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# **Delivering customer-centric results**

Investing for significant new growth that benefits stakeholders



Starting with the customer



Plan to deliver value



**Stakeholder engagement** 



Financial strength



# Entergy at intersection of major macro trends





# Delivering what customers want

Building off unique advantages in our region

### Natural advantages





Business friendly



Available sites



Proven workforce





### What Entergy brings to the table











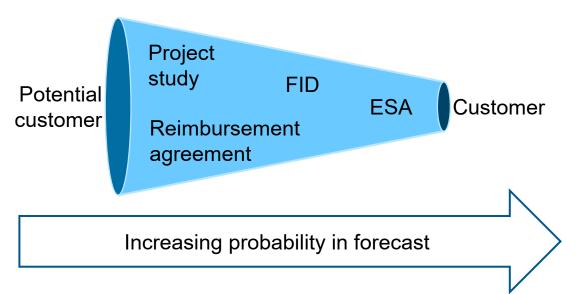




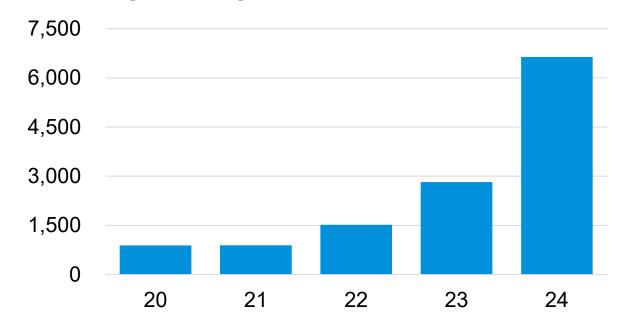
# **Entergy is attracting new customers**

Pipeline shows robust growth in all stages

### **Customer pipeline development**



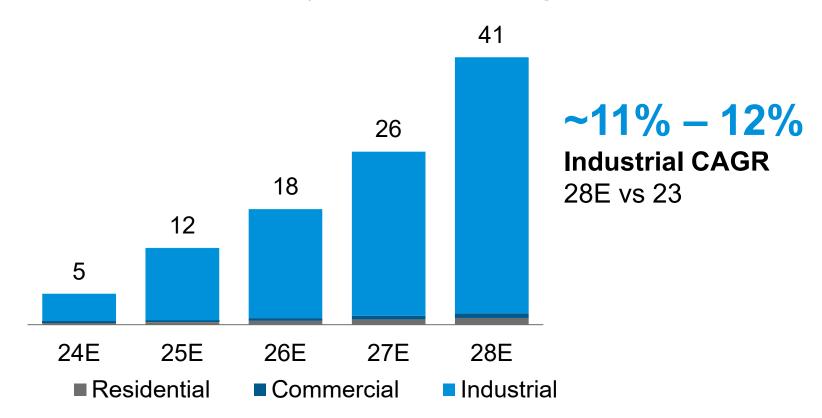
### Growing backlog of ESAs<sup>1</sup>; MW





# Strong customer growth

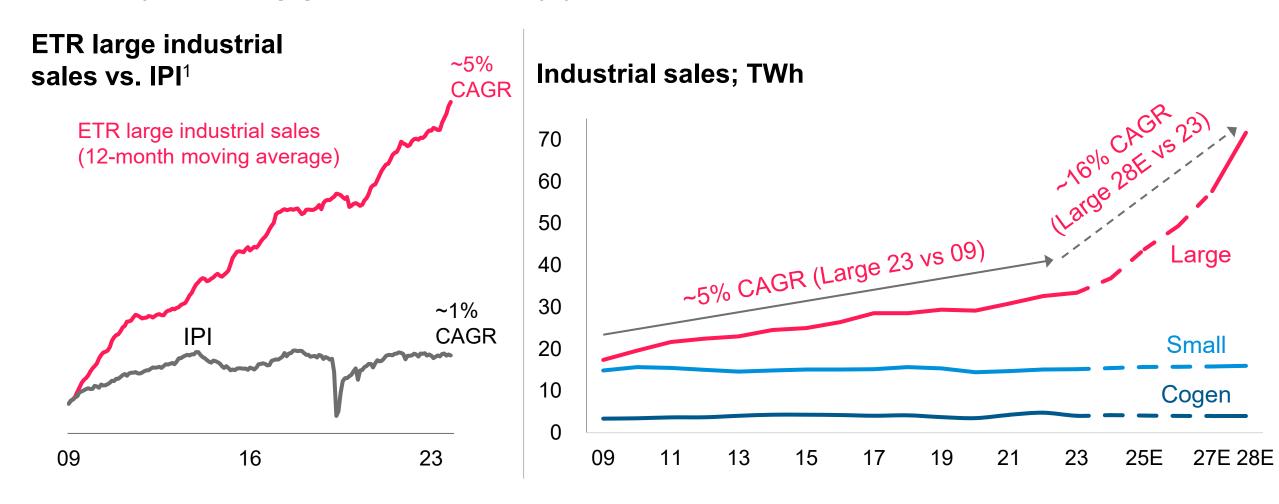
### Cumulative weather-adjusted retail sales growth vs 2023; TWh





# Large industrials driving growth

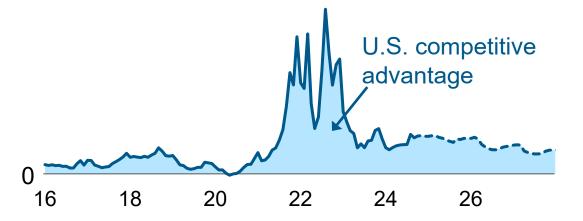
History of strong growth over many years



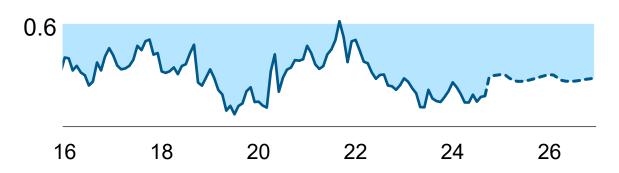


# Supportive macro factors in Gulf region

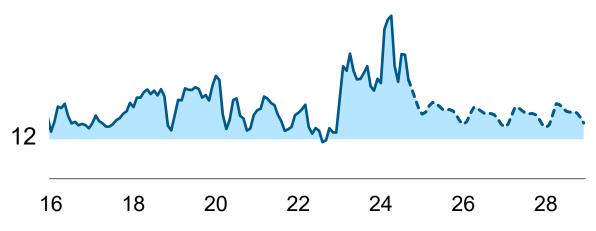
### NBP to Henry Hub spread; \$/MMbtu



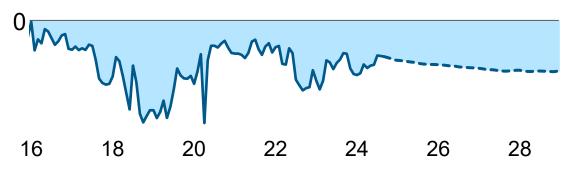
### **NGL-to-Brent ratio**



### **Brent-to-Henry Hub ratio**



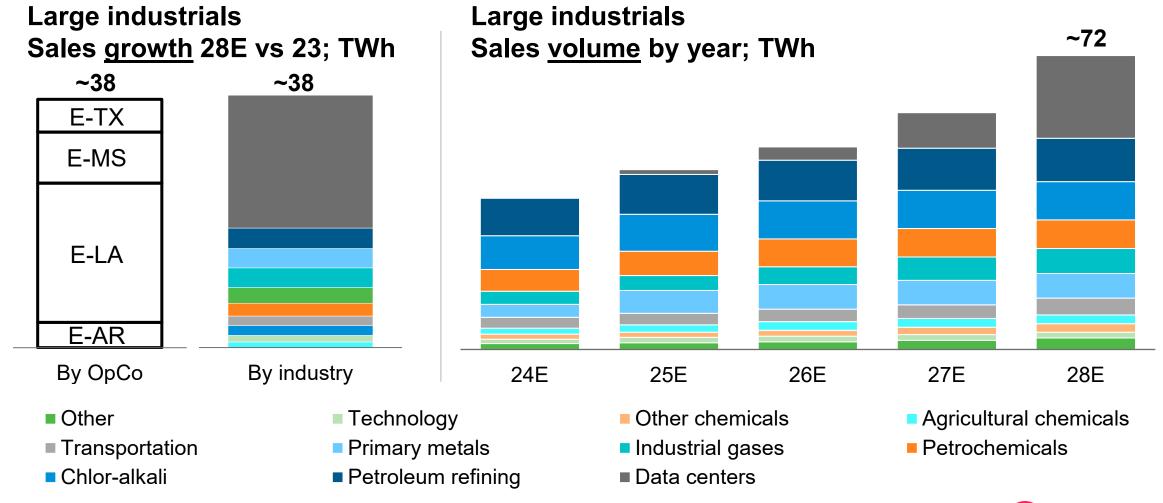
WTI-to-Brent spread; \$/bbl





# Diversified large industrials

Industry and geographic diversity





# Robust, diverse pipeline for long-term growth







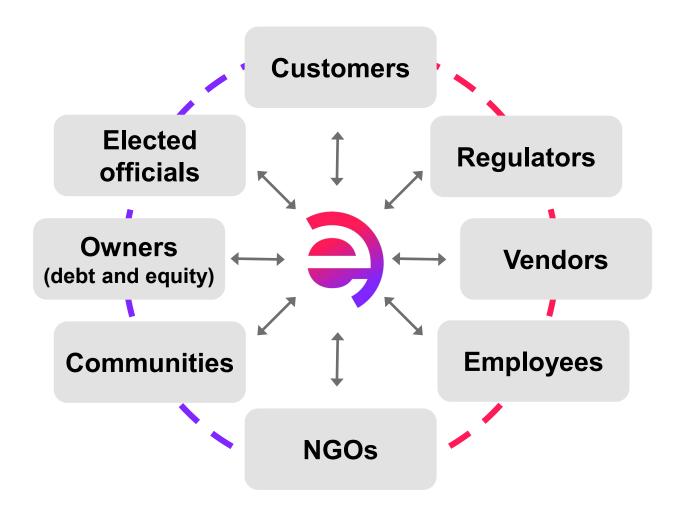






# Capturing new large customers

Starts with stakeholder engagement



### **Guiding principles**

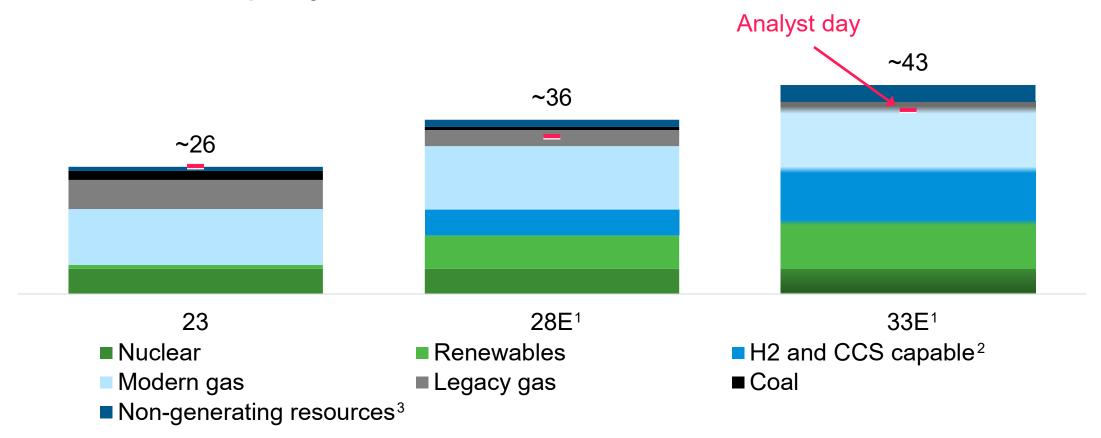
- Delivers benefits for all key stakeholders
- Responsive to customer timeline without compromising regulatory oversight
- ✓ Includes customer protections
  - Minimum bills
  - Long-term commitment
  - Contributions toward certain costs
- ✓ Clear line of sight to successful execution



# A clean portfolio and getting cleaner

Expanding renewables, planning for optionality with H<sub>2</sub>, CCS

### Planned resource capacity; GW



Includes owned resources and purchased power contracts



<sup>1.</sup> Subject to integrated resource planning processes, economic evaluations, and regulatory approvals

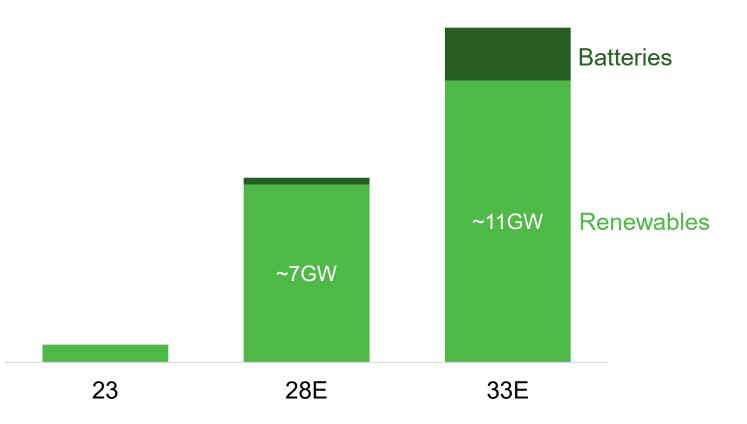
<sup>2.</sup> H<sub>2</sub> capable turbine technology with carbon capture optionality

<sup>3.</sup> Includes load modifying resources and storage resources

# **Growing renewables**

\$4B renewable capital investment planned 25E-28E (up \$2.8B since analyst day)

### Renewables and storage capacity; GW



- Strong customer interest in green tariffs
- Plan includes renewable capacity to serve recently-announced new customer in LA
- Recently issued a renewable RFP in LA using new streamlined approval process



# Developing CCS with plan to deploy at LCPS

When operationally and financially feasible; not yet included in capital plan

DOE-funded FEED study	CCS service feasibility study	CCS funding options
<ul><li>\$18M project (\$9M funded from DOE award)</li><li>Outcomes:</li></ul>	<ul> <li>Crescent Midstream developing comprehensive feasibility assessment</li> </ul>	<ul> <li>DOE awards</li> <li>IRA 45Q tax credits for carbon sequestration</li> </ul>
<ul> <li>Scope of work for construction and operation</li> <li>+/- 15% cost estimate</li> </ul>	<ul> <li>ETR developed contract for carbon capture as a service (wrap) to define commercial framework</li> </ul>	<ul> <li>Subscription-based customer tariff</li> </ul>
<ul><li>Project schedule</li></ul>	<ul> <li>Crescent's partners in the project:</li> <li>Samsung E&amp;A (EPC)</li> </ul>	
	<ul><li>Honeywell (technology provider)</li></ul>	



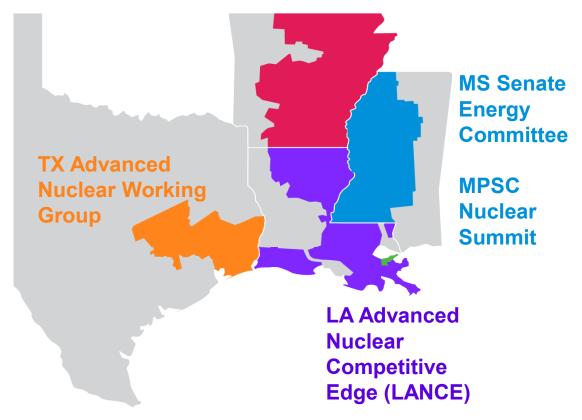
# Pursuing nuclear growth

Supports ongoing conversations with interested customers

### **Entergy is well positioned**

- Exploring potential uprates
- Early site permit for a potential new reactor at Grand Gulf site
- ✓ MOU with Holtec to evaluate its SMR technology
- Exploring a variety of SMR technologies
- Partnering with industry and state working groups

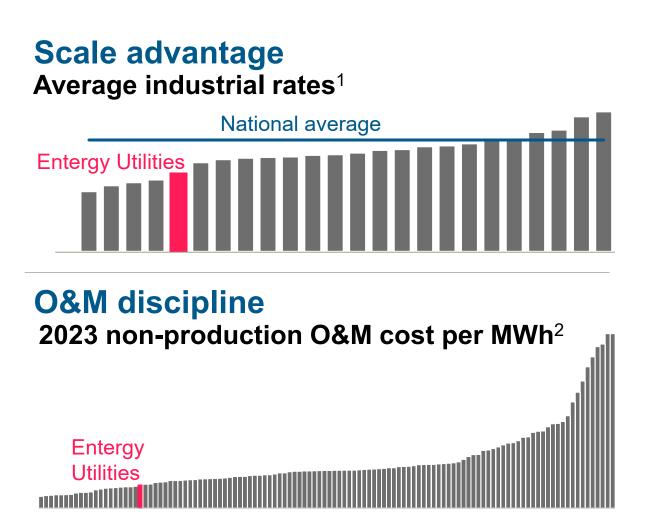
# Supporting industry and state-level efforts to evaluate new nuclear





### **Customers value low rates**

Spending discipline contributes to advantage



### **Creating incremental value**

# **Continuous improvement**

- ✓ AI
- ✓ Process automation
- ✓ Workforce training

# Capital efficiency

- Cross functional capital project reviews
- New materials and designs
- ✓ Supply chain strategy



# Residential value and affordability

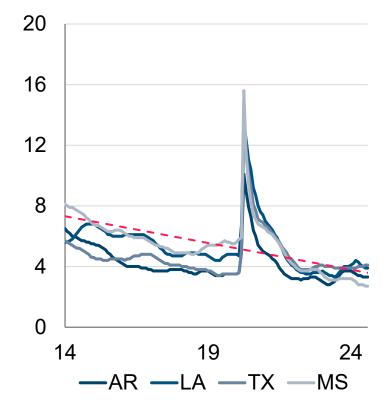
Delivering desired outcomes; economic development supports relative affordability

Illustrative

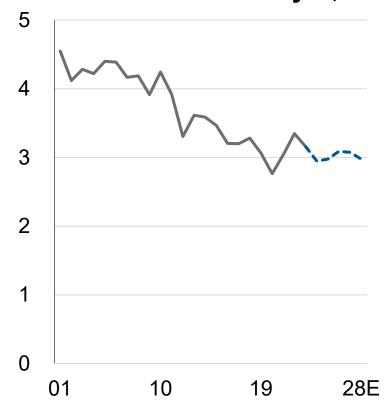
Wtd. avg. residential bill<sup>1</sup>; \$

# ~3% CAGR 28E vs 23 ~3% inflation Non-fuel

Unemployment rate by state<sup>2</sup>; %



# Share of income spent on residential electricity<sup>3,4</sup>; %



27E

26E

25E

24F

28E

23

<sup>1.</sup> Estimated weighted derived from the weighted average of the operating companies

<sup>2.</sup> Source: U.S. Bureau of Labor Statistics

<sup>3.</sup> Source: Federal Reserve Economic Data, U.S. Energy Information Administration (EIA), and internal analysis

<sup>4.</sup> Per capita income based on state averages; estimated future income assumes income growth based on last 5-year nominal income growth

# Federal programs lower costs for customers

\$1.7B

Partner grants supported

\$0.3B

Federal grants awarded to ETR

<b>Opportunity</b>	<u>Awarded</u>	<u>Opportunity</u>	<u>Awarded</u>
Infrastructure Investment and Jobs Act (IIJA)	\$119M	Louisiana HERO	\$500M
Building Resilient Infrastructure and Communities (BRIC)	\$64M	HyVelocity Hydrogen Hub	\$1,200M
Gateway for Accelerated Innovation in Nuclear (GAIN)	\$0.5M	HBCU Clean Energy Grant	\$1M
Grid Resilience and Innovation Partnership Program (GRIP)	\$109M	OPTIMA¹ Grant	\$5M

\$2.4B

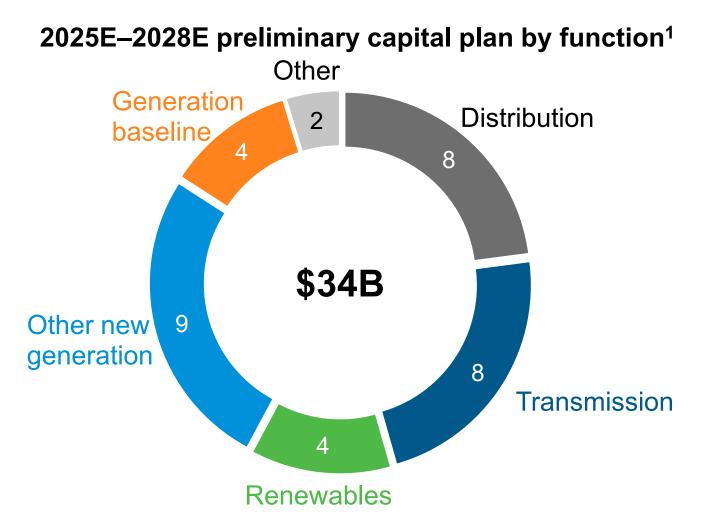
### DOE loan applications

- ✓ Part 2 applications for 41 solar and T&D projects
- Expected to produce customer savings



# Investing to deliver what customers want

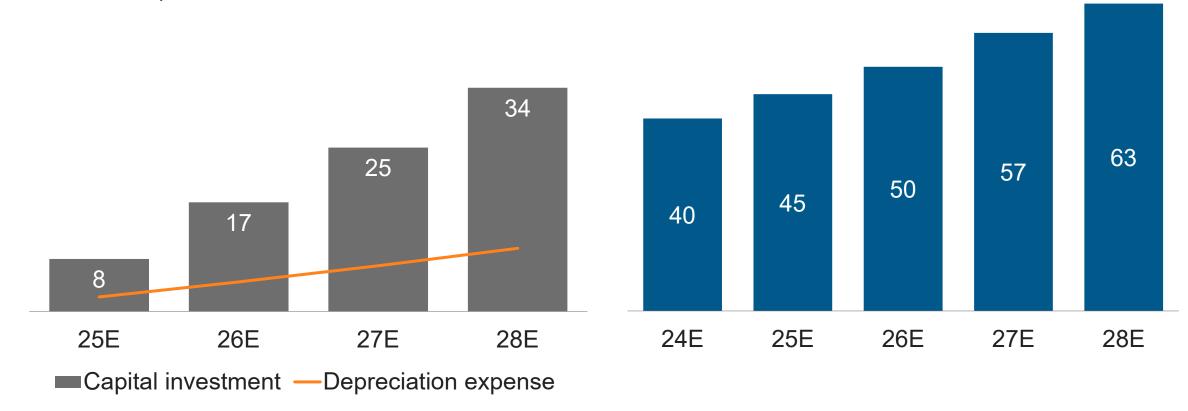
Four-year capital plan



# Investment for customers supports growth

Capital investment and depreciation expense; cumulative<sup>1</sup>; \$B

Projected rate base<sup>1,2</sup>; \$B



<sup>1.</sup> Excludes capital funded with contribution in aid of construction from customers

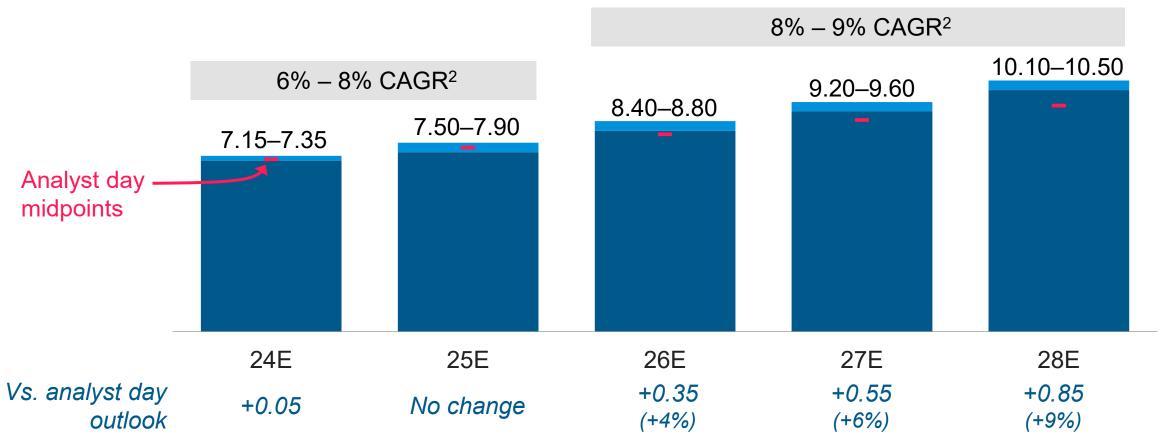
<sup>2.</sup> Internal estimates based on last-approved rate base adjusted for assumed changes in the major rate base components and includes CWIP; deferred taxes are deducted from rate base for all OpCos, including E-AR



# Raising outlooks on higher capital plan

Strong track record of delivering results in top half of guidance range

### Entergy adjusted EPS<sup>1</sup>; \$

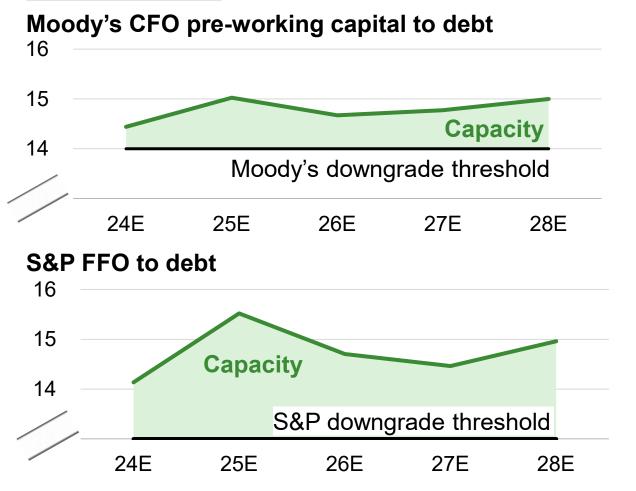




# Delivering strong credit and cash flow

Building capacity for unexpected events, stronger growth

### **Credit outlooks**







# Delivering customer-centric results

Investing for significant new growth that benefits stakeholders



Starting with the customer



Plan to deliver value



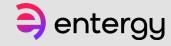
**Stakeholder engagement** 

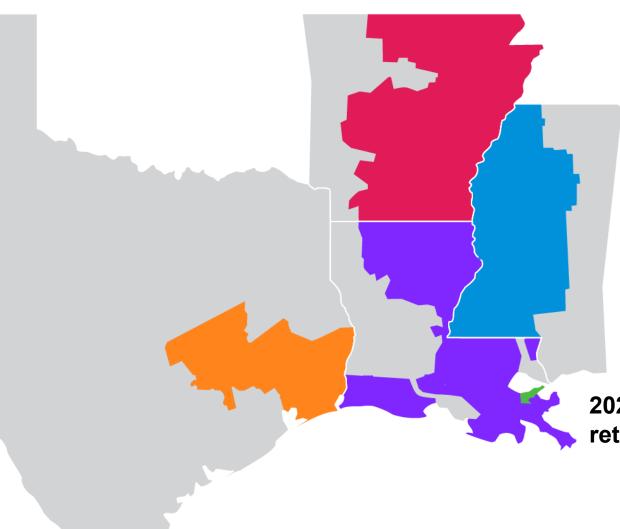


Financial strength



# **Appendix**





### About Entergy

Vertically integrated utility with five operating companies in four states – AR, LA, MS, and TX

- 3 million retail customers
- 14 23,879 MW owned and leased generating assets
- 16,100 circuit miles of interconnected high-voltage transmission lines
- 106,415 circuit miles of distribution lines

2023 Utility weather-adj. retail sales



Owned and leased capacity as of 12/31/23





# A focus on sustainability leadership



# **Environmental stewardship**

For a cleaner world

- Among the cleanest large-scale fleets in the U.S.
- Clear plans and commitments to continue decarbonizing our delivered energy
- Uniquely positioned to expand our positive impact by reducing industrial customers' scope 1 and scope 2 emissions



# Social responsibility

Promoting safety, opportunity, and equity

- Live safe all day, every day
- Developing and maintaining a workforce that reflects the diversity of our communities
- Commitment to improving educational, economic, and environmental outcomes in our communities



# Robust governance

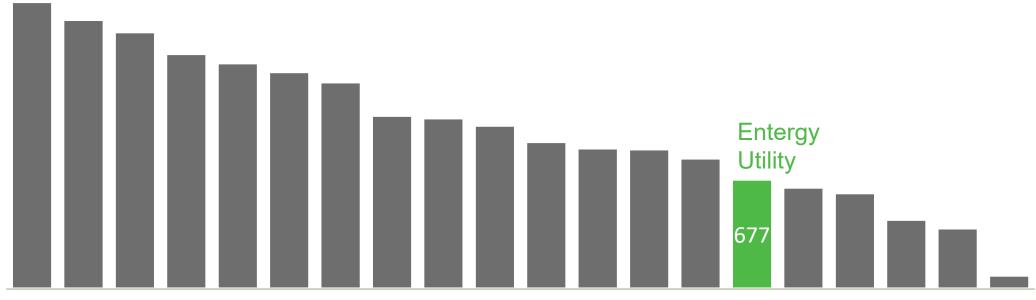
Managing risks and opportunities

- Diverse board with an effective mix of skills, experiences, backgrounds, and perspectives
- Aligning incentives with sustainability outcomes
- Strong corporate governance that emphasizes ethics, transparency, and accountability



# Among the cleanest large-scale fleets in the U.S.

CO<sub>2</sub> emission rates of top 20 privately-owned / investor-owned power producers; lbs per MWh



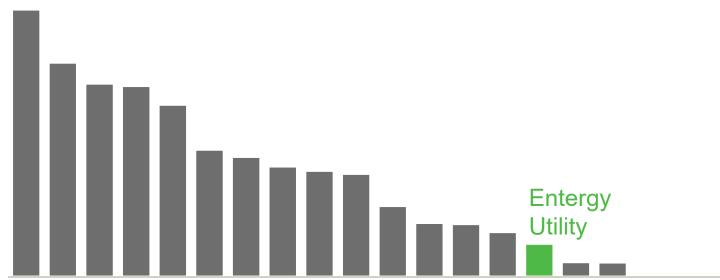
Based on Benchmarking Air Emissions of the 100 Largest Electric Power Producers in the United States, published Nov. 2023 (2021 data)



### Planned exit from coal

Intend to retire all coal-fired capacity by the end of 2030

# Coal generation of top 20 privately-owned / investor-owned power producers; TWh

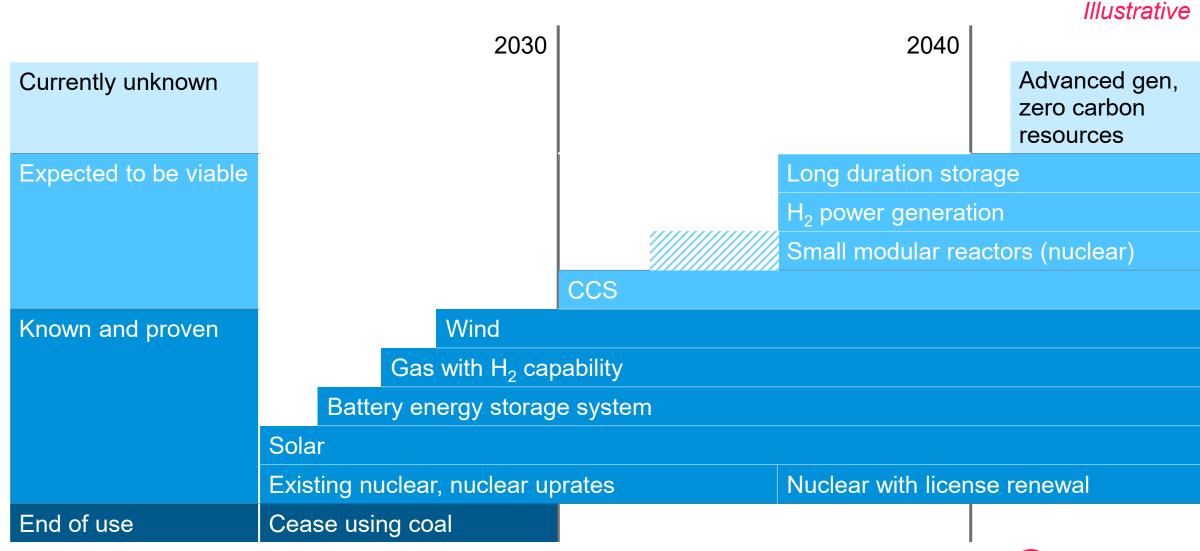


Based on Benchmarking Air Emissions of the 100 Largest Electric Power Producers in the United States, published Nov. 2023 (2021 data)

- Less than 3% of 2023 revenue from coal assets
- ~1% of 2023 rate base comprised of coal assets



# Clean energy transition technologies





# Diversity, inclusion, and belonging



### **Diversity**

- Attract, develop, grow, and retain a diverse representation of high-performing talent
- Encourage and celebrate our diversity of backgrounds, perspectives, skills, and approaches



- Engage, enable, and empower employees in an inclusive culture of belonging, openness, equity, and respect
- Operate a winning culture powered by organizational health



### Commerce

- Deliver innovative solutions that create sustainable value for our customers and other key stakeholders
- Cultivate our community advocacy through a focus on diverse and local suppliers





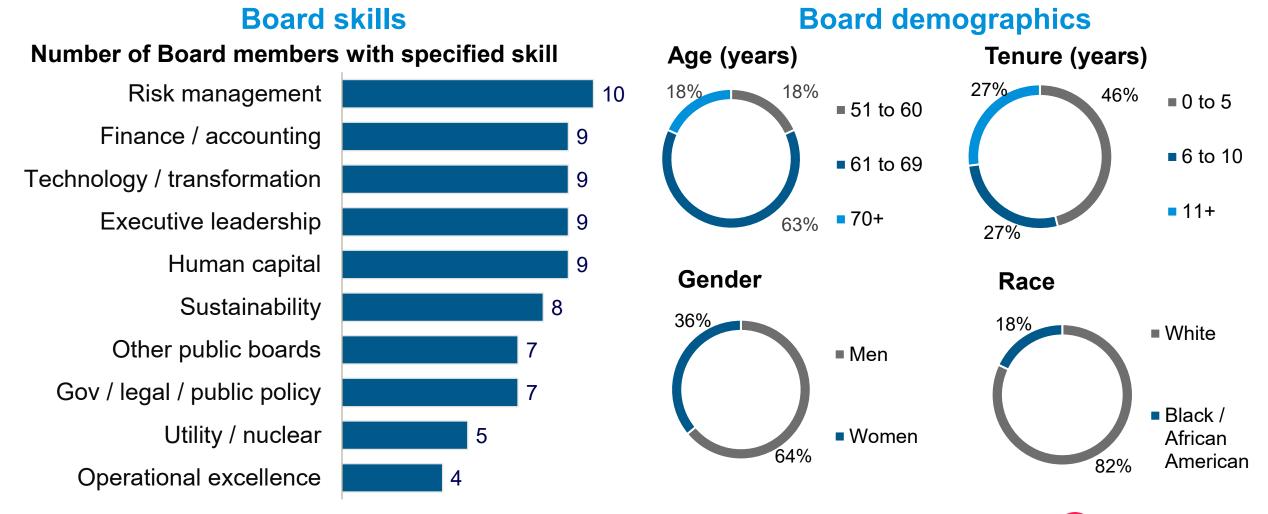
Our goal is to recruit, develop, and retain a top-performing workforce reflective of the rich diversity of the communities in which we serve.





# **Board diversity**

Effective mix of skills, experience, backgrounds, and perspectives



# Awards and recognition



Edison Electric Institute National Key Accounts Outstanding Customer Engagement



Black Enterprise Magazine's Best Companies for Diversity



U.S. Department of Labor Gold HIRE Vets Medallion Award Member of

Dow Jones Sustainability Indices

Powered by the S&P Global CSA

Dow Jones Sustainability Index North America



Site Selection magazine Top Utilities in Economic Development



2023 Global ERG Summit Diversity Impact Awards



Points of Light The Civic 50



Women's Business Enterprise National Council America's Top Corporations for Women's Business Enterprises



Arbor Day Foundation Tree Line USA Utility



# Extensive and transparent sustainability reporting

### Visit entergy.com/sustainability

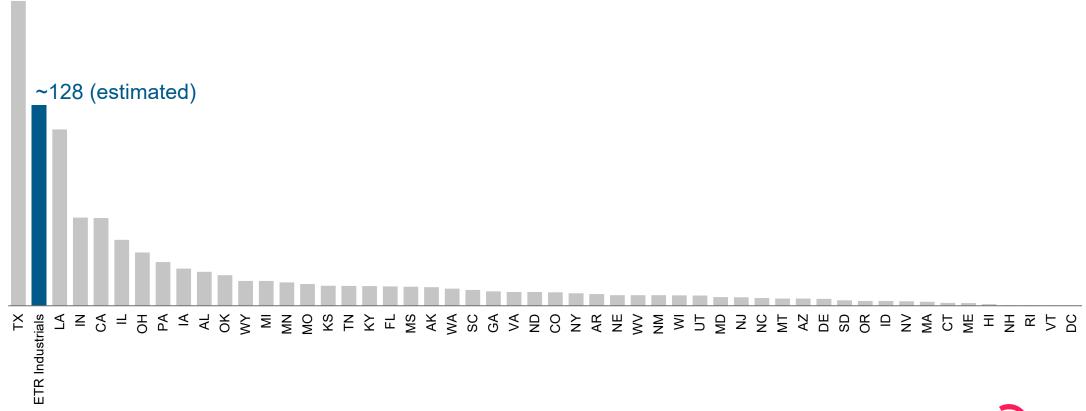
### **Select disclosures**

EEI's ESG Quantitative Template EEI's ESG Qualitative Template	Performance data table Sustainable Accounting Standards Board disclosure	Global Reporting Initiative index  2023 statistical report and investor guide
Environmental	Social	Governance
Environmental vision statement  2022 Climate Report update  2050 Net-zero commitment  2019 Climate scenario analysis  Climate policy priorities and  advocacy  Wildfire risk management  CDP Climate Change 2023	Diversity, inclusion and belonging strategy  Equal employment opportunity  EEO-1 report  Human rights statement  Stakeholder engagement strategy	Board of directors' biographies  Our leadership  Corporate governance guidelines  Code of Entegrity  Public Policy and Advocacy Policy



# Helping customers achieve clean energy goals

Industrial scope 1 emissions by state; 2023 annual short tons of CO<sub>2</sub> (millions)

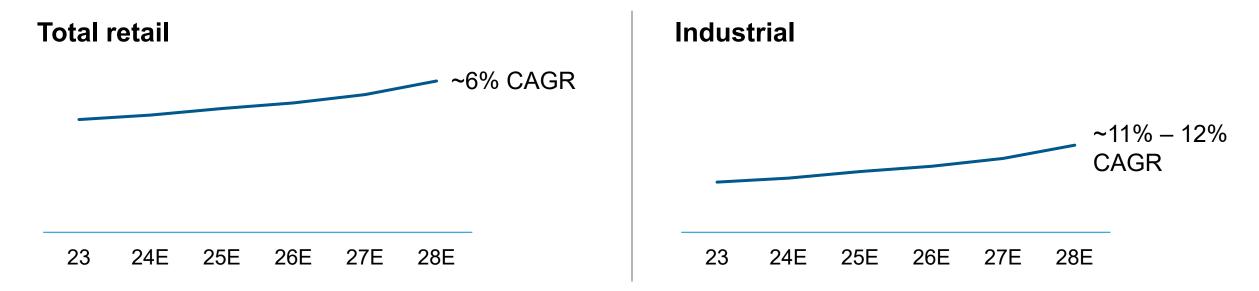




# Strong long-term retail sales growth

Driven by diverse industrial growth; residential and commercial essentially flat

Five-year sales trends; MWh





# Adjusted EPS – preliminary 25E drivers

Ca	itegory	Considerations
	Retail volume	<ul> <li>Preliminary estimate for weather-adjusted retail sales growth ~5.5% (largely industrial, some residential growth)         <ul> <li>Estimated EPS contribution higher than rule of thumb because of new demand charges</li> <li>YTD 3Q24 weather \$0.33</li> </ul> </li> </ul>
	Retail price	<ul> <li>Full year of 2024 rate actions (see operating company slides in appendix of 3Q24 webcast presentation)</li> <li>Pending filings: E-AR FRP, E-TX TCRF/DCRF</li> </ul>
Jtility		<ul> <li>Planned / potential filings: E-LA, E-MS, and E-NO FRPs plus riders as needed</li> </ul>
Ξ	Other O&M	• 25E ~\$2.73B
	Other op. exp.	<ul> <li>25E depr. exp. ~\$2.2B (includes higher depreciation for nuclear assets at E-LA and \$25M for E-TX rate case relate back in 2024, offset by reg. provision)</li> <li>Taxes other than income taxes expected to be higher (primarily ad valorem taxes)</li> </ul>
	1	Refueling outage expense expected to be lower
	Other income	Primarily higher AFUDC–equity
	Interest expense	<ul> <li>Expected to be higher (higher debt, higher rates), partially offset by higher AFUDC—debt</li> </ul>
	Book ROE	• ~9%
P8	ίO <sup>2</sup>	Expected to be roughly flat
Eff	ective inc. tax rate	• 24%
Sh	are effect	<ul> <li>~224M fully diluted average shares</li> </ul>

EPS and shares on a pre-split basis



<sup>1.</sup> Excludes variances from changes in affiliate preferred interest (offset at P&O) and changes in returns on NDTs (offset by regulatory deferrals)

<sup>2.</sup> Excludes effective income tax rate and share effect (shown at the consolidated level); also excludes variances from changes in affiliate preferred interest (offset at Utility)

# Preliminary three-year capital plan by OpCo<sup>1</sup>

### \$M

E-AR	2025E	2026E	2027E	Total
Distribution	395	325	375	1,095
Transmission	115	140	85	340
Generation				
Renewables	-	_	-	-
Other new generation	-	-	-	-
Nuclear	250	165	175	590
Other non-nuclear generation	110	75	75	260
Total generation	360	240	250	850
Utility support	80	65	60	205
Total	950	770	770	2,490
Depreciation expense	485	500	515	1,500
E-MS	2025E	2026E	2027E	Total
Dietribution		050	000	
Distribution	290	350	380	1,020
Transmission	290 175	350 175	380 90	1,020 440
				•
Transmission				•
Transmission Generation	175	175	90	440
Transmission Generation Renewables	175 130	175 280	90 85	440
Transmission Generation Renewables Other new generation	175 130	175 280	90 85	440
Transmission Generation Renewables Other new generation Nuclear	175 130 605	175 280 375	90 85 425	440 495 1,405
Transmission Generation Renewables Other new generation Nuclear Other non-nuclear generation	175 130 605 - 50	280 375 - 50	90 85 425 - 50	440 495 1,405 - 150
Transmission Generation Renewables Other new generation Nuclear Other non-nuclear generation Total generation	175 130 605 - 50 785	280 375 - 50 705	90 85 425 - 50 560	440 495 1,405 - 150 2,050

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E-LA	2025E	2026E	2027E	Total
Distribution <sup>2</sup>	1,085	1,015	620	2,720
Transmission	945	1,450	1,280	3,675
Generation				
Renewables	155	325	1,170	1,650
Other new generation	845	1,260	1,055	3,160
Nuclear	475	200	195	870
Other non-nuclear generation	155	150	120	425
Total generation	1,630	1,935	2,540	6,105
Utility support	105	95	190	390
Total	3,765	4,495	4,630	12,890
Depreciation expense	875	935	1,020	2,830
E-NO	2025E	2026E	2027E	Total
E-NO Distribution <sup>2</sup>	<b>2025E</b> 115	<b>2026E</b> 185	<b>2027E</b> 80	Total 380
Distribution <sup>2</sup>	115	185	80	380
Distribution <sup>2</sup> Transmission	115	185	80	380
Distribution <sup>2</sup> Transmission Generation	115 15	185 5	80 30	380 50
Distribution <sup>2</sup> Transmission Generation Renewables	115 15	185 5	80 30	380 50
Distribution <sup>2</sup> Transmission Generation Renewables Other new generation	115 15	185 5	80 30	380 50
Distribution <sup>2</sup> Transmission Generation Renewables Other new generation Nuclear	115 15 15 - -	185 5	80 30 10 -	380 50 40 - -
Distribution <sup>2</sup> Transmission Generation Renewables Other new generation Nuclear Other non-nuclear generation	115 15 15 - - 10	185 5 15 - -	80 30 10 - - 10	380 50 40 - - 20
Distribution <sup>2</sup> Transmission Generation Renewables Other new generation Nuclear Other non-nuclear generation Total generation	115 15 15 - - 10 25	185 5 15 - - 15	80 30 10 - - 10 20	380 50 40 - - 20 60
Distribution <sup>2</sup> Transmission Generation Renewables Other new generation Nuclear Other non-nuclear generation Total generation Utility support	115 15 15 - - 10 25 35	185 5 15 - - 15 25	80 30 10 - - 10 20 35	380 50 40 - - 20 60 95

<sup>1.</sup> Excludes capital funded with contribution in aid of construction from customers

<sup>2.</sup> Distribution includes capital investment for E-LA's and E-NO's gas distribution business

# Preliminary three-year capital plan by OpCo<sup>1</sup> (continued)

### \$M

E-TX	2025E	2026E	2027E	Total
Distribution	415	365	275	1,055
Transmission	295	400	815	1,510
Generation				
Renewables	255	190	170	615
Other new generation	555	610	155	1,320
Nuclear	-	-	-	-
Other non-nuclear generation	60	80	65	205
Total generation	870	880	390	2,140
Utility support	45	50	45	140
Total	1,625	1,695	1,525	4,845
Depreciation expense	340	375	405	1,120
				, -
Entergy Services, LLC	2025E	2026E	2027E	Total
·	2025E -	2026E -	2027E	•
Entergy Services, LLC	2025E - -	2026E - -	2027E - -	•
Entergy Services, LLC Distribution	2025E - -	2026E - -	2027E - -	•
Entergy Services, LLC Distribution Transmission	2025E - -	2026E - - -	2027E - -	•
Entergy Services, LLC Distribution Transmission Generation	2025E - - -	2026E - - -	2027E - - -	•
Entergy Services, LLC Distribution Transmission Generation Renewables	2025E - - - -	<b>2026E</b> 5	<b>2027E</b> 5	•
Entergy Services, LLC  Distribution Transmission Generation Renewables Other new generation	2025E - - - - -	- - - - 5	- - - 5	Total
Entergy Services, LLC  Distribution  Transmission  Generation  Renewables  Other new generation  Nuclear	2025E - - - - - -	- - -	- - -	Total
Entergy Services, LLC  Distribution Transmission Generation Renewables Other new generation Nuclear Other non-nuclear generation	60	- - - - 5	- - - 5	10
Entergy Services, LLC  Distribution Transmission Generation Renewables Other new generation Nuclear Other non-nuclear generation Total generation	- - - - -	- - - 5 - 5	- - - 5 - 5	10 - 10

SERI	2025E	2026E	2027E	Iotal
Distribution	-	-	-	-
Transmission	-	-	-	-
Generation				
Renewables	-	_	-	-
Other new generation	-	-	-	-
Nuclear	110	140	110	360
Other non-nuclear generation	-	-	-	-
Total generation	110	140	110	360
Utility support	15	5	5	25
Total	125	145	115	385
Depreciation expense	135	140	140	415
<b>Total Utility</b>	2025E	2026E	2027E	Total
Total Utility Distribution <sup>3</sup>	<b>2025E</b> 2,300	<b>2026E</b> 2,240	<b>2027E</b> 1,730	<b>Total</b> 6,270
Distribution <sup>3</sup>	2,300	2,240	1,730	6,270
Distribution <sup>3</sup> Transmission	2,300	2,240	1,730	6,270
Distribution <sup>3</sup> Transmission Generation	2,300 1,545	2,240 2,170	1,730 2,300	6,270 6,015
Distribution <sup>3</sup> Transmission Generation Renewables	2,300 1,545 555	2,240 2,170 810	1,730 2,300 1,435	6,270 6,015 2,800
Distribution <sup>3</sup> Transmission Generation Renewables Other new generation	2,300 1,545 555 2,005	2,240 2,170 810 2,245	1,730 2,300 1,435 1,635	6,270 6,015 2,800 5,885
Distribution <sup>3</sup> Transmission Generation Renewables Other new generation Nuclear	2,300 1,545 555 2,005 835	2,240 2,170 810 2,245 510	1,730 2,300 1,435 1,635 485	6,270 6,015 2,800 5,885 1,830
Distribution <sup>3</sup> Transmission Generation Renewables Other new generation Nuclear Other non-nuclear generation	2,300 1,545 555 2,005 835 385	2,240 2,170 810 2,245 510 355	1,730 2,300 1,435 1,635 485 320	6,270 6,015 2,800 5,885 1,830 1,060
Distribution <sup>3</sup> Transmission Generation Renewables Other new generation Nuclear Other non-nuclear generation Total generation	2,300 1,545 555 2,005 835 385 3,780	2,240 2,170 810 2,245 510 355 3,920	1,730 2,300 1,435 1,635 485 320 3,875	6,270 6,015 2,800 5,885 1,830 1,060 11,575

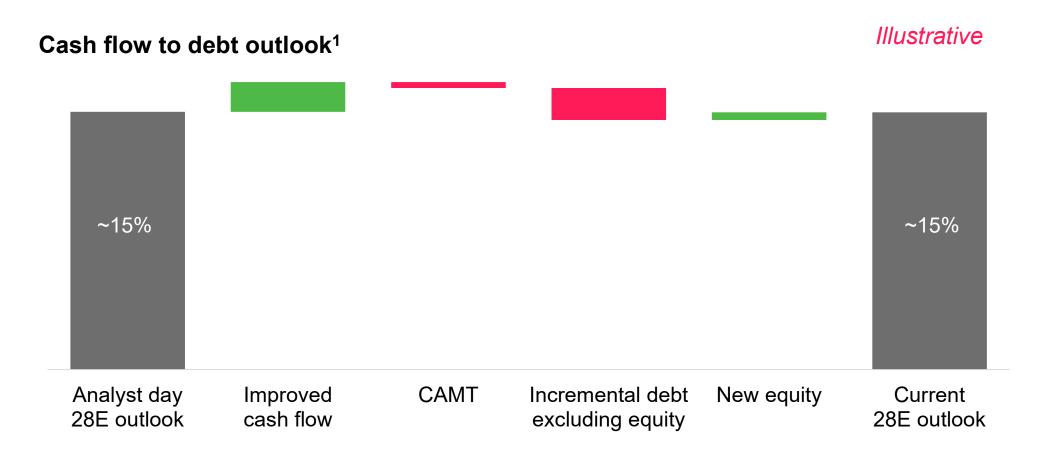
<sup>1.</sup> Excludes capital funded with contribution in aid of construction from customers

<sup>2.</sup> Depreciation for Entergy Services, LLC is allocated to the OpCos

<sup>3.</sup> Distribution includes capital investment for E-LA's and E-NO's gas distribution business

# Maintaining credit with higher capital plan

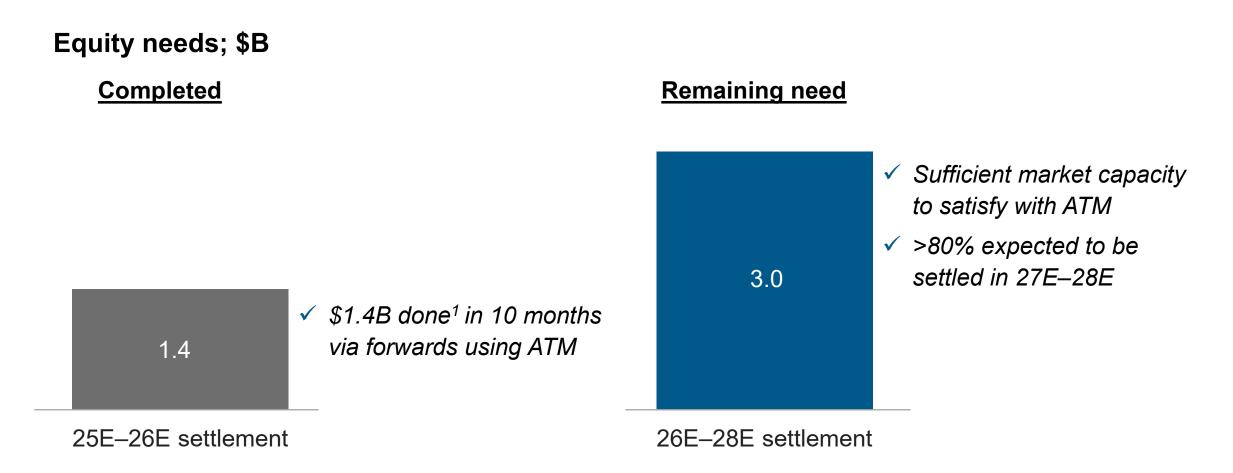
Plan includes corporate minimum taxes; nuclear PTC benefits not included





# Updated equity plan

Supports credit, helps fund incremental capital since analyst day





# **Debt maturity schedule**

### Debt maturity schedule as of 9/30/24<sup>1</sup>; \$M

Company	4Q24E	2025E	2026E	2027E	2028E
E-AR	-	-	600	-	350
E-LA	-	300	650	450	425
E-MS	-	-	-	150	375
E-NO	-	78	85	-	-
E-TX	-	-	130	150	-
SERI	-	200	-	-	325
<b>Total Utility</b>	-	578	1,465	750	1,475
ETR Corp.	-	800	750	-	650
Total	-	1,378	2,215	750	2,125



# Acronyms and abbreviations

	Allowance for borrowed funds used during construction	DCRF	Distribution cost recovery factor
	Allowance for equity funds used during	DOE	U.S. Department of Energy
equity	construction		
Al	Artificial intelligence	DRM	Distribution Recovery Mechanism (E-LA's FRP)
APSC	Arkansas Public Service Commission	E-AR	Entergy Arkansas, LLC
ATM	At the market equity issuance program	EEI	Edison Electric Institute
bbl	Barrel	E-LA	Entergy Louisiana, LLC
CAGR	Compound annual growth rate	E-MS	Entergy Mississippi, LLC
CCGT	Combined cycle gas turbine	E-NO	Entergy New Orleans, LLC
CAMT	Corporate alternative minimum tax	EPC	Engineering, procurement, and construction
CCN	Certificate for convenience and necessity	EPS	Earnings per share
CCNO	Council of the City of New Orleans	ESA	Electric service agreement
CCS	Carbon capture and sequestration or	ESG	Environmental, social, and governance
	carbon capture and storage		
CFO	Cash from operations	ETR	Entergy Corporation
СТ	Combustion turbine	E-TX	Entergy Texas, Inc.
CWIP	Construction work in progress	FEED	Front-end engineering and design
D	Distribution	FERC	Federal Energy Regulatory Commission



# Acronyms and abbreviations (continued)

FFO Funds from operations	MPSC	Mississippi Public Service Commission
FID Final investment decision	NBP	National balancing point
FRP Formula rate plan	NGL	Natural gas liquids
Grand Unit 1 of Grand Gulf Nuclear Station (nuclear), 90% Gulf owned or leased by SERI	NGO	Non-governmental organization
GAAP U.S. generally accepted accounting principles	O&M	Other non-fuel operation and maintenance expense
HBCU Historically black college and university	OCF	Net cash flow provided by operating activities
HERO Hubs for Energy Resilient Operations	OpCo	Operating company
IPI Industrial Production Index	PUCT	Public Utility Commission of Texas
IRA Inflation reduction act	RFP	Request for proposal
IRS Internal Revenue Service	ROE	Return on equity
LCPS Lake Charles Power Station (CCCT)	S&P	Standard & Poor's
LNG Liquified natural gas	SERI	System Energy Resources, Inc.
LPSC Louisiana Public Service Commission	SMR	Small modular reactor
Mmbtu Million British thermal units	Т	Transmission
Moody's Moody's Ratings	TCRF	Transmission cost recovery factor
MOU Memorandum of understanding	WTI	West Texas intermediate



# entergy