.62%	5.97%	5.40%